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Travel Daily

First with the news

Wednesday 18th June 2014



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INCLUDING LUXURY YANGTZE CRUISING

BYOjet's new agent model

AUSTRALIAN online agent BYOjet has debuted a new style of travel agency, with what the company's ceo Lenny Padowitz describes as a "disruptive technology" for the industry. "By identifying the core benefits of both the retail and online channels, BYOjet combines the value and control customers receive online with the experience and service only provided in a retail environment," Padowitz said.

The Helloworld associate member, which operates as part of Qld agency Jetscape Travel, offers an extensive online booking system incorporating GDS airlines, low-cost carriers, hotels, car hire and further expansion to offer cruise in the wings.

The BYOjet website is now transacting more than \$100 million in TTV annually.

In this new venture, Padowitz has developed a concept where a "Satellite Store" outlet comprising a number of computers is deployed into a shopping centre.

The first was launched in Apr in Chadstone, Vic and has six client

terminals running the BYOjet technology along with a single consultant on hand to assist with any booking difficulties.

The roll out continues this month with new Queensland-based Satellite Stores opening in Townsville and Cairns, to be followed by Hervey Bay in Jul.

Padowitz told **TD** he believes the model is the future for the travel industry, providing a lower cost retail presence blended with a comprehensive online offering.

Maldives incentive

FREESTYLE Holidays has today launched a major promotion offering a 7 night Maldives trip for two including SQ flights for the agent who books the most Maldives room nights between now and 30 Aug - see **front page**.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front cover page for **Freestyle Holidays** plus full pages: (**click**):

- AA Appointments jobs
- Explore! 16% savings

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QF, CX, BA LA lounge

ONEWORLD partner carriers Qantas, British Airways & Cathay Pacific have opened a new and jointly operated Business Lounge at Los Angeles Int'l Airport.

The lounge combines Californian culture with distinct signature elements from each airline, with service standards in line with Qantas' partnership with Sofitel.

Currently, the lounge offers space for 400 pax, which will be expanded to 600 on completion of all phases of construction - double the size of the former space.

Other features include a dining area, cocktail bar, coffee station with barista service, faster wi-fi, nine shower suites and culinary offerings designed by Neil Perry.

"The lounge provides Qantas customers with a wider selection of dining options, so they can maximise their sleep onboard our overnight flights to Australia," QF Int'l ceo Simon Hickey said.

Qantas is the managing airline of the new facility.

TTC brands back to Egypt

CONTIKI and Busabout will lead the charge among The Travel Corporation's brands to re-establish an operation in Egypt, the firm confirmed this morning.

CEO Brett Tollman said The Travel Corporation has been monitoring Egypt "closely," and following the recent presidential elections, "extensive consultation" with the

company's teams on the ground and trade partners in all markets, decided it was time to return.

"We are seeing pent-up demand for the destination & are delighted to be able to elevate our support for this truly remarkable part of the world.

TTC's youth brands Contiki and Busabout will resume trips in Sep, followed closely by guided touring companies Trafalgar and Insight Vacations starting Jan, while Uniworld's *River Tosca* will sail the Nile from Sep 2015.

"Guest safety is the utmost priority and so we will maintain constant dialogue with colleagues in the region ahead of our planned re-commencement dates," Tollman added.

Contiki's Egypt & The Nile trip & Busabout's Egyptian Adventure feature in the current European brochures, while Trafalgar and Insight will incl Egypt itineraries in 2015 programs, rolling out in Sep.

TM conference theme

"INSPIRING People, Inspiring Travel" will be the theme for the seventh annual TravelManagers National Conference, which will take place in Singapore in Aug.

For the first time, all states and territories will be represented at the conference, along with 36 partner suppliers, expected to take registration numbers to 170.

Singapore Airlines will support the conference as a premium supplier, flying all delegates to the Lion City for the three-day event.

State of Origin comp

AFTER a narrow victory in Game 1 three weeks ago in Brisbane, NSW is on the brink of claiming the 2014 State of Origin title & first series win since 2005.

The next game in the series also means the next leg of the **Travel Daily** State of Origin competition is on, with three more questions posed to punters to edge closer to the overall prize for the series.

Up for grabs is a \$500 voucher courtesy of Keith Prowse Travel to put towards any product or package valued at \$1000 or more.

The prize will be awarded to the overall winner who tips the closest over the three games.

The questions for Game 2 are:

- 1) What do you predict the final score will be for Game 2?
- 2) In which minute of Game 2 will the first try be scored?
- 3) Which player will be awarded Man of the Match for Game 2?

Send your answers by 7pm today to soo@traveldaily.com.au. See www.keithprorowse.com.au.

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Travel Partners aligns to ATAS

MULTIFARIOUS travel firm Travel Partners has become the latest industry group to commit its support to the AFTA Travel Accreditation Scheme (ATAS), advising its alignment yesterday.

The adherence to the standards and governance of ATAS will apply to all home and retail-based Travel Partner consultants from the scheme's launch on 01 Jul.

Travel Partners added it was looking at the various insurance

and commercial safeguards available through Gow-Gates but had not made a decision on which, if any products, to adopt.

AFTA chief executive Jayson Westbury congratulated Travel Partners on its announcement.

"ATAS is the scheme for the travel agents of the future and Travel Partners will benefit from this differentiation ATAS brings in a de-regulated Australian travel industry," Westbury commented.

Travel Partners managing director Jeff Hakim said AFTA had "developed a quality accreditation scheme for the industry" to go along with the winding up of the Travel Compensation Fund.

"All agents should adhere to a professional code of conduct and operating charter to produce a quality industry accreditation scheme," Hakim added.

Vanuatu trade portal

ONLINE training courses powered by "Your Workshops" are now available as part of a new travel trade micro-site launched by Vanuatu Tourism Office.

The site was first hinted earlier this year (**TD** 30 Apr) and offers agents the chance to become a Vanuatu specialist via the training.

Agents successfully completing the training will earn the chance to win a place on a famil to take place at the end of the year.

Selling tips and hints to help agents understand the destination will also be available on the site.

Details on trade events & expos with registration links will feature on the site, with travel tips by VTO advocate Steven Jacobs - see www.vanuatuspecialists.com.au.

MH backs Rail Experts

MALAYSIA Airlines has signed on as a major sponsor of the 2014 Global Rail Expert program for 50 hand-picked travel agents, run by wholesaler Rail Plus.

The pact will see MAS reward the top five agents from the group who sell Malaysia Airlines' flights during the 10-week training course, with a spot on a Global Rail Expert famil to France and Germany.

A minimum of 10 tickets on MH to London or Paris are required to be sold - see railplus.com.au.

Emirates mixed fares

EMIRATES has released Mixed Class Europe fares priced from \$5,685 (to Barcelona) for travel to 24 Mar when booked by 23 Jun.

Other fare options include \$5,705 to Rome, \$5,715 to Athens or \$5,795 to Paris.

Mixed Class fares are based on Business Class from Australia to Dubai and Economy to Europe.



Window Seat

RESIDENTS of the Queensland town of Maryborough woke up with a hangover & little to show for it recently after falling short in its attempt to reclaim the (appropriately titled) Guinness World Record for the most people on a pub crawl at once.

Official numbers were well short of the record number required, with less than half of the estimated 4,000 attendees actually handing in their "Pub Fest Passport" to mark their participation in the attempt.

Maryborough invited everyone able to get to the town to take part as it tried to beat the 4,800 record set by the US city of Philadelphia early last month.

The Pennsylvania city itself took the record from Kansas City, with Maryborough having held the record since 2005.

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Cover-More warns of slowdown

COVER-MORE Travel Insurance says it still expects to deliver on its profit promises despite a “softening in the rate of growth of outbound international leisure travel volumes” over the last two months.

CEO Peter Edwards confirmed the slowdown, but today said the firm is still predicting a \$50.1m pro-forma EBITDA for FY2014 due to its diversified operations.

He also said Cover-More has

now secured an agreement with leading Chinese online travel agency Qunar, while the company’s activities in India, NZ and Malaysia have also continued to perform strongly.

Cover-More’s chief operating officer George Saunders has been appointed to the newly created Singapore-based role of CEO, Asia to further drive regional growth.

MEL-LAX extra flights

QANTAS has announced the addition of 11 supplementary flights between Melbourne and Los Angeles over the Christmas holiday period due to demand.

The flights (QF101/100) will be operated using Boeing 747-400ER aircraft on 17, 19 and 21 Dec, as well as on 02, 04, 07, 09, 11, 14, 16 and 18 Jan.

LAN, TAM incentive

AUSTRALIAN travel agents have the chance to win airfares to either Rio de Janeiro or Sao Paulo in Brazil in a trade incentive that is running between 26 Jun and 13 Jul.

Courtesy of LAN & TAM Airlines, up for grabs are three prizes, each consisting of two return Economy Class flights from Sydney to Brazil.

To enter, agents in NSW, Qld, Vic and WA need to book clients on LAN Airlines long-haul flights during this year’s soccer World Cup, and click on the ad which appears exclusively in *Travel Daily* - (or **CLICK HERE** for a short-cut) - to enter the survey page.

The top three selling agents to book LAN Airlines long-haul flights during the period will be awarded as the winners.

Their names will be announced in *Travel Daily* on 25 Jul.

CCC North Fiji cruises

CAPTAIN Cook Cruises has scheduled four departures on its Four Cultures Discovery Cruise for 2015, departing on 06 Jan, 03 Mar, 07 Jul and 01 Sep.

The company is also offering five departures on Colonial Fiji Discovery Cruise in 2015, sailing on 03 Feb, 07 Apr, 02 Jun, 06 Oct and 01 Dec next year.

Both sailings are priced from \$2,067.20ppts for early bookers. More at captaincook.com.fj.

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MTA - Mobile Travel Agents is seeking a highly motivated fares and ticketing consultant to join our Head Office team based in Robina, QLD.

The successful candidate will possess:

- Certificates in Fares and Ticketing 1 & 2
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Simply book a pass online and click through to answer 3 questions.

All bookings must be made and paid by 30th June 2014 to receive the gift card. Promotion ends 30th June 2014

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HOYTS CINEMA

Vic agents love Noumea direct



NEW Caledonia is now more accessible than ever before with new twice-weekly direct Aircalin services from Melbourne, the first of which took off on 06 Jun with 30 Aussie agents in tow.

The group enjoyed the short four hour flight and especially not having to change planes in Sydney or Brisbane each way.

Local Kanak musicians greeted the group on arrival in Noumea and presented each with floral leis prior to a VIP function hosted by Le Meridien Noumea.

Over the next four days, the group experienced the best of New Caledonia, with more parties and events to attend, including one hosted by the President of New Caledonia Madame Ligeard.

Shopping at the Port Moselle Markets, day trips to the Isle of Pines and relaxing on the beach or by the pool was also on the agenda for many in the group, mixed with plenty of examples of delectable French cuisine.

The agents stayed at both the Chateau Royal Beach Resort and the Hilton La Promenade Noumea.

On arrival in Noumea, the group gathered to be **pictured** above in the first of many group photos.

CLICK HERE for more pics from the group's New Caledonia famil.

DL launch SEA/HKG

HONG Kong has become Delta Air Lines' ninth long-haul int'l route operated from Seattle, after flights were launched on Mon.

Travel Daily

First with the news

Wednesday 18th June 2014

InterCon IHG rewards

COMMENCING 01 Jul, guests staying at all 178 InterContinental Hotels & Resorts worldwide will earn 10 points for every US\$1 (AU\$1.06) spent on qualifying revenue during stays through the IHG Rewards Club program.

Points cannot be accrued on gift certificates, health club/spa fees, ticket sales, internet access, audio visual, flowers and more.

IHG Rewards Club has over 79m members who can amass points across the group's nine brands.

Viator tribute to WWI

ONLINE day tour retailer Viator has released a range of single and multi-day tours commemorating the four years of World War I.

Tour options include the Belgian and French battlefield regions of Flanders, Ypres Salient, Fromelles and more, visiting UNESCO World Heritage listed sites of war.

The company has also released an in-depth private World War I Battlefields Tour of Flanders from Brussels, exclusively on sale through Viator, priced at \$183.05.

Austrian rail p'ship

STAR Alliance carrier Austrian Airlines will introduce Linz central station as a new destination for passengers flying to/from Vienna, effective 14 Dec.

Integration of Linz into OS's network follows a partnership between the carrier and ÖBB - Austria's Federal Railways.

Dubbed AIRail, the service will be available to book in one step together with an Austrian Airlines flight from 02 Jul.

In addition to the five daily flights between Vienna and Linz, passengers will have the option to travel on up to eight daily AIRail services, while still earning Miles & More frequent flyer miles.

Journey time between Vienna Airport and Linz central station by rail is 1hr & 47mins.

OS passengers flying in Business Class will travel in the First Class compartment of the train and are granted access to the ÖBB Lounge at Linz station prior to departure.

Perth airport scam

THE Australian Competition & Consumer Commission has confirmed Perth Airport has been the target of a new phone scam.

An automated message alerts call receivers they have won a \$2006 credit for a holiday, and to "press one for more information."

Business Development Executive Melbourne

Due to the expansion of our business and in particular the recent opening of our Queen St, Melbourne office, World Travel Professionals is looking for a dynamic and talented individual to drive corporate sales.

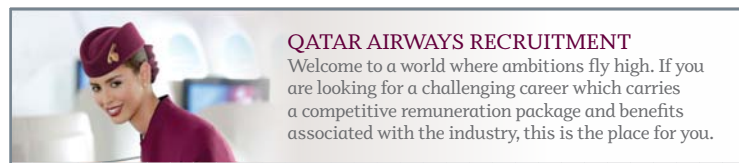
Ideally you will have at least 2 years experience in sales, with a track record of success and a sound understanding of the Melbourne corporate market.

With World Travel's superior technology solutions and industry leading proprietary systems, a good understanding of travel technology and online solutions will be a definite advantage.

In return for your knowledge, creativity and professional skills, we offer a great working environment, an excellent salary and incentive package, and the opportunity of working with one of Australia's leading travel management companies.

Confidential applications to:
Wayne Swaysland
General Manager
Tel: 02 9302 0700

Email: wayne.swaysland@worldtravel.com.au



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- 1 position base in Perth (Full time)
- 1 position base in Melbourne (Part time, Mon - Fri, 36hrs a week, maternity leave cover)

As Reservation & Ticketing Agent, you will initiate and promote Qatar Airways products & services, assist in reservation & ticketing for passengers and serve all customers professionally through telephone or in person in order to achieve customer satisfaction. You will deal with customers at the counter, and other related administration duties.

About You:

To be successful in this role, you must have a minimum High School education, with at least 2 years experience in a similar capacity. You have to be service oriented with good interpersonal skills. Knowledge in IATA standard reservation/ticketing procedures is required with fair knowledge of the world's geography. Excellent communication skills and a strong command of the MS Office Suite will be required.

How to apply:

Applicants must have the right to live and work in Australia. Please apply through Qatar Airways career website via <http://careers.qatarairways.com>. You may use the "Country Search" - "Australia" to search for the position. Applications close on 25 June 2014.

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NZ conf initiative

AIR New Zealand will team with conference organisers in an effort to assist with converting conference bids to bookings.

The Air New Zealand Conference Support Programme involves travel support to NZ for pre-event site inspections and discounted airfares for delegates and their travelling companions.

Greater preference will be provided through the scheme to PCOs who plot events outside peak tourist months.

The program opens on 01 Jul.

UA/ET codesharing

UNITED Airlines and Ethiopian Airlines have received approval from US regulators to commence a new codeshare agreement between the US and Ethiopia.

Initially, the codeshare will see United places its designator code on ET aircraft from Addis Ababa to 12 destinations in Chad, Kenya, Tanzania, Seychelles, Zambia, Congo, Djibouti and Malawi, commencing 01 Aug.

Star & balloon deal

THE Melbourne Star Observation Wheel and Global Ballooning Australia have rolled out a new package that pairs both experiences in the one day.

Priced from \$472pp, the Good Morning Good Night Melbourne package includes a early morning hot air balloon ride over the CBD for dawn, and admission to the Star Observation Wheel to view the sunset over the city at dusk.

See www.melbournestar.com or www.globalballooning.com.au.

Mobile Opera in Melb

BOUTIQUE Melbourne accom provider Jasper Hotel has become the first property in Victoria to roll out the new online mobile check-in system, Mobile Opera.

Using Next-Gen technology, guests are able to check-in and check-out via a wireless connection to the hotel's booking system and network, which also processes payments.

Mobile Opera can be accessed via iPads, tablets or smartphones.

TTNQ appointment

TOURISM Tropical North Qld has recruited Tourism & Events Queensland executive Kate Duffy as Destination Content Director, commencing 30 Jun.

Topdeck cruises Croatian coast



EIGHT days sailing the Adriatic off the coast of Croatia was the reward for this group of top-selling Student Flights agents, who were treated to a custom famil to the country by Topdeck.

Delta upgrades B757s

LIE-FLAT seats are now available in the BusinessElite cabin class on all Delta Air Lines services between LAX and New York JFK after the carrier rolled out its final upgraded B757 on the route.

The enhanced B757 aircraft now join the carrier's B767 fleet also flying between the coastal cities.

Flat-beds will be available on DL flights from JFK to San Francisco and Seattle mid next year.

The youth operator escorted the group from the capital of Zagreb to visit the walled city Dubrovnik, Roman-influenced Split and the Makarska Riviera.

While on the water, the group ventured to the islands of Mljet, Hvar and Korcula, wandering among the natural beauty.

The agents were able to stay onboard the boat as well as in the towns themselves, with Topdeck staying in port overnight on more than one occasion, with plenty of swimming and sunbaking also on the activity agenda.

The group is pictured above at the entrance to Korcula.



Business Development Executive Sydney Sales Office

Let your passion fly!

Cathay Pacific Airways is seeking an experienced, full-time Business Development Executive at our Sydney Sales Office.

The candidate is responsible for identifying and achieving specific revenue targets from retail and corporate travel accounts, whilst maintaining valued existing accounts.

The candidate must possess and demonstrate the following criteria:

- Proven ability to achieve sales revenue targets
- Proven ability to identify key incremental revenue opportunities
- Extensive experience in the travel or travel related industry
- Analytical & problem-solving skills
- Proficiency in PC skills including Microsoft, PowerPoint, Excel
- Excellent negotiation, presentation and communication skills
- Ability to manage own time, with minimal supervision

An attractive salary package will be offered to the successful candidate.

If you have the above skills and want to join the Cathay Pacific team, please send your CV and covering letter to:

Richard Jones, Business Development Mgr NSW/ACT,
Richard_Jones@cathaypacific.com, &
Angela Borst, Advisor People Department,
Angela_Borst@cathaypacific.com

Applications close Thursday 26 June 2014

Applicants must have the right to live and work in Australia.

Only applicants who are successful in gaining an interview will be notified.

Travel writing online

TRAVEL writer Rob McFarland is offering aspiring scribes the world over to learn his craft by taking a correspondence version of travel writing workshop.

The correspondence course is priced at \$449 and features the same material as the interactive workshop, with modules emailed as workbooks.

A story review service starts at \$99 - more at robmcfarland.org.

ba.com streamlined

BRITISH Airways has revamped its website to enable pax who fly frequently with the carrier and require special assistance to save and store travel preferences in a customer profile.

Other new options on ba.com also allow customers to select mobility & wheelchair assistance, request aid for visually impaired or hard of hearing, or assistance for pax with learning disabilities.

Until now, passengers were required to call BA's contact centres to request most types of special assistance.

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Check in to www.amadeus.com/worksbetter and enjoy the ride.

QF means Business at LAX



ABOVE: Pictured here at the ribbon cutting ceremony to open the new Qantas, Cathay Pacific & British Airways Business Lounge at LAX (see **pg two**), from left are Neil Perry, Qantas chef; Kristine Morley, airport manager, British Airways; Gina Marie-Lindsey, exec director LAWA; Vanessa Hudson, QF rgm The Americas & Pacific and Carrie Sullivan, airport manager Cathay Pacific Airways.

Variety bash event

REGISTRATIONS are still being accepted for the Variety Bash 2014 Trivia Night Fundraiser, held next Thu (26 Jun) at The Menzies Sydney starting at 6pm.

All funds raised go to Variety The Children's Charity in support of Variety Bash 'Car 1972 - The Wacky Races' and 'Car 128 - Mario's Mini.'

Car 1972's Gena Signorini and Dan Gray are backed by Amadeus and Virgin, while Car 128's Steve Mackenzie and Mark Tuohy are supported by The Lido Group. Entry is \$35pp - more **HERE**.

Win A GoPro

This week **TD & Lufthansa** is giving 1 reader the chance to win a GoPro Hero3 Black Edition.



Lufthansa, together with airline partners offers connections to over 140 destinations in Europe from all major Australian cities via gateways in Asia, North & South America and South Africa. A truly global offer.

For your chance to win, correctly answer all 5 questions featured in TD Mon to Fri.

Click **HERE** for your cheat sheet. Email your answers by COB 20th June to:

lufthansa@traveldaily.com.au

How many stopovers are allowed on LH Global fares?



Lufthansa



Business Manager NSW/ACT

A vacancy exists for a full time Business Manager NSW/ACT – Associate at helloworld limited, based in North Sydney.

The Business Manager is responsible for supporting helloworld Members and is accountable for driving results in their state or region. Key accountabilities include offering Business Manager support to their portfolio by acting as a small business mentor, developing a local area marketing strategy, increasing preferred supplier sales and driving the usage of key systems and processes.

The successful candidate should have:

- Minimum 3 years in a business development / customer relationship management role
- Excellent interpersonal and communication skills
- Strong time management and organisational skills, with the ability to work under pressure to meet deadlines
- Flexibility and enthusiasm to engage in customer and industry events;
- The ability to work as a team player

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business 25th June 2014.

SQ SWP loads jump

SOUTH West Pacific load factors improved 2.6% y-o-y during May on Singapore Airlines to 73.9%, as total passengers carried jumped 3.5% to 1.52m, SIA has reported.



Accommodation Updates

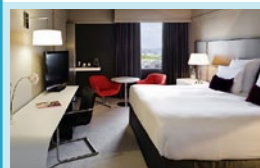
WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



The next phase of the renovation of **Mercure Brisbane** has come in the form of a new-look interactive lobby concept which will gradually roll out to the entire Australian network over the next three to four years. Central to the design is a modern pink colour, with furniture blended in. The traditional front desk and computers have been replaced with a free-form host pod, with roaming staff around with tablet devices. Guests may access free Nespresso coffee and relax in new lounge areas.



Fiji's eco-based **Jean-Michel Cousteau Resort** on Vanua Levu has unveiled the latest phase of its renovation works, with further upgrades to come in the next year. Furniture has been replaced across the entire resort and now complements the in-bure decor. Environmentally-friendly lighting has also been installed, along with an extended Family Dining area & pier upgrades including underwater lights.



Located close to the train station, the **Pullman Paris Montparnasse** has become the latest of the brand's eight properties in the French capital to reveal its new look. Restaurants and conference facilities have been redesigned to reflect a vibrant, open space that also offers cozy and intimate for guests to work individually as needed. The lobby area boasts a giant globe to reflect the cosmopolitan Pullman image.

Rocky 25th Ann. offer

CUSTOMERS booking on the Rocky Mountaineer in 2015 can be part of the company's 25th Anniversary celebration, with bookings on GoldLeaf & SilverLeaf packages of seven nights or more receiving up to CAD\$2,500 per couple in added value.

The 25th Anniversary Offer applies to all new bookings made from now until 25 Aug.

Cicada Lodge agt rate

THE Northern Territory's Cicada Lodge has released a special trade only rate schedule.

Prices for stays between 01 Jul & 30 Sep are \$295 per room per night, which includes a King room, canapes, drinks and gourmet breakfast.

Rates drop to \$250 for travel 01 Oct to 31 Mar, with valid industry ID/authorisation required.

Product Loaders - Casual

Pinpoint Travel Group is one of Australia's leading independent wholesalers. Opportunities exist for Product Loaders on a casual contract basis.

You will have a core focus on loading hotels, tours and transfer contracts and tactical specials into Calypso for the 2015/16 wholesale contract load.

Ability to read and interpret contracts with a strong attention to detail is critical as is time management, communication skills and an excellent command of English grammar. Previous Calypso load experience is required.

Contracts available from three to five months for 1 July start. Please forward a cover letter and resume in confidence to andrew.hutchinson@au.pinpoint.biz

WIN A TRIP TO NEW CALEDONIA

Throughout June, **Travel Daily** is giving readers the chance to win a 4 night holiday to New Caledonia for 2, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class fares to New Caledonia with Aircalin, airport transfers and 4 nights accommodation at Le Stanley Hotel & Suites Noumea, for 2 people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:
newcaledoniacomp@traveldaily.com.au.



Q12: Does Aircalin have a peak season surcharge on their fares to NOU?

Hint: www.aircalin.com



Click here for terms & conditions

Expedia new partner

ONLINE travel agent Expedia has signed a global partnership with car rental firm Sixt to provide direct access to the firm's rental fleet in more than 100 countries.

California road trippin

VISIT California has released its 2014 California Road Trips Guide book, featuring 12 suggested itineraries aimed at self-drive travellers from key int'l markets.

For the first time, each itinerary this year is accompanied by a playlist of California-themed music to be hosted on Spotify.

Each itinerary begins from a gateway city and takes travellers on a tour showcasing different premium elements of the state including food & wine, shopping, nightlife, beaches and more.

More than one million copies are expected to be distributed.

Cousteau calls for Qld

RENOWNED environmentalist & explorer Jean-Michel Cousteau will star in a new promotional campaign for Queensland and the Great Barrier Reef, which will be screened in the United States.

The collaboration comes about through a partnership between Tourism & Events Queensland, Cousteau's Ocean Futures Society and Stella Travel Services.

CX May loads spike

CATHAY Pacific and regional offshoot Dragonair collectively carried more than 2.5 million passengers in the month of May, a 10.9% year-on-year increase.

According to the carrier's latest stats, average load factors climbed 4% to 83%, despite a 5.8% jump in available capacity, with South-West Pacific figures, which include Australia up 19.3% year-on-year.

TTB goes to the zoo

SYDNEY destination promotion firm Zoo has been selected by the Taiwan Tourism Bureau as its tourism representative in the Australia and NZ markets.

Travel Daily
First with the news
Wednesday 18th June 2014

Agents tour Cambodia's history



SUNRISE at Angkor Wat was a fine way to begin the day for this group of Helloworld agents, who were treated to an eight-day famill of Cambodia recently.

The trip, hosted by Peregrine, saw the group begin their journey in Phnom Penh, where they saw the sombre Killing Fields of Choeung Ek and the Silver Pagoda

located at the Royal Palace.

Other highlights of the trip saw the group visit more temples and reverent religious sites, all located near the lifeblood of the region in the mighty Mekong River.

The group wandered among Angkor Thom, an ancient city with many carved stone faces representative of rulers and key figures of times long since past, and Ta Prohm, a complex of temples which are slowly but surely being reclaimed by jungle.

Pictured above at Angkor Wat from left is Margie Heffernan, Jenna Gilson, Beth Betland, Louise Taulii, Tamara Guilfoyle, Rebecca Drury & Katherine Smith.

Excite loads Punthill

AGENT-ONLY wholesaler Excite Holidays has added exclusive rates for Punthill Apartment Hotels to its Australian inventory range, with the group offering 13 hotels in Melbourne & Brisbane.



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***NEW* WHOLESALE TICKETING ROLE
TICKETING CONSULTANT**

SYDNEY – SALARY PACKAGE UP TO \$54K + BONUSES

This is an exciting opportunity to move into an amazing wholesale travel company and work for one of the best in the business. Work in new offices in the CBD, close to transport and lunch spots. You will be responsible for issuing all the tickets for the team, acting as the fares desk and assisting with any general queries that may come your way. If you have 12 months experience issuing tickets, strong GDS skills, a passion for travel and the industry, apply for this amazing opportunity today.

***HOT* FLY INTO YOUR DREAM ROLE
WHOLESALE CONSULTANT**

SYDNEY – SALARY UP TO \$70K OTE

Are you tired of retail travel? What to move into a behind the scenes role? This is your perfect opportunity to give retail the flick and move into an exciting wholesale travel role. Work for the largest wholesale company in Australia that has an amazing product range and great bonuses. You will be off on exciting famils in no time. Work in a small team selling worldwide destinations to exotic locations. If you have 2 years travel industry experience and are looking for your next great role, make the move today.

**GALILEO GURUS NEEDED ASAP
GALILEO TRAVEL TEMPS**

BRISBANE CBD – TOP HOURLY RATE & WEEKLY PAY

Are you in between roles? Fancy yourself an expert on Galileo? Then we have a top assignment for you. Working within this fast paced and friendly support team you'll be responsible for assisting with Galileo ticketing, fares advice, reissues, amendments, problem solving and name changes. This assignment is full time hours, starts ASAP and will run for several months. Not only will you earn a top hourly rate and enjoy a weekly pay cheque but you'll get the chance to work for a travel leader. Apply today & start temping tomorrow!

**LEADER OF THE PACK
RETAIL TRAVEL MANAGER**

ROCKHAMPTON – SALARY PACKAGE DEP ON EXP

Stop waiting in the wings for your time to shine. This is it! We are currently looking for an experienced 2IC or travel manager who is ready to take the next step in their career to lead this well established travel team in Rockhampton. Managing and motivating this high achieving team you'll enjoy working in a reputable agency with a strong repeat and referral clientele. You will be rewarded with an above average industry salary package + \$\$ bonuses, training, superb famils and more!

***NEW* CORPORATE BLISS IN PERTH
CORPORATE CONSULTANT**

PERTH - SALARY PACKAGE UP TO \$60K

Corporate consultants in Perth, we have an exciting NEW opportunity that will see you moving to this award winning corporate TMC. You will work on a prestigious dedicated account booking interesting and intricate itineraries to worldwide destinations. Working Monday – Friday hours only and being paid a high base salary of up to \$60k you will love your new team! With a convenient location you would be crazy to miss this role! Apply today for an immediate start! Min 2 yrs consulting experience.

**NOT YOUR NORMAL 9 – 5 JOB!
CUSTOMER SERVICE CONSULTANT**

MELBOURNE – SALARY PKG UP TO \$55K (OTE)

Sick of the 9 – 5 daily grind? We hear you!! Here at AA Appointments we have an exclusive role with an online travel agency that will see you escaping the norm and moving into a customer service focused role! You will work behind the scenes and assist customers with their online booking enquiries such as flight changes and special requests. With the best salary in Melbourne on offer you won't regret making this move! If you have at least 12 months Galileo experience we can help you secure this role.

**5 STAR PRODUCTS = 5 STAR FAMILS
WHOLESALE TRAVEL CONSULTANTS**

MELBOURNE (STH EAST) - AMAZING SALARY PACKAGE

Have you been dreaming of moving behind the scenes and into a wholesale role? This 5 star touring company now requires a superstar consultant to join their growing team and assist agents with their worldwide escorted holidays. From Asia one day to Europe the next, your days will be filled with variety and fun! Working mostly Monday – Friday hours you will be paid a high base salary plus bonuses and be offered amazing 5 star famils! Call us today and secure your new role before EOFY.

**LET US HELP YOU LAND THAT DREAM JOB
WHOLESALE CONSULTANTS x3**

PERTH – SALARY PKG UP TO \$80K (OTE)

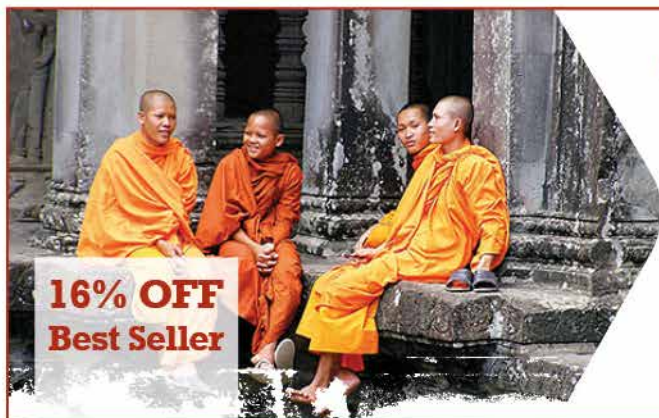
Stop wasting your talents and move to the fastest growing agency in Australia! This well known wholesale company now requires 3 new consultants to join their expanding teams. You will work with loyal agents and construct tailor made itineraries to worldwide destinations such as Thailand, Fiji, USA, Europe and everywhere else in between. With a fun and social team environment on offer and the best salary possible you would be crazy to miss this! If you have at least 12 months experience we can help you!

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Departs Phnom Penh, Cambodia

Discover traditional villages dotted around the beautiful countryside of Cambodia and travel deep into the jungle to discover the ancient temple city of Angkor.

Departs 26 October 2014

13 days from **\$1595*** per person

To redeem 16% discount use promo code: AUZ14D at time of booking



16% OFF
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Cycle the Camino De Santiago

Departs Bilbao, Spain

Cycle sections of the legendary trail to Santiago de Compostela – the resting place of Saint James. The trip follows the last 200 kilometres of the scenic route through northern Spain.

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Departs Delhi, India

Travel from Delhi to some of India's great cultural sights and into Nepal. Visit the 'Pink City' of Jaipur and search for the elusive tiger in Ranthambore.

Departs 23 October 2014

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*Prices are per person, based on twin share accommodation. Prices are accurate as at 03 Jun 14 and includes 16% discount per person. The 16% discount per person does not apply to single room option (SRO). The discount will be applied to your final balance payment, not the deposit. Heart of Cambodia (CD) - is valid for sale until 26 Oct 14 and departure on 26 Oct 14. Use promo code AUZ14D at time of booking to redeem 16% discount. Cycle The Camino de Santiago (CCDS) - Is valid for sale until 30 Aug 14 and departure on 30 Aug 14. Use promo code: AUZ14S at time of booking to redeem 16% discount. Delhi to Kathmandu (DKD) - Is valid for sale until 23 Oct 14 and departure on 23 Oct 14. Use promo code: AUZ14D at time of booking to redeem 16% discount. Seasonal surcharges and blackout dates apply depending on date of travel. Deals and offers are subject to availability and may change without notice prior to reservation confirmation and due to currency fluctuations. All airfares are excluded. Offers valid for new bookings only and not combinable with any other offers. Cancellations will incur charges. A 10% non-refundable deposit is required 7 days after 7 days of booking. Full payment is required 60 days prior to departure from Australia. Visit www.exploreworldwide.com.au for our full terms and conditions. Tempo Holidays Pty Ltd trading as Explore Worldwide ABN 51007331213, VIC License 31341