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## Emirates reduces PER

**EMIRATES** will temporarily reduce Perth capacity between 01 Oct 14 and 28 Mar 15, with EK424/425 to be operated using a smaller B777-200LR aircraft.

The carrier said the move was due to a requirement to deploy the current 777-300ER on the expanding Emirates network.

The replacement aircraft will offer identical onboard product with eight First Class suites, 42 Business class lie-flat seats and 216 in Economy class.

EK said it's committed to WA and will continue to provide three daily PER services to Dubai.

## Jetstar cans BNE-HTI

**JETSTAR** has announced the suspension of direct services between Brisbane and Hamilton Island, with the last flight to operate on 28 Oct 2014.

QF passengers booked on the route are being offered the option of rerouting their travel from Brisbane to Jetstar or Qantas flights to Hamilton Island via Sydney.

## Airlines overcharged \$70m

**THE** Board of Airline Representatives Australia (BARA) says that international airlines are now subsidising regional airports across Australia to the tune of more than \$70 million a year.

BARA executive director Barry Abrams has highlighted the structure of Airservices Australia pricing which he said "distorts competition both between regional airports and other modes of transport".

In a submission to the govt's Competition Policy Review, BARA says there is considerable scope to improve the productivity of the sector, particularly through greater competition in supply and more efficient pricing structures.

Airlines are doing their bit

already, he argues, dealing with massive reductions in real airfares over recent years at the same as facing significant cost pressures relating to airport charges and jet fuel supply in Australia.

BARA has also released a major policy paper calling for improvements in investment planning, fair pricing and commercial negotiations with major international airports.

## TravelManagers ATAS agitation continues

**TRAVELMANAGERS** has launched a last ditch effort to derail the implementation of the Travel Industry Transition Plan, meeting with NSW Fair Trading Minister Matthew Mason-Cox to voice concerns about the scheme and request a moratorium.

TravelManagers chair Barry Mayo said he's of the strong opinion that there's a need to ensure there's an acceptable level of consumer protection in place.

Mayo is now requesting that the TCF and ATAS run "side by side" for six months, to allow the industry to have time to obtain more clarity around the scheme.

He said that in TravelManagers view, the TCF reserves belong to the industry and "should continue to be used to limit consumer losses to provide consumer certainty" during the transition.

Mayo said he accepts that ATAS is the future, but does not want a flawed system to "weaken public perception of and consumer confidence in travel agents".

## Register for Expo

**THE** entire Australian travel industry is being invited to register now to attend the Travel Industry Exhibition, which takes place next month in Sydney.

The must-attend show will be the ideal one-stop-shop for supplier and destination updates, with exhibitors, seminars and great prizes on offer.

For details see **front page**.

### Today's issue of TD

**Travel Daily** today has eight pages of news & photos, a front cover page for **ETF** plus full pages from:

- AA Appointments jobs
- inPlace Recruitment jobs



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## AA takes over local US res

**DISCOVER** the World will no longer be the contact point for US Airways in Australia, with the current GSA operation for US to be taken over by American Airlines from 01 Jul (**TD** 10 Dec).

It's part of the ongoing integration of the carriers which merged late last year.

AA country manager Simon Dodd said that with a codeshare

agreement now in place between both airlines, it's recommended that wherever possible agents book the AA code on US flights.

The current American Airlines Australia phone no (02) 9101 1948 will become the main point of contact for all US Industry Support enquiries, while the existing Discover the World email address and phone number for US Airways will no longer be available from next Tue.

## Coin toss competition

**WE'VE** already had a huge response to this week's comp in which Emirates is giving a lucky **TD** reader the opportunity to be involved in the coin toss at this weekend's AFL match between Collingwood and Carlton.

The prize includes match day tickets for the winner and three friends with lunch, along with four "inner sanctum" passes.

To enter, answer the question in each issue of **TD** until Thu, with today's question being:

*The current Emirates free Dubai stopover offer is valid for booking until what date?*

Email your answer to [cointoss@traveldaily.com.au](mailto:cointoss@traveldaily.com.au).

## TTC now part of ATAS

**THE** Travel Corporation has confirmed its support for the AFTA Travel Accreditation scheme, with its range of brands including Trafalgar, AAT Kings, Insight Vacations, Contiki, New Horizons, Creative Holidays, Busabout and Adventure World now all successfully accredited.

TTC chief executive officer John Weeks commended AFTA on its endeavours in establishing ATAS.

"The Travel Corporation is pleased to play its part in setting the benchmark for quality and professionalism for the benefit of Australian consumers," he said.

  
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## Serko officially lists on NZX

TRAVEL technology firm Serko made its stock market debut this morning, commencing trading on the NZX main board under the ticker code 'SKO'.

The public float of the company (TD 10 Jun) was very successful, with the public pool component of the offer oversubscribed by 350% and closing nine days early.

After completion of the offer, Serko now has about

900 shareholders including institutions in NZ and Australia as well as retail investors.

"We are very pleased to reach this exciting milestone," said ceo Darrin Grafton.

He said the IPO would provide the funding for Serko to expand into new Asia-Pacific markets.

Serko is also planning to develop new products "that will help corporations run more cost effective travel programs for their employees," Grafton added.

The company currently has offices in Auckland, Sydney, Xi'an (China) and Gurgaon (India).

### VA green program

VIRGIN Australia has today launched a new partnership with the Tasmanian Land Conservancy, as part of an expansion of its carbon offset program.

Effective immediately, VA customers will have the option to neutralise the emissions of their flights by directly supporting the Conservancy which manages over 30,000 hectares of land, providing a safe haven for species at risk.

### New NAN on the way

NADI International Airport will next month begin a 16-month renovation project at the Fijian gateway, with the facility remaining operational throughout.

Work will be carried out as part of a joint venture between New Zealand & Fiji construction firms and is estimated to cost NZ\$50m.

Improvements will include a new check-in building with more counters, more bag carousels, improved passenger flow and new safety systems.

### Disneyland flares up

A SMALL fire which flared briefly at Disneyland in California over the weekend was quickly put out without injury, park officials said.

The park said the fire started in the loading dock on Sun, although no cause has yet been identified.

### LAN, TAM strikes

TRAVELLERS attending the World Cup in Brazil are likely to be impacted by a series of strikes by mechanics and flight attendants at LAN Peru and LAN Argentina planned for this week.



## Window Seat

MANAGEMENT at China Southern Airlines are clearly die-hard fans of the World Cup.

The carrier has implemented a blanket ban on all frontline staff from staying up late to watch, or even discussing results or talking points for the duration of the tournament.

In a notice to employees, the carrier cites safety as a reason for the ban, to ensure pilots are not flying while sleep-deprived.

"Watching the World Cup will affect work and safety," the internal statement to staff read.

Any staff violating the rules will be punished, as will their direct supervisor.

Fellow Chinese carrier Spring Airlines has instituted a similar policy, saying: "In order to ensure safety, the carrier will check to see if employees are fatigued at any time," by taking blood pressure readings.

EAST Japan Railway Company, or ER Rail, has rolled out the perfect fix to the normal stress of being pushed, quite literally, onto one of the country's trains.

The country's first Bullet Train complete with foot spas will launch service on a limited schedule from Jul-Sep, running on the Yamagata line between Fukushima and Shinjo with the aim of promoting visitation to the Yamagata prefecture.

One car on the train will be fitted with two 2.4m window-facing foot baths so up to 143 passengers can soak their feet as they watch the world go by.

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### Fiji Exchange 2015

**TOURISM** Fiji has confirmed the date for next year's Fiji Tourism Exchange as 15-19 Jun 2015, immediately prior to the annual Australian Tourism Exchange.

Positioning the show before ATE enables Tourism Fiji to capitalise on buyers travelling from key long-haul markets planning to attend the Melbourne event.

Acting ceo Ken Freer today said the inaugural FTE held in May had "exceeded all expectations."

"It attracted an excellent number and quality of buyers from Fiji's major source markets and stimulated working relationships between complementary businesses here in Fiji, within and beyond the tourism sector."

FTE 2014 attracted international travel buyers from Australia, New Zealand, United States, Canada, United Kingdom, Europe, China, South Korea and India.

The event program for FTE 2015 will be released next month.

### Two days for Star Alliance RTW comp

**AGENTS** keen to participate in Star Alliance's competition to win two Round the World tickets by completing its online training course have 2 days left to enter.

The Star Alliance Expert course launched last month, aimed at broadening consultant knowledge on the newly expanded and more flexible suite of 14 Star Alliance RTW ticket options.

To find out more, **CLICK HERE** - entries close at midnight 25 Jun.

**MEANWHILE**, the latest Star Alliance Expert graduates to win a \$100 Westfield voucher are: Louise Hill, Scenic Tours; Tina Gojani, Adelaide Travel; Charlotte Taylor, Wall Street Travel; Troy Conley, Flight Centre; Cheryl Ryan, Susan Martin and Britta Gileno, Corporate Travel Management.

**FURTHER**, Air India joined Star Alliance as its newest member this week, according to a report by India's *Economic Times*.

### Agents immersed in World Cup

**RIGHT:** Duncan Ford from Flightbiz Cremorne is pictured enjoying Emirates hospitality at the 2014 World Cup in Brazil.

Duncan travelled to Brazil this month, courtesy of Emirates, along with fellow Aussie Christine Lawler from HRG Australia.

Whilst in Brazil, the pair were treated to tickets to the opening ceremony, the first match between Brazil and Croatia and exclusive access to the pre- & post-match hospitality area.



### Grand Hotel refurb

**A REFURBISHMENT** program of Vanuatu's Grand Hotel and Casino is expected to be completed by the end of this month.

The revamp has covered the restaurant, pool & deck area (now positioned as a relaxation zone), lobby and conference facilities.

### PG commission drops

**BANGKOK** Airways (PG) will lower commission on standard published domestic & int'l sector fares from 5% to 3% for tickets issued on/after 01 Jul.

However, commission will now apply to fuel and insurance surcharges (YQ).



## Experienced Product Manager - Small Ship and Expedition Cruising (Melbourne based)

APT's Small Ship and Expedition Cruising program is a world leader in experiential luxury travel. This is a great opportunity for a 'guru in all things cruise' to lead a team that is pioneering a dynamic new product with expanding global destinations. If you are ready to join one of Australia's most dynamic and growing organisations, then we would love to hear from you. You will be responsible for development, design, implementation and profitability of one of our fastest growing products. You will need to be confident enough to work alongside senior stakeholders including the Company Owner, CEO, Department General Manager's, and key suppliers and partners.

#### Key Responsibilities:

- Continue to innovate and develop the world's leading cruise products, showing initiative and recommend product changes and new products to ensure our leading competitive position is maintained
- Create yearly business plan for the products and destinations
- Manage the financial aspects of the product (price, margins, costs) to deliver the required product profitability
- Monitor the activities of competitors and changes in the industry likely to impact our business
- Prepare and manage the product brochure process to meet launch timelines
- In conjunction with the Marketing and Sales Departments develop programs to increase our market share
- Ensure that all operational aspects of the product are delivered worldwide

#### Competencies Required:

- Strong management and leadership experience including accountability and results for a significant business unit
- Strong negotiation skills and the confidence to maintain an agreed position when necessary
- Very strong communication skills both verbal and written along with the ability to effectively communicate at all levels
- Experience in meeting tight and critical deadlines
- High analytical strengths and the ability to interpret data and make sound decisions based on the results
- Strong attention to customer service and 'delighting the customer' in every experience

Knowledge of the cruise industry is a must, specifically small ship/expedition cruising would be desirable but not essential. Availability for domestic and international travel will be required.

Please send through a cover letter and resume to [aaron.noble@aptouring.com.au](mailto:aaron.noble@aptouring.com.au) Applications close Friday 4th July 2014.

## 14m Tigerair Aus pax

**TIGERAIR** Australia has today welcomed its 14 millionth pax since launching on 23 Nov 2007.

To celebrate the milestone, the no-frills carrier has launched a flash sale (ending at midnight tonight) on its original launch route between Melbourne & the Gold Coast as well as Sydney & the Gold Coast, priced from \$29.

## Capital Michelin deal

**LONDON'S** boutique The Capital hotel has developed a new Gourmet Dining Package that includes a 5-course Tasting Menu lunch or dinner at the property's Michelin-starred restaurant, Outlaw's at The Capital.

Three package options are available based on either a Classic King Room, Deluxe Room or Junior Suite, with prices leading in at £366 (AU\$661) per room.

Also included is a Full English breakfast and 20% VAT, valid for stays through until 12 Apr.

For an extra charge, guests can add matching wines for £65 (AU\$117) - see [capitalhotel.co.uk](http://capitalhotel.co.uk).

## Contiki off-peak brox

**CONTIKI** has dispatched its latest European Autumn/Winter/ Spring brochure featuring a selection of Multi-Country, Time-Out Regional, Ski & Snowboard Austria & Festival touring options.

Managing director for Australia Katrina Barry said winter is a great time to explore Europe, with the majority of inclusions featured in summer still able to be visited, but with less crowds and at lower prices.

Contiki is offering a 7.5% discount for winter itineraries paid in full before 22 Jul.

## Carlson ownership

**GLOBAL** hospitality and travel company Carlson has revealed it plans to take over full ownership of Carlson Wagonlit Travel.

Carlson currently owns a 55% stake in CWT, and has entered into a definitive agreement to buy JPMorgan Chase & Co's 45% equity in the travel company.

The transaction is expected to close next month.

## French airport strikes

**SINGAPORE** Airlines is warning Paris bound travellers between today and 29 Jun their flights may face delays due to French air traffic controller strikes.



## ZQN int'l arrival surge

**AUCKLAND** Int'l Airport Ltd has reported a 41.2% jump in international passenger arrivals at Queenstown Airport in May compared to the previous year, rising to 12,358 foreign visits.

For the financial year to date, total international pax numbers are up 28% on 12 months ago, to more than 287,500.

Domestic arrivals in May fell marginally (-0.6%) to 59,250.

## Outrigger appoints

**CASTAWAY** Island Fiji resort general manager Steven Andrews has been appointed as general manager of the property by Outrigger Enterprises Group.

Andrews has been with the Fijian resort since 2005.

**ABOVE:** These helloworld agents experienced the best of Norfolk Island earlier this month on a whirlwind visit to the destination.

The group were hosted by Norfolk Island Tourism, Air New Zealand and Oxley Travel.

**Pictured** here at Norfolk Blue Restaurant from left are Enid Givney, helloworld Atherton; Rebecca McKenna, helloworld Caloundra; Rachael McGuirk, helloworld Scone; Katherine Smith, Travel on Cooper; Kristie Wilson, Norfolk Island Tourism; Leslie Jennings, helloworld Emu Plains; Sinead Stone, Oxley Travel; Karen Hitchings, The Unique Tourism Collection; Sharee Abeysekera, helloworld Gloucester and Sandra Bucknell, helloworld Camden.

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## inPlace paddling into 2015



**INPLACE** Recruitment held its annual conference at Noosa on the Queensland Sunshine Coast earlier this month.

The small team enjoyed

paddle-boarding on Noosa River, visited Underwater World and strategised for the year ahead.

**Pictured** from left are the inPlace staff of Kristi Gomm, marketing manager; Ben Carnegie, business manager; Peter Jackson, senior account manager and Sandra Chiles, managing director.

## Armenia e-visas

**DFAT** is advising that Australians are eligible to apply for an e-visa to enter Armenia at Zvartnots Int'l Airport, Gyumri Airport, Ayrum railway station, Bavra, Bagratashen, Gogavan and Megri land borders.

Australians travelling to Armenia by train from Tbilisi, Georgia are required to have a valid visa before boarding the locomotive.

## SA regional funding

**A NEW** \$15 million fund has been established by the South Australian Government to provide grants to regional projects and organisations within the state.

The fund is in addition to the Regional Events and Festivals Program launched earlier this year (**TD** 03 Feb), applications for which closed at the end of Mar.

Five programs will be set up for funds to be distributed including Major Projects and Community Infrastructure - more details at [www.pir.sa.gov.au/regions](http://www.pir.sa.gov.au/regions).

## LGBT GDS hotel chain

**WORLD** Rainbow Hotels has launched as "the first global brand of certified gay and lesbian welcoming hotels" available to book on the GDS and online.

Members of WRH are required to meet strict criteria including the property's location, features, knowledge of the local gay scene, current involvement with the LGBT community and more.

Starting 25 Jun, the consortia's collection of hotels will be able to be booked via Lanyon and Nexus, or by submitting a manual RFP to join World Rainbow Hotels.

The program's introduction into the GDS comes after data from the LGBT2020 survey found a "significant portion" of the LGBT market prefers to use traditional bricks-&-mortar travel agencies when booking holidays & hotels.

In Australia there are 45 member hotels, located in capital cities, major cities and regional towns.

For more information on WRH's 2015 RFP, **CLICK HERE**.

See [worldrainbowhotels.com](http://worldrainbowhotels.com).

## Citadines micro-site

**THE** Ascott Limited has launched a new website for Citadines on Bourke Melbourne which provides users with information about things to do and 'What's On' in the Victorian capital.

A 40% discount is available to the first 30 customers to book their next stay at the property via the site, [www.citadines.com.au](http://www.citadines.com.au).

## InterCon kids menus

**HEALTHY** and nutritious meal menus created exclusively for children have been introduced at InterContinental Hotels Group properties in Australasia, the Middle East and Africa.

Award winning chef and child food expert Theo Randall along with best-selling int'l author Annabel Karmel MBE were recruited for the "culinary voyage around the world."

The menus are designed to cater for more than 500,000 children that stay at InterContinental Hotels worldwide annually.

## Santa Monica agents

'**MY KITCHEN Rules**' contestants Luke Hines and Scott Gooding have been signed as Official Santa Monica Ambassadors.

In the role, the duo will promote Santa Monica's 'lean, clean beach cuisine' to Australian audiences.

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## Account Manager - Sydney

Budget Rent a Car, winner of the 2014 Canstar Award for Most Satisfied Customer and the TripAdvisor Travellers' Choice Favourites Award, is renowned for meticulously maintained vehicles and quality service. An exciting opportunity is now available for a full-time Account Manager to join our team based in Sydney. The key function of this position will be to identify new business opportunities within NSW based corporate accounts, with a focus on penetrating the NSW Government to win and secure new business within this sector. In addition to this, you will also manage and develop an existing portfolio of corporate accounts and assist with the development and implementation of sales objectives and strategies.

If this sounds like the role for you, please contact Anita Fonseca on [Anita.Fonseca@Budget.com.au](mailto:Anita.Fonseca@Budget.com.au).

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## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury



**IN** A week from today, that is next Tuesday (1st July 2014), travel agencies of Australia will move into a completely new world.

Travel agents will be trading in a deregulated environment with no specific travel agent legislation regulating the functions of business of a travel agent. I do note that at the time of writing this article both WA and Tas were still in the process of repealing their respective Travel Agent Acts and for those travel businesses that hold a licence in those two states, the need to continue to hold said travel agents licence will continue until the political process has been completed.

AFTA is informed that it is only a matter of time and both states have confirmed that they will be joining the rest of the country and taking the travel agents repeal bills through the parliament.

We expect that the process will be totally completed by August and so far as possible we hope that this delay will not adversely impact upon agents based in those two states.

Meanwhile AFTA has developed and implemented the new AFTA Travel Accreditation Scheme (ATAS) which will be the only industry-led professional acknowledgement for travel businesses to join.

With all the failings and historical complications of the past national schemes, ATAS will be the one thing that consumers can identify with that differentiates professional travel agents from the rest of those who choose to be trading in this new de-regulated environment.

Importantly, ATAS will be communicating this with consumers, something that the previous national scheme did not do. And the various state governments will be spending money on informing consumers of these changes which will lead consumers to ATAS agents.

There has been great debate about the various roles that ATAS should play but I am really pleased to say that what ATAS will do is deliver a true differentiation for travel agents in what will be a crowded space.

Indeed even with all the previous national regulation there were very blurred lines for travel agents. Many online booking engines did not hold an Australian travel agents licence and consumers booked with them without any regard.

All the while the true travel agents attempted to compete with a raft of antiquated regulation which all of the research undertaken over five years of review demonstrated that consumers did not value.

The stark reality was that 97% of consumers who booked with travel agents did so without any knowledge of the existing national scheme.

So consumers did not value the previous scheme, industry were at odds with a scheme that rewarded competitors only when their business collapsed. Seems like a ridiculous scheme and that is why the new arrangements have been brought into place.

ATAS will deliver for travel agents into the future as it will demonstrate to consumers those travel agents who choose to be accredited stand out in a deregulated environment against those travel agents and other online booking sites that trade without the only genuine industry endorsement which provides consumers with a clear value proposition and delivers professional travel services.

One week to go and I hope that all travel agency owners have taken the time to look at what ATAS is offering and make the decision to join.



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## Iririki EOFY offer

**VANUATU'S** Iririki Island Resort is offering 48% off all room types when booking a five-night or longer stay on select dates until 31 Mar before 30 Jun.

## Liz opens Queen's Terminal again



**ALMOST** 60 years after opening it for the first time, Her Majesty Queen Elizabeth II and the Duke of Edinburgh have opened the new Terminal 2 at Heathrow.

The new £2.5 billion facility sits on the same site of the original terminal, which The Queen also opened way back in 1955.

Service began earlier this month at the terminal, with ANA, United Airlines and Air China all moved in and now operating flights.

In total, 23 Star Alliance carriers will utilise the new T2 along with

Aer Lingus, Virgin Atlantic Little Red and Germanwings.

It marks the first time all Star Alliance carriers serving London Heathrow have operated from the same terminal, significantly reducing min connection times.

During her visit, The Queen met the LHR Board of Directors, management of Star Alliance carriers & the terminal's architect.

**Pictured** above are cabin crew representatives from the 26 carriers to operate from the new facility, of which 23 are members of Star Alliance.

## Six Flags China deal

**AMERICAN** theme park firm Six Flags has announced plans to expand further outside North America, signing a deal with Riverside Investment Group to open multiple parks in China over the next decade.

## Heritage ZQN 4-for-3

**LODGE-STYLE** hotel Heritage Queenstown has released a stay four, pay three deal on deluxe rooms priced from NZ\$199 (AU\$185) per night.

The offer is valid for visits until 31 Oct 2014 - call 1800 141 780.

## New interiors on BA

**BRITISH** Airways has begun installing new seats and interiors on its short-haul aircraft flying European and domestic services departing Heathrow and Gatwick.

Charcoal grey colour seats, which have been ergonomically designed and slimmer to fit more in, will be fitted in Economy class on 95 Airbus aircraft progressively over the next 12 months.

Passengers will be able to utilise an eye-level seat-back holder designed for tablets or magazines, while Business class will offer a central console or table.

## Money

**WELCOME** to Money Talk, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.94**

**THE** ongoing unrest in Iraq is likely to impact airline bottom lines, with oil prices creeping up over the last week.

However the Australian dollar is continuing its stellar run, with increases overnight following positive manufacturing data out of China.

The Aussie strengthened against the US\$, Euro and the British pound, and also increased against the New Zealand dollar - potentially bolstering outbound travel in the face of ongoing weak consumer confidence.

*Wholesale rates this morning:*

US	\$0.940
UK	£0.551
NZ	\$1.073
Euro	€0.690
Japan	¥95.71
Singapore	\$1.168
China	¥5.662
South Africa	R9.902
Canada	\$1.004
Crude oil	US\$106.17





**REGIONAL** destinations on the North Island of New Zealand captivated this group of Travellers Choice agents from Australia during a recent educational.

Hosting the group was Viva! Holidays in partnership with Air

New Zealand, with the group marvelling at the wonders located just outside of Auckland.

Setting off from the country's largest city, the Hobbiton movie set was the first sight enjoyed on the way to Rotorua, where they enjoyed adventure activities.

Napier & Lake Taupo were also on the menu, where the group enjoyed fine foods and wines.

**Pictured** above at the Rotorua Luge from left is Regina Swane, Twofold Travel; Sharon Puckeridge, St George Travel; Natalie Wykes, Macarthur Travel & Cruise; Lindita Becovic, Create Travel Forest Lake; Nicole Champion, Windsong Travel; Antonia Ligeros, Weston Cruise & Travel; Rachel Cartwright, Discover Travel & Cruise The Gap; Kathryn Watson, Ucango Travel & Cruise; Lynette Bradley, Compass Travel, with Darren Evans from Viva! Holidays sitting at the front.

## Sth Am buyers sought

**LATAM** Airlines Group has come onboard as the latest airline partner for luxury B2B business exchange show Luxperience.

The 2014 event, running from 31 Aug to 03 Sep 2014, will now see South American travel buyers linked with the show and its collection of global exhibitors.

Luxperience has already seen a 50% year-on-year increase in registrations from South America following last year's event.

## WIN A TRIP TO NEW CALEDONIA

Throughout June, **Travel Daily** is giving readers the chance to win a four night holiday to New Caledonia, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea.**

The prize includes return economy class airfares to New Caledonia with Aircalin, airport transfers and four nights accommodation at Le Stanley Hotel & Suites Noumea, for two people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:  
**newcaledoniacomp@traveldaily.com.au.**



**Q16: Does Aircalin pay full commission on its fuel levy?**

Hint: [www.aircalin.com](http://www.aircalin.com)



Click here for terms & conditions

## Dirty Dancing returns

**POPULAR** stage show *Dirty Dancing* will return to Sydney for the first time in ten years for a three-month run at the Lyric Theatre, opening from Dec.

NSW Deputy Premier Andrew Stoner welcomed the return, saying the short residency will bring \$14m in tourism revenue to the state through 43,000 visitors.

## Comment on PER plan

**STAKEHOLDERS** & community are being invited to comment on Perth Airport's draft Master Plan ahead of its submission to the Federal Government in Oct.

The Master Plan covers projects designed to help the facility cover a projected increase in passengers served to 28.5m pax by 2034.

Further terminal infrastructure plans and more are also covered - [perthairport.com.au/masterplan](http://perthairport.com.au/masterplan).

## Byron walking tour

**GURRAGAWEE** in Northern NSW has introduced a new three night guided walking tour through the Byron Bay Hinterland - the first of its kind in the local area.

The walking experience through World Heritage Listed rainforests operates from Mar to Sep, taking in the Border Ranges, Minyon Falls & Nightcap National Park

It is priced from \$1,750ppts, inclusive of transfers to or from Gold Coast or Ballina Airport.

During winter, a special two guests for the price of one for the ByronWalks@gurragawee trek is also available to book.

Packages include accom at gurragawee, gourmet meals, hiking snacks and equipment, while guests can tuck on scenic helicopter flights, spa treatments, massages and more.

See [www.gurragawee.com](http://www.gurragawee.com).

## NRL Rd 15 Winner

CONGRATULATIONS

**Mathew Purins**

from *Flight Centre*

Mathew is the top point scorer for Round 15 of *Travel Daily's* NRL industry footy tipping competition, and has won a one night stay at any TFE Hotel of their choice in Australia.



## Major Prize Sponsors

**1st Prize:** two return flights to Dubai, courtesy of Emirates



**2nd Prize:** 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



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### NO MORE WEEKENDS

EXPERIENCED TRAVEL CONSULTANT

GLADSTONE – TOP INDUSTRY SALARY PACKAGE

Having been established for many years this travel company truly is a pillar of the Gladstone community. Working in a large agency that is constantly abuzz with fun & excitement, is sure to bring you career satisfaction. You will book all sorts of travel products and destinations including visas, travel insurance, flights, tours, packages and more. Receive regular RDO’s, earn fantastic \$\$\$ & receive unbelievable travel discounts. A strong retail travel background, ability to reach sales targets and a passion for travel are a must.

### A BIGGER AND BRIGHTER CAREER

WHOLESALE TRAVEL CONSULTANT

BRISBANE – \$45K - \$50K OTE

This fab role will see you in a call centre environment where you will assist your retail partners via phone & email enquiries in booking their clients perfect holiday. You will specialise in selling worldwide destinations including flights, accommodation, land tours & heaps more. Use your expert knowledge & guidance in making their holiday dreams come true. In return, earn great money plus uncapped commission & receive the recognition you deserve. You must have a strong knowledge of worldwide destinations.

### I COME FROM A LAND DOWN UNDER!

INBOUND WHOLESALE CONSULTANT

MELBOURNE - SALARY PACKAGE UP TO \$50K

Travel consultants, say hello to your new inbound role! This well known 5 star company now requires an experienced Spanish or Portuguese speaking travel consultant to move into their dedicated inbound team. You will work Monday – Friday hours only whilst servicing a high end clientele with their inbound needs; from private touring to 5 star accommodations you will create unforgettable experiences throughout Australia! If this sounds like you then we can help you land this dream job! Call us today.

### CORPORATE, CORPORATE, CORPORATE!

CORPORATE ROLES X 5

MELBOURNE – SALARY PKG UP TO \$80K (OTE)

We are bursting at the seams with corporate roles in Melbourne! These well known national travel management companies now require extra support in their Melbourne based offices. You will work on a variety of accounts, from small to large and book interesting and intricate itineraries. With M-F hours on offer and higher base salaries you won’t regret making this move! If you have at least 12 months experience in corporate travel then we want to hear from you. Call us today to find out more

### GO WEST

RETAIL TRAVEL CONSULTANT

MELBOURNE (WEST) – SALARY PACKAGE TO \$45K (DOE)

Exciting retail role located in Melbourne’s Western Suburbs! This successful retail office now requires an experienced retail consultant to join their growing team. You will book everything from European River cruising to 5 star Bali villas. With an exciting roster on offer you will never have to work Sundays again! If you have at least 3 years industry experience using Galileo then we want to hear from you. Make the move to this office and reap the benefits today. Apply now to find out more.

### YOUR CHANCE TO SHINE!

INTERNATIONAL TRAVEL CONSULTANT

ADELAIDE - SALARY PKG UP TO \$53K (DOE)

This boutique travel company is experiencing phenomenal growth in the leisure & corporate divisions & as a result is now searching for an international consultant to join their team. This really is the role with all the benefits; working Mon to Fri business hours with a generous salary package, you will be welcomed into a team that genuinely prides themselves on their staff & will do all that is required to see you grow within the company. Sounds like you? Then we want to hear from YOU! Call us today.

### \*NEW\* CRUISE INTO A NEW CAREER

WHOLESALE CRUISE ROLE

SYDNEY – SALARY UP TO \$70K OTE

This is an exciting opportunity to work for a new cruise wholesale department in the CBD. Our client is one of the leaders in the travel industry and is offering a great working environment and many added bonuses. From worldwide cruises, South Pacific cruises and Caribbean trips you will be booking a wide variety of exciting cruises. If you have 12 months experience in the travel industry and are looking to move into an exciting cruise role we want you. Apply today for this exciting opportunity.

### \*NEW\* MOVE INTO A PRODUCT ROLE

PRODUCT COORDINATOR

SYDNEY – SALARY PACKAGE UP TO \$55K

This is your chance to move away from face to face consulting. If you are tired of endless quotes and want to reclaim your weekends, apply for this exciting opportunity today. You will be responsible for being the go between the reservations team and the overseas suppliers for any queries that arise on a day to day basis. If you have 2 years experience in the industry and come from a wholesale background and have used Calypso then apply for this great opportunity today.



## Where do I start my job search?

Read the latest inPlace Blog



Ben Carnegie

### Regional Sales Manager Wholesale - Sydney

- ▶ Strong focus on staff management
- ▶ 2IC for the sales team
- ▶ Salary to \$100K pkg

World renowned, international tour wholesaler offering varied touring options to innovative and prevalent destinations to all corners of the world. With flawless service and excellent customer loyalty it is no wonder this brand has earned such an esteemed position in the travel industry.

The role will have a national focus and be looking after the management of the BDM's across the country whilst providing support to the Head of Sales from a strategic perspective.

The ideal candidate for this role will be someone who has been working in the wholesale travel industry as a Senior Sales Manager looking for that next step in their career. This role will give you the opportunity to get off the road and concentrate on the bigger picture.

Take charge of your career advancement today!

Call Ben or [click here](#) for more details

### Product Loader - Long Term Temp role - Syd

- ▶ Long term temp assignment 4-6 mths duration
- ▶ Excellent hourly rate for experienced loaders
- ▶ Sydney city fringe location

Excellent opportunity to work with a fantastic product range on a long term temp assignment. Must have solid experience with product loading and Calypso an advantage.

Call Sandra or [click here](#) for more details

### Inbound Luxury Travel Cons - Melbourne

- ▶ Based in the southern suburbs of Melbourne
- ▶ Join a team of domestic travel specialists
- ▶ Great company with career growth potential

Best known for their high end, luxury products both internationally & around Australia. Our client offers a wide variety of products that also branch into the adventure mkt.

Call Ben or [click here](#) for more details

### Senior Retail Consultant - Syd Merrylands

- ▶ Based in the Merrylands area
- ▶ Work/life balance - Arrive home before dark!
- ▶ Well appointed office space

Award winning agency with lots of walk in business seeks an experienced consultant looking for a change of environment. Sabre or Galileo preferred salary neg. depending on exp.

Call Sandra or [click here](#) for more details

### Retail Travel Cons - Long term temp - Sydney

- ▶ Excellent hourly rates. Shifts till 10pm
- ▶ Drive, bus or ferry it to work- City fringe location
- ▶ Fun, energetic and supportive team environment

Our client is an award winning travel company looking for an experienced leisure consultant to work on a long term temp assignment - no face to face sales, direct public only.

Call Sandra or [click here](#) for more details

### Multi - Skilled Corp & Leisure Cons- Melb

- ▶ Multiple roles based in Melbourne's east
- ▶ International and Domestic bookings
- ▶ Salary DOE, Intermediate, Senior and Senior Leisure avail.

Are you seeking a new role in Corporate travel? Due to an increase in business, I'm seeking both corporate & leisure consultants to add to this boutique corporate agency.

Call Ben or [click here](#) for more details