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First with the news

Friday 27th June 2014



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Last TIC show spots

THE organisers of the upcoming Travel Industry Exhibition have advised of just a few last minute spaces for exhibitors who would like to take part.

The must-attend show will showcase the latest in travel for the industry, taking place 18-19 Jul in Sydney in the lead-up to the National Travel Industry Awards.

Email pprakash@etf.com.au.

QF, EK boost surcharges

EMIRATES and Qantas have today confirmed increases to fuel surcharges on parts of their joint network, with the changes becoming effective for ticketing on/after 08 Jul (**TD** breaking news).

Services to Europe, the UK, North Africa and the Middle East are affected by the increase, with the levy for UK/Europe and North Africa climbing by \$15 per sector to \$285 in Economy class, \$30 to \$385 for Premium Economy and \$45 to \$540 for Business/First.

There are no changes to the fuel surcharges for QF and EK trans-Tasman services or flights to Singapore, Malaysia and Thailand, while QF services to the Americas or South Africa are also not impacted.

Emirates is also lifting the levy to \$285 for its Americas flights.

All existing bookings must be ticketed by 07 Jul to avoid the increases, while Emirates says all group bookings must also be

deposited by the same date to honour the group fares quoted.

For flights to the Middle East the new levels are \$180 one way in Economy and \$315 for Premium Economy, Business and First class fares.

Emirates cited the "current volatility of oil prices" for the change, while a Qantas spokesperson told **Travel Daily** "we mitigate the impact of record high fuel costs in several ways, including fuel surcharges, hedging and price increases.

"We regularly review our fuel surcharges policy across our international network, as well as in alignment with Emirates as part of our partnership, and will consider further changes to the fuel surcharge policy as appropriate," the carrier said.

A bumper issue!

Travel Daily today has nine pages of news & photos, plus a full page from: [\(click\)](#)

- AA Appointments jobs

Rich FLT founders

FLIGHT Centre ceo Graham Turner and his co-founders, Geoff Harris and Bill James, have appeared on the BRW Rich 200 list released this morning.

According to the list Graham Turner is in 43rd spot with a \$945m fortune, while Geoff Harris in 40th place has \$975m and Bill James came in 47th spot with \$855m.

Also in the list at 163rd position is Consolidated Travel's Spiros Alysandratos at \$320m, while Wotif founder Graeme Wood dropped off the list this year.



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APTMS signs NZ gsa

ASIA Pacific Travel Marketing Services has appointed Regency Tourism Marketing as its general sales agent (gsa) for New Zealand as the company expands its presence across the Tasman.

Representation will be managed by Regency Tourism Marketing's director of global product & services, Gaye Wood.

The pact takes effect on 01 Jul.



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ACCC allows price rise

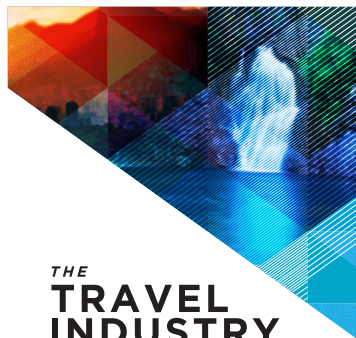
PROPOSED price increases for monopoly services provided by Airservices Australia (**TD** 17 Jun) to take effect from 01 Jul will not be subject to dispute by the ACCC.

The competition watchdog said yesterday that charges levied for services including aviation fire fighting, air traffic control and rescue services would go up as part of a previously consulted and approved five-year price plan.

Hart to chair NTSB

US PRESIDENT Barack Obama has named Christopher Hart as the new chairman of the National Transportation Safety Board.

Hart is a current NTSB board member and will serve a two-year term in the role if the appointment is approved by the US Senate.



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Helloworld traffic dives

HELLOWORLD'S much-vaunted website is seeing just a quarter of the online traffic of its predecessor, Best Flights, which the company shut down earlier this year.

According to Experian Hitwise figures revealed yesterday by traveltrends.biz, online traffic for helloworld.com.au peaked in Mar at 240,000 visits - less than 25% of the peak figure for Best Flights and Best Cruises which recorded around 978,000 combined monthly visitors late last year.

The report says Helloworld's

online visitation has been in slow decline since Mar, despite direct traffic from bestflights.com.au and bestcruises.com.au being directed to helloworld.com.au.

Experian Hitwise's figures also show a significant decline in search engine visibility for the Helloworld website compared to Best Flights.

When the Best Flights site was closed down on 01 Feb, it was in the top five Australian travel websites in terms of traffic.

The new helloworld.com.au website is the outcome of a ten year Strategic Alliance agreement signed by Helloworld with Orbitz Worldwide.

When the deal was signed last year by former JTG ceo Rob Gurney, he said the alliance was a "key component in *helloworld's* multichannel strategy."

At the time, Orbitz Worldwide ceo Barney Harford said the firm's "technology leadership will provide *helloworld* with a strong online and mobile presence".

Helloworld's single brand strategy also appears to have been impacted by a decision to retain some agents under the Harvey World Travel, Jetset, Travelscene and Travelworld brands (**TD** yesterday) - meaning the existing websites for each brand are also continuing to operate.

EK Coin Toss winner

CONGRATULATIONS to Rosemary Metcalf from Travel Counsellors, who has won the once-in-a-lifetime opportunity to be involved in the coin toss at this weekend's blockbuster AFL game between Collingwood and Carlton at the MCG.

Metcalf and three friends will also attend the match courtesy of Collingwood Football Club Premier Partner Emirates, including "inner sanctum" passes.

As well as answering the daily questions her final 25 words or less answer was "*Tossing the coin at such an iconic match merges my passion of football with my passion of travel - and will gain brownie points with hubby!*"

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Gallipoli 2nd chance

AUSTRALIANS on the waitlist to attend the Gallipoli 2015 Dawn Service will find out soon if they have been given a second chance to attend Anzac Day commemorations.

Just over 100 double passes have been made available to reissue to Aussies on the Gallipoli ballot waitlist, 60 of which will go to the 'general' category.

People chosen from the waitlist will be contacted by mid-Jul regarding the offer of passes, Minister for Veteran Affairs and Minister Assisting the PM for the Centenary of ANZAC Michael Ronaldson said yesterday.

Further draws from the waitlist are expected in coming months as those who were offered a place in Apr must accept or decline their passes by 25 Oct.



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\$30m reno for Langham Sydney



THE Langham, Sydney today confirmed it will close to guests for four months to commence a \$30 million refurbishment, more than two years in the planning. Renovation work will include a complete remodelling of the hotel's lobby, dining areas, guestrooms and ballroom, while

signature Langham luxuries, such as Chuan Spa and Palm Court will also be introduced, bringing the former Observatory Hotel into line with the international standard of sister properties.

Work will include relocating and extending the lobby (**TD** 09 Aug 12) & removing the existing staircase, providing more natural light into the public space.

Guestrooms (**above**) will also be redesigned to combine "high-end luxe appeal with colonial charm to evoke timeless elegance," Langham said this morning.

The extremely popular Day Spa will be transformed into an all-inclusive Chuan Spa, while The Ballroom will be increased in size to cater for up to 200 persons for cocktail events and 150 for banquets.

The property will close its doors to guests on 24 Jul and expects to reopen in Dec.

VS 787-9 Atlantic plan

VIRGIN Atlantic has revealed Boston as its inaugural launch destination for 787-9 Dreamliner aircraft, set to debut on 28 Oct.

The British carrier will deploy the Dash-9 six times weekly to Boston from London Heathrow, with tickets now on sale.

According to agent GDS displays, Virgin Atlantic will then deploy its new aircraft to Washington Dulles and New York JFK in Dec & Feb.

VS's 787-9 will feature 31 Upper Class, 35 Premium Economy and 198 Economy class seats.

\$99 Fiji Air kids fares

FIJI Airways is celebrating its one year anniversary since changing name from Air Pacific by offering bargain Economy class fares on a short-life promotion.

Until 30 Jun, kids return airfares ex Sydney, Melbourne & Brisbane to Nadi are priced from \$99, while infants are free of charge.

Adult fares have also been reduced, available priced from \$725 ex SYD (inclusive of taxes), \$726 ex BNE and \$870 ex MEL.

Prices include in-flight meals, drinks, checked baggage and inflight entertainment.

The promotion is valid for travel between 01 Oct-30 Nov and 01 Feb-31 Mar.

Google Glass on hols

BRITISH online travel company HolidaysPlease is claiming to be the first firm to "lend" customers Google Glass to enhance their holiday experience.

Select past customers are being offered the technology to take photos, videos, view live information, check flight times & currency exchange rates on their next vacation, so long as they have adequate travel insurance.

A list of 'do's and don'ts' need to be respected, "so no running around nudist beaches with them on please," HolidaysPlease said.

Window Seat

MANY hotels have some sort of celebrity story entwined in its history, and online travel deals site Travelzoo has compiled its Top 10 Most Scandalous Hotels.

Headed by The Standard Hotel in New York, notable as the site where American rapper Jay-Z was attacked by his sister-in-law Solange Knowles, the list also includes Australia's own QT Gold Coast as the site of Justin Bieber's graffiti spray last year.

Recent times aside, the list also includes stories from rock music folklore, with the Holiday Inn Flint in Michigan the site where The Who drummer Keith Moon blew up a toilet during 21st birthday celebrations in 1967.

The list also includes the Adlon Hotel in Berlin, the scene of the late Michael Jackson's famous 'baby-dangling incident, and The Mercer in New York, known for Russell Crowe's phone-throwing indiscretion of 2005.

Prince Harry, One Direction, Britney Spears, Lindsay Lohan and even John F Kennedy also feature in the list for discretions committed either by them or for which they took responsibility.

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TTF urges longer STA

A **TEMPORARY** extension of the Survey of Tourist Accommodation (STA) for 2014/15 (**TD Wed**) is “not enough” commitment, the Tourism & Transport Forum chief Ken Morrison, has declared.

Morrison has joined the Tourism Accommodation Australia (TAA) md Rodger Powell in insisting the Federal Government commit to the STA’s long-term funding.

The TTF boss yesterday said if the Abbott Govt is serious about tourism and attracting tourism investment, the Survey of Tourist Accom must be retained with data issued on a quarterly basis.

“It’s hard to say Australia is open for business without providing the basic tools that allow potential investors to assess the market and make sound decisions,” Morrison commented.

He said the TTF has written to the Australian Bureau of Statistics and key Ministers to express “our vehement opposition” to the plan to discontinue funding the survey.

China Ready Online

A **PROGRAM** developed in Australia to aid Chinese travellers identify trusted products and service providers has been launched on the global stage.

Developed by China Ready & Accredited, the program - dubbed ‘China Ready Online’ - features individuals and businesses which have met strict criteria, including Chinese cultural awareness, respect, quality service assurance, safety and legal compliance.

Australia and New Zealand were the first countries to champion the program when it debuted locally two years ago.

Now, global licensees are also available to businesses in the US, Canada, France, Germany, Italy, New Zealand, Russia, the UK, Switzerland, Africa, Latin America and the Middle East.

The program is supported by the Australia China Business Council, the Australian Government, ACCC, PATA, T-QUAL and Beautiful China - chinareadyandaccredited.com.



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Happy 14th TravelEdge!



ABOVE: Travel management company TravelEdge recently celebrated its 14th birthday with a Kid’s Birthday Party theme.

Employees marked the occasion by decking out the office with streamers, paper-chains and balloons, shared birthday cake, wore party hats & blew bubbles.

Celebrations in Sydney (**pictured**) were also simulcast to the staff at TravelEdge’s Melbourne office.

EK, EY drop Peshawar

DETERIORATING security in the Pakistani city of Peshawar has led Emirates and Etihad Airways to suspend flights to the city until further notice.

Earlier this week, gunmen fired at a Pakistan Int’l Airlines aircraft as it was landing, resulting in one fatality and three crew injuries.

Etihad said future flights to PEW are subject to an ongoing review.

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REGIONAL and distantly rural towns and communities across outback NSW, Qld, SA and Vic will soon be graced with the presence of the Wacky Races and the Super Mario Bros as part of the 2014 Variety Bash fundraising rally.

Generations who grew up watching classic Hanna-Barbera animated series The Wacky Races might not be used to seeing Penelope Pitstop cooperating with rival racer Dick Dastardly and Muttley, known for always trying in vain to trip up his fellow racers.

But cooperate is what both teams will be doing as they get

set to drive 6,000kms in 10 days, bringing essential equipment, supplies & gifts to disadvantaged kids across rural Australia.

Starting alongside in races of their own from other Australian states will be a combined 650 cars and around 2000 participants.

For the first time in the history of the race, all 650 cars will end their involvement by driving across the Sydney Harbour Bridge to Moore Park for a final celebration of the achievements.

The trio is made up of Richard Loder & Daniel Gray, both airline pilots and Gena Signorini from Amadeus driving their 1972 Mini for the second consecutive year.

They will be joined in a second mini by Steve McKenzie and Mark Tuohy from The Lido Group, piloting the Car 128 entry and dressed as the famous Super Mario Brothers, Mario & Luigi.

"It's a lot of fun for an absolutely brilliant cause," Signorini said.

The 2014 race will be the 30th anniversary of the Variety Bash, with Variety itself having now been in Australia for 40 years.

Sponsoring both efforts will be Amadeus, The Lido Group, AirPlus International and TimeTarget.

Prior to setting off in Aug, the two teams last night hosted a "Mini Brain" trade trivia night, with The Menzies Hotel donating its Sporters Bar for the occasion.

Supporters got the fundraising started with many hundreds of dollars raised through bidding for a variety of travel-related items donated by The Lido Group.

Pictured above are the race participants, from left, Daniel Gray, Richard Loder, Gena Signorini, Steve McKenzie and Mark Tuohy.

Keep your eyes peeled to **Travel Daily** as we will be providing exclusive updates & highlights as the race unfolds from 07-17 Aug.

Strikes called off

AIR traffic controllers in France have called off further industrial action this week (**TD Tue**), but not before hundreds of flights were cancelled or delayed.

Low-cost carriers easyJet and Ryanair were forced to axe some 750 flights, while British Airways terminated 28 flights, the UK *Mirror* reported.

MEANWHILE, planned strikes by LAN Peru's mechanics union (**TD Wed**) this week has been suspended until tomorrow.

Mrdak reappointed

THE Federal Government has reappointed Mike Mdrak as the secretary of the Department of Infrastructure and Regional Development for three years.

TCF reinstatement

THE Travel Compensation Fund has re-admitted Rushdown Travel of Sandringham, Victoria into the fund, effective 26 Jun.

Rushdown Travel was voluntarily terminated from the TCF on 18 Jun after surrendering its licence.

Friday 27th June 2014

Tassie specialist show

TOURISM Tasmania & Qantas have combined to host the first ever Tassie Specialists Conference on 20-21 Sep in Hobart.

An industry workshop, guest speakers and an opportunity to learn and explore Tasmania on a series of pre and post famils are all planned.

To be eligible to participate, industry personnel are required to have completed the three modules of Tourism Tasmania's online Tassie Specialists program. Registrations open on 04 Aug.

3K adds Fukuoka

A NEW daily service linking Singapore with Fukuoka, Japan, via Bangkok has been launched by Jetstar Asia.

Flights are operated by 180-seat Airbus A320 aircraft.

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The company is Tourism Holdings Australia Pty Ltd (thl), and the brands include Britz Campervans, maui Motorhomes, Mighty Campervans, United Campervans, KEA Campervans, Britz USA, RoadBear RV USA, Kiwi Experience, Waitomo Glowworm Caves, and The Legendary Black Water Rafting.

The role will involve generating new clients while managing existing clients in QLD, VIC, SA and NT . Your territory will include key retail, wholesale and inbound agents with the challenge of continuing these long term client relationships while seeking new opportunities to drive sales.

The role will suit someone with strong sales skills demonstrated by proven sales success in the past. You must have the desire and energy to make this job your own. A fresh, dynamic approach to the role is required, along with travel industry experience. Experience in dealing with key Asian markets and ability to speak Mandarin is highly desirable but not essential.

Salary will be negotiable depending on experience. You will report to the Global Sales Manager located in Melbourne, with regular intrastate and interstate travel required.

Please forward your application via the following link:
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Tramada Enhancement Request Meeting (TERM)



At Tramada we are very proud of our TERM process which is the name given to the review of suggestions submitted by our customers. Suggestions are reviewed on a monthly basis by a Tramada team including representatives from support, implementations, sales and technology. The items are discussed in an open forum and provide, not just ideas for product development but valuable insight into agency workflows and the constantly changing industry demands.

We review ALL requests within 30 days of submission and we have noticed over the last 12 months that there is a significant trend towards ideas which are more complex and drive business growth.

Of the enhancements developed in our last three version releases, one third originated from customer TERM requests.

This process isn't driven by growing revenue or reducing costs but by developing tramada® in a proactive, customer driven direction. There can be no doubt that one of the key reasons for our product's success has been this collaborative approach we take with our clients.

Although this process is resource intensive it is universally seen as worthwhile. All clients receive specific responses to their requests and every one of our 8 releases per year includes these client generated requests.

How is your travel ecosystem empowering your business?

For information about tramada® - email: sales@tramada.com

Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



German rail options

BEYOND Travel has added two Explorer Rail Packages through southern and northern Germany.

The trips are designed to suit independent travellers and combine pre-booked accommodation rail travel, coach tickets and select sightseeing.

Options include a nine-day Romantic Road Explorer which travels between Munich and Frankfurt and includes a visit to Neuschwanstein Castle, priced from \$1,200ppts in three-star hotels, which can be upgraded to four-star for an extra \$265pp.

Also available is an eight-day North Germany Explorer itinerary that operates between Frankfurt and Cologne and is available priced from \$1,245ppts in three star accommodation.

Tours includes daily breakfast and can be tailored to suit, with extra nights and additional sightseeing - call 1300 363 554.

Westin hits milestone

STARWOOD Hotels & Resorts has opened its 200th Westin brand hotel globally in the form of the Westin Chongqing Liberation Square in China.

The brand is aiming to open nine new Westin properties around the world this year and 30 by 2016, of which about half will be in the Asia-Pacific region.

Parks on Google Map

CANADIAN National Parks will soon appear in detail on Google Maps following a deal between the tech giant and Parks Canada.

Together, the two organisations will map the country's northern parks and historic sites through comprehensive photo coverage.

Once complete, users will be able to navigate the parks from their computers, with details including rivers, canyons and up to 50 national historic sites to also be featured on maps.

Hilton/GA loyalty pact

HILTON Worldwide and Garuda Indonesia have joined forces to launch a reciprocal earn & burn points pact for the respective loyalty programs of both firms.

Through the deal, members of both GarudaMiles and Hilton HHonors will be able to earn points for both programs with GA air bookings & Hilton hotel stays.

Friday 27th June 2014

Travel Daily
First with the news



EK upgrades Citi deal

EMIRATES has relaunched its Citibank World Mastercard credit card, now offering a range of upgraded benefits to cardholders as part of an enhanced pact with the global finance giant.

Australia's only credit card that can earn Skywards Miles now also includes one FOC chauffeur ride to and from the airport and two lounge passes per year.

Emirates VP Australasia Bryan Banston welcomed the pact and praised the enhanced rewards.

ABOVE: Shangri-la Hotels and Resorts held its second Annual Sales Mission this week in Sydney and Melbourne, with a strong industry presence in attendance.

Representatives from 18 group hotels around the world flew in to meet with agents overseeing leisure, corporate & MICE clients.

Partner airlines, destination reps and national tourism offices also joined in to assist, with a number of destination updates provided on China, Hong Kong, Philippines, Thailand, Oman, Fiji & more, with the delegates pictured above.

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At Ignite, we have a unique and compelling culture as an employer defined by our people and supported by our Core Values. As a truly innovative, focused organisation, who has a real commitment to their employees, our growth has been both extensive and exponential.

About the Opportunity

In this key strategic role you will be responsible for the entire airline portfolio and all of the relationships that exist between Ignite and key partners.

Reporting to the Director of Product Development your keen eye for detail, combined with a commercial mind capable of understanding complex business models will ensure Ignite's airline product sits in a competitive position within the market.

Able to balance margin and yield requirements for the business, the role is ideally suited to someone who has strong airline, business and industry acumen, as well as the ability to understand and to report on large amounts of data in varying forms.

Key to the role will be your delivery of the following:

- Contracting airline agreements and negotiating associated fare levels with key airline partners;
- Assisting the product team to deliver competitive fares year round;
- Holding strong relationships with key airline partners; and
- Reviewing and revising processes in light of any new information.

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Muldoon leaves TSAX

TRAVELSCENE American Express NSW/Qld/ACT regional mgr Graham Muldoon has advised he will depart Helloworld after six years, with Mon as his final day.

Tasman strong for NZ

AIR New Zealand has reported a 5.1% increase in demand for Tasman and Pacific services for the month of May, with carriage increases exceeding new capacity.

Long-haul to Asia/Japan/UK and North America posted 8.1% and 2.8% increases respectively.

A flood of new capacity on domestic routes had a negative impact on load factors, however passenger numbers were still up 2.3% year-on-year.

Group yields for the financial year to date climbed 1%, with a total of 990,000 pax carried.

Domestic jet reliability was also strong, with 83.6% of services departing within 10 minutes of the scheduled push-back time.

Snow conditions

Travel Daily's

regular snow conditions update is back for 2014, providing info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek - 50cm / 7 lifts
- Perisher - 102.1cm / 24 lifts
- Thredbo - 102.1cm / 11 lifts
- Charlotte Pass - 102.1cm / 4 lifts
- Mt Hotham - 46cm / 7 lifts
- Mt Buller - 42cm / 6 lifts
- Coronet Peak - 20cm / 8 lifts
- The Remarkables - CLOSED
- Mt Hutt - 15cm / 3 lifts
- Cardrona - 20cm / 5 lifts

Tourism Fiji team together at last



SIX months into their new roles, Tourism Fiji regional director Australia Carlah Walton finally managed to wrangle her three east-coast BDMs away from Fiji briefly and to the Sydney head office for a half-year catchup.

Also in town for the debrief and industry catchup was global marketing director Ken Freer, who is currently in the acting ceo role following the departure of Rick Hamilton last month (**TD** 12 May).

Freer said the search was now on for a replacement, with the hope a new chief would be in place "by the end of the year".

The organisation last night hosted a group of industry partners to a casual get-together near its Sydney head office to provide updates on the progress of the "Fiji - Where Happiness Finds You" branding, nearly nine months since its launch.

In the first half year, Walton and her three BDMs have collectively travelled to Fiji 17 times, conducted well over a hundred

hotel inspections and hosted dozens of agents to experiences across the islands, with many more still to come.

Australia is by far the largest source market to Fiji of inbound tourists, with the year-to-date showing signs of ongoing growth.

Freer said big things were in the pipeline for how Fiji is promoted in global markets, with details set to be released in coming weeks.

One certainty is that a major campaign for the destination will begin in Australia next month, with a wave of television and print ads targeting niche markets and explaining why Fiji has all the ingredients to suit all tastes.

Pictured above from left is the Tourism Fiji team of Matt Symonds, David McMahon, Carlah Walton, Ken Freer, Karen Everingham and Louisa Finiasi.

HomeAway milestone

HOLIDAY home rental listing website HomeAway has recorded its one-millionth listing, with the site now offering 60,000 holiday homes in 90 countries for rental.

Hawaii 2014 food fair

DATES for the 2014 Hawaii Food & Wine Festival have been confirmed for 29 Aug to 07 Sep.

More than 80 internationally-renowned chefs and culinary experts will descend on Hawaii for this year's event, which will be held on Oahu, Maui and Hawaii Island - tickets are on sale now, **CLICK HERE** for more details.

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Princess Cruises is the third largest cruise ship operator in the world and part of the world's leading cruise holiday company, Carnival Corporation (represented in the Asia Pacific region by Carnival Australia). Known as the Destination Experts, Princess Cruises visits over 350 ports around the world. Locally, Princess Cruises has operated cruises for more than 10 years and has five ships departing from Sydney, Brisbane, Melbourne, Fremantle and Auckland. Princess Cruises is a multi-award winning cruise line having won AFTA's Best Cruise Operator for four years running from 2009 to 2012.

Our Cruise Consultants are the voice of Princess Cruises, taking inbound calls from direct customers and travel agents wishing to book a cruise holiday or with questions regarding an existing booking. Our cruise consultants are responsible for driving cruise sales, encouraging customer loyalty and ensuring all pre-cruise booking enquiries are answered in an efficient and courteous manner.

We seek applications from people who demonstrate a strong desire to work within the travel and tourism industry who demonstrate:

- recent experience within a customer service position, either face to face or phone based
- a commitment to providing a high level of customer service / sales through service
- excellent verbal and written communication skills
- strong interpersonal and relationship building skills
- strong PC literacy and good keyboard skills
- self motivation and a strong team orientation
- the ability to be rostered to work between 7am to 7pm Monday to Friday and 8am to 4pm Saturday

For further information and to apply online visit:

careers.carnivalaustralia.com | Job Ref: CAR/1116709


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EY mobile boarding

PASSENGERS flying with Etihad Airways on select routes can now use electronic boarding passes sent to smartphones when using its mobile online check-in facility.

Guests will be able to save boarding passes to the Apple iOS Passbook feature, or have it sent to an email address.

The Abu Dhabi-based carrier said it plans to steadily increase the number of airports where the service can be used as it installs the new technology across its global network.

It's currently available on flights from Abu Dhabi (excluding to the USA) and 12 other airports incld London Heathrow and Frankfurt.

Travel Daily

First with the news

Friday 27th June 2014

Expedia rental buy

ONLINE car rental firm Auto Escape Group and Expedia have signed a definitive agreement which will see the business join the firm's CarRental.com brand.

France-based Auto Escape Group offers vehicle rentals from 9,000 locations in 125 countries through a metasearch platform.

The transaction is expected to close during the third quarter, subject to regulatory approval.



Business Development Manager - NSW/VIC

We have a great opportunity for a corporate BDM to join our sales team in Sydney and help develop our future direction in the Sydney and Melbourne markets.

In this role, you will be responsible for business development within your territory and you will be working to increase business by developing relationships with new customers as well as maintaining existing ones. Your key selling focus will be increasing the corporate, government and domestic leisure market.

Reporting to the Director of Sales and Marketing, your key responsibilities will include establishment of new business opportunities, the achievement of business targets, account management of existing clients, territory reporting and forecasts as well as promotional activity and competitor monitoring.

To be successful in this role you will be passionate about sales and business development as well as display energy and enthusiasm. Attitude and aptitude is what we are looking for in our sales people. You will be required to demonstrate the ability to plan and maximise your time and be able to handle contract negotiations for corporate and government accounts.

A relevant degree or tertiary qualifications as well as experience in the hospitality industry would be advantageous. You may also be considered for this role if you have been a corporate travel consultant and wishing to take your selling career to another level.

Proudly 100% Australian-owned Metro Hotels (part of Metro Hospitality Group) has thirteen hotels Australia wide. Please visit our website more hotel information www.metrohotels.com.au.

If you'd like to be a part of our team and have a desire to learn and grow within our organisation, please send your resume and cover letter (addressing the criteria within this ad) to the Group Human Resources Manager on smassara@metrohg.com.

Please note that only candidates who meet the required criteria will be notified.

Metro Hospitality Group is an EEO Employer
PRINCIPALS ONLY

Pinpoint & itravel rendezvous



PINPOINT Travel Grp recently hosted a group of itravel agents for a lunch and harbour cruise on board the Captain Cook Cruises vessel *Sydney 2000*.

Business development manager at Pinpoint, Rebecca Merlino gave the itravel staff an update on PTG's products & new initiatives, and highlight Freestyle Holidays' new 'The Collection' brochure.

The group also celebrated the

success of three mobile agents and one fully branded itravel agency, with Joanne Agius, Fidda Alam, Lyndall Collins and itravel Cessnock commended for achieving high sales.

They are all **pictured** above on Sydney Harbour on a stunning winter's day.

For more info on 'The Collection' program, **CLICK HERE**, or go to www.pinpointtravelgroup.com.au.

Incentive winners love CA parks



AMERICA'S first ever theme park welcomed a group of seven incentive winners for a day of rides, attractions and all-round fun during their reward trip to California recently.

Knott's Berry Farm was just one of several Southern California tourist staples visited which also included SeaWorld, Universal Studios and of course, Disneyland.

The incentive was run through Express Ticketing, Excite Holidays and Visit California, with flights provided by Virgin Australia.

On arrival, the first two nights were spent in San Diego, followed

by two in Anaheim and a further two in Los Angeles, with transport via a group of Hertz rental cars.

The group, **pictured** at Knott's Berry Farm, consisted of Margaret Harvey, Excite Holidays; Susan Ta, Four Seasons Travel Doncaster; Tran Ly, Odyssey Travel; Stacey Baker, The World @ Braeside Travel; Elysia Luong, Ananda Travel; Hayley Russell, italk Travel Maitland; Vito Romeo, Express Ticketing; Catherine Flood, Riche Travel; Barbara Hunt, James St Cruise & Travel; Melanie Mayer, Visit California and Kristy Meudell from Visit California.



WINNERS of Travellers Choice's Bronze Choice Award, announced late last year at the company's annual conference in Hobart, recently enjoyed a trip to the Cook Islands as reward for their sales efforts over the preceding year.

The group was hosted by Adventure World, with air seats provided by Air New Zealand.

In a true example of the mantra to "not leave any stone unturned" in their exploration of the island, the group actually ended up in prison, albeit just for a visit.

During a car rally "treasure hunt" around the island, the group found themselves pottering around the craft shop at the island's penitentiary viewing items

Swans search partner

SKYSCANNER has signed on as an official partner of the Sydney Swans for one year, which sees it become the travel search provider of choice for the AFL team.

BR add NextGen eX3

STAR Alliance's EVA Air has become the launch customer of Panasonic's latest generation eX3 in-flight entertainment system, installed on new Boeing 777s.

The new system enables pax to use SMS roaming to send and receive messages on mobile devices and access Sky Wi-Fi to send and receive emails once the aircraft reaches 20,000 feet.

made by the inmates themselves.

Travellers Choice marketing manager Robyn Mitchell said the beauty of the Cook Islands must be why there weren't many prisoners locked up, so the group ended up having a jam session on some ukulele's with the guards.

Other highlights of the visit included a Raro Safari 4WD tour, a visit to some local markets to do some shopping and a flight to Aitutaki for a One Foot Island Cruise on the bright blue lagoon.

Pictured from left is the group, which comprised of Leesa Whalen, Latitude Cruise & Travel; Melanie Blomfield, Lea's World Travel; Leah Squire, Tewantin Travel; Julie-Ann Silvey, Chelsea Cruise & Travel; Belinda Di Guglielmo, St George Travel; Richard Van Schouwen, Kawana Waters Travel; Robyn Mitchell, Travellers Choice; Jacqui Jurovic, Balnarring Travel & Cruise; Cathy Barton, Canadian Bay Travel; Carole Grassby, Travel On Q and Anni Baillieu from Moss Vale Cruise & Travel.

Sabre in Azerbaijan

TRAVEL technology provider Sabre Corporation has established a presence in Azerbaijan, opening an office in Baku to provide travel solutions to agencies and travel suppliers in the country.

Sabre has also recently launched operations in Turkey, Bulgaria and Romania.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Due to popular demand, the **Regent Bali** has extended its Pool Villa Promotion for stays from 01 Aug to 27 Dec. Guests booking for a stay during this time can enjoy 30% off rates for two and three-bedroom pool villas - for info, see www.regenthotels.com/Bali or book via wholesalers.

Travellers planning their northern hemisphere ski season can enjoy an Extended Stay, Extended Savings promotion at **Telluride, Colorado** for visits from 05 Jan - 07 Feb. Deals include a Stay 7 Pay 6 with six days of skiing and lift access for the price of four. See www.visittelluride.com.

Selected **Belmond** properties is offering savings ranging from 20% up to 30% for its hotels in the Caribbean (St Maarten), Mexico (Yucatan) and Europe (Venice). Different minimum stays and book-by dates apply for each offer, with more information available at www.belmond.com.

Fraser's Hospitality has launched a range of winter escape packages valid at its properties in Sydney, Melbourne and Perth. In **Sydney**, a Romance Getaway offer starts from \$380 inclusive of accom, brekkie, a bottle of Moet and more. In **Melbourne**, a Business Benefits deal aimed at corporates offers a free room category upgrade, priced from \$139, while rooms in **Perth**, priced from \$209 per night. Click the city above to book.

WIN A TRIP TO NEW CALEDONIA

Throughout June, *Travel Daily* is giving readers the chance to win a four night holiday to New Caledonia, courtesy of **Aircalin, New Caledonia Tourism and Le Stanley Hotel & Suites Noumea**.

The prize includes return economy class airfares to New Caledonia with Aircalin, airport transfers and four nights accommodation at Le Stanley Hotel & Suites Noumea, for two people.

Every day this month **TD** will ask a different New Caledonia-related question. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email your answers to:
newcaledoniacomp@traveldaily.com.au.



Q19: What cities in Australia does Aircalin fly from?

Hint: www.aircalin.com



[Click here for terms & conditions](#)

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WANT TO ESCAPE FACE TO FACE RETAIL?

RETAIL CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$60K

This amazing global operator is looking for an energetic, positive personality to join their team. You will enjoy servicing their premium valued clientele on all worldwide destinations including flights, accommodation, cruising and tours. If you enjoy an excellent salary with no sales targets and great staff benefits this job is for you. Minimum 18 months travel industry experience with exceptional customer service skills and a strong GDS are essential. Don't miss this fantastic opportunity, apply today.

ARE YOU A TECH GURU?

SYSTEMS SUPPORT

SYDNEY – SALARY PACKAGE UP TO \$55K

This global leader in service providers is looking for a technical savvy travel professional to join their growing team. Be responsible for liaising with fellow travel industry personnel providing specialist support to their online systems. Top salary package and access to development opportunities as well as career progression on offer. If you have a min 2 years experience, very strong GDS skills as well as knowledge of online booking tools and back office systems, we want to hear from you today.

WE HAVE THE GOLDEN TICKET

BSP CONSULTANT

BRISBANE CBD – UP TO \$59K PKG

Come work in a highly sought after role as a BSP consultant in Brisbane CBD. Liaise with ticketers and airline suppliers via phone & email, chasing up outstanding debts, investigating ADM'S, analysing & reporting statistics as well as reconciling bills & accounts. Not only will you escape sales targets but enjoy rare Monday to Friday hours, receive a fantastic salary package and full training. Strong airfare knowledge, 12 months travel industry experience & GDS skills are essential. Apply today and show off your flair for fares!

REFUEL YOUR CAREER

EXPERIENCED TRAVEL CONSULTANT

GOLD COAST – EXCELLENT BASE + SUPER + COMM

Join a family of vibrant, experienced & friendly travel consultants in their Gold Coast agency. Duties include booking all aspects of travel for your clientele, assisting in the day to day running of the store whilst also offering support to your fellow team members. Not only will you make dreams come true but you will also receive amazing benefits including career progression, working with a great base + uncapped commission & attend famils. Min 18 months travel consulting exp & ability to reach targets is a must.

EASTERN DELIGHTS

RETAIL TRAVEL CONSULTANTS X 2

MELBOURNE (EAST) – SALARY PACKAGE UP TO \$55K (DOE)

We have 2 exciting positions in Melbourne's Eastern Suburbs for you to choose from! Due to company growth, these well known travel offices now require experienced travel consultants to join their growing teams. You will be responsible for assisting repeat and referral clients with their worldwide holidays whilst being offered M- F hours with Saturday's on rotation. That's right no more 7 day trade or time wasters. If you have at least 4 years experience then we want to hear from you! Call us today to find out more.

CELEBRATE EOFY WITH THIS NEW ROLE!

CORPORATE CONSULTANTS X 2

PERTH – SALARY PACKAGE UP TO \$65K + (OTE)

Experienced corporate agents in Perth, we have 2 new corporate roles that you are going to LOVE! These global TMC's now require two new consultants to join their growing teams. You will book interesting and intricate itineraries for your high end corporate clients and work Monday – Friday hours only. If you have at least 3 years international experience then we can help you secure this role in Perth! Call us today and secure your role before the end of financial year rush!

MAKE THE MOVE TO WHOLESALE TODAY

WHOLESALE CONSULTANTS X 2

MELBOURNE (INNER) - SALARY PKG UP TO \$60K (DOE)

Calling all South American and African experts! We have an exciting wholesale position set to start in the new financial year with well known wholesalers in Melbourne! These roles will see you moving behind the scenes and servicing loyal travel agents with their tailor made itineraries to Africa and South America. You will work Monday – Friday hours only and be paid a high base salary plus be offered amazing famils and incentive trips. If you have extensive travel to these areas we want to hear from you! Call us today.

ADELAIDE – THE BOOM HAS HIT!

WHOLESALE AND RETAIL TRAVEL CONSULTANTS X 4

ADELAIDE (VARIOUS) - SALARY PKG UP TO \$80K+ (OTE)

With more roles just in, you would be crazy not to register with us! We currently have numerous positions in Adelaide to fill in both retail and wholesale and we want to help you secure one of these dream jobs today! These roles will see you moving away from time wasters and 7 day trade and into working in a fun team environment while finally being paid what you are worth! If you have at least 12 months industry experience then we can help you secure one of these positions! Call us today to find out more.