

sabre red
your total travel solution




sabrepacific.com.au

Travel Daily

First with the news

Thursday 13th March 2014

COOK ISLANDS
AIRFARE DEAL FOR YOU & A FRIEND

SALE: until 26 Mar 2014
TRAVEL: 9 Mar-11 Apr; 26 Apr-20 Jun; 12 Jul-19 Sep 2014
AVAILABLE THROUGH SELECT BOOKING CHANNELS.
For eligible industry professionals only, on Air New Zealand Sydney-Rarotonga direct flight

[Click here >](#)

Alcock to WRD
BEN Alcock has been appointed as account manager for World Resorts of Distinction. Alcock's career has included a variety of roles with Flight Centre, Explore Holidays and Abu Dhabi Tourism - more appointments p7.

SQ/NZ alliance supported

TOURISM Industry Association New Zealand and Tourism New Zealand have thrown their weight behind the proposed alliance between Air New Zealand and Singapore Airlines (TD 16 Jan). The organisations have written submissions to NZ's Ministry of Transport pledging support for the joint venture, saying it is in line with New Zealand's Tourism 2025 strategy to boost visitation through increased flight capacity. Key to the planned joint venture are "Alliance Sectors" operating to Singapore from both Auckland & Christchurch, including the re-commencement of Air New Zealand services to Singapore. TNZ's business planning and evaluation manager Graeme Howard recognised the alliance as a "positive step" towards improving & growing the nation's international air connectivity. "The expectation that there will be approximately a 30% increase in seat capacity between the two carriers between New Zealand and Singapore compared to the current state is at the heart of our support for this Alliance and we advocate should be a condition of the Alliance being approved." Howard said the planned pact

would increase the availability of lower priced fares and provide "positive stimulation of inbound tourism." However, Howard warned that the SQ/NZ alliance could create pressure on the viability of the thrice weekly Jetstar services which compete on the Auckland-Singapore route, and may see the Qantas-offshoot pull out, thereby "diluting the forecast benefits of the Alliance." TIANZ added the deal "will result in significant benefits" and encourage the tourism industry to investment in product and marketing to lure Asian travellers. Auckland Airport said it supports the proposed public benefits, particularly the stated substantial increase in capacity between Auckland & Singapore. Christchurch Int'l Airport Ltd says it has been assured by the carriers existing Singapore Airlines services would be maintained and believes the Air NZ/SQ alliance "is potentially a significant and exciting development." Dunedin Airport and Tourism Dunedin both commented they were reliant on Singapore Airlines traffic via Christchurch Airport to feed growing demand from Asia. Owners of Coronet Peak, The Remarkables and Mt Hutt as well as numerous tourism businesses, NZSki, said "growth in overseas markets, such as the Asian market, is vital to support future tourism investments."

Philippines advisory

DFAT has lowered its travel advisory to the Philippines and is no longer advising Aussies to reconsider their need to travel to areas affected by Typhoon Haiyan. Australians are now advised to Exercise a high degree of caution.

SUPER DEAL

\$200 PP OFF
ALL GROUP TOURS TO CHINA AND VIETNAM

AND FOR EVERY passenger you book

Receive **\$50** coles gift card

[Click for details](#)

Helen Wong's TOURS

A BETTER WAY TO GET TO CHINA & VIETNAM

Eight pages of news
Travel Daily has eight pages of news & photos, plus a full page from: (click)

- AA Appointments jobs

UNIQUE
Property Count

Being an Online Accommodation Specialist means we count each hotel only once..

roomsXML.com

USA:	10,803
Spain:	6,939
Italy:	5,417
China:	4,396
India:	3,475
France:	2,926
Thailand:	2,724

Join Now!



Giving you the **INDEPENDENCE & GROUP BUYING POWER** you need to run your own travel business

join.travelmanagers.com.au
1800 019 599
suzanneL@admin.travelmanagers.com.au

TRAVELMANAGERS
personally yours

SKI NEW ZEALAND

5 nights from **\$739*** per person
*Conditions apply

Earlybird Sale on now!

For more information visit www.qhv.com.au/agents

Holidays

\$50 Coles/Myer voucher
for every passenger booked to
South & Central America
with Bunnik Tours.



*Terms and conditions apply.

BunnikTours

Travel Daily

First with the news

Thursday 13th March 2014

Thailand Companion Fare
Sale on Now!
thairways.com.au

from
\$879
GROSS
PER PERSON
RETURN
FIND OUT MORE



PER-CHC route return

SEASONAL non-stop Air

New Zealand services between Christchurch and Perth will return in 2014/15 following the success of the inaugural season last year.

The second season will operate twice weekly between 13 Dec 14 & 25 Apr 15 using Boeing 767s and sold in partnership with alliance partner Virgin Australia.

Air NZ ceo Christopher Luxon said more than 17,000 seats will be made available on the route, appealing to leisure and corporate travellers.

Virgin Australia cco Judith Crompton commented that the inaugural season had been "embraced" by stakeholders, trade partners and RTOs.

Flights are available to book through both carriers.

IATA profit outlook

THE International Air Transport Association has downgauged its industry outlook for 2014 by \$1 billion, to a profit of \$19.1 billion.

IATA cited higher oil prices for the "slight" revision.

Airlines in the Asia Pacific region are tipped to post profits of \$3.7b.

Director general and ceo Tony Tyler said "in general, the outlook is positive" but added the overall industry returns "remain at an unsatisfactory level."

Toga Hotels becomes TFE

TOGA Hotels has today announced a rebranding to become "TFE Hotels" reflecting its recent joint venture with Singapore-based Far East Hospitality (**TD** 04 Nov).

The joint venture has expanded the group's portfolio to include the Rendezvous Hotels brand, with six Australian properties under management and consultancy services for a further five in Australia and NZ.

"This rebrand reflects the

combined strength of two well-recognised international businesses and allows our family of brands to continue to grow in Australia and overseas," said TFE ceo Rachel Argaman.

The joint venture has seen the portfolio expand to more than 65 properties along with "other, new exciting openings in the pipeline".

The TFE group now has a range of brands including Adina Apartment Hotels, Medina Serviced Apartments, Rendezvous, Vibe, Travelodge and the Hotel Kurrajong Canberra.

Far East Hospitality is the largest operator of hotels and serviced residences in Singapore, with its portfolio including the Quincy, Oasia, Rendezvous, Village, Far East Collection and The Marque brands.

MH retires Flight 370?

MALAYSIA Airlines appears to be resting the flight number of its ill-fated MH370 service between Kuala Lumpur & Beijing (PEK) with the service renamed MH318.

The oneworld carrier's website now shows MH370 as MH318, for travel from 14 Mar until 01 May, at which time the double daily service to the Chinese capital reverts to seven weekly.

MH's latest statement outlines how it is continuing to care for the families of the passengers aboard the missing 777.

MEANWHILE, MAS will operate services to Dubai World Central (DWC) from 01 May to 21 Jul in Dubai due to runway closures for major resurfacing work.

QHols appointment

LIAM Sweeney has been appointed as Qantas Holidays/Viva! Holidays new business development executive for South Australia, tasked with developing business partnerships in the state.

Voyages devaluation

VOYAGES Indigenous Tourism Australia last night confirmed that a valuation of its Ayers Rock properties had estimated its worth at between \$180m and \$224m, with a recommended midpoint valuation of \$202.5m.

That is more than \$110 million less than the \$317m paid by the Indigenous Land Corporation (ILC) when it acquired the property in 2010, from which it has also invested over \$40m in renovations and maintenance.

According to the *Australian*, the ILC carries a loan of almost \$200m on the resort, and is paying about \$11m in interest annually to support the debt.

"Unless we have a substantial and sustained increase in visitation to the resort, the interest payments alone will divert funds from our other programs for many years to come," said ILC chair Dawn Casey.

She welcomed this week's announcement of the new direct Melbourne-Ayers Rock Jetstar services (**TD** Tue), saying the flight boost helps address one of the major barriers to increasing resort occupancy.

travel counsellors

My Story Holly Stubington, Travel Counsellor

'... like a million light bulbs under one roof'

Read my story at www.travelhomeworking.com.au/ourstories

Get in touch today 03 9008 4291

With us...it's personal

ALOHA! HAWAII ON SALE

ASK US ABOUT THE BEST HAWAIIAN AIRLINES AIRFARE!

WAIKIKI, OAHU

Includes:

- 4 nights accommodation
- Reduced nightly rates
- FREE Waikiki Trolley

fr **\$269*** pp

ADD ON A NEIGHBOUR ISLAND 3 nights from **\$269*** pp

CALL 1300 665 470 OR CLICK FOR MORE INFO

HAWAIIAN HOLIDAYS Freestyle HOLIDAYS

*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group

\$850

Return fares from \$850 plus taxes, fuel and other charges.

EUROPEAN EARLYBIRD

See your GDS for full details.



Travel Daily

First with the news

Thursday 13th March 2014




Hawaiian Airlines Industry Rates to USA!
Valid for sales and departures until further notice. Honolulu from **\$299*** pp RETURN plus taxes.
* Conditions Apply. Taxes approx. \$350* - \$425* pp.
CLICK HERE for further details

QF GDS seat selection available

QANTAS has confirmed the implementation of EMD-A (Associated) Advance Seat Selection via travel agent GDS screens, with the facility available for Abacus, Sabre and Amadeus connected agents from today.

The Electronic Miscellaneous Document system replaces the former vMPDs for documenting airline related charges, with EMD-S (standalone) also implemented last week for Amadeus, Apollo, Galileo, Axess, Worldspan, Abacus and Sabre.

Qantas says the sale of Advance

Seat Selection can only be made via the GDS once the ticket has been paid for and issued.

The carrier is continuing to work with other GDSs for EMD-A implementation, and where EMD-A is not available via GDS, agents can continue to purchase Advance Seat Selection via 'Manage your Booking' on the Qantas website.

A quick reference guide on the use of EMDs for seat assignment, group deposits, pre-paid freight, loyalty memberships and reissue/exchange fees can be downloaded by **CLICKING HERE**.

KGI terminal opens

SEALINK Travel Group has this week unveiled its new Kangaroo Island ferry passenger terminal.

The Penneshaw Terminal features check-in counters, a covered airbridge, cafe, rental car desk and 'last-stop-shop' for Kangaroo Island souvenirs and produce including food & wine.

SeaLink boss Jeff Ellison said the company's investment in infrastructure would help ensure South Australia continues to attract more visitors.

Big Apple Xmas tour

TRAFALGAR has released its 2014 Christmas Magic and New York New Year guided holiday, departing on 23 Dec.

Such was the success of the trip last year, the product's launch has been brought forward two months.

The itinerary includes plenty of New York City attractions, a visit to Boston, Christmas Day in Connecticut and New Year's Eve in Times Square, and is priced at \$4,499 per person twin share.

US travel agent ads

THE American Society of Travel Agents has launched a TV campaign with infomercials running on public stations across the US to promote the value of using a travel agent.

The *Make Outstanding Memories - Travel* campaign focuses on how travel professionals "make your travel experience better".

Silversea Cruises is sponsoring the campaign.

One of the ads can be viewed by clicking on the logo at right or at www.traveldaily.com.au/videos.



Chimu opens in MEL

CHIMU Adventures has opened a new representation office in Melbourne, with the move aiming to cater for increased demand from Victorian travel agents booking its Latin America and Antarctica programs.

The new office in St Kilda Rd is also the base for Chimu's new virtual training platform, allowing agents to learn about the product from their own computers.

The operation is managed by Chimu Adventures' Senior Relationship Manager, Sarah Baxter, who has been working with the company for several years (*TD* 16 Jul 2012).

Not so generous S7

RUSSIAN oneworld member S7 Airlines has announced a commission change for travel agent sales via BSP Australia.

Effective from 01 Apr, the carrier will pay base commission of 0.1% on all flights including codeshare and interline itineraries.

Window Seat

THE upmarket Loews Hotels and Resorts group in the US is offering a special perk for guests via a new partnership with Italian carmaker Fiat.

From this week, people staying at five Loews properties in Washington, New York, Hollywood, Santa Monica and Miami will be chauffeured in cute new Fiat 500L vehicles.

The properties in Miami and Los Angeles will also have Fiats available for guests to use at no charge, with a Cabrio or the electric 500e model available for up to three hours per day during each stay.

The first-of-its-kind offering is "an amenity that speaks to our guests in a language they can appreciate and a style they deserve," said Loews spokeswoman Elizabeth Harrow.

A CALIFORNIA man will spend the next 14 years in prison after being convicted of endangering aviation safety by pointing a laser at a helicopter.

26-year-old Sergio Rodriguez certainly picked the wrong target for his prank, repeatedly using a high powered green laser on the cockpit of a police chopper in the city of Fresno.

The full weight of the law was brought to bear on the offender, with US Attorney Benjamin Wagner saying "this is not a game, it is dangerous and it is a felony".

IT'S great to have an easy-to-remember phone number, but this is a bit ridiculous.

The cell phone number 0507 777 777 has been sold for more than A\$2.3m in a live charity auction held last weekend across Abu Dhabi and Dubai.

UAE communications group Etisalat auctioned 70 premium numbers in the auction, with the top ten numbers bringing in a total of more than \$4 million.

Yvonne joined for the support team

Every agent has a reason to join



Call 1300 682 000
Visit join.mtatravel.com.au



TELL US HOW YOUR CLIENTS CAN COME BACK NEW TO WIN!
WIN A 9-NIGHT JAPAN CRUISE*



▶ **CLICK HERE TO ENTER**

*Flights to Japan not included. Conditions apply.

PATA Kazakh pact

THE Pacific Asia Travel Association (PATA) has signed a Memorandum of Understanding with the Committee of Tourism Sector of the National Chamber of Entrepreneurs of Kazakhstan. The MoU commits both parties to promote and develop tourism cooperation to promote flows of tourists between Kazakhstan and the PATA regions.

Captains Choice QFF

CAPTAIN'S Choice is for the first time ever offering Qantas frequent flyer points on one of its tours, with a special trip planned for Oct this year to help celebrate the tour operator's 20 year partnership with QF. A 21-day all-inclusive tour aboard a privately chartered Qantas 747 will take in Sri Lanka, Jerusalem, Samarkand, the Azores, Antigua and San Francisco with up to 50,000 QF points and 400 status credits on offer.

Fiji Airways Mar sale

ECONOMY Class fares with Fiji Airways to Nadi are priced from \$585 roundtrip from Australia as part of a new sales blitz. The offer represents a saving of up to 30% off regular fares. Fares to Los Angeles are also heavily discounted, available for travel up to 11 Dec priced from as low as \$1,095 roundtrip -35% cheaper than standard fares. The promo is available until 25 Mar and 24 Mar respectively.

Hawaii appoints Latin American GSA

THE Hawaii Tourism Authority has appointed Focus/LATAM as its general sales agent for the Latin America market. The company will be responsible for promoting the Hawaiian islands across the region, with the aim of increasing visitor arrivals and spending particularly targeting Brazil, Argentina and Mexico.



Agents Voyaging to London



ABOVE: The Edwardian Group in partnership with Singapore Airlines recently hosted a Voyager Travel educational trip to London. The group is pictured outside The May Fair Hotel before heading off on a city tour in some

funky Mini Coopers. From left: James Ferguson, Aida Habibovic, Marina Le, Robert Welch from Small Car Big City, Trevor Polson, Cynthia Neal, Cindy Kam of The Edwardian Group and Andrea Pearson.

WANT A \$100 GIFT CARD?

With our new luxury rail incentive, book any international great train journey for 1 night or more and receive a \$100 Coles Group & Myer Gift Card.*

Our range includes: Rovos Rail, Shongololo Express, The Blue Train, Rocky Mountaineer, Venice Simplon Orient Express, Royal Scotsman, El Transcantabrico, Eastern & Oriental Express, Golden Eagle Trans Siberian Express, Palace on Wheels, Maharajas' Express and many more.

*This is available to the first 200 bookings. Vouchers are 1 per booking not per person. Coles Group & Myer Gift Card: Conditions and exclusions apply. For full terms of use visit giftcards.com.au or phone 1300 304 990.

Call our exclusive Great Train Journeys department on 0387 794 828 or email railjourneys@railplus.com.au

railplus
www.railplus.com.au

Spicejet MAX order

INDIAN carrier SpiceJet has been confirmed by Boeing as the unidentified entity to have placed an order for 42 737 MAX-8 jets, worth \$US4.4b at list prices.

OTG Thailand comp winner

CONGRATS to MTA - Mobile Travel Agents' Alicia Wilson from Robina in Queensland who has been named as the winner of a 10-day trip for two to Thailand, offered exclusively to the trade through *Travel Daily*.

Alicia correctly answered each question in the On The Go Tours competition last month and submitted this outstanding photo entry which was requested of entrants in their best 'Thai Buddha' pose.

For her effort, Alicia and a friend will now be jetting off to Bangkok to experience OTG's Time for Thailand itinerary.

The journey includes a visit to Kwai & Hellfire Pass, historic Sukhothai, the Temples of Lampang, the Elephant Conservation Centre and a hill tribe, staying in 4-star hotel accom for eight nights plus one in a floating jungle lodge.



Topdeck Africa 2014

YOUTH touring holiday operator Topdeck has released its latest Africa program featuring a new 14-day Mozambique & Zimbabwe Explorer itinerary from Victoria Falls to Johannesburg.

The program consists of 30 safaris ranging from seven to 58 days duration, traversing Kenya, Tanzania, South Africa, Uganda, Botswana, Namibia and more, for departures through to 2015.

Plantation 3 kids free

PLANTATION Island Resort has expanded its kids stay, play and eat for free deal to up to three children aged 12 years & under.

The promotion saves families the need for booking a separate second room as is often the case when resorts permit a maximum of four people in one room.

Located in Fiji's Mamanuca Islands, Plantation features 208 rooms which all accommodate up to two adults and three kids.

"We have noticed an increase in larger families and groups of friends coming to the resort, and we hope the new accommodation changes will better suit the needs of our resort guests" Plantation Island Resort global director of sales & marketing Raumati Barbara said.

A stay, play, transfer and eat free offer is valid for stays until 31 Mar 2015, on sale to 31 May.

Small groups promo

ADVENTURE World is providing a \$100 discount on pre or post accommodation booked in conjunction with a soft adventure tour before the end of Apr.

Applicable to new bookings with Exodus, Fez Travel, Trek America, Acacia Africa and G Adventures, the offer is based on a minimum \$1,500pp group tour itinerary.

WIN A \$75 GIFT VOUCHER

This week *Travel Daily* and French Travel Connection is giving five lucky readers the chance to win \$75 gifts.com.au vouchers.



Discover France on an all inclusive Crewed Canal Barge! Talk to the team at French Travel Connection.

Every day is a different experience - explore local villages, discover vineyards, play petanque, enjoy regional food and wine, bicycle the tow paths, relax in the Jacuzzi or enjoy the scenery from a deck chair. Amazing Special Offers are available on both Cabins and Charter bookings for 2014.

To win, be first to send through the correct answer to the question below to:

gifts@traveldaily.com.au.

How many cabins are there on the Renaissance in Burgundy?



Congratulations to yesterday's lucky winner, Nathan Singh from Snowcapped Tours.

Wherever business takes you - we're there



Join one of Australia's fastest growing brands

Now Hiring in Melbourne!

Quest is embarking on an exciting phase of growth and now has multiple opportunities available to join our sales team at the Corporate Office on St. Kilda Road, Melbourne.

- › CORPORATE SALES MANAGER
- › NATIONAL ACCOUNT MANAGER
- › BUSINESS DEVELOPMENT MANAGER
- › BUSINESS DEVELOPMENT EXECUTIVES

Applications close Sunday 23rd March, 2014, so if you have the drive and passion to grow with the Quest brand, apply today.

For full job descriptions, please visit Seek or applications can be sent directly to employment@questapartments.com.au



questapartments.com.au



Peach 2-4-1 agent deal

BILL Peach Journeys has a one-off exclusive 2-for-the-price-of-1 deal for travel agents and their families on an 11-day Isles of the Southern Straits air cruise.

Departing from Sydney on 06 Apr, the itinerary visits Kangaroo Island, King Island, Tasmania and Flinders Island, includes luxury accom and guided touring by locals while travelling aboard a private 36-seat Embraer jet.

The journey is regularly priced at \$12,345ppts but for a short time is on offer to travel agents & a companion for the same price for two people - 1800 252 053.

St Regis \$4 bargain

STARWOOD Preferred Guest is offering club members booking select St Regis suites an extra night priced at just \$4 - the same rate when the first St Regis hotel opened its doors in 1904.

To book the offer - available as \$4 in the local currency of the chosen destination - quote the rate plan 'STR1904'.

Port retains Ironman

NSW Tourism & Major Events Minister George Souris has confirmed that Port Macquarie will retain hosting rights for the internationally recognised IRONMAN 70.3 in 2014 & 2015.

Souris said Destination NSW was pleased to play a hand in helping secure the sports event.

About 6,000 local, interstate and international visitors are expected to be lured to the race, contributing more than \$3.5m for the NSW region.

Member for Port Macquarie Leslie Williams said IRONMAN 70.3 helped maintain the city's reputation as a "vital and dynamic tourism centre."

Alamo mates rates

CAR rental company Alamo is reminding the travel industry that a 20% discount is available off USA vehicle rental rates.

Prices are available at the rental counter, calculated off the 'Pay On Arrival' rate featured online at www.alamo.com.au.

For rental criteria & more info, see alamo.com/australiatrade.

STA UK, Allianz pact

ALLIANZ Global Assistance in the UK has entered the student market after being selected as STA Travel's strategic partner as part of a global tender.

UA shifting to LHR T2

UNITED Airlines will relocate its operation at London Heathrow from T1 & T4 to the new Terminal 2, 'The Queen's Terminal' from 04 Jun - the facility's first airline.

Agents enjoy fabulous Fiji



THIS lucky group of TravelManagers agents recently enjoyed some Fijian-style hospitality courtesy of Rosie Holidays and Fiji Airways.

The five night TravelManagers exclusive famil focused on the Mamanuca Island resorts and also included a three night Captain Cook Cruise to the

Southern Yasawa Islands.

Pictured above from left enjoying the sunshine are TravelManagers corporate operations executive Aimee

Christie with Rhiannon Madden (Werribee Vic), Tania Pickering (Ballajura WA), Jenny Wiseman (Concord NSW) and Maree Oxford (Cardiff NSW).

DISCOVER
EUROPE
80 NEW DESTINATIONS

Economy
from
\$1492*

Business
from
\$6598*

* Year round fares. eg.
SYD SIN HEL AMS OPO ZRH HEL HKG SYD
Fares exclude taxes and fuel surcharges.

[Click here for conditions](#)

FINNAIR



Experienced Amadeus Ticketer/ Tramada Consultant North Sydney

If you're an Experienced Travel Consultant looking to get away from pure retail and move into the challenging world of corporate travel management, this is the perfect role for you. **With a wealth of training options and access to our global career network, Corporate Traveller will help you reach your professional goals.** Take your travel career to new heights with Corporate Traveller!

To apply visit: Applynow.net.au/jobFI48938



Skilled Travel

Experienced Leisure Travel Consultant Sydney

Do your clients rave about the experiences you create for them and the dreams you fulfill? Are you a true professional in everything you do with high standards and ethics, and a track record of top sales achievements?

Are you feeling unloved in your current role, don't have the right support or the right tools? Sick of a long commute or have the shopping centre blues? Looking for a new challenge? Want to be part of an APT Platinum and Qantas Holidays Premium Agency and have the potential to become a top Global Achiever?

Skilled Travel, a member of helloworld (formerly Travelscene at South West Travel), a well established award winning premium leisure travel agency in the Macarthur region is seeking an experienced travel consultant to join the team. The agency prides it's self on delighting clients, suppliers and staff alike in everything they do.

If you are dedicated to excellence in customer service, have a loyal client following and are a proven elite sales performer then sign up for your next career challenge now. You'll be part of something special.

To apply, please email a covering letter and your CV to jobs@skilled.travel Alternatively, for a confidential discussion, please contact Sean Skilton on 02 9605 5866.

Cathay Pacific profits increase three-fold

HONG Kong-based airline Cathay Pacific has reported a huge turn-around in its financial results for the full year in 2013, citing measures put in place last year to combat high jet fuel prices.

The carrier recorded a HK\$2.62 billion profit for the year, itself up 203.9% compared to HK \$862m reported twelve months earlier.

Overall turnover exceeded \$100 billion - a more modest 1.1% year-on-year increase.

A stronger passenger business also yielded higher results, with revenue from seat sales jumping 2.4% to HK\$71.8 billion.

Capacity decreased 1.8% due to ongoing reductions in long-haul route frequencies and accelerated retirement of the B747-400 fleet.

Stakeholders are set to benefit too, with a 204.1% leap in earnings per share reported.

Mantra equal access

RESULTS from an employee poll conducted by Mantra Group has revealed 97% of employees agree they have the same access to training & personal development resources within the company.

The survey was carried out in line with International Women's Day, which was held on 08 Mar.

In addition, the overwhelming majority of employees said they recognised the group's approach to gender equality through equal pay for similar work, promotion opportunities for both genders and a "no glass ceiling" mentality.

Women currently occupy 27 general manager positions across the group's hotel network, with Mantra human resources gm Cherie McGill saying it was keen to develop more for similar roles.

Europe boat upgrade

ACTIVE tour operator Utracks is offering a FOC class upgrade on Apr 2014 departures of its Venuto Boat & Bike itinerary, which cruises the Po River from Venice.

Kenya Air LCC launch

KENYA Airways new low-cost offshoot JamboJet is preparing to launch domestic services with the carrier having loaded three initial domestic routes.

According to GDS displays, the Nairobi based subsidiary will offer 10 weekly services to Eldoret, 14 weekly to Kisumu and 38 weekly to Mombasa, commencing 01 Apr with Boeing 737-300 aircraft.

India visas online

SMARTTRAVELLER is advising India-bound travellers they can now apply for an entry visa via the Indian Government website.

The government says the only official legal website to obtain a visa for India is found at indianvisaonline.gov.in/visa.

CLICK HERE for more details.

Peninsula Yangon

THE historic former Myanmar Railway Company HQ in Yangon will be converted into The Peninsula Yangon after a deal was struck between Hongkong & Shanghai Hotels and Yoma Strategic Holdings.

Positioned in Yangon's CBD on Bogyoke Aung San Rd, the firms will redevelop and restore the heritage building into the hotel.

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Events operator **Dockside Group** has appointed **Chris Sanderson** to the role of Venues Operations Manager. Sanderson will oversee the group's venues including Dockside, L'Aqua and Star Room, all at Darling Harbour.

Based in the firm's North Sydney office, **Tim Wallis** has been recruited by **Best Western Australasia** as its new Sales Manager NSW/ACT.

Northern Territory Minister for the Environment Greg Hunt has named **Sally Barnes** as the new Director of National Parks. Barnes will oversee Kakadu and other regional parks and succeeds Peter Cochrane in the role.

New General Managers have been appointed by **Kakadu Tourism** at the **Crocodile Hotel** and **Cooida Waters Lodge** ahead of their addition to the Accor network next month. **Daniel Lukritz** and **Vanessa Thomson** both bring nearly 20 years experience each in the hospitality industry in remote and urban areas both locally and internationally.

New Zealand inbound tour operator **Southern Discoveries** has welcomed **Julia Savill** as its new Sales Manager - Western Markets.

Dawn Gleeson has joined the **Novotel Swan Valley Vines Resort** in WA as its new Business Development Manager. Originally from the US, Gleeson was previously in a similar role with Wyndham Hotel Group in Melbourne.

TripAdvisor has appointed **Lew J. Harasymiw** to oversee product development for the firm's Direct Connect Solutions such as TripConnect.

Australian **Austin Robinson** has joined **Centara Hotels & Resorts** as the new General Manager of Centara Karon Resort Phuket and Waterfront Suites Phuket by Centara, bringing expensive experience to his new role.

Qld grant applications

SHARES of \$3 million in funding under the Qld Govt's Contestable Grant Scheme are now available, with applications open to 22 Apr.

Funds are available to develop & support innovative, future-focused tourism attractions in the state and promote collaboration.

Trans-Siberian railway

BENTOURS has released new travel packages incorporating the famous Trans-Siberian rail journey from Moscow to Vladivostok.

A 13-day package is priced from \$4,332ppts on select departures, inclusive of rail tickets, English speaking guides and hotel accom.



ACCOUNTANT

MCS Cruises is seeking applications for an Accountant. The role is a 12 month maternity leave cover and is based at our Sydney office. The role reports to the Financial controller.

Accounting at management level with travel/tourism specialisation; processing & payment of agency invoices, BAS, bank account reconciliation; intercompany accounts, head office report preparation, res-system maintenance, client refunds; tracking budgets; other ad-hoc duties. Two direct reports.

You will have an Accounting qualification at degree level & at least 3 years' experience in a similar role. This is a fast paced role in a dynamic, high volume organisation that values highly motivated team players with a strong work ethic. Industry experience a must.

Salary on application. Send resume with covering letter to hr@msscruises.com.au by March 19, 2014.

Become
a 100%
Pure New
Zealand
Specialist.

Learn a
different story
every day.

Discover the hidden
secrets of New Zealand.

[CLICK HERE >](#)

www.traveltrade.newzealand.com

100% PURE
NEW ZEALAND
SPECIALIST

WIN A MAGICAL WINTER ESCAPE TO NEW ZEALAND

100% PURE NEW ZEALAND



Throughout March, **Travel Daily** is giving readers the chance to win a five night holiday to Queenstown for two valued at over \$3,500, courtesy of **Tourism New Zealand** and **Air New Zealand**.

The prize includes two return economy class airfares from capital cities in Australia to Queenstown with Air New Zealand, five nights accommodation at Millennium Queenstown, a 3-day ski pass and rental from NZ SKI and Kawarau Bridge Tandem bungee tickets from AJ Hackett.

Every day this month **Travel Daily** will ask a different NZ-related question. The subscriber with the most correct entries and the most creative response to the final question will win this magical holiday.

Q.9: Wanaka is set amongst the backdrop of which National Park?

Email your answers to: newzealandcomp@traveldaily.com.au.

Click here for terms & conditions



Intrepid doco support

FUNDING for the production of a new nature documentary on the effects of climate change on the Great Barrier Reef will be supported by Intrepid Travel, the tour operator has announced.

The company will match public donations dollar-for-dollar up to a maximum of \$40,000.

The program, entitled *Lights Out for the Reef*, will be made by Earth Hour Australia and is aimed at raising awareness of the plight faced by the Australian landmark on the effects of climate change.

Channel 10 will screen the half-hour program on the evening of Earth Hour - 29 Mar at 8:30pm - see www.earthhour.org.au/doco.

Sheraton Club bosses

FURTHER enhancements have been made to the Sheraton Club Lounge service, with the brand appointing 350 club managers to oversee service levels full-time.

Sheraton Club is now a \$500m arm of the hotel giant, providing approx 15-20% of hotel revenue.

First on BA 787-900s

FOUR cabin classes will feature on British Airways' fleet of Boeing 787-9 Dreamliner aircraft, the carrier yesterday announced.

In addition to a revised First-class product, BA will also offer its Club World, World Traveller Plus and World Traveller cabins on the soon-to-be-delivered Dreamliners.

Oaks hotel milestone

APARTMENT operator Oaks Hotels & Resorts has opened its 20th Queensland property in the Oaks Mews - located on the fringe of the city in Bowen Hills.

Travel Daily
First with the news

Thursday 13th Mar 2014

Swiss experience for MTA agent



SWITZERLAND now beckons for home-based MTA agent Jonica Gilbert, who took out the major prize at the recent Switzerland Tourism roadshow in Brisbane.

Gilbert's prize pack contains a return ticket to Zurich flying Swiss Air, three nights in the city, two more in Basel and an eight-day Swiss Pass, enabling her to see the country's many sights by rail.

Jonica won the prize by taking part in a Switzerland Q&A session, with her knowledge of the country paying off in a big way.

She is **pictured** above second from left after receiving her prize

with Daniel Egloff, Basel Tourism; Lorna Groves of Swiss Airlines and Fausto Zaina from Swiss Travel System.

Scoot to wine region

AUGUSTA Margaret River Tourism Association has launched a range of five-night travel deals to the wine region in partnership with low-cost carrier Scoot.

The Singaporean LCC is offering return fares to Perth from \$298, with travel packages also inclusive of accommodation and car rental, priced from AUD\$999.

cruiseabout.

Cruising Consultants - Brisbane

Cruiseabout is on the lookout for driven and experienced cruise experts to join their dynamic and supportive teams in our Brisbane stores.

This is a fantastic opportunity to make your mark on this successful industry and join a fast growing travel brand.

To come onboard, you'll have a passion for travel and cruising, along with a commitment to outstanding customer service.

You'll love our uncapped earning structure, along with a range of benefits which has seen us recognised as an award-winning employer.

Apply now at <http://applynow.com.au/jobF164372>

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily CRUISE **Pharmacy** **Travel Daily TV** **business events news**
WEEKLY DAILY

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

JOB OF THE WEEK

**FIRST CLASS TICKETS – SENIOR FARES SPECIALIST
SYDNEY – SALARY PACKAGE \$85K+**

Are you a Senior Fares Specialist striving to work for one of the biggest names in the business? This global travel organisation is now one of the most successful companies within the Australian market and has a unique opportunity within fares and consolidation. You will be resolving escalated fares issues, liaising with suppliers, implementing fare systems along with identifying areas for enhancements. Fare loading & ATPCO experience essential.

**HUGE REWARDS FOR HUNTERS & COLLECTORS
INDUSTRY BUSINESS DEVELOPMENT MANAGER
MEL & SYD – EXCELLENT SALARY PACKAGE**

Get the equation that's right for you! These superb products and well known brand name are looking for a Sales Executive who will have the ability to deliver and exceed expectations. With a professional brand name behind you and your strong presentation skills you will have the ability to influence others and increase sales for these companies while managing your time effectively in this sensational role. Don't let these roles slip by!

GO WEST!

**STATE CORPORATE OPERATIONS MANAGER
PERTH – EXECUTIVE SALARY PACKAGE**

Reach for the top spot when you join this Western Australia based travel operation. As part of a national company, your role incorporates senior responsibilities such as staffing, recruitment, training & development and management of in house procedures. Your level of travel knowledge and operations will be superior. You will also be a team player with strong leadership skills and the ability to motivate. Unique opportunity that won't be around for long!

COACH FOR SUCCESS

**CORPORATE TRAVEL – TEAM LEADER
SYD & BNE – SALARY PACKAGE \$80K+**

Be at the forefront when this company expands even further. Overseeing a team of consultants you will have the ability to lead and coach your team while responding to client escalations and assisting the senior management team with the decisions that will affect the future growth of the company. Don't miss out on this outstanding opportunity to be part of an exciting phase of growth.

TIME TO MAKE A MOVE?

**IMPLEMENTATION SPECIALIST
SYDNEY x3 – SALARY PACKAGE \$\$\$**

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

PUT THE SHINE ON LARGE BIDS

**TRAVEL BID WRITER
SYD & BNE - SALARY PACKAGE \$90K +**

How would you like to join a large, dynamic and highly successful organisation within the travel industry? Working closely with the BDM team across Australia you will be responsible for leading a consistent bid writing process that is dynamic and within brand guidelines. Producing quality tenders you'll be essential to ensuring the TMC is well positioned to win new business and retain existing clients.

THE DIZZY HEIGHTS OF ACCOUNT MGMT

**NATIONAL ACCOUNT MANAGER
SYDNEY x2 – SALARY PACKAGE TO \$100K+**

We're looking for a talented Account Manager to join this prestigious corporate client. The perfect individual will bring previous experience in a similar role with a focus on retention & growth strategies. But what sets you apart is your creativity and innovative approach to account management. If you're not afraid to look outside the square & work in a pro-active, commercially astute team you'll thrive.

LEADERSHIP IS THE KEY TO SUCCESS

**TRAVEL INDUSTRY TRAINING MANAGER
SYDNEY - SALARY PACKAGE \$\$**

How would you like to work for an organization where you will be overseeing a training department? This industry leader is looking for an experienced training manager with proven managerial and people skills. Ideally you will have the ability to build strong relationships with clients, both internally and externally. You will be overseeing training along with other customer service areas ensuring the client remains a leader within the marketplace.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com