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# Travel Daily

First with the news

Monday 17th March 2014

tahiti travel  
connection

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Brochure is  
Out now!

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Tahiti is ALL we do!

## TD goes green

**TOURISM** Ireland is helping the Australian travel industry celebrate St Patrick's Day with a special green front page for today's issue of *Travel Daily*.

And that's just the start of the celebrations, with the Global Greening including other icons such as the Sydney Opera House and the Great Wall of China which will all go green tonight.

"St Patrick's Day traditionally marks the real start of the tourism season for us; our aim is to bring a smile to the faces of people around the world, while also showcasing our wonderful tourism offering to a huge global audience," said Tourism Ireland ceo Niall Gibbons.

Turning the Great Wall of China green is being hailed as a diplomatic coup, while other icons to change colour will include Rio's Christ the Redeemer statue, the London Eye, Canada's Whistler ski resort and the Great Pyramid of Giza in Egypt.

Simon Coveney, Ireland's Minister for Agriculture, Food and the Marine is in Australia at present and will take part in the greening of the Opera House.

## QF reveals Aquire partners

**QANTAS** this morning unveiled the launch partners for its SME-focused Aquire loyalty scheme (*TD* 18 Nov), which enables small businesses to earn points on everyday transactions.

The program will officially launch on 30 Mar, and Qantas says that more than 25,000 businesses have already registered to be part of it.

Aquire provides companies with a central Aquire Points account, with pooled points on transactions such as insurance, leasing, stationery purchases and parking then able to be converted into individual Qantas Frequent Flyer points on a 1:1 basis.

Travel on eligible Qantas flights will allow individuals to earn Aquire points for their business as well as personal Qantas points.

Partners include Westpac which will offer Aquire Points on a Westpac Business Choice Rewards card, insurance firms GIO and QBE, accounting firm Deloitte Private and car rental from Avis and Budget.

Secure Parking, Macquarie Leasing, Work Force HQ, Snap

Printing and Qantas Freight are also launch partners of Aquire.

QF head of loyalty, Lesley Grant, said that the scheme would expand further in the future, with Qantas working with the Chambers of Commerce and Industry across Australia "to ensure each program partner is a good fit for small business".

All Australian based small and medium businesses with an ABN can pre-register for the scheme via [qantas.com/aquire](http://qantas.com/aquire).

## Tauck 2015 out

**TAUCK** today released its 2015 program of European river cruises, with additions including a new 23-day three country itinerary and a new family cruise.

CEO Dan Mahar said there was still some availability for 2014 departures, but clients can access a much wider selection of dates, itineraries and cabin classes if they look forward to 2015.

The 2015 Tauck fleet will include the two new 'Inspiration Class' ships plus five Jewel Class ships - details via TTW on 1300 857 437.

## NTIA on sale Tue

**TICKETS** for this year's National Travel Industry Awards go on sale tomorrow, with keen anticipation for the industry's annual must-attend event.

AFTA ceo Jayson Westbury says he's expecting "robust ticket sales" after sell-out events every year for the last five years.

Ticket bookings will be available via AFTA's website [afta.com.au](http://afta.com.au) with the event to take place on Sat 19 Jul 2014 at Sydney's Hordern Pavilion.

Entry to the NTIA AFTA party will be included with the gala dinner tickets.

"AFTA received excellent feedback after the move to the Hordern in 2013, with the extra space much needed for the growing event," he said.

"This year guests can expect an even more impressive night".

NTIA finalists will be exclusively revealed in Thu's *Travel Daily*.

## St Patrick's Day issue!

*Travel Daily* today has eight pages of news & photos, plus full pages from:

- AA Appointments jobs
- Consolidated Travel

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Monday 17th March 2014

**New Caledonia  
Autumn Sale  
from only \$600**  
 Ex BNE \$600, Ex SYD \$630 return including  
 all taxes. Travel 20 April-31 July 2014, must  
 be completed by 31 July. Conditions apply.

**Aircalin** Book 17-30 March  
 New Caledonia www.aircalin.com

## St Pat's car hire deal

**WORLD** Drive Holidays has released a travel agent St Patrick's Day special bonus offer of 17% commission for all car rentals reservations in Ireland.

The promotion is valid for bookings paid in full by 31 Mar in Ireland (including Northern Ireland), with rates priced from \$31 per day.

The offer can be combined with current earlybird specials and provides agents with an extra 4% commission - call 1300 653 270.

## AI 787s to Singapore

**AIR** India will introduce daily Boeing 787-8 Dreamliner services between Delhi and Singapore effective 20 Mar, replacing the current Airbus A319s, according to travel agent GDS displays.

**Royal Caribbean's**  
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## BA committed to Sydney

**BRITISH** Airways is very pleased with the operation of its Sydney services, with the deployment of a 777 aircraft meaning the route is "performing extremely well".

In an interview with International Airlines Group, ceo Willie Walsh is reported in *USA Today*, he reiterated that BA has no plans to pull out of the Australian market.

"In the past, it was a destination we struggled to make money on," he said, adding that "two years ago I would have said it was going to be a struggle for BA to continue to operate to Australia".

However, the end of the Joint Services Agreement with Qantas and the subsequent decision to use a 777-300ER on the London-Singapore-Sydney route had boosted its economics, with improved fuel consumption a significant factor.

Walsh said that relocating the Sydney flights to London Heathrow Terminal 5 had also

improved transfer traffic.

The report also confirmed that BA is considering expanding its relationship with fellow oneworld member Qatar Airways to give BA "another option in terms of serving cities other than Sydney".

BA also operates an extensive codeshare partnership on Cathay Pacific's Australian operations to Adelaide, Brisbane, Cairns, Melbourne, Perth and Sydney.

Rival Virgin Atlantic will cease its Australian flights from 05 May due to poor performance on the London-Hong Kong-Sydney route, leaving BA as the only European carrier operating online services to Australia.

## Rumours 6-for-5 deal

**RUMOURS** Luxury Villas & Spa in the Cook Islands has released a Stay 6/Pay 5 nights deal for stays between 01 May and 31 Jul.

The promotion is available for sales throughout Mar and includes complimentary return VIP airport transfers, daily brekkie and a bonus NZ\$100 credit to use at the Rumours Luxury Spa.

## MLB charter flights

**TWO** Qantas Boeing 747s are enroute to Sydney from Phoenix, each carrying 200 players & staff from the Los Angeles Dodgers and Arizona Diamondbacks ahead of this week's Major League Baseball games in Sydney.

## QF Thai consolidation

**THE** International Air Services Commission has, as requested, consolidated Qantas' capacity on the Thailand route covering nine determinations to a total of 35.6 B747 equivalent units of capacity per week in each direction.

The tweaked determination also allows 26 third country codeshare frequencies between Australia and Thailand.

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## Lion Group planning 'Aussie Batik' ops

**INDONESIA'S** Lion Group has its eyes set on establishing an Australian operation in the next 12 months, founder Rusdi Kirana has confirmed.

In recent years, Lion Group agreed to purchase 230 Boeing & 234 Airbus aircraft, and according to *Bloomberg*, is planning to order more aircraft soon, boosting the carrier's fleet to around 1,000 planes.

Kirana revealed Lion Air's Australian offshoot will be called Aussie Batik.

It's not the first time Lion Air has touted an Australian operation.

In 2010, general director Edward Sirait said the LCC wanted to launch flights from Jakarta to Perth & Sydney (*TD* 08 Jul 2010).

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## Asia mobile booking booms

**TRAVEL** bookings processed on mobile devices in three of the Asia-Pacific's biggest markets are expected to have quadrupled in value over a three-year period, according to new research.

A report from industry analyst PhoCusWright Global and Asia Pacific Edition has predicted aggregate mobile bookings in China, India & Japan in the period of 2012-2015 will rise from US\$4.6 billion to \$18.7 billion.

China and India are the home to the world's two largest mobile phone subscriber bases, with mobile bookings driven largely by booming middle class traveller numbers in both countries.

"Despite continued growth, the full potential of the mobile channel in the region is likely to remain untapped in the near future due to low smartphone and tablet penetration, low credit card penetration, and variations in telecom infrastructure," PhoCusWright analyst Deepak Jain said.

In China alone, mobile booking values are expected to reach US\$6.4 billion by 2015, making up 21% of its online travel market.

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## AUH runway works

**ABU** Dhabi Airports has confirmed upgrade works to one of its two runways will be completed by the end of 2014.

The South Runway was first opened in 1982 and is being upgraded as part of a scheduled capacity enhancement program to enable the runway to handle A380s & other jumbo jet aircraft.

## Wotif Group refresh

**ONLINE** travel corporation Wotif Group has today rolled out its new corporate logo, marking the evolution of the company in its seven years as a publicly traded firm on the ASX & 14 years overall.

The company said the circular link design aims to represent the contribution of each individual, team and brand to its overall success.



Input into the new design was sought from management as well as front-line team members.

Wotif Group executive general manager people and culture Melisa Leahy added the new icon better portrays its global business, in-house talent and diversity.

Company websites will feature the new branding from today, along with new-look recruitment and investor materials.

## Med deals on the rails

**A FREE** travel day will be added to the Italian One Country Pass & regional France, Italy & Spain passes purchased before 30 Apr under a new "Mediterranean Deals" promotion from Eurail.



## Window Seat

**THE** latest trend in destination marketing is the launch of location-specific internet "top level domains," with the first cab off the rank expected to be the German city of Berlin.

Businesses based in the capital will be able to register domain names ending in "dot-berlin" from tomorrow, after a deal was sealed between city authorities and ICANN, the organisation that coordinates the internet.

Other cities which are lining up to offer the same facility include Vienna, New York, Nagoya, Johannesburg, Paris and London, with registrations for .london to launch in Apr.

**VISITORS** staying at the Observatory Hotel at Port Macquarie on the NSW north coast this Easter will enjoy some special treats - and the Easter Bunny hasn't been forgotten either.

Staff at the hotel have been tasked with leaving out carrots for the giant floppy-eared creature, while a special Easter egg hunt will take place in the hotel's gardens on Sun 20 Apr.

**THE** legalisation of recreational marijuana in Colorado, USA (TD 03 Jan), has predictably given rise to a spate of tour operations catering to visitors wanting to make their most of the new-found freedom.

Options range from so-called "canna-bus" trips calling in at a variety of marijuana dispensaries, right through to upmarket tours including visits to "grow facilities" and cooking-with-cannabis classes.

USA Today reports that dining options include hash risotto, cannabis muffins and even pot-flavoured gummy bears, with a tour guide warning "don't eat the whole thing today or you won't remember the tour".

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# Virtuoso celebrates 10yrs in Aus



**VIRTUOSO** luxury travel network members in Australia were graced with the presence of company chairman and ceo Matthew D. Upchurch earlier this month during its annual Australian Roadshow.

This year Virtuoso is celebrating a 10th successful year of operation in Australia and New Zealand following its debut in the local market through Sydney agency, Mary Rossi Travel in 2004.

The group currently has a network of 54 members locally, along with representation in the United States, Canada, Latin America and the Caribbean.

Accompanying Upchurch on the 02 Mar celebratory dinner for members at Crown Towers

Melbourne was Virtuoso's Becky Powell, senior vice president Global Member Development and Michael Londregan, managing director for Australia, New Zealand and Asia.

The event preceded an Owner's Regional meeting and the annual training & networking roadshow which lured 32 suppliers from as far afield as Peru, Hawaii, India, Ireland, Italy and South Africa.

The roadshow also ventured to Sydney and the Gold Coast.

**Pictured** in Melbourne from left are Anthony Goldman, Travelcall; David Goldman, Goldman Travel; Cher Roscoe, Travelcall; Matthew D. Upchurch, Virtuoso chairman and ceo; Fay Cohen, Travel Phase and Ian Pryer, Goldman Travel.

## Bench milestones

**BENCH** International has this weekend celebrated its 45th year of operation since Charles Bench opened the firm's Sydney-based office in Pitt Street.

The milestone also announced on Sat that it had set an all time record in bookings during Feb.

GM Martin Edwards said sales & numbers of passengers had exceeded all past monthly results in recent years, despite Feb being the shortest month of the year.

## Uniworld godmother

**FRENCH** actress Catherine Deneuve will christen Uniworld Boutique River Cruise Collection's new 'Super Ship' *SS Catherine* at a ceremony in Lyon on 27 Mar.

The 159-passenger ship will cruise the regions of Burgundy & Provence on the Rhone & Saone Rivers through France.

## Further AA/CX c'share

**AMERICAN** Airlines has told US regulators it plans to expand its codeshare with Cathay Pacific Airways to include the CX code on AA metal between Hong Kong and both Newark and Miami and to Dallas/Fort Worth from 11 Jun.

The 'AA' code will also be added to Cathay Pacific's Newark service to Hong Kong.

# Travel Daily

First with the news

Monday 17th Mar 2014

## Bluewater bridge

**DUBAI'S** new Bluewaters Island project in the Arabian Gulf (**TD** 13 Feb 2013) will be linked to the mainland via a 1.4km long bridge at Jumeirah Beach.

Announced last weekend by Dubai's transport authority, the AED500 million (AU\$151 million) bridge will feature two lanes in either direction to the "tourism hotspot", positioned off the coast of Jumeirah Beach Residence.

The project will feature the world's tallest ferris wheel, a five-star hotel & entertainment zone.

**MEANWHILE**, The Dubai Mall is now home to a 24.4m long by 7.6m high *Diplodocus longus*.

The permanent dinosaur exhibit is located in the mall's Grand Atrium, available for free viewing.

## FTC mini-comp winner

**CONGRATULATIONS** to Marion Hogg of Maverick Travel in Qld who was the winner of **TD's** exclusive mini-comp last week.

Marion has won a \$75 voucher for gifts.com.au, courtesy of French Travel Connection.



## More ways to stay with TFE Hotels

We are excited to announce the rebrand from Toga Hotels to 'TFE Hotels' (Toga Far East Hotels) as part of the recent joint venture between Toga Group and Far East Hospitality.

TFE Hotels brands include Adina Apartment Hotels, Medina Serviced Apartments, Rendezvous Hotels, Vibe Hotels and Travelodge Hotels. TFE Hotels offers stylish hotels and apartments in great locations giving you more ways to stay across Australia, New Zealand and Europe.



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## Tastes of Australia

A **VARIETY** of international chefs have been recruited to showcase tastes of Aussie cuisine as part of Tourism Australia's ongoing 'Restaurant Australia' promotion.

Celebrity cooks from Germany, India, Hong Kong, United Kingdom and New Zealand will ply their individual culinary skills in different regions of Australia promoting local ingredients as well as national attractions.

In addition, a 10-part series entitled "*John Torode's Australia*" has begun airing in the UK, starring the Aussie expat chef who will retrace his childhood to rediscover his foodie inspirations.

## JQ boost BNK service

**JETSTAR** has announced it will boost flights frequencies between Melbourne & Ballina/Byron from three to five weekly from 01 Jun.

The boost will deliver an extra 35,000 seats to the region annually, and comes following a trial of a daily operation which took place over the summer peak.

BNK airport manager Neil Weatherston said he was hoping to see daily flights resume by Sep.

## Magellan enjoy a taste of Madrid



**ABOVE:** The Sangria flowed like water at a recent series of Spanish themed events hosted exclusively for Magellan agents by Madrid & Beyond founder Nigel Hack.

Events were held in Sydney, Melbourne, Perth and Hobart, where agents were able to learn more about the intricacies and many highlights of regional Spain.

**Pictured** above from left at the event is Emma Whiting, Emma Whiting Travel; Trevor Jones, Magellan; Judy Tanner, Aurora Travel; Diane Rawlings, Where2travel and Nigel Hack from Madrid & Beyond.

## MU launch to Toronto

**CHINA** Eastern Airlines will begin new A340 services to its second Canadian city, with a thrice weekly service to Toronto ex Shanghai beginning 25 Jun.

## Topdeck instant docs

**AGENTS** & passengers are able to instantly access generic travel documents online via a login as part of a revamped docs system by youth tour operator Topdeck.

Trip Notes, including itineraries, joining instructions & optional activities can be viewed in the My Topdeck section of the firm's site.

Vouchers, soon to be known as Boarding Passes, are accessible on full payment six weeks in advance.

## Accor Battle of Birds

**ACCOR** is celebrating its new partnership with the AFL by launching a new competition for hotel guests visiting Sydney Olympic Park for the upcoming Sydney Vs Collingwood match.

Guests can win the ultimate supporters pack for either team by locating one of three hidden AFL footballs in each of the firm's Olympic Park hotels - rates for the 29 Mar match start from \$275p.n.



**Rd 5 Winner**

**Sponsored by:**



## CONGRATULATIONS

**Ken Amundsen**  
from Qantas

Ken is the top point scorer for Round 5 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won a travel clock, courtesy of **Emirates**.

## Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

## Aussie ski partnership

**THREDBO** has signed a deal to become the exclusive Australian resort partner of The Mountain Collective, a collaboration of ski resorts in the USA and Canada.

Under the deal, holders of the Thredbo Season Pass will pay 50% of normal prices for lift passes at The Mountain Collective resorts including Whistler Blackcomb, Mammoth & Aspen/Snowmass.

Deals can also be redeemed at Chile's Valle Nevado ski resort.

# Skilled Travel

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Please submit applications including all relevant information via email to [bnelizab@rba.com.bn](mailto:bnelizab@rba.com.bn). Applications close 21 March 2014. For further details, please phone 0403-558816. Only shortlisted applicants will be contacted.

## WIN WITH SAN FRANCISCO TRAVEL



Every day this week **Travel Daily** is giving one reader the chance to win a San Francisco prize pack, courtesy of **San Francisco Travel**.

The prize packs include 3 movie favourites set in SF, Ghirardelli chocolates, a SF CD soundtrack, SF City Pass and more!

San Francisco is known for its scenic beauty, cultural attractions, diverse communities, & world-class cuisine. This very walk-able city is dotted with landmarks like the Golden Gate Bridge, cable cars and Alcatraz.

To win, be first to email the correct answer to the question below to: [Sanfrancisco@traveldaily.com.au](mailto:Sanfrancisco@traveldaily.com.au).

What waterfront marketplace is famous for its sea lions basking in the sun, seafood restaurants and sourdough French bread bakeries?



## Horizons correction

**NEW** Horizons Holidays' new incentive (**TD** Fri) in which travel agents will earn a \$25 Coles/Myer gift card for sales of \$2,500 or more, is valid for bookings made through until 04 Apr, not 04 Nov.

## NT south sales blitz

**THE** Northern Territory Govt launched its latest efforts to boost sales from Victorian & NSW residents via a 16-page booklet in weekend newspapers that reached an audience of 1 million.

Minister for Tourism Matt Conlan said the *Sunday Age* and *Sun Herald* lift-outs marketed in each respective state were aimed at not only enticing visits to the Territory but to urge potential holidaymakers to book now.

"This lift-out is an example of the new, aggressive marketing strategies this Government is adopting to help boost visitor numbers to the NT and builds on the second phase of the *Do the NT* marketing campaign launched in Feb," Conlan commented.

Seven regions of the NT are showcased in the guide - Darwin, Kakadu, Katherine, Arnhem Land, Alice Springs, Tennant Creek and Uluru (Ayers Rock).

**CLICK HERE** to view the lift-out.

## New MEL tower

**DEPUTY** PM and Minister for Infrastructure Warren Truss and other dignitaries have formally opened Melbourne Airport's new \$19 million state-of-the-art air traffic control tower.

The new 75m structure is the 4th in the country equipped with digital technology & touchscreens which enable tower operators to integrate flight & operational data, surveillance and voice communications technology.

## Costa Miami focus

**COSTA** Cruises is ramping up cruise options from Miami with a second ship, *Costa Mediterranea* to be based at the Florida cruise port from 12 Dec 2014.

The 2,114-passenger vessel will operate a series of seven-night voyages, complementing *Costa Luminosa* which commences its cruise season from Miami on 20 Dec, offering 10-night sailings.

Monday 17th Mar 2014

## HA LAX/OGG sooner

**HAWAIIAN** Airlines is bringing forward the start of its new non-stop Los Angeles to Maui service, moving from 01 Jun to 02 May.

## APT baking to beat cancer



**THE** APT team baked up a great way to raise funds for cancer charities at a special morning tea held at the company's head office in Melbourne recently.

Staff served up a selection of delicious cakes and treats, managing to collect \$600 which

will be donated to the National Breast Cancer Foundation and the Prostate Cancer Foundation of Australia.

**Pictured** are APT's Natasha Chandra, Keith Quek, Jessica Sbalchiero and Sophia Grewal.

## New Cali fares fall

**AIRCALIN** has return Economy class fares from Brisbane and Sydney priced from \$600 & \$630 during its New Caledonia Autumn Sale, for travel until 31 Jul.

Taxes and fuel levies and are included in the fares.

## Aus Wellington rush

**POSTIVELY** Wellington Tourism has reported a 6.7% year-on-year rise in Australians flying into WLG in 2013, rising to over 142,600.

Aussies also set a milestone for visitor arrivals (at 189,096) into the New Zealand capital, up 5.6% on the previous 2011 record.



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Viking Cruises is seeking an experienced Business Development Manager to join their dynamic sales team. Must have a minimum of 5 years on-road experience and a strong knowledge in both Rivers and Ocean Cruising. Position is 4 days a week and requires regular interstate travel. Written applications with CV to be forwarded to Liz Sawers, Director Sales: [liz.sawers@vikingcruises.com](mailto:liz.sawers@vikingcruises.com) Applications close 21st of March 2014. Only shortlisted applicants will be contacted for an interview.





Monday 17th Mar 2014

## Autumn Tahiti deals

**THREE** five-night travel packages to Tahiti have been released by Air Tahiti Nui for a visit to the French Polynesian islands.

Five nights at the Moorea Pearl Resort & Spa inclusive of airfare, breakfast and one night either side in Papeete is priced from \$2,499ppts ex SYD, MEL & BNE.

Deals are valid for travel from 01 Nov to 31 Mar 2015 - call Omniche Holidays to book on 1800 111 653.

## Seashells love loyalty

**SEASHELLS** Hospitality Group has launched a new loyalty program which rewards guests with a \$200 gift voucher for every 10 nights stayed at any property.

Each stay is logged by scanning a QR code at check-in through a new smartphone app, with every paid night counted for a reward.

## Thirty years of Ascott

**SERVICED** residence operator The Ascott Limited has kicked off its 30th anniversary celebrations, with a variety of discounted rates and free nights to be offered over the remainder of the year.

The firm has also signed its first management deal in Myanmar as well as new properties in China.

## Tyler blasts KLIA

**IATA** director general Tony Tyler has weighed into the ongoing saga that is the missing Malaysia Airlines jet on behalf of industry, saying he believed the incident will not discourage people flying.

"Aviation remains a safe industry...but occasionally these events happen - we don't see any significant reduction as a result of this tragedy," Tyler said.

The IATA boss added that passport control and spotting people travelling on false documents was the responsibility of police, not the airlines.

Int'l police agency Interpol said only a small number of nations used its stolen passport database.

Prime Minister Tony Abbott last week confirmed Australia was one of the countries using the system.

## Etihad sleeps soundly

**NEW** all-natural mattresses have been installed on Etihad Airways Diamond First Class suites, the result of a comprehensive study into inflight sleeping patterns.

The carrier has also developed new guidelines for promoting healthy inflight sleep & onboard wellbeing in all three cabins.

## DFAT Nyepi reminder

**AUSSIES** visiting Bali are being reminded by DFAT to observe local Nyepi Day customs for 24 hours from 6am on 31 Mar, which require them not to leave hotels, maintain silence & keep lights off.



emma whiting travel

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- You are excited by developing new and unique travel experiences for your clients.
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Emma Whiting Travel is looking for a full-time consultant, with experience in medium-to-luxury leisure products to join our team. Our team enjoys; Uncapped salaries, sensational educational, professional working environment, Team incentives & bonuses including trips, events and dinners. Based in Clifton Hill, this award winning team is part of the Magellan Network.

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## Brochures of the Week

**WELCOME** to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



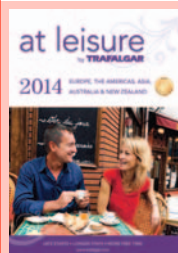
### Tauck - USA and Canada 2014

New tours delving into the Great American West as well as taking passengers to huge US national parks feature among established and popular tours in this new North American brochure from Tauck. For almost 90 years, travellers have been exploring New England with Tauck, and this tour is again included. Historian Ken Burns travels on some itineraries, sharing passion and knowledge with guests on major US timelines, from the Civil War, to the evolution of jazz to what it stands for today.



### Grand Pacific Tours - New Zealand 2014/15

Covering departures from Mar 2014 to Feb 2015, the new guide from New Zealand coach operator Grand Pacific Tours details a wide range of value-for-money itineraries aimed at all tastes. Four different touring styles are featured, from Affordable Coach Holidays, Luxury Coach Holidays, Ultimate Small Group Touring and Special Interest Tours, each of which is all-inclusive. The company operates over 190 departures each year, ensuring a tour is available to suit all holiday timeframes.



### Trafalgar - At Leisure by Trafalgar 2014

For those who wish to see the sights at a more relaxed pace, this brochure details 31 guided holidays across five regions. Holidays in North America, UK & Europe, South America and Asia are all featured, each offering a minimum of two days in each stop and plenty of free time to fully check out a city or town. Guests can also set off to their next stop at a more relaxed pace, with departures no earlier than 9am. Plenty of Be My Guest experiences and walking tours with Local Experts take place on each trip.



### Infinity Holidays - Rail 2014

Spread across 32 pages is a huge array of information on a huge variety of rail journeys across the world. Brochure design has been revamped to bring it in line with the rest of the range. Now easier to read, the layout details day train journeys, onboard features for overnight trips, rail and accom packages & passes for FIT travellers to get around under their own steam. Different service levels and seating standards are also included, as well as the many tourist attractions to be seen near stations.



### Encounters Travel - Passport to Adventure 2014-16

Landing on travel agent shelves from this week, this marks the first time Encounters Travel has released a brochure in Australia. The guide contains details on the firm's entire range of global small group adventures and tours, spread over 100 pages. Tour itineraries, inclusions and details on places visited are all featured. Among the list of interesting destinations to be visited include Morocco, Jordan, Egypt, Nepal, Dubai, Peru and more.



### Creative Holidays - UK & Europe 2014/15

Travellers to Europe can enjoy a variety of new flexi packs and self-drive itineraries, with the UK returning to the self-drive range. Silver & Gold packages provide a chauffeur to show guests some of the hidden pockets of the continent. Recent jumps in apartment bookings has seen an expanded range of larger accom offerings for families, groups and those seeking a bit more space. Along with all new Creative brochures, the newly launched Creative Club offers a myriad of exclusive bonuses.

## Waldorf Astoria Bali

**HILTON** Worldwide will expand its presence in Bali even further, with the latest announcement from the hotel giant set to bring high-end brand Waldorf Astoria to the holiday island destination.

Located in the Bukit Pandawa region in the island's south, the property will feature 96 villas.

## Tanna resort agt rate

**VANUATU'S** White Grass Ocean Resort on the island of Tanna has released a new travel industry special offer of 40% off the first two nights (\$204 per night), with the third night free of charge.

The offer is valid for travel until 31 Mar 2015 excluding Easter, Jul and Christmas/New Year and is valid in conjunction with Air Vanuatu's \$50 return agent fare.

For details, phone Precise Travel Marketing on (03) 9818 1858.

## DME booming for EY

**RISING** passenger numbers on Etihad Airways' Moscow service will see the carrier increase frequencies three fold from daily to triple daily by 01 Oct this year.

The airline achieved double-digit pax growth on the route for the fourth consecutive year in 2013 since its launch in 2008.

Once full capacity utilisation is rolled out, EY will operate more than 5,000 seats weekly between the cities with two-class Airbus A320s on the route.

## Mövenpick expansion

**SWISS** hotel chain Mövenpick has revealed aggressive expansion plans, with new resorts to open in Turkey, Mongolia, Morocco and Egypt over the next four years.

Further, the group has taken over management rights of the former Sheraton Karachi, Pakistan.

## NSW Sth Coast boon

**TOURISM** revenues contributed more than \$2 billion to economies of the NSW South Coast in the full year ending 30 Jun 2013, according to the South Coast Regional Tourism Organisation - an increase of 5% year-on-year.

In the period, the region recorded 12.6m visitor nights.

## DreamWorks exhibit

**TICKETS** have been released for sale to a DreamWorks animation exhibit at The Australian Centre for the Moving Image in Melbourne, on from 10 Apr - 05 Oct.

The exhibition takes guests on the journey from sketch to screen - see [www.acmi.net.au](http://www.acmi.net.au) for details.

Monday 17th Mar 2014

## Two new SAA A320s

**SOUTH** African Airways has taken delivery of two brand new Airbus A320 aircraft this month as part of the Star Alliance carrier's fleet renewal program.

The additions boost SAA's A320 fleet of the aircraft type to four, with three additional A320s due to be delivered in Jun and the third & fourth quarter.

SAA plans to use the aircraft type to replace Boeing 737-800s.

**Travel Daily** is Australia's leading travel trade publisher, with a portfolio of publications also including **Business Events News**, **Cruise Weekly**, **TD Cruise Update** and **Pharmacy Daily**. Two exciting opportunities have arisen to join our fun friendly team based in Epping, NSW.

## Sales & Marketing Coordinator x 2

### Responsibilities:

- Manage advertising for our publications including Pharmacy Daily, Travel Daily Cruise Update, Business Events News and Cruise Weekly
- Manage competitions
- Liaison with clients on a daily basis
- Typesetting of advertisements and competitions, and preparation of desktop publishing templates using Adobe InDesign.
- Collation of statistics and reporting for clients
- Website and social media content management
- Assisting with sales and marketing projects as they arise
- Proof reading

### Requirements:

- Excellent written and verbal communication skills
- Strong attention to detail
- Sound computer skills including Microsoft Office and Excel. A knowledge of Adobe InDesign would be an advantage.
- Ability to multitask and work to deadlines
- A strong work ethic

Both roles would suit recent graduates, with a generous salary package provided. If you would like to join the leading industry publications please send a covering letter and your current resume to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) by Sunday 23rd March 2014.

**Travel Daily** **ben** **Pharmacy DAILY** **CRUISE WEEKLY**

## WIN A MAGICAL WINTER ESCAPE TO NEW ZEALAND 100% PURE NEW ZEALAND



Throughout March, **Travel Daily** is giving readers the chance to win a five night holiday to Queenstown for two valued at over \$3,500, courtesy of **Tourism New Zealand** and **Air New Zealand**.

The prize includes two return economy class airfares from capital cities in Australia to Queenstown with Air New Zealand, five nights accommodation at Millennium Queenstown, a 3-day ski pass and rental from NZ SKI and Kawarau Bridge Tandem bungy tickets from AJ Hackett.

Every day this month **Travel Daily** will ask a different NZ-related question. The subscriber with the most correct entries and the most creative response to the final question will win this magical holiday.

### Q.11: Name two inclusions of Air New Zealand's 'The Works' product?

Email your answers to: [newzealandcomp@traveldaily.com.au](mailto:newzealandcomp@traveldaily.com.au).

Click here for terms & conditions



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**business events news**

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**\*\*\*Job of the week\*\*\***

**TAKE THE NEXT STEP IN YOUR SALES CAREER**  
**NATIONAL SALES MANAGER**  
**SYDNEY –EXCELLENT SALARY PACKAGE**

Make the move you won't regret! We're looking for a strong sales professional who has experience with national management. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a strong brand, this role is for you.

**BE THE LEADER OF THE PACK!**

**WHOLESALE TEAM LEADER**  
**SYDNEY–SALARY PACKAGE \$75K ++**

Are you tired of working within a hostile team environment? Move your career to the next level and see your career go further. Coming on board as the Team Leader you will be driven, motivated and have a maturity to be able to handle this role running the operational requirements of the Inventory team. Strong inventory experience is essential for this role along with previous supervisory knowledge.

**\*NEW ROLE\***

**CORPORATE BDM/ACCOUNT MANAGER**  
**SYDNEY– GENEROUS SALARY PACKAGE**

If you have the passion for sales and love building new Relationships your talents will be rewarded working with this dynamic independent travel company. This role has a small amount of account management built into the role but a hunter is ideally what we are looking for. You will be rewarded with a flexible work environment and a great salary and bonus structure. Call for a confidential chat today.

**MOVE AWAY FROM A TMC ENVIRONMENT**

**CORPORATE TRAVEL – TEAM LEADER**  
**SYD & BNE – SALARY \$80K+**

Be at the forefront when this company expands even further. Overseeing a team of consultants you will have the ability to lead and coach your team while responding to client escalations and assisting the senior management team with the decisions that will affect the future growth of the company. Don't miss out on this outstanding opportunity to be part of an exciting phase of growth.

**TIME TO MAKE A MOVE?**

**IMPLEMENTATION SPECIALIST**  
**SYDNEY x3 – SALARY PACKAGE \$\$\$**

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

**PUT THE SHINE ON LARGE BIDS**

**TRAVEL BID WRITER**  
**SYD & BNE - SALARY PACKAGE \$90K +**

How would you like to join a large, dynamic and highly successful organisation within the travel industry? Working closely with the BDM team across Australia you will be responsible for leading a consistent bid writing process that is dynamic and within brand guidelines. Producing quality tenders you'll be essential to ensuring the TMC is well positioned to win new business and retain existing clients.

**GO WEST!**

**STATE CORPORATE OPERATIONS MANAGER**  
**PERTH – EXECUTIVE SALARY PACKAGE**

Reach for the top spot when you join this Western Australia based travel operation. As part of a national company, your role incorporates senior responsibilities such as staffing, recruitment, training & development and management of in house procedures. Your level of travel knowledge and operations will be superior. You will also be a team player with strong leadership skills and the ability to motivate. Unique opportunity that won't be around for long!

**LEADERSHIP IS THE KEY TO SUCCESS**

**TRAVEL INDUSTRY TRAINING MANAGER**  
**SYDNEY - SALARY PACKAGE \$\$**

How would you like to work for an organization where you will be overseeing a training department? This industry leader is looking for an experienced training manager with proven managerial and people skills. Ideally you will have the ability to build strong relationships with clients, both internally and externally. You will be overseeing training along with other customer service areas ensuring the client remains a leader within the marketplace.

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# Build your travel fund

Consolidated Travel & Qantas are giving you the opportunity to build your own travel fund for travel on the Qantas network plus a major prize!

## Major Prize \$2000 Travel Fund

To be in the running, achieve the highest sales between 01-31 March 2014 and you could be jetting off on a Qantas A380.

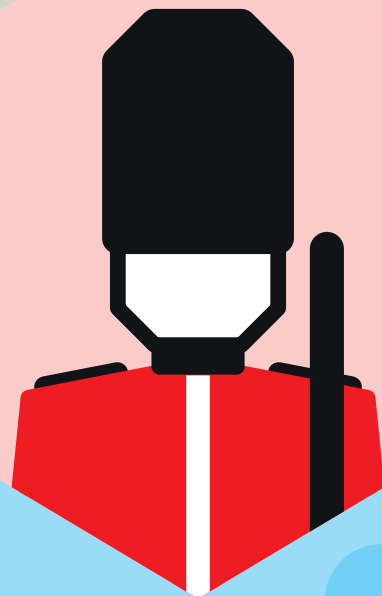
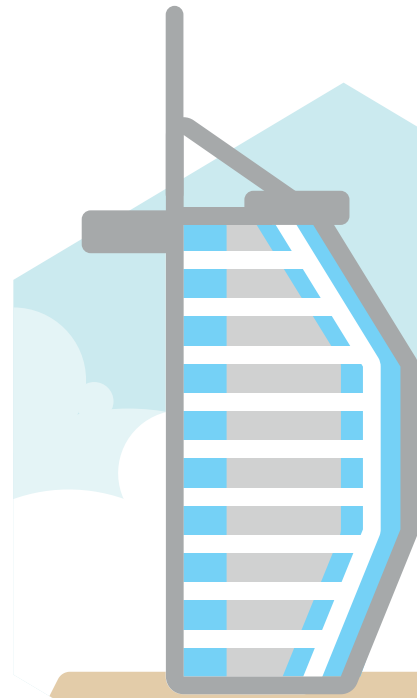
How do I build my Travel Fund? Issue any ticket on the QF network and receive....

**\$10 towards every Economy class short haul ticket**

**\$30 towards every Business/ First class short haul ticket**

**\$20 towards every Economy class long haul ticket**

**\$50 towards every Business/ First class long haul ticket**



**HOLLYWOOD**