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Travel Daily
First with the news

Tuesday 18th March 2014



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Mueller EY promotion

ETIHAD Airways has recruited former United Airlines vp for Asia Pacific James Mueller to the newly created position of Senior Vice President Sales.

Mueller has more than 20 years aviation industry experience.

At United for five years, he also held senior roles such as Vice President Atlantic & Pacific Sales.

His appointment follows the evolution of Etihad Airways to the Etihad Aviation Group (TD 04 Mar) - the new structure which has seen EY evolve from a single airline to a wider global aviation and travel group, headed by James Hogan as Group President and chief executive officer.

Mueller will initially report to Etihad Airways chief operating officer Peter Baumgartner during the group's transition phase, before Baumgartner takes the role of chief operating officer at the new Hala Group entity.

QIC vMPD changes

QANTAS Industry Centre will terminate the use of vMPDs (virtual Multi-Purpose Document) as a form of payment on the Ticket Request and Name Change forms effective 01 Apr 2014.

The move sees the payment option of vMPDs replaced by EMD-s (Electronic Miscellaneous Document for non-flight related services).

Qantas said other forms of payments such as credit card will remain unchanged.

Accreditation workshops

AFTA has announced another series of workshops in May to outline how travel agents and other intermediaries can apply to become "travel accredited".

The workshops will follow the formal launch of the AFTA Travel Accreditation Scheme next month, along with an online application process and marketing initiatives.

ATAS gm Gary O'Riordan said the sessions would complete the process which started with the Industry Consultation Workshops last Aug and then the Transitional Workshops in Nov/Dec.

Attendees at the May events

will also be given an overview of the supporting consumer awareness campaign which will take place after the scheme formally debuts on 01 Jul.

Workshops will take place in Brisbane 15 May, Perth 20 May, Adelaide 21 May, Melbourne 28 May and Sydney on 29 May, with AFTA encouraging attendees to pre-register for the events by emailing atas@afta.com.au.

Langham ceo named

LANGHAM Hospitality Group has announced a replacement for chief executive, Australian Brett Butcher who is retiring.

Taking over the reins will be "seasoned hotelier" Robert A. Warman, who has over 33 years hospitality industry experience.

Warman was most recently the president and chief operating officer of Capella Hotel Group, prior to which he served for 18 years in various roles at The Ritz-Carlton Hotel Company.

French airport strikes

AIR France is advising that strike action taken by French air traffic controllers today will result in widespread flight cancellations.

Domestic and long-haul flights are expected to be impacted and customers are informed "some delays" may occur, in particular on short & medium-haul services.

AF says that on request of French Civil Aviation Authorities, it will be reducing flights to/from Paris airports by 30%, and 20% of flights to/from Lyon, Marseille, Nice and Toulouse airports.

Passengers have the option to defer travel to the same cabin class at no charge until 23 Mar.

Air France recommends pax reconfirm flight status prior to heading to the airport.

No-frills carriers easyJet and Ryanair were among airlines forced to scrap flights, collectively axing around 100 services to/from airports across France.

Milan trip giveaway

RAIL Plus, in partnership with Emirates, is giving travel agents a chance to win a trip to Milan.

The competition comes in celebration of Rail Plus' new fare range available on the 'Italo' AGV and Casa Italo products in Italy.

Consultants need to login to the railplus.com.au agent area, and submit responses to five questions before 04 Apr.

For more details on the promo, see today's **cover page**.

Today's issue of TD

Travel Daily today has six pages of news & photos, a front cover page for **Rail Plus** and full pages from:

- AA Appointments jobs
- inPlace Recruitment jobs

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Alaska Princess boost

PRINCESS Cruises will expand its Alaska cruising program for 2015, deploying seven ships in a variety of sizes to sail the region.

The line's 113,000-tonne *Ruby Princess* will be added to the program, serving the Seattle market alongside *Crown Princess*.

Also new for the region will be *Pacific Princess*, operating the popular Voyage of the Glacier alongside sister ships *Grand Princess*, *Star Princess* and *Coral Princess*, while *Golden Princess* will offer Inside Passage sailings.

The seven-night Voyage of the Glacier is priced from \$919ppts.

A variety of Canadian Rockies cruise tours have been rolled out for 2015, taking in a combined land and cruise itinerary - more in today's **TD Cruise Update**.

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LYN hits SQ results

SINGAPORE Airlines has cited weaker passenger carriage last month on an earlier Lunar New Year in 2014 (in Jan) and "softer demand" to Bangkok, likely due to political demonstrations.

Reporting its passenger carriage for Feb today, SIA reiterated the "operating environment continues to remain challenging."

Passenger numbers fell 1.8% year-on-year to 1.4 million during Feb compared to a 2.1% decline in capacity, having an adverse effect on load factors which were down 1.4 points to 76.8%.

"Efforts to stimulate demand to maintain loads will continue to place downward pressure on yields," Singapore Airlines commented in its results.

Load factors across all SQ-operated regions fell, dropping 0.3% to the Americas (to 77.3%) and up to 2.4% (to 79.7%) on the South West Pacific.

Amex confirms GBT deal

AMERICAN Express has formally signed an agreement to form the joint venture which will operate American Express Global Business Travel (GBT) (**TD** 26 Sep), with an investor group led by the Qatar Investment Authority and Certares putting in \$900 million for a 50% stake in the business.

Amex retains the other half of the business, and has undertaken to invest a "substantial portion" of any profits from the deal in growth initiatives, such as new products, technology and servicing capabilities.

Australia's Macquarie Capital is also part of the investment group, with American Express saying it expects to execute "comprehensive commercial agreements" with the JV to provide uninterrupted service for Amex GBT customers and other business units such as Amex

Global Corporate Payments.

Amex GBT has over 14,000 staff and operations in 139 countries across the globe.

Bill Glenn, formerly president of Global Commercial Services at American Express, will be ceo and president of the joint venture.

The deal is expected to be finalised by the end of Jun 2014.

Garuda revises LGW, Amsterdam flights

GARUDA Indonesia has once again rejigged its plans to fly to the UK, with its planned non-stop flights from Jakarta to London Gatwick to now be replaced by five weekly services from Jakarta to Amsterdam and then connecting onto LGW.

Agent GDS screens reflect the change, which also sees the new Jakarta-Amsterdam direct flights (**TD** 05 Mar) replacing Garuda's current six weekly one-stop Amsterdam services which operate via Abu Dhabi.

Bookings on the new non-stop AMS flights are open now, with the 777-300ER services to the Netherlands departing from Jakarta at 12.55am and arriving in Amsterdam at 9.40am local time.

The return service departs AMS at 12.35pm and arrives in Jakarta at 7.15am the following day.

Garuda does not have rights to carry local traffic between the UK and the Netherlands.

F1 drives occupancy

TOURISM Accommodation Australia (Victoria) has lauded the 2014 Formula 1 Rolex Australian Grand Prix which saw hoteliers achieve strong occupancy levels and flow-on effects to suppliers of goods & services to hotels and benefitting airlines & restaurants.

The group said the F1 race has acted as a "great marketing tool" for Victoria, "which can't rely on icons such as the Harbour Bridge, Uluru or the Great Barrier Reef to attract tourists attention in a competitive and overcrowded market."

NZ Chinese VIP tour

TOURISM New Zealand and Air New Zealand have united to host five top level executives from high profile corporate groups in China for a nine-day familiarisation.

Collectively, the businesses send about 50 incentive trips each year, ranging from small groups of 10-20 up to delegations of 1,000.

The itinerary will showcase the range of venues, accommodation and key experiences on offer in Auckland, Waikato, Rotorua and Queenstown that appeal to the Chinese incentive market.

"China is a priority market for Tourism New Zealand in the business events sector & activity to target the lucrative incentive market is an important part of the work that we undertake in market," TNZ's international business events manager Bjoern Spreitzer said today.

Travel Daily is Australia's leading travel trade publisher, with a portfolio of publications also including **Business Events News**, **Cruise Weekly**, **TD Cruise Update** and **Pharmacy Daily**. Two exciting opportunities have arisen to join our fun friendly team based in Epping, NSW.

Sales & Marketing Coordinator x 2

Responsibilities:

- Manage advertising for our publications including Pharmacy Daily, Travel Daily Cruise Update, Business Events News and Cruise Weekly
- Manage competitions
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- Typesetting of advertisements and competitions, and preparation of desktop publishing templates using Adobe InDesign.
- Collation of statistics and reporting for clients
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- Strong attention to detail
- Sound computer skills including Microsoft Office and Excel. A knowledge of Adobe InDesign would be an advantage.
- Ability to multitask and work to deadlines
- A strong work ethic

Both roles would suit recent graduates, with a generous salary package provided. If you would like to join the leading industry publications please send a covering letter and your current resume to jobs@traveldaily.com.au by Sunday 23rd March 2014.

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GCCT RFDP open to the public

THE Queensland Govt says it will not provide "any incentives or funding to cruise ship operators or otherwise towards development" of the proposed Gold Coast Cruise Terminal.

According to the Broadwater Marine Project's brief, it will be in the hands of proponents to engage with the cruise industry "to ascertain their intent to use the Cruise Ship Terminal and their willingness to pay any associated charges."

Documents, originally provided to prospective proponents on a closed basis, were made public last week after ASF Consortium's detailed proposal was deemed feasible (**TD** 13 Feb).

The project brief also states that a "hotel focused development" must be included in the venture, providing "at least 200 high quality (4- or 5-star) rooms."

Acting Gold Coast Mayor Donna Gates on Thu said the region's

Councillors were keen to see and showcase as much detail on the Request for Detailed Proposals (RFDP) as possible.

"This was a confidential and competitive process but we are keen to share as much of the background information as possible so people can better understand the process which was followed," Gates added.

Snow in the Vic Alps

HOTHAM and Falls Creek in the Victorian Alps received its first taste of winter with a light dusting of snow recorded as temperatures dropped to 0 and a wind-chill of -11 overnight.

It's now less than 90 days before the 2014 opening of the winter resort playgrounds, with both Hotham and Falls Creek slated to commence operation on Sat 07 Jun, and running through until Sun 28 Sep.

Antarctic flight credit

ACTIVE Travel is providing an airfare credit of \$750 per person for bookings made on one of seven select Antarctica cruise expeditions ranging in length from 11 to 20 days, in Nov or Dec.

The promo is valid for bookings made up until 30 Apr aboard *Akademik Sergey Vavilov* and *Akademik Ioffe*, which includes a 20-day Skackleton Centenary Voyage departing Ushuaia on 21 Nov, priced from US\$14,395ppts.

Flights to South America are not included in the cost of the tour. See www.activetravel.com.au.

Busabout Bucket List

SAVINGS of up to 15% are on offer with selected Eastern European departures through Busabout, Haggis and Shamrock as part of a new Bucket List sale.

Eligible itineraries are available in Turkey, Italy, Netherlands, Germany & more - book by 30 Apr using codeword "BUCKETLIST".



Window Seat

BIG4 Adventure Whitsunday Resort in Airlie Beach will turn into Willy Wonka's chocolate factory during the coming Jul school holidays with the hosting of its first ever Chocolate Week.

Running from 03-09 Jul, kids can enjoy a variety of chocolate themed games such as treasure hunts for chocolate coins, chocolate crackle baking, choc themed movies at night and chocolate crafts in the kids club.

Parents can satisfy their own cravings also, with a mesmerising chocolate fountain to be positioned in the lobby and chocolate cooking classes to be held over the week.

In line with Willy Wonka, the property will even be giving out five golden tickets at events, with great prizes up for grabs.

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Air China to Gatwick

A NEW nonstop London Gatwick four weekly service from Beijing will launch on 30 Mar operated by Air China, complementing the carrier's daily Heathrow service.

Star Alliance direct marketing

STAR Alliance is planning a direct to consumer marketing push and a new trade initiative to further highlight the benefits of the global airline partnership.

Although full details are yet to be announced, Star Alliance's 2014 strategy was outlined yesterday by Country Steering Committee chair Craig McCarthy.

He said engaging with travellers and educating the trade were key areas of focus for the alliance.

McCarthy also used the event to dispel talk of late that airline alliances were no longer of value or relevant in today's world.

He said since Star Alliance first launched 17 years ago, the airline industry "has changed enormously."

"There has been talk recently that global alliances that their time has passed and that they are not of as much use anymore.

"But in light of high profile pacts that have been forged between individual carriers going on right now, I think that is probably refuted, and they do continue to be quite important to the airline industry," McCarthy commented.

He said there was "no doubt" of the important commercial advantages of airline alliances.

"I can assure you, they can in no way diminish the value a true global alliance can offer to its members and to its customers."

He said Star Alliance's benefits including global reach (21,000+ flights per day to 195 airports), seamless service, co-location at airport terminals, fast baggage delivery and shared lounge access, along with recognition and reward programs.

McCarthy said Star will continue to expand member benefits, including the addition of Air India and Avianca Brazil "in two of the world's biggest markets."

MEANWHILE, Star Alliance yesterday announced the appointment of Gordon Young as its new Coordinator for Australia.

The former Virgin Australia manager of international markets replaces Brian Garside who had held the role for the past 9.5yrs.

Young will be tasked with driving Star Alliance activities on behalf of the Country Steering Committee, covering marketing initiatives, member carrier liaison and travel agent training, promos and incentive campaigns.

He possesses 40 years experience in the travel, tourism and aviation industries.

MSC 96-hour sale

SAVINGS of up to 60% are now on offer during MSC Cruises' 96-Hour Sale which runs from today through until close of business (6pm AEST) on Fri 21 Mar.

Bargains are to be had across MSC Cruises' fleet from May 2014 to Apr 2015, with prices for a seven-night Mediterranean cruise ex Genoa priced \$449ppts.

Airbus India demand

THE Indian aviation sector will require 1,290 new passenger aircraft to satisfy demand within the next 20 years, Airbus' latest market forecast has predicted.

Valued at US\$190 billion, the majority of new aircraft (73%) would be comprised of new jets.

By 2032, Airbus forecasts 36% of India's aviation fleet will be wide-bodies - doubling today's levels.

Dubai cook up success

ORGANISERS of the inaugural Dubai Food Festival celebration, which came to a close last weekend, have labelled the event as a "gourmet success".

The 23-day event showed off the wide variety of culinary talent available in the emirate, with residents and visitors enjoying many food-themed promotions.

Over 700 restaurants and 26 chefs also took part in more than 11 major events including The Big Grill, a Global Restaurant Forum and the Beach Canteen, which featured 16 "pop-up" restaurants.

NRL Rd 2 Winner

CONGRATULATIONS

Mike Finnie

from Harvey World Travel

Mike is the top point scorer for Round 2 of *Travel Daily's* NRL industry footy tipping competition, and has won two tickets to Sea Life Sydney, courtesy of *Merlin Entertainments Group*.



Major Prize Sponsors

1st Prize: two return flights to Dubai, courtesy of Emirates



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & The Grand Hotel and Casino Vanuatu



Albatross gets Festive

FIVE new tours through the French Alps, Swiss Alps, Austrian Lakes, Venice and Tuscany have been introduced into the just-released Albatross Tours 98-page 2014 European Christmas & New Year's Tour program.

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Edinburgh>Doha	QR028	14:45	23:40	Edinburgh>Doha	QR028	14:45	23:40
Doha>Melbourne	QR904	00:55	21:25	Doha>Perth	QR900	01:50	17:55

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FRA for tech-savvy

PASSENGERS at Frankfurt Airport are the world's highest users of online check-in and mobile boarding passes, a SITA/Air Transport World Passenger IT Trends Survey has revealed.

The research found two-thirds of passengers at FRA regularly check-in online prior to arrival at the airport, while one-fifth (about 12 million) used mobile boarding passes regularly.

Adagio to Mid East

ACCOR'S mid-scale hotel brand Novotel opened the doors to its newest property in the Middle East last weekend.

The Novotel Abu Dhabi Al Bustan is located in the city centre and features 361 superior rooms and executive suites, an In Balance Fitness & Wellness Centre, one ballroom, meeting rooms and six F&B outlets.

It will be linked to another Accor branded apart-hotel - Adagio Al Bustan - by enclosed footbridges, currently under development.

Expected to welcome guests in the second quarter of 2014, the Adagio in Abu Dhabi will be the first of its kind in the Middle East.

Opera House gets into Irish spirit



SYDNEY kicked off the global greening of landmarks around the world last night in celebration of St Patrick's Day 2014.

One of the first iconic sites to go green this year was the Sydney Opera House, which as the sun went down was bathed in a luminescent Irish green glow.

Tourism Ireland celebrated the occasion by hosting a group of industry partners to drinks and canapes at forecourt dining outlet Opera Kitchen.

Among the special guests for the evening was Ireland's Minister for Agriculture, Food and the Marine, Simon Coveney and Academy-Award winning musician Glen Hansard, who capped off the evening with a performance inside the Opera House.

In addition to St Patrick's Day celebrations, Minister Coveney's visit to Sydney was aimed at connecting with local Irish groups and meeting business leaders.

Australian visitation numbers to Ireland skyrocketed in 2013 - the year of The Gathering, the arrivals up 21% for the full year compared to 2012, and a resounding 41% year-on-year for the final three months of the year.

"The emotional connection to Ireland is as strong as it has ever been," the Minister said.

Momentum is showing no signs of slowing down in 2014 with the launch of the Wild Atlantic Way - the ultimate self-drive itinerary

of western Ireland designed to showcase smaller communities & "off-the-beaten-track" highlights.

For more information on the Wild Atlantic Way, [CLICK HERE](#).

Minister Coveney is **pictured** above centre flanked by the team from Tourism Ireland in Jim Paul, Diane Butler, Aoife Finnegan, Michelle O'Connor, Marie McEnallay and Fiona Clelland.

AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury



A WEEK on and the missing plane (MH370) is still yet to be located. It is hard to believe really, and what a mystery this has become. There are all sorts of theories, ideas and concepts swirling around the world as to what has taken place and what may or may not have happened. Unfortunately however at this stage nobody actually seems to know the truth and it appears not from the lack of trying to find out.

The search mission is extensive and the gravity of the task must be weighing heavily on those involved. We will all just have to wait and see but one thing is for sure - it has done nothing to impact the desire of Aussies and people across the globe to continue to travel.

On a local level, I am sure you will have noticed that nominations for the NTIA 2014 have now closed and we have once again broken the record on the number of nominations.

It is going to be a very big field this year across a number of categories so both suppliers and agents should get their voting fingers ready - voting starts next Monday, 24th March - as votes will be needed to find a place in the finalist list this year.

It is really pleasing to see that the NTIA continues to grow and gain the support from across the industry and this year is shaping up to be our best ever. With tickets on sale now, you'll need to be quick, despite the fact we have some 1300 available, I expect them to fly out the door.

Planning for the 2014 gala on the 19th of July at the Hordern Pavilion in Sydney is well and truly on track. For those lucky 1,300 who attend, it will be a night to remember. Each year we spend considerable time thinking how we can improve the NTIA process and event and I am confident that 2014 will not let anyone down.

So good luck to all the nominees and let the voting begin.



Seasons Merlin magic

FOUR Seasons Hotel Sydney and Merlin Entertainment Group have released a new package designed for travelling families.

The package enables families of two adults and two children (16 & under) to choose visits to two Merlin attractions included during a stay, such as Madame Tussauds, SEA LIFE Sydney Aquarium, WILD LIFE Sydney or Sydney Tower Eye.

Call (02) 9250 3100 for info.

SriLanka bargain

NATURAL Focus Safaris is offering a 50% discount for companions travelling on the company's 10-day Sri Lanka tour for departures until 31 Oct 2014.

The promo means the first person pays \$1,660 for the trip & the second pax pays just \$830.

Trip highlights include Dambulla Rock Cave, Sigiriya Rock Fortress and ancient Polonnaruwa.

For details, phone 1300 363 302.

WIN WITH SAN FRANCISCO TRAVEL



Every day this week **Travel Daily** is giving one reader the chance to win a San Francisco prize pack, courtesy of **San Francisco Travel**.

The prize packs include 3 movie favourites set in SF, Chirardelli chocolates, a SF CD soundtrack, SF City Pass and more!

San Francisco is known for its scenic beauty, cultural attractions, diverse communities, & world-class cuisine. This very walk-able city is dotted with landmarks like the Golden Gate Bridge, cable cars and Alcatraz.

To win, be first to email the correct answer to the question below to: Sanfrancisco@traveldaily.com.au.

This place anything but square. Every fashion label in the world has set up shop in the heart of this shopping district. What district is this?



Congratulations to yesterday's lucky winner **Stesha Berestov** from **Flight Centre Gosford**.

MLB on board with Qantas



QANTAS has operated two Boeing 747 charter flights from the US to Australia, carrying the Los Angeles Dodgers and the Arizona Diamondbacks to compete in the first down under Major League Baseball match in a century (**TD** yesterday).

The flights landed in Sydney this morning, with the MLB Opening Series to take place at the Sydney Cricket Ground from 20-23 Mar.

Tourism organisations are

making the most of the event, with Destination NSW and Qantas showcasing Sydney and Australia to the world via a global TV audience for the event - while Brand USA is also expecting the baseball to pique Aussie interest in travel to America.

Qantas International ceo Simon Hickey said each game was expected to be viewed by over 160 million households.

The **picture** above shows the Dodgers boarding in Los Angeles along with a friendly kangaroo mascot, with the smiling gentleman in the blue jacket being Vin Scully, who is the team's famous announcer.

Money

WELCOME to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.90

MINIMAL movement has been recorded among the Aussie dollar in recent weeks, despite the release of reams of market data to wake it from its slumber.

Tensions in Crimea appear not to be troubling local currency markets, with more attention being directed toward ongoing declines in the Chinese yuan, which has hit 11-month lows.

Wholesale rates this morning:

US	\$0.908
UK	£0.546
NZ	\$1.060
Euro	€0.651
Japan	¥92.48
Singapore	\$1.147
China	¥5.610
South Africa	R9.778
Canada	\$1.004
Crude oil	US\$98.08

Jess moves on to NZ

JETSTAR'S virtual "Ask Jess" assistant has been launched on the carrier's NZ website.

More than 200,000 passengers have utilised the Ask Jess service since its roll out in Australia last year (**TD** 27 Nov).

New safari departures

JENMAN African Safaris has released two new departure dates for its 22-day Northern Experience Tours to meet strong demand for the itinerary.

The tour, which travels from Cape Town to Victoria Falls, is now also available to depart on 10 Jul and 11 Aug 2014, however only the latter will be delivered with English commentary.

For more details, contact The Africa Safari Company.

Record Jan for the UK

AUSSIE arrival numbers to Britain were up 8% for the year ending 31 Jan 2014, according to new statistics from VisitBritain.

Across all markets, Britain saw a new record for the month of Jan, with 2.41 million arrivals, which was also up 8% year-on-year.

Tourist expenditure for Jan was up 12% to £1.4 billion.

AAX Japan expansion

LONG-HAUL low-cost carrier AirAsia X has started a four-times weekly service from Kuala Lumpur to Nagoya, Japan - the carrier's third Japanese port.

Formula 1 pilot Kamui Kobayashi was a special guest at the launch.

Tuesday 18th Mar 2014

Banyan Tree Yangshou

BANYAN Tree Hotels & Resorts will open its newest resort in Fuli Town in the Guangxi province in about six months.

Accessed from Gulin Liangjiang International Airport, the lakeside Banyan Tree Yangshou is set to appeal to guests wanting to experience a modern Chinese village featuring rich local elements - for further info, see banyantree.com/en/yangshou/.

WIN A MAGICAL WINTER ESCAPE TO NEW ZEALAND 100% PURE NEW ZEALAND



Throughout March, **Travel Daily** is giving readers the chance to win a five night holiday to Queenstown for two valued at over \$3,500, courtesy of **Tourism New Zealand** and **Air New Zealand**.



The prize includes two return economy class airfares from capital cities in Australia to Queenstown with Air New Zealand, five nights accommodation at Millennium Queenstown, a 3-day ski pass and rental from NZ SKI and Kawarau Bridge Tandem bungee tickets from AJ Hackett.



Every day this month **Travel Daily** will ask a different NZ-related question. The subscriber with the most correct entries and the most creative response to the final question will win this magical holiday.

Q.12: Copthorne Hotel & Resort Queenstown has how many guestrooms?

Email your answers to: newzealandcomp@traveldaily.com.au.

Click here for terms & conditions



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CORPORATE CONSULTANTS X 3

MELBOURNE (CBD) – SALARY PKG UP TO \$57K (DOE)

We have 3 sensational corporate travel roles in the heart of the CBD! This well known global organization has just won new accounts and now requires 2 multi skilled consultants and 1 domestic consultant to join their growing teams! You will work Monday – Friday hours only and will be offered a high base salary of up to \$57K plus super (DOE). If you have at least 2 years corporate consulting experience and knowledge of a GDS then we want to hear from you. Call us today to find out more.

LUXURY CONSULTANT REQUIRED
RETAIL TRAVEL CONSULTANT

MELBOURNE – SALARY PKG UP TO \$55K (DOE)

High end travel consultants! The wait is over in Melbourne, we have an exciting opportunity that will see you moving away from the time wasters and into retail bliss. This award winning travel agency now requires an experienced travel consultant to join their growing team and service the loyal repeat and referral clients of the business. From a luxury villa in Italy to an overwater bungalow in the Maldives, no two days are ever the same! Monday – Friday hours only and high base salary on offer. Min 4 years experience required.

5 STAR AFRICA

RESERVATIONS CONSULTANTS X3

MELBOURNE (INNER) - SALARY PACKAGE UP TO \$55K

Africa experts, there has never been a better time to move into this well known wholesaler! Due to company growth this luxury travel company now requires 3 new reservations staff to join the growing Africa department! You will sell 5 star products via phone and email enquiry only and be offered amazing famils and incentive trips. Working with a passionate team you will love your new position. If you have personal travel experience to Africa and knowledge of high end products then we want to hear from you.

YOUR OWN BOLLYWOOD ADVENTURE!

WHOLESALE RESERVATIONS

PERTH - SALARY PACKAGE UP TO \$50K (DOE)

Travel experts in Perth, stop wasting your talents in your dead end retail role and move to this wholesaler today! This rare opportunity will give you the chance to specialise in India and Sri Lanka and tailor make itineraries using your personal travel experiences. You will work Monday – Friday hours only and have the chance to head up this new department and own the role! If you have at least 2 years consulting experience and extensive travel throughout India and or Sri Lanka we want to hear from you.

SAIL AWAY, SAIL AWAY, SAIL AWAY

WHOLESALE CRUISE CONSULTANT

BRISBANE – CBD \$45K - \$50K OTE

Now is the prime time to start an exciting new adventure, behind the scenes. This role will have you liaising with your retail travel consultant partners in assisting them fulfill their clients' cruise dreams. Although you will be specialising in the cruise industry you will also be required to ticket flights, and book land arrangements. A supportive team, ongoing training, 4 weeks annual leave, famils and a fun work environment are just some of the benefits you will receive. Say bon voyage to your old job, call us now!

TIME FOR A SEA CHANGE

RETAIL TRAVEL CONSULTANT

SUNSHINE COAST – TOP \$\$\$

Join one of Australia's most well known travel companies and continue your passion for selling all things travel. No two days will be the same in this exciting new role that will have you assisting your clients with flights, land, travel insurance and more. A positive can do attitude, ability to multi task and remain calm under pressure are just a few skills that will be required to succeed in this role. In return you will receive top\$\$\$, famils and conferences. Apply now for this once in lifetime opportunity!

***HOT* HOTTEST CORPORATE ROLE IN TOWN**
CORPORATE CONSULTANT

SYDNEY – SALARY UP TO \$90K OTE

Watch your bank balance grow, this is the hottest corporate role in town. Our client is one of the global leaders in the travel industry and they are looking for some talented corporate consultants to join their established business. Working in a close knit team environment, this company provides excellent salary and bonuses. You will also be rewarded with career progression. If you have 2 years experience in retail or corporate travel this is the time to get moving. Apply today!

***NEW* CRUISE INTO A NEW ROLE**
CRUISE CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$55K +

Cruise lovers this is your opportunity to get on board and cruise into your dream role. Work for a family owned boutique Cruise Company based the CBD, close to transport and shops. Sell luxury cruises and packages worldwide. Work in a friendly team environment with excellent bonuses and internal career progression available. If you have 2 years experience in the travel industry, strong GDS skills and cruise knowledge apply for this amazing opportunity today and cruise into your dream role.



Move from Deleted Items into the Interview Room!

Read the latest inPlace blog



Ben Carnegie

Multi-skilled Corporate Travel Consultants

- ▶ Multiple roles Sydney, Brisbane, MEL
- ▶ International, Domestic & VIP bookings
- ▶ Salaries to \$70K inc

Are you seeking a new role in Corporate Travel consulting? Due to a boom in new business, I'm seeking experienced travel consultants to add to the existing teams in multi-national corporate travel agencies in locations around Australia.

The positions vary from working as part of a team on multiple accounts, to opportunities working on dedicated key accounts for VIP clientele.

A minimum of two years consulting exp. in a Corporate travel environment or experience as a Retail consultant working with corporate clientele is essential. (For VIP roles a minimum of 5 yrs experience is required). Experience using a GDS system is essential - Galileo, Sabre or Amadeus will be considered. Salaries vary depending on the position and your level or relevant experience. Don't miss out on these great opportunities apply today!

Call Ben or [click here](#) for more details

Ski Specialists Reservations Cons- Sydney

- ▶ Located on Sydney's Northern Beaches
- ▶ Put your passion for international Ski holidays to work!
- ▶ Salary from \$40K + super

Boutique Ski Wholesaler on the Northern Beaches needs you! They have experienced significant growth over the past 12 mths with bookings continuing to increase.

Call Ben or [click here](#) for more details

7 Nights on, 7 Off - Customer Service - Syd

- ▶ Work 7 Nights and get the next 7 nights off!
- ▶ Excellent work / life balance- Online Customer Service
- ▶ 2 positions available end of April 2014 start

No face to face sales with this Online company servicing clients direct. Must have travel or hotel reservations exp. Monday to Sunday 11pm- 8am. Salary \$46K pkg.

Call Ben or [click here](#) for more details

Specialist Cruise Consultant - Sydney

- ▶ Multi award winning agency - inner west location
- ▶ Monday to Friday only
- ▶ Excellent salary on offer for experienced consultants

Is it the passion for cruising that gets you out of bed everyday? If you have experience selling cruising in a retail environment, then join this team of cruise professionals.

Call Sandra or [click here](#) for more details

Private Groups Cons 18 mth contract - Syd

- ▶ 18 months contract role - immediate start
- ▶ Unique programs not found with other wholesalers
- ▶ Salary from \$45K + super

Arrange flights, accommodation, transfers & coordination of tours on behalf of Schools, Parishes, Pilgrim & study groups throughout Italy, Germany & Israel.

Call Ben or [email](#) for more details

Senior Wholesale Travel Cons - Sydney

- ▶ Sydney's Lower North Shore
- ▶ Scandinavian / Russian specialist agency
- ▶ Monday to Friday - No weekend work!

Long established wholesaler specialising in creating FIT travel itineraries for an exciting and unique area of the world. Personal travel experience to the above destinations ess.

Call Sandra or [click here](#) for more details