Hello Tomorrow

Emirates

Score a trip to the 2014 FIFA World Cup^m in Brazil

Sell selected Emirates flights for your chance to be part of this once-in-a-lifetime experience and to win a \$200 pre-paid VISA card. To enter, register online at emiratesincentive.com before 25th May, 2014.

Learn more ►



emiratesincentive.com

Major prize includes Economy Class flights rather than Business or First Class flights and does not include an opportunity to meet the soccer players shown above. Conditions apply, see emiratesincentive.com. Open to Aust. & NZ citizens 18+ who: a) have a valid Aust./NZ passport with min. 6mths validity from 9f/14; b) can travel between 9f/14; c) are full-time employees at an eligible travel agency (see conditions for details). Group bookings of 10 or more PAX on 1PNR) & cancelled bookings are not eligible (see conditions for details). Stars: 9am AEST 5/f/14. Ends: 11:59m AEST 10; f/14. Ends: 11:59m AEST 10; f/1

BE REWARDED

Turn your bookings into cash rewards when you book Freestyle Holidays, Rosie Holidays and United Vacations

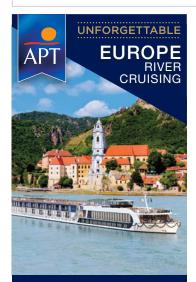
For more info visit pinpointtravelgroup.com.au 📎

Turn your bookings into cash





Your Spain & Portugal Specialist



PINPOI

2015 BROCHURE OUT NOW! FLY FREE*



Book by 31 October 2014*

*Conditions apply. Contact APT for full terms & conditions. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 APT467

Tiger drops Alice Springs

TIGERAIR Australia will axe its flights from Sydney and Melbourne to Alice Springs effective from 22 Jul, leaving Qantas as the only operator on the routes.

The move comes just 12 months after TT resumed its Red Centre flights following a customer poll which claimed it had been "inundated" with requests for Alice Springs as the top pick for a new hub (*TD* 06 Feb 13).

A network review will also see Tiger Airways withdraw direct flights between Melbourne and the Sunshine Coast, redeploying aircraft to boost Sydney-Gold Coast services to four per day.

However Virgin Australia, which owns 60% of Tigerair, will at the same time cut three of its current twelve daily Sydney-Gold Coast frequencies.

Tigerair ceo Rob Sharp said

Today's issue of TD

Travel Daily today has eight pages of news & photos, a front full page for **Emirates** plus a full page from: • AA Appointments jobs despite working closely with tourism and airport partners over the last year, the markets to ASP and MCY hadn't grown enough.

"While we have seen some market stimulation, it is unfortunately not enough to sustain our services to Alice Springs and Sunshine Coast at this time," he said.

"The commercial reality is we are a volume business and to build a sustainable business in the Australian domestic market we need to see a sustainable level of demand for our services".

Sharp said the changes to TT and VA Gold Coast services would actually be a small capacity increase because of the higher density on the Tigerair flights.

EK incentive kicks off

EMIRATES has today launched its FIFA World Cup incentive, in which three top selling travel agents from Australia and NZ will win a trip to the upcoming soccer tournament in Brazil (*TD* Thu).

Consultants must register online to take part - for details see the **cover page** of today's **TD**.





Combine. Ability.

180 destinations in Europe. Great stopover options. One ticket. Lufthansa Group.

Click for details and competition.



- Limited-time cruise fares*
- FREE US\$50 Beverage Card per person*
- Reduced cruise fares for kids*
 - * Select sailings. Taxes and fees are additional.

Holland America Line A Signature of Excellence

LEARN MORE >

^{on}SALE





👙 Aircalin

New flights direct from Melbourne to New Caledonia Return \$599 * ENDS from \$599 * ENDS JUNE 1ST Only \$649* return ex-Brisbane and \$689* ex-Sydney ALL TAXES INCLUDED *Term and conditions

A great cruise needs a great companion







Dubai's global ambitions

DUBAI will this week launch a new global "digital ecosystem" to market the destination, which has laid out a bold plan to become the "world's most visited city".

It's the next evolution of the emirate's Tourism Vision for 2020, with Dubai aiming to outstrip London's 16 million tourist mark.

The marketing blueprint follows comprehensive research into the "needs, requirements and wants of leisure and business travellers" along with a review of how Dubai compares to other global cities.

"Travellers are increasingly seeking holiday destinations that provide a variety of distinctive, enriching and exceptional experiences," said Issam Kazin, ceo of the newly formed Dubai Corporation of Tourism and Commerce and Marketing.

"Across every component of Dubai's offering we will continue to ensure that we provide this and that we communicate it through all of our marketing activities," he said.

One of the objectives is to subtly shift perceptions of Dubai from a "must-see" city to become a place that "must-beexperienced".

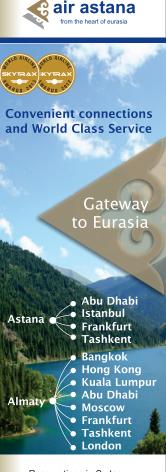
The new marketing approach will be outlined at Arabian Travel Market which kicks off today (see **pages 3** and **6**), consisting of a website, app and social media platforms designed to attract and inform visitors and help them plan their visit.

Austria agent summit

THE Austrian National Tourist Office will invite "top leisure travel advisors" from Australia and the USA to participate in an Austria Destination Summit (ADS), which will take place in Salzburg and Vienna 19-25 Oct.

The event follows the inaugural ADS four years ago, which was the brainchild of ANTO's Australian director Astrid Mulholland-Licht (*TD* 12 Nov 10).

The invitation-only summit, run in partnership with Emirates, will comprise sixty consultants who will be able to meet with top business partners in Austria as well as experience the destination via a "tour of discovery" - details at www.austria.info/summit.



Reservations in Sydney: 02 8248 0060 www.airastana.com









✓ Best Self-Drive Option - 21 Days - 6 Months ✓ Tax-Free Brand New Cars ✓ 100% All-Inclusive Insurance, Nil Excess ✓ Save \$150 per Car - Collect by 31 July ✓ 32 European Locations ✓ GPS All Models Discover more at

RENAULT EURODRIVE www.renaulteurodrive.com.au

Travel Daily

on location in

Dubai

Today's issue of TD is coming to

you courtesy of Dubai Tourism

and Emirates.

jetting off to Dubai with Emirates

See a gallery of images of TD's

Emirates experience to Dubai at

Market takes place at Dubai Int'l

Convention & Exhibition Centre

and has this year grown in terms

of event floor space to 23,500m² -

Over the next four days, travel

& tourism buyers from around

the world will meet with sellers

from the Gulf to discuss new

contracts & developments.

facebook.com/traveldaily.

up 7% on last year.

The annual Arabian Travel

TRAVEL Daily has escaped the

cooler temperatures around

Australia this past weekend.

for the Arabian Travel Market.



Monday 5th May 2014

Solomons hotel assn

THE Solomon Islands Visitors Bureau says the establishment of a formal representative body for the country's hotel and resort operators is a "watershed for Solomon Islands tourism".

SIVB ceo Jo Tuamoto said that similar organisations in Fiji, Samoa and Vanuatu had played a key role in helping boost international visitation.

The new hoteliers association has appointed Heritage Park Hotel Honiara gm Sanjay Bhargava as interim chair, with key priorities including developing policies and initiating a membership drive.

Jetstar Japan boosts

JETSTAR Japan will increase capacity on a number of domestic Japanese routes from early Jun, with frequency increases from Narita to Fukuoka, Okinawa, Osaka and Takamatsu, and from Osaka to Fukuoka and Okinawa.

CASA chief sought

THE Civil Aviation Safety Authority is advertising for a Chief Executive Officer/Director of Aviation Safety.

rooms

The role reports to the Minister of Transport via the CASA Board, with applications sought from people with demonstrated expertise in safety and regulation, a track record of complex leadership, and an appreciation of the processes of government.

Serko appointments

TRAVEL technology specialist Serko has appointed Simon Botherway, Claudia Batten and Clyde McConaghy as independent directors, to guide the next phase of the company's growth.

Serko ceo Darrin Grafton said the firm has "ambitions to be an international player and has its immediate sights set on becoming a significant force in the Asian corporate travel booking market."



The Online Accommodation

Specialists

SOPHISTICATION and state-ofthe-art technology normally go hand-in-hand when talking of tourism products in Dubai.

TD was with a group of Aussie wholesalers/agents visiting the construction site of the Palazzo Versace Dubai Hotel (see **pg six**) yesterday - a property that will invoke the ultimate in luxury.

Hopefully, the air cooling system used in the hotel will be better than what is used in the service elevators, as **pictured** - a desk fan stuck to the lift ceiling.





What time is it in Sydney?



For more information visit destinationnsw.com.au/jhappi





Monday 5th May 2014

EY introduces "The Residence"

ETIHAD'S new A380 and 787 aircraft will offer a raft of revolutionary features when they debut from Dec this year (*TD* breaking news). On the A380, the

Abu-Dhabi flag carrier will offer 'The Residence', the first

multi-room flying experience on offer anywhere in the world.

The Residence (**pictured** above) will be positioned above First class, with only one available on each aircraft and each offering a unique colour & design scheme.

Available for single or double occupancy, The Residence consists of a living room, separate double bedroom and showerequipped ensuite, located at the front of the A380 upper deck.

Guests of The Residence will be waited on hand and foot with the services of a personal butler.

Also unveiled yesterday was the First Apartment, nine of which will be available across the A380 in a single aisle 1-1 configuration.

There will also be a shower available for First passengers on the Etihad A380s.

The First Apartment will offer



a 64-inch sliding door, reclining armchair and full length ottoman, which transforms into a flat-bed.

Over on the B787 Dreamliner, of which Etihad has ordered 71 in two different variants, the new First Suites will make their debut. Set across the cabin in a 1-2-1

layout with a unique curved aisle, First Suites will offer a large seat, with the armrests able to retract to form a double bed.

For Business class passengers, new Business Studios on both aircraft types will be 20% larger than the current offering, with a seat converting into a fully-flat bed of up to 80.5 inches.

Another feature - The Lobby (**below**) - will feature on the A380 aircraft & will offer a semi-circular leather sofa and large TV screen for First and Business pax.

The EY A380 will launch on the AUH-LHR route in Dec, with New York

and Sydney to be added during 2015. Launch routes

for the EY 787s include Dusseldorf, Washington DC and Mumbai.

CLICK HERE for more cabin photos or **CLICK HERE** for a introductory video.



Make art while flying

BUDDING artists are being encouraged to showcase their creative flair as part of a new social media campaign by Qantas.

In conjunction with freelance typographer Gemma O'Brien, QF pax are invited to create their own conceptual artworks using their boarding pass and the materials found in the back of their seat.

Once done, upload a photo using the #qantasblankcanvas hashtag, with the best posts to be shared on the Qantas Instagram channel each Fri this month - see www.qantas.com/blankcanvas.

Sth America doubled

TRAVELMARVEL will more than double its departure frequencies in South America during the 2015 season due to rapid growth, the APT Group brand has announced.

The company has launched its third South America brochure, with the 52-page guide offering nine itineraries and a combined 15 additional departures.

Three new tours have been launched taking in highlights of the region and Amazon cruising, with two new and larger ships deployed to cater to demand.



CONGRATULATIONS

Shana Lamont from Cobdogla Station Caravan Park

Shana is the top point scorer for Round 12 of Travel Daily's Super 15 Rugby industry footy tipping competition, and has won a backpack, courtesy of **Emirates**.

Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**



2015 ANZAC Tours BOOKINGS NOW OPEN!

Western Front and Gallipoli Commemorative Tours for travel from April to September 2015

Click here to view 2015 ANZAC Tours Call 1300 135 015 albatrosstours.com.au





Monday 5th May 2014

WIN A \$50 GIFT CERTIFICATE TO SURF, DIVE & SKI



This week **TD** is giving 5 winners the chance to win a \$50 gift certificate to surf, dive & ski, courtesy of **Visit Huntington Beach**.

Surfing isn't just an activity here; it is part of who we are! Discover "Surf City USA" and the best of Southern California culture. HB offers the most authentic surf lifestyle, coupled with 16 kilometres of uninterrupted coastline. Located in Orange County, 56 kilometres south of Los Angeles, and the closest beach to Disneyland.

Visit: http://www.surfcityusa.com/

To win, email your answer to: Huntington@traveldaily.com.au.

The world's largest surf competition and lifestyle festival is held in HB. What event is this?

Virgin loads increase

AVERAGE load factors on Virgin Australia flights increased in Mar on the back of carefully managed capacity and passenger numbers.

VA's Int'l operations performed best, with an 11.5% jump in passenger numbers, largely due to the impact caused by Cyclone Evan in the Pacific in Mar 2013, while domestic was up 2% and load factors up 2.6% to 76.5%.

Pax levels on Tigerair Australia climbed 7%, with available seats jumping due to new aircraft.

Everest support push

ACTIVE travel operator World Expeditions has moved to differentiate its Mt Everest trek itineraries from those affected by the recent deadly avalanche.

The company is advising that its trekking products only go as far as the Everest base camp and are different to summit expeditions offered by foreign climbing firms.

As a result, there has been no change to its operations as a result of the cancellation of the current season's Everest climbing.

World Expeditions ceo Sue Badyari said it was important for trekkers to consider the difference when it comes to booking trips.

"Our style of travel avoids the congested trails & involves remote tent-based adventure, which is made possible by porters".

New Graceland hotel

ELVIS Presley Enterprises has lodged papers with Memphis authorities for the development of a 450-room hotel to be built next door to the famed mansion.

The US\$70m project would feature a sports bar, upscale restaurant and cinema and once open would be the third largest hotel in the city.

A local architect has been signed to design the project, which will be named the Guest House at Graceland and is expected to be opened in 2015.

"We feel the time is right for growth at Graceland and we are excited about this proposed project, which would enable Graceland to enhance the visitor experience and deliver an even higher level of world class hospitality," Elvis Presley Enterprises ceo Jack Soden said.



Disney mine train

THE new Seven Dwarfs Mine Train attraction at Walt Disney World's New Fantasyland (*TD* 07 Dec 2012) will officially open to guests on 28 May.

The "rocking, rollicking familystyle coaster" is inspired by *Snow White and the Seven Dwarfs*.

During the dedication of the ride last Fri in Orlando, Walt Disney Parks & Resorts chairman Tom Staggs said he expected it to become an "instant classic".

Africa safari incentive

TRAVEL agents have a chance to win a spot on a famil trip to Kenya, departing 31 Oct 2014 in a new incentive from African Wildlife Safaris (AWS) & Emirates.

Entries into the draw are earned by booking a minimum of five nights African land product along with Emirates flights to Africa with AWS for travel anytime in 2014 or 2015, with deposits to be received by 31 Aug - for more info, phone AWS on 1300 363 302.

CATHAY PACIFIC

Corporate Account Manager Perth Sales Office

Cathay Pacific Airways is looking for a highly motivated and experienced Corporate Account Manager to join the Perth sales team.

Reporting to the Business Development Manager WA, the successful applicant will be managing corporate sales in WA and be responsible for:

- · Identifying and converting new corporate opportunities.
- Maintaining and growing the potential from an existing corporate client base.

The successful candidate will need to demonstrate the following:

- Experience in working with Corporate Travel Management Companies
 Experience in dealing with Travel Procurement Managers from medium and large Corporate businesses
- Highly motivated to actively source, identify and convert new corporate clients
- Proven ability to manage existing accounts to maximise revenue opportunities.
- · Demonstrates a solid sales background with proven results
- · Good analytical skills
- Excellent negotiation, presentation and communication skills
- Proven ability to manage own time, with minimal supervision
- Excellent problem solving skills including evaluation, information gathering, interpretation

What we offer to the successful candidate:

- · Competitive salary
- Travel benefits, comprehensive medical insurance, superannuation

If you have the above skills and are confident of achieving complete

success, please send your resume, detailing salary expectations to: Business Development Manager WA

email: sarah_kay@cathaypacific.com

Applications close 12 May 2014.

Please note: Only those applicants who are successful in gaining an interview will be notified.



WHATS INCLUDED: SHORE EXCURSIONS • PRE-CRUISE DELUXE HOTEL STAY • WINE & BEER WITH DINNER



Monday 5th May 2014

Dreamworld update

ARDENT Leisure, the owner of the Dreamworld theme park on the Gold Coast, this morning released its third quarter trading results, with the theme park division recording total revenues of \$81.5m over the nine months to 31 Mar 2014, up 2.1%.

Earnings were up 5.9% despite extra marketing costs associated with the Theme Park Capital campaign, with Ardent saying the availability of highly competitive airfares continues to support a strengthening of Gold Coast domestic tourism numbers.

PIA Leeds pullout

PAKISTAN International Airlines will cease operating direct flights from Islamabad to Leeds Bradford in the UK effective 15 May.

Arabian Adv appoints

ARABIAN Adventures has appointed i4 Travel Marketing as its Australia/NZ representative effective from 01 Jul this year.

i4 is a start-up operation created by Anita Carr who has spent the last eight years working with Arabian Adventures in-house in Dubai, and will return to Sydney to take up the new role.

Arabian Adventures is part of the Emirates group and offers a wide range of ground content and services in the UAE.

After strong growth over the last three years, Australia is now one of its biggest source markets.

"Representing Arabian Adventures in my home country is the perfect business fit, not only for the company but for me personally," Carr said.



TRAMADA IS GROWING RAPIDLY...

Tramada Systems, Australia's most trusted technology solutions provider, is looking for talented and enthusiastic individuals to join our growing team in Sydney's CBD.

Be part of a small, very focused team to look after our industry leading clients and continue to grow our client base.

We would welcome your application if you love selling, have a commitment to goals and a passion for travel businesses and technology. Experience in using tramada[®] and/or other mid office solutions would be an advantage. If you are keen to move to the next stage of your career contact Maree Young at <u>maree@tramada.com</u> by 30 May14.

Do you want to champion our newest product offering tramada® Connect Business Intelligence?

BUSINESS INTELLIGENCE ANALYST

This is a customer facing role in Operations with a focus on Consulting Services, 3rd Level Product Support and Knowledge Management. You will have the opportunity to shape this exciting role. Experience in TMC reporting, both internal and customer facing, the ability to interpret client requirements and/or prior experience, with Business Intelligence would be an advantage. If this sounds exciting and you're ready to move to the next stage in your career contact Brenton Fear at brenton@tramada.com by 30 May 2014.

Want a REAL insight into your next employee?

We can tell you what they're really like...

Call FC Appointments now on 1300 113 492 or visit www.fcappointments.com.au



FCAppointments

Palazzo Versace Dubai reveal



DUBAI Tourism has spent the past couple of days revealing a range of new hotels and tourism attractions to a hand-picked group of Australian wholesale, cruise and tour operators.

The delegation are in Dubai for this week's Arabian Travel Market which kicks off today.

Hotels inspected so far by the group have included the newly launched Sofitel Dubai Downtown, Jumeirah Beach, Waldorf Astoria Dubai Palm Jumeirah and JW Marriott Marquis Dubai - the world's tallest hotel at 355m and largest in Dubai in terms of room count (currently 1,098 of the eventual total of 1,608 rooms).

They also experienced the Dubai Miracle Gardens, took an Art Tour of Dubai International Finance Centre before venturing into the desert where they gained some first-hand knowledge of Arabian Adventures' brand new eight tent Arabian Dreams Desert Camp.

Yesterday, the delegates were privy to a site inspection of the Palazzo Versace Dubai, currently under construction in the city's up & coming 'Culture Village.' Palazzo Versace brand manager Rochelle Gomes confirmed to *Travel Daily* the upmarket hotel "will" open later this year, initially with a soft launch by Nov.

Palazzo Versace Dubai has 215 rooms and 169 condominiums that vary from one-bedroom up to an impressive six-bedrooms.

The "fully fashioned hotel brand" will feature 3 restaurants, male & female spas, cigar lounge, three outdoor pools & places an emphasis on being family friendly.

All rooms offer a private balcony and 80% overlook the water that forms the heart of the Culture Village precinct.

The property will be positioned in terms of price against the likes of The Palace Dubai.

"When we open, it will be something you cannot imagine," Gomes commented yesterday.

A full opening is expected by Mar next year.

The Australia/New Zealand hosted contingent are **pictured** with Gomes and Dubai Tourism's Veronica Rainbird (pastel green dress, centre), in front of some of the stunning Versace collection.

See **TD**'s exclusive gallery of images from the Palazzo Versace Dubai on our Facebook page at facebook.com/traveldaily.





Marriott boosts MEA

FOURTEEN new Marriott brand properties will be opened in the Middle East, including the first Renaissance Hotel in the region, Marriott Hotels has announced.

The hotel juggernaut will also grow its newly acquired Protea Hotels brand in South Africa, with eight new developments, five of which will be open early next year.

Voyager conf sponsor

CORPORATE and events travel firm Voyager has signed on as an Event Partner at the 2014 BTTB Australia conference, which will bring together business travel buyers from all over the country.

Due to take place this week at the Australian Technology Park in Sydney, the theme for this year's event will be "Getting There".

Voyager will demonstrate its suite of business travel booking apps and conduct seminars on understanding costs in the travel management process, to be hosted by APTI Group regional head of sales Ingrid Josh.



Brochures of the Week

WELCOME to Brochures of the Week, *Travel Daily*'s Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Kirra Holidays - New Zealand 2014/15

The rebranded Kirra Holidays has launched its new easy-to-read guide to New Zealand fresh off the printer, packed with new and exciting itineraries. The fresh layout features new components including cruise connections and social media links, with all departures guaranteed to operate. Smaller group sizes also allow pax to truly immerse themselves in a destination. For clients short on time, a new Snapshots Series is a

unique style of touring aimed for an in-depth taste of a localised region.



Travelmarvel - Canada & Alaska 2015 Preview

Now on travel agency shelves, Travelmarvel's new Canada & Alaska preview guide contains six itineraries, three earlybird deals and 2014 prices for those keen to lock away their spot. Three tours available cover the Rocky Mountains, one features the East and two more combine both. Each includes a cruise on a Holland America Line ship, ranging from Alaska to New England. The 19-day Passage through the Rockies &

Alaska Cruise itinerary is priced from \$5,995ppts, if booked by 07 Jun.



New Horizons Holidays - Africa 2014

The newest NHH guide to Africa features an expanded program overall, with new hotels, camps and tours on top of existing product. The season features Southern Africa, East Africa, Namibia and Madagascar, the latter chosen for its intrigue, popularity and biodiversity, with a wide variety of tours and accom available in Isalo, Antananarivo & Perinet. Family options include the Honeyguide Khoka Moya Camp for a safari holiday,

and the Cabanas Hotel in Sun City - a resort destination in its own right.



Le Boat - 2014 European Boating Holidays Few European experiences are as serene and carefree as a boating holiday, gently meandering down a river or waterway, lined either side by postcard scenery. Nine destinations are on offer in the latest Le Boat guide including France, Italy, UK, Belgium, Holland and more, with over 800 boats in the company's fleet. Itineraries are available to suit all skill levels, with boats able to be privately booked or for the less nautically endowed, a captain & crew can be booked to control the boat.

KPT treats agents to the footy



KEITH Prowse Travel treated a group of travel industry personnel to a bird's eye view of the annual Trans-Tasman rugby league test between Australia & New Zealand on Fri night.

The event allowed the agents to get a taste of what will be on offer at the first State of Origin later this month, with one-night game and stay packages on sale.

Packages staying at the Ibis Brisbane start from \$439pp twin share and include Cauldron Club merchandise, a Category 1 or 3 match ticket and more.

Pictured above in the Keith Prowse Travel corporate box is Jason Hall, Helloworld; Julie Durovic, Helloworld; Simon Hughes, NRMA Travel; Amanda Highfield, Wendy Wu Tours and Maria Ferro from Helloworld.

BA to boost Chengdu

BRITISH Airways will increase its B787 Dreamliner frequencies to Chengdu from three to five weekly from 06 May, with high loads warranting the boost after just eight months of operation.



SALES EXECUTIVE PERTH

An exciting opportunity exists for a highly motivated individual to join the Singapore Airlines sales team in the position of Full-time Sales Executive.

Key areas of responsibility include:

- Develop and implement strategies to achieve targeted revenue;
- Maximise sales coverage and Singapore Airlines product knowledge for all agents and corporate accounts;
- · Develop strong business relations with travel agents and corporate accounts:
- Propose and implement local market development activities to SQ/MI destinations;
- Organize and conduct industry functions, seminars, product launches etc:
- · Maintain effective relations with other departments, airline partners, agents and consumers to the ongoing benefit of Singapore Airlines;
- · Be a positive contributor to the SIA team.

To be successful in the role you will require:

- Minimum of 3 years travel industry experience with a strong understanding of the aviation industry;
- Sound knowledge of the SIA product and network;
- Strong commercial acumen with clear focus on business development;
- Experience in developing and implementing sales/marketing strategies:
- · Strong sales focus and good presentation skills;
- · WA Drivers Licence;
- · High level of written and verbal communication skills;
- · Strong service ethic and time management ability;

To apply, please forward your resume to Alex Ng, Manager Western Australia, Singapore Airlines, either by email info_per@singaporeair.com.sg or by mail to Level 1, 178 St George's Terrace, Perth 6000

Applications close Monday 12 May 2014. Only successful applicants will be contacted.

Fuel-efficient A380

EMIRATES is pushing Airbus and Rolls Royce to develop a more fuel-efficient version of the A380 superjumbo, saying more orders of the jet will be placed if such a goal is achieved.

According to the *Wall Street Journal*, EK president Tim Clark says new Rolls Royce engines may be able to reduce fuel consumption by as much as 9%.

"If they do it, then we will replace the other 65 that are coming up for retirement in that period...and frankly, we would buy more on top of that," Clark said.

Emirates currently has 47 A380 jets in service, with 93 more on order, with only 25 of these booked to run on current Rolls Royce engine models.

Pearsons celebrate their Escape



TRAVEL industry dignitaries joined suppliers and top clients at the official relaunch party for the Pearson Group's network of newly re-franchised Escape Travel

WIN A TRIP FOR TWO TO HAWAII

Throughout May, *Travel Daily* is giving readers the chance to win a fabulous holiday to the island Oahu, courtesy of **Hawaii Tourism**, **Outrigger Reef on the Beach and Hawaiian Airlines**.

The prize includes:

• Two return economy tickets on Hawaiian Airlines between Sydney or Brisbane to Honolulu, Oahu;

• Five night stay at Outrigger Reef on the Beach in Ocean View Room plus breakfast for two;

• Round-trip shared transfers between Honolulu Airport and Outrigger Reef on the Beach.

Every day *Travel Daily* will ask a different Hawaii-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Hawaii.

Email your answers to: hawaiicomp@traveldaily.com.au

IAWAIIAN

AIRLINES



Click here for more info and terms & conditions

HAWAI'I TOURISM

Q.3: What is Hawaiian Airlines checked in baggage allowance?

Hint: hawaiianairlines.com.au

OUTRIGGER

outlets (formerly HWT) in the Newcastle region (**TD** 07 Jan). More than 300 guests turned out for the event, with suppliers on hand representing Insight Vacations, Bench International & a variety of global cruise lines.

Flight Centre founder and md Graham (Skroo) Turner also made a special appearance.

Pictured above at the event from left is Mark Hodgson, Escape Travel; David Farrar, Insight Vacations; Geoff Pearson, Escape Travel Newcastle; Joost Timmer, Insight Vacations; Gail Pearson, Escape Travel Newcastle; John Boulding, Insight Vacations; Richard Pearson, Escape Travel Newcastle; Adam Pearson, Escape Travel Newcastle; Graham (Skroo) Turner, Flight Centre Travel Group & Walter Delorie, Insight Vacations.

Outrigger renovation

OUTRIGGER Enterprises Group has announced plans to spend \$100m on a major redevelopment at its landmark Outrigger Reef on the Beach resort in Hawaii.

The hotel operator plans to add a brand new tower set back from the shoreline, adding 200 new hotel rooms to the property.

In addition, a five-storey plaza will be demolished to make way for a new open recreation area with pools and dining outlets.

Construction of the project is scheduled to begin in 2017 and is expected to run for two years.



Int'l explodes at ADL

ADELAIDE Airport has recorded a massive 22.1% year-on-year spike in international arrivals in the first quarter of the year, official statistics from the airport released late last week reveal.

The growth came from the start of new Jetstar services from the SA capital to Auckland and helped by ongoing strength in AirAsia X direct flights to Kuala Lumpur.

An additional 21,000 passengers from the Gold Coast helped to push domestic arrival figures up 2.7% for the first quarter.



Kellie Fogarty

from TravelManagers Kellie is the top point scorer for Round 7 of Travel Daily's AFL industry footy tipping competition and has won a Breakfast Cruise for two people, courtesy of Captain Cook Cruises.



Major Prize Sponsors

1st Prize: two return flights to Dubai, courtesy of Emirates



2nd Prize: 5-night holiday to Vanuatu, courtesy of Air Vanuatu & Hideaway Island Resort



Travel Daily is Australia's leading travel industry publication. Advertising and Marketing: Sean Harrigan and Publisher/Managing Editor: Bruce Piper Produced each weekday since 1994, the newsletter is first with the Lisa Martin Editor: Guy Dundas latest industry news and is available by paid subscription to people Assistant Editor: Matt Lennon Email: advertising@traveldaily.com.au within the travel industry. Sign up for a free 14 day trial subscription at Business Manager: Jenny Piper Contributors: Jenny Piper and Barry www.traveldaily.com.au. Email: accounts@traveldaily.com.au Matheson Email: info@traveldaily.com.au Part of the Travel Daily group of publications. Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia CRUISE Pharmacy ר<u>י</u>א' ravel DailvTV P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Travel Daily business events news Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Oahn

The Heart of Hawai'i





WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

JOB OF THE WEEK DIRECTOR OF SALES - EVENTS SYDNEY EXECUTIVE SALARY PACKAGE

Combine your high level sales skills with your strong Events background to take the next step into this Director role. Overseeing a team of operations and sales managers, your key strengths will include strong connections within the MICE space, the ability to win and nurture top clients as well lead and motivate a team to succeed. This is an amazing opportunity for an experienced Events Sales Manager to take the next step in their career, Top salary and bonuses on offer.

LOOKING FOR THAT NEXT STEP? CORPORATE OPERATIONS MANAGER PER – SALARY PACKAGE \$90K+

Feel at home in this corporate office where you will be overseeing a team of multi skilled consultants. You will need proven leadership skills and have exceptional knowledge of corporate travel, training & development and client relationship management. This role allows you to take full management control of this office environment and manage future growth and development. Current Team Leader/Operations experience essential along with GDS.

6 MONTH CONTRACT IMPLEMENTATION SPECIALIST SYDNEY – SALARY PACKAGE \$\$\$

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

TECHNOLOGY IS THE KEY ACCOUNT MANAGER SYD- EXECUTIVE SALARY PACKAGE

Make your travel career more relevant by joining the advancing world of travel technology. You'll be joining a global organization delivering cutting edge solutions to the travel industry, all the while strengthening your relationship across the industry. If you're hungry for success, recognition and career progression this company will offer you all that and more. If you have industry sales or account management experience apply today.

LAST CHANCE FOR THIS GREAT ROLE NATIONAL BDM SYDNEY – EXCELLENT SALARY PACKAGE

Make the move you won't regret! We're looking for a strong sales professional who has experience within a national or state sales role. You will have extensive relationships across the trade and be known as a highly effective, professional and reliable person with the capabilities to grow a business. If you are ready for an exciting new challenge with a strong brand ring and have a confidential chat with one of our executive recruiters today.

IT'S ALL HAPPENING IN WA CORPORATE ACCOUNT MANAGER PERTH – EXECUTIVE SALARY PACKAGE

Join a name you can trust with a portfolio of interesting top level clients to manage. Create impeccable service standards delivering over and above to your clients on a daily basis, Your knowledge of corporate travel account management account strategies will be required for these high value clients along with your negotiation skills to be able to offer solution and formulate reporting requirement. This is a rare role for the WA market, ring today for a confidential chat

STEP UP FROM LEADERSHIP OPERATIONS MANAGER SYD – SALARY PACKAGE TO \$85K

Use your strong management skills when you join these forward thinking organizations today. Working as a handson manager you will be required to handle a small portfolio of business and drive the team to perform at their peak ensuring customer satisfaction is achieved gaining solid client retention. With your background in corporate travel and management you will know how to build a successful team environment

SALES AND EVENTS CONF AND EVENTS BUSINESS DEVELOPMENT SYDNEY SALARY TO \$80K PLUS BONUSES

Do you know how to hit the ground running and make your mark on securing new event business? This fantastic new role is a great opportunity to get ahead with a market leader. Your experience in event/corporate sales has given you the skill in developing leads, creating unique proposals building relationships and signing up valuable new business. A great opportunity with a company that offers career development, and ongoing training.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825 OR EMAIL YOUR CV TO: executive@aaappointments.com.au FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com/aus