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Travel Daily

First with the news

Tuesday 6th May 2014

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Travel Daily on location in Dubai

Today's issue of **TD** is coming to
you courtesy of Dubai Tourism
and Emirates.

ARABIAN Travel Market opened
for 2014 in Dubai yesterday.

More than 2,700 exhibitors
spread over 68 pavilions from the
UAE & beyond are showcasing
their wares to an expected trade
audience in excess of 21,000,
spanning close to 160 countries.

Dubai Tourism has beamed up its
invited participant numbers from
Australia & NZ to its highest
number ever in 2014, reflecting
the ongoing growth from the
market to Dubai - attributed
in part to the 12-month young
Emirates/Qantas alliance.

The hosted Aussie contingent
this year includes Helloworld,
Venture Holidays, Phil Hoffmann
Travel, Excite Holidays, Eastern
Eurotours, Sun Island Tours,
Touchdown Tours, Greece &
Mediterranean Travel and MSC.

See pages four, five and six
of today's **Travel Daily** for more
coverage from ATM 2014.

Walshe wins Visit Flanders

THE northern Belgian region of
Flanders is hoping to capitalise on
the surge in interest in battlefield
tourism, appointing the Walshe
Group and PEPR Publicity to
jointly manage its trade and
consumer marketing activities in
Australia and New Zealand.

Visit Flanders covers the
Dutch speaking area of Belgium,
encompassing cities such as
Brussels, Bruges, Antwerp, Ghent,
Leuven and Mechelen, along with
the World War I battlefield of
Flanders Fields.

The destination's marketing
strategy over the next four years
will focus on "The Great War
Centenary 2014-2018".

During WWI, Flanders saw some
of greatest battles and losses of

life, with the region now home to
many significant memorial sites.

Sonia Holt will manage trade
marketing for the destination
on behalf of The Walshe Group,
while PEPR Publicity will oversee
consumer marketing and public
relations, with the account to be
managed by Anna Mansfield.

"The Australian and New
Zealand markets are a major
tourism priority for Flanders
region," said Visit Flanders
spokesperson Lea Winkeler.

Walshe Group md Jacqui Walshe
said the company looked forward
to helping increase visitor
numbers from Australasia, while
PEPR Publicity director Philip
Engelberts said the huge media
interest around the centenary
would help promote Flanders as a
destination offering "a wealth of
incredible tourism experiences".

Sth Africa specialty

SOUTH African Tourism
is inviting travel agents to
join its newly branded SA
Specialist programme, an online
independent study course to
help consultants enhance their
earning potential by "becoming
an authority on South Africa and
its attractions" - see **page 11**.

Today's issue of TD

Travel Daily today has eight
pages of news & photos, plus
full pages from:

- AA Appointments jobs
- inPlace Recruitment jobs
- South African Tourism

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Happy 80th Max!

INDUSTRY legend Max Kingston celebrated his 80th birthday last weekend, and is still going strong as Sales and Marketing Manager for Budget Rentals in NSW. Kingston's career has included a stint as World President of Skol International in 1992.

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TCF's "challenging year"

TRAVEL agents will have to remove any visual reference to the Travel Compensation Fund from their premises after 01 Jul, according to TCF ceo Glen Wells. He confirmed the move in the TCF annual report for 2013, with Wells and chairperson Fiona McLeod both paying tribute to TCF staff for their performance in a "challenging year".

During 2013, there were ten travel agency collapses with total claims of \$1.58 million - a big drop from 2012 when total claims amounted to \$7 million due to the collapse of Kumuka and Classic International Cruises.

The total number of claims paid in 2013 fell 34% to 897 and the average amount paid per claim was \$2,666, down 16%.

A number of TCF staff were made redundant due to the new Trust Deed implemented last Jul, which removed the requirement for financial assessment.

The TCF also lost the power to require security from agents, with \$18.7m in securities and insurance bonds worth \$44.8m returned last year - meaning that the TCF didn't have recourse to this form of recovery for collapses occurring after 01 Sep 2013.

TCF reserves amounts of \$2.8 million were paid to AFTA to help establish the Travel Accreditation Scheme (ATAS), and while the Travel Industry Transition Plan also envisages a "consumer led industry ombudsman/dispute resolution scheme," no direction for payment of TCF funds for this purpose had been made.

EY SYD lounge launch

ETIHAD will formally debut its long-awaited premium lounge at Sydney International Airport via a launch function on Wed 21 May.

The new First and Business Class lounge, which soft opened last month, is located near Gate 51.

UA to boost MEL-LAX

UNITED Airlines will add a seventh weekly Boeing 787-9 service between Los Angeles and Melbourne from Mar 2015.

UA will debut the *Dreamliner* direct flights on 26 Oct, boosting frequencies to daily effective from 08 Mar 2015.

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<h4>The Big Island</h4> <p>Outrigger Royal Sea Cliff ★★★</p> <p>2 nights • FREE internet • FREE parking</p> <p>fr \$165 pp</p>	<h4>Maui</h4> <p>Outrigger Maui Eldorado ★★★</p> <p>2 nights • FREE internet • FREE parking</p> <p>fr \$185 pp</p>	<h4>Kaua'i</h4> <p>Outrigger Kiahuna Plantation ★★★</p> <p>2 nights • FREE internet • FREE parking</p> <p>fr \$225 pp</p>	

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Auto departures to trial

BRISBANE Airport will serve as the location for a live automated departures trial set to be carried out at the Qld capital from Jul.

The trial was announced by Assistant Minister for Immigration and Border Protection Michaelia Cash at the World Customs Organisation IT Conference, which kicked off yesterday.

Cash said the purpose of the trial was to identify the most effective and streamlined solutions to automate passport controls for Australians departing for any overseas destination.

Feasibility studies on two Smart eGates has been carried out in a laboratory environment, with the Australian Customs and Border Protection Service (ACBPS) now authorising the eGates to be installed at BNE's departures area.

Senator Cash said the trial will provide similar benefits to those already enjoyed by travellers returning home to Australia and

that it will allow Customs officers to be deployed into more highly skilled activities and projects.

The BNE trial is expected to run for 12 months, and if successful the system will then be deployed at all eight Australian int'l airports.

Last year, then-Prime Minister Julia Gillard launched a trial of an automated departures system on movements limited to between Australia and NZ (*TD* 12 Feb 2013).

MEANWHILE, Senator Cash has announced that use of SmartGate Customs technology for eligible US travellers will be permanently expanded following a successful trial which began in Nov 2012.

The US becomes the third nationality to be permitted to use SmartGate on arrival, joining New Zealand and the UK.

A SmartGate trial for visitors from Singapore is now underway (*TD* 06 Mar) with trials for more nationalities including Malaysia and Switzerland coming soon.

Rental car sale

US CAR rental firm Advantage Rent-a-Car has been sold to Canadian private equity firm Catalyst Capital Group.

Hertz Global Holdings sold Advantage to Franchise Services of North America (*TD* 19 Jul) last year to comply with competition regulator requirements after it bought Dollar Thrifty Automotive Group the year before.

However, Advantage was then forced to file for bankruptcy protection after it took an \$8.6m loss on about 5,000 former Hertz vehicles which it sold into the US used car market.

Advantage has outlets at 37 airports, and generated revenue of about US\$60m last year, according to *Auto Rental News*.

Southwest res switch

SOUTHWEST Airlines, which claims to be the largest US domestic carrier, has selected the Amadeus Altea suite to replace its existing reservations system - a legacy product from Sabre.

Southwest has already started using Amadeus for its upcoming new international services which will debut to Aruba, Jamaica and the Bahamas from 01 Jul.

The carrier said it will move its domestic operations across to Altea over the next few years.

Sabre issued a statement saying its contract with Southwest will expire at the end of 2016, pointing out that its SabreSonic CSS solution is a "market leader with strong market momentum".



Window Seat

MAX, we salute you!

Travel industry legend Max Kingston (**right**) celebrated his 80th birthday last weekend - and like



treasurer Joe Hockey, has shown there's no such thing as retirement at 65.

Kingston started his career in 1956 with the Bank of NSW Travel Service and has held many posts since, including spending a year as World President of SKAL International in 1992.

Believe it or not, he's still going strong as Sales and Marketing Manager for Budget Rentals.

TIGER Airways Australia has reinforced perceptions of a "no frills" carrier this week - particularly when it comes to keeping the industry informed.

The shock announcement of the carrier's withdrawal from Alice Springs (*TD* yesterday) was revealed last Fri afternoon via social media network Twitter.

The brief tweet simply read "Alice Springs & Sunshine Coast flights cancelled post 22/07 due to network cancellations. Pax will be contacted within the next two weeks".

Luckily the momentous news fit into the 140 characters limit.

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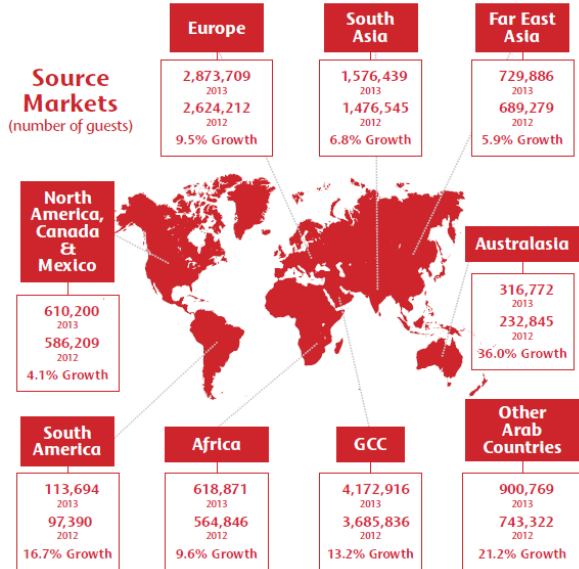
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Dubai expects 7-9% growth

RUNWAY works at Dubai Int'l Airport are not expected to have a "major impact" on visitor numbers to Dubai in 2014, His Excellency Helal Saeed Almarri, director general of DTCM has stated.



"We expect growth to remain strong," he said, despite DXB's aircraft handling being wound down for a period of 80-days. "Between now and 2020, we expect average annual growth to be between 7-9% each year, he said confidently during a media forum at Arabian Travel Market. In 2013, Dubai hotels welcomed

an impressive 10.6% more people than the year prior, with figures topping 11 million, while guest nights accelerated 11% to over 41.5 million, but length of stay remained at 3.8 days.

This infographic provides data on the level of growth within 12 months in Dubai, with Australasia leading the charge at 36%.

MICE key for 2020

HIS Excellency Helal Saeed Almarri believes the business events sector will play a vital role in helping Dubai achieve its Vision 2020 strategy of 20m visitors.

At Arabian Travel Market in Dubai yesterday, Almarri said meetings & conventions "are a very big part of the vision and are a key pillar."

Almarri forecast Dubai would ramp up its efforts as being a potential host city for events, and would actively enter the bidding process for a lot more corporate meetings & incentive program.

He said having the correct infrastructure in place for the MICE market before 2020 was "very important" to achieving the goal, pinpointing hotel development in the 'economy' (four-star hotel) category.

Another important factor to help lure more Business Events to Dubai is the exhibitions & conventions space, Almarri said.

To cater for demand, Almarri said Dubai World Trade Centre will be expanded and other multi-purpose halls would be opened.

More Dubai MICE coverage in **Business Events News** tomorrow.

Marriott Dubai rooms

MARRIOTT International has earmarked the possibility of tripling its room inventory across Dubai ahead of Expo 2020.

MEA chief sales & marketing office for Marriott Intl Neal Jones yesterday said the group believes Dubai is ripe for more expansion, including introducing some of the five remaining Marriott brands not yet operating in the emirate.

Currently, Marriott International has 5 hotel brands across Dubai.

On the back of Dubai Tourism's Vision 2020 and other recent announcements, "we believe we can operate 10,000 rooms by 2020," Jones said positively.

"We are only at about 3,500 rooms today, but we are very comfortable of achieving our target," he said during a forum at Arabian Travel Market.

Jones singled out the recently acquired Protea brand as one possible addition in Dubai.

He added the desire to have a room inventory of 10,000 rooms came before Dubai was awarded hosting rights of the World Expo.

"The win was fuel to the fire to not only achieve 10,000 rooms but exceed it." Jones commented.

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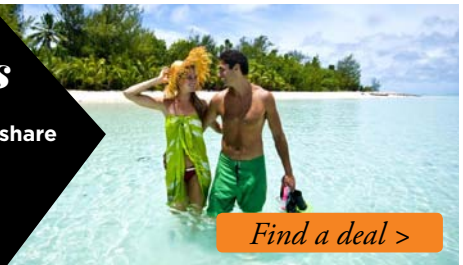
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Marriott in the cloud

MARRIOTT International has selected the cloud-based MICROS Symphony Enterprise Edition for the food and beverage operations at all of its properties in the USA and Canada.

The system will be hosted at a MICROS data centre and will be deployed by the end of 2014.

The "highly flexible and scalable enterprise point-of-sale system" will allow Marriott to manage the entire operations from within a single application - ensuring that menus can be standardised and shrinking the overall IT footprint at each location.

Hawaii Korea move

THE Hawaii Tourism Authority has launched a procurement process for destination marketing management services for the Korea market.

A Request for Information about the move is online at hawaiitourismauthority.org.

AA to add 8 routes

AMERICAN Airlines, which recently merged with US Airways, has announced the addition of eight new domestic routes which will help "join the dots" between the carriers' respective networks.

The additions include flights from Dallas/Fort Worth to Bismarck as well as services from Charlotte, Chicago, Philadelphia and Phoenix.

Another TripAdvisor acquisition

TRIPADVISOR has purchased London-based Tripbod, which is described as "a travel community that helps connect travellers to local experts".

Tripbod staff will operate out of the TripAdvisor office in London.

It's the second acquisition for TripAdvisor in the last week, with the company also purchasing Massachusetts-based Home Rentals (**TD** Fri).

DON'T MISS THE LAS VEGAS SUPER FAMIL'!

HURRY! LAST WEEKS

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'Definitely Dubai' no more

DUBAI'S ruler His Highness Sheikh Mohammed bin Rashid Al Maktoum has officially unveiled Dubai Tourism's new brand identity.

The new design will see the Government of Dubai, Department of Tourism & Commerce Marketing replace the 'Definitely Dubai' tagline which has been used since its launch in Oct 2010.

This new incarnation (see **right**) will be used in global marketing and promotion of the emirate.

It focuses on Dubai being a credible, unique and welcoming destination for tourists and investors, HRH Al Maktoum's Twitter account states.



flydubai to Aden

DUBAI based low-cost carrier flydubai will expand its network from 01 Aug this year when it commences three weekly flights to Aden in Yemen, operating as a triangula service with Djibouti.

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Latin focus for Dubai

DUBAI Tourism is tipping “very strong growth” from the leisure & business travel market out of Central & South America.

Commenting at Arabian Travel Market in Dubai during a panel discussion yesterday, His Excellency Helal Saeed Almarri said the region had become “very attractive” in recent years.

Almarri said there was more & more leisure tourists and MICE interest for Dubai from Central & South America.

“We do see very strong growth, especially with the expansion of airline routes that has happened recently,” Almarri said.

He added that DTCM plans to bolster its marketing and links with the tourism trade in Latin America, “as we see it as a very attractive market.”

EK 2020 pax uplift

EMIRATES chief commercial officer Thierry Antinori says the Gulf carrier estimates that by the Dubai Expo in 2020 it will be moving around 70 million passengers annually.

DWC tourism boost

THE launch of commercial flights at Al Maktoum International at Dubai World Central in Oct last year has had a positive spin-off for tourism suppliers in the region.

DWC is located nearly 70kms from Dubai International Airport, in the vicinity of Jebel Ali.

As Dubai’s second airport, it has seen extra commercial services added recently due to runway upgrades at DXB.

Dubai Tourism & Commerce Marketing director general His Excellency Helal Saeed Almarri noted yesterday, “Airlines and hotels near Jebel Ali - at Dubai Marina are seeing a pick up in traffic. We expect that to continue to evolve.”

MEANWHILE, Emirates exec vp and chief commercial officer Thierry Antinori has all but ruled out a move by the Qantas partner to DWC anytime soon.

Asked if Emirates had considered moving some of its services to DWC due to runway closures of 80-odd days at DXB, Antinori said retaining its hub at Dubai Int’l was key due to flight connections.

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Hayman Is loving families

ONE&ONLY Hayman Island has vowed to woo the family market to the Whitsundays when the iconic property reopens in Jul.

One&Only vice president of public relations Ashley McBain told **TD** in Dubai this week that Hayman has firm aspirations to lure younger guests to the Great Barrier Reef resort.

In Dubai, where One&Only has two properties and is aligned with Atlantis The Palm through parent company Kerzner International Holdings Ltd, McBain said the rebirth of Hayman would include placing a greater emphasis on appealing to the family market.

Aside from a kids club, Hayman will offer a PADI Bubblemaker Program during school holidays designed to teach kids the

basics of diving and a Wildlife Encounters experience for littlies.

Following the multi-million refit, Hayman Island will also provide guests with more options for interconnecting rooms - ideal for the family market.

One&Only currently operates eight hotels worldwide.

McBain added Australian visits were on the rise at One&Only’s Mexican resort in Los Cabos.

She said Aussies are tacking on a visit to Los Cabos following a holiday in the United States as the flop-&-drop destination is easily accessible from the West Coast gateways.

Other projects would also be considered in the South Pacific, should opportunities arise, McBain told **Travel Daily**.



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Due to the potential high level of interest, only applicants chosen for interview will be contacted.

Applications close: May 16, 2014

BI orders 7 A320neos

ROYAL Brunei Airlines is continuing its fleet modernisation program with an order for seven new Airbus A320neo aircraft, along with three options.

Agents consumed by the Barossa



THIS group of Flight Centre consultants recently experienced the delights of Adelaide and the Barossa Valley courtesy of the South Australian Tourism Commission, with their

educational also taking in the stunning Adelaide Hills.

The trip dovetailed with this month's SATC South Australia on Sale campaign which is running in partnership with Flight Centre.

As well as participating in the Adelaide Central Market Challenge, the agents sipped Barossa reds in a private cellar, tasted local produce at the Farmers Market and explored the historic town of Hahndorf.

Pictured back row from left are Lauren Chapman, Kory Carter, Cassandra Smith, Kat Verhelst, Stuart Putson, Danielle Burns, Alison Coney, Lauren Duncan, Curtis Shannon and Mitch Waddingham.

Front row: Emily Robertson (SATC), Rhys Chin, Nadja Ulbrich and Donna Hohepa.

Nadi airport upgrade

FIJIAN Tourism Minister Aiyaz Sayed-Khaiyum has revealed an investment of up to FJ\$100m in upgrading Nadi international airport over the next two years.

Speaking this morning at the welcoming ceremony for the inaugural Fijian Tourism Expo, he said the project would include the expansion of both the arrivals and departures areas and the addition of more retail and leisure environments.

Other infrastructure works will include widening of the road to the airport.

Sayed-Khaiyum said the modernisation projects would "position Fiji well for the future".



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

A WEEK out from the Federal Budget and there is no question that the speculation is rife for all sorts of things that could and potentially will impact upon the travel and tourism industry.

A "deficit levy" is something I am sure will not bring a big smile to anyone's face in the travel industry.

While the majority of us may not have to pay it ourselves due to the level at which it might kick in based on the media reports, the clients will and I recall the impact the "flood levy" had on peoples minds and their willingness to spend as a result.

If not for the sake of the way people approach donating money to charities, it also goes to how they feel about life and this impacts on their decision to invest in a holiday or travel.

So let's hope that it is media hype and not reality. How good would it be if you had a bit of debt and you could impose a debt surcharge on your invoices? This is the big difference between commercial reality and government.

One of the big things that the Australian community wanted when there was a change of government was to have a situation that meant that positive consumer sentiment returned and remained high - to give people something to feel confident about so that they can get on with life.

I don't think a "deficit levy" delivers on that idea and I say that regardless of if you have to pay it or not.

Then there is this Commission of Audit report that has been given more media and speculation than the naming of the horses for the Melbourne Cup - and despite it being a report that does no more than provide some information and ideas for consideration, it has received wide media reportage as actual budget measures.

Let's again hope that the Prime Minister and the Federal Treasurer have found a nice new dustless spot on their fancy wooden office shelves for that little gem of a report to be placed.

I guess we will only have to wait a little over a week to find out just how much of this report makes its way into the budget. It will be a tough budget; I don't think anyone in their right mind could expect anything else. All of the politicians have been getting us ready for bad news and with the level of deficit there is no wonder we are facing bad news.

What will be important and what we will all judge this first Abbott/Hockey budget on is just how broad and painful the measures are across our industry. It is not looking good and I don't think there is much we can do about it. Tough times calls for tough decisions, but you never want it to be tough on us. We shall see.



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HB's fire pits are the best place to enjoy a gooey marshmallow, chocolate, and biscuit treat. What is this treat called?

Congratulations to our lucky winner from yesterday, **Toni Pope** from **Helloworld**.

DL to boost Europe

DELTA Air Lines has announced an expansion of transatlantic services, with new daily direct flights from New York JFK to Zurich to debut 16 Jun.

DL will also boost capacity between JFK and Rome in partnership with Alitalia, while its offering from Atlanta to Paris and Amsterdam will also increase as part of its Air France-KLM JV.

Atlantis summer deals

ICONIC Dubai resort Atlantis, The Palm has released a range of special summer offers in partnership with Visa for travel between May and Sep this year.

Offers include access to the Aquaventure on-site water park - see atlantisthepalm.com.

ITG adds McCracken

INDEPENDENT Travel Group has appointed former Helloworld business manager NSW/ACT Hamish McCracken as its new Network Manager, with the role primarily focusing on existing business in regional areas.

ITG ceo Tom Manwaring said that while the group was busy recruiting new members and opening new italktravel branded stores across the country, the appointment was also part of a strategy to help the group's 225 agencies "maximise their profit and productivity."

Last week, ITG also named Vito Romeo (ex Creative Hols) as State Manager Vic/Tas, Roni Trieu (ex VS) as Select Network Manager NSW and Jonathan Nelson as National Sales Manager.

Randall appoints

RANDALL Marketing has named Sherry Chen as business development manager at its office in Beijing.

Described as a "widely known Beijing travel identity," Chen will work to support existing Randall clients within China, aiming to expand the firm's operations further in northern China.

Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.93

ONCE again, economists are predicting the Reserve Bank to leave interest rates on hold, capping off a 24-hour period in which the AUD has survived a torrent of global announcements with little to no real movement.

Downgraded forecasts in European inflation levels are likely to see the European Central Bank kick into action to prevent too much damage inflicted on the Euro, which is expected to slide on the back of the revision.

The US dollar is somewhat constrained from movement at the moment, with the Federal Reserve likely to keep a lid on interest rates for the next year, which will cap USD movements.

Wholesale rates this morning:

US	\$0.928
UK	£0.550
NZ	\$1.067
Euro	€0.669
Japan	¥94.83
Singapore	\$1.161
China	¥5.796
South Africa	R9.787
Canada	\$1.017
Crude oil	US\$99.48

OS/LX unlock devices

AUSTRIAN Airlines and Swiss Int'l Airlines have relaxed rules on passengers using mobile devices, with use now permitted in flight mode through take-off & landing.

The rule took effect at the start of this month and applies to all smartphones, tablets and devices weighing up to one kilogram.

Phone calls remain banned from the time the final aircraft door is closed until they are reopened.

A&K Europe savings

BESPOKE touring operator Abercrombie & Kent has cut 10% from the price of private European journeys in Spain, Italy, France and Croatia for bookings made by 20 Jun - 1300 590 317.

Footprints in Kashmir

WORLD Expeditions has launched its 2014-15 Himalaya brochure which, for the first time in 20 years, now offers itineraries in the disputed Kashmir region.

Long-held civil unrest between India and Pakistan over who can claim the territory as their own has cooled, opening the region for active travellers to explore.

Currently, two itineraries are on offer taking travellers to Kashmir, both 15-day adventures ex Delhi which take travellers to Ladakh and the capital of Srinagar.

LH to refit A340s

LUFTHANSA'S newly appointed ceo Carsten Spohr has revealed plans to refurbish nine Airbus A340-300s which were set to be retired - and instead deploy them for new low-cost long haul flights.

Spohr told German magazine *Spiegel* that he wants to use the planes to fly to the Caribbean and the Far East, fitting them with higher density cabins and fewer Business class seats.

Lufthansa will negotiate with airports and staff to keep costs on the operation down, with the aim of better competing with Gulf carriers, the report said.

WIN A TRIP FOR TWO TO HAWAII

Throughout May, **Travel Daily** is giving readers the chance to win a fabulous holiday to the island Oahu, courtesy of **Hawaii Tourism, Outrigger Reef on the Beach and Hawaiian Airlines.**

The prize includes:

- Two return economy tickets on Hawaiian Airlines between Sydney or Brisbane to Honolulu, Oahu;
- Five night stay at Outrigger Reef on the Beach in Ocean View Room plus breakfast for two;
- Round-trip shared transfers between Honolulu Airport and Outrigger Reef on the Beach.

Every day **Travel Daily** will ask a different Hawaii-related question - just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Hawaii.

Email your answers to: hawaiicomp@traveldaily.com.au



Click here for more info and terms & conditions

Q.4: Oahu is made up of two mountain ranges that were once shield volcanoes. What are the names of these two mountain ranges?

HAWAII TOURISM
OCEANIA

HAWAIIAN AIRLINES

OUTRIGGER HOTELS • RESORTS
The Island of Oahu
The Heart of Hawaii

QR rapid growth aims

HAMAD Int'l Airport steering committee chairman Abdul Aziz Mohamad Al Noaimi has said he believes Qatar Airways will grow its network rapidly once it moves into the new facility.

Airlines including flydubai, Gulf Air and Iran Air are now operating at the new airport as part of a soft launch, with QR expected to move in at the end of this month.

Ahead of the FIFA World Cup in the country in 2022, Al Noaimi said Qatar Airways will want to firmly establish a raft of new routes ahead of the tournament.

Ongoing construction of a second terminal at Hamad will eventually become the home of all airlines except QR, which will operate exclusively in T1.

InterCon family guide

A NEW holiday planning guide providing advice on travelling with children has been launched by InterContinental Hotels Group.

The third in the Insider Guide series contains tips for children's travel and suggested itineraries, and is available at all 65 InterContinental hotels globally.

Mooloolaba Jet Boat

A NEW jet-boat experience has opened in the Sunshine Coast suburb of Mooloolaba, offering hour-long cruises at 11am and 1pm daily.

The new attraction is priced from \$80 per person for the one hour experience, with up to 12 seats available per session.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CRUISE WEEKLY

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HAVE YOU OUTGROWN YOUR CURRENT ROLE?

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QLD - 07 3229 9600 - employment@aaappointments.com.au

RECLAIM YOUR WEEKENDS IN 2014 RETAIL TRAVEL CONSULTANT

MELBOURNE (EAST) – SALARY PKG UP TO \$50K (DOE)

We have a sensational NEW retail position in Melbourne's Eastern suburbs. This role will see you using your high end travel industry experience to service repeat and referral clients of the well established business. You will be offered a high base salary plus Monday – Friday hours with only odd Saturday mornings. With exclusive famils on offer and free car parking you won't want to miss this! If you have at least 18 months industry experience we can help you secure this position today. Call us now to find out more

NEW DON'T BE TREATED LIKE A NUMBER SENIOR CORPORATE CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$70K

This is an exciting opportunity to move to a boutique TMC agency in the heart of the CBD. Stop being treated like a number and move into the boutique space and get treated like the star that you are. You will be responsible for looking after a wide variety of clients from both the large market and SME space, booking all their corporate travel needs. If you have 3 years experience in corporate travel, strong GDS skills and airfare knowledge. Make the move today into the dream role.

STOP WASTING YOUR TALENTS! AFRICA WHOLESAL RESERVATIONS

MELBOURNE (INNER) - SALARY PKG UP TO \$55K (DOE)

From Kenya to Tanzania to the Garden route, we have an exciting new role that will see you moving into this dedicated Africa wholesale role! Working Monday – Friday hours only you will be responsible for creating tailor made itineraries to Africa and beyond. With a focus on luxury travels you will sell 5 star lodges, tented safari's and private game reserves and help your agents make dreams come true. With a high base salary and free car parking, why wouldn't you apply? Min 4 years experience required.

HOT MOVE AWAY FROM FACE TO FACE WHOLESAL TRAVEL CONSULTANT SYDNEY – SALARY UP TO \$60K OTE

Are you tired of price beats and endless quotes? This is the ideal opportunity to move behind the scenes into a wholesale travel role. Work for one of the global leaders in the travel industry, booking all destinations worldwide. With offices based in the CBD, you will be in the heart of the action. You will be rewarded with unlimited commission and many other great benefits. If you have 2 years experience in the travel industry and want to move away from face to face. Apply today for this great role.

THE MORE THE MERRIER! GROUP TRAVEL CONSULTANT

MELBOURNE (INNER) – SALARY PKG UP TO \$70K (OTE)

Have you been dreaming of moving into a dedicated group travel related role? We have an exciting new opportunity that will see you moving behind the scenes and servicing customers via phone and email enquiry only with worldwide group bookings. From a large family reunion in Hawaii to a beach wedding in Thailand, no two calls are ever the same! This role will see you earning a top salary while working Monday – Friday hours only. If you have at least 2 years retail experience then we can help you move into this role.

NEW MONTH = NEW JOB EXPERIENCED TRAVEL CONSULTANT TOWNSVILLE – FANTASTIC \$\$\$

Come and work for a well known store located in Townsville. With prime position in the shopping centre offering a large volume of foot traffic, your bank balance will soar. Offering exceptional customer service you will assist your clients with every aspect of travel. Benefits include loyal customers, 4 weeks annual leave, discounted travel for yourself family & friends. You must have minimum 18 months travel industry experience, GDS skills, ability to multi task and problem solve. Now is your time to shine, APPLY NOW.

DO YOU LOVE SOUTH AMERICA? SOUTH AMERICA WHOLESAL RESERVATIONS MELBOURNE– SALARY PKG UP TO \$65K (OTE)

Calling all South America experts! Due to company growth this well known wholesaler now requires a South American enthusiast to join their growing wholesale team. You will work Monday – Friday hours only while assisting direct passengers and travel agents with their tailor made itineraries to South America. If you have extensive travel experience throughout the region and at least 2 years consulting experience this exciting new role could be yours! Apply today to find out more.

TOP UP YOUR BANK BALANCE EXPERIENCED TRAVEL CONSULTANT SUNSHINE COAST – SALARY PACKAGE DEP ON EXP

This is your chance to work for a leader on the Sunshine Coast! Come and enjoy a large number of repeat clients & corporate accounts. Working full time Monday to Friday & ½ day Saturday on rotation will see you using your travel knowledge & experience in assisting all of your clients plan their ultimate holidays. No Sunday work, 4 weeks annual leave, famils & discounted travel can all be yours. A minimum of 18 months travel consulting exp & GDS skills are required. This is the opportunity you have been waiting for.



**Refer a friend during
May and receive a
\$500 voucher! ***

[Click here for more details](#)



Senior Luxury Travel Consultant - Sydney Nth

- ▶ Prestigious, reputable established agency
- ▶ Lower North shore
- ▶ Mature, established team



Sandra Chiles

A fantastic opportunity to join a well-established, reputable & award winning agency located in Sydney's classy lower north shore, just a stone's throw from the thriving CBD.

Recognised for their exceptional customer service and their ability to access exclusive luxury travel deals and upgrades. You will be in your element creating customised high-end itineraries for the discerning traveller to all corners of the planet.

As the ideal candidate your career background will include high end leisure or retail consulting experience with strong CRS knowledge preferably Sabre & Tramada (other systems will be considered).

So join this knowledgeable team and utilise your passion to sell fine hotels and special interest luxury itineraries.

Call Sandra or [click here](#) for more details

Corporate & Corporate Leisure Cons - Mel

- ▶ Multiple roles in Melbourne's Eastern Suburbs
- ▶ International and Domestic bookings!
- ▶ Salary DOE, Intermediate, Senior & Senior Leisure roles

Due to a boom in new business, I'm seeking both corporate & corporate leisure consultants for this boutique corporate travel agency. Amadeus knowledge is essential.

Call Ben or [click here](#) for more details

2 x Retail Consultants - Sydney South

- ▶ Monday to Friday - No weekends!
- ▶ Drive to work!
- ▶ Lots of potential business to be won

Recognised for their exceptional customer service, product knowledge and value for money, this brand will be a welcome and respected edition to your resume.

Call Sandra or [click here](#) for more details

Management Leisure Agency - Sydney

- ▶ Parramatta region
- ▶ Busy shopping centre location
- ▶ Salary base up to \$75K + super + incentives

Join this fast paced, busy agency & utilise your leadership skills to mentor and guide this enthusiastic team. Galileo of Sabre immediate start.

Call Sandra or [click here](#) for more details

Senior Wholesale Reservations - Sydney

- ▶ 2 positions located in the CBD
- ▶ Cruise speciality agency
- ▶ Salary \$50K pkg + incentives

Variety is the key to this role, dealing with both agents & the general public with phone and face to face sales. Must have extensive consulting experience preferably in cruising.

Call Ben or [click here](#) for more details

Online Hotels Sales Manager - Sydney

- ▶ Online hotel software product sales!
- ▶ Sydney based role with remote reporting
- ▶ Salary \$55K + super + incentives

Our client is a player in the online Accommodation and Destinations Services market. Currently expanding they need a Sales Mgr for existing & new wholesale clients.

Call Ben or [click here](#) for more details



It's Time!

Become a South Africa Specialist today.



» Click here

Inspiring new ways