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# Travel Daily

First with the news

Friday 16th May 2014



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## Star Alliance training

**THERE** are five training modules in the new Star Alliance Experts agent training program (**TD** yesterday), meaning consultants can easily enhance their understanding of the new Round the World fare structure.

Agents who complete the free online course before 25 Jun will automatically be in the running to win two Star Alliance RTW tickets, and there are also weekly prizes of \$100 Westfield vouchers.

The new RTW fare levels in economy class are determined by a combination of the total number of stops and total mileage used, with customers now able to select fewer stops in return for a lower price.

A traveller using a 29,000 mile RTW ticket can now opt to make only seven stops, saving about \$400, while in Business Class passengers can select a lower fare covering up to 26,000 miles and save over \$1800.

Australia is a key market for the Star Alliance RTW fare products which are available in First, Business and Economy - **CLICK HERE** for details.

## ATAS applications open

**TRAVEL** agents can now formally apply for membership of the AFTA Travel Accreditation Scheme, with the long-awaited application process going live on the AFTA website yesterday.

In order to apply agents need to sign up to the secure 'My AFTA' area of the website, and once registered can commence their "journey to become ATAS accredited".

There are eight sections for the application, as well as supporting documentation which outlines the guidelines and information required as part of the application.

The website also details the charter and code of conduct for the scheme, and confirms that for applicants who are TCF members the 2014/15 ATAS accreditation is

free if they undertake to remain a participant for at least two years (and pay the renewal fee for 2015/16 before 01 Jul 2015).

The process is open now for existing travel businesses, but new start-ups cannot be accredited until 01 Jul.

Start-ups will also be required to provide additional information "to establish if the applicant is fit and proper and financially solvent," including a forecast operational budget, business plan and bank statements.

ATAS participants are vetted against eight key criteria, with 'Travel Accredited' representing "a brand promise of quality," the website states.

**MEANWHILE**, listed TMC Corporate Travel Management has confirmed its backing for ATAS, with md Jamie Pherous saying the company will join up straight away.

The scheme will "increase the profile of corporate travel agents in Australia and promote the benefits of booking through an ATAS accredited agent," he said.

### Today's issue of TD

*Travel Daily* today has eight pages of news & photos, plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment

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## SIA SWP loads up

**SINGAPORE** Airlines recorded a 1.1 point drop in global load factors last month, but the South West Pacific region bucked the trend with a 0.8 point lift to 80.2%. Overall SIA pax numbers rose 1.9% to just over 10m during Apr.

## Hawaiian to upgauge BNE

**HAWAIIAN** Airlines says that "particularly strong demand for travel to Honolulu from Brisbane" is behind a decision to deploy its new A330 aircraft on the route.

The move, effective from 05 Dec this year, will boost capacity on each flight by 30 seats, adding more than 6,000 passengers annually to the operation.

The announcement follows the introduction of a fourth weekly Hawaiian Airlines BNE-HNL flight which commenced late Mar.

When the new aircraft are introduced the BNE flight timings will also change slightly, departing Brisbane at 6.35pm each Tue, Thu, Sat and Sun and arriving in Honolulu at 7.45am same day.

The service returns to Australia

at 10am, arriving in Brisbane at 4pm the following afternoon.

HA chief commercial officer, Peter Ingram, said the move will also see Brisbane customers enjoy more legroom than on the current 767 flights, as well as on-demand seatback entertainment.

The carrier is celebrating ten years since it introduced direct flights from Sydney in 2004, with the move seeing a dramatic increase in Australian visitation to Hawaii which last year surpassed the 300,000 passenger mark.

## TG to delay PER 787s

**THAI** Airways International looks set to debut its new Boeing 787 aircraft on flights to Chiang Mai rather than Perth.

Previously GDS displays showed the aircraft's inaugural operating to Perth on 01 Jul 2014, but an update overnight now shows the introduction of the new Bangkok-Chiang Mai 787 route which will kick off from 08 Jul.

The carrier will also fly the 787 to Manila from 08 Aug, while the Perth introduction now won't take place until 01 Sep 2014.

## Oceania upgrades

**OCEANIA** Cruises is offering free upgrades and free "prestige drinks packages" on selected 2014 departures, with the offer valid to 30 Jun 2014.

Agents are advised to contact preferred wholesalers for details.

## Win Film Festival tkts

**COURTESY** of Princess Cruises, **Travel Daily** is today giving one lucky reader a chance to win a double pass to *What We Do in the Shadows* for the Closing Night Gala of the Sydney Film Festival.

The mockumentary about a group of vampires living in Wellington is being screened at the State Theatre in Sydney on 15 Jun, commencing at 8:00pm.

Ticket holders will also be able to attend the Awards Ceremony for this year's Film Festival.

To enter, be the first to correctly answer the following question by sending your response by email to [SFFcomp@traveldaily.com.au](mailto:SFFcomp@traveldaily.com.au).

*What Princess Cruises' ship is homeporting in Melbourne in Australia/New Zealand for the summer of 2015/16?*

The winner's name will be published in **TD** next week.

## DFW A380 on sale

**QANTAS** has opened reservations for its new direct Airbus A380 flights between Sydney and Dallas/Fort Worth, for travel from 29 Sep 2014.

The flight will operate every day except Tuesdays, with the return service to fly direct to Sydney rather than via Brisbane as per the current 747 operation.

That means passengers will arrive into Sydney at 0605, about two hours earlier.

The A380 deployment also sees QF introduce a First class cabin on the Dallas/Fort Worth route.

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## ATE15 in Melbourne

**TOURISM** Australia yesterday announced that Melbourne will host the Australian Tourism Exchange next year.

TA md John O'Sullivan confirmed that ATE2015 will take place over five days, but the specific dates have not been confirmed at this stage.

He said Melbourne could expect an immediate injection of \$10m into the local economy during the week of ATE, with the event's longer term impact "far and wide reaching as it provides a platform to further grow the \$28 billion that is generated annually by international visitors".

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# Travel Daily

First with the news

Friday 16th May 2014

Look inside...  
it's where  
travel begins

**travelcube**

## Auckland Airport ambitions

**AUCKLAND** Airport says it's firmly focused on helping the NZ tourism industry achieve its 6% annual growth target (**TD** 24 Mar), this morning releasing an *Ambition 2025* strategy document which predicts growth in key international visitor markets.

The report says NZ arrivals could grow to between 4.2 million and 5.2 million by 2025, while the industry is also targeting an increase in the average spend of international visitors.

Examining 18 potential markets, Auckland Airport says the extended predictions continue to indicate that the best growth opportunities lie in Australasia, Asia and the Americas.

"However competition for these international visitors will be strong, with many countries targeting them," said AKL ceo Adrian Littlewood.

Australia will always be a key market for NZ due to its proximity, while within Asia China remains the stand-out prospect.

"New Zealand must especially

try to capture an increasing share of international visitors from the key 'high opportunity target' (HOT) markets such as Brazil, India, Indonesia and of course China," Littlewood said.

**MEANWHILE**, Littlewood also confirmed that Glenn Wedlock, until recently the airport's gm of aeronautical commercial, is currently on leave of absence to undertake cancer treatment.

Wedlock, whose vision was behind many of the market insights in the report, has shifted into a new role advising on strategy and markets, and the airport has started an international search to recruit a new gm for its commercial team.

### MEL up 14% in April

**MELBOURNE** Airport this morning released its traffic results for Apr, with a hefty 14% increase in international passengers to 651,320 for the month.

CEO Chris Woodruff said the performance was strong across all regions, with the figures boosted by the later timing of Easter and the school holidays this year.

As well as growth from Asia it was also a "strong month for Australian passport holders," and domestic traffic was also strong, up 3.2% to 1.939 million.

Hong Kong numbers were up more than 50%, while Singapore and Taiwan each grew 28% during the month.

## Azamara Australian itineraries on sale

**AZAMARA** Club Cruises has this afternoon confirmed deployment details of *Azamara Quest* in local waters, with the line to offer five voyages in Australia and New Zealand during 2015/16.

Joining the already announced 22 Dec 14-night cruise from Bali to Cairns will be a 10-night Great Barrier Reef Cruise to Sydney on 05 Jan; a 16-night Australia and New Zealand journey on 15 Jan which concludes in Auckland on 31 Jan 2016.

*Quest* then returns to Sydney on 31 Jan for a 13-night voyage, after which will be a 17-night Great Barrier Reef & Bali sailing on 13 Feb that ends on 01 Mar.

The 694-passenger ship will make 25 port visits while in Australia & New Zealand.

Bookings have opened today.

## Starwood expo 2014

**STARWOOD** Hotels will bring representatives from properties around the globe to Australia next month for the 2014 Starwood Expo Australia.

Events will be hosted in Perth, Sydney, Melbourne and Brisbane, and Starwood account director global retail and luxury sales Asia Pacific, Karen Morris, said there would be some "very exciting prizes" given away.

The expo is open to Starwood's trade partners only - to register to attend [CLICK HERE](#).

## Window Seat

**BORDER** crossings are never usually this fun.

A new service in the Spanish town of Sanlucar de Guadiana allows travellers to quickly transit into Portugal - by riding an exhilarating zip line.

The 'Limite Zero' ride costs just €15, and is much faster than the alternative, which is a ferry service into Alcoutim, Portugal across the Guadiana river.

The 800m ride lasts about a minute, but also crosses a time zone, meaning riders technically arrive in Portugal just over an hour after they set off.

**TRAVELLERS** needing to "spend a penny" while visiting the Chinese city of Chongqing have several rather unusual options.

The city is nurturing a reputation within China for bizarre public toilets, with the Jiulongpo district now featuring conveniences in the shape of toy tanks, gigantic digital cameras and zoo animals.

Authorities have confirmed plans to erect 22 of the creative WCs across Chongqing, at least half of which are expected to be in place this year.

The dunnies appear to be themed according to their location, with one toilet near an electronics market in the form of a huge personal computer.

## Sabre Q1 results

**SABRE** Corporation says global travel industry growth was "very healthy" in the three months to 31 Dec, with airline and hotel customers seeing sold demand.

The firm reported a net loss for the period of US\$2.8m, better than the \$15.8m loss for the previous corresponding period.

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## Travel By Design luxury show



**BOUTIQUE** Sydney travel agency Travel By Design recently partnered with a group of luxury travel companies to showcase their products to clients at the prestigious Audi Alto Pennant Hills Showroom in Pennant Hills.

Held on 06 May, the unique event was the 'brainchild' of Travel by Design md Voytek Lasek following a visit to the Audi Museum in Ingolstadt, Germany.

"We feel that our clients are looking for unique experiences.

"We thought that it would be a perfect opportunity to take them on a virtual journey with our suppliers at a unique venue, and we wanted to inspire them with the extraordinary," Lasek said.

Travel companies participating at the show included Silversea, Albatross Tours, Uniworld and Belmond Luxury Trains & Cruises which represented Venic Simplon Orient-Express.

More than 60 VIP clients and

guests attending were treated to butler and valet service and top quality food and wine, organised by Travel By Design.

Clients also had the opportunity to meet with 2014 Miss World Australia entrant, Stefania Lasek - daughter of Travel By Design directors Voytek & wife Jeanette.

**Pictured** on the Audi showroom floor from left are Sally Beitsch, Travel by Design; Jeanette Lasek, director Travel by Design; Cheree Farrell, Albatross Tours; Scott Graham, Uniworld; Karen Conlon, Belmond; Leanne Fonagy Silversea; Cleve Holloway, Travel by Design & Voytek Lasek, director Travel by Design Pennant Hills.

### MAS quash rumour

**MALAYSIA** Airlines has dismissed reports the carrier was closing several departments for a full day on 28 May, confirming "operations will run as normal."

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### BESydney campaign

**BUSINESS** Events Sydney has announced the launch of a new brand and communications campaign, which will take place at the IMEX 2014 show in Frankfurt.

BESydney is sponsoring "The Inspiration Centre" at IMEX, with the "shiny new brand" to be unveiled on 20 May.

More MICE updates in today's issue of **Business Events News** - [CLICK HERE](#) to subscribe for free.

### Golf Tourism NZ

**TOURISM** NZ has "confirmed an ongoing role" for industry advisory group Golf Tourism New Zealand (GTNZ), which came together in Apr last year to help support the growth of high value visitor arrivals.

GTNZ is made up of key golf industry players, and will formally undertake liaison between Tourism NZ and the golf industry.

### Nexus targeting affordability

**WHOLESALE** Nexus Holidays says it's well-placed to attract more international travellers looking for affordable all-inclusive tours, after the "tough budget" delivered earlier this week.

National bdm Richard McKisack said the operator's pricing "will play our part in maintaining Australians' insatiable appetite for travel", with guaranteed departure all-inclusive tours available to China for \$2295ppts for 12 days including all flights.

Vietnam packages start at \$2599, Japan is on offer for \$3790ppts and USA/Canada East Coast available from just \$2299 per person twin share including all flights (excluding meals).

From 15 May Nexus has also increased its commission to 15% across the board for all products, tours and specials - 1800 816 828.

### Wilderness Australia

Tailor Made Safaris



### Luxury Australia Specialist – Sydney Based

Wilderness Australia specialises in exclusive tailor-made safaris throughout Australia. As a complete up-scale destination management business we work with a strong network of trade partners and direct clients around the globe.

We are seeking an individual with a strong customer service ethic, a passion for travel, and desire to create truly unique experiences to join our business.

#### The Role:

To maximise sales for Wilderness Australia through offering a bespoke travel consulting service above and beyond what is available elsewhere in Australia. Responsibilities include:

- Creation of fully bespoke itineraries and experiences
- Research and development of innovative products around Australia
- Foster strong working relationships with suppliers and clients
- Monitor and manage efficient operations for clients in country

#### What we are looking for:

A skilled individual seeking to join a high performing team to help support the growth of the business. The following attributes are required:

- Experience working with high end and VIP clientele
- A strong commercial and customer service focus
- Passion for travel and Australia
- A proactive and creative approach

#### Interested?

Please forward your expressions of interest to [info@wildernessaustralia.com.au](mailto:info@wildernessaustralia.com.au) including a cover letter and full resume. Applications close 23 May 2014.

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## Technology Update

Today's Technology Update is brought to you by Amadeus IT Pacific.

### Are you shaping the future of travel?



Travel is an industry that thrives on innovation - whether it's the next generation biofuel aircraft, a three bedroom on-board apartment or an inspirational travel search tool.

It's hard to believe that Amadeus was founded just 27 years ago and through hard work, constant innovation and a partnership approach, has become the global leader in travel technology.

Diversification has also been a key strategy for Amadeus.

In 2000, we ventured into the airline IT world with the development of the Amadeus Altéa® suite which introduced a new approach to travel: for the first time agents and airlines worked in the same system, bringing unrivalled benefits for both parties. These benefits are enjoyed by 120 airlines around the world that are contracted to use Altéa®.

Last week we announced the largest addition to the Altéa® family, Southwest Airlines, the largest US domestic carrier.

Amadeus continues to shape the future of travel by venturing further across the travel ecosystem. Through investment in R&D and through acquisitions, we are starting to extend the same community platform benefits to airports, hotels and rail. Our next stop: a community IT platform for rail in Europe with the joint venture members of BeNe Rail International.

If you are excited about **shaping the future of travel**, like we are, **have a chat with one of our team today.**

**Tony Carter, Managing Director, Amadeus IT Pacific**

**AMADEUS**

## Kakadu experiences

**TWO** new touring options are now available for passengers to experience while in Kakadu.

Announced by Kakadu Tourism yesterday, the new options include a photography tour led by local renowned landscape photographer Paul Arnold, as well as full-day 'Footprints of the Past' tour that explores "the historical wonders of Kakadu."

The two-hour photography tour is \$250pp for up to seven people and the full-day history trip is \$250 per adult & \$205 per child, which includes pick-up and drop-off to guests staying at Cooinda and Jabiru hotels.

The new additions enhance the existing line-up of tour offerings, a Spirit of Kakadu Adventure Tour and 'Under the Stars' cruise of Yellow Water Billabong.

See [www.kakadutourism.com](http://www.kakadutourism.com).

## Canton special fares

**CHINA** Southern has dropped Canton Route fares to more than 20 destinations across Asia and the subcontinent to as low as \$767 return in Economy class.

Destinations include Beijing, Shanghai, Chengdu (from \$767), Kathmandu (\$792), Seoul (\$797), Delhi (\$835) and Tokyo (\$996).

Flights operate via Guangzhou.

## Visit Abu Dhabi app

**THE** Abu Dhabi Tourism and Culture Authority has announced the roll out of its new mobile app.

The free 'Visit Abu Dhabi' app provides details on attractions & experiences in the emirate, along with easy-to-navigate info, trip planning tools, currency convertor and a full list of hotels, restaurants and spas.

It's available for iPhone, Android & Windows devices.

## Follow the Lights trip

**BENTOURS** has begun taking bookings for its 2015 one-off departure to track the Northern Lights of Scandinavia.

The 14-day Follow the Lights tour of Norway & Finish Lapland departs Bergen on 24 Jan and incorporates the best vantage points to view the Northern Lights, as well as a week long coastal voyage with Hurtigruten.

It is priced from \$5,895ppt and on sale until 16 Oct - more at [www.bentours.com.au/au/ftl2015](http://www.bentours.com.au/au/ftl2015).



## Travel Specials

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HOLIDAYS

**THIS** week's *Travel Specials* is brought to you by Pinpoint Travel Group. If your firm has released a travel special you'd like to make the industry aware of, send the details to [specials@traveldaily.com.au](mailto:specials@traveldaily.com.au).

The USA is on sale with packages across California starting from \$239pp. Offers include 4 nights accommodation, FREE nights, FREE breakfast, hotel credits and more. **CLICK HERE** for more details.

Hot offers to Singapore flying Singapore Airlines! Packages include return flights, 4 nights accommodation, FREE nights, FREE room upgrades, late check-out and more for \$1,209pp. Plus a selection of sightseeing tours starting from just \$31pp. **CLICK HERE** for additional information.

Australia mega flyer is out now and showcases some of the hottest deals from some of Australia's best holiday experiences. Nature escapes, by the sea retreats and food & wine packages start from \$344pp. More **HERE**.

A Bali getaway sale flying Virgin Australia is priced starting from \$725pp. Package includes return flights, 5 nights at the 4 star Magani Hotel & Spa, 1 FREE night, FREE private car transfers, breakfast daily and more. **CLICK HERE** for full details.

The Maldives is on sale this week with packages starting from \$919pp including 4 nights at the Paradise Island Resort & Spa, half board meals, return speedboat transfers and meet and greet on arrival. More **HERE**.

## TNZ Sunrise winter coup



**TOURISM** New Zealand, Accor and the Seven Network have this week announced a "major coup" to bring the presenters of its popular breakfast-TV program head to Queenstown to showcase the destination.

The pact with *Sunrise* beamed into the homes of audiences around Australia from NZ's South Island winter wonderland over two days next month.

It's the first time in more than three years since the entire *Sunrise* program travelled as a whole unit abroad and the first time to New Zealand.

Hosts David Koch, Samantha Armytage, Natalie Barr, Mark Beretta and Edwina Bartholomew

are all taking part in the program, to be telecast on 19 and 20 Jun from locations in and around Queenstown including Skippers Canyon, Mt Hutt, Tekapo, Mackenzie, the Remarkables, Wanaka and Coronet Peak.

Executive producer Michael Pell said each presenter would have their own winter challenge to complete while in Queenstown.

TNZ gm Australia Tony Saunders said the TV campaign will "further motivate Australians to discover a broad range of winter activities as well as reinforce how accessible we are to Australians."

Kochie, Nat, Sam and Berets are **pictured** above donned in winter attire posing with some Kiwis.

## Driveaway Prestige

**DRIVEAWAY** Holidays has launched "Prestige Car Hire" offering a range of upmarket vehicles including Porsche, Audi, Lamborghini, Jaguar, Aston Martin and Maserati.

Available in selected cities in the UK, Europe and the USA, the DriveAway Prestige Car Hire program will guarantee most vehicle models and offers the option for nominated hotel delivery and collection services.

DriveAway has also expanded its offering to include chauffeur driven transfer services in a variety of worldwide locations - details 1300 723 972.

## SQ code to Tonga

**VIRGIN** Australia has sought permission to enable Singapore Airlines to begin codesharing on services on the Tonga route.

Lee-Anne Tomkins, VA manager of government and international relations yesterday informed the Int'l Air Services Commission of the Australian carrier's intention to expand its strategic alliance with Singapore Airlines.

**MEANWHILE**, the IASC has given Qantas the green light to add Bangkok Airways as a new code share partner to its Thailand & Singapore determinations.

In handing down its decision, the IASC commented that it was "unlikely Bangkok Airways would commence own aircraft operations to Australia absent the codeshare, at least in the short to medium term."

The ruling enables PG to place its code on QF metal from 01 Jun.

## AFTA hails "overwhelming ATAS support"



**AFTA** says yesterday's Brisbane ATAS workshop was a full house, with many travel intermediaries in attendance to gain information on how to join the scheme.

AFTA ceo Jayson Westbury said many expressed their intention of joining the scheme, with the BNE event the first in a national roadshow which wraps up in Sydney on Thu 29 May.

Yesterday's workshop also marked the formal opening

of registrations for ATAS (see p1), with Westbury saying the events are an important step in maintaining communication channels so participants can make "informed decisions about joining ATAS."

"Our aim is to be as transparent and informative as possible".

**Pictured** above in Qld yesterday is the AFTA team of David Tooze, Gary O'Riordan, Belinda Herbert, Jayson Westbury & Jo Tralaggan.

## EvergreenTours A World of Discovery

### Advertising & Consumer Marketing Executive

Evergreen Tours is one of Australia's leading premium tour operators specialising in deluxe touring and cruising in international and domestic locations. The company is growing and there is an opportunity for an experienced Marketing Executive in our Sydney team working with the General Manager and National Marketing Manager.

The successful applicant will be responsible for implementing advertising and marketing plans, primarily across print and digital channels but also some broadcast activity. The role involves:

- Developing and maintaining media schedules within budget
- Booking media and associated administrative functions
- Monitoring and reporting advertising effectiveness
- Developing and production of press advertising and consumer marketing collateral, including copywriting
- Briefing and developing creative and media campaigns with in-house and external agency partners
- Implementing integrated advertising and consumer marketing plans with tourism partners
- Managing competitions and giveaways

This role will suit an organised, proactive applicant who possesses:

- 2-3 years minimum advertising and marketing experience
- The ability to operate within a budget
- Excellent written, verbal and interpersonal skills
- Strong copywriting skills
- Sound print production skills; digital experience is advantageous
- Excellent planning and organisational skills with attention to detail
- Creativity and problem-solving skills
- Excellent time management and the ability to meet deadlines
- The ability to work well as part of a small and busy team
- Maturity, drive, motivation and enthusiasm
- MS Office Experience
- Tertiary qualification in Marketing, Business or Communications

Evergreen Tours offers:

- Opportunities to access travel industry benefits
- Supportive management and a positive working environment
- A dynamic company with a great culture and a drive for success

Please send a cover letter with salary expectations and your resume to:  
employment@scenictours.com

Applications close COB Friday, 23rd May 2014.

## the aotgroup

### Senior Database Coordinator (Melbourne or Sydney Based)

The AOT Group, Australia's largest privately owned travel company, is looking for a Senior Database Coordinator to play a key role in the Content Division – ensuring the AOT Group Inventory/Contracted Allotment is sourced, loaded, updated and maintained on a daily basis. Liaising with our in-house reservations teams and external suppliers regarding allotment negotiations and related queries, you will ensure access to accurate and plentiful inventory for instant confirmation.

Reporting to the General Manager - Content the successful candidate will also be responsible for actioning and coordinating Helpdesk requests relating to inventory updates, and actively sourcing top ups on as many products as possible. The role is supported by a team of two people located in the Mumbai office and monitoring these team members is a fundamental part of the role.

**To be successful you will preferably possess:**

- A working knowledge of Tourplan iS, although full training can be provided;
- High level negotiation skills;
- Decisive and self-starting attitude with energy and motivation;
- A demonstrated record of excellent customer service;
- Sound knowledge of Microsoft Word & Excel;
- The ability to build lasting relationships;
- A high level of accuracy and excellent attention to detail;
- Sound analytical skills and ability to interpret data relating to inventory materialisation;
- Ability to work under pressure, to think outside the square and to meet deadlines.

The successful candidate will have a positive attitude and a drive to succeed in AOT's high level, fast paced environment.

**To apply email [careers@aot.com.au](mailto:careers@aot.com.au).**

**Applications will close 5pm Friday 23 May 2014**

# Travel agents in Dubai - what a feeling!

**AGENTS** on the 2014 "Giga Famil" hosted by Emirates and Dubai Tourism yesterday really got into the swing of the destination, with a workshop and lunch hosted by the Meydan Hotel followed by an amazing desert safari experience courtesy of Arabian Adventures.

23 local Dubai partners showcased their wares to the 250 agents in attendance, with presentations by Dubai Tourism, Emirates and platinum sponsors Jumeirah Hotels & Resorts, Address Hotels & Resorts and Sofitel.

The presentation included the unveiling of a new MyDubai video as well as an update on the new Dubai Tourism logo, which spells the name of the emirate in both English and Arabic (**TD 09 May**).



Dubai Tourism's Julie King reminded attendees that Australian numbers to Dubai soared 39% last year, with the emirate having the bold target to become the most visited city in the world.

In the afternoon the agents headed off in a fleet of four wheel drives to explore the desert, with the exhilarating drive followed by a dinner experience complete with camels, belly dancers, henna, a falcon show, henna tattoos and smoking the "hubby bubbly" shisha.

**Travel Daily** will be reporting live from the Emirates/Dubai Tourism Giga Famil all next week.

More pics from yesterday at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



**LEFT:** Dubai Tourism's Julie King addresses the agents.



**LEFT:** Pointing out the distinct advantages of Dubai at the Meydan Hotel which is located at the Dubai racecourse.

**BELOW:** Thanks for the experience, Arabian Adventures!



**LEFT:** Check out the 4WDs!  
**BELOW:** Remind me where we are again?



**LEFT:** The workshop and desert safari day came after an official welcome on Wed evening at The Fairmont the Palm.

Enjoying a balmy Dubai evening fresh off the plane and ready for action the next day are some of the NSW agents on the Giga Famil.

# We know whose birthday it is...



**THE** Travel Authority last night celebrated ten years in business, with a spectacular function in Sydney attended by a who's who of the travel industry.

Key clients along with suppliers such as airlines, hoteliers, car rental suppliers and other long-term partners of the business attended the glittering gala, which also featured a surprise performance by famous Aussie crooner and "national treasure" Marcia Hines.

MD Peter Hosper said the exceptional growth of the company could be attributed to a determination to treat clients and suppliers with respect.

"At every step of the way, as we expanded into new markets and segments, our inspiration has been our clients," he said, while keeping suppliers on an equal footing had also been a key focus.

The Travel Authority Group now has offices in Sydney, Perth, Melbourne, the NSW central coast and Sydney's Northern Beaches, as well as the "thriving" The Events Authority operation.

Hosper and the company's co-founder Sarah Bush are pictured above with Marcia Hines, with lots more pics from the event at [facebook.com/traveldaily](https://facebook.com/traveldaily).



**Above** are Louise Allen from Etihad Airways with Parris Fotias of The Dorchester Collection.

## \$734++ BA UK airfares

**BRITISH** Airways has released return Economy class fares priced from \$734 (excluding taxes and surcharges) to the UK & Europe as part of "World on Sale" promo.

Taxes bring prices up to \$1,899 to London, BA website indicates.

Premium Economy and Business class airfares are available from \$2,199+ and \$6,300+ respectively, when booked before 01 Jun.

Prices are valid departing from Sydney on BA metal and through codeshare partners Qantas, Cathay Pacific and Japan Airlines, from all major Australian ports, for travel between 01 Sep & 30 Nov or 16 Jan & 24 Mar.

Sale fares apply to all serviced destinations except for Russia, Greece & Turkey, which are more.

Friday 16th May 2014

## Top Wotif reviews

**ADELAIDE** hotels have been recognised for achieving the highest review scores in the country by guests who shared their opinions on Wotif.com.

Hotels in the 'City of Churches' on average polled at 4.13 out of 5, based on analysis of over 950,000 hotel reviews as of May.

Hobart followed with a score of 4.11, then Melbourne (4.02), Brisbane (4.00), Perth (3.99), Canberra (3.96) & Sydney (3.94).

## WIN A TRIP FOR TWO TO HAWAII

Throughout May, **Travel Daily** is giving readers the chance to win a fabulous holiday to the island Oahu, courtesy of **Hawaii Tourism, Outrigger Reef on the Beach and Hawaiian Airlines**.

The prize includes:

- Two return economy tickets on Hawaiian Airlines between Sydney or Brisbane to Honolulu, Oahu;
- Five night stay at Outrigger Reef on the Beach in Ocean View Room plus breakfast for two;
- Round-trip shared transfers between Honolulu Airport and Outrigger Reef on the Beach.

Every day **Travel Daily** will ask a different Hawaii-related question – just read the issue and email us your answer. There will be 22 questions in total, which will also be posted on our website.

At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this fantastic holiday to Hawaii.

Email your answers to: [hawaiicomp@traveldaily.com.au](mailto:hawaiicomp@traveldaily.com.au)



**Q.12: Are surfboards included in Hawaiian Airlines free baggage allowance?**

Hint, see [www.hawaiianairlines.com.au](http://www.hawaiianairlines.com.au).

[Click here for more info and terms & conditions](#)



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AA FULL PAGE



*Working in partnership with the Australian Travel Industry*

### Recruitment Consultant

**Brisbane CBD 1st year OTE\$82K – Ref:1014PS1**

Love travel but sick of the low commissions and shift work? Travel Trade Recruitment is an independent, award winning recruitment specialist and we are opening a new office in Brisbane CBD due to client requirements! If you have solid industry experience and enjoy working in a target based sales role where no 2 days are the same this may be the opportunity you have been looking for. We offer a very competitive base salary plus uncapped commissions and incentives. Bring your passion for travel and love of sales to this rewarding role! Opening 1st July 2014

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

### Cruise Reservation Travel Team Leader

**Sydney - \$70,000 - \$75,000.Ref:1088SJ1**

If you have cruise product knowledge, supervisory & reservations experience, customer service skills & the ability to work to sales targets, please read on! A Cruise Company are looking for a forward thinking team leader to manage their friendly team. You will be responsible for managing your team selling luxury cruise products to various worldwide destinations. You will thrive on delivering the highest levels of customer service whilst meeting targets & conversion rates.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

### Travel Account Manager

**Melbourne Competitive Package Ref:1126KF1**

If you have extensive account management experience in the travel industry then this role could be what you are looking for. As the Account Manager for the brand within a global travel company, your primary focus will be to build and maintain strong relationships within the business. You will be working for a world leader and have the opportunity to develop and exceed within your career. Previous experience in client relations and customer service is a must.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

### Hotel Food & Beverage Manager

**Perth \$60K + Benefits Ref:1108LB1**

This gorgeous 5 Star hotel is hunting for their next F&B Manager to lead their team. If you come from a restaurant management background, preferably within a hotel environment and have experience in managing a team, then I want to hear from you! Fantastic hotel staff benefits are on offer for most qualified person. Move from travel back into hospitality and bring your 5 star presentation to this exciting and challenging role, where no two days are the same.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

### 24/7 Online Travel Support

**Brisbane CBD \$50K-\$60K OTE - Ref:1128PS1**

Ready to move away from face to face to sales? If you are looking for a job with a difference look no further! This leading online travel company are looking for candidates with first class customer service skills to assist online customers with their travel enquiries, amendments & cancellations. To be considered for this role you must be available to work on a 7 day rotating roster with shifts between 1700 – 0500. Candidates with a calm and diplomatic demeanour would be best suited to this role.

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

### Travel Consultant

**Sydney – \$Base + Commission-Ref:1624RF1**

Do you love working in retail travel but are looking for a change? I have an amazing opportunity for an experienced consultant to join a small experienced team of consultants located in the CBD. The team is looking for a candidate with an amazing attitude to customer service and at least twelve months of industry sales experience. They are prepared to offer a generous base salary plus commission to lock in the right candidate. This position will not last long so act now!

For further information please call Rebecca on (02) 9113 7272 or click [APPLY](#) now

### International Corporate Travel Consultant

**Melbourne \$52-58k Ref: 1117KF1**

Have you got a Corporate Travel background and a strong understanding of a GDS? Can you work to targets and KPI's and offer outstanding customer service to Corporate Clients. Take a step away from Retail travel and move into a more challenging world of Corporate Travel Management. Strong GDS and past corporate or extensive retail experience is required. You will be booking fares and accommodation options, plus land packages, meetings and events requirements.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

### Cruise Travel Consultant

**Adelaide \$DOE Ref:1593LB2**

Travel Consultant wanted for this busy retail agency in Adelaide. Your excellent knowledge of cruise along with your sales skills will be key for this leading company. If you have a minimum of 12 months experience in selling international and domestic destinations, the ability to meet deadlines, are proactive & organised then we want to hear from you! Only experienced cruise guru's need apply for this niche role. Solid salary package on offer for the right candidate!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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