



Wednesday 5th November 2014



Get the best deals to Asia

Asia Sale is on now!

Find Out More



Emirates offers free wi-fi

PASSENGERS on board wi-fi equipped Emirates services are now offered 10MB of free data. with the carrier updating its systems to "eventually enable passengers to have unlimited free access to wi-fi".

Under the current system, after the first 10MB an additional 600MB is available for just US\$1, with EK saying the 10MB allocation is ample for travellers to check-in on social media.

Wi-fi is currently available on

"It is a fact that our customers want onboard connectivity... we've always viewed wi-fi as a service and a value-added part of Emirates' overall product, rather than a revenue stream," Emirates

president Tim Clark said.

all of Emirates' 53 A380s and 28

Boeing 777s, with an "aggressive

retrofit program" underway which will eventually see the

entire fleet covered.

The service is currently restricted by technical limitations such as bandwidth and high costs, but "ultimately we believe that onboard wi-fi will become a free service, and a standard that customers will expect on a full service airline," Clark said.

A free wi-fi promotion in Oct saw a spike in usage, with one EK A380 flight seeing a whopping 153 passengers going online.

Win a Canada trip

REGISTRATION has opened for Canada Corroboree 2015, with trips to Canada up for grabs at the national roadshow which will see over 20 suppliers showcase their wares in Perth, Adelaide, Melbourne, Brisbane and Sydney in Feb next year.

CLICK HERE to sign up.

Get on board!

CAPTAIN Cook Cruises is today highlighting its fabulous array of Sydney Harbour trips - see the last page of today's TD.

Seven pages of news

Travel Daily today has seven pages of news and photos, plus full pages from: (click):

- Consolidated Travel
- AA Appointments jobs
- Captain Cook Cruises



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Book* now through your preferred Rail Europe wholesaler to receive these exclusive prices for clients travelling between 4th November 2014 & 31st March 2015.















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Expedia to swallow Wotif

A COURT hearing in Brisbane this morning has approved the scheme of arrangement which will allow the \$703m Expedia takeover of Wotif to proceed.

The final hurdle was crossed yesterday when the New Zealand Commerce Commission gave its blessing (*TD* breaking news).

Previously, the NZCC had thrown a spanner in the works by delaying its ruling (*TD* 20 Oct), after concerns were raised by NZ accommodation providers that Wotif's removal from the market "may result in them paying higher commission rates to the remaining OTAs".

However Commerce Commission chairman Mark Berry said "we are satisfied that the online accommodation booking industry is dynamic.

"We are seeing sites such as TripAdvisor looking at competing

KE out of Kenya

KOREAN Air is set to suspend services to Nairobi, with GDS showing reservations closed on KE's Kenya route from 24 Dec with a resumption from 17 Jul.

directly with OTAs in this market by allowing accommodation providers to promote themselves directly alongside OTAs.

"We expect this to constrain Expedia and Booking.com in the future," Berry said.

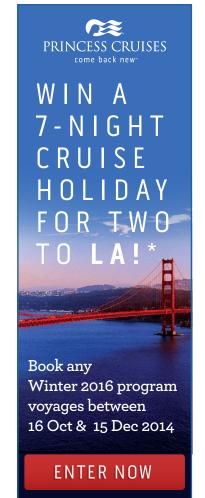
Last week, TripAdvisor for Business president Marc Charron told *Travel Daily* about the company's plans to expand its Instant Booking feature into the Australian and NZ market (*TD* Fri), enabling hotels to offer rates and availability to consumers on the site's "meta auction' facility.

ASIC has given in principle approval for Wotif to not hold an annual general meeting if the scheme is implemented by 16 Jan.

GKI waterpark

DAY tripper facilities on the revamped Great Keppel Island resort will include a "deluxe waterpark," according to an update from the developers, Tower Holdings.

The project will also feature marina facilities, upgraded sports grounds and a new children's swimming area.







join.travelmanagers.com.au 1800 019 599 suzanneL@travelmanagers.com.au

Lea Burford



*For full terms and conditions visit www.wlcl.com.au or www.wlcl.co.nz









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NZ tempts sandgropers South

TOURISM New Zealand has kicked off a new month-long campaign to entice travellers from Western Australia to the Canterbury region of the country.

The promotional blitz focuses on the bevy of natural attractions and experiences in the region, and covers TVCs, cinema, print, outdoor, online & social media.

"This campaign is about showing Western Australians the diversity of experiences

Discover why relan is so SPECIAL!

We are delighted to invite you to join us for

We'd like to thank you, our travel agents and trade partners for all your work in helping us achieve our best years ever!

Join us for knowledge, music & laughter. Experience great 'craic' (Irish for Fun!) only Ireland can offer.

Plus There are lots of prizes including your chance to win a seat on our 2015 Educational, flying Emirates to Dublin.

To find out why Ireland is so special, register your place now! Hurry – RSVP is essential.

Venues (click to RSVP)

<u>Brisbane – 25 November</u> Hilton Hotel, 190 Elizabeth St 5:30pm

Sydney – 26 November

Dockside Function Centre – Cockle Bay Wharf Darling Habour 6pm

Melbourne – 1 December

Royce Hotel, 379 St Kilda Rd 5:30pm

Perth – 2 December uxton Hotel, 1 St Georges Terrace 5:30pm



Christchurch and Canterbury have on offer in the hope they'll jump on a transTasman flight," TNZ general manager Tony Saunders said.

'Sandgropers' represent 9% of the current holiday arrivals into New Zealand and represent the fastest growing state from Oz.

Saunders said West Australians tend to stay longer when on the ground in New Zealand, with trip durations on average at 14 days - some 3.5 days longer than the Australian average.

TNZ's latest marketing push is an extension of the Everyday a Different Journey campaign, and is run in partnership with Christchurch Canterbury Tourism and Christchurch Int'l Airport, along with Wellington, Marlborough, Kiwi Rail and Interislander and Air New Zealand which operates seasonal services between Perth and Christchurch.

Vegas LINQ opening

THE "socially-minded" 2,253room LINQ Hotel & Casino has opened to guests in Las Vegas.

Designed as a destination resort, the property offers direct access to The LINQ Promenade's shops, restaurants, entertainment facilities including the Higher Roller observation wheel & more.

Dusit Kenya launch

THAILAND-BASED hotelier Dusit International will open its first property in sub-Saharan Africa this month in Nairobi.

Located in the "leafy & secure" Riverside Drive suburb of the Kenyan capital, dusitD2 Nairobi features 101 rooms and five restaurants and bars.

Excite Europe recruit

EXCITE Holidays has appointed a UK-based executive to lead the B2B wholesaler's expansion into Europe (TD Mon).

With 20 years travel industry experience, Adrian Marpole will drive Excite's growth in the market as head of sales - Europe.

His credentials include senior positions at Gold Medal Travel, First Choice, Qatar Airways and most recently Miki Travel Limited.

CEO George Papaioannou said he was confident Marpole would help the Australian-owned firm bed down new relationships with travel agencies and wholesalers throughout Europe.

Avalon comp winner

CONGRATULATIONS to

Christine Mangan of helloworld Torquay who has been chosen as the winner of last month's Avalon Waterways competition which featured exclusively in TD.

She has won a luxurious French prize pack which includes his and her Louis Vuitton weekend bags, three nights in a Junior Suite at the Sofitel Sydney Wentworth, a bottle of Dom Perignon & more.



Window Seat

FOUR months ago, pertinacious American low-cost carrier Spirit Airlines encouraged its guests to embrace the hate and dish out all the complaints and vitriol they could about the carrier.

The carrier even put up 8,000 frequent flyer miles to each pax who "vented their spleen", with the carrier receiving 30,000 responses in the first 72 hours.

A special website was set up at www.hatethousandmiles.com, which is where the carrier has now posted its official findings.

Amusingly, Spirit Airlines ceo Ben Baldanza said the "State of the Hate" report found more than half of respondents vented about how much they hated travelling on other US airlines.

Despite that, 40% of the vitriolic submissions were aimed firmly at Spirit itself.

The carrier said it now needed to further educate passengers on its low-cost business model.

For an entertaining video using muppet-style characters to look at the results, CLICK HERE.

SeatGuru

Sabre Red App of the week:



Quickly find seating, amenities, and reviews.

Try it now! ▶





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Wednesday 5th Nov 2014

Accor milestone

THE 826-room Park Lane Hong Kong hotel will reposition under the Pullman brand effective 01 Jan, becoming Accor's 600th hotel in the Asia Pacific region.



EMIRATES' decision to run with a German-themed marquee during the Emirates Melbourne Cup yesterday proved very fitting, given the ties of the German horse Protectionist which took



out 'the race that stops a nation'.

"This year's German-themed marquee has provided the perfect way to honour our services to Frankfurt, Hamburg, Dusseldorf and Munich, connecting with our customers and deepening our commitment to Emirates' global destinations," EK divisional senior vp commercial operations East, Barry Brown said.

The EK marquee hosted a harras of celebrity fillies and stallions, including New York "it girl" Gigi Hadid, Ronn Moss from The Bold and the Beautiful and 'sheikh of tweak'. Shane Warne.

Brown is pictured (right) with EK divisional vp Australia/NZ Rob Gurney and Foreign Affairs Minister Julie Bishop.

Peregrine into Taiwan

A NEW nine-day touring itinerary through "underrated" Taiwan has been introduced by Peregrine Adventures for 2015.

It's the first time the company has offered a trip to the country as part of its Asia program, saying it is "slowly starting to enter travellers' bucket lists".

Setting out from Taipei, tour highlights include sampling the island's exotic cuisine - a mix of flavours from China, Japan and Portugal, visits to Yangmingshan National Park, night markets and the gold rush town of Jiufen, plus cycling and hiking opportunities.

"[Taiwan is] a burgeoning travel destination, but if you're quick you can avoid the crowds and discover a tranquil beauty that will put new meaning to the term 'Made in Taiwan'," Peregrine Adventures managing director James Thornton said today.

The Treasures of Taiwan trip has four departures between Mar & Oct, priced from \$2,745pp.

Meet Hawaii guide

HAWAII Tourism Oceania has released its latest directory for event planners which showcases the US state's conference, meetings and events facilities.

The Meet Hawaii Guide provides an overview of Hawaii's six islands and provides detailed info on pre-& post-conference touring, accom and dining options, special events and unique experiences along with 'volun-tourism' projects.

For more details, CLICK HERE.

MOVEMBER will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a Shaving Brush Travel Kit.

It's not to late to join - register at au.movember.com (add your company name after your name and choose to join the **Amadeus** IT Pacific team).

Email your before and after pics and progress updates to mocomp@traveldaily.com.au and we will showcase them on Facebook and in Travel Daily. Get involved as an Amadeus Mo Bro! Click **HERE** to learn

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more about the program.

Choice appointment

DANIEL Kitch has today been announced as general manager of development at Choice Hotels Australasia.

In the position, Kitch will focus on expanding the portfolio of the Choice Hotels franchise network in Australia and New Zealand markets, CHA commented.

China Airlines (CI) 3 weekly Sydney - Christchurch Flights







meals /drinks All inclusive fares from AUD\$179 one-way in Economy; **AUD\$484** in Business

baggage





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Air travel trends positive

PASSENGER demand for air travel tempered somewhat in the month of Sep following strong growth during Aug, according to official results today from IATA.

Revenue passenger kilometres rose 5.3% year-on-year for the month, down on the 6.3% rise recorded for the month prior.

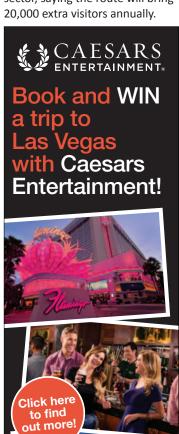
Capacity remained controlled in many markets, rising 5.1% and leading to average load factors remaining above the 80% mark.

SilkAir lands in Cairns

NORTH Queensland will soon be directly linked with Singapore after SIA regional offshoot SilkAir announced Cairns as its newest destination (*TD* breaking news).

Subject to regulatory approval, the service will operate on a triangular basis with the existing Darwin service, flying direct to Cairns once weekly and via DRW for the other two services.

Queensland Tourism Minister Jann Stuckey praised SilkAir for its confidence in the state's tourism sector, saying the route will bring 20,000 extra visitors annually.



In the Asia-Pacific, airlines pumped capacity into the market, which was largely not taken up despite stronger trade activity.

Demand grew 4.8% compared to the year prior, however the 7.2% jump in capacity sent load factors down 1.7% to 76.2%.

Lengthy strikes at Air France impacted growth among European airlines, with int'l demand rising only 3.9%, nearly half the 7% figure posted in Aug.

IATA director general Tony
Tyler said air travel was currently
performing a "delicate balancing
act" with plenty of risks impacting
demand such as the Ebola crisis &
political instability in key markets.

ATDW booking tool

AUSTRALIAN tour operators will continue to have free access to the Australian Tourism Booking Widget on their websites for the entirety of 2015, ATDW has said.

The free booking button has been a joint project of ATDW and its technology partner V3, run over 18 months and developed to allow small tourism businesses to offer online booking capabilities.

Operators who have registered to use the widget by 31 Dec will have access to the tool for 2015.

SB Summer Savers

EARLYBIRD fares to New Caledonia have been released by Aircalin, valid for sale to 28 Nov and for travel to 31 May 2015.

Seats start from \$529 gross from Brisbane, \$549 ex Sydney and \$599 from Melbourne, with some surcharges applicable for peak season departures.

W-Class seats with Aircalin are protected for sales from Australia.

New B6 MEX routes

JETBLUE Airways has proposed to launch new routes between Fort Lauderdale and Orlando to Mexico City, starting in Jun.

The low-cost carrier told the US Dept of Transportation it plans to offer a thrice daily service to MEX from FLL and daily frequencies from MCO using 150-seat A320s.

MEANWHILE, JetBlue has flown between Boston and Costa Rica for the first time, with the new weekly seasonal service becoming the fourth US port to link the Central American nation.

On The Go promotes

KAT Nitarski has been named as the new Queensland business development manager for On The Go Tours, having been promoted from its reservations department.



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PTMs dine on Vietnamese culture



PREFERRED partner supplier Buffalo Tours recently welcomed this group of Personal Travel Managers on an adventure of a lifetime in Vietnam & Cambodia.

The exclusive TravelManagers famil saw the group hop onboard Vietnam Airlines for the journey from Australia to Ho Chi Minh City for a packed itinerary.

Kicking off at the Cu Chi Tunnels, the group looked at how vital the tunnels were for the country during the Vietnam War in terms of providing supplies and more.

Also vital to any visit to Vietnam was an experience on the Mekong Delta river, where the group marvelled at the lifeline the river provides, with villages on

the banks and the vibrant activity at the famous floating markets, capped off with an exciting cooking demonstration onboard.

Later, the group crossed into Cambodia and visited the Tra Su Cajuput Forest and eco-reserve, with another highlight coming while spending time with monks at a local monastery.

Pictured above is the group setting sail for Mekong Island, from left is Robbie Barrett, Amy Scott, Buffalo Tours; Debra Deane, Charlotte Chun, Vietnam Airlines; Maria Rainone, Tin, local guide; Josie Puglia, Penny Meallin, Sarena Taylor, Tanya Patterson & Suzanne Laister, TravelManagers National Partnership Office.

Luxury Travel Specialist, Sydney

Due to the expansion of our business, World Travel Professionals is looking for a dynamic and talented individual to join our award winning team in Double Bay.

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In return for your knowledge, creativity and professional skills, we offer a great working environment, an excellent salary and incentive package, and the opportunity of working with one of Australia's leading travel management companies.

Confidential applications to:
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Head of Operations
Tel: 02 9302 0700

Email: Chrissi.mcdiarmid@worldtravel.com.au





Wednesday 5th Nov 2014

Win with Rail Europe

Eurostar, in cooperation with Rail Europe, is celebrating their 20th anniversary this November by giving away 4 x \$200 Coles Myer gift cards to *Travel Daily* readers.

You can book exclusive promotional fares with Rail Europe GSA's at more than 20% off the regular lead in price until 17 Nov 2014. Fares are valid for your clients travelling between 4th November 2014 & 31st March 2015. Book with CIT Holidays, Infinity Rail, Rail Plus or Rail Tickets.

To win, answer each daily question and the weekly Friday question. Each week, the two agents who answer every question and have the most creative answer to Friday's question will win.

Send your answers to: rail@traveldaily.com.au



How far in advance can you book Eurostar tickets in Rail Europe GSA's?

Mistakes made online

ONE in four travellers booking flights or holidays online make a mistake while doing so, according to a study conducted by five-star travel site LuxuryEscapes.com.

The study of 10,000 Australians found 25% book incorrectly by not paying attention to fine print on validity periods, extra person surcharges, child policies as well as cancellations and amendments.

Other mistakes include not realising prices displayed were per person rather than per room, misspelling names and booking hotel dates not matching flights.

LuxuryEscapes.com ceo Adam Schwab said time zone changes play particular havoc on travellers.

"If you're travelling between different time zones, make sure to double check your arrival date with the airline before booking your hotel stay," he added.

Forty percent of respondents each said they book online to save money and for convenience.

US visa-waiver details

ADDITIONAL information will be required to be disclosed to US authorities as part of enhanced screening measures for visawaiver countries such as Australia.

Effective this week, travellers completing the online visa-waiver application form must disclose additional passport data, any possible alternate names and contact information.

The tighter security comes after the US said it was concerned about the "radicalisation" of ISIL sympathisers from western nations and passport holders who would normally not arouse suspicion when entering the USA.

Thirty-eight countries currently participate in the US visa-waiver program including the UK, France, Japan, Taiwan and South Korea.

Japanese fashion stay

ACCOR has released a range of special 'stay & see' offers at its Brisbane city properties as part of its sponsorship of the Future Beauty Japanese fashion exhibit on display until 15 Feb next year.

The exhibition looks at the many creations of Japanese designers over the last 30 years, on at the Gallery of Modern Art (GOMA).

Packages start from \$171 per night & include overnight accom, breakfast and two exhibit tickets.

Savour the SA flavour

TRAVEL and lifestyle website Lastminute.com has launched a new sales pitch themed around the flavours of South Australia.

In collaboration with the South Australian Tourism Commission, the campaign focuses on Adelaide and its surrounds including the Barossa Valley, with travel deals themed around food and wine.

The 'Savour the Flavours of SA' campaign runs until 16 Nov.

DL expand transfers

PORSCHE transfers from gate to gate for high-value Delta Air Lines customers connecting to other flights have been expanded to three additional US airports.

The service is now available at New York LaGuardia, Seattle Tacoma and Detroit.

In the last year, more than 35,000 high-value customers have utilised the service at New York JFK, Minneapolis, Los Angeles and the carrier's Atlanta hub.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Visitors to **Bannisters** in the NSW south coast town of Mollymook can now enjoy a brand new lounge and bar area for summer, nestled alongside the namesake's Bannisters restaurant, which has also been recently renovated to add Turkish tiles in the lobby.

The design sees pod-style lounges perched overlooking the ocean. The seasonal bar is open late until 19 Dec and then every day until 28 Jan.



New-look one and two-bedroom suites are now available to occupy at the **Dusit Thani Dubai** following significant renovation. Room interiors at the five-star property have been redesigned to maximise space, improvements being the addition of a full-length mirror wall,

new fixtures and fittings and new soft furnishings. Taking on a Thai-style, timber furniture is complemented by hand-carved artworks & sculptures.



Luxury Thai resort **Rayavadee** has completed renovations & refurbishment on its 55 Deluxe Pavilions, with the result a proud reflection of the resort's contemporary Thai style. Works included the redesign of the living plan while retaining a Thai feel with bamboo, rattan and

stone to blend in with the natural surroundings. Bathrooms have been upgraded, with lots of air & natural light in keeping with the resort's style.

Citi Prestige Card

BANKING giant Citi Group has launched its Citi Prestige Card in Australia, offering affluent customers access to a range of worldwide travel benefits.

Perks of the Citi Prestige Card include complimentary unlimited access to 700 airport lounges for the cardholder and a guest, FOC hotel stays and status upgrades at Shangri-La and Hilton properties.

The card offers an opt-in to the Qantas Frequent Flyer program and is available to customers with a minimum \$150,000pa income.

Thai Hospitality Group

INDEPENDENT hotel & resort management group Manathai Hotels & Resorts has launched its operations, kicking off at World Travel Market 2014 in London.

The group currently comprises four boutique resorts located in Hua Hin, Koh Samui, Khao Lak and Phuket, with two open now and two more by Jun next year.

Aimed at family travellers, member resorts will also offer the Manathai Kids program, with facilities including bunk beds and dedicated family experiences.

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Nexus/Winners Circle China fam



NEXUS Holidays hosted this lucky group of Concorde Agency Network agents on a Winners Circle familiarisation to China over six days last month.

Pictured at the Panda Research Centre in Chengdu, China in the back row from left are Megan Guardado, Business Jet Travel; Jenny Voss, Air Tickets WA and Chris Moloughney, Emerald Travel.

Front row: Wafik Gobran, Twin Wings Travel; Lisa Myers, WOW! Travel; Dave Simpson, Macedon Ranges Travel Services; Jaculin Lowien, Travel by Wyndham and Richard McKisack, Nexus Holidays.



This month *Travel Daily* is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

• 2 return economy flights between Perth and Mauritius (excluding taxes)

4 nights staying Long Beach resort

Breakfast daily

Everyday TD will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: mauritiuscomp@traveldaily.com.au



Fill in the blank:
Air Mauritius was recently awarded the prestigious
____ star rating by SkyTrax.

air mauritius

SUN RESORTS

BESydney shuffle

BUSINESS Events Sydney has confirmed the appointment of two new Member Directors at its recent annual general meeting.

Returning to the board for a short-term role will be Accor's Scott Boyes, vice president operations for NSW/ACT.

Boyes will be joined by Sydney Harbour Marriott Circular Quay's Helen Radic who is the hotel's director of sales and marketing.

BESydney chairman Col Hughes & ceo Lyn Lewis-Smith welcomed the duo and their extensive knowledge of hotel industry.

Kakadu bird hide

THE Northern Territory Govt will step up the Top End's profile as a bird lovers haven, investing \$114,00 on a new luxury bird hide in Kakadu National Park.

To be located at Bamurru Plains Lodge, the hide will sit six metres off the ground and provide views over the coastal floodplains of Mary River - home to more than 230 species of birdlife.

NT Tourism Minister Matt Conlan said the project will help lure visitors to the region.

Bamurru Plains - a luxury safari camp positioned on Swim Creek Station - will contribute \$38,000 to the new venture.

Germanwings to SAW

NEW twice weekly flights have been introduced between Düsseldorf and Istanbul Sabiha Gökçen Airport by Germanwings.

The services operate on Tue and Sat from the German city.

Travel Daily First with the news

Wednesday 5th Nov 2014

EK red cards FIFA

AFTER an eight year partnership, Emirates has confirmed it will discontinue its sponsorship of FIFA, reportedly due to concerns of bribery surrounding the choice of Russia and Qatar as World Cup host cities in 2018 and 2022.

"This decision was made following an evaluation of FIFA's contract proposal which did not meet Emirates' expectations," the airline told UAE-based media.

The Dubai-based carrier was the first airline sponsor of the FIFA World Cup and will cease its sponsorship at the end of 2014.

According to the UK *Daily Mail*, **one**world's Qatar Airways is evaluating becoming a sponsor in place of Emirates.

SkyTeam app refresh

A SUITE of new tools have been introduced to a revamped version of the SkyTeam app, available for Apple and Android devices.

Tools & services include "SkyTips" (a selection of airport travel tips shared by SkyTeam's online community), "SkyPriority Finder" which identifies priority airport services available at an airport, a "Lounge Finder" and the tailored-to-suit "My SkyTeam" profile.

The app is now also available in simplified Chinese and will soon be rolled out in Spanish.

Travel Sales Consultants

Multiple Opps. Available

If you're an enthusiastic and customer focused person with strong sales aptitude and a desire to move out of a job and into a career, *Ignite Travel Group* has a number of exciting opportunities for **Travel Sales Consultants** to join their team at Broadbeard. This is a fun, variety-packed role in which it will be your **responsibility to sell holiday packages from incoming enquiries**. These roles are offered initially on a casual basis, with full-time permanent contracts on offer from January.

The successful applicants will receive a **highly attractive salary package**, above industry standards, with uncapped commission earnings giving you an **OTE circa \$60,000!** PLUS there is a vast range of further benefits on offer including **discounted travel and incentives**.



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Win a place at the LA Gala in Los Angeles

Rub Shoulders with worldwide recognised celebrities

How to win

To qualify for the grand prize, simply achieve the highest Qantas International ticketed sales (plus growth) between 27 October - 5 December 2014 to be in the running to win

Grand prize

Departing 30 January 2015

Package includes:

- Return flights to Los Angeles
- 3 nights accommodation
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More ways to win

- Weekly prize of a \$500 Voucher for the highest weekly Qantas International ticketed sales
- Daily prizes of a \$100 Voucher issue five Qantas return tickets to any of these desinations; Hong Kong, Shanghai, Jakarta, Manila and London (QF9/10)





Valid for tickets issued by Consolidated Travel or via Quikticket between 27 October and 05 December 2014 on QF International itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The top eight national agents who have the highest Qantas International ticketed sales with a minimum of \$50,000.00 and a minimum 40% growth during the campaign period, when compared to the previous year qualify for a place on the grand prize. One agent each week will also qualify for a weekly prize voucher of \$500 by achieving the highest weekly Qantas International ticketed sales with a minimum of \$20,000 and above when compared to other agents during the campaign period. Agents who also ticket a minimum of five Qantas tickets per day in any combination on the following routes; Jakarta, Manila, Hong Kong, Shanghai and tickets containing London (from/to Melbourne on QF9/10) will qualify for a \$100 prize voucher during the campaign period. Prize vouchers are capped, please email promotions@consolidatedtravel.com.au to claim your prize vouchers by C0B 10 December 2014. The prizes are open to all full time international selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. The Grand prize includes one return economy class ticket for the winning agent from their nearest Qantas port to Los Angeles. Three nights' accommodation, in a twin share standard room at a property in Los Angeles and one ticket to attend the LA Gala Event, all additional travel expenses, insurance, ancillary costs etc are at the passengers expense. Air tickets cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as stated and no compensation will be payable if a w









MAKE NO BONES ABOUT IT AA HAS GREAT ROLES TO CHEW OVER!



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HOT PUT YOUR BUSINESS HAT ON **CORPORATE TRAVEL CONSULTANTS** SYDNEY - SALARY UP TO \$80k OTE

This is your time to move into the exciting world of corporate travel. This global company has offices based in various location in Sydney so you will be able to avoid the long commute to the CBD each day. Be in charge of your own clients building strong lasting relationships through excellent customer service. If you have 2 years retail/corporate travel experience, strong GDS skill, strong selling skills and want to work for one of the global leaders in corporate travel, this is the role for you.

LOOKING FOR SOMETHING CLOSER TO HOME? **RETAIL TRAVEL CONSULTANTS BRISBANE NORTHERN SUBURBS – TOP SALARY PACKAGE**

Does your travel career need re vamping? Experienced travel consultant required to join the successful and sales driven team at this industry leading, independent travel agency. Day to day will see you creating exciting holiday packages to exotic destinations whilst providing your clients with exceptional customer service. An excellent salary package is on offer with fantastic industry benefits, supportive management and loads more! Sound like you? Apply today as this rare opportunity won't be around for long!

CORPORATE ROLES CLOSE TO HOME **CORPORATE TRAVEL CONSULTANTS X 2 GEELONG & MULGRAVE SALARY PACKAGE TO \$70K (OTE)**

This is a great opportunity to work for the Global Travel Management Company and take a step into corporate travel. Work in a great team environment with offices based in Geelong, close to transport, parking and shops. Our client offers a fantastic bonus scheme and excellent staff benefits. Work across a number of accounts and manage your own portfolio of corporate clients. You will be responsible for booking a mixture of domestic and international itineraries and other ancillary services. Call us today

EXPLORE THE POSSIBILITIES OF WHOLESALE WHOLESALE CONSULTANTS

PERTH & MELBOURNE - SALARY PACKAGE TO \$65K+ (OTE) Have you been dreaming of moving behind the scenes and into a wholesale role? This well-known travel company now requires superstar sales consultants to join their expanding teams and assist loyal travel agents with their worldwide holiday requests. From Thailand one day to the USA the next no two calls are ever the same! Working a rotating roster you will be paid a high base salary, uncapped commission and be offered amazing famils! If you have min 12 months industry experience we can help you!

NEW **USE YOUR CREATIVE MARKET FLAIR MARKETING COORDINATOR** SYDNEY – SALARY PACKAGE UP TO \$65K

This is a great opportunity to use your creative flair in an exciting marketing coordinator role. Work for a well-known wholesale travel company that offers an exciting product range. You will be responsible for updating social media, dealing with the companies VIP program, brochure production and organizing events and promotions. If you have 2 years marketing experience, the ability the think outside the box and want to join an exciting company. Make the move today into this exciting role.

TRAVEL CONSULTANTS - EXCITING OPPORTUNITY SENIOR TRAVEL CONSULTANT

SUNSHINE COAST – GET THE BEST OF BOTH WORLDS

Are you an experienced travel consultant with a retail or corporate background? This fast growing travel agency situated in the heart of the beautiful Sunshine Coast is looking for a self-motivated and passionate travel consultant to join their team. Your role will see you booking travel arrangements for a mixture of retail and corporate clients in a team environment. Top notch salary and Monday to Friday hours with only the occasional Saturday, No more Sundays! Sound too good to be true? Apply now to be in the running!

NEW* ROLE IN MELBOURNE LIKE NO OTHER TRAVEL CONSULTANT

MELBOURNE - SALARY PACKAGE UP TO \$65K (DOE)

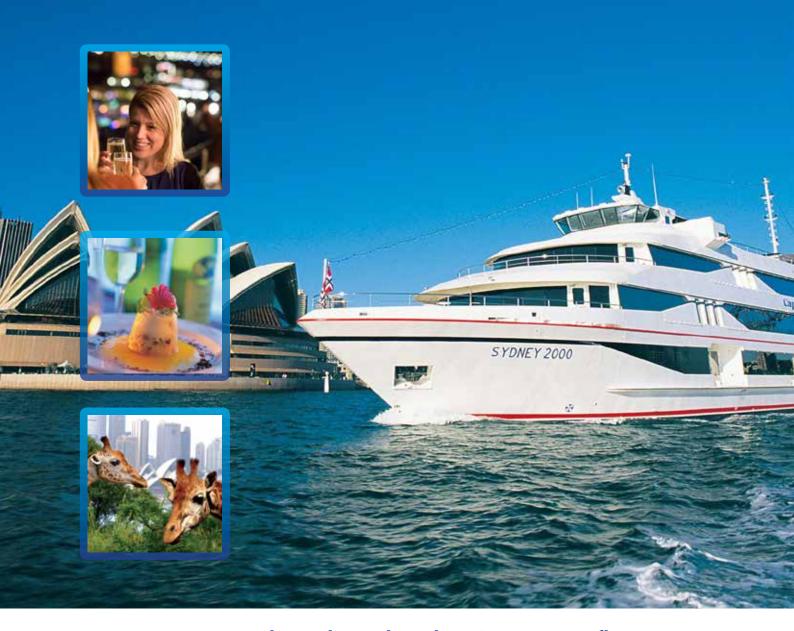
This global travel company provides a service like no other! With an exclusive high end membership base located across the world, they offer a full travel service. You will be servicing their high-end exclusive clientele to arrange their travel and lifestyle needs. No two days will be the same; from securing a yacht in Monte Carlo to a private Safari tour in South Africa, the world is your oyster. If you have strong Amadeus GDS skills, high end leisure experience and a can do attitude we want to hear from you! Call us now!

NEW 10 MONTH CONTRACT RETAIL CONSULTANT MELBOURNE (EAST) - SALARY PACKAGE TO \$55K (DOE)

HOT new role just called in! We have a rare opportunity in Melbourne that is like no other job out there! We are looking for an experienced consultant to join this special interest retail agency for a 10 month contract. Starting at the end of November until October next year, you will be surrounded by a successful and friendly team, assisting the consultants with an overflow of work for discerning clientele including leisure and groups travel. If you have at least 4 years retail and Galileo experience then we want to hear from youl



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