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# Travel Daily

First with the news

Wednesday 12th November 2014



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## RGX forecasting \$100m

**RED** Gum Resources says once it relaunches as The Australian Travel Group (ATG), it intends to become a "significant new force in the Australian travel sector".

The company today released the long-awaited prospectus for a \$3 million capital raising which will see it transform into a travel business via the purchase of Holiday Planet, Asia Escape Holidays and Motive Travel.

ATG is predicting that its overall TTV will rise 16% this financial year to \$100 million, with \$48m in revenue and EBITDA earnings

of \$807,000 for 2014/15.

Key features of the business include its exposure to the travel sector and strong outbound travel over the past few years.

Success factors for travel agents include being part of a larger group with purchasing power, a loyal customer base, "on-trend" product offerings and access to technology.

Holiday Planet is currently part of the Independent Travel Group.

The company intends to grow by expanding distribution channels, focusing on the higher margin leisure market, IT advances and new product lines such as cruise packages, specialty group tours and luxury holiday packages.

15 million shares are on offer at 20c each, with the float envisaged to be completed by 19 Dec.

## Mangan menus

**VIRGIN** Australia is today highlighting its Business Class menu, designed by celebrity chef Luke Mangan.

See the **front page** for details.

## JC Dubai stopovers

**JC HOLIDAYS** is highlighting its range of Dubai product, with a range of affordable hotels, sightseeing and activities ideal for the stopover market.

For more info see the **last page**.

## Nine pages of news

**Travel Daily** today has nine pages of news, including a photo page for **Air Canada**, a front cover page for **Virgin Australia** plus full pages: (**click**)

- AA Appointments jobs
- JC Holidays

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## Vale Barry Huxley

**THE** Australian travel industry is in mourning this week after the untimely death last Sun of Barry Huxley, long-time owner of helloworld Sunbury (formerly Harvey World Travel Sunbury).

Huxley was also a director of CMB Promotions, the company organising Melbourne's annual Christmas TravelLeague event.

The agency's Facebook page has been flooded with condolences and tributes to Huxley, who has been described as a generous inspiration to the industry.

## Sofitel Tahiti response

**ACCOR** has confirmed it is in the process of selling its portfolio of Sofitel brand hotels and resorts in French Polynesia (**TD** yest).

However, Accor told **TD** any sale may see the Sofitel name remain.

"It is too early to say if the resorts' existing branding and management arrangement will alter as this is subject to the new owners," vp Garth Simmons said.

# ATPI buys Griffin Travel

**UK-BASED** ATPI Travel group, which purchased Australian TMC Voyager Travel earlier this year (**TD** 20 Jan), is expanding again with the acquisition this week of global travel logistics specialist Griffin Group.

Griffin has wholly owned offices in 13 countries - including an operation in Perth - as well as joint ventures in another nine nations, with the deal boosting ATPI's presence to more than 100 locations around the world.

Griffin is one of the world's leading specialist agencies in marine, energy services and offshore travel, managing the travel of more than 750,000 passengers annually.

ATPI ceo Graham Ramsay said the Griffin deal will see the group's gross sales soar to more than £1.2 billion (A\$3.7 billion).

"This deal is a major step forward in our plan to increase our global operation, and

enhances the unrivalled service that clients of the business already enjoy," he said.

With the purchase of Griffin, ATPI will boost its portfolio to more than 5,000 different clients around the world, with a workforce of more than 6,300 including those operating as network partners or franchisees.

The Griffin office in Perth will complement Voyager's established operations in Sydney, Melbourne and Perth.

## VA scraps Uber offer

**VIRGIN** Australia has cut short its \$40 Uber deal (**TD** yesterday), which was originally on sale until Fri, due to customer feedback.

"We have had a number of concerns expressed by our customers and the taxi industry and as a result we have decided to shorten the length of the promotion," a Virgin Australia spokesperson told **Travel Daily**.

## Savenio into Sydney

**BRISBANE-BASED** travel agency Savenio - formerly operating as Travel Concepts and Luxury Travel Concepts - has announced its expansion into the NSW market.

After 25 years as one of Queensland's leading boutique agencies, Travel Concepts joint managing directors Elizabeth Clarke and David Brandon recently undertook a significant rebranding for the group, introducing the new Savenio name, logo and visual identity.

Savenio Sydney will be operated by Paul Patane, who was previously with the Concierge Travel Group.

A member of Virtuoso, Savenio offers "luxury travel design" and also has a cruise focus under its The Cruise Centre sub-brand.

Clarke and Brandon said they were excited about the expansion into the Sydney market, as well as "opening up home based and mobile advisor solutions".



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Wednesday 12th November 2014

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## NZ rejigs regional network

AIR NZ says it is addressing the "challenges of the poor operating economics" of its 19-seat aircraft fleet, which will be fully phased out over the next two years. The decision is the outcome of

a review of Eagle Airways, which operates the smaller aircraft, and has been losing \$1 million per month for the last two years - "or the equivalent of \$26 per one way passenger journey" according to Air New Zealand ceo Christopher Luxon.

On some markets, where demand is growing, the carrier will deploy larger aircraft, with all of its regional flying to be done by either 50 or 68 seat planes.

Destinations to be upgauged include Kerikeri, Whangarei, Tauranga, Hamilton, Rotorua, Gisborne, Taupo, Wanganui, Palmerston North, Blenheim, Hokitika and Timaru.

However some routes cannot sustain the larger aircraft, and from Apr 2015 flights will be suspended on the Kaitia-Auckland, Whakatane-Auckland, Whangarei-Wellington, Westport-Wellington and Palmerston North-Nelson routes.

From Feb 2016 Hamilton-Auckland will also be dropped.

Fares will fall up to 15% on the routes which will have the larger, more cost effective planes.

Luxon said that while the news will be disappointing for some regional communities, the airline "remains resolutely committed to regional New Zealand.

"The changes announced today will set up our regional business model for future sustainable success," he said.

## US agents slam new Marriott wi-fi move

THE American Society of Travel Agents has raised significant concerns about the new Marriott plan to offer free wi-fi to the 47 million members of its Marriott Rewards loyalty scheme.

The issue is that the policy only applies to members who book directly with Marriott, with ASTA writing to members saying "the policy discriminates against consumers who use travel agencies and is not likely to be well received by them".

In particular, the free wi-fi offer will not be available for bookings made via GDS (TD 31 Oct).

"We cannot accept this current action," ASTA said.

## IHG urged to merge

SAN Francisco-based Marcato Capital Management, which is a 3.8% shareholder in InterContinental Hotels Group, has called on the company's management to consider a tie-up with another major hotel brand such as Starwood, Marriott, Hyatt, Hilton, Wyndham or Accor.

In an open letter published overnight, Marcato wrote "we believe that a combination with a larger hotel operator would have compelling strategic and financial merit and represents a unique opportunity to reshape the global hospitality industry".

IHG said it will "continue to pursue its current strategy".



## Window Seat

CAN you spot the difference?

There were lots of celebrities in the Emirates marquee on Oaks Day last week at Flemington - including TV host Johanna Griggs.

The Bayview Travel team were also present, with Chris McGetrick and Michael Nolan asking the obliging Griggs to pose for a photo (below).



It turns out that the photo was a retake of an almost identical shot taken three years previously, also in the Emirates Melbourne Cup marquee (below) - and all three don't look a day older.



## Canada Corroboree 2015



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**FACT 3:** Norfolk Island has its own winery and coffee plantation



**MOVEMBER** will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not too late to join - register at [au.movember.com](http://au.movember.com) (add your company name after your name and choose to join the **Amadeus IT Pacific team**).

Email your before and after pics and progress updates to [mocomp@traveldaily.com.au](mailto:mocomp@traveldaily.com.au) and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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## W Beijing now open

**STARWOOD** Hotels & Resorts has opened the funky new W Beijing Hotel, with the 349 room property located on Chang'an Avenue.

It is the second W hotel in mainland China, complementing the W Guangzhou which opened last year.

## Emirates celebrates partners



**EMIRATES** hosted key industry partners at a reception in its German themed marquee at Melbourne's Flemington Race Course last week.

The event included a prize draw in which Hans van Hoegaerden from BCD Travel won a trip to Germany including return tickets on EK with a space available upgrade to Business Class.

Also included was two nights accommodation in each of Hamburg, Frankfurt, Munich and the Bavarian Alps along with city tours and rail passes.

He is **pictured** second from right with his giant novelty ticket wallet prize with, from left, Danielle Tuffield, director of travel trade at the German National Tourist Office; Jodie Collins, regional sales manager Vic, SA and Tas at Dubai Tourism and Dean Cleaver, Emirates regional manager for Victoria/Tasmania.

## UA adds DEN-MIA

**UNITED** Airlines will add a new non-stop route between Denver, Colorado and Miami, Florida over the upcoming winter season.

The flights will operate twice a day from 19 Dec, dropping to daily from 06 Jan 2015.

## Satellite rollout

**GLOBAL** mobile satellite communications provider Inmarsat has completed the construction of the final four satellite access stations for its Global Xpress network, which is scheduled for commercial introduction in the second half of next year.

Inmarsat's GX Aviation will deliver 50mbps broadband connectivity for commercial aircraft, with consistent global coverage via the Ka-band network.

Two of the new GX stations are located near Auckland in New Zealand, with the other additions in Lino Lakes in Minnesota, USA and Winnipeg in Canada.

They complement the existing stations in Fucino, Italy and Nemea, Greece which are already operational, servicing the first Global Xpress satellite covering the Indian Ocean region.

The GX ground stations act as gateways between the satellites and terrestrial networks.

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THE HEART OF ASIA  
Taiwan Tourism Bureau

*Time for Taiwan*



Wednesday 12th November 2014

## Dan & Maz to Dubai

**TODAY FM** 'drive time' duo Dan & Maz will air their popular radio program from Dubai next week as part of the latest marketing coup for Dubai Tourism.

The radio hosts will offer four listeners with the chance to win a mini "Amazing Race-esque" style competition to Dubai, with the major prize of a 13 night luxury holiday up for grabs.

Drawing first-time visitors to Dubai is the key pitch of the 'Try Before Dubai' promotion, which will run from 4pm-6pm, starting Mon 17 Nov until Fri 21 Nov.

Dubai Tourism Australia and New Zealand representative office director Julie King said the 'Try Before Dubai' campaign will showcase the emirate's diversity and range of experiences and attractions in a fun and interactive way."

Listeners are directed to the [www.danandmaz.com](http://www.danandmaz.com) website and the Wearedubai.AU Facebook page for further details.

## NHH brochures out

**NEW** Horizons Holidays has announced the dispatch of three brochured programs for 2015.

The Perth-based wholesaler's first programs for next year incl the Indian Ocean (with Mauritius, Seychelles & Maldives), Arabia (Dubai, Abu Dhabi, Oman and Qatar) and Indochina (Vietnam, Cambodia and Laos).

Each program features new and exclusive hotels, a selection of tailor-made packages including the Glimpse of Southern Vietnam and Family Breaks in Arabia.

See [www.newhorizons.com.au](http://www.newhorizons.com.au).

## MH buyout backed

**MALAYSIA** Airlines shareholders have endorsed a plan by the carrier's state run majority owner Khazanah to delist and take the carrier back into private hands.

The government run investment arm has made a US\$421 million offer to buy out the remaining minority shares as it aims to return the carrier to profitability.



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## Shire Travel number 1, again!



**ABOVE:** Shire Travel's accolades continue to mount, with the Sydney agency taking out the Best Travel Agency in the Sutherland Shire Local Business Awards 2014 in the Holiday/Travel category.

It was the second time the Spencer Travel agency had taken out the award, most recently awarded the gong in 2012.

Manager Lisa Allan said: "It's

fantastic to get such positive feedback from our customers".

"We love what we do and pride ourselves on excellent customer service to bring our clients truly memorable travel experiences."

**Pictured** are some of the Shire Travel team showing off their award, from left are Sue Stuart, Angela Clarke, Lisa Allan, Dayna Porter and Lisa Maddox.



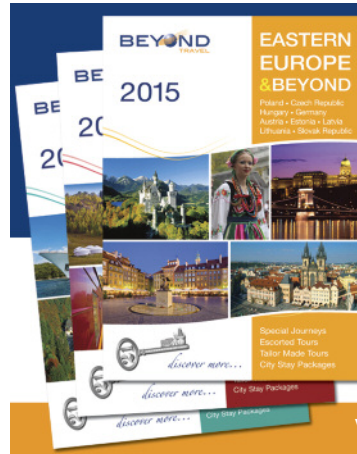
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**KLM** Royal Dutch Airlines has marked an end to the Douglas aircraft era, operating the final passenger services of the 'tri-jet'

MD-11 (pictured) yesterday.

After selling out within minutes of going on sale, the SkyTeam carrier flew three special Farewell Flights of the aircraft over the Netherlands in celebration of its 80 year partnership with Douglas.

KLM is the only airline in the world to have operated every series-built aircraft type produced by Douglas, from the DC2 in 1934 through to the DC10 in 1970.

The MD-11 will be succeeded by the Boeing 787-9 Dreamliner in 2015, providing KLM with a more modern, fuel-efficient and sustainable fleet option.

Until the new 787-9s arrive, the Dutch airline says it will deploy Airbus A330s and Boeing 777s on the former MD-11 routes.

### Indo PSC changes?

**INDONESIA'S** Transportation Minister has called for all national airlines to include the country's departure tax, or passenger service charge (PSC), into airfares rather than collect it separately.

According to state news agency Antara, Ignasius Jonan said his request comes after meeting with Garuda Indonesia and is aimed as a customer service gesture.

"The PSC is only an IT problem. If the airlines refuse, they must be forced to do it," Jonan added.

### New tours by Tucan

**SOUTH** America tour operator Tucan Travel has released its 2015-16 brochure featuring 12 new itineraries designed for maximum sightseeing chances for time-poor travellers.

Tucan Travel ceo Matt Gannan said the new offerings were formally tailor-made offerings which proved popular enough to turn into group departures.

Departures range in length from 11-32 days, start in Lima, La Paz and Santiago and finish in Buenos Aires, Santiago & Rio de Janeiro, priced from \$2,829ppts.

**MEANWHILE**, Tucan Travel has also released new departures to coincide with the 2016 Olympic Games taking place in Rio.

Tours start in various places across the continent, all ending in the Brazilian capital, with only a deposit needed to secure space.

### HK keen on third strip

**HONG** Kong's Government has given the green light to the Airport Authority's proposal to construct a third runway at Hong Kong International Airport.

No timeframe has been given as yet for the runway to be built and put into service.

Among a list of 18 conditions given with the approval is a requirement for the authority to set up conservation initiatives to care for affected marine life.

### Canada/China routes

**DIRECT** services linking Beijing with both Montreal and Calgary is expected to be the first measure to come from a recent revenue sharing MoU signed between Canada and China (**TD** Mon).

The bilateral agreement has been welcomed by both nations and is expected to shave three to five hours from travelling times.

Since 2010, Canada has recorded 20% annual growth in the number of Chinese visitors.

### FestivalTravel pact

**WA-BASED** online travel firm festivaltravel.com.au has struck a deal with Spring Break Travel, a division of Collegium Mondial Travel in Europe.

The pact boosts the company's existing product range, enabling clients to now purchase tickets to Spring Break Island Festivals in Croatia with air and accom.

### Antarctica Flight Q&A

**FREE** information sessions will be hosted by Antarctica Flights for travellers keen to learn more about an Antarctica scenic flight.

The sessions will be take place in Melbourne (13 Nov), Sydney (19 Nov) and Perth (25 Nov) and will feature info on six seating classes, onboard atmosphere and a sneak peek at what to expect.

Call 1800 633 449 or email [RSVP@antarcticaflights.com.au](mailto:RSVP@antarcticaflights.com.au).

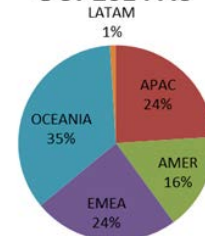
### HOT DESTINATIONS



### THE TAAP TOP TEN Brought to you by Expedia

#### Expedia TAAP Destinations

OCT 2014 AU



TAAP reported a fabulous month for October with great YOY growth and close to the best month ever. 567 destinations were booked through Expedia TAAP in October. The top ten destinations booked were Sydney, Melbourne, London, Singapore, Kowloon, New York, Kuta, Los Angeles, Brisbane and Paris. Perth, Oahu, Auckland and Fiji were just outside the top 10. Oceania was still the dominant region dropping from 36% to 35%. EMEA up 1% from 23% to 24% compared to last month. USA was down 1% from 17% to 16% of the destination mix while APAC rose 2% from 22% to 24%.

Some of the out of the way destinations last month included Wallonia in Belgium, Taitung in Taiwan, Park City UT and Marrakech Morocco. Your great service and our great rates, keep your customers coming back.



Keep your customers coming back

**Win with Rail Europe**

Eurostar, in cooperation with Rail Europe, is celebrating their 20th anniversary this November by giving away 4 x \$200 Coles Myer gift cards to **Travel Daily** readers.

You can book exclusive promotional fares with Rail Europe GSA's at more than 20% off the regular lead in price until 17 Nov 2014. Fares are valid for your clients travelling between 4th November 2014 & 31st March 2015. Book with CIT Holidays, Infinity Rail, Rail Plus or Rail Tickets.

To win, answer each daily question and the weekly Friday question. Each week, the two agents who answer every question and have the most creative answer to Friday's question will win.

Send your answers to: [rail@traveldaily.com.au](mailto:rail@traveldaily.com.au)

What are the names of the three classes of service Eurostar currently offers?

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## Accommodation Updates

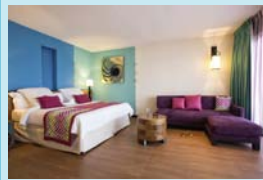
**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Boutique Adelaide serviced accom operator **Miller Apartments** is now showing the fruits of its \$1 million refurbishment project. Bold new colours inspired by the rugged South Australian landscape have been added in new furnishings, along with specially designed carpets, lamps and artworks. Rooms are being completed progressively, with all work expected to conclude this month.



Located a short walk from Perth's Swan River and the city, **Assured Waterside Apartments** has taken the wraps off its 35 renovated and refurbished self-contained apartments. All apartment interiors have been repainted, with new feature walls and LED lighting. New appliances, carpets and bedside tables have been installed, while bathrooms have been made over with new fittings.



As a further step into the luxury stratosphere, **Club Med Cancun Yucatan** - the all-inclusive operator's first presence in the Mexican beach town - has unveiled its new offerings. Interior designs reflect Spanish, Mayan and Mexican cultures. Also available is a new La Estancia restaurant offering Argentinian BBQ, while two others have been remodelled. A new Petit Kids Club is also now open.

## Upgrades for Pacific

**RESEARCH** conducted by Flight Centre has revealed Hawaii is the most affordable destination for travellers upgrading their cabin class at the check-in stage.

Flight Centre analysed fares to 20 int'l cities from the three major east-coast capitals in the poll.

The study found upgrades from Economy to Business on flights to Honolulu were less than double the cheapest Economy from BNE.

Auckland (x2.3) and Frankfurt (x2.4) were the cheapest upgrade options from Sydney, while Bangkok (x2.5) was the most economical from Melbourne.

## Sunshine Coast party

**TRAVEL** industry businesses and professionals on the Sunshine Coast are invited to attend the 'Inaugural Sunshine Coast Travel Industry Annual Party, taking place on 16 Nov at Your Place, 55 Brisbane Road, Mooloolaba.

The event is sponsored by Chimu Adventures, Gow-Gates, Encompass Africa and GetAbout Asia but is intended as an end-of-year party, not a product night, and is limited to 100 attendees.

Guests are invited to wear a hat themed from their favourite exotic travel destination.

To RSVP to attend, **CLICK HERE**.

## CX fares for New Year

**SPECIAL** fares to Hong Kong and China have been released by Cathay Pacific for the 19 Feb 2015 celebration, with seats starting from \$569 one way ex MEL.

## WEX partners' day at the races



**TRAVEL** industry payment technology firm WEX Australia donned the glamour suits and dresses last week for a day in the Crown Oaks trackside marquee at the Emirates Melbourne Cup.

With all eyes on the betting slips and the stallions, it was by all accounts an exciting day, although not necessarily profitable for all, despite some of the group taking out the Fashions on the Field.

**Pictured** above in the marquee are WEX and its guests, from left is Prue & Tony Sheer, ARRA Hotel Group; Gillian Martin,

Qantas Holidays; Rachel Harper, Locomote.com; Michael Gulliver, Webjet; Tui Eruera, Livn Travel; Peter de Maria, WEX; Daniel Vukovac, WEX; Donna Rodios, Wotif; James O'Donnell, Travel Corporation; Jonathan Brown, Flight Centre; Tamie Dominikovich, Flight Centre and Chanelle Sowerby from Webjet.

## QTIC Grants Gateway

**TOURISM** businesses in Qld can now obtain up-to-date details on funding programs & government grants on a new online platform launched by the Queensland Tourism Industry Council.

Formerly known as the Tourism Assistance Database, the QTIC Grants Gateway will be updated daily and is free to use for members of the organisation.

The portal offers links to funding sources and application advice for new and previous applicants.

## Group buy campaign

**VOUCHER** website Cudo and Sea World Resort on the Gold Coast have broken their own record for the latest grossing flash sale campaign on the website.

The latest nine-day offer grossed \$8.7m in revenue & 43,685 room nights, up from 32,000 last year.



## helloworld – Lane Cove Now hiring

We require the services of a senior Travel Sales Consultant to join our vibrant team.

You would be working in Australia's most awarded retail travel agency. The remuneration package is most attractive and well above the industry average.

You need to be highly motivated, and possess relevant industry qualifications as well as at least 3 years front line office sales experience.

All enquiries will be treated with the strictest confidence and should be directed to: Debbi Ashes: 0419 418666 or Email: [debbi.lanecove@helloworld.com.au](mailto:debbi.lanecove@helloworld.com.au)



## Senior Travel Consultant Position Available - Melbourne

We have an exciting opportunity for an experienced senior travel consultant who enjoys bonding with clients to work in a well-established travel agency with a strong focus on cruise and high end itineraries. Come and join the friendly team at Travelrite International Balwyn.

Travelrite International has successfully operated for more than 30 years with two boutique retail stores. We pride ourselves on our unique product, broad experience and excellent customer service. To be successful, you will be a self-starter and a high achiever with a minimum of three years' experience. Get your weekends back and receive the remuneration you deserve.

Please send enquiries to: [nigel@travelrite.com.au](mailto:nigel@travelrite.com.au)



# Air Canada treats agents to a two-nation vacation

AIR Canada recently showed just how easy it is to seamlessly combine Canada and the United States to create an unforgettable holiday when it took a select group of Helloworld agents on a six-night educational to Vancouver and Seattle.

The consultants experienced Air Canada's International Business Class - with its lie-flat beds -

on the journey from Sydney to Vancouver (pictured right), where they quickly cleared US Customs and flew south to the largest city in the Pacific Northwest.

After a night in Seattle, they returned to British Columbia for a stretch limo ride from Vancouver to Whistler - one of the most popular resort towns in North

America. As well as trying ziplining and a Scandinavia Spa, the group enjoyed dinner at the Bearfoot Bistro, which boasts the world's coldest vodka tasting room (and the only permanent sub-zero vodka room in Canada).



**ABOVE:** Preparing to cross the Capilano River Suspension Bridge from left to right are Catherine Brown, QBT; Russell Amaral, World Business Travel; Gabrielle Norbury, New England Travel; Emma Hadaway, Reho Travel; Daniel Trotta, QBT; Keiran Murphy, Tourism Vancouver; Jennifer Waters, The Travel Authority; Suzie Goumas, Air Canada; Antonella David-Perone, Kyara Newport, MTA; Georgia Kenjar, QBT Canberra and Lina Al-Falahy, helloworld Gordon.



Lunch at Edible Vancouver

Totem Pole

Back in Vancouver the agents crossed the 140 metre Capilano River suspension bridge, and experienced FlyOver Canada, a breathtaking new flight simulation ride in which visitors soar over some of Canada's most beautiful scenery.

They also enjoyed a foodie tour of Granville Island (one of Vancouver's top shopping districts) before returning home.



Foodies Tour, Granville Island



Air Canada's International Business Class



Vodka Ice Bar & Bistro, Whistler



Barefoot Bistro Cellar, Whistler



Ziplining in Whistler



World famous Stanley Park's view of West Vancouver



# Macau buzzes into FC festivities



**AGENTS** from Flight Centre's southern NSW region gathered together recently for their Nov Buzz Night festivities, held at the Panorama House Restaurant high above Wollongong at Bulli Tops.

Co-sponsoring the monthly event this time around was the Macau Government Tourist Office and Helen Wong's Tours, who set up an elaborate and impressive decoration for the occasion.

Plenty of prizes were up for grabs to the company's top performers for Oct, including an

## MAS first year in DRW

**WARM** congratulations have been sent to Malaysia Airlines from the Northern Territory Govt, after the carrier this week chalked up its first anniversary since resuming flights to the NT capital.

Tourism Minister Matt Conlan said its partnership with MAS was helping to grow NT int'l demand.

## Worldhotels partner

**MASTERCARD** has signed independent hotel collection Worldhotels as its latest credit card partner.

The pact will see MasterCard cardholders able to access special hotel rates at member properties, vouchers on F&B, free early check-in and check-out pending availability and the ability to earn miles on Worldhotels' frequent flyer airline partner programs.

invitation to the annual FC Global celebration, which incidentally was held in Macau this year.

More than 90 agents were in attendance, the evening emceed by Lisa Beaver from Flight Centre.

**Pictured** above from left with part of the Macau set is Nadine Portelli and Kathryn Bonaretti, both from FC Rockdale.

## Melb laneways tour

**A NEW** travel deal showcasing Melbourne's quaint laneways and street artworks has been launched by InterContinental Melbourne The Rialto.

The Unforgettable Moments package is priced from \$461 per night (min two night stay) and includes overnight accom, a street art laneway tour from Melbourne Street Tours & more.

## Teeing off in Egypt

**BUILDING** the nation's tourism appeal for golfers is the focus of a new initiative launched by Egypt tourism officials at the recent int'l Golf Travel Market in Italy.

A destination management firm known as Golf Travel Egypt has been set up, backed by the Egyptian Tourism Authority.

In addition to promoting its natural and ancient assets, the initiative aims to "revolutionise the golf travel industry in Egypt", with new courses rapidly popping up across the country.

## HX free ski allowance

**HONG** Kong Airlines is offering a free ski equipment allowance to Business Class passengers flying on its soon-to-launch direct flights between Hong Kong and Sapporo.

The five weekly service is due to commence operation on 19 Dec using Airbus A330-200s.

Business Class pax will be permitted to carry an extra 15kgs of checked allowance, enough for a set of skis & poles or a snowboard and one pair of boots. See [www.hkairlines.com](http://www.hkairlines.com).

## Croatia on the grow

**BEYOND** Travel has responded to market feedback for expanded product ranges in Croatia in its new Croatia & Beyond brochure for 2015, now available to order.

New escorted journeys, small ship cruises and combined land and sea itineraries are now in market, along with six extra pages of Dalmatian Island cruising on multiple new vessels available.

## AA mix LAX presence

**MERGER** partner US Airways has moved its operations at Los Angeles Int'l Airport to Terminal 6 in line with American Airlines.

All check-in, gates and baggage handling operations have been moved to the new terminal, with a shuttle service available to T4 for American Eagle connections.

The move also comes in line with the start of new direct flights from LAX to Tampa (**TD** 23 Jun).

## Hidden Italy on show

**ITALIAN** walking tour operator Hidden Italy has appointed PEPR Publicity to promote its services to the Australian market.

The company offers guided and self-guided itineraries across Italy.



# WIN with Air Mauritius

This month **Travel Daily** is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily



Everyday **TD** will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: [mauritiuscomp@traveldaily.com.au](mailto:mauritiuscomp@traveldaily.com.au)



Terms & conditions

Which Sun Resorts hotel(s) can organise weddings?

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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# AA APPOINTMENTS

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## **HELP CREATE AN UNFORGETTABLE ADVENTURE** **BILINGUAL TRAVEL CONSULTANT**

**MELB (INNER SUBURBS) - SALARY PKG UP TO \$55K (DOE)**

This well-established online retailer are looking to add a travel consultant to their friendly and rapidly growing team in Melbourne's inner suburbs. As a fluent speaker of both Mandarin and English, you will be tasked with aiding our online customers with a variety of travel queries, utilizing your clear and professional communication skills in addition to your superior customer service. If you have at least two years international travel consulting experience with use of Galileo systems, we want to hear from you!

## **EARN THE BIG BUCKS IN 2015**

**CORPORATE TRAVEL CONSULTANT**  
**PERTH – SALARY PKG UP TO \$60K (DOE)**

This well-established Corporate Company is looking for a friendly but professional travel consultant to join their successful team. Working in a small team you will be servicing the dedicated accounts of highly valued corporate clients. International corporate experience will be favoured and the successful individual will have proven time management skills and knowledge of Sabre and SAM. An ability to work under pressure is of utmost important in this role. Get in touch today as this role starts asap!

## **CUSTOMER SERVICE PRO NEEDED**

**RETAIL TRAVEL CONSULTANT (10 MTH CONTRACT)**  
**MELBOURNE (SE Suburbs) – SALARY PKG UP TO 55K (DOE)**

Do you have 4+ years of travel retail experience but not able to commit to a permanent role? Our Client is looking for a vibrant individual to jump straight into to a busy but dynamic team in the SE suburbs. Since you will not be working towards targets, you will be focused on providing the best customer service experience possible! Experience of Galileo and Crosscheck is a must, and the successful applicant will receive a competitive salary as well on the job training in the more niche and specialized parts of the market. Call us today!

## **LIFESTYLES OF THE RICH AND FAMOUS!**

**BILINGUAL VIP TRAVEL CONSULTANT**  
**MELBOURNE INNER SUBURBS – SALARY TO \$60K (DOE)**  
Calling all Brazilian Portuguese speakers! This new lifestyle and concierge travel company is seeking an experienced and hardworking consultant, with experience organizing VIP travel to join their cutting edge team. Working a rotating 24hr roster you will be using your Brazilian Portuguese to service VIP clientele to book their luxury holidays. The successful individual will have a minimum of 2 years' industry experience and experience using Amadeus an advantage. If you think you have what it takes, we want to hear from you!

**\*NEW\* BOUTIQUE CORPORATE**  
**CORPORATE CONSULTANT**  
**SYDNEY – SALARY PACKAGE UP TO \$65K +**

This exciting corporate role is working with a close knit team in a boutique agency located in the CBD. This role could be your next dream role. You will have the opportunity to work across a wide range of accounts offering exceptional service and corporate travel knowledge. Working with a mixture of corporate and group travel, no two days will be the same. If you have 2 years corporate travel experience, strong airfare knowledge and want to take the next step to your dream role, apply today.

**\*HOT\* EARN TOP \$\$ IN CORPORATE**  
**CORPORATE TRAVEL CONSULTANT**  
**SYDNEY – SALARY UP TO \$90K OTE**

This is your opportunity to get paid what you deserve as a corporate consultant. Our client is one of the global leaders in the travel industry and this is your chance to get paid what you deserve. With fabulous benefits such as free gym, discounted health insurance, continued training and career progression. Self-manage your own portfolio of corporate client and watch your bank balance soar. If you have 2 years' experience in corporate travel, strong GDS and fares knowledge, apply today for this great role.

## **TIRED OF HOME BASED CONSULTING?**

**EXPERIENCED TRAVEL CONSULTANTS**  
**BRISBANE INNER SUBURBS – TOP SALARY PACKAGE**

Experienced travel consultants – ready to step back into the front line? Come and work for this globally recognised and reputable, boutique travel agent. Being a part of this professional team will see you creating tailored itineraries and book luxury holiday destinations for your high end, appointment only clients. Monday to Friday roster and a strong salary package is on offer. You will be required to have a previous client database and exceptional customer service skills. If this is you then apply today!

## **LOVE THE COASTAL LIFE?**

**SENIOR RETAIL TRAVEL CONSULTANT**  
**GOLD COAST LOCATION – NO SUNDAY WORK**

Are you passionate about selling travel? Time for a new adventure? This industry leading travel agent is seeking a Senior Retail Consultant to join their reputable and sales driven team. Book holiday packages and make travel arrangements for your repeat and referral clients with the help of a supportive team and management. Monday to Friday roster with a half day Sat on rotation. No more commuting to the CBD! This opportunity is what you have been waiting for! Apply today to be in the running.



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## Grand Excelsior Bur Dubai

3 days/2 nights

INCLUDES DAILY INTERNATIONAL BUFFET BREAKFAST, RETURN AIRPORT TRANSFER AND DUBAI CITY TOUR IN SIC

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**\$269**

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## Al Bustan Rotana Hotel

3 days/2 nights

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FROM

**\$289**

## Al Bustan Rotana Hotel

4 days/3 nights

INCLUDES DAILY INTERNATIONAL BUFFET BREAKFAST, RETURN AIRPORT TRANSFER AND DUBAI CITY TOUR IN SIC

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