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Travel Daily

First with the news

Thursday 13th November 2014

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Special European winter fares on sale now for travel to 31 March 2015, ticket by 12 December. More details [here](#) or see your GDS.

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QH celebrates forty years

QANTAS Holidays is marking a milestone, with the wholesaler's 40th birthday commemorating the amazing achievement of four decades as one of Australia's most respected and trusted holiday brands.

The Helloworld offshoot is marking the occasion with a sale, offering 40 holiday deals to most of QF's domestic and international leisure destinations.

Packages on sale from today until 29 Nov include Qantas airfares complemented by special hotel offers and a range of value-adds including free extra nights, resort credits, meal discounts and sightseeing deals.

Triple Trip loyalty points are also on offer for consultants selling packages in the sale, while customers who are Qantas Frequent Flyer members will earn

Qantas Points for their bookings.

All Qantas Holidays preferred partners will receive campaign support via an eight page tactical brochure that will be delivered in the next few days.

Collateral will also include a toolkit which can be customised to agents own call to action, with more details at www.qhv.com.au.

MEANWHILE, Qantas Holidays has also today revealed details of a major new UK incentive, with sixty top selling agents heading to Britain and Ireland in Feb.

To win spots in the 'Race Around UK & Ireland' famil participating consultants accrue points for every QF international airfare and Qantas Holidays product sold from now until 16 Jan, with bonus points for UK and Ireland sales.

One&Only special

ONE&ONLY Hayman Island is inviting the travel industry to experience the new resort, with a special trade rate of \$730 per person twin share for two nights accommodation including daily breakfast and return yacht transfers - see the **last page**.

Nine pages of news!

Travel Daily today has nine pages of news and photos, plus full pages: (**click**)

- AA Appointments jobs
- Travel Trade Recruitment
- One&Only Hayman Island

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Sandakan Memorial Day
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Celebration Sale

13 - 29 November 2014



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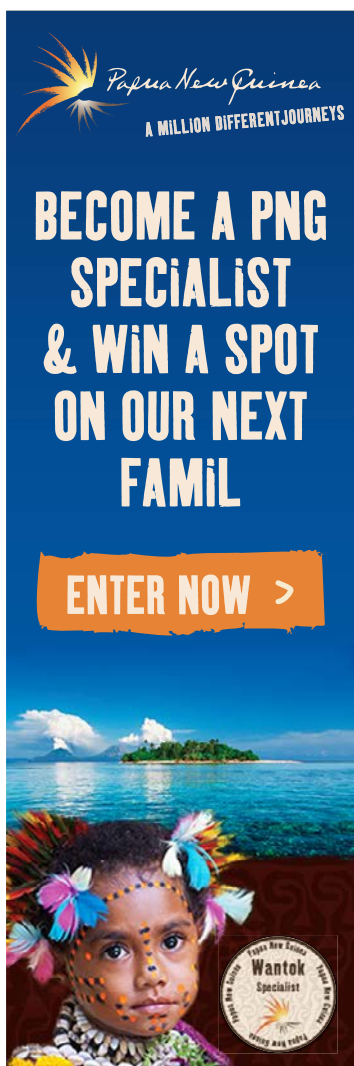
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EY lifts Tourism Aust deal

ETIHAD Airways and Tourism Australia have today announced a new agreement which will see the two quadruple their joint marketing spend in 2014/15.

The expanded deal includes the recent UK launch of the Restaurant Australia campaign, while EY has this week flown some of the world's "top food and wine influencers" here to take part in

the promotion's finale, a major gala dinner at MONA on Fri.

"Etihad Airways is one of Tourism Australia's most important aviation partners, playing a critical role feeding traffic to Australia's key gateways," said TA md John O'Sullivan.

The additional funding also includes support for Australian Tourism Exchange and targeted business events in the UK and Europe, with the pact doubling the total value of the original EY/TA three year agreement signed last Dec to \$12 million.

Etihad's expanded commitment follows other recent airline partnership announcements by Tourism Australia, with Singapore Airlines and Virgin Australia also lifting their commitments.

Qantas is notably absent from the TA airline partnership roster due to the long-standing rift between the airline's ceo Alan Joyce and TA chair Geoff Dixon.

RCI TVCs go to air

ROYAL Caribbean will this weekend launch its first ever Australian television campaign, with new locally produced ads to be showcased during prime time free-to-air television.

Commercial director Sean Treacy said the move follows extensive research which showed that people who are new to cruising "have a very low awareness about what sets us apart from the competition".

The ads showcase unique Royal Caribbean experiences such as on board surfing, ice skating and Dreamworks at Sea - click the **TDTV** logo to view.



New Barometer poll

THE Australian Travel Agent Barometer has launched a new industry survey into European Rail booking patterns by consultants.

Participants will have the chance to win one of two 15-day Eurail Passes and four \$50 Myer gift vouchers, with the survey aiming to gain a better understanding of how rail travel is booked and perceived in Australia.

All responses are anonymous - australiantravelagentbarometer.com.

New Contiki chief

CONTIKI has today announced the appointment of Casper Urhammer as its new global ceo.

Urhammer was previously md of sales and marketing for Groupon Australia and New Zealand.

He will relocate from Sydney to be based in the Travel Corporation's Geneva offices.

More industry appointments on **page eight** of today's **TD**.



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Zanzibar	AUD 1500*	AUD 5440*
Kilimanjaro	AUD 1700*	AUD 5440*
Kigali	AUD 1700*	AUD 5440*
Juba	AUD 1500*	AUD 5600*

For more information refer to your GDS or call 1300 787 310.

* Return Fares are per person, exclusive of taxes and surcharges. Ex-Australia with interline partners TG and CX. T&C apply.

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Travel Daily

First with the news

Thursday 13th November 2014

EXTENDED! Etihad Industry Rates to worldwide destinations.
Sales to 30JAN15. Departures to 30JUN15.
From \$569* pp RETURN plus taxes
 * Conditions Apply. Taxes approx. \$120* - \$425* pp.
CLICK HERE for further details

Qantas revamps Economy meals

QANTAS ceo Alan Joyce says the airline's new in-flight meal options (**TD** breaking news) will be the "best inflight Economy dining experience offered by any international carrier".

Launched at a function in Sydney yesterday, the revamp will give Economy customers a wider choice of meals and 50% larger servings.

The Select on Q-Eat online meal booking system will be extended to Economy passengers, while self-serve snacks and refreshments such as Weis ice-cream bars, Maltesers and fresh fruit will be offered throughout the flight.

Crew will also be freed up to interact with and assist passengers, with new serving plates that remove the need for trays, meaning meal service will be up to 30 minutes faster.

Meal options will be doubled to four dishes, while there are new

categories including a "healthy option," "comfort food" and a dish inspired by the destination.

After take-off, passengers will be served a Bickford's welcome drink with flavours exclusive to Qantas.

"In delivering the new service, Qantas continues to invest in Australian suppliers and showcasing the best of what we have to offer to people around the world," Joyce said.

The new Economy meals will gradually roll out across the network starting with the Australia-Dubai-London routes from later this month.

The Tasman route will see the new offering from 28 Nov, while US services will feature the offering effective 09 Dec and Asian flights from early next year.

The full rollout will be completed by 01 Mar 2015.

Trials of the new meal options this year saw customer satisfaction ratings hit new highs.

Emirates H1 profit

EMIRATES has reported a 12% increase in revenue to US\$12.9 billion for the six months to 30 Sep, with profit up 1% to \$607m.

During the period EK carried 23.3 million pax, an increase of 8%, while capacity grew 6% with the addition of 13 new aircraft.

The carrier's overall seat factor was 81.5%, with Emirates saying it was a pleasing result given the background of a "challenging business environment marked by health pandemic concerns, regional conflicts and weakening global markets".

Goldstein CLIA chair

ROYAL Caribbean president Adam Goldstein has been elected as the chairman of the executive committee of Cruise Lines International Association.

He will replace current chair Howard Frank of Costa Crociere - more cruise news in **Cruise Weekly** - cruiseweekly.com.au.

Window Seat

FOUR Seasons Hotels has released a time-lapse video showing the construction of its exclusive new 52-seat private jet announced earlier this year (**TD** 24 Apr).

An adjunct to the company's global portfolio of luxury properties, the industry's first fully-branded aircraft is a "response to the growing demand among modern luxury travellers for a fully immersive Four Seasons experience both in the air and on the ground".

There will be lots of bubbly onboard via an exclusive partnership with Dom Perignon, and Australia is on the agenda with another round-world journey taking place 26 Jan-18 Feb 2016 visiting Los Angeles, Kona, Bora Bora, Sydney, Bali, Chiang Mai, Mumbai, Prague and London.

Creative Holidays

CHRISTMAS GIFT IDEAS

5 WEEKS OF PRIZES UP FOR GRABS

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CHOICE advice on rental rights

CONSUMERS are being urged by consumer group CHOICE to be “well aware of their liabilities” when it comes to car rentals.

The warning comes just days after the Australian Competition & Consumer Commission said it would be taking Europcar to court over what it referred to as “unfair” terms (**TD Tue**).

In an update this week, CHOICE Online said that while most of the rights and obligations for a vehicle renter are governed by a contract with the rental agency, consumers still have other rights under the Australian Consumer Law, “as well as protection from unfair contract terms, false and misleading claims and unconscionable, misleading and deceptive conduct”.

“But the ways these laws are applied isn’t exactly clear-cut, particularly in the context of car hire, so consumers can be left in the dark on exactly what rights

they have,” the group said.

Customers are advised to check the terms and conditions of excess reduction products which, according to CHOICE, often have exclusions such as roof and underbody damage, windscreen damage, single-vehicle accidents, vandalism and hailstorms.

CHOICE offered tips to ensure a hassle-free car hire, including returning a vehicle in person instead of the faster key drop-&-go procedures that bypass a post rental inspection, take photos of the car when you return it, pay tolls and fines when returning a car to avoid hefty admin charges and if a vehicle is damaged, ask for an itemised account for the repair charges.

For further details on CHOICE’s view on consumer guarantees, unexpected upgrades, misleading prices, extra charges and problem resolutions regarding vehicle rentals, **CLICK HERE**.

Qantas youth project

QANTAS has struck a deal with Sound Alliance to produce a travel title targeting the ‘mobile first’ youth (18-35yo) market.

Dubbed AWOL, the publication will feature travel news, features and destination guides, made up of photography and videos from around Australia and abroad.

Content will be delivered to the audience through Facebook news feeds, directly to mobile devices.

Viceroy into Europe

THE Viceroy Hotel Group has launched into Europe, with the planned 2017 debut of the new Viceroy Algarve at Quinta da Ombria in Portugal.

The upmarket hotel brand has existing properties in Abu Dhabi and across the US, Caribbean and Mexico with forthcoming hotels planned for Dubai and Bodrum.

Once completed, the new 147-room and 99 residential unit hotel will offer “distinguished jetsetters and thrill-seekers an exclusive coastal enclave in one of Europe’s most seductive enclaves”.

Nomads’ favourites

THE NSW Far West region has been rated the top (95%) region in Australia grey nomads would travel to for a three or more night getaway in the next two years, new Roy Morgan Research shows.

Other preferred destinations for the over 55 market include the Far North (89%), New England (71%), Lord Howe Island (70%) and Flinders Ranges (70%).

Carnival fly & cruise

RESPONDING to increased interstate bookings for its Sydney-based cruise fleet, Carnival Cruise Lines has today announced the introduction of air-inclusive bookings from more than 60 cities in Australia & New Zealand.

‘Carnival CruiseAir’ is available for passengers of *Carnival Spirit* and *Carnival Legend*, adding to existing air & cruise packages on Singapore and Hawaii sailings.

Carnival Cruise Lines vice president Australia Jennifer Vandekreeke said the ‘one-stop-shop’ initiative will provide benefits to agents and clients.

“With CruiseAir, guests can choose their airline, class and seat, with the system providing agents with side-by-side pricing options for flexible and restricted fares. It offers immediate flight confirmations and all packages include one piece of check-in baggage per person,” she said.

Post-cruise protection is offered.

Wyndham opening

THE first Wyndham Hotel Group property in Melbourne has begun taking reservations for stays starting 17 Nov with opening rates priced from \$176 per night.

Offering a choice of studio rooms and one-, two- and three-bedroom apartments, the 4.5 star Wyndham on William Melbourne contains a mix of accommodation for hotel guests and vacation owners in the WorldMark South Pacific Club by Wyndham - see wyndhamonwilliam.com.au.

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Taiwan Tourism Bureau

Time for Taiwan

Susie shows who is King



ABOVE: The Travel Specialists have rewarded Susie Rutz from East Ivanhoe Travel & Cruise as

the lucky winner in the travel company's Oct draw for two 'A' Reserve tickets to the *Lion King* in Melbourne (**TD** 22 Sep).

Agents still have time to enter the incentive when booking a package of seven nights or longer with any of the Travel Specialists brands, with a further two draws to take place in Nov and Dec.

The delighted Susie is **pictured** taking delivery of her prize from The Travel Specialists business development mgr Russell Ryan.

Two KQ NBO lounges

KENYA Airways has taken the wraps off two new lounges at Terminal 1A at Jomo Kenyatta International Airport in Nairobi.

Branded as 'Simba' and 'Pride', the facilities provide a combined capacity for 350 Business Class & SkyTeam Sky Priority guests.

Queen's Wharf bids in

QUEENSLAND'S Department of State Development, Infrastructure & Planning has confirmed it has begun assessing the proposals by the final two proponents for the Queen's Wharf integrated resort in Brisbane.

In the running to develop the project are two parties, a joint venture between the Greenland Group and Crown Resorts and the Destination Brisbane Consortium (Echo Entertainment, Far East Consortium and Chow Tai Fook Enterprises).

The evaluation process of the proponent's planned projects is expected to take a few months, with a preferred group to be revealed early next year.

EK earlybird deadline

AGENTS have one week left to take advantage of Emirates' earlybird fares for their Europe-bound travellers, with the carrier's discounted fares to 38 destinations on sale until 19 Nov.

Return Economy class fares start at \$1,521 to Dublin, \$1,583 to Paris and \$1,770 to London.

Earlybird fares are valid for travel between 01 Mar-30 Sep.

FlySafair JNB hub

SOUTH African low-cost carrier FlySafair has revealed its second base will be Johannesburg O.R. Tambo International Airport.

The airline launched operations in mid-Oct, offering fares from Cape Town to Johannesburg and effective today, to Port Elizabeth.

Effective 03 Dec, FA will begin flying from JNB to both George and Port Elizabeth.

Billed as "a high value airline", FlySafair operates a fleet of 165 passenger Boeing 737-400s and says it plans to expand its network further afield in 2015.

A350 FAA approved

THE US Federal Aviation Administration has provided Airbus with certification for its new A350-XWB aircraft, enabling US airlines to operate the jet.

Recently, the European Aviation Safety Agency gave the A350 the thumbs up (**TD** 01 Oct).



Destination NSW

International Partnerships Coordinator

- Ongoing, Full Time
- Sydney CBD – The Rocks
- Total Remuneration Package (\$94,025- \$104,080)

About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

About The Role:

Under the leadership of the International Partnership Manager, the International Partnerships Co-ordinator will work closely with the International Partnership Specialist and will be responsible for the co-ordination and implementation of Partnership Programs which maximise marketing opportunities for Destination NSW and its partners to drive overnight visitation to NSW from the international markets.

The International Partnership Co-ordinator will work closely across a number of internal teams within Destination NSW and with external partners to implement and report on international marketing and promotional activities.

Applicant must address the two target questions. These can be found on the Jobs NSW website.

Closing date: Sunday 16 November 2014

Enquiries: Eileen Gilliland on (02) 9931 1575 or eileen.gilliland@dnsw.com.au

Applications must be lodged electronically via Jobs NSW website. Applications submitted via email will not be accepted.



Destination NSW

Domestic Partnerships Coordinator

- Ongoing, Full Time
- Sydney CBD – The Rocks
- Total Remuneration Package (\$94,025- \$104,080)

About the Organisation

Destination NSW is a Public Service Executive agency with responsibility for developing and implementing strategies to grow the visitor economy. Our particular focus is on driving tourism and acquiring and developing major sporting and cultural events for Sydney and Regional NSW. In addition, Destination NSW is the major investor in Business Events Sydney with the aim to secure more international conventions, incentive travel reward programs, corporate events and exhibitions for Sydney and Regional NSW.

About The Role:

Under the leadership of the Domestic Partnership Manager, the Domestic Partnerships Co-ordinator will work closely with the Domestic Partnership Specialist and is responsible for the coordination and implementation of Partnership Programs which drive overnight visitation to Sydney and New South Wales to the domestic market. The role works closely across a number of internal partners, within Destination NSW and with external traditional and non-traditional partners, to assist with the implementation and reporting of domestic marketing and promotional activities.

Applicant must address the two target questions. These can be found on the Jobs NSW website.

Closing date: Sunday 16 November 2014

Enquiries: Alessandra Higgins on (02) 9931 1178 or alessandra.higgins@dnsw.com.au

Applications must be lodged electronically via Jobs NSW website. Applications submitted via email will not be accepted.

Cape Town City Walk

THE Cape Town Partnership has unveiled plans for a new urban attraction for the city's CBD, dubbed The City Walk.

Endorsed by the City of Cape Town, the project is expected to roll out from next year and encourage people to shop, eat and mingle in the city.

Stretching from The Company's Garden, the walk will take in Govt Avenue, St George's Mall, the Fan Walk and Prestwich Memorial in St Andrew's Square.

Developers of the curated route say the project will engulf visitors in the South African city's heritage, public art scene, retail & events.

"The City Walk will thread these elements together across all the layers of the Cape Town CBD story into an informative, engaging precinct to captivate both locals and visitors," the group said.

City of Cape Town head Tim Harris said: "For visitors, such a route will immediately provide an accessible and coherent means to experience Cape Town as a city destination."

London searches for Guest of Honour

TOURISM offices VisitLondon & VisitBritain have launched a new marketing campaign in search of London's Official Guest of Honour.

The international campaign will reward the winner with a once-in-a-lifetime chance to experience London like never before.

On offer for the 'Official Guest of Honour' is the opportunity to open the Tower Bridge, attend a West End musical featuring pop-star Jessie J, afternoon tea at Lord's Cricket Ground served by *Downton Abbey's* butler Carson (Jim Carter) and a behind the scenes tour of the Houses of Parliament by Speaker of the House of Commons, the Rt Hon John Bercow MP.

Also included is a personally cooked meal by Michelin-starred chef Jason Atherton, a visit to the Royal Opera House escorted by world famous singer/conductor Placido Domingo and ballerina Darcey Bussell, a red carpet film premiere in Central London, engaging with English tennis ace Tim Henman as well as firing the guns from *HMS Belfast*.

To enter, fans of London need to submit a short film or image and describe in 70 words what their perfect day in London involves.

More at www.visitlondon.com.

Wyndham sponsor sandy stars



RESORT & vacation ownership conglomerate Wyndham Vacation Resorts Asia Pacific has sponsored Fiji's men's and women's national beach volleyball squads for three upcoming tournaments.

In partnership with the Fiji Beach Volleyball Federation, the company will appear on the front of the Wyndham Kawekis' shirts.

The events, one of which will take place on Manly Beach in

Sydney, all serve as excellent lead-up practice for the 2016 Olympic Games in Rio de Janeiro.

Success in the tournaments will see the nation qualify for the Olympics beach volleyball event for the first time in history.

President and managing director of Wyndham Vacation Resorts Asia Pacific Barry Robinson is **pictured** above with part of the Fiji Beach Volleyball team.

Penang hopping tour

A NEW hop-on hop-off double-decker bus tour around Penang is set to launch tomorrow.

Operating from 9am to 8pm, the tour incl stops at popular tourist digs such as Fort Cornwallis, Batu Ferrighi Beach and the Clan Jetty.

Latin sale extension

ON THE Go Tours has extended its 15% discount on all tours to South & Central America for new bookings deposited until 03 Dec.

The monthly 16-day Road to Rio itinerary is now priced at \$2,822 per person, a saving of \$497.

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Sales sure to bloom after famil



WESTERN Canada in autumn is a sight to behold, as discovered by this group of agents recently whisked off to the country on a famil hosted by Travelmarvel.

Starting with two nights in Banff and a scenic helicopter ride, the group went on to Lake Louise and to Jasper, where white water rafting on the Athabasca River was among the activities enjoyed.

Agents also partook in a Harley Davidson sidecar ride while a visit to Maligne Valley caught the attention of other participants.

The group hit the rails on the Rocky Mountaineer for the trip west back to the coast, with a quick stop in Whistler also thrown in for good measure.

Once all was said and done, a farewell dinner at Butchart Gardens capped off the trip and sent all back to Australia smiling.

Pictured above at Butchart Gardens from left in the back row is Ronda Arthur, helloworld Wheelers Hill; Richard Taylor, RAC West Perth; Bianca Barron, Travel and Cruise Bundaberg; Carolyn Barton, FC Barossa Valley; Suzi Rowell, helloworld Ocean Grove; Sarah Mills, We Know Travel; Nicky Westwood, Cruiseabout Caloundra; Leesa Burke, FC

24/7 Darwin; Emma Cooper, ET Capalaba; Renee Brown, Phil Hoffmann Glenelg; Gemma Munro, HWT Belconnen; Lisa Carter, Travelmarvel and Simon Tinkler from TravelManagers.

Middle row: Julie Goodsell, helloworld Stockland Nowra; Lou Davies, APT; Jennifer Jones, TravelManagers; Katie Elliss, helloworld Sunbury; Lynne Carlson, helloworld Waurin Ponds; Cathy Bateman, FC Lilydale; Sue Munday, Travelmarvel; Chloe Blundell, helloworld Caboolture King St; Wendy Williams, helloworld Mornington Travel Centre and Sue Davies from Warrnambool Travel.

Front row kneeling: Michelle Jenyns, FC Kinross; Karen Newbury, Travelmarvel; Noni Lawson, HWT Erina Fair; Sally Lawrence, Travelmarvel; Jayne Walsh, helloworld Darwin & Karli McKenzie, itravel Raymond Terrace.

Hotel Zoo reborn

THE 145-room & suite Hotel Zoo has reopened to guests after an extensive transformation project.

Hotel Zoo is the fifth Berlin-based member to join the boutique Design Hotels portfolio.

Travel Daily

First with the news

Thursday 13th Nov 2014

BA A380s to Miami

BRITISH Airways has confirmed the launch of A380 superjumbo flights on the London Heathrow-Miami route next year.

To commence operations from 25 Oct 2015, the double daily A380 service will reduce overall service from 17 to 14 per week.

Lufthansa and Air France also operate A380s into Miami.

MEANWHILE, BA will add its second port in Poland from May, commencing a four-times weekly service to Krakow on A319/20 jets.

Five weeks of Xmas

CREATIVE Holidays is bringing more Christmas presents this year, launching a new incentive for agents to top off stockings.

Agent bookings containing four nights accom or more, deposited by the Fri prior, will go into a weekly draw for a selection of prizes over the next five weeks.

Prizes range from ten \$200 Coles/MYER vouchers, to three holidays to Denarau in Fiji inclusive of air, a trip to Hawaii, \$1,000 Creative Holidays travel voucher and holiday to Mauritius. The first draw is held on 24 Nov.

Canon online storage

CAMERA specialist Canon has launched a new "cloud-based" system which enables travellers to store and organise their holiday images safely online.

Dubbed *irista by Canon*, users are offered the first 10GB of storage free, with the platform integrated with Facebook and Adobe Lightroom - see irista.com.

Win with Rail Europe

Eurostar, in cooperation with Rail Europe, is celebrating their 20th anniversary this November by giving away 4 x \$200 Coles Myer gift cards to *Travel Daily* readers.

You can book exclusive promotional fares with Rail Europe GSA's at more than 20% off the regular lead in price until 17 Nov 2014. Fares are valid for your clients travelling between 4th November 2014 & 31st March 2015. Book with CIT Holidays, Infinity Rail, Rail Plus or Rail Tickets.

To win, answer each daily question and the weekly Friday question. Each week, the two agents who answer every question and have the most creative answer to Friday's question will win.

Send your answers to: rail@traveldaily.com.au



Does Eurostar provide passengers in Standard Premier class with a complimentary alcoholic or non-alcoholic drink?

ADL record arrivals

ADELAIDE Airport yesterday revealed its 2013/14 FY results, reporting international passenger numbers have soared 23% and a 3.5% jump in domestic traffic compared to the year prior.

Overseas arrivals are rapidly approaching the 1 million mark annually, md Mark Young said, now accounting for 12% of business, fuelled by new capacity from AirAsia X and Jetstar.

Regional traffic continued to slide, due in part to reduced mining and resources activity.

The airport achieved a post-tax profit of \$13.7 million.

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Quest Berrimah officially open



MOVEMBER will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not too late to join - **register at au.movember.com** (add your company name after your name and choose to join the **Amadeus IT Pacific team**).

Email your before and after pics and progress updates to mocomp@traveldaily.com.au and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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AMADEUS

ABOVE: NT Chief Minister Adam Giles last night officially opened the newest addition to the Quest Serviced Apartments network - Quest Berrimah.

Giles is **pictured** (right) with Quest Berrimah franchisee Richard Hartshorn and former AFL player Michael Long (left).

Exclusively London

RADISSON Blu Edwardian Hotels has unveiled its Exclusively London 2015 rates at 13 hotels in London, Manchester & Guildford.

Centrally located hotel prices start at £140 (\$253) in low season (01 Jan-28 Feb), which includes full breakfast for one person, priority early check-in, guaranteed late check-out & more.

CLICK HERE for full options.

EY Spanish flights

ETIHAD Airways has this week expanded its codeshare pact with Spanish carrier Air Europa.

The move will see the EY code placed on a range of domestic routes within Spain, including flights from Madrid to Bilbao, A Coruna, Lanzarote, Las Palmas, Tenerife North and Vigo.

QR boosts Colombo

QATAR Airways is lifting capacity on the Doha-Colombo route, with triple daily flights to be operated by 777-300ER, A320 and A330 aircraft.

Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

World Aviation Services has named **Alan Wilcock** as sales manager for **Virgin Atlantic Airways** in Australia and New Zealand. He joins VS from InterContinental Hotels Group, and his career also includes roles with Garuda and SriLankan Airways. He reports to VS gm Gia Acitelli.

Pier One Sydney has welcomed **Chris Irving** as its new Executive Chef. Canadian-born Irving has an extensive culinary pedigree, having cooked for Her Majesty the Queen, the Spanish Royal Family and worked with celebrity chef Gordon Ramsay.

Former Rail Plus national sales manager **Greg McCallum** has taken on a new role of Franchise Recruitment Manager for **italktravel**.

Sam Sakamoto has been appointed by **Tourism Tropical North Queensland** to implement TTNQ's strategy to reinvigorate the Japanese market. Sakamoto's career includes roles with Tjapukai Aboriginal Cultural Park, Wasabi Marketing and online company Hot Holiday.

Luca Cordero di Montezemolo is set to be appointed as Alitalia's new chairman, with deputy chair expected to be Etihad ceo James Hogan.

Tourism Australia has named **Lisa Ronson** as its new chief marketing officer, taking the place of Nick Baker who recently announced his resignation. Ronson joins TA from a marketing role with Westpac.

Destination NSW has appointed eminent business people **David Baffsky** and **Margaret Jack** as members of its board.

Royce Chwin has been named as the new president and ceo of **Travel Alberta**. He was formerly the organisation's chief marketing officer.

Tourism Portfolio has expanded its team with the appointment of **Silky Bedi** as Sales Co-ordinator.

Alan Skidmore has been named as the new Director of Aviation Safety for the **Civil Aviation Safety Authority**. He has more than 30 years experience in both civilian and military aviation.

Novotel Vines Resort in Western Australia has appointed **Elizabeth Hvalgaard** as its new Events Manager.

Carnival Australia ceo **Ann Sherry** has had a busy week, having been named the inaugural chair of Myer-backed private wealth management firm **MFCO** as well as chair of the newly formed **CLIA Southeast Asia**.

Michael Greenslade has been appointed as Trade Commissioner for **Pacific Islands Trade & Invest** in New Zealand.

Paul Patane, formerly with Concierge Travel, has taken up a new role heading up the Sydney office of boutique luxury specialist **Savenio** which recently rebranded from **Travel Concepts**.

Former **Cruise Weekly** editor **Louise Goldsbury** has been appointed as Senior Editor with **Cruise Critic Australia**.

Tourism Northern Tasmania has appointed **Gina Woodward**, ex Merlin Entertainments and Mt Hotham, as a member of its board.

Leah Gage from the Gold Coast has been appointed as vice president for **Women In Tourism International Alliance** at the organisation's recent agm in Sri Lanka. **Beryl Ley**, also based on the Gold Coast, has taken on the role of secretary for the organisation.

Hawaii Tourism Authority ceo **Mike McCartney** has been named as chief of staff to David Ige, governor-elect of the state of Hawaii.



Senior Travel Consultant Position Available - Melbourne

We have an exciting opportunity for an experienced senior travel consultant who enjoys bonding with clients to work in a well-established travel agency with a strong focus on cruise and high end itineraries. Come and join the friendly team at Travelrite International Balwyn.

Travelrite International has successfully operated for more than 30 years with two boutique retail stores. We pride ourselves on our unique product, broad experience and excellent customer service. To be successful, you will be a self-starter and a high achiever with a minimum of three years' experience. Get your weekends back and receive the remuneration you deserve.

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VS Gatwick to Tobago

VIRGIN Atlantic will operate twice weekly tag-on services to the Caribbean island of Tobago as part of its St Lucia route, with the seasonal services to run Mar-Oct.

Counsellors dip toes into Sabah



VENTURING deep into the Malaysian Borneo jungle was one of many highlights for this group of Travel Counsellors, who were recently treated to an exclusive experience of the region.

The group were flown to their destination from Melbourne by Royal Brunei Airlines, with the trip also hosted by Visit Sabah.

Luxuriating in the Shangri-La & the Le Meridien each evening, the group threw themselves into the experience, enjoying activities such as a cooking class, mixed with the local orangutan population and taking part in a boat trip to Gaya Island to see the conservation work undertaken by the Marine Eco Research Centre.

Capped off by plenty of stunning sunset cocktails and gourmet cuisine, the group witnessed the best the destination had to offer.

Pictured above is the group, which consisted of Suzzelle Matillano, Trish Downs, Julianne Wallace, Sandra Botella, Andrew Denishensky, Christine Jenkins, Lynda Reid, Vivienne Smith and Kerry Lake.

Australia low on list

TRIPADVISOR has ranked Australia 17th on the list of the Top 20 most popular nations for Chinese travellers, based on a year-long survey, with cultural experiences the biggest drawcard.

Hong Kong & the United States claimed the top two rankings.

Travel Manager

North Sydney



We're looking for an experienced Corporate Travel Manager to join *FCm Travel Solution's* North Sydney team. This is an exciting opportunity to share in our ongoing success, and reap the rewards which come from working with an established industry leader.

To become part of the FCm family, you'll need to have a solid background in travel sales, in either a retail or corporate environment. You'll also have the drive and determination it takes to become the best in your field. In return, you'll enjoy opportunities for professional development, global and career progression, renowned staff benefits and a market leading salary! Advance your career and apply now!

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Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon
Contributors: Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** info@traveldaily.com.au
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

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WIN with Air Mauritius



This month **Travel Daily** is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily



Everyday **TD** will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: mauritiustcomp@traveldaily.com.au



Terms & conditions

Mauritius is very famous for its production of what type of alcohol?

Ausotel Smart brand

AUSTRALIAN hotel and resort management firm Argyle Hotel Group has launched a new brand as part of opening celebrations for its third office in Guangzhou.

Dubbed Ausotel Smart, the new brand will be aimed at the middle class Chinese consumer, young adults and business travellers.

"Smart can be understood as 'Simplistic & Modern ART' and is representative of Smart Hotel, Smart Customer and Smart Investor," AHG China chief executive Kevin Zhang said.

The company is aiming to have 150 Ausotel branded properties in China over the next three years.

Ausotel becomes the sixth brand operated by the group, who also operate Metro Hotels, Argyle Hotels, Argyle Resorts, Argyle Grand Hotels and Argyle Boutique Hotels.

The group continues to expand in China, now managing 60 hotels and US\$2.8 billion worth of assets.

Sabre wearable tech

SOFTWARE compatible with the increasing range of wearable technology such as Google Glass & Android Wear is currently being developed by Sabre Corporation.

The travel tech firm this week launched its travel management app TripCase on the Samsung S Gear Smartwatch in the US.

TripCase users are sent real-time flight alerts, gate changes and more directly to the Smartwatch, with click-to-call function coming.

According to Juniper Research, consumers will spend US\$1.4b on wearable devices this year.

Hotel demand drops

SYDNEY hotel room supply and demand went in opposite directions last month, according to preliminary data by STR Global.

Supply increased 0.6% while demand fell 0.7% leading to year-on-year declines in occupancy to 87.2%, average daily rate falling to \$208.22 & RevPAR to \$181.61.



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LEADING THE TERRITORY OF WESTERN AUS

WA - SALES MANAGER

PERTH - SALARY PACKAGE DEP ON EXPERIENCE

Due to growth, this is sensational travel company is seeking a sales driven individual with both consulting and sales management experience. In addition to assisting with VIP client itineraries, you will spend majority of your days building strong relationships and growing brand awareness. You will be motivated to develop new business opportunities and grow the territories year on year sales. In addition to your strong sales skills, you must be well travelled.

LOOKING TO MOVE T LARGE MARKET ROLE?

CORPORATE ACCOUNT MANAGER

SYDNEY - SALARY PACKAGE \$90K+ INCENTIVES

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year.

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SYDNEY – \$75K PLUS BONUS

If you're hungry for success, recognition and career progression this company will offer you all that and more. We are looking for someone with a mixture of Sales and Account Management for this position, Sales is a must. Strong industry contacts is also highly desirable. If you are not scared of cold calling on your industry colleagues whilst maintaining strong existing relationships this role is for you. With career advancement and a great salary on offer.

MANAGER A WINNING TEAM

WHOLESALE RESERVATIONS SUPERVISOR

MELBOURNE - SALARY PKG TO \$70K + BONUSES

Looking for your next challenge?

A long standing boutique wholesale travel company is seeking a passionate and experienced Manager to lead their Africa team to success! If you have a genuine passion for Africa and have travelled there extensively, together with experience leading and managing a team, we want to hear from you. Amazing employee benefits on offer to the successful applicant.

JOIN THE FASTEST GROWING SECTOR IN TRAVEL

CRUISE OPERATIONS MANAGER

SYDNEY –SALARY TO \$90K

Do you have impeccable management skills within the cruise market? Have the ability to manage a busy operations team whilst overseeing product and documentations? This company is looking for an operations manager with exceptional cruise experience. You will work to create a solid team working environment whilst focusing on the development of the department including product offering and itinerary planning.

A WHIZ WITH NUMBERS

FINANCE OFFICER

BRISBANE CBD – TOP PKG ON OFFER

This rare finance role in Brisbane CBD will see you join a leading TMC. Working closely with the HR team your responsibilities will range from processing payroll, new employee set up, reconciliations, cash flow management, reporting, accounts payable and more. The ability to work autonomously as well as part of a team is a must. Top salary package along with superb benefits on offer.

This role is interviewing now so call today!

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SYD – SALARY PACKAGE UP TO \$65K

Here is an exciting opportunity to move into a boutique travel company, with a unique product range and assist with all their marketing needs. The key focus on the role will be enhancing social media, website maintenance, event planning, brochure production and target marketing. You will need to bring with you some previous travel marketing experience and some creative flair. Make the move into this excellent opportunity today.

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Brisbane; \$36-40k + Incentives; Ref:9099HB1

Travel Agents has your travel passion fizzled out, do your sales no longer excite, do you want a life out side of work?! An industry leading Travel company are currently recruiting for their well positioned retail stores. On offer is a great life balance and the chance to gain new travel industry skills and knowledge. If you're already working as a Travel Consultant with at least 2 years experience using a GDS and have excellent worldwide destination and product knowledge then apply now!

For more information please call Helen on (07) 3023 5027 or click [APPLY](#) now.

Travel Sales Manager

New South Wales, \$DOE, Ref: 1373MB1

A leading European Travel Wholesaler is looking for a Sales Manager to promote their products across the NSW travel market. This role is perfect if you have Inside Sales experience or if you are an experienced Travel Consultant looking for your next career move out on the road. Predominantly on the road you will Account Manage existing clients while also target new business. A golden opportunity has arisen for a candidate looking for a more diverse role and to progress in your travel career.

For further information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

VIP Travel Consultant

Melbourne, \$55k-\$65k DOE, Ref: 1895MD1

This new travel role is all about the customer's experience. Anything they desire you can provide them with. From sailing the Greek Islands on luxurious super yachts to Broadway tickets in NYC. All clientele are VIP ranging from Movie Stars to CEO's of major companies. This globally recognised company offers fantastic perks and believes in a happy work/life environment. Monday to Friday with your meals supplied during work hours and free parking ! Travel professionals apply now!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel BDM

Perth, \$80K OTE, Ref:1431LB1

Amazing opportunity! Ready to leave consulting behind and get involved in business development? We are looking for a BDM to work in the corporate sector for this award winning TMC. If you are currently working in corporate travel and looking to step up into a new & financially rewarding role, this is your chance starting in January 2015! You will be sourcing new leads, building rapport with our clients and developing relationships with key accounts. Excellent salary and incentives on offer.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Sports Groups Consultant

Gold Coast; to \$50K DOE; Ref: 1423PS1

Are you an experienced Groups consultant with a love of sports? If you have current experience booking complex small to medium groups and are looking for a 9 – 5 position then this could be the opportunity you have been seeking! A growing independent with a new, centrally located office are expanding their reputable high end brand that books sporting tours to worldwide destinations. A high degree of attention to detail, Galileo and current groups experience are essential requirements.

For more information please call Peta on (07) 3023 5024 or click [APPLY](#) now.

Online Travel Consultant

Sydney, \$40-50K, Ref: 8541SJ3

I'm looking for a travel industry professional who wants to step away from face to face sales & work for a leading online travel provider. You will be booking packages & tailor making international holidays as well as assisting with online bookings while always delivering excellent customer service. A fun & vibrant team in luxurious CBD offices & a real chance for career progression. A great base salary is on offer with lucrative commissions & the chance to work for an industry leader.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant

Melbourne, \$40-45k, Ref: 1429KF1

Looking for something different in your next travel consulting role? We have an exciting opportunity to work for a leading wholesale company in their retail department. You will specialise in tailored travel itineraries with direct clients by appointment only and become a true ambassador for your company and products. You will be responsible for land & air arrangements and managing bookings from beginning to end, whilst maintaining excellent customer service skills at all times.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Adelaide, \$DOE Ref:1130LB2

Join a great team and earn fab incentives with this rapidly growing travel agency in the Adelaide area. Currently there is a fantastic opportunity for an experienced Travel Consultant with at least 1-2 years' experience in a similar role, looking to expand on their knowledge and grow their career! You will be a part of a fun and dynamic team working with both domestic and international product. Ideally you will have solid GDS experience and love hitting sales targets. This role won't last!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

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