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Travel Daily

First with the news

Wednesday 19th November 2014



Dubai to expand in Aust

THE Dubai Corporation of Tourism and Commerce Marketing (DCTCM) has confirmed plans to establish a new regional hub office in Sydney which will oversee the agency's operations in the Far East, Japan as well as Australia and New Zealand.

The DCTCM-owned office will be led by Dubai Tourism's current local head, Julie King, with the regional responsibilities adding to

her current remit as director of DCTCM's Australia/NZ office.

Shahab Al Shayan has been appointed as regional manager Asia Pacific, to be based in Dubai.

The upgraded Sydney operation will oversee the work of offices in Hong Kong and Japan with the aim of also boosting visitor numbers from Indonesia, Malaysia, Singapore and Thailand.

"The Asia Pacific is of high strategic importance to us, with significant potential for growth across the whole region," said DCTCM chief executive officer Issam AbdulRahim Kazim.

"With the connectivity afforded by Emirates, Qantas and other airlines that fly between the Asia Pacific countries and Dubai, our city is one that should be the next destination on the region's tourists' lists," he said.

Excite Hols recruiting

A NUMBER of vacant positions with Excite Holidays including a bdm, trade marketing coordinator and business analyst are being promoted by the B2B wholesaler - see the **last page** for details.

CWT appointments

CARLSON Wagonlit Travel has appointed two new senior executives to its leadership team.

Martin Buckland and Graeme Pearcey join the corporate travel company as senior director of Sales & Program Management & Traveller Services in Australia & New Zealand respectively.

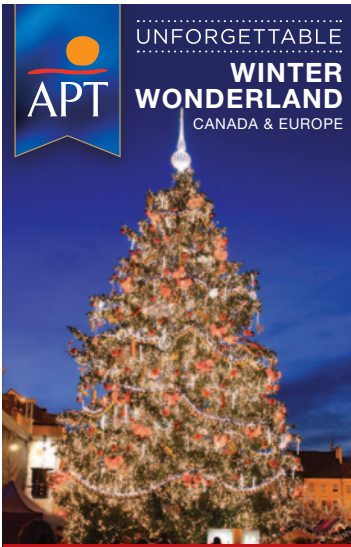
Nine pages of news

Travel Daily today has nine pages of news, including a photo page for **Rail Plus**, and full pages from: (**click**):

- AA Appointments jobs
- Excite Holidays job ad

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VA profitable by Q2 2015

VIRGIN Australia boss John Borghetti has told shareholders "conditions are moderating" on the domestic market, while reiterating "it has been a tough period for aviation in Australia".

Speaking at VA's annual general meeting this morning, Borghetti forecast that despite an "uncertain economic environment and subdued customer sentiment," the carrier expects to achieve an underlying profit in the second quarter of the 2015 Financial Year.

"Over the past couple of years, the industry has been through a fundamental shift in competitive dynamics and we are now coming out the other side," he said.

Borghetti acknowledged that overcapacity on domestic routes has had "significant pressure" on load factors and revenue, but was optimistic regarding VA's outlook, saying Virgin Australia "is now in a much stronger position than it was four years ago".

He said that as a result of new synergies with Tigerair Australia since announcing its planned full takeover from Tigerair Singapore,

Virgin Australia Holdings is tipping the no-frills carrier would break-even by the end of 2016 FY - six months ahead of first mooted.

Speaking of the Virgin Vision 2017 strategy, he said inroads were being made for its charter business which has won two new "major charter contracts" in Western Australia and added two Fokker 100 aircraft to facilitate the new agreements.

He also said domestic yield had improved in Oct and that VA was pursuing other opportunities to "break monopoly markets".

Tosca Nile return

THE Travel Corporation has confirmed the planned resumption of Nile River cruises in Egypt from next year by Uniworld Boutique River Cruise Collection.

The all-suite 82 passenger *River Tosca* will commence operation on the Nile from 03 Oct as part of Uniworld's 12-day Splendors of Egypt & the Nile.

Uniworld is the fourth TTC brand to relaunch operation in Egypt, following Trafalgar, Insight Vacations and Contiki.

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Branded fares coming to OTA

AMADEUS has selected Expedia to debut the Amadeus Fare Families solution that will allow OTAs to sell the branded fares of select airlines, starting mid-2015.

New Cal ambassador

EX-MASTERCHEF contestant turned TV cooking show host Justine Schofield has been named as destination ambassador for New Caledonia Tourism.

Schofield will front the tourism authority's 'Have it All' culinary & destination themed webisodes and social media activities to promote New Caledonia's diversity and French cuisine.

New Caledonia Tourism's sales and marketing director Caroline Brunel said Schofield's "love affair with French cuisine...plus her rich French heritage and overall engaging and energetic personality, makes for a compelling match".

Expedia said the new solution comes in response to a growing number of customers seeking fares that combine seat-only options with confirmed seating allocation, premium seating, checked bags & in-flight services.

"The challenge with branded fares when customers see it at scale across multiple airlines will be ensuring they can make heads or tails of the increasing number of competitive offers," svp of Global Tour & Transport at Expedia Greg Schulze said.

"Instead of choosing from a few dozen flights that suit your needs from point A to point B with the times and airports you want, you'll now see a whole set of branded fares on top of that."

Amadeus said the solution will allow airlines to seamlessly distribute branded fares.

"We believe this standardised solution will be hugely beneficial for the industry," Amadeus said.

Win tkts to Aus Open

TRAVEL Daily has teamed with Emirates to offer readers a chance to win a double pass to the Emirates Australian Open being held in Sydney next week.

Over the next four issues of **TD**, we will ask a series of questions about Emirates and its association with the Australian Open.

The first two readers to respond correctly each day between today and Mon will win a double General Admission pass.

As an added bonus this year, the reader to answer all four questions correctly and be the first to reply with the right answer to a special bonus question (to appear on Mon) will win an 'Inside the Ropes' experience for two on Sun, plus gain access to the Emirates marquee.

To enter the competition, send your answer by email to emirates@traveldaily.com.au.

Today's question is: *In 2014, how long did Emirates re-sign to sponsor the Australian Open?*



Window Seat

EVEN the video is hair-raising.

Lovers of rollercoasters will be flocking to Orlando from 2017 to take on The Skyscraper, the headline attraction for the new US\$250 million indoor theme park known as SkyPlex.

Developers of the thrill-ride which will be the world's tallest rollercoaster in the world upon its opening - have released an animation of the track design, which snakes its way up, down and through a massive tower.

The track offers plenty of near vertical drops, inclines, twists and inversions certain to excite, with each ride to last several minutes, according to the clip.

The new indoor entertainment centre will be located right in the midst of theme park central on International Drive.

Click the **TDTV** logo to check out the video.



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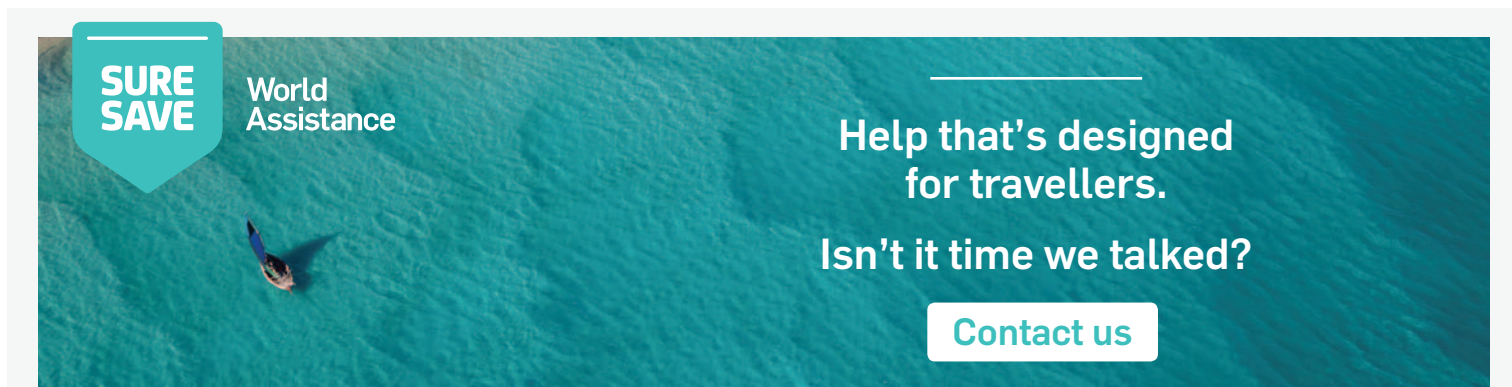
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Canada visits up 8%

INTERNATIONAL arrivals to Canada jumped 10% year-on-year in Sep to 570,000, according to new data from the Canadian Tourism Commission.

The number of Aussies entering Canada jumped 8% (to 36,960) during the month, while Jan to Sep inclusive figures are now up 5.8%, surpassing 226,100 in 2014. China was Canada's top growth market in Sep (up 24%), followed by Japan (23%) and India (19%).

Jamie enters Brissie

THE newest Jamie Oliver venue in Australia has opened this week in Brisbane's CBD.

Located on Edward Street, Jamie's Italian is the UK celebrity chef's fifth restaurant in the country and offers seating for up to 240 diners.

Jamie's Italian Brisbane is open seven days a week from 11:30am to 10:30pm.

Design incentive

TRAVEL agents are being incentivised to book with Design Hotels, with 15% commission now available for reservations at select hotels made before 01 Dec.

The promotion is offered at over 150 properties marketed through Design Hotels and sold via global distribution systems, for arrivals between 01 Dec and 28 Feb.

Locations in Australia where the deal is available include Hotel Hotel in Canberra, where rates are priced from \$239/night - see designhotels.com/commission.

Finnair to Chicago

ONEWORLD member airline Finnair will commence new thrice weekly services between Helsinki & Chicago from 13 Jun to 17 Oct.

The new service will see AY axe seasonal services to Hanoi.

New Viwa managers

VIWA Island Resort in Fiji will close for major renovations from 14 Feb to 15 Mar, the property has confirmed.

Now under new management, the boutique property has also appointed Pacific Pulse Marketing to handle the resort's sales and marketing needs moving forward.

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FACT 6: Norfolk Island is great for a 3-night/4-day short break

ATEC: Visa barriers remain

AUSTRALIAN Tourism Export Council managing director Peter Shelley has praised the Federal Government's new Free Trade Agreement with China but says visa application barriers remain.

Two days after its signing, travel and tourism bodies continue to level praise at the pact with China, focusing on the benefits to be enjoyed by travel and tourism.

Federal Trade & Investment Minister Andrew Robb said the government forecasts inbound expenditure in the tourism sector from China to grow 40% by 2022.

Shelley said while the agreement was great news for Australia, the current hurdles involving visa applications needed to be cleared in order to improve arrival figures.

He cited the USA as an example, who last week announced new ten-year tourist and business visas and five year student and exchange visas (**TD** 11 Nov).

"Australia needs to keep up with our major competitors and China is a lucrative market so it is vital we work to create a visa system that reduces some of the barriers

and encourages more Chinese visitors," Shelley commented.

"We hope some of these important visa issues will be the next step in expanding our relationships with China."

Australian Federation of Travel Agents ceo Jayson Westbury also praised the changes.

"ATAS accredited travel agents are the best in the world and the ChAFTA allows Australian travel companies to provide the same excellent service they provide to 23 million Australians, now to 1.3 billion Chinese," Westbury commented yesterday.

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RWC '15 impact study

AN ECONOMIC impact study on the value of the Rugby World Cup 2014 are predicting the event will generate up to £982 million to England's GDP.

Rugby World Cup 2015 will be held across 13 venues in 11 cities between 18 Sep-31 Oct 2015.

According to England Rugby 2015, research firm EY determined the tournament will add up to £2.2 billion of output into England's economy and is likely to welcome more international visitors (466,000 arrivals) than any previous Rugby World Cup.

Of that figure, up to 86,000 fans will travel to England from the Australasia region.

The study suggested overseas visitors will invest up to £869 million in direct expenditure.

EY are forecasting the total number of local & foreign visitors attending matches during the RWC 2015 will reach 2.22 million - 300,000 more than the Rugby World Cup 2007 in France.

VA adds ADL/ASP

THRICE weekly nonstop flights between Adelaide and Alice Springs will be launched by Virgin Australia using Boeing 737-800 aircraft from Mar.

Virgin Australia said the new route will "bring competition" to the route which has "effectively been a monopoly for nearly a decade," chief commercial officer Judith Crompton said today.

The airline also confirmed it plans to launch a new regional lounge in Alice Springs.

Acacia 2015 price lock

AFRICAN specialists Acacia Africa is offering 2014 prices on all overland adventures, small group safaris and accommodated overland tours departing in 2015 when booked by 31 Dec.

Director Chris Mears said the early booking discounts come ahead of the release of Acacia Africa's new brochure.

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Agts sample QF's new offering

QANTAS Agency Partnership provided agency partners with the opportunity to sample its new inflight dining experience (**TD** Thu) designed to set a new benchmark for millions of Economy class customers flying on the QF int'l network annually.

Participants had the opportunity to enjoy more generous meals and select from a wider menu with snacks offered throughout the evening.



ABOVE: Qantas Customer Service Supervisor Lucja Owers with Anita Davis from American Express Business Travel who is loving the new Qantas Business amenities kits.

LEFT: Annette Carr Boyd from Corporate Traveller settles into the new QF A330 Biz Suite.

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Peru kicks off Aussie roadshows



PERU'S tourism brand PromPeru last night held the first of three Australian roadshows for 2014 in Sydney to a packed house.

Sixteen tour operators and suppliers in Peru joined with LAN Airlines exhibiting at the event, which was attended by well over a hundred agents across Sydney.

PromPeru incoming tourism coordinator Asia/Oceania Rosana Guinea flew in from Lima to take part in the roadshow and meet many of the local frontline sellers.

Guinea spoke of the variety of air connections via North and South America through to Lima from Sydney, as well as many of the country's regions, gastronomy highlights, landmarks and cultural attractions both in the big cities and outer areas.

She encouraged travellers to venture outside the capital to discover the plethora of exciting regional centres, all accessible via a short flight or bus journey and all offering their own drawcards such as famous beaches, natural reserves, wildlife & activities, such as sand-boarding in Ica-Nazca.

The evening also included a fun trivia competition testing agents' knowledge about Peru, with attendees playing for a major

prize of tickets to visit the country courtesy of LAN Airlines.

The Santiago-based carrier was represented at the show by NSW/ACT bdm Catherine De Giorgio, who had the audience excited about the carrier's new B787 Dreamliner to soon be deployed on the Sydney route (**TD 11 Nov**).

PromPeru's roadshow will carry on tonight to Brisbane, closing on Thu night in Melbourne.

Rosana Guinea is **pictured** above centre, flanked by Gabriel Pacheco, Consul-General to Peru and Deputy Ricardo Salamanca.

Rollercoaster zip line

TREETOP Adventure Park on the NSW Central Coast has opened a new zipline attraction measuring over a kilometre in length.

The rollercoaster-like attraction has been developed with the help of a \$200,000 tourism grant from the Federal Government.

After launch, riders travel through 40 slaloms & three 360° loops at a height of 18 metres while attached to a zip line and new high-wire technology.

The TreeTop Crazy Rider zip line is priced at \$85 per adult - more info at www.treetops.com.au.

Travel Daily

First with the news

Wednesday 19th Nov 2014

UK entry fee mooted

VISITORS from 55 'visa waiver' countries including Australia could be slugged with a £10 entry levy (AU\$18) to enter the United Kingdom under a proposal by the UK Labour opposition.

Shadow Home Secretary Yvette Cooper announced the proposal yesterday, with funds raised to go toward funding bolstering border patrol workforces by 1,000.

Although very much just a proposal at this stage, its enactment would apply to travellers from 55 countries that currently enjoy fast-tracked UK entry, such as Australia, Canada and the US.

Cooper says the extra border staff would "improve the visitor experience" by increasing the speed of passport checks.

She likened the proposal to that operated by the United States for its ESTA visa-waiver program.

The government has slammed the proposal, saying the system would only raise enough money for 59 staff and would prove to be a major deterrent for tourism.

The UK will head to the polls for its general election next year.

OZ appeals SFO ban

ASIANA Airlines has lodged an appeal against a penalty decision to suspend its San Francisco route for 45 days due to its 2013 crash which resulted in three fatalities.

The Korean carrier claimed the disciplinary panel was "biased" in favour of its main rival Korean Air.



MOVEMBER will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not too late to join - **register at au.movember.com** (add your company name after your name and choose to join the **Amadeus IT Pacific team**).

Email your before and after pics and progress updates to mocomp@traveldaily.com.au and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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Leftover cash piles up

MORE than \$800 million in leftover currency from travel cash cards remains not fully used from overseas trips, according to research from MasterCard.

The MasterCard Money Management Index revealed 45% of Aussies travelled overseas in the last year and have an average of \$221 in unused funds on travel cards waiting to be withdrawn.

The credit card giant said it predicted leftover cash stocks to decrease in coming years as travellers move to prepaid cards.

A promotional graphic for 'Eastern Europe & Beyond' travel. It features a collage of travel photos, a '2015' calendar, and the text 'EASTERN EUROPE & BEYOND'. Below the main title, it says '2015 brochure available now at TIFS.' and 'BEYOND TRAVEL discover more...'. At the bottom, it says 'Visit www.beyondtravel.com.au'.

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Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Shangri-La Hotel Sydney will early next month unveil its refurbished Horizon Club Lounge and Horizon Club rooms, the results of an \$8 million investment. The four-storey atrium lounge will offer completely new decor, boardroom facilities, free wi-fi, magazines and newspapers with panoramic views over the Sydney Harbour Bridge and Opera House. Ninety new rooms and suites are being progressively reopened.



Nestled in the serene Blackwood Valley in the township of Balingup, 240kms south of Perth is the **Balingup Heights Hilltop Forest Cottages**, which now boasts a fresh look for its rustic timber cottages, each newly renovated. The cottages now offer new open-plan kitchens, bathrooms, paint and floor coverings, with reverse cycle air-con & pot-belly log fires. The two-bedroom cottage also offers an open deck.



Pool and dining areas have been seamlessly designed to interact with the Esplanade as a result of a \$2 million project at the **Mercure Cairns Harbourside**. Glass fencing panels offer an infinity edge to enhance views of the Coral Sea. Both the pool and the adjoining spa now feature new blue ceramic tiles, with marble edges and surrounded by lush garden beds. A pool access lift for disabled guests has been installed.

Star Alliance chief in town

MARK Schwab, ceo of the Star Alliance, is in Sydney this week for meetings with the alliance's local members, which include ten online carriers and many more offline operations.

With the recent accession of Air India, the Star Alliance now offers connections to more than 1,300 cities in 92 countries, with 18,500 daily flights across the globe.

In fact in Australia the Star Alliance offers more inbound ASK's than rival **oneworld**, Schwab told *Travel Daily* yesterday.

Key recent developments include the so-called "Gold Track"

initiative, which is seeing the alliance work with an initial 12 airports around the world to offer expedited security screening to premium Star Alliance members.

Other activity includes replication of the success of the dedicated Star Alliance terminal at London Heathrow, which has reduced minimum connecting times to just 60 minutes.

Talks are ongoing for similar arrangements with Seoul Incheon and Taipei, while the most recent addition to the dedicated terminal suite is in Sao Paulo.

Australia is a key market for the Star Alliance fare products which include Round the World and various Circle fares, and now offer more flexibility following the range's recent revamp.

Technology is a strong focus for the Star Alliance, with a range of projects underway which aim to significantly enhance the customer experience.

An enhancement planned for 2015 will see agents asked to provide extra customer contact info in Star Alliance bookings to allow better communication with passengers en route in the case of disruptions, Schwab said.

Wellcamp in business

PASSENGER services are now operating into Australia's newest airport after Brisbane Wellcamp welcomed its first regular service operated by QantasLink this week.

The facility is located outside of Toowoomba in southwest Qld.

QFLink chief executive officer John Gissing said the carrier was proud to be part of the important milestone in Queensland's history.

Eleven services per week will be operated by QantasLink, with REX to launch flights from 01 Jan.

Oaks 72-hr promotion

OAKS Hotels & Resorts is midway through a 72-hour sale with hotel prices available from \$99 per night (based on a two-night minimum), on sale until 20 Nov.

Travel Corporation on the buses



AAT Kings yesterday debuted a newly designed double-decker Sydney sightseeing coach, with a special clear roof which allows it to cross the Harbour Bridge. It was a particularly special occasion, coinciding with a visit to Australia by Brett Tollman, ceo of AAT Kings' parent company The Travel Corporation.

AAT Kings md Anthony Hayes told *TD* the coach continues the revamp of the AAT Kings brand, with the sightseeing product including a guided walk across the Harbour Bridge as well as visiting The Rocks, Milsons Point and Mrs Macquarie's Chair.

Expected to be popular with the inbound market, the all weather coach comes with a guide and will operate three departures daily with pick-up points across the city.

It will also provide a significant brand awareness opportunity for AAT Kings, while the vehicles can be chartered by groups for evening activities as well.

Pictured toasting the new venture are, from left: Anthony Hayes, Brett Tollman and Travel Corp Australia ceo John Weeks.

Accor hits home run

ACCOR have signed a new deal with Baseball Australia and the Australian Baseball League as its exclusive accommodation partner.

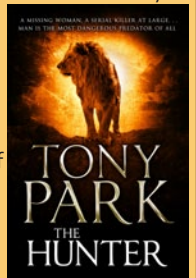
The deal will see teams, players, corporate staff and international teams accommodated in some of the group's 200 hotels nationally.

Accor also supports football, golf, swimming & cricket teams.

Win The Hunter by Tony Park

This week *Travel Daily* and Swagman Tours is giving five lucky readers the chance to win *The Hunter* by Australian author Tony Park.

Safari guide and private investigator Hudson Brand is on the trail of Linley Brown who's been named as the beneficiary of a life insurance policy. Linley's friend, Kate, supposedly died in a fiery car accident in Zimbabwe, but Kate's sister wants to believe it is an elaborate fraud. South African detective Sannie van Rensburg is also looking for Linley, as well as a serial killer who has been murdering prostitutes on Sannie's watch. Top of her list of suspects is Hudson!



To win, simply be the first person to send through the correct answer to the question below to:

tonypark@traveldaily.com.au.

Check out www.tonypark.net or www.swagmanafrika.com.au for a hint.

To which country will Tony Park be escorting a group next year?

Rail Plus experts licensed to thrill

RIGHT: Going round in circles while on a walking tour of Munich.

BELOW: Drinking up the atmosphere at Munich's Hofbräuhaus is Kris Heinceslater, Flight Centre South Yarra; Owen Scully, Flight Centre Bundoora and Chris Wilde, Flight Centre Warringah Mall.



IT'S not often you have dinner with James Bond - or at least dinner in the same restaurant as 007... in Monte Carlo!

But that was just one of the highlights of this year's Global Rail Experts trip, which took graduates of Rail Plus' celebrated training program on a 10-day trip through Germany and France.

This year's trip started with a smooth Malaysia Airlines flight to Frankfurt followed by a high-speed ICE train journey to Munich. It was the first of many rail experiences, with highlights including an overnight train to Nice and a TGV between Nice and Paris.

In Germany, the group walked through Munich's Old Town, toured Neuschwanstein and Linderhof castles and trekked into the Black Forest. Next up was Monte Carlo where the Experts visited the legendary casino and found themselves sharing an elegant restaurant with former 007 Roger Moore himself.

The group left Monte Carlo in style, with a helicopter transfer to Nice, before travelling to Paris for a night at the Lido Cabaret show and a journey to the top of the Eiffel Tower.

Rail Plus' 2014 Global Rail Experts program was sponsored by Malaysia Airlines, French Travel Connection, Monaco Government Tourist and Convention Bureau, German National Tourist Board and stylish Italian rail operator Italo.



RIGHT: Experts in the City of Light.



ABOVE: The group consider taking a dip at Triberg Falls in the Black Forest: Amanda Howard, Jamison Travel; Kathryn McMahon, Flight Centre Geelong; Svetlana Monastyrsky, German National Tourist Office; Nicki Schleibs, Rail Plus; Owen Scully, Flight Centre Bundoora; Kristina Kiss, Malaysia Airlines; Kris Heinceslater, Flight Centre South Yarra and Chris Wilde, Flight Centre Warringah Mall.



ABOVE: Svetlana Monastyrsky tries some Bavarian delicacies on a walking tour through Munich's Old Town and Viktualienmarkt.

RIGHT: Getting ready to leave in style on a helicopter ride from Monaco to Nice.



ABOVE: Checking out dream rides in Monte Carlo.

BELOW: Relaxing on the ICE 527 to Munich: Owen Scully, Flight Centre Bundoora and Kris Heinceslater, Flight Centre South Yarra.



ABOVE: High-speed but laid back rail expert Chris Wilde, Flight Centre Warringah Mall and Svetlana Monastyrsky, German National Tourist Office.

QR exec jet to USA

QATAR Executive, the charter division of Qatar Airways that operates a fleet of Bombardier Challenger 605 & Global aircraft, has received approval to operate to the United States.

The US Dept of Transportation yesterday gave Qatar Executive the green light to operate air charter flights for no more than 60 passengers from Qatar to points in and beyond America.

MEANWHILE, Qatar Airways is set to beef up capacity on the new Doha-Edinburgh route from the current five weekly to daily services, effective 01 May.

QR launched 787 *Dreamliner* flights to EDI six months ago.

Belmond bargains

SAVINGS of up to 20% are on offer on Belmond's collection of hotels, trains and river cruises on select dates in 2015.

For more info on the 'Discover Belmond' deal, call 1800 217 568.



CLUB Med treated its Australian top-sellers to some of its hallmark all-inclusive luxury recently, whisking them to Club Med Bali.

The resort played host to the 2014 annual trip, with its new adults-only Zen Pool and gourmet lounge particularly popular.

Flying with Garuda Indonesia, the agents kicked back and relaxed at the resort, partaking in some spa treatments and enjoying a lavish seafood gala dinner.

Plenty of free time was afforded for the group, with many hitting the local markets, bartering

and bringing home plenty of handicrafts, clothing and gifts.

Pictured above at the Zen Pool in the back row from left is David McCarthy, TravelManagers; Stephen Bouyer, Where 2 Travel; Gary Seignior, Hampton Travel & Cruise; Stuart Ingram, Destination HQ; Colin Rourke, italktravel North Perth; Candice Wood, Attadale Travel; Angela Buccella, Travel Extra; Alice Fisher, Club Med; Miranda Barclay, Travelplan; Erin Smith, Club Med; Sarah Wilmott, Globenet Travel; Josephine Francis, Global Travel Solutions; Jeffrey Dimand, FBI Travel; Adam Ferraro, Club Med and Emily Warbrick, Snowscene.

Middle row: Clotilde de Villaret, Club Med; Megan Walsh, MTA; Sarah Russell, Jigsaw Travel; Natalie Hadikin, Travel Specialists Mosman; Vicky Bloomfield, Jetset Rose Bay; Marc Letourneau, Club Med; Mary Edwards, Travelworks Cruise & Travel; Erin Kramer, Club Med and Russell Jahn, Harvey World Travel Booragoon.

Front row: Jodie Weeks, Club Med; Uschi Howard, The Travel Authority; Vara Arnold, Club Med; Luke Skarbek, Club Med; Lauryn Belleli, Sabra Travel; Sonia Antilla, Harvey World Travel Sylvania and Mark van Huisstede from italktravel Maitland.

WIN with Air Mauritius



This month *Travel Daily* is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily

Everyday *TD* will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: mauritiustcomp@traveldaily.com.au

AIR MAURITIUS



Fill in the blank: The new and enhanced Stopover Mauritius Plus product gives you up to ___ days in Mauritius.

Terms & conditions

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Travel Daily

First with the news

Wednesday 19th Nov 2014

New China travel card

AUSTRALIA Post has introduced a new multi-currency travel card in conjunction with Bank of China and UnionPay Int'l, aimed at Australians visiting the country.

Both Chinese Yuan & Australian dollars can be loaded onto the card, which can be used to access cash, make online payments or purchase at 23 million merchants accepting UnionPay globally.

Australia Post ceo and md Ahmed Fahour said more than 400,000 Australians were tipped to travel to China next year.

The card will be available to buy from 3,300 Australia post outlets across the country next month.



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WHOLESALE TRAVEL CONSULTANT
PERTH - SALARY PKG UP TO \$65K (OTE)**

Are you an experienced travel expert who is dreaming about moving into a specialised role? We have a wholesale role available in Perth that can see you moving behind the scenes and selling your favorite destinations! Assisting your loyal agents with worldwide itineraries, booking flights, accommodation and land arrangements, you will benefit from uncapped commission while being a part of a fun and social team. Make the move to wholesale travel today with AA Appointments, we want to hear from you!

**ARE YOU A RETAIL SUPERSTAR?
RETAIL TRAVEL CONSULTANT**

MELBOURNE - SALARY PACKAGES UP TO \$55K (DOE)

Do you love creating intricate holiday packages and making your clients holiday of a lifetime a reality? We have had a fantastic retail role just called in for Melbourne, seeking a talented travel consultant. With your previous travel experience, GDS knowledge & flair for customer service there has never been a better time to broaden your horizons. With sensational famils, a great team environment, generous salary packages and the opportunity to work for a reputable brand now is the time to contact AA to find out more!

**THE MOST SOUGHT AFTER ROLE IN MELBOURNE
WHOLESALE TRAVEL CONSULTANT
MELBOURNE - SALARY PKG UP TO \$55K (DOE)**

This specialist company is growing, and as such, they are looking for a travel guru to join a friendly and dynamic team. This role will see you arranging specialised and unique travel itineraries for various sized groups to destinations around the world. No two days will be the same when you are assisting with a variety of mission trips, pilgrimage tours, volunteer programs and much more! Do you have 2 years previous travel industry experience and a record of success in sales? Then apply today to secure this unique role!

**ARE READY FOR YOUR NEXT CHALLENGE?
RETAIL TRAVEL CONSULTANT
PERTH - SALARY PACKAGE TO \$54K (DOE)**

Experienced travel consultants in PERTH! We have your next retail role covered with this very successful and vibrant office. Move away from the time wasters and into retail bliss. Working in a busy office with a constant flow of new clients plus a great repeat and referral base you will be rewarded with a high base salary and regular famils and bonuses. With a fun team environment and loyal clients you will ask yourself why you didn't make the move sooner! Call us today to find out more. Min 12 months experience required.

**SPECTACULAR SOUTHSIDE OPPORTUNITY
RETAIL TRAVEL CONSULTANTS
BRISBANE SOUTH SIDE - NO SUNDAY WORK**

How would you like to spend your day's booking tailored itineraries and exciting holiday packages including river cruises, rail tours, adventure tours and more? This independently owned travel agent is looking for an experienced and passionate travel consultant to join their team. Supportive team network and management and be rewarded with a strong salary package. Part time and Full time hours will be considered. Interviewing now so get in quick to be in the running! This won't be around for long.

**ROCKHAMPTON TRAVEL GURUS, WE NEED YOU!
SENIOR RETAIL TRAVEL CONSULTANT**

ROCKHAMPTON - GREAT LOCATION - SAL PKG \$55K OTE

This leading travel agent is growing in business and is looking for an experienced and self-motivated Senior Travel Consultant to join their fun and close knit team. Enjoy booking worldwide holiday destinations for your repeat and referral clients and relaxing walks along the beautiful river on your lunch break. Your roster will be Mon to Fri with only a half day Sat on rotation. A strong salary package is on offer - \$55K OTE, along with many other industry benefits. This is a great opportunity so get in fast and apply today.

***NEW* SPICE UP YOUR CAREER
RESERVATIONS CONSULTANT
SYDNEY
SALARY PACKAGE \$46K + BONUSES**

An industry leader in the boutique wholesale market is seeking a passionate and experienced consultant to join their team to success! If you have a genuine passion for Asia and have travelled there extensively, we want to hear from you. You'll be handcrafting unique tailor-made tour products throughout Asia. Amazing employee benefits on offer to the successful applicant. This is your chance to join an industry leader. Apply today to secure this role!

***NEW* TAKE A STEP UP IN YOUR CAREER
CORPORATE CONSULTANT**

SYDNEY - SALARY PACKAGE UP TO \$65K

This exciting NEW role will be the pinnacle of your career within the boutique corporate market. You will be working in a close knit team focusing on excellent customer service as you deliver a wide product offering and itinerary planning. You will be responsible for a portfolio of high end clients catering to their corporate travel and conferencing needs. If you have 2 years corporate travel experience, strong GDS skills and want to move into flexible environment, this is the perfect opportunity for you.



We are Expanding...Now, that's exciting!

Why do we think we're great?

Because our staff here at Excite Holidays tell us so. They're a happy, motivated, valued, and respected bunch of people with great knowledge, expertise and, of course, sparkling humour. Our office in Bondi Junction offers a dynamic start-up culture within a mature, stable and rapidly expanding global business.

Luckily for us, it's not just our team that believes we're great, the travel industry likes us too. Excite Holidays leads the way when it comes to online wholesale travel with brilliant representation across Australia and New Zealand.

What do we do?

Excite Holidays uses cutting edge technologies, built by our brilliant in-house global software engineers, offering a vast array of travel products including over 250,000 hotels and properties worldwide. We provide our reservation teams and the global travel trade with intuitive and efficient booking tools. Our advanced hotel distribution platform has been successfully designed to deliver access to quality travel products at the touch of a button, in line with our company philosophy "automation is salvation".

So, why do we need you?

Due to strong growth, global expansion and our recent launch in the UK market, we have exciting career opportunities available for highly talented and dynamic individuals to join our team in our Sydney Head Office in the following roles:

-  **Agency Support Consultant**
Passion for the travel industry, a problem solver & great communicator who loves going the extra mile.
-  **Business Development Manager**
Presentable, outstanding communicator with an existing client base & strong negotiation skills.
-  **Trade Marketing Coordinator**
Marketing or business degree with strong marketing, communications and time management skills.
-  **Business Analyst**
Highly analytical, strong problem solving ability with a business mind.
-  **HR Coordinator/Officer**
People person, results driven & passionate about making a difference.

If you are interested in any of the positions above, please send your cover letter and resume as well as your salary expectations to careers@exciteholidays.com.