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## Red Gum targets strong

**RED** Gum Resources, the mining firm turned travel aggregator, today released financial results for the three months to 30 Sep for its acquisition targets Holiday Planet, Asia Escape Holidays and Motive Travel.

Had the businesses been combined as the proposed Australian Travel Group, overall gross profit would be up 15.6%, with year-on-year comparisons showing growth in bookings and profits consistent with or better than assumptions made in the company's relisting prospectus.

Holiday Planet bookings are up a healthy 30%, with TTV rising 29.3% on the back of a stronger cruise market, which accounts for almost half of the company's total business during the quarter.

The Asia Escape business has

reported a 33.3% lift in gross profit, with year-on-year sales up 20% based on departures and Bali bookings up 26%.

For the Motive Travel retail business, gross profit is up 5.4% versus the prior quarter, and "strong forward bookings are consistent with increased group travel activity," the firm said.

Holiday Planet also confirmed that its new Seniors Planet site is on track for an early 2015 launch, while a new online cruise booking engine will debut in late 2014 or early 2015.

### Scenic up the front

**SCENIC** Tours is offering Business class flights to Europe from \$4,795 in conjunction with its 2015 France and Europe river cruise programs, plus suite upgrades on France voyages - see the **front cover page** for details.

### Club Med Bali special

**CLUB** Med has extra Jan/Feb availability at its Bali property including connecting rooms for families - see **page 11**.

## Economy Class 2015 Earlybird.

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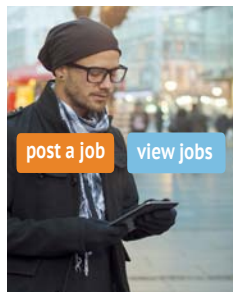


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Check Fare Grids for Details

## Tigerair \$1 b'day fares

**TIGERAIR** is celebrating its 7th anniversary in Australia by offering a \$1 return sector fare on all routes for travel over select dates in Jul and Sep next year. The discounted fares are on sale until midday 26 Nov when booking a regular outbound fare.

## Consolidated into ATAS

**CONSOLIDATED** Travel has joined the ranks of the AFTA Travel Accreditation Scheme, with AFTA gm Gary O'Riordan this morning welcoming the group to the "family of accredited intermediaries".

O'Riordan said it was encouraging that a "group of their size and significance have sought accreditation, and value ATAS as the future of the industry".

"When market leaders like Consolidated Travel become ATAS accredited it helps raise the bar for the entire travel sector".

Consolidated director Dennis Alysandratos said the firm had joined ATAS after conducting a comprehensive analysis.

"We are delighted to have now joined such a ground breaking and purpose built scheme which we anticipate will become the global benchmark in accreditation and consumer protection," he said.

O'Riordan said it was anticipated that over 80% of the industry will be accredited by the end of the year.

## Etihad appointment

**ETIHAD** Airways has named former president and ceo of Middle Eastern carrier Royal Jet, Shane O'Hare as its senior vice president, marketing.

O'Hare's prior experience also included stints at Qantas and Ansett Australia.

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## Tauk incentivises

**TAUCK** has launched a new travel agent incentive, offering a \$150 Coles/Myer Gift Card for every booking made before 30 Nov - call 1300 857 437.

## Sun Princess delayed

**PRINCESS** Cruises has confirmed the delay of *Sun Princess* into Sydney after an 84yo passenger was reported missing on the ship.

*Sun Princess* was due to arrive at White Bay at 7:30am today and turned back to search for the man early this morning, but the search has since been called off.

The ship was on the homeward stretch of a 13-day New Zealand cruise when the incident occurred.

Carnival Australia said this afternoon's departure on *Sun Princess* would also be delayed.

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Last Minute Industry rates on Carnival Spirit & Legend! Various departure dates for December, January and February. Book anytime. Inside Twin from **\$340\* pp** including taxes and port charges.

**CLICK HERE** for further details

## 1st QF 747-400 retiring

**THE** first Qantas Boeing 747-400 jumbo jet aircraft is earmarked for retirement in coming weeks after 25 years of service.

According to the *Airline Hub Buzz* website, the 'City of Canberra' aircraft with registration VH-OJA will operate its last scheduled revenue service as QF107 from Sydney to Los Angeles on 07 Dec.

From LAX, it will then fly to the "plane graveyard" in Victorville as flight QF6024.

Since 1989, OJA has completed close to 106,000 hours of flying.

## Scoot 787 PER delay

**NEW** 787-9 Dreamliner services operated by Scoot between Singapore and Perth have been pushed back from 01 Jan until 16 Jan, according to GDS displays.

## Evergreen to Southeast Asia

**EVERGREEN** Tours has bolstered its product portfolio to include a five tour Southeast Asia program for the first time.

Revealing details of the program first to *Travel Daily* yesterday, general manager Angus Crichton said the product's development comes in response to demand from past Evergreen Tours clients keen to explore new destinations with the tour and cruise operator.

The core of the firm's South East Asia 2016 brochure is a seven-night cruise on the Mekong River through Vietnam and Cambodia.

Evergreen Tours has taken seven exclusive charters of Haimark's 34-cabin *Mekong Navigator* in 2016 along with a further three during the first quarter of 2017.

*Mekong Navigator* is the newest ship on the Mekong, commencing service in Sep and operating from My Tho to Kampong Cham.

Product manager Justin Ewin said the five-star ship features a mix of balcony and French-balcony suites, with suites varying in size from 24sqm up to 54sqm.

Three extended tours include

the cruise, which are coupled with a combination of stops in Ho Chi Minh City, Siem Reap, Hue, Hoi An and Hanoi.

There's also a Halong Bay Cruise charter - which Crichton says is a point of difference from rivals who tend to take allocations.

Evergreen has crafted a range of unique & exclusive *You're Invited* experiences into the program, including meeting the puppeteers of a traditional Water Puppets performance backstage in Hanoi, and joining a Vietnamese Veteran to tour the infamous Cu Chi Tunnels near Ho Chi Minh City.

A selection of Discover More tours can also be booked.

Extension packages to Sapa and Luang Prabang and a two-night stopover in Singapore are also available to book.

Prices for the 16-day Highlights of Vietnam & Cambodia itinerary lead in at \$5,795ppts.

Guests also have the option of a 10-day Best of Vietnam tour that excludes the Mekong cruise, priced at \$2,895ppts.

Brochures are out now.



## Window Seat

**AIRLINES** routinely take factors such as weather into account when planning flights, however Brazilian carrier TAM last week heeded the warnings of a famed clairvoyant to adjust a service.

Jucelino Nobrega da Luz, a psychic who found fame for using his extrasensory powers to predict the deaths of Princess Diana, Formula 1 legend Ayrton Senna and recently, Brazilian presidential candidate Eduardo Campos, alerted authorities when he envisaged engine problems on the flight.

Da Luz even narrowed down the specific service as flight JJ3720, a routine flight from Sao Paulo to Brasilia, saying the flight would develop engine problems & crash after take-off.

Citing "indispensable information" and that passenger safety was "paramount", TAM changed the flight number to JJ4732, the *Daily Mail* reports.

The amended flight number operated without incident.

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## Kenya on show to prize winners



**THREE** lucky travel agents have arrived home after a recent luxury Kenya safari courtesy of Kenya Tourism Board and Perth-based Wildlife Safari.

The agents won their place on the trip at the Magical Kenya Workshops held around the country earlier this year.

Kenya Airways provided flights to Nairobi and Wildlife Safari and Serena Hotels organised all the

land content, including luxury accommodation with all meals, all transport, game viewing activities and more.

The prize winners are **pictured** after a safari from Nairobi Serena Hotel with Wildlife Safari guide Benson Kimani, included Linda Stanley, helloworld Albany Creek Qld (and husband Mark); Jane Sullivan, RAC Travel WA and Chris Cogan, TravelManagers Vic.

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**FACT 8:** Cows have right of way on the roads!

## Aquis re-evaluates timeline

**DEVELOPERS** of the proposed Aquis Great Barrier Reef Resort say they will seek to continue to work with the Qld Office of Liquor and Gaming Regulations after the department said it would not be possible to have approvals for its takeover offer of the Reef Casino Trust granted by 28 Nov.

Backed by Hong Kong tycoon Tony Fung, the \$8.15 billion Aquis project north of Cairns will include eight four- and five-star hotels, casino, aquarium, theatre, outdoor sports facilities & more.

"Aquis remains committed to being a major investor in Cairns and in Far North Queensland and is continuing its work towards progressing its proposed Integrated Resort Development at Yorkey's Knob," the firm said.

In a statement to shareholders of the Reef Casino Trust, Aquis said completing the takeover offer in 2014 "was always important to Aquis' overall

financial and investment plans.

"In this respect, Aquis will be undertaking a strategic review of its plan & development timetable over the coming months."

Aquis said that subject to a review and pending a favourable decision from the Queensland Office of Liquor & Gaming Regulations, the company "may" be able to reconsider the Reef Casino Trust acquisition in 2015.

"A new transaction would need to be negotiated with RCT, Casinos Austria and Accor.

"Therefore, there is no certainty any such transaction would eventuate," Aquis warned.

The Qld Government is currently assessing extra information for Aquis' Environmental Impact Study.

**MEANWHILE,** Aquis and Casinos Austria have agreed to reduce the purchase price of Casino Canberra to \$6 million in order to fast-track the completion of the offer prior to Christmas this year.

## 2015 Tauck River Availability

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Air Serbia has joined with *Travel Daily* to give 3 lucky readers 2 x economy return tickets from Abu Dhabi to any destination on its European network via Belgrade. Simply answer the 5 questions this week to be in the running.

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Can Air Serbia guests earn 'Etihad Guest Miles' on Air Serbia and Etihad flights?

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## Azul opens US routes

**BRAZIL'S** Azul Linhas Aereas has begun selling seats on its first flights to the United States.

The carrier will operate daily services to Fort Lauderdale from Sao Paulo's Campinas Int'l Airport starting 02 Dec and to Orlando from 15 Dec using A330-200s, *USA Today* reported last week.

Azul is a possible contender to join Star Alliance (**TD** 20 Nov).

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## Aston acquisition

**HAWAII-BASED** hotelier Aston Hotels & Resorts is expanding its US mainland portfolio of properties with the addition of two new hotels in Pennsylvania.

The new management deals will see Aston responsible for the sales, marketing, reservations & more for the 576-room Split Rock Resort & Golf Club and 157-room Mountain Laurel Resort & Spa located in the Pocono Mountains.

## Beyond Tvl to Scandi

**SWEDEN,** Norway & Denmark have been introduced as new destinations in Beyond Travel's newly released Russia & Beyond brochure for 2015.

Marketing manager Bryce Crampton said Scandinavia was a "natural extension" of the firm's existing product in Finland, Russia and the Baltic States, enabling Beyond Travel to act as a one-stop shop for the region.

Outside Scandinavia, new products for the program include First class and deluxe private train journeys and escorted tours in Mongolia and Russia.

## Bergen beckons Bentourers



**BENTOURS** and Emirates hosted a group of Tasmanian travel agent incentive winners on a recent educational to Dubai and Scandinavia.

The trip gave agents a chance to explore Dubai over two days and seven nights through Norway and Denmark.

Participants sampled Bentours' Norway in a Nutshell itinerary which included a visit to Flam, and inspected a Hurtigruten ship.

Travelling from Oslo to Voss, the group took in stunning glaciers, farmland and mountains and a ferry ride through Naeroy Fjord.

Bergen and Copenhagen were among the highlights, with the agents arriving just in time for the beginning of the traditional Christmas markets and some

early snow falls.

In United Arab Emirates, the group toured old souks, Palm Jumeirah, Jumeirah Beach and experienced a sundowner dune safari and desert dinner.

**Pictured** overlooking Bergen from left are Sarah Jessup, Flight Centre Launceston; Briony Harris, Cruiseabout Hobart; Alan Reidel, Andrew Jones Travel Hobart; Vanessa Alcock, Thorpe and Turner Associates; Samantha Dickson, Flight Centre Rosny; Lucy Warner, Bentours business development manager; Eleni Vailas, RACT Murray St, Hobart; Karen Reeves, RACT Burnie; Kyle Duffield, Bentours business development manager and Ethan Knott, Flight Centre Liverpool St, Hobart.

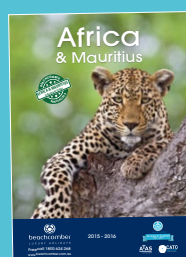
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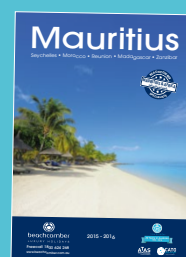
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# Haleakala sunset for HTO group



**MOVEMBER** will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not too late to join - **register at [au.movember.com](http://au.movember.com)** (add your company name after your name and choose to join the **Amadeus IT Pacific team**).

Email your before and after pics and progress updates to [mocomp@traveldaily.com.au](mailto:mocomp@traveldaily.com.au) and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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**HAWAII** Tourism Oceania (HTO), Hawaiian Airlines and Norwegian Cruise Line recently gave 20 agents the opportunity to discover first-hand Hawaii's stunning beauty, unique culture and island diversity as part of the 2014 Experience Aloha Famil.

The itinerary included a seven-night cruise on *Pride of America* & two nights post-cruise on Oahu.

**Pictured** watching the sunset from Haleakala Summit on Maui from left are Julie McKinley, HA; Vanessa Commander, HTO; Helen Goodall, Cicada Communications; Frances Gericke, Infinity Cruise; Jamie-Lee Reynolds, Flight Centre; Tarren McGregor, Infinity Cruise; Cory Edmondson, Hoot Holidays; Natasha Donges, Ignite Travel and Robyn Atkin, MTA Travel.

## Another CCC High Tea

**CAPTAIN** Cook Cruises is set to introduce a new third weekly High Tea at Sea departure to its Sydney Harbour schedule on Sun at 2:30pm from 11 Jan to 30 Apr.

The extra departure on *Sydney 2000* comes as a result of huge demand and complements CCC's existing sailings on Wed and Sat.

## SQ Web Chat platform

**SINGAPORE** Airlines has rolled out a new web-based chat facility available exclusively for agents.

Dubbed Travel Agent Web Chat, SQ said the online platform offers an additional means of communication between the airline and consultants.

The dedicated Web Chat page can be accessed **HERE**, & then by clicking on the SIA chat window.

Information required includes an agent's first and last name, as well as their email address.

Optional fields include the question to be asked and any relevant PNR.

Agents can engage in live, typed conversation with a Singapore Airlines Reservations consultant Mon to Fri, from 8:30am-7:30pm AEST, excluding public holidays.

For more information on the Web Chat facility, agents should contact their sales rep or local Singapore Airlines Ticket Office.

## Counsellors up 5%

**HOME-BASED** travel network Travel Counsellors has reported a 53% increase in the company's Australian sales for its corporate and leisure divisions over the past five years, and 5% growth for the year ending 31 Oct.

Globally, Travel Counsellors' sales increased to \$771 million, up 10% on 12 months earlier.

MD Steve Byrne said repeat business travel levels were up 95% and 70% for leisure clients.

Byrne said over the next five years the firm will ramp up its marketing and brand awareness, corporate positioning and ongoing international expansion.

Sales director Malcolm Hingley encouraged member agents to use its inhouse Phenix selling system in order to improve margins, saying early adopters have increased earnings by 2.8%.

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## \$1k car lease savings

**GLOBALCARS** is offering discounts of up to \$1,000 on 21-day leases of new Citroen vehicles in France for collections from now until 28 Feb.

The deal is applicable on the five-seat C5 Millennium which is now priced at \$1,626.

A \$500 discount is also available on the C3 Citroen, now \$705.



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## Satar AAPA chair term

**OUTGOING** Garuda Indonesia president and ceo Emirsyah Satar has assumed his role as chairman of the Association of Asia-Pacific Airlines for the one-year term.

## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

**FOR** those Victorians amongst us and for the political tragi-comics, there is a big day ahead on Saturday 29th November.

I am sure many in and around the industry will be planning their big screen BBQ parties to watch "Election Night". Right? I am sure everyone can't wait. With the polls tipping a win to the not-so-known ALP leader Dan Andrews, there is no doubt this electrical battleground in Victoria is set to be a nail biter. Premier Napthine, the incumbent, clearly has his work cut out for him as he prepares for the battle on Saturday. Should Premier Napthine lose this election, it will have been a very long time since there has been a one term premier in Victoria and that will never look very good on anyone's CV.

For the travel and tourism industry, history has shown that both major parties support the industry and see the benefit in having a robust and well supported travel sector. So whichever way the ballot rolls on Saturday, AFTA will continue to work with both sides of the parliament in ensuring that our industry remains strong in Victoria.

We have a funding proposal before both parties for the extension of the ATAS marketing activities beyond our internal budget and we will be pushing hard with the next Premier to ensure that we get a good outcome for the tourism industry in Victoria and an excellent outcome for travel agents across the country.

It would appear that this election will be won or lost on local state issues which is not always the case with state elections. So buckle up all those political watchers, you finally have something to view on TV this coming Saturday night.

One final note. I am sure that by now, the news of Jacqui Lambie (Tasmanian Senator) resigning from the Palmer United Party is well known. She has decided to become an independent.

So much for the democratic process, given that the only reason she has a seat in the big red house in Canberra is because of the crazy system we have that got her the seat in the first place. Now we will have to have her sit there as an independent for the next 6 years.

Democracy is a wonderful invention, but every now and then the inventors of great things need to go back to the laboratory and have a rethink - in my view.



## EY tops up VA stake

**ETIHAD** Airway has boosted its stake in equity partner Virgin Australia Holdings by 1.7% to its maximum authorised allowance by the Foreign Investment Review Board to 22.9%.

## BW builds in Bahrain

**NESTLED** on a secluded island 45 minutes from the mainland is Best Western International's newly opened Bahrain property.

The Best Western Hawar Resort Hotels offers 44 Gulf-view rooms.

## Thai treats tempt Aussie agents



**ROYAL** Brunei Airlines, Bangkok Airways and the Tourism Authority of Thailand treated this group of agents recently to a fun and busy adventure in Thailand.

Travelling via Brunei to Bangkok, the agents learned the fine art of Thai massage at a Bangkok school before shopping up a storm for the afternoon in the Thai capital.

Bangkok Airways provided domestic flights for the group, taking them first to Koh Samui and a few days later, to Phuket.

In Koh Samui, the group basked in paradise with a few inspections of delightful Chaweng properties before spending a day snorkelling at Koh Pha-Ngan and enjoying a scenic drive around the island.

Upon arrival in Phuket, the group learned more about the island in a product briefing before taking a walking tour around the old town and watching the sunset at Laem Promthep.

No visit to Phuket would be complete without the wonder & whimsy of the Phuket Fantasea dinner and show experience, which capped off the adventure.

During the trip, the group stayed at the The Siam Heritage, Chaweng Regent Beach Resort, Melati Beach Resort & Spa and

Andaman Embrace Resort & Spa.

**Pictured** above in the back row from left is Leah Keenan, Royal Brunei Airlines; Kumpee Ratanachodpanich, Bangkok Airways; Kate Bowman, CT Connections; Nicole Grant, Destination HQ; Priscilla Iannazzone, Intrepid Travel Group; Janine Lyons, Platinum Travel and Pichai Raktasinha from Tourism Authority of Thailand.

Front row: Timothy Beckensall, Wings Away Travel; Tamara Marriott, Toorak Travel; Mira Palomaki, Luxury Escape Holidays; Wai Wan, Extra Green Holidays.

## Not Xmas party invite

**TOURISM** Fiji is extending a last-minute invite to agents to its "not Christmas parties" taking place at Sydney's Eden Bar and Restaurant tomorrow night and at The Deck, Mercantile Place in Melbourne on 09 Dec.

A variety of Fiji suppliers will be in attendance to say thanks to the trade for a great year in 2014, along with Fijian entertainment and a swag of prizes to give away.

Both events run from 6-9pm, and to RSVP email Luisa Finiasi at [lfiniasi@tourismfiji.com.fj](mailto:lfiniasi@tourismfiji.com.fj).

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## Aircalin having fun in the sun



**AIRCALIN** staff from a variety of regions across the world gathered recently at the brand new Sheraton Deva Resort & Spa - the first one in New Caledonia - for the carrier's annual conference.

Attendees from the global

## New transatlantic flights

**US LEGACY** carriers American Airlines and United Airlines have announced a number of new and increased transatlantic routes to launch next year.

AA says it plans to introduce a second daily daytime service between Philadelphia & London Heathrow, commencing 29 Mar.

Between 04 Jun-23 Sep, UA will launch a new service between New York and Venice, coupled with new daily services between Chicago and Dublin that will operate from 04 Jun to 17 Aug.

UA is also adding a second daily service between Washington and Paris Charles de Gaulle between 04 Jun and 17 Aug.

**MEANWHILE**, United Airlines has won approval from the US Dept of Transportation to add a second daily service between San Francisco and Shanghai to meet increasing demand (**TD** 14 Nov).

The DOT authorised United to inaugurate the additional capacity no later than 16 May.

management team flew in from Japan, Korea, China, Canada, Fiji, Australia, NZ, Vanuatu and France for the event, with plenty of New Caledonia-based staff also in attendance at the event.

In addition to plenty of productive meetings and plenary sessions, the delegates also found plenty of time for some R&R under the New Caledonia sun.

Delegates are **pictured** above at the new holiday resort.

## Electric buses at SYD

**SYDNEY** Airport ground transport provider Carbridge Pty Ltd has begun a trial of an electrically powered bus for passenger shuttle services.

The trial is part of a plan to fully electrify the company's bus fleet in coming years.

Silent and emission-free, the bus was made by BYD Company Ltd and can travel up to 250km on a single battery charge.

## New World Cup hotel

**A PROJECT** known as the Silver Pearl Hotel in Doha is awaiting approval to begin construction ahead of the 2022 World Cup.

The proposal calls for 1,000 hotel rooms in two 30-storey towers & an adjacent conference centre.

## Meritus to Indonesia

**ASIAN** hospitality group Meritus Hotels & Resorts has signed a management deal to operate a new-build resort in Seminyak, the group's first property in Bali.

The company currently manages five properties spread across Singapore, Malaysia and China.

Meritus Bali Seminyak Resort & Spa will feature 181 guestrooms and comprehensive conference and event spaces.

"Bali presents an exciting opportunity for us to enhance our brand presence in this important market by delivering the Asian hospitality experience unique to Meritus," chief operating officer Tan Choon Kwang said yesterday.

## Aus drives SQ growth

**THE** South West Pacific region, which includes Australia, was the only part of the Singapore Airlines global network to post improved load factors in Oct.

Loads for the region jumped 2.7% to 81.8%, with SQ posting a 1.2% drop in pax numbers overall.

Tuesday 25th Nov 2014

## Earlybirds for Angkor

**MODEL** Angkor Resort & Residence in Siem Reap is offering 15% off online room rates until 07 Jan to celebrate its ascension into the Asia Initiative Corp portfolio.

## Room supply keep up

**VISITOR** arrivals are appearing to keep pace with an "endless stream" of new hotel rooms being built in Bali, according to a new hospitality report published by Horwath HTL & C9 Hotelworks.

The report referred to a 14% increase in overseas arrivals for the month of Aug, with forecasts for the full year to pass 3.8 million.

While rates were decreasing due to capacity climbing, Bali was "weathering the storm" with developers looking to further expand the appeal of Bali overall into Lombok and the Gili Islands.

the **aotgroup**

**sunlover**  
HOLIDAYS

## DESTINATION CONTRACTING MANAGER Melbourne Based

The AOT Group is a leading travel distribution business, offering a complete range of travel products and services via our leisure and corporate divisions together with Destination Management Services. We are currently seeking an experienced tourism professional to take on the role of Destination Contracting Manager for AOT's brands including Sunlover Holidays, AOT Inbound, ATS Pacific, ETA and AOT Hotels.

Reporting to the General Manager Contracting and working as part of a dynamic Contracting Team, this role will see you working with Tour Operators, Accommodation Providers along with Regional and Local Tourism Organisations negotiating rates & inventory and developing packages for sale via our inbound and wholesale networks.

Working in conjunction with our Marketing Team, you will pursue opportunities for Supplier participation in programs and campaign activity within QLD regions.

We now invite expressions of interest from experienced tourism professionals with suitable experience in a similar role. You will be computer literate, have great attention to detail and work with a deadline driven approach. Strong commercial and business acumen including excellent communication skills coupled with relationship management and the ability work autonomously are essential. The role will require domestic travel to regions within your responsibility and a current Australian Driver's License.

Application submissions can be directed to [careers@aot.com.au](mailto:careers@aot.com.au) quoting reference 77/14 DCM. Alternatively for a confidential discussion please contact AOT Group Human Resources on (03) 9867 7233.

**Applications close at 5pm Friday, 28 November 2014.**

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Tuesday 25th Nov 2014

## Air France hopping

**SHORT** point-to-point services operated by Air France will be amalgamated with its low-cost HOP! brand under a new structure to be known as HOP! Air France.

Beginning next year, the carrier will also merge its Brit Air, Regional and Airlinair regional carriers into a single operation.

## CWT Innovation Team

**CARLSON** Wagonlit Travel will put together a dedicated team to drive, develop and manage the company's innovation culture.

The "Corp-i" team will test new concepts with internal & external entrepreneurs and institutions, with access to a dedicated fund for investing in ideas of the future.

## Conferma gets VANs

**CORPORATE** travel expense technology firm Conferma has signed a partnership with eNett Int'l which will see access to Virtual Account Numbers offered to SME travel management firms.

eNett ceo and managing director Anthony Hynes said the global growth of Virtual Account Numbers was helping agencies save time and money by cutting manual payment processes.

"We are pleased that our partnership with Conferma will make more innovative payment technology accessible to small and medium sized travel management companies."

Virtual cards are automatically generated for each payment.

## CZ bring AKL forward

**CHINA** Southern Airlines will debut its seasonal B777-300ER daily Guangzhou to Auckland service on 16 Dec instead of 01 Jan, according to GDS displays.

## Serenity now for Infinity agents



**FAMOUS** for its chocolate, wine, whiskey and Tasmanian devils, this group of agents from Flight Centre and Infinity Holidays were treated to them all during a busy famil trip to the 'Apple Isle' state.

Landing first in Launceston, the first stop for the group was the Josef Chromy Winery where a behind-the-scenes tour and the associated tastings got the five-day trip off to a swimming start.

Cataract Gorge and its fantastic views kick-started the first full day which also included a visit to the Anvers Chocolate Factory.

Eyes were watering at the next stop, the Hellyers Distillery, where the barrel strength whiskey, at

70% alcohol, was bravely sampled and ticked off the bucket list.

The highlight of the trip was voted as the relaxing cruise along the Gordon River aboard the *Lady Jane Franklin II*, where the group was even invited to take charge & steer the ship for a brief period.

Among the properties hosting the group were the Hotel Charles, Tall Timbers Resort, Motel Strachan and the luxurious Cradle Mountain Wilderness Village.

The group, **pictured** above, in the back row comprised David James, Lorin Diment, Maite Flierl, Rachel Byerlee & Danielle Wong, with Nyssa Roberts and Haylie Wood in the front row.

## WIN with Air Mauritius



This month **Travel Daily** is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily



Everyday **TD** will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: [mauritiustcomp@traveldaily.com.au](mailto:mauritiustcomp@traveldaily.com.au)



Name the Sun Resorts hotel restaurants in Mauritius which serve international food for breakfast and dinner.

Terms & conditions

## Advertising, Production & Sales Coordinator - Epping, NSW

- Leading online B2B publications
- Influential role
- Competitive salary

The Travel Daily Group is looking for the service of a proactive Advertising, Production & Sales Coordinator to work in their close knit team in Epping, NSW.

You will be responsible for client liaison, managing enquiries, and coordinating advertising behind leading titles **Cruise Weekly**, **Pharmacy Daily** and **Business Events News** while supporting the production, and assisting with sales strategies for these publications.

If you have two to three years' experience in advertising and desktop publishing and want to be a part of a growing organisation, this could be your next long term role.

To apply, email your confidential CV with Cover Letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) before Friday 5th December 2014.



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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**Cristina Gines**

## **Corporate Domestic & Multi-Skilled Cons - Syd**

- ▶ Based in Sydney CBD
- ▶ Boutique Corporate Travel Agency
- ▶ Salary to \$60K package

Are you seeking a new, exciting role in Corporate Travel Consulting and wish to be valued for your knowledge & teamwork?

Our client is a well-regarded boutique corporate travel agency and is seeking two experienced travel consultants to join their existing long-serving team.

Working as part of this dynamic and professional team, you will be servicing well-established corporate accounts selling a variety of destinations. This agency values customer service and while there are goals in place, they are more focused on their customers experience than strict KPI's that you may find elsewhere.

Proficient in Sabre & Tramada with great attention to detail & strong knowledge of Excel will make you the ideal candidate for this role! Great salary & conditions are on offer for the right candidate.

**Call Cristina or [click here](#) for more details**

## **Leisure Consultants x 2 - Blue Mts Sydney**

- ▶ Two busy retail locations
- ▶ Supportive management
- ▶ Educational travel

Are you an experienced Retail Consultant looking to work close to home in a supportive, friendly environment? Great Salary & conditions for experienced candidates.

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## **Luxury Travel Sales Rep - Melbourne**

- ▶ 50/50 Account Mgt & New Business Development
- ▶ Based in Melbourne
- ▶ Salary from \$60K + super + incentives

This award-winning travel wholesaler needs a Sales rep to manage their extensive portfolio of agencies whilst growing the VIC territory with the possibility of SA & TAS as well.

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## **Temporary Accounts Clerk - Sydney**

- ▶ Immediate start
- ▶ Good working knowledge of Tramada Next Gen
- ▶ Excellent hourly rate

Working for a boutique corporate travel agency, this role is available for an immediate start. Must have recent exp working in a corporate office & strong attention to detail.

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## **Retail Travel Manager - Sydney East**

- ▶ Looking to work close to home?
- ▶ Variey plus - Consulting, Marketing, Sales & Operations
- ▶ Salary from \$70K + super doe

Well established agency with a high producing team and established customer base of repeat business needs an experienced leader to manage & mentor the team.

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## **Global Online Travel Tour Agent - Night Shift**

- ▶ Night shift role working only every 2nd week!
- ▶ A perfect balance to a busy life schedule with no hard sales
- ▶ Sydney CBD \$46K pkg (7 Nights on / 7 Nights off)

Forget booking flights & accommodation, this role deals only with the best parts of anyone's holidays - the tours! Which is often the reason people go on holidays in the first place!

**Call Ben or [click here](#) for more details**

# Club Med Bali

## New Zen Pool

Chill out at the Adults only swimming pool

## New Gourmet Lounge

Dining some specialty seafood cuisine

## New Availability

Extra availability has just opened up for Bali  
in Dec/Jan school holidays including  
connecting rooms for families

**7 night Package from:**

**Adult: \$1,705pp<sup>(1)</sup>**

(1) Terms and conditions apply: Discovery Offer is valid for sale until 2-Dec-2014 and are subject to availability and may change without notice. Minimum 7 nights consecutive stay required. Pricing based on departure date 14-Jan-2015. Offer valid for travel until 30-Apr-2015 and blackout dates may apply. Prices advertised are based on Adults (12+) and Children (4-11) Twin Share in a Superior Room non-connecting. Prices may vary for stays overlapping two travel periods. Offer valid for new bookings by Australian residents only. Flights and transfers not included. Offer subject to quota per date of departure and to removal without notice once reached. Not valid for Group travel or in conjunction with any other offer. All prices include membership of \$60 per adult 12 yrs and over. For full terms and conditions, please contact Club Med, ask your travel agent or visit [www.clubmed.com.au](http://www.clubmed.com.au)

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## Lindblad Expeditions-National Geographic invites our industry partners and their guests to join us for our 2015 brochure launch and information evening!

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**We look forward to you joining us**

**9th December MODA Events, Hamilton, Brisbane, QLD**

**11th December Hayden Orpheum, Cremorne, Sydney, NSW**

**Events are at 2pm and 6pm.**

Light refreshments will be provided.



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