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# Travel Daily

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Wednesday 26th November 2014

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## QFLink revamps network

**QANTASLINK** is set to unveil a significantly changed schedule after a network-wide review to "increase efficiency and better match capacity with demand".

The "complete rebuild" of the QFLink turboprop network aims to increase aircraft utilisation and while some regional centres will see more capacity, the move will also see reductions.

The Qld coastal route between BNE and CNS will see the most cuts, including the cessation of Gladstone-Rockhampton flights, however Brisbane-Newcastle will see a big jump in seats with a new Q400 deployment, partly offsetting Jetstar capacity cuts.

### CWT now accredited

**CARLSON** Wagonlit Travel has joined the AFTA Travel Accreditation Scheme, with AFTA gm Gary O'Riordan saying he was delighted to have CWT on board.

CWT md Australia/NZ Lisa Akeroyd said ATAS accreditation is "a clear message to our clients and the broader industry that CWT is committed to best practice travel management".

All QantasLink services ex ADL will be operated by Q300 aircraft, with two A300s based there allowing the carrier to "look at new route opportunities in South Australian regional markets".

The changes will also see QFLink flights ex Perth operated by either B717s or F100s belonging to sister carrier Network Aviation.

A new QantasLink schedule is expected to be published early next month, with the network changes effective 29 Mar 2015.

### Ward to leave ATDW

**AUSTRALIAN** Tourism Data Warehouse ceo Liz Ward has announced her resignation after a decade heading up the ATDW.

She will stay in place to ensure a smooth transition while a replacement is being sought.

### Eight pages of news

**Travel Daily** today has eight pages of news, including a photo page for **Star Alliance**, and full pages from: (**click**):

- AA Appointments jobs
- One&Only Hayman Island

## Bali & Jakarta Earlybird Specials

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## Webjet bookings up 10%

**WEBJET** this morning issued an investor update, saying that despite the domestic air market being flat, it has processed record TTV for Jul, Aug, Sep and Oct, with bookings up over 10%.

The overall market is expected to remain static through until Jun, but Webjet aims to outperform this by being the top OTA brand and offering the "greatest

convenience and choice".

Webjet said its key competitors are other OTAs and airline direct sales, and that metasearch sites have not been a key threat so far.

While air still comprises much of Webjet's business, it is continuing to grow other revenue streams such as packages, cruise, car and insurance offerings - however B2C hotels are "no longer a key growth focus due to intense market competition".

Webjet's Zuji offshoot - which was losing \$6m annually when it was acquired 18 months ago - is now on track after a major rationalisation which has seen its TTV cut 40% to \$200 million.

The next phase for Zuji, currently in train, is the addition of low cost carriers to better meet market demand in Asia.

Webjet's offshore B2B wholesale accommodation offerings Lots of Hotels and SunHotels are its "next step in becoming a global online travel company," with the Middle East-focused Lots of Hotels offering last room availability which is claimed as a "unique product offering for the market".

### IATA failure policy

**THE** International Air Transport Association has announced a new policy for its members flying to, from and within Europe which will see passengers affected by airline bankruptcy repatriated home via "rescue fares".

The voluntary agreement formalises a long-standing custom previously offered by many carriers, with IATA ceo Tony Tyler saying the nominal fares will be available for those stranded by "the rare and unfortunate event of an airline bankruptcy."

"Airlines have formalised a unique cooperation agreement that puts passenger needs first," Tyler said.

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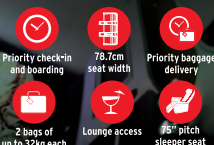
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## SA planning growth spurt

**VENTURES** including luring at least one major new international five-star hotel brand to open in the Adelaide CBD, investing in new and existing major events and increasing marketing spend

are among plans for South Australia to grow its tourism sector over the next 12 months.

According to a paper released yesterday by the SA Government, the state is aiming to significantly raise awareness in domestic and overseas markets as a priority.

Next year's Cricket World Cup has been earmarked as a major test for the state, during which it hopes to showcase its ability to host major events & subsequently compete to attract more.

On a slightly longer term basis, by 2017 South Australia is aiming to increase the value of tourism from \$5.2 billion annually to \$6.3 billion as part of its 2020 targets.

The state also hopes to expand its overseas air links by 2017 to potentially open up direct flights between the USA and Adelaide.

## Airfares levelling out

**INTERNATIONAL** fares out of Australia are predicted to decline slightly in 2015, while domestic ticket prices are likely to be flat, according to the annual American Express Global Business Travel Forecast issued this week.

The report reflects cautious business sentiment among modest local economic growth along with a slowdown in China.

Australian hotel room rates could increase by up to 5%, Amex forecasts, with occupancy rates in major cities having returned to pre-2008 levels.

## Ocean to Oceania

**NORWEGIAN** Cruise Line has announced its will purchase *Ocean Princess* from Princess Cruises to boost the fleet of the recently acquired Oceania Cruises.

The 684-passenger vessel will change hands in Mar 2016 at which time it will immediately undergo a \$40 million refurb "to elevate the ship to Oceania Cruises' standard of excellence".

Following the 35-day makeover, the renamed *Sirena* will join Oceania's three existing vessels, *Insignia*, *Nautica* and *Regatta*.

Norwegian completed the acquisition of Prestige Cruises International - the parent firm of Oceania Cruises - last week.

"Our belief in the Oceania Cruises brand and our commitment to its growing base of loyal guests were the rationale behind our decision to bring *Sirena* into the fleet," said ceo and president Kevin Sheehan.

## US, Mexico accord

**CURRENT** restrictions on airline capacity on routes between the United States and Mexico are set to be dropped from 01 Jan 2016.

The move comes after the neighbouring countries agreed to remove restrictions set in 2005 that generally limited only two US airlines and two Mexican airlines to fly on single routes.

"As a result, some city-pair markets might see the entrance of new carriers for the first time in many years," the DoT said.



## Window Seat

**A BALINESE** criminal received way more than he bargained for recently while trying to brazenly snatch a lady's handbag in Kuta.

The 30-year old perp sized up his 23-year old female tourist target in the Bali party strip and made his move, with the two immediately struggling for control of the bag, causing him to fall from his bike.

That's when fellow tourists and local residents stepped in, collectively proceeding to dish out street justice in the form of a monumental hiding to the attempted bag-snatcher before police arrived to apprehend him.

A police spokesman later told MetroBali.com: "The suspect had been badly beaten by the local residents."

Who says Bali isn't safe?

## New IHG rewards

**IHG** has unveiled its new Rewards Club Global Redemption Catalogue which allows members to use accrued points to obtain new items such as iPads, GoPros, Fitbits, portable BBQs & eskies.

## Etihad \$26.3m stake

**ETIHAD** Airways invested \$26.3 million to increase its stake in Virgin Australia Holdings by 1.7% to its maximum permitted 22.9% (**TD** yesterday), it has emerged.



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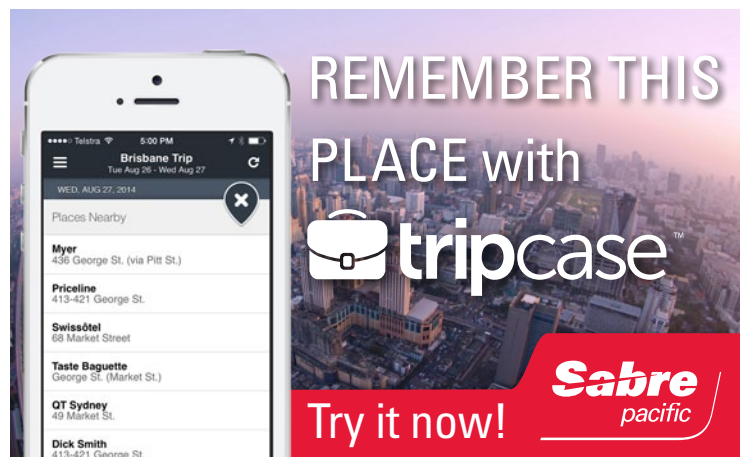
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## The mo's with the most?



**THIS** team of hairy fellows are touting their new facial growth, with Movember 2015 having just

a few days to go.

The Amadeus Mo Bros have collected over \$1,200 in their quest to support men's health and say Movember is "more than just an excuse to grow a fine piece of moustachery".

### Knives, tweezers back

**THE** Government's Office of Transport Security is considering relaxing the current measures which ban metal cutlery and items such as tweezers and manicure equipment on board.

Speaking at the Australian Airports Association national conference on the Gold Coast yesterday, the office's head Sachi Wimmer said moving to "risk-based screening" of passengers was a key priority, with a proof of concept trial expected in 2015, reports the *Financial Review*.

Following a consultation period earlier this year, changes may include allowing the carriage of small tools, scissors with blades of 6cm or less and cutlery knives with rounded ends.

### WIN FLIGHTS FROM ABU DHABI TO EUROPE



Air Serbia has joined with *Travel Daily* to give 3 lucky readers 2 x economy return tickets from Abu Dhabi to any destination on its European network via Belgrade. Simply answer the 5 questions this week to be in the running.

Air Serbia is proudly represented in Australia and New Zealand by Aviation Online.

Send your answers to [airserbia@traveldaily.com.au](mailto:airserbia@traveldaily.com.au)

Name four airports Air Serbia operates to on the Adriatic coast?

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**FACT 9:** A third of the island is National Parks and reserves

## Biz travel's primary sectors

**AUSTRALIA'S** busy mining industry is the nation's most prolific sector that is likely to require staff to travel by air, according to new results from a study by Roy Morgan Research.

For the 12 months to Sep, the Roy Morgan survey determined 11% of the population (or 2.1 million people) took at least one flight for domestic business.

Up to 45% of employees in the mining industry flew in Australia in the last year, well ahead of the public administration & defence workforce (29%) and those in finance, property and business services (23%).

Other sectors which had over 20% of staff take a flight for work included wholesale, electricity, gas & water and construction.

New South Wales was the most visited state for air travellers on their most recent business trip, at

30%, followed by Queensland and Victoria with 21%.

Queenslanders and sandgroppers (Western Australians) were most likely to have travelled intrastate on their last company excursion.

For more info, [CLICK HERE](#).

## Canada

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**MOVEMBER** will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

It's not too late to join - **register at [au.movember.com](http://au.movember.com)** (add your company name after your name and choose to join the **Amadeus IT Pacific team**).

Email your before and after pics and progress updates to [mocomp@traveldaily.com.au](mailto:mocomp@traveldaily.com.au) and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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## SC 787-9 assembly

**BOEING** is entering the final stages of assembly on the first *Dreamliner* to be built entirely at its new South Carolina plant.

United Airlines will be the launch carrier of the first 787-9 *Dreamliner* built on the east coast.

The aircraft manufacturer opened the plant 18 months ago in an effort to better meet the huge backlog of global orders.

## VA IASC renewals tick

A **FIVE-YEAR** extension has been authorised by the International Air Services Commission for Virgin Australia to maintain its thrice weekly services from Australia to the United Arab Emirates.

The renewed determination takes effect from 25 Oct 2015.

VA also received approval for five years to maintain codeshare frequencies on the Bangladesh & Thailand routes (with Singapore Airlines) and the France route (with Etihad Airways).

## SLH hotel preferences

**FRANCE**, the United Kingdom and Thailand were the three most popular destinations booked by Australians in the Small Luxury Hotels of the World portfolio in the first eight months of 2014.

Results were garnered from 14,398 bookings made by Aussie SLH club members in this period.

Further down the list was Italy, Greece and the USA swapped, with the Top 10 rounded out by Spain, Hong Kong, Australia and Singapore.

The study found luxury-seeking Australians spent an average of \$1,203 on SLH hotels with a mean length of stay of three nights.

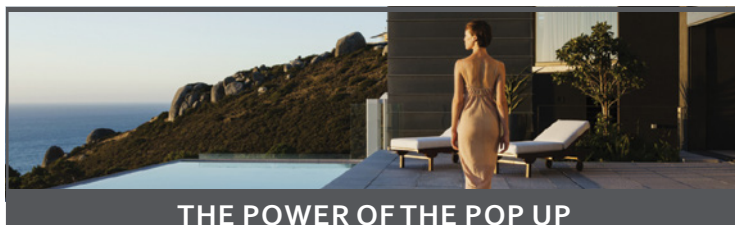
## HK Grand mates rate

**HARBOUR** Grand Kowloon in Hong Kong is offering industry personnel up to 40% off standard room rates for stays to 31 Mar.

Rates are priced from HKD1080 (AU\$162) per night plus service charges and taxes (which includes internet access), available for a maximum of five nights.

Full buffet brekkie is priced from HKD170 (AU\$25) and extra beds are HKD450 (AU\$67).

Eligible staff incl airline, travel industry and hotel staff - email [rsvn.hgkln@harbourgrand.com](mailto:rsvn.hgkln@harbourgrand.com).



## Why go permanent when you can go pop up?

The pop up trend is everywhere at the moment; Japanese cult brand Uniqlo tested the Australian waters with a temporary store in Sydney and Heston Blumenthal has moved his famous Fat Duck restaurant to Melbourne for six months while the original is refurbished. But while retail and culinary pop ups are relatively common, the pop up hotel is just starting to make its mark. Ice hotels in Canada or Scandinavia are the original pop ups – built each year from ice and snow they melt away at the end of the season. The genre has begun to expand to cater to the ever fickle luxury market. This transient model allows the industry to rapidly evolve and give their guests what they want. According to New Jetsetters magazine, high end travellers want to experience something unique and truly memorable, so what better than a boutique retreat in Spain that will only operate for two months?

Luxperience will be hosting its own exclusive pop up event in New York in April 2015. The event will showcase an exclusive collection of exhibitors and host some of the USA's top buyers and media, giving them a taste of Luxperience. For more details on the Luxperience Pop Up in New York contact [eric.lewanavanua@luxperience.com.au](mailto:eric.lewanavanua@luxperience.com.au)

Registrations for Luxperience 2015 now open at [www.luxperience.com.au](http://www.luxperience.com.au)

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## Chiva-Som earlybird

A **STAY 7, Pay 6** offer has been released at Thai wellbeing retreat Chiva-Som for travel between 01 Jun and 30 Sep when booked before 31 Dec.

As an added bonus, guests will receive free treatments benefits for a 10 night stay.

Packages are priced from \$4,520 per person twin share - to book, contact Travel the World.

## Asian holidays on sale

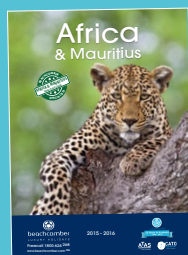
**COSMOS** has trimmed \$200 per couple off the cost of its suite of 2015 China, Thailand, Vietnam, Cambodia, Japan, India and Sri Lanka itineraries, for bookings made up until 31 Dec.

## Excite service portal

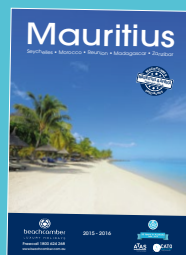
**B2B** wholesaler Excite Holidays has today rolled out a new Customer Service Portal, designed to provide travel consultants with a "streamlined resolution process between the company and its consultants".

The easy-to-use and mobile friendly portal helps agents keep track of their requests, wherever they may be, and aims to provide quicker resolution for issues.

Excite said a key advantage of the Customer Service Portal is the elimination of agents needing to search their inbox and sent items to view past correspondence on issues, with all info found in one location and complementing its 24/7 phone support line.



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## Aloha coming for 5J

**PHILIPPINES** carrier Cebu Pacific Air will launch its second route to the US from mid next year, with Manila to Honolulu flights to operate thrice weekly.

## Where happiness found Kris



**TOURISM** Fiji last night unveiled the 'male model from Manchester', Kris Smith as its first Celebrity Ambassador to promote Fiji to the Australian market.

Smith, a former professional athlete, current co-host of *The Daily Edition* on Channel 7 and a face of MYER fashion campaigns, will help to promote Fiji as the ideal holiday spot for Australians.

Speaking at an event in Sydney last night, Smith said it wouldn't be difficult to paint a picture of Fiji as a welcoming destination.

During a two-week shoot for MYER earlier this year, Smith told of a personal challenge he set to

the crew, whereby he would pay them \$10 for every time they greeted a local Fijian and did not receive a friendly greeting back.

He didn't part with a cent.

"It didn't take me long to fall in love with the place - it really did become absolute heaven on earth very quickly," Smith added.

Tourism Fiji regional director Carlah Walton said Fiji was one of those places everyone thinks they know all about but which had so much more to offer all visitors.

Smith is **pictured** above with Tourism Fiji regional marketing officer Luisa Finiasi and regional director Australia Carlah Walton.

## Advertising, Production & Sales Coordinator - Epping, NSW

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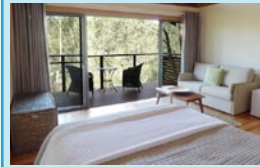
If you have two to three years' experience in advertising and desktop publishing and want to be a part of a growing organisation, this could be your next long term role.

To apply, email your confidential CV with Cover Letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) before Friday 5th December 2014.



## Accommodation Updates

**WELCOME** to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to [accomupdates@traveldaily.com.au](mailto:accomupdates@traveldaily.com.au).



Perched among the forest canopy, **Billabong Retreat** has opened six new Treehouse Deluxe Cabin Suites on top of an escarpment. Each sleeps 2-3 people and comes with modern luxuries such as private balcony overlooking the billabong, indoor & outdoor baths and multimedia station offering a selection of calm and tranquil music and podcasts. The eco-certified retreat is located 45 minutes from Sydney.



A new 40-seat intimate dining venue has been opened in the Mornington Peninsula at **Best Western Plus Brooklands of Mornington**, set in a homestead built in 1878. Appropriately titled 'Eighteen78', the restaurant sits amid landscaped gardens, fronted by preserved ornate cornices, stain-glassed windows and cast-iron Victorian filigree lace. Menu items are all organically grown, with local beers and wine.



Guests are again being welcomed to newly refashioned, refreshed and made over rooms at Hong Kong's **Cosmopolitan Hotel**. Rooms are designed to offer a homely retreat, with lots of clean, crisp whites in the colour scheme. Mirror headboards above the bed have been added to the Premier Rooms, with plenty of natural lighting and useful amenities including ironing boards built into the wardrobe.

## OZ A350XWB phase in

**ASIANA** Airlines will induct a new fleet of 30 Airbus A350XWB variants into its operation from 2017, the carrier has announced.

The South Korean airline signed and US\$9.6 billion order with the European manufacturer back in 2008, which included A350-800, 12 A350-900 and 10 A350-1000 models to replace its ageing fleet.

## Alaska on show in Aus

**SEVEN** Alaska tourism suppliers will visit Australia next month as part of an annual sales mission.

The Alaska roadshow will visit Auckland, Melbourne, Sydney and Brisbane from 03-11 Dec.

Suppliers confirmed to attend include Visit Anchorage, Alaska Railroad, Explore Fairbanks, The State of Alaska Tourism Marketing, Alaska Holiday and more.

Destination training evenings will be organised for agents, to be accompanied by dinner, drinks and prize giveaways.

B2B networking and sales sessions will also be on offer to wholesalers and tour operators.

For details, email Kasey Hua at [kasey@pattillo-and-associates.com](mailto:kasey@pattillo-and-associates.com).

## Naumi to open in NZ

**SINGAPORE** property brand Naumi Hospitality will expand its network outside of the city state for the first time late next year.

The firm will close the 193-room Hotel Grand Chancellor Auckland Airport for a makeover & rebrand.



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# Star Alliance's Great Race

**EATING** chicken feet, building Lego without instructions and learning a 1980s dance routine – that's a challenging afternoon in anyone's book – but members of the world's leading airline network took it all in their stride recently as they raced around Sydney on the Amazing Star Alliance Race.

Armed with just a map, a camera and a picture list, more than 60 delegates to the 2014 Star Alliance

National Conference took part in the fun competition, which also involved constructing tents wearing blindfolds, hunting for a man in a Fez hat and solving some cryptic brain teasers.

Each of the fiendish obstacles was managed by a Star Alliance member airline, including Lufthansa, Air Canada, Air New Zealand, South African Airlines, Thai Airlines, Singapore Airlines, Air China, Air India, Turkish Airlines and United.

For the final challenge, a dance instructor taught the entire group an unforgettable – some might say unforgivable - '80s dance routine before the teams sprinted to the finish line on-board the destroyer *HMAS Vampire* (right).

This year's conference also featured Star Alliance CEO Mark Schwab, who hosted more than 120 industry guests aboard the destroyer during this year's conference.

For more info on Star Alliance, visit [www.staralliance.com](http://www.staralliance.com).



**LEFT:** The winners of the 2014 Great Alliance Race: Rosanna Piaggio, Singapore Airlines; Ben Parkinson and Leanne Cheesman, United Airlines; and Yuji Akuzawa of Lufthansa.

**RIGHT:** Verena Billett from United Airlines tries some tasty chicken's feet.

**BELOW:** The third-placed group enjoyed the event to the (i)max.



**BELOW:** Don't blame it on the Star Alliance...blame it on the boogie.



**LEFT:** These suspicious characters are believed to possibly still be on the run.

**BELOW:** Star Alliance members' memories are put to the test.



**ABOVE:** Pipped at the post: this year's valiant runners-up.



# WIN with Air Mauritius



This month **Travel Daily** is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily



Everyday **TD** will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: [mauritiuscomp@traveldaily.com.au](mailto:mauritiuscomp@traveldaily.com.au)



Fill in the blank:  
Air Mauritius is replacing its existing fleet of A340-300s with six new generation \_\_\_\_\_ aircraft.

Terms & conditions

## Voyages graduates

**THE** latest batch of Indigenous trainees from across the country have graduated with a Certificate II or III after completing the year-long National Indigenous Training Academy at Ayers Rock Resort.

The 42 trainees will take up positions at one of three Voyages properties or across the wider tourism industry.

Voyages ceo Andrew Williams said 115 trainees have graduated from the program since its debut in 2011.

Currently, 32% (254) of Voyages' workforce are Indigenous, with the firm on track to reach its aspiration of 50% by 2018.

## ITP expands in Asia

**HONG** Kong based Arrow Travel Agency has been appointed as the latest travel partner for travel management consortium ITP.

The company provides travel services in Hong Kong, Macau & Pearl River Delta Cities in China.

## GA, 8M codesharing

**GARUDA** Indonesia has finalised a new codeshare agreement with Myanmar Airways which will enable passengers to seamlessly connect on services between Myanmar and Indonesia through Singapore and Bangkok.

The pact will see the GA code placed on 8M's flights between Bangkok-Yangon and Singapore-Yangon, with the 8M code placed on GA metal between Jakarta-Bangkok & Jakarta-Singapore.

Subject to regulatory approval, GA and 8M plan to implement the codeshare from Dec.

## Likuliku stay pay deal

**THE** luxurious Likuliku Lagoon, Fiji is offering one free additional night's accom when booking stays of between five and nine nights, on sale from now until 31 Mar, with no end date to the offer.

Two free nights are available when paying 10 nights - to avail the deal, used the code 'S6P5'.

## EK third daily to Male

**EMIRATES** will introduce a new third daily service between Dubai and the capital of the Maldives, Male using Boeing 777-300ER aircraft, commencing 01 Dec.

**Travel Daily**  
First with the news  
Wednesday 26th Nov 2014

## SPTO welcomes Alisi Lutu



**FORMER** Tourism Fiji marketing officer Alisi Lutu was formally introduced into her new role as marketing manager of the South Pacific Tourism Organisation (SPTO) at the Treasures of the South Pacific annual Christmas lunch in Sydney yesterday.

Appointed in Oct (**TD** 31 Oct), Lutu's key role is to offer tourism and marketing development for 16 Pacific Island countries.

Speaking to **Travel Daily**, Lutu said "Australia is a key source market for the Pacific Islands".

Over the next 12 months, Lutu said she will work closely with the Pacific Island representative offices based in Australia and provide support with advertising,

PR, trade famils and expos.

Lutu will be responsible for the increase in visitation to the islands, filling the gaps during low season and generating awareness into the market, particularly for emerging destinations such as the Solomon Islands and Niue.

She will also help to identify new niche Australian partners to work with such as diving, fishing and backpacker operators.

The next major event for the SPTO is the South Pacific Tourism Exchange to be held in Melbourne from 19-20 Jun (**TD** 19 Aug), which will comprise of 60 international wholesalers and 60 Pacific Island operators.

**Pictured** at The Waterfront Restaurant in Sydney yesterday are the Treasures of the South Pacific representatives: Mike Parker-Brown, Solomon Islands Visitors Bureau; Anne Morris, Vanuatu Tourism Office; Richard Hankin, Hidden Treasures; Greg Maloney (rear), Treasures of the South Pacific; Richard Skewes, Niue Tourism Office; Caroline Brunel (front), New Caledonia Tourism; Alisi Lutu, SPTO; Sarah Anderson, GTI Tourism/PNG; Rob Thompson, Tahiti Tourisme; Svetlana Jovanovic, Norfolk Island Tourism and Sarah Capon, Cook Islands Tourism.

## airberlin connect

**THE** first two airberlin group Airbus A320 jets equipped with the new 'airberlin connect' wi-fi service have been rolled out.

Using the Panasonic Avionics Corporation platform, passengers are able to access the internet using their smartphone & stream content to their wi-fi enabled devices on short- and medium-haul flights.

AB plans to operate the wi-fi equipped A320s on flights from Stuttgart & Vienna to Abu Dhabi.

**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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### \*NEW\* DOMESTIC EXPERT DOMESTIC CORPROATE CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$55K

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### CRUISE EXPERTS, EARN THE BIG BUCKS IN 2015 CRUISE TRAVEL CONSULTANT MELBOURNE (INNER) - SALARY PACKAGE \$60K (OTE)

Calling all cruise experts in Melbourne, we have a sensational NEW cruise role that will see you moving into a specialised role selling all things cruise. This successful agency is set to grow in 2015 and now requires a superstar consultant to join their team! Selling worldwide cruises along with land arrangements and flights, your days will be varied and exciting! Working Monday- Friday and every fifth Saturday, you will be offered an unbeatable salary and amazing famils. If you love cruising then call us today to find out more!

### MAKE THE MOVE TO RETAIL BLISS IN MELBI RETAIL TRAVEL CONSULTANTS MELB (EASTERN SUBURBS) - SALARY PKG TO \$56K (DOE)

Do you love the rush of a busy agency? Want to service loyal, repeat customers and not time wasters? We have a sensational role for you that will see you working for a successful retail agency in Melbourne. Offering a high base salary, fantastic famils and a great team environment, this exciting role could be yours if you have more than 18 months travel consulting experience and a can do attitude. Now is the time to have the best Christmas holidays ever by securing your dream role. Call us today to find out more.

### BEHIND THE SCENES ONLINE CUSTOMER SERVICE CONSULTANT MELBOURNE (INNER) - SALARY PKG UP TO \$53K + bonuses

Due to growth this well renowned travel company is seeking a customer focused consultant to join their team! This is your chance to move away from face to face consulting & service clients from a different side of the industry. Working in the Customer Service team, you will be responding to direct client enquires via email & telephone. You must be Galileo proficient, able to work on a rotating roster and have a car. With a high base salary & generous bonuses on offer this really is one position you won't want to miss!

### JOIN THE BEST IN THE BUSINESS CORPORATE TRAVEL CONSULTANT PERTH – SALARY PACKAGES UP TO \$65K (DOE)

Work for this top notch, boutique agency in Perth's inner city suburbs. Servicing a wide range of SME corporate clients with all their corporate travel needs, this role requires excellent airfare knowledge and an ability to construct complex itineraries. With a fantastic salary package on offer this is your chance to work in a fun, successful and dynamic team. Previous international corporate consulting experience and strong GDS skills essential. This role is due to start ASAP, so don't delay contact AA today to find out how to apply.

### TRAVEL CONSULTANTS JOIN THE HIGH ROLLERS TRAVEL CONSULTANTS BRISBANE INNER SUBURBS – \$50K OTE

A chance for home based consultants to jump back into the frontline and bring your clientele. This independent, boutique travel agent requires an experienced travel consultant to join their professional team to service their appointment only, high end clients. Say hello to a work/life balance and welcome back your weekends for this dream role Mon to Fri only! Plenty of benefits on offer including great location and 5 star famils! Exceptional customer service skills are a must. Apply today as interviewing now!

### IT'S TIME FOR A CHANGE, GROUPS ROLE GROUPS TRAVEL CONSULTANT BRISBANE CBD – \$50K OTE

Travel Consultants, feeling in need of a change? This global travel company is looking for an experienced travel consultant to join their Groups Leisure Department. Booking domestic and international travel arrangements, from sporting teams to school trips no two days will be the same! Be rewarded with loads of industry benefits and career progression. You will need excellent team work skills and work well in a fast pace environment. Be a part of a strong and vibrant team, apply now!





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Offer valid for travel from 17 November 2014 – 31 March 2015 for bonafide travel industry employees. Offer is a minimum 2-night stay, for new bookings only and is subject to availability and change without notice. Blackout periods and conditions apply. Rate includes twin-share accommodation in a One&Only Hayman Lagoon Room, daily breakfast and return yacht transfers from Great Barrier Reef Airport or Abell Point Marina. Additional fees apply for other room and suite categories. Booking requests must be accompanied by a company letter or email and photo ID must be supplied upon request at the time of check-in. Offer eligibility will be determined by One&Only Hayman Island.