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Friday 28th November 2014

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Qantas confirms Haneda

QANTAS today announced a significant expansion of operations into Japan, with the debut of daily flights from Australia to Tokyo Haneda effective Aug 2015.

The additional flights will complement existing daily QF services to Tokyo Narita airport, with the Haneda flights expected to be on sale by the end of next month - along with confirmation of the schedule and aircraft type.

The Haneda route has been enabled by Qantas securing peak arrival and departure slots at the airport which is about 30 min from downtown Tokyo.

Qantas isn't providing specific details of the exact city pairs at this stage, hinting that it would see the additional slots at Haneda "as an opportunity to fly direct to Japan from more than one capital city in Australia".

"The extra services will be made possible as a result of

improvements in the utilisation of our fleet," a Qantas spokesperson told **Travel Daily**.

MEANWHILE, the carrier has also today announced the launch of a new codeshare agreement with Jetstar Japan - along with a \$114m equity injection with JAL to help fund GK's international expansion (**TD** breaking news).

From 15 Jan 2015 Qantas customers will be able to earn points and status credits on Jetstar Japan services from Narita to Sapporo, Fukuoka, Oita, Osaka, Okinawa, Takamatsu, Matsuyama, Kumamoto and Kagoshima.

Business Events push

TRADE Minister Andrew Robb today announced a major initiative aimed at attracting more business events to Australia.

Austrade will coordinate onshore and offshore promotion of events, while Tourism Australia will partner with industry for marketing and promotion.

Leads will be directed to the Association of Australian Convention Bureaux - more in today's **Business Events News**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus a full page from: (**click**):

- AA Appointments jobs

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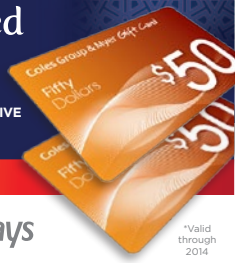
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Mantra rejigs Bali strategy

MANTRA Group's expansion in Indonesia has hit a snag, with two properties previously flagged to open under the Mantra Hotels & Resorts and BreakFree brands failing to come to fulfilment.

BreakFree Sing Ken Ken and Mantra Nusa Dua were originally slated to debut in late 2012 and Mar 2014 respectively as part of the Mantra Group's push into new overseas markets.

However, those properties are now up and trading as The Puri Nusa Dua Bali and Sing Ken Ken Lifestyle Boutique Hotel, leaving Mantra Group with one hotel in Indonesia - Peppers Sentosa Seminyak, which debuted in Apr.

Mantra ceo Bob East told **TD** the respective owners of the hotels were unable to reach the Australian-listed firm's "minimum expected brand standards" within the agreed time frame.

"Consequently, our focus is now on management agreements as opposed to franchising as the preferred operating structure for the future projects we have in our pipeline, due to the improved quality controls achieved," he said.

East revealed this week that heads of agreement papers for another management deal in Bali have been exchanged for Mantra Pecatu Bali, with the 30-room property to open in Dec next year.

The Mantra boss also confirmed entry into other Southeast Asian markets (**TD** 03 Mar) is expected.

"Thailand has obvious appeal to Mantra Group given our stated objective to secure hotels and resorts in iconic SE Asian markets favoured by Australian outbound travellers.

"Our efforts in this territory have only just started and as such we will take our time to ensure we understand the market, secure credible partners and quality hotels and resorts to offer our guests," East told **Travel Daily**.

MEANWHILE, East also revealed Mantra's debut in the South Pacific has stalled, with the pin pulled on the planned Peppers Naisoso on the manmade Naisoso Island, Fiji.

East said: "The developers of Naisoso were unable to reach the funding required for the resort development and Peppers is no longer involved in the project."

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travelcube

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VA phase Prem Econ out

VIRGIN Australia has confirmed it will remove Premium Economy fares from sale on transTasman and international short-haul markets, effective early next year.

In a memo to travel agents, VA said the Premium cabin would be wound up on the Sydney-Auckland route from 27 Feb, and from 30 Mar on all other markets.

The move comes as Virgin Australia prepares to introduce a new Business Class product on

impacted routes (**TD** 29 Aug).

Eleven return transTasman and 10 int'l short-haul routes will be impacted, including flights to New Zealand, Samoa, Vanuatu, Tonga, Fiji and the Cook Islands.

VA said that guests currently booked and ticketed in Premium Economy will be upgraded to Business Class at no extra cost.

Agents have until 02 Dec to ensure all Premium Economy transTasman and Int'l short-haul sectors are ticketed.

MEANWHILE, VA has confirmed a new schedule for its services to the Indian Ocean Territories from Perth to Christmas Island (XCH) and Cocos (Keeling) Islands (CCK).

Effective 01 Jan and subject to regulatory approval, VA will utilise Virgin Australia Regional Airlines' A320-200 aircraft on the triangular twice weekly services & weekly non-stop return service to XCH, as previously flagged by

Travel Daily (**TD** 02 Sep).

EY, SAS codesharing

ETIHAD Airways has signed a new airline pact with Scandinavian Airline Systems (SAS) on services between the UAE & Scandinavia.

The carriers plan to commence a codeshare operation on EY's flights to eight hubs in Europe & nine SAS-operated route from Stockholm, Oslo & Copenhagen.

A reciprocal frequent flyer deal will also be developed in time.

India TVoA for Aussies

THE Government of India has announced the launch of a new Tourist Visa on Arrival (TVoA) for Australian travellers.

The TVoA has been introduced for foreigners "whose sole objective of visiting India is for recreation, sightseeing, short duration medical treatment, casual business visit, casual visit to meet friends or relatives etc".

Visitors are required to upload a photo and passport page, then pay a US\$60pp levy, at which time an application will be accepted (or denied) and an Electronic Travel Authorisation (ETA) issued.

Passengers are required to print and carry a copy of the ETA with them which they can use to enter & exit India at nine airports including Delhi, Mumbai, Kochi, Bengaluru, Goa and others.

Applications must be submitted a min of four days ahead (max of 30 days) of proposed travel date - see <https://indianvisaonline.gov.in>.



Window Seat

TOURISM Ireland's Jim Paul was in his usual fine form during a Sydney travel industry function yesterday.

Detailing an exhaustive list of "why Ireland is so special," Paul highlighted the worldwide success of *Game of Thrones* which was filmed in Ireland - but confessed that he wasn't aware of some of the show's graphic content until recently.

"I'm not a 'Throne-y', but I checked it out on the flight down to Australia from Ireland and I was absolutely horrified.

"Sex and violence - not just in the first episode but in every single one of the seven episodes available on the in-flight entertainment system.

"I had to double check by watching all of them," he said.

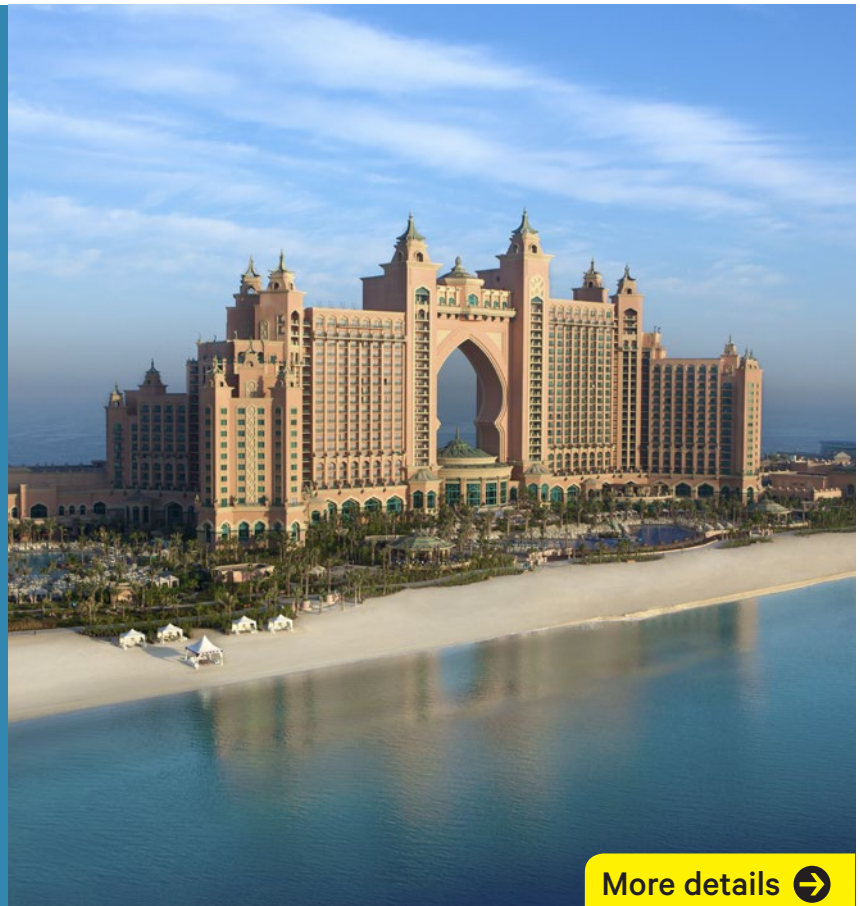
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Bags of fun with Centara!



THAILAND'S mountainous peaks & unusual island formations were thoroughly explored and marvelled by these Northern Territory agents on a recent famil.

The group was hosted by Malaysia Airlines and Centara Hotels & Resorts, with the Kuala Lumpur-based carrier celebrating one year since its return to DRW.

Over eight days, the agents visited both Krabi and Phuket, bunking down in luxury Centara resorts in both holiday hotspots.

Plenty of Thai culinary delicacies were enjoyed for the first few days while staying at the Centara Grand Beach Resort & Villas Krabi after arriving via speedboat.

Keen to try out more of Krabi, the group also spent a couple of nights at the Centara Anda Dhevi Resort & Spa, before concluding the trip at the Centara Blue Marine Resort & Spa in Phuket, very popular with Australians.

The group, **pictured** above clearly having a handful of fun, included Rachel Yau, helloworld Alice Springs; Robert Jacobs, Escape Travel Casuarina; Lauren Dickie, FCm Travel Solutions; Simon Jenkins, Alice Travel & Cruise; Phoenix McMahon, Flight Centre; Claire Bradley, Complete Travel Marketing; Scott Stephenson, Scarfe & Turner Travel Associates; Sarah Tansley, Flight Centre Palmerston; Kirsten Bailey, HWT Darwin and Gemma Hearne from Malaysia Airlines.

Joint visa for Africa

AUSTRALIAN travellers flying in to Victoria Falls and Livingstone Airports in Africa now have access to a unified tourism visa to Zimbabwe & Zambia under new regulations from today.

Priced from USD\$50 per person, the UNIVISA product will be available at a dedicated counter on arrival at both airports and are valid for a visit of up to 30 days.

Under the visa, day trips into Botswana through the Kazungula border are permitted, however a new visa needs to be purchased if overnighing in Botswana.

British Airways subsidiary Comair says it hopes that greater access to Botswana will be permitted through its future participation.

QF HKG boost for CNY

FIVE supplementary Qantas services have been scheduled on the Sydney-Hong Kong route during Feb to cater for strong demand over the Chinese New Year period, QF said yesterday.

The new Qantas flights include return services (QF87/QF88) on 18 and 19 Feb and a one-way sector to Hong Kong (QF87) on 27 Feb.

MEANWHILE, Qantas has issued a waiver for the 'Coastal' route operated by QantasLink due to capacity reductions that will take effect from 29 Mar (**TD** Wed).

Customers with tickets issued before 26 Nov on QFLink services between Gladstone and Rockhampton, Mackay, Townsville and Cairns can alter their flights without fee - **CLICK HERE** for info.

SYD Ambassadors

SYDNEY Airport has relaunched its Airport Ambassadors program in time for the busy peak holiday season in the T1 and T2 terminals.

The Ambassadors roam the airport in their distinctive uniform, providing information, assistance and directions to travellers who approach them.

Outfitted with brand new blue uniforms to resemble Sydney Harbour, each of the volunteer participants in the program will also be provided with an iPad mini during their shift.

Each iPad is loaded with flight arrival and departure information as well as apps for translation.

Today's issue of **TD** is coming to you courtesy of Helloworld, which is hosting its annual **Frontliners Conference in the SA capital this weekend.**

HELLOWORLD travel consultants from across Australia will gather this evening at the Art Gallery of South Australia for the opening cocktail party of this year's Frontliners conference.

Taking place at the Adelaide Convention Centre, keynote speakers over the weekend will include soccer star Harry Kewell as well as solo sailor Jessica Watson OAM, who will appear courtesy of MTA Travel.

Delegates will also be updated on the latest developments at Helloworld by ceo Elizabeth Gaines, while other senior execs including Julie Primmer, David Padman and Jeremy Reitman will also be taking part.

The conference will wrap up in festive style on Sun evening with a Christmas themed gala dinner.

Major sponsors include Qantas, the SA Tourism Commission, Qantas Holidays, Viva! Holidays, World's Leading Cruise Lines and The Travel Corporation.

TD will be providing social media updates all weekend - follow the action online at [facebook.com/traveldaily](https://www.facebook.com/traveldaily) and for a full report see Mon's issue.

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Trade “vital” for Ireland

A NEW global agent training program for Tourism Ireland has been specially tweaked for the Australian/New Zealand market to reflect the importance of travel consultant recommendations.

The new Ireland Specialists scheme replaces the former Shamrock Agents program, with local head of Tourism Ireland Diane Butler telling *TD* “we have a heavy focus on the trade, and how important it is for them to be our advocates”.

She said that with many destinations competing for the attention of Australian travellers to Europe, the input of travel agents is seen as a key influence on traveller decision-making.

The Ireland Specialists training is now live, with a series of online

modules which can be completed whenever is convenient.

Agents who achieve 100% in the program become “Gold” Ireland Specialists, while those who have also been to Ireland in the past two years are designated as the top “Emerald” level.

Tourism Ireland is currently undertaking an Australia/NZ roadshow, and at a Sydney event yesterday the organisation’s longstanding head of Australia & Developing Markets, Jim Paul, highlighted the ease of access to Ireland via one-stop services with Emirates and Etihad.

He also noted that in most of the earlybird flight offers this year Dublin was the cheapest destination, because Ireland has waived its departure taxes.

Paul said it would probably be his final mission to Australia and paid tribute to Tourism Ireland’s local partners for their ongoing support for the destination.

JW Marriott to Venice

MARRIOTT International will debut its luxury JW Marriott label in Venice, also marking the brand’s introduction to Italy overall.

A 266-room property has been slated to open in Mar on the private island of Sacca Sessola, also known as Rose Island, located a 15-min boat ride from St Mark’s Square.

QFLink HTI inaugural

CAPACITY to Hamilton Island has been bolstered further with the inaugural operation today to of QantasLink from Brisbane.

The carrier’s 74-seat Q400 aircraft will operate the route four times weekly, with ceo John Gissing commenting the extra seats will improve local tourism.

New R&C member

MARA Plains Camp in Kenya has become the third member of the Great Plains Conservation reserve to be admitted to the Relais & Châteaux property portfolio.

Happy Thanksgiving from Gate 7



AUSTRALIA’S red, white and blue generals yesterday gave thanks to the army of travel trade friends and colleagues promoting and selling the United States, hosting a traditional American Thanksgiving lunch in Sydney.

True to the spirit of the holiday, the Thanksgiving meal included copious amounts of turkey (which most certainly did not receive a traditional Presidential pardon), ham and all the trimmings.

Lunch was capped off with a choice of a delectable pecan pie

or sweet potato pie for dessert.

The only things missing were a game of American Football and an elaborate parade sponsored by a chain of US department stores, however if the facilities were available, would have occurred.

For all the success of 2014, big things were hinted for the coming year or two, ranging from new incentives and famil ideas to teasers of upcoming attractions at popular US theme parks.

Pictured from left is part of the Gate 7 team in Beth Greenup, Nicklas Wikblad, Danielle Tuffield, Sarah Thornton, Tristan Freedman, Oliver Philpot, Jo Palmer and Tahnee Dobson.

More new AY routes

FINNAIR will further boost its seasonal route network for the 2015-16 northern winter, adding once weekly flights to four cities.

Ho Chi Minh City, Vietnam will welcome the Helsinki-based carrier for the season, along with Eilat, Israel; Lanzarote and Fuerteventura, Canary Islands.

The Portuguese city of Madeira will also join the network, with flights to begin in summer 2015.

New Airbuses for F9

AMERICAN low-cost carrier Frontier Airlines has added nine Airbus A321ceo aircraft to an existing backlog order with Airbus, with the extra jet boosting the bill by a further US\$990 million.

The carrier currently flies an all Airbus fleet of A320 aircraft.

WIN FLIGHTS FROM ABU DHABI TO EUROPE



Air Serbia has joined with *Travel Daily* to give 3 lucky readers 2 x economy return tickets from Abu Dhabi to any destination on its European network via Belgrade. Simply answer the 5 questions this week to be in the running.

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2015 and beyond



With 2014 almost behind us it's interesting to reflect on the year that was but much more exciting to look at what's ahead.

We have game changing enhancements in the pipeline around ever greater process automation focusing on key workflows for consultant efficiency as well as operational improvements such as an itinerary builder that will allow agencies to leverage customised templates and develop unique branded itineraries that truly reflect their brand and clientele. Additionally we are extending our content integration capabilities in recognition of the growing need to collate booking content from many sources and process it efficiently.

The jewel in the crown is our world class business intelligence which is a platform that is already changing the way our customers manage their business and how they interact with their customers to deliver meaningful, real-time client facing business intelligence.

We've moved offices, we have the best mid office and business intelligence platform available on the planet and we're excited about giant leaps forward in innovation for travel agents to ensure they survive and thrive in an ever changing travel landscape in 2015 and beyond!

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Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



Inbound Asia surge

THE Expedia Group says it has witnessed a triple-digit growth in Q3 out of Asia for hotel bookings to Melbourne and Perth, compared to the year prior.

According to the online travel company, hotel reservations were up 80%, with Malaysia the fastest growing inbound market from Asia for the firm.

Other markets that fall into the Asia region included Hong Kong, China, Taiwan, Japan, Indonesia, Singapore, Philippines, Thailand, Vietnam and South Korea.

The fastest growing international markets for mobile demand during the quarter came from Malaysia, China & Taiwan.

Brands within the Expedia group include Expedia.com, Hotels.com, Egencia, trivago and others.

Red Gum hiccup

THE formation of the new Australian Travel Group appears to have been delayed, with an extraordinary general meeting convened by WA mining firm Red Gum Resources yesterday adjourned without a vote.

The meeting was set to decide on resolutions about the purchase of Holiday Planet, Asia Escape Holidays and Motive Travel, but an update issued late yesterday afternoon revealed that shareholders had instead resolved to adjourn the meeting to be held on a new date "in order to allow the Company the opportunity to amend certain resolutions to be put to shareholders at the meeting".

ww1 centenary cruise

ABERCROMBIE & Kent has released details of four cruises in 2015 that commemorate the centenary of the start of WWI.

The seven-night cruises are aboard the 12-pax hotel barge *La Belle Epoque*, focus on France's Canal du Nord and Canal del la Somme, which were both at the centre of battles during the war.

Two cruises will start or finish near Villers-Bretonneux on the weekend of the Anzac Day Dawn Service, with stops also made at battlefields, museums and other sites of wartime significance.

Departures are scheduled for 05 and 12 Apr on the Compiegne to Lille (and vv) itinerary, and 19 & 26 Apr for the Compiegne to Villers-Bretonneux (or vv).

Mumby to Cruise Hols

FORMER Sydney-based director of Cruise Express Lance Mumby has joined Cruise Holidays and will operate as a home-based agent, trading at 'CruiseAlong'.

Industry floats in to Auckland



G's family growing up

TOUR operator G Adventures has launched its 2015 range of Family Adventures, now featuring a selection of trips designed to meet needs of teenage travellers.

Responding to trade feedback, the new season mixes education with adventure, with a wider range of "age-appropriate" activities for guests 12 years & up.

Destinations featured include Vietnam, Morocco, Peru & more.

Departures are planned around school holiday periods and are of two weeks duration or less, mixing groups with like-minded families.

ABOVE: Oman Tourism, Etihad Airways and roomsXML recently hosted a joint networking event at Auckland's stunning floating pavilion, with all three keen to meet with agents in the NZ city.

Nearly 100 agents packed the event, hearing about the offerings of all three industry giants.

By all reports, agents showed "incredible enthusiasm" keen to take their knowledge up a level.

Pictured above from left is Sasha Luckey, roomsXML; Mona Tannous, Oman Tourism; Mark Luckey, roomsXML Asia Pacific & Roshnie Chhiba, Etihad Airways.

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To apply, email your confidential CV with Cover Letter to jobs@traveldaily.com.au before Friday 5th December 2014.

INDABA dates locked

SOUTH Africa Tourism Minister Derek Hanekom has confirmed INDABA 2015 - the nation's annual trade show - will be held at Durban's Inkosi Albert Luthuli Int'l Convention Centre from 09-11 May.

Fung in for long run

HONG Kong businessman Tony Fung says a new strategy for his proposed Aquis resort in Qld will require "some difficult decisions", after facing "setbacks" with the purchase of the Reef Casino & Hotel in Cairns (**TD** Tue).

"The high level of support I & my team have received... has brought me tremendous satisfaction and galvanised my commitment to one day deliver Aquis for Cairns," Fung said in an open letter.



Langham Sydney ready to roll

ALL is in readiness for the re-opening of The Langham, Sydney next week following an extensive refurbishment of the property. For the fourth consecutive week, staff from the remodelled property made the journey out to

Travel Daily's office in Epping for a meet-&-greet with our staff.

Today's visit from frontline Langham, Sydney staff included porter and iconic pink cab driver, Michael; chief concierge, Phoebe White and doorman, David.

Sport stars tee-off with Delta



GOLF season is well and truly underway in Australia, with players of all skill levels from amateur to experienced making time to hit the course.

Delta Air Lines gathered industry partners and corporate customers earlier this month at Sydney's Bonnie Doon Golf Club for its annual corporate golf day.

A host of Australia's finest sport stars including former Wallaby rugby players also attended, with reigning Miss Universe Australia Tegan Martin adding glamour.

Players from the travel industry were representing Marriott, Hertz, BCD Travel, SkiMax, Menzies Aviation, Gate Gourmet

and Gullivers Sport Travel.

Steven Crowdey, Delta Air Lines' director Philippines, Australia and Micronesia praised the Australia market & the carrier's partnership with Virgin Australia on thrice daily services from SYD and BNE.

Pictured above from left at the event is Phil Kearns, Fox Sports commentator and former Wallaby Captain; Michael Ryan, Active Media Group; Tegan Martin, Miss Universe Australia; Steven Crowdey, Delta Air Lines' director Philippines, Australia and Micronesia; Danny Schroder, BCD Travel Meetings and Incentives and Matt Burke, Channel 10 news reporter and also former Wallaby.

Travelport bids Fitzpatrick adieu



FORMER local Travelport boss Alex Fitzpatrick was recently farewelled off in style by her Australian colleagues with a party at the company's local office.

Announced recently (**TD** 06 Nov), Fitzpatrick will remain with Travelport but will be relocating to the UK next month to take up the role as head of global

payments & settlements portfolio.

As a parting gift, Tracie Rogers and some of the team from Helloworld presented Fitzpatrick with a fully branded cabin bag.

She is **pictured** above right with her succeeding Travelport general manager Pacific Kaylene Shuttlewood & managing director Asia Pacific Mark Meehan.

FC goes Red Centre to R-Adelaide



GREAT Southern Rail and Infinity Holidays recently hosted a group of Flight Centre Travel Group employees on a three night fam to the Red Centre.

The group spent two nights in Alice Springs, took a tour of the West MacDonnell Ranges and sat back on an overnight journey aboard The Ghan to Adelaide.

Pictured from left at Alice Springs station prior to boarding, from left is Belle Pearce, Flight

Centre Brighton; Steph Tucker, Escape Travel West Lakes; Sacha Moody, Flight Centre McLaren Vale; Alexandria Kuek, Flight Centre Bull Creek; Chloe Bridle, Flight Centre Colonnades; Joy Schrodter-Davis, Infinity Rail; David Key, Flight Centre product support and Ian Holden, Escape Travel Toronto.

In front: Sarah Henry, Escape Travel Sunbury and Tina Raoren, Infinity Rail.



THE Africa Safari Co recently treated this group of agents on a fabulous famil through Southern Africa, with participants visiting Livingstone, the Hwange National Park, Victoria Falls and the Okavango Delta.

Properties enroute included the Zambezi Sun, Elephant Eye Lodge, Camp Hwange, Victoria Falls Safari Lodge and Sandibe Camp.

Highlights included some brilliant game viewing in the Okavango and a visit to Impalila Island on the Namibian side of the Zambezi River.

Dubai seaplane tours

A COLLECTION of luxury touring experiences will be introduced for leisure & corporate/MICE visitors to Dubai by luxury seaplane charter operator Seawings.

Dubbed Seawings Lifestyle, the unique grouping of experiences will see yachting, wildlife drives, walking tours and dinner cruises able to be packaged together with 40-minute seaplane tours.

Fine dining, desert excursions and spa treatment packages are slated for future rollout.

Further, a packed entitled 'The World Journey' will see guests take a fly-tour over The World collection of islands in the Persian Gulf, followed by check-in to the Waldorf Astoria hotel.

Seawings Silver Tours will start from AED2,395 (AU\$762.42) per person, with Gold Tours including a private yacht charter priced from AED15,995 (AU\$5,092)pp.

Pictured overlooking Victoria Falls during the famil from left are Linda, Rachel, Sharlene, Rhonda, Chloe, Keira, Leah, Kerry, Theresa, Rebecca and Brodie.

Insight Gallipoli space

LIMITED availability remains on Insight Vacations' 2015 Gallipoli Anniversary escorted journeys, priced from \$3,350ppts.

Options include the 22-day Splendours of Turkey and Greece trip departing Istanbul on 21 Apr, which has a 12-day Turkey only option, and the 12-day Gallipoli Anniversary and Aegean Cruise, available in Superior, Premium and Premier cabin categories.

See www.insightvacations.com.

Africa deadline looms

SCENIC Tours is reminding the trade just over a month remains to take advantage of Earlybird deals for 2015, with savings of up to \$2,000 per couple available.

Deals expire for sale on 31 Dec.

JAL/UL codeshare

A NEW codeshare relationship has been formed between fellow oneworld member carriers Japan Airlines and SriLankan Airlines, to take effect on Mon.

The pact will see JL add its code on flights from Colombo to Tokyo, Male and Bangkok, with UL flight numbers to appear on JAL metal between Tokyo and Seoul, Pusan, Itami and Chubu and services linking Kansai, Chubu & Bangkok.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Celebrating its induction into the South Australian Tourism Hall of Fame, Flinders Ranges' luxury **Rawnsley Park Station** has released a Summer Escape package. Two nights in a one-bedroom eco-villa for two people is priced from \$895 per couple. The package also includes a 4WD tour, gourmet BBQ pack and is valid for travel to 28 Feb. Phone (08) 8648 0030.

The Sarojin is offering a Lady Sarojin Similan islands package, offering a day aboard a the resort's magnificent cruiser out to the Similan Islands during the day. The seven-night package is priced from (A\$4,011.90), valid for stays occurring before 01 Apr 2015. See www.sarojin.com.

Abercrombie & Kent is now offering 10% off the price of six-night cruises on Britain's waterways, aboard the 1936-built classic Magna Carta barge. Valid for departures on 05, 12 and 19 Apr 2015. Phone 1300 590 317.

Rocky credit extended

CANADIAN rail operator Rocky Mountaineer has enhanced its bonus credit deal (**TD** 08 Oct) for many departures in Apr and May.

An additional \$400 credit is on offer, up to \$1,600 per couple on new bookings made by 19 Dec.

Wellcamp signs SITA

COMMON-USE passenger management cloud systems from aviation technology provider SITA have been installed at Brisbane West Wellcamp Airport.

SITA AirportConnect Open will be used for check-in & boarding.

WIN with Air Mauritius



This month *Travel Daily* is giving the travel industry a chance to win a trip to Mauritius, courtesy of **Air Mauritius** and **Sun Resorts**.

The prize includes:

- 2 return economy flights between Perth and Mauritius (excluding taxes)
- 4 nights staying Long Beach resort
- Breakfast daily



Everyday **TD** will ask a different question about Mauritius.

The subscriber with the most correct answers and the most creative answer to the final question will win this great prize.

Send your answers to: mauritiuscomp@traveldaily.com.au



Terms & conditions

Tell us in 25 words or less, what main activities would you do in Mauritius and why.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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JUMP SHIP & COME ONBOARD

RETAIL & WHOLESALE TRAVEL CONSULTANT

SYDNEY NORTH SHORE – SALARY PACKAGE UP TO \$55k

This is the rare & exciting opportunity to join this growing cruise company’s retail or wholesale team. Located in Sydney’s North Shore, you will enjoy booking the best cruise lines to exciting worldwide destinations from Cuba to Alaska and everything in between. You will be rewarded with a top salary, additional bonuses, generous famils and ongoing support and development. If you have 2 years travel consulting including cruise exp and a passion for cruise, apply now and set sail with one of these fantastic roles!

EUROPE GURUS - HUNGARY FOR A NEW ROLE?

WHOLESALE TRAVEL CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$55k OTE

This boutique agency is looking for a talented European specialist to join their social team. This is your chance to sell their unique luxury tour product throughout a beautiful, historic and romantic continent full of culture; from Alpine Switzerland to Budapest to Morocco and beyond, no two days will be the same. Based in the CBD, will be rewarded with a top salary package, on-the-job training and amazing educational. If you are tech savvy, well-travelled and have a positive go get attitude, WE WANT YOU!

STEP BEHIND THE SCENES & NEVER LOOK BACK

CUSTOMER SERVICE CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$53K (DOE)

Tired of the general public wasting your time, requesting every brochure on the shelf? Move to an online travel company today where you can service client’s requests via phone and email. Earn a sensational salary, enjoy varied hours and also have the opportunity to earn additional bonuses to increase your monthly wage! Galileo is essential together with international travel consulting experience. Car is also a requirement. This position is for an immediate start so apply today and secure your Christmas holiday leave!

SEE YOUR BANK BALANCE SOAR

CORPORATE CONSULTANTS

MELBOURNE - SALARY PACKAGE TO \$70K+ (OTE)

Tired of living pay to pay? Wish you could live comfortably and not be worried about your financial situation? Join the leaders in corporate travel today and you could soon be earning an executive salary! This is your chance to move across to the best paying corporate TMC in Australia. Have your choice of working on SME or large market accounts, with multiple positions available. Consultants are averaging in excess of \$70K+. Min 18mths international corporate consulting experience required. Apply today!

DON'T GET LEFT BEHIND IN THE NEW YEAR

TRAVEL CONSULTANTS

AUSTRALIA WIDE

Don’t sit around waiting patiently for your job to get better – it’s up to you to make a difference in your career! Contact AA Appointments and we will help you explore your options. Whether you love being in the city or out in the suburbs, working for global TMC’s or small boutique agencies, we will find the perfect role for you! We cater for all sectors of the industry through to executive level recruitment and have time to speak to you today. Send in your CV and see where AA Appointments can take your travel career!

WHOLE LOT OF OPPORTUNITY IN WHOLESALE!

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PERTH – SALARY PAKAGE TO \$60K (OTE)

Have you been dreaming of moving into a wholesale role? We have an exciting role in Melbourne that will see you working for a global orgainsation. Step behind the scenes and assist loyal travel agents to book holiday packages to worldwide destinations. Working in a fun team environment, you will be offered a sensational uncapped commission structure, the chance to attend a fun annual conference and join sensational famils. Call us today to find out more. You would be crazy to miss this opportunity!

HAVE FUN AT WORK!

INTERNATIONAL WHOLESALE CONSULTANT

BRISBANE CBD – \$55K OTE

The atmosphere in this office is funky, vibrant and has a serious buzz about it. You’ll love stepping into this fun office each day whilst having the chance to earn serious dollars booking a variety of international destinations. You will need to be motivated, passionate, hungry for success and above all really love selling travel. In return you will be rewarded with not only great \$\$ but enjoy fantastic career progression, educational and more. All you need is min 12 months industry experience and great customer service skills.

SICK OF FACE TO FACE CONSULTING?

TRAVEL CONSULTANTS

INNER BRISBANE – TOP \$\$\$

An amazing opportunity exists to join a fun, dynamic team located in the inner suburbs of Brisbane. You will be consulting via phone & email only and selling a range of international and domestic destinations whilst using your strong fares knowledge. A top salary, travel discounts, casual working environment is yours to enjoy plus no cold calling! All you need to be in the running is 2 years consulting experience, strong GDS and fare & ticketing knowledge, great customer service & be able to work a 7 day roster.