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Travel Daily

First with the news

Friday 31st October 2014

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Dockside Function Centre – Cockle Bay Wharf
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Royce Hotel, 379 St Kilda Rd 5:30pm

Perth – 2 December

Duxton Hotel, 1 St Georges Terrace 5:30pm

Visit: www.ireland.com

Magellan now at \$800m

THE Magellan Travel Group's 120 members now command "\$800 million of aggregated buying power," with ceo Andrew Macfarlane telling delegates at the group's annual conference in Canberra that plans for 2015 are to boost this to \$1 billion.

Around 250 delegates are attending the conference including agents and suppliers, with a range of issues under discussion including insurance, growth and ongoing performance.

Macfarlane also detailed the record results seen in 2013/14,

with membership up by 40 agents and net profit surging 43% to \$6 million (TD 01 Sep).

"For six years we have delivered double-digit growth in membership and profit but this year broke all records," he said.

Macfarlane said the key for both agents and suppliers alike is more than just the revenue and profit opportunity.

"It is the model - low central cost with supplier incentives delivered to the agents that produce the results - no wastage.

"We truly believe we broke the mould of groups profiting from, rather than profiting for, their member agents," he said.

More from Magellan on **page 5**.

Zaferis exits Hertz

NICK Zaferis, long-time National Industry Sales Manager for Hertz Australia, has left the company, with his final day with the car rental firm being yesterday.

Zaferis has been at Hertz for over 14 years.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus a full page from: (click):

- AA Appointments jobs

Last day of comp

DON'T forget to get those last minute entries in for this month's fabulous **Travel Daily** Avalon Waterways competition.

Up for grabs is a luxurious French prize pack including his and hers Louis Vuitton weekend bags, three nights at the Sydney Sofitel Wentworth and lots more.

See **page eight** for details.

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Carnival Cruise Lines ceo to retire

GERRY Cahill, president and ceo of Carnival Cruise Lines, has announced his retirement and will step down from the role at the end of next month.

Cahill, who was in Australia recently for the local debut of *Carnival Legend* (**CW** 24 Sep), has been ceo since 2007.

As well as overseeing the launch of four ships including the new *Dream* class and the upgrade of many vessels under the Fun Ship 2.0 revamp, Cahill has also had to deal with the fallout when *Carnival Triumph* was stranded at sea for four days without power.

The 63-year-old Cahill joined Carnival Corporation in 1994, with chairman Micky Arison saying "his leadership and passion, along with his honest and frank views will be missed, and we will always have a deep appreciation for Gerry's tremendous contributions".

ATEC signs partner deals

THE Australian Tourism Export Council has today confirmed the participation of the AOT Group, TFE Hotels and the Australian Turf Club in its Corporate Partnership Program.

ATEC md Peter Shelley said the agreements reflect the "breadth and strength of our industry," with the additions joining other key corporate partners such as Qantas, Accor, AAT Kings, Captain Cook Cruises, SilverNeedle, NAB, Mantra, One&Only Hayman, TourConnect and TripAdvisor.

ATEC corporate partners are offered tailored networking and sponsorship opportunities at key events across the year.

AOT Group ceo Andrew Burnes said his business was highly supportive of the leadership role played by ATEC, with the corporate partnership set to deliver unique B2B opportunities.

TFE Hotels' Emma Fraser added the company was committed

to ensuring the long-term sustainability of inbound tourism.

Shelley said the new partnerships are the result of a "new direction" for ATEC (**TD** Wed) following a strategic review over the last year.

He said the agreements "recognise the renewed vibrancy of the organisation".

Get your mo-jo going

PUT away your razors boys - the Australian travel industry is being challenged to participate in Movember again this year, with the annual charity facial hair fun-fest kicking off tomorrow.

Travel Daily will be happy to showcase your progress and you can even join an industry team coordinated by Amadeus - for details, see **page five**.

TripAdvisor direct booking plan

TRAVEL review giant TripAdvisor is set to roll out new "instant booking" technology in Australia, which aims to facilitate direct bookings for hoteliers alongside existing links to OTAs.

TripAdvisor for Business president Marc Charron is currently in Singapore for the ITB Asia exhibition and told **TD** the new system is currently being beta tested in the USA.

The Instant Booking feature is part of the TripConnect suite

which hotels can use to offer rates and availability to users as part of a "meta auction".

He wasn't able to detail what cut TripAdvisor would take from the bookings, but said in Australia it would reflect local market conditions and be "competitive, affordable and very attractive".

TripAdvisor has also enhanced its site with a new 'Just for You' feature which tailors results based on user preferences and previous searches, Charron said.

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Happy travelBulletin Halloween

TRAVEL agents across the country have this week been eagerly opening their copies of the latest edition of *travelBulletin*, which features a very appropriate picture of AFTA ceo Jayson Westbury on the front cover (**right**).

Yes, just in time for Halloween, Westbury has picked up a chainsaw which he's using to cut through the red tape of the TCF and state-based travel agent licensing.

October's new look *travelBulletin* also includes analysis of the big industry news over the last month, with columns from CATO, CLIA and AFTA - while Steve Jones also makes a return to the travel industry with a special contribution.

Readers have an opportunity to win a luxurious Business class trip to Thailand; Ian McMahon gives his usual insightful perspective and there are also features on Northern Hemisphere skiing, Europe, earlybirds and more.

We're also pleased to announce that a number of travel agency groups have taken out new *travelBulletin* subscriptions for all of their members, so the magazine is now even more



widely read.

Our special discounted subscription offer is still available until 31 Dec - sign up using the coupon code AGENT to receive a \$20 discount (making the annual price just \$30).

See travelbulletin.com.au/shop

Tjapukai ceo sought

TJAPUKAI Aboriginal Cultural Park near Cairns has advertised in today's *Financial Review* for a new Chief Executive Officer, following the resignation of incumbent Geoff Olsen who steps down next Apr (**TD** 08 Sep).

Great Keppel on track

ADDITIONAL details on the proposed redevelopment of Great Keppel Island on the Great Barrier Reef are expected to be released in coming days by developer Tower Holdings.

The \$2 billion project includes 700 luxury villas, 350 apartments a beachfront hotel, marina, new airstrip, retail village and a Greg Norman-designed golf course.

A spokesperson for Tower Holdings told **TD** yesterday "the project is definitely progressing".

SilkAir to Denpasar

SINGAPORE Airlines' regional subsidiary SilkAir is launching new daily services to Bali (Denpasar), starting 12 Dec.

Coupled with Singapore Airlines' existing frequencies, collectively SIA Group will offer five daily services between Singapore and the Indonesian holiday hot-spot.

Marriott wi-fi perk

MEMBERS of Marriott Rewards will be provided free wi-fi from 15 Jan when booking a hotel stay online, directly with a hotel or using the Marriott mobile app.

Free standard wi-fi will be made available for Marriott's loyalty scheme members at more than 3,800 hotels globally.

The new Marriott Rewards perk will be available at Marriott Hotels, JW Marriott, Renaissance, Autograph Collection, AC Hotels by Marriott and the Ritz-Carlton.



Window Seat

LONDON Heathrow Airport was the location for a curious golfing challenge this week, with celebrities and champion players attempting to hit golf balls off the wing of a British Airways Boeing 747.

The BA charity event involved Ian Wright, Gary Lineker, Jodie Kidd, Jamie Redknapp & US Open champ Justin Rose, all aiming at a target about 160m away.

Unfortunately the "wobbly" tee location and high winds meant none were successful, with some unfortunately hitting the terminal building instead.

THERE'S some sugar overload happening today in the Victorian office of Qatar Airways.

The carrier is celebrating its first anniversary of being part of the **oneworld** airline alliance, with a cornucopia of cupcakes being enjoyed by reservations staff (**below**).



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Win an ISLAND ESCAPE to the PRISTINE NORFOLK ISLAND

This week *Travel Daily*, *Air New Zealand* and *Norfolk Island Tourism* are giving away an idyllic escape to Norfolk Island. The prize includes return airfares to Norfolk Island with Air New Zealand, a three night stay for two people at the Governor's Lodge Resort Hotel, full breakfast daily and car hire.

Less than 3 hours flying from Sydney, Brisbane or Auckland, Norfolk Island boasts a pristine environment with beautiful beaches, a living history in World Heritage Kingston, National Parks and Reserves, exceptional culinary delights and friendly locals.

The subscriber with the most correct entries and the most creative response to the final question will win this prize. Send your answers to: norfolk@traveldaily.com.au

Which two celebrity chefs will be guests at Norfolk Island's inaugural food festival, and tell us in 25 words or less why you'd like to visit Norfolk Island?

CLICK HERE for a HINT



Accor digital transformation

ACCOR has revealed it plans to address a full range of "digital challenges" through an integrated program plan and by purchasing French software start-up Wipolo.

The acquisition is part of Accor's new digital strategy to compete "in a market defined by the accelerated pace of technological change and the fast evolution of customer usage," Accor said.

Customer-focused programs include a single mobile app, an electronic payment solution, Le Club Accorhotels virtual card, innovative B2B digital solutions and more, paired with making IT tools and systems "even more robust and agile".

Through Wipolo, Accor will be able to offer mobile and web itinerary management services.

SEPARATELY, Accor has offered to transfer the management of its Central European operations to Polish firm and partner, Orbis.

The hotel juggernaut currently holds a 52.7% stake in Orbis and is hopeful of divesting its share in a €142 million transaction.

Under the offer, Orbis would take over all of Accor's operations in Poland, Hungary, Czech Republic, Slovakia, Romania, Bulgaria and Macedonia.

The proposed deal would also provide Orbis with the capacity

to develop all of Accor's hotel brands in the region.

Currently, the companies have 38 hotels and eight future hotels in the pipeline.

Pressure's off for Roland



ROLAND Howlett from Frontier Travel Management North Sydney has won two tickets to Asia courtesy of Qantas Airways, after taking out the prize in the 2014 Australian Travel Agents Barometer.

Howlett was one of hundreds of participants in the Barometer survey which was sponsored by Qantas, Princess Cruises, Tramada Systems, Expedia TAAP and the *Travel Daily* group.

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Next month a further Australian Travel Agent Barometer survey will be undertaken looking at how Australian agents engage with train travel in Europe for their clientele.

Howlett is pictured above centre accepting a giant novelty cheque from Simon Bernardi of the Australian Travel Agent Barometer and Yani Lehman, manager agency partner marketing for Qantas Airways.



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Magellan & Co hit Canberra



SUPPLIERS, sponsors, around 250 agent members & head office management from the Magellan Travel Group have found their way to Canberra for the agency group's 2014 conference taking place this weekend.

Festivities are already off and running, with a pre-conference gathering held at the National Portrait Gallery on Wed night.

"We are a member driven group so [we] want to talk about the issues of interest and influence on their businesses," ceo Andrew Macfarlane said.

"I think that's why we always get such a high participation rate."

Over the coming days, members will voice their views, ideas and concerns with management and have considerable opportunities to meet and network with many preferred suppliers and sponsors.

The group will be addressed by AFTA chief executive Jayson Westbury, with keynote speakers including Lisa Wilkinson, Peter

Sri Lanka Tea and Sea

A **SECOND** Relais & Chateaux resort, dubbed Cape Weligama, has opened in Sri Lanka, owned by the Fernando family, who also own tea brand Dilmah.

Fitzsimons and Deborah Hutton.

Last night, the annual Members Dinner took place at The National War Memorial, with a gala dinner to close proceedings at the Park Hyatt Canberra tomorrow night.

Pictured above at the dinner is the Magellan Board of Directors with conference sponsors, from left is Damian Borg, Virgin Australia; Lindsay White, Etihad; Andrew Jones, Magellan; Mary Damic, Virgin Australia; Trevor Jones, Magellan; Penny Spencer, Magellan; Carl Buerckner, Magellan; Andrew Macfarlane, Magellan; Kevin Dale, Magellan & Alan Waite from Etihad Airways.

PATA names new ceo

MARIO Hardy has been named as the new chief executive officer for the Pacific Asia Travel Assoc, effective 01 Nov.

Hardy is currently PATA's chief operations officer, a position he has held since 15 Jan.

NZ, GA off the hook

THE Australian Federal Court has dismissed Air New Zealand and Garuda Indonesia from the long running air freight cartel brought on by the ACCC in 2010.

Air NZ and GA were the only airlines to defend the allegations to have occurred with competitor airlines in Hong Kong and Singapore between 2000 & 2006.

The Kiwi carrier said it & Garuda "argued that to the extent there were any agreements, they were appropriately authorised by the relevant regulators outside the Australian market".

The Federal Court has already imposed \$58 million in penalties to other airlines in the case.

MSC builds on Lego

EUROPEAN line MSC Cruises has expanded its existing fleet-wide relationship with the Lego Group which will see it add new shipboard Lego playrooms and family entertainment options.

The new playroom concept will debut on the *MSC Armonia*, currently in drydock as part of the line's Renaissance Program and due to set sail again next month.

Once back in service, the MSC vessel will offer the larger DUPLO products for under-3's, a free vertical play wall, themed builds & a Lego Experience day per cruise.

The expanded program will be added fleet-wide in due course.

Frightful Tiger deals

TIGERAIR Australia will offer fares starting at \$13pp each way for four hours from 8pm tonight as part of a Halloween sale.

Limited seats will be on sale for routes including Melbourne to Mackay, Sydney to Whitsunday Coast, Gold Coast to Sydney and vice versa, with fares valid for travel from 02-24 Jun next year.



MOVEMBER will see multitudes of males growing mo's to raise funds for the Movember Foundation's programs and to encourage community awareness and support around men's health.

Amadeus IT Pacific men are putting out the challenge to the travel industry to raise funds for the cause. The person who raises the most money will win a **Shaving Brush Travel Kit**.

If you are game, **register at au.movember.com** (add your company name after your name and choose to join the **Amadeus IT Pacific team**) by the end of October.

Email your before and after pics and progress updates to mocomp@traveldaily.com.au and we will showcase them on **Facebook** and in **Travel Daily**.

Get involved as an Amadeus Mo Bro! Click **HERE** to learn more about the program.

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HSBC funding biofuel

EUROPEAN banking giant HSBC has added its support to a biofuel development partnership run by Virgin Atlantic and LanzaTech, which is also supported by Boeing.

The organisations are working to produce jet fuel from waste gases captured from industrial steel production, which are then fermented & chemically converted into sustainable aviation fuel.

VS and LanzaTech have been working on the project for three years, with test flights expected within the next year.

Virgin Atlantic president Richard Branson said HSBC's support will help getting fuel certified for use.

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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Overwhelming demand to the first sitting has seen **Opera Australia** release tickets to a second New Year's Eve dinner party. Guests will enjoy a pre-Gala dinner in the Northern Foyer and can select from one of two performances in the Concert Hall or the Joan Sutherland Theatre, before having access to the Northern Foyer for the fireworks. Ph (02) 9318 8200.

Situated 10 mins from Port Vila, the new **Vale Vale Beachfront Villas** are now available for sale from Vanuatu wholesalers. To celebrate the opening, the property is offering up to 40% off for various stay dates up to Mar 2015. For details, contact preferred wholesalers or email sales@ptm.net.au.

The **Brisbane Riverview Hotel** is fresh off a \$6 million refurbishment and is offering River Spa Suites for \$299 per night for weekend stays from Fri to Sun, a saving of \$243. The package includes breakfast, late checkout, parking and more. Phone (07) 3862 1800 and quote "Relaunch Special".

Cambodia's five-star **Angkor Palace Resort & Spa** in Siem Reap is offering Deluxe and Premium rooms at half-price during low season next year. Rates are valid for stays from 01 Apr to 30 Sep and can be booked through preferred wholesalers. Details at www.angkorpalaceresort.com.

SPTO appointment

THE South Pacific Tourism Organisation has appointed Alisi Lutu to head the organisation's marketing department following a competitive recruitment process.

Lutu's responsibilities will include handling the core program for the South Pacific Tourism Exchange taking place in Melbourne in Jun next year.

The SPTO represents 16 member Pacific Island countries.

Malaysia visits up

DESPITE a "challenging year", Tourism Malaysia has reported a 9.7% year-on-year increase in tourist arrivals to the country for the first six months of the year.

Australian visitor numbers were up 17.6%, while arrivals from Spain, France & the Netherlands were each up more than 45%.

Tourism Malaysia said it is "a step closer" to reaching its target of 28 million arrivals for the full year.

Sheraton back to HKT

STARWOOD Hotels & Resorts will reintroduce its Sheraton brand to the Thai island of Phuket, this week announcing the building of Sheraton Phuket Kalim Beach Resort, north of the Patong area.

Set to open in early 2018, the 230-room resort will offer a mix of private villas and guest rooms on the western coast of Phuket & overlooking the Andaman Sea.

The new property will be the fifth Sheraton in Thailand & 22nd Starwood property operated in Phuket across eight brands.

Outrigger names DOS

PAUL Brent has been appointed as the new local director of sales for Outrigger Resorts Australia.

In his new role, Brent will oversee sales strategy & planning for Outrigger Surfers Paradise as well as providing additional support for the group's three other resorts throughout Qld.

QTIC now govt insider

QUEENSLAND Tourism Industry Council (QTIC) has been officially engaged by the Ministerial Industry Commission to provide industry intelligence on current and future skills for businesses.

In the role, the QTIC will work collaboratively with the MIC to boost workforce participation and inform the strategic direction of skills and workforce development for tourism and hospitality.

The MIC will use collected industry data sourced by QTIC through an industry survey in developing recommendations to the state government on skills and workforce priorities.

ABTA rebrand

THE Association of British Travel Agents has issued new collateral to its members, following the launch of a new 'Travel with confidence' strapline.



"This revised strapline is about telling consumers much more about why they should choose our members, or why they have made a good choice already," said ceo Mark Tanzer.

Warwick addition

THE 300-room Babylon Warwick Hotel in Baghdad has opened.

Located on the edge of the Tigris River, the property is the eighth hotel in the Middle East managed by Warwick Int'l Hotels.

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Great Trails website

FIFTEEN of Victoria's top nature trail destinations are showcased on a new website launched this week by Victoria Tourism & Major Events Minister Louise Asher.

The Great Trails Victoria portal provides details on some of the best off-road walking, cycling and mountain biking tracks.

Billed as a 'one-stop-shop' for visitors planning a trail trip, the website features interactive mapping, GPS data files for download, suggested itineraries and trail descriptions.

"Victoria has more than 2,000 trails that showcase our natural assets and represent exciting opportunities for economic growth, particularly in regional areas," Asher commented.

"The Great Trails Victoria website provides an invaluable platform for promoting our state's trails to local, national and international audiences and reinforces Victoria's position as a leader in nature and adventure-based tourism," she added - see www.greattrails victoria.com.au.

ROM auto processing

ROME'S Fiumicino-Leonardo de Vinci International Airport in partnership with SITA has introduced four Automated Border Control gates, providing a more streamlined entry process for passengers from the European Union arriving into Italy.

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Technology Update

Today's Technology Update is brought to you by Tramada Systems Pty Ltd.

The connection to our customers...



Tramada's commitment to client driven technology is legendary, it's in our DNA. From the company's first days the roadmap for development has been driven by client's requests and ideas about where the product should go. It's embedded through our TERM process – the Tramada Enhancement Request Meeting – held monthly and ensures that multiple client requests are included in all our product updates. However this is just one aspect of how we engage our clients on product development.

Another key aspect is client involvement in beta testing. This is not exclusive to Tramada, it's the name given by the software development industry to the last stage of testing a product prior to its commercial release. We provide a limited number of users with real time, real life exposure to a new feature. This final stage of testing provides our clients with the opportunity to influence the final product prior to 'go live'.

Currently, 15 agencies are beta testing our new enhanced reporting and Business Intelligence offering.

These agencies make a commitment to test and feedback and test again, a virtuous cycle that ensures agents influence the product that ultimately grows their business. Our beta testers are agents with a passion for technology and the tools we build for them and we are grateful for their commitment and engagement in making tramada® the leader it is today.

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Jo O'Brien, Chief Executive Officer, Tramada – your technology partner



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Finish Cirque module

BRAND USA is offering agents the chance to see the new Cirque Du Soleil show TOTEM, with 30 double passes up for grabs to select shows around Australia.

To be in the running, agents need to complete the Cirque Du Soleil online training module in the USA Discovery Program to learn more about the vast range of Cirque shows across the USA.

Agents also need to update their mailing address so winners can have their tickets mailed out.

Currently, the Canadian theatre company presents nine different shows based permanently in Las Vegas and Orlando.

Shows on offer are in Sydney on 02 Dec, 2014; Melbourne on 12 or 19 Feb 2015; Brisbane on 11 or 14 Apr and Adelaide on 16 Jun.

Investment app open

AUSTRADE and Tourism Australia have developed a new tablet app offering details on the range of investment opportunities currently on the table in Australia.

The app specifically focuses on short-term accommodation and attraction opportunities and also offers statistics & contact details.

The 'Australia Tourism - Open for Investment' app can now be downloaded in the iTunes store.

Segways into Sth Aus

ONE-HOUR guided segway tours will be available around the vineyards at the Seppeltsfield Winery in the Barossa Valley from tomorrow after the facility signed a partnership with local operator Segway Sensation SA.

PHG Thai, Indo entry

KHAO Lak will be the launch destination in Thailand for Park Hotel Group, with the hotelier announcing it has signed an agreement with Southsea Group to open the Park Hotel Khao Lak Beach Resort next year.

The Singapore-based firm has inked a management deal for the Park Hotel Nusa Dua Bali (opening in 2015) which also marks PHG's entry into the Indonesian market.

Agents go pink for cancer charity



DECKED out nearly from head to toe in bright pink, the team from TravelEdge spent a recent morning volunteering for the Pink Ribbon Charity as part of the company's Community Day policy.

The group gathered at Sydney's Circular Quay Railway Station, selling merchandise to raise money for the Cancer Council's programs to aid women's cancer. On sale were teddy bears and a

whole host of pink office supplies.

Pictured above is the group, which consisted of Tracy, Ronnie, Nikki, Catriona, Naomi, Emma, Sue and Ana.

Vale Tucan's Pip Tyler

PIP Tyler, the founder of adventure travel company Tucan Travel, has passed away after a long battle with cancer, aged 67.

Tyler and his wife Liliana created Tucan Travel in 1987, with the first tour leaving in Nov that year.

An online condolence book has been set up for the industry to leave messages of support for Liliana & their daughter Shanna.

CLICK HERE to access the page.

Doha traffic increase

QATAR Airways' home Hamad Int'l Airport has reported a 10% jump in passenger traffic during Sep compared to its former hub at Doha Int'l, with 2.2m pax.



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Highway 1 in Halloween spirit



ONE of the world's most iconic stretches of road, known as Highway 1 was traversed recently by this group of agents, who rode from Los Angeles to San Francisco during a recent famil in the USA.

The trip was jointly sponsored and hosted by Visit California, Qantas Holidays, Viva! Holidays and Hertz, the group cruising along in a luxury convertible with the wind blowing in their hair.

Making a number of stops on the way, the group visited Hearst Castle, Monterey Aquarium, took part in the Land Rover Driving Experience in Carmel and rode electric bikes in Santa Barbara.

During a stop in Half Moon Bay,

the group tried their hand at glass blowing, with some members getting right into the Halloween mood with a series of mini pumpkins made of glass.

Lots of high quality food and wine was enjoyed during the trip.

The group is **pictured** above at Earthbound Farm, in the back row from left is John Williams, Jetset Travel Rowville; Ernie Abeysekera and Sharee Abeysekera, both from helloworld Gloucester; Kim Tracey, helloworld Camperdown; Evan Oaks, Ag Venture Tours; Debra Wilkie, helloworld Waverley Gardens; Craig Mathieson, Experience Travel & Cruise; Janna Jo Williams, Earthbound Farm; Gary Ellerton, Travel Edge Redbank and Russell Wilkie from helloworld Waverley Gardens.

Front row: David Cater, Monterey County Convention & Visitors Bureau; Meagan Maynard, Visit California; Barry Huxley, helloworld Sunbury and Nicola Strudwick from Qantas Holidays and Viva! Holidays.

Hampton China boom

MORE than 400 Hampton by Hilton branded hotels will be developed across China as part of the brand's launch in the country.

In partnership with the Plateno Hotels Group, Hilton will sign individual deals for each property, with the first of the mid-priced range to be open by end of 2015.

Plateno already operates over 3,000 hotels across five brands in 300 cities throughout China.

Ecuador downgrades

DFAT has lowered the official warning level for Carchi and Sucumbios provinces in Ecuador from "Do Not Travel" to "Reconsider your need to travel".

The latest Smartraveller details for the country continues to advise travellers not to travel to within 20kms of the Colombian border due to risks involving armed groups in these areas.

The warning level for Ecuador overall has not been changed from "High degree of caution".

TF Convention Bureau

A NEW Convention Bureau arm of Tourism Fiji will be established by the organisation to focus on the incentives and conferences.

The bureau will be in place in time for Fijian Tourism Exchange.

Friday 31st Oct 2014

USA tips Aus growth

AUSTRALIAN traveller numbers to the USA are expected to grow by 305,000, or 25%, in the period from 2013 to 2019, according to a new forecast this week from the US Department of Commerce.

The revised outlook comes as part of an overall 2014 projection showing visitor volume will reach 73.9 million visitors staying one night or more across the year.

Like much of the world, China is tipped to provide the strongest growth, with the US predicting a 172% rise in arrivals through 2019.



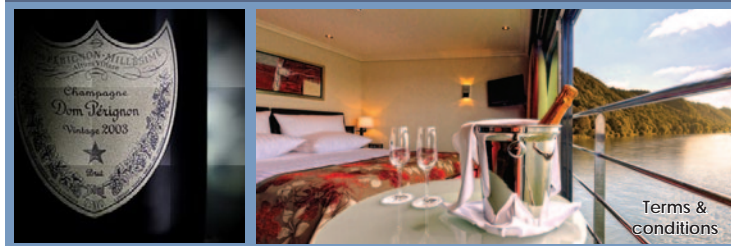
Throughout the month of October, **TD** is giving readers the chance to win a luxurious French prize pack, courtesy of **Avalon Waterways**.

The prize includes his and hers Louis Vuitton weekend bags, three nights in a Junior Suite at the Sofitel Sydney, a bottle of Dom Perignon Champagne, gift voucher for L'Occitane products, and a dinner voucher to Felix fine dining French restaurant, valued at over \$5,500.

Every week this month **TD** will ask a different question about Avalon. The subscriber with the best answer to all of the questions will win this fabulous prize pack.

Email your answer for this week by COB 31st Oct to:
avalonwaterways@traveldaily.com.au

Deborah Hutton is Avalon's brand ambassador. Tell us in 25 words or less why you'd like to take a French river cruise with her.



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FUN IN NUMBERS – CHECK THIS NEW ROLE OUT! GROUPS CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$60K (DOE)

We have an exciting opportunity to step up into the MICE industry. This well known events company is looking for a strong retail consultant to join their successful team. You will be booking pre and post accommodation, as well as tours and add-on's for clients booked onto events. This role will see you earning a sensational salary and working Monday to Friday hours only. If you have at least 4 years leisure consulting experience and experience using either Galileo, Amadeus or Sabre then we want to hear from you!

NEW* ROLE IN MELBOURNE LIKE NO OTHER TRAVEL CONSULTANT

MELBOURNE – SALARY PACKAGE UP TO \$65K (DOE)

This global travel company provides a service like no other! With an exclusive high end membership base located across the world, they offer a full travel service. You will be servicing their high-end exclusive clientele to arrange their travel and lifestyle needs. No two days will be the same; from securing a yacht in Monte Carlo to a private Safari tour in South Africa, the world is your oyster. If you have strong Amadeus GDS skills, high end leisure experience and a can do attitude we want to hear from you! Call us now!

CORPORATE ROLES CLOSE TO HOME CORPORATE TRAVEL CONSULTANTS X 2 GEELONG & MULGRAVE SALARY PACKAGE TO \$70K (OTE)

This is a great opportunity to work for the Global Travel Management Company and take a step into corporate travel.

Work in a great team environment with offices based in Geelong, close to transport, parking and shops. Our client offers a fantastic bonus scheme and excellent staff benefits. Work across a number of accounts and manage your own portfolio of corporate clients. You will be responsible for booking a mixture of domestic and international itineraries and other ancillary services. Call us today

YOUR CHANCE TO SHINE! INTERNATIONAL CORPORATE CONSULTANT MELBOURNE - SALARY PKG UP TO \$65K (DOE)

This well-known boutique travel agency is now looking for a Travel expert to join their VIP corporate account. You will work with an experienced team of travel agents servicing the clients of global organisations. Servicing everyone from CEO's to the Managing Directors, no request is too much as you create unforgettable experiences which will include flights, accommodation, dining options and more! If you are ready to move away from the TMC's then we want to hear from you. Call us today to find out more.

LIFESTYLE OF THE RICH & FAMOUS RETAIL TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$55k

This international, premium customer service company organises both travel, events and special arrangements for VIP clientele. Arrange their travel and lifestyle needs, organising tailor-made exotic worldwide itineraries from European River cruising to a luxury villa in Tuscany. Enjoy a boutique CBD office, additional penalty rates, 5 weeks annual leave & other discounts. If you have 2 years retail exp, strong GDS skills and are customer service focused, apply for this premium role today!

YOUR GOLDEN TICKET TO SUCCESS TRAVEL CONSULTANTS SYDNEY – SALARY PACKAGE UP TO \$45K

Is your excellent fares and ticketing knowledge going to waste? Then this award winning wholesaler is looking for a dynamic fares and ticketing consultant to join their friendly team. Construct detailed fare itineraries, issue tickets & handle reissues, refunds and special requests. Also, assist your colleague with processing visas. If you have 1 years ticketing and airfares exp and a positive attitude then you will enjoy a top salary, ongoing development & fantastic central office. Apply Now!

LEAVE THE CBD HUSTLE & BUSTLE BEHIND RETAIL TRAVEL CONSULTANTS BRISBANE SOUTHSIDE – TOP SALARY PACKAGE

Experienced travel consultants – get back your work/life balance! This Southside boutique travel company is looking for their next superstar! Come and work for a thriving travel company where you'll handle a variety of international travel tailored itineraries. Not only will you enjoy working in this fun and supportive office but you'll earn a top salary package, incentives and educational. If you have 2 years retail travel consulting experience then this is for you. Apply now and don't miss out!

VARIETY IS THE SPICE OF LIFE SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – \$50K - \$55K OTE

Are you an experienced Senior Retail Consultant looking for your next adventure? Look no further! This reputable travel organisation is searching for a Senior Travel Consultant who can use their 5 star customer service skills to assist their repeat and referral clientele handling a wide variety of amazing international holiday destinations. A fabulous salary package + commission is on offer for the right person along with awesome educational and much more. Get in quick before this one disappears!