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Travel Daily

First with the news

Wednesday 3rd September 2014



FRENCH TRAVEL CONNECTION

Our 2015 Brochure is here!

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Oslo-Dubai connected

EMIRATES yesterday began new non-stop services to the Norwegian capital of Oslo, becoming the Dubai-based airline's third hub in Scandinavia.

The daily flights are operated using Boeing 777-300ER aircraft.

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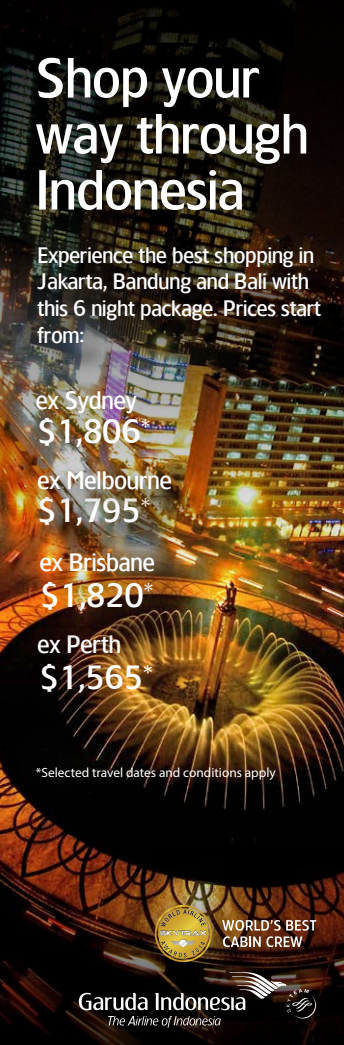
ex Brisbane **\$1,820***

ex Perth **\$1,565***

*Selected travel dates and conditions apply



Garuda Indonesia
The Airline of Indonesia



W hotel back in Australia

STARWOOD Hotels & Resorts will reintroduce the funky W hotel brand to the Australian market with plans revealed to open a 305-room newbuild in Brisbane.

The hotel will form part of a new \$1 billion mixed-used development by Shayher Leisure Holdings that includes the Queensland capital's tallest residential tower.

The three tower '300 George Street' is to be built on the site of the former Queensland Supreme Court, currently being demolished.

At 32 storeys, the five-star W Brisbane will feature a presidential suite (dubbed an 'Extreme Wow Suite') and 32 executive suites, a health spa, three restaurants & a pool deck & bar on its top level.

Group director of Shayher Group of Companies John Lin said "W Brisbane will be a stylish addition to the up and coming riverside area, and we are confident that the W brand, with its outstanding reputation, will appeal to the new generation of domestic and international visitors to the city."

W Brisbane is earmarked to open in 2018, some 15 years after the W Sydney in Woolloomooloo was rebranded in 2005, the *Australian*

Financial Review revealed today.

Starwood director of acquisitions and development Andrew Taylor said Brisbane has evolved into a "sophisticated city" on the back of growth in both commercial and residential sectors."

The new property will build Starwood's portfolio of hotels and resorts in Australia to 14, spread across five of the groups brands.

Etihad earlybirds

EARLYBIRD airfares to Europe starting as low as \$1,504 from the Australian east-coast and \$1,466 from Perth have been released by Etihad Airways for travel in 2015.

The UAE national carrier has slashed fares to 14 hubs in Europe across First, Business & Economy class, valid for travel from Sydney, Melbourne, Brisbane and Perth.

Destinations include London, Rome, Paris, Zurich, Athens, Istanbul, Dublin and Amsterdam.


EY's Business class earlybird airfares start from \$6,815 (to Dublin from Perth), while Private Suites in First Class are available from \$10,415 on the Sydney-London route.

Etihad Airways' new high-end 'The Residence' product is not included in earlybird pricing.

Fares are on sale until 31 Oct for travel between 01 Feb-24 Mar and 01-31 Oct 2015, available on 787 Dreamliner flights from BNE and Airbus A380 flights ex SYD. More at www.etihad.com/au.


VA AFL extra services

VIRGIN Australia has added a supplementary morning service from Melbourne to Adelaide and one extra evening flight on the return route for AFL fans travelling to the Richmond vs Port Adelaide match in South Australia on Sun.



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Seven pages of news

Travel Daily today has seven pages of news and photos, plus a full page from: **(click):**

- Consolidated Travel
- AA Appointments jobs

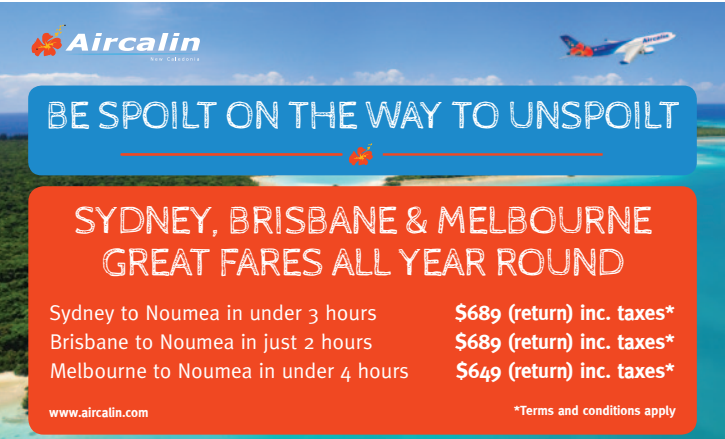


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QF targets corp leisure

QANTAS is offering significant airfare discounts to employees of selected corporate clients, giving them exclusive offers to directly book bargain fares - at prices lower than even the cheapest sale - for their next holiday.

An unimpressed travel agent has provided *Travel Daily* with a copy of a flyer detailing the initiative, which includes the web address for a special booking engine and requires a promotional code provided by Qantas.

The current flyer, which is valid for bookings up to today, features 20% off some domestic fares and up to \$600 on international tickets - and Qantas is also extending the offer to

accompanying family and friends on the same booking.

Domestic sale fares are subject to a 10% discount, while 20% is available on standard domestic and regional Red e-Deal and Business class fares.

Discounts on international fares are tiered based on the price levels, ranging from \$10 on one way Tasman tickets through to as much as \$600 off UK return Premium Economy saver/flex fares.

There are also international discounts on USA, South America and Johannesburg fares as well as tickets to Asia.

The special deals can only be booked online and the flyer tells the corporate staff members to "make sure you use your company email address in the booking to be eligible for these discounted fares."

Cathay tick for PEDs

PASSENGERS flying on Cathay Pacific Airways flights will be able to use portable electronic devices (PEDs) such as smartphones, e-books & tablets during take-off & landing on flights starting 15 Sep.

The move follows an amendment of regulations on the use of select PEDs by the Hong Kong Civil Aviation Department.

Oceania/Regent sold

NORWEGIAN Cruise Line plans to build its market presence in the upscale & luxury segment as part of its acquisition of Prestige Cruises International confirmed overnight (**TD** breaking news).

Currently the third largest cruise operator globally behind Carnival Corp and Royal Caribbean Cruise Lines, Norwegian agreed to the acquisition for US\$3.025 billion including the assumption of debt.

Prestige Cruises International operates 6,500 berths across a fleet of eight ships under two brands - Oceania Cruises and Regent Seven Seas Cruises.

A new ship, *Seven Seas Explorer*, has been ordered by Regent for the price tag of US\$450 million and is due to be delivered in 2016.

"Our complementary strengths & skill sets will pave the way for new cross-selling opportunities, cross-brand collaboration, cross-business support, as well as joint partnerships," Norwegian Cruise Line ceo Kevin Sheehan said.

Current Prestige ceo Frank Del Rio will remain at the helm of Prestige following the closure of the deal, to be financed with cash, debt and issuance of new stock.

Krige back at Sabre

FORMER marketing & communications manager for Sabre Pacific Greer Krige has returned to the company, taking on the role of Head of Marketing.

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Cebu Pacific nod for NZ flights

THE Civil Aeronautics Board in the Philippines has given low-cost carrier Cebu Pacific Air permission to operate seven weekly flights to New Zealand.

Cebu Pacific (5J) late last week

said it had won regulatory approval to operate additional flights to Singapore, Myanmar, Macau and Hong Kong.

If approved by NZ regulators, the carrier would be the only airline operating the route.

In Jul, Cebu Pacific's general manager of long-haul Alex Reyes said the market was appealing "because of the growing Filipino community in New Zealand."

Reyes told *Inquirer.net* last week, "For the new routes such as New Zealand and Myanmar, Cebu Pacific is in the process of reviewing network plans and our options in terms of operations."

"We will make announcements as soon as ready."

5J was also given a green light to boost capacity on the Singapore route from the current A320 to wide-body A330 aircraft.

Cebu Pacific is set to commence brand new services from Manila to Sydney from next week.

Starwood Hainan jv

STARWOOD Hotels & Resorts will debut its W Retreat brand in the China market after signing a deal to build two new properties on Hainan Island with Hainan Jiangeng Tourism Development.

The W Retreat & Spa Sanya - Haitang Bay and the St Regis Sanya Haitang Bay Resort are slated to open in 2019 & 2020, and will feature 450 and 400 rooms respectively.

Aus Bali visitor boom

BALI has welcomed a record monthly number of arrivals from Australians during the month of Jul, with figures nudging 100,000 for the first time ever.

According to tourist arrivals data from the Bali Govt Tourism Office, there were 94,605 visits made by Australians to the destination during Jul, jumping 21% on the corresponding month in 2013.

The figure also represents a 5% increase on the previous highest monthly visitor number set two years ago in Jul 2012.

By comparison, 10 years ago, just 28,132 Aussies entered Bali.

Year-to-date arrivals made by Australians are up 26% on the same time last year to 541,000.

Camping campaign

CARAVAN & Camping Industry Association NSW ceo Lyndel Gray has applauded Destination NSW's short breaks campaign (*TD* yest), saying the initiative offers enticing caravan & camping getaways for families via the visitsnw.com site.

Transaero ditch 787s

RUSSIA'S Transaero has ditched an order with Boeing for four 787-8 *Dreamliner* aircraft to place greater focus on its larger 787-8 Intercontinental order.

The order was valued at the list price of US\$744 million, with the first *Dreamliner* expected to have been delivered this year, reports *AviationBrief.com*.



Window Seat

NOBODY really likes returning to work after a holiday, but what if you couldn't return to work due to a fear of flying?

That's what happened to a poor young woman from the UK who was celebrating her engagement, whisked away for an impromptu holiday in exotic Tunisia in northern Africa.

The lady was a very nervous flyer and suffered a panic attack during the journey from the UK to Tunis, the UK *Daily Mail* said.

At the end of the trip, her anxiety became so bad she was passing out at the thought of even going to the airport, with her partner repeatedly cancelling their flights home.

The panic episodes went on for weeks, with the hotel charging an additional £104 per night to extend the stay, a lot more than the £1,600 total cost for their entire original holiday.

The woman's partner even flew her mother to the resort to try to calm her down, and eventually she agreed to board a ferry to Marseille, France.

From there, the couple caught a train to Paris before boarding the Eurostar home.

All up, the extended "holiday" cost the couple more than £5,000 in extra accom, forfeited airfares, transfers and medical bills from Tunisian doctors.

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Wednesday 3rd September 2014

STA come out to play with QR



QATAR Airways hosted an update with a difference for STA Travel in Western Australia this week, with agents enjoying a night of fun with the carrier. Agents ventured to the local Timezone where they were updated on the latest QR news & information, while enjoying pizza, wine and a team challenge of games and bumper cars.

Pictured from left are STA's Ross Cooper, Jessica Watson, Candice Balletta, Clodagh Guilda, Amanda Bateman, Shannon Hansen, Tim Schmitz, Erin Borthwick, Chloe Bonnar, Andrew Turns, Katherine Hunter, Cameron Eggers, Sheldon Dhir, Carlie Germs, Sam Smith, Sara Campbell, Sean Baldwin, Stuart Chalmers, Louise Williamson, Hannah Pizze, Anna Kjestrup and

Amy Keenan.

MEANWHILE, Qatar Airways has this month introduced Boeing 787 *Dreamliner* services between Doha & Vienna, boosting weekly capacity on the route by 92%.

Previously QR operated Airbus A320 aircraft on the route.

FURTHER, the oneworld carrier will introduce new five weekly non-stop services from Doha to Cape Town on 03 Nov.

Currently, Qatar Airways operates a thrice weekly tag-on services from Johannesburg.

The new direct DOH-CPT route will be operated using 787s on Mon, Tue, Wed, Thu and Sat.

ADDITIONALLY, a new daily non-stop Airbus A330-200 service will commence between Doha & Phuket from 26 Oct, replacing its one-stop service via Kuala Lumpur.

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Int'l visitors spending \$30b

TOURISM Research Australia has reported strong growth in international visitation to the country for the year ending Jun, with arrivals up 8% to 6.1 million on the year prior.

Leisure travel held the lion's share for the purpose of travel at 45%, followed by VFR (visiting family & friends) at 28%.

The number of holiday visitors over the 12 months was up 9% to 2.8 million, while holiday nights were steady at 72.5 million.

Visitor spend topped \$30 billion - up 7% year-on-year.

Most arrivals (1.1 million) came to Australia from New Zealand, up 4%, followed by China (708,000) and the USA (500,000), up 11% and 9% respectively.

Tourism Australia managing director John O'Sullivan said "these are very solid numbers",

and reflected "a resurgence in travel from traditional, high volume markets."

Other key findings in the *International Visitor Survey* for the Jun quarter showed smartphones were the most commonly used devices to access the internet by travellers, used by 3.3 million people (up 43%), while the use of PCs at accommodation was down 23% to 753,000.

More than half of internet users used social media to share their travel experiences online.

New resort for TNQ

LAND in Tropical North Queensland once earmarked for luxury apartments by US real estate heiress Ivana Trump will now become the home of a new five-star holiday resort.

Construction on the \$70 million resort, which will be known as ONE Whitsundays, will begin in Airlie Beach before Christmas and is tipped to be open by Aug 2016.

The property will offer 75 apartments ranging from one to three bedrooms, a spa, fitness centre, pool & conference centre with capacity for 300 delegates.

No word has yet been advised on whether an approach had been made to a resort operator to manage the new facility.

Vale Rhonda Rust

THE travel industry is mourning the loss of Rhonda Rust from Shopping Spree Tours who passed away on Fri as a result of complications with cancer.

Rhonda worked tirelessly for inbound tourism and was a pioneer in her field.

A service to honour Rhonda's life will be held at Scots Church in Melbourne on 09 Sep at 1:00pm.

Airline and Elite Tier Manager



We are looking for an Airline & Elite Tier Manager for our Sydney based travel team. This broad role is responsible for developing, enhancing and successfully implementing the airline strategy for Australia & NZ American Express card member base. In this role, you will be analysing air data, managing airline partnerships and developing superior travel products and benefits within the air and airport sectors.

This is an opportunity for someone with excellent relationship building skills to join a top 500 company which provides an excellent career path. In addition, we offer great benefits including opportunities to travel.

We are looking for someone that has a comprehensive knowledge of the travel industry, specifically within the airline sector in Australia/NZ. You will have highly developed analytical skills and strong financial acumen coupled with in-depth knowledge of GDS (Sabre), fares, CAT35 fare filing and ticketing processes.

To view details of the role and apply please visit Amex Careers and search for Job 14013100 – or click to apply - <http://amex.co/1lgoNOo>

This is your opportunity to join one of Australia's fastest growing private travel companies.

We have a dynamic and diverse client base and have three exciting opportunities on offer.

- Team leader / Senior Leisure Consultant in our Escape Beyond team in Sydney
- Senior Entertainment Consultant for our Entertainment team in Sydney

We are opening in Perth and have an exciting opportunity to work as part of an implant team with a major events business.

- Senior Consultant/ logistical role

Requirements:

- Minimum five years experience
- Galileo and Tramadax trained an advantage
- Proactive and passionate about delivering to your clients

Please send expressions of interest to Olivia@travelfeyond.com.au



Wednesday 3rd September 2014

New VA lounge nosh

VIRGIN Australia is offering six new menu options across its domestic lounge network from today, including American style bacon, authentic Vietnamese beef pho with noodles and roast Peking duck pancakes.

Starting next month, VA will also introduce themed Afternoon Pop Up menus at its lounges.

"These new menus will further enhance the lounge experience by giving our customers more variety & choice," chief customer officer Mark Hassell said today.

ATDW correction

YESTERDAY'S article in *Travel Daily* on the Australian Tourism Data Warehouse (ATDW) tender incorrectly stated the ATDW was run by V3Travel.

ATDW is presently run by the team at ATDW, whereas Tourism Exchange Australia (TXA) is a pact between ATDW and V3Travel.

CLICK HERE for tender details.

Hutchinson moves on

AIR Tahiti Nui Australia/New Zealand general manager Mark Hutchinson has advised he will be moving to Papeete to become TN's commercial & marketing director.

He will conclude in his current role at the end of this week.

Hutchinson was responsible for setting up TN's operations in New Zealand in 2000 and said he was very proud to have been part of a close-knit and passionate team.

New Adv Assoc trips

A SERIES of new adventures has been released as part of the 2015 Adventure Associates program, including new trips to Bhutan, Madagascar, China and Vietnam.

The company has developed two new itineraries taking in Bhutan at 13 & 21 days duration, with three departures scheduled.

New tours to China and Vietnam are 12 and 16 days in length.

Each departure is limited to 16 pax to ensure personal service.



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Gold Choice winners lap up perks



TRAVELLERS Choice's Top 10 agents from 2013 have recently returned from their Gold Choice Award winners trip - a 10-day journey to the UK and Europe.

Sponsoring the trip was Tourism Ireland, Viva! Holidays, Emirates & Venice-Simplon Orient Express.

Events kicked off in Ireland after disembarking their Emirates flight in Dublin, with the group seeing part of the 'Wild Atlantic Way' tourist trail, Donegal, Galway, Sligo and the Slieve League Cliffs.

The group also travelled in 1920s style aboard the classic Venice-Simplon express journey

to the Italian port city.

A highlight included a chance to take in a football match at Wembley between Manchester City and bitter rivals Arsenal.

Pictured at Wembley behind Travellers Choice ceo Christian Hunter (seated in front) is Jessica Moscatelli, Windsong Travel; Nicola Strudwick, Viva! Holidays; Denise Falsay, Discover Travel & Cruise; Lucille Pearson, Select World Travel; Tania Norman, Oliver Travel; John Hancock, City Beach Travel & Cruise; Michelle Everson, Jamison Travel and Rosie Tripodi, Travel House Group.

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- Julia Kan, Corporate Travel Consultant and Supplier Management Ambassador

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To be successful in this role, you must have proven experience in the Travel Industry either in the retail or wholesale sectors. In addition, your effective communication and interpersonal skills, organisation skills and strong work ethic, and commercial acumen will be highly regarded.

Nexus Holidays Sydney will reward you with a market competitive base salary.

For the right person, this role provides unbound opportunities of career progression.

If this sounds like you, put in your application to
Richard@nexus holidays.com by 12 September.

Stayz/DNSW partners

HOLIDAY rental site Stayz has partnered with Destination NSW to launch the 'It's ON!' campaign in the Blue Mountains, promoting visitation and local spring events.

Buffalo bring suppliers to town



THREE key Indochina suppliers led by tour operator Buffalo Tours recently hosted a group of NSW based TravelManagers agents to a product update luncheon.

The informative session served to provide a comprehensive update to the happenings in the tourist precincts in Vietnam, Cambodia, Thailand & Myanmar.

Prizes were also up for grabs, with a draw for two nights in Hanoi and three days aboard an Au Co cruise in Halong Bay won by PTM Teresa Reyes.

Pictured above from left is Brett Jowett, Air Marketing Asia Pacific; Liz Rodgers, Kamalaya Koh Samui; Teresa Reyes, TravelManagers and David McCarthy, TravelManagers.

Aus hotel rates rise

AVERAGE hotel rates rose 4% in Australia in the first half of 2014, identical to the global average, according to the latest Hotels.com Global Price Index out yesterday.

The average rate climbed to \$177 per night on the back of a weakening AUD and contributed to a 9% rise in visitors to Australia.

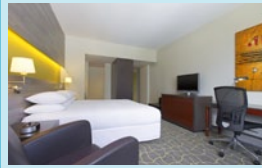
Darwin was the priciest capital city in Australia, with average rates at \$212 per night (+9%), followed by Sydney at \$199 (+4%).

Regions posting a fall in average rates for the half year included Perth (-3%) due to a softening in the mining boom, Alice Springs (-7%) and the Whitsundays (-9%).

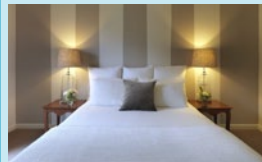


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Four Points by Sheraton Perth has finished a multi-million dollar refurbishment to all 278 rooms, suites and public areas. Each room now offers a new design with colours inspired by the Western Australia landscape. A new bar and dining venue, entitled The Best Brew Bar & Kitchen, has been opened, while conference venues have had new carpet laid and new paint, while the lobby has also been redesigned.



Several hundred thousand dollars has been spent enhancing the suites at **Lindenderry at Red Hill**, located in the Mornington Peninsula and operated by The Lancemore Group. Each suite has been styled reflecting quaint English countryside and the estate's Victorian setting.

Upgrades have also been applied to the boutique property's restaurant and lounge, with new artworks and sculptures added to the decor.



Brand new on the landscape of Hoi An in Vietnam is the **Alma Courtyard Hoi An**, which opened for guests yesterday. The property is located in the heart of ancient Hoi An and is set around a central pool and gardens. A spa facility offers specially designed treatments, while an interactive restaurant allows guests to watch chefs in action as they cook up global cuisines. Many of the 145 rooms offer a balcony.

AS expands in Seattle

BALTIMORE has been added to the list of cities served nonstop ex Seattle by Alaska Airlines, with the carrier today launching a new daily flight to the east-coast city.

AS will also this month launch ex SEA to Detroit and Albuquerque.

Golden Keys inductee

EMPORIUM Hotel general manager Peter Savoff has become the newest Australian inductee to Les Clefs d'Or - or 'The Society of the Golden Keys'.

The organisation is a prestigious global title for the hotel industry.

Travel Consultant required for a growing cruise agency in the Inner West.



A leading specialist Cruise agency in the inner west of Sydney, requires a travel consultant with a minimum of 2 years travel/cruise experience to join their experienced and enthusiastic team.

Located a stones throw from the new White Bay Cruise Terminal and 10 minutes from the city with ample local parking.

The role offered today will focus on selling International fly/cruise packages **and** the companies hugely successful Exclusive Cruise Tours which are at the core of their business history.

An above industry average salary will be offered with additional benefits for the right candidate.

Salary commensurate with industry experience.

Come and build your cruise profile and have fun selling an exciting and growing travel product.

Apply in confidence today by sending your resume to
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Note: Only successful candidates will receive a reply.

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Marketing & Administrative Executive (Sydney based)

12 month Maternity Leave Contract Position
Part-time Flexible hours (approx. 30hrs per week)
Remuneration to be negotiated based on experience

We are seeking a marketing and administrative executive to support the Rail Europe Australasian office on a 12 month Maternity leave contract. Reporting to the Manager Australasia you will be a team player but also self-motivated and happy to work independently. You will assist in both the evolution & execution of key sales & marketing plans for our business.

Experience:

- 1+ year working within a defined sales & marketing role, preferably within Travel Industry
- 2+ years customer service experience
- Understanding/experience of European rail travel preferred but not essential
- Preferred undergraduate marketing/business degree

Special Notes:

- Flexible approach to working hours will be required, in liaising with the Rail Europe Office in Paris as well as supporting the Sydney office with key events out of normal working hours.
- Position may require some domestic & International Travel

For a full job description please email Ingrid Kocijan on
ingrid.kocijan@raileurope.com.au

Tourist tax doubles

ROME has implemented its new hotel tax structure (**TD** 06 Aug), with taxes to be paid by guests rising by as much as double.

Tour operators incorporating the city have responded angrily at the short notice provided by the city.

Tauck president Jennifer Tombaugh said the company must now reconsider promotion of the city, as its business policy means it cannot ask guests with fully paid bookings to pay the charges.

Guests now pay €7pp per night for five-star hotels, €6 for four-star, €4 for three-star and €3 for two and one-star properties for stays of up to ten nights.

Funding fishing in NT

THE Northern Territory Government will provide a grant of \$84,754 to Gove Sports Fishing Charters to help fund upgrades to its operation aimed at luring more tourists to the burgeoning area.

NT Chief Minister Adam Giles said his government was committed to growing the range of tourism options in the area.

It follows a \$100,000 grant to a new startup venture offering tours to Gove on a working cargo ship.

Connections B2B res

MAURITIUS based DMC Connections has launched new B2B online booking software for its range of services including day tours, airport transfers and more.

Wholesalers and agents can access the 24/7 system, which offers XML data connectivity, at www.mauritius-b2b.com.

Trade showcases to corporate



BUSINESS travellers were wooed, wine and dined recently at the Qantas Corporate Travel Show, held in Canberra.

More than 730 invited guests from over 40 agencies frequented the two-day show, held in an open popular open plan format.

Among the attendees was FCM Travel Solutions, Carlson Wagonlit Travel, HRG Australia, QBT, STA Travel and many more, plus many suppliers across the industry.

Held at the National Convention Centre, the event saw 127 to a travel agents cocktail session, 257 travel coordinators to a morning

tea and 348 of Qantas' frequent flyer business travellers to a special top-tier business luncheon.

Tentative dates for the 2015 schedule of events will see events take place in Adelaide, Perth, Brisbane and again in Canberra.

Pictured above at the event from left is Craig Owens, Oceania Cruises; Leonie Prowse, Oceania Cruises and Patrick Hyde, Qantas.

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q3: What is the cost of Air Vanuatu's super special agent fare?

Hint: www.airvanuatu.com/agent



Terms & conditions

Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Ad Ventures in Paradise

GRAND
Vanuatu

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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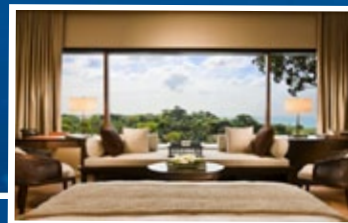
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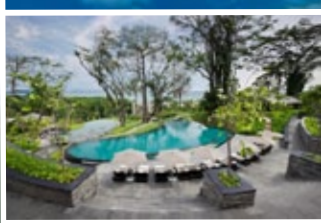
business events news

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Valid for tickets issued by Consolidated Travel or via Quikticket between 11 August and 9 September 2014 on QF itineraries ex Australia plated on QF (081) ticket stock on the Consolidated Travel IATA only. Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The Top 5 (five) agents Nationally with the highest sales will win the grand prize. A minimum of \$30,000.00 in ticketed sales during the promotion period is required. This offer is open to all full time international selling agents only. Consolidated Travel and Qantas Airways reserve the right to alter or cancel the promotion any time. Vouchers are capped and can be claimed by emailing to Consolidated Travel's Head Office by COB 12 September 2014. The Major prize includes two nights' accommodation, in a single standard room at the Capella Resort in Singapore including breakfast daily and transfers. Air tickets cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles. It is a condition of accepting the prize that: the prize winning agency accepts any conditions of use of the various components of the prize. Prizes must be taken as specified and no compensation will be payable if a winning agency is unable to use a prize as detailed in the terms & conditions. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. All prizes include GST where applicable. Consolidated Travel Group ABN 60 004 692 791. Date of issue 11 August 2014



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Looking for a new challenge in the industry? Enjoy arranging travel for 10 -500 people? This could be just the role for you. This specialist corporate travel team are looking for an experienced travel consultant to come and join their groups division. Handling the international and domestic travel plans for corporate accounts your days are sure to fly by. The benefits are some of the best in the biz and include superb \$\$, career progression, top industry training and a supportive working environment. Call today to find out more

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**SENIOR RETAIL TRAVEL CONSULTANT
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Fancy yourself as a cruise expert? Want to work with a professional and friendly team? Here's your chance. This leading online travel company requires senior travel consultants to come and join them due to growth. Handling phone and email enquiries from direct passengers you'll book a variety of international holiday packages with a strong focus on cruising. Not only will you be rewarded with a strong base salary + \$\$ bonuses but have access to ICCA training, free cruises, one of a kind famils and more.

NEW BEST IN THE BUSINESS

**CORPORATE CONSULTANT
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This exciting opportunity to move into corporate travel. Work for one of the best in the business and a global corporation.

If you have dreamed of working in corporate travel, this is the perfect opportunity for you. Work with Blue Chip accounts and in a friendly team environment. This company offers and excellent training program and career progression. If you have 2 years' experience in the travel industry, strong GDS and airfare knowledge, apply for this amazing role today.

HOT FUN IN NUMBERS

**GROUP CONSULTANT
SYDNEY – SALARY PACKAGE UP TO \$60K**

This is your chance to move into the exciting world of groups travel. If you have a passion for booking group travel and working for an award winning company, this is the role for you. With offices based in the CBD, you will be selling exotic destinations and planning unique itineraries and building strong relationships with ground suppliers. If you have 12 months experience as a group travel consultant, GDS skills and want to sell exciting travel on a daily basis. Make the move and apply for this great role.

WORK FOR THE BEST IN THE BUSINESS

**ACADEMIC TRAVEL CONSULTANT
ADELAIDE - SALARY PACKAGE UP TO \$65K (OTE)**

Why not explore this exciting opportunity in Adelaide that will see you moving into the corporate sector! This well-known travel company now requires a superstar consultant to join their growing dedicated academic corporate team.

You will look after all aspects of academic travel, from students to university staff. Your days will be filled with variety and interesting itineraries. With Mon – Fri hours only and the best salary in Adelaide you would be crazy to miss this. All your need is a minimum 2 years' experience.

IS RETAIL YOUR THING?

**RETAIL TRAVEL CONSULTANT
MELBOURNE - SALARY PACKAGE UP TO \$55K (DOE)**

We have a fantastic retail position in the inner Melbourne Suburbs that will see you putting your consulting skills to good use. This up market office will see you creating unforgettable experiences for your loyal repeat and referral client. From Europe to the USA, no two days are ever the same. Move away from the time wasters and into retail nirvana with this fun team, great management and working Mon to Fri hours only. If you have at least 4 years travel industry experience call us today!

LOOKING FOR SOMETHING DIFFERENT?

**LEISURE GROUPS CONSULTANT
MELBOURNE – SALARY PACKAGE UP TO \$60K (DOE)**

We have an exciting opportunity to step up into the MICE industry. This well-known events company is looking for a strong retail consultant to join their successful team. You will be booking pre and post accommodation, as well as tours and add-on's for client booked onto events. This role will see you earning a sensational salary and working Monday to Friday hours only. If you have at least 4 years leisure consulting experience and experience using either Galileo, Amadeus or Sabre then we want to hear from you!

TAKE THE WORLD BY STORM!

**CORPORATE CONSULTANT
PERTH - SALARY PACKAGE TO \$60K (DOE)**

Have you ever wanted to work in corporate travel? This is a unique opportunity for an experienced retail travel consultant to take the next step in their career. Moving away from face to face travel, you will be dealing with large corporations and assisting them to book travel arrangements for their staff. Working for this global TMC, the sky is the limit! All you need is 18 months industry experience. If you think it's time to make a change in your career then contact AA.