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Travel Daily

First with the news

Wednesday 10th September 2014



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Travellers Choice results

TRAVELLERS Choice has announced a \$1.62m pre-tax operating profit for the 2013/14 financial year, with the record result up 33% on the prior year.

The group's board says 94% of this will be returned directly to Travellers Choice members, all of whom will receive a 25c per share unfranked dividend and the remainder distributed through trading rebates based on sales support for airline and other supplier partners.

That is in addition to at-source

override commissions earned by agents from preferred suppliers.

CEO Christian Hunter said members had reported a strong year for overseas travel and they had "once again worked hard to maximise the value within the group's commercial agreements."

"We have over the past few years worked closely with our member shareholders to reinforce the importance of preferred agreements, and to provide our members with the tools, information and targeted strategies they need in order to optimise returns," he said.

Hunter added that he was delighted the group could distribute such a significant portion of its earnings, offering "real financial value to members' businesses".

Cunard 2016 program

CUNARD is making a splash today with its 2016 array of World Voyages now on sale, along with sectors from Australia and new Advance Saver Fares.

See the **front cover page**.

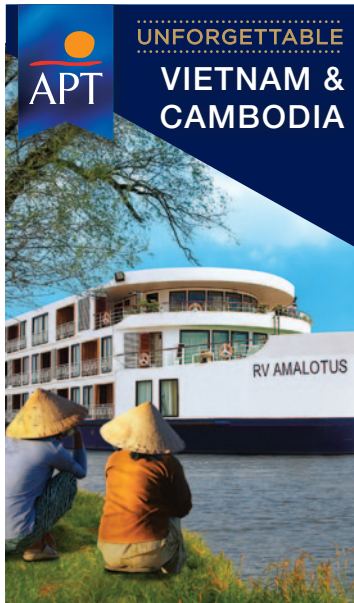
Win a Rolex watch!

CONSOLIDATED Travel and Malaysia Airlines are giving away five Rolex watches and flights to Europe & Asia in a new incentive based on bookings between 08 Sep & 05 Oct - details on **page 11**.

Eight pages of news

Travel Daily today has eight pages of news and photos, a front cover page for **Cunard** plus full pages from: (**click**):

- AA Appointments jobs
- Travel Trade Recruitment
- Consolidated/MH promo



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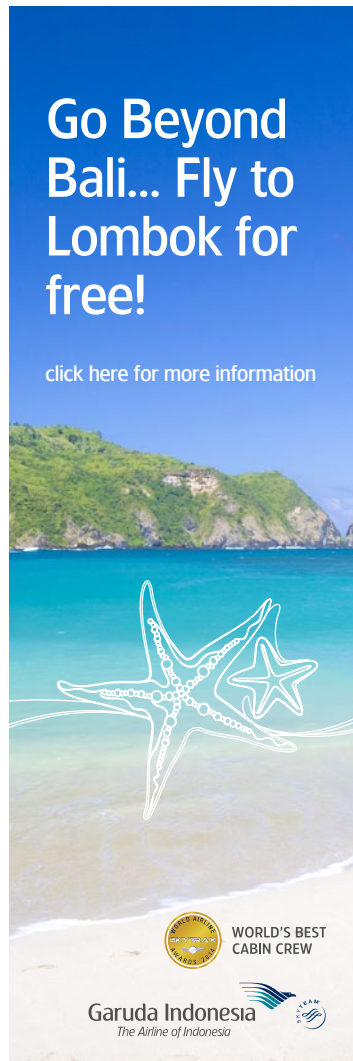
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New Qantas reissue policy

QANTAS has updated its e-ticket servicing policy and is now requiring that changes to all Qantas (QF-081) sectors mean the tickets must be reissued rather than revalidated.

The move is an extension of the arrangement introduced last year (TD 11 Sep 13) which only applied to QF tickets including a service operated by Emirates.

The issue arose because Qantas previously allowed agents to

revalidate tickets when fare rules permit, while EK mandates that all tickets must be reissued.

Effective immediately, all tickets validated to Qantas (excluding EK content) must be reissued - except for QF international 'Flex' fares where there is a change in flight number, date and/or time only and where no fees are applicable.

Qantas Domestic Flexi Saver, Fully Flexible and Business fares can still be revalidated if re-pricing shows the fare is no more than 99c higher, or for involuntary QF scheduling changes.

If there is any Emirates content on the QF ticket it must be reissued for all changes.

Scot 787-9 schedule

LOW-COST carrier Scot has laid out plans for its new 787-9 Dreamliner aircraft which are set to be introduced on routes to Sydney, the Gold Coast & Perth.

According to GDS displays, the Dreamliner will be used on five weekly flights from Singapore to Perth and daily flights to Sydney, commencing 29 Mar, replacing existing Boeing 777-200 aircraft.

Scot's five weekly Gold Coast route will follow suit from 28 Apr.

The carbon-composite jets will also be used on flights to Hong Kong, Bangkok, Tianjin, Qingdao and its tag-on flight to Shenyang.

Hotel Cairns for sale

EXPRESSIONS of interest are being sought for The Hotel Cairns through CBRE Hotels for the sale of the property after receivers BRI Ferrier were appointed.

The four-star hotel is located in Cairns' CBD and features 82 well-appointed guest rooms.

CBRE tips interest in the hotel to come from SE Asia investors.

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Travel Daily

First with the news

Wednesday 10th September 2014

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New high on domestic spend

OVERNIGHT domestic tourism spend has broken through the \$53 billion barrier, according to the latest National Visitor Survey from Tourism Research Australia.

The new high of \$53.3b for the year ending 30 Jun 2014 is a 4% rise on the same period last year.

Driving the strong spend result is the increasingly lucrative VFR segment, which from its 28.1 million trips made up half of the spend jump to \$28.1 million.

Broken down, spend remained consistent overall although holiday trips and nights both fell by 2%.

The majority of the increase in

domestic overnight trips were by the 45 years and older age group.

Business trips were up 5%, with spend up 6% to \$12.3 billion.

Tourism Research Australia manager, strategic research and analysis Tim Quinn said that with Australia's strong foreign exports, the country's total overnight spend now surpassed \$83 billion.

GA back to Nagoya

A NEW five weekly nonstop service using Airbus A330-200s from Jakarta to Nagoya will be launched by Garuda Indonesia commencing Apr next year.

President and ceo Emirsyah Satar said reopening the Nagoya route was part of the carrier's strategy to expand its network "to Japan and beyond".

Garuda previously operated thrice weekly nonstop flights to Nagoya from Denpasar (Bali) - a service that was axed in 2012.

Scenic comp winner

CONGRATS to Aaron Eilers from Cruise Express, who was selected by Scenic Tours as the winner of the *Travel Daily* competition for Aug, which featured all month.

Eilers has won a luxury river cruise in the south of France.

RBA Euro fares drop

ROYAL Brunei Airlines has released earlybird fares to Europe priced from \$1,399 in Economy Class to London, valid for travel from 19 Jan to 05 Jul next year.

The same fare is also available for travel from 01 Oct to 05 Dec.

Business Class fares to London lead in at \$4,890.

BI operates from Melbourne on a daily basis using Boeing 787-8 aircraft, with flights to Europe stopping in Brunei and Dubai.

Orpheus Is stay pay

ABERCROMBIE & Kent are offering a fourth night free when paying for three at Orpheus Island on the Great Barrier Reef.

The deal is available for travel between 06 Oct-14 Dec and includes all meals, a selection of wines and beers and a daily nature-based activity.

North Suites are priced from \$5,400pp - a saving of \$1,800 per couple - phone 1300 590 317.



Window Seat

SALADS & yoghurts dispensed from a vending machine?

That is the latest innovation introduced for guests seeking a healthy snack at Chicago Marriott O'Hare hotel.

Dubbed the 'Farmer's Fridge' (pictured), the concept was the brainchild of a 21yo student.

Guests can select menu items such as the Detox Salad (made from organic kale & quinoa), a High Protein Salad, Crunchy Thai Salad, Vegetables & Hommus, Greek

Yoghurt & Berries & other treats, all served in a jar and priced from US\$3 to \$12 during the trial period.



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Or search "QG" on the GDS



Post Anzac Day tour

ALBATROSS Tours has released a range of European tours aimed at travellers heading to Turkey for the ANZAC Centenary next year who wish to extend their journey. The 'bolt-on' range is made up of eight itineraries departing soon after the Gallipoli ceremonies end and include a Western Front tour, an 18-day Italian Grande tour or a 13-day visit to Croatia & Adriatic. Phone 1300 135 015 for details.

Insight all inclusive

INSIGHT Vacations has confirmed that its 2015 'Gold' program is moving to an all-inclusive offering for both Europe and India itineraries. Global md John Boulding told **TD** the move is part of what is being billed as a "Signature Year" for Insight, with the brochure focusing on signature experiences, hotels and evenings to ensure clients have a unique experience.

"We're really getting experiential, meeting the locals," he said, with the new Europe program significantly expanding to now offer 113 itineraries.

Insight is also embracing the cruise sector, with a planner on a revamped website rolling out this weekend making it easy for agents to work out what tours dovetail easily with particular cruise departures.

The operator is expecting a big year, with forward bookings already up 30% versus last year.

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THE Cape of Good Hope, the southern-most point on the continent of Africa, was one of several highlights experienced by this group of agents during a recent famil to South Africa.

Hosted by The Africa Safari Co, the visit to the Cape was about as rocky as things got, with opulent luxury enjoyed everywhere else.

These included the Fancourt Garden Resort on the Garden Route, the Marly Hotel & Twelve

Apostles Hotel in Cape Town.

Other highlights included seeing plenty of wildlife on several game drives in the Sanbona and Ivory Tree Lodge in the Pilanesberg Game Reserves, while also kicking back on the iconic Blue Train from Cape Town to Pretoria.

The group, **pictured** above at the Cape of Good Hope, from left was made up of Jenny, Julie, Anna, Cathy, Shanae, Kaye, Brodie, Melissa and Valerie.

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Introducing Hidden Journeys, a range of hand-crafted guided holidays to specially selected, less visited destinations for smaller groups of up to 26 people.

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TRAFALGAR
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Trafalgar transparency call

A NEW "totally revolutionary" website launched today by Trafalgar has completely exposed the brand to independent reviews, with ceo Gavin Tollman saying he is confident the company's guests will strongly endorse the product.

The new site has been two years in the making and gathers live feedback via a service called Feefo.com which integrates the reviews with other content.

Tollman told **TD** that the user generated content will be a great selling tool for travel agents, who will be able to highlight personal experiences by Trafalgar pax, making it a "TripAdvisor" for the company's products.

"We've turned the lens...rather than having our sales team telling agents what Trafalgar does, 2015 is all about what our guests say,"

Tahiti guides online

TAHITI Tourisme has released online destination guides to showcase the range of activities visitors can choose from while holidaying in the island nation.

Australia director Robert Thompson says the digital format of the brochures are a great resource for agents requiring "quick & easy" access to current information on Tahiti.

See www.tahiti-editions.com.

Rocky sale extension

ROCKY Mountaineer has revised the period of sale for its 25th Anniversary Offer on 2015 rail departures until 03 Oct.

Added value of up to \$2,500 per couple is available to choose from based on GoldLeaf or SilverLeaf bookings of seven nights or more.

Options include hotel upgrades to GoldLeaf Deluxe Service.

Tollman added.

He said the site would be "totally transparent," showing both positive and negative reviews along with responses, and he believes the outcome will be good for the brand which boasts a 98% satisfaction rate.

"This should inspire our agent partners," he said, with the new site also being designed using responsive technology meaning it will work on a range of devices.

As well as the Feefo content, Trafalgar has incorporated TripAdvisor into the hotel side of the site to reflect the reality that customers now do extensive research into the accommodation component of their trips.

Tollman said the new site will "demonstrate unambiguously how high we have raised the bar."

He also said agents will be able to book Trafalgar with confidence, with 2015 brochure prices guaranteed not to change even in the face of currency fluctuations. See www.trafalgar.com.

Biz Events one voice

THE Business Events Council of Australia independent chairman & former ATEC chief Matt Hingerty is calling on the business events industry to be involved in a major study of the sector.

"Often lumped together with the leisure tourism sector, we have often found ourselves unappreciated for the direct and indirect contribution we make to the Australian economy," he said.

Hingerty encouraged business events reps to participate in the survey being conducted by research company EY in the next week, saying "It's about the future of your industry, your company and your employees".

Results will be released in 2015.

Cebu interest strong

CEBU Pacific Airways gm long-haul Alex Reyes says the carrier has been "very pleased" by the interest taken from Australian-based travellers keen to sample the Philippines low-cost carrier's product.

The airline inducted four weekly services between Manila Ninoy Aquino Int'l Airport and Sydney yesterday, with frequencies nudged up to five starting 10 Dec.

Reyes said Cebu Pacific expects interest "to only increase once the word gets out about how fantastic destinations and fun travel opportunities the Philippines has to offer," he said.

Reyes added that Aussie pax will appreciate the convenience of the LCC operating from Ninoy Aquino as it means passengers won't need to change terminals to reach onward locations throughout the Philippines.

Malay Tourism moves

TOURISM Malaysia has advised of the relocation of its Sydney office from Clarence Street to new premises at Suite 6.01, Level 6, 151 Castlereagh Street.

Win tickets to the new Aztecs exhibition


Everyday this week *Travel Daily* is giving away a double pass to the new *Aztecs* exhibition opening 13th Sept at the Australian Museum.

The exhibition features more than 200 priceless artefacts and multimedia touchscreens that tell the story of the spectacular and ultimately tragic rise and fall of the Aztec empire. Explore Aztec daily life with gods, demons, warriors, slaves, nobles, and human sacrifice. Discover more [HERE](#).

To win, be the first to answer the question correctly each day. Send your answers to: aztecs@traveldaily.com.au

In which three centuries did the Aztecs rise to power?

AZTECS

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To be successful in this role, you must have a minimum High School education, with at least 2 years experience in a similar capacity. You have to be service oriented with good interpersonal skills. Knowledge in IATA standard reservation/ticketing procedures is required with fair knowledge of the world's geography. Excellent communication skills and a strong command of the MS Office Suite will be required. Amadeus knowledge will be an advantage.

How to apply:

Applicants must have the right to live and work in Australia. Please apply through Qatar Airways career website via <http://careers.qatarairways.com/qatarairways/VacancyDetail.aspx?VacancyID=78019> for both fixed term and permanent positions.

Applications close on 14 Sep 2014.

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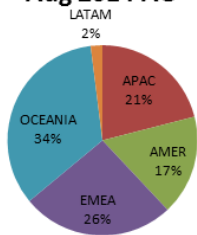


THE TAAP TOP TEN

Brought to you by Expedia

Expedia TAAP Destinations

Aug 2014 AU



Expedia TAAP is pushing the USA right through to the 22nd of September with great bargains across the US right now. Expedia TAAP declared another fabulous trading period for August in AU. 565 different destinations booked through Expedia TAAP in August including 2 record weeks in the number of agents using the program. The top Expedia TAAP destinations booked were Sydney, Melbourne, Singapore, Kowloon, New York, London, Los Angeles, Brisbane, Kuta and Paris. Surfers Paradise on the Gold Coast, Cairns and Oahu were just outside the top 10 as Aussies are searching for some sunshine while San Francisco, Dubai and Rome performed well. Europe relinquished further ground in August dropping from 33% to 26% with Oceania picking up 4% jumping from 30% to 34% compared to last month. USA was steady at 17% of the destination mix while APAC rose 2% from 19% to 21%.

Some of the out of the way destinations last month included Zanzibar, starting to become a regular on the list, Beaver Creek CO, Oaxaca Mexico and Kovalam India. Your great service and our great rates, keep your customers coming back.



First with the news

Wednesday 10th Sep 2014

Over 50's living well

NRMA Travel has launched a new online platform providing tips for healthy living & personal wellness relating to pursuits of the over 50's market while travelling.

Titled the Living Well Navigator, the platform has signed Dawn Fraser and Deborah Hutton as brand ambassadors to encourage mindfulness and good habits.

A survey conducted by the Living Well Navigator platform found 72% of those in the Baby Boomers generation are the most comfortable travelling solo, compared to 59% of Generation X.

LH pilots strike again

LUFTHANSA is warning its flight operations in Munich today could be heavily affected after pilot union Vereinigung Cockpit advised of a new eight hour strike.

Operations at its Frankfurt hub are not expected to be affected.

Pilots are aiming to increase pressure on the carrier regarding the long-standing issue of its early retirement scheme benefits, which LH is seeking to wind back.

Lists of flights operating and those cancelled will be updated frequently, with pax advised to check the LH website for details.

Pax travelling on cancelled domestic flights in Germany may exchange their e-tickets for a train service with Deutsche Bahn.

See www.lufthansa.com for info.

New brands to Phuket

STARWOOD Hotels & Resorts Worldwide and Hyatt Hotels & Resorts have both released details of new projects earmarked for future opening in Phuket.

A third W Hotels property will open in Phuket in Jan 2018 in the form of the W Retreat Phuket - Phang Nga Bay, offering 79 villas each with private plunge pools.

Meanwhile, Hyatt has agreed a management contract for the company's first Hyatt Place brand property in the holiday hotspot.

On track for a 2016 opening, Hyatt Place Phuket, Patong will include 161 rooms with balconies on an elevated parcel of land near to the town's central Patong area.

Product get to know their AB, BC



THE Canadian Tourism Commission (CTC) teamed with Travel Alberta and Destination British Columbia to host product staff from key accounts to explore off-the-beaten-track locations & expand self-drive itineraries.

While in the Canadian Rockies province of Alberta, the troupe visited Waterton Lakes National Park, an international peace park aligned with Glacier National Park across the border in Montana.

In the neighbouring province of British Columbia, the group are currently exploring the famed Sunshine Coast.

Pictured at Waterton Lakes

from left are Lisa Monk, Infinity Holidays; Karen O'Leary, Momento; Nathan McLoughlin, CTC; Lizzie Doyle, Travel Alberta; Karryn Papenfus, Adventure Destinations; Lisa Robinson, Relaxaway Holidays and Siobhan Foley, Holidays on Location, with Ryan Kendall from Adventure World in front.

Wotif theatre deals

ONLINE travel agent Wotif has released exclusive travel packages that combine flights, hotel and theatre tickets to *Les Miserables* in Sydney - [CLICK HERE](#) for details.

DESTINATION COMMUNICATIONS MANAGER

- \$83,749 - \$101,330 (Plus 9.5% Superannuation)
- 121 Exhibition Street, Melbourne

The Department of State Development, Business and Innovation (DSDBI) is the Victorian Government's lead agency for the promotion and facilitation of the State's economic development. The Department develops and implements a diverse range of programs and projects designed to attract and facilitate investment, encourage exports, generate job opportunities, stimulate innovation, and promote Victoria nationally and internationally.

The position of Destination Communications Manager sits within the Tourism and Airline Services Division.

Tourism Victoria are the leading State Tourism organisation with a key role in promoting and developing Victoria as a tourist destination in the domestic and international markets.

Tourism Victoria is seeking to appoint a Destination Communications Manager to a small team responsible for the development and implementation of Tourism Victoria's destination communications and consumer public relation functions.

This is a challenging and dynamic role, where you will provide your skills in public relations, media, communications and writing to coordinate and manage strategic destination communications activities to enhance the profile of Melbourne and Victoria as a destination of choice.

For a confidential discussion, please call Lisa Hunt, Group Manager Destination Communications and Public Relations on (03) 9653 9745. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.

Applications close midnight Wednesday 17 September and must address the Key Selection Criteria outlined in the Position Description.

CZ agents say 'hello' Guilin



THIS lucky group of Helloworld Ltd agents recently participated on a famil to Guilin in Southern China, courtesy of China Southern Airlines and Club Med.

The group were based at Club Med Guilin, located in the heart of a 46 hectare park dedicated to contemporary art & surrounded by 50 karst peaks, from where they took in the stunning sights of the Li River, rice terraces & more.

Pictured in the Business Class cabin on their homeward bound

China Southern Airlines flight back to Sydney from left are Jordan Stephens, helloworld Wagga Wagga Marketplace; Charissa Hanrahan, MTA Travel; Mary Mansour, AM World Travel; Martina Fairclough, helloworld Engadine; Rachael Mann, BYOjet Logan; Elyse Schomberg, World Travel Professionals NSW; Kevin Zhang, China Southern Airlines host; Luke Skarbek, Club Med host & Cassandra Briscoe-Hough, World Travel Professionals BNE.

MANAGER AIRLINE SERVICES ATTRACTION

- \$102,725 - \$137,467 (Plus 9.5% Superannuation)
- Level 32, 121 Exhibition Street, Melbourne

The Department of State Development, Business and Innovation (DSDBI) is the Victorian Government's lead agency for the promotion and facilitation of the State's economic development. The Department develops and implements a diverse range of programs and projects designed to attract and facilitate investment, encourage exports, generate job opportunities, stimulate innovation, and promote Victoria nationally and internationally.

The position of Manager Airline Services Attraction sits within the Tourism and Airline Services Division.

Tourism Victoria is Victoria's peak tourism organisation with a key role in attracting airline services to the state.

Reporting to the General Manager International Marketing and Airline Services, the key responsibility of the Manager Airline Services Attraction is the development and implementation of the state's airline services strategy.

The role involves effective stakeholder management with Australian and foreign airline carriers, aviation agencies, Victorian airports and key Commonwealth and State Government agencies. Sound strategic thinking and advanced analytical, and research skills are intrinsic to the role. The successful candidate will have demonstrated capability in high level negotiations and be an effective communicator.

For a confidential discussion, please call Melanie de Souza, General Manager International Marketing and Airline Services on (03) 9653 9898. For further information on the position, including a position description, and to apply please visit www.careers.vic.gov.au.

Successful candidates will be required to comply with the 100 point Proof of Identity Check prior to commencing employment with the Department.

Applications close midnight Wednesday 17 September and must address the Key Selection Criteria outlined in the Position Description.

Fast Marriott growth

MARRIOTT International is aiming to open 1,300 new hotels in the Asia-Pacific region by 2017 at a rate of nearly one every day.

The group will double its APAC presence to capitalise on what is already its second largest market outside of North America.

Courtyard by Marriott and Renaissance brands will feature strongly in new hotel openings.

MEANWHILE, Marriott has announced it is expanding its Autograph Collection portfolio in Europe, with new hotels in Zurich and Barcelona opening next year.

The 245-room Kameha Grand Zurich will be the first Autograph Collection hotel in Switzerland, while the 83-room boutique Cotton House is being built in the heart of the Spanish city.

GSA for lowcostbeds

ONLINE budget holiday firm lowcostbeds has named VLeisure as a regional GSA to grow its share of sales among travel agents in the Asia-Pacific region.

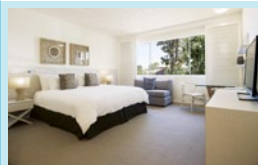
The UK-based group expanded into the APAC last year with new offices in Bangkok and Sydney and has set itself a target of triple digit growth in the region in 2015.

Lowcostbeds will make its first foray into the APAC trade market with its upcoming exhibit at the PATA Travel Mart in Cambodia, held 17-19 Sep.

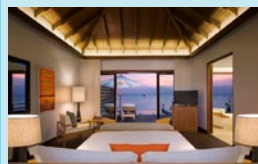


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Nearly \$10 million has been spent overall on a big refurbishment at **Oaks Oasis, Caloundra** on the Sunshine Coast. Work was carried out in three stages over two years and saw a total transformation of all rooms, apartments and public areas. Rooms have all received new kitchens, bathrooms, fixtures, carpet, paint, furniture and balconies.



Anantara Veli Resort & Spa has opened ten new Deluxe Overwater Pool Bungalows, taking its total bungalow count to 67. The new rooms offer unobstructed ocean views and are positioned above the lagoon. Floor to ceiling glass doors open to a private sundeck with lounges, plunge pool, with a private seating area to enjoy the sunset.



Opening from 01 Oct is a brand new accom offering in the Cook Islands in the beachfront **Nautilus Resort**, located in Rarotonga. The new resort offers an array of dining options, water sports and a Pacific themed spa facility. Villas offer their own private plunge pool surrounded by well-manicured gardens and the picturesque Muri Beach.

arrium MINING AND MATERIALS

Arrium (Onesteel) have a new in house travel team. Their St Leonards based operation requires experienced:

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If you wish to be a part of something new, contact Sue Collins 02 9112 1638 or sue.collins@communico.com.au

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q8: Is it possible to go jet-boating and abseiling in Port Vila with Adventures in Paradise?



Terms & conditions

Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Adventures in Paradise

GRAND
Vanuatu

Four Points to Turkey

STARWOOD Hotels & Resorts has announced the signing of the Four Points by Sheraton Istanbul Dudullu, marking the debut of the Four Points brand in the country. The 182-room newbuild hotel is due to open at the end of 2014.

Record year for DPS

STRONG growth in passenger numbers has been recorded by Bali Airport for the full year in 2013, with the facility announcing it handled 15.6m pax last year.

The result was up from 14.2m pax who used the airport in 2012, according to official figures from the airport's management firm.

The newly-renovated Denpasar is the largest airport in Indonesia in terms of available capacity, with space for up to 25 million pax annually, ahead of the capital city of Jakarta at 22 million.

New Island Air boss

FORMER Fiji Airways ceo and managing director Dave Pflieger has returned to a tropical Pacific office environment, yesterday named the new ceo of Hawaiian inter-island carrier Island Air.

Pflieger will replace Paul Casey from 01 Oct, moving from his role as ceo of Fort Lauderdale-based carrier Silver Airways.

Casey will assume an advisory position on the carrier's board.

New Scot golf resort

TWO-TIME Scottish golf major winner Sandy Lyle is part of a consortium of businessmen who have received approval to develop a new golf resort in Scotland.

To be situated on 500 acres on the outskirts of Edinburgh, the development will include a 240-room hotel, 250 chalet-style villas and a championship golf course.

Glasses swirl at IHG

PREMIUM wine label Penfolds has signed a partnership with the InterContinental Hotels Group, which will see high-end labels offered at 65 IHG hotels in AMEA.

Travel Daily
First with the news
Wednesday 10th Sep 2014

Emerging cities in India on show



JUST over a year since Air India returned to Australia, the country has stepped up its presence in the Australian market, recently hosting this group of agents to a taste of old and new attractions.

Natural Focus Safaris escorted the group of nine agents around a number of cities, with air seats provided by Air India & assistance by the Govt of India Tourist Office.

While also visiting the popular landmarks such as Agra and the Taj Mahal, the trip was designed to bring some attention to new and emerging destinations in the states of Rajasthan and Gujarat.

The group visited the Calico Museum in Ahmedabad and also partook in a traditional Gujarati

thali dinner at a historic house.

Jodhpur and Udaipur were also on the itinerary, where the agents visited the Mehrangarh Fort and enjoyed a cruise on Lake Pichola.

Pictured from left is Melanie Dooley, Natural Focus Safaris; Gail Barnes, Escape Travel Townsville; Sandra Paddick, Kadina Travel; Sharon Loughins-Anderson, Egan & Turner Travel Associates; Alex Ruggero, Flight Centre Mornington; Irena Bryant, TravelManagers; local guide; Josh Thorpe, Thorpe & Turner Travel Associates; Melanie Stepnell, Flight Centre Balwyn and Tara Morgan, Travel Counsellors.

Wolgan spring sprung

EMIRATES Wolgan Valley Resort & Spa has released a new travel package for the spring season.

The 'Spring Sensation' package includes two nights in a Heritage Suite, all meals & inclusions and is priced from \$740pp per night, valid for travel 16 Sep to 21 Dec.

Guests staying two nights or more midweek will also receive a \$100 credit per suite to use in the Timeless Spa - ph (02) 9290 9733.

VN connects to PNH

CONNECTING flights straight to Phnom Penh, Cambodia will be available four times weekly from Sydney and Melbourne with Vietnam Airlines from 16 Oct.

Services will operate via Ho Chi Minh City, connecting to VN3853 operated under a codeshare deal by Cambodian Angkor Air.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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CONFUSED ABOUT CAREER DIRECTION?

Want to move on from your current role? Has your next step got you baffled? Talk to AA about the various alternatives that are currently on offer and you'll soon be on the right track to your desired destination.

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TAKING CARE OF BUSINESS

CORPORATE TRAVEL CONSULTANTS

BRISBANE CBD – TOP PACKAGE ON OFFER

Great news – corporate travel is thriving in Brisbane. We are currently looking for experienced international travel consultants to come and join this leading and growing TMC. You'll love working in these fun and supportive teams whilst being responsible for a portfolio of blue chip accounts. Booking domestic and international travel you'll thrive in a busy environment and have superb customer service skills. Not only will you earn sensational dollars but you'll love working Mon – Fri hours, escaping time wasters and more.

LEND A HELPING HAND

ONLINE CUSTOMER SUPPORT CONSULTANTS

BRISBANE CBD – UP TO \$55K PKG

Wave goodbye to price beats, sale targets, face to face consulting and endless South Pacific itineraries when you join this online travel team. As a support consultant you'll assist clients using the company's online booking tool. From problem solving to advice and amendments your top notch customer service skills will be utilised to their potential. A top salary package is on offer along with the opportunity to develop a strong and successful travel support career. These roles are interviewing now so get in quick and call today.

NEW EVENT COORDINATOR REQUIRED!

EVENT MANAGER

MELBOURNE - SALARY PACKAGE UP TO \$60K (DOE)

Exciting new Event Manager Role just called in! This rare opportunity will see you moving into a well established MICE Travel Company and working as a dedicated Event Coordinator. Assisting clients in organising their tailor made incentives, events and group travel arrangements; you will be responsible for budget management, proposals, sourcing of rates and more. Working Monday – Friday hours only you will be paid a high base salary in line with your experience! Make the move today and never look back!

BE QUICK – ONLY 2 ROLES REMAIN!

CORPORATE TRAVEL CONSULTANTS X 2

PERTH - SALARY PACKAGE UP TO \$55K (DOE)

With 2 roles just filled, you will need to be quick to secure one of these remaining roles with this global TMC! Due to company growth this corporate agency now requires 2 more superstar consultants to join their growing teams. Working on various accounts your days will be filled with variety and fun! You will work as part of a large and social team. These sensational roles are paying up to \$55K and will see you working Monday – Friday hours only and joining a leader in corporate travel! Min 2 years industry experience.

ARE YOU A NATURAL PROBLEM SOLVER?

ONLINE BOOKING TOOL CONSULTANT

MELBOURNE - SALARY PACKAGE UP TO \$65k (DOE)

Do you thrive in a problem solving environment? Do you have experience using online booking tools such as Serko? We have an exciting and rare opportunity in Melbourne that will see you moving into a dedicated online help desk department! Working Monday – Friday hours only you will assist corporate clients with their trouble shooting, online bookings and more! This is the perfect back office role you have been dreaming about! Don't delay, call us today and secure this rare position in Melbourne!

** HOT NEW ROLE IN MELBOURNE**

LIFESTYLE TRAVEL CONSULTANTS x 6

MELBOURNE (CBD) - SALARY PACKAGE TO \$60K (DOE)

Exciting NEW opportunity in Melbourne! This travel company now requires 6 lifestyle travel experts to assist exclusive high end clients located across the world with their travel and lifestyle needs. Working via phone and email enquiry only, you will create tailor made travel arrangements inclusive of luxury 5 star dining experiences, exclusive tour options and MORE! This role could be yours if you have at least 18 months high end leisure experience! Call us today to secure this role! Hurry interviewing now!!

HOT CRUISE INTO A NEW ROLE

CRUISE CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$55K +

This is your chance to move into an exciting new cruise role. Work for a family owned Cruise Company based in the heart of the CBD, close to shops and transport. You will have the opportunity to create amazing cruise journeys worldwide and package them up with flight and pre/post tour arrangements. You will be rewarded with some great benefits. If you have 2 years' experience in the travel industry and are looking to cruise into an exciting new role. Apply for this great opportunity today.

NEW RECLAIM YOUR WEEKENDS

CORPORATE CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$90K OTE

This is an exciting opportunity to move into the corporate space and reclaim your weekends working Monday to Friday only. Work for a global corporate TMC, with great offices located on the lovely North Shore. You will be responsible for your own portfolio of accounts managing all their corporate travel needs and maintaining strong relationships. If you have 2 years travel industry experience, strong GDS skills and want to move into the exciting world of corporate travel, apply for this highly valued role today.



Working in partnership with the Australian Travel Industry

Ski Specialists

Brisbane Area \$DOE + Commission Ref:1297PS1

Snow fanatics! Are you looking for a change from retail consulting? This Ski Specialist is looking for enthusiastic travel consultants to join their team where you will be dealing with both wholesale and direct enquiry. Annual family one of many benefits on offer! If you have at least 1 years consulting & GDS experience this could be the change you are looking for. Those who have travelled either locally or overseas to snow & ski destinations will be HIGHLY regarded!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Sales Representative

Sydney – Competitive : 1154SJ2

A leading travel wholesaler is looking for a business development executive to help promote their niche product across the NSW travel market. If you are a travel consultant but want to move away from consulting then this is for you. Predominantly on the road you will visit clients & increase your company's market share while also sourcing new business. A golden opportunity for a candidate looking for a more diverse role with a real chance to progress in your travel career.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

Group Travel Specialist

Melbourne \$50-60k Ref:1302KF1

I am looking for an experienced travel professional with group reservation experience. If you are looking for a new challenge, a role with a difference or if you have a solid group travel reservation background and would like to work as a Group Travel Specialist then this is the role for you. This leading tour operator are growing and with that, have a fantastic opportunity for you to develop your career and create some outstanding itineraries for your group clients!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel Consultant

Adelaide CBD \$\$\$ Base + Uncapped Comm Ref:1203LB2

Work for this well respected travel management company, a unique brand which will primarily see you looking after academic and corporate itineraries. This is your chance to get a foot in the door with a corporate agency if you're an experienced retail consultant! Great career progression within a global company if you are currently working in the corporate world looking for a change. Offering a great work / life balance this role is only Monday to Friday.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Temporary Ticketing Consultant URGENT!

Brisbane International Airport \$Hourly rate\$ Ref:1288PS1

Amadeus ticketing consultant needed urgently! Do you have current experience looking after complex flight itineraries and all aspects of ticketing including re-issues, re-routes and refunds? If you are available for immediate start for a short term 6 week temporary assignment where you will be working 9-5 Monday – Friday for a leading airline then I'd love to hear from you. A lovely working environment and excellent hourly rates are on offer. Interviewing NOW!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Cruise Consultant

Sydney – Competitive – Ref: 671SJ1

All Aboard and Cruise into your new career! Do you have good cruise product knowledge & travel sales experience? A leading & reputable travel provider is ever expanding due to on going success & are looking to recruit an experienced Cruise Consultant for their busy office. Selling luxury international cruise itineraries to a loyal clientele following & enjoy great perks & benefits in return for your hard work. I'm looking for an ASAP start so get in touch today!

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

Urgent Temporary Travel Consultant

Melbourne, Lilydale Great Hourly \$\$ Ref :1296MD1

This boutique travel agency is seeking a temporary consultant ASAP. Based in a lovely Lilydale retail travel office, this will be a nice change from the daily grind! Only experienced travel consultants please apply. Successful candidates will be fully trained on Galileo and crosscheck with self ticketing preferred but not essential. This will be a Mon-Fri role working with a fun team. If you are in between travel jobs or need some extra cash – please apply now!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Online Travel Implementation Manager

Perth \$70+Incentives Ref: 1298LB2

A fantastic opportunity has arisen for an Implementation Manager in this leading corporate travel company. You will be responsible for seamless implementations and project management of online booking tools Serko and Concur travel. This is a diverse role working predominately with the Area Managers and Business Development Managers on both new implementations & existing clients, with ongoing support. Those with travel industry related experience will be highly regarded!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



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ITS TIME TO SELL, SELL, SELL



Consolidated Travel & Malaysia Airlines are giving away ROLEX watches and tickets to Europe & Asia to the highest selling agents across all states between 08 September & 05 October 2014

GRAND PRIZE

5 x ROLEX WATCHES (1 per state*)

2nd PRIZE

10 x Economy return tickets to Europe on the MH network (2 per state*)

3rd PRIZE

10 x Economy return tickets to Asia on the MH network (2 per state*)



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Valid for tickets issued by Consolidated Travel or via Quikticket between 08 September & 05 October 2014 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. *States are defined as (VIC/TAS, NSW/ACT, QLD, SA/NT, WA). The agents with the highest International sales will win the major prize and a minimum \$20,000.00 applies to qualify. 2nd and 3rd will be valid on MH services only and tickets exclude taxes and surcharges. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash, transportation from other cities except from SYD/MEL/BNE/ADL/PER/DRW and all travel expenses, insurance, ancillary costs etc are at the passengers expense. All winners must be an international travel consultant and full time employee of the agency in Australia. Sales will be automatically tracked by Consolidated Travel. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 August 2014.