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PLUS as a subscriber you will have the opportunity to enter our competition and win Royal Silk Business Class travel on Thai Airways International to Bangkok and Krabi and return for two, staying for two nights each at the Sofitel Bangkok Sukhumvit and Sofitel Krabi Phokeethra, including breakfast and transfers.









Friday 12th September 2014



No salary for Packer

CROWN Resorts executive chairman James Packer took no remuneration from the company this year, according to the annual report released this morning.

However Packer holds 364 million shares in Crown, which attracted about \$130m in dividends over the last year.

Crown exec deputy chairman John Alexander had a \$1.5m salary package, while ceo Rowen Craigie took home \$2.465m.

Shopping reform urged

THE Australian Federation of Travel Agents is working with TTF Australia and accounting firm KPMG to build a case to reform the GST refund process for inbound tourists to Australia.

According to AFTA gm accreditation Gary O'Riordan, the current paper system costs Australian taxpayers around \$14 million a year - and is also a missed opportunity because

shoppers from overseas only receive GST refunds after they return home.

The alternative being pushed would bring the process "into the 21st century," he said, allowing refunds to be paid electronically and meaning that shoppers would have access to spend the extra money while still here.

have a significant economic impact, amounting to as much as \$226 million in additional visitor spending across the country.

O'Riordan said authorities in Vic and NSW are behind the proposed reforms, with the higher spending potentially

QF SYD-OOL boost

QANTAS has scheduled three additional return flights per week between Sydney and the Gold Coast to cope with increased demand over the summer period.

The new frequencies operate using B737-800s as QF1196/1197 on Mon, Thu and Fri, for travel from 26 Dec until 12 Jan.

Travelport IPO

TRAVEL technology firm Travelport has commenced an initial public offering of 30 million of its shares, priced at US\$14-\$16

The company has applied to list its shares on the New York Stock Exchange, with the proceeds of the float to be used to "repay debt and certain other liabilities".

FIVE LUCKY WINNERS Ends 15 October

ONE MILLION MILES



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Today's issue of TD

Travel Daily today has six pages of news and a front cover page from travelBulletin, plus full pages from: (click)

- AA Appointments jobs
- Travel Trade Recruitment

It's estimated that this could

creating as many as 18,000 jobs.



& Heron Island



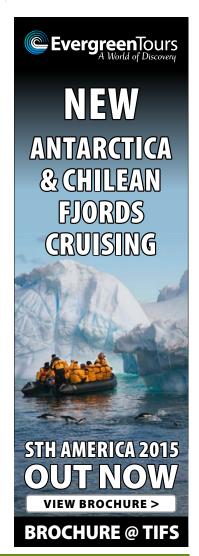


Sporting Australia

TOURISM Australia is this week filming a new ad on the Gold Coast to support the hosting of the Asian Cup next year which will attract 500,000 spectators including 30,000 from overseas.

Themed The Beautiful Game Just Got More Beautiful, the campaign aims to reinforce Australia's reputation as a top class host for sporting events.

The ad will be used in China, South Korea and Japan.



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www.australiantravelagentbarometer.com



Friday 12th September 2014



Tigerair strict on bags

STRICT new rules and limits on carry-on luggage will take effect on Tigerair Australia services from 18 Sep, the budget carrier said.

For the past eight months, the carrier has been issuing gentle warnings to passengers exceeding carry-on bag restrictions, however will crack down from next week.

Two items per passenger is the permitted limit, provided the total combined weight does not exceed 10kgs or the dimensions of 54cm X 38cm X 23cm.

Passengers booked to travel will be emailed a reminder of the policy and details of the penalties imposed for exceeding the limits.

MEANWHILE, four popular TT routes to Qld will go on sale from midday today, with fares starting from \$39pp each way.

Services to Cairns and Brisbane from SYD, MEL, BNE and DRW are on sale for travel 03 Feb - 25 Mar.

Mauritius earlybird

BEACHCOMBER is offering earlybird specials on its range of new 14-day Mauritian Discovery packages that include companion fly free airfares (only pay taxes).

The 5-star packages feature private car transfers, brekkie & dinner daily, free sports, private car guided tours and more.

Prices range from \$4,899ppts at The Paradis Hotel & Golf Club to \$5,644ppts at Dinarobin Hotel Golf & Spa, when booked and deposited before 30 Sep.

To book, phone 1800 624 268.

JQ Dreamliner to the USA

HAWAII will become the latest destination in the Jetstar network to be served by its fleet of Boeing 787-8 *Dreamliner* aircraft from Feb 2015, the carrier has announced.

The Sydney to Honolulu route will be the 10th flown by JQ using the *Dreamliner* and will also mark the introduction of the carbon composite aircraft to Hawaii.

To begin, Jetstar's six weekly flights from Sydney will switch over to the 787, while three flights from Melbourne and, from 18 Dec, three from Brisbane, will remain on Airbus A330s as JQ progressively moves these to QF.

Jetstar Australia & New Zealand ceo David Hall said the move was also a milestone for the carrier, with the 787 surpassing 10,000 flying hours since joining its fleet.

"We are thrilled to be the first airline to announce scheduled 787 operations to Hawaii."

Hall added the Dreamliner had

Vail acquires Park City
US SKI resort group Vail Resorts

has purchased Park City Mountain Resort in Utah from Powdr Corp for US\$182.5 million in cash.

The deal sees the resort added to Vail's popular Epic Pass for the 2014/15 skiing season, taking the total number of resorts on the pass to 22 in the US and overseas.

Included in the acquisition is all land used for ski terrain at the resort and a number of base parking lands owned by Powdr. allowed the carrier to reduce its operating costs while ensuring a "superior customer experience".

Most recently, Jetstar started operating 787 aircraft on flights between Cairns and Osaka.

"As we move to an all 787 fleet the cost efficiencies of the aircraft will be fully realised, positioning our long haul low fares network for the future and enabling the return of A330s to Qantas."

"We expect to have operated more than 2000 revenue flights by the end of the Christmas/New Year holiday peak as this aircraft becomes the mainstay of our long haul fleet," Hall said today.

QH Flightlink expands

QANTAS Holidays has advised it has expanded its dynamic price service FlightLink to now include travel packages to New Zealand.

Airfares with Qantas, Emirates and Air New Zealand can now be booked in addition to existing carriers Virgin Australia & Jetstar.

FlightLink allows agents to book the lowest available fare, with automatic ticketing once paid.

Ibis Mackay Airport

ACCOR has signed a deal with North Queensland Airports to introduce its Ibis brand to Mackay in the form of a 152-room hotel near the Mackay Airport terminal.

Construction of the facility is expected to conclude next year.

Snow conditions

Travel Daily's

regular snow conditions update report provides info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek 72cm / 13 lifts
- Perisher 133cm / 43 lifts
- Thredbo 133cm / 14 lifts
- Charlotte Pass 151cm / 6 lifts
- Mt Hotham 70cm / 8 lifts
- Mt Buller 33cm / 10 lifts
- Coronet Peak 55cm / 8 lifts
- The Remarkables 70cm / 7 lifts
- Mt Hutt CLOSED
- Cardrona 75cm / 7 lifts

QR settle Airbus issue

QATAR Airways has reportedly settled a dispute with Airbus over fine details regarding the quality of cabin interiors on its A380's.

According to *Arabian Business*, Qatar is expected to seek compensation for the A380 delays.

USA regional shows

TRAVEL agents in Newcastle and Wollongong are invited to participate in the Visit USA Nationwide Expos & Roadshows that are being held on 16 Sep and 23 Sep respectively.

Sixteen tourist offices, hoteliers, airlines and attractions will be exhibiting at the shows.

For full details and to RSVP, go to **CLICK HERE**.









travelcube **Book Phuket & Bali and** WIN 5 nights in paradise on us!

Friday 12th September 2014

No butts about Contiki!



CONTIKI held an exclusive launch event for close to 200 agents from around the country in Sydney on Wed night for the premiere of its new Contiki Legends campaign with Game of Thrones star Natalie Dormer.

The star-studded event included a sneak peek into the Contiki Europe 2015/16 with new itineraries scheduled to be released to the trade next week.

Agents dined out with food courtesy of Eat. Art. Truck and danced into the evening with an exclusive performance by Australian duo Peking Duk.

Pictured from left are Adrian

Travelport AZ deal

ALITALIA has signed a revised multi-year full content agreement with Travelport, enabling agents worldwide to access the Italian carrier's fares and inventory.

Piotto, Contiki; Rachael Power, Contiki; Sharna Thoars, Student Flights; Phil Hancox, Flight Centre; Katrina Barry, Contiki and Darren Lloyd, Student Flights.

Belgrade bargain

AIR Serbia is offering fares from Australia to Europe from just \$1,199 return including taxes.

Aviation Online, the carrier's new local gsa (TD 29 Aug), has the special fares on sale through until 20 Oct, for travel from 01 Oct 14 right through to 31 May 2015, but with some blackouts.

Flights utilise Air Serbia's codeshare on Etihad Airways via Abu Dhabi and then connect onward to destinations in Europe via the airline's Belgrade hub.

Fares are also available from \$1,339 return through to Vienna, Rome, Milan, Zurich and Prague. More info 1300 722 499.

TG to drop First on Sydney-Bangkok

THAI Airways International is set to replace the current 747-400 aircraft it is operating between Sydney and Bangkok from next month, with the move also seeing the removal of First Class service on the route.

According to TG's network plan for the Northern Winter scheduling period, effective 26 Oct TG471/472 will operate using a 777-300 thrice weekly, while the daily TG475/476 will utilise a 777-300ER aircraft.

GDS displays also show that TG is no longer planning to operate its 787-8 Dreamliner service to Perth after 26 Oct, with an A330 to be used instead.

The 787 is currently scheduled to operate between Perth and Bangkok from 20 Sep-25 Oct only.

Free texts in-flight

service provider Gogo will enable US air passengers to receive free in-flight text and voicemail messages on smartphones from next week under a new partnership with T-Mobile.

The technology is operated via

"By offering T-Mobile customers engaging a certain segment of the

Window

SOCIAL media has taken a Dutch woman on a virtual holiday as part of an experiment in which she convinced her family and friends she was taking the overseas trip of a lifetime.

Twenty-five year-old Zilla van den Born used Photoshop to manipulate images which she then posted on Facebook after telling her loved ones she was going on a five week trip to Cambodia, Laos and Thailand.

She posted photos of food she ordered from Asian restaurants in Amsterdam and called her family via Skype while "away" even though she actually didn't ever leave the Netherlands.

It was part of a university project which aimed to highlight how social media does not always represent real life.

Apparently her family is still a little raw about the deception, particularly her mother who had been worried about her while she was "overseas".

Bentours override

AN EXTRA 5% commission is available on select Hurtigruten Norwegian coastal voyages that travel between 01 Jan and 31 Mar when booked before 31 Oct.

The incentive applies to the Classic Voyage South, Classic Voyage North & the Classic Round Voyage - www.bentours.com.au.

AERO-COMMUNICATIONS

Gogo's inflight wi-fi system.

the ability to freely text & receive voicemail in flight, we are plane who might not want a full connectivity session," Gogo's ceo & president Michael Small said.



Arrium (Onesteel) have a new in house travel team. Their St Leonards based operation requires experienced:

- Corporate Team Manager
- Multiskilled Consultant
- Domestic Consultant

If you wish to be a part of something new, contact Sue Collins 02 9112 1638 or sue.collins@communico.com.au





Friday 12th September 2014

AF-KLM 2020 strategy

AIR France-KLM have released an updated strategic plan going forward dubbed 'Perform 2020' that lists further evolutionary measures to help the carrier improve competitiveness.

Elements of the plan include the establishment of a single business unit to optimise the airline's core "point-to-point operations" to return it to break-even by 2017.

This will see the group's regional offshoot HOP! merged into the mainline Air France business.

The carrier is also looking to roll out product and service upgrades and implement a new regime of strict financial discipline to realise cost cuts of more than €1 billion.

Air France also plans to further push into the low-cost short-haul leisure market through its Transavia subsidiary operation.

Venu on its way back

JUMEIRAH Hotels & Resorts has confirmed it will bring back its lifestyle brand Venu Hotels, with talks underway to build the first on a man-made island in Dubai.

Former W Istanbul general manager Matt Balcik has been recruited to head the rollout of the resurrected brand, which was parked in 2010 due to the GFC.

On The Go to Iceland

FIVE tours to Iceland ranging in length from 5-8 days have been unveiled by On The Go Tours as the operator's latest destination.

Group departures to view the famed Northern Lights, the capital Reykjavik and more will depart on a weekly and fortnightly basis during the Sep-Apr period, priced from \$799pp for a five-day tour.



BUSINESS DEVELOPMENT MANAGER NEW SOUTH WALES / ACT

An exciting business development opportunity exists with Travellers Choice, Australia's leading independent travel group. This role is suited to an energetic self-starter, with strong industry relations, diverse business development experience and excellent communication skills. You'll work as a trusted and integral team member reporting directly to the Chief Executive Officer and responsible for developing the group's membership network and preferred supplier sales in New South Wales and the ACT.

Key responsibilities include development of the member network, maintaining preferred supplier relations, providing support and promoting sales and marketing activity amongst member agents, and contributing to achievement of the Company's strategic objectives.

Our fast-paced and supportive environment will offer you lots of benefits, including a competitive salary, a friendly team and flexible working arrangements. This is a challenging role that will deliver great rewards to the right applicant.

Applications should be addressed to Christian Hunter, Chief Executive Officer on ceo@travellerschoice.com.au



Awareness key to Cook success



SYDNEY Harbour's Cockatoo Island was last night transformed into a South Pacific paradise for the final leg in Cook Islands Tourism's three-city roadshow which had already visited agents in Brisbane and Melbourne.

The Cook Islands culture was on show for agents, wholesalers and industry partners, complete with plenty of food, island cocktails and an energetic band of tribal dancers and musicians.

"The culture is very real in the Cook Islands. What you see is what you get," general manager for Australia Kerryn Cook said.

Cook - who dubs the destination "Daddy's islands" by virtue of sharing her surname - said the small Pacific nation of 15 islands is rapidly emerging as a major player in the Australian trade but building awareness continues to be a challenge in a competitive environment.

The Cook Islands has enjoyed

Cook keen on NZ link

THE Cook Islands would be very keen on working closely with Tourism New Zealand to develop joint stopover packages with Auckland, Kerryn Cook told *TD*.

Although no approach has yet been made, Cook said she would welcome any opportunity that could boost Cook Islands arrivals.

Air New Zealand and Virgin Australia currently operate multiple services per week between Auckland & Rarotonga. explosive growth in terms of arrivals, with Cook telling the gathered trade they were doing an outstanding job promoting the highlights of the destination.

Arrivals have grown by 35% since NZ began its weekly direct service from Sydney in 2011, with 24,000 arrivals welcomed in 2013.

To further fuel the promotional fire, last night's event served as the launch for a new travel trade website - **CLICK HERE** - along with a raft of new agent incentives.

From this week and running to 01 Dec, every passenger booked on Air New Zealand services to the Cook Islands will earn a \$30 cash bonus on top of commission.

The incentive is valid for those travelling 01 Nov to 28 Jun 2015.

Further promotions include a special fare for trade to visit the Cook Islands for themselves and a host of educational opportunities.

Next year, the Cook Islands celebrates 50 years since receiving its independence from New Zealand, and Cook said it will be a massive year for the destination.

Agent famils, incentives and celebrations will be held in major markets across the country, and Cook said the trade should get ready for a huge year in 2015.

Cook is **pictured** above right with Stephen Doherty - referred to sometimes as the Polynesian version of Steven Seagal - at last night's Cook Islands roadshow.

For more photos from the night, see www.traveldaily.com.au.



Friday 12th Sep 2014

Loews Universal hotel

UNIVERSAL Resort and Loews Hotels & Resorts will open a new hotel in Florida in 2016, to be called the Loews Sapphire Falls Resort at Universal Orlando.



SCENIC Tours has led its first group of travel consultants to the Galapagos Islands as part of a recent South America famil.

Over 19 days, nineteen agents from across the country travelled between Chile & Peru via Ecuador.

The itinerary included stops in Santiago and Quito, from where the group explored the Equator (above) and World Heritage-listed city, prior to hopping aboard the *mv Galapagos Legend* - their base for three nights as they cruised the Galapagos.

Win tickets to the new Aztecs exhibition

Everyday this week *Travel Daily* is giving away a double pass to the new *Aztecs* exhibition opening 13th Sept at the Australian Museum.

The exhibition features more

than 200 priceless artefacts and multimedia touchscreens that tell the story of the spectacular and ultimately tragic rise and fall of the Aztec empire. Explore Aztec daily life with gods, demons, warriors, slaves, nobles, and human sacrifice. Discover more HERE.

To win, be the first to answer the question correctly each day. Send your answers to:

aztecs@traveldaily.com.au

Which popular Aztec celebration is practiced on All Saints Day in Mexico every year?

AZTECS

In the Sacred Valley, agents took a pick from one of three *Scenic Enrich* activities with options including a visit to the historic Hacienda Huayocarri and a school that is supported by Scenic Tours.

Other highlights included rail journeys to both Machu Picchu and Lake Titicaca where they visited the floating islands of Uros.

Pictured back row from left are Peter James & Craig Farrell, Scenic Tours; Sandra Kerney, helloworld Figtree and Vicki Shepherd, helloworld Redcliffe.

Middle row: Ashlee Singleton, Escape Travel Toronto; Catherine De Giorgio, LAN Airlines; Lorraine Burns, helloworld Edge Hill; Mardi Gibson, Scenic Tours; Libby Jackson, Escape Travel Kotara; Elyse-Nicole Hebblewhite, helloworld Shellharbour; Sarah Campisi, helloworld Mildura; Natasha Melhuish, Holiday World and Jessica Quan, helloworld Moe.

Front row: Jesse Leigh Drew, Panorama Cruise & Travel; Lyn Carter, Global Jetsetting; Sandy Boudville, HWT Carousel; Katarzyna Polak, helloworld Emu Plains; Joanne Langdon, helloworld Sunbury; Kim Adcock, HWT Sylvania and Linda Hosking, HWT Mandurah.

2015 Open C'ships

THE Golf Touring Company says its trip to St Andrews for the 2015 Open Championships is filling fast.

Agents booking the 13-night package earn a commission of \$1,000 - phone (02) 9977 4100.

North Qld key for AAT Kings

AAT Kings md Anthony Hayes says the recent takeover of Down Under Tours (*TD* 20 Aug) will provide growth opportunities beyond Cairns & into untouched regions of Queensland.

"Down Under Tours are the biggest tour operator in North Queensland so the acquisition was a great opportunity for us to fill in the last section of Australia that we really weren't dominating," Hayes revealed to *Travel Daily* this week.

Hayes said finding the right partner in North Queensland was "very important," and former owners James and Gordon Dixon are very keen to stick around.

Down Under Tours will remain a standalone part of AAT Kings' business, with the Dixons to "run their own show and keep doing their own thing."

"It was their IP [intellectual property] and relationships that we were most keen on," he said.

"Now that we have that key part of North Queensland covered

Heathrow record

LONDON'S Heathrow achieved a record breaking month in Aug for passengers movements, with the airport breaking through the 7 million mark for the first time.

At 7.05 million passengers, LHR's traffic was up 1.3% year-on-year, with the airport citing larger and fuller aircraft for the spike.

For the year to date, passenger numbers at Heathrow were up 1.6% to 49 million.

we can really start to package up Australia in a new way which is going to be brilliant."

AAT Kings' partnership with DUT has two aspects - new product development and packaging up the region.

Hayes said the area presented opportunities to develop "more adventurous touring" options for small groups, exploring beautiful beaches where rainforests meet the sea and getting in touch with indigenous cultures.

"We are now the only ones that can package up Sydney plus the Red Centre plus Cairns in a really meaningful way.

"We can package things up which is something no other company has been able to do before so there is a huge opportunity if we get the formula and the messaging right," Hayes told **TD**.

F9 next in paint shop

FRONTIER Airlines has followed its US low-cost rival Southwest Airlines (*TD* Tue) in unveiling a new corporate logo, tail paint scheme and website.

Pictured below, the trademark animal images that appear on the carrier's 55 narrow-body aircraft tails have been increased in size.

The carrier's fuselage lettering will change from grey to green, along with a new marketing campaign on TV and social media.



Abercrombie & Kent

Product Manager

Here is an exciting opportunity to join the Australasian Head Office of international travel company, Abercrombie & Kent, widely regarded as the leading luxury travel company in the world. Based in South Melbourne, this opportunity is for a Product Manager. Abercrombie & Kent believes in designing the most inspiring travel experiences in a personalised, intelligent style throughout the world. Our mission is to provide travel that enhances and changes lives.

We are seeking a highly motivated **Product Manager** with sound knowledge of Africa, India and the Indian Ocean. Applicants should have the following attributes, creativity in product design, attention to detail, the ability to multi-skill and problem solve, organisational and analytical skills. Contact A&K for a full Job Description.

Please submit your CV by email to Leigh-Ann Farrant at lafarrant@abercrombiekent.com.au by Monday 22 September.

WIN A TRIP TO VANUATU

In September, *TD* is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month TD will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q10: How many tour 'types' does Adventure in Paradise offer?

Hint: www.adventuresinparadise.vu



Nobu Villa debuts

NESTLED 150-ft above the Las Vegas Strip, The Nobu Villa has opened at the boutique Nobu Hotel Caesars Palace Las Vegas.

The three-bedroom villa offers fine cuisine made by Nobu chefs, spa service, custom music, a fire & water feature and a sky deck and is priced at US\$35,000/night.

Pedal with Sean Kelly

THAI tour operator SpiceRoads is offering clients a chance to ride with former-pro cyclist Sean Kelly on a tour departing in Feb.

The Irishman is involved with SpiceRoads Cycle Tours and will join participants on the 10-day, 924km journey from Bangkok to Phuket, which is rated at 4 out of 5 on the 'spice' scale.

It is priced at US\$3,000ppts, which includes all meals - bike hire is additional - **CLICK HERE**.

Success in SmartSTAY

GRAND

FLIGHT Centre says it has been receiving positive feedback from corporate customers enjoying perks associated with its SmartSTAY accom program.

The benefits system in place for corporate customers launched mid last year and has signed up over 250 hotels as participants.

FCTG guests staying at hotels in the program receive a range of exclusive free benefits include wifi, brekkie, late checkout & more.

New Sunshine lift

PARKS Canada has given the nod for Sunshine Village in Banff National Park to develop a new high-speed quad lift, expected to be fully operational for the 2015/16 season.

The new facility will replace the existing Tee Pee Town double chair built in 1979.



THIS very lucky group of travel agents from Victoria & Tasmania were chosen to experience Club Med Bintan Island in style with Royal Brunei Airlines.

Escorted by Club Med's Adam Ferraro, the group trailled Royal Brunei Airlines' 787-8 *Dreamliner* aircraft from Melbourne and enjoyed golf on one of Asia's most stunning courses - Ria Bintan Golf Course - & indulged in massages overlooking the South China Sea on a private beach.

The group also had a whistlestop in Singapore to shop and explore Brunei on a half day tour.

Pictured from left are Debbie, Andrew Jones Travel; Cristy, Willamstown Travel & Cruise; Sophie, 303 World Travel; Cassie, where2travel; Jessica, Harvey World Travel Fountain Gate; Angela, Custodian Travel; Mahalia, Emma Whiting Travel & John, Bendigo Cruise & Travel.

Luxury Coll to Napa

STARWOOD Hotels & Resorts will debut The Luxury Collection brand in California's Napa Valley.

The hotelier plans to open the 57-room Las Alcobas, a Luxury Collection Hotel, Napa Valley next year, nudging the brand's global tally to nearly 90, with four in California alone.



Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Anybody planning on heading overseas for New Year's Eve should think of Capella Singapore and its 'Capella Under The Stars' package. Priced from SGD\$1,300++ per night, the package includes accom in a Premier Garden Room and a New Year's Eve Countdown Party. Dinner and brunch options on New Year's Day available. Info at www.capellasingapore.com.

A 10% discount is available through **Tempo Holidays** for a new 24-day UK and Ireland tour, priced from \$5,013pp. The tour takes guests to London, Edinburgh, Belfast, Galway, Dublin & many more great locations.

Bookings must be fully paid by 31 Dec 2014. Phone 1300 362 844 for info.

Special spring rates are now on sale for **Otahuna Lodge**, New Zealand's biggest private historic residence. The property's new 'Spring Fling' sale sees rates for a Suite starting at \$1,600 per couple per night twin share, a reduction of 20% on normal prices. The property is in the Port Hills region in Canterbury and 30 mins from Christchurch. Phone +64 3 329 6333.

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WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

DISILLUSIONED WITH THE "BIG SMOKE"? BUSINESS DEVELOPMENT MANAGER MELBOURNE - SALARY \$90K PLUS

Successful Corporate Travel Management Company is seeking a corporate sales executive with a proven track record securing new SME clients. If you are seeking a change of pace and wish to join an organisation that hold a strong position in the corporate travel market, you can not go past this rare opportunity. Using your strong negotiation and relationship building skills, you will target new SME business. Lucrative salary package on offer.

MOVE TO A LUXURY BRAND NATIONAL BDM ACCOUNT MANAGER SYDNEY – EXEC SALARY PACKAGE

This fantastic new role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation and contracting skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel.

Your friendly personality, presentation skills & creative ability is required here.

NEW AUSTRALIAN OPERATION OPENING TRAVEL OPERATIONS MANAGER MELBOURNE – SALARY TO \$95K PACKAGE

Rare opportunity exists for an Operations Manager experienced in the day-to-day running of a successful travel company. This global travel company provides a service like no other, and with an exclusive high end client base located across the world, your team of consultants will be responsible for their travel and lifestyle needs. Experience managing a successful travel operation is essential, together with high end product knowledge.

TAKE THE STEP ACROSS TO CORPORATE BUSINESS DEVELOPMENT EXECUTIVE MELBOURNE – SALARY POTENTIAL \$70K - \$90K

Continuously seeing growth in their corporate travel arm, this global travel company is seeking motivated business development managers to join their progressive team. You will identify and secure new SME business through proactive sales activity and create, develop and maintain strong relationships. This is your chance to showcase your skills and move to a leading travel company that can offer ongoing career advancement and progression.

*** NEW ROLE *** SENIOR OPERATIONS MANAGER

These roles are far and few between these days. You will be required to lead and develop your team of leaders, managers and supervisor to exceed service levels within this call center environment. We are looking for someone who has worked in a true call center environment leading a large team. You will need to be organized with strong problem solving skills with strong project management skills. Executive travel package is on offer, interviews commencing now.

SYD – EXEC SALARY PACKAGE \$\$

SERKO ONLINE IMPLEMENTATION PROJECT & IMPLEMENTATION MANAGER PERTH – SALARY PACKAGE \$70K

Global corporate TMC is currently seeking an expert online support consultant to join their implementation team. Joining this leader in the corporate travel management field, you will be responsible for coordinating and executing the implementation of the online booking tool to new clients. In addition to training clients and internal staff on the OBT, you will create user guides and act as overall support. Experience with OBTs at a support level is essential.

YOU CAN'T WORK WITHOUT TECHNOLOGY CLIENT SERVICES EXECUTIVE

SYDNEY – \$70K PACKAGE

Are you an escalation expert? This award winning GDS company is looking for your analytical and technical skills to join this growing department.

You will be customer service driven, have the ability to multi task, resolve issues and have a thorough understanding of back office functionality. This is an exciting step-up from a support role! Don't miss out on this

exciting step-up from a support role! Don't miss out on outstanding opportunity.

WORK FOR AN INDUSTRY LEADER ONLINE IMPLEMENTATION MANAGER BRISBANE – 6 MONTH CONTRACT \$75K PRO RATA

Your expert Serko skills and previous corporate travel experience will be highly regarded when you join this growing and innovative travel leader. This initial 6 month contract will see you work closely with internal and external clients in implementing the company's online booking tools for new and existing accounts. Liaising with senior management, you'll be able to identify areas for system improvement and product development.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

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Sports Specialist

Brisbane CBD, \$DOE, Ref: 1311PS1

Are you a passionate sports enthusiast who is looking to move into a niche role? This well renown independent Sports Travel Agency are looking to expand their small team. The ideal candidate will have groups experience and have a strong personal interest in all things sport. You will be booking worldwide packages to the Rugby League, F1, tennis championships and major horse racing events. Forget working weekends and get your life balance back with this 9 - 5 Monday - Friday role!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

Travel Sales Representative

Sydney, \$Competitive, Ref: 1154SJ2

This is a great opportunity to step into an on the road position as a sales rep for a leading touring company! If you have business development experience within the travel industry or a proven sales record this could be the role for you. I am looking for a candidate who knows the travel market well and someone who can network, train and help increase my clients market share. A fantastic benefit package and an amazing opportunity to get out of the office and on the road.

For further information please call Sarah on (02) 9113 7272 or click APPLY now

Inbound Groups Travel Specialist

Melbourne, \$45-50k, Ref: 1310KF1

This outstanding company are looking for a fantastic Inbound Groups Travel Specialist to join the team, offering amazing product to customers and agents. You will be offering a range of services, from hotels, car hire, day trips, special interest tours. This is a great team with brilliant support and a Monday to Friday role. This is a rare role for Melbourne and we need exceptional people for this outstanding team. You will be paid a great base with super and excellent incentives!

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Hotel Head Chef

Perth, \$85K, Ref: 1303LB1

This luxury hotel in Perth is currently on the lookout for their next Head Chef to join their innovative team! The perfect chef will have ideally worked within a 4-5 star hotel previously with the ability to bring a high level of energy to the role. Your culinary knowledge will be vast, including banquet experience, functions and menu design. A generous salary package is on offer along with hotel benefits & car parking on site. Bring your fresh ideas to this exciting role!

For more information please call Lauren on (02) 9113 7272 or click APPLY now.

Online Travel Consultant

Brisbane CBD, To \$55K PKG, Ref: 1161PS1

Do you want to move away from face to face consulting? If you enjoying working predominantly on email and over the phone within a small team environment, then this role may be the fresh challenge you have been looking for. Suitable candidates will be Galileo trained and able to work shifts from 0700 - 2000 with weekends 9-5 on rostered once a month. Full ticketing training will be given to the right consultant, apply to join this fun and relaxed team today!

For more information please call Peta on (02) 9113 7272 or click APPLY now.

Corporate Domestic Consultant

Sydney, DOE, Ref: 1282SJ2

Calling all corporate domestic consultants! We need you!! We have an excellent opportunity for a corporate domestic travel consultant to make the move into an award winning boutique agency in the CBD. Positions at this particular branch do not come up often so you will need to get in fast! If you have 2 years experience in a similar role (Sabre experience an advantage) and are looking for an opportunity to go above and beyond for your clients then this is the role for you!

For further information please call Sarah on (02) 9113 7272 or click APPLY now

Events/Account Coordinator

Melbourne, \$55k-\$65k DOE, Ref: 1312MD1

This is a fabulous new travel role located in the heart of Melbourne. A boutique travel Management Company that specialises in organising and managing incentive travel programs, events, special interest and corporate travel within Australia and overseas is looking for a new events/ accounts coordinator. Successful candidates will have had 3 years in event management along with an eye for more detail, creative flair and ability to thrive in a busy environment. Change you life now!

For more information please call Megan on (02) 9113 7272 or click APPLY now.

Corporate Travel Consultant

Adelaide, \$60-70K OTE Ref: 1203LB2

Work for this well respected travel management company, a unique brand which will primarily see you looking after academic and corporate itineraries. This is your chance to get a foot in the door with a corporate agency if you're an experienced retail consultant! Great career progression within a global company if you are currently working in the corporate world looking for a change. Offering a great work / life balance this role is only Monday to Friday.

For more information please call Lauren on (02) 9113 7272 or click APPLY now.



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