



Feet in Australia Heart still in Europe

When our guests come back from their trip why do they tell us that they've had an incredible holiday?

Maybe it's because they discover how our Insider Experiences open up their understanding of a destination.

Perhaps its because they love the way we invisibly take away all of the usual travel hassles. Whatever their reason, if they return home with memories to treasure forever, we've done what we love doing best.

Hurry
SAVE UP TO
\$1,735*
Per couple until
18 DEC 14



"There are so many special memories filled with wonderful tours and sights and experiences which we shall never forget."

👤 Christine, Trafalgar Guest

To get **The Real Deal** for your clients
call **1300 78 78 78** or visit **www.trafalgar.com**

#TrafalgarInsider



*\$1735 saving per couple (\$867.50 per person) based on maximum 10% Early Payment Discount saving on European Supreme with premium cruise departing between 6 August - 10 September 2015 when paid in full by 18 December 2014. Conditions apply; see your local travel agent or visit www.trafalgar.com. TT2869

TRAFALGAR
see the world from the inside

LUXURY HELICOPTER TRANSFERS DIRECT TO MELBOURNE CBD \$274 PP
 heliexpress.com.au 03 9629 5099

Melbourne Airport or the CBD in 4 minutes flying time!

Travel Daily

First with the news

Monday 15th September 2014

Warm up in Tahiti with starwood Hotels and Resorts

Lim boosts Rex stake

REGIONAL Express executive chairman Lim Kim Hai has put his money where his mouth is, purchasing an additional 33,386 shares on market last Fri. The \$30,000 purchase boosts his stake to 18,514,016 shares.

VA axes grp commission

VIRGIN Australia has confirmed it will cease paying 5% agent commission on domestic, short-haul international & trans-Tasman (ticketed in New Zealand) group travel bookings effective 20 Oct. Commission on trans-Tasman point of sale Australia bookings is also being reduced to 4%. Changes were advised to industry partners on Fri and will also see a new direct consumer service fee of \$33pp applied to group bookings made via the VA Group Department. Agency partners will avoid the new direct service fee. Short-haul destinations included

are those to/from Australia, Cook Islands, Fiji, Indonesia, PNG, Samoa, Solomon Islands, Thailand, Tonga and Vanuatu. At this stage, international long-haul group air ticket sales are excluded from the change. "Virgin Australia has provided notice of the change to allow our partners time to consider and implement any adjustments in their operations and fee policies before the commission change comes into effect," Virgin said in a memo to travel agents. VA added that commission would still apply to group tickets issued before 20 Oct. A spokesperson for Virgin Australia told *Travel Daily* this morning the changes bring VA in line with "industry standards" and provides agents with greater control to set their own margins.

APT recruiting

APT is today advertising for retail, sales and flight desk travel consultants to join the more than 110 existing staff working in its Melbourne head office. For details of the opportunities, see the **last page**.

TRAVELMARVEL

Travel More

VIETNAM & CAMBODIA

FEATURING LAOS, BURMA & CHINA

2015/16

FLY FREE* EARLYBIRD SPECIALS

CALL 1300 300 036
 www.travelmarvel.com.au

APT
 Member of the APT family
 Australian Pacific Touring Pty Ltd ABN 44 004 684 619 TM11643

Trafalgar's real deal

TRAFALGAR is offering savings of up to \$1,735 per couple for bookings on its new 2015 Europe brochure before 18 Dec. The "Real Deal" campaign highlights Trafalgar's huge range of "Insider Experiences," with the new program also including Hidden Journeys for smaller groups and a selection of special solo traveller-friendly departures. Trafalgar is urging travel agents to utilise its new website (**TD Wed**) when dealing with clients, with the responsive site now powered by independent traveller reviews which ceo Gavin Tollman said "showcases the power of the change we have brought to bear in the guided holiday segment." See the **front cover page**.

Wong mini-brochure

HELEN Wong's Tours has rolled out a new "mini-brochure" with four budget tours through Laos, Cambodia, Vietnam & Myanmar, priced from \$3,190ppts incl air.

Today's issue of TD

Travel Daily today has seven pages of news & photos, including a front cover page for **Trafalgar** plus full pages from:

- AA Appointments jobs
- Travel Trade Recruitment
- APT recruitment ad

SCENIC TOURS

2016 ANTARCTICA

LUXURY PRIVATE CHARTER CRUISES

CLICK HERE to view brochure

OUT NOW

WIN a seat on a famil.

Become a New Caledonia specialist today
 www.learnnewcal.com.au

nouvelle calédonie
 Pacific heart

UK/Europe Earlybirds

Experience Europe your way by rail

Book a rail pass with a minimum value of \$300 and receive \$50 off!

viva! holidays
 viva life!

*Conditions apply

For more information visit www.qhv.com.au/agents

APT
UNFORGETTABLE
CANADA & ALASKA
2015

[CLICK HERE TO DISCOVER MORE](#)

Travel Daily

First with the news

Monday 15th September 2014

MORE SMILES PROMISED

**ECONOMY SPECIALS
TOPPED BY 34" SEATS**

الطيران العماني
OMAN AIR

VIRTUAL TOUR

STPC in MCT available for \$60 1300 730 484

Travel Partners conf

THE inaugural Travel Partners conference will take place at Sydney's Pullman Hotel Hyde Park on 01-02 Nov, with more than 150 participants expected from the group's mobile agents, affiliates, fully branded agencies, suppliers and head office staff.

Managing partner Jeff Hakim said the business had grown significantly in the last 12 months "as both agency owners and consultants look for a flexible, transparent low-overhead way to manage their travel business and receive greater rewards".

The conference, themed 'Connecting for Success - Make Every Connection Count' will also see the launch of the Travel Partners approach to online sales.

Recruiter into Qld

TRAVEL Trade Recruitment has taken its next step in expanding within the Australian travel recruitment space, today opening a new Brisbane office to service its increasing number of clients & candidates in Queensland.

The new office is located at Level 20, 300 Queen St - phone (07) 3023 5023.

VS appoints World Aviation

HELLOWORLD'S representation business World Aviation Systems (WAS) has been appointed as the General Sales Agent for Virgin Atlantic Airways in Australasia and South East Asia.

The appointment is effective immediately, and follows a "comprehensive tender process to identify a regional GSA," according to WAS group general manager James Vaile.

The move also sees long-time VS sales & marketing manager for Australia and NZ Gia Acitelli return to the carrier, after WAS named her as the airline's new Regional General Manager.

The appointment of a gsa follows the closure of Virgin Atlantic's local office earlier this year after the carrier suspended its flights between Sydney and

Hong Kong, as first revealed by **Travel Daily** (TD 04 Feb).

Currently VS operates from London to Hong Kong, Shanghai and Tokyo as well as a range of transatlantic destinations.

"The growth of travel in our region makes this a particularly exciting time for us to work closely together," Vaile said.

itravel into Hurstville

ROSEMARIE Church, the owner of Jetset Travel in Hurstville, NSW, has joined the itravel network founded by Steve Labroski.

Now to be known as itravel Hurstville, the agency operates a number of specialist group and leisure brands including dance tour operator Rosedale Travel.

Despite the switch, the agency is still listed on the Jetset website. itravel Hurstville is the group's 14th office.

HM to Madagascar

NEW twice weekly services to Antananarivo in Madagascar using Airbus A320s be launched by Air Seychelles, starting 03 Dec.

DestinationQ kick off

THE third DestinationQ Forum focusing on Queensland's tourism industry has begun today at the Sheraton Noosa Resort and the Outrigger Little Hastings Street.

Qld Premier Campbell Newman will be on hand for the conference.

BENCH INTERNATIONAL AFRICA

COMING SOON!
2015 AFRICA BROCHURE
1300 AFRICA (237 422)
benchinternational.com.au

f t YouTube

SWAN HELLENIC
DISCOVERY CRUISING

UNCOVERING ASIA SALE

Couples can SAVE up to 25%*
on the cruise fare
OR Singles pay
No Single Supplement*

Book by 30 Sep'14

[Click here to learn more](#)

Swan Hellenic is represented in Australia by Discover the World **ATAS**
*Conditions apply

DELTA

NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney* via Los Angeles.

For details, visit delta.com or call 1800 458 368.

Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

Our chefs' world-class credentials are revealed on every plate.

Holland America Line
A Signature of Excellence

[LEARN MORE >](#)



FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com/aus

Travel Daily

First with the news

Monday 15th September 2014



CELEBRITY CENTURY NOW ON SALE

Celebrity **X** Cruises®

Contiki refines ways to travel

CONTIKI has fine-tuned the way it categorises its trips, developing eight 'Ways to Travel' to clearly define the type and style of tour.

The list debuts in Contiki's new Europe Summer brochure for 2015/16, released last week and now on travel agency shelves.

'Discovery Plus' is the category used for Contiki's most inclusive tours which sit in a higher price point and tend to appeal more to mature demographics of traveller, managing director Katrina Barry told *Travel Daily* this morning.

Other categories include High Energy, In-depth Explorer, Easy Pace, Freestyle Camping, Sailing & Cruise, Festival & Short Breaks and Winter & Ski.

Within each section, clients can determine the style of travel they desire, ranging from central hotels to hostels or camping.

Barry said the new travel styles have been chosen to help potential clients select a tour that

best suits their travel needs.

Next year's program features 12 new tour itineraries and uncovers Morocco and Portugal on three journeys for the first time.

The new 25-day European Quest (part of the Discovery Plus range) is a standout, according to Barry, and operates from London to Paris, Bordeaux, San Sebastian, Barcelona, Nice, Cinque Terre, Florence, Rome, Venice, Prague, Berlin and ends in Amsterdam, priced from \$3,345 per person.

There are two new cruise options in the Eastern Med and Greece & Turkey, while a package has been built around the King's Day festival in Amsterdam.

Barry told *TD* Contiki's Preview brochure has received a "really strong response" from the trade since its launch in mid-Aug, with booking numbers "where we would hope they would be".

For more of the latest industry brochures, see **page six**.

TASCo Tanzania famil

DUE to a late cancellation, The Africa Safari Co. is urgently seeking to fill one last remaining spot on its Tanzanian Game Parks educational departing on 24 Oct.

The 11-day itinerary departs Arusha and includes a night at Singita Grumeti Sasakwa Lodge (normally US\$1,850pp per night) & priced at \$2,395ppts - email leanne@africasafarico.com.au.

EK up DAR frequency

EMIRATES is adding five new weekly services on the Dubai-Dar es Salaam route starting 26 Oct, complementing its existing daily frequencies to the Tanzanian city.

The new flights will be operated using Airbus A330-200s.

New wings at Fiji Link

A NEWLY leased ATR42-600 turboprop aircraft equipped with 40 seats has joined Fiji Link's fleet, flying domestically & regionally.



Window Seat

AVIATION safety is no joke, but some people still don't get it.

A Southwest Airlines flight from Seattle Tacoma to Denver was delayed last Thu, which of all days was September 11, due to a passenger renaming his wi-fi hotspot as "Bomb on Board".

ABC News reported the signal was renamed "Bomb Location 19E" before being changed again to refer to the physical attractiveness of the cabin crew.

The pilots noticed the hotspot names and decided not to take the chance it was a joke, with authorities tracing the signal and detaining the man.

All bags on the flight were offloaded & rescreened before the plane started its journey.

The man was reportedly still in custody as of that evening, with no details of his charge public.

AIR MAURITIUS STOPOVER

FREE AS A BIRD!

**ONE FREE NIGHT
IN MAURITIUS***

▶ Click to find out more

Fly Air Mauritius to **South Africa, Kenya** or **Europe** and enjoy a **FREE** stopover in Paradise

www.airmauritius.com

*Terms & Conditions apply


AIR MAURITIUS



The legacy continues...



IT IS now just over 12 months since Aussie travel icon, journalist and author Bill Peach died, but the company he founded is going from strength to strength.

Bill Peach Journeys has released its 2015 Aircruising brochure, as well as the 2015 Luxury World Journeys program, with managing director Jan Musgrave saying both feature a perfect mix of incredible small group touring and dining experiences.

The Aircruising Australia and NZ program continues, with outback itineraries pretty much unchanged from when Peach himself created them 30 years ago, but this year it has also been expanded to include Africa.

Bill Peach's fully inclusive private aircraft journeys incorporate luxury accommodation and upmarket experiences, with the Africa program taking in Kenya, Tanzania and a new 13 day trip through Namibia and Botswana.

Musgrave told **TD** while demand for the traditional product was robust, the company has also seen "dramatic growth" in its

short break products such as Christmas and New Year packages which are very popular.

Another example is an exclusive four day Sydney experience with singer Andrea Bocelli, while a recent Christmas in July experience at Tasmania's luxury Saffire Lodge was also a success.

It's not just "air" cruising - Bill Peach also works closely with Silversea on some ocean products, with the Bill Peach passengers undertaking exclusive shore excursions hand-picked by the Bill Peach team.

There's also been growth in the group's tailor-made portfolio, which appeals to a younger demographic with FIT product available in Chile, Argentina, Burma, India, Morocco and more.

More info 1800 252 053.

DL adds San Antonio

DELTA Air Lines will launch a new double daily Embraer E175 service between Los Angeles and San Antonio in Texas, with GDS displays showing the new route debuting effective 07 Apr 15.

EK demand for MRU

EMIRATES has brought forward the planned launch date for its second daily A380 superjumbo flight between Dubai & Mauritius (**TD** 04 Jul) from 01 Dec to 26 Oct.

EK boosts Jetstar codeshare

EMIRATES will add codeshare services to Uluru as part of an expansion of its codeshare and frequent flyer relationship with the Jetstar group, which will add five new routes to the pact.

Effective 26 Oct, the agreement adds Jetstar flights to Ayers Rock from Melbourne, as well as Christchurch to Wellington in NZ.

Three new south-east Asian destinations will also be added via Jetstar Asia flights: Medan in Indonesia, Penang in Malaysia and Yangon in Myanmar.

The move follows last week's revelations that members of EK's Skywards loyalty scheme can also now earn Miles (**TD** Tue) when they book Jetstar Starter Plus,

New Sabre tech buy

TRAVEL technology firm Sabre Corporation has announced the takeover of hospitality industry tech business Genares, however terms of the deal were withheld.

The company operates central reservations systems for 2,300 independent and chain hotels around the world.

Under the deal, employees of Genares will transfer to Sabre Hospitality Solutions, which looks after reservations for 18,000 hotels in 157 countries.

Starter Max or Business Max fares on international routes as well as domestic flights if they connect with an international service.

EK passengers on Jetstar are offered food and beverage options plus the same luggage allowance they would have on EK.

More Galactic delays

VIRGIN Galactic has pushed back its first commercial space service on SpaceShipTwo to early 2015 due to further challenges with its rocket engines.

CEO George Whitesides said the company was keen to get its more than 700 signed customers into space as soon as possible, but said safety was paramount over meeting timelines.

Bench volunteering

ESCORTED Africa touring firm Bench International has launched its first volunteer travel programs in Kenya & Tanzania, departing in Nov 2014 and Feb next year.

Two itineraries to the Rukinga Sanctuary near Mombasa and the Mwambani Village in Tanzania are currently scheduled, priced at \$2,300pp land only.

Programs are aimed at those over the age of 26, with trips for school groups to follow shortly.



HAWAI' FAMILY
HOLIDAY GUIDE

Family trips & child-friendly activities in Hawai'i

DOWNLOAD NOW

Abercrombie & Kent

Product Manager

Here is an exciting opportunity to join the Australasian Head Office of international travel company, Abercrombie & Kent, widely regarded as the leading luxury travel company in the world. Based in South Melbourne, this opportunity is for a Product Manager. Abercrombie & Kent believes in designing the most inspiring travel experiences in a personalised, intelligent style throughout the world. Our mission is to provide travel that enhances and changes lives.

We are seeking a highly motivated **Product Manager** with sound knowledge of Africa, India and the Indian Ocean. Applicants should have the following attributes, creativity in product design, attention to detail, the ability to multi-skill and problem solve, organisational and analytical skills. Contact A&K for a full Job Description.

Please submit your CV by email to Leigh-Ann Farrant at lafarrant@abercrombiekent.com.au by Monday 22 September.

Wake up in Kimberley

CHANNEL 7 breakfast program *Sunrise* has today broadcast its first of five days of live weather crosses by Edwina Bartholomew from the Kimberley region.

The week-long promotional adventure in the region is being hosted in conjunction with APT, Tourism Western Australia and Australia's North West Tourism.

Over the week, Bartholomew will also visit Broome, the Gibb River Road and take a flight over the Bungle Bungle Range.

Turtle resorts merge

GOLD Coast family resort Turtle Beach has merged with the Turtle Bay Resort next door after acquiring its management rights.

The Mermaid Beach property will now absorb its neighbour, increasing the size of Turtle Beach to over 400 rooms, and follows a multi-million dollar renovation.

Key trip influences

TRAVELLERS respond well to a hotel listing with plenty of photos and a high level of management response to reviews, according to a TripAdvisor for Business study.

The study looked at the factors influencing a user's decision to book with a particular property, carried out by looking at click rates and booking inquiry levels.

It found a property would be 21% more likely to be booked if management were involved in responding to reviews by guests, both positive and negative.

Properties with access to 100 or more photos online fared 238% better in terms of luring bookings compared to a property with no photos of facilities available.

Total number of reviews posted also played a part in a high rate of customer engagement.

&Beyond renovation

BESPOKE travel firm &Beyond has announced the reopening of &Beyond Sandibe Okavango Safari Lodge this month after an extensive rebuild.

It is based in Botswana's wildlife-rich Moremi Game Reserve.

Evergreen boosts Africa options

EVERGREEN

Tours released a second brochure for 2015 in the space of a few days last week, unveiling a four tour Africa guide.

General manager Angus Crichton says Evergreen's foray into Africa has steadily built traction since its debut three years ago.

"The perception in the market place is that Africa is very expensive and they are expecting to pay prices around \$500 a day.

"But we've managed to rein prices in, yet still develop a very good program that is rating very highly with guests," he said.

Evergreen Tours' base itinerary is an 18-day Southern Africa and Victoria Falls that is priced from a competitive \$360 per day.

Past passenger survey responses positioned Evergreen's Africa program in the top echelon in terms of its product line up.

He said competitor itineraries tend to have clients fly between Port Elizabeth & Kruger, whereas



Evergreen takes the scenic route travelling by road from Durban via Cathedral Peak and Swaziland.

"We are prepared to spend a little bit more time in areas that not everyone goes and visits."

In 2015, Evergreen has jacked up its number of departures in Africa by 35% to cater for demand.

New in 2015 is a cruise on the *Pride of the Zambezi* river vessel near Victoria Falls and Elephant Valley, incl in the 20-day itinerary.

Guests spend two nights aboard the five-berth boutique ship which, due to its intimate size, is capable of getting up close to the banks of the shore where wildlife such as elephants, buffalo, hippos and big cat frequent.

"*Pride of the Zambezi* provides just another way of seeing Africa," Crichton added.

The program also features a 10-day tour through Kenya's National Parks which can be tacked onto the core 18-day journey.

Bookings made before 31 Jan can save up to \$1,150 per couple.

See evergreentours.com.au.

Agent tour to Burma

SELECTIVE Tours is operating a special educational 10-day tour for travel consultants interested in visiting Burma to learn more about the country.

Departing from Yangon on 20 Jan 2015, the tour will also visit highlights of Mandalay, Bagan and Inle, with the land-only tour priced at \$2,700ppts.

Agents can register their interest and receive more details on the itinerary for the trip by emailing info@selectivetours.com.au.

Seinfeld back in Vegas

LEGENDARY comedian Jerry Seinfeld will perform two shows at Caesars Palace Las Vegas on 26 & 27 Dec, with tickets now on sale, Discover the World advises.



BUSINESS DEVELOPMENT MANAGER NEW SOUTH WALES / ACT

An exciting business development opportunity exists with Travellers Choice, Australia's leading independent travel group. This role is suited to an energetic self-starter, with strong industry relations, diverse business development experience and excellent communication skills. You'll work as a trusted and integral team member reporting directly to the Chief Executive Officer and responsible for developing the group's membership network and preferred supplier sales in New South Wales and the ACT.

Key responsibilities include development of the member network, maintaining preferred supplier relations, providing support and promoting sales and marketing activity amongst member agents, and contributing to achievement of the Company's strategic objectives.

Our fast-paced and supportive environment will offer you lots of benefits, including a competitive salary, a friendly team and flexible working arrangements. This is a challenging role that will deliver great rewards to the right applicant.

Applications should be addressed to Christian Hunter, Chief Executive Officer on ceo@travellerschoice.com.au

2015 Mauritius Earlybird Offer

Book by 30
September

Companion

FLY FREE*

Just pay taxes

when booking a 5 star 14 day Mauritian Discovery package.

*travel dates and conditions apply. Lic TAG1291

1800 624 268

www.beachcomber.com.au



Fosun raises Med bid

THE Club Med ownership saga has taken a new twist, with Chinese investment arm & current Club Med majority shareholder Fosun Int'l lodging a higher bid.

Fosun has offered a further €1 per share on top of a bid by Italian businessman Andrea Bonomi, valuing the firm at €839m.

Under French corporate takeover rules, Bonomi now has one month to counter the offer.

Qantas charity flight

NORFOLK Island was the destination for the annual Qantas Pathfinders Charity Flight, which took place over the weekend.

Best-selling author Tara Moss hosted the journey, held to raise funds for the Royal Institute for Deaf and Blind Children.

The day began with champagne breakfast on a QF B737-8 aircraft donated for the day by Qantas, with the group then spending the day visiting attractions on Norfolk Island including Burnt Pine town.

To make the day possible, crew volunteer their time, landing fees are waived and fuel is donated, with proceeds from all \$950 tickets going to the Institute.

Air NZ Dreamliner now in service



PERTH Airport welcomed the arrival of Air New Zealand's first 787-9 *Dreamliner* flight on the Auckland-Perth route on Fri night.

The all black aircraft will operate on most services from Auckland to Perth before becoming a permanent fixture from 15 Oct.

The 787-9's arrival also brings the Air New Zealand SkyCouch product to the Western Australia market for the first time.

"We are delighted to welcome the first *Dreamliner* to Perth Airport and to become one of the first destinations in the world to be regularly served by the Boeing 787-9," PER executive general manager corporate affairs Fiona Lander said following the landing.

NZ chief flight operations officer David Morgan was onboard the flight and is **pictured** above flanked by crew members.

a member of



helloworld – Lane Cove
Now hiring

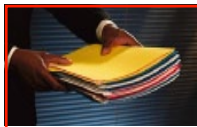
We require the services of a senior Travel Sales Consultant to join our vibrant team.

You would be working in Australia's most awarded retail travel agency. The remuneration package is most attractive and well above the industry average.

You need to be highly motivated, and possess relevant industry qualifications as well as at least 3 years front line office sales experience.

All enquiries will be treated with the strictest confidence and should be directed to: Debbi Ashes: 0419 418666 or Email: debbi.lanecove@helloworld.com.au

Brochures of the Week

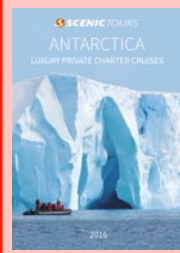


WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Insight Vacations - Europe 2015-2016

Fourteen new Premium and Gold itineraries & a raft of new Signature Events in Europe have been introduced by Insight Vacations as part of its latest offering. After a strong response from guests, the concept has been expanded across all itineraries. Guests can interact with locals and enjoy experiences an independent tourist would never find. These include trying world class gelato, cooking demonstrations, meeting husky racing dogs & more. A total of 113 journeys are on offer in the 2015 guide.



Scenic Tours - Antarctica 2016

New itineraries and extensions have been launched for guests keen to see the frozen southern continent in 2016. A third private charter voyage will be operated, with Scenic chartering both of Ponant's *Le Boreal* and *Le Lyrial* vessels at different times during the season. An expanded land touring program offers an itinerary allowing guests to spend three nights at Iguazu Falls. Further, two new tours take in the Amazon and Galapagos, while Peru tours now also include a visit to Lake Titicaca.



AAT Kings - Australia 2015-2016

The latest guide for travel agents has been designed by travel agents, with the trade engaged by the tour operator to offer them what they really want. The result is a guide jammed with nearly 60 multi-day escorted itineraries, day tours and short breaks. Among the new day tour additions is an indigenous walking tour of Fremantle, learning cooking tips from Maggie Beer and exploring Melbourne's laneways. New walking tours, rail adventures and cruise options are also available.



APT - Vietnam and Cambodia 2015/16

A brand new rivership - the *RV AmaDara* - will join the *RV AmaLotus* to allow APT to increase its Mekong program to meet strong consumer demand. As such, departure dates have been increased, with 2014 prices on selected 2015 cruises, and 11 brand new itineraries. APT is also boosting its range in Laos, Thailand and China, allowing guests to more easily extend their holiday to include these countries. The 94-page guide details deck plans for both of the luxury ships as well as onboard features.



Kirra Holidays - New Zealand Guided Walks 2015

Travellers can enjoy a scenic and leisurely experience of New Zealand or an active, immersive adventure both on foot & on two wheels. The new Guided Walks brochure offers experiences including a guided walk through the isolated Fiordlands through to multi-day cycling tours and a relaxing afternoon kayaking trip. Itineraries can be tailored to suit, with many different activities, just a few or a totally relaxed, quiet getaway.



Evergreen Tours - South America 2015

Antarctic cruising options have been expanded for 2015 with a second option on offer. A 14-night voyage on the *Celebrity Infinity* has been added alongside a 10-night trip on the *MV Sea Adventurer*. Patagonia can also be explored by cruising along with the Chilean Fjords, the Amazon River and Galapagos Islands. On land, the company's top selling 20-day Best of South America itinerary returns as one of many options. Many "You're Invited" bonuses are also offered including a visit to a Sacred Valley school.

Vistara launch delay

INDIAN full-service startup airline Vistara could be delayed in its launch by up to two months as it awaits final regulatory approval to commence operations.

The joint-venture between Singapore Airline and Tata Group is yet to take delivery of its first Airbus A320, which must also be painted prior to flying to India.

Vistara is also yet to submit its operational and safety manuals to Indian aviation authorities, a process tipped to take months.

According to the *Economic Times of India*, the carrier is now looking at a launch date in Dec.

New SA drive routes

FIVE new self-drive touring routes have been introduced to the state by the South Australian Tourism Commission.

The suggested itineraries each offer different elements of the state, ranging from food & wine, outback, ocean seascapes, coastal seafood and the Murray River.

Details on attractions accessible on each are available to view at www.southaustralia.com.

App for NT road trips

THE Northern Territory Govt has issued grants of \$35,000 and \$45,680 to assist the development of two new tourism ventures.

A self-guided drive app covering an 1,800km stretch of the Stuart Highway from the SA border to Darwin will launch next year, alongside authentic experiences on a working Uluru cattle station.

Agents on the go in Thailand



ON THE Go Tours recently hosted a group of Flight Centre Travel Group agents from around the world on an inspiring family through Thailand.

The group explored the ancient ruins of Sukothai, grand palaces, historic WWII sites, lively streets in Bangkok and much more.

Highlights of the itinerary included bathing elephants at the Elephant Conservation Centre in Chiang Mai, a visit to Hellfire Pass (where POWs dug through a mountain often using only their bare hands), a stay in a floating

jungle raft hotel and more.

Pictured at the Grand Palace, Bangkok, back row from left are Lena Nielson, OTG business development manager; Nat Brierly, Flight Centre (FC) Marion Red; Elke McFarlane, FC Rozelle; Katherine Latter, Corporate Traveller Brisbane; Lauren Perrow, Escape Travel Bendigo; Emma Gamble, FC South Dunedin; and Michelle Morgan FC St Ives.

Front row: Lee Sataporn, OTG guide; Elenore Merry, FC Park Royal West Vancouver (Canada); Helen Easton, FC West Lothian (UK); Milly Beighton, FC Wimbledon 2 (UK); Stuart Beveridge, FC Kenilworth (South Africa) and Rebecca Rae, FC Belmont Forum.

WN plotting BWI-SJO

US LOW-COST carrier Southwest Airlines has sought approval from US regulators to commence new daily services between Baltimore Washington Int'l and San Jose, Costa Rica starting 07 Mar.

Flights are expected to be operated using Boeing 737-700s.

China Ready in Fiji

A BEST Practices scheme of how to appeal to Chinese travellers has been implemented by the InterContinental Fiji Golf Resort.

The property's 'China Ready' program has seen staff offered basic Chinese language courses, traveller characteristics and an awareness of Chinese customs.

AHL goes to the flicks

SHORT-FILM festival Tropfest has signed a new three-year partnership with the QT Sydney Hotel and Moonlight Cinema.

Under the deal, the event will be screened live at Moonlight Cinemas in Melbourne, Adelaide, Brisbane and Perth.

Special accommodation rates will also be offered for festival-goers at QT Sydney, Rydges World Square & Rydges Sydney Central.

Tropfest 2014 is scheduled to take place on 07 Dec in Sydney's Centennial Park.

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q11: On which island are the spectacular Mele Cascades located?



Terms & conditions

Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Ad Ventures in Paradise

GRAND
Vanuatu

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Sean Harrigan and Lisa Martin

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily CRUISE Pharmacy DAILY

Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Jenny Piper and Barry Matheson

Email: info@traveldaily.com.au

Travel Daily TV

business events news

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

DISILLUSIONED WITH THE "BIG SMOKE"?

BUSINESS DEVELOPMENT MANAGER MELBOURNE - SALARY \$90K PLUS

Successful Corporate Travel Management Company is seeking a corporate sales executive with a proven track record securing new SME clients. If you are seeking a change of pace and wish to join an organisation that hold a strong position in the corporate travel market, you can not go past this rare opportunity. Using your strong negotiation and relationship building skills, you will target new SME business. Lucrative salary package on offer.

*** NEW ROLE ***

SENIOR OPERATIONS MANAGER SYD - EXEC SALARY PACKAGE \$\$

These roles are far and few between these days. You will be required to lead and develop your team of leaders, managers and supervisor to exceed service levels within this call center environment. We are looking for someone who has worked in a true call center environment leading a large team. You will need to be organized with strong problem solving skills with strong project management skills. Executive travel package is on offer, interviews commencing now.

MOVE TO A LUXURY BRAND

NATIONAL BDM ACCOUNT MANAGER SYDNEY - EXEC SALARY PACKAGE

This fantastic new role has a vacancy open with your name on it. Looking after the Australian market, you will be self-motivated and utilise your strong negotiation and contracting skills to qualify opportunities and increase sales, growing sales revenue and build strong ongoing relationships with key industry personnel. Your friendly personality, presentation skills & creative ability is required here.

SERKO ONLINE IMPLEMENTATION

PROJECT & IMPLEMENTATION MANAGER PERTH - SALARY PACKAGE \$70K

Global corporate TMC is currently seeking an expert online support consultant to join their implementation team. Joining this leader in the corporate travel management field, you will be responsible for coordinating and executing the implementation of the online booking tool to new clients. In addition to training clients and internal staff on the OBT, you will create user guides and act as overall support. Experience with OBTs at a support level is essential.

NEW AUSTRALIAN OPERATION OPENING

TRAVEL OPERATIONS MANAGER MELBOURNE - SALARY TO \$95K PACKAGE

Rare opportunity exists for an Operations Manager experienced in the day-to-day running of a successful travel company. This global travel company provides a service like no other, and with an exclusive high end client base located across the world, your team of consultants will be responsible for their travel and lifestyle needs. Experience managing a successful travel operation is essential, together with high end product knowledge.

YOU CAN'T WORK WITHOUT TECHNOLOGY

CLIENT SERVICES EXECUTIVE SYDNEY - \$70K PACKAGE

Are you an escalation expert? This award winning GDS company is looking for your analytical and technical skills to join this growing department. You will be customer service driven, have the ability to multi task, resolve issues and have a thorough understanding of back office functionality. This is an exciting step-up from a support role! Don't miss out on this outstanding opportunity.

TAKE THE STEP ACROSS TO CORPORATE

BUSINESS DEVELOPMENT EXECUTIVE MELBOURNE - SALARY POTENTIAL \$70K - \$90K

Continuously seeing growth in their corporate travel arm, this global travel company is seeking motivated business development managers to join their progressive team. You will identify and secure new SME business through proactive sales activity and create, develop and maintain strong relationships. This is your chance to showcase your skills and move to a leading travel company that can offer ongoing career advancement and progression.

WORK FOR AN INDUSTRY LEADER

ONLINE IMPLEMENTATION MANAGER BRISBANE - 6 MONTH CONTRACT \$75K PRO RATA

Your expert Serko skills and previous corporate travel experience will be highly regarded when you join this growing and innovative travel leader. This initial 6 month contract will see you work closely with internal and external clients in implementing the company's online booking tools for new and existing accounts. Liaising with senior management, you'll be able to identify areas for system improvement and product development.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

CONTACT OUR NATIONAL TEAM TODAY ON: 02 9231 2825

OR EMAIL YOUR CV TO: executive@aaappointments.com.au

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com/aus



Our Brisbane office is now open, pop in to meet one of our consultants today!
300 Queen St. (07) 3023 5023

Online Travel Consultant

Brisbane CBD, To \$55K PKG, Ref: 1161PS1

Do you want to move away from face to face consulting? If you enjoying working predominantly on email and over the phone within a team environment, then this role may be the fresh challenge you have been looking for. Suitable candidates will be Galileo trained and able to work shifts from 0700 – 2000 with weekends 9-5 on rostered once a month. Full ticketing training will be given to the right consultant, apply to join this fun and relaxed team today!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Sales Representative

Sydney, \$Competitive, Ref: 1154SJ2

This is a great opportunity to step into an on the road position as a sales rep for a leading touring company! If you have business development experience within the travel industry or a proven sales record this could be the role for you. I am looking for a candidate who knows the travel market well and someone who can network, train and help increase my clients market share. A fantastic benefit package and an amazing opportunity to get out of the office and on the road.

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

Online Leisure Travel Consultant

Melbourne, \$50k, Ref: 1305KF1

We are in search of a fantastic travel consultant who is looking for the next step in their career. If you are an experienced travel consultant that wants to step away from face to face consulting and wants to move to a boutique online travel company, who offers outstanding service and luxury products to its clients. If you are an experienced travel consultant and love arranging all aspects of holidays and travel for your clients this is the rare role you have been waiting for!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Hotel Head Chef

Perth, \$85K, Ref: 1303LB1

This luxury hotel in Perth is currently on the lookout for their next Head Chef to join their innovative team! The perfect chef will have ideally worked within a 4-5 star hotel previously with the ability to bring a high level of energy to the role. Your culinary knowledge will be vast, including banquet experience, functions and menu design. A generous salary package is on offer along with hotel benefits & car parking on site. Bring your fresh ideas to this exciting role!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Sabre Ticketing Consultant

Gold Coast, \$DOE, Ref: 1313PS1

Are you an experienced Sabre Ticketer? Do you love working out complex fares and have the ability think outside the box? If you are able to work autonomously in a fast paced, high volume environment with a high level of accuracy this could be the opportunity you have been looking for! The ideal candidate will come from a consolidator or airline background but other sabre ticketing candidates will be considered. A rare centrally locally Gold Coast Monday – Friday role!

For more information please call Peta on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

South Sydney, \$38,000-\$50,000 Plus Incentives, Ref: 0890MB1

Don't miss this rare opportunity to work closer to home and escape the daily commute. We are looking for an experienced Travel Consultant who is looking for their next challenge but wants to stay closer to home. Work for a well-established company in a picturesque area of the Sutherland Shire that you can be proud to bring your clients to. No two days will be the same with a mix of face to face and over the phone consulting with the potential for some marketing in the mix.

For further information please call Marissa on (02) 9113 7272 or click [APPLY](#) now

Assistant Retail Travel Manager

Melbourne, \$Competitive, Ref: 1325MD1

Minutes from the CBD in a great location, if you are looking for a career change and would like to get your work life balance back, read on! As there is potential for advancement into management we need candidates to be extremely focused, ambitious, have strong airfare & product knowledge and willing to go the extra mile for clients. Successful candidates will be rewarded with generous salary package, Monday - Friday hours and perks that come with working in the travel industry!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Travel Consultant

Adelaide, DOE, Ref: 1309LB2

Join a great team and earn fab incentives with this rapidly growing travel agency in Adelaide CBD. Currently there is a fantastic opportunity for an experienced Travel Consultant with at least 1-2 years' experience in a similar role, looking to expand on their knowledge and grow their career! You will be a part of a fun and dynamic team working with both domestic and international product. Ideally you will have Sabre GDS experience and love hitting sales targets.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

Bring your passion for travel to a career with APT



APT IS HIRING!!!

Imagine working for a company that makes life long dreams come true, here's your chance!

Due to significant growth we are now seeking Travel Professionals to join us in our Head Office based in Cheltenham, Melbourne. Within our Customer Service Centre we have over 110 staff spread over 4 departments and this number is continually growing! We are now seeking retail, sales and flight desk travel consultants for the following departments:

Retail Reservations:

This is the largest team within the CSC and deals with our valued travel agents, ensuring they have all the information and tools to book our exciting destinations around the world.

Customer Sales:

This specialised team who offers a personal experience for our direct customers to make their holiday dreams become a reality.

Flight Desk:

This is the go-to team filled with consultants who are passionate about all things Air. They are here to assist the CSC with flight bookings and queries and make sure that the best flight option is always provided.

What can you expect working at APT?

- Flexible working arrangements
- Family friendly
- Sell exciting destinations from Antarctica to Zambia
- Vibrant team and culture
- Ongoing training and development
- Career growth and opportunity
- \$\$\$ incentives
- Famil opportunities
- Fun days
- Team building activities
- And much, much more!!!!

In these exciting roles, you will be part of great teams with a fantastic culture and have access to the many staff benefits that APT offers including discounted travel on APT products and ongoing training opportunities.

Plus, you'll get to work for an Australian-owned travel company who is as passionate about delighting our travellers as we are about the beauty of the places that we take them to explore. This passion, along with a profound respect for ourselves, our workmates, our customers, our community and our environment, has seen APT establish a position as one of the world's leading travel companies.

If you want to work for a company that is truly interested in your career, well-being and is growing rapidly, then please visit www.aptouring.com.au/about-us/Career-Opportunities or call 03 8526 1778.

