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First with the news

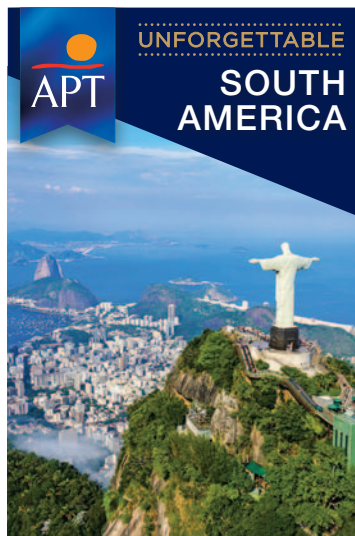
Wednesday 17th September 2014



TravelBulletin offer

THE first edition of the new look *travelBulletin* will be distributed to subscribers across the industry starting this Fri, so watch your mailbox for the Sep issue.

See the **front full page** for details of a special launch offer.



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SriLankan c'share for QF

QANTAS and SriLankan Airlines have today announced a new codeshare agreement (**TD** breaking news) which is expected to further build Australian visitor numbers to Sri Lanka.

The new codeshare will see the UL code placed on Qantas flights to Singapore from Sydney, Brisbane and Melbourne, while QF will codeshare on UL metal onwards to Colombo.

Qantas already codeshares on Emirates flights on the Singapore-Colombo route, with the new pact meaning it will be able to offer morning and evening codeshare departures from SIN.

QF foreign update

QANTAS today revealed that its foreign ownership has increased to 44.7% effective 25 Aug based on the most recent reconciliation.

It is a 1% increase on the former level, with ASX listing rules requiring Qantas to provide an update when foreign ownership levels change by more than 1%.

What an issue!

Travel Daily today has nine pages of news and photos, including a front cover page for **travelBulletin**, a page of photos from **Sunshine Coast Destination Ltd** and full pages:

- AA Appointments jobs
- Consolidated/MH promo
- APT recruitment ad

As well as tourism opportunities, the pact gives enhanced connectivity to the "sizeable Sri Lanka expatriate community," according to Sri Lankan head of commercial Mohamed Fazeel.

UL also offers codeshare flights to Colombo ex Australia via Kuala Lumpur in partnership with Malaysia Airlines.

Qantas executive manager international sales Stephen Thompson said the move delivers on the airline's partnership strategy to increase its presence in growth markets, further leveraging Singapore as a hub for customers across Asia.

SriLankan Tourism recently flagged a significant push into the local market, with a number of operators from Colombo participating in the Travel Industry Exhibition (**TD** 22 Jul).

Katy Perry incentive

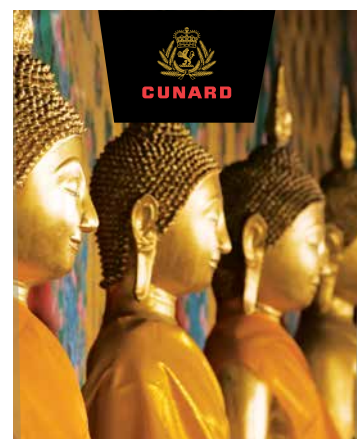
QANTAS is encouraging agents to make bookings for businesses registered with its Aquire SME loyalty program, with the consultant who makes the most eligible bookings before 30 Sep to win a travel package to see Katy Perry in Sydney including tickets, flights and accommodation.

New businesses that join the Aquire program before the end of the month will also receive 5,000 Aquire points, with a double points offer also available.

To participate, **REGISTER HERE**.

More shares for Lim

REGIONAL Express executive chairman Lim Kim Hai is continuing to accrue shares in the carrier, with an ASX notice yesterday confirming he bought a further 40,000 Rex shares on the market on Mon this week.



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Wednesday 17th September 2014

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Sth Africa defers kid policy

SOUTH African Airways has hailed a decision by the South African Government to defer controversial measures which would have required travellers to the country to carry original birth certificates for accompanying children aged under 18.

SAA country manager Tim Clyde-Smith told **TD** this morning he believed the rapid introduction of the policy would have had a "monumental" impact on tourism to South Africa.

The plan was flagged a few months ago (**TD** 25 Jul) and was set to be implemented on 01 Oct.

However overnight, South Africa's Home Affairs Minister Malusi Gigaba announced that the regulations had been deferred until 01 Jun 2015.

The move means that where children are travelling with only

one parent, a requirement for a legal affidavit granting permission has also been postponed.

The deferral follows several months of fervent lobbying by industry groups such as IATA and the Association of South African Travel Agents (ASATA) who have warned of massive confusion.

Clyde-Smith said the review "will provide the opportunity to put in place a broader education program to ensure the travelling public are not inconvenienced".

ASATA ceo Otto de Vries said he was pleased that industry concerns had been heard, and flagged further engagement as the government reviews the policy under a joint task force with industry to identify international best practice.

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Gogo wins VN deal

INFLIGHT internet specialist Gogo has been awarded a contract by Vietnam Airlines to provide inflight connectivity on the carrier's fleet of Boeing 787s and Airbus A350 aircraft.

AF Alitalia codeshare

AIR France and Alitalia have launched a significantly expanded codeshare agreement, under which the AF code will appear on most of Alitalia's transatlantic routes including flights ex Rome to Boston, Chicago, Los Angeles, Miami and Toronto.

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NAB claims travel card first

NATIONAL Australia Bank this morning launched new capabilities for its Traveller Card, allowing users to manage up to ten currencies loaded onto the card through internet banking while on the road.

NAB gm digital Todd Copeland claimed it was the first time an Australian bank had linked a travel card to its internet banking platform in real-time.

The enhancements work with mobile devices such as tablets and smartphones, and also allow customers to view balances and transaction history as well as transfer funds between different

currencies while abroad.

“Being able to open up your internet banking and handle all your Traveller Card needs on-the-go is a great tool for our customers, and gives them more time to spend on their holiday,” Copeland said.

NAB is also waiving the initial load fee of 1%, and after the trip customers can “cash out” their cards online but keep the card live to use again in the future.

Previously, reloading NAB Traveller Cards overseas required slower BPAY payments and further authentication steps.

More Texas for DL

DELTA Air Lines is further expanding its flight links between Los Angeles and Texas, overnight announcing new routes to both Austin and Dallas - just two days after also confirming San Antonio services (**TD** Mon).

From Nov, Delta will operate four daily LAX-DFW services, triple daily LAX-Austin flights and double daily operations from LA to San Antonio.

Carlson appointment

CARLSON Rezidor Hotel Group has announced the appointment of Sandy Russell as its vice president, commercial operations Asia Pacific.

Canadian-born Russell has 21 years hospitality experience including 14 years with Carlson Rezidor in sales and marketing.

To be based in Singapore, she will report directly to the group’s Asia-Pacific president, Thorsten Kirschke.

IATA WPS2014

MORE than 700 delegates from airlines, GDS and technology providers are expected to attend next month’s IATA World Passenger Symposium, set to take place in San Diego 15-17 Oct.

It’s the fourth annual WPS, and this year’s event is themed “From Exclusivity to Commodity: Is Flying Still Glamorous?”

It will focus on how industry collaboration can trigger innovation and drive value for the benefit of air travellers.

UK-China bilateral

CHINA and the United Kingdom have signed a new bilateral aviation agreement which is set to see flights between the countries increase.

Previously, passenger services were restricted to a maximum of 31 weekly return flights serving up to six destinations.

The new pact will increase the allocation for each country to 40 direct flights in each direction to nine destinations, as well as boosting codeshare possibilities.



Window Seat

VISITORS to Chongqing in China are flocking to view a new attraction, after a property manager set up the “first mobile phone sidewalks” in the country.

Special signs (**pictured**) create a separate lane for commuters who are too engrossed in their smartphones to watch where they’re going.

“There are lots of elderly people and children in our street, and walking with your cellphone may cause unnecessary collisions here,” said a spokeswoman for property owner Meixin Group.

Tourists are snapping pictures of the signs (**above**), while those using cellphones “of course have not heeded the markings on the pavement.

“They don’t notice them,” the spokeswoman said.



New Tunisia tax

AUTHORITIES in Tunisia will introduce a new departure tax, with the 30 dinar fee to be payable in cash at the airport or cruise terminal from 01 Oct.

Morrison flags visa review

FEDERAL Immigration Minister Scott Morrison has confirmed a major review of visas and other border taxes and charges, with a view to making the system work more efficiently.

He said that under the former Labor government the charges skyrocketed, but without any proper policy framework, according to the *Financial Review*.

Any changes will be "revenue neutral," Morrison said, but the review will "provide the opportunity to align the border fees, charges and taxes regimes with the practices of business resulting in more secure and efficient borders".

The Australian Customs and Border Protection Service will work together with the departments of Immigration and Agriculture on the review, which will also involve extensive industry consultation.

"We want to hear from those who travel and trade across the border on how we could improve

the current charging regime," Morrison said.

As well as visa charges, the review will look at costs to importers and exporters and may incorporate the \$55 Passenger Movement Charge which has been the subject of extensive lobbying by AFTA and the TTF.

UA expands tarmac chauffeur transfers

UNITED Airlines has added its Mercedes-Benz "tarmac transportation service" to Denver International Airport, meaning it now offers the option for its top frequent flyers at all of its hub airports across the USA.

The service sees UA staff meet customers at the aircraft, escort them to a waiting vehicle and drive them across the tarmac to their connecting flight.

UA's tarmac transfers are also available in Chicago, Houston, Newark, San Francisco, Los Angeles and Washington Dulles.

Tassie TravelManagers all smiles



TRAVELMANAGERS recently conducted a round of state-based face to face training sessions on fares and ticketing, with the Tasmanian group above hosted at a workshop in Hobart.

Executive gm Michael Gazal said the initiative followed feedback from Personal Travel Managers, who wanted updates due to the complexities of ticketing and ever-changing fare rules.

TravelManagers fares & ticketing manager Jose Canas facilitated the sessions which also took place in Sydney, Melbourne, Perth, Adelaide and Brisbane.

The Tasmanian workshop also included a session on financing and budgets, a presentation on time management and a Tramada Next Gen discussion.

Pictured above after the Hobart event are Sally Gourlay, Anna Bayley, Samantha Temple, Jose Canas, Kirsty Whittaker, Melanie Whyte, Sheridan Wilson, Christina Millington and Anneli Williams.

EY boosts KE pact

ETIHAD and Korean Air have boosted their cooperation, with the EY code to be placed on KE flights ex Seoul to five ports in Japan and Korea to codeshare on Etihad services from Abu Dhabi to Athens and Riyadh.

A Chengdu Christmas

TWO Finnish companies - Lappset Group and Santa Park - are exporting their unique "Christmas Experience" know-how to China, signing a strategic partnership agreement with Chinese amusement park operator Floraland Tourism Investment to develop a Santa-themed attraction in Chengdu.

Santa Park ceo Ilkka Lankinen said that the official home of Santa would remain at the company's existing facility in Rovaniemi, with the move set to attract more Chinese tourists to visit the Arctic Circle.

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Shangri-La wines & dines agents



A GROUP of Sydney-based VIP travel agents were schmoozed by a delegation of reps from 12 Shangri-La hotels & resorts last night - a reward for their ongoing support of the luxury hotelier.

The Shangri-La group were led by senior vp of sales & marketing Barbara Pang on a two city sales mission this week which continues on to Melbourne today.

This year's mission is targeting leisure and high-end agencies and involves showcasing a collection of Shangri-La's well established & newest properties spread across the globe, including the Shangri-La Hotel, At The Shard, London which only opened 4 months ago.

Pang told **TD** that business from the Australian market continues

to perform above expectation and remains a "very important source market".

Pictured in Sydney last night from left are Philippe Renaud, Shangri-La Hotel, Vancouver; Peter Donlevy, Shangri-La's Villingili Resort & Spa, Maldives; Faye Daniel, Shangri-La Hotel, At The Shard, London; Barbara Pang, Shangri-La Hotels & Resorts; Jenny Williams, director of sales & marketing regional sales office; Lori-Jean Collins, Shangri-La's Barr Al Jissah Resort & Spa, Sultanate of Oman; Jean Baptiste Boyeldieu, China World Summit Wing, Beijing at China World Trade Center, a Shangri-La Hotel and Armagan Yolcu, Shangri-La Bosporus, Istanbul.

Accor Le Club 3-for-2

ACCOR is offering three nights for the price of two at a select range of properties to members of its loyalty program Le Club for stays from 22 Sep until 14 Dec.

Travel Corp psyched about Egypt

CONTIKI will send its first group of travellers to Egypt this week after a 13-month hiatus brought on by political unrest in the Mid East country mid-last year.

The youth specialist is the first of The Travel Corporation brands to recommence touring in the region, with Trafalgar set to relaunch on 07 Jan and Insight Vacations one day later on 08 Jan.

"Unlike most companies, we are going back into Egypt in a big way this year," Contiki managing director Katrina Barry says.

"We have always had Egypt brochured and we only stopped a few departures but we are aggressively going back now," Barry told **Travel Daily**.

Contiki's first group departs Cairo on Sat sold out, with limited availability until early 2015.

Barry said the company has received a "really favourable response" from consumers and travel agencies to the move.

"I think young people are ready to go back and we've got some great family businesses that we

partner with and so we are really excited to be going back."

"They have given us all the safety assurances and we've sent our people over to scope things out, and we are now really comfortable about the decision."

Contiki has just the one tour in Egypt in its new Europe 2015/16 program and has scheduled 13 departures in summer (most of which are definite departures or sold out) and 13 more in winter.

Barry told **TD** a large portion of the youth market travelling with Contiki to Europe booked more than one tour, expecting Egypt & new touring options in Portugal, Morocco & Gibraltar would offer new alternatives to explore.

MEANWHILE, Insight Vacations reports it has seen a surge in interest and enquiries for its nine-day Wonders of Egypt tour.

The company is enticing clients to book with a \$520 per couple discount on its 08 Jan departure for bookings made by 15 Oct, now priced at \$2,365 per person with single supplement waived.

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Jumeirah special

TRAVELLERS from Australia and New Zealand are being offered discounts of up to 40% on contracted rates at Dubai's Jumeirah Beach Hotel under an earlybird deal valid for bookings from now until 30 Nov.

Packages are available on a half board or bed & breakfast basis, with guests offered complimentary daily access to Wild Wadi Water Park, shuttle service to Mall of the Emirates, wi-fi connectivity, access to the Sinbad's Kids Club and a Discover Scuba session in the pool.

Use rate codes WWHL191, WWHL182, WWHL183, WWHL183H or WWHL184.

Hooroo to Bruce Fair

BRUCE Fair, gm of Qantas-owned OTA Hooroo.com, has announced his departure from the company and will relocate to London this week, having been with Hooroo since its 2012 launch.

Rob Deeming, formerly from jetsetter.com, will now head up Hooroo in a caretaker capacity.

South Africa on show

TRAVEL agents are urged to register for South Africa Tourism's 2014 roadshow which kicks off in Brisbane on Mon 13 Oct.

Attendees have the opportunity to meet & chat with experts from South Africa and gain indepth knowledge on a range of products while networking with South African Airways, Australian wholesalers and operators.

The showcase will move on to Melbourne on Wed 15 Oct, Sydney on Tue 21 Oct and Perth on Thu 23 Oct.

To register, call (02) 9261 5000 or [CLICK HERE](#) for more details.

Doha traffic spike

QATAR has recorded an 11% spike in passenger arrivals to its capital during Jul, with more than 2.16 million visitors transiting through the country.

The significant increase is the result of a move from Doha Int'l Airport to the much larger Hamad International Airport.

QF Vancouver policy

A COMMERCIAL policy enabling passengers booked with Qantas to Vancouver via LAX or DFW to switch to the new SYD-YVR direct flight (**TD** yesterday) has been introduced by the carrier.

[CLICK HERE](#) for more the details.

Hawaii eyeing foreign markets



HAWAII Tourism has set its sights on the international market and appealed to the trade for support in expanding its grasp beyond domestic travellers.

Speaking at an industry event in Sydney yesterday, Hawaii Tourism president and ceo Mike McCartney identified tourism as a key economic driver which generated 175,000 jobs and \$14 billion in visitor expenditure for the island state each year.

McCartney explained that local bookings currently dominate the market, with domestic forming around 60% of all bookings and international approximately 40%.

Cruise bookings also received a notable mention of around 2%. With visitor spending topping around \$40 million each day, McCartney said the tourism sector was "performing well", but he identified the need to step up efforts in international markets.

"We want to continue to grow our international markets, but that requires more than just money," he said.

"We need to diversify, we want to, but we need your [the trade's] help to increase awareness of Hawaii on an international scale."

The authority has its sights on the US, Japan and Canada as

major growth markets, and is confident it can increase visitor numbers from Australia by at least 5% to 400,000 per year by 2015.

"Australia is a key growth market for us, but we know we'll have to work hard for it," McCartney told **Travel Daily**.

"We can't take our international markets for granted and have to make sure we get the mix right."

"It's all about alignment with partners, the media, and figuring out the mix comes together, but we also need to increase awareness and cultivate easier access to the destination," McCartney added.

MEANWHILE, Hawaii Tourism is "looking at the possibility" of a centralised authority to streamline cruise bookings between the islands following a spike in interest last year.

The authority reported a 44% jump in cruise holidays from Australian travellers in 2013, bolstered by the launch of one-way airfares last year.

McCartney is **pictured** (left) with Hawaii Tourism Oceania's Janaya Birse, pr manager; Ashlee Galea, country mgr; Holly Ballard, MICE mgr; Vanessa Commander, marketing assistant and Mike Story, Hawaii Tourism Authority.

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Time for Taiwan

Quarter of a century for Vines



ORIGINAL employees and golf club members joined the current team and special guests yesterday to celebrate the 25th birthday of The Vines Resort & Country Club in Perth's Swan Valley.

While the golf course was open first, the resort component was completed in 1996, with Novotel moving in to manage the resort in a deal still going strong today.

The property is currently in the midst of a \$4 million renovation, with 25 rooms having already been stripped back and updated.

Significant enhancements are soon to follow in the Reception

area as well as function rooms and Muscats Restaurant, with all work to be finished by mid 2016.

Pictured above from left cutting the ceremonial cake is Harvey Deegan, Daryl Ritchie, John Hogan, Ruben Rajamoney and The Novotel Vines Resort general manager Mike Stanton.

DTCM cultural MoU

DUBAI Tourism has signed a Memorandum of Understanding with the Dubai Culture and Arts Academy to jointly promote the emirate's heritage tourism draws.

Travel Daily

First with the news

Wednesday 17th Sep 2014

New Art Series Hotel

THE Art Series Hotel Group has opened its newest Melbourne property, with The Larwill based on & featuring the work of the late David Larwill (**TD** 08 Aug).

The property offers a range of King and Twin studio rooms priced from \$140 per night.

MH marketing DRW

EFFORTS to better promote Malaysia Airlines' service from Kuala Lumpur to Darwin will be undertaken following a meeting between senior MH executives & NT Chief Minister Adam Giles.

Giles is in Malaysia this week on a trade mission to develop new and better links with the Territory.

Malaysia Airlines added it was committed to the Darwin route, labelling it an important element of the **oneworld** global network.

Giles committed to work closer with Tourism NT to "escalate our promotional efforts over the coming months" through an existing cooperative agreement.

Bonus Miles with JTB

JAPAN wholesaler JTB has launched a new combined promo incentive rewarding both clients and agents for making bookings.

Packages with Singapore Airlines flights booked with JTB before 03 Oct will see clients rewarded with a bonus 5,000 KrisFlyer Miles, valid for departures from 08 Dec to 15 Jan 2015.

Agents will in turn be entered into a draw to win one of two \$250 shopping vouchers.

DPS terminal opens

OPERATIONS from Bali's new domestic terminal at Ngurah Rai Airport have commenced today.

During the construction of the new terminal, domestic flights have been operating from the facility's international terminal.

The terminal's opening also sees the per-passenger airport service charge for domestic flights increase to RP75,000 (AU\$6.92).

On The Go on the box

AUSSIE travel television series Tour The World will tonight join On The Go Tours' 10-day Time for Thailand tour in tonight's episode.

The program screens on digital channel 4ME tonight at 8pm.



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GLOBUS

EUROPE

DestinationQ showcases the 'Sunny Coast'

RIGHT: Mark Skinner, Narrows Escape; Tourism Minister Jann Stuckey and Simon Ambrose, Sunshine Coast Destination Ltd CEO.



AS BEFITTING the destination's name, the Sunshine Coast put on a warm and sunny welcome for over 350 delegates attending this week's DestinationQ event in Noosa.

The opening function was held on the sands of Noosa Main Beach and attracted the Queensland Premier Campbell Newman, Tourism Minister Jann Stuckey and travel industry figures from all over Queensland and interstate.

After workshops were held to discuss issues such as the need for operators to be 'China ready', the delegates took to the beach to sample the best of Sunshine Coast produce, including Mooloolaba prawns, Noosa smoked salmon, Eumundi beef, Hinterland feijoas and cheeses from Gympie and Blackall.

There was plenty to celebrate as the Sunshine Coast recently announced a 4.6% growth in visitor numbers for 2013-14, and the hope is that DestinationQ will encourage even stronger growth in the lead up to the 50th anniversary of the naming of the Sunshine Coast in 2016.



LEFT: Noosa's legendary Jim Berardo; Judy Lalor, First Point Marketing; Jan Sinclair, Hastings Street Association and Outrigger's Niel Mason.

RIGHT: Rebecca French, Livingston Shire Council; Pippa McCreery, SCDL and Patricia O'Callaghan, Townsville Enterprise.



LEFT: Lisa Newman; Noel Playford, Noosa Mayor and Campbell Newman, Queensland Premier.



RIGHT: Mike Raybould, Bond University; Grace Pan, TEQ and Sarah Gardiner, Griffith University.



ABOVE: Anne Maree Moon, Brisbane Marketing; Judith McClean, TEQ; Oriana Wyrozowska, Brisbane Marketing and Celestine Doyle, Qld Art Gallery.



LEFT: Andrew Millward, RACQ; Erina Kilmore, Australia Zoo and Dominic Ward, DTESB.

LEFT: James Thomas, Merlin Entertainment; Julie Cullen, SCDL; Cr Julie Walker, Gympie Council; Ralph Devlin, SC Events Board and Paul Martins, Sunshine Coast Council.

BELOW: Cairns Mayor Bob Manning; Ken Kipping, CMCA; Stephen Gregg, TEQ & Laughlin Rigby, SCDL.



RIGHT: Sara Hales, Wellcamp Airport; Tony Martin, Qantas Founders Museum; Mary Carroll, Capricorn Enterprise and Alan Smith, TEQ.



Top museums named

THE Museum of New Zealand has been named best in the South Pacific region by TripAdvisor in the next instalment of the site's Travellers Choice Awards.

While occupying the top two places, Australia dominated the remaining eight of the Top Ten, headed by the National Gallery of Victoria in third place, followed by MONA in Tasmania and the Melbourne Museum in Victoria.

None of the top ten named South Pacific museums made it onto the Travellers' Choice list of the World's Best Museums, which was taken out by the Art Institute of Chicago in the United States.

Rouge moves to Asia

OSAKA will become the first Asian destination to be served by Air Canada's holiday and leisure subsidiary Air Canada rouge, with services to begin from 01 May.

The service will initially operate by a Boeing 767-300ER five times each week, with the carrier saying the link is expected to appeal to Japanese holidaymakers.

LAX T1 work begins

MODERNISATION work will be conducted concurrently at Los Angeles Int'l Airport Terminals 1 and 2, following a groundbreaking ceremony at T1 overnight

All construction is expected to be completed by 2018, with the new terminal to receive a major technology upgrade.

New facilities will include a 12-lane security screening point, automated bag sorting and more.

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q13: What 'office' is under the water off Hideaway Island?

Hint: www.adventuresinparadise.vu



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Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily's** Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Set to open its doors in Nov, the brand new **InterContinental Sydney Double Bay** has unveiled its design features. Rooms at the harbourside property will offer white marble, French style balconies. Colours will be neutral yet will offer hints of pale blue & yellow tones. A rooftop pool and lounge will be the hotel's showpiece, a Mediterranean style oasis with infinity pool and cabanas.



Certified as a green hotel, the **Cosmo Hotel Hong Kong** has opened a green floor aimed at eco-tourists visiting the city. Rooms on the floor will feature a range of 100% natural products and amenities. Guests will be welcomed with a natural aromatherapy scent of their choosing, with rooms also offering organic houseplants and a water bar offering four types of bottled water.



The **Sebel Residence Chatswood** on Sydney's north shore has opened Australia's first mineral pool to enhance the swimming experience. The pool offers therapeutic benefits such as assisting in detoxification and soothing skin. Around the 12.6 metre pool are brand new Balinese lounges on a refurbished recreation deck. A new in-suite dining menu is also now open.

MLE upgrade coming

A **CHINESE** construction firm has been awarded a contract to carry out a significant upgrade and expansion of Male Airport in the Maldives.

Early plans for the project hint a bridge linking the major town of Hulhule with Male and the airport will also be constructed.

Two Waldorfs in Bali

HILTON Worldwide will open a second of its luxury Waldorf Astoria brand properties in Bali, confirming a new location in the Ubud region to open in 2018, offering 100 villas and suites.

It follows the announcement in Mar of the first Waldorf Astoria to be built in South Bali (**TD** 17 Mar).

2015 Mauritius Earlybird Offer

Book by 30 September

Companion

FLY FREE*

Just pay taxes

when booking a 5 star 14 day Mauritian Discovery package.

*Travel dates and conditions apply. Lic TAG1291

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BRAND NEW OFFICE

**CORPORATE TRAVEL CONSULTANT & TEAM LEADER
PERTH - SALARY PACKAGE DOE**

A Corporate Consultant and Team Leader are needed for this new implant office. This exciting new opportunity will see you working with a well known company in their new West Coast venture! This role will see you based directly in the clients office booking a mixture of inbound, entertainment, groups, and corporate travel. Previous experience in the travel industry, excellent organisational skills and experience using Amadeus are a must for this fantastic opportunity. Don't delay, interviews are being conducted now!

ENJOY THE FINER THINGS IN LIFE

**RETAIL TRAVEL CONSULTANTS
GOLD COAST – UP TO \$45K PKG + \$\$ BONUSES**

Are you sick of cookie cutter itineraries? Love the challenge of detailed itinerary planning? Then this agency is for you. Located centrally on the Gold Coast they are looking for an experienced senior consultant to join their professional team. Handling the travel needs of a strong repeat and referral client base you'll love selling cruises around the world, detailed European itineraries, African adventures plus much more. Not only will you earn a solid salary package also increase your pay cheque with \$\$ bonuses in place.

PRESTIGIOUS ROLE IN MELBOURNE CBD

**VIP LEISURE TRAVEL CONSULTANTS X 5
MELBOURNE - SALARY PACKAGE UP TO \$60K + (DOE)**

This global travel company provides a service like no other! With an exclusive high end membership base located across the world, they offer a full travel service. You will be servicing their high-end exclusive clientele to arrange their travel and lifestyle needs. On offer is a fantastic salary package and the opportunity to work for one of the world's largest lifestyle concierge groups. If you have a minimum 4 years leisure travel consulting experience servicing high end clients and strong GDS knowledge, then we want to hear from you!

LET ME ENTERTAIN YOU!

**ENTERTAINMENT CONSULTANT X 2
SYDNEY & MELBOURNE – SALARY PACKAGE UP TO \$70K**

Do you love music, bands and touring? This exciting role is working within the entertainment industry. This is your opportunity to book your favorite band on their latest concert tour. Working in a fun and trendy office just out of the CBD, you will be rewarded with great bonuses and many free gigs. Do you have 2 years corporate / entertainment travel experience, strong GDS skills and the ability to think outside the box? Apply for this exciting role today and be rubbing shoulder with the stars.

WANT TO BE THE PART OF THE MAIN EVENT?

EVENTS COORDINATOR

MELBOURNE - SALARY PACKAGE UP TO \$60k (OTE)

This rare opportunity will see you moving into a well-established MICE Travel Company and working as a dedicated Event Coordinator. Assisting clients in organising their tailor made incentives, events and group travel arrangements; you will be responsible for budget management, proposals, sourcing of rates and more. Do you have a minimum of 18 months Event Travel experience and a can do attitude? If so you will be offered Mon-Fri hours only and a great base salary so don't delay and apply today!

READY TO TRY SOMETHING NEW?

TRAVEL INDUSTRY ACCOUNT MANAGER

LOCATION: SYDNEY

SALARY PACKAGE – \$60K- \$70K

Tired of booking travel but want to stay in the industry you love? Having just secured a major new account, AA Sydney is looking for a talented travel professional to join us in the role of Travel Account manager where you will be assisting our clients find that perfect new staff member.

ABOUT THE JOB – You will enjoy

- Interviewing candidates and assisting them with their career opportunities,
- Short listing candidates for varied vacancies
- Reference checking
- Client Account management
- New business development.

BENEFITS

- Top base salary plus bonus structure,
- On the job and professional training,
- Annual 5 star conference & other team perks such as shopping vouchers & additional time off.

Interested?

Contact our MD today 02 9231 6377 or send your CV directly to adriana@aaaappointments.com.au

LIFE IS SHORT- ENJOY WHAT YOU DO!

WHOLESALE CONSULTANTS X 4

MELB & PERTH & SYD - SALARY PACKAGE TO \$65K (OTE)

NEW role just in! This well-known company now requires experienced agents to join their wholesale team. You will work with loyal agents via phone and email to sell worldwide packages to Asia, Europe, the USA and beyond - no two days are ever the same. You will be offered a rotating roster, sensational famils and uncapped commission. If you have at least 12 months industry experience we can help you move away from the time wasters and into this amazing role! Call us today.

ITS TIME TO SELL, SELL, SELL



Consolidated Travel & Malaysia Airlines are giving away ROLEX watches and tickets to Europe & Asia to the highest selling agents across all states between 08 September & 05 October 2014

GRAND PRIZE

5 x ROLEX WATCHES (1 per state*)

2nd PRIZE

10 x Economy return tickets to Europe on the MH network (2 per state*)

3rd PRIZE

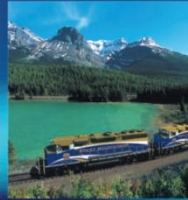
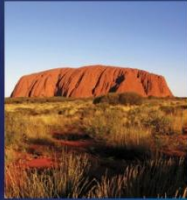
10 x Economy return tickets to Asia on the MH network (2 per state*)



Terms & Conditions

Valid for tickets issued by Consolidated Travel or via Quikticket between 08 September & 05 October 2014 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. *States are defined as (VIC/TAS, NSW/ACT, QLD, SA/NT, WA). The agents with the highest International sales will win the major prize and a minimum \$20,000.00 applies to qualify. 2nd and 3rd will be valid on MH services only and tickets exclude taxes and surcharges. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash, transportation from other cities except from SYD/MEL/BNE/ADL/PER/DRW and all travel expenses, insurance, ancillary costs etc are at the passengers expense. All winners must be an international travel consultant and full time employee of the agency in Australia. Sales will be automatically tracked by Consolidated Travel. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 August 2014.

Bring your passion for travel to a career with APT



APT IS HIRING!!!

Imagine working for a company that makes life long dreams come true, here's your chance!

Due to significant growth we are now seeking Travel Professionals to join us in our Head Office based in Cheltenham, Melbourne. Within our Customer Service Centre we have over 110 staff spread over 4 departments and this number is continually growing! We are now seeking retail, sales and flight desk travel consultants for the following departments:

Retail Reservations:

This is the largest team within the CSC and deals with our valued travel agents, ensuring they have all the information and tools to book our exciting destinations around the world.

Customer Sales:

This specialised team who offers a personal experience for our direct customers to make their holiday dreams become a reality.

Flight Desk:

This is the go-to team filled with consultants who are passionate about all things Air. They are here to assist the CSC with flight bookings and queries and make sure that the best flight option is always provided.

What can you expect working at APT?

- Flexible working arrangements
- Family friendly
- Sell exciting destinations from Antarctica to Zambia
- Vibrant team and culture
- Ongoing training and development
- Career growth and opportunity
- \$\$\$ incentives
- Famil opportunities
- Fun days
- Team building activities
- And much, much more!!!!

In these exciting roles, you will be part of great teams with a fantastic culture and have access to the many staff benefits that APT offers including discounted travel on APT products and ongoing training opportunities.

Plus, you'll get to work for an Australian-owned travel company who is as passionate about delighting our travellers as we are about the beauty of the places that we take them to explore. This passion, along with a profound respect for ourselves, our workmates, our customers, our community and our environment, has seen APT establish a position as one of the world's leading travel companies.

If you want to work for a company that is truly interested in your career, well-being and is growing rapidly, then please visit www.aptouring.com.au/about-us/Career-Opportunities or call 03 8526 1778.

