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Travel Daily

First with the news

Friday 19th September 2014

tahiti travel connection

Warm up in Tahiti with
starwood
Hotels and Resorts

Air NZ's new 787-9

AIR New Zealand is celebrating the launch of daily scheduled 787-9 Dreamliner services between Auckland and Perth.

Details are at the Air NZ trade website www.airnzagent.com.au - see the **front cover page**.

Go Beyond Bali... Fly to Lombok for free!

[click here for more information](#)



Garuda Indonesia
The Airline of Indonesia

WORLD'S BEST CABIN CREW

FC to add 'city concierge'

FLIGHT Centre will shortly introduce a new "city concierge" service for its clients travelling in London and New York.

Revealed in the Flight Centre annual report by chief operating officer Melanie Waters-Ryan, the initiative is one of a number of innovations being launched as part of a strategy to "proactively develop private label products".

The City Concierge offering will provide personalised services at key destinations - such as organising excursions and theatre tickets - and if a trial in London and New York is successful it may roll out to other cities.

Other FC developments include a so-called "Travel Butler" which has been developed by Flight Centre in the UK as a value-add for round-the-world customers, helping them to change arrangements where required as seamlessly as possible.

An updated Travel Butler is under development which will include a smartphone app.

The Infinity Holidays wholesale

division is also understood to be developing a stopover product with unique value-adds for travellers en route to Europe.

Waters-Ryan said Flight Centre aims to continue to work with "cornerstone suppliers to gain raw products and exclusive deals".

MEANWHILE, FC chief financial officer Andrew Flannery also revealed that a preferred vendor for a new mid and back-office finance platform has been chosen after a "comprehensive evaluation process."

The new system, to roll out in 2015/16, will aim to support FLT's omni-channel vision, enhance the customer experience & "consolidate and eliminate the existing finance infrastructure," Flannery said.

Barometer survey

AGENTS are being offered a chance to win a return Qantas trip for two to Singapore or Hong Kong by participating in the current Australian Travel Agent Barometer survey.

Travel Daily and Qantas are among several sponsors of the independent annual research project which will provide insights into the Australian retail travel industry.

It's designed to give agency owners and consultants a voice on the big issues facing the industry - to participate see australiantravelagentbarometer.com

Cover-More move

ANIELA Richards, formerly marketing manager with Holland America Line & Seabourn and prior to that with The Travel Corporation, has taken on a new role as marketing manager for Cover-More Travel Insurance.

SCENIC TOURS

2015 SMALL SHIP LUXURY CRUISING

Earlybirds end 30 September



CLICK HERE for Earlybird offers

DON'T MISS OUT

Happy Friday!

Travel Daily today has eight pages of news & photos, with a front cover page from **Air New Zealand**, a full page of photos from the arrival of **NZ's new 787-9 in Perth** plus full pages from: **(click)**

- AA Appointments jobs
- APT jobs

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1-2-1 LIE FLAT BEDS
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Ireland workshops

AGENTS are urged to mark the date in their calendar for Tourism Ireland's first roadshow since 2012, scheduled for Nov & Dec.

Planned workshops will feature a host of suppliers from Ireland presenting in Brisbane (25 Nov), Sydney (26 Nov), Melbourne (01 Dec) and Perth (02 Dec), with an evening of music, food, drink, fun and prizes promised.

"This year we aim to showcase the very best of Ireland and of course convey the unique hospitality Ireland is known for," Tourism Ireland's manager for Australia/NZ Diane Butler said. "The workshops will be open to all travel consultants wanting to learn more about this multi-faceted destination and how to match holiday experience to their clientele," Butler added.

Further details will follow soon.

Scenic Canada on Ch9

THE Nine Network will telecast three half-hour episodes of its travel show *Getaway* dedicated to Canada's West Coast on 20 Sep, 27 Sep and 04 Oct, screening on Channel 9 and WIN at 5:30pm and on NBN at 5pm (AEST).

EK releases 2015 earlybirds

EMIRATES has this morning unveiled "highly competitive" Europe earlybird fares for next year's peak travel period, leading in at just \$1,521 for Economy return flights to Dublin.

A total of 37 destinations are on offer, with the special fares available for bookings through until 19 Nov, for travel from 01 Mar-30 Sep 2015.

EK vice president Australasia Bryan Banston said "we know these fares will offer Australians planning their 2015 getaway a truly competitive price and package".

As well as EK's existing European network which has just expanded to include Oslo and Brussels,

the Emirates earlybirds are also on offer to Budapest which will debut on 27 Oct.

The Emirates lead-in fares quoted are ex Perth, with "other dates and origin points available at higher fares".

The fine print advises that inbound travel blackout periods apply, as well as peak season and weekend surcharges.

The much-anticipated Emirates earlybird fares have been released more than a month after EK senior vice president Australasia Barry Brown promised that its 2015 offers would be "spread fairly across the entire industry" (TD 11 Aug).

Melb Skal at MCG

THE Melbourne Skal Club will once again hold its annual Grand Final Week lunch in the Jim Stynes Room at the Melbourne Cricket Ground.

Special guest will be AFL great Paul Salmon, appearing courtesy of Garuda Indonesia and The Mulia Bali - bookings close next Mon am, [CLICK HERE](#) for regos.

Ovation of the Seas

ROYAL Caribbean this morning revealed that the name of its third Quantum-class ship will be *Ovation of the Seas*.

The announcement was made as the first piece of steel was cut for the ship at the Meyer Werft shipyard in Papenburg, Germany.

Ovation of the Seas is scheduled for delivery in the third quarter of 2016.

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Travel Daily

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End of Boeing 767 era for QF

FLIGHT QF490 from Melbourne to Sydney on 27 Dec will mark the end of an era at Qantas as the final QF passenger flight to be operated by its Boeing 767 fleet.

Barring any late aircraft changes, the 767 which has served QF since 1985 will visit all capital cities except Hobart from 17 Nov to 27 Dec.

The model will primarily remain on east-coast trunk routes for its swansong, but will also fly routes to Perth, Adelaide and Darwin.

"The 767 has been a fantastic aircraft for Qantas," 767 fleet Captain Georgina Sutton told **TD**.

"They've done a lot of hard yards across our network, particularly on the Sydney, Melbourne and Brisbane triangle and previously on a lot of our international routes."

Perth will farewell the 767 when QF718 flies to Canberra on 17 Nov, followed by Adelaide one month later as QF686 on 17 Dec.

QF825 from Darwin to Brisbane on 26 Dec will be the model's last flight from the Northern Territory.

"Qantas aircraft are very well regarded on the second hand market so most of them will live to fly another day with another carrier somewhere in the world," Qantas told **Travel Daily**.

Rex chief still buying

REGIONAL Express executive chairman Lim Kim Hai is continuing his on-market share purchasing spree, with the carrier this morning confirming a further purchase of 41,190 Rex shares worth almost \$39,000.

That means over the last week he has acquired more than 130,000 shares in the company, worth just over \$120,000.

Lim and his wife Tjoa Hui Ling now together hold 24,369,079 Rex shares, comprising 22.1% of the company.

Red Gum trading halt

LISTED travel aspirant Red Gum Resources has had its shares placed in a trading halt pending an announcement "regarding material transactions updates".

The firm is in the process of buying Asia Escape Holidays, Holiday Planet and Motive Travel.

Cirrus drops travel

CIRRUS Media, the company which took over the Reed Business Publishing portfolio of trade magazines, has sold off its *Travel Weekly* title as part of a management buy-out which also includes media publication B&T.

Cirrus ceo John King said the move was "part of a recent strategic review designed to simplify and focus our business".

DNSW seeking COO

DESTINATION NSW is recruiting for a chief operating officer, to support its ceo with finance, administration and operations.



Window Seat

GETTING around London on the Tube can sometimes be a laborious task, especially if the system is held up or delayed.

English rugby player James Heptonstall recently decided to find out whether it was faster just to travel on foot, racing train from one station to the next at full sprint.

Filming the journey with a GoPro attached to his head, the man darted off the train at London's Mansion House and sprinted 380m up the road to the next stop at Cannon Street.

With a friend remaining on the train, the man climbed 75 steps, passed through two ticket gates and ran through the streets, making it back to the train just in the nick of time.

The video is notching up the hits on YouTube - **CLICK HERE**.



Quest Berrimah – opening 22nd September

Situated a short 15 minute drive from Darwin's city centre, Quest Berrimah offers studio, one and two bedroom apartments ideal for the business traveller to Darwin. Whether staying for a night, a week, or a month, Quest Berrimah offers a 'home away from home' experience.

Visit questberrimah.com.au
or Search "QG" on the GDS



Best Western gathers in Hobart



BEST Western Australasia (BWA) proudly hosted its 2014 annual conference in Hobart late last month, with about 180 hoteliers, suppliers and Best Western staff in attendance.

The five day event was held at the Best Western Hobart, with the group thrilled to be able to, for the first time ever, hold the

conference in one of its own member properties.

Participants enjoyed a range of industry presentations combined with networking events and a day of sightseeing at Bruny Island and Port Arthur.

Keynote speakers included Antarctic adventurers James Castrission and Justin Jones, while a highlight was a panel discussion on distribution and marketing with Joanne Kershaw from TripAdvisor, Tourism Australia's Robin Mack and Ben McKeon of Hooroo moderated by **TD** managing editor Bruce Piper.

Pictured above during the conference are, from left: Steve Richards, BWA general manager sales & marketing; Wes McKeage, Best Western International director of information systems; Phil Hatelly, BWA President and Rob Anderson, BWA ceo.

New Zayed Port term.

WORK has commenced on the development of a new cruise terminal building in Abu Dhabi.

The brand new facility is a joint initiative between Abu Dhabi Ports Company (ADPC) and Abu Dhabi Tourism & Culture Authority and once completed will be capable of handling three cruise ships simultaneously.

To be constructed at Zayed Port, the 8,000sqm terminal will house key cruise passenger facilities, restaurants and other services.

ADPC reports cruise passenger arrivals to Abu Dhabi have leapt five-fold since the first cruise ship arrival in 2007, with the port expecting arrivals this season to top 200,000 from 95 vessels.

Abu Dhabi Tourism Authority says it is ramping up the emirate's cruise proposition through a new dedicated cruise tourism section on its visitabudhabi.ae online platform which will include a new travel agent micro-site (**TD** yest).

Wicked comes to SYD

DESTINATION NSW has welcomed the return of *Wicked The Musical*, which debuts for a summer season at Sydney's Capitol Theatre tomorrow night.

DNSW ceo Sandra Chipchase said productions like *Wicked* "not only add to the cultural fabric of NSW but also help contribute to the NSW Government's goal of doubling overnight visitor expenditure by 2020."

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Air Canada bag fee

A **NEW** CAD\$25 first checked bag fee will be rolled out by Air Canada on its lowest Economy Class Tango fare on domestic flights and on services between Canada and the Caribbean and Mexico, effective 02 Nov.

Air Canada said the fee brings it in line with "prevailing North American industry practices" and comes days after rival Canadian carrier WestJet introduced a new CAD\$25 first bag levy this week (**TD** Tue), commencing 29 Oct.

AC said it expects the new fee will only impact around 5% of the airline's customers system-wide.

ANZAC Ghan on sale

GREAT Southern Rail has today opened sales for its 2015 ANZAC Tribute journey on The Ghan between Darwin and Adelaide.

Scheduled to depart on 23 Apr, the four-day itinerary includes a commemoration service at Anzac Hill in Alice Springs, a cruise of Nitmiluk Gorge and an outback dinner at the MacDonnell Ranges. Adult prices start at \$3,599ppts.

Travelmarvel entices

THREE incentives have been launched by Travelmarvel to fire up sales of its 2015/16 Vietnam & Cambodia river cruising season, with the brochure now on shelves.

Headlining the trio is a new Executive Package, offering the first 100 bookings a range of bonus offers including laundered items of clothing daily, two bottles of red wine and two massages.

Further, prices have been held at 2014/15 levels, while four early booking deals including a Fly Free promo can now be secured.

Travelmarvel will operate 40 departures of 12 itineraries in Indochina, with part also in China.

Golden Tulip Bali open

THE second Golden Tulip hotel - the 94-room Golden Tulip Essential Denpasar - has opened in Indonesia this week.

Located in Bali's thriving city centre and business district area of Jalan Gatot Subroto Barat No 101, the property is primarily targeting business travellers.

Guests will enjoy complimentary in-room wi-fi & luxury Dedari Spa. It joins the Golden Tulip Galaxy Banjarmasin which opened in Dec last year.

Golden Tulip will add seven additional hotels in Indonesia in 2014 and 2015 (**TD** 29 May).

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Travel Specials

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THIS week's *Travel Specials* is brought to you by Pinpoint Travel Group. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Earlybirds are out! Packages including return Economy airfares & taxes flying Cathay Pacific, 2 nights accommodation and return airport transfers start from \$1935 per person. For more info **CLICK HERE**.

Six night packages in Bali at the Melasti Beach Bungalows start from \$169 per person. Packages include reduced rates, breakfast daily and FREE Wi-Fi. For more information **CLICK HERE**.

Whitsunday Island escapes are on sale! Daydream Island is offering four night packages for \$375 per person. Packages include reduced rates, breakfast daily, return launch transfers, FREE Wi-Fi, late check-out and more. **CLICK HERE** for more info.

Voyages Sails in the Desert at Ayers Rock Resort has a fantastic five night package from \$775 per person and includes 2 FREE nights, breakfast daily, return airport transfers FREE indigenous activities program and a FREE voyages Evening Astro Tour for two. **CLICK HERE** for more info.

Brilliant Bali Package in Sanur on sale from \$329 per person. Package includes 7 nights at Besakih Beach Resort, 1 FREE night and breakfast daily. For more and great deals **CLICK HERE**.

OTG Africa 2-for-1

ON THE Go Tours has a two-for-the-price-of-one deal on Overland Safaris in East & Southern Africa for travel until 31 Dec 2015 when booked between 04 Oct-04 Nov, excluding local payments.

Air NZ Samoa boost

MORE than 300 extra seats will be made available on Air New Zealand's Auckland-Apia route on 07 & 11 Jul to accommodate high demand due for the 08 Jul rugby match in Samoa between the All Blacks and Manu Samoa.

Air NZ will operate 777-200ERs in place of A320s on the days.

Etihad loan on track

ETIHAD Airways cfo James Rigney says the airline expects to raise around US\$2b in loans this year to help fund aircraft purchases as part of its expansion.

"The primary focus for that money is aircraft-related, and also for investments in equity," he said.

Tauck Fly Free deals

COMPANION travellers fly free (including taxes) through bookings of select Tauck River Cruises in 2015, the company's local rep Travel the World has advised.

The offer applies to bookings fully paid before 31 Oct 2014.

Globus Europe 2015

FIVE new nine-day itineraries across Europe have been unveiled by Globus for departure in 2015 as part of the firm's new program.

Tours include the Italian Sampler, Iberian Tapestry, Spectacular Switzerland, Bavarian Highlights & Warsaw, the Baltics & Helsinki.

They join two other new 11-day tours through Greece, beefing up the Globus program to more than 80 different holidays on offer.

National marketing manager Adam Mussolum said prices have fallen an average of 2% in 2015.

Mussolum said early bookings made available on select trips in a pre-release sale were up 50% year-on-year "which suggests the market is strong and Australians are very keen to travel next year."

In 2015, Globus has diversified its Europe program, releasing standalone brochures for Italy & Spain and Britain & Ireland which accompany the broader 2015 Europe program.

Most tours now include 'Local Favourites' experiences and activities, and new for 2015, Globus is enabling clients to join tours late or leave early at reduced prices, on application.

"Value Departures" have also been labelled in the program on select year-round departures, providing discounts of up to 25% over peak periods.

In further refinements to the program, drinks (wine, beer and soft drinks) have been included with all meals on tour.

To launch the brochure, Globus has teamed with Cathay Pacific to offer a \$200pp discount off flights to Europe when booking any tour from now until 15 Dec.

CX return Economy class fares start at \$1,450, incl the discount.

CLICK HERE for more details.

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Excite get accredited

ATAS accreditation has been awarded to Excite Holidays, with the wholesaler welcoming the opportunity to be part of the voluntary scheme.

"We believe ATAS is playing a vital role in endorsing the quality and reliability of travel wholesalers, and its efforts will help build and sustain consumer confidence in the travel industry," Excite chief executive officer George Papaioannou commented.

TRYP official launch

WYNDHAM Hotel Group has officially opened the first TRYP by Wyndham property in Australia, TRYP by Fortitude Valley on Constance Street in Brisbane.

The boutique-style 4.5-star hotel features 65 rooms.

Wyndham is targeting the corporate & leisure market with the TRYP brand, with nightly rates priced from \$199.

PWRStop vendors

SMARTPHONE chargers, ear buds, speakers & other portable electronic device accessories for Apple & Android devices will be available to purchase by travellers in the US via vending machines.

Start-up company PWRStop plans to open vending outlets at airports, car rental counters and hotels in up to 20 locations on the US east-coast between New York and Florida for travellers who lost or forgot to pack their essential portable device accessories.



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**HAWAII FAMILY
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PTMs promote expo on the air



SIXTEEN preferred suppliers were happy to lend their support to a brand new travel expo hosted by three entrepreneurial TravelManagers consultants.

The three Victorian based Personal Travel Managers - Nicole Edgar, Tanya Patterson and Alexandra Ellis rallied the suppliers, representing coach tour operators, airlines, cruise lines and land suppliers to participate.

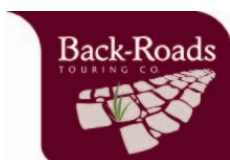
To further promote the show, the PTMs were hustled to appear for a live interview on local community radio station *Casey Radio 97.7FM*, appearing on the *Win Win Business Show*.

While aimed as a small and intimate show for the town of Casey, in south-east Melbourne, no detail was left to chance, with families targeted with plenty of activities to keep the kids busy while parents visited the booths.

The show and the radio

appearance was such a success that the three PTMs have been invited back for a second on-air chat about the TravelManagers home-based business model.

Nicole Edgar, Alexandra Ellis and Tanya Patterson are **pictured** above seated in front with partner suppliers, which included Adam Baker, Creative Holidays; Annette Simpson-Rial, Qantas Holidays; James McCullagh, Princess Cruises; Praful Albuquerque, African Wildlife Safaris; Jonathan Hume, International Rail; Carl Matto, Emirates; Megan Lang, Contiki Holidays; Chris Howard, Garuda Indonesia; Nadia Giusti, Freestyle Holidays; Neil Saunders, Wild Earth Travel; Les Cox, Albatross Tours; Adam Ferraro, Club Med; David McMahon, Tourism Fiji; Katrina Mackay, APT, while absent in the photo was Jo Vella from Hawaiian Airlines.



Business Development Manager NSW STH/ACT

Back-Roads Touring is a unique small group touring concept offering fascinating and leisurely regional tours throughout the UK & Europe. With a maximum of 18 people per tour, we provide more of an intimate and relaxing travel experience, taking our guests off the freeways and onto the back roads to enjoy seasonal cuisine, charming accommodation and authentic cultural experiences.

We are now seeking to appoint another experienced and passionate individual to join our growing team and represent our innovative brand and style of touring.

We are looking for following proven characteristics:

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- Confident and articulate presenter
- Demonstrable revenue growth in a sales territory
- Self starter with an existing travel industry network
- First hand destination knowledge gained through travelling throughout the UK and Europe

For full details including how to apply

[CLICK HERE](#)

QF gleeful welcome

QANTAS has broken out the dance moves to welcome Lauren Potter - better known as Becky from hit US TV show *Glee* - for her visit to Australia this week.

Potter is in town to co-host the Annual Dance Spectacular by e.motion21, a non-profit group that works to provide children and young adults suffering with Down Syndrome with a dance and fitness program.

To check out the video on **Travel Daily TV**, click the logo.



A380 service to IKA

EMIRATES will operate a one-off A380 service from Dubai to Tehran, Iran on 30 Sept, according to current GDS displays.

The superjumbo will replace an A330-200 on EK979 leaving DXB at 1415, returning at 1905.

Flat month for rates

PRELIMINARY hotel data for Sydney has been released by STR Global, showing only minor growth in occupancy & demand.

Room availability improved 0.5% with demand up 0.6%.

City-wide occupancy climbed to 85.5%, with the average daily rate for Sydney now at \$189.44.

Nautilus Industry rate

LUXURY Cook Islands property Nautilus Resort has released a special industry rate for travel professionals to enjoy the yet-to-open Rarotonga resort.

Garden Are's are priced from NZ\$290 per night for minimum four night stays between 01 Oct and 30 Apr, excluding peak dates.

CLICK HERE for more details.

Friday 19th Sep 2014



Travel Daily's

regular snow conditions update report provides info on the latest snow falls, depths and lifts in operation at major ski fields in Australia & New Zealand.

Here's the latest snow reports:

- Falls Creek - 58cm / 11 lifts
- Perisher - 122.3cm / 27 lifts
- Thredbo - 122.3cm / 12 lifts
- Charlotte Pass - CLOSED
- Mt Hotham - 52cm / 6 lifts
- Mt Buller - 25cm / 9 lifts
- Coronet Peak - 55cm / 8 lifts
- The Remarkables - 60cm / 7 lifts
- Mt Hutt - 55cm / 2 lifts
- Cardrona - 80cm / 6 lifts

AA & US align classes

THE next step in the merger of American Airlines and US Airways has taken place with US removing three cabin classes from sale.

Now in effect, US has eliminated T, U and R classes, moving to 12 classes in line with American, which uses the three classes for awards and upgrades.

Hotels at iconic sites

ACCOR has signed a franchise agreement to open two new hotels in iconic London locations.

The 80-room MGallery Leicester Square and 583-room Ibis Styles Piccadilly Circus are set to open in 2016 and 2017 respectively.

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- Exceptional customer service and communication skills
- A mature energetic work ethic and desire to succeed

Please email CV to

Pamela.Zola@ourvacationcentre.com.



Air NZ's 787-9 Dreamliner touches down in Perth

AIR New Zealand's first 787-9 Dreamliner landed in Perth last Friday evening on its inaugural flight from Auckland. Chief Flight Operations and Safety Officer, Captain David Morgan, on board for the inaugural flight, said the touchdown on Perth soil, "was a moment worth celebrating."

Air NZ celebrated the arrival with a VIP trade and media event at Perth Airport. VIP guests included acting Minister for Tourism John Day, Maureen Dogherty, President Boeing Australia and South Pacific, and Geoffrey Thomas, renowned aviation writer for the *West Australian*.

Hosted by local media personality Christina Morrissy, guests enjoyed a one on one interview between Captain David Morgan and Geoffrey Thomas (**below**), as well a chance to see the Dreamliner for themselves with a guided walk-through of the aircraft.

The 787-9 is now flying daily between Perth and Auckland.

Seats are available at www.airnzagent.com.au.



RIGHT: Air New Zealand's Teio Ila helps Claudia Redman and Elizabeth O'Donoghue settle into the Dreamliner's comfy premium economy seats.



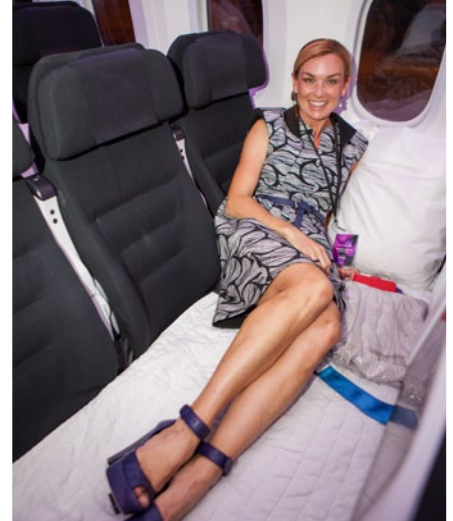
LEFT: Up the pointy end, Virgin Australia group executive regional airlines, Merrin McArthur checks out the innovative touch screen technology in Business Premier on the 787-9.

BELOW: Enjoying Business Premier are Justine Viney and Katrina Purser from Virgin Australia while Air NZ head of corporate and niche market sales Vicki Park watches on.



ABOVE: Some of the NZ team at the event, from left: Olivia Bartlett; Nancy Wade; Captain David Morgan, Air NZ Chief Flight Operations & Safety Officer; Jeremoe Hilario; and Deborah Wojcik.

BELOW: So much room! The event's MC, Christina Morrissy, takes it easy on the Economy class SkyCouch.



BELOW: The Boeing team at the event: Ken Morton; president Australia and South Pacific, Maureen Dougherty; and Michael de la Chapelle.



Friday 19th Sep 2014

Tickets for fireworks

ORGANISERS of London's New Year's Eve celebrations have implemented a ticketing system in an effort to limit attendances & control swelling crowd numbers.

Effective from this year, 100,000 tickets will be made available for purchase at £10 each, with 100% of funds covering administration costs and ensuring event safety.

Tickets will guarantee a good view of the fireworks and will be available from noon (UK time) on 26 Sep (max four per person) at www.london.gov.uk/nye.

Main viewing areas have a capacity of 100,000, with as many as 500,000 estimated last year.

Urban joins with Uber

CUSTOMERS booking Urban Adventures' day tours in Ho Chi Minh City can take advantage of a free ride with transport firm Uber as part of the service's launch into Ho Chi Minh City, Vietnam.

Free Uber ride codes will be issued to Urban Adventures customers at the time of issuance of their tour confirmation code.

Oceania a hot region

OUTBOUND travel by US citizens was up 15% for May 2014 according to the National Travel & Tourism Office, with Oceania a rapidly growing market.

Oceania saw the second highest level of growth globally for the month, with 46,000 travellers heading to this region of the world, up 15% year-on-year.

Only the Caribbean recorded stronger US arrivals, up 16%.

Trafalgar hug it out with Hoff



TWO family-run travel industry businesses came together this week, with Phil Hoffmann Travel agents welcoming Trafalgar's top two identities in Gavin Tollman and Matthew Cameron-Smith for a briefing at the Glenelg agency.

Tollman and Cameron-Smith have been touring the country as of late, excitedly unwrapping and showcasing the brand new 2015 Europe & Britain program at more than 50 events Australia-wide.

Agents at Phil Hoffmann Travel's flagship store were treated to an update on the swag of new guided holidays, innovations, travel styles and destinations on offer from Trafalgar next year.

The guide, on agency shelves across the country now, offers 117 immersive guided holidays taking guests to 44 countries and offering over 600 exclusive Insider Experiences including a host of new Be My Guest degustations.

Phil Hoffmann is **pictured** above centre with Trafalgar Australia managing director Matthew Cameron-Smith and global chief executive officer Gavin Tollman.

Qld in Chinese homes

QUEENSLAND will launch a new promotion campaign aimed at families in Shanghai, Taiwan and Hong Kong in the lead-up to Chinese New Year 2015.

The campaign comes following the DestinationQ Forum which took place in Noosa this week.

Cathay Pacific has signed on to partner in the pitch, which will roll out as TV and radio ads and banners in travel agencies.

Golfing holidays will form a major element of the promotion.

Woomera tour permit

TOURISTS wishing to travel in all areas within the Woomera Prohibited Area must now apply for an access permit due to a new access regime in place, according to the SA Tourism Commission.

The Stuart Highway and other select areas are excluded from the new regime - more info **HERE**.

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q15: What is the main domestic airline operator operating between islands?



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Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Vanuatu
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GRAND
Vanuatu

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Sean Harrigan and Lisa Martin

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Louise Wallace, Jenny Piper and Sarah Piper

Email: info@traveldaily.com.au

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GET YOUR CAREER BACK ON TRACK

WHOLESALE RAIL CONSULTANTS

BRISBANE CBD - \$45K - \$50K OTE

Is your career lacking direction? Looking to join a company that can really take you places? This is it! We are currently looking for passionate travel consultants with an interest in rail to join this niche wholesale team. Handling enquiries only from travel agents you'll love selling a variety of international and domestic rail products. A role here is not just another job but the chance to form a long term and successful career with progression opportunities and top training and development on offer.

BE ONE OF THE BEST PAID IN BRISBIE

CORPORATE CONSULTANTS

BRISBANE CBD - \$65K OTE

Want to see your salary double? Then take a leap and join a market leader that is experiencing unbelievable growth. As a corporate consultant in these fun teams you'll be arranging international and domestic travel plans for a portfolio of business clients. You'll thrive in a fast paced environment and not be afraid of a little hard work. Your efforts will be rewarded with the best benefits in Brisbane including amazing \$\$, famils and management opportunities. Don't delay - these roles are interviewing now!

CRUISE INTO YOUR NEW ROLE

RETAIL TRAVEL CONSULTANT

SYDNEY - SALARY PACKAGE UP TO \$55k

This growing boutique cruise agency are looking for a cruise enthusiasts to join their sociable team. Located on Sydney harbor enjoy Friday night socials overlooking the water.

Working directly for a cruise line you will book exciting worldwide itineraries including flights from Cuba to Alaska and everything in between. In return you will be rewarded with a top salary, generous famils and on board inspections. If you have 2 years retail exp and solid GDS skills, apply now and become a cruise guru in no time.

HELP IS ON I.T.S WAY!

SYSTEMS SUPPORT ADVISOR

SYDNEY - SALARY PACKAGE UP TO \$55K

This global leader in service providers is looking for a technical savvy travel professional to join their growing team. Put your excellent systems knowledge to the test and provide specialist support to travel personal with their booking tools. Enjoy a top salary package, working M-F only and access to ongoing development and career progression. If you have a min 2 years experience, very strong GDS skills and preferably experience working within an I.T helpdesk environment, we want to hear from you!

DREAMING OF A NEW CORPORATE ROLE?

CORPORATE TRAVEL CONSULTANTS X 8

MELBOURNE (VARIOUS) - SALARY PACKAGE \$70K (OTE)

Travel Consultants in Melbourne! Make the move today to a dedicated corporate role and never look back. We are currently recruiting for a well-known travel management company for their CBD and suburb based offices. This role will see you moving away from a retail environment and into corporate bliss. Working Monday - Friday hours only you will be rewarded with an amazing salary package, famils and incentives. If you have at least 18 months industry experience we can help you secure this role!

***NEW* MANAGE YOUR TEAM TO SUCCESS**

RETAIL TRAVEL MANAGER

MELBOURNE (EAST) - SALARY PACKAGE TO \$60K (DOE)

HOT new role just called in! This successful retail office located in Melbourne's east is now looking for a dedicated retail travel manager to manage a successful team of 6 staff. You will work as a hands on travel consultant while also mentoring and encouraging your team to be the best they can be. Moving away from the time wasters and brochure collectors you will finally get to use your experience to its full advantage! If you have at least 4 years management experience then we want to hear from you.

***NEW* AFRICA EXPERT REQUIRED!**

AFRICA WHOLESALE TRAVEL CONSULTANTS

MELBOURNE (INNER) - SALARY PACKAGE TO \$60k (DOE)

This rare opportunity will see you moving into a dedicated Africa Wholesale role where you will assist loyal travel agents with their tailor made Africa itineraries. Working with a 5 star product you will sell luxury lodges, private game reserves and safaris. This role will offer you Monday - Friday hours, amazing famils and incentive trips and the chance to put your Africa knowledge to good use! Call us today to find out more and secure this exclusive role. Minimum 3 years industry experience and high end Africa knowledge req.

STOP WASTING YOUR TALENTS

ONLINE BOOKING TOOL - CORPORATE TRAVEL

MELBOURNE - SALARY PAKAGE TO \$65K (DOE)

Amazing opportunity exists in a growing corporate travel management company that will offer future career progression opportunities. This role will see you responsible for supporting and training external clients to ensure they are effectively utilising the Online Booking Tool (OBT), Trouble shooting and testing and reporting on any issues with the OBT. If you love to problem solve and have experience using Online Booking Tool's then we can help you secure this rare role! Call us today to find out more.

Join The APT JOURNEY!



Have you been waiting for the chance to take your sales career to the next level with Australia's award-winning cruise and tour operator? **IT'S ARRIVED!**

Over the past few years, we've gone through an exciting period of rapid growth, taking our valued customers to more destinations than ever before; expanding inventory in our top markets; and seizing new opportunities.

With such a huge expansion throughout our company and in our sales team, we have cemented our position in our industry and the future is looking positive!

Now we're expanding our sales team and are looking for exceptional people in the following roles so we can continue to deliver our award-winning service to our travel agency partners, and prepare for the continued growth that's ahead.

If you want to work for a fast-growing company that cares about your career and is dedicated to innovation in travel, contact us about the following positions:

- Business Development Manager – Victoria
- Business Development Manager – New South Wales
- Business Development Manager – Queensland
- State Sales Manager – Queensland
- Retail Communications Coordinator

The benefits of being an APT team member:

- Career growth and opportunity
- Vibrant team and culture
- Ongoing training
- Family opportunities
- Discounted travel on APT products

And much, much more...

On top of these amazing benefits, you'll get to work for an Australian-owned travel company who is as passionate about delighting our travellers as we are about the beauty of the destinations we take them to.

If you feel you're the right fit for our team, please visit www.aptouring.com.au/about-us/Career-Opportunities

Applications close Monday, 6th October.