

STYLISH FROM THE GROUND UP



DISCOVER MORE

 **australia**
now you're flying

LUXURY HELICOPTER
TRANSFERS DIRECT TO
MELBOURNE CBD
\$274 PP

heliexpress.com.au 03 9629 5099

Melbourne Airport or
the CBD in 4 minutes
flying time!



Travel Daily

First with the news

Monday 22nd September 2014



APT recruiting more

APT is inviting applications for a number of key roles including business development manager positions in Queensland, New South Wales and Victoria.

The fast-growing firm is also seeking a Qld state sales manager - see the **last page** for details.

Red Gum rejigs acquisitions

RED Gum Resources, the WA mining firm which is reinventing itself to become a "significant player in the leisure and tourism industry," has amended the terms of its purchase of Holiday Planet, Asia Escape Holidays and Motive Travel, with the shareholders agreeing to a "reduction in the cash up-front consideration".

According to an ASX release this morning, Red Gum has signed legally binding amendments to the share sale agreements, with the vendors now accepting a total of \$2 million, rather than the previous \$3.5 million in cash.

They will instead be issued \$1.5m in Convertible Notes which

mature in 2 years.

Red Gum says it's on track to relist as the Australian Travel Group by the end of the year, but the necessary documents for the deal have taken longer than expected, largely due to the complexity of bringing the three businesses together.

A prospectus will be issued shortly for a \$3m capital raising.

The company says it is on track to record \$110m in TTV for the 2015 calendar year, with cooperation between the three businesses having already generated "estimated annualised increased revenue efficiencies of the order of \$7 million".

Virgin Australia style

VIRGIN Australia is promoting the "impeccable style" and "infectious personality" of its staff in connection with the carrier's new TV commercial which also highlights its aircraft, lounges, food & wine and entertainment. See the **cover page** for more.

**BECOME A
100% PURE
NEW ZEALAND
SPECIALIST.**

[CLICK HERE >](#)

traveltrade.newzealand.com



Today's issue of TD

Travel Daily today has nine pages of news & photos, including a front cover page for **Virgin Australia** plus full pages:

- AA Appointments jobs
- APT

KQ reinstates comm

KENYA Airways this morning advised that effective 01 Oct it will reinstate 5% BSP commission for all tickets issued in Australia and NZ, for both international and intra-Africa journeys.

Sail along the magnificent Norwegian coast and experience the magical Northern Lights.

Contact
50 Degrees North
your Hurtigruten & Nordic specialist in Australia.

HURTIGRUTEN NORWAY

1300 422 821 / www.fiftydegreesnorth.com / info@fiftydegreesnorth.com

50° NORTH
NORDIC / ARCTIC / RUSSIA TRAVEL SPECIALIST

HURTIGRUTEN

UNFORGETTABLE CHINA

2015 OUT NOW!

FEATURING LUXURY YANGTZE RIVER CRUISING

FLY FREE* TO CHINA

HURRY! LIMITED OFFER

*Conditions apply. Contact APT for full terms & conditions.
Australian Pacific Touring Pty Ltd ABN 44 004 684 619
Lic. No. 30112 APT692

Go Beyond Bali... Fly to Lombok for free!

[Click here for more information](#)



WORLD'S BEST
CABIN CREW

Garuda Indonesia
The Airline of Indonesia



**PARTNER
FLY FREE!**

*Deluxe
Touring & Cruising*

EvergreenTours
A World of Discovery

*Terms & conditions apply

Travel Daily

First with the news

Monday 22nd September 2014

MORE SMILES PROMISED

**ECONOMY SPECIALS
TOPPED BY 34" SEATS**

OMAN AIR
الطيران العماني

VIRTUAL TOUR

STPC in MCT available for \$60

1300 730 484

Basham to Scoot

FORMER long-time Virgin Australia Holidays national product manager Dennis Basham has taken a new role as general manager Australia for Singapore Airline's low cost long-haul offshoot Scoot.

EvergreenTours
A World of Discovery

**DON'T
MISS THE
BOAT**

**EUROPE
RIVER CRUISING
FLY FREE
ENDS
OCT 15TH**

Gate 1 Travel enters Aust

US TOUR operator Gate 1 Travel has launched a new office in Australia, with the business headed up by Russ Masterton, formerly a top consultant with the TravelManagers group.

Gate 1 Travel's new Australian office is adjacent to Masterton's existing business, Direct International Travel located in Hoddle St, Abbotsford Vic.

Founded in 1981, Gate 1 Travel now boasts 250 staff worldwide, with offices in the UK, Morocco, Spain, Italy, Switzerland, China, Egypt, Greece, Thailand, Vietnam, Cambodia and South America.

According to the company's website it carries over 200,000 passengers annually, specialising in escorted tours and river cruises as well as FIT itineraries.

Etihad to add 9 in 2015

ETIHAD Airways will continue its global expansion next year, this morning announcing the addition of flights to Azerbaijan and Georgia in Eastern Europe, as well as Tanzania in Africa.

Baku will launch on 01 Oct 2015, followed by Tblisi the next day and daily flights to Dar es Salaam will debut on 01 Dec 2015.

The three new destinations add to previously announced flights to Madrid, Edinburgh, Kolkata and Entebbe as well as Hong Kong and Algiers, to launch by 30 Jun.

EY's daily BNE flights will move to non-stop 787-9s from Jun.

Gate 1 Travel targets travellers seeking "high quality, affordable travel ranging from a superior tourist class to moderate deluxe class level of accommodations with the highest level of service".

The company's Australian website confirms that it's a subsidiary of Gate 1 Travel (USA) and highlights the financial security afforded by the parent company's membership of the US Tour Operators Association - which requires it to post US\$1m in security to cover the "unlikely event of insolvency."

Gate 1 has net contracts with a wide range of carriers and says it's affiliated with AFTA and IATA.

The company operates its European river cruises on an exclusive charter of the 128-pax *MS Sound of Music*, built in 2007.

CZ Europe earlybird

CHINA Southern Airlines has rolled out its 2015 earlybird offers to Europe, with prices on the Canton Route starting at \$1,274.

The SkyTeam member carrier operates via its Guangzhou hub to London, Paris, Amsterdam, Frankfurt, Moscow & Istanbul and has codeshare connections to a further 25 European hubs.

Return Economy class flights from the east coast are priced from \$1,300 to Frankfurt (ex MEL) valid for select travel periods.

CZ's earlybird fares are on sale until 31 Dec.

Air China doubles LHR

A **SECOND** daily service is set to be introduced by Air China between Beijing and London Heathrow, effective 26 Oct.

CA855/856 will be operated by Airbus A330-200 aircraft with 180 degree full-flat seats in Business.

USA DISCOVERY PROGRAM

How well do you know the USA?

NEW!

The USA Discovery Program is an exciting new agent training tool to give you all the information you need to sell the USA!

USADiscoveryProgram.com.au

REGIONAL EXPERT

USA OUTDOOR SPECIALIST

USA CITY

DELTA

NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney* via Los Angeles.

For details, visit delta.com or call 1800 458 368.

Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

Real experiences with genuine locals.

That's the real deal.

THE REAL DEAL

- We pioneered Insider Experiences, taking clients deeper into the local culture.
- 1,118 genuine experiences, more than double our closest competitor.

TRAFALGAR

1300 78 78 78
www.trafalgar.com



Travel Daily

First with the news

Monday 22nd September 2014

AA
FOR THE HOTTEST EXECUTIVE ROLES
CONTACT OUR DEDICATED
EXECUTIVES DIVISION ON
02 9231 2825
OR VISIT US AT
www.aaappointments.com/aus

JQ automatic price monitor

JETSTAR customers are now able to monitor airfare prices on their favourite routes using a new 'Price Watch' function.

The online function enables customers to sign up and receive alerts when their preferred sectors meet a price point they are willing to pay.

Rolled out last month, Price Watch can be calibrated to provide options based on desired origin & destination, time of flight and number of people travelling.

A Jetstar spokesperson told **Travel Daily** the function provides a weekly snapshot on the prices of flights the customer is tracking and if a price falls to meet their criteria, an alert is sent to the subscriber to notify them.

"Price Watch is in the final stages of development and we'll roll it out to all users once we've completed further testing," the JQ spokesperson added.

Last month the low-cost carrier also introduced prepaid in-flight vouchers which enable guests to save money on food & services booked when making a flight reservation over the internet.

Sonaisali rebrand

SONAISALI Island Resort will be rebranded under a "major international hotel chain," the new owners of the popular Fiji property have confirmed to **TD**.

The Vision Group of Companies in Fiji acquired Sonaisali & Tadra Islands Resorts in Aug and have confirmed Sonaisali will close its doors to guests for five months, starting Nov, to enable "extensive renovations" (**TD** 16 Sep).

Vision Group chief executive P L Munasinghe told **Travel Daily** the firm has entered into a Letter of Understanding to rebrand and manage the resort and it is hoped to relaunch in Mar.

BUD, IST routes busy

EMIRATES has reported "solid bookings" from the Australian market on its new Budapest route which is launching on 27 Oct.

Vice president commercial ops Australasia Bryan Banston told **Travel Daily** the Dubai-Budapest link is of particular importance for the river cruise segment.

"Adding Budapest perfectly complements our cruising port network throughout Europe, allowing agents and passengers alike to easily and simply book open jaw itineraries," he said.

Banston added that Emirates has seen a "considerable" spike in business on the Istanbul route for travel in Apr as Australians lock in their travel plans to participate in Gallipoli commemorations.

MEANWHILE, Emirates is holding recruitment open days in Melbourne and Brisbane on 11 and 25 Oct respectively as it seeks to expand its cabin crew ranks - for more information, **CLICK HERE**.



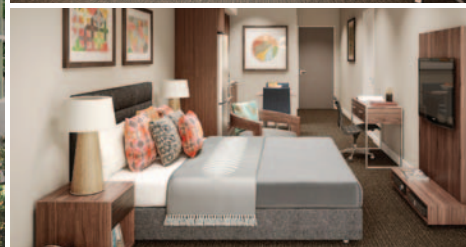
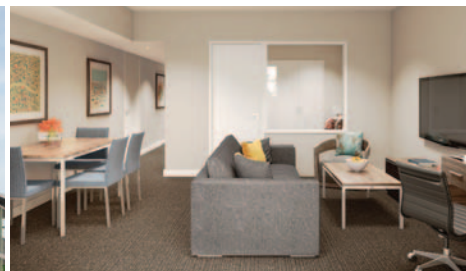
Window Seat

A SENIOR Qantas executive is heading to the US shortly - but not on a business trip.

Andrew Parker, who is QF Group Executive Government and International Affairs, has won the experience of a lifetime, having been chosen as the winner of a competition run by Hollywood star Kevin Spacey in connection with his hit show, Washington political thriller *House of Cards*.

Parker will apparently visit the *House of Cards* set, rehearse a scene with Spacey himself "and eat some barbecue," according to the blurb for the competition run by charity group Omaze.

The *Financial Review* reports that when the organisers first contacted him to say he'd won, Parker thought he was being pranked by some friends.



Quest Berrimah – opening 22nd September

Situated a short 15 minute drive from Darwin's city centre, Quest Berrimah offers studio, one and two bedroom apartments ideal for the business traveller to Darwin. Whether staying for a night, a week, or a month, Quest Berrimah offers a 'home away from home' experience.

Visit **questberrimah.com.au**
or Search "QG" on the GDS



Monday 22nd September 2014

Peppers Canberra officially open



MANTRA Group officially opened its first Peppers branded property in the Australian capital last week, welcoming over 100 tourism industry, corporate and government clients to a stylish cocktail function.

Peppers Gallery Hotel Canberra (formerly the Diamant Hotel Canberra) is the 30th property in

the Peppers portfolio nationally.

Special guests included Visit Canberra and the Australian Red Cross who drew prizes to a range of raffles to support local causes.

Pictured from left are Wendra Donaldson, Red Cross; James Sharrock, gm Peppers Gallery Hotel; Ian Hill, Visit Canberra Grp & Kent Davidson, Mantra Group.

Major changes to visas for India

TRAVEL agents and wholesalers are concerned about a possible slump in travel to India under new arrangements which will require all visa applicants to be physically present at a consulate in order to submit their applications for entry.

All Australians require a visa to travel to India, meaning that effective from Dec this year clients in regional areas will be forced to fly or drive to Brisbane, Sydney, Melbourne or Perth in order to apply.

The move will see biometric data including fingerprints and facial imagery collected at the consulates as part of the visa application process.

Currently, visa applications for India are managed by VFS Global which recommends applying by registered post "as this will save you the need to travel...as well as queue and wait times".

MTA conference

MTA Mobile Travel Agents will host its biggest ever conference in Melbourne on the weekend of 10-12 Oct, with speakers to include Virtuoso gm Australia/NZ Michael Londregan, ATAS gm Gary O'Riordan and "life strategist" Shannah Kennedy.

The event will take place at the Park Hyatt, with MTA ceo Don Beattie saying the conference also includes GDS workshops and a "hear from your peers" session.

NT EOI now open

THE NT Government has today advertised for Expressions of Interest from investors, tourism operators and entrepreneurs who wish to offer new accommodation, tourism and recreation activities to "unlock the full visitor potential" in 86 NT parks, as flagged earlier this month (**TD** 05 Sep).

A website detailing the EOI is at www.nt.gov.au/parkseoi.

Emirates Hello Tomorrow

Where could you be tomorrow?

We're looking for exceptional people who share our unlimited curiosity, embrace other cultures and have a passion for customer satisfaction to join our team. You could be living in dynamic Dubai while travelling the world and earning a competitive tax-free salary, sharing furnished accommodation with colleagues from over 130 countries and enjoying travel concessions for you and your family.

From our base in Dubai, Emirates flies to more than 140 destinations across six continents with an ultra-modern, all-wide-body fleet including our flagship A380.

Build a career with one of the fastest growing airlines in the world. Applicants must be over 21 years old with a minimum arm reach of 212cm. You should be proficient in spoken and written English and have completed high school.

Please apply online before **4th October** for **Melbourne** and **18th October** for **Brisbane**. Shortlisted candidates will be invited to attend a selection process in Australia.

City	Date	Time	Venue
Melbourne	11th October	9:00am	Hilton On the Park, 192 Wellington Parade, East Melbourne, VIC 3002, Australia.
Brisbane	25th October	9:00am	Aviation Australia, 15 Boronia Rd, Brisbane International Airport, Queensland 4009, Brisbane, Australia.

emirates.com/careers

New Brand USA training scheme

A NEW online training program has been unveiled by Brand USA today, providing agents with “straightforward information” about the United States and to enable cross-selling on all aspects of the country.

Dubbed the ‘USA Discovery Program’, the platform has been developed to equip sellers with the knowledge and skills to sell trips to the USA more effectively for FIT, fly-drive & family holidays.

Monaco extension

THE French Travel Connection has announced the renewal of its incentive program with Monaco Tourism rewarding agents who sell the Passport to Monte-Carlo.

Following a successful initial incentive earlier this year, FTC and Monaco Tourism have relaunched the campaign which provides a free helicopter transfer between Monaco and Nice for clients booking two nights in the Principality in low season and three nights during high season at select 3-, 4- or 5-star hotels.

Each booking of the Passport to Monte-Carlo made to 30 Nov will place agents in the draw to win one of three Monaco packages, with the top-seller offered the chance to drive a Ferrari in Monte-Carlo - **CLICK HERE** for details.

Training includes eight modules covering Big City Buzz, Coastal Escapes, Family Holidays, Food and Drink, Music/Heritage/Culture, Fly/Drive, Great Outdoors and Winter Sports.

Agents successfully completing the quizzes will earn accreditation and exclusive benefits including participation in famils to the USA such as the Brand USA Megafam.

Brand USA director for Australia/New Zealand Oliver Philpot said “We hope to enhance the breadth and depth of agents’ knowledge of the US, and the diversity of holiday options”.

For more info & to sign up, go to usadiscoveryprogram.com.au.

MEANWHILE, Brand USA has unveiled a new ‘Market the Welcome’ campaign targeting international travellers when they arrive in the country.

The promotion incorporates a “plug-and-play” toolbox in the international arrivals halls at major airports, featuring localised imagery with a destination call-to-action and Discover America branding.

Plans are afoot to combine Brand USA’s mandate to relay US visa & entry policy with inspiring & welcoming messages to visitors via a variety of mediums including digital and video content.



TEN travel agents from around Australia were recently treated to a five-night adventure to Sabah in Borneo to see how far the island’s tourism offerings have come.

Sabah Tourism and Royal Brunei Airlines hosted the group.

Among the group was Elizabeth Keller from Travel Counsellors, who said the experience afforded her the opportunity to see why Borneo has become so popular in the Australian market.

Highlights of the trip included a visit to Agnes Keith’s house, now a historical museum dedicated to the pioneering WWII figure.

The group also saw orangutans in rehabilitation at Sepilok and

Proboscis monkeys at Labuk Bay.

Keller said the destination was “filled with so much history” and allowed her to network with many new contacts.

She is **pictured** above front row sitting on the far left, the photo provided by Travel Counsellors.

4th Dubai Paramount

DAMAC and Paramount Hotels & Resorts have announced a fourth hotel project for Dubai.

The Paramount Hotel Dubai, Downtown will feature 1,250 rooms, the third largest property in the emirate behind Atlantis the Palm and JW Marriott Marquis.

Offer Europe from AUD 1,521*

Emirates Early Bird fares have landed. Choose from over 35 one-stop destinations and book flights for 2015 now. With our great fares, up to 1,800 channels of entertainment and generous baggage allowance, now’s the time to capture Europe.

	ECONOMY CLASS RETURN FROM AUD		ECONOMY CLASS RETURN FROM AUD
Dublin	\$1,521*	Rome	\$1,557*
Barcelona	\$1,536*	Athens	\$1,565*
Budapest	\$1,543*	Paris	\$1,583*
Brussels	\$1,545*	Munich	\$1,604*
Amsterdam	\$1,547*	London	\$1,770*

Business Class fares also available

Hello Tomorrow



emiratesagents.com/au

Fly into one destination and out of another with ease

*Terms & Conditions: Airfares are inclusive of taxes and surcharges correct as of 18th September 2014 and are subject to currency fluctuation. Offer ends 19th November 2014. Travel Period: 1st March until 30th September 2015. Return Economy Class airfares are quoted for low season travel from Perth. Bookings can only be made up to 11 months in advance. Inbound travel blackout periods apply. Peak season and weekend surcharges apply. Other travel dates are available at higher fares. Seats are subject to availability. Cancellation and change fees apply. For full Terms and Conditions, please see your GDS or call Emirates on 1300 303 777. Other conditions apply.

Tradies soak up BC Sunshine



ABOVE: The Canadian Tourism Commission, Destination British Columbia and Air Canada hosted this group of product managers on a recent familiarisation to the province's Sunshine Coast.

The group explored waterfalls, hiked, cruised and viewed some unique lodges including Painted Boat, West Coast Wilderness Lodge & Rockwater Secret Cover Retreat - products all perfectly suited for the self-drive market seeking a wilderness escape using Air Canada services to Vancouver.

Pictured from left are: Joanne Motta, Destination BC; Nathan McLoughlin, CTC; Lisa Robinson, Driveaway Holidays; Kim Hood, Destination BC; Siobhan Foley, Holidays on Location; Lizzie Doyle, Canada's West Media; Karen O'Leary, Memento; Ryan Kendall, Adventure World; Lisa Monk, Infinity Holidays and Karen Papenfus, Adventure Destinations.

SYD, MEL traffic up

INTERNATIONAL passenger numbers at Melbourne Airport leapt 6.5% year-on-year in Aug, topping 676,800 while domestic numbers were relatively flat at 0.5% growth (to 1.97 million), the airport reported on Fri.

Sydney Airport passenger traffic during the month was also strong, up 1.8% to 1.06 million, with domestic numbers steady (+0.7%) at 2.13 million.

Growth by Chinese nationals was up 20.4% at MEL and 17.7% at SYD, the airports said.

Another Quest opens

QUEST Berrimah has opened in Darwin's eastern suburbs today, Quest Serviced Apartments newest property, featuring 88 studio and one-bedroom units.

It becomes Quest's fourth location in Darwin & its suburbs.

Travel Daily

First with the news

Monday 22nd Sep 2014

thl, Tourism Aus jv

CUSTOMERS of KEA, maui, Britz or Mighty will receive a 25% discount at 18 indigenous experiences around the country under a partnership between thl and Tourism Australia.

The deal with the Indigenous Tourism Champions Program includes Currumbin Wildlife Sanctuary, Tjapukai Aboriginal Cultural Park, Kakadu Cultural Tours and other businesses in Vic, NSW, Qld, NT and WA.

thl gm marketing & customer experience Kate Meldrum said the pact with ITCP would appeal to customers and trade partners "hungry for these authentic and unique experiences to enhance their self-drive holiday".

KGI Odysseys revamp

KANGAROO Island Odysseys has unveiled a revamped online presence to showcase its range of 4X4 touring options around the South Australia destination.

The new portal is more mobile responsive, designed to appeal to a growing number of clients researching the firm's travel options via smartphones - see kangarooislandodysseys.com.au.

Hyatt offloads 38

HYATT Hotels Corporation has confirmed it will divest 38 hotels under a deal with Lone Star Funds to recycle capital in the Hyatt Place and Hyatt House brands.

The deal is worth approximately US\$590 million and accounts for close to 5,000 rooms at hotels spread across the United States.

Hyatt will maintain franchise agreements of all the properties, the company said late last week.

Lone Star Funds plans to inject around US\$50 million in extra capital to renovate the collection.

The transaction is expected to be completed in Nov.

QantasLink BNE/HTI

NEW four weekly services to Hamilton Island from Brisbane will be launched by QantasLink, the carrier announced today.

Commencing 28 Nov, the Fri to Mon service will be operated using Q400 turboprop aircraft.

Hamilton Island ceo Glenn Bourke said the new Brisbane route would compliment Qantas' SYD-HTI service which launched earlier this year.

"Given the growth and high occupancy levels we've experienced on Hamilton Island over the last two years, we're confident we will be able to provide the load factor to ensure the route is successful and commercially viable for the Qantas Group," Bourke said.

Voyages of Discovery

2015 EUROPE SUMMER SAVER FARES*
on select Voyages of Discovery voyages
Book by 30 Sep '14

Voyages of Discovery is represented in Australia by Discover the World **ATAS**

*Conditions apply

CLICK HERE TO LEARN MORE

HAWAII FAMILY HOLIDAY GUIDE

Family trips & child-friendly activities in Hawaii

DOWNLOAD NOW

DISCOVER THE LOWER MISSISSIPPI ABOARD THE AMERICAN QUEEN

MEMPHIS & NEW ORLEANS
2015 DEPARTURES START FROM **US\$2,430**

AMERICAN QUEEN™ STEAMBOAT COMPANY

CLICK HERE

Monday 22nd Sep 2014

Changi Transit ext.

THE Changi Transit Program offering Aussie travellers transiting in Singapore a SGD\$40 Changi Dollar Voucher to spend at shops, spas, pools and eateries while at the airport has been extended to 31 Mar next year.

The program is available to all passengers flying with Singapore Airlines or SilkAir.

WIN A \$75 GIFT VOUCHER

This week *Travel Daily* and *French Travel Connection* are giving 5 readers a chance to win a \$75 gifts.com.au voucher.



French Travel Connection's 2015 Brochure is out, featuring 116 pages of France. Paris, Regional France, Monaco, Battlefields, Tours, Waterways... We've got France covered! Explore the brochure for your chance to win!

Click [HERE](#) for hints and to find out more.

To win, be the first to send through the correct answer to the question below to:

gifts@traveldaily.com.au

How many stages are there in the 'Best of France' tour?



Seychelles to Mumbai

NEW thrice weekly direct flights between the Seychelles capital & Mumbai have been announced by Air Seychelles, starting 02 Dec.

Mumbai will be Air Seychelles fifth regional destination, joining Antananarivo, Dar es Salaam, Johannesburg and Mauritius.

CEO Maoj Papa said adding the Indian city was a direct result of the airline's strategic partnership with Etihad Airways.

"We have worked to increase travel options for the benefit of our combined customers, whilst benefiting trade and tourism at each end," Papa added.

The service will be operated using dual class Airbus A320s on Tue, Fri & Sat from Mahe.

Escape keel in place

CONSTRUCTION of Norwegian Cruise Line's new ship, *Norwegian Escape* is underway at the Meyer Werft shipyard in Germany.

The firm joined Meyer Werft late last week to hold a special keel laying ceremony for the 4,200-passenger ship, which involved placement of the first block of the vessel.

Norwegian Escape is slated for delivery in Oct next year before entering service on 14 Nov 2015.

NT lures travel guru

THE Red Centre will take centre stage on US radiowaves this week as travel expert Pauline Frommer from the acclaimed Frommer brand broadcasts 'The Travel Show' across 80 radio stations.

NT Tourism Minister Matt Conlan said nabbing Frommer for a week long visit was a major marketing coup for the Territory.

The daughter of the brand founder will detail her experience in the NT and push messages of "You haven't been down under til you've been outback".

Amazing Adventure for Travel2



AUSTRALIA turned on its usual amazing show to blow away this pack of 60 travel agents from the USA, who in smaller groups had a taste of the best nearly all our states and territories could offer.

The agents were hosted by Travel2, one of the four brands operated in the US by Helloworld alongside Qantas Vacations, Travelscene and Islands in the Sun.

During their travels around the country, the group enjoyed experiences such as climbing the Sydney Harbour Bridge, riding camels in the NT, lapping up fine local food and wine and bedding down each night in luxury accom.

After completing their individual itineraries, the group gathered as one on Hamilton Island for a final night party & gala dinner at the Outrigger Restaurant, hosted by Tourism & Events Queensland.

Under the hashtag of #amazingaussieadventure, the group collectively uploaded more than 1,200 photos of their Aussie experience to show off at home.

The event also saw staff choose the best photos in six different categories, with winners to take a trip to LA and New York next year for the 2015 G'Day USA Gala Ball.

The group is pictured above.

It's time for the
Royal Summer Clearance Sale

CRUISE
FROM
\$69
PER DAY



T&Cs apply



Royal Caribbean
INTERNATIONAL

2015
EUROPE
OPEN FOR SALE

Tours from **\$82** per day!

[Click here for more](#)

COSMOS®

Diving at White Grass

VANUATU'S White Grass Ocean Resort on Tanna Island will open its first PADI Dive Centre from 15 Feb, increasing the range of dive experiences available to visitors.

Agents storm around Hong Kong



TYPHOON warnings did nothing to dampen the spirits of this group of Flight Centre agents on their recent fam to Hong Kong.

Hosted by Infinity Holidays and Cathay Pacific, the group took part in an 'Amazing-Race' style of activities, given a list of 24 places and sights in Hong Kong to visit.

Armed with their mobile phones and an inflatable Cathay Pacific plane, the group split into pairs tasked with taking a photo of themselves in as many locations as possible, with the inflatable plane and an Infinity brochure.

Photos were uploaded to social media under #InfinityEducational and #InfinityHolidays.

The winners, who managed to cross most of the attractions on their list, were Emily Fallon from FC Carindale Red and Elizabeth Bowling from FC Sunnybank.

Amid the excitement, the group

also found time to take in some of the city's highlights at a more relaxed pace, enjoying some Dim Sum and city touring.

Pictured above from left is Merrilee Gill, FC Buderim; Lisa McKinley, FC Coolumb; Anna Queiroz, FC Queen St; Natasha Romoff, FC Toowong; Elizabeth Bowling, FC Sunnybank; Emily Fallon, FC Carindale; Wade Croker, FC Helensvale; Chris Walsh, FC Robina South; Adam Tormey, FC Centre Stage; Amanda Graham, FC Runaway Bay; Carla Orbell, Cathay Pacific Airways and Julie O'Sullivan, Infinity Holidays.

EK upgrades Nigeria

STRONG demand for Emirates services to the Nigerian capital of Abuja will see the carrier increase capacity from 01 Oct, with B777s to replace A340s on the route.

EXPERIENCED TRAVEL CONSULTANTS - GOLD COAST

OTE \$65,000 + Super & Uncapped Commissions

An opportunity to gain a position in one of Australia's leading Global Travel Companies. We are expanding again and need to create a new International Travel Team.

Working weekends and evenings will be a thing of the past, time to enjoy the beaches and relaxed lifestyle the Gold Coast is famous for. Free Parking & short distance to Train Station

ESSENTIAL REQUIREMENTS:

- Minimum 12 months retail agency experience
- Sales driven with a proven record in exceeding sales targets and meeting KPI's
- Able to create complex international itineraries and packages
- Exceptional customer service and communication skills
- A mature energetic work ethic and desire to succeed

Please email CV to

Pamela.Zola@ourvacationcentre.com.



Brochures of the Week

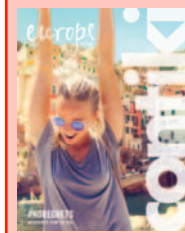


WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



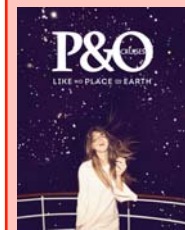
Globus - Europe 2015/16

The new brochure for the Globus flagship range offers seven brand new itineraries, all coupled with a special Cathay Pacific fare from \$1,450 booked in conjunction with any European tour. Further, separate dedicated brochures for Britain & Ireland and Spain & Portugal product have also now been released. Packed into the Europe guide are more than 80 holidays ranging from 7-31 days, including all the popular favourites such as the nine-day Iberian Tapestry & nine-day Warsaw, the Baltics & Helsinki.



Contiki - Europe 2015/16

Employing a range of eight newly launched travel styles, the new European range from Contiki offers 15 new itineraries - 12 in Europe and three maiden adventures in Morocco and Portugal. These include a five-day 'In-Depth Explorer', offering a taste of the flavours of Fez and Marrakech. Also new is the 'Island Cruising and Santorini' taking guests floating around the idyllic Greek Islands. Travel styles include In-Depth Explorer, Easy Pace, High Energy, Discovery Plus, Short Stays and more.



P&O Cruises - 2014-16

Bigger than ever before, the new P&O guide now offers itineraries aboard five ships instead of three, with *Pacific Eden* and *Pacific Aria* to join the fleet from Nov next year. On top of that, *Pacific Jewel*, *Pacific Pearl* and *Pacific Dawn* will continue to take guests to exotic & exciting ports, packed with onboard features to keep everyone entertained. New destinations to be visited in the new season include Solomon Islands, Thailand and Indonesia, not to mention new domestic ports in Vic & WA.



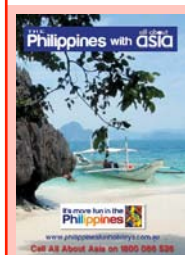
Helen Wong's Tours - Indochina 2015

Aimed at the budget-conscious, a new range of tour packages to Indochina from Helen Wong's Tours has itineraries starting from \$2,880 per person twin share for a 12-day Discover Vietnam tour, inclusive of air. All tour prices in the eight-page mini guide include airfare with Vietnam Airlines. Also featured are tours in Laos, Cambodia and Myanmar, with group sizes limited to a maximum of 20. Breakfast is included daily, with many lunches, dinners and all entrance fees, domestic air and cruise as needed.



Hapag-Lloyd Cruises - Golf & Cruise 2014-2016

Travellers keen to play golf with their European luxury cruise will be keen to learn about the range of combination golf and cruise packages on *MS Europa 2*. The guide from Landmark Travel includes details on all departures, features onboard the ship including a golf simulator and golf services such as club cleaning and tips on play. Loaded with images, the guide showcases the variety of courses available in Europe and Africa.



All About Asia - The Philippines

Escorted itineraries around the Philippines featured in this new guide from All About Asia carry with them an assurance that all aspects of the tour have been recently inspected to ensure a high standard is kept. The new guide features a range of popular itineraries taking pax to hidden corners of the country only the experts know about. Tour prices include airfares, all accom, tours and are available only to agents - not direct to the public. Assistance is provided to ensure guests enjoy every aspect of the trip.

JQ proves Jul OTP no fluke

JETSTAR has maintained its spot in second place after Qantas in official on-time performance statistics for the month of Aug.

According to the Bureau of Infrastructure, Transport and Regional Economics report, the QF offshoot recorded an 82.3% score for on-time running on the month's scheduled flights.

Qantas continued to lead the way at 87%, while its main rival Virgin Australia lagged at 80.4%, ahead of Tigerair at 76.5%.

Virgin Australia also recorded the highest level of cancellations at 3.4%, well ahead of the next carrier QantasLink at 1.9%, while QF only axed 1.1% of its services.

The industry-wide on-time average for the month among all factored carriers closed at 84.2%, a general improvement on the 83.8% result one year earlier.

Regional Express remained in front as the leading country carrier at 83.7%, however REX's result was down considerably on the 88% score for Aug last year.

Broken down by route, Brisbane to Mt Isa and Port Lincoln to Adelaide services were the most reliable at 97.4%, with Darwin to Sydney faring worst with only 53.3% of flights leaving on-time.

Lion King incentive

THREE monthly draws of two A-Reserve tickets to see The Lion King stagemusical in Melbourne on 07 Mar 2015 are up for grabs to agents booking any package of seven nights or longer with any Travel Specialists brand.

An extra entry into the draw can be obtained by liking the group's Facebook page - **CLICK HERE**.

Wu Chinese Whispers

SUBSCRIBERS of Wendy Wu Tours' Chinese Whispers newsletter have been given early access to the company's 2015 range ahead of general release.

Bookings made by 15 Oct will also enjoy \$150 off per person on a select range of 30 itineraries.

Lake Tahoe live feed

HIGH definition cameras have been installed at six locations on the south shore of Lake Tahoe in California to allow anybody to see live conditions around the lake.

Viewers can zoom in & out and also view a daily time-lapse - see www.tahoesouth.com/prism.

More connected jets

PHILIPPINE Airlines has added wireless inflight entertainment on five more Airbus A330s and six A340 aircraft, enabling the OnAir Play service on all long-haul jets.

OnAir Play was first introduced to Philippine Airlines in May for IFE viewing on personal devices.

Monday 22nd Sep 2014

Vic call for investment

VICTORIA Tourism Industry Council chief executive Dianne Smith has outlined a series of recommendations for the state government to support in order to boost visitor numbers to Vic.

Citing ongoing growth in arrivals at Melbourne Airport, Smith said more targeted campaigns of Vic attractions to Asia was needed, as well as a commitment to fund the expansion of the Melbourne Convention & Exhibition Centre.

Smith echoed sentiments by MEL ceo Chris Woodruff calling for new air service agreements.

"We must also remember that Melbourne Airport's curfew-free status gives Victoria a distinct advantage over other states and we must ensure that this is preserved well into the future."

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q16: On which island is Champagne Beach found?



Terms & conditions

Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Vanuatu
Adventures in Paradise

GRAND
HOTEL AND CASINO
VANUATU

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Sean Harrigan and Lisa Martin

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily **CRUISE** **Pharmacy**
WEEKLY **DAILY**

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Louise Wallace, Jenny Piper and Sarah Piper

Email: info@traveldaily.com.au

Travel Daily TV

business events news

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



WANT YOUR CAREER SEARCH HANDLED CONFIDENTIALLY? CALL THE EXPERTS

THE AA FAMILY IS GROWING TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY

SALARY PACKAGE up to \$80K+ BONUSES

Due to maternity leave in Sydney,

AA is recruiting an account managers to service the recruitment needs of our top client accounts. Your role will involve interviewing candidates and assessing their career opportunities, short-listing talent for senior vacancies, reference checking, account management and business development.

You will enjoy an excellent salary plus bonus structure, advanced on the job and professional training, opportunity to work with the best names in the industry and long term career prospects; as well as access to our annual 5 star conference & other team perks including shopping vouchers & time off.

Ideally you will come from a strong corporate or retail travel background, with excellent client account management experience, strong communication and interpersonal skills and the ability to work well in a team.

Want to know more?

Contact our MD today 02 9231 6377.

*** NEW ROLE ***

CORPORATE TEAM LEADER SYD – EXEC SALARY PACKAGE \$\$

Feel at home in this corporate office where you will be overseeing a team of multi skilled consultants. You will need proven leadership skills and have exceptional knowledge of corporate travel, training & development and client relationship management. This role allows you to take full management control of your team and manage future growth and development. Current Team Leader/Operations experience essential along with GDS

HIT THE ROAD WITH A LEADING BRAND

SALES EXECUTIVE - CRUISING SYDNEY - SALARY PACKAGE \$70K

Our client is searching for a Sales Executive who is passionate about cruising along with the ability to source and secure new business. You will have a real drive, passion and understanding of the cruising market along with the ability to establish relationships and conduct presentations to secure wins for the business. Be rewarded with a supportive team and be proud to walk through the doors with this product under your arm..

MOVE AWAY FROM THE FRONT LINE CLIENT SERVICES EXECUTIVE -TECHNOLOGY SYDNEY – \$70k package

Are you an escalation expert? This award winning GDS company is looking for your analytical and technical skills to join this growing department. You will be customer service driven, have the ability to multi task, resolve issues and have a thorough understanding of back office functionality. This is an exciting step-up from a support role! Don't miss out on this outstanding opportunity.

A SERKO EXPERT

ONLINE IMPLEMENTATION MANAGER BRISBANE – UP TO \$75K PRO RATA

Your expert Serko skills and previous corporate travel experience will be highly regarded when you join this true industry leader. This initial 6 month contract will see you work closely with internal and external clients in implementing the company's online booking tools for new and existing accounts. Liaising with senior management, you'll be able to identify areas for system improvement and product development. Superb benefits on offer.

YOUR HUNTING SKILLS WILL WORK HERE CORPORATE BDM – SME

MELBOURNE – SALARY PACKAGE \$80k + Bonuses

Do you prefer doing business face to face? Like schmoozing with company MD's instead of pitching travel procurement managers or board of directors? Then it's time to take your strong sales and client relationship skills to this award winning TMC where you will be rewarded for your efforts with a lucrative salary package plus commission. Effective leads, supporting co-ordinators and a premium brand name will set you on the road to success.

THE WORLD OF ONLINE TECHNOLOGY PROJECT MANAGER – IMPLEMENTATION SPECIALIST SYD– SALARY PACKAGE \$\$\$

Do you understand client needs within the online space and have the ability to determine what solutions will provide value while helping achieve the proposed solution accordingly? Are you able to manage multiple responsibilities and deliver detailed and high level product demonstrations, training and coaching tailored to specifically capabilities to solve the prospect's critical business issues? Call today for a confidential chat.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

EMAIL YOUR CV TO: executive@aaappointments.com.au

NSW & ACT: 02 9231 2825 VIC, WA & SA: 03 9670 2577 QLD: 07 3229 9600

FOR MANY MORE EXECUTIVE VACANCIES VISIT OUR WEBSITE

www.aaappointments.com/aus

Join The APT JOURNEY!



Have you been waiting for the chance to take your sales career to the next level with Australia's award-winning cruise and tour operator? **IT'S ARRIVED!**

Over the past few years, we've gone through an exciting period of rapid growth, taking our valued customers to more destinations than ever before; expanding inventory in our top markets; and seizing new opportunities.

With such a huge expansion throughout our company and in our sales team, we have cemented our position in our industry and the future is looking positive!

Now we're expanding our sales team and are looking for exceptional people in the following roles so we can continue to deliver our award-winning service to our travel agency partners, and prepare for the continued growth that's ahead.

If you want to work for a fast-growing company that cares about your career and is dedicated to innovation in travel, contact us about the following positions:

- Business Development Manager – Victoria
- Business Development Manager – New South Wales
- Business Development Manager – Queensland
- State Sales Manager – Queensland
- Retail Communications Coordinator

The benefits of being an APT team member:

- Career growth and opportunity
- Vibrant team and culture
- Ongoing training
- Famil opportunities
- Discounted travel on APT products

And much, much more...

On top of these amazing benefits, you'll get to work for an Australian-owned travel company who is as passionate about delighting our travellers as we are about the beauty of the destinations we take them to.

If you feel you're the right fit for our team, please visit www.aptouring.com.au/about-us/Career-Opportunities

Applications close Monday, 6th October.