

*Scotland.
Welcome to our life.*

Fly Qatar Airways to Scotland, the land that inspired Outlander

Whether your passengers yearn to retrace their ancestral roots, or seek a luxurious experience at one of Scotland's exclusive castle stays, Qatar Airways is the exemplary choice as the only airline flying to Edinburgh with its Boeing 787 Dreamliner. Let Qatar Airways connect your clients to Edinburgh and the legendary Scottish landscapes that lie beyond.

Fares from **\$1605***

For more information contact your Qatar Airways sales representative or log on and register at qatarairways.com/tradepartners



Gaelic singer Kathleen McInnes
on the shore of Loch Assynt

New website gives savvy travel agents an edge

www.travelindustrynetwork.com.au

Free Membership - Join Now!

Travel Daily

First with the news

Wednesday 24th September 2014



EvergreenTours
A World of Discovery

THEY GOT FLY FREE

(and an exclusive pool that transforms in to a cinema)



EUROPE RIVER CRUISING
FLY FREE ENDS OCT 15TH

BYOJet Check-in merger

BYOJET founder Lenny Padowitz will become a significant shareholder in Disruptive Investments, the listed owner of Check-in.com.au, under a merger deal announced today (**TD** breaking news) which will create a "major online travel agency."

Helloworld associate BYOJet was founded in 2010 and has become one of the top ten most visited OTA websites in the country.

Padowitz has developed so-called JETMAX technology which powers the site, and is also available as a white label option.

The merged group is forecasting TTV of approximately \$87m for the current financial year - almost all of which will be from BYOJet, considering that Check-in.com.au

reported just \$375,000 in sales for the year to 30 Jun, along with a \$1.04m loss (**TD** 01 Sep).

The Check-in platform "provides an opportunity to cross sell hotels and travel insurance to the millions of visitors each year.

"With so few Australian-owned online travel brands remaining, we see this as a great opportunity to demonstrate that local businesses can not only thrive here in Australia but also expand into Asia," said Disruptive Investments chair Adir Schiffman.

Padowitz said he was excited about the synergies between the businesses, while a \$1.5m investment by DVI as part of the deal "makes it possible to continue our strong growth."

Eight pages of news

Travel Daily today has eight pages of news and photos, a front cover page for **Qatar Airways/Visit Scotland** plus full pages from: (**click**):

- AA Appointments jobs
- Travel Trade Recruitment
- Consolidated/MH promo

QR Scotland flights

QATAR Airways and VisitScotland are inviting agents to send their clients to Edinburgh to explore Scotland - the land that inspired the major new TV series *Outlander* - which is hoped to do for Scotland what *Game of Thrones* has done for Ireland.

For details, see the **cover page**.

APT UNFORGETTABLE
ANTARCTICA
COMBINED WITH SOUTH AMERICA



2014/15 BROCHURE OUT NOW!

Antarctica Cruising Aboard The Luxurious Expedition Ship; The Sea Explorer

FLY FREE* FROM AUSTRALIA

STRICTLY LIMITED OFFER!

*Conditions apply. Contact APT for full terms & conditions. Australian Pacific Touring Pty Ltd ABN 44 004 684 619 Lic. No. 30112 APT691

Aircalin
New Zealand

NEW CALEDONIA SPRING SALE FROM ONLY \$580

Sydney to Noumea in under 3 hours

\$599 (return) inc. taxes*

Brisbane to Noumea in just 2 hours

\$580 (return) inc. taxes*

Melbourne to Noumea in under 4 hours

\$599 (return) inc. taxes*

www.aircalin.com

*Terms and conditions apply

Julia joined because it gives her the ability to be an everyday super hero

Every agent has a reason to join

MTA mobile travel agents

Call 1300 682 000
Visit join.mtatravel.com.au



A journey of great beauty and inner peace awaits.

2015 brochures out now



Wendy Wu Tours

wendywutours.com.au

Deluxe River Cruising

EvergreenTours
World of Discovery

FLY FREE!

*Terms & conditions apply

Travel Daily
First with the news

Wednesday 24th September 2014

SHOP ON US!

Receive a \$20 gift card for every group tour booking!
Valid 29 Sep-17 Oct.

Click here for details. Conditions apply.

2015 BROCHURES OUT NOW!

Wendy Wu Tours

GRAND PACIFIC TOURS

COACH HOLIDAY SPRING SPECIALS

19 Day NZ Rail, Cruise & Coach Holiday
DEPARTS 27 October 2014

18 Day Ultimate NZ Showcase
Maximum 20 travellers
DEPARTS 31 October 2014

SAVE \$1000 PER COUPLE

Call **1800 622 768**
www.grandpacific.com.au

Rex trims NSW capacity

REGIONAL Express has cited two consecutive years of “steep profit declines” as the basis for slashing capacity on marginal routes in NSW from next month and wide ranging job losses.

The capacity reduction will see Rex drop nearly 30 weekly flight sectors from Sydney to Taree, Grafton, Lismore and Newcastle.

COO Neville Howell said Rex’s profits had plummeted by 75% in the past two years.

“This network review is the second phase of our overall strategy to improve profitability.”

Howell said that for the first time in Rex’s history, redundancies affecting various positions across the Rex Group were necessary.

“This will again be reviewed at the next Board meeting.”

He said “several routes on the

NSW network carry heavy losses and the situation is no longer tenable”.

A number of regional routes in NSW faced the chopping block, the carrier said, but Rex’s Board approved maintaining services on all routes, electing to adjust capacity to better match demand.

The review has seen 28 sectors cut in favour of triangular services on some weekly flights.

GM network strategy & sales Warrick Lodge told **TD** that flight frequencies to Taree, Grafton, Lismore and Newcastle remain unchanged, however effective 27 Oct some of the previously dedicated services to Lismore will now be linked with Grafton.

“Previously Grafton was linked with Taree, however selected Taree services will now be linked with Newcastle that were also previously dedicated between Newcastle and Sydney.

“The priority of the review was to ensure frequency was maintained as this is vital for regional routes to undertake return business and medical related travel,” Lodge told **TD**.

New Dubai Anantara

MINOR Hotel Group will open an Anantara Hotel Resort & Spa branded property in Dubai’s Culture Village on the waterfront.

The 270-room property is slated to open in 2018 and will feature conference facilities.

SCENIC REWARDS

Book and deposit 5 cabins before 31 October and you and a friend cruise free

[CLICK HERE](#)

SCENIC TOURS

MY SUCCESSFUL CORPORATE BUSINESS WITH TRAVELMANAGERS

Andrea Turner, Corporate PTM in QLD

- My Corporate clients love the personalised 24/7 service I provide
- I can be anywhere for work – travelled to the USA, Japan, Nepal, Fiji and Singapore in the past 12 months.
- Love the flexibility my business provides
- I’m rewarded with amazing client gifts
- The support of our National Partnership office is second to none

join.travelmanagers.com.au
1800 019 599
suzanneL@travelmanagers.com.au

TRAVELMANAGERS
personally yours

NONSTOP SERVICE FROM SYDNEY TO THE U.S.

Connect to the U.S. with daily flights to New York-JFK from Sydney* via Los Angeles.

For details, visit delta.com or call 1800 458 368.

Virgin australia

*Travel from Melbourne and Brisbane is also available with our codeshare partner Virgin Australia.

Our chefs’ world-class credentials are revealed on every plate.

Holland America Line
A Signature of Excellence

LEARN MORE >

UNFORGETTABLE
EUROPE
CRUISING
2015

APT

CLICK HERE TO DISCOVER MORE

Travel Daily

First with the news

Wednesday 24th September 2014

FCm TRAVEL SOLUTIONS

Now recruiting for...
Travel Managers
Melbourne

Apply Now!

Carnival doubles capacity

CARNIVAL Cruise Lines ceo Gerry Cahill says the debut of its *Carnival Legend* in Australia this week was always part of the plan.

Carnival launched the year-round *Carnival Spirit* locally two

years ago, and the seasonal deployment of *Legend* in 2014/15 makes sense because "you can't make money with just one ship," Cahill said yesterday during the vessel's inaugural Sydney departure.

He wasn't prepared to commit to further growth in the market, but admitted that the next step was likely to see two Carnival Cruise Lines ships deployed in Australia full-time.

However there is significant competition within the organisation for *Legend*, which has a high proportion of balcony cabins and also performs well in rough weather meaning it's also preferred for deployment in the north-eastern USA.

More than 1,200 travel agents partied the night away on a 'cruise to nowhere' last night, with almost everyone on board getting into the spirit of the "Fun Ship" by dressing as their favourite legendary character.

For more Carnival revelations, see tomorrow's issue of **Cruise Weekly** - subscribe free at www.cruiseweekly.com.au.

See all the pics online now at facebook.com/cruiseweekly.

Grand Final tickets

ENTRIES are flooding in from across the industry for our amazing competition to win two tickets to this weekend's AFL Grand Final in Melbourne.

Courtesy of Collingwood premier partner Emirates, the fabulous prize includes two General Admission tickets to the final between Sydney and Hawthorn, as well as entry to the exclusive AFL breakfast at Crown Melbourne.

No flights or accommodation are included.

The first question ran in yesterday's **TD**, with the final questions today relating to EK's services to Colombo and Asia:

How many times does Emirates fly to Colombo each week? and
To which two Asian destinations does Emirates fly directly from Melbourne?

Send your answers to AFLGF2014@traveldaily.com.au - winner in tomorrow's **TD**.

Free night in Mauritius

AIR Mauritius is offering one free night accommodation to travellers on MK flights from Australia to Europe, Kenya or South Africa.

The "Stopover Mauritius" offer, which also includes meals and return transfers, applies for transit times exceeding six hours, and passengers must be booked on the first available connection departing within 24 hours.

See www.airmauritius.com.

USA DISCOVERY PROGRAM

How well do you know the USA?

USA DISCOVERY PROGRAM
REGIONAL EXPERT
USA OUTDOOR SPECIALIST

NEW!

The USA Discovery Program is an exciting new agent training tool to give you all the information you need to sell the USA!

USADiscoveryProgram.com.au

USA DISCOVERY PROGRAM
SPECIALIST
USA CITY

flydubai adds Tanzania

DUBAI-BASED low-cost carrier flydubai is expanding in Africa, with new flights to Dar es Salaam, Kilimanjaro and Zanzibar to launch next month.



Sail along the magnificent Norwegian coast and experience the magical Northern Lights.

Contact 50 Degrees North your Hurtigruten & Nordic specialist in Australia.

HURTIGRUTEN NORWAY

1300 422 821 / www.fiftydegreesnorth.com / info@fiftydegreesnorth.com

50° NORTH
NORDIC / ARCTIC / RUSSIA TRAVEL SPECIALIST

HURTIGRUTEN

Window Seat

SYDNEY nightspot Slide may need a lesson in geography and American history.

The venue last night hosted Brand USA's celebration of the year that was, backed by a cavalcade of classic US music, although something was amiss.

Travel Daily noticed some inaccuracies in the American flag displayed above the stage (pictured below).



On this occasion, Old Glory was sporting 51 stars and a whopping 25 stripes (instead of 50 stars for the number of US states & 13 stripes for the number of British Colonies which made up the first states after declaring independence).

TG migrates to Altea

AMADEUS has successfully moved the sales, reservations, inventory and departure control processes for Thai Airways Int'l to the Amadeus Altéa platform.

Over 500,000 PNRs and 60 Thai airports were part of the move.

The system is currently in use by over 120 airlines worldwide and 65% of the Star Alliance network.

Enjoy longer stays, mostly 3 & 4 night stops! www.albatrosstours.com

UA wraps up trivia tour in Sydney



MORE than 150 trivia-loving travel agents in Sydney donned their thinking caps at the sixth and final United Airlines industry trivia nights for the year.

Held at the swanky party locale Establishment, all things USA and United Airlines were on the list of questions, many of which left the attendees scratching their heads.

Taking out the major prizes of return flights to the US and tour products in LA were Amanda

Morgan & Robert Stanbrook from AMEX Global Business Travel.

Pictured above are some of the USA promotion partners in Sarah Anderson, Las Vegas Convention and Visitors Authority; Chris Petty, United Airlines; Tahnee Dobson, Brand USA; Alison Espley, United Airlines; Meagan Maynard, Visit California; Craig Gibbons, Los Angeles Tourism & Convention Board and Melanie Mayer from Visit California.



Insight sets Gold on pedestal

A DESIRE to offer an unrivalled and seamless luxury product was behind the decision by Insight Vacations to elevate its Gold range itineraries to all-inclusive, md Joost Timmer told *Travel Daily*.

“What spurred that decision was a clearer differentiation on what Gold was,” Timmer said.

New for 2015/16 in its recently launched programs for Europe and India, the Insight all-inclusive offering incorporates the “unique” concept known as Freestyle Dining.

“We’re the only ones in the marketplace to do it. Our guests have the opportunity to dine at any restaurant throughout the Gold program that they choose & we will foot the bill,” Timmer said.

As part of the Freestyle Dining feature, passengers do not need to nominate in advance their choice of restaurant & can advise their choice on the night.

“Even though it’s all-inclusive, we don’t want our Gold guests to

be restricted on the program.”

MEANWHILE, Timmer said long-term relationships with suppliers, buying power of the TTC group & favourable currency movements have resulted in a price drop of up to 10% on nearly all programs in the season compared to last year.

Further, Timmer said that in the company’s Signature Year, the new Signature Experiences added to programs coupled with price drops allowed the company to promote vast additions in value.

The tour operator is rapidly reaching the conclusion of its biggest nationwide launch tour to date of the 2015 brochure, with over 80 events held in regional and metropolitan areas.

“We’ve hit regional areas harder than we ever have in the past,” Timmer told *TD*.

Only launch events in Orange, Wollongong, Coffs Harbour and Port Macquarie in NSW; Bendigo, Vic; Cairns, Qld and Mandurah, WA are still yet to take place.

AIR MAURITIUS STOPOVER

FREE AS A BIRD!

**ONE FREE NIGHT
IN MAURITIUS***

▶ Click to find out more

Fly Air Mauritius to **South Africa, Kenya** or **Europe** and enjoy a **FREE** stopover in Paradise

www.airmauritius.com

*Terms & Conditions apply



Yemen correction

THANKS to the *Travel Daily* readers who highlighted our geography error in yesterday's issue, telling us that Sana'a Int'l Airport is in Yemen, not Libya.

SA Govt overhaul SATC Board

SOUTH Australia Minister for Tourism Leon Bignell this morning confirmed the government is replacing the board of the South Australian Tourism Commission.

The move follows a recent audit recommending abolishing 105 state govt boards and committees and reforming a further 194.

Bignell said the new panel would be comprised of Adelaide Airport, Education Adelaide, the Adelaide Convention Bureau, the Australian Hotels Association, ATEC, SATIC, the West Beach Trust and at least two regional representatives and the arts, "providing an opportunity for the entire tourism sector to provide input as well as hear of the latest international & national trends."

The newly formed panel will be co-chaired by the Minister and SATC chief executive.

Tourism will also be elevated by its inclusion in the Economic Development Cabinet Committee, enabling tourism issues to be heard by the Premier, Deputy Premier, Treasurer and other

senior ministers.

"I believe this new structure will ensure tourism no longer acts within a government silo but is front and centre of every decision that's made to grow our economy," he commented.

Bignell lauded the achievements of the past & present SATC board members for their contributions.

This week, Tourism & Transport Forum acting chief executive Trent Zimmerman called for the controversial plan to be dropped.

Zimmerman said the SATC requires expert and commercial experience to ensure the organisation's marketing role maximises tourism to the state.

"Tourism marketing requires expert input from people with experience in the industry and the SATC board was appointed to ensure the agency fulfils its role.

"Removing it will leave the minister of the day responsible for all the agency's activities and remove expertise and knowledge the board provides.

"Put simply, government ministers should not be put in charge of designing advertising campaigns," Zimmerman stated.

AF-KLM LCC shelved?

PLANS by Air France-KLM to launch a low-cost carrier could be abandoned by the group, ceo Alexandre de Juniac has stated, in order to bring to an end to French pilot strikes which have entered their ninth day.

Polish touring options

BEYOND Travel has rolled out a collection of eight fully escorted tours in Poland for 2015, the firm's largest selection to date.

The program includes six guaranteed departures on a new five-day Polish Capitals tour from Krakow to Warsaw between Jun and Aug, with prices starting from \$630ppts - phone 1300 363 554.

Brand USA hitting the right note



AMERICAN music through the decades served as the theme for a special celebratory dinner hosted by Brand USA to mark one year representing the Red, White and Blue in Australia and NZ.

Hosted by the delightfully witty and exuberant Peter Everett, the evening was held at Sydney's Slide Bar in trendy Oxford Street, attended by a ensemble of industry partners and friends.

In-house entertainment for the night was capped off with a suave performance by Steve Clisby, who came to prominence last year on Channel 9 music series *The Voice*, and his backing band.

The evening was a chronological showcase of popular music in American history, covering both styles rooted in US culture and those popularised over the years.

Timeless genres such as the Big Band era and African American influences such as gospel, soul and Motown through to the more modern hip-hop, pop, grunge and RnB were all noted for their contributions to US music history.

Music clips of enduring classics by Louis Armstrong, Ray Charles, Aretha Franklin, James Brown, The Temptations, The Supremes, Elvis Presley and even Katy Perry had attendees singing along.

Brand USA has had a masterful year of its own, with director Oliver Philpot & Gate 7 managing director Jo Palmer thanking the trade for their year-long efforts.

The organisation has formed over 60 marketing partnerships with agency groups, airlines and other industry partners, which coupled with \$110m for media outlets, has helped to generate over 15,000 bookings for the USA.

Philpot told attendees it was incredibly important for them to extend existing partnerships and create new ones, hinting at a big tie-up with News Corp on the way.

Pictured above are some of the Brand USA team from Gate 7 of Oliver Philpot, Tahnee Dobson, Jo Palmer and Rebecca Hyde.

China Airlines (CI) 3 weekly Sydney – Christchurch Flights

- meals /drinks** All inclusive fares from **AUD\$179** one-way in Economy; **AUD\$474** in Business
- baggage** Competitive fares for international travel
- seat-back TV**
- Skytrax 4-star** this summer!!

Seasonal service 02DEC14-01MAR15 on Tue/Fri/Sun

The Leading Airline from Taiwan

Off-road expansion

TWO new vehicles have been introduced to the fleet of Fijian tour operator Off Road Caves Safari due to substantial growth since starting operation in 2012.

Passport to Monte-Carlo winners



MONACO Tourism has awarded its latest Passport to Monte Carlo incentive program winners during the French Travel Workshops held in Sydney & Melbourne recently.

The incentive is run exclusively with the French Travel Connection and rewards agents who book the package, complete with VIP inclusions, for their clients.

Tennille Schell from Traveledge Holidays in Sydney was the lucky winner of a two-night Fairmont Monte-Carlo package.

The Hotel Metropole package was awarded to Kellie Woodward

from Travel Associates Reis & James, while Lauren Galli from The Departure Lounge won an SBM property package, all incl a one-way helicopter transfer and visitor passes to attractions.

The next round of the incentive has kicked off again based on Passport to Monte Carlo packages sold until 30 Nov - **CLICK HERE**.

Pictured presenting the prize to Tennille Schell (right) from left are Juliette Herauld, Monaco Tourism; Camilla MacInnes, French Travel Connection and Alison Roberts-Brown, Monaco Tourism.

SQ continues to satisfy most

SINGAPORE Airlines has scored the peoples' vote in terms of customer satisfaction for international airlines, as polled by Roy Morgan Research.

The Singapore national carrier achieved a 90% approval rating by Australian travellers for the 12 months to Jul 2014, new data shows, four percentage points ahead of Qantas which was third.

Emirates was second, trailing SQ by just one point, while Cathay Pacific and Air New Zealand each scored 85%.

Singapore Airlines is no stranger to Roy Morgan Research's winning circle, having taken out the top spot in the annual Customer Satisfaction Awards the past two years.

"As an airline we constantly strive to exceed our customer's expectations so are delighted to again be recognised by our customers in the Roy Morgan customer satisfaction survey," SQ PR manager South West Pacific Bryony Duncan-Smith told **TD**.

"This award is testament to the dedication and hospitality of our staff," she added.

Roy Morgan Research's group account director Angela Smith

said QF's result was a positive sign for a struggling carrier.

"After some challenging years spanning industrial unrest, revenue loss and massive job cuts, Qantas has seen much-improved customer satisfaction with its international service," Smith commented.

At the reverse end of the spectrum, US carriers United Airlines and American Airlines scored a dismal 49% and 45% respectively, though UA's result is a big improvement on its abysmal 36% score 12 months ago.

**BECOME A
100% PURE
NEW ZEALAND
SPECIALIST.**

[CLICK HERE >](#)

traveltrade.newzealand.com



TA global accolade

TOURISM Australia has been recognised as the 'best destination' marketer at the World Routes event in Chicago.

Minister for Trade and Investment Andrew Robb said TA was recognised for its successful collaborative approach to global aviation development through its 'Team Australia' joint venture between states and over 20 international airlines.

Strong partnerships between airports and state & territory tourism bodies were also key.



Are you interested in a career in corporate travel? Does managing travel for some of Australia's leading businesses appeal to you? If so, then you could look at joining World Travel Professionals dedicated, passionate, and experienced team. World Travel has offices located in Sydney, Brisbane, Melbourne, Perth and the Gold Coast. We are currently looking for an experienced multi-skilled travel professional to join both our Sydney and Melbourne teams.

Here are just a few reasons why we think you'll like working with the World Travel:

- Highly professional and market leaders in the corporate travel arena
- A friendly, fun and enthusiastic team environment
- Scope for career development and future opportunities
- Continuous training, support and mentoring
- Variety and challenge in your daily work

Confidential applications to:
Chrissi McDiarmid

Email: chrissi.mcdiarmid@worldtravel.com.au

**2015 EUROPE
SUMMER
SAVER FARES***

on select
**Swan Hellenic
Voyages**

Book by 30 Sep '14

[Click here to learn more](#)

Swan Hellenic is represented in Australia by Discover the World **ATAS** travel accredited
*Conditions apply



LAN Airlines to Milan

LATAM has announced plans to launch new daily services from Santiago to Milan, via Sao Paulo, operated by LAN Airlines.

The route is expected to begin at the end of 2015 and will replace TAM Airlines' Sao Paulo-Milan service "in order to strengthen connectivity from South America to Europe and improve in-flight experience".

New member of SLH

BERKELEY River Lodge in Western Australia has joined the Small Luxury Hotels of the World collection as the group's seventh member in Australia.

The property is located 150kms north-west of Wyndham and can only be accessed by air or sea.

It features 20 villas, perched on a 65m high dune.

WIN A \$75 GIFT VOUCHER

This week *Travel Daily* and *French Travel Connection* are giving 5 readers a chance to win a \$75 gifts.com.au voucher.



French Travel Connection's 2015 Brochure is out, featuring 116 pages of France. Paris, Regional France, Monaco, Battlefields, Tours, Waterways... We've got France covered! Explore the brochure for your chance to win!

Click [HERE](#) for hints and to find out more.

To win, be the first to send through the correct answer to the question below to: gifts@traveldaily.com.au

How many Paris hotels are listed in the 2015 French Travel Connection brochure?



Pax no's break barrier

TOTAL passenger numbers on Australian commercial domestic services during the 2013-14 financial year passed 60 million, according to new government figures released late yesterday.

The result was an increase of 1.5% on 2012-13 and was based on nearly 700,000 aircraft trips.

Capacity rose 2.3% - faster than seats could be filled - sending the average load factor down slightly to 76% across considered carriers.

Average loads fell on 30 of 56 routes for which passenger data was published for both years.

Unsurprisingly, the Melbourne to Sydney route remained the most populous, with the route accounting for more than 13% of the total pax flying in Australia.

Sydney alone handled more than 42% of the total pax load.

Despite the pullout of Tigerair on the Melbourne to Sunshine Coast route (**TD 05 May**), the route was the fastest growing for the financial year, with numbers on the route up 81,000 or 24.3%.

Brisbane to Perth showed strong growth, up 8%, with Cairns to Sydney also popular, up 7%.

Conversely, Ayers Rock to Sydney was the biggest lemon of the year, with pax loads down 13.8%.

Hosted Turkey tour

ABERCROMBIE & Kent has introduced a new small group tour of Turkey to be hosted by accomplished curator, lecturer & arts consultant Kenneth Park.

Itinerary highlights of western & central Turkey include Istanbul's Hagia Sophia and Topkapi Palace, Cappadocia and the extraordinary exhibits of Ankara's Museum of Anatolian Civilisations.

A&K's 11-night Historic Turkey with Kenneth Park will depart on 16 Nov, priced at \$9,695ppts.

Participant numbers are capped at 24 guests - [CLICK HERE](#) for info.

PG to sell off quarter

BANGKOK Airways is aiming to raise US\$500 million in capital via a sell-off of nearly 25% of the carrier in an Initial Public Offering.

PG will float 24.8% or 520 million shares, made up both of the carrier itself and three wholly owned airports.

The carrier will use funds raised to purchase new aircraft, engines and parts, renovate jet hangers and plan new routes.

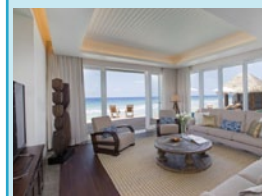


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



Event spaces at **InterContinental Melbourne The Rialto** have been splashed with a vibrant cacophony of colour, energy and eclectic style with the opening of The Laneway Rooms. Recent work at the property has seen the walls stripped back to the original brickwork, which has been decorated by local artists. The three function rooms can also be opened up to cater to larger gatherings.



Minor Hotel Group has opened a stunning new two-bedroom pool residence category at its **Naladhu Maldives** property, aimed at families or a group of friends travelling together. The room boasts 600sqm of living space both indoor and outdoor, a large sun deck with 95sqm pool, butler's kitchen & pantry, topped with a Master bedroom on an upper deck and twin bedroom downstairs.



A new contemporary rooftop lounge space is set to open at the **Shangri-La's Barr Al Jissah Resort & Spa** in Muscat, Oman. The facility is positioned above the Bait Al Bahr seafood restaurant and offers panoramic views over the ocean and a mountain backdrop, aimed as a relaxing setting for evening cocktails or a snack. A wide drink range will be available, set to an upbeat soundtrack.

Port chopper savings

A TEN percent discount is on offer with new Skyline Aviation Group member Skyline Port Stephens (formerly Newcastle Helicopters) across its range of scenic sightseeing trips and tours of the region booked by 06 Oct.

Options include the 10min Scenic Sampler which is now \$68 per person, or the 30min Dolphin Spotting Flight, now \$180pp.

Among its collection of new tour packages is the Hunter Valley Luncheon Flight that includes return helicopter flights from Port Stephens to Newcastle and lunch in a vineyard in the Hunter Valley, priced at \$450pp.

See www.skylineav.com.au.

NH Collection debut

SPANISH firm NH Hotel Group has forged a partnership with Preferred Hotel Group as its partner for the creation of a new upscale brand of hotels & resorts dubbed 'NH Collection'.

NH Collection initially consists of 14 properties in Spain, Italy, Mexico & Argentina, represented under the PHG family of brands, while a further six will join the brand in Germany, Belgium and the Netherlands in early 2015.

Each hotel is now bookable via Preferred Hotel Group's 'PV' GDS master chain code.

Preferred Hotel Group will provide marketing, distribution and sales support for the venture.

Increase your *Sales & Upsell*

- ✓ TravelPay locks in early bird specials, exchange rate, and allows your customers to pay for their travel over 3 or 5 months **INTEREST - FREE** on **THEIR** credit or debit card.
- ✓ **INCREASE YOUR SALES**, because it is easier for the customer to make a commitment immediately.
- ✓ **UPSELL** the customer to a higher value package as the customer can pay it off over 3 or 5 months.
- ✓ You get 100% of the travel cost within 3 business days of booking.
- ✓ Sold only via Travel Agents. Not available online.
- ✓ Available on all travel product from all suppliers




Contact us at info@travelpay.com.au

TravelPay
Authorized Agent

New Wilderness tour

WILDERNESS Safaris has made a change to its 2015 program, with the 'Great Namibian Journey' tour replaced with a new nine-day Desert Dune Safari in Namibia.

CH agents prepare a giant meal



A HUNGRY herd of elephants awaited as a group of Melbourne based consultants busily helped to prepare a mountain of fruit & vegetables as part of an in-depth jungle safari experience in Krabi.

The group were hosted by Creative Holidays and Malaysia Airlines to an experience in the Thai beach destination as well as the bustling city of Kuala Lumpur.

Starting in the Malay capital, the group first took their chance in the many shopping malls to

partake in some shopping.

Once in Thailand, the group enjoyed a night at the Elephant Hills Jungle Safari where they learned all about the creatures and lended a hand in the daily washing and feeding processes.

The group also enjoyed a canoe safari along the Sok River, a trek through the jungle and watched a performance by local dancers.

The participating agents are **pictured** above.

Wed in the country

CENTRAL NSW Tourism has launched a new website focused on the economical appeal of hosting a wedding in the country as opposed to metropolitan areas.

The new portal highlights the town of Mudgee & showcases the range of ideal wedding venues, accommodation and scenery, as well as providing links to wedding related suppliers and services in the region such as caterers, event planners, photographers & more.

Central NSW Tourism represents towns from Bathurst to Lake Cargelligo in central west NSW.

Sydney hot in the city

NEW marketing materials have been launched by Deputy Premier Andrew Stoner promoting the city for a summertime holiday.

The latest iteration of the 'Love Every Second of Sydney' summer campaign will feature billboard & print advertising in high visibility areas around the country as part of the \$1.9 million campaign.

Social media and new "It's ON" TV commercials will also play a part of the summer promotion.

A 40-page glossy magazine will also be appearing in 1.9 million News Limited papers across Australia starting from this week.

SQ/NZ confirm sales date

TUESDAY 06 January 2015 will mark the beginning of the newly approved alliance between Air New Zealand & Singapore Airlines with tickets on sale from tomorrow.

The new codeshare agreement will over time see the carriers increase seat capacity between New Zealand & Singapore by up to 30 percent year-round.

Launch of flights under the pact come a month later than initially planned, with services originally slated for a 01 Dec debut.

Each carrier will operate a daily return service between Auckland and Singapore, the latter flying its Airbus A380 superjumbo during the northern winter season, while NZ will fly refurbished B777-200s.

Further, SQ will fly B777-200ER aircraft daily between Singapore's Changi Airport and Christchurch.

Members of Air New Zealand's Airpoints frequent flyer program will be able to earn and redeem points on flights operated by SQ as well as access 50 new destinations on the SQ network.

"This alliance is a clear example of how our two airlines can do more by working together than we could do individually," Singapore Airlines ceo Goh Choon Phong commented.

APTMS has a winner

TANYA Tyler of TravelManagers has been selected by Asia Pacific Travel Marketing Services as the winner of its recent incentive to win a 13-night holiday to the US West Coast & Hawaii (**TD** 22 Aug).

The trip is valued at over \$5,000 and includes flights, accom, car & motorhome hire and much more.

WIN A TRIP TO VANUATU

In September, **TD** is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month **TD** will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q18: On which island of Vanuatu is located Mount Yasure, one of the most accessible live volcanoes in the world?



Terms & conditions

Vanuatu
DISCOVER WHAT MATTERS

Air Vanuatu

Vanuatu
Adventures in Paradise

GRAND
Vanuatu

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Travel Daily **CRUISE** **Pharmacy**
WEEKLY **DAILY**

Travel Daily TV

business events news

Advertising and Marketing: Sean Harrigan and Lisa Martin

Email: advertising@traveldaily.com.au

Business Manager: Jenny Piper

Email: accounts@traveldaily.com.au

Part of the **Travel Daily** group of publications.

Publisher/Managing Editor: Bruce Piper

Editor: Guy Dundas

Assistant Editor: Matt Lennon

Contributors: Louise Wallace, Jenny Piper and Sarah Piper

Email: info@traveldaily.com.au

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of **Travel Daily** no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



**LET AA SHOW YOU THE MONEY
REGISTER TODAY!**

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com/aus

NSW & ACT – 8/6 O’Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

LET THE SUNSHINE IN

INTERNATIONAL TRAVEL CONSULTANT

SUNSHINE COAST – TOP SALARY PACKAGE ON OFFER

Banish those clouds from your world for good with this superb role on the beautiful Gold Coast. A stone’s throw from the beach and located in a busy shopping centre this growing office needs a motivated and experienced travel consultant to jump on board. You will be someone who loves selling travel, be highly motivated and have a real desire to succeed along with 2 years experience as an international retail consultant. This is your chance to be part of a reputable and national brand and reap the rewards.

SAIL AWAY SAIL AWAY

CRUISE CONSULTANTS

BRISBANE CBD – \$50K OTE ++

Do you have a passion for the seven seas? Want to be part of the fastest growing product in the travel industry? Are you ready to take your travel career to the next step? Then come and work for this fantastic cruise wholesale company in the CBD. Be part of a terrific team with the opportunity for quick career progression in a fast paced environment. Plus have access to superb educationals to exotic locations and discounted cruises. If you have a year’s industry experience and a passion for cruising, this is the perfect role for you!

***HOT* FLY INTO A HOT ROLE**

WHOLESALE TRAVEL CONSULTANT

SYDNEY – SALARY UP TO \$70K OTE

This exciting role is the hottest role going round! This award winning wholesale company is looking for a talented consultant to work in their friendly team. You will have the opportunity to sell worldwide destinations and exciting holiday packages. You will be rewarded with an excellent pay packet, unlimited commission, unlimited educationals and great company benefits. If you have 12 months experience in the travel industry and want to work for one of the best in the business, apply today.

***NEW* PHUKET – DELHI AND BEYOND**

ASIA SPECIALIST CONSULTANT

SYDNEY – SALARY PACKAGE UP TO \$45K +

This is your chance to become a specialist. Have you travelled to Asia? Do you dream about Asia? This is the role for you. Working for a renowned wholesale travel company based in the CBD, close to transport and shops coming to work will be a delight. You will have the opportunity to work in a fun and support team that offers a great training program. If you have 12 months industry experience and want the chance to move into a great wholesale travel role. Apply today and you will be off to Asia in not time.

THE GRASS IS GREENER ON THE OTHER SIDE!

CORPORATE TRAVEL CONSULTANT

PERTH - SALARY PACKAGE \$65K (OTE)

Perth! We have a sensational corporate role in Perth. Are you a consultant looking to move into a role where you will be appreciated and rewarded for your hard work? This well-known company now requires the next superstar to join their team and service their corporate clients domestic and international travel arrangements. Booking interesting itineraries, you won’t regret making the move. This hot role could be yours if you have a minimum 4 years international travel consulting experience. Call us and apply today.

NEW ONLINE WHOLESALE ROLE

ONLINE WHOLESALE TRAVEL CONSULTANT

MELBOURNE (INNER) - SALARY PACKAGE TO \$53K (DOE)

Here is your chance to step away from face to face consulting and sales and move into a role working behind the scenes. This leading online wholesaler is seeking an international travel consultant to join their fun team. In this role, you will be working in a call centre environment, assisting customers with their existing online bookings. Working a rotating roster in a young, dynamic office, you have the chance to earn a fantastic salary package! If you have 12 months experience and used Galileo, apply today!

LOOKING TO MAKE YOUR NEXT CAREER MOVE?

WHOLESALE TRAVEL CONSULTANT

MELBOURNE (BAYSIDE) - SALARY PKG TO \$48K (DOE)

Are you an experienced travel expert who is dreaming about moving into a specialised role? We have a specialist role available in Melbourne that can see you moving behind the scenes and selling your favorite destinations! This role will see you working Monday – Friday hours, plus 1 in 4 Saturdays and will see you earning a great base salary! With amazing famils on offer and fun team environments you can’t miss this opportunity! If you have 2 year international consulting experience then we want to hear from you!

HAD ENOUGH OF THE NORM?

INBOUND WHOLESALE TRAVEL CONSULTANT

MELBOURNE (INNER) - SALARY PAKAGE TO \$54K (DOE)

Are you a luxury high end travel consultant? Have you worked in inbound travel? Move into this high end office in Melbourne’s inner city suburbs. As an experienced travel professional you will be servicing loyal agents to book luxury Australian holidays. Working Monday to Friday’s only, you will be welcomed into a fun team who have built a reputation for their travel knowledge, friendly team environment and high standard of service. Sound like a job for you? Contact AA today!



Our Brisbane office is now open, pop in to meet one of our consultants today!
300 Queen St. (07) 3023 5023

Senior Travel Consultant

Gold Coast, \$Base + Uncapped Comm, Ref:1009PS1

Get your work life balance back with a 9 – 5 working week! Senior Consultants are required to join this industry leading travel company where you will have a diverse role booking all aspects of travel. If you love face to face sales, enjoy working in a small team environment and thrive in a KPI driven environment then we want to hear from you! Excellent benefits and incentives are on offer along with an annual salary increase, uncapped commission and your own famil fund!

For more information please call Peta on (07) 3023 5023 or click [APPLY](#) now.

TEMP Travel Consultant

North Shore - Sydney, \$20-\$25 P/H, Ref: 1317MB1

Don't miss this rare opportunity to work closer to home and have the added option of driving to work. We are looking for an experienced TEMP Travel Consultant who is looking to step up and stay closer to home. Work for a well-established company in picturesque surrounds of the North Shore. Enjoy a new role where no two days are the same with a mix of face to face and over the phone consulting with repeat and new business. Potential to become a permanent role.

For further information please call Marissa on (02) 9113 7272 or click [APPLY](#) now

Wholesale Travel Consultant

Melbourne, \$55-\$65 Inc. Super, Ref 1542MD2

Are you an experienced and passionate Retail Travel Consultant looking to move away from face to face sales? Would you like to join a new expanding luxury Online Travel company offering excellent benefits and salary? Working with experienced consultants creating international packages for travel agents and the general public in a lovely new office space! If you are working on a GDS and have extensive product and destination knowledge then please apply now as it wont last long!

For more information please call Megan on (02) 9113 7272 or click [APPLY](#) now.

Reservations & Groups Coordinator

Adelaide, \$40K, Ref: 1328LB1

As a Reservations and Groups Coordinator, you will be responsible for handling all reservations, groups and sales enquiries to the hotel. This role is perfect for someone who can make effective decisions on their feet within the team, whilst also working autonomously & accurately. If you have previous experience working in hotel reservations then this is your chance to step up as a coordinator! Amazing career progression available with this global brand.

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel Consultant - Brisbane

Brisbane, OTE \$60K, Ref: 1441AW1

We have an outstanding opportunity for a travel professional with a passion for Adventure Travel! To be considered for this role you will have retail travel experience gained in a similar retail role where you have gained strong GDS skills and worked successfully to targets. Your strengths will be product knowledge and sales skills. Benefits include fair commission structure and exotic educational. You would join team of true professionals in their boutique office in the CBD.

For more information please call Anna on (07) 3023 5023 or click [APPLY](#) now.

Travel Consultant

Sydney's Southwest, Competitive, Ref: 1320SJ1

Are you a travel industry professional looking for a fresh challenge? I have a dream travel consultant position based Sydney's South West. Uncapped earning potential with recognition and rewards for your hard work are on offer with this fantastic travel role. You will ideally have international and domestic travel industry experience, be well travelled and have the passion to find the right holiday for your clients. Call me today for a confidential chat!

For further information please call Sarah on (02) 9113 7272 or click [APPLY](#) now

Inbound Groups Travel Specialist

Melbourne, \$45k-\$50k DOE, Ref 1310KF1

This outstanding travel company are looking for a fantastic Inbound Groups Travel Specialist to join the team, offering amazing product to direct customers and agents. You will be offering a range of services, from hotels, car hire, day trips, special interest tours - you name it. This is a fantastic team with brilliant support and a Monday to Friday role. We will need consultants with prior Inbound consultant experience, GDS skills and working knowledge of Australia and NZ.

For more information please call Katie on (02) 9113 7272 or click [APPLY](#) now.

Corporate Travel BDM

Perth, \$50-85K OTE, Ref:1243LB1

Amazing new opportunity! Ready to leave consulting behind and get involved in business development? No two days the same! If you have a great sales record, and looking to move into the corporate world then this global company is for you. You will be sourcing new leads, building rapport with our clients and developing relationships with key accounts. Uncapped earning potential and great lifestyle on offer for outgoing and enthusiastic travel industry professionals!

For more information please call Lauren on (02) 9113 7272 or click [APPLY](#) now.



Find your ideal travel job at www.TravelTradeJobs.com.au
online... on mobile... in branch

ITS TIME TO SELL, SELL, SELL



Consolidated Travel & Malaysia Airlines are giving away ROLEX watches and tickets to Europe & Asia to the highest selling agents across all states between 08 September & 05 October 2014

GRAND PRIZE

5 x ROLEX WATCHES (1 per state*)

2nd PRIZE

10 x Economy return tickets to Europe on the MH network (2 per state*)

3rd PRIZE

10 x Economy return tickets to Asia on the MH network (2 per state*)



Terms & Conditions

Valid for tickets issued by Consolidated Travel or via Quikticket between 08 September & 05 October 2014 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. *States are defined as (VIC/TAS, NSW/ACT, QLD, SA/NT, WA). The agents with the highest International sales will win the major prize and a minimum \$20,000.00 applies to qualify. 2nd and 3rd will be valid on MH services only and tickets exclude taxes and surcharges. Travel is subject to peak season embargoes and availability and cannot be reissued and are non-transferable, and cannot accrue frequent flyer miles or be exchanged for cash, transportation from other cities except from SYD/MEL/BNE/ADL/PER/DRW and all travel expenses, insurance, ancillary costs etc are at the passengers expense. All winners must be an international travel consultant and full time employee of the agency in Australia. Sales will be automatically tracked by Consolidated Travel. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 28 August 2014.