

# Book & deposit 5 cabins before 31 October and you and a friend cruise free



# It's simple

Every agent who books and deposits 5 Scenic European River Cruise cabins before 31 October 2014 cruises **FREE** with a friend on a 14 night river cruise. Scenic Europe earlybird offers end soon, so it's a great time to book your clients on a cruise of a lifetime and earn yourself one too!









### **HA** appointment

**HAWAIIAN** Airlines has named Sean Menke as exec vp and coo.

# Premium Economy

Class.

For all those who would like more: Premium Economy Class. On sale at this very special price until 05OCT14 for travel 10DEC14-31JUL15. Fares in your GDS. more...





### Velocity, KrisFlyer align

VIRGIN Australia and Singapore Airlines have announced a "world first" for frequent flyers, under which members of their respective loyalty schemes will be able to interchange miles and points between the programs.

To become available from Nov, the new conversion capability will also herald an improved online booking capability for Velocity members to redeem flights on Singapore Airlines and SilkAir.

"We are always looking for new ways to serve our customers better and the alliance with Virgin Australia enables us to offer a first-rate integrated travel experience across Australia," said SQ vice president commercial, Mak Swee Wah.

The enhancement follows a range of other new features

### **Rewarding Scenic**

TRAVEL agents are being offered the opportunity to experience the luxury of Scenic Tours for themselves under a new incentive launching today.

Every agent who books and deposits five Scenic European River Cruise cabins before 31 Oct will be able to cruise free with a friend on a 14-night voyage - for details, see the **front cover page**.

introduced for both KrisFlyer and Velocity members over the last year, including redemption on VA across all classes of travel, and the ability to earn status credits on domestic, trans-Tasman and Pacific Island flights operated by Virgin Australia for KrisFlyer members.

The carriers have also reduced the number of Velocity points required for reward seats on Singapore Airlines.

Virgin Australia frequent flyer ceo Neil Thompson said the ability to interchange points between the programs is "part of our strategic plan to fast track the program's growth in becoming a world-leading loyalty program.

"Enhancing reciprocal reward and recognition for our most frequent flyers will enable us to deliver them even greater benefits," Thompson added.

**MEANWHILE**, Virgin Australia has revealed details of a new lieflat Business Class product for its long-haul Boeing 777 and Airbus A330 aircraft.

For more details and images of the product, see **page eight**.

### Massive issue today!

**Travel Daily** today has ten pages of news and photos, including a front cover page for **Scenic Rewards** plus full pages:

- AA Appointments jobs
- Tempo Holidays
- Qatar Airways

### QR 2nd A380 schedule

**QATAR** Airways will operate double daily A380 services from London to Doha once it takes deliver of its second superjumbo.

The QR A380 debuts on the route on 10 Oct, with the second daily flight from 01 Dec - see p13.













### Lahey to chair TTF

**FORMER** Business Council of Australia ceo Katie Lahev has been appointed as the new chair of peak industry body TTF, replacing Bruce Baird when his current term ends at the end of Nov this year.



The USA Discovery Program is an exciting new agent training tool to give you all the information you need to sell the USA!

USADiscoveryProgram.com.au





### More QF group upgrades

**QANTAS** has today launched further enhancements to its new Group Travel website (TD 11 Aug). with agents now able to quote and request group bookings via the site, as well as make payments and ticket groups.

Self-service options enable the addition of passenger names, and the site is available to all Australian based travel agents holding a valid IATA or TIDS number, offering "competitive group quotes in real time and the ability to manage group bookings, including flight changes and deviations".

The site is available 24/7 and offers a range of flexible group fare options across all cabins, with automatic notifications of upcoming deadlines and full ticketing capability.

Access to the new site at www.qantasgrouptravel.com requires individual logins per

#### **AFL GF winner**

**CONGRATULATIONS** to Angela Clarke from APT who has been chosen as the lucky winner of Final, courtesy of Emirates and Travel Daily.

Angela was chosen from the hundreds of TD readers who entered the competition over the last two days, with the prize also including entry to the AFL breakfast at Crown Melbourne.

consultant, with agency managers given the capability of adding and deleting additional users.

Existing group bookings, where travel commences on/after 01 Nov, can now be managed via the site, while the Qantas Group Sales team will continue to manage bookings departing earlier.

Qantas will host a number of training webinars for consultants next week, taking place on Tue, Wed and Thu for about 60 minutes per session.

Agents can register to take part in the training sessions online at www.qantas.com.au/agents.

### Webjet settles Sun **Hotels acquisition**

WEBJET today confirmed that it has completed the purchase of European hotel aggregator SunHotels Group (TD 15 Jul).

"We are delighted to confirm completion of this strategically important transaction, and in conjunction with SunHotels Group management staff we will together be now directing our attention to the ongoing strategic development of the product range and geographical marketing," said Webjet ceo John Guscic.

There have been some minor adjustments relating to assets and working capital, meaning the purchase price has been reduced from the initial €21m to €19m.

#### Hunt returns to TMS

TRAVEL recruitment firm TMS Asia-Pacific has welcomed the return of Ainslie Hunt, who will work with the company's newly appointed general manager John Terry - more appointments on page nine of today's TD.



### Become a **New Caledonia** Specialist today

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**Last minute Industry Rates on Carnival** Spirit. Dep 09NOV14-11DAYS. Inside Twin cabin From \$450\* including taxes and port charges.

\* Conditions Apply. **CLICK HERE for further details** 

### Ryanair to sell through Amadeus

**IRISH** low-cost carrier Ryanair has announced a new distribution agreement with Amadeus.

Ryanair ceo Michael O'Leary was in fine form as he launched the deal at a press conference in Germany, saying that while he doesn't currently have a global strategy, "if we build the partnership with Amadeus, maybe then we'll be able to raise our sights to global domination. and then intergalactic domination in the next 10 or 20 years".

Under the new pact, Amadeusagents across Europe will have access to Ryanair content.

"The combination of Ryanair's low fares, extensive route network at primary and secondary airports and leading market share in most of Europe's

Ryanair to further improve its business travel offering," the companies said. The content includes a range of fares and full ancillary offerings, utilising Amadeus' so-called "light ticketing technology" which utilises an XML connection.

major travel markets, and

Amadeus' technology, will enable

Other recent corporate-facing innovations by Rvanair include a new Ryanair Business Plus product (TD 28 Aug) along with a dedicated groups service.

The Amadeus agreement is Ryanair's second GDS deal, following a "landmark" pact signed with Travelport earlier this year (**TD** 12 Mar).

### A320neo first flight

**AIRCRAFT** manufacturer Airbus will telecast the maiden flight of its brand new Airbus A320neo aircraft today, weather permitting.

The initial A320neo - MSN6101 - is planned to take off at approx 11:40am (CET) local time from Toulouse France - view the flight live at www.airbus.com/live.

### THAI beef up luggage

**THAI** Airways International has introduced a new baggage allowance policy effective today. enabling passengers to carry an extra 10kgs of luggage.

The adjustment applies to all classes of travel, meaning Royal First Class pax can now check-in 50kgs of baggage, Royal Silk Class (Business) pax are permitted 40kgs and Economy Class pax are allowed 30kgs.

The move brings THAI into line with Emirates and Etihad Airways' baggage allowances.

### PATA ceo steps down

MARTIN Craigs, ceo of the Pacific Asia Travel Association (PATA) has announced that he will not seek a further term and has been replaced by Mario Hardy on an interim basis.

Craigs, who has been run PATA for the last few years, wishes to spend more time at home, while chief operating officer Hardy will step into the role until a new ceo can be appointed.

The moves were announced last week at the PATA Travel Mart in Phnom Penh.



### Window Seat

IT'S not quite the big Banana, the big Merino, the big Pineapple or the Giant Prawn. but tourism officials in the US state of Arizona are celebrating after a marketing campaign featuring a giant thong was recognised with a US Travel Association "Mercury Award".

The promotion involved a "massive wallscape with a 16 foot 3D flip flop" (below) which invited Chicago citizens to warm up in Arizona.

The thong was next to a huge poster of a woman reclining next to a pool, and was meant to look as though she had kicked it off, crushing some nearby vehicles.









**CLICK FOR MORE INFO** OR CALL 1300 665 470





\*Conditions apply. Freestyle Holidays is operated by Pinpoint Travel Group



### Bench ramp up escorted touring

**BENCH** International is making a concerted effort to push its collection of escorted travel itineraries and special interest groups in Africa for 2015, headed by the firm's longest-serving employee, Julie De Palo.

The operations and groups director said Bench's unique selling points for its escorted tours include the size of its groups - capped at 12 - and the quality of transport and accommodation used.

De Palo - who is **pictured** with gm Martin Edwards after celebrating 15 years with the company - said Bench has been operating escorted journeys through southern and east Africa for three years, with enquiries on the rise, driven by word-of-mouth promotion.

In 2015, Bench Int'l kickstarts its southern Africa season on 12 May with a 17-day journey that



includes the Blue Train, Timbavati Private Game Reserve, Victoria Falls and the Okavango Delta, priced at \$10,995ppts.

Its 14-day Best of Kenya & Tanzania itinerary sets out on 10 Sep and incl Ngorongoro Crater, Serengeti, Amboseli, Lake Nakuru & the Maasai Mara, priced from \$11,595ppts - call 1300 AFRICA.



#### **New Amex GBT CTO**

AMERICAN Express Global Business Travel has appointed Philippe Chereque as its new Chief Technology Officer.

Chereque joins Amex after a long career at Amadeus, where he has been since 1987 and his most recent role was Executive Vice President of Commercial at Amadeus Technology Group SA.

He will lead Amex GBT's technology strategy, focusing on "core platforms and critical path products".

### Wet'n'Wild package

**NOVOTEL** Sydney Olympic Park has introduced a new package that includes overnight accom and two tickets to Wet'n'Wild Sydney priced from \$249.

The package is valid for stays until 19 Apr and includes return transfers from the hotel to the waterpark (which opened for its second season last weekend).

To book, phone 02 8762 1111.

### **SQ/CA US codeshare**

**STAR** Alliance member carriers Singapore Airlines and Air Canada have overnight revealed plans to begin codesharing between Canada and the USA.

In their application to the US Department of Transportation, the carriers said AC has "immediate plans" to carry the SQ code on flights between Vancouver and Los Angeles & between Toronto and Los Angeles & San Francisco.

SQ/CA have sought blanket notification to eliminate the need to provide successive notification of service to additional US-Canada points in the future.

The airlines already codeshare between Singapore and Canada.

#### Thala Beach rebrand

**THALA** Beach Lodge in Tropical North Qld has rebranded as Thala Beach Nature Reserve this week.

The name change was chosen to better reflect Thala's eco-tourism credentials & nature-based focus.

**AIR MAURITIUS STOPOVER** 

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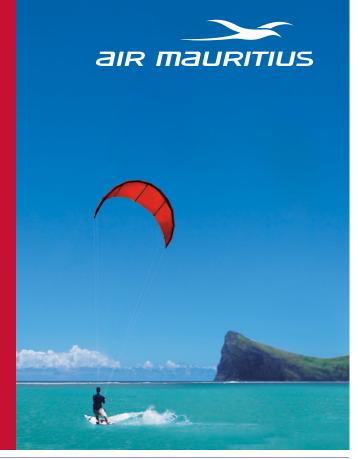
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\*Terms & Conditions apply





Thursday 25th Sep 2014

### **Outrigger Maldives**

**HAWAII-BASED** hotelier Outrigger Enterprises Group has acquired its second resort in the Indian Ocean, announcing it will debut in the Maldives in 2015.

The firm plans to renovate the Konotta Island Resort before reopening it as Outrigger Konotta Maldives Resort in Jul next year.

President and chief executive officer David Carey said the purchase "fits perfectly with Outrigger's aim to be the world's premier beachfront resort brand".

Located in the Gaafu Dhaalu Atoll of the Republic of the Maldives, the property is 340kms south of Male, "conveniently" accessed by a 55-minute flight to Kaadedhoo Airport followed by a 20-min private speedboat.

The property consists of 27 beachfront 1- & 2-bedroom pool villas & 21 overwater pool villas.

A further four beachfront pool villas & an overwater presidential villa are in the pipeline.

The group's other Indian Ocean property - Outrigger Mauritius Resort & Spa - opened in Apr.

### **Port Douglas resort** portfolio on market

THE management and letting rights for 10 accommodation complexes in Port Douglas are being offered for sale by the receivers of a company called Latitude 16 Pty Ltd.

Grant Thornton has been appointed to manage the business, and is seeking expressions of interest for the self-contained apartment complexes which are offered as a group, individually or in any combination.

They include Beaches, Mowbray by the Sea, Port Douglas Beachfront Terraces, Driftwood <antaray, Garrick House, Tropical Reef Apartments, Sunseeker, Coral Apartments and Tropic Sands, with applications for the Receivers' Sale closing 10 Oct.

#### **NetJets into China**

PRIVATE aircraft charter group NetJets has received approval to launch its service in China, after two years working with authorities to secure an operating certificate.

Initially services will include maintenance, crewing, catering and storage for its own fleet, with plans to expand into private aircraft management in the future.

### **SA agents Venture to Cambodia**



**VENTURE** Holidays took this group of lucky South Australian travel agents to Siem Reap and Kuala Lumpur recently.

In Cambodia they took in Banteay Srei and Ta Prohm, where the film Tomb Raider was made, as well as the must-see Angkor Wat where they joined other early birds to see the sun rise over the stunning edifice.

There was also a half day tour out to the floating village of Kampong Kleang on Tonle Sap

We're told that the adventurous group sampled some of the local delicacies in each city, including

some very pungent durian in Kuala Lumpur and a fried tarantula in Siem Reap.

They also visited the fortified city of Angkor Thom, home to the mysterious Bayon temple where they are pictured above from left: Evelyn Swayne, Kingscote Travel; Simon Langbein, Malaysia Airlines; Kathy Welsh, RAA Travel; Katie Moseley-Greatwich, Venture Holidays; Danielle Parker, Venture Holidays; Emma Tully, Eyre Travel; Rebecca Thompson, Phil Hoffmann Travel; Donna Guidotto, Helloworld Elizabeth and Ashley Heald from Helloworld Mt Gambier.



### Win a First Class return trip for two to London on a Qantas A380 during Qantas' Biggest Early Bird Sale.

Four continents, four travel classes, amazing fares!

#### OTHER PRIZES INCLUDE:

- 2 x Return Business Class tickets on Qantas to New York.
- 2 x Return Business Class tickets on Qantas to Santiago.
- 2 x Return Business Class tickets on Qantas to Johannesburg. Plus three 12 month Qantas Club memberships to be won.

To enter, simply book any Qantas International Early Bird flight with a 'QF' flight number (081 ticket stock) to any Early Bird continent during Early Bird travel periods of 1 February – 30 September 2015. Valid for bookings made and ticketed between 23 September – 19 November 2014 when a specific OSI code is entered into the booking.



Amadeus: OS QF EARLY/AGENCY CODE/CONSULTANT NAME SABRE: 30SI QF EARLY/AGENCY CODE/CONSULTANT NAME Galileo: SI.QF\*EARLY/AGENCY CODE/CONSULTANT NAME

IMPORTANT INFORMATION: \*Conditions apply, visit qantas.com/agents. Qantas Airways Limited ABN 009 661 901.



### Flanders targeting Aussies



**TOURISM** authorities in Flanders, Belgium are pouring millions of euros into a major project to help visitors from around the world commemorate the centenary of World War I.

Flanders is one of three major regions in Belgium, and was the site of many significant battles in the Great War which have key connections to Australian and New Zealand military history.

This week Lea Winkler, who is project manager with Visit Flanders for The Great War Centenary, is in Australia to update the industry on the rapid development of tourism infrastructure as the region starts to welcome visitors.

The move follows the appointment earlier this year of The Walshe Group in partnership with PEPR to represent Visit Flanders locally (*TD* 06 May).

The timing couldn't be better, with Emirates having just launched direct flights from Dubai to Brussels, providing easy connectivity to Belgium from all five of its Australian ports.

As well as locations in Belgium connected with the war such as Passchendaele, Flanders is also within easy reach of French towns

including Villers-Brettoneaux, making it an ideal base from which to explore the battlefields.

The Flanders project has seen €15m spent on 44 visitor related projects, including five 'gateways' to the WWI experience.

A further €11.7m has been dedicated to remembrance events and exhibitions, Winkler told *Travel Daily*.

Visit Flanders is actively inviting visitors from the UK, Ireland, Canada, the US, India and China as well as Australia and NZ, with more than 600,000 war victims buried on Belgian soil from over fifty countries worldwide.

It's a key opportunity for travel agents, with an awareness study conducted last year finding that 44% of Australians aspiring to have "remembrance tourism" as part of their travels.

There's a variety of collateral available including a "Flanders Inspiration Map," a mini-guide and a special-edition newspaper called the Flanders Fields Post.

Pictured above from left are Lea Winkler, VisitFlanders; Sonia Holt, VisitFlanders Australia/ NZ account manager; and Bryan Banston, Emirates vice president Australasia.

### Hawaii family guide

HAWAII Tourism Oceania is capitalising on a spike in volume of the number of families heading to the Aloha State by producing a new dedicated guide available to download online.

The guide highlights where free and inexpensive family activities & family friendly accommodation can be located on Oahu, Kauai, Maui and Hawaii Island.

"Whether it's swimming with the Hawaiian green sea turtles, snorkeling with manta rays, exploring an active volcano or hiking through lush rainforest, the Hawaiian Islands are a truly amazing destination that offers so much more for your next family holiday," HTO country manager Ashlee Galea said.

**CLICK HERE** to view the guide.

### Mammoth expands

MAMMOTH Mountain Ski Area has entered into an agreement to buy Bear Mountain and Snow Summit ski & snowboard resorts in Big Bear Lake, California.

The acquisition will expand the firm's portfolio to four resorts includes the Golden State which also incl Mammoth Mountain and June Mountain.

New development & expansion plans for each of the four resorts designed to lure visitors from around the world are envisaged.

#### **New Bench office**

**BENCH** International has opened a new office in Cape Town, South Africa providing the firm with greater flexibility when designing itineraries.

Local gm Martin Edwards said having an office located in Cape Town would mean Bench would be able to offer more competitive rates and access a wider range of deals and special offers.



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### **Hotel Indigo in Paris**

**INTERCONTINENTAL** Hotels Group has opened its 60th Hotel Indigo branded property and first in the French capital.

Located in the Opera *quartier* of Paris next to Place del l'Opera, the boutique Hotel Indigo Paris - Opera features 57 rooms, incl 12 suites and duplex apartments, and a wine bar with terrace.









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### Aeromexico MTY/JFK

**SKYTEAM** carrier Aeromexico will introduce a new daily service between Monterrey and New York JFK starting 08 Dec.

The new route will be operated using 99-seat Embraer 190 jets, offering connections in Mexico to Guadalajara, Puerto Vallarta, Bajio-Leon, Queretaro and more.

### **WIN A \$75 GIFT VOUCHER**

This week *Travel Daily* and French Travel Connection are

giving 5 readers a chance to win a \$75 gifts.com.au voucher.



French Travel Connection's 2015 Brochure is out, featuring 116 pages of France. Paris, Regional France, Monaco, Battlefields, Tours, Waterways... We've got France covered! Explore the brochure for your chance to win!

Click HERE for hints and to find out more.

To win, be the first to send through the correct answer to the question below to:

From which city does the 'Provence in a Day' tour depart?





### **New InterContinental** for Los Angeles

**INTERCONTINENTAL** Hotels & Resorts has been awarded a management contract for a newbuild 900 room hotel which is being developed in the tallest building in Los Angeles.

The project is being developed by Korean Air in partnership with Hanjin Group, with the 73-storey tower part of a mixed-use project on the block where the Wilshire Grand Hotel formerly stood.

It will be the largest InterContinental Hotel in the Americas and will feature a 'sky lobby' on the 70th floor, with the property scheduled to be completed in 2017.

### Malay Flavours in Syd

THE annual Flavours of Malaysia celebration has returned to Sydney's Grace Hotel for 2014.

Launched last night by Tourism Malaysia's Australia director Roslan Abdullah & reps from Malaysia's High Commission, The Federal Hotel Group, Malaysia Airlines and Ayam, the event celebrates the diversity of Malaysian cuisine including Chinese, Indian and Portuguese influences, along with the spices of South East Asia.

The *Flavours of Malaysia* buffet is available for lunch Tue-Fri (\$38) and Sun (\$48) as well as dinner on Fri and Sat (\$48).

See www.gracehotel.com.au.

### IAH, HOU free wi-fi

**PASSENGERS** at George Bush International Airport (IAH) and William Hobby Airport (HOU) in Houston, Texas can enjoy free wifi when using the facilities.

The complimentary service is available now across all terminals at HOU and terminals A & D at IAH, but should be airport-wide before the end of the year.

### TRAVEL TECH \$549 + GST GREAT VALUE INNOVATION & INSPIRATION Compelling Program ● Excellent Speakers ● Great Networking ● TRAVELtech Web Awards Sydney, Friday, October 24 VISIT WWW.TRAVELTRENDS.BIZ FOR INFO & BOOKINGS OR CALL BLUEWATER PRESS ON (02) 9882-1575

### Sailing away in New Caledonia



EARLIER this month Aircalin, New Caledonia Tourism and Starwood hosted a Qantas Holidays/Viva! Holidays top achievers trip to New Caledonia.

The group explored the different world of New Caledonia, experiencing its French sophistication combined with island relaxation and the world's largest lagoon.

They experienced the brand new Sheraton Deva Resort & Spa, north of Noumea Airport, as well as spending two nights at the Le

Meridien Isle of Pines and a night at the Chateau Royal Resort & Spa.

Here they're pictured marooned on a traditional New Caledonian "pirogue" outrigger, back row from left: Rebekah Lloyd, Lauren Bell and Trixie Kennedy.

Front row: Kate O'Farrell, Lauren Tosolini, Grant Harding and Josh Mahoney.

Other participants included Eilise Phan, Elizabeth Cooke, Nigel Brohier and Brett Ramsden as well as Qantas Holidays chief Peter Egglestone.



### **BUSINESS DEVELOPMENT MANAGER NEW SOUTH WALES / ACT**

An exciting business development opportunity exists with Travellers Choice, Australia's leading independent travel group. This role is suited to an energetic self-starter, with strong industry relations, diverse business development experience and excellent communication skills. You'll work as a trusted and integral team member reporting directly to the Chief Executive Officer and responsible for developing the group's membership network and preferred supplier sales in New South Wales and the ACT.

Key responsibilities include development of the member network, maintaining preferred supplier relations, providing support and promoting sales and marketing activity amongst member agents, and contributing to achievement of the Company's strategic objectives.

Our fast-paced and supportive environment will offer you lots of benefits, including a competitive salary, a friendly team and flexible working arrangements. This is a challenging role that will deliver great rewards to the right applicant.

Applications should be addressed to Christian Hunter, Chief Executive Officer on ceo@travellerschoice.com.au

### **New VA long-haul Business Class**

VIRGIN Australia will fit out its 777 and A330 aircraft with new **Business Class** seating, with the product unveiled in Singapore yesterday.

The revamp also covers the 777 **Premium Economy** 

cabin, with ceo John Borghetti saying it's the first major product innovation to be launched under the new 'Virgin Vision 2017' strategy.

The new Business Class suites convert into 80-inch lie-flat beds in a 1-2-1 configuration and feature a touch screen, multiple lighting settings and a unique "tablet holder".

Borghetti said the move will see



**ETIHAD** Airways is offering double Etihad Guest miles across all cabins for tickets booked by 06 Oct for travel before 15 Dec 2014.

The promotion also offers double tier miles for First and Business Class bookings, with all Etihad Guest members who fly during the campaign period entered into a draw to win ten lots of 100,000 Miles.



Virgin Australia "deliver the best premium travel experience in Australia," with the suites to roll out on the A330 fleet from Mar and the fleet fully refitted by Aug.

The 777 upgrades will take place from Nov 2015 and be complete in 2016, with a redesigned Business class bar and less seats in Premium Economy to give passengers more legroom.

### **ZQN traffic surges**

**INTERNATIONAL** passenger volumes at Queenstown Airport during Aug were up 26.1% compared to the previous year, with exceptionally strong ski season demand seeing many more trans-Tasman flights.

The figures were released by ZQN owner Auckland Airport, which itself saw international passenger volumes up 1% yearon-year during Aug and a 3.8% lift in outbound travel by Kiwis.

### elegant RESORTS AND VILLAS

### Travel Advisor - Sydney

Elegant Resorts & Villas is a boutique wholesaler that individually tailors Island experiences.

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Please forward your resume to:

Louise Weatherman - HR Director e: lweatherman@elegantresorts.com.au

> t: 1800 079 965 w: elegantresorts.com.au

### **Welcoming Brisbane**

**BRISBANE** Marketing yesterday celebrated the training of more than 1000 of the city's tourism and hospitality staff and volunteers, who have completed a course which aims to ensure that Brisbane is remembered as the 'friendly G20 host city'.

The "Brisbane Welcomes the World" program participants receive special t-shirts and host badges to recognise their involvement, with the global summit taking place in Nov.

Around 4,000 delegates and up to 3,000 international media representatives are expected to attend the G20.

"The aim is to give visitors a personal connection with our city, culture and events that will stay with them forever," Lord Mayor Graham Quirk said.

"Being valued by visitors as a welcoming destination with a compassionate spirit provides us with an incredibly strong point of competitive difference," he said.

### Cebu, Tiger alliance

SINGAPORE'S competition watchdog is seeking feedback on a strategic alliance between Cebu Air and Tiger Airways Singapore.

The Competition Commission of Singapore (CCS) is evaluating whether to authorise the lowcost carriers to jointly operate common routes between Singapore and the Philippines (and other markets) on a metalneutral basis, as well as jointly sell and market common & noncommon routes using codeshare or interline arrangement.

Cebu and Tiger told the CCS this week the planned alliance would create improved flight scheduling, and connectivity, while providing opportunities for network and service expansion to new routes.



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### **B6/EK expand c'share**

**US CARRIER** JetBlue Airways is planning to expand its codeshare partnership with Emirates from as early as 26 Oct.

B6 intends to place the EK code on 17 flights from New York JFK, nine routes from Boston, three routes from Washington Dulles, two routes from San Francisco and Chicago along with the Los Angeles-Fort Lauderdale, Dallas/ Fort Worth-Boston and Seattle-Long Beach routes.

### Calgary and beyond

**THE** Canadian Tourism Commission is spruiking a new range of day tours to be offered in and around Calgary from next year with Anderson Vacations.

Scheduled to operate from 01 Jul-30 Sep, the series will include coach transfers from Calgary to Drumheller, the dinosaur capital of the world and the Badlands.

Another new option is a tour to UNESCO World Heritage Site Head-Smashed-In Buffalo Jump and historical Fort McLeod.

Both trips will depart Calgary at 8:30am and return at 4:45pm.

### SOH revs up

**SYDNEY** Opera House has today announced a new two year partnership with Italian carmaker Maserati, which will be come the venue's exclusive auto partner.

Maserati will also be an event partner for the annual Summer at the House program and the All About Women festival, as well as an official Opening Night sponsor.



An amazing opportunity to join a creative, fun and challenging team environment and represent Australia's finest luxury resort! We are looking for a Senior Human Resources Assistant at Emirates Wolgan Valley Resort and Spa.

Applications close Sunday 28th September. If you are interested, please email your CV and Cover Letter to David Hannan (HR Manager) - david.hannan@emirates.com



Thursday 25th Sep 2014

### Rosie's Corner

Today's update is brought to you by
Rosie Holidays

Welcome back to Rosie's Corner! In this month's edition, we're going to the chapel...

It's coming into wedding season again and destination weddings are becoming increasingly popular, with Fiji ranking high on the list of places to get married. Fiji's tropical backdrop, warm weather, pristine waters, charming chapels and of course its ease of access from Australia makes it an excellent choice. Today our dedicated weddings team provide their top picks for Fiji weddings and highlight some of the legal requirements involved in arranging a Fijian wedding.

With a beautiful seaside wedding chapel and intimate outdoor venues, the 4 ½ star Shangri-La's Fijian Resort & Spa offers a beautiful setting for the perfect wedding. Wedding packages include a dedicated wedding coordinator, wedding ceremony, photography, celebrant and much more.

The 5 star Westin Denarau Island Resort and Spa offers a truly unforgettable experience. Renowned for its professionalism the local specialist will meticulously attend to every detail of the couple's special day. There are numerous romantic venues to choose from, including Akuilau, a private Island just offshore.

Couples should also consider the legalities when booking a Fiji wedding. When getting married in Fiji, couples are required to obtain a marriage licence in person from the Registrar Office or District Office in Fiji at least three working day prior to the marriage. They must also provide documents including original birth certificates, valid passports, divorce papers (if applicable) and death certificate if a previous spouse is deceased. Registrar Offices are located in Nadi, Sigatoka, Rakiraki, Savusavu and Taveuni.

For more information on wedding packages or to make booking, call Rosie Holidays on 1300 133 524.



#### **Dubai "Instameet"**

**DUBAI** Tourism will host 22 "influential Instagrammers" in Dubai this Nov for an eight day social media frenzy as part of the wider #MyDubai initiative.

#MyDubai (*TD* 06 Jan) aims to celebrate the everyday lives of the people and communities of the emirate, with the Australian instameet set to showcase some of Dubai's hidden gems and lesser-known highlights.

Participants will include Lauren Bath, said to be Australia's first professional Instagrammer, with almost 370,000 followers.

Dubai Tourism director Australia/NZ Julie King said the outcome would be 660 unique instagram images for #MyDubai, each of which will reach an audience of 1.4 million people.

**MEANWHILE**, the canvas of the iconic Burj Al Arab will be used tonight to display images submitted during the month of Sep in the #MyDubai campaign.

Five pictures will be beamed onto the structure once the sun goes down in Dubai this evening.

Hotel manager Ammar Hilal said "#MyDubai has enabled us to connect, engage and evolve with our community; this is a great way for us to give back."

#### Le Boat 2015 out

LE BOAT has released its 2015 European canal boating brochure, which incorporates two new bases in France and Holland as well as expansion into Poland's Masurian Lakes region.

Rather than incorporating fixed prices in the brochure, in 2015 Le Boat has introduced dynamic pricing which will be subject to weekly fluctuation based on demand and availability.

Earlybird discounts are on offer, with savings of up to 12% for bookings before 30 Nov 2014.

See www.leboat.com.au.

### **A&K literary journey**

ABERCROMBIE & Kent will operate an "exclusive literary journey to India," with the group of no more than 24 guests to follow in the footsteps of famous novelists as they travel from Delhi to Mumbai.

The trip will operate 10-22 Jan 2016, taking in the Jaipur Literature Festival, and will be hosted by award-winning author Claire Scobie - 1300 851 926.



### **Industry Appointments**

**WELCOME** to Industry Appointments, *Travel Daily*'s Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry, send us an email at appointments@traveldaily.com.au.

Swissotel Sydney has appointed internationally celebrated chef Thomas Heinrich as its new Executive Chef. Born in Sydney, Thomas has enjoyed a stellar international career, returning to Australia after working in some of the top restaurants in Canada and the USA.

**Travel the World** has announced the appointment of **Laura Cuthbert** to the newly created position of National Business Development Manager for Tauck in Australia. Formerly NSW/ACT sales manager for Trafalgar, she will be based in TTW's Sydney offices.

Anne-Marie Coulton has been appointed as the new Business Events Manager for Whitsundays Marketing Development Ltd.

**Air Tahiti Nui** has named **Alan Roman** as its General Manager for Australia and New Zealand. He's had an extensive career with Air New Zealand, with roles including managing operations in Fiji, French Polynesia and Western Australia.

**Virtuoso** has appointed **Katie Nodland** to the newly created role of Business Development Manager, Asia Pacific. Nodland relocates from New York where she was involved with luxury travel, and will help support Virtuoso members across the Australia and NZ region.

Peter Beveridge has taken on the new role of Director of Operations for The Lido Group which provides fully integrated accommodation booking and payment solutions to major corporations and government organisations across Australia. Formerly chief information officer for Jetset Travelworld Group, Beveridge's responsibilities will see him in charge of optimising the development and performance of Lido's patented technology and operational procedures.

InterContinental Hotels Group has appointed Julie White as its new Director of Key Accounts for New Zealand. Reporting to IHG's Director of National Sales - Australasia, Paul Rushton, White will be based at InterContinental Wellington.

The Civil Aviation Authority of New Zealand's **Aviation Security Service** has appointed **Karen Urwin** as its new Group Manager - Operations. **Ben Smith** has also been appointed to the newly created position of Group Manager, Strategic Development.

**Boeing Australia** head of communications for Australia and NZ, **Allison Bone**, has taken a new role in Seattle as Communications Director for Boeing Capital Corporation.

**Bryony Gammon** has taken a new role as Director of Public Relations & Communications at the **Minor Hotel Group** for its Per AQUUM brand. Gammon was formerly with Small Luxury Hotels in Sydney, and has also held PR roles with Emirates in Dubai as well as The Oberoi, Dubai.

**Steve Jones** has agreed to become a regular contributor to *TD*'s new sister publication *travelBulletin*.

### **Leadership Opportunities**

FLIGHT CENTRE

New Store Opening in Young

An exciting opportunity exists for dynamic individuals with a passion for customer service to join Flight Centre as an **Assistant Team Leader or Team Leader** in our new store opening in Young.

If you're highly motivated with a background in travel, and want to embark on the next step in your career, this is the perfect opportunity for you!

In return for your hard work and dedication you will be rewarded with an attractive remuneration package and access to the world renowned benefits of the Flight Centre Travel Group including discounted travel, career development opportunities and free health and financial advice!

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### Submissions to report

**RESPONSES** and submissions from industry are being sought by Sepia Consulting into a report by the Productivity Commission into the tourism industry (*TD* 11 Sep).

Contributions from retail agents, wholesalers, OTAs, Visitor Information Centres, Regional Tourism Organisations and other intermediaries are invited to call 0405 064 886 to arrange a confidential chat with Sepia Consulting md Moira Scerri.

Data gathered on trends, drivers and barriers to the growth of the industry in Australia will be used in a formal response by industry into the report's findings.

The Productivity Commission report announced earlier this month will look at factors such as how global events shape demand, the role of government in the industry, aviation regulation and the effects of land management.

### **Grand Final Rockstar**

IBIS Hotels has launched a new competition in line with the NRL Grand Final on 05 Oct, offering a "Rockstar" match experience for a winner and five friends.

An Ibis hotel room bar will be set up behind the goal posts at one end of the ground for the use of the winner & their entourage.

Details on how to enter are on the Ibis Facebook page, with entries closing on 28 Sep.

### **Cycle in Hawkes Bay**

**BESPOKE** cycling tour operator Tour de Vines has launched a new gourmet cycling tour in Hawke's Bay, New Zealand.

The five-day itinerary departs on 31 Oct and includes four nights accom, breakfast, some lunches & dinners and at least ten winery visits, bike/helmet hire and more.

See www.tourdevines.com.au.

#### Le Club milestone

ACCOR is celebrating the joining of its 15 millionth member of the Le Club Accorhotels loyalty program, with one in six Aussies over 18 now members of Le Club.



Thursday 25th Sep 2014



VIVA! Holidays and Garuda Indonesia treated this group of top selling consultants on an action packed educational to Bali.

Participants enjoyed two nights at both The Westin Resort Nusa Dua and Legian Beach Hotel.

Highlights of the trip included a day exploring the attractions on offer at Lembongan Island Beach Club where they could chose from adventurous activities such as snorkeling, para-sailing and banana boat rides.

The group also ventured on to Ubud, where they visited The Monkey Forest.

The famed night life and roof

### LAX expedites entry

**FORTY** automated passport control terminals are now open at Los Angeles Int'l Airport's Tom Bradley Int'l Terminal.

In addition to US & Canadian citizens, travellers from 38 visa waiver nations such as Australia registered with ESTA can now use the machines upon their arrival.

The terminals scan passports, take a photograph and fingerprint all non-US citizens, the process able to be completed in 90 secs.

top bar at Double Six were on the cards in Legian, where the agents were also treated to a royal banquet at Legian Beach Hotel.

Pictured from left are Maddy Kirk, helloworld Armadale; Karlee Sermon, helloworld Alexander Heights; Rochelle Fowlie, Tertiary Travel; Vince Baker, Viva! Holidays; Michela Fratini, Stodarts Travel & Cruise; Melynda Hardie-Neale, Denmark Travel World and Jon Moen, Viva! Holidays.

In front are Janine Fox, Viva!; Maria Marques, TravelManagers & Ingrid Coulson, Travel Our World.

### Local rep for Matangi

**COCONUTS** Travel Marketing has been appointed as the local representative for Fiji's Matangi Private Island and Resort, located near Taveuni in Fiji's north-east.

### CX push out its A340s

**CATHAY** Pacific will retire the first four of its Airbus A340-300s next year as it seeks to deploy fuel-saving aircraft on long-haul.

As it does so, the Hong Kong carrier will take delivery of a fleet of new A350-900s from Feb 2016.

### **WIN A TRIP TO VANUATU**

In September, *TD* is giving readers the chance to win a holiday to Vanuatu, courtesy of **Vanuatu Tourism Office**.

The prize includes return economy class airfares to Port Vila with Air Vanuatu, airport transfers, five nights accommodation at Grand Hotel and Casino and a Glass Bottom Boat Trip, for two.

Every day this month TD will ask a different question about Vanuatu. The subscriber with the most correct entries and the most creative response to the final question will win this holiday.

Email answers to: vanuatucomp@traveldaily.com.au

Q19: How long is the domestic flight between Port Vila and the island of Tanna?



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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Part of the Travel Daily group of publications.

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### BUSINESS DEVELOPMENT MANAGER BRISBANE – EXEC SALARY PACKAGE ON OFFER

Know how to target new business? With your winning ability to develop a pipeline, deliver pitches, negotiate deals and win new business you will be rewarded within this large travel organisation. This well-known brand is looking for expressions of interest for upcoming BDM vacancies within their successful and motivated sales team. You'll be proud to be part of this growing team, showing off your sale skills to close the deal with new clients signing on the dotted line.

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### KEY ACCOUNT MANAGER MELBOURNE – SALARY PACKAGE TO \$80K + CAR PARK

Reporting to the General Manager, you will ensure this successful Travel Company retains, and further develops, its strong positioning in the market place. Supplier negotiations, sales and marketing activity, client relationship management, together with overall management of a number of key accounts, are just some of the responsibilities involved in this role. If you have the drive to excel, apply to AA Appointments today.

### USE YOUR HUNTING SKILLS CORPORATE SALES EXECUTIVE

### MELBOURNE – SALARY PACKAGE NEGOTIABLE

Bring your corporate hunting skills to a boutique travel company and be rewarded accordingly. In this well recognised organisation, you will be responsible for researching and identifying sales opportunities, generating leads and building solid relationships with new clients in the SME market. Use your negotiation skills, to secure new business, together with your strong ability to communicate. Senior salary will be on offer to the successful applicant.

#### STEP UP THE CAREER LADDER CORPORATE TRAVEL TEAM LEADER PERTH – SALARY PACKAGE TO \$76K

Are you currently working as an Assistant Manager and looking to step up the career ladder? This Global Travel Management Company is seeking a hands on corporate travel professional with leadership experience to supervise an established team of consultants.

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#### Vienna to Basel River Cruise

The Three Rivers Cruise 10 days - departs Vienna

from \$3939 per couple<sup>^</sup>

Departing Vienna, this fascinating cruise goes upstream to Wurzburg, joining the Danube with the River Main. You will then cruise the Rhine River from Koblenz to Basel. Includes 9 nights cruising, all onboard meals, sightseeing and more.

Departs 24 Oct 14



### Cruise the famous Rhine River

Classical Rhine 7 days - departs Basel

from \$2621 per couple<sup>^</sup>

Travel from Basel to Amsterdam. Spend an unforgettable week experiencing four countries with this delightful cruise of Europe's charming waterways. Includes 7 nights cruising, all onboard meals, sightseeing and more.

Departs 09 Oct 14



### A Festive Christmas River Cruise

Christmas Cruise on the Rhine 7 days - departs Cologne

from \$1515 per person\*

Celebrate Christmas on a 5-star river cruise along the Rhine river, visiting the cities of Koblenz, Strasbourg and Cologne. Includes 6 nights cruising, many meals, sightseeing and more.

Departs 22 Dec 14



## River Cruise visiting Cambodia & Vietnam

Mekong Discovery 8 days – departs Siem Reap

from \$3302 per person\*

Experience the treasures of the mysterious Mekong River on this 8 day voyage of discovery. Includes 7 nights cruising, many meals, sightseeing, transfers and more.

Departs 28 Dec 14, 25 Jan 15 & 22 Feb 15

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Conditions apply. Prices are per couple, based on twin share accommodation. Full payment is required at time of booking to secure confirmation. 100% cancellation fee applies. Single supplements do not apply and the offer is valid only for two people sharing a twin/double room. The Three Rivers Cruise (2-for-1 offer): is valid for sale until 24 Oct 14 and travel on 0.00 Ct. 14 and



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