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Travel Daily

First with the news

Wednesday 28th January 2015



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TC build business division

A **NEW** sub-brand dedicated
to developing its business travel
acumen has been launched by
multi-national home-based agent
network Travel Counsellors.

The new unit has been dubbed
'Travel Counsellors for Business'
and will serve as a support
base for the company's already
established corporate travel arm.

Currently representing 25% of
the firm's annual turnover, Travel
Counsellors says business travel is
one of its fastest growing markets
with 20% of consultants focusing
on the sector and a further 50%
combining corporate and leisure.

Existing leisure-focused Travel
Counsellors will be able to
expand into business travel under
the new operation, with in-house
training programs available if they
wish to expand operations into
the business/corporate arena.

Agents can benefit from
enhanced websites, business and
corporate travel brochures and
expanded marketing materials.

Travel Counsellors general
manager Tracy Parkinson said
business travellers recognise and
appreciate the "highly personal

service" the company provides.

"So we created 'Travel
Counsellors for Business' to
demonstrate our commitment
to the corporate travel market,
to grow our brand presence and
increase customer recognition
of the unrivalled concierge-style
service we provide."

The company has continued
to invest in its corporate
travel strategy in recent times,
highlighting its commitment to
the sector by joining The Guild of
Travel Management Companies
(GTMC) in Jul last year.

Sun, ski hols on spesh

CLUB Med is offering a suite of
early booking discounts for its
sun and snow resorts, valid for
departures from 01 Nov until the
end of Apr - see **page 10** for info.

Today's issue of TD

Travel Daily today has seven
pages of news & photos, full
pages from: (**click**):

- AA Appointments jobs
- Travel Trade Recruitment
- Club Med

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Industry Expo returns

REGISTRATION is now available for travel agents across Australia wishing to attend the second annual Travel Industry Exhibition, taking place from 16-17 Jul at the Sydney Exhibition Centre, Glebe.

Open exclusively to the trade, not to the general public, the event will feature destination and product representatives eager to network with frontline sellers.

All sectors of the industry will be represented including hotels, cruising, airlines, technology, rail & tour operators and more.

Free seminars on business and career development will also be provided - to secure a place, see www.travelindustryexpo.com.au.

Qantas clarification

FUEL-RELATED charges for return flights have fallen in price by up to \$110 in Economy and up to \$130 in Premium Economy for frequent-flyer redemption bookings, not eliminated as reported by **TD** yesterday.

Reductions apply to both Qantas and Jetstar operated services and will vary by route but will average around 14% across the network.

Fares currently include fuel fees.

QF calls for 'equal terms'

THE Productivity Commission's study on Australia's international tourism industry has seen Qantas voice concern over the nation's aviation policy to ensure capacity remains ahead of demand (CAD).

A submission by Qantas group exec government & international affairs Andrew Parker addresses a range of "challenges" regarding the international aviation policy's application "which we believe are detrimental to the interests of the tourism industry, the Australian aviation industry and the national economy as a whole," he said.

According to Parker's submission made public this week, the current policy has resulted in 6.8m seats into the inbound int'l market since 2005, yet only produced 1.2 million additional visitors.

The submission highlighted concern for "record low fares and record high levels of capacity" in the international market, while overnight expenditure in Australia by Aussies will soon be overtaken by spending overseas.

The current policy benefits a small number of foreign airlines, QF said, adding that the original

intent of CAD - to ensure the distorting effects of bilateral air services agreements - "has seen the emergence of negative and unintended effects which remain unaddressed".

Qantas said "a small number of international airlines, faced with weak post-GFC demand in other markets & active intervention by govts in Europe, Asia and the Americas to protect their national economies against detrimental market practices, used the opportunity created by Australia's CAD policy to secure a strategic position in the Australian market".

The move has come at a cost to the national economy, QF added.

Qantas also flagged a maturing of Australia's major inbound source markets (Europe & North America) & a rapid shift in growth to the outbound market is costing the tourism sector & local airlines.

QF urged that policy settings "allow Australian airlines access to capital and the opportunity to form alliances with partners with global reach" and ensure all players (airports/tourism industry) can participate on "equal terms".

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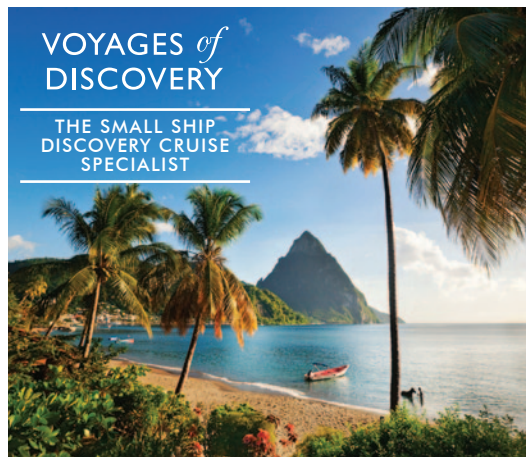


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KrisFlyer adds SIA's LCCs

PASSENGERS flying on low-cost carriers Scoot and Tigerair will be able to earn miles on their Singapore Airlines KrisFlyer accounts by the end of the year.

The initial stage of the new partnership will enable KrisFlyer members to burn miles for travel vouchers on Scoot and Tigerair Singapore flights from Apr.

Passengers will also be able to redeem KrisFlyer miles to pay for select products offered by the offshoots, which are both partially owned by Singapore Airlines.

"Scoot and Tigerair are already

important parts of the SIA Group's portfolio of airlines," SQ senior vp marketing planning Lee Wen Fen said late yesterday.

"Including them as KrisFlyer partners is a natural development and will help us live up to our promise to constantly offer more benefits to our members."

In a news blast to members, KrisFlyer noted that the Tigerair flights are "currently only applicable for flights operated by Tigerair (TR)", suggesting there is a potential of other Tigerair offshoots to be added later.

MEL praise Air China

MELBOURNE Airport's ceo Chris Woodruff has welcomed Air China's confirmation of non-stop flights between Melbourne and Beijing (**TD** yesterday).

Woodruff said the direct A330-200 service will provide "more choice & more convenience" for in- and out-bound travellers.

Avalon preview 2016

A 10% saving is available on a select range of Avalon Waterways cruises in Europe and South East Asia featured in the cruise line's 2016 Preview brochure.

Special early booking prices will be applicable up until the release of Avalon Waterways' main brochure in coming months.

Hyatt Centric unveiled

A NEW full-service lifestyle hotel brand targeting "Modern Explorers" (business and leisure travellers) has been revealed overnight by Hyatt Hotels Corporation in the US.

Dubbed Hyatt Centric, the brand will offer a "truly cosmopolitan vibe, infused with local charm, wit and simple touches of luxe," Hyatt Corporation said.

Each hotel will be located "in the heart of interesting destinations and will offer a unique and modern take on its location".

Properties will feature modern comforts, intimate social spaces & seamlessly integrated technology, with a "modern, stylish, yet unpretentious atmosphere".

Hyatt Centric will debut mid-year in centrally located existing or soon-to-open properties in New York, Miami, Chicago, San Francisco, Washington DC, Atlanta, Chicago, Long Beach, Santa Barbara, Key West, Park City and internationally in Paris.

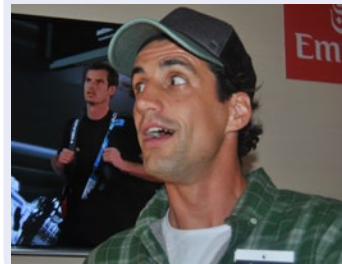


Window Seat

TRAVEL Daily was last night lucky enough to be hosted at the Australian Open tennis in Melbourne courtesy of Emirates - which also welcomed a plethora of celebrities at a pre-match cocktail party.

Stars of stage and screen hobnobbed with travel agents and other EK partners in the marquee which includes a full size Emirates A380 bar.

TD spotted comedian Andy Lee checking out his namesake Andy Murray before the match.



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VA/DL storm waiver

VIRGIN Australia has issued a waiver for pax with Delta flights booked to the Northeast of North America up until tomorrow due to winter storms - more **HERE**.

DXB world's busiest

DUBAI Airports has confirmed it has passed London Heathrow for the highest number of departures on international flights (**TD** 16 Jan) for the full year in 2014.

Total passenger numbers for last year closed at 70,475,636, a jump of 6.1% year-on-year, with nearly 6.5m utilising DXB in Dec alone.

oneworld tops OTP

QANTAS' global airline alliance oneworld has been confirmed by FlightStats as achieving the best on-time performance (OTP) among its competitors in 2014.

The accolade was the second consecutive time oneworld took the honour of Airline Alliance On-Time Performance Service Award.

FlightStats analysed the data of 32 million flights operated by 250 airlines globally in the past year in determining the result.

Wanda Vista for Syd

CHINESE property, hotel and department store conglomerate Dalian Wanda Group will launch its five-star Wanda Vista hotel brand in Sydney as part of a \$1 billion investment in the city.

Described as a "landmark project" for Sydney, the group has announced the acquisition of Fairfax House and 1 Alfred Street in Sydney, also known as Gold Fields House, for \$498 million.

Named "No 1 Sydney" for now, Wanda Group will develop a mixed-use precinct featuring a 160-room Wanda Vista hotel with residential and commercial space.

The project is Wanda Group's second in Australia following its Gold Coast investment Jewel, unveiled as part of its Australian launch last year (**TD** 13 Aug).

Wanda Group currently operates 60 hotels across three five-star brands - Wanda Realm, Wanda Vista & ultra-luxury Wanda Reign.

London, Madrid, Chicago and Los Angeles have received Wanda Vista hotels in the last two years.

The main tower in its latest Sydney development will be 185 metres in height, which the group says "is poised to become one of the city's main landmarks upon its completion".

Further expansion in Australia is expected, with Wanda Group on the lookout for further projects in Queensland and the ACT.

Emirates making a racket



LAST night Emirates welcomed industry partners at a special Australian Open reception prior to the blockbuster match between Andy Murray and Aussie young-gun Nick Kyrgios.

The EK marquee - complete with an A380 bar and awesome massages courtesy of One&Only Hayman Island - was replete with A-listers, with 27 Jan designated as Emirates Day during the tournament.

Pictured above on the "celebrity wall" are EK Vic

chief Dean Cleaver with Julie King of Dubai Tourism, while below are Gary Reichenberg and Nick Sutherland of CT Connections with Jodie Collins from Dubai Tourism.

Lots more pics from the evening at facebook.com/traveldaily.





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Louis Cruises launches a new brand, Celestyal Cruises.

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Celestyal stems from celestial, which means "pertaining to the stars" and "heavenly" or "divine". By launching Celestyal Cruises, Louis Cruises focuses on the real Greek experience, already enjoyed by thousands of visitors.

Celestyal Cruises will include all the Aegean, Ionian and Adriatic Sea destinations and will be addressing a call to the international market promoting classic or new cruises full of Greek gastronomy, Greek culture and entertainment, new themed programs and personalized service that defines Greek hospitality! Celestyal Cruises is here to enhance **the real Greek experience!**



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SYD T1 revamp begins

THE 20-month redevelopment of Sydney Airport's T1 departures has commenced this month.

The transformation of T1 departures to a "world-class airport experience" coincides with the arrival of a new duty free partner next month, Sydney Airport ceo Kerrie Mather said.

Upgrades will bring faster access and improved signage, more seating capacity, wider walkways, new shopping and dining outlets, the first to be revealed towards the end of this year.

Vibe Hotel evolution

TFE Hotels is spruiking the evolution of the Vibe Hotels brand with the pending opening of Vibe Hotel Marysville in Vic.

The refresh of the brand will see the hotel experience through the Marysville property incorporate elements of the region, such as artworks and interior designs.

TFE has slated an early Feb launch for its newest hotel.

Wellington scooters

THRIFTY is introducing a fleet of EURO 50, 49cc scooters in the New Zealand capital for a short period following a recent trial of the motorised bikes in Picton.

GM Emma Gardiner said the scooters provide an alternative way to explore Wellington's sites independently.

The scooters will be available until 06 Apr priced at \$52 per day which includes a helmet and 'hi-vis' safety vest.

NFS Un-Cruise winner



NATURAL Focus Safaris has announced the winner of its recent Un-Cruise competition as Catherine Baker from Press & James Travel Associates NSW.

Baker (**pictured**) will soon be cruising with Un-Cruise on her choice of journeys through either Alaska, Canada, the United States including Hawaii and Mexico.

Further competitions and incentives will be promoted by NFS throughout the year.

Baghdad flt pull out

EMIRATES, Etihad Airways, Air Arabia & flydubai have suspended services to Baghdad Airport after a directive from the UAE's civil aviation authority ordered airlines out when bullets hit an aircraft landing at the Iraqi capital.

'Five Stans' increase

BOUTIQUE adventure travel operator Travel Directors has added new departure dates for its 'Five Stans' itinerary due to an "overwhelming response".

The fully-escorted tour debuted in Aug 2013 and ventures into Kazakhstan, Krygyzstan, Tajikistan, Uzbekistan and Turkmenistan.

Responding to the sell-out of two departures in May, Travel Directors has added a second date in Sep this year (on 13 Sep) and says it will crank up the number of trips in 2016.

The Perth-based company is holding information sessions in five capital cities next month to provide deeper insight on the trip - see www.traveldirectors.com.au.

Westin SFO rebrand

THE Westin Market Street in San Francisco has been renamed as the Park Central San Francisco overnight following the acquisition of the 680-room hotel by LaSalle Hotel Properties.

LaSalle purchased the hotel for US\$350 million (AU\$440 million). Highgate Hotels will remain as the manager of the independent hotel on behalf of LaSalle.

The real estate investment firm plans to commence renovations on the property in Q4 2016.

Malay visitor uptick

TOURIST arrivals to Malaysia rose 9.6% year-on-year for the period from Jan to Oct, despite facing a "challenging year", Tourism Malaysia has announced.

Close to 22.9 million visitors arrived in the country during the 10 months, with Australia one of Malaysia's "strongest markets".

Over 479,000 Aussies entered Malaysia during the period.

Tourism Malaysia's Sydney director Roslan Abdullah said the new figures were reassuring but not surprising.

"Malaysia continues to be one of the safest, most politically stable and value-for-money destinations in South East Asia."

Bench WA recruit

BENCH International has recruited former New Horizons Holidays African specialist Nicky Oosthuizen as its sales rep for WA.

The South African native is highly qualified to provide face-to-face training and support for agents, gm Martin Edwards said.



Product & Pricing Manager Travel

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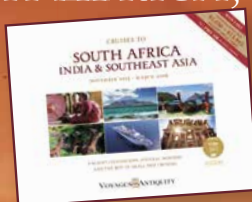
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VOYAGES to ANTIQUITY

Visit USA still growing

SEVERAL new suppliers will be in attendance for the first time at the upcoming Visit USA Nationwide Expos next month, organisers have announced.

In total, 55 representatives from US-based attractions and tour operators will head down under for the series, which kicks off at the Pullman Brisbane on 16 Feb.

Melbourne will follow suit at the Regent Theatre on 17 Feb before concluding its east-coast tour at the Hilton Sydney on 18 Feb.

Further events in Hobart, Adelaide, Perth and Canberra are scheduled for Apr and May.

On top of networking, a swag of prizes will be up for grabs at each event - **CLICK HERE** to register.

Marriott buys Delta

GLOBAL hotel giant Marriott has acted to expand in Canada by signing agreements to acquire the Delta Hotels & Resorts franchise and management business from Delta Hotels Limited Partnership.

The purchase includes 38 hotels totalling 10,000 rooms, is valued at CAD\$168m (A\$170.7m) and will make Marriott International the largest full service hotelier in Canada.

MEANWHILE, Marriott has also confirmed it will introduce its budget Moxy brand to the US with eight initial properties in New York, San Francisco, Seattle, New Orleans and Chicago.

Alitalia selects Sabre

TECHNOLOGY for passenger reservations on the reinvigorated Alitalia will be facilitated by Sabre after the Italian carrier signed to migrate critical airline operations over to Sabre branded platforms.

Europe trade event lures Aussies



NORTHERN Europe's largest travel industry exhibition Matka lured a delegation of Australian wholesalers and tour operators recently, eager to meet with some of their Scandinavian suppliers.

The Matka Nordic Travel Fair was once again a showcase of the vast array of international product in the region and lured buyers from across the region.

Finnair hosted the Australian delegation, flying the group via Asia to Helsinki for the show.

Ryan Bennett from Bentours labelled the trip as an "invaluable work experience of networking with key industry partners and sampling a variety of product".

While there, a side trip to visit the ABBA Museum in Stockholm proved an opportunity too good for the group to pass up.

Pictured above outside the Helsinki Cathedral from left is Ryan Bennett, Bentours; Minna Syvanen, 50 Degrees North; Vilija Jurksaitis, Finnair Australia; Marina Amato, Bentours and Ruth Partridge from Nordic Travel.



Sales Manager - Australia

The Walshe Group, appointed representative for the Sultanate of Oman Tourism in Australia is looking to fill the above new role to join the expanding Oman Tourism team. The role has responsibility to develop and implement sales strategies with the travel trade to achieve maximum traction for the Sultanate of Oman Tourism in the Australian market.

Key responsibilities will include;

- Coordinate and undertake sales activity including product updates, expos, famils and events;
- Contribute input to annual sales and marketing plan;
- Foster strong commercial relationships with key travel trade stakeholders;
- Identify new opportunities for Oman to continue to grow visitor numbers.

Applicants must possess the following;

- A minimum of 5 years experience in a related role in the tourism or aviation sector;
- A thorough understanding of the key market segments and distribution structure in the Australian travel trade;
- Established relationships with key entities in the travel trade;
- Excellent time management and task organisational skills;
- Be flexible to meet the varying demands of the role;
- Demonstrate a passion for the destination of Oman and an understanding of the cultural; sensitivities required in representing the destination to the Australian market;
- A formal qualification in marketing, communications and/or travel or tourism preferred.

Applications including a cover letter and CV should be forwarded via email to applications@walshegroup.com

Applications close Monday 16 February 2015.



IHG medical lodgings

CATERING to a rise in visitation for medical work, InterContinental Hotels Group will open a Holiday Inn Express property close to the Bangkok General Hospital.

The hotel will be adjacent to the medical facility and will offer 200 rooms aimed at long-stay visitors.

IAG price looks right

THE Board of Director at Irish national airline Aer Lingus has recommended the financial terms of the latest bid to buy the carrier by International Airlines Group.

In a statement, IAG said should the sale be finalised, it will move to see Aer Lingus inducted into the oneworld alliance and to join its transatlantic business with AA.

Luxperience partners

TOURISM New Zealand has signed to continue its partnership of elite travel show Luxperience for a fourth successive year.

As the show's Diamond Partner, TNZ will increase its presence for the 2015 show, on at Australian Technology Park from 06-09 Sep.

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Festival a cultural success for CZ



CHINA Southern Airlines has described the recently concluded Sydney Festival as a “wonderful blend of culture and art”.

The carrier is the official airline of the annual celebration of the city’s local culture and artistic flair and was on display at a variety of events ranging from orchestral concerts to harbour ferry races.

“For us, bringing together one of Australia’s most exciting cultural events and China’s largest airline is a very positive step in helping to build greater cultural

and tourism links between China and Australia,” China Southern deputy general manager ANZ Min Zeng commented.

A personal highlight for Zeng was the Symphony in the Domain which saw digeridooist William Barton playing Beethoven variations mixed with poetry.

Zeng is **pictured** above second from right with Lieven Bertels and Chris Tooher from the Sydney Festival; NSW Premier Mike Baird and The Honourable David Hurley, Governor of New South Wales.

High Profile Queensland Island General Manager

A unique opportunity is available for an experienced General Manager to join a high profile island retreat located in South East Queensland. This is an exciting opportunity to take on a management role within an industry you are truly passionate about.

The boutique retreat features accommodation for 20 guests, a bar/restaurant, pool, extensive on island activities and offers easy access to local amenities. Working with a small team, you will be responsible for overseeing and managing the operation, promoting and delivering exceptional service to maximise revenue.

This role will suit an energetic and enthusiastic hospitality trained professional, with 4 or 5 star luxury property management experience. You will demonstrate strong leadership capabilities along with a genuine desire to consistently deliver unique and memorable experiences for our guests.

You will have excellent communication skills, a professional and friendly outlook and an eagerness to take on every aspect of the business with a hands-on approach and a positive attitude. Located in an environmentally sensitive area, the applicant must possess the skills to manage local council and resident relationships with genuine consideration.

Intermediate computer and accounting skills are essential. Successful applicants must possess a First Aid and Responsible Service of Alcohol (RSA) certificate.

The position is initially a 12-month contract with mutual reassessment at the end of this period.

Applications should be emailed to Jodie@thunderbird2.com.au by Friday, 13th February 2015.

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Sth Cal for Southwest

RETAIL giant Westfield will add six new dining establishments and shopping outlets as part of a US\$508 million overhaul of the Southwest Airlines Terminal 1 complex at Los Angeles Int’l.

Locations will open gradually as completed, all opened by 2018.

Two full service restaurants will feature including Rock N Brews, co-founded by KISS members Gene Simmons and Paul Stanley.

Travel Daily
First with the news
Wednesday 28th Jan 2015

Renovations delayed

VIWA Island Resort Fiji has advised its current renovation project has been delayed and will now conclude on 31 Mar, with the resort reopening on 01 Apr.



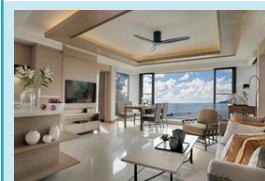
Accommodation Updates

WELCOME to Accommodation Updates, **Travel Daily’s** Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



A new year has heralded the launch of a new dining facility at the **Fairmont Resort Blue Mountains**, part of Accor’s MGallery range. Entitled The Terrace, the outlet sees a former outdoor venue transformer into an indoor venue with glass windows that open, offering a panoramic view over the mountain ranges.

The property’s Jamieson’s Restaurant has also undergone a revamp with new interior design, buffet stations & interactive chef’s cooking station.



Room count at the **Amari Phuket** will increase by 75% from Jun this year upon the opening of the new Ocean Wing at the Thai resort. Nearly complete, the new rooms will take the hotel’s inventory to 345 rooms, with the new wing built into the hillside to maximise the view.

Rooms will offer one and two bedroom options with separate living and dining areas. Central for use by all guests will be a free-form swimming pool with pool bar, fitness centre and lounge area.



Set to open later this year is a new **Ungolan Pavilion** at APT’s Mitchell Falls Wilderness Lodge, which has been constructed with the help of the local Indigenous community. Guests visiting the area will have the use of facilities including a lounge, bar, dining area, Indigenous art gallery and extensive library.

APT is currently in the process of hiring a team of chefs to take the level of gourmet cuisine to new heights. The property offers 24 luxury cabins.

UK TV show in Sydney

BRITISH breakfast, news and lifestyle program *Good Morning Britain* will film segments of its show in Sydney later this month.

Hosted by Destination NSW and Tourism Australia, the trip will see host Sean Fletcher conduct a live cross from Luna Park on 27 Jan.

Cast and crew will also enjoy a range of Sydney experiences and fine local cuisine during their visit.

Apollo birthday offer

DISCOUNTS of up to 55% will be available all year round to celebrate the 30th anniversary of Apollo Motorhomes, the firm said.

Company co-founder Luke Trouchet is encouraging Aussies to “unplug” and reconnect with a family road trip during 2015.

Terms & conditions and limited availability apply - for details, see www.apollocamper.com/specials.

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If you're looking to make the next step up in your career then this is your big break! Our client is currently expanding and is seeking experienced Travel Consultants to join them in their offices throughout Perth. With an extensive local membership base, you will be responsible for creating dream holidays for members and customers. Working on highly varied enquiries ranging from glamping safari's in Africa to cruising the Mediterranean no two days will be the same. If you have 2yrs consulting experience - Apply today!

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Rarely does an opportunity like this arise in such a sought after travel company. Seeking a new Product & Pricing Manager, you will be responsible for negotiating and managing the commercial relationship between the client and a portfolio of preferred supplier partners. In return you'll enjoy the best benefits in the industry whilst being rewarded for your hard work and having a top management team supporting you every step of the way. Ring an Executive Recruitment Consultant for a confidential chat today!

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This well-known travel management company is an Australian Icon and has been in operation for over 30 years! Having just won new accounts nationally we are currently recruiting for 6 MULTI skilled consultants to join this growing team. You will work in a central location with Monday - Friday hours only and book intricate and interesting itineraries for your corporate clients. If you have a minimum of 3 years international corporate consulting experience and strong GDS skills, apply today and never look back!

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Want to escape the face-to-face retail environment and time wasters? Upgrade your career today, move away from commission & finally be paid the salary you deserve! With an exclusive high end membership base located across the world, you will be servicing exclusive clientele to arrange their travel and lifestyle needs. If you have strong Brazilian Portuguese language skills and at least 3 years high end travel consulting experience then we want to hear from you! Register with AA Appointments today!

***HOT* CALLING ALL GROUPS EXPERTS!**

GROUPS CONSULTANT

SYDNEY

SALARY PACKAGE UP TO \$70K + OTE

This award winning company is looking for a talented group's consultant to join their friendly team. Work for a company that prides itself on staff training and development. You will be responsible for servicing both direct passengers and agents with all their group travel needs. If you have 12 months experience working in a groups department and would like to make the move to this award winning company apply today.

***HOT* SAIL AWAY CRUISE RESERVATIONS**

RESERVATIONS CONSULTANT

SYDNEY

SALARY PACKAGE TO 50K + Bonus

This award winning, cruise wholesaler specializing in organizing luxury cruise itineraries around the world, is currently booming. They are looking for a talented consultant to join their friendly team. So this is your chance to be part of the action... where you will enjoy working in a bright and social team environment. If you have a minimum of 1 years' experience in the travel industry and a passion for the seven seas this is the role for you.

STOP HIDING UNDER THAT ROCK

SENIOR TRAVEL CONSULTANTS

ROCKHAMPTON – TOP SALARY PACKAGE \$50K OTE

Are you an experienced travel consultant? Do you live in Rockhampton or are you soon relocating to Rockhampton? Then we have an opportunity you can't refuse! This independent travel agent is looking for a Senior Retail Travel Consultant to join their career and sales driven team. With a strong salary pkg, career progression, supportive team and a centrally located office what more could you ask for! Give your career in travel a new direction, no more hiding and delaying the search for that perfect role! Apply now!

THE BEAUTIFUL SUNSHINE COAST IS CALLING

RETAIL TRAVEL MANAGER

SUNSHINE COAST – SALARY PACKAGE DEP ON EXP

Are you an experienced travel manager looking to embark on a new challenge? This centrally located travel agent on the Sunshine Coast currently has an opportunity for an experienced travel consultant with strong management skills to jump in and lead this successful team. Enjoy a work/life balance roster, a top salary pkg, family and educational and travel discounts. Previous travel management exp. is essential along with a positive attitude and high level of customer service skills. Is this you? Apply now to find out more.



Working in partnership with the Australian Travel Industry

Travel Consultant

Gold Coast, \$Attractive Package, Ref:1551PS1

Are you a sales guru with strong fares & GDS knowledge? Have you built your skill set to a level where you can work autonomously within a team environment? This award winning agency are offering a real work life balance where you'll even get your lunch breaks back! Suited to target oriented consultant who is solution focused, I.T savvy and is adaptable to a changing environment. Experience of working to targets & strong product knowledge required. Excellent career progression opportunities!

For more information please call Peta on
(07) 3023 5024 or click [APPLY](#) now.

Sales Manager | Part Time

NSW / ACT, \$70K Pro Rata + Bonuses, Ref:1373MB1

We have a rare Part-Time Sales Manager opportunity for a Lavishly appointed and well respected Luxury touring company! Do you have sound Business Development or Sales Manager experience and a proven sales record? This leading tour company is looking for an experienced Sales Manager to assist with their ongoing expansion across the travel market. This is a Brand that you will want to work for, work with the world's best in Luxury travel. Potential future full time opportunity.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Travel & Event Manager

Melbourne, Competitive Package, Ref:1518KF1

My client, a leading group travel and event management company is looking for an experienced and passionate Event Manager - Team Leader to join their groups & events team in Melbourne. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you! The successful candidate can expect a competitive salary package, company benefits and ongoing professional development opportunities.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Adelaide, Excellent \$, Ref: 1547MD1

Are you an experienced and passionate Retail Travel Consultant looking to move away from face to face sales? My client is seeking an enthusiastic travel guru to join their lovely wholesale team within the CBD of Adelaide. If you have 2+ years in a current travel role within leisure & experience on a GDS. Successful candidates will be rewarded with Monday to Friday working week, excellent salary, and fantastic incentives and not to mention a great work life balance/friendly work environment!

For more information please call Megan on
(02) 9113 7272 or click [APPLY](#) now.

Branch Travel Manager

Brisbane, \$Competitive package, Ref:1527AW1

Work close to home in Inner South! We are looking for an experienced Branch Manager to manage an independent travel agency. With your solid industry background you will be currently managing a small team within retail travel. You will have current product knowledge, Galileo, CrossCheck. and be passionate about the travel industry; teamed with outstanding sales and customer service skills along with the ability to work within a team. A competitive package is on offer for the right candidate.

For more information please call Anna on
(07) 3023 5023 or click [APPLY](#) now.

International Corporate Travel Consultant

Sydney, up to \$57K, Ref:1531SZ1

My client is seeking a professional and experienced Corporate Travel Consultant to be apart of this nationally reputable company. Working with some of the biggest accounts, you will need to have a brilliant work ethic! The ideal candidate will have strong GDS experience, preferably Amadeus, a can do, self motivating attitude and efficient with great time management skills!! The office is open from 8am - 6pm, rotating roster Monday to Friday. Apply now for an opportunity not to be missed!

For more information please call Serena on
(02) 9113 7272 or click [APPLY](#) now.

Groups Travel Consultant

Melbourne, Competitive Base Salary, Ref:2450DV

A fantastic opportunity has arisen to join an established market leader as a Groups Travel Consultant. If you love leisure travel and have experience in booking groups or you are an experienced retail consultant looking for a change then this could be your dream role! Ideally you will have at least two years experience and GDS. My client is looking for someone to join their team ASAP so don't delay! Offering excellent company benefits and working hours in return for your dedicated hard work!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Business Travel Consultant

Perth, \$50-\$58K, Ref: 1528LB2

A rare vacancy currently exists for an international travel consultant within a national corporate travel management company. With locations Australia wide, this is an excellent opportunity for a service and support focused individual, with solid international consulting knowledge looking to further their career with a major TMC! Career development and excellent base salary plus incentives on offer for the right person working Mon-Fri only. Those with working Amadeus knowledge favoured!

For more information please call Lauren on
(02) 9113 7272 or click [APPLY](#) now.



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