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Travel Daily

First with the news

Friday 5th June 2015

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Tenth Carnival brand

EYEING a growing trend into social responsibility, global cruise giant Carnival Corporation has launched a new brand aimed at facilitating humanitarian and sustainability initiatives for guests.

Dubbed 'fathom', the cruise giant's tenth brand will set sail on a maiden voyage in Apr next year.

Seven-night cruises from Miami to the Dominican Republic aboard the 710-pax *MV Adonia*, which currently sails in the P&O Cruises World Cruising fleet in the UK.

Guests on fathom will have access to community projects and be able to work alongside locals to deliver sustainable benefits.

Driving the new startup brand is Tara Russell, who will work to develop social initiatives with all ten Carnival Corp brands.

More details in **CW** next week.

AA/DL/UA faction 'insane'

US TRAVEL Association ceo and president Roger Dow used this week's IPW 2015 travel & trade expo to emphasis the detriment a move by the big three US airlines to hinder expansion plans of Gulf carriers will have on the industry.

Addressing a press conference in Orlando, Dow said a concerted effort by American Airlines, Delta Air Lines and United Airlines to halt capacity growth to the USA by Emirates, Etihad Airways and Qatar Airways threatens to have massive implications on long standing Open Skies policies.

Open Skies agreements with govts provide opportunities for airlines to enable foreign airlines to compete in their country under a reciprocally beneficial pact.

The USA has 114 existing Open Skies agreements, Dow said, but the AA/DL/UA vendetta to freeze new services by the three Gulf airlines, backdated to earlier this year, "is wrong".

"Breaking open these agreements threatens other negotiated agreements the US has with other countries."

Dow said he was all for strong & healthy US airlines, "but we cant keep silent on this...self-serving protectionist issue".

"Any move to break up Open Skies flies in the face of what we believe is pro competition, pro access of choice to give travellers around the world a chance to find an airline and come to the United

States any way they can."

Dow blasted AA/DL/UA, saying: "We cannot see how freezing and rolling back flights from the Gulf carriers does anything to increase the domestic industry."

The Washington DC-based exec said restricting EK, EY and QR's access to the United States will have dire impacts on inbound traffic from India, Southeast Asia, Africa and the Middle East.

"There is zero doubt in my mind that tampering with Open Skies would lead perhaps to irrevocable harm," Dow said, saying that the crusade would mean new flights to San Francisco, Dallas and Los Angeles would be pulled back or cancelled outright.

"My question is who is next?"

"Turkish Air, Japan, China, India...anyone we think that has partial government ownership?"

Dow reiterated - "we are calling on the Obama admin to reject the moves by these three airlines".

Questioned by **Travel Daily** if USTA was lobbying for members to make a stand, Dow confirmed a letter with support from a further 110 organisations in America had been sent to the govt this week.

"The letters are pouring in and the rest of the world is saying "wrong".

Dow said the USTA "knows" the AA/DL/UA facts are "not right".

"The bottom line is we do not want any airline frozen. It would be insane," Dow stated to **TD**.

MH agent incentive

CONSOLIDATED Travel and Malaysia Airlines are giving away ten \$500 vouchers to the highest selling MH agents between now and 02 Jul - see **page ten**.

Hayman stay pay deal

ON&ONLY Hayman Island is promoting a stay 5 pay 4 offer including yacht transfers and daily breakfast - details on **page nine**.

Today's issue of TD

Travel Daily today has seven pages of news, a **photo page from Air NZ**, plus full pages:

- AA Appointments jobs
- One&Only Hayman
- Consolidated Travel/MH

The next issue of **Travel Daily** will be published Tue 09 Jun.

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NTIA 2015 a sell out

AFTA has seen an overwhelming response to the 2015 National Travel Industry Awards, which has sold out six weeks before the event taking place on 18 Jul.

CEO Jayson Westbury regretted that due to the construction of the International Convention Centre, AFTA was unable to secure a venue that provided space for the massive demand for tickets, but said "the night will still be a huge success," with 1,220 guests.

Sabre heads in the cloud

CLOUD computing, new tech innovations and mobile apps were on display at the Sabre Tech Summit in Sydney yesterday, with staff from around 150 agencies present to learn about the latest travel technology developments.

Kicking off with an opening address on the rapid development of new technologies, Sabre Pacific managing director Jeremy van de Klundert branded the current state of play as "astounding", particularly in the mobile space which has seen a significant upswing in app development.

"Travel and technology is growing at a rapid rate and it's noisy out there, especially in the travel space," he said.

Announcing the launch of the new Sabre Vero cloud computing platform, van de Klundert said virtual desktop solutions were the "next evolution" in computing infrastructure.

Designed to improve flexibility for agents, the solution lets users access online desktops tailored to their own requirements across the entire Sabre suite.

Vero can also be accessed on mobile devices, he said.

Head of product Karen McLeod also heralded the proliferation of "big data" as the next stage for the travel industry, with Sabre's new Travel Intelligence solution allowing agents to create in-depth reports on business information to gain a deeper understanding of their performance.

Going further than Sabre's previous Business Intelligence solution, the latest version has a choice of over 100 reports and dashboards to provide quicker and more visual analyses.

"We have re-launched our Travel Intelligence platform to make it more accessible so that [agents] can form a business case to improve efficiency and productivity," McLeod said.

Sabre also used the summit to launch Ticketing Express – a new fully automated ticket issuing solution said to be 14% faster than manual ticketing processes.

Sabre has also partnered with Travel Automation to roll out a range of automated tools to cut manual processing times.

The QBiatic tool is designed to manage schedule changes, update PNRs and notify consultants of the changes, while KLeer is another solution designed to automate processes involved with managing wait lists.

Both tools are available via the Sabre Red App Centre.

Perisher opens early

DECENT snowfalls in recent days has seen Perisher announce it has opened one day early.

The skifield opened its Village 8 Express Chairlift and a beginner Skier Conveyor today, with 11 lifts across Perisher Valley and Smiggin Holes opening tomorrow.

Night skiing and fireworks will also be available tomorrow night.

Perisher is offering three days skiing for the price of two to celebrate the early opening.

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Danii Foundation Ball

LIMITED spaces at the 2015 Jelly Bean Ball in Sydney are still available for the industry to attend and support the Danii Foundation formed by Donna and Brian Meads-Barlow of DBT Corporate Travel.

Taking place at the Sofitel Wentworth Hotel on Sat 13 Jun, Helloworld is the Gold Sponsor of the black tie gala ball which aims to raise funds for diabetes research and development.

Special room rates are on offer for those keen to make a night of it, with the event including entertainment, networking, live and silent auctions and much more.

More info on 02 9888 5555 or book at www.danii.org.au/events.

QBT seeks to see through

QBT Group general manager Russell Carstensen has singled out transparency as the next key focus for the Australian travel industry, claiming the "smoke and mirrors" which currently plague the industry are a widespread cause for concern.

Addressing media at a briefing in Sydney yesterday, Carstensen spoke at length of QBT's success in landing the four-year deal as the sole provider of travel management services to the Whole of Australian Government (WoAG) (TD 12 Dec).

Branding the deal as a "turning point" for the TMC which was "struggling" three years ago, he said QBT's technology services

and value proposition were key to winning the lucrative deal.

He stressed QBT's willingness to open the books to the govt during the tender process was what helped get QBT over the line.

"We exposed all of our processes to the government and there are other TMCs that would be worried about doing that. There is so much smoke and mirrors in TMCs that it's surprising – and that's across the entire industry," he said.

Carstensen dismissed claims QBT won because it offered the cheapest value proposition, insisting that the tender process was "transparent and fair".

"The industry was surprised when we secured the contract and people started playing it down when we won it, but we won based on our merits and because we offered the best solution," he said.

The deal, which will see QBT take the place of five TMCs which were overseeing WoAG's travel processes, is due to come into effect at the end of the month, with Carstensen insisting that the project is tracking "beautifully".

"Certainly there have been a few bumps in the road, but we are focused on being transparent and things are looking good."

Amadeus managing director Tony Carter also heralded the deal as a boon for the technology provider, with Amadeus to provide all technology solutions over the next four years.



Window Seat

A SMALL regional airline about to begin operating flights to the NSW far south coast town of Merimbula has been delayed in doing so after a competitor swooped in & poached its crew.

According to the ABC, Free Spirit Airlines owner Roman Badov accused his competition, which he declined to name, of panicking at having to compete.

"Unfortunately, unscrupulous acts are commonplace in the aviation industry," Badov said.

The carrier operates services between Essendon Airport (with a shuttle to MEL) in Melbourne to Burnie and Devonport in Tas, with Merimbula the next city.

Badov added an emergency disruption management crew solution was being put in place while more recruitment occurs.

THANKS to the hundreds of sharp-eyed *Travel Daily* readers who pointed out somewhat of a blunder in Wednesday's issue.

In our story about the new Etihad Airways Boeing 787 non-stop flights between Brisbane and Abu Dhabi we noted that EY was the first carrier to operate the Dreamliner to the Qld capital.

Not so, our faithful readers reminded us - Jetstar has been flying its 787 aircraft on the Brisbane-Bali route for over a year now (TD 18 Dec 13).



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We are seeking a highly motivated Product Manager with a sound knowledge of Latin America, Middle East and Polar Regions. Applicants should have the following attributes: attention to detail, ability to multi-skill and problem solve, organisational and analytical skills. Key responsibilities include: rate negotiation; creation, pricing & maintenance of brochure content; brochure production; competitor analysis; staff & agent familiarisations; support for Reservations & Sales teams; staff training. Previous experience working for a travel wholesaler will be looked upon favourably.

Please submit your CV by email to Leigh-Ann Farrant at lafarrant@abercrombiekent.com.au by Wednesday 10 June.

Bali is on Sale

Garuda Orient Holidays launches June incentive and hotels are on a mega sale for Bali.

We giving away 3 Mini iPads for agents and 3x\$500 cash back for passengers

departing in June '15, For more details please contact 1300 657 747,

Agents please visit www.garudaorientholidays.com.au email: res@gqh.com.au

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New brand and livery for Alitalia



SIX months from receiving a life-saving cash injection from equity partner Etihad Airways, Italian flag carrier Alitalia has relaunched with a new brand, livery and overall visual identity. Italian Prime Minister Matteo Renzi joined more than 1,500 Alitalia staff for a major launch event at Rome Fiumicino Airport. Along with the new brand, AZ

revealed new product updates for all service classes on international wide-body services. The revitalised carrier is on a mission to re-establish itself as a major force in global aviation. **Pictured** above from left is AZ ceo Silvano Cassano; Etihad Airways ceo James Hogan; Italian PM Matteo Renzi and Alitalia chairman Luca di Montezemolo.

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RM release 2016 guide

EXTENSIONS to the Rainforest to Gold Rush route to North Vancouver are among highlights in Rocky Mountaineer's new 2016 brochure, launched today. The guide covers all itineraries in the 2016 season, backed by plenty of evocative imagery and features four steps for travellers to build their unique rail journey.

Skywards promotion

EMIRATES has kicked off the 15th birthday celebrations for its Skywards frequent flyer program, launching a new competition to win a share of 15 million Miles. Entries are earned by flying to an Emirates destination before 31 Dec and answering three multiple choice questions correctly. For more details, **CLICK HERE**. **MEANWHILE**, Emirates has touched down in Denpasar for the first time, marking the start of daily flights to its second Indonesian destination.

ATDW future-proofed

THE Australian Tourism Data Warehouse has sought to centralise its member listings, announcing a new partnership with tech provider SapientNitro. Acting on forward plans to build a single database to reduce costs on development & maintenance, ceo Mark Williams said the tie-up will also eliminate confusion in data across states and provide a national platform for all operators. The centralised model will aim to deliver objectives including "improved value, future proofing and cost effective business imperatives," Williams added.

New chief for NTL

NEWCASTLE Airport has appointed Peter Cock as its new chief executive officer. Taking up his new role from 17 Jun, Cock will relocate to Newcastle from WA where he is a former chief operating officer of Perth Airport.

APT IS HIRING!!!

If you enjoy working in a team environment, have strong attention to detail and love giving a 10/10 customer experience then a career at APT awaits you!



The Customer Service Centre is the heartbeat of APT and has seen significant growth in the last couple of years, from this we are now seeking applications for enthusiastic travel professionals to join us in the Retail, Customer Sales and Flight-desk Teams. Retail and Customer Sales are responsible for the sales and service of travel bookings through both phone and email including International, domestic product and air bookings. The Flight Desk Team are the go-to people to book flights, answer queries and make sure that the best flight option is always provided.

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Fine wines cure everything in SA



HARD at work in the lab finding a cure for too much wine (which ultimately found more wine to be the answer), this group got their hands on a bottle or two during an experience in South Australia.

The group of 11 were all recent graduates of the SA Experts online training program run by the South Australian Tourism Commission.

As reward for their effort, SATC welcomed the group to put their theoretic learnings into practice.

Spending a weekend in The Festival State (also known as The Wine State), the group spent time in the Adelaide Hills and Barossa enjoying the aromatic flavours.

Time spent in Adelaide included the Central Market Tour and free time to enjoy some shopping.

A highlight of the trip was the opportunity for the agents to dream up and create their own wine blend at Penfolds, which saw many combinations considered.

Capping things off was a five-course degustation dinner at

CI to boost Sydney

CHINA Airlines will operate daily flights between Sydney and Taipei from 27 Oct to 27 Mar next year, adding three weekly Airbus A330-300 services to its standard four frequencies on the route during the Northern Winter scheduling period.

The three additional services will connect through from Sydney to Christchurch (**TD** 19 May) boosting CI's NZ flights to ten per week and making it the first East Asian carrier to fly to CHC.

Mount Lofty House, part of the AccorHotels MGallery collection.

Pictured above standing in the back row from left is Tien Nguyen, Qantas Holidays; Sue Heynders, RACV; Sharee Walsh, Colac Travel Service; Paayal Chandra, Travel Counsellors; Natalie Wykes, Macarthur Travel & Cruise Centre; Theodore Bennett, ET Moonee Ponds; Cassinda Stanton, ET Little Collins; Rhonda Dibattista from Qantas Holidays and Andrea Farrow, Virgin Australia Holidays.

Front row kneeling: Matthew Chisholm, Chisholm & Turner Travel Associates; Sian Fuller, FC Croydon and Emily Robertson from the SATC.

CLICK HERE for more details on joining the SA Experts program.

QF to reboot carbon offset program

QANTAS is marking World Environment Day today by "reinvigorating" its Fly Carbon Neutral program, which gives customers the option of paying a small amount to offset emissions associated with their flight.

The relaunch of the initiative has seen QF cover the cost of offsetting the carbon emissions of all domestic flights today.

Other sustainability actions will see the carrier replace all lighting in operational areas with energy-efficient LED lights, revamp its domestic onboard recycling program to reduce landfill, and introduce new, lightweight freight containers to cut fuel use.

Reed trusted by TC

REED Holidays Group's Young At Heart, Australian Air Holidays and Seniors Coach Tours are now Travel Counsellors "trusted brands" under a new commercial agreement.

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Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Escapees of winter can enjoy an extra day in the Mexican sun for free with a new reopening offer from **Las Ventanas** in Los Cabos, Mexico. Valid for travel until 17 Dec, the Rosewood resort is offering a Stay Four/Pay Three, with rooms including Bvlgari amenities. **CLICK HERE** for more details.

Creative Holidays has launched a range of specials for Thailand, with free nights and exclusive inclusions. Eight nights at the Khao Lak Merlin Resort with TG flights is priced from \$1,079ppts - book by 30 Jun. Exclusive to Creative, a five-night island hopping itinerary in Trang, in southern Thailand, with transfers and breakfast, priced from \$1,295ppts. Valid travel dates apply. More details at creativeholidays.com/agents.

A family of four can enjoy an all-inclusive holiday at **Castaway Island** in Fiji priced from \$3,518 total, hotel only. Included is five nights for 2A2C, all meals daily and a Sunset Cruise for two adults. Book through wholesalers.

Italy's Amalfi Coast awaits with the idyllic property **Casa Angelina** open for the season only until 28 Oct. Stay in Oct with a three-night Autumn Offer of 15% off Best Available Rate, priced from £485p.n including tax.

Colac agent on run

FURTHER details have emerged about the closure of Victorian agency Ace Travel (**TD** yesterday), with *Nine News* featuring a report last night on the Colac-based operation amid claims hundreds of thousands of dollars paid by over sixty clients may have been misappropriated.

Police are now examining flight records in attempts to track down Jordan Dittloff, the 27-year-old owner of the agency whose family reported him missing on Mon, the *Herald Sun* reported.

Furious locals are reporting flights, tours and accommodation on itineraries issued by the agency were never booked.

Angry clients included a couple set to depart for Europe shortly after paying \$40,000 for a five week Italian holiday and cruise and a scout group which paid \$32,000 for a community trip to Fiji - a trip which Scouts Australia ended up paying to rebook.

Win a family pass to Inside Out



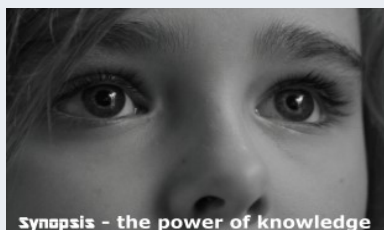
This week, *Travel Daily* and **Disney Destinations Australia** are giving away 4 family passes each day to the latest Disney Pixar movie "Inside Out", in cinemas June 18.



Hong Kong *Disneyland* - Step into seven themed lands based on stories of mysterious exploration, Wild West, Toy Story films, fantasy, adventure, space and Americana. In each land, your clients will enjoy high-quality rides, meet their favorite Disney Characters, and watch amazing Broadway-style shows. For more information visit DisneyTravelAgents.com.au

To win, be one of the first four to answer the following question correctly. Send your answer to insideout@traveldaily.com.au

Name the two on-site hotels you will find at the Hong Kong Disneyland Resort.



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Air NZ celebrates Kiwi ski season in style

AIR New Zealand welcomed travel trade and industry partners to their Sydney HQ Sky deck overlooking Circular Quay to celebrate the arrival of winter in New Zealand, and their daily direct flights to the ski slopes.

In true Air New Zealand style, the journey began with a warm cabin crew welcome at ground floor check in, and a unique safety briefing during the ascent to the 12th floor where a little piece of snowy New Zealand awaited. Timed perfectly to make the most of the bright lights of Vivid Sydney on the Sydney Opera House, the famous annual Ski Party featured illuminated white maple trees and fairy lights adding to the festival spirit.

A winter wonderland outside, it was all cosy New Zealand ski lodge-style inside, with original artwork on the windows depicting a slope-side view, and the warm glow of candlelight reflecting in the ice sculptures.

General Manager Leanne Geraghty welcomed the guests with news of the snowy start to the season, and premiered the first of this year's Air New Zealand ski videos – an artistic time lapse journey through autumn and into winter in Queenstown - **CLICK HERE** to view.



Special guests included Air New Zealand Ambassador Benji Marshall and wife Zoe who along with guests enjoyed bespoke winter-inspired cocktails, après ski style canapés and a range of New Zealand champagne, wine and beer.

Air NZ flies daily direct services from Sydney, Melbourne and Brisbane throughout the winter ski season - for more information go to airnewzealand.com.au and for more photos see facebook.com/traveldaily.



ABOVE: Truly getting into the wintry spirit are Air New Zealand's Karen Koval, Gail Whanau, Elizabeth Hutchinson and Chris Fenton.

BELOW: Air New Zealand's Vicki Park (in front) with Nicole Laurie, Shirley Field, Alex O'Connor and Rob Hamer Jones, all from Virgin Australia.



ABOVE RIGHT: Air New Zealand General Manager Leanne Geraghty; lucky draw prize winner Sam Scrubby from Flight Centre and rugby league legend Benji Marshall.

RIGHT: Let it snow! Leanne Woolstencroft of Flight Centre with Blair Catton from Air New Zealand.



LEFT: Air New Zealand crew Naomi de Jacolyn Senevirantne, Jiltrice Moors and Nicola Wilson.



BELOW: Andrew Grover from Gullivers Sport Travel was the winner of a social media competition on the night, and is pictured with Air NZ GM Leanne Geraghty.



RIGHT: Vicki Park from Air New Zealand with Benji Marshall and Rodney Mueller of Ski Max.





Win a ski trip to France

This month *Travel Daily*, *Club Med* and *Air France* are giving readers the chance to win a ski trip to France. The prize includes:

- Return economy flights to Paris, France with Air France and
- Seven nights at a Club Med Ski Resort in France

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

Q5. Name the classes of travel of Air France.



TAR accepts Bitcoins

REGIONAL Mexican carrier TAR Airlines has become the first in Latin America to offer Bitcoins as an accepted method of payment.

The carrier says the virtual currency has the potential to open up "a new breed" of int'l traveller keen to avoid conversion charges with the universal money.

Bitcoin is now accepted as part of the carrier's Openpay payment platform after integrating it with the Bitpay processor.

Founded last year, TAR operates flights to 12 ports within Mexico.

Big ZH aircraft order

CHINESE carrier Shenzhen Airlines has signed for a massive order of Boeing 737 aircraft valued at \$4.3 billion at list prices.

The Star Alliance member carrier is aiming at growing its short-haul market in China and northern Asia with plans including the establishment of eight new leisure routes.

Delivery of the aircraft order will begin from next year and run through to 2020.

eNett for MetGlobal

GLOBAL accommodation wholesaler MetGlobal, which has offices in Istanbul, New York and Dubai, has partnered with eNett International to use Virtual Account Numbers (VANS) for its supplier payments.

MetGlobal offers more than 200,000 hotels in 198 countries, with a range of brands including HotelsPro, Metglobal DMC, Paytrek and Inspectroom.

The partnership has seen eNett's comprehensive API fully integrated with MetGlobal's existing systems, allowing staff to make multiple bookings and secure payments globally by generating unique MasterCard numbers without having to leave their desktops.

New Thailand airport

U-TAPAO Naval Air Base outside of Bangkok will be transformed into a new commercial air hub in order to handle growing numbers of tourists, opening in 2017.

It is located 140kms southeast of Bangkok, an hour from Pattaya.

Intensive care on LH

LUFTHANSA has fitted all of its 747-8 and A380 aircraft with Patient Transport Compartments, or intensive care units, on all long-haul flights ex MUC and FRA.



OVERLOOKING a nearly frozen lake and its glacier backdrop, these Aussie agents saw Western Canada from all angles during a recent famil trip with APT.

Setting off from Vancouver, the group enjoyed visits to Victoria, Whistler, Sun Peaks, Jasper, Banff and Lake Louise before reaching the end in Calgary 11 days later.

The trip was a compact version of APT's 22-day Rockies Odyssey itinerary, and highlights included whale watching in Victoria, seeing the northern lights in Jasper, grizzlies in Banff National Park and the Butchart Gardens.

Staying in luxury Fairmont hotels, the group also partook in a helicopter ride over the stunning Rocky Mountains.

Pictured above at Lake Louise are, back row from left: Jacinta Anderson, Gippsland Travel;

Sarah Moses, Escape Travel (ET) Castle Towers; Matt Sellenger, Flight Centre (FC) Mornington; Peter Scott, helloworld (HW) Belgrave; Suraj Hewa Arachchige, HW Ipswich City Mall; Melinda Ianchello, HW Dapto; Paul Egan, Travel Associates Egan & Turner; Jodie Sutherland, Cruiseabout Burleigh Heads and Kylie Dowling, FC Burnside.

Second row: Linda, APT Tour Director; Roslyn Thompson, Holiday World Salamander Bay; Kate Hayes, FC Bendigo; Kimberley Hodges, FC The Pines; Kelly Papps, ET Garden City; Kerry Fedele, Phil Hoffmann Hyde Park; Terrance Kuzakov, FC Knox City; Noel Watson, RAA Travel West Lakes and Jacinta Crisp, APT.

Third row: Monika Honkisz, FC Underwood; Tenneil Lawson, APT; Rachel Brooke, APT; Penny Hickey, MTA; Rachael Donohoe, Travel Centre Coffs Harbour; Michelle Somlyay, ET Tuggeranong; Sean Skilten, Skilled Travel; Helen Galloway, FC Garden City; and Kate McLean, MTA.

Front row: Robyn Denisenko & Katie Warner, MTA; Jackie Pool, Phil Hoffmann Modbury; Edwina James, RACT Launceston; Debbie Nazzari, HW Belmont; Angela McLaren, HW Daisy Hill; Megan Harris, HW Traralgon; Danielle Tosin, Yvonne Brennan & Susanna Speranza, APT; and Amy Donnelly from RACV Cruises and Tours.

Sydney Skäl turns 55

THE Sydney club of Skäl International will celebrate its 55th birthday next Wed 10 Jun, with a luncheon featuring the US Cornell University School of Hotel Administration Bill Carroll as the special guest speaker.

He'll speak on 'Online - threat or opportunity' with the event at the Sydney Four Seasons also including a raffle to raise funds for the Chris O'Brien Lifehouse.

Book at sydney.skäl.org.au.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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WHAT'S IN YOUR STARS?

Pisces: great opportunity for career advancement; Aries: a change in career is on the horizon; Taurus: now is the time to move on; Gemini: you are feeling restless. No matter what your star sign, don't leave your career in the hands of destiny. Now is the perfect opportunity to register with AA Appointments!

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NEW FINANCIAL YEAR, NEW ROLE TRAVEL RECRUITMENT ACCOUNT MANAGER SYDNEY & MELBOURNE EXCELLENT SALARY PACKAGE + BONUSES

Great news - the travel industry is booming! AA is currently assisting our top clients to fill over 100 exciting vacancies. As a result, we are expanding our successful teams in Syd & Melb to keep up with demand. This is your chance to take your travel industry knowledge into a whole new direction within your career as a travel recruitment account manager.

Your day to day

You will enjoy interviewing candidates and assisting their careers, account management and business development.

Benefits

You will be rewarded with an excellent salary + bonus structure, as well as team perks including shopping vouchers, paid time off, full training and the opportunity to recruit for the best names in the industry.

What you need to succeed

Ideally you will come from a strong corporate or retail travel background, with excellent industry knowledge, strong communication and interpersonal skills and the ability to work well in a team.

Interested? Contact our MD to know more or apply directly at apply@aaappointments.com.au

CORPORATE PERKS FOR SENIOR TRAVEL EXPERTS VIP & MULTI-SKILLED TRAVEL CONSULTANTS

SYDNEY – SALARY PACKAGE UP TO \$68K & INCENTIVES

With an abundance of corporate roles you can work for a boutique agency or leading global TMC. With offices based all over Sydney work closer to home. Be the dedicated consultant for a large VIP account or work in a team to service a varied portfolio; the choice is yours. Arranging domestic & international travel, establish strong relations & provide a superior level of customer service. Upgrade your career & enjoy top incentives & high-end famils. To apply you need min 3 years Corp exp, strong GDS & airfare knowledge.

ARE YOU AN ASIAN SPECIALIST?

WHOLESALE TRAVEL CONSULTANT SYDNEY – SALARY PACKAGE UP TO \$45K

These two leading Asian tour operators are looking for passionate candidates to join their reservations teams. With an extensive product range, from cruises to group tours, enjoy selling these beautiful destinations. With a fantastic famil program & annual overseas conference you will get to experience the amazing packages you sell. In addition, be rewarded with a top salary plus incentives and ongoing development. If you have min 1 years retail/wholesale experience and a passion for Asia, this is the role for you!

BUSINESS IS BOOMING FOR THIS GLOBAL TMC MULTI SKILLED CORPORATE CONSULTANTS x 6 PERTH – SALARY PACKAGE TO \$60K

One of the top Global TMCs is seeking up to 6 x corporate consultants to join their well-established team. As you will be servicing VIP clients for all of their business travel needs you must have a min, 2 years' experience, exceptional customer service and attention to detail, strong fares and GDS knowledge ideally with ticketing experience. Located in the city centre, this company has it all from a high salary package, ongoing support and career progression to a terrific working environment. Don't miss out!

SOUTH EAST – SICK OF THE CITY COMMUTE? EXPERIENCED TRAVEL CONSULTANT MELBOURNE (SOUTH EAST) – TOP SALARY PACKAGE DOE

Due to recent growth this successful and professional agency is seeking a full or part time experienced consultant to join their team. You will need to have a min of 3 years' experience with a following of clientele along with strong product and fares knowledge. This is your chance to work close to home, regain that work-life balance you have been longing for! With a competitive salary package on offer, international famil offerings and Monday-Friday hours this position won't last long, apply today!

LET'S DO IT TOGETHER LEISURE AND CORPORATE GROUP TRAVEL CONSULTANTS BRISBANE – SALARY PACKAGE UP TO \$55K OTE

Is group travel your expertise? This global travel company has several vacancies for highly motivated travel consultants with experience or a keen interest in group travel. Your role will see working alongside a bright and vibrant team whilst working together to create group bookings for anywhere between 10 – 100 people. Monday to Friday hours along with uncapped commission are just the start of the amazing benefits that come along with this role. Previous industry experience is essential. Call AA Appointments today.

ALL SIGNS POINT NORTH SENIOR RETAIL TRAVEL CONSULTANT ROCKHAMPTON – SALARY PACKAGE \$50K - \$55K OTE

Experienced Travel Consultants – If you are currently living in Rockhampton or looking at relocating then check out this once in a blue moon opportunity! This independent retail agency is currently on the hunt for a fresh face to join their team. Business has been booming and they require an experienced senior retail travel consultant to create domestic and international holiday packages for their repeat and referral clientele. Minimum 2 years experience is a must along with strong Galileo skills. Apply today.



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Great Barrier Reef

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round-trip yacht transfers and daily breakfast.

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Terms and conditions: Offer is subject to availability and applicable to new bookings only. Valid for bookings before 1 July 2015 with travel from 1 June to 15 September 2015, black-out dates may apply. Minimum 5-night stay applies. From rate is per person per night twin-share in a One&Only Hayman Lagoon Room including return yacht transfers from Great Barrier Reef Airport and Abell Point Marina and daily breakfast. Rates are available for other room and suite categories. One&Only Hayman Island reserves the right to withdraw the offer at any time. Further terms and conditions apply.

WINTER WARMER REWARDS

Consolidated Travel & Malaysia Airlines are giving away 10 X \$500 vouchers to the highest selling agents across all states from 05 June to 02 July 2015



A380-800 aircraft

A380 - Business Class

A380 - Economy Class

BONUS

Every \$2000 in ticketed sales will earn you a \$50 voucher

Simply start selling Malaysia Airlines Winter Warmer Deals Out Now!



TERMS & CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 05 June & 02 July 2015 on 100% MH itineraries ex Australia plated to MH (232). Child, Infant, Group Sales, Wholesale and Cancelled or Refunded tickets are not eligible. The top 10 x agents with the highest sales (2 per state ex SYD/MEL/BNE/ADL/PER) with minimum \$10,000.00 will win a \$500 voucher. Bonus incentive for every \$2000 in ticketed sales will earn a \$50 voucher. All winners must be an international travel consultant and full time employee of the agency in Australia. Vouchers are capped at \$9,500 and claims must be received by 08 July 2015 and emailed to promotions@consolidatedtravel.com.au. Consolidated Travel and Malaysia Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 27 May 2015.