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Tuesday 30th June 2015

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All Trav Choice accredited

TRAVELLERS Choice has today announced it is the first independent retail network in the country to have 100% of its members ATAS accredited.

Showing commitment to the scheme, chief executive Christian Huner said any agency wishing to join the retail group in the future will not be considered unless it fulfils all of the AFTA Travel Accreditation Scheme.

"Australian consumers now expect all credible & professional travel agents to be accredited," he said, adding TC was "pleased to be the first independent network to offer every traveller that peace-of-mind."

Twelve months ago, Travellers Choice set a benchmark for agent support when it became the first national retail travel group to fund the full cost of ATAS participation for all its members.

Exhibition regos

TRADE partners are reminded to get their registrations in for the 2015 Travel Industry Exhibition, which is being held in three weeks at Luna Park Sydney, ahead of AFTA's National Travel Industry Awards - see **cover wrap**.

Last day for ski comp

ENTRANTS in our month-long competition to win a trip to France (see **page 7**) have until close of business today to submit responses to the final question.

Up for grabs is a fantastic ski holiday for two people, courtesy of Club Med and Air France.

VA EMDs for extras

AMADEUS-CONNECTED

travel agents are now able to issue Electronic Miscellaneous Documents for select ancillary services with Virgin Australia.

EMDs can be issued for extra baggage, unaccompanied minor service fees and extra leg room.

Today's issue of TD

Travel Daily today has seven pages of news, a cover wrap for the **Travel Industry Exhibition**, plus full pages:

- AA Appointments jobs
- inPlace Recruitment

DC & A Canada pitch

DC & Associates Worldwide head Donna Campbell has confirmed she will pitch "wholeheartedly" for the Negotiated Request for Proposal for the Canadian Tourism Commission account.

Campbell, who has over 38 years under her belt promoting Canada including the last five as general sales agent in Australia, told **Travel Daily** she & her local team would be "putting their best foot forward" in the bid process.

Accor Syd Showcase

ACCORHOTELS has renamed its annual World of Accor hotel expo in Sydney as AccorHotels Sydney Showcase for 2015.

This year's event is being held at Sofitel Sydney Wentworth on Tue 04 Aug and will provide the trade with the opportunity to hear the latest developments across the group's stable of properties.

Channel 7's Melissa Doyle will host the event, featuring execs from Europe, North America, North and Southeast Asia, New Zealand and nationwide.

Registered visitors also have the chance to win a Peugeot Allure 308 - **CLICK HERE** to RSVP.

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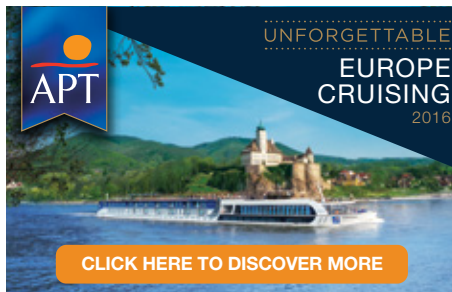


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Tuesday 30th June 2015



Greece DFAT update

THE Department of Foreign Affairs and Trade has reissued its travel advice for Greece, warning that banking services including ATMs and credit card processing could "become limited at short notice" due to the financial crisis.

Daily ATM withdrawal limits implemented across the country do not currently apply to most major foreign debit/credit cards, but travellers are advised to ensure they have more than one means of payment and enough cash to cover emergencies.

Wholesalers are advising pax to take more cash than they normally would, with significant ATM queues in some areas.

Sun Island Tours has advised agents cards can be used to transact with retailers as normal.

"The Greek people are committed to their tourism industry, and as such are focused on welcoming tourists and minimising disruption," Sun Island said in an agent update today.

SYD pricing set until 2020

SYDNEY Airport this morning confirmed it had concluded negotiations with the Board of Airline Representatives Australia, with a five year pricing agreement which provides certainty for airlines and passengers.

The "outcome focused agreement" will see the airport work closely with carriers to improve the passenger experience, with an investment strategy aiming to boost capacity, improve terminal presentation and implement new technology.

Airport fees for int'l travellers will drop by 18c to \$24 per passenger for 12 months from tomorrow, and will then increase by an average of 3.8% per annum over the following four years.

"The new commercial agreement provides the framework for a closer working relationship with our airline partners to deliver an improved experience for passengers, our

common customer," said Sydney Airport ceo Kerrie Mather.

She said SYD was in the process of finalising contracts with individual BARA airlines as well as being in "advanced discussions" with Qantas and Virgin Australia.

AFTA backs QF/AA JV

AFTA boss Jayson Westbury has pledged support to Qantas and its proposed closer ties with American Airlines, telling the ACCC such alliances benefit Australian consumers.

"ATAS travel agents continue to provide a growing, viable and successful distribution network for airlines & consumers," he said.

He told the ACCC: "Ensuring competition through product innovation and increased capacity on the trans-pacific routes is therefore critical for the long term success of the Australian travel industry," **TD** can reveal.

Virgin Aus CFO resigns

SANKAR Narayan has resigned from the position of chief financial officer at Virgin Australia Group to pursue a "role in a different industry," the airline confirmed.

In the past 4 years, Narayan has made "significant" contributions to the Group, Virgin Australia ceo John Borghetti remarked.

Borghetti highlighted a number of Narayan's achievements, which included establishing a strong financial operating platform, spearheading VA's transition to a single reservation system and designator code and bolstering the company's balance sheet.

He will exit the company in late Sep, with exec gm group finance Geoff Smith appointed to the role of acting chief financial officer.

MEANWHILE, NZ cloud-based accounting software developer Xero has today named Narayan as its next cfo, a role which will see him responsible for its global financial and administrative functions and strategy.



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Aus bowled over by CWC

AN ECONOMIC impact and benefits analysis of the 2015 ICC Cricket World Cup in Australia and New Zealand has revealed more than \$1.1 billion in spending was generated for the host nations.

The study, carried out by PricewaterhouseCoopers, showed the event was a boon for hotels in host cities, with more than two million bed nights recorded.

Australia saw over 770,000 people attend matches held on our shores, with 100,000 of these coming from overseas, generating \$325m in visitor spend overall.

Tourism Australia managing

director John O'Sullivan said Australia's ability to host major events was proven, adding large scale events were powerful catalysts to visitor demand.

"These are all events which typically attract international visitors who stay longer, travel further and spend more. That's a real sweet spot for any national tourism organisation," he said.

The PwC report said matches were watched by more than 1.5 billion people around the world.

Over one million fans attended matches as an overall figure.

CLICK HERE for the full report.

Marco Polo Hotel rep

SYDNEY-BASED rep company Great Southern Outbound has been appointed as the general sales agent in Australia for Hong Kong's Marco Polo Hotels.

GSO will aim to drive traffic to Marco Polo Hotels' properties - Marco Polo Hongkong Hotel, Gateway Hotel and Prince Hotel - out of Sydney, Melbourne, Perth, Adelaide, Brisbane and Auckland.

The Aussie company is headed by Louise Barker, who previously handled the Pan Pacific Hotels Group account.

Cabcharge concession

RIVAL taxi payment processing companies will be able to accept Cabcharge cards under a court enforceable undertaking from Cabcharge Australia Limited.

The move was welcomed by the Australian Competition & Consumer Commission and stems back to a 2010 Federal Court ruling against Cabcharge for engaging in predatory pricing.

The ACCC said it considers the move a positive step to putting in place an access regime for qualified third party processors.

Strong half for Oaks

MINOR Hotel Group brand Oaks Hotels & Resorts recorded a 10% year-on-year increase in room revenue for the first half of 2015.

In a statement today, the brand said average occupancies for the period sat at 74%, with average daily rates ahead of expectations, building for a strong second half.

Window Seat

QANTAS appears to be stuck for a decision on which livery to apply to the aircraft which will carry the Qantas Wallabies to England later this year for the Rugby World Cup.

The carrier has opened the decision to the public, launching a competition to see which of three designs is most popular.

A prize pack consisting of two return Business Class tickets to Auckland for the Bledisloe Cup match in Aug is up for grabs, along with two tickets to the match and one night accom.

Winners will also be on site to attend a Qantas Wallabies event at Sydney Airport, flown in by QF from the nearest capital city.

Three designs have been released for consideration and to vote - **CLICK HERE** for details.

EY Pakistan deal

ETIHAD has added yet another codeshare partner, with the EY code to be placed on Pakistan International Airlines flights between Abu Dhabi and Karachi, Lahore, Peshawar and Islamabad and PK codesharing on EY flights to over 70 global destinations.

TT boosts island seats

TIGERAIR Australia yesterday operated the first of an increased schedule from Sydney to the Whitsundays Coast Airport, now flying four weekly until 30 Sep.

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THIS WEEK'S FEATURE AUCTION

GLOBAL JAPANESE KNIFE BLOCK SET

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Tuesday 30th June 2015



NRMA debuts in-house res system



NRMA Travel yesterday formally launched its new Traveltek in-house reservation system, which includes full CRM integration as well as NRMA Member validation.

Features include an open shopping basket module, allowing staff to create custom itineraries for clients which can include GDS and low-cost carrier flights, hotels, cruises, attractions and car hire, all in a single transaction.

NRMA Travel gm Simon Hughes said the system brings a "whole new level of technology" into the business, with the flexibility of the Traveltek system enabling it to be customised to integrate with existing membership and finance systems.

The next phase will see the rollout of a bookable consumer website, also built by Traveltek.

Pictured celebrating the launch are Paul Millan from Traveltek; Simon Hughes, NRMA Travel and David Skinner, Traveltek.

Europe rail savings

SUMMER sale fares for first class travel on selected European rail routes have been released today, with deals available for travel between France, Germany, Belgium and Italy.

Effective from today through until 24 Aug, agents booking client rail tickets via any Rail Europe GSA (Rail Plus, Infinity, Rail Tickets and CIT Holidays) can pass on savings, with pricing lower than the usual advance booking fares.

One-ways start at A\$50, with bookings required to be made a minimum of three days in advance, for travel 03 Jul-31 Aug.

AA adds ski routes

AMERICAN Airlines is adding new winter flights from LAX to Jackson Hole and Montrose, as well as non-stops from Chicago to Montrose and Aspen from 17 Dec.

New Asiana lawsuit

LAWYERS in South Korea have launched another class action against Asiana Airlines over the tragic Jul 2013 accident where OZ 214 crashed on landing at San Francisco International.

Three passengers were killed in the incident, with the lawsuit brought by 53 of those on board seeking US\$30m in damages.

It's the first class action to be brought in Korea, with previous cases including a US compensation claim from 72 passengers already settled for an undisclosed amount (**TD** 06 Mar).

Acropolis on credit

TRAVELLERS visiting the Acropolis in Athens can now pay the 12 Euro entry fee by credit card - a handy enhancement given current restrictions on cash withdrawals in Greece.

According to the Greek Ministry of Tourism, operators can also buy entry passes for clients on an "IOU" basis, with money to be paid when the banks re-open.

QF domestic cap cut

QANTAS group domestic capacity during May was lower than the previous corresponding period, with the carrier this morning confirming it had made adjustments in schedules to address "resource market softness in Western Australia and Queensland".

QF domestic yields were up year-on-year but group international yields declined - offset by higher load factors in both Qantas and Jetstar international operations.

Overall capacity increased by 0.5% while demand was up 3.7%, resulting in a revenue seat factor of 75.7%, up 2.3 points.

Mainline international passenger numbers were up 4.6% to 449,000 for the month, while Jetstar International carried 387,000 pax, an increase of 6.5%.

However, QF domestic passenger carriage declined 2.6% to 1.748m with a 70.9% load factor, with Jetstar domestic up slightly to 931,000 for the month and loads of 80%.

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Reed Holidays Group, a specialist in group touring for 50+ travellers, is seeking a dynamic, passionate and experienced Retail Sales Manager to join our team. This exciting role has responsibility for the internal sales team, managing and driving sales and reports directly to our National Sales and Marketing Manager. You will lead, develop and mentor a team of sales consultants to their optimum performance levels.

Key attributes for this role include:

- Solid retail travel sales experience at supervisory or management level
- Highly sales oriented
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- Effective problem solving capability
- Excellent computer skills (Excel/Word/CRS)
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- Meticulous eye for detail

Excellent salary and conditions in accordance with experience and qualifications.

Please email your resume to gideon@reedholidays.com.au by Fri 3rd July 2015

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Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.766

GREECE has never been more in the financial limelight than it is now, with analysts expecting the country to default on its debts when the deadline passes today.

Markets around the world are teetering on what may happen, with billions wiped off stock values yesterday.

The AUD strengthened against the Euro as a result of Greece's situation and panic selling.

However, things are not so rosy against the USD or JPY either.

Wholesale rates this morning:

| | |
|--------------|-----------|
| US | \$0.766 |
| UK | £0.487 |
| NZ | \$1.125 |
| Euro | €0.684 |
| Japan | ¥93.935 |
| Thailand | ฿25.887 |
| China | ¥4.760 |
| South Africa | R9.410 |
| Canada | \$1.029 |
| Crude oil | US\$58.33 |

Hainan plot Prague

CHINESE carrier Hainan Airlines is planning to launch a third route to Europe, with new flights earmarked to launch between Beijing and Prague by late Sep.

Hainan Airlines currently flies to Warsaw and Budapest (via Minsk) from the China capital.

Tas Beer Tourism plan

THE Tasmanian Government & Brewers Association of ANZ have injected \$350,000 to promote and grow the state's Beer Trail, building on the success of similar Whiskey and Cider Trails.

Spearheading the initiative is a Tasmanian Beer Trail website which lists an extensive guide to local breweries, tours, tastings, festivals, events and sales.

The emerging tourism niche lured over 125,000 travellers in the year to Mar.

Tasmania Premier & Minister for Tourism & Events Will Hodgman said the www.tasbeertrail.com portal will further develop the profile of established breweries such as Cascade & Boags, "while shining a spotlight on our many craft and micro brewers".

The Beer Trail will be promoted through a targeted advertising campaign at key tourist gateways ahead of the major events season.

Mele on Carolinasusi

A NEW culinary journey through Italy developed by Carolinasusi Italia Tours will be escorted by Sydney-based celebrity chef Massimo Mele when the trip departs late next year.

The 14 day gourmet Italian food & wine itinerary traverses Italy's renowned Emilia-Romagna and Le Marche regions, beginning in Rome and culminating in Milan.

Guests will experience cooking classes, wine, cheese and olive oil tasting, truffle hunting, visit the Castello Estate and more.

Participant numbers are capped at 20 to ensure the intimate feel of a small group.

Departing 30 Sep, the tour is priced at \$9,545ppts, with agents offered 10% commission - for full details, see carolinasusi.com.au.

On the Go comp winner

CONGRATS to Luca Holden from World Travel Professionals, who has been named by On the Go Tours as the winner of last month's comp that featured exclusively in *Travel Daily*.

Luca, who answered the most questions correctly over the course of the comp, showed his passion for Egypt by dressing up as a Pharaoh to "Walk like an Egyptian" in an effort to win the prize of a trip for two on On The Go Tours' 14-day Ramses itinerary.



Europcar relocation

CAR rental company Europcar advises the location of its Alexandria depot in Sydney will move from its current address of 678 Botany Road to 1053 Bourke Street (Waterloo), effective 01 Jul.

Fees and charges for the 'JFAR' vehicle class have also changed.

JNTO PCO fam tender

THE Japan National Tourist Organisation is taking requests for a proposed familiarisation trip to Japan for Professional Congress Organisers based in Australia and New Zealand.

The proposal period runs until 24 Jul - **CLICK HERE** for more info.

Delta transcon boost

DELTA Air Lines has announced it will ramp up flight frequencies between New York JFK and Los Angeles from nine to 10 daily peak day services from Nov.

Four flights will be operated by Boeing 767 widebody aircraft that provide direct aisle access for all Delta One customers, with the other services using completely refurbished Boeing 757s.

Three of DL's eight daily flights between New York JFK and San Francisco will also be upgraded to the Boeing 767 widebody jets.

All Delta's cross-country flights between JFK and LAX/SFO offer the Premium Delta One cabin with fully flat-bed seats.



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Applications close 13 July 2015.

Please note: Only those applicants who are successful in gaining an interview will be notified.



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Wholesale reservations & Sales coordinator

Multi award winning Jean-Michel Cousteau Resort – Fiji (Melbourne office) is seeking an enthusiastic person with excellent sales & attention to detail skills who enjoys dealing with upmarket clientele over the telephone.

The person must be able to work autonomously within a small committed team of employees & will be responsible for all direct client reservations, responding to email enquiries & some administrative & accounting duties.

Bring your enthusiasm, passion, excellent sales & attention to detail skills to a multi award winning Fiji resort.

Apply to christine@fijiresort.com

Air China to Mumbai

AIR China is set to launch new direct flights between Beijing and Mumbai, with a four times weekly A330-300 service to debut on 25 Oct 15.

Hall of Fame for Kyle Duffield



HOW many hats does this man wear? Kyle Duffield, Tempo Holidays Business Development Manager, has just won a

Tasmanian East Coast Regional Tourism Award for his beachside accommodation property, Sandpiper Ocean Cottages in Bicheno.

It is the fourth year running that he has won awards from the Tasmanian Tourism Industry Council, meaning the property is now in the Hall of Fame.

He is also represented Tasmania twice in the Qantas Australian Tourism Awards - and on top of that also juggles two board positions.

Tempo said he "works around the clock" to ensure clients are proactively managed - while at the same time ensuring the cottages deliver the "exceptional accommodation experiences they've become known for".

CX LoungeBuddy link

CATHAY Pacific has become the first airline operating at San Francisco Airport to activate iBeacon technology, providing a "more personalised and enhanced experience" for guests using its lounge at SFO.

Under a 60-day pilot program, passengers who have the LoungeBuddy App on their iPhone can receive customised information when they enter the lounge - such as the day's food and beverage menu and currently available amenities.

They are also given the option to check in on social media.

CX currently operates 17 weekly non-stop HKG-SFO services.



AFTA update

From AFTA's chief executive, Jayson Westbury



AS WE come to the end of the financial year in Australia, it is very regrettable the global tourism industry is once again in the news due to attacks by extremists.

The events in Tunisia just a few days ago once again remind us all how lucky we are to live in such a safe region of the globe.

I am currently in Dubai as I write this week's column and when I am away, the *BBC* becomes my source of international affairs. It is actually hard to comprehend why the actions of this extremist could even be considered. People just taking a holiday on a beach minding their own business and the next thing more than 30 lives are lost and one would have to ask - why?

It is a stark reminder that the world will probably never be a safe place again. The heightened concern of those who travel to Tunisia must be a similar feeling to what happened in Bali all those years ago.

On one hand, it is not reasonable that the country suffers so much via an economic downturn off the back of the crazy actions of one man.

Yet no doubt the thought process of 'should I go or pick somewhere else' becomes the way people start to think about that destination.

I know it is not a hot spot for Aussies, but nevertheless it does remind those considering a holiday that these random acts of violence against humanity can happen anywhere at any time.

It is also a further reminder for travel agents to keep a keen eye on the www.smartraveller.gov.au website for what updates are being provided off the back on this incident in Tunisia and other problems and challenges that are happening across the world.

A sad, sad day for all those who have had loved ones perish in this attack and a sad day for Tunisia which will now need to really ramp up its protective forces if it is going to get tourists back onto their beaches.

There is just nothing good about these situations and it is again simply hard to believe it can happen.

French parity push

FRANCE'S National Assembly looks set to ban "rate parity" clauses in agreements between hoteliers and online travel agents, adopting a new bill which is set for a final vote next month.

The proposal would give accommodation providers total pricing freedom, including the ability to undercut OTAs by offering lower rates on any other channel including direct websites.

The bill also prohibits OTAs from offering lower rates than those provided by the hotels, and would effectively invalidate any existing OTA-hotel agreements.

New Sabre fare offer

SABRE Corporation has enhanced its Branded Fares system, allowing airlines to use ATPCO technology standards to "merchandise their products in new and different ways".

Airlines can differentiate their branded fares in the Sabre GDS, with each product offering its own unique package of services and ancillary products.

"Travel agents can now easily shop and book the airlines' branded fares in the same air pricing and shopping applications that they use every day," Sabre said.



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CONGRATULATIONS

Andrew Portbury
from **Qantas**

Andrew is the top point scorer for Round 16 of *Travel Daily's* NRL industry footy tipping competition. Andrew has won a gift pack and Lonely Planet guide from Tourism Ireland.



Major Prize:

Two return Economy Class airfares to Dubai with **Emirates**

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Rouge over the pond

DAILY flights between Toronto and London Gatwick are set to begin on Air Canada Rouge next year, the carrier has announced.

Tickets for the services will go on sale shortly, with flights to be operated on Boeing 767 aircraft beginning from 19 May.

London is the first city in England to welcome the AC subsidiary.

Visit a live spaceport

TOURISTS can now visit a live commercial spaceport in New Mexico following the opening last week of Spaceport America.

The facility offers interactive space museum exhibits, G-force simulators, opportunities to meet crew, runway tours and more.

Ayurveda over the net

TENNIS champion Steffi Graf has signed on to become a brand ambassador for Visit Kerala, with a focus on the southern Indian destination's Ayurveda wellness.

The move aims to appeal to health tourism markets in Europe.

Baha Mar goes under

DEVELOPERS of a mega-resort in the Bahamas have declared bankruptcy in the United States, blaming its Chinese construction firm for missing key deadlines.

Valued at US\$3.5 billion, the resort features four hotels and a total of 2,323 rooms, a casino, convention centre, golf course and some 40 restaurants & bars.

The resort has missed two dates on which it has planned to open, first in Dec 2014 before it was initially rescheduled to Mar 2015.

Legal action to recover lost revenues from the delays may now be forthcoming against the Chinese development firm.

Carmelo into Hyatt

FRANCHISE agreements have been signed between the Carmelo Resort & Spa in Uruguay and Hyatt Hotels Corporation.

The deal sees the 44-room resort move from Four Seasons management into the Hyatt portfolio, enabling Hyatt Gold Passport points to be earned by members when staying.

SkyTeam clarification

A FLIGHT operated by a SkyTeam alliance member airline takes off somewhere in the world every five seconds, not 20, as reported in *Travel Daily* yesterday.



HONG Kong was overrun by Wendy Wu Tours' Australian team members recently, as the company recently held its annual conference over three days in the autonomous Chinese territory.

Held at the Metropark Hotel in the city's Mongkok district, the team attended some destination training sessions before indulging in some more fun activities.

Split up into teams, the task at hand was to complete clues and questions about the culture and history of Hong Kong in an effort to locate the "treasure".

The delegates fanned out across the city, discovering new attractions and highlights while learning new skills and forming stronger bonds with colleagues.

Wendy Wu Tours' Aussie team

are pictured above prior to setting off on their adventure, with local managing director Alan Alcock at the far right of shot.

Swissotel KozaPark

ISTANBUL will feature another Swissotel branded property from 2019, with an agreement signed between the brand and a Turkish developer to build the 160-room Swissotel KozaPark in the growing Esenyurt district of the city.

Nyepi 2016 scheduled

INDONESIA has confirmed its Nyepi Hindu New Year holiday next year will take place 09 Mar.

The sacred event requires all tourists to remain within hotel grounds, with all shops closed.



Win a ski trip to France

This month *Travel Daily*, *Club Med* and *Air France* are giving readers the chance to win a ski trip to France. The prize includes:

- Return economy flights to Paris, France with Air France and
- Seven nights at a Club Med Ski Resort in France

To win this great prize, answer every daily question correctly and have the most creative answer to the final question. Send your answers to clubmedcomp@traveldaily.com.au

Q21. Tell us in 25 words or less why you'd like to experience a Club Med ski resort in France.

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BREAK FREE OF TRAVEL CONSULTING JOIN AA - TRAVEL RECRUITMENT CONSULTANT MELBOURNE & BRISBANE GENEROUS SALARY PACKAGE

Tired of booking holidays? Want to stay in the industry but work behind the scenes? Now you can!
Join our fun team where you will enjoy interviewing candidates and assisting their careers, account management and business development. You will be rewarded with an excellent salary + bonus structure, as well as team perks including shopping vouchers, paid time off, full training and the opportunity to recruit for the best names in the industry.

USA, CANADA & ALASKA EXPERTS...!! WHOLESALE TRAVEL CONSULTANT MELBOURNE - SALARY PACKAGE UP TO \$60K + INCENTIVES

Here is your chance to join one of the industry leaders in FIT and packaged holidays. This boutique company is seeking a motivated industry professional who is passionate and well-travelled through-out Canada, Alaska & USA. Servicing travel agents enquiries and the general public you must have a min 3 years' exp. and strong destination & product knowledge of North America. In return you will be offered an excellent salary package, incentives, Monday-Friday hours, parking & a modern and bright office located in Melbourne's Sth East.

CALLING ALL TICKETING AND AIRFARE EXPERTS... TICKETING CONSULTANT PERTH - SALARY PACKAGE UP TO \$47K + BENEFITS

This national industry leader is seeking a passionate airfare and ticketing consultant to join their ever expanding team. You will service a group of travel agents with all ticketing enquiries and issue a wide variety of airline tickets. You must have a minimum of 2 years' experience with a consolidator and strong GDS, fares and ticketing knowledge. For the successful candidate you will be offered a lucrative salary package, company benefits, uniform, supportive team environment & a great CBD location!

UNCAPPED COMMISSIONS, REWARD YOURSELF SENIOR CONSULTANT MELBOURNE - SALARY PACKAGE TO \$75K (OTE)

Here is your chance to join a global company with some of the best perks in the business. This position is for an experienced consultant who will be servicing travel needs for academic clientele. You must have a min. 2 years' experience with strong GDS, fares and destination knowledge. A competitive salary package is on offer including uncapped commissions, in-house gym facilities, great city fringe location, social and fun team environment & opportunities to attend some of the industry's best famils!

THE MORE THE MERRIER WITH FUN IN NUMBERS GROUPS TRAVEL CONSULTANT SYDNEY CBD - SALARY UP TO \$55K PLUS INCENTIVES

If you are a group's guru then this global tour operator wants you. You will assist mainly travel agents with product knowledge across their brands to secure the group their perfect trip. Arrange all aspects from flights to touring to river cruising & follow up to ensure the group have secured a block allocation. Actively promote groups to increase sales & revenue. Enjoy a top salary & tour discounts if you have min 2 years groups exp & passion for travel. In a tech savvy office with a brand that sells itself, this is a role not to be missed!

CORPORATE PERKS FOR TRAVEL EXPERTS DOMESTIC, MULTI-SKILLED & VIP TRAVEL CONSULTANTS SYDNEY - SALARY PACKAGE UP TO \$68K & INCENTIVES

With an abundance of corporate roles throughout Sydney you can work for a boutique agency or leading global TMC. Be the dedicated consultant for a large VIP account or work in a team to service a varied portfolio; the choice is yours. Arranging their domestic & international travel, build strong relations by providing superior customer service. Upgrade your career to enjoy top incentives, high-end famils & avoid the long commute. To apply you need min 2 years Corp exp, strong GDS & airfare knowledge plus a passion for travel.

CALLING ALL AUSSIE SPECIALISTS WHOLESALE TRAVEL CONSULTANTS BRISBANE CBD - OTE \$55K ++

Based in the CBD this dynamic travel company is looking for sales superstars to join their domestic wholesale team. Your days will involve selling holiday packages throughout Australia & NZ. From flights, accommodation, tours and transfers you will sell it all. As an expert on these fabulous destinations you will be able to cross sell & upsell to ensure your clients booking the best package for them. Superb \$\$\$ package & the best benefits! All you need is 12 months consulting or reservation experience & proven sales skills.

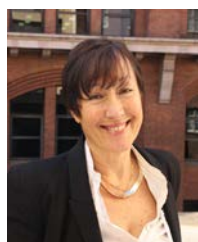
IT'S A GROUPS THING GROUP TRAVEL CONSULTANTS BRISBANE - SALARY PACKAGE \$50K - \$55K OTE

Everyone knows that travelling in a group is more fun, so why not join in! We currently have an amazing opportunity for an experienced travel consultant to join this booming groups department. Your day will see you booking group travel to domestic and international destinations. You will cover all types of events from weddings through to meetings and conferences. Previous travel consulting experience is essential along with excellent destination knowledge and strong GDS skills. Call us now.



Create a job description to attract new talent to your business

Read our latest inPlace blog



Cristina Gines

Online Marketing Social Media/ Web specialist

- ▶ Busy Sydney CBD office
- ▶ Online web and Social Media focus
- ▶ Salary to \$70K

Our client is a reputable and esteemed brand in the Cruise industry. This Marketing Specialist role is a hands on position reporting into the Executive General Mgr.

This position will see you involved in a broad range of travel marketing techniques in the B2B space. Key areas of responsibility will include:

- ▶ Compile & deliver weekly print & email campaigns
- ▶ Maximise ROI through all marketing channels
- ▶ Competitor analysis
- ▶ Regular interaction with all social media platforms including content development & statistical reporting and analysis.

Proven exp. with online campaigns & knowledge of social media marketing is a must for this position, as is an understanding of SEO/SEM & digital marketing & the ability to report & analyse statistical info at an exec level.

Call Cristina or [click here](#) for more details

Client Relations Agent - Global co. - Sydney

- ▶ No weekend work!
- ▶ Like to start and finish early?
- ▶ Salary \$50K

This is a great opportunity for an experienced client relations agent to join a highly regarded travel business. Two out of three roles filled.....one more to go!

Call Ben or [click here](#) for more details

Event Coordinator - South Sydney

- ▶ Implant position
- ▶ A role that will provide long term career prospects
- ▶ Esteemed brand

Well respected, high end Events agency seeks an experienced Event Coordinator. Work with this small & well established team on conferences, meetings & product launches.

Call Ben or [click here](#) for more details

Online Digital Marketing Coord - Sydney

- ▶ 2 month contract role
- ▶ Centrally located CBD office
- ▶ Popular cruise brand

If digital marketing and social media are your areas of expertise then we want to know about you! Combine this with a cruise background and you have the contract!!

Call Cristina or [click here](#) for more details

Domestic Corporate Travel Cons - Sydney

- ▶ Great, supportive management team
- ▶ North shore, close to transport, cafes & shops!
- ▶ Salary from \$45K + super

In this boutique agency you will gain well rounded exp on how a small business operates, thus increasing your skill set. Friendly atmosphere with supportive team.

Call Ben or [click here](#) for more details

Cruise Air/Product Coordinator - Sydney

- ▶ Leading cruise agency
- ▶ Monday to Friday
- ▶ Salary \$50-\$60K depending on exp

Quote and issue the airfare portion of a diverse range of cruise itineraries as well as learning the land part of the product in this thriving office team environment.

Call Cristina or [click here](#) for more details