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# Travel Daily

First with the news

Tuesday 3rd March 2015

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## Oct-Dec stats finally out

THE Australian Bureau of Statistics this morning released "preliminary estimates" of overseas arrivals and departures for Oct-Dec 2014, with the figures based on "modelled statistics" rather than passenger cards.

The long-delayed information has been held up because of changes to the processing of traveller data (TD 10 Dec 14), with analysis showing "required levels of accuracy" were not met.

The ABS said it is continuing to work closely with the Department of Immigration and Border Protection to resume the regular release of statistics - but in the meantime has "derived" figures from a combination of historical data and info from the dept's traveller processing system.

"ABS analysis of the modelled estimates show they perform well

historically," the bureau claimed.

The estimates show Oct short-term arrivals of 571,400; the figure for Nov is 608,800 and in Dec inbound tourists numbered 806,700.

Short-term resident departures were estimated at 701,300 in Oct; 697,000 in Nov and cracked a million in Dec with 1,016,100.

The ABS says it now expects the "final, full set" of monthly stats for Oct-Dec 2014 to be released in May, with preliminary estimates for Jan-Mar to be available on 02 Jun.

"Normal monthly releases will resume with the May 2015 release on 07 July," the ABS said.

### \$299 to SIN & BKK

**QANTAS** has limited Economy class one way fares on sale to Singapore from Sydney, Brisbane and Melbourne priced at \$299, based on BPAY payment.

The discount applies when departing between 15 Apr and 12 Jun, with travel by 30 Jun.

Fares to Bangkok (ex Sydney) are also on sale at \$299, for travel 22 Apr to 12 Jun.

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\* Conditions Apply. Taxes approx. \$115\* - \$430\* pp.

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## Agents drive NT visitation

**TOURISM NT** will this week launch a new virtual tool for the trade in response to research showing that almost half of Northern Territory holidaymakers are “influenced directly by the travel agent network in their decision making”.

The NT’s new Virtual Journeys website will debut at the annual NT Muster events held in Sydney and Melbourne, with the site providing “inspirational video footage” taken from the point of view of the traveller.

More than 200 products feature on the site, with agents able to view key attractions and get operator contact details allowing

them to create itineraries and “plan great holidays for their clients,” according to NT Chief Minister Adam Giles.

Consultants can also create their own “virtual journey” in a playlist which is easily shareable via social media channels.

Giles said Virtual Journeys is one of a number of strategies aimed at returning the NT tourism industry to growth, with a 2020 target of a \$2.2b visitor economy.

The NT Muster events coincide with a two-day Territory pop-up installation in Sydney’s Martin Place, encouraging consumers to ‘Do the NT’ (see **page three**).

### Emirates to Bali

**DENPASAR** (Bali) will become the 148th global destination for Emirates, with the carrier set to launch new daily services to the holiday hotspot effective 03 Jun.

Emirates chief commercial officer Thierry Antinori said there was high interest in Bali from leisure passengers across the carrier’s global network.

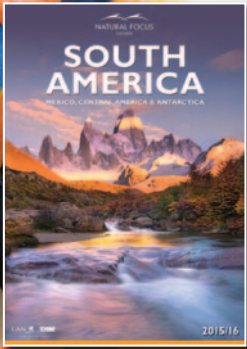
EK will operate its Bali service using two-class 777-300ERs.

### SAA \$1,099 fare sale

**SOUTH** African Airways has Economy class return fares ex Perth to Johannesburg priced from \$1,099 as part of a new promo running until 10 Mar.

Other destinations on sale incl Cape Town and Durban (\$1,152), Nairobi (\$1,565), Victoria Falls (\$1,547) & Mauritius (\$1,609).

Discounted fares are valid for travel from 01 Apr to 31 May.



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## Virgin widebodies to Fiji

**LARGER** capacity aircraft will be deployed by Virgin Australia on the Sydney-Fiji route during peak travel periods, the Australian airline announced yesterday.

VA will deploy Airbus A330-200s with 279 seats including 24 lie-flat seats in Business class on Sat flights as "part of our strategy to ensure we have a flexible and

responsive fleet supporting future customer demand and broader network priorities," chief comm. officer Judith Crompton said.

Utilising the A330 will mean VA will offer triple the number of premium class seats.

Fiji is Virgin Australia's first int'l destination to be serviced by the widebody A330 since adding the aircraft type in 2010.

The upgauge is scheduled for Sats between 04 Apr-18 Apr, 20 Jun-24 Oct and select dates over the Christmas & New Year period.

"Our A330 aircraft have set new standards of comfort on trans-continental routes and we are now able bring this service and comfort to the Sydney-Nadi route," Crompton said.

It's not the first time Virgin Australia has operated wide-body jets to Nadi, with VA previously flying its 'V Australia' branded Boeing 777-300s to Fiji in 2011.

## Myanmar classic trail

**A FIVE-DAY** trip to Mandalay, Bagan and Mount Popa in Burma has been introduced by Asian Trails priced from US\$1,901ppts.

The Myanmar Classic operates round-trip from Yangon & visits temples and pagodas, incl the 2,500 year old Sule Pagoda, the gilded Shwedagon Pagoda & the Mahagandayon monastery.

For enquiries, contact Sydney-based Tourism Portfolio, or see [www.tourismportfolio.com.au](http://www.tourismportfolio.com.au).

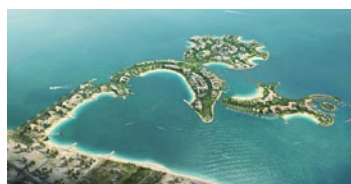
## Party Island for UAE

**A MIDDLE** Eastern version of European party island Ibiza has been revealed by developers in the United Arab Emirates.

Dubbed 'Dream Island', Al Marjan Island Co said it plans to build the new party destination on a man-made island in the Arabian Gulf in Ras Al Khaimah, some 40kms from Dubai.

The company is seeking to raise \$4.9 billion to fund the 37,000m<sup>2</sup> project, which will comprise two 'mega clubs', four beach clubs, five hotels & 100 restaurants, capable of hosting 20,000 partygoers at any one time.

Marketing director George Saad said the "mini Ibiza" would be dedicated solely to partying and would aim to attract festivals.



## Window Seat

**TOURISM** NT is on the promotional warpath this week, hosting its annual NT Muster for the trade and a rather peculiar sideshow for direct consumers.

Encouraging Sydneysiders to 'Do the NT', the organisation has set up an NT waterhole in the middle of the city, complete with camels and baby crocs.

The pop-up exhibit is located in Martin Place and also allows visitors to sample authentic NT cuisine such as a kangaroo burger & crusted crocodile salad, washed down with NT Draught.

In-situ demonstrations of outback 4WDing across the Red Centre and hot-air ballooning will also be on show.

Sixteen different suppliers of NT holiday offerings will also be showcasing their wares, with many exclusive deals available.



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Tuesday 3rd March 2015

## Aus NZ visitors soar

**TOURISM** New Zealand has reported a 10.7% jump in holiday traffic from Australian travellers during Jan compared to the corresponding period in 2013.

Over 53,000 Aussies crossed the ditch, with the average length of stay 11.4 days.

Overall visitor numbers to New Zealand spiked 3% to 302,400 - a record tally for the month.

Statistics NZ population statistics manager Vina Cullum said Aussie arrivals drove the record "with more holidaymakers, people visiting friends and relatives, and business travellers.

"In comparison, the number of visitors arriving from China fell relative to January last year because of a change in timing of the Chinese New Year," she said.

For the 12 months to Jan, 1.26 million Australians travelled to New Zealand, up by 31,100.

China, the USA and UK were the next largest source markets for visitors in the Jan 2015 year.

## EK A380s to LGW

**EMIRATES** will boost capacity between Dubai and London Gatwick Airport next month, with a seasonal deployment of extra Airbus A380 superjumbos which will operate two of the three daily flights on the route.

**MEANWHILE**, EK is joining its alliance partner Qantas with a fare sale to Asia (**see page 1**), offering \$299 one way and \$599 return Economy fares to Singapore, Kuala Lumpur and Bangkok valid for sale and ticketing until Thu and travel 15 Apr-12 Jun 2015.

## RCI sells Splendour

**ROYAL** Caribbean International has announced it will offload its 19 year old ship *Splendour of the Seas* to TUI Cruises in the second quarter of 2016.

Chairman & ceo Richard D. Fain said the sale is in line with the company's strategic objective of divesting older hardware.



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**EXPRESS** Travel Group has used the Year of the Goat to officially launch its upcoming Select Conference, confirming at Chinese New Year celebrations last week that the event will take place for the first time ever in Manila (**TD 10 Feb**) with the support of Philippine Airlines and the Philippine Tourism Board.

"We are looking forward to welcoming the agents, partners

and industry friends to Manila and beyond during the Visit the Philippines Year," PAL regional manager Australia and New Zealand Ian Robinson said.

Registrations are now open along with delegate earlybird deals.

Express Travel Group ceo Tom Manwaring is **pictured** (centre) at the Marigold Restaurant in Sydney giving Chinese New Year celebrations the thumbs up.

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## Ramada to debut in Port Vila



**WYNDHAM** Hotel Group has confirmed the signing of a franchise agreement for a new Ramada branded property that is currently under construction in Port Vila, Vanuatu.

The four-star Ramada Resort Akiriki will offer 80 studios, one- & two-bedroom suites positioned on the cliffs of Erakor Lagoon, just five minutes from the heart of the capital.

"Our movement into Vanuatu marks another milestone in the expansion of Wyndham Hotel Group brands throughout South East Asia and the Pacific Rim, as we continue to provide guests with world-class properties and service in exciting, desirable locations," president & managing director of Wyndham Hotel Grp Southeast Asia and Pacific Rim Barry Robinson said.

"The addition of the beachfront Ramada Resort Akiriki will help us meet the growing demand for quality accommodations in this region's key markets, especially in

tropical beach locations like Port Vila," Robinson added.

Akiriki Limited is developing the property, which will feature state-of-the-art facilities including an on-site restaurant and bar, pool, gym and two conference centres that will accommodate up to 140 delegates.

Director of Akiriki Loic Bernier said through the partnership with Wyndham "we expect this new resort to boost business & leisure travel to the area and we anticipate it will be very well-received by tourists and locals".

**Travel Daily** exclusively flagged the debut of a new "big hotel" in Vanuatu in Sep last year after - one of three accommodation projects being considered for Port Vila to support the country's new convention centre (**TD** 01 Sep).

At the time, VTO general mgr Linda Kalpoi admitted to **Travel Daily** that the convention centre would place a strain on existing hotels if another large scale resort was not up and running.



**Abercrombie & Kent**

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[contact@abercrombiekent.com.au](mailto:contact@abercrombiekent.com.au)

## Jumeirah Bodrum

**LUXURY** hotel group Jumeirah has signed a management agreement to operate a second property in Turkey.

The 135-room Jumeirah Bodrum Palace Hotel (formerly Golden Savoy) is earmarked to officially open from 01 May.

Australian-Turkish citizen Mete Atakuman has been named as the property's general manager.

## Queen Liz christening

**P&O** Cruises World Cruising has confirmed Queen Elizabeth II will christen mega-liner *Britannia* on 10 Mar in a lavish ceremony at Ocean Terminal, Southampton.

More than 1,500 guests and dignitaries, politicians, business leaders, travel industry execs and British entertainment celebrities are expected to attend the event.

Tuesday 3rd Mar 2015

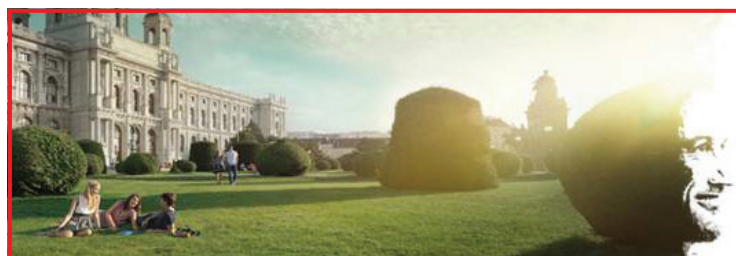
## Pelican adds NTL/CBR

**REGIONAL** carrier Fly Pelican is awaiting regulatory approval to launch new direct services from its Newcastle base to Canberra, starting 27 Apr.

The airline intends to offer two return flights on weekdays and a return service on Sun using 19-seat Jetstream 32 aircraft.

Chief executive officer Paul Graham said the flights would reduce the 5-6 hr drive to just over one hour.

Brindabella Airlines previously operated the route before going into receivership in Dec 2013.



The **Austrian National Tourist Office** (ANTO) is the national tourism marketing organisation for Austria. Our aim is to promote tourism to and within our country through an extensive network of worldwide offices. The Sydney branch office is responsible for the Australian market.

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- have experience in a similar role in the travel industry for a minimum of three years

ideally with online marketing responsibilities

- have completed tertiary education in marketing or tourism
- are able to see the big picture yet pay attention to detail

This all-rounder position includes office administration and IT responsibilities and is based in Sydney with both interstate and overseas travel required from time to time.

An attractive salary and a great working environment await the right candidate.

If you are interested and suitably qualified, please send your resume and covering letter to [jobs@antosyd.org.au](mailto:jobs@antosyd.org.au).

Deadline for submission: Friday, 6 March.

**Austria**  
arrive and revive

### 3 new Oman Air hubs

**MUSCAT-BASED** Oman Air is preparing to launch services to three new destinations, with Singapore and Goa to debut from 29 Mar and Dhaka from Aug.

Oman Air chief executive Paul Gregorowitsch said there was strong demand for each city.

"The launch of these new services continues our ambitious program of expansion and follows the highly successful Dec 2014 introduction to our network of services to Manila & Jakarta."

Introductory fares between May and Sep to the Middle East, via Singapore, lead in at \$950 ex Perth and \$1,150 ex Sydney.

### Eurostar delays

**EUROSTAR** was forced to suspend and cancel a number of services between London and Paris on Mon after a fatality on the line between Ashford and Ebbsfleet stations.

Service cancellations caused chaos at Eurostar terminals where hundreds of passengers were stranded.

Pax were "strongly advised not to travel" by the rail operator.

Eurostar advised passengers at around 7pm that traffic has resumed and "we expect to run a normal service tomorrow."

### Dubai Creek Regency

**HYATT** Hotels Corporation has opened its fifth Hyatt-branded property in Dubai.

Hyatt Regency Dubai Creek Heights features 464 rooms & 76 suites and is located just 10mins from Dubai International Airport.

## Lunch aboard *Silver Spirit*



### Hilton Fiji rebranding

**FIJI** Beach Resort & Spa managed by Hilton on Denarau Island has officially rebranded as Hilton Fiji Beach Resort & Spa.

The name change sees the five-star 271-room property join Hilton's existing portfolio of 21 hotels in the Asia Pacific region.

This year, the hotel will expand its facilities with new meeting facilities enabling the resort to handle larger conferences, events and social gatherings.

Other project earmarked for 2015 include a number of additional accommodation rooms and Food & Beverage outlets.

At this stage, the property is still using its former name online as [www.fiji-beachresortbyhilton.com](http://www.fiji-beachresortbyhilton.com) but will switch to a new landing page from tomorrow.

Hilton Worldwide will also expand its presence in Fiji in "mid-2015" with the debut of The DoubleTree Resort by Hilton Fiji - Sonaisali Island (**TD** 05 Dec).

Previously, the Sonaisali Island Resort property was expected to reopen to guests in "early 2015".

### Riverina F&B promo

**THE** NSW Government will inject \$171,500 into the promotion of the Riverina region as a food & wine destination.

Minister for Regional Tourism John Barilaro said the Riverina Regional Tourism Organisation will utilise the funding to boost awareness of food & wine products and packages through a targeted marketing campaign.

Funds will also support F&B experiences, farm gate visits, provenance trails and events, Member for Murrumbidgee Adrian Piccoli said yesterday.

**ABOVE:** Karen Christensen and Steve Odell from Silversea Cruises took a break in style from the Cruise3sixty conference in Sydney last Fri, heading to the White Bay terminal to have a delicious lunch aboard *Silver Spirit*.

After several courses of a stunning degustation, the pair headed back to the conference, where Odell appeared on a leaders panel.

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  - \* Editing Content from pre-existing footage
  - \* Sourcing new footage
  - \* TVC dispatch and approvals
  - \* Ensuring all content meets brand guidelines
- Creative thinking and innovation with new screen content, this role has a large scope for creative input
- Knowledge of the production workflow including but not limited to shooting, editing, distribution to various outputs (DVD, Broadcast, Web)
- Planning and Pre production of television shoots

This role will suit a creative, dedicated applicant who possesses the following:

#### Essential

- Working Knowledge of Adobe Premier, After Effects, Photoshop.
- Understanding of TV production process.
- Understanding of online content delivery systems.
- Excellent interpersonal, written and verbal communication skills
- Demonstrated problem solving skills
- Ability to adhere to deadlines
- Superior organisation skills with great attention to detail
- Team player with the ability to hit the ground running.

#### Desirable

- Qualification and experience in Video Production or Editing
- Knowledge of data asset management systems
- TVC production experience

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## **Money**

**WELCOME** to *Money Talk*, **TD's** Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.77**

**THE** Australian dollar dropped overnight in the lead-up to today's Reserve Bank interest rate decision, with many analysts predicting yet another cut.

Despite soaring real estate markets, declining company profits and consumer confidence are likely to drive the decision, with the Aussie also down against other currencies including the NZ dollar, where it's close to a 30 year low.

Against the Euro the Aussie dollar also dropped back from recent highs, while the oil price continues to hover below US\$50.

*Wholesale rates this morning:*

US	\$0.774
UK	£0.504
NZ	\$1.026
Euro	€0.646
Japan	¥93.06
Singapore	\$1.053
China	¥4.702
South Africa	R9.078
Canada	\$0.967
Crude oil	US\$49.76

## Cebu cans Damman

**FILIPINO** low-cost carrier Cebu Pacific is suspending services between Manila and Damman in Saudi Arabia, with the thrice weekly flights ceasing 29 Mar.

## Beacons of hope for aviation



**THE** huge rise of mobile and internet connectivity means the aviation industry is perched on a "huge precipice of investment in self service," according to technology provider SITA.

The company provides a huge array of solutions for airports, airlines and government agencies including bag drop systems, passenger tracking, cargo and immigration systems.

Yesterday, SITA president Asia Pacific Ilya Gutlin and Sydney-based regional director Jay Youtlen (pictured above) hosted a round-table to discuss the latest developments in the sector.

Australia is in the lead when it comes to technology adoption, with both Brisbane and Melbourne airports investing in common-use bag drop systems which can be shared between carriers.

Gutlin said SITA technology is able to help address capacity constraints at airports by identifying choke-points and

providing self-service solutions.

The company is also involved in the latest developments including "Beacons" - battery-operated bluetooth devices which basically broadcast an ID to mobile devices in their vicinity.

Apps can use the beacon information to offer travellers relevant information such as retail offers or baggage collection details - while terminal operators can also gather data on where passengers are located.

Passenger processing is also a key focus for SITA which works with governments to provide traveller information aiding in risk assessment for immigration and security purposes.

SITA in Australia houses a global Centre of Excellence for the company's global government business software development.

The company also provides wearable computing solutions and in-flight crew tablet devices to boost customer recognition and service.



## AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

**OVER** this past weekend the cruise industry in Australia got together to celebrate the 14th Annual CLIA awards.

Held in Sydney, it was a fantastic event and no doubt *Travel Daily* readers will get a full rundown via *Cruise Weekly* today.

The cruise industry in Australia is well and truly on track to achieve its goal of one million Australians departing on cruise ships by 2020.

By all accounts this goal will be hit well ahead of 2020 and it is with the support of travel agents that this target will be docked. I would have said landed, but docked seems more appropriate.

Cruise in all its forms is clearly a sector of the travel industry that every travel agent should be a part. CLIA is the way to get there and for those agents that are yet to fully embrace what is on offer at CLIA, you should take a closer look.

Getting the right client on the right ship may look easy, but this is the skill that brings customers back time and time again. Having recently been on a cruise myself (one night ex Sydney), I can see what all the fuss is about. Once you find your cabin, and that can be an adventure, the rest is just relax and be amazed.

For the travel agents who were recognised on Saturday night they have clearly found their cabin as the mood in the room and excitement of being a part of the cruise industry seems to flow through them like expensive champagne. All involved in the CLIA awards are to be congratulated for the recognition that the awards bring to the industry.

On the drier subject of lobbying, I had the pleasure sitting with Gavin Smith, the Chairman of CLIA, during the awards. There are many issues that need to be addressed by our governments and I am looking forward to forging a closer working relationship with CLIA going forward to see if we can get some outcomes that will make a difference.

Australia needs to take the cruise industry seriously and to do this we need our politicians to listen and learn.

Perhaps a Cabinet meeting is needed on a cruise ship sooner than later for them all to get the feeling that cruise has arrived and the travel industry will be working together to make sure it stays.

If you are not cruising, you are not living.



## Southwest ups Dallas

**SOUTHWEST** Airlines has announced a further expansion of operations at Dallas Love Field airport, with the addition of eight new non-stop destinations.

Effective 09 Aug, Southwest will operate flights between Dallas and Boston, Charlotte, Detroit, Omaha, Philadelphia, Pittsburgh, Raleigh/Durham and Salt Lake City.

Southwest recently added two additional gates at Dallas Love Field via a sublease from United Airlines (**TD** 11 Feb).

## DXB Jan traffic

**DUBAI** Airport welcomed more than 6.8 million passengers in Jan, a new record which marked a 7.7% year-on-year increase.

The fastest growing market was Eastern Europe, up 71.9% followed by North America which increased 16.9% compared to Jan 2014, while the Indian subcontinent grew 12.2% and Asian traffic rose 10.5%.

Interestingly DXB traffic on Australasian routes dipped 1.6% during the month.



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# Elated agents enjoy Europe with Excite

**THIS** month, Excite Holidays in conjunction with Etihad Airways, Jumeirah Hotels and Resorts, GHM and Switzerland Tourism hosted a selection of TravelManagers on a famil of a lifetime to Europe & the Middle East. On the 10 day famil, the group flew Business Class with Etihad Airways and had the chance to explore the ancient ruins of Rome, the beautiful scenery of Switzerland and the delights of the Middle East. The personal travel managers were treated to a five star experience throughout, staying at Jumeirah and GHM properties.

"We had an amazing week experiencing some of the most great destinations and hotels," said personal travel manager, Ric Pattaro.

"Thanks heaps to Samantha and Excite Holidays for all your efforts. It was a super trip & I have some great memories!" James Hermiston, personal travel manager.

**BELOW:** The group kicked off the famil in Rome where they were lucky enough to watch AC Roma vs Empoli at the Stadio Olimpico.



**BELOW:** Exploring the central Swiss city of Lucerne - James Hermiston, Samantha Davies, Ric Pattaro, Jean-Pierre Boutefeu, Angharad O'Malley and Nader Harmouche of Etihad Airways.



**THE** personal travel managers had a great view of Dubai from their rooms at the Jumeirah Creekside Hotel.



**ABOVE:** Personal travel manager, James Hermiston, enjoying the bar at the Jumeirah Etihad Towers.



**BELOW:** Escaping the cold and enjoying dinner at The Chedi, Andermatt with Tanya Mueller from Switzerland Tourism.

**BELOW:** Angharad O'Malley of TravelManagers and Samantha Davies of Excite all snugly and warm in Zurich, Switzerland.



**RIGHT:** The group travelled from Andermatt to Brigg in style on the famous Glacier Express railway.



**BELOW:** Taking in the local culture at the Sheikh Zayed Grand Mosque in Abu Dhabi.



**RIGHT:** Taking an abra ride through the Madinat Jumeirah Hotel with Jumeirah Group sales manager, Kim Ip.



**ABOVE:** Dinner at the Jumeirah Grand Hotel Via Veneto.

**excite**  
HOLIDAYS

## Loews Chicago opens

**LOEWS** Hotels & Resorts has opened the Loews Chicago, marking its return to the Windy City, with the property offering 400 rooms and indoor lap pool.

## Team Scotland takes out QH race



**SIXTY** agents participating in Qantas Holidays' Race Around UK & Ireland incentive have just returned home after a week of excitement, closing out the event with a gala dinner in London.

Throughout the trip, each of the four teams undertook different challenges and activities during their travels around England, Ireland, Scotland and Wales.

Once all was said and done, it

was Team Scotland that claimed the race win, **pictured** above with Qantas Holidays head of sales Fiona Dalton (far left), Martina Majerova, Visit Scotland (front) and Leanne Reeves, Qantas Airways (far right).

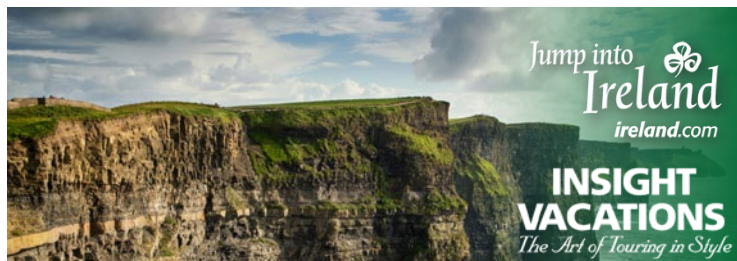
Team Scotland consisted of Tyler Klassen, Qantas Holidays; Charlene Buchanan-White, Pure Travel; Nina Moussalli, itravel; Connie Laosy, Casula Travel Services; Michelle Barker, Jayes Travel; Jacqueline Ellem, SPD Travel; Toulia Liondis, Reho Travel; Sonya Prior, Travel Menai; Angela Kaluzyn, Skilled Travel; Cameron Snow, helloworld Tuncurry; Mirjana Cvetkovski, helloworld Menai Marketplace; Elysia Luong, Ananda Travel; Tania Botha, Temora Travel; Carolina Gavin, Elite Travel Parramatta and Carrie-Ann Williams from Burnie Travel Centre.

## Priceline change head

**BOOKING.COM** chief marketing officer Paul Hennessy has been elevated to the role of ceo of Priceline.com, the appointment taking effect from 01 Apr.

He will report directly to group president and ceo Darren Huston.

Hennessy takes over from Chris Soder, who has in turn been promoted to the role of chairman.



## WIN a trip to Ireland

This month **Travel Daily** is giving the travel industry a chance to win a trip to Ireland, courtesy of **Tourism Ireland** and **Insight Vacations**.

The prize includes:

- Return economy flights from Australia to Ireland for two people (including taxes)
- Pre and post-tour accommodation in Dublin, courtesy of Tourism Ireland
- Insight Vacations 7-day "Focus on Ireland" guided holiday for two (twin share)

To win this amazing prize you'll need to do two things:

1. Send us a photo that celebrates Ireland's national day by greening yourselves, your business, whatever you want, for St Patrick's day before COB 16th March and,
2. From 17th March answer the daily question correctly and have the most creative answer to the final question

Send your 'going green' photo by COB 16th March to:  
[irelandcomp@traveldaily.com.au](mailto:irelandcomp@traveldaily.com.au)

Having some trouble thinking how you can go green? Check out these guys for some inspiration:



Terms & conditions

## New Allegiant routes

**FIVE** new cities and 22 routes will be added to the network map of Las Vegas-based low-cost carrier Allegiant Air following its purchase of six A319 aircraft from Cebu Pacific Air (**TD** Wed).

The carrier will add Memphis, Raleigh, Savannah, Akron-Canton, and Brownsville between 21 May and 04 Jun.

## Iraq region banned

**AUSTRALIANS** will be committing a criminal offence by entering the Mosul region of Iraq without valid reason, according to a new update from DFAT.

The area has been declared by the Australian Government as engaging in hostile activity, while the overall level for travel to the country remains "Do Not Travel".

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Street address: 4/41 Rawson St, Epping NSW 2121 Australia

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

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**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Assistant Editor:** Matt Lennon  
**Contributors:** Louise Wallace, Jenny Piper, Sarah Piper **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

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# AA APPOINTMENTS

RECRUITMENT CONSULTANTS

## MARCH INTO AA THIS MONTH

Want to hear the beat of a different drum?  
If your current role has lost its momentum then  
march into AA for the best travel jobs in town.

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QLD - 07 3229 9600 - [employment@aaappointments.com.au](mailto:employment@aaappointments.com.au)

### LOOKING TO EARN AN EXECUTIVE SALARY??

#### CORPORATE TRAVEL CONSULTANT

##### PERTH - SALARY PACKAGE UP TO \$72K (DOE)

We are currently recruiting for an experienced corporate travel expert for this well respected travel company north of the river. Using Sabre and SAM to work on various corporate accounts you will work in a fast paced environment while being part of a fun and social team! Bringing your excellent airfare knowledge, strong Sabre & SAM skills, a passion for corporate travel and extensive experience you will benefit from Mon- Fri hours only and earning over \$70K! Call us today to find out about this great opportunity!

### MAKE THE MOVE TO ONLINE TRAVEL

#### TRAVEL ACCOUNTING CONSULTANT

##### MELBOURNE - SALARY PACKAGE UP TO \$65K + (DOE)

We are currently recruiting for a rare opportunity in Melbourne that will see you working for a well known online travel provider. This role will see you working on reconciliation, ledgers & accounts. You will be responsible for ensuring files are correct, moneys are paid to suppliers & all reconciliations are correct at the end of each month! Not only will you have the opportunity to explore another aspect of the industry you will also enjoy a great salary. With a social team & modern office this is a role you won't want to miss!

### CORPORATE TRAVEL WITH A TWIST

#### CORPORATE TRAVEL CONSULTANT

##### MELBOURNE - SALARY PACKAGE UP TO \$65K (OTE)

Our client is seeking a talented corporate consultant wanting to make the next move in their career. In this position you will specialize in servicing accounts within the academic market. Strong destination knowledge and an ability to work in a fast paced environment are required to be considered for this role. Working for this large travel company your potential is limitless! With a lucrative salary package, annual staff conferences & fantastic career progression opportunities on offer, you would be crazy not to consider this role!

### THERE HAS NEVER BEEN A BETTER TIME

#### CORPORATE CONSULTANTS

##### VARIOUS PERTH - SALARY PACKAGE DOE

We have sensational new opportunities in Perth that will see you moving into corporate bliss! These well known travel company are winning new accounts galore and require superstar consultants to join their team and service these corporate accounts. Working Monday - Friday hours only you will be working with fun dynamic teams and will be paid a sensational high base salary for doing the job you love. Get the dust off your CV and send it through to AA Appointments today! You have to be in it to win it!

### TAKE A LEAP

#### RETAIL TRAVEL CONSULTANT

##### GOLD COAST - TOP SALARY PACKAGE

Are you an experienced sales focused travel consultant who loves networking and bringing in new business? At this leading agency you will handle enquiries from a loyal referral & returning client base whilst using your own exceptional sales skills to build your own base including networking & local promotion. A minimum 3 years' experience, strong sales & customer service skills, exceptional product knowledge & be personally well travelled. Enjoy a fantastic office location, strong salary package and incentives. Apply now!

### SPECIALIST ROLE

#### AIR SUPPORT CONSULTANT

##### BRISBANE CBD - UP TO \$53 PKG

This award winning travel company is looking for an experienced fares guru to join their air support desk. You will be assisting consultants with all types of air queries, testing to ensure smooth working systems, building solid relationships with internal teams and assisting in improving general airfare knowledge of the agents. Enjoy a strong salary pkg, great management, the best travel discounts & famils plus more! If you have a min of 2 years' experience, exceptional fare knowledge & customer service skills apply today!

### WE HAVE YOUR GOLDEN TICKET

#### AIRFARES TRAVEL SPECIALIST

##### SYDNEY - SALARY PACKAGE UP TO \$55K & BONUSES

This global tour operator family is looking for an airfares expert to assist travel agents and colleagues construct detailed fare itineraries. Utilise your product knowledge across the brand to assist the reservations team book new and amend existing packages. Their modern, laidback office is centrally located and their self-motivated team is rewarded with incentives & travel vouchers. If you have fares, ticketing & res experience & solid GDS skills, watch your career take off by being the go-to airfares guru!

### CORPORATE PERKS FOR TRAVEL EXPERTS

#### INTERNATIONAL & DOMESTIC CORPORATE CONSULTANTS

##### SYDNEY - SALARY PACKAGE UP TO \$65K

Our client is a leading TMC who is constantly adapting to the changing market and client needs. They are looking for a domestic and multi-skilled corporate consultant. Enjoy working across a varied portfolio of SME accounts, handling their corporate, conference and leisure requests. Known for their customer service focus & work/life balance ethic, also be rewarded with an excellent salary package and ongoing development. If you have strong current corporate experience and strong GDS skills, apply now!



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Ben Carnegie

### **Inbound Travel Consultant Luxury products - Mel/Syd**

- ▶ Join a team of domestic travel specialists
- ▶ Great company with career growth potential
- ▶ Based in Melbourne but possibly Sydney

Our client is best known for their high end, luxury products within Australia. They offer a wide variety of great products that also branch into the adventure tourism sector.

They are seeking experienced travel consultants with a love of Australia to handle bookings from agents and the direct public on occasion that are bound for a great holiday experience down under.

Extensive knowledge of Australia is essential and for someone who is very experienced and has a home office, they may consider basing the role in Sydney.

A competitive base salary is on offer and generous incentives to encourage capturing every sale you can. After all it's you that will benefit!

Don't miss this great opportunity apply today!

Call Ben [click here](#) for more details

### **Airfares, Res & Ticketing Cons - Sydney**

- ▶ Fares, Ticketing & Airline liaison specialist
- ▶ Potential bonus to increase your income
- ▶ Great employee benefits

Variety plus in this part Airfares/Ticketing part reservations role with this prestigious travel wholesaler specialising in European tour packages.

Call Ben [click here](#) for more details

### **Group Cruise Consultant - Sydney**

- ▶ Sydney CBD location
- ▶ Monday to Friday
- ▶ Up to \$75K + super

Dealing with high end client bookings you will look after the development & management of groups including creating itineraries & costings, a hands on role from start to finish.

Call Cristina [click here](#) for more details

### **Corporate Multi-Skilled Consultant - Sydney**

- ▶ Salary to \$55K + super doe
- ▶ Sabre / Tramada Next Gen
- ▶ Monday to Friday only

Boutique corporate travel agency is seeking an experienced consultant to handle a dedicated portfolio of accounts both domestic and international itineraries.

Call Cristina or [click here](#) for more details

### **Senior Retail Cruise Specialist - Sydney**

- ▶ Stable & prestigious cruise agency
- ▶ Various office incentives to keep you rewarded!
- ▶ Salary to \$55K + super

Fast paced office working with unique high end tours, this position offers a great opportunity to expand your cruising knowledge. Dealing with direct customers - limited walk-ins.

Call Cristina [click here](#) for more details

### **Temp - Event Travel Consultant - Sydney**

- ▶ 3 to 6 month contract role
- ▶ Immediate start
- ▶ Great hourly rate

Seeking a professional travel consultant with both group & leisure travel experience to arrange both domestic and international conferences & incentives. Sabre essential.

Call Ben or [click here](#) for more details