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Travel Daily

First with the news

Tuesday 20th Oct 2015

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DriveAway Hols expands

SELF-DRIVE market specialists DriveAway Holidays has acquired the Renault Eurodrive Car Leasing business in Australia and New Zealand, *Travel Daily* can reveal.

The acquisition means North Sydney-based DriveAway Holidays has exclusive sales & distribution rights for both the Peugeot Open Europe and Renault Eurodrive Car Leasing programs in Australia.

Managing director Chris Hamill told *Travel Daily* the takeover of Renault Eurodrive is the latest step in the company's expansion and growth strategy.

"Independent travel continues to grow, self-drive continues to grow and as a true specialist in this area, it's important that our product range and offerings continue to develop and expand

to support our agency partners," Hamill said.

The Renault Eurodrive deal sees all existing staff, including veteran of 25 years Paul Hodges, join the DriveAway team in North Sydney.

Hodges has been appointed to the newly created role of general manager DriveAway Holidays European Car Leasing product.

Hamill said Renault Eurodrive product was expected to be integrated into DriveAway Hols' systems by the end of Nov.

NZ North America sale

AIR New Zealand return Premium Economy and Economy class fares from Australia to Los Angeles, San Francisco, Houston and Vancouver have been cut by \$300 for travel until 15 Feb.

Return Business class fares have also been discounted by \$600 - see the **cover page** for details.

300+ networking

MORE than 300 travel industry reps will meet at tonight's JITO networking event in Sydney - see **back page** & Wed's *TD* for more.

Today's issue of TD

Travel Daily today has nine pages of news, a cover wrap for **Air New Zealand**, a photo page for the **Global Achievers gala event** plus full pages from:

- AA Appointments jobs
- inPlace Recruitment
- JITO

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 First with the news

Tuesday 20th Oct 2015

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Six-star Crown Melb hotel

CROWN Resorts has detailed plans for a fourth hotel tower as part of the Crown Melbourne complex, having appointed British architects Wilkinson Eyre to design the planned structure.

The casino operator and joint venture partner Schiavello Group yesterday revealed the mooted 90-storey Queensbridge Hotel Tower (right)

would consist of a 388-room luxury six-star hotel & approx 680 apartments.

Positioned on the banks of Melbourne's Yarra River, the hotel will be the latest addition to Crown Melbourne Resort, sitting alongside Crown Towers, Crown Metropal & Crown Promenade, which are already brimming with over 90 percent occupancy.

"The hotel will feature a truly unique special event space and a publicly accessible restaurant,

lounge and garden terrace at the top of the tower," Crown said.

"The addition of this luxury hotel will assist Melbourne to meet its future tourist accommodation demands, with Crown being able to offer over 2,000 guest rooms & suites, upon completion".

Space will also be dedicated to retail outlets & other restaurants.



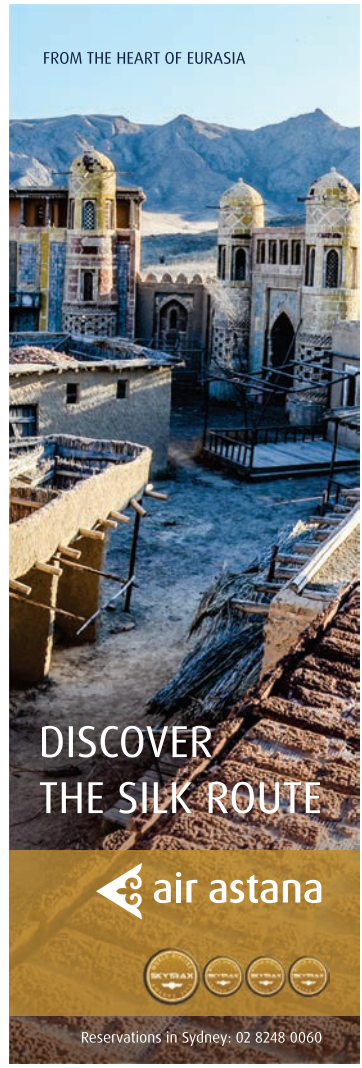
The project will also include revitalising Queensbridge Square.

Crown Resorts executive director James Packer referred to the new hotel as the "next evolution" of Crown Melbourne.

"I am committed to this city and committed to keeping Crown Melbourne at the forefront of Australian tourism," Packer said.

Crown revealed plans to add a fourth hotel at Crown Melbourne Resort late last year (**TD** 12 Dec).

FROM THE HEART OF EURASIA



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Travel Daily

First with the news

Tuesday 20th Oct 2015

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CLICK HERE for further details

Cathay Pac pulls out of Doha

QATAR Airways will resume double daily services between Doha and Hong Kong from 16 Feb, while at the same time, **oneworld** partner Cathay Pacific Airways will terminate the route.

CX launched flights to Doha in Mar 2014 in partnership with Qatar Airways but yesterday said it was axing the service due to "commercial reasons".

The final CX645 flight to DOH will operate on 14 Feb, with pax booked on following services re-accommodated onto Qatar Airways' new second daily flight.

"Cathay Pacific & Qatar Airways will continue to work together as strategic airline partners within the **oneworld** alliance," CX said.

The 'CX' designator will remain in place on QR's flights between Doha and Hong Kong, however beyond 15 Feb the code will be dropped on Qatar Airways' flights beyond Doha.

Qatar Airways' 'QR' code will stay put on selected CX flights from Hong Kong to Australia, New Zealand, Korea and Japan.

The Hong Kong-based airline said it "remains committed to serving the Middle East market".

MEANWHILE, QR ceo Akbar Al Baker said Cathay Pacific remains "one of our important strategic partners within the **oneworld** alliance and I am confident both Qatar Airways and Cathay Pacific will continue to explore mutual business cooperation opportunities in the future".

Effective 16 Feb, QR's revised second daily service will operate as QR645 ex HKG at 1830, arriving at DOH at 2325 & QR650 ex DOH at 0150, arriving at HKG at 1425.

Locomote, Regus jv

GLOBAL workspace provider Regus has partnered with Aussie travel and expense technology firm Locomote to offer business customers Locomote's end-to-end travel management solution.

Businesses using Regus will be able to use Locomote's interface to organise all aspects of their employees travel, including authorisations and bookings.

Xiamen daily CNY flts

CHINESE carrier Xiamen Airlines is set to boost frequencies to Sydney from the Fuzhou province to daily to cater for demand over the Chinese New Year period.

MF is scheduled to launch thrice weekly flights from Fuzhou to Sydney starting 29 Nov and twice weekly services ex Xiamen to the NSW capital beginning 05 Dec.

The capacity boost would see new flights operate from either Fuzhou or Xiamen on Mon and Fri between 01-22 Feb.



Window Seat

WOULDN'T it be easier to just move house?

A review of noise complaints made by local residents against Manchester Airport for 2013/14 has found just less than half of all of them came from one man.

According to *The Daily Mirror*, the one nearby resident phoned in to log his grievance about the noise at one of Britain's busiest airports no less than 729 times in the space of one year.

That's an average of two complaints every single day.

His solo efforts took the total number of complaints to 1,509 for the year, up from 773 the previous year.

The spike also saw an increase in the value of sound insulation grants handed out by the airport, reaching £837,000 - up from £371,540 the year prior.

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Feedback key to efficiency

NEARLY half of all corporate travel managers say they lack a formal tool for gathering feedback from travelling employees, cited as crucial as businesses look to better manage travel budgets.

The snapshot of business travel budget management emerged from a joint survey conducted by The Association of Corporate Travel Executives (ACTE) and AMEX Global Business Travel.

Over 350 travel managers from around the world were polled, with the objective being to study the future of travel policy.

A key finding from the survey was that 84% of travel budget managers are keen to study the travel behaviour of employees in order to identify cost savings.

Not expecting any major drop in the cost of travel services, budget managers say savings can be found through management of demand and policy compliance.

Another common finding from

the poll was a call for more formal procedures in gathering feedback from employees.

“Demand management is the bedrock of a strong managed programme so it’s hugely significant to see that travel managers are embracing the traveller and traveller service,” AMEX vp of global business consulting Caroline Strachan said.

A&K Europe brochure

WINDJAMMER operator Sea Cloud Cruises has been added to Abercrombie & Kent’s new 2016 Europe brochure, now available.

The addition complements the existing strengths in cruising, which includes an expanded range of luxury barges.

As part of its experiential focus, a number of new touring options feature in the guide including a Bolshoi Theatre backstage tour and a tour of Venetian gardens.

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Hawaiian unveils lie-flat Biz Class



PREMIUM cabins on Hawaiian Airlines A330 aircraft are set for an overhaul, with the Aloha spirit carrier overnight unveiling new 180° lie-flat seats (**pictured**).

Designed in partnership with Italian manufacturer Optimares & consulting passenger feedback, the new seats reflect “a truly bespoke design that delivers

world-class comfort and style, while staying true to our island roots,” HA president and ceo Mark Dunkerley commented.

In addition to the lie-flat seats, pointy-end passengers will enjoy next-generation large-format tablets for inflight entertainment, enhanced with a telescoping tablet arm to optimise viewing.

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Qantas Retro Roo, mark II



QANTAS will paint a second of its Boeing 737-800 aircraft in a retro livery to celebrate the carrier's 95th birthday.

The 'Retro Roo II' livery will be chosen from the 12 that Qantas has had since its first aircraft, including the 1970-1984 livery pictured above.

One of the Australian carrier's

existing 67 Boeing 737 aircraft will be painted in Townsville, after undergoing a refurbishment program.

Retro Roo II will operate services on flights across Australia and the Tasman to New Zealand after being unveiled on 16 Nov.

For more historic livery images, see **Travel Daily's** Facebook page.



TNZ cycling videos

TOURISM New Zealand has released six new cycling videos as part of its drive to attract more cycling visitors (**TD** 01 May).

The six videos include the Great Lake Trail, Rimutaka Cycle Trail, The Old Ghost Road, Queen Charlotte Track, Roxburgh Gorge and Clutha Gold Trail.

To view, **click** on names above.

Noma reservations

TOURISM Australia has announced destination restaurant Noma Australia at Barangaroo Sydney will begin taking bookings at 10am AEDT on 30 Oct.

The Noma Australia residency will run for a 10 week period, from 26 Jan through 02 Apr for lunch and dinner, Tue to Sat.

Reservations can be made for tables of two, four, six and eight, but only one table can be booked at a time.

The menu is priced at \$485pp.

TripAdvisor new tool

TRIPADVISOR has launched an analytics dashboard, available for free to business owners of accommodation houses, restaurants and attractions.

The Review Performance report allows registered business owners to track trends over time so they can see how travellers are engaging with their listing and create up to 10 competitor sets.

The tool will allow restaurant and attraction businesses to track performance against competitors through TripAdvisor, a function previously only available to accommodation providers.

The data is viewable in weekly, monthly or quarterly displays.

"The Review Performance report has been designed to make it is easier for businesses to engage with their TripAdvisor listing & their guest feedback," said TripAdvisor senior director global hotel partnerships Minesh Shah.

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Money

WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.726

WHAT goes up, must come down, and the AUD is no different.

Better than expected GDP data from China has helped to inflate the Aussie dollar this week, but it was short lived as commodity prices added downward pressure.

While performing relatively well in Asia, things were not quite as rosy in Europe, suffering a little against the British Pound.

Monthly minutes from the RBA are the focus for local economists.

Wholesale rates this morning:

US	\$0.726
UK	£0.469
NZ	\$1.068
Euro	€0.641
Japan	¥86.84
Thailand	฿25.802
China	¥4.622
South Africa	R9.660
Canada	\$0.946
Crude oil	US\$45.89

QF Points winner

QANTAS has named Chelsea Sofield from Attadale Travel in Western Australia as the second winner in its earlybird weekly prize of 150,000 Qantas Points.

The incentive runs through until 11 Nov, with a Grand Prize of One Million Qantas Points on offer.

For more details, **CLICK HERE**.

Afterhours Travel Manager role

24x7 Solutions has a unique opportunity for an experienced Corporate Travel Manager to join their team on a Part-Time basis. The role is predominantly weekend work and some evening shifts and you must be prepared to work additional shifts when needed. The shifts are on a rotational roster.

If you have been working in travel as a corporate travel manager this role is perfect for you. You will need to be proficient in ticketing and reissues. A positive attitude and strong work ethic will be highly desirable for this position. The ability to go above and beyond, think outside the square, work in a high pace environment while demonstrating strong attention to detail and ability to multi task.

Extensive knowledge in at 2 GDS is an advantage and a Minimum of 5yrs experience as a Corporate Travel Consultant is required due to the variety of both Domestic and International complex itineraries.



To apply for this corporate travel position please email your resume to mena.clark@24x7solutions.com.au

Spirit of Tas record

SPIRIT of Tasmania ferries have experienced an 8% increase in passenger number and an 8% decrease in passenger fares, according to Tas Minister for Infrastructure, Rene Hidding.

Hidding said the TT-Line recorded an operational profit of \$17.5m for the FY, compared to \$11.6m the previous year.

TT-Line's 2014-15 Annual Report shows pax travelling to Tasmania spent about \$440 million in the state, while the firm contributes more than \$60 million.

BNE summer boom

QANTAS, Virgin, Jetstar and Tigerair have added 480,000 seats to the Brisbane Domestic market, to be delivered through Mar.

The capacity will be achieved through extra services and the up-gauging of aircraft on certain routes.

Qantas has added the most seats, with 10,300 extra seats per week on 23 additional services.

QTIC Board election

FIVE industry members have been appointed to the QTIC Board of directors including Peter Savoff from Emporium Hotel Brisbane, Wayne Clift from Beetswalkin Consulting and Mark Mugnaioni from RACQ.

First-timers to the board include Denise Brown from Brisbane Airport Corporation and Mark Skinner from Narrows Escape Rainforest Retreat.

Tuesday 20th Oct 2015

Travel Daily
First with the news



United interim ceo

UNITED Airlines has confirmed the appointment of an interim chief following medical leave being taken by new ceo Oscar Munoz who suffered a heart attack recently (**TD** yesterday).

"At this time, it is too soon to know the course of treatment and timing of recovery [for Munoz]," UA said in a statement.

Executive vp & general counsel Brett J Hart has been named as acting ceo, effective immediately.

Hart - who joined UA in 2010 - will work closely non-exec chairman of the Board Henry L Meyer III and other senior execs to run the company in Munoz's absence.

ABOVE: Buenos Aires, Patagonia and the stunning Torres del Paine were some of the highlights of a 15-day Argentina and Chile famil hosted by Eclipse Travel earlier this month.

Agents ventured into the Chilean Patagonian rainforest in the Andes mountain range, visited Huilo Huilo Ecological Reserve and Petrohue Waterfalls.

Pictured at Petrohue Waterfalls are Devin Hunt from The Adventure Traveller; Leanne Flanagan-Smith, Backtrack; Liz Bridges, Travel Counsellors; Matt McMillan, Eclipse Travel; Justin Lawson, Malvern Travel & Cruise and Lynton Jones, The Savvy Traveller.

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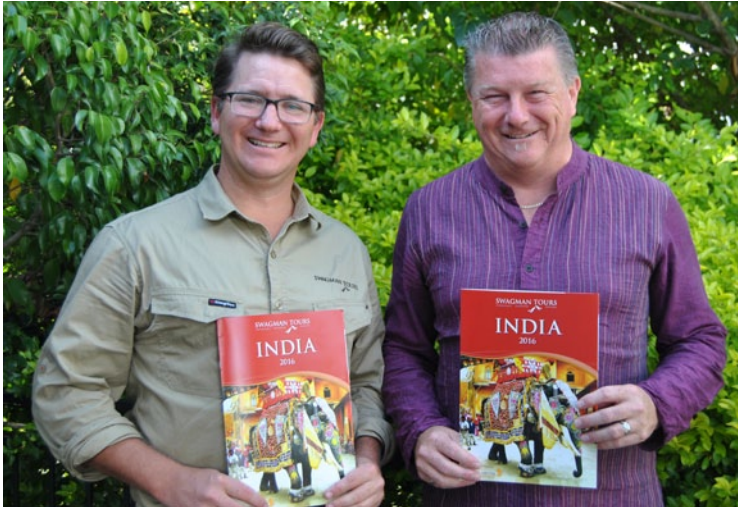
GLOBUS **COSMOS** **MONOGRAMS** **AVALON**
WATERWAYS

SAA launches Abuja

SOUTH African Airways has added Abuja as a second Nigerian destination for the airline.

The thrice weekly flights will operate ex JNB from 26 Jan.

Craft your own Indian adventure



FLEXIBILITY is a core element of the new Swagman Tours range of independent touring options in India (**TD** yest), managing director Wayne Hamilton stressed, with full control in travellers' hands.

Passengers are encouraged to look through the destinations visited on any given itinerary and

if they find one they like and wish to explore further, the ability to add an extra night or two is there.

Revealing the full brochured range exclusively to **Travel Daily** yesterday, Hamilton said he believed the guide contained many of the most popular options but with a Swagman twist.

"It's not like a European coach tour where you have set departures and you have to go on this date. These are daily, you take out or add in what you like or you stick to the itinerary."

While the private car itineraries detail the places being visited and sights being seen, where travellers lay their heads at the end of the day is another flexible component.

Depending on budget and the style of holiday sought, guests can opt for three, four or five-star accommodation, as each tour offers Standard, Superior and Deluxe hotel alternatives.

For travellers with more time, itineraries can be linked up to allow more of the country to be seen in the one trip.

"You can't put India in one trip for the whole continent - it's too big and too vast. So all of ours are pieces of states in India.

"They can hook them up back-to-back if they wish and continue on," Hamilton added.

A range of short extensions up to four days to Aurangabad, Goa and Shimla can also be added.

Hamilton is **pictured** above right with NSW/ACT bdm Andrew Gray.



WIN WITH EUROSTAR

Everyday this week **Travel Daily** and Rail Europe GSAs are giving agents the chance to win a \$100 Coles Myer gift voucher.

Eurostar is currently celebrating their exclusive Earlybird offer with Rail Europe GSAs and they want you to join them by giving you the chance to win. The sale fares offer great discounts for a longer than usual, extended travel period, until 26th May 2016 on select routes, dates & times. But hurry they're only on sale until 3rd November 2015.

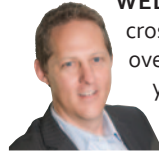
To win, be the first agent to answer the below question correctly. Send your answer to eurostar@traveldaily.com.au

Outside of the current promotion how far in advance can you usually purchase Eurostar fares from Rail Europe GSAs?



AFTA update

From AFTA's chief executive, Jayson Westbury



WELL, for the rugby followers, I am sure you had everything crossed after what was an amazing finish by the Wallabies over Scotland in the Rugby World Cup quarter finals early yesterday morning. The Wallabies now face Argentina in the semi finals on the 26th October to play for their place in the final at Twickenham, London.

Of course, the other semi final is between South Africa and New Zealand the day before, also at Twickenham. This means that when the Wallabies run onto the field, they will know who they could be matched against for the final on the 1st November, if they overcome Argentina.

Clearly for the outstanding relationship that Australia and New Zealand has, everything might be crossed for the epic final battle between the two greatest teams on earth, Australia and New Zealand. An exciting week or two ahead on the rugby front and no doubt some last minute booking frenzies from both sides of the ditch if not to get a ticket to the game, perhaps just to be in the fever of World Cup finals in London. From all accounts, this World Cup has been a huge success for the city and the game, but unfortunately not so much for the home nation, booted out several games ago by Australia. International events of this scale are a terrific thing for the travel and tourism industry. Not only does it inspire people to travel to watch the games available, it showcases the location of the competition all over the television and given the international flavour of this type of world event, it puts exciting thoughts into people's minds about travelling to all parts of the world. Argentina, Japan, Scotland, USA, Tonga, Fiji, Ireland, France, Italy, Romania, Canada, Namibia, Georgia, Samoa, Uruguay, England, Wales, South Africa, New Zealand and of course Australia. What a bucket list of places to go and see. As we lead into the finals, I am sure the entire travel industry from this side of the ditch will be thinking - **go the Wallabies!**

Vistara eye on Japan

INDIAN full-service carrier Vistara has signed an interline agreement with Japan Airlines to allow JAL pax to connect to 11 Indian cities via New Delhi.

Future plans earmarked for the tie-up include codesharing, reciprocal lounge access and combined check-in services.

Dusit loyalty relaunch

UPMARKET Thai hotelier Dusit International has relaunched its Dusit Gold loyalty program, with a central feature being rewarding guests with every stay.

A number of benefits can be used immediately on enrolling including special rates, dining credits and bonus amenities.



International Travel Consultant

helloworld Kenmore are seeking an International Travel Consultant to join their award winning agency.

The applicant must have minimum 3 years experience in selling international travel, be motivated, excel at exceptional customer service and have a passion for travel.

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Base salary plus monthly incentives including office and individual incentives are offered.

All resumes are to be sent via email only by Friday 30 October, 2015.

Only successful applicants will be notified.



Applications can be forwarded to lauriceburke1971@gmail.com

Global Achievers discover the Top End

ALMOST 200 of Australia's top travel consultants discovered the Northern Territory over the weekend as part of Qantas Holidays' Global Achievers celebrations for 2015 (**TD** yesterday).

This year Qantas Holidays partnered with Qantas Airways and Tourism NT to organise a weekend of adventure and discovery in the outback. The weekend kicked off with a welcome function sponsored by Tourism NT at Rorkes Beer, Wine & Food before heading off on adventures from Darwin the next morning.

Itineraries included swimming in the beautiful waterfalls of Litchfield National Park, catching barramundi, jumping on board the Jumping Crocodile Cruise, visiting the Territory Wildlife Park and Crocodile Cove, exploring the art Gallery of the Northern Territory and enjoying local shopping and culinary delights at the Parap Markets.

The Qantas Holidays 2015 Global Achievers celebration culminated in a 1940s-themed Gala Awards Dinner at SKY CITY Beach Pavilion on Saturday 17th October.

Lots more pics from the event at facebook.com/traveldaily.



LEFT: David Padman, Head of helloworld Associate Networks with Renee Stanton and Joe Ponte from Insider Journeys.

RIGHT: Fiona Dalton, Head of Sales for Qantas Holidays and Viva! Holidays and Head of helloworld Branded Network Julie Primmer.



ABOVE: A highlight of the evening was a travel consultant dance-off, with the winners taking home a trip to Hawaii.



RIGHT: Kim Knight from Qantas Holidays is welcomed to the gala dinner by these fabulous 1940s flight attendants.



WIN WITH TRAVELMARVEL

Escorted Great Rail Journeys through Europe have arrived at Travelmarvel in 2016 and to celebrate, *Travel Daily* is offering readers the chance to discover the romance of rail. Every day we'll showcase the many highlights and destinations available on Travelmarvel's Great Rail Journeys.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win a 9 day Edinburgh, the Highland and Islands tour for two, departing June or September 2016. Send your answers to rail@traveldaily.com.au



Terms & conditions



Q13. Which train in Switzerland travels up to Europe's highest railway station?

Hint: see p10 of Travelmarvel's 2016 Great Rail Journeys brochure



Starwood on sale

STARWOOD Hotels & Resorts will next week launch its spring sale, offering up to 50% off at 15 properties across the Pacific.

Properties on sale include Sheraton Samoa Aggie Grey's Resort, Sheraton New Caledonia Deva Resort & Spa and Sheraton Resort & Spa Tokoriki Island, Fiji.

Book 26 Oct-08 Nov for travel between 26 Oct-30 Apr, 2016.

EK 'virtual' training

VIRTUAL game-based training will soon form part of Emirates cabin crew training programs at the Emirates Aviation College – Crew Training in Dubai.

Emirates has appointed Cubic Global Defense to develop the program, which will allow cabin crew to virtually walk-through the interior and around the exterior of the aircraft.

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Free brekkie in Brissy

NOVOTEL Brisbane, Mercure Brisbane and ibis Brisbane are offering free breakfast plus a \$20 hotel credit per night for stays from now until 31 Jan.

Sunlover Holidays treats agent

LAUREN from Grafton Travel Agency was the Aug winner of Sunlover Holidays' Signature Collection incentive, celebrating the release of their latest brochure.

Lauren won a Signature Collection four-night Country Estates stay at Villa Howden, Tas. She is pictured with Sunlover Holidays bdm Danielle Cramp.



Coast Ambassadors

CENTRAL Coast Tourism (CCT) yesterday named Kasey Chambers and Adam Ashley-Cooper as 2016 destination ambassadors.

CCT ceo, Robyne Abernethy said "we are delighted this year to have two internationally renowned locals, each achieving prominence in their chosen field – music and sport.

"Our ambassadors were chosen not only because they have a genuine bond with the region, but are also activity involved with the local community."

Bench 10% off special

BENCH International is offering a 10% saving on a 17-day group tour in South Africa, including international flights and taxes.

The tour journeys from Johannesburg to Cape Town and visits the Blyde River Canyon, the Drakensberg Mountains and Kruger National Park.

Book before 11 Nov online at www.benchinternational.com.au.



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**MULTIPLE VIP WHOLESALE CONSULTANTS
SYD EASTERN SUBURBS – TOP SALARY PACKAGE DOE**

This award winning tour operator is looking for a VIP consultant to assist their discerning travellers to arrange luxury worldwide packages. Enjoy being surrounded by the best of the best; utilising your exceptional product and geographical knowledge to provide the highest level of customer service. If you have min 3 years high-end consulting exp, solid GDS skills then you can enjoy working for an industry leader, with a top salary, plus experience their tours firsthand with fab famils & an office close to home.

KNOW YOUR SHIP?!

**WHOLESALE & RETAIL CRUISE SPECIALIST & TEAM LEADER
SYDNEY – TOP SALARY PLUS INCENTIVES**

Are you ready to jump ship & come onboard? With many Cruise Specialists roles available throughout Sydney, you can represent elite cruise liners & river cruises to travel agents & direct passengers. Create cruise only, flights, pre/post accom or bespoke all-inclusive packages. Utilize your exceptional cruise knowledge to be rewarded with top salary and incentives, famils/inspections & an office close to home! If you have min 3 years cruise experience, GDS skills & a passion for the seas, set sail in one of these amazing roles!

TECH SAVVY PROFESSIONALS

**TRAVEL HELPDESK SUPPORT SPECIALIST
SYDNEY CBD – SALARY PACKAGE UP TO \$65K**

This global leader in service providers to the travel industry wants a tech savvy, service focused professional. Put your excellent systems knowledge to the test and assist travel agents with specialist support to their booking systems. From initial log to final resolution, you will be the go-to person. If you enjoy problem solving, going above & beyond you will be rewarded with top salary, M-F only and ongoing progression. Apply now if you have solid airfare and GDS/booking systems knowledge plus min 4 yrs travel exp.

CRUISE INTO THIS BOUTIQUE COMPANY

**EXPERIENCED CRUISE CONSULTANT
MELBOURNE – SALARY PACKAGE UP TO \$47K + BONUSES**

Fancy yourself as a cruise expert? This online cruise specialist services phone and email enquiries from clients, assisting with bookings and enquiries for the luxurious Holland America, Celebrity & Princess Cruises just to name a few. You must have a min 2 years' experience with personal cruise experience and strong knowledge of all the major cruise wholesalers. In return the right candidate will be offered a great salary + bonuses, fun and social team environment and a great city fringe location. Top role!

FINAL TWO ROLES

**CORPORATE TRAVEL CONSULTANT
PERTH - SALARY PACKAGE TO \$75K + (INCL. BONUSES)**

Well established national corporate travel management company seeks 2 new corporate travel consultants urgently! With business booming, this respected company requires 2 competent travel professionals to service their high profile account. Working Monday – Friday hours only, you will join a successful well known office in a wonderful area of Perth. This role could be yours if you have at least 3 years' experience as an international corporate travel consultant & a can do attitude. Don't delay, earn the best salary in Perth!

**MAKE THE MOVE TO A LEADING WHOLESALE
ARIFARES TRAVEL SPECIALIST**

MELBOURNE (BAYSIDE) – SALARY PKG \$51K + BONUSES
This award winning global tour operator are seeing amazing growth and as such, are seeking a new consultant to join their fun and social team in their airfare & ticketing department. Working behind the scenes you will be supporting the reservations and retail teams with all airfare enquiries including fare routings, current promotions, together with ticketing all flights for the organisation. Monday to Friday hours only. Sensational working environment where staff are treated as number ONE.

DO THINGS YOUR WAY

**SENIOR RETAIL TRAVEL CONSULTANT
BRISBANE – TOP SALARY PACKAGE \$50K - \$55K OTE**

Dreaming of a role that will see you working from a modern, upbeat office and dealing with your all exclusive clientele by appointment only? This leading travel organisation currently has a number of vacancies for experienced and professional retail travel consultants to join their successful offices. With many located throughout Brisbane you will enjoy Mon to Fri hours, a strong salary package, uncapped commission and best of all appointment only clients. Sound too good to be true? Call AA Appointments now to find out more.

ALL HANDS ON DECK

**CRUISE RETAIL TRAVEL CONSULTANT
BRISBANE – SALARY PACKAGE \$50K - \$55K OTE**

Cruise Consultants, all hands on deck are required for this exciting opportunity located in the northern suburbs of Brisbane. Our client is a dedicated and boutique cruise office and they are currently on the lookout for a cruise guru to join their almighty team. Selling worldwide cruises along with all pre and post travel arrangements will be your role. Be rewarded with a fun and vibrant team, free cruises, famils, career progression and no Sunday trading. Cruise on in and get your hands on this one before it goes! Apply today.



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Ben Carnegie

Sales Account Managers - Sydney

- ▶ Intelligent, user friendly technology
- ▶ Salary from \$60K + super + incentives
- ▶ Use your Events network to drive these tech products

Do you consider yourself a driven and successful sales professional? Are you passionate about technology and the simplicity it brings to your working day? Do you have experience working in the Australian Event Management industry and would like to promote an innovative and highly beneficial product to enhance your clients events?

Two opportunities have become available in this global organisation that specialises in the creation of Apps. These Apps can be customised to suit the clients events needs whilst still ensuring their own unique branding is maintained throughout.

Skills required:

- ▶ Previous new business development experience
- ▶ Account Management experience
- ▶ An interest in technology
- ▶ A hunger to succeed in sales
- ▶ Events industry experience will be highly regarded

Call Ben or [click here](#) for more details

Snr Corporate Leisure with a twist! - Syd

- ▶ Salary up to \$80K + super for experienced cons
- ▶ Monday to Friday - Parking available - Hills District
- ▶ Great supportive work culture

This position involves researching destinations for incentive based travel; sourcing best fares to suit the itineraries and managing groups to various overseas destinations.

Call Cristina or [click here](#) for more details

Reservations Manager - Melbourne

- ▶ Global destinations across all 7 continents
- ▶ Excellent product range
- ▶ Salary from \$70K + super

Great opportunity for a Res Manager to make the move to a new company & product range or for an experienced Team Leader to take the next step into a Management position.

Call Ben or [click here](#) for more details

Help Desk Support - Sydney

- ▶ Highly regarded technology company
- ▶ Friendly team environment
- ▶ Salary to \$60 DOE

Join this progressive organisation and provide technical support to GDS users. Your strong industry knowledge of reservation systems will make you the ideal candidate.

Call Cristina or [click here](#) for more details

Implementation Support Coordinator - Syd

- ▶ Technical role with loads of variety
- ▶ Be the bridge between the company and clients
- ▶ Salary from \$55K + super

In this role you will be crucial to the implementation support of new online booking tools to give your clients the portals they need to become self-managed. Systems exp. essential.

Call Ben or [click here](#) for more details

TEMP Corporate Consultant - Sydney

- ▶ Domestic and International bookings
- ▶ Amadeus & Tramada NexGEN
- ▶ Dates starting from 2nd November

Multi Skilled Corporate Consultant required to cover holiday leave for up to 1 month. You will support the existing team of consultants.

Call Ben or [click here](#) for more details

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