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Friday 4th Sep 2015

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China arrivals surged 16%

SHORT-TERM visitor arrivals into Australia from China were up 16% y-o-y in Jul, monthly figures released today by the Australian Bureau of Statistics show.

94,500 Chinese visitors landed in Australia, with China in second place after New Zealand which saw 128,500 Kiwis cross the ditch - up 8.5% in trend terms.

Other fast-growing markets included the USA, up 9.4% to 44,400, putting it in third place and ninth-position Hong Kong which was up 10.3% to 20,800.

Overall arrivals were 610,400, up 5.8% compared to Jul 2014, with declines in visitation from Indonesia (down 4.2% to 26,100) and Japan (down 2.9% to 28,900).

Departures grew more slowly, lifting 2.8% year-on-year to 781,700 in trend terms.

New Zealand was the top outbound market with 98,000 departures - just ahead of Indonesia at 97,300.

However travel to NZ surged 6.8% while the number of Australians heading to Indonesia fell 1.2%.

The USA was the third most popular destination with 83,500 Australians crossing the Pacific during Jul, up 6.9%.

Australians travelling to China grew strongly, up 14%, while Fiji was also popular, jumping 5.2% to 33,300 departures.

Travel to Singapore fell 5%, while Malaysia also slumped 14% to 20,400 departures.

San Diego Aussie reps

SAN Diego Tourism Authority has appointed Gate 7 as its marketing representation office in Australia, the first time the Californian city has been represented in the Aussie market.

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: (*click*)

- AA Appointments jobs
- Travel Trade Recruitment
- Norwegian Cruise Line

Genting to lift stake in Echo Entertainment

GENTING Hong Kong, the owner of Star Cruises and Crystal Cruises, has received approval to lift its shareholding in Australia's Echo Entertainment Group to a maximum of 23%.

The move was approved by the NSW Liquor & Gaming Authority, and if it proceeds will see Genting HK and its associated individuals and entities become "close associates" of Sydney casino operator The Star.

Genting HK's wide-ranging leisure tourism activities also include a significant stake in Norwegian Cruise Line and Resorts World Sentosa in Singapore plus other Resorts World properties in Manila and Genting, Malaysia.

RoomsXML upgrade

ROOMSXML has advised that it will be upgrading its server infrastructure this weekend, with services unavailable from 8am-5pm AEST tomorrow, 05 Sep.

Agents requiring any urgent technical assistance relating to the outage can contact techsupport@roomsxml.com.

Norwegian recruits

NORWEGIAN Cruise Line is hiring for its newly established Sydney office - see the **back page** for the full range of positions.

Fly to Magical Christchurch on China Airlines (CI)



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Christchurch - Sydney	CI56	19:15	20:30	2..5.7	
Melbourne-Christchurch	CI57	13:10	18:30	1.3..6.	
Christchurch- Melbourne	CI58	19:50	21:40	1.3..6.	



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Optus in Airbnb's bed

OPTUS has today announced a new partnership with Airbnb, under which Australian guests new to the site can get a free \$30 Prepaid Optus SIM to use on international roaming.

Optus customers who join Airbnb can also redeem one \$50 voucher for any booking over \$100, with the companies saying the partnership is set to expand leading into 2016 with "ambitious offers soon to be released".

Airbnb general manager Sam McDonagh said the SIM deal would be a bonus for Aussies heading overseas this Christmas. "Next week alone, more than 25,000 locals will use Airbnb to book their accommodation somewhere in the world," McDonagh said.

Scoot all Dreamliner

SINGAPORE-BASED budget airline Scoot has become the only airline in the world to operate an entire fleet of Boeing 787s, retiring its last 777-200 this week.

Scoot began the transition to the carbon composite *Dreamliner* in Feb, adding its seventh 787 - named 'Lickity-Split' - yesterday.

AOT gets Masters Games

THE AOT Group has been appointed to provide accommodation and tourism booking services for the World Masters Games 2017 in Auckland.

As the exclusive official travel service provider, AOT will help bring thousands of athletes to NZ for "the world's largest multi-sport event".

About 25,000 athletes from 100 countries are expected to compete in the games, with AOT to provide a 'one stop shop' across travel related services with an extensive inventory of accommodation types.

AOT Group gm NZ Jason Strong said accommodation procured on behalf of the games organisers will be integrated into the online athlete registration site, with local industry products featured and bookable from the outset.

Traditional channels such as inbound and wholesale trade platforms will also remain important for an event of this size and demographic, he added.

World Masters Games 2017 ceo Jennah Wootten said the organisation would work closely

with AOT to ensure operators keep rates consistent across the 10-day global event.

"We want to ensure potential participants are not deterred from visiting New Zealand because of the expense.

"A successful games will result in 266,000 visitor nights and a GDP impact for the country of \$52 million," Wootten said.

Participants are expected to be able to research & book travel online from this month, but in the meantime can enquire via email to wmg2017@aot.co.nz.

Bhaya comp winner

CONGRATULATIONS to Josie Hanney from Goldman Travel Corporation, who is heading off to Vietnam courtesy of Bhaya Cruises and Vietnam Airlines after being selected as the winner of last month's **TD** competition.

As well as answering the daily questions, her winning final entry was: "The buzz of scooters in Hanoi, the flights over Halong Bay and then the wonderful experience of a junk cruise, the food, the vibe...magical!"



Snow Conditions

WELCOME to **TD's** regular snow conditions update, providing info on the latest snow depths and lifts in operation across key Australia and NZ ski-fields.

Here's the latest snow reports:

- Falls Creek - 90cm / 14 lifts
- Perisher - 141cm / 45 lifts
- Thredbo - 145cm / 14 lifts
- Charlotte Pass - 141cm / 6 lifts
- Mt Hotham - 88cm / 11 lifts
- Mt Buller - 51cm / 15 lifts
- Coronet Peak - 148cm / 8 lifts
- The Remarkables - 133cm / 6 lifts
- Mt Hutt - 135cm / 3 lifts
- Cardrona - 153cm / 6 lifts
- Treble Cone - 164cm / 4 lifts

Four new EK birds

EMIRATES had a big day this week, taking delivery of a record four new wide-body jets in one day - two Boeing 777-300ERs, one Boeing 777 Freighter and one Airbus A380 superjumbo.

The arrivals marked EK's 150th 777 delivery (but with three older aircraft having retired from service the fleet stands at 147), and also took the carrier's A380 complement to a whopping 66.

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on location in

Darwin, NT

Today's issue of *TD* is coming to you courtesy of Tourism NT and Cruise Down Under which is running its 19th annual conference in Darwin this week.

THE Cruise Down Under conference wraps up today with the organisation's annual general meeting and Members Forum, following an inspirational breakfast featuring Nick Coatsworth, executive director of the National Critical Care and Trauma Response Centre.

Last night a gala dinner took place at Darwin's stunning beachfront Pee Wees at the Point venue, sponsored by Tourism NT and Tourism Top End.

That was at the end of a huge day of sessions, with afternoon presenters including Grant Gilfillan, ceo of the Port Authority of NSW, Terry O'Connor from Darwin Port Corporation and Richard Pruitt from Royal Caribbean Cruises who spoke about the environmental footprint of cruise and measures being taken by lines across the globe to further boost sustainability.

Sheldon Thompson, also from RCL Cruises, also gave an insight into the complexity of what it takes to keep everyone on board a cruise ship well fed, in a fascinating update on logistics, supplies and provisions.

At the close of proceedings yesterday Destination NSW and the Sydney Ports Authority confirmed that the 20th annual Cruise Down Under Conference will take place in Sydney in 2016.

SQ delays Prem Econ roll out

SINGAPORE Airlines has been forced to suppress the planned introduction of its Premium Economy cabin "due to delays in the seat installation program".

Delays affect the fit out of Airbus A380s, not Boeing 777-300ERs.

SQ rolled out its Premium Economy product last month, with Sydney the official launch destination (**TD** 10 Aug).

However, the carrier yesterday revealed the Y+ cabin would not be available for some already confirmed reservations.

Routes impacted include flights to Sydney between 25 Oct and 02 Jan (excluding 06 Nov to 23 Dec), as well as Singapore to Los Angeles via Tokyo, to New York via Frankfurt; London, Zurich, Paris, New Delhi, Mumbai, Tokyo

and Shanghai, with dates varying depending on route - more **HERE**.

"Singapore Airlines is working to complete the installation program as quickly as possible," the Star Alliance carrier said.

Pax with ticketed Premium Economy bookings affected by the delay are being contacted by SQ or travel agents to provide alternative arrangements.

Creative up Fiji comm

AGENTS can earn commission from 13% to 16% on hotels, tours & transfers in Fiji when booking with Creative Holidays by 18 Sep.

Bonus commission is also on offer on Fiji Airways wholesale airfares - phone 131 222.

Helen Wongs Express

THE Express Travel Group has signed a new preferred partnership with Helen Wong's Travel, with the agreement set to see the wholesaler "snare a larger slice of business for group and independent tours to prime destinations China, Vietnam, Cambodia, Laos and Myanmar".

Starbucks back Skies

AMERICAN coffeehouse Starbucks has thrown its support behind Emirates, Etihad Airways & Qatar Airways and the US Open Skies Agreements.

Starbucks told the US Govt retrenchment from Open Skies in any form, as proposed by American Airlines, Delta Air Lines & United Airlines, "could harm the US economy and start a global trend of countries retreating from a liberal aviation environment".

Mantra into ASX200

MANTRA Group has been added to the S&P/ASX 200 index, after a quarterly rebalancing of Australian listed companies by Dow Jones Indices.

The change also sees Mantra join the S&P/ASX All Australian 200 Index.



Window Seat

DELTA Air Lines is upping the ante when it comes to caring for its staff, with the planned introduction of so-called SkySpas where airport employees can take a break.

Forget the dingy lunch room or touch-ups in the toilet - the the Delta SkySpa will feature discounted massages, uniform alterations, skin and nail care and even hair styling, with the aim of helping flight attendants, ground crew and customer service agents "look and feel their best on the job".

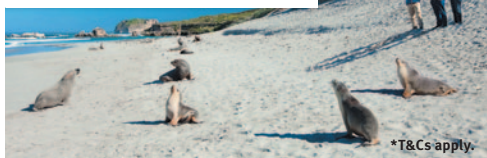
The project is a partnership with airport spa operator XpresSpa, with workers offered a smorgasboard of options in quick walk-in appointments.

The first SkySpa will launch at Salt Lake City next month, with other facilities planned for Atlanta and Detroit during 2016.

DL spokesman Bill Lentsch said the carrier believes the SkySpa "will add real value to the airport work environment".

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Tourism Fiji puts luxury on show



A SELECT number of agents gathered at Sydney's Quay restaurant last night for Tourism Fiji's Luxury Roadshow.

Agents moved between ten "lounges", with delegates visiting from Likuliku, Nanuku, Vomo, Tokoriki, Royal Davui, Matamanoa, Pacific Island Air, Qamea, Jean Michel Cousteau and Yasawa Island Resort.

"When people think about luxury and the extravagance, Fiji's a little bit more understated," Tourism Fiji regional director - Australia Carlah Walton said. "It is experiential luxury.

"Whether you want to get dressed up to the nines and go to dinner at your resort restaurant or you'd prefer a resort where you don't have to wear shoes but not forsake that level of comfort... Fiji really does have something for everyone.

"It's 3.5 to 4 hours flight away, so you can go for a long weekend and I think we tend not to think about Fiji in that way," she said.

Walton is **pictured** (front row second from left) with Tourism Fiji state manager NSW/ACT David McMahon (left) and the visiting delegation from Fiji.



TC Discovery Day

TRAVEL Counsellors is hosting a 'Discovery Day' in Melbourne on 09 Sep at the Travel Counsellors Head Office.

The event is aimed at attracting Melbourne-based agents interested in working from home on their own businesses.

The open day will include a champagne reception, informal lunch, a tour of Travel Counsellors' office and a webcam Q&A session with one of the company's Travel Counsellors.

Attendees will sit in on the firm's daily live webcast TCTV. To register, call 1300 889 123.

Raffles management

RAFFLES Group of Hotels & Resorts has reshuffled its management team, which will be led by new ceo Bradley Robinson.

Akshay Singh has been appointed as group director of sales & marketing & Lily Wong as group human resources manager.

KQ/KTB tourism MOU

KENYA Airways has signed a MOU with the Kenya Tourism Board to jointly market Kenya as a tourism destination.

Kenya Airways said the partnership will involve joint sponsorships to increase inbound traffic (including from untapped markets), grow golf tourism, host famil trips for tourism partners and make tourist information accessible in all sales shops across the network.

DL on-time guarantee

DELTA Air Lines is offering to compensate corporate travellers if it can't get them to their destination more reliably than rivals American & United Airlines.

The carrier is only offering travel credits of between US\$1,000 to US\$2,000 to corporate accounts if both rivals have better on-time rates than Delta over a full year.

International and regional flights are excluded from the promo.

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<http://applynow.net.au/jobs/APT105-travel-consultants-wanted>

Banff Gondola refurb

CANADIAN tourist service provider Brewster Travel Canada will inject \$26m into the redevelopment of the upper terminal building of Banff Gondola.

Enhancements to the existing structure will include a new interpretive experience, a 40-seat cinema, expanded roof-top viewing deck, conference space for up to 150 people, along with new food & beverage offerings.

Construction begins 08 Sep, with the gondola and Banff SummitWalk fully accessible until 25 Oct, after which it will close to the public until year end.

Limited facilities in the new upper terminal will re-open from 01 May, with the full project earmarked for completion by 01 Aug next year.

NT luxury hotel sites

PUBLIC & private land is being assessed as potential sites for a new luxury hotel for Darwin, the NT Government said yesterday.

Chief Minister Adam Giles said there is "significant" interest from local & international investors for a five-star hotel in the NT capital, with an EOI process planned for next month (**TD** 24 Aug).

Jervois Park near the Darwin Waterfront is one of a number of locations being scoped for a site.

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Infinity 'Crail' crusade

INFINITY Cruise and Rail has unveiled the destination for its top sellers 2016 incentive of cruise & rail product will be Asia.

Departing 16 Mar, the two week long prize will traverse Singapore, Thailand and Malaysia.

It includes a five night sailing on *Sapphire Princess* from Singapore and a two night journey aboard the Eastern & Oriental Express.

Twenty spaces are offered on the 'Crail' trip, which is based on calendar year sales made through Infinity's Cruise & Rail division.

Last year's Infinity incentive included a *Coral Princess* cruise from LA to Vancouver & a Rocky Mountaineer rail experience.

CZ meals going cold

CHINA Southern is ditching hot meals and drinks on about 160 flights of less than two hours, as it moves to respond to new catering guidelines set out by the Civil Aviation Admin of China.

To save time, passengers will instead be provided snacks and a bottle of water when boarding.

WA team wows at CDU



ABOVE: Cruise Down Under members from Western Australia couldn't resist some parochial pride yesterday, posing for this pic at the end of sessions at the Cruise Down Under conference in Darwin.

And at **right** (and definitely not from WA) are Lyndell Clancy from Sydney's BridgeClimb with Royal Caribbean's Rich Pruitt, who travelled all the way from



Miami to speak at the conference.

LEFT: Tourism Australia deputy ceo Frances-Anne Keeler with Anthea Somerville and Richard Doyle from SeaLink.

More CDU photos at [facebook.com/cruiseweekly](https://www.facebook.com/cruiseweekly).



School Sports Group Travel Manager

Academy Travel is the leading provider of syllabus based tours for secondary schools in NSW. We are looking to expand our program to offer sports tours to the secondary school market.

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Travel management experience in the school sports group area is essential and significant travel experience is desirable.

The role requires a strong customer service orientation, empathy to staff and customers, strong commercial acumen and the ability to resolve problems swiftly and efficiently.

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WESTERN Australia's north was showcased to a group of eight Magellan travel agents from Victoria and WA on a recent four night familiarisation.

The agents explored Broome with Kimberley Wild Expeditions, took a tour of the Willie Creek Pearl Farm and stayed at the Ramada Eco Beach Resort.

Another highlight for the Magellan group was experiencing

the Shinju Matsuri Festival and Staircase to the Moon.

The famil was supported by Virgin Australia and Broome & the Kimberley Holidays.

Pictured at sunset on the iconic Cable Beach from left are Sandy, Amity Travel; Baxter, Sorrento Quay Travel; Sarah, Hawthorn Travel; Amanda, Broome & the Kimberley Holidays; Julie, Virgin Australia; Lisa, Broadway Travel; Holly, Cathie Rice Travel; Mahalia, Emma Whiting Travel and Brian, East Burwood Travel.

Prepaid SLH upgrade

SMALL Luxury Hotels of the World is guaranteeing guests receive a room upgrade on check-in, offering a 20% discount off suites at a select properties.

Available for bookings for stays until 31 Mar, guests can save 1/5 of the price of a Junior, Master or Presidential room category at hotels including St James's Hotel & Club in London or The Iroquois New York - full details **HERE**.

PAL jobs cuts loom

PHILIPPINE Airlines announced yesterday it will cut its workforce by about 2% in Nov, shedding 117 domestic ground crew roles.

The airline said it would cut some of its "non-core services" in favour of outsourcing ground-handling activities to third-party services providers.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

SkiJapan is offering a 20% discount on accommodation in Niseko, Japan for travel in Mar & Apr that is booked by 31 Oct. Packages are available for seven-nights in a three-bedroom apartment, with a six-day ski pass and airport transfers at either **Powder Cottage** for \$876 per person for a six-share or the four-star **Kamakura Apartment** for \$960 per person for a six-share. For more details see www.skijapan.com.

United Airlines has round trip economy class fares from Sydney on special to Los Angeles (\$1049), Las Vegas (\$1212), San Francisco (\$1255), New York (\$1285), Vancouver (\$1461) and Cancun (\$1751). Fares valid for dep 01 Oct-30 Nov, 31 Jan-15 Mar, 24 Apr-16 Jun. Sale ends 07 Sep.

Banyan Tree has launched a 'Credit Goes to You' campaign, where bookings until 30 Mar of two consecutive night receive up to \$499 (USD350) worth of credits that can be redeemed at any of the Banyan Tree hotels' restaurants, spa & gallery retail outlets. Visit banyantree.com.

Preferred Hotels & Resorts is offering a discount of 20% for a three-night stay, 25% for five-nights, 30% for seven nights at a number of Seoul hotels, including the **Kensington Hotel Yoido**, **Imperial Palace Seoul** and the **Shilla Stay Hotels** in Dongtan, Mapo, Seodaemun & Yeoksam.

Luxury now a travel norm

UNIWORLD Boutique River Cruise Collection general manager John Molinaro believes the line is seeing luxury experiences as the number one driving factor for Australian travellers, supporting research results from Visa.

The recent Visa Global Travel Intentions Study 2015, released last month in partnership with the Tourism & Transport Forum (**TD** 06 Aug), found Australians will increase their travel spend in 2016, with more than two-thirds willing to splurge for some luxury.

Speaking exclusively to *Travel Daily* this week, Molinaro said luxury is so important to the consumer that in many cases is becoming the sole motivation for deciding on the next holiday.

"Luxury by definition is changing as we speak. What was solely opulent, now luxury for them is time and being able to enjoy time is a luxury.

"That's where Uniworld is, we fit right into that," Molinaro said.

The Visa research found Australians were on the hunt for "meaningful experiences" and as

such were willing to pay for them.

Aussies nearly doubled the global average in terms of the length of a holiday, spending 16 nights on average compared to the wider median of nine nights.

Molinaro said he was noticing younger travellers booking a Uniworld experience, based on its luxury appeal.

"They're coming for the Uniworld experience, what we offer and how we present it."

The Travel Corporation river cruise brand has broadened its product scope to cater for this push for luxury, adding butler service for pax in suite categories on its entire European fleet effective from next year.

In addition, a greater focus on health through onboard yoga, wellness and professional training is being well-received by clients.

Molinaro added river cruising in general was becoming more of an option for people coming from other sectors of the industry, whether cruising as part of a longer itinerary or trying something new in a repeat trip.

Win a SWATCH watch



This week, Switzerland Tourism is giving away a funky Swatch watch valued at \$75 to one lucky agent. At the end of the four-week competition (24 Aug - 18 Sept), the agent with the best answers over that time will win the ultimate prize hamper comprising a Victorinox suitcase, a beanie, mittens and flip-flops, valued at \$900. Don't miss out!

Home to 40 museums, Basel is a city of culture with the highest concentration of museums in the country. The contrast between new and old is celebrated with various events throughout the year.

To win the watch have the best answer to all the questions. Send all of your answers to switzerland@traveldaily.com.au

Basel holds a yearly art expo. What is it called?

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Q

TIME's 20th intake



THE Travel Industry Mentor Experience welcomed its 20th group of mentees and mentors earlier this week at a full-house event at the Sydney office of Amadeus IT Pacific.

The milestone function also saw the **above** group (from intake 17) graduate, bringing the total number of industry staffers who have completed the program over the last five years to more than 100, developing significant new skills for their own professional career growth in the process.

Group 17 included mentors (front row) Sue Graham, Jackie Foggitt, Tony Carter, Judith O'Neill and Trish Shepherd, with mentees in the back row Peta Clarke, Emma McInnes, Ingrid Cocijan,

Danielle Trimarchi, Kate James, Amy Shaw and Carissa Johnson.

TIME Intake 20 (pictured below) comprise mentor Lynne Ireland, Rachael Power, Andrew Beaven, Lisa Pagotto, Nadia Dambrosi and mentors Christine Judd and Jacqui Foggitt - for more images, see facebook.com/traveldaily.

MEANWHILE, TIME has also sealed a new agreement with the Hospitality Sales and Marketing Association International (HSMIA) which aims to accelerate hospitality sector education and professional development.

HSMIA Pacific president Benjamin Weinmann said the new partnership would help "build the future leaders in the hospitality industry".



Rembrandt discounts

REBRANDT Hotel Bangkok is offering a 40% discount on best available rates, based on a 14-day Advance Purchase Promotion.

Rates include complimentary wi-fi and is available until 31 Oct.

Geelong yacht c'ships

THE Royal Geelong Yacht Club will host the 2017 Viper World Championships from 07-15 Jan.

It will be the first time the event has been held in Australia, luring teams from around the world.

Mövenpick on track

SWISS hospitality company Mövenpick Hotels & Resorts this week confirmed its on track for the unveiling of its first property in Indonesia in Q3 of 2016.

Overlooking Jimbaran Bay in the south of Bali, Mövenpick Resort & Spa Jimbaran will feature 295 rooms including six suites.

Jet2 737-800 jet order

UK LOW-COST carrier Jet2 has finalised an order with Boeing for 27 Next Gen 737-800s, valued at approx US\$2.6b at list prices.

Deliveries of the 737-800NGs will take place over the next 2yrs.

New Vinpearl opening

THE five-star Vinpearl Ha Long Bay Resort will open on 30 Oct.

The luxury property features 384 rooms & suites and is located on the private island of Dao Reu.

Special agent rates are available for select dates until 31 Mar.

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Territory fishing app

THE Northern Territory's Dept of Fisheries has released a mobile app called 'NT Fishing Mate'.

Available for free on both iOS and android platforms, the free app provides anglers with info on fish species, possession limits and location of restriction zones.

Etihad promotion

ETIHAD Airways' former head of product and service standards, Sajida Ismail has been promoted to the Gulf carrier's vice president service & hospitality.

Ismail will be responsible for developing training standards for all staff working inflight and at airports, lounges and crew training centres.



WIN WITH INSIDER JOURNEYS

This month Travel Daily and Insider Journeys are giving away a trip including return economy class airfares, 3 nights in Saigon, Cu Chi Tunnels tour & city tour, Mekong delta tour, 2 nights in Siem Reap, tour of temples of Angkor by Tuk tuk and return airport transfers.

Insider Journeys (formally Travel Indochina) has been operating Small Group Journeys and tailor-made holidays to Asia for 22 years. Insider Journeys' idea is simple- to explore and share the essence of Asia's culture, natural beauty, cuisine and, most importantly, its people.

Answer each daily question correctly and have the most creative answer to the final question to win. Send your answers to insiderjourneys@traveldaily.com.au

Q4. Name the four main rivers Insider Journeys' small boat river cruises ply.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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CRUISE INTO YOUR DREAM ROLE **RETAIL TRAVEL SPECIALISTS & TEAM LEADERS** **SYDNEY – TOP SALARY PLUS INCENTIVES**

Are you ready to jump ship & come onboard? With Cruise Specialists roles available throughout Sydney, you can represent elite cruise liners & river cruises to travel agents & direct passengers. Create cruise only, flights, pre/post accom or bespoke all-inclusive packages. Utilize your exceptional cruise knowledge to be rewarded with top salary & incentives, top famils/inspections & an office close to home! If you have min 2 years cruise exp, GDS skills & a passion for the seas, set sail in one of these amazing roles!

MIX BUSINESS WITH LEISURE PLEASURE **DOMESTIC & MULTI-SKILLED CORP OR LEISURE EXPERTS** **NORTH SYDNEY – SALARY PACKAGE UP TO \$80K OTE**

We are searching for a passion corporate consultant to join this industry leading boutique SME specialist. Work in a small team to service a dedicated portfolio, providing the highest level of customer service, to confirm international travel requests. With ongoing training, career progression and a supportive team environment you can also enjoy M-F only, top salary, health discounts and so much more. If you have corp or high-end leisure exp, solid airfare & GDS knowledge plus a passion to succeed, you will fly in this role!

HELP IS ON I.T.'S WAY!! **TRAVEL HELPDESK SUPPORT SPECIALIST** **SYDNEY CBD – SALARY PACKAGE UP TO \$60k**

This global leader in service providers to the travel industry wants a tech savvy customer service focused professional. Assist travel personal with specialist support to their booking systems. Surrounded by a supportive team of experts you will be the first point of contact throughout; from initial log to final resolution. If you enjoy problem solving & going above and beyond you will be rewarded with top salary, M-F only & ongoing development. Apply if you have solid airfare & GDS/booking systems knowledge plus min 4 yrs travel exp.

FINAL DAYS TO APPLY **ONLINE BOOKING TOOL - SUPPORT CONSULTANT** **MELBOURNE - SALARY PACKAGE \$60K + COMMISSIONS**

This Global Travel Management Company is seeking an online technical support whiz! Working for this successful award winning TMC, you will be responsible for trouble shooting support calls, training new clients on how to use the online booking tool, testing the booking tools when required and assisting with the production of training manuals and online policies. With Monday to Friday business hours, career advancement opportunities and a supportive management team you would be crazy not apply.

DREAMING OF A PART TIME ROLE! **LEISURE CONSULTANT** **MELBOURNE – SALARY PACKAGE UP TO \$55K PRO RATA**

We are currently recruiting for a well-known boutique office in an affluent suburb of Melbourne. This role will see you using your 5 + years' experience to service high end leisure clients with their worldwide holiday bookings. Selling everything from 5 star cruising, to escorted tours to a beach holiday in Thailand. Your days will be filled with variety and fun! This role will see you being offered amazing famils and an exciting salary package to match your experience. Hurry apply today to find out more.

BE QUICK TO SECURE THESE GREAT ROLES **CORPORATE CONSULTANTS** **PERTH – SALARY PACKAGE TO \$60K + \$20K BONUSES**

This well-known national TMC in Perth has seen exceptional growth over the last 6 months and now needs additional consultants to join their already large team of experts. You will work Monday – Friday hours in a great central location. Servicing international and domestic travel requests you will be offered the highest salary in Perth plus amazing bonuses of up to \$20K per year! If you have at least 12 months international corporate experience we can help you secure one of these dream roles! Call us today.

CRUISE INTO THE SUNSET WITH THIS ROLE **SENIOR RETAIL TRAVEL CONSULTANT** **GOLD COAST - EXCEPTIONAL SALARY PACKAGE**

Ready to jump ship & get aboard a great team? This boutique agency is looking for their new superstar located on the sunny Gold Coast. Booking all aspects of domestic and international travel with a large market for cruising. Utilize your extensive retail and GDS experience and be rewarded with top salary package, primarily Mon to Fri roster, educational leave and ongoing training and support. Must have 2 years exp in retail, strong GDS, and preferred client following. Don't delay APPLY TODAY!

TAKE PLEASURE IN GROUPS LEISURE! **SPECIALISED GROUPS TRAVEL CONSULTANT** **BRISBANE CBD - OTE \$60k**

Join Australia's leading travel organisation and revive your travel career! No more boring itineraries, this exciting role will see you booking groups from 10 to 100 people for weddings & sporting events for international and domestic travel. No more face to face consulting with huge repeat customer base. Be rewarded with excellent salary package, Mon-Fri, ongoing training, endless career progression and top industry benefits. Must have 2 years travel industry exp, top GDS skills & attention to detail. Want to know more?



Working in partnership with the Australian Travel Industry

Travel & Airfares Assistant

Gold Coast, Up to \$48K pro rata, Ref: 1355SZ1

How do you like to work in a company where you have full flexibility in your own hours and days of work? Do you have other commitments on the side or just like to have more work / life balance? Whatever your reason is, a unique opportunity has presented itself for the right candidate with great fares knowledge and strong attention to detail. My client is a luxury boutique, office based agency that does nothing but 5 star itineraries, at times, remote and unique destinations around the world.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Wholesale Reservations TEMP - Calypso Expert

Sydney, Fantastic Hourly Rate, Ref: 1900PE2

My client is seeking a motivated Wholesale Travel Consultant to join their Sydney team! This well known company is in need of a Calypso and Amadeus expert to come on board and assist booking Air, Hotels, Tours and Car Hire. Located in the suburbs this role will give you a comfortable work/life balance allowing you to escape the daily commute into the city, if you love working in retail travel but would prefer a more behind the scenes role with no more face to face consulting then this is your dream role! Temp to Perm potential for the right person. Please apply now if this sounds like you!

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Travel & Cruise Consultant

Melbourne, Up to \$50k, Ref: 1891KF1

This is a fantastic role for the Western Suburbs of Melbourne; we are working a leading leisure travel agency that is looking for a customer focused Travel Consultant. This is a fabulous agency with a fantastic team. Offer outstanding service in this Monday to Friday role, deliver personalised, tailor-made travel and cruise itineraries that are more than just another trip, these are once in a lifetime experiences! Add the personal touch to your customers through your recommendations!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

APerth, \$55k, Ref: 8198DV1

If you are an International Corporate Consultant and you are in need of a fresh challenge in an expanding and thriving role then this is your chance to fulfil your dream role! My client requires an experienced corporate consultant to join their team in central Perth. This is an Australian-owned corporate giant and you will be well looked after with further progression on offer! Corporate Consultants that have international experience thrive in this environment and you can too!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.

Reservation Travel Manager

Brisbane, \$55 - 60k, Ref: 1912LM1

Are you looking to challenge yourself in your next role? An extremely reputable and well established travel company located in Brisbane are looking for an experienced travel professional to bring in their passion and enthusiasm! You will lead a small team of travel specialists and focus on selling a wide range of travel products to the South Pacific Region. My client is looking for someone that is approachable and adaptable to working within a close knit experienced team. GDS skills are required.

For more information please call Lia on
(07) 3023 5023 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$D.O.E + Bonus, Ref: 1905MB1

This is a growing reputable, leading independent TMC. We need a Corporate Travel Consultant with exceptional GDS experience with expert airfares and ticketing flair. As an experienced Corporate Consultant you will be working on last minute changes, including international & domestic flights, hotels & car hire. You will need to be professional, have an enjoyment for a fast paced environment and working to deadlines. Monday to Friday business hours, on-site and in office, this is a varied role.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Wholesale Travel Consultant

Melbourne, Generous Salary + Incentives, Ref: 1902TS1

Are you ready for a new challenge in the industry? If you are a highly motivated, experienced leisure, corporate or wholesale consultant with at least two years of experience - we want you! Apply now for this exciting position with an industry leading wholesale company creating bespoke itineraries for agents. You will be working with a fun and energetic team of like minded individuals and be rewarded with a generous package, travel incentives and opportunities for career progression.

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Experienced Leisure Travel Consultant

Adelaide, \$55-60k, Ref: 1662DV2

A fantastic new opening for an experienced savvy Travel Consultant in the Adelaide area! If you are passionate about the travel industry and you are driven by sales then this role could be your ideal chance to move into a new role and challenge within the industry! This role isn't just another travel consultant opening, this is the chance to work for a company that specialises in high-end leisure, offers a rewarding environment and the chance to progress your career further!

For more information please call Dave on
(02) 9113 7272 or click [APPLY](#) now.



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