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Travel Daily

First with the news

Friday 8th April 2016

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Harry rules Hollywood

UNIVERSAL Studios Hollywood officially debuted the long-awaited 'The Wizarding World of Harry Potter' earlier this week, with the precinct now open to the public.

The attraction has been in the pipeline for more than five years and marks a "new generation of Universal Studios Hollywood," president Larry Kurzweil said.

"With over 75% completely reimaged, Universal Studios Hollywood is an entirely new theme park destination and we look forward to sharing everything that the Entertainment Capital of LA has to offer with visitors from around the world," Kurzweil remarked.

Inspired by the JK Rowling's series, the land is centred around Hogwarts castle and features the land's signature ride 'Harry Potter and the Forbidden Journey' and the family outdoor coaster 'Flight of the Hippogriff' - the park's first outdoor roller coaster.

Authentic food & beverages are available & there are eight retail outlets, such as Honeydukes, Ollivanders, Owl Post, Zonko's Joke Shop and more - see the **cover wrap** for more details.

Taronga eco-retreat plan

SYDNEY'S iconic tourist site Taronga Zoo is set to overhaul the visitor experience, with plans revealing an eco-tourist facility will be developed on the grounds.

Plans for the project went on exhibition to the public yesterday, with an earmarked capital investment valued at over \$44m.

Dubbed the 'Australia Habitat and Eco-Tourist Facility', the development consists of a native exhibit and accommodation.

'Taronga Wildlife Retreat' is made up of 58 rooms and four suite 'pods' which will range from two to four storeys, a guest lodge, lounge, dining facility, bar and "guest interaction facilities".

The eco-retreat will wrap around a wildlife sanctuary housing wallabies, echidnas, bandicoots, platypus, koalas and freshwater eels.

Positioned south of the existing Taronga Centre in the 'Australia Precinct', it will offer a "unique overnight conservation experience", while creating 38 full-time equivalent jobs.

Taronga Zoo said the project builds upon the success of the

long-running 'Roar & Snore' program which caters for approx 51 people to spend a night in the park in "up-market tents", run on Fri, Sat and Sun nights.

"These 'pods' have been sensitively sited to reduce impact on significant vegetation... reduce visibility from Sydney Harbour, and maintain views from the Taronga Centre," Taronga said.

According to the 103-page Environment Impact Statement (EIS) obtained by **Travel Daily**, the eco-tourist facility would attract international & interstate visitors, locals, corporate & business event markets and function organisers and wedding parties.

"Expanding the existing 'Roar & Snore' program at the zoo would improve capacity of the program, and increase revenue to support TCSA's [Taronga Conservation Society Australia] operations and conservation projects," it states.

Further, TCSA said "this proposal accords with the State, Regional and Local strategic initiatives to promote tourism in NSW whilst preserving the scenic quality of Sydney Harbour".

NTIA nominations

TODAY is the last chance for agents and suppliers to vote for nominees in the AFTA 2016 National Travel Industry Awards.

Participants can vote up to five nominees in each category.

Voting closes at 5pm (AEST), with finalists announced on 27 Apr.

Suppliers vote here

Agents vote here

MSC back online

MSC Cruises has advised all systems and networks were up and running at 11am today after a technical glitch earlier this morning (**TD** special alert).

"We thank the trade for being patient over this time," MSC said.

Today's issue of TD

Travel Daily today has nine pages of news and photos, a front cover page for **Universal Studios Hollywood** plus full pages from: (**click**)

- Amadeus
- Travel Trade Recruitment
- Albatross Tours

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First with the news

Friday 8th April 2016

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Working Holiday Tax

THREE Senators have jointly responded to industry concerns regarding taxation arrangements for visitors on Working Holiday Maker visas.

Tourism Minister & Senator Richard Colbeck, Senator Anne Ruston and Hon Keith Pitt led a review into the budget measure, which encompassed industry consultations, inter-departmental negotiations and discussions with the Treasurer, Minister for Employment, Minister for Immigration & Border Protection.

"During the consultations we held, the industry contributed many constructive recommendations," read the joint statement.

"A proposal has been prepared in consultation with Australian Government agencies through an inter-departmental committee (IDC) chaired by Austrade and has drawn on options provided by agriculture and tourism industry representatives."

The proposal will first need to be considered by the Government, with the Senators saying an announcement will be made in "due course".

Luxury Escapes plans float

LUX Group, formerly known as Aussie Commerce, is working on a possible public listing, which would see investors able to take a shareholding in the parent of Luxury Escapes.

Other businesses under the umbrella include deals site Cudo and TheHome.com.au, with the company now having more than 400 employees.

According to the *BRW Fast 100* list the company turned over about \$104 million last year, with Luxury Escapes accounting for more than half of its revenue.

Last year Lux Group also

purchased Living Social and claims to have an audience of more than 10 million people.

According to a *Fairfax* report yesterday, the proposed IPO would be worth \$180 million with "exploratory pre-roadshow meetings" under way ahead of a listing in the next few months.

QF Group Travel tools

QANTAS has rolled out two new features for travel management companies & Event Management Partners, available via the qantasgrouptravel.com website.

Booking Cost Reports can be automatically downloaded at any stage in the booking process and enable Qantas' corporate sellers to easily manage booking info.

The reports are able to be uploaded into external systems for reconciliation purposes.

QF has also added the option for partners to include Qantas Corporate Identifier codes into group bookings at any time prior to ticketing, which provides group revenue tracking and reports.

See qantasgrouptravel.com.

MH profit in Feb

MALAYSIA Airlines recorded its first profit in years in Feb and is hoping to return to the black by 2018, ceo Christoph Mueller told *The Associated Press*.

Mueller said revenue has improved and costs are down, pointing to the monthly profit as a sign things are on the right track, but described the airline as a "ship that has many leaks".

The airline had \$1.7 billion in losses prior to the 2014 disasters.

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Category 19: Best Airline International - Online

Category 31: Best Sales Executive - Industry Supplier

Clint Jones, Felicity Allan and
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Travel Daily

First with the news

Friday 8th April 2016

SCENIC°

VIEW
OFFERS

**EUROPE
RIVER CRUISING
TRAVEL IN 2017
AT 2016 PRICES***

Air NZ holds ground on VLI

AIR New Zealand said it will only consider resuming services to Port Vila once a permanent solution for the runway at Bauerfield airfield has been fully funded, designed to a satisfactory standard and contracted to a competent contractor.

The airline laid out the circumstances in a letter to the director of the Civil Aviation Authority of Vanuatu.

Air New Zealand general manager Flight Operations Stephen Hunt said while interim repairs are currently underway, the one year lifespan of these repairs does not provide sufficient operational certainty to build a sustainable service on.

"The decision to suspend services was not taken lightly, however, providing a safe and secure operation is paramount and non-negotiable," Hunt said.

The airline says there is a possibility of services being resumed later this year, but only if the proposed works to permanently resolve the operational integrity concerns at the airport proceeds without further delay.

Yesterday, Vanuatu Tourism Office announced the runway repairs are 95% complete, with the remainder set to be finish in coming weeks (**TD** yest).

Air Vanuatu, Fiji Airways and Aircalin are continuing to operate regular services to Port Vila.

#ParisWeLoveYou Rail Europe campaign

A **SUITE** of low fares to select destinations serviced by Lyria, Thalys, Alleeo, France-Spain High Speed and Eurostar are available on trains as part of Rail Europe's newly launched #ParisWeLoveYou campaign.

Launched through Rail Europe GSAs, the promo is offering point-to-point tickets priced from \$28, on sale until 03 May.

Eurostar services on the London-Paris route start at \$62 during off-peak periods when travelling between 04 Jul-31 Aug.

There's also a 20% discount on France Rail Pass products, valid from now until 03 May.

Rail Europe tickets are accessed through Rail Plus, Rail Tickets, CIT Holidays and Infinity Holidays.

Jupiters tower MOU

HONG Kong corporations Chow Tai Fook & Far East Consortium have signed a Memorandum of Understanding with the Queensland Government for the planned new tower at Jupiters on the Gold Coast (**TD** 12 Feb).

Chow Tai Fook & Far East are two foreign entities working with Star Entertainment Group to deliver the project, in addition to the integrated Queen's Wharf resort in the Brisbane CBD.

The businesses are already co-investing \$850 million in Jupiters' new 700-room hotel and apartment tower and live sports theatre, but have now signalled an even stronger intent to pursue further potential development on Broadbeach Island.

"My Government has been working with The Star and its partners on the new tower proposal, and we will work with them as they look at ways to further increase their total investment," Queensland Premier Annastacia Palaszczuk said.

Star Entertainment Group md & ceo Matt Bekier flagged other future investments included a range of attractions and a mix of accom types "that will develop Jupiters as a truly integrated resort with entertainment & lifestyle precincts".

Connectivity to the Gold Coast Convention & Exhibition Centre, Pacific Fair Shopping Centre and to the Broadbeach dining & retail precinct are potential projects.



Window Seat

BORDER patrol staff are probably used to seeing some pretty weird objects in airport x-rays during security checks - but this item definitely would've caused a bit of a stir.

A German professor was arrested at Rome's Fiumicino Airport on his way to Dusseldorf, after airport authorities found a human skull in his suitcase.

When questioned as to where he got the skull from, the man explained he had bought it from a marketplace for €50 (AU\$75), which he intended to use for "scientific purposes".

The man was reportedly shocked when police told him that he was being arrested for illegal possession of human remains.

CZ execs took bribes

CHINA Southern Airlines former chief financial officer Xu Jiebo has pleaded guilty in a Shenzhen Court for having accepted CNY6.9 million yuan (AU\$1.4 million) in bribes and seeking gains for other parties in construction and aircraft renting projects.

The Chinese carrier's ex vice general manager Zhou Yuehai was also indicted in court for taking bribes of some CNY600,000 yuan (AU\$123,460), the *Xinhua News Agency* has reported.

Brandenburg delays

THE opening of Berlin's infamous Brandenburg Airport is now not tipped until 2019.

Referencing BER's architect & engineer Dieter Faulenbach Da Costa, Germany's *Tagesspiegel* reported the 'white elephant' may possibly open by Q3 of 2018, but "realistically, Berlin would be able to commence operations in the third quarter of 2019".

The facility was initially slated to open in mid-2012.

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Bruce Poon Tip book

G ADVENTURES founder Bruce Poon Tip has released his latest title called

Do Big Small Things.

The travel journal is designed to encourage readers to hit the road and use the book to document their adventure.

It's packed with simple prompts & eye-opening visuals to inspire travellers and is on shelves for the RRP of \$22.99.



Pullman UK newbuild

ACCORHOTELS opened its first UK new build project for the upscale international Pullman brand in Liverpool this week.

Pullman Liverpool is positioned on the waterfront at King's Dock & features 216 rooms a range of Superior, Deluxe and Executive ensuite rooms and suites.

SQ new healthy menu

SINGAPORE Airlines has launched a new "Deliciously Wholesome" menu to be served on flights departing Singapore and in SilverKris Lounges at Singapore's Changi Airport.

The meals are designed to be rich in complex carbohydrates, lean protein, good fats and restore and rejuvenate the body on long-haul flights.

Premium Economy class and Economy class meals include Quinoa served with Ratatouille and Chickpeas and Oriental-style Steamed Fish in Wolfberry Sauce.

A&K AU/NZ/PNG brox

ABERCROMBIE & Kent has released a new regional brochure, packed with a series of private journeys exploring Australia, New Zealand and Papua New Guinea.

Highlights include a hosted experience to the Goroka Festival in PNG and an adventure in the Top End with outback tour guide, Sab Lord.

New to the A&K portfolio are a range of luxury trips in New Zealand, giving travellers the chance to experience fly fishing at Huka Lodge, the TranzAlpine Railway & a Milford Sound cruise.

For more information visit www.abercrombiekent.com.au.

CTG explore South Korea



CONSOLIDATED Travel Group, Asiana Airlines and Hilton Hotel Group recently hosted this group of top selling agents on a fam to South Korea.

Participants explored the DMZ Zone, Paju Book City, Gyeongbok Palace and watched the Nanta Performance.

The gang also stopped by Bukchon Hanok Village, what used to be the high-end residential district for royal family members and high ranking government officials.

Pictured from left are: Andy He, OZ Travel Services; Lucy Ritchie, Hilton Hotel Group; Michael Son, Asiana Airlines; Wenda Xu,

Orient International Travel; Eric Wang, SDC Travel; Nancy Tin, Trans Global Travel; Lisa Low, Onda Travel; Sophie Wu, CYC Travel; Morag Ritchie, Hilton Hotel Group; William Huang, Consolidated Travel Group and Chris Chan, Helen Wong's Tours.

Brolga nominations

NOMINATIONS for the Northern Territory's annual tourism industry awards, the Brolgas, are now open.

Entry is free and nominations are open until 12 Aug.

The gala event will be held 12 Nov in Darwin - [CLICK HERE](#).

Thank you for your support.

We are delighted to be nominated for the 2016 NTIA Awards.

This year is shaping up to be our biggest year yet and we can't wait to see our industry friends and colleagues at the 2016 NTIA Awards. Thanks to our industry partners, we've received nominations for:

Category 19: Best Airline International – On-Line
Category 31: Best Sales Executive – Industry Supplier – Daniel Devine
Category 31: Best Sales Executive – Industry Supplier – Justin La Grange

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Three blokes walk into a bar...



THE photo above was taken at the Sydney Opera House last week, where Etihad Airways hosted a function to celebrate its ongoing partnership with the iconic venue.

Etihad is the Sydney Opera House's major sponsor for the next five years, with the celebration attended by a range of high profile VIPs including Etihad ceo James Hogan.

Pictured above at the event are, from left: Jeff Hakim, Travel Partners; John Borghetti, Virgin Australia ceo and Tim Murphy from Media Travel.

Qld youth sport fund

YOUNG Queensland sports players will have access to an additional \$500,000 in funding for the State Government's popular Young Athletes Travel Subsidy.

Applicants who are under 18 and met the scheme's criteria will have access to \$200 for a state or state school event, \$400 for a national or national school event and \$600 for an int'l event.

The extra funding brings the total amount available for youth wanting to travel and participate in major competitions to \$1.5 million.

RAC Peppermint buy

THE Royal Automobile Club (RAC) of Western Australia has added to its collection of holiday parks, acquiring Busselton's BIG 4 Peppermint Park.

Executive gm brand & tourism Tony Pickwork said the purchase is in line with RAC's plan to "provide a range of consistent, reliable quality accommodation options for our members, to encourage Western Australians to holiday in their own backyard".

The park will rebrand as RAC Busselton Holiday Park and joins four other existing RAC Parks & Resorts in the state - Ningaloo Reef Resort, RAC Exmouth Cape Holiday Park, RAC Monkey Mia Dolphin Resort and Pinnacles Holiday Park.

Margaret River Busselton Tourism ceo Pip Close remarked that the acquisition was a "win for industry and consumers".

Sun Peaks record

SUN Peaks Resort experienced a record winter season this year, with room nights increasing 13.4% above the previous season.

Aidan Kelly, Sun Peaks Resort LLP director of sales & marketing attributed the growth to the new terrain, good snow conditions and a favourable exchange rate.

Friday 8th Apr 2016

Dubai new train line

THE design of the Dubai Metro Green line extension will start next year, local news is reporting.

It will link the existing Al Jaddaf station to Academic City, stopping off at 11 stations, both underground and above ground and stretch across 20.6km.

Abdul Mohsen Ibrahim Younes, ceo of RTA's Rail Agency told *Emirates 24/7* the extension "will serve urban developments such as Ras Al Khor industrial area, International City and Silicon Oasis".

DAH Peugeot prize

HELLOWORLD agents have a chance at winning a new Peugeot 308 when booking either a car or motorhome rental, motorcycle hire or Peugeot car lease in Europe with DriveAway Holidays.

Each Peugeot lease booking will provide the agent with a bonus 15 entries for each completed lease made in Apr and May.

Entries close on 30 Sep - more info at www.driveaway.com.au.



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JOURNEY BEYOND





Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Book a stay at the **PARKROYAL** in Singapore ahead of the Singapore Grand Prix and enjoy up to 20% in savings on the best available rate, complimentary wi-fi and more. Earlybird deal runs from now until 31 Jul, **CLICK HERE** for more information.

Celebrity Cruises will continue to offer its Go Better for Free Deal, whereby bookings for Oceanview Staterooms made by 01 May are eligible for a free upgrade to the superior Go Better package, which gives guests two complimentary extras on their cruise. Book before 01 May and enjoy a 50% reduced deposit - call 1800 754 500.

Stays in a Standard Premium room at the **Aspire Hotel Sydney** during the Vivid Festival (27 May-18 Jun) begin at \$149, including complimentary glow bracelets, a bottle of wine on arrival and late check out.

Azamara Club Cruises is offering up to 25% off select Azamara Journey voyages booked by 31 May. The offer is available for new bookings in all stateroom categories and on sailings between 30 Nov and 12 May. To book or for more info, see www.azamaracruises.com.

ETOA says no to Visa

THE European Tour Operators Association (ETOA) chief executive officer, Tom Jenkins, has responded to rumours that European union countries may enforce visa regulations for American travellers.

"At first glance, this seems an act of shocking stupidity," he said.

"The value of North American tourism to Europe is approximately \$60 billion: it is equivalent in importance to the entire export value of Europe's automotive industry."

Jenkins explained it is "wholly in Europe's interest to ensure this continues."

He continued: "The inbound tourism industry, though vital, is delicate".

"Whilst the obligation of the European Union is to seek full reciprocity in visa treatment for all member states, even the chance that a visa regime will be imposed may cause real alarm".

HNA Ningbo airline

PLANS to set up a brand new carrier in Ningbo, China are underway, with HNA Group to carry out the project.

Based in Ningbo's Lishe International Airport, the airline is picked to be a low-cost carrier operating domestic and short-haul int'l flights within Asia.

HNA aims to build a fleet of 20 aircraft by the end of 2020.

Dublin 2nd runway

DUBLIN Airport has announced plans to build a second runway following the 15% hike in pax numbers recorded last year.

Planning permission for the 3km runway originally commenced Aug 2007, however the project was shelved due to the global financial crisis.

DUB has since overnight revealed the €320 project would be revived and is slated to be completed by 2020.

Tjungu Festival

VOYAGES Ayers Rock Resort will host the Tjungu Festival for the third time.

The four-day festival in the Red Centre runs from 22 to 25 Apr.

Friday 8th Apr 2016

Cruise survey GoPro winner



DALLAS Shaw (pictured above) of Easy Travel and Cruise in Gympie, Queensland has won a GoPro just for taking part in *Cruise Weekly's* 2016 Cruise Survey - congratulations!

"Cruising is a massive growth area in our business and we are happy to do anything we can to help keep the cruise market growing," Shaw said of his participation in the survey.

Air North on sale

REGIONAL carrier Air North has special fares priced from \$139 on flights to Western Australia, applicable for travel periods 01 May-15 Jun; 11 Oct-06 Dec and 18 Jan-15 Mar 2017.

Berkeley River offer

THE Berkeley River Lodge in Western Australia has unveiled an industry deal, offering event organisers free stays and free-use of the conference room and facilities when booking a corporate retreat between now and 01 Nov.

The deal includes: exclusive use of the property, accommodation in a luxury river-villa, return transfer tickets departing Kununurra and Darwin daily, all gourmet meals and selected beverages.

Attending delegates will also receive a free gift pack on arrival.

For more information visit www.berkeleyriver.com.au.

American Airlines



Passenger Sales Assistant - Sydney

American Airlines currently has a great role available to join the Asia Pacific team in Sydney. You will be primarily responsible for providing efficient and effective sales support to the management team, our trade partners and customers.

The successful candidate will possess:

- Travel agency or airline experience
- Proficient in GDS systems – preferably Sabre
- Fares & Ticketing Level 1 & 2 qualification would be advantageous
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To apply forward your application and CV to Pacific.HR@aa.com. Only suitable candidates will be accorded an interview.

Applications close Wednesday, 13th April.



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GBT appointment

AMERICAN Express Global Business Travel (GBT) has named Rodolfo Elizondo as Vice President and Head of Global Business Consulting.

Consultants 'choo' through Italy



A **GONDOLA** Serenade Tour, a full day Siena, San Gimignano and Chianti tour, and a Rome by Night tour were just some of the highlights of Infinity's recent Rail Italy Educational.

Agents took in the views from NTV Italo trains, with tickets

sponsored by Rail Europe.

The group, **pictured above**, consisted of: Kristelle Cooney, Lisa Parham, Adriana Andriolo, Jay Dean, Courtney Gibson, Sharon O'Hara, Madeleine Culican, Krystal Brooks, Ian Carswell and Caitlin Miller.

Clients look for...

CLIENTS look for two key strengths in their travel advisor, according to Virtuoso research.

Emotional impact and delivering on security, relaxation, inspiration and fun is the first strength and structural influence, where the advisor is an expert on the detail and understands their client is the second.

HKTB new campaign

HONG Kong Tourism Board has launched a "social first" #DiscoverHongKong campaign.

Four online influencers are calling for their followers to share their Hong Kong stories, with daily and weekly prizes up for grabs for the best stories.

For more information, see mystories.discoverhongkong.com.

OS axe NRT, adds HKG

AUSTRIAN Airlines plans to cut its Vienna to Tokyo Narita route on 04 Sep and add a five times weekly Boeing 777-200ER Vienna-Hong Kong service from 05 Sep.

The airline decided to cut the Vienna-Tokyo route after it became unprofitable due to "tough price competition" as a result of Japan's economic slowdown and the devaluation of the Japanese yen.

MEANWHILE, the airline's first flight to Shanghai took off earlier this week.

Austrian Airlines will operate five times weekly flights to Shanghai on a Boeing 777 and already plans to increase frequency to daily from 01 May due to high demand.

The airline will offer services to Shanghai year-round.

Feb pax traffic strong

GLOBAL passenger traffic in Feb showed strong demand growth for domestic and int'l travel, according to International Air Transport Association (IATA) stats.

The month saw a 8.6% rise in passenger kilometres, but capacity exceeded demand, causing the load factor to decline 0.7 percentage points to 77.8%.

Asia Pacific traffic stayed strong and was one of two international pax markets where PLF increased (Asia Pacific by 0.1% and Europe by 0.2%).

Feb traffic for Asia-Pacific airlines jumped by 11.2% when compared to the same period last year, capacity increased 10.3% and load factor climbed 0.7 percentage points to 78.3%.

Domestic PLF in Australia dropped 0.4% to 74.3%.



Holidays



viva! holidays



General Manager, Sales

Helloworld Limited is one of Australia's leading integrated travel businesses, providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across 8 countries.

Located in Mascot, in the Wholesale division of Helloworld Limited, your role will be to develop and drive the sales strategy and to build dynamic and successful relationships with our trade partners. This is an exciting role that will manage the national sales team and implement innovative solutions to represent all of helloworld's wholesale brands.

Helloworld's wholesale brands include Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms, Rail Tickets, Sunlover Holidays and Territory Discoveries.

You will be responsible for:

- developing and implementing the sales strategy to maintain and grow existing opportunities as well as finding new opportunities for the group;
- achieving national sales revenue and profitability targets
- effectively leading the National Sales team to be high performing;
- negotiating major accounts and delivering against targets set;
- representing and managing the companies attendance and activities at conferences and functions thought the year;
- leading the development and implementation of customer loyalty strategies for customers, trade, our preferred partners and suppliers;
- managing projects as required; and
- managing the sales budget.

To be successful in this role you will have:

- demonstrated experience in a national sales management role (travel industry experience desired, but not essential);
- proven relationship management experience;
- excellent communication and presentation skills with a strong customer focus;
- strong business acumen and be commercially savvy;
- strategic agility coupled with a drive for results;
- proven experience in developing and implementing a sales strategy to deliver against, or exceed, targets;
- demonstrated ability to build and lead an effective team;
- a current Australian drivers licence is essential.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business Friday 15 April 2016.



CAREER OPPORTUNITY

Manager – Australia and New Zealand

Air Mauritius Limited, voted the best airline in the Indian Ocean for the last 10 years is in search of a Manager who will be based in Perth to oversee its operations in Australia and New Zealand.

A detailed job description is available on the Air Mauritius website: <http://www.airmauritius.com/vacancies.htm>

Application form can be downloaded at: <http://www.airmauritius.com/aboutus/mkexternalvacancy.pdf>

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Today's Technology Update is brought to you by Amadeus IT Pacific.

Is travel your passion?



One of the reasons I joined Amadeus a few months ago was my passion for travel. Of course, that wasn't the only

reason.

During my 28+ years in travel, I have worked in retail, wholesale, hotels, online travel agencies and airlines, which has given me experience in the supply and distribution of travel products. Having been on the "other side of the table" in distribution negotiations, I partnered with Amadeus on numerous projects. The teams at Amadeus were culturally diverse, expressing a broad range of creative thinking. They were able to deliver future-proof tailor made solutions. They showed passion for customers and had a drive for excellence, sincerity and authenticity. Now inside Amadeus, I know my perceptions were correct, and the teams demonstrate all these things on a daily basis.

I truly find it exciting that Amadeus is a key player in the global travel industry. We facilitate the travel experience for hundreds of millions of travellers every year. This has been made possible by anticipating travel trends and a strong investment in technology. This, combined with investment in our people, make Amadeus the leading travel technology provider.

If you are passionate about travel and want to shape your career, we would like to meet with you.

Amadeus is fully committed to the Pacific market and we are growing our commercial, sales, product and account management teams.

To find out more, visit www.amadeus.com/careers

Justin Montgomery, Head of Commercial, Amadeus IT Pacific

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ETG swap out lycra for QF PJs



THESE Express Travel Group agents didn't want to leave their flight with Qantas behind, recently embarking on a 14km bike ride across the Golden Gate Bridge in San Francisco, donning QF's snuggly pyjamas.

The team of seven agencies and ETG & Qantas hosts have taken the flight across Australia to celebrate the return of Qantas to San Francisco from Dec.

They will spend another few days on the ground exploring the city, including a tour of Alcatraz, watching a Giants vs Dodgers game and shopping.

Pictured from left are Corry Fung, Chung Pak Travel; Kathleen Alberto, Aquamarine Travel; Bianca Newlands, italktravel Glen Waverley; Emily Douglas, Qantas; Brian Conway, Bonaventure Travel; Melissa Warren, Holidays of Australia; Jonathan Nelson, ETG; Michael Ditchburn, The Travel Bureau and Mark Carosi, italktravel Glynde.

Attenborough series

THE first episode of the 'Great Barrier Reef with Sir David Attenborough' documentary series, created with support from Tourism Australia, will air on ABC at 7:40pm this Sun.

Attending an early screening of the BBC series earlier this week, Qld Minister for the Environment, Steven Miles said the series will give people "a chance to see some of the remote areas of the reef like Raine Island that they wouldn't necessarily get to see on their next diving holiday" and bring home the importance of reef conservation.

Kokoda trail upgrade

A SECTION of the Kokoda summit trail on Mount Ainslie is temporarily closed on weekdays between 8am and 4pm from yesterday until 19 Apr for improvement works.

No diversions will be put in place but there will be access on weekends and from 4pm to 8am on weekdays.

The top of the summit will be upgraded with a new asphalt surface, the steps leading to the summit will be repaired and a number of pot holes will be fixed.

First with the news

Friday 8th Apr 2016

Adelaide sightseeing

ADELAIDE Sightseeing as announced the addition of a brand new "adventurous day tour" - the chance to climb the roofline of the Adelaide Oval.

Named 'Adelaide City Highlights', the new tour encompasses exploration of the city's main attractions, the Botanic Gardens, cultural boulevards and more.

Guests will also be given the opportunity to traverse the city by foot, before embarking on the new two-hour roof climb.

Tours are priced at \$165 per adult and \$103 per child.

For more information visit adelaidesightseeing.com.au.

Las Vegas arena open

THE T-Mobile Arena on the Las Vegas Strip opened last night.

The US\$375 million, 20,000 seat project took two year to build.

See www.t-mobilearena.com.

SILVERSEA®

Silversea Cruises own and operate a fleet of eight "Boutique" cruise ships and is recognised as the market leader in the ultra-luxury sector. Their Expedition fleet of 4 purpose-built, luxury expedition ships carry guests to the furthestmost boundaries of the planet from the Arctic to the Antarctic, and this year, in partnership with long term partner The Royal Geographic society, will celebrate the centenary of Shackleton's Endurance Expedition on their Antarctic & South Georgia programme.

BUSINESS DEVELOPMENT MANAGER, EXPEDITION AU/NZ

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We are seeking a results driven, National Expedition Business Development Manager to take ownership of the expedition segment, driving revenue performance through the sales development and management of a national portfolio of accounts across both Australia and New Zealand. Working closely with both the global expedition and local field sales teams, this newly created role is accountable for delivering revenue targets through strategic and tactical efforts and responsible for regular sales calls, contract negotiation, budget management, marketing planning, and developing agency point of sale and incentive programs.

To be considered for this role you must have significant sales experience within the expedition travel sector, preferably with a luxury brand and be able to demonstrate exceptional public speaking, relationship, negotiation and communication skills and be flexible to travel nationwide on a regular basis.

Confidential applications to Philippa Baker on 02 9506 7000 or email Philippa@alexander-associates.com.au
No agencies please.

SN direct to Toronto

BRUSSEL Airlines' commenced its first non-stop Toronto service on Thur, operated on an Airbus A330 aircraft, connecting the two cities five times a week.

#morefunsellingthePH



customers are using social media, we feel it is only fitting to utilise this for the mega famil."

Sydney and Melbourne trade events have already reached capacity, but agents interested in the Brisbane show have been invited to register attendance at rsvp@phillipinesdinner.com.au.

Pictured left & below are some examples of the creative entries received, sent by Insta account [cruiseholidayscaloudra](https://www.instagram.com/cruiseholidayscaloudra).



TOURISM Philippines has launched a new campaign aimed at helping agents have more fun selling the Southeast Asian destination.

Dubbed #morefunsellingthePH, agents were asked to share a travel selfie on social media with the shades received along with their invitation and add the tag for a chance to win.

Norjamine Delos Reyes, Tourism Attache at Philippine Department of Tourism for Australia and New Zealand commented "We are delighted to offer agents the opportunity to visit the Philippines and experience the wonder and beauty that this amazing destination has to offer".

"With the theme of the upcoming travel trade events being how travellers and

Tianjin plan Gatwick

CHINESE carrier, Tianjin Airlines, is set to fly a twice weekly service to the UK from 25 Jun according to local GDS displays.

The Tianjin - Chongqing - Gatwick route will depart China on Wed & Sat, with services to be operated on an A330 aircraft.



WIN A KIMBERLEY 4WD ADVENTURE WITH APT

Explore the magnificent and mystical Kimberley across 20 days with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's award-winning travel operator **APT**. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016.

Send your answers to: APTcomp@traveldaily.com.au

Q6. APT respects the unique environment of the Kimberley's pristine region and has been recognised for this by achieving which certification?

HINT: CLICK HERE and see p21



SLH wellness offer

SMALL Luxury Hotels of the World has announced a range of new wellness treatments available at five properties within its portfolio.

New treatments include: laughter therapy at Heritage Le Telfair, Mauritius; Merano Grape Cure at Park Hotel Mignon & Spa, Merano; Art Therapy at Vahine Island and more.

CLIA Germany recruit

HAPAG-LLOYD Cruises chief executive officer, Karl J. Pojer, has been appointed chairman of the leadership council for the German branch of the International Cruise Lines Association (CLIA), effective immediately.

Pojer commented he was "honoured by the trust the cruise industry has placed in me".

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Have **passion**, will travel.

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Find out more at amadeus.com/careers

We are delighted to be nominated again for the NTIA Awards 2016. If you enjoy working with us we would greatly appreciate your support



www.afta.com.au/events/ntia/nominations-and-voting

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Travel Industry Bookkeeper

Gold Coast, Package on offer DOE, Ref: 2189SZ1

Experienced Bookkeeper preferably with experience in the travel industry is required for a company with huge growth potential & supportive working environment. Working alongside a small team of Administration Consultants, you will be responsible for the day to day management of the finance side of the business from making payment to suppliers, reconciliation of BSP & bank statements & general administration duties. High attention to detail is a must along with a can do attitude.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

High End Travel Consultant

Western Sydney, Salary (D.O.E + Super), Ref: 2204MB0

Don't miss this amazing opportunity to work closer to home and escape the commute. We are looking for an experienced Travel Consultant who is looking for a refreshing change and wants to stay closer to home. Work for a well-established Travel Agency with supportive management and team, be rewarded for your hard work and be paid what you're worth. No two days will be the same with a mix of face to face and over the phone consulting, bring your high end touch to this non competitive agency.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Online Cruise Specialist

Melbourne, Attractive Package, Ref: 2245KF1

This is a great opportunity for an experienced cruise specialist or travel agent with solid cruise knowledge!! Within this position you will answer all enquiries from customers in an office based environment. The company pride themselves in having repeat and referral customers so optimum customer service is key to succeed within this position along with your great sales skills. This role is for someone that wants longevity in a position and happy to be part of an ever growing and stable team!

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Senior Travel Consultant

Adelaide, \$Competitive + Super, Ref: 2243LM1

We are seeking an experience travel consultant who is looking for a new challenge! You will have previous experience as a travel consultant selling a range of luxury products including cruise, flights, hotels, tours and many more. This is a high-end travel company located in Adelaide CBD who is seeking a candidate who can deliver exceptional customer service. You will be hard working and available Monday to Friday for this role. Sabre experience is required. Immediate start!

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.

International Business Travel Consultant

Brisbane, Fantastic Package on Offer, Ref: 2239KH1

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their luxurious offices in Brisbane CBD. This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on
(07) 3023 5023 or click [APPLY](#) now.

Corporate Travel Consultant

Sydney, \$52k + Super – OTE \$75k, Ref: 1880PA1

Do you want to work for a corporate and leisure travel management company that seeks to provide genuine best-of-class personal service? My clients are seeking an experienced corporate travel Specialist to join them. You will be awarded with a portfolio of dedicated accounts. Not only will you have the time to build rapport & nurture your clients, but you will enjoy being part of this energetic, passionate & caring team. You will be valued & respected as well as being rewarded for your work.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Business Development Manager

Hobart, \$110 OTE, Ref: 2224TS1

We are on the look out for a highly motivated BDMs to take on a new and rewarding challenge! If you have a passion for sales and experience in lead generation then apply now to join this leading corporate travel business working with a variety of SME accounts. Main responsibility of this role is to increase business across Tasmania. This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + superannuation with uncapped commission!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-\$55k, Ref: 2191LM3

My client is looking for a multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

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