

HOW TO STAND OUT IN A CROWDED SOCIAL MEDIA SPACE



in one week
2,205 industry
people made new
friend/business
connections on
this app!

JITO CONNECTED

what we love about facebook is it helped me stay connected to my family & friends no matter where they are in the world and most importantly nurture the relationships via posts.

we thought how COOL would it be if we could have a facebook/instagram-like concept for the travel & hospitality industry without all the cat photos.

after all we work 5 out of 7 days at least. we spend more time in our professional lives than we do our personal lives so why not share it with each other and nurture our industry, our industry friendships and grow our businesses together.

technology is changing the world... see for yourself how this app can be game changing for our industry.

**together we can be more connected
and make a difference!**



JITO CONNECTED



JITO CONNECTED APP can be download from your apple or google store to phone or ipad.

EUROPE RIVER CRUISING 2017

APT

[CLICK TO VIEW DEALS](#)

Travel Daily

First with the news

Monday 11th April 2016

WE'VE ADDED CHRISTMAS & COCOS KEELING ISLANDS TO OUR SPECIALISED PRODUCT RANGE

new brochure online

Broome, Kimberley & Beyond

CHRISTMAS & COCOS KEELING ISLANDS
1300 357 057 | reservations@broomekimberley.com

Marriott-Starwood OK

SHAREHOLDERS in both Marriott and Starwood have voted in favour of the proposed merger which will create the world's largest hotel company. The deal which is on track to close mid-2016 is still subject to a range of regulatory approvals.

Virgin Alitalia codeshare

VIRGIN Australia today announced a new codeshare agreement with Italian flag carrier Alitalia, which will see the VA code placed on Alitalia's daily flights from Abu Dhabi to both Rome and Milan.

The new services will go on sale from this Fri 15 Apr, with further details including a frequent flyer agreement to be released shortly.

Virgin Australia chief commercial officer Judith Crompton said the carrier was excited to partner with Alitalia and offer more choice for customers travelling to Italy.

"Like Virgin Australia, Alitalia has a commitment to superior customer service and a young fleet," she said.

Aussie Cramer Ball was recently named as ceo of Alitalia (**TD** 18 Dec 2015), with the Italian airline 49% owned by Etihad which is also a major shareholder in VAH.

Connect with JITO

JITO is inviting the travel industry to join its very own social network, via the JITO CONNECTED smartphone app which facilitates industry connections - just like Facebook or Instagram but "without all the cat photos". See the **cover page** for details.

AIR NEW ZEALAND

SALE ENDS 19 APRIL

Buenos Aires

the perfect start to South America

South America on sale

To book refer to your GDS

Travel periods and conditions apply.

A STAR ALLIANCE MEMBER

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for **JITO** plus full pages from: (click)

- Amadeus commercial roles
- AA Appointments jobs
- JITO register for job alerts

Avalon gets active

AVALON Waterways will debut a new "Active Discovery" style of European river cruising as part of the launch of its 2017 brochure.

The fresh option gives cruisers the opportunity to bike, hike and canoe along the Danube, with eight special departures to operate between Jul and Oct.

Overall Avalon is offering 55 different itineraries in Europe with a fly free offer on cruises of 15 days or more, or \$789 flights for 7-14 day voyages.

More details in tomorrow's issue of **Cruise Weekly**.

Three questions that could change your career!

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3. Are you a motivated and energetic professional?

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Travel Daily

First with the news

Monday 11th April 2016



Helloworld kicks AFL goal

HELLOWORLD has become the Official Carlton Football Club Travel Partner, with the move giving Helloworld for Business members access to the AFL club's corporate program which will become formally known as "Carlton IN Business presented by helloworld for business".

Under the arrangement Carlton's corporate partners will have access to a range of exclusive corporate and leisure travel benefits via helloworld, with the agency group also becoming a Gold Partner of the iconic AFL club.

HLO ceo Andrew Burnes said the deal will also give the group's corporate-focused agencies direct and ongoing access to key Australian companies.

"This is a powerful and unique platform for our helloworld for business members to network with a distinguished membership base...Carlton has extraordinary reach into the business world and the Carlton IN Business calendar enables our helloworld for business members to leverage the Carlton network, cultivate relationships and facilitate real business opportunities," he said.

Helloworld head of corporate, associate and affiliate networks David Padman said the Carlton pact reflected a focus on generating leads and driving opportunities to members.

MH companion sale

MALAYSIA Airlines this morning released a "two for one" promotion for business and first class travel, on sale until 18 Apr for flights from Australia to Malaysia, South East Asia, China & Hong Kong, North and South Asia and the UK until 30 Nov.

The offer is being made to celebrate the recent launch of the carrier's new A330 business class cabin which debuted on the Sydney route last month.

Under the offer Business class fares to London start at \$10,144 for two pax, with other two-for-one examples including Hong Kong from \$4,587, Ho Chi Minh City from \$5,234, Mumbai from \$7,317 and Bali from \$6,121.

More information on 13 26 27.

Myanmar 2017/18 out

TRAVELMARVEL has released its new 2017/18 Myanmar river cruising program, which follows this year's sell-out first season in the burgeoning destination.

A total of 16 Irrawady River departures are on offer aboard the *RV Princess Panhwar* featuring 36 staterooms & suites.

The core itinerary is the 15-day Majestic Myanmar travelling from Yangon to Mandalay, priced from \$6295ppts - 1300 196 420.

Malindo lifts Lahore

MALINDO Air is increasing capacity on its recently launched non-stop route from Kuala Lumpur to Lahore, India, with the operation increasing from four to seven frequencies weekly effective from 01 Jul.

Bikes here to stay

THE Vic state government has secured Phillip Island's Australian Motorcycle Grand Prix through until 2026 and the Australian round of the FIM Superbike World Championship until 2027.

The two events are estimated to be worth \$107 million annually to the local economy, last year attracting over 120,000 visitors.

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Travel Daily

First with the news

Monday 11th April 2016

SCENIC®

VIEW
OFFERS

**EUROPE
RIVER CRUISING
TRAVEL IN 2017
AT 2016 PRICES***

Halpin to McLachlan

SAMANTHA Halpin has been appointed as a new business development manager for McLachlan Tours in Vic.

Halpin, whose industry experience includes former roles at Expedia TAAP, Hilton, Marriott and BA, joins other recent recruits at the fast-growing operation including Justin Smythe in NSW and Jenny Bevan in Qld.

Agent facing prison

A NEW York based travel consultant could spend up to 15 years in jail after being charged with multiple counts of fraud.

Juniad Mirza from Brooklyn allegedly stole sums of between US\$1,000 and US\$14,000 over a four year period through his businesses Pearl USA Travel Inc and Travel Treat Inc.

The alleged victims were mostly immigrants from Pakistan who had paid for trips to Mecca.

New Hilton for Lifou

HILTON Worldwide has announced its second hotel in New Caladonia with the signing of a franchise agreement with Société de Développement des îles Loyautés (SODIL) which will see the Hilton Lifou Wadra Bay Resort open in 2019.

To be managed by GLP Hotels New Caledonia, the property will feature 50 villas close to the beachfront plus event spaces, health club, spa, pool and lagoon.

Italy flights grounded

HUNDREDS of flights to and from Italy have been cancelled today due to a strike by air traffic controllers.

Affected carriers include British Airways, EasyJet and Ryanair, with an FR spokesperson saying it was the fifth such walkout in three weeks by "ATC unions who are holding European consumers to ransom".

Marshall Islands Zika

THE Department of Foreign Affairs and Trade has reissued its advice for the Marshall Islands, warning that the Pacific destination is experiencing "ongoing transmission of the mosquito-borne Zika virus".

All travellers are advised to protect themselves from mosquito bites while pregnant women should consider postponing travel, DFAT said.

Virgin video offer

VIRGIN Australia has teamed up with online video streaming service Presto to offer a six month subscription at no charge for any customers who book a VA-operated flight.

Valid until close of business today for travel through to 30 Jun, the offer was promoted to Virgin Australia 'V-mail' subscribers on Fri afternoon - more details at www.virginaustralia.com.



Window Seat

"**THE Force**" truly awakened in Dubai last weekend where an epic light-sabre battle took place atop the towering Burj Khalifa.

The stunt was to celebrate the launch of *Star Wars: The Force Awakens* in digital format, with the top-grossing movie now available on iTunes.

Two Jedi performers ascended to the top of the world's highest building to battle it out on the 152nd floor, with the fight captured by an aerial film crew.

The movie has a number of connections to the UAE, with scenes set in the remote planet of Jakku filmed in two Abu Dhabi locations in May 2014.

To view the battle on the Burj Khalifa see



traveldaily.com.au/videos.



A WORLD OF WONDER AWAITS

THE WIZARDING WORLD OF **Harry Potter**

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US multi-city change

THE simultaneous introduction of new rules around bookings for multiple city flight itineraries by American Airlines, United and Delta in the USA has led to accusations of illegal collusion by lobby group the Business Travel Coalition (BTC).

The changes mean that individual non-refundable tickets can no longer be combined under a single PNR, with AA, UA and DL all now only offering combinations of flexible fares which are usually significantly more expensive.

The BTC has asked the US Attorney General to investigate the changes which it says could drive up the price on unsuspecting airline consumers by as much as a factor of seven.

Interestingly the BTC also notes that the change applies to airline direct bookings and won't affect travellers who use the services of a "knowledgeable travel agent".

Nanuku for kids

FIJI'S Nanuku Auberge Resort has rebranded its "Young Guests" activity program to offer a range of fun, active experiences on site while their parents enjoy the property's pampering luxury.

Future enhancements will also include an on-resort zipline and a climbing wall - more info via nan.lailaclub@aubergeresorts.com.

Ponant plans Cuba

PONANT has announced plans to carry American passengers to Cuba next year, offering "people to people" programs on a series of seven and eight night sailings.

The cruise line had previously carried European citizens to the destination which is rapidly opening up due to the relaxation of trade restrictions.

The Cuba voyages will be operated by the company's *Le Ponant* flagship sailing yacht.

Full details of dates and pricing haven't been released yet.



NZ targets business leaders



TOURISM New Zealand is ramping up its corporate promotion, with a series of events showcasing the destination's unique offerings for executive retreats and high level meetings.

As well as an exclusive evening function at the Langham Melbourne attended by fifty members of the Melbourne Executive Assistant Group, TNZ also participated in the CEO

Institute Lunch at Sydney's Sheraton on the Park last month.

Pictured above from left are Red Balloon ceo Nick Baker; Jane Ruston, NSW/ACT manager for World Vision Australia; Ngahi Bidois, The Face of New Zealand (who opened both events); and Chris Bennett, vp and gm Dolby Laboratories Inc.

More MICE updates in today's issue of *Business Events News*.



Travelport 
Redefining travel commerce

Rare Opportunity | Director of Business Development | Sydney

Travelport is looking for a driven individual to join our fantastic team. If you want to be part of our journey, thrive in a fast paced environment and put the customer at the heart of everything, we have an exciting opportunity available.

This senior role has overall strategic and pipeline responsibility for new business opportunities in Australia and New Zealand. Reporting to the General Manager, Pacific and located in Sydney, this role is a key member of the commercial leadership team and plays a critical role in identifying and growing new revenue. You will be an expert at engaging with both online & offline customers, developing relationships with key decision makers, and driving large and complex engagements. You will also be able to engage with, and influence internal stakeholders towards the achievement of commercial goals and priorities.

To be successful in this role, you will:

- A strong track record identifying strategic opportunities in the market, developing new business opportunities & growing revenue
- A minimum of 8 years' experience within a challenging Sales environment, preferably within technology and/or travel
- Excellent customer engagement skills
- Strong influencing and negotiating skills
- Experience working with high revenue targets across the AU & NZ markets

For more information or to apply for this role, please contact cherie.habashi@travelport.com

Please include the position title in the subject. No agencies please. Only shortlisted candidates will be contacted.

TTC news & incentives

TAHITI Travel Connection (TTC) has released its 2016 brochure which will be accompanied by a 30 minute webinar.

TTC's travel specialists will share their knowledge with agents at 3pm and 4pm on Mon 09 May.

There are several specials available including a 25% room discount on the Moorea Pearl & Spa and a 35% room discount on the Le Meridien Bora Bora.

CLICK HERE for all the details and **HERE** to read the new brochure online.

MEANWHILE agents who book any TTC package for their clients before 31 May go into the running to win a trip to Tahiti staying at the Sofitel Moorea la Ora Beach Resort and Sofitel Bora Bora Private Island.

CLICK HERE for details.

United ditches flights

UNITED Airlines has cancelled flights after suffering a 1.5% drop in revenue pax miles and a 1.1 point decline in consolidated load factor for the Mar 2016 period, compared with Mar 2015.

UA has since cancelled its second daily Newark - Brussels flight, scheduled to take flight from 05 May and revoked plans to operate Dreamliner aircraft on the Los Angeles - London Heathrow route daily from 01 Aug-06 Sep.

QF Alice discount

QANTAS is offering 10% off designated domestic flights to and from Alice Springs for those wishing to attend the 30th Anniversary Masters Games.

The deal is available from today until 25 Apr for flights between Australian destinations into Alice Springs: 01 Oct to 15 Oct plus Alice Springs to Australian destinations: 08 Oct to 23 Oct.

Northern Territory Minister for Sport and Recreation Nathan Barrett MLA said the agreement was a great promotion for the Masters Games.

"This is a fantastic opportunity to get in early and book your flights," he said.

The offer can be accessed from www.alicespringsmastersgames.com.au.

Wellington campaign

NEW tourism campaign "It's never just winter when it's in Wellington" launched yesterday, urging people to escape the gloom of winter in New Zealand's colourful capital.

Designed in partnership with creative consultancy Special Ad Service, the campaign has launched on TV, cinema and online and will eventually move into print outdoor placements.

CLICK HERE to see the new TV commercial.

JetBlue A321 arrival

AIRBUS will deliver an A321 designated for New York-based JetBlue Airways, on 25 Apr.

It's the first aircraft built at Airbus' US manufacturing facility.

30 years in the travel business



OWNER of Helloworld Mackay & Mt Pleasant John Cooney is celebrating 30 years in business after jumping on board when he returned home from a holiday with his now-wife, Kerry.

Cooney took on the formerly named Harvey World Travel on 01 Apr 1986 & has seen the business grow from a two to 30 person operation.

"When we first started, what I sold in my first year we now sell in about seven days," he said.

Three years after opening in Mackay, Cooney ventured into Mount Pleasant.

"We just got busier and busier and kept employing people.

"I believe to be successful you really need to understand your customer, listen to them, and give

them the right advice and they'll keep coming back."

Thirty years ago coach touring and "fly drive" holidays were popular with the trend shifting to family bookings, with peace of mind & safety the top priorities.

Europe and America have remained the two largest holiday destinations at Helloworld Mackay and Mt Pleasant, for the last 30 years.

"The internet has brought so many options, that we've found a lot of people have been coming in lately saying 'hey, I'm confused'.

"They want good advice, and that comes from experienced staff that are well trained."

Pictured John Cooney (left) & Steven Boxall, md (right) with the team from helloworld Mackay.

American Airlines

Passenger Sales Assistant - Sydney

American Airlines currently has a great role available to join the Asia Pacific team in Sydney. You will be primarily responsible for providing efficient and effective sales support to the management team, our trade partners and customers.

The successful candidate will possess:

- Travel agency or airline experience
- Proficient in GDS systems – preferably Sabre
- Fares & Ticketing Level 1 & 2 qualification would be advantageous
- Excellent written and verbal communication skills in English
- A passion for providing excellent customer service at all times
- Strong administrative and interpersonal skills

A competitive salary is on offer along with exceptional staff travel benefits.

To apply forward your application and CV to Pacific.HR@aa.com. Only suitable candidates will be accorded an interview.

Applications close Wednesday, 13th April.

VIP Consultants

QBT A member of the Helloworld Group



- Seeking experienced multi-skilled VIP consultants
- Based at our convenient Mascot location – close to transport
- Working with government and corporate VIP clients
- Utilise your second to none customer service and business travel expertise

As a QBT VIP Business Travel Consultant, you will work in a busy professional environment, contributing to a team very passionate about travel and delivering a second to none VIP service.

Each day in this role, you will utilise your specialist technical travel skills to service complex and high service requirements from initial enquiry through to journey return. With each enquiry, you will draw upon your incomparable customer service talents to comfortably and confidently manage our VIP client travel needs.

As a member of the Helloworld Group - working at QBT will provide you the opportunity to be part of Australia's leading integrated travel business. The group encompasses travel brands providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across eight countries.

As a QBT VIP consultant you will join a team that truly believes in delivering an exceptional professional service.

To apply please send your CV to careers@qbt.travel



WhereIsWhere.com?

A NEW "global tourism marketing platform" has launched today which allows end users to access content via a clickable world map.

The site at WhereIsWhere.com is initially debuting to the trade so suppliers such as tourism boards, hotels, attractions, food and beverage outlets and activities operators can upload content prior to a consumer launch slated for mid-2016.

CEO Terence Mak said he believes the platform will transform how the industry engages with travellers, offering a consolidated platform which "represents, showcases and markets the industry in a way that travellers can easily understand".

Between now and Jun registration for industry partners is free, and suppliers can create a click-through to their own website with no fees or commissions payable.

Shanghai training

BOEING has expanded its training capabilities at its Flight Services campus in Shanghai.

The new offerings include a Next-Generation 737 full-flight simulator and 737 maintenance training classroom.

Swiss Roadshow

SWITZERLAND Tourism is extending an exclusive invitation to travel agents and industry partners around Australia and New Zealand to experience its 'Switzerland Travel Experience' 2016 Roadshow this Jun.

Attendance is free simply by registering your details.

Every attendee will go into the draw to win some amazing prizes on the night including a Holiday for two in Switzerland.

CLICK HERE to register.

Northern lights guarantee

HURTIGRUTEN is so confident their guests will see the Northern Lights that they are again offering a "Northern Lights Promise" on their 2016/17 winter season.

The promise is for pax booking the 12-day Classic Round Voyage journey along the Norwegian coast from Bergen to Kirkenes between 01 Oct & 31 Mar.

If the Northern Lights don't occur during the trip, Hurtigruten will send the passengers again the following winter.

CIT product launch

CIT has expanded its Italian Villa Experiences product range with fully serviced luxury villas and rural agriturismo farm stays.

The Italian travel specialists are offering an expanded selection of self-catering villa and apartments across Italy

For more see citvillas.com.

Princess in Adelaide

PRINCESS Cruises will debut cruises from Adelaide on its 2017-18 summer program.

Golden Princess will depart Adelaide on 08 Jan 2018 for a 17-night international cruise to New Zealand with calls to Melbourne, Dunedin, Akaroa, Wellington, Gisborne, Tauranga and Auckland.

Read tomorrow's *Cruise Weekly* for more.

Tempo incentive trip

EVERY Tempo Holidays Switzerland booking will put travel agents in the running to join an agent fam to Switzerland to be held in Jun.

The competition run in conjunction with Switzerland Tourism starts today until 09 May.

France tourism still up

FRANCE'S 2015 tourism figures still rose by 0.9% compared to 2014 despite last year's terrorist attacks in Jan & Nov, according to recent data released by the French Government.

The figures reveal 84.5 million tourists visited France last year.

In the two months after the Nov attacks in Paris where 130 died there was a 15% drop in visits, however, overall visitation for the year still reached record highs.

The largest increase was from Asian tourists with their visitation number growing by 22.7%.

The number of American tourists also increased by 15.2% compared to 2014.

French Foreign Affairs Minister Jean-Marc Ayrault is still aiming to welcome 100m foreign tourists per year in France from 2020.



General Manager, Sales

Helloworld Limited is one of Australia's leading integrated travel businesses, providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across 8 countries.

Located in Mascot, in the Wholesale division of Helloworld Limited, your role will be to develop and drive the sales strategy and to build dynamic and successful relationships with our trade partners. This is an exciting role that will manage the national sales team and implement innovative solutions to represent all of helloworld's wholesale brands.

Helloworld's wholesale brands include Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms, Rail Tickets, Sunlover Holidays and Territory Discoveries.

You will be responsible for:

- developing and implementing the sales strategy to maintain and grow existing opportunities as well as finding new opportunities for the group;
- achieving national sales revenue and profitability targets
- effectively leading the National Sales team to be high performing;
- negotiating major accounts and delivering against targets set;
- representing and managing the companies attendance and activities at conferences and functions thought the year;
- leading the development and implementation of customer loyalty strategies for customers, trade, our preferred partners and suppliers;
- managing projects as required; and
- managing the sales budget.

To be successful in this role you will have:

- demonstrated experience in a national sales management role (travel industry experience desired, but not essential);
- proven relationship management experience;
- excellent communication and presentation skills with a strong customer focus;
- strong business acumen and be commercially savvy;
- strategic agility coupled with a drive for results;
- proven experience in developing and implementing a sales strategy to deliver against, or exceed, targets;
- demonstrated ability to build and lead an effective team;
- a current Australian drivers licence is essential.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business Friday 15 April 2016.



Business Development Manager - Full Time / Sydney Based

Tucan Travel and This Is Africa are currently looking for a dynamic, enthusiastic sales driven professional for NSW.

We are leading worldwide adventure tour operators operating in over 60 countries worldwide. Our Companies are based in Sydney and are still privately owned and managed by the original owners.

You will be a positive and professional individual who constantly strives to achieve.

As the idea applicant you will have:

- Extensive knowledge of the retail and wholesale travel industry
- Excellent communication and presentation skills
- The ability to plan and initiate your own daily work pattern as much of the day is spend visiting travel agents independently
- Exceptional customer service ethic
- A high degree of self management and self motivation
- Smart personal presentation and grooming
- Must be prepared to travel interstate

To apply for this position please send your CV and a list of countries that you have travelled to todd@tucantravel.com



Brochures

WELCOME to Brochures of the Week, *Travel Daily's* Monday feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Crooked Compass - 2016/17

This year's Crooked Compass brochure features 32 small group adventures. Highlights include trekking the Alborz Mountains in Iran, exploring the lost world of the three Guyana's and a range of India festival tours. For those wanting a little more flexibility and customisation, there's the Tours by Design offering.



Rail Plus - Canada Sales Manual 2016/17

The new manual combines info on Canada's rail journeys with details on a range of non-rail land-based products, including sightseeing experiences and FIT holiday packages. New to 2016 is a number of nature-based experiences on the list of 20 unmissable Canadian activities, such as a visit to Knight Inlet in British Columbia, where guests can get up close to grizzly bears while staying on a floating lodge accessed via float plane from Campbell River



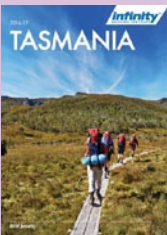
Abercrombie & Kent - Australia, NZ & PNG 2016

A&K's latest brochure has several new luxury itineraries in New Zealand including fly fishing at Huka Lodge, the TranzAlpine Railway, a Milford Sound cruise and a stay at remote Minaret Station. Another highlight is a biking holiday in the Barossa Valley with accommodation at The Louise, golfing at Barnbogle in Tasmania and a trip across the country on the Indian Pacific. There is also a hosted journey to the Goroka Festival in PNG and an adventure in the Top End.



Scenic - Pre-Release Canada, Alaska & USA 2017

Scenic has unveiled its Pre-Release Canada, Alaska & USA brochure for the 2017 season, with the best prices available inside. Highlights include the 18-day The Canadian Rockies and Alaskan Cruise, which travels from Victoria to Vancouver with a trip aboard VIA Rail's The Canadian and a seven-night voyage aboard *ms Nieuw Amsterdam*.



Infinity Holidays - Tasmania 2016/17

Seven self-drive itineraries are scattered throughout Infinity Holiday's new brochure, including the 12-day Coast to Coast Loop, seven-day Northern Delights and six-day The Best of the South. New extended tours such as the six-day Tasmania in Circle, five-day Icons of Tasmania and seven-day Tassie's Wilderness Icons have made their way in. Tahune Airwalk & the Derwent River Cruise are among five new day tours.



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TOSP event regos

REGISTRATION for the agent training Treasures of the South Pacific events in Melbourne and Hobart will close tomorrow.

The events will be held in Melbourne on 26 Apr and Hobart on 27 Apr and will market the Cook Islands, New Caledonia, Norfolk Island, Papua New Guinea, Samoa, Solomon Islands, Tahiti and Vanuatu.

For more information, or to register, visit www.tosp.com.au.

Port Douglas upgrade

SHERATON Mirage Port Douglas Resort has completed phase one of its \$40 million renovation and 196 refurbished rooms are now open for bookings.

The refurb has seen 41 Lagoon Edge rooms and 12 Lagoon Edge Studio Suites introduced.

The final phase will see the remaining 98 rooms redone, along with the lobby, a new lobby cafe bar and lounge and restaurant by Jun.

The Gap \$6.1m renos

THE Gap and Natural Bridge in Torndirrup National Park, on WA's South Coast has opened following \$6.1 million facility upgrades.

The redevelopment features two lookouts, one of which extends 10m out from the cliff face and looks out to West Cape Howe, along with connecting paths, a picnic area, interpretive signage and a car park.

Turkey DFAT warning

SMARTTRAVELLER has advised Aussies to exercise heightened caution in Turkey's tourist areas and be vigilant to their personal safety & surroundings due to the high threat of terrorist attacks.

The US Embassy in Ankara has indicated there are credible threats to public squares and docks in Istanbul and Antalya.

DFAT recommends Australians reconsider their need to travel to Ankara and Istanbul.

Hampton Stillwater

HILTON has opened Hampton Inn & Suites by Hilton Stillwater West in Stillwater, Oklahoma.

The 88-room hotel offers free Wi-Fi, a 24-hour business center, an outdoor pool, a 74m² meeting space and a gym.

Monday 11th Apr 2016

US reject min seat size

THE US Senate has rejected a proposal which would have prevented airlines from further reducing the size, width, padding, and pitch of seats, legroom and the width of aisles.

Skift is reporting the amendment would have required the Federal Aviation Administration to set standards for the minimum amount of space airlines must provide passengers and airlines would have had to post the size of their seats on their websites.

Perisher upgrade

PERISHER Ski Resort has revealed plans to rehabilitate along the edge of Perisher Creek & install an interpretive trail adjacent to the Skitube Terminal.



Round 7 Winner

Congratulations

JUSTIN THOMAS

from Jetstar

Justin is the top point scorer for Round 7 of Travel Daily's Super Rugby footy tipping competition.

He has won a double pass to Taronga Zoo, from Taronga Zoo.



TARONGA
ZOO
SYDNEY



Major prize for the 2016 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**. Emirates has 77 flights per week to DXB.

NSW permit: LTR5/16/01375; ACT permit: TP 16/00389

New TV series in NT

THE NT will be showcased in a new three-episode series with celebrity chef, Sara La Fountain. Filming of 'Sara's Australia Unveiled' kicked off last week and is anticipated to reach a global television audience of 1.4 billion across 145 countries. The crew has visited Alice Springs, Ooraminna Station and Darwin Seafood Market and the series will also cover Kakadu National Park and a Heli Pub Crawl and Goat Island.

Le Club status points

ACCORHOTELS has tweaked its Le Club loyalty program and will introduce 'status points' in 2017. Status points will be earned alongside Reward points, but won't be able to be swapped for discounts or transferred to airline frequent flyer partners. Instead, they will determine a guest's level within the program - Classic, Silver, Gold or Platinum. Some activities will no longer earn points which contribute towards a guest's status, so the qualification rates will be lowered from 2017. For more, see accorhotels.com.

SQ's new biz seats

SINGAPORE Airlines has chosen Stelia Aerospace to design and supply Business class seats for the 787-10 and the A350-900s set to be deployed on regional routes from 2018. The seats will include "new materials and technologies".

DNSW appoints bdm

DESTINATION NSW has named Nerissa Li as Business Development Manager - Northern China in the DNSW new Beijing office. Li has a background in tourism and partnership marketing and will work with DNSW's airline, wholesaler, retail and online travel agent partners to increase visitation to Sydney and NSW.

Garuda ups baggage

GARUDA Indonesia has introduced an additional free baggage allowance for sporting equipment on flights in the Garuda Indonesia network. Pax may now check in an additional 23kg of sporting equipment or 30kg for a bicycle.

Free hotel brekkie

QANTAS Hotels is throwing in a full free breakfast for two for bookings and double Qantas Points at select hotels until 15 Apr - see hotel.qantas.com.au.

Egencia appreciation!



EGENCIA'S Sydney office celebrated the company's global Client Appreciation Week with an event last Thu sponsored by American Airlines. The business travel arm of Expedia welcomed 65 clients and partners to thank them for their ongoing business.

Egencia's interim managing director Jacqui Timmins drew a lucky door prize including return AA tickets to Los Angeles along with a \$500 Egencia private travel voucher. Timmins is pictured with the lucky winner and AA gm of Australia & NZ sales, Simon Dodd.

AFL
Round 3 Winner
Congratulations
DAVID FAZAKERLEY
from Flight Centre

David is the top point scorer for Round 3 of Travel Daily's AFL footy tipping competition. He's won a Joby GripTight micro stand from Crooked Compass.

Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTF5/16/01374; ACT permit TP 16/00359

WIN A KIMBERLEY 4WD ADVENTURE WITH APT

Explore the magnificent and mystical Kimberley across 20 days with this month's exciting **Travel Daily** competition, brought to you in partnership with Australia's award-winning travel operator **APT**. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure. The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016. Send your answers to: APTcomp@traveldaily.com.au

Q7. What is the name of APT's own expedition ship that cruises the Kimberley Coast?
HINT: CLICK HERE and see p77



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*** NEW ROLE * GLOBAL TMC – FINANCE GURU
FINANCE MANAGER**

MELBOURNE – SALARY PACKAGE TO \$80K (DOE)

Working for this leading travel company you will be able to confidently understand and use financial accounting systems maintaining accurate record keeping and all financial matters revolving across the business. With no direct reports you will be able to focus on providing ongoing support to the company's management teams and identify areas of improvement for the business. Enquire today and join this leading travel company today.

HIGH BASE PLUS UNCAPPED BONUSES

**CORPORATE TRAVEL – SALES MANAGER
SYDNEY – \$100k PLUS PLUS**

Are you working in a sales role but on a low base? Want to have security of a high base salary plus a very strong commission structure? If you consider yourself a consummate professional in Sales preferably with TMC sales, we have a prestigious new role available now with one of the most dynamic TMCs in the business. Targeting the SME space, you must be driven by winning new business and achieving targets. OTE Over \$100k in first year.

NEW ROLES IN ACCOUNT MANAGEMENT

**CORPORATE ACCOUNT MANAGER X 4 – VARIOUS TMC'S
SYDNEY- EXECUTIVE SALARY PACKAGE**

We have 4 new positions available in Account Management, so if you have been considering a move, this is a great time to be looking. From various sized TMC's including Global and national, clients ranging from VIP to media and entertainment. Remuneration for these roles is extremely competitive all with great bonuses or incentives. If you are currently in an Account Management role looking for that next step or change, call today.

IT'S A NUMBERS GAME

**AREA REVENUE MANAGER
CHRISTCHURCH – SALARY PKG \$80-\$85K**

Take your career to the next level and join this industry leader as Area Rev. Mgr. Work closely with GM's, Sales & Marketing teams to implement revenue management processes, forecasting, channel management, budgeting, competitor analysis & management reporting to achieve revenue goals. Great salary + bonus on offer. Prev. experience in a similar role a must along with strong communication & organisational skills.

LOVE THE THRILL OF THE HUNT?

CORPORATE TRAVEL BDM

BRISBANE – SALARY PACKAGE \$90K- \$100K OTE

Know how to target new business? With your winning ability to develop pipelines, deliver pitches, negotiate deals and win new business you will be well rewarded within this leading corporate travel agency. Representing a well-known brand in the market you will be proud to be part of this growing team, showing off your sales skills to close the deal and getting new clients to sign on the dotted line. Strong salary pkg + benefits on offer.

*** NEW ROLE * LEADING TOUR COMPANY
SALES MANAGER**

MELBOURNE – SALARY PKG \$85K + CAR ALLOW + COMMS

Looking after the Western Victoria market, you will be responsible for developing strategies to increase sales, growing sales revenue & building strong ongoing relationships with key clients. Representing a premium product, impeccable presentation skills together solid experience as a Sales Manager in the VIC market is essential. With an inner city office to base yourself, you will be thrilled with the benefits on offer here.

THE THRILL OF THE KILL

CORPORATE BDM

MELBOURNE – GUARANTEED SALARY \$70K+ (OTE)

Continuously seeing growth in their corporate travel arm, this global travel company is seeking a motivated business development manager with account management experience to join their progressive team. You will identify and secure new SME business through proactive sales activity and create, develop and maintain strong relationships. This is your chance to showcase your skills and move to a leading travel company.

LEAD THE ELITE

**VIP CORPORATE TEAM LEADER
SYDNEY – EXECUTIVE SALARY**

This TMC with a brand new fresh approach are looking for a VIP team leader to lead a brand new team based in Sydney. You will have involvement in establishing this team of highly skilled corporate consultants. You will be responsible for ensuring work flow is distributed and completed within a set time, coaching and training consultants, dealing with any client queries. You will have had experience leading a team within a TMC, please call for more details.

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