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Qantas spreads family love

Tuesday 12th April 2016

QANTAS today announced a range of changes to its frequent flyer program, enabling travellers to have a "parental pause" on their membership to retain status while they take time out to raise children

The new Status Hold initiative is applicable for Silver. Gold and Platinum members of the program, allowing them to retain their level for up to 18 months even if they aren't earning the number of Status Credits usually required to stay in that tier.

Members wanting to access the new benefit must provide evidence that they are taking at least six consecutive months off paid employment to spend time with their family, with provision

Hol Inn Express open

AUSTRALIA'S first Holiday Inn Express hotel (TD 31 Mar) welcomed guests today, with the Macquarie Park Sydney property offering all inclusive rates with free wi-fi and breakfast.

The hotel is offering an opening special rate of \$146 per night on weekends, valid to 31 Oct.

for parents of new babies, foster parents and parents who adopt.

Members are able to apply for Status Hold twice during a five year period, and retain their existing privileges including lounge access, bonus points and preferred seating while on hold.

Qantas Lovalty ceo Lesley Grant said the initiative was about rewarding loyalty, with other changes including the opportunity for members to make an unlimited number of points transfers to family members, of up to 600,000 QF points annually.

Previously family transfers were restricted to a maximum of 400,000 points a year and only up to 100,000 points at a time.

Completing the circle of life, Qantas is also allowing the new family members to join its frequent flyer program for free.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: (*click*)

- inPlace Recruitment Travel Trade Recruitment
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Egypt tourism plan launch

OFFICIALS in Egypt have launched a major push to revive the country's languishing tourism sector, with a plan announced by newly appointed Egyptian Minister of Tourism Yehia Rashed.

The so-called '6x6 Tourism Impact Plan' is targeting "real and impactful results within six months," with the previously strong industry decimated by ongoing political unrest and security concerns since 2011.

"My one and only goal is to bring huge numbers of tourists back to Egypt," he said.

Hertz profit warning

HERTZ overnight issued a business update, warning that due to excess industry capacity it now expects its full year 2016 US car rental revenue and earnings to be lower than previously expected.

The company said it's seen intense pricing pressure in the first quarter of 2016, "however we believe that industry capacity will likely moderate as seasonal demand improves," said ceo John Tague. "To do this we need concerted action and partnership with Egyptian and international tourism stakeholders."

The six themes of the plan include working with international tourism partners to restore success; collaboration with EgyptAir to develop new destinations and also support charter and LCC airlines in bringing more tourists to Egypt; innovation in infrastructure; upgrading product and service levels; attracting international investment; and the development of sustainable eco-friendly tourism product.

Minister Rashed said he was ambitious for the sector, adding "I want to see positive action and for that action to have an immediate impact.

"This is the start of an exciting time and opportunity for Egyptian tourism...this will return Egypt to being one of the most sought after places to visit in the world."

Rashed's optimistic vision would see the country attract 12 million tourists next year - approaching the 14.7m level achieved in 2010.



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Tuesday 12th April 2016





NEW! Star Cruises Industry Rates. Valid for sales until further notice. 2 Nights inside cabin from \$287* pp. *Conditions apply.

CLICK HERE for further details

IATA predicts fares will drop

THE International Air Transport Association is forecasting further declines in airfares, as lower oil prices feed through and fuel hedging contracts unwind.

According to the most recent IATA Airlines Financial Monitor issued overnight, exchange rateadjusted fares fell by 6.2% yearon-year in Jan.

Crude oil prices lifted slightly in Mar, although the market currently expects them to stay below US\$50 per barrel until late 2019, IATA said.

Recent financial results from carriers across the globe have confirmed a strong 2015, with North American airlines performing particularly well with an aggregate operating margin of 15%, the report says.

In the Asia Pacific region,

UA adds HOU-LAX 787

UNITED Airlines will operate its new 787-9 aircraft on domestic US West Coast routes from Aug, with planned flights between Houston and both Los Angeles and San Francisco, according to agent GDS screen schedules. margins across 30 carriers averaged at 9.5% for the fourth quarter of last year.

Globally demand for air travel is rising, with annual growth in global passenger traffic accelerating to 8.6% and airlines have reacted by adding capacity cautiously, IATA said, with loads slipping in recent months "which will require monitoring".

Luxperience awards

THE Luxperience show has opened applications for its 2016 awards which aim to recognise excellence in the development and promotion of luxury travel industry products.

This year new categories are being introduced under the Events by Luxperience banner: "MICE Buyer of the Year" and "MICE Supplier of the Year".

There is also a new "Best Suite or Customised Space" award to be judged during the show which takes place 18-21 Sep in Sydney. Entries for the Luxperience

Awards for 2016 can be submitted by 25 Jul online at www.luxperience.com.au.

EY turnaround hailed

THE crew of an Etihad Airways flight departing Manchester in the UK has been praised after aborting a take off so a couple on board could farewell their dying grandson.

The couple had just boarded the flight to Australia via Abu Dhabi when they received a text message saying their grandson had been admitted to hospital.

They managed to attract the attention of cabin crew, and the pilots turned the plane around and taxied back to the terminal where they were allowed to disembark and had their luggage offloaded.

The couple made it in time to see their grandson who sadly died the next day from an undisclosed condition.

Their trip had been organised by travel agent Becky Stephenson, a UK member of the Travel Counsellors network based in Bradford, UK.

Stephenson said she was amazed at Etihad, adding "never in the 25 years I have been in travel have I ever heard of an airline going above and beyond with their customer service like this".



PEOPLE will be just dying to visit a new attraction in China which offers attendees the opportunity to be "virtually cremated".

The "4D Death Experience" has three stages, with the first being a game where the loser is "killed" by other participants.

They then get to write down their final words prior to lying on a conveyor belt on which they pass through a virtual furnace (**pictured** below).

Finally they are "reborn" via a latex tube which aims to evoke a human womb.

It costs about \$100 to take part, with the ride's founder saying he researched the experience by putting himself through a real cremating furnace with the flames off.





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Tuesday 12th April 2016

Spicers Peak joins Relais & Châteaux

INTERNATIONAL hospitality association Relais & Châteaux has announced that the Turner family-owned Spicers Peak Lodge is its newest Australian member.

Spicers Peak Lodge, located on a mountaintop in Qld's Scenic Rim, joins other Australian R&C members including Jonah's, Tetsuya's, Guillaume & Rockpool in Sydney as well as Hentley Farm Restaurant and The Louise luxury retreat in SA's Barossa Valley.

Relais & Châteaux now boasts a collection of more than 540 of the world's top rated luxury boutique hotels and restaurants.

Mega famil reminder

AIR New Zealand is reminding agents this week is the last week to log your Air NZ bookings to the USA, for a chance to secure a spot on the #tasteUSA MegaFam. See tasteusamegafam.com.

product offerings in Switzerland to now include a range of new Swiss holiday experiences aimed

CIT Best of Europe

CIT Holidays has expanded its

at independent travellers. Brochure highlights include: scenic railway journeys, Swiss city stays and self drive tours.

CIT head of product Alisa Feillafe commented "whether you travel by car, train or by foot, or even cycling, you must experience the distinctive style of this European alpine treasure."

CLICK HERE to view CIT's latest brochure.

Subcontinent stuff-up

TRAVEL Daily almost caused a major geopolitical incident yesterday when we mistakenly said that Lahore was in India, not Pakistan in a story about a new Malindo Air route.

Thanks to the scores of outraged readers who were quick to point out our inexcusable blunder.



Outbound set for rebound?

RECENT travel industry data appears to be pointing to a "bottoming in outbound holiday travel growth," according to an update issued this morning by John O'Shea, travel & tourism analyst at Bell Potter Securities.

He said while there had been a slowing in outbound over the last 12-18 months, this can be viewed as a correction in a longterm structural shift to offshore holidays underpinned by age demographics, attractive airfares and other factors.

Although the data is pointing to a rebound "we remain cautious on the short term outlook given the uncertain consumer environment," he told **TD** today.

O'Shea says domestic holiday travel by Australian residents is experiencing a long overdue improvement, particularly in key destinations such as Cairns, the Gold Coast and Sunshine Coast. The outlook for domestic hotels remains solid, with a lack of new supply in the key Sydney and Melbourne markets, while the inbound segment is also expected to remain strong, particularly for visitors sourced from Asia.

However domestic corporate travel is likely to see continuing subdued levels of activity, while airfares are likely to be "flat to negative," O'Shea said, with market share gains seen as critical in the current environment.

Hamilton Island sale

VIRGIN Australia has partnered with Hamilton Island in Qld's Whitsundays to offer a range of luxury accommodation packages combined with return business class fares.

Offers include four nights at Qualia from \$5,599 ex SYD, with deals also available at the Beach Club and Yacht Club Villas.





Perth Airport CEO

KEVIN Brown has been named as Chief Executive Officer, Perth Airport by the The Board of Perth Airport and will take up the role on 18 Jul.

Brown is currently the ceo, North Queensland Airports and prior to that spent nine years with the British Airport Authority, most recently as md, Edinburgh International Airport.

Anguilla aqua park

ANGUILLA has a new familyfriendly attraction with the opening of Aqua Park, the largest inflatable water park of its kind in the Caribbean.

Aqua Park is 30x30m in size and consists of interconnected trampolines, slides, and climbing structures.

The attraction will be open 365 days a year from 10am-6pm for children aged six and up.

Daily rates are \$50 for visitors and half days are \$40.

For more information, head to www.anguillawatersports.com.

Tassie-Fujian program

The Fujian Provincial Tourism Bureau and Tasmanian Department of State Growth have signed a Fujian-Tasmania Tourism Exchange MOU to further boost tourism arrivals.

The MOU will facilitate an exchange program for a tourism professional to visit Tasmania for up to six weeks and a Tasmanian making a return visit to Fujian for a short period.

The Tourism Industry Council of Tasmania will co-ordinate the exchange program.

MEANWHILE, the latest Tourism Info Monitor survey figures for Oct-Dec 2015 found 90% of people who visited Tasmania in the past 12 months ranked it as the most appealing holiday destination in Australia and New Zealand.

See tourismtasmania.com.au.

Stoke Travel in Ibiza

STOKE Travel will return to Ibiza between Jun-Sep for the second year, with the Ibiza Beach Camp in Es Canar.

Located 20km from Ibiza Town, the campsite offers a cheaper accommodation offering & is the only camping option on the island which includes all camping equipment - see stoketravel.com.

BA shows agents around



SIX CT Partner agents recently explored Singapore, London and Milan courtesy of British Airways and Mandarin Oriental Hotel Group.

Highlights included a visit to the Gardens by the Bay in Singapore, a walking tour of London taking in Buckingham Palace, Westminster, the Southbank and ending at Borough Markets & a walking tour of Milan hosted by I.C. Bellagio.

The agents travelled comfortably with British Airways' Club World, staying at Mandarin Oriental, Singapore, Mandarin Oriental Hyde Park and London and Mandarin Oriental, Milan.

Pictured in Milan are: Anne

Gillett, British Airways; Lee Parkinson, Egencia; Monica Bosisio, I.C. Bellagio; Ron Prophet, TravelManagers; Pina Azzaro, Executive Edge Travel & Events; Jacqui Mudaliar, TravelEdge; Peter Hession, Mandarin Oriental Hotel Group; Louise Erratt, World Travel Professionals and Hayley Serebro, FBI Travel.

Oakwood Brisbane

THE first Oakwood-branded building, Oakwood Apartments Brisbane has opened.

The 162-room building is located between Brisbane's CBD and Fortitude Valley.

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*Prices are per person twin share and are correct at 30 March 2016 but may change depending on surcharges, fees, taxes and/or currency changes. See website for more details.



Round 6 Winner

Congratulations

KEVIN MASON

from Albion Park Travel

Kevin is the top point scorer for Round 6 of Travel Daily's NRL footy tipping competition. He's won a \$100 hamper from Trafalgar Tours.

TRAFALGAR

see the world from the inside



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

Sabre at the Hong Kong sevens



TECH providers, Sabre, touched down in Hong Kong over the weekend to experience the Hong Kong Rugby Sevens event from the stands.

Members of the Sabre Travel Network congregated with industry leaders from around the region, and participated in a halfday business forum discussing key issues and opportunities facing the corporate travel industry.

All Blacks Sevens' head coach, Sir Gordan Tietjens, shared training techniques & stories of mental toughness with attendees; whilst Sabre senior vp Roshan Mendis discussed the group's offerings for the Asia Pac region. **Pictured** above at the Hong Kong Sevens event from left are: Nicholas Sutherland, co-founder, CT Connections; Mark Spadden, head of Sabre Labs, Sabre and Gary Reichenberg, co-founder of CT Connections.

Holloway acquisition

HOLLOWAY Lodging Corporation has acquired the Westmark Hotel in Whitehorse, Canada for \$9.8 million.

The 180-room property offers a restaurant, lounge and 650m² of function space.

The acquisition is the second property Holloway has bought in the Whitehorse region.



Discover Asia upgrade

DISCOVER Asia, an off-shoot of McLachlan Tours, has relaunched its website following an upgrade.

The new site promises "enhanced useability", streamlining the process for trade partners and agents to plan and book Asian tours online.

Featured countries by Discover Asia include: Bhutan, Borneo, Myanmar, Nepal, Sri Lanka, India, Laos, Taiwan, Japan, China, Vietnam, Korea, Malaysia, Thailand, Hong Kong and Cambodia.

Visit discoverasia.com.au.

Bahamas travel deal

BOOK a minimum four-night stay at one of Nassau Paradise Island's participating hotels by 31 May and receive \$250 Instant Savings on air-inclusive packages.

Participating hotels include: Atlantis, Paradise Island; British Colonial Hilton, Nassau; Comfort Suites, Paradise Island & more.

The travel period spans 11 Apr through to 20 Dec, 2016. **CLICK HERE** for more info.



Oakwood Apartments Brisbane NOW OPEN. \$130* per night in April. Studio, 1 and 2 bedroom apartments.

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Qatar boosts JNB

QATAR Airways is lifting capacity on flights between Doha and Johannesburg, with larger 777-300ER aircraft to be used on seven of the carrier's weekly frequencies on the route.

The 412-seat planes will be used for the daily QR1363/1364 service with the remaining three flights continuing to be served using a 787-8 Dreamliner.

Premium Sports Tours Sri Lanka trip

PREMIUM Sports Tours has just released an itinerary which will take Australians to Sri Lanka for the cricket test series between the countries later this year - the first such tour since 2011.

The 24 Jul-08 Aug 2016 departure will see participants able to watch the matches from fully catered hospitality facilities, with the trip escorted by former Australian player Ray Bright.

More details including pre and post add-ons in Singapore & the Maldives at sporttours.com.au.

Shannon shows her Global Rail Style

SHANNON Styles from Flight Centre **Townsville Fairfield** Waters has beaten more than 800 of her fellow agents from across Australia to be named the smartest rail expert in the country for 2016.

Styles and the other participants completed the ten training modules in the Rail Plus Global Rail Expert program, with some serious swotting prior to taking the exam. The reward for her

Europe flying Qatar Airways along with a Eurail pass, both of which she

plans to use in early 2017.

For the first time in its history, this year the Rail Plus Global Rail Expert program was open to every travel consultant in Australia and New Zealand, providing training on Amtrak, VIA Rail, Rocky Mountaineer, Qatar, Swiss Travel System, Eurail, France-Spain high speed rail, the France Rail Pass and TGV. The top three graduates were

chosen based on the number of



correctly answered questions and the overall time taken to complete the course.

Runners up this year included Clair Scolver - also from Flight Centre Townsville Fairfield Waters - who took home a \$750 Coles Group and Myer gift card, and Anthony Hoang from Escape Travel Highpoint who was rewarded with a \$250 gift card.

Shannon is pictured with Qld Rail Plus account manager Larry Burrows.



WELCOME to Money, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.76

CRUDE oil prices have risen 7.6% over the last two days, with the surge said to be contributing to ongoing strength in the commodity-led Aussie dollar.

The Australian currency was higher against the Euro and the US greenback, but remained flat versus the British pound.

Key concerns in money markets include the potential for a "Brexit" from the European common currency, with a referendum in the UK set to take place on 23 Jun and campaigning kicking off this month.

The issue has seen the Australian dollar up 8% against the pound so far this year. Wholesale rates this morning:

US	\$0.757
UK	£0.532
NZ	\$1.100
Euro	€o.666
Japan	¥81.71
Thailand	ß26.37
China	¥4.519
South Africa	R11.086
Canada	\$0.973
Crude oil	US\$40.36





AFTA update

From AFTA's chief executive, Jayson Westbury



So we move into the next important phase of the NTIA 2016 with voting closed and finalists to be announced in the next two weeks.

We have received more nominees than ever before across all our categories which is terrific to see. This year we had over 3,600 votes cast from both

suppliers and agents which is up some 600 votes on last year. This level of interest and support continues to show just how

interesting the NTIA has become to so many within the travel industry across the country.

An important date for would-be finalists or those thinking about next year already is Wed 04 May at 11am (SYD time).

AFTA will be holding a webinar hosted by Chief Judge Bob Lunnon who will give some important and interesting insights into how to give a winning presentation to the judges for those who will have to face off with the panel this year.

Details on how to register for the webinar will be published in *Travel Daily* when finalists are announced.

We have assembled an extensive list of judges for this year's process -12 in total - which includes the judging of best wholesaler and best tour operator both domestic and international for the first time, so note-toself if you are in that category for the webinar.

The NTIA continues to go from strength to strength with the gala event set for Sat 16 Jul in Sydney once again, but for the last time at the Dockside Pavilion.

Plans are already in place for the event to move to the new Sydney International Convention Centre in 2017.

To all the nominees now awaiting the important email or phone call from AFTA to confirm finalist status, good luck and I can't wait to see how the results play out over the coming months.

AF pilot proposal

Zym Travel excused

AIR France has proposed new cost-cutting measures to pilots' unions which could result in increased flying hours but with added flexibility, in return for a share of productivity gains.

"The cost per hour of flying falls, this is necessary for the company to be competitive, but this is done in the context of more flying hours so no one loses out" said AF boss, Frederic Gagey.

The proposed move allows the carrier to better compete with Gulf Airlines and budget European carriers.

Unions have until 02 May to respond, with AF also proposing an intake of 600 pilots by 2020.

Prosecutors have tendered no evidence and dropped a case against travel agent Zeljka Loncar of Zym Travel.

Loncar was charged with "dishonest dealing with documents" and indicated she would plead not guilty last year (*TD* 19 Oct).

The Advertiser is reporting Loncar was excused from appearing in the Port Adelaide Magistrates Court on Mon.

The agent allegedly cancelled travellers' tickets and claimed the refunded monies (*TD* 10 Aug), with some outlets reporting as much as \$100,000 could be missing.



Hilton Louisville debut

HILTON has this week debuted its newest hotel, the dualbranded Hampton Inn by Hilton Louisville and Home2 Suites.

Both properties are located at the same address and have two distinct lobbies and dining areas for their respective guests.

Hampton Inn offers free wi-fi, a 24-hour business centre and a gym; whilst Home2 Suites features complimentary internet and inviting community spaces.

Rail Plus AMTRAK live

RAIL Plus has now received live connectivity to Amtrak's inventory via its website, giving agents the ability to search, book and ticket Amtrak's North American services 24/7.

Check out the new product offerings by **CLICKING HERE**.



HX resumes HKG-NRT

HONG Kong Airlines will restart its Hong Kong - Tokyo Narita service, according to local GDS displays, following a 3.5 year pause on the route.

Beginning Jul this year, services will operate twice daily using an A330-300 aircraft.

MEANWHILE low-cost carrier, Hong Kong Express, has announced it will also boost services to Toyko from Hong Kong for its winter 2016/17 season, with the introduction of a third daily HKG-NRT service, which is due to commence 30 Oct.



General Manager, Sales

Helloworld Limited is one of Australia's leading integrated travel businesses, providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across 8 countries.

Located in Mascot, in the Wholesale division of Helloworld Limited, your role will be to develop and drive the sales strategy and to build dynamic and successful relationships with our trade partners. This is an exciting role that will manage the national sales team and implement innovative solutions to represent all of helloworld's wholesale brands.

Helloworld's wholesale brands include Qantas Holidays, Viva! Holidays, The Cruise Team, ReadyRooms, Rail Tickets, Sunlover Holidays and Territory Discoveries.

You will be responsible for:

- developing and implementing the sales strategy to maintain and grow existing opportunities as well as finding new opportunities for the group;
- achieving national sales revenue and profitability targets
- effectively leading the National Sales team to be high performing;
- negotiating major accounts and delivering against targets set;
- representing and managing the companies attendance and activities at conferences and functions thought the year;
- leading the development and implementation of customer loyalty
- strategies for customers, trade, our preferred partners and suppliers;
- managing projects as required; and
- managing the sales budget.

To be successful in this role you will have:

- demonstrated experience in a national sales management role (travel industry experience desired, but not essential);
- proven relationship management experience;
- excellent communication and presentation skills with a strong customer focus;
- strong business acumen and be commercially savvy;
- strategic agility coupled with a drive for results;
- proven experience in developing and implementing a sales strategy to deliver against, or exceed, targets;
- · demonstrated ability to build and lead an effective team;
- a current Australian drivers licence is essential.

If you are interested in applying for this role, please send your resume to careers@helloworld.com.au by close of business Friday 15 April 2016.



Explore the magnificent and mystical Kimberley across 20 days with this month's exciting Travel Daily competition, brought to you in partnership with Australia's award-winning travel operator APT. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016.

Send your answers to: APTcomp@traveldaily.com.au

Q8. APT has just the right amount of Zodiacs on the MS Caledonian Sky to take everyone on and off the ship at the same time, thus avoiding queues or waiting around for shore excursions. How many Zodiacs are there? HINT: CLICK HERE and see p77



Minor Hotels India

MINOR Hotels Group will open Oaks Bodhgaya in the state of Bihar in India in Q4 this year.

The first phase will have 78 keys, a restaurant, conference hall, terrace with a meditation area & landscaped gardens & the second phase, which is under development will add 60 rooms.

EW & 4U new routes

EUROWINGS and Germanwings is set to introduce a number of new routes to the Canary Islands. From 31 Oct, EW will operate a weekly HAM-FUE flight.

Beginning 01 Nov, EW will fly DUS-FUE and HAM-TFS on Tue and Sat and from 02 Nov from Dus-ACE & DUS-TFS twice weekly.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

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Marco Polo discounts

BOOK a stay at any of Marco Polo's three hotels in Hong Kong and receive specials across 124 outlets at Harbour City by presenting your room card.



EY A380 fleet recognised



ETIHAD Airways has been recognised by aircraft manufacturer Airbus, awarding the UAE airline for the best "Operational Reliability Performance" since A380 services first commenced a year ago.

Between Jan and Dec last year, EY recorded 99.8% operational reliability - the highest level ever observed by an airline in its inaugural year of A380 operations.

"This stellar performance is a result of the sheer hard work

and commitment to excellence of our engineering teams," commented Jeff Wilkinson, senior vp technical, Etihad Airways.

"The success with the A380's entry into service sets a new standard in excellence that we are striving to repeat with the introduction of the A350 to the EY fleet in early 2018.

Pictured above presenting the award is Airbus head of customer service, Didier Lux (left) and EY senior vp technical, Jeff Wilkinson.

Associate Specialist, Customer Operations Support - Team Leader (Job Number R-34372)

An exciting opportunity is available within our contact centre for an experienced Travel Contact Centre, Team Leader, Your role will be to assist leading the contact centre consultants, maximise revenue and travel redemptions. The ideal candidate will have wholesale/retail contact centre management experience within the travel industry, exceptional written and verbal communication skills, able to work autonomously and experience in managing people. Experience with Calypso (native), Amadeus/Galileo, airfares and customer service essential.

Service Centre Representative, Wholesale Travel Consultant (Job Number R-34547)

As part of the wholesale team, your role will be to offer superior service to both inbound and outbound sales across all Pinpoint lines of the travel business. Responsibilities will include processing of customer requests efficiently and professionally with exceptional customer service. The ideal applicant will have current experience working with Calypso (native). Amadeus, Worldwide destination knowledge and enjoy being part of a team,

To apply for the available positions visit our careers site and search for the job number www.mastercard.us/en-us/about-mastercard/careers.html

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Pharmacy

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inPlace supporting Purple Day for Epilepsy

Click HERE to read Ben's story



2x Business Development Manager Sydney Inner West location Salary from \$70K + super + incentives

This well established management company represents some of the worlds greatest disruptors, innovators and thought leaders along with celebrity speakers and subject matter experts. Due to expansion they are seeking two BDM's to work with the speakers aliging them with opportunities and with the clients to connect them to suitable speakers for their events. Sales events exp req.

Unique BDM role

Widely recognised

Call Ben or click here



Event Manager Sydney Inner West location Salary from \$70K + super

Unique Events company handling corporate conferences Australia wide. With a strong Pharmaceutical clientele this agency seeks an experienced Senior Event Coordinator or Event Manager to manage a busy event calendar. Minimum 3 years experience with conference management, EventsPro & dealings with Pharmaceutical clients are highly desirable.

Unique brand

Travel required

Call Ben or click here

Senior Corporate Travel Consultant

Melbourne, **Salary from \$55K-70K + super** Working with a unique blend of Corporate & Entertainment clientele arranging both domestic & international itineraries. Multiple offices around the country offering diversity. Exp in corporate with entertainment/ music an advantage.

Email Ben or click here

Twitter: @inplacejobs www.inplacerecruitment com.au

Client Services Manager

Sydney Macquarie Park 3 month contact with view to perm

Large global corporate brand with their head office based at Macquarie Park is looking for a strong manager to oversee the corporate front & back of house including; concierge & reception teams, functions & events teams. Duties include maintaining & developing consistently high service levels across the site. A mgt position within a 5 start hotel would be an ideal background.

• Global corporate Co. • Excellent work culture

Call Peter or click here

Leisure Travel Consultant

Lower Blue Mountains location Competitive salary on offer

Want to work in a tranquil mountain setting close to the station in the iconic Blue Mountains? Then look no further! Our client has an excellent reputation and offers a great salary with a peaceful working environment and the opportunity to participate in famils with a paid famil allowance! Strong product knowledge both domestic & international with cruise exp required. Tramada an adv.

• Work close to home • Monday to Friday only!

Call Sandra or click here

Travel Product Loader

Sydney Fringe, Contract positions Established & progressive travel company needs product loaders with excellent knowledge of Calypso to join this growing team. Fun, dynamic team environment with

water views and cafe onsite! Calypso essential. Call Cristina or click here

Call 02 9278 5100 1300 inPlace (1300 467 522)





International Business Travel Consultant

Brisbane, Fantastic Package on Offer, Ref: 2239KH2

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their luxurious offices in Brisbane CBD. This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on (07) 3023 5023 or click APPLY now.

Cruise Consultant

Sydney, Big \$\$\$ on Offer, Ref: 1866PE8

In this position you will be responsible for selling Cruises & related side products to the consumer, via inbound and outbound phone sales activities. Utilise web & other lead / inquiry sources to generate sales & grow longterm customer relationships. Develop customer relations by initiating calls and emails to consumers, recommending appropriate cruise packages. Work directly with consumers to provide a personalised luxury customer service experience. A background in sales is of advantage.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Entertainment Travel Consultant

Melbourne, \$85k OTE, Ref: 2190KF3

Want to bring your passion for sport and entertainment and your travel experience together? This is the role for you! Seeking a sports lover or entertainment guru that wants to work in a travel reservation position. You will need to bring with you a positive attitude, fantastic customer service skills and travel industry knowledge. Most importantly you should love all things sports or entertainment and have a good understanding of national and international events and destinations.

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Senior Travel Consultant

Adelaide, \$Competitive + Super, Ref: 2243LM1

We are seeking an experience travel consultant who is looking for a new challenge! You will have previous experience as a travel consultant selling a range of luxury products including cruise, flights, hotels, tours and many more. This is a high-end travel company located in Adelaide CBD who is seeking a candidate who can deliver exceptional customer service. You will be hard working and available Monday to Friday for this role. Sabre experience is required. Immediate start!

For more information please call Lia on (02) 9113 7272 or click APPLY now.

Luxury Cruise Guest Service Consultant

Gold Coast, Great Salary + Super, Ref: 2244KH2

An amazing opportunity to join the leader in boutique luxury cruises and voyages to remote and exotic destinations in this behind the scenes role. Your total focus is to provide the very best service; supporting and assisting the sales consultants, helping in document dispatches, invoicing and welcome home packages. You will ensure all processes run smoothly with bookings on the most luxury ships in the world. These opportunities do not come up very often! Apply with your CV today!

For more information please call Kate on (07) 3023 5023 or click APPLY now.

BDE | Cruise Industry

NSW, DOE + Bonus, Ref: 2234MB0

This leading Cruise line is looking for a business development executive to help promote their specialist product across the NSW/ACT market. Perfect if you have Inside Sales experience or if you are an experienced BDE looking for your next career move. Predominantly on the road you will visit clients while also sourcing new business as well as brand awareness. A golden opportunity has arisen for a candidate looking for a more diverse role and to progress in your career.

For more information please call Marissa on (02) 9113 7272 or click APPLY now.

Corporate Business Development Manager Hobart, \$110 OTE, Ref: 2224TS1

We are on the look out for a highly motivated BDMs to take on a new and rewarding challenge! If you have a passion for sales and experience in lead generation then apply now to join this leading corporate travel business working with a variety of SME accounts. Main responsibility of this role is to increase business across Tasmania. This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + superannuation with uncapped commission!

For more information please call Tammy on (02) 9113 7272 or click APPLY now.

Corporate Consultant

Perth, \$50-55k, Ref: 2191LM3

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on (02) 9113 7272 or click APPLY now.



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JITO CONNECTED photo competition two return tickets up for grabs

1st way to win

Post a photo of the Hawaiian Airlines & Jito beachball promoting Hawaii as a destination on the JITO CONNECTED app. The most creative photo/location that represents Hawaii

Wins 1x return ticket to Hawaii

2nd way to win

Get your travel & hospitality friends to join the app, comment/like your beachball photo. The more business friends that join and comment on your post the more chances you have to win.

Wins 1x return ticket to Hawaii

The more photos the more chances to win

Limited number of beachballs available contact admin@jito.co to join the fun and get your beachball

Download the JITO CONNECTED app now from the apple and google play store to your phone and ipad and start connecting to your industry

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prize sponsored by Hawaiian Airlines and winner to be drawn in July 2016 terms and conditions apply contact admin for details