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Monday 18th April 2016







CTM Middle East growth

AUSTRALIAN-LISTED Corporate Travel Management is once again spreading its wings across the globe, signing a new partnership agreement with Middle Eastbased TMC ITL World.

CTM, which already has operations in Australia, NZ, North America, Asia and Europe, will see its global reach expanded via the deal, with ITL World having a presence in the UAE, Qatar, Kuwait, Bahrain, Oman, India, Thailand and Malaysia.

ITL World md Siddeek Ahmed said the move would "enable us to offer our local expertise in the GCC region to CTM's global clients.

He said the company would benefit from CTM's "proven business strategy" as well as its strong technology solutions.

Today's issue of TD

Travel Daily today has eight pages of news and photos, a front cover wrap for **Evergreen** Tours plus full pages: (click)

- Amadeus
- AA Appointments jobs
- JITO
- Consolidated/MU incentive

CTM ceo EMEA. Chris Thelen. said the ITL partnership was a response to the growing global reach of the company's clients.

"The CTM Global Partner network is made up of a bespoke group of well established, incountry travel management partners which provide our clients with consistent, reliable and service driven solutions for their multi-regional travel management needs," he said.

ITL World already has 37 offices and plans to expand this to 200 by 2020, with brands in its banner including Arabian Experience, Miceminds and EduVoyage.

Evergreen 2017 out

EVERGREEN Tours has debuted its full 2017 European river cruise program, with the brochure featuring 12 new cruises and itineraries.

All cruises of 15 days or more include a "Fly Free" offer right across the year and there's a worldwide exclusive new Rhone, Saone and Douro three-river combination cruise.

See the cover page for details.

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Monday 18th April 2016



HLO secretary gone

HELLOWORLD'S former company secretary, Jennifer Macdonald has left the company as foreshadowed two months ago (TD 22 Feb) with the role now assumed by cfo Michael Burnett effective immediately.



Qantas warns of softness

QANTAS today confirmed it was seeing softness in demand related to the upcoming federal election and a decline in consumer confidence, and is adjusting its future capacity plans in accordance.

Next week the carrier is removing three weekly Sydney-Los Angeles services and redirecting the capacity to Hong Kong and Singapore in response to demand in those markets.

The change will see a 6% capacity growth to the US versus a previously planned 9% increase.

Vale Mike Ness

THE global travel industry is today mourning the death of former Travel Corporation ceo Mike Ness, who died over the weekend.

Ness was instrumental in the growth of TTC, with the company's founder and chairman Stanley Tollman saying he was a mainstay of the travel industry.

"His drive, tenacity and vision for the company throughout our five decades of working together were a vital component in creating the success that TTC is today," Tollman said.

"Mike was wonderful friend and a revered business associate, whom we will all deeply miss."

Ness retired as TTC ceo in late 2010, and remained a director of the company until his death.

QF said the weak market began to emerge over the peak Easter and school holiday period in late Mar, which performed below expectations possibly due to a disconnect between the holiday breaks in most Australian states.

The softness has also continued into Apr and May forward bookings, the airline said.

Traffic figures for Mar showed international capacity was up more than 8%, reflecting new services added to San Francisco, Tokyo, Hong Kong and Singapore earlier in the financial year.

The increase in capacity is a result of increased utilisation of existing aircraft, with Jetstar also significantly lifting its international capacity which was up 17.2% due to the higher seat count of its 787 aircraft compared to the A330s they replaced.

Compared to Mar 2015, QF international loads were down, dipping 2.9 points to 78.6% while Jetstar's international loads also dropped 1.9 points to 80%.

Group domestic capacity, comprising both Qantas mainline and Jetstar flights, was up 2.9% reflecting growth on East Coast and leisure routes along with reduced capacity in resources markets in WA and Qld.

Yields declined in both the domestic and international businesses, with the prior year figures reflecting Cricket World Cup traffic which provided a one-off boost to unit revenue.

MU incentive

CHINA Eastern Airlines and Consolidated Travel are offering consultants gift vouchers for each ticket sold, with the top selling MU agent in each state set to win a \$2,000 voucher for sales 18 Apr-08 May 2016 - see the **last page**.









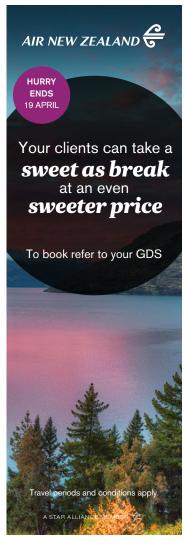


SCENIC° VIEW OFFERS EUROPE RIVER CRUISING TRAVEL IN 2017 AT 2016 PRICES*

Monday 18th April 2016

UA expands routes

UNITED Airlines will launch a number of new US domestic routes later this year, with GDS screens indicating new flights to Bangor, Flint, Lexington, Fort Wayne, Chattanooga, Omaha and Salt Lake City.



RCI 2017/18 deployments

ROYAL Caribbean has today detailed highlights of its planned 2017/18 Australian summer season which opens for bookings later this week.

Overall Ovation of the Seas, Explorer of the Seas, Voyager of the Seas and Radiance of the Seas will operate a total of 66 sailings ranging from two- to 63-nights.

RCI said that means it remains the biggest cruise line in Sydney over the summer season "with bigger ships and more capacity than any other cruise line".

However 2017/18 will also see

Earthquake warnings

THE death toll in Ecuador continues to rise, soaring to 246, following a magnitude 7.8 earthquake which struck the country's coast on the weekend.

DFAT has issued a Smartraveller update, advising travellers affected to "follow the instructions of local authorities" and exercise a "high degree of caution" in the area.

MEANWHILE, DFAT is also warning travellers in Japan of aftershocks that are continuing to hit areas Kumamoto and its neighbouring prefectures in Kyushu, following large earthquakes on 14 & 16 Apr.

Travellers are asked to "heed the advice of local authorities and keep informed of local conditions if they intend to remain in or visit the region".

the end of RCI homeporting out of Brisbane, with *Legend of the Seas* relocating to Europe after the upcoming 2016/17 season.

RCI md Adam Armstrong said with the proposal to develop a new cruise terminal at the mouth of the Brisbane river which will handle bigger ships, "we fully expect to return to home-porting in Queensland in the future".

During 2017/18 Explorer and Voyager will continue to sail to the South Pacific, while Radiance and Ovation will focus on Australia and NZ itineraries.

Radiance will embark on two open-jaw voyages from Sydney and Auckland, providing flexibility so travellers can add a longer land component to their holidays.

More details in tomorrow's issue of *Cruise Weekly*.

Win Anzac AFL tickets

EMIRATES is giving three lucky *Travel Daily* readers the opportunity to win tickets to the historic AFL match taking place at the MCG next Mon 25 Apr.

The match is between Collingwood and Essendon with each winner receiving two reserved seats at the game.

To win be one of the first three readers to answer the following: How many EK operated A380s depart from Melbourne daily and which destinations do they serve? Email your answer asap to ekaflcomp@traveldaily.com.au.

Denmark update

THE latest Smartraveller advice on Denmark, issued last Fri, warns travellers to ensure they carry their passports when entering or exiting the country, with temporary border controls remaining in place.





fly direct from MELBOURNE 8 days - May departures

END OF SEASON SALE LAST ROOMS

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onditions apply







Monday 18th April 2016

Minister steps down

THE Belgian Transport Minister, Jacqueline Galant, has stepped down over the weekend following accusations she ignored a damning report warning of a series of security flaws at the country's airport.

Galant's resignation comes less than a month after terror attacks at Brussels Airport and the Metro Station killed 32 people.

The EU report was leaked to media, and described "serious deficiencies" in security including the tracing of explosive devices.

Belgium Prime Minister, Charles Michel, accepted Grant's resignation last Fri, telling the Wall Street Journal "I cannot accept that the Parliament wasn't informed about this precise element yesterday, even if the minister had indicated to me that she personally hadn't received the document".

Galant's successor will be named "as soon as possible" said a spokesman for her party.

New role for Cooper

SALLY Cooper, formerly Tourism Fiji's director of events, has left the organisation to take up a new position as director of operations for Cure Kids Fiji.

She will specialise in events and sponsorship for the charity group.

TNZ & CHC's \$6m JV

TOURISM New Zealand has inked a memorandum of understanding with Christchurch Airport to jointly promote New Zealand through the airport.

Worth NZ\$6 million, the agreement will span an initial period of three years, and will focus on advertising, public relations and trade activities.

Plans to promote South Island road trips departing from Christchurch aligning with Tourism NZ's focus to attract visitors to more regions are already outlined for the first year of campaign activity, as well as research and imagery updates.



Europe requires PNRs

AUTHORITIES in Europe have introduced new regulations which will see airlines, travel agents and tour operators required to provide passenger data for all flights into and out of the EU.

The move was formally adopted last week by the European Parliament, with a spokesperson saying "by collecting, sharing and analysing PNR information our intelligence agencies can detect patterns of suspicious behaviour to be followed up".

The move follows the terrorist attacks in Paris and Brussels, with a number of safeguards to protect passenger privacy also put in place including the deidentification of data six months after the PNRs are collected.

The proposal, which will see records stored for five years, must now be formally adopted by the European Council, after which member countries have two years to introduce it into their national legislation.



Window Seat

HANGRY - It's real.

A woman on board an Air New Zealand flight to Shanghai reported scratched and spat at cabin crew when they advised her that they did not have her meal of choice.

The woman allegedly hid from police as they boarded the plane to deal with the situation.

MEANWHILE, some lucky callers dialing the Swedish Number number (*TD* 15 Apr) got a special surprise when the country's Prime Minister Stefan Lofven answered the phone.

"Hello, this is Sweden. I'm the Swedish Prime Minister, Stefan Lofven," he said to a random caller in the US.

To watch Lofven interact with a host of curious callers, **CLICK HERE**.





Monday 18th Apr 2016

Lindblad Falkand trip

LINDBLAD Expeditions

- National Geographic has announced a special celebratory voyage to South Georgia and the Falklands, with the journey culminating in the sons of three explorers re-creating the historic South Georgia traverse.

Sven Lindblad, Peter Hillary and Jamling Tenzing Norgay will meet up with a rendezvous of the two vessels Orion and Explorer, with the historic trip departing from Ushuaia, Argentina in Oct 2016.

The trip is priced from US\$19,910 - au.expeditions.com.

DL drops offline fees

DELTA Air Lines has announced changes to its booking fees, and will no longer charge US customers additional amounts for those who buy tickets by phone or via an airport counter.

Previously DL charged US\$25 extra for call centre bookings and US\$35 for purchases at airports and other ticket locations.

A spokesperson said the elimination of the Direct Ticketing Charge was the latest example of Delta's "commitment to assisting customers and responding to their feedback".

BITRE domestic stats

FIGURES from the Bureau of Infrastructure, Transport and Regional Economics (BITRE) show 4.67 million pax carried on an Australian domestic commercial aviation in Feb 2016, an uptick of 5.6% on the prior corresponding period last year.

In Feb, the Melbourne to Sydney route remained Australia's busiest RPT recording 743,202 passengers, an increase of 6.9%.

Following Sydney was the Brisbane - Sydney RPT at 351,922 (+7.8%) and Brisbane -Melbourne at 253,989 (+8.0%).

Notable traffic decreases in Feb include routes: Karatha - Perth (-20.8% on PCP), Hamilton Island - Melbourne (-18.0%) and Perth -Port Hedland (-18.0%).

QF America waivers

QANTAS has reminded agents about fare waivers as a result of upcoming schedule and aircraft changes on flights to San Francisco, Los Angeles, Dallas Fort Worth and Santiago (TD 02 Dec).

From next week Qantas will shuffle the day of operation of two of its four weekly Boeing 747 flights to Santiago, as well as moving one of its six weekly SYD-SFO flights from Tue to Sat.

An A380 will be redeployed from SYD-LAX to SYD-DFW effective 26 Apr while there are also changes to QF17/18 between SYD/LAX.

For more information visit qantas.com/agents.

I'm a celebrity, get me to Africa!



AUSSIE TV personality, Andrew Daddo, teamed up with Swagman Tours on an adventure traversing South Africa.

The idea for Daddo to partner with Swagman Tours was first hatched following his time exploring the jungle on reality tv show I'm a celebrity get me out of here.

Daddo joined a group of Swagman guests on a specially designed itinerary which included activities such as: game viewing at the Kruger National Park, exploration of the garden route and wine tasting in and around Cape Town.

Director of Swagman Tours, Wayne Hamilton, told TD that "this is just the start of our partnership", and they were already looking for a 2017 destination and itinerary.

Pictured above readying themselves for their canopy tour in Tsitskiamma National Park is Swagman Tours director, Wayne Hamilton and Andrew Daddo.

Home2 Suites Georgia

HILTON has announced the debut of its latest property Home2 Suites by Hilton Atlanta South/McDonough.

Located close to city attractions such as the Atlanta Motor Speedway and Noah's Ark Zoo, the 91-key property is petfriendly and offers complimentary breakfast daily.

On-site amenities include: an indoor saline pool, outdoor patio with grill area, free internet, community spaces, fitness area and more.

Visit home2suites.com.





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Our Partners include Virtuoso & Cruiseco

TRAVEL INDUSTRY EXHIBITION

> MELBOURNE 11 / 12 July **SYDNEY** 18 / 19 July





Monday 18th Apr 2016

TTC \$50 voucher deal

CREATIVE Cruising is offering a \$50 voucher for all travellers who have booked a trip with any of the Travel Corporation's brands to put towards their next cruise.

Helloworld is IN Business



HELLOWORLD for business was front row and centre at last week's Carlton IN Business lunch, which brought together more than 700 attendees (TD 11 Apr), incl Vic Premier Daniel Andrews.

Pictured above (back row) are Christopher McGetrick, Bayview Travel; David Padman, Helloworld; Pat Craig, Craig's Travel; Andrew Burnes, Helloworld; Lisa Borowick, Travelcall; Andrew Allen, Travel Connections; (front row) Karsten Horne, Reho Travel; Brad Jukes, Acland Travel; Ben Ross, 1000 Mile Travel; Kurt Sari, Verve Travel Management.

Oberoi appointment

DIVINE Destinations has been named as the new Australian rep for The Oberoi Bali, The Oberoi Lombok & The Oberoi Mauritius.

Divine Destinations is headed up by former Travel the World marketing chief Michelle Taylor, who said the appointment was recognition of Australia as a travel market seeking int'l destinations offering high standards of luxury.

The company also currently represents Amatara Resort & Wellness & Absolute Sanctuary.

More details via email on info@divinedestinations.com.

Dive Wreck Tivua

CAPTAIN Cook Cruises has unveiled a new dive wreck situated off the island of Tivua, in Fiji.

The decommissioned vessel, Raiyawa, operated until 2014 before Captain Cook Cruises took over with the intention of sinking her as a wreck site.

Managing director of Captain Cook Cruises Fiji, Jackie Charlton, describes the new attraction as a "wreck divers dream".

"As you descend down through the misty, rich waters, the ship comes into sight like a ghost ship and the yellow and blue hull bursts into sight and looks almost iridescent," she said.

The Tivua Island Day Cruise departs Denarau daily, with wreck diving at Raiyawa available to pax at an additional cost.

More at captaincook.com.fj.

FallsBus Family Pass

FALLSBUS has revealed new Family Pass coach fares.

The new deal will allow two adults and one child to travel return from Melbourne and Albury Airport into Falls Creek for just \$399, with additional children to be added on for \$100.

For skiing families arriving into Tullamarine late on Fri, Sat and Sun wanting to connect with FallBus' early AM routes, the company is offering per night stays in family suites at the Mantra Tullamarine for \$274.

CLICK HERE for more info.

New Siem Reap hotel

SEASONS d'Angkor Villa Hotel has officially opened in Cambodia.

Located just 7km away from tourist attraction Angkor Wat and a short stroll away to Pub Street, the 15-room property is designed to appeal to individuals, families and couples looking for a central location.

Amenities include: Wi-Fi, private bathrooms, air conditioning and flat-screen televisions.

Book before 30 Jun and receive a 15% discount on stays between now and Sep - book at central. booking@asiainitiativecorp.com.

Air NZ airfare deals

AIR New Zealand has launched special fares online travelling to the country's major city centres: Auckland, Christchurch, Wellington and Queenstown.

Internet fares for a one-way to Auckland from Sydney begins at \$189 per person, selected travel dates apply.

Deal ends midnight Tue AEST.



Round 8 Winner

Congratulations

ALLICIA HEATH

from Flight Centre





Major prize for the 2016 footy tipping competition is return economy class airfares to Dubai flying with EMIRATES. Emirates has 77 flights per week to DXB.



*14% commission applies for land components in bookings deposited from 13Apr16-13May16 for departures from 13Apr16-31Mar17. Click for full details. Operated by Pinpoint Travel Group.



Brochures

THIS week's Brochures of the Week is brought to you by Viking Cruises. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to



brochures@traveldaily.com.au.

Viking Cruises - River Cruises 2017

Viking Cruises River 2017 brochure is hot off the press! For the 2017 season, the creative people at Viking have come up with two new itineraries as well as some ingenious cruise extension options. New river itineraries include the 12-day Paris to the Swiss Alps, which finishes up in Zurich and the 18-day Undiscovered China, venturing from Shanghai to Beijing. Two ocean cruises will make an entry in 2017,

the eight-day Secrets of the Mediterranean and 11-day West Indies Explorer. Also read about their new Cruise Protection Plan.



RIVER CRUISES

Scenic - All Inclusive Wonders - Nth Degree Scenic has unveiled a brochure detailing all the inclusions and work that goes into creating a cruise or tour. There is information on Scenic's team of journey designers and how they create their itineraries, plus all the extras included in a cruise or tour - from the local guides and the modified 'pop top' Land Cruisers in East Africa, to Scenic's partnership with Fairmont Resorts and Hotels in North America. The brochure

aims to showcase Scenic's point of difference, and what to expect from the company.



Infinity Holidays - The Luxury Selection

The final brochure from Infinity for the season has been released with all-Australian offerings, including two rail journeys, one fully escorted tour and 30 hotels. All hotels are 4.5-5 stars and in a box at the bottom of each listing is the unique selling points of each. Page four and five features the 'Top 5 Experiences', showcasing options for romantic and honeymoon escapes, spa retreats, havens for nature

and scenery, and culinary indulgences.



Evergreen Tours - Europe River Cruising 2017 The latest brochure from Evergreen has a number of

new itineraries and will introduce the custom-built 'Star Ships'. Among the new tours are the 15-day Three Rivers Discovery Cruise in Portugal and France, 15-day Amsterdam to Nice with Rhine, Rhône & Saône River Cruise, 21-day Amsterdam to Prague & Splendours of Europe River Cruise and 15-day Tastes of Tuscany Tour & Rhine River Cruise.



Tahiti Travel Connection - Tahiti 2016/17

Tahiti Travel Connection's 2016/17 brochure has a section on Tahiti, along with Moorea, Bora Bora and other islands such as the Marguesas Archipelago and the Tuamoto Archipelago. Each section begins with the "Must Dos" on the islands, followed by accommodation options. The cruising offering ranges from a passenger/cargo ship, Paul Gauguin Cruises to fully crewed yacht charters.



APT - Canada & Alaska 2017 Pre-Release

Early bookings are open for APT's Canada and Alaska 2017 holidays, with the pre-release brochure featuring six holidays ranging from 17- to 32-days in length. Highlights in Western Canada include a special sail away dinner, drinks with dinner and guaranteed Verandah Staterooms for guests aboard APT's Alaskan cruises; and guaranteed Lakeview Rooms at The Fairmont Chateau Lake Louise.

Feb global air stats

ASIA-PACIFIC, the Middle East and Europe were the major contributors to a 9.2% growth in global passenger traffic in Feb, stats from the Airports Council International reveal.

In terms of total passengers, Asia Pacific rose 11% year-onyear for the month, with 12.3% additional international pax and 10.5% more domestic pax.

Brazil was the only passenger market which posted a total passenger traffic decline, of 3.4% for its major airports.

AA and AS c'share

AMERICAN Airlines and Alaska Airlines are gradually strengthening their codeshare partnership in the US market.

From 28 Apr, AA codes will appear on 11 routes operated by AS and the AS code will appear on 127 flights operated by American Airlines from 15 May.

MEANWHILE, American Airlines has opened bookings for its weekly New York JFK-Providenciales flight, set to commence from 05 Nov.



Monday 18th Apr 2016

Hilton Garden Inn

HILTON Garden Inn Key West/ The Keys Collection has opened in New Town, Florida.

The hotel offers 141-rooms, a newly-built lobby, a restaurant, bar and 24-hour snack shop.

The rooms have one king or two queen beds, a desk and bathrooms have walk in showers.

Tas on its way back

TASMANIA is "clawing its way back into the game, according to Deloitte's latest Access Economics Business Outlook report.

Room occupancy rates, along with other indicators such as wages are on the rise for the state.

The report also noted if a stronger Australian dollar is sustained, some of the recent gains in tourism & int'l education may potentially be at risk.

SINGAPORE AIRLINES



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Singapore Airlines has opportunities for two highly motivated individuals to join our dynamic sales team in the Sydney Sales office.

Sales Executive (Permanent Full-time Position)

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The position holders will be responsible for:

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- Managing relationships with key partners (Corporate and/or Trade)
- Maintaining an accurate and ongoing sales pipeline
- Completing reports on market activities
- Representing the Company at seminars, conferences and product launches

The successful candidates will require:

- Current Sales experience with sound airline / industry knowledge
- Strong commercial acumen
- A creative approach with excellent interpersonal and communication skills
- · Strong service ethic, confidence, professional deportment and excellent time management skills
- Proficiency in PC skills
- Australian citizenship or Permanent Residency status.
- · A current driver's license

A business development background within the airline / travel industry will be an advantage.

Qualified candidates are invited to submit an application by 5pm Friday, 22 April 2016 to Scott Darlow, Sales Development Manager via email to: amanda_hui@singaporeair.com.sg or by post to: Locked Bag A3008, Sydney South, NSW, 1235.

Only suitable candidates will be accorded an interview. All applications will be treated in strict confidence.



Monday 18th Apr 2016

Kona flights resume

HAWAIIAN domestic carrier Island Air has announced plans to resume flights between Honolulu and Kona on the Big Island.

The airline suspended the route almost four years ago, and will return to Kona with five daily round trip flights effective 14 Jun.

Launch fares start at US\$69 one way, which have reportedly been matched by Hawaiian Airlines.

Last month Island Air also relaunched service to Kauai after a corporate restructure.



from Ballarat Travel and Cruise

Leanne is the top point scorer for Round 4 of Travel Daily's AFL footy tipping competition. She's won a double pass to Taronga Zoo, from Taronga Zoo.





Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

SQ Mar loads improve

SINGAPORE Airlines recorded a systemwide passenger load factor of 77.8% during Mar, an increase of 1.2 percentage points.

According to traffic statistics released earlier today, load factors improved across all route regions except for the Americas and South West Pacific, which dipped by 0.3 points to 83.1%.

Singapore Airlines passenger numbers increased 2.1% to 1.579 million for the month, while SilkAir passengers lifted 7.9% to 768,400 during Mar.

Scoot's passenger load factor was 86.9% and the low-cost long haul offshoot carried 243,000 passengers.

Tigerair Singapore recorded a five point improvement in load factor to 84.4%, carrying 434,000 passengers during the month.

Tucan to Toronto

ADVENTURE travel specialist Tucan Travel has opened a new office in Toronto, Canada, complementing the company's existing operations in London, Sydney and Cuzco.

The firm said the expansion aimed to better serve Canadian clients and to "show Tucan Travel's commitment to the growing market in North America".

Tucan said it would also become a member of the Association of Canadian Travel Agents.

QF VLI extension

QANTAS has extended its fare waiver for flights to Port Vila through to 30 Apr 2016, allowing travellers affected by the suspension of its codeshare flights with Air Vanuatu to rebook without fees.

Previously Qantas had indicated it expected the codeshare to resume on 06 Apr (TD 23 Feb).

Paris-Newark 767s

BRITISH Airways' OpenSkies offshoot has loaded new 767 services into agent GDS, with the aircraft scheduled to commence operations in late Aug between Paris Orly and Newark.



Explore the magnificent and mystical Kimberley across 20 days with this month's exciting Travel Daily competition, brought to you in partnership with Australia's award-winning travel operator APT. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016.

Send your answers to: APTcomp@traveldaily.com.au

Q12. A highlight of the Kimberley is the black and orange striped domes of the Bungle Bungle Range. Only 'discovered' in 1983, how old are they predicted to be? a) 40,000 years; b) 20 million years; c) 350 million years





Vail out of Half Moon

VAIL Resorts has announced that its RockResorts hospitality offshoot will no longer manage Half Moon Bay in Montego Bay, Jamaica, having agreed with the owners of the property that "this is the right direction for both parties".

As a result Half Moon will repay Vail Resorts US\$4.5m in amortised "key money" as well as a termination fee of US\$3.5m.

Prefab Peppers

MANTRA Group has announced that its first prefabricated Peppers Hotel is currently under construction using patented

Peppers Kings Square in Perth will feature modular bathrooms, precast concrete panels and preattached facades to expedite the building process, with the hotel to offer 120 studio apartments.

Schoolies strong

SCHOOLIES specialist Unleashed Travel says it's seen unprecedented demand for 2017 school leaver packages, with a whopping 1,400 holidays sold within 13 minutes of their release earlier this month.

The company has just launched another package to Fiji's Mana Island in response to the demand.

Unleashed Travel says it's seeing an increase in requests for "meaningful, fun and once-in-a lifetime" experiences which are becoming more sought after than the traditional local escapes.

OZ plans LAX boost

ASIANA Airlines looks set to operate double daily Airbus A380 flights between Seoul and Los Angeles, with the Star Alliance member indicating the superjumbo will operate OZ204/203 effective 30 Oct.

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia

Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust. P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au Part of Business Publishing Group.

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Have passion, will travel.

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WELL CONNECTED IN THE CORPORATE MARKET

CORPORATE TRAVEL BDM BRISBANE- SALARY PACKAGE \$ 100K OTE

Drive your career forward with this award winning TMC and use your influencing skills to build relationships and grow their client list. This growing organisation is looking for a self-motivated go getter with the drive and determination to succeed. Using your winning skills, your sales achievements will be rewarded with a lucrative salary package including bonuses along with real opportunities for career progression.

Call today to find out more.

EXPANDING HOTEL GROUP

REGIONAL HUMAN RESOURCES MANAGER MELBOURNE – SALARY PKG TO \$120K + 20% KPI BONUS

Join a growing & reputable hotel group in Australia as their Regional Human Resource Manager. Working with the senior regional team & the GM's & HR Officers of multiple properties you will be responsible for employee regulations, recruitment, WHS, mediation, industrial relations while maintaining Hospitality HR policies. Working alongside your team to ensure high brand standards are maintained & roll out HR procedures & policies are maintained.

COMBINE YOUR LEADERSHIP AND SALES

TEAM LEADER -SALES SYDNEY - SALARY PACKAGE \$120K + BONUS

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space.

Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

** NEW ROLE **

COMMERCIAL PARTNERSHIP MANAGER MELBOURNE – REMUNERATION \$120K - \$160K

This global travel company are looking for a Senior Business Development Manager to acquire new corporate travel business for their corporate brand. You will be focused on new business wins & complete lead generation across the LARGE market space. If you are good at building relationships & have fantastic relationship building skills, then this role is for you! With this leading TMC, your career will be put in number one spot. Terrific employee benefits on offer.

NURTURE AND GROW

CORPORATE ACCOUNT MANAGER – NATIONAL TMC SYDNEY- EXECUTIVE SALARY PACKAGE

As a Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. A strong understanding of GDS will be beneficial, apply today.

LEAD THE ELITE

VIP CORPORATE TEAM LEADER SYDNEY – EXECUTIVE SALARY

This TMC with a brand new fresh approach are looking for a VIP team leader to lead a brand new team based in Sydney. You will have involvement in establishing this team of highly skilled corporate consultants. You will be responsible for ensuring work flow is distributed and completed within a set time, coaching and training consultants, dealing with any client queries. You will have had experience leading a team within a TMC, please call for more details.

LIKE A LITTLE VARIETY IN YOUR DAY?

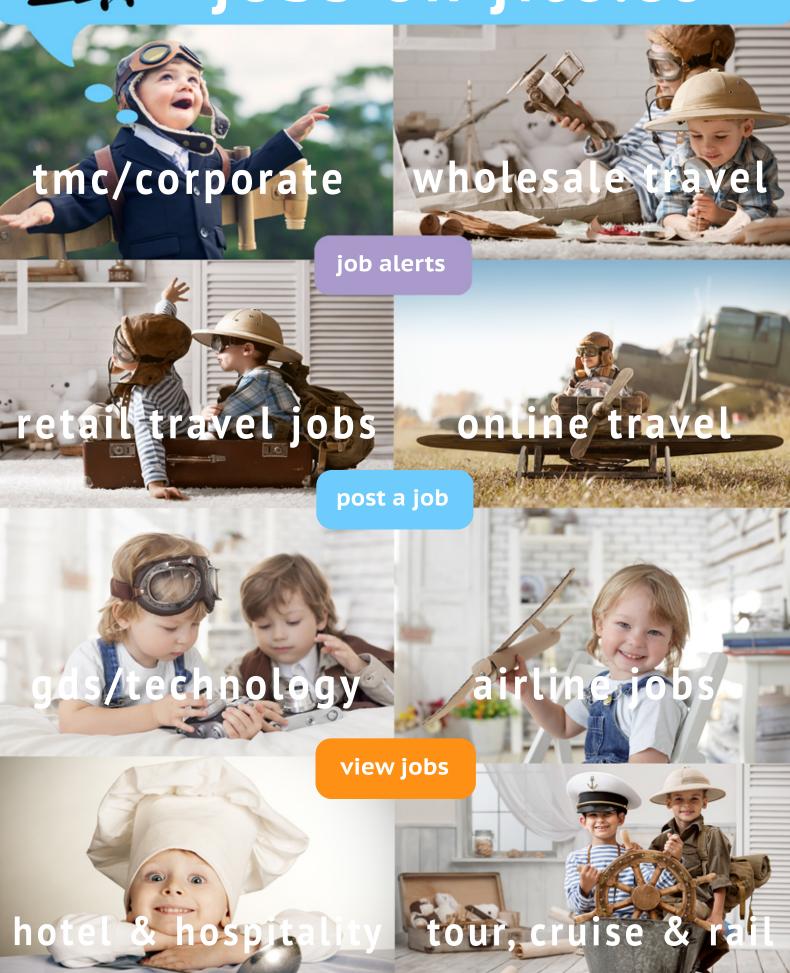
BUSINESS SOLUTIONS MANAGER (CORPORATE SALES) PERTH – SALARY PACKAGE \$75K - \$95K (OTE)

Your role will be managing an existing client base assisting in the ongoing growth of the brand, whilst also using your polished sales skills to achieve new business & continued growth. You will support the AM team managing an existing client base, together with working with the BDMs to achieve new business leads. You will be responsible for identifying growth opportunities & travel trends in the industry, together with devising strategies to build new business.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM



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TRAVEL THE GLOBE AND MAKE DREAMS COME TRUE

Consolidated Travel & China Eastern Airlines will award the top agent in each state^ with a \$2,000.00 voucher* for achieving the highest sales between 18 April to 08 May 2016.

PRIZES

Valid for departures between 18 April and 30 June 2016 \$20 voucher for every return Economy ticket class to China \$30 voucher for every return Economy ticket beyond China \$50 voucher for every return Business/First class ticket to China \$100 voucher for every return Business/First class ticket beyond China

PRIZES

Valid for departures from 01 July 2016

\$30 voucher for every return Economy ticket class to China \$40 voucher for every return Economy ticket beyond China \$80 voucher for every return Business/First class ticket to China \$130 voucher for every return Business/First class ticket beyond China



CONDITIONS: Valid for tickets issued by Consolidated Travel or via Quikticket between 18 April and 08 May 2016 on 100% MU itineraries ex Australia plated to MU (781) in AVIC/NSW/QLD only. Child, Infant, Group, Sales, Wholesale and Cancelled or Refunded tickets are not eligible. *To qualify for the major prizes a minimum of \$20,000.00 in net International sales is required to qualify. All winners must be an international travel consultant and full time employee of the agency in Australia. Vouchers are capped and all ticket claims must be emailed to promotions@consolidatedtravel.com.au by COB 12 May 2016. Consolidated Travel and China Eastern Airlines reserve the right to withdraw or change the conditions of the promotion at any time. Receipt of a prize may have Fringe Benefits Tax (FBT) implications. To the extent that there is any FBT liability, this will be paid for by the employer of the recipient. The grossed-up value of a prize and any other Fringe Benefits the recipient receives during the course of the FBT year may be reported on the recipient's annual PAYG Payment Summary as required by taxation law. Consolidated Travel Group ABN 60 004 692 791. Date of issue 13 April 2016.





