

CVFR/SQ incentive

CVFR Consolidation Services is giving its five top selling and most improved sellers of Singapore Airlines flights to Europe a chance to win a three night trip to the Gold Coast, based on sales from 22 Apr to 06 May - see page 7.



New 2017 France & Portugal **River** Cruising

8 days from \$3,695pp*





Sale ends 31 May 2016





Friday 29th April 2016

Qantas mulls 777X scope

QANTAS International ceo Gareth Evans has confirmed the Australian carrier is in talks with aircraft manufacturer Boeing regarding a potential order of next-generation 777X jets.

The Qantas executive said the initial conversations with Boeing were based on the "scope and capability" of the 777X, which are not expected to enter into service until early next decade.

Boeing's 777X will be available in both a -8 and -9 variations.

"It does look interesting though because of its range capability. "When you are an airline

that is based in our part of the

LATAM's new look



IN A step towards the consolidation of LAN Airlines and TAM Airlines, LATAM Airlines Group has today revealed its new aircraft design (pictured), uniforms, airport signage, counter design & website - latam.com.

The first flight of a LATAMbranded aircraft, a Boeing 767, will depart from Rio de Janeiro on 01 May on a journey to Geneva to collect the Olympic torch. For further details on the new brand, see the back page.

DISCOVER VANUATU FROM \$480pp RETURN*

Fly with full service airline Air Vanuatu from \$480pp return from Brisbane and \$515pp return from Sydney. Min 2 people travelling, Includes taxes and charges.

BOOK NOW Air Vanuatu world, those are things that are important to you, an aircraft that can reach major cities around the world out of Australia is attractive," he told Reuters, but added no order was imminent. Evans also said QF intends on

keeping its workhorse long-haul fleet of Airbus A380s, of which it has 12, in the sky beyond 2020.

"The A380s do a great job on the markets that they operate."

"They are big units on big thick routes like Los Angeles & London, flying into slot-constrained airports. You want to have a fleet that is simple, but you need to have vehicles that do the right job for you," Evans remarked.

MU loads BNE daily

CHINA Eastern Airlines is moving forward with its planned year-round operation to Brisbane, filing to resume flights to the Queensland capital from 16 Dec.

MU, which won approval from the ACCC for a joint venture with Qantas late last year, will also be cranking up capacity from thrice weekly to a daily frequency on the Shanghai Pudong-BNE route.

Today's issue of TD Travel Daily today has six

pages of news and photos, plus full pages from: (click)

- CVFR/SQ promo
- Travel Trade Recruitment
- LAN industry feature page



Changes to Finnair fuel surcharge!

FINNAIR

<u>Click for more details on the fare</u>

APT comp last calls

TODAY'S issue of Travel Daily features the final question in our month long competition to win a Kimberley 4WD adventure for two people, courtesy of APT.

See page six for details and our website for all past questions.



New Club Med **Travel Agent Portal**

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clubmedta.com.au

Club Med Premium all-inclusive resorts

HIRING NOW

Are you our next slip 'n' slid<u>e champ?</u>

FLIGHT CENTRE

Priceline ceo resigns

THE Priceline Group has named chairman Jefferv H. Bovd as interim chief executive officer and president following the sudden resignation of Darren Huston.

Priceline Group is the parent company of six primary brands, including Booking.com, KAYAK, priceline.com and agoda.com.

Huston resigned following an investigation linked to a personal relationship he had with an employee who was not under his direct supervision.

"The investigation determined Huston had acted contrarily to the company's code of conduct and had engaged in activities inconsistent with the board's expectations for executive conduct, which Huston acknowledged and for which he expressed regret," Priceline said.

Huston was also the ceo of Booking.com and has been replaced by the subsidiary's coo and president, Gillian Tans.





Ovation extension on sale

OVATION of the Seas' extended season has gone on sale today.

Departing in Jan and Feb 2017, the extra sailings include two short-length cruises, a five-night Tasmania taster cruise from \$959pp, dep Sydney on 23 Jan & a three-night weekend sampler priced from \$599pp, dep 17 Feb.

Two mid-length cruises will also sail; an eight-night voyage to Tasmania and South Australia departing 09 Feb 2017 from \$1,599pp, and a 12-night

MH new look lounge

MALAYSIA Airlines is giving its Golden Lounges an extensive makeover starting with the **Regional and Domestic Lounges** at Kuala Lumpur Int'l Airport.

The facility will be fitted with faster wi-fi, new food offerings and a demonstration kitchen. The full rollout is expected to be completed by mid 2017.

sailing to New Zealand and the South Pacific, including calls to Auckland, Tauranga, Bay of Islands, Noumea in New Caledonia and Mystery Island in Vanuatu, departing 28 Jan 2017 from \$2,319pp.

"It's clear from the incredible response to Ovation of the Seas' maiden season that Australia is hungry for the best of the best - not only the biggest, boldest cruise ship these waters have ever seen, but for an entirely new way to holiday," said Adam Armstrong, md, Royal Caribbean Australia & New Zealand.

Guests booked on the original repositioning cruise (TD 29 Apr) have been offered first choice of sailings, including the revised itinerary from Sydney-Singapore sailing four weeks later.

The repositioning cruise will now sail from Sydney to Singapore on 20 Feb.

AY fuel levy changes

ALL Finnair's international fares from Australia to Europe ticketed from today (29 Apr) will incorporate fuel surcharges.

The **one**world member carrier said new fares were auto-priced and issued overnight, which have increased by the YR amount.

"Customers will not see the difference in the total amount paid as the Finnair YR is becoming part of the fare," AY said.

For further details on the change, CLICK HERE.

QF NTIA comp winner

QANTAS has revealed the names of the competition winning agents who will join the carrier's table at the 2016 National Travel Industry Awards on 16 Jul.

The winners were Adrian Makarian, Windsong Travel; Olivia Nicolle, helloworld Toowoomba Town Hall; Michelle Lazaro, Rising Stars Travel and Linda Brown. helloworld Surfers Paradise.

2017 SAILINGS MEDITERRANEAN | BRITAIN | IRELAND SCOTTISH ISLES | ICELAND

12 DAY FARES FROM \$3,520 per person

30 NEW PORTS OF CALL BOOK EARLY & SAVE 25% PER PERSON



anarat.

***CONDITIONS APPLY.**

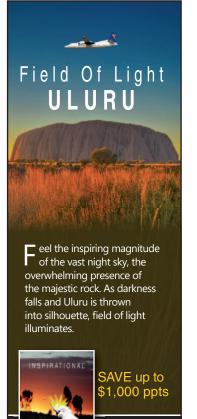
CLICK HERE





QATAR Airways opened its new premium lounge at Dubai International Airport yesterday, situated near Gate 15.

The debut coincided with the official launch of DXB's new Concourse D facility.



Brochure available

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Luxperience appoints P

LUXPERIENCE has announced the appointment of two new members to its Advisory Board to "leverage our connections with the doyennes of the consumer luxury & lifestyle arena," director of marketing Michelle Papas says.

New recruits include Melinda O'Rourke, the chief business development officer for Emerald Group Investments which manages brands including Bang & Olufsen, Rolex and Graff.

Also on the advisory panel is corporate meetings veteran Belinda Mellocco who this week joins law firm King and Mallesons as head meeting organiser.

The duo join four other respected leaders in their field on the Luxperience Advisory Board.

EY Hols, Accor pact

ETIHAD Holidays' has added 12 AccorHotels brands to its network.

Under the pact, Etihad Holidays' guests can book select AccorHotels' properties with instant confirmation, gain access to last-minute availability offers and best available rates across all room types.

HLO scheme closed

HELLOWORLD Limited today informed shareholders that the Qantas Holidays defined benefit superannuation scheme has now closed, with all members agreeing to transfer to an Australian Super accumulation fund.



THE Hobart City Council has given the development of a 196 room hotel its tick of approval.

Anticipated to attract an estimated \$18 million in visitor spending each year, once complete The Palace Hotel will become the city's tallest building.

It will offer a bar, restaurant, gym and parking spaces and will employ more than 60 people full-time.

Tasmania Premier and Minister for Tourism, Hospitality and Events Will Hodgman welcomed the approval, pointing to the government's support of the tourism industry.

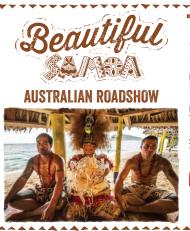
"The visitor economy is thriving with more visitors to the state than ever before in the past year, and this significant investment is another sign of the confidence and demand in the State's tourism industry," Hodgman said.

QFFF status credits X2

QANTAS is offering customers the opportunity to earn double Status Credits on all QF operated domestic and international flights when booking flights between 28 Apr and 04 May, for travel up until 16 Apr 2017.

To avail the promo, direct pax to qantas.com/doublestatuscredits.

MEANWHILE, Qantas is offering free membership to the Qantas Frequent Flyer program for pax who book domestic or int'l flights with the airline, available online at www.qantas.com/free.





TOURISM officials on the Japanese island of Hokkaido have issued a new tourism guide which aims to educate visitors on how to behave.

The Hokkaido Tourism Organization's publication offers a range of suggestions for good behaviour, including a reminder for people from loud nations such as the US or China to "lower your voice slightly when in a Japanese social setting".

There are also guidelines on toilet cleanliness, as well as confirmation that taking items from a hotel room such as cutlery, dishes, kettles or the like is "considered as theft".

The guide gives tips on eating in public, including a reminder "to avoid unnecessary noise or speaking while chewing," and there's also a section on "socialisation in the nude," urging tourists to ensure they strip off fully when bathing at a traditional Japanese onsen.

The most useful tip reminds visitors that it is rude to burp or fart in public.

"Of course these functions are a necessary part of human life, but please be modest and discreet when visiting Japan," the guidebook says.

The guide is now available online at www.visit-hokkaido.jp.



The beauty of Samoa will be heading your way soon!

BRISBANE Monday 23 May, 5.30-7.30pm Treasury Casino & Hotel, 159 William St

MELBOURNE Tuesday 24 May, 5.30-7.30pm RACV City Club, 501 Bourke St

SYDNEY Wednesday 25 May, 5.30-7.30pm Sheraton on the Park, 161 Elizabeth St

CLICK HERE TO REGISTER



Tsolakis joins Butler Caroye AP

FORMER

regional head of sales at American Express GBT, Karen Tsolakis has been appointed director of independent management consultancy Butler Caroye Asia Pacific.

Tsolakis is well known in the industry, with her previous roles including stints as head of industry

and corporate sales at Qantas and regional director of sales at FCm (now FCM).

Butler Caroye Asia Pacific director Tony O'Connor said Tsolakis' 20 years' experience in both TMCs and as a global procurement manager make her

IASC nod for VA/AZ

THE International Air Services Commission (IASC) has authorised Virgin Australia to allow Alitalia to codeshare on its services between Australia and the United Arab Emirates (*TD* 11 Apr), effective immediately.

In its decision handed down on Wed, the IASC said it believed "Australian tourism could benefit from Alitalia's ability to market Virgin Australia-operated flights to various points in Australia".



an "ideal advisor to corporate travel buyers".

The duo are **pictured** above.

Rosewood Phuket

BOOKINGS are open for guests wishing to stay at the soon-to-open Rosewood Phuket, Rosewood Hotels & Resorts first property in Asia.

Scheduled for a full opening in the first quarter of 2017, all facilities and half the villa accom of the beachfront resort will be operational from early Oct.

The resort offers 47 suites and villas, comprised of Ocean View Pool Suites, Ocean Front Pool Villas, Beach Pool Villas and Two-Bedroom Beach Pool Villas.

Facilities of Rosewood Phuket include four restaurants, Sense spa, a health club, yoga pavilion and four swimming pools.

Reed Holidays Group

Specialising in group tours for the 50+ traveller

SENIOR TRAVEL CONSULTANT

Do you have outstanding customer service skills with a goal to exceed expectations? We are looking for a motivated and experienced fulltime senior travel consultant to enhance our retail sales department which handle direct, travel agent and wholesale enquires and reservations. Located in Melbourne's eastern suburbs at Forest Hill, we offer a modern office working environment with a friendly, supportive team and ample free parking.

Key skills for this position include:

- Proven Sales Experience
- Meticulous eye for detail
- Excellent computer skills (excel/Word/CRS)
- · Mature attitude and an outstanding telephone manner
- Ability to work in a team environment
- Commitment to providing efficient and superior customer service
 Good sense of humour

Excellent salary by negotiation in accordance with experience and qualifications.

Email resume with referees to penny@reedholidays.com.au by Mon 02 May 2016.

Emirates US bargains

EMIRATES has launched special fares from Perth for several destinations across the Americas, on sale from now until 11 May.

Economy class fares start from \$1,439 to seven destinations across the United States including Sao Paulo, New York, Boston, Chicago, Washington, Dallas/Fort Worth and Seattle, with Business class fares available from \$8,149. Bookings are available for select travel periods.

Journeys stopovers

NEWLY developed destination combo packages to Mauritius and Singapore are available through Journeys & Africa, flying with Qantas and Air Mauritius.

Packages from the east coast which include seven nights in Mauritius and three nights in Singapore are priced from \$2,934 per person twin share.

For more info, call 1800 624 268.

AB records net loss

AIRBERLIN reported a significant net loss of €446.6 million in 2015, according to the carrier's latest financial results.

Chief executive officer Stefan Pichler said despite "significant net loss", the business is now "trending in the right direction".

"We look forward to further improvements in our trading performance, especially in the second half of this year," commented Pichler.

Factors such as damaging disputes over codeshare flights in the final quarter of 2015 and the beginning of 2016, were attributed to negatively impacting the carrier's financial performance.

Wyndham growth

WYNDHAM Hotel Group is expanding, this week announcing the signing of three new hotels in Ethiopia and two in Oman.

New African hotels include 123-room TRYP by Wyndham Addis Ababa Bole Road, 161-room Wyndham Addis Ababa Bole Road and 112-room Wyndham Garden Langano.

In Muscat, Oman, WHG's latest properties, Ramada Encore Muscat Al Ghubra and Ramada Hotel & Suites Muscat Ghulbra will be connected by a footbridge and located close to the airport.





Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

Let the client do the work.



Self-service is what travellers want so why not let them help you do the work. New functionality from Tramada

allows travellers to register themselves for group tours or events using a secure online form.

Online registration lets travellers sign up online, when and where it is most convenient for them in just a few minutes without having to download, print, manually fill out and send paper forms or spend time on the phone.

The system automatically creates the unique client profile in the tramada® booking system, sends a confirmation to the client that they are registered and notifies the designated consultant to complete the booking.

The process is quicker and simpler for the traveller and travel consultant.

By creating a unique web page (URL) for each group or event tramada[®] Online Registration can be embedded in your agency website and incorporated into existing agency processes.

You can then market your product online and capture registrations at time of contact with the potential traveller. As consultants don't need to get involved in the registration process its saves time, reduces data entry effort and errors freeing the consultant to do more productive work.

For more information on tramada® Online Registration please contact sales@tramada.com.

John Tran, Head of Product Management, Tramada – your technology partner



RoomsXML, G Adv training



AGENTS in Sydney, Melbourne and Brisbane were last week asked to use their imagination on 'Microfamils' hosted by G Adventures and roomsXML.

Melbourne and Sydney agents started at the aquarium, where they enjoyed lunch surrounded by marine life, before participating in a hotly contested quiz which saw one participant in each city win a dive with sharks.

Sydney quiz winner Shirley Mai, from STA Sydney University, took the plunge and Robert Sztormowski, Emma Whiting Travel was the Melb winner. This was followed by cocktails & canapes, courtesy of roomXML.



Pictured far left are: Mark Luckey, Rooms XML; Diane Craig, Travel Managers; Cathy Moir, Travel Managers; Rhiannon Muir, STA Town Hall; Karina Fernandez, STA Syd Uni; Shirley Mai, STA Sydney Uni; Bob Daniel, Guidepost Travel; Cory Scott, STA Bondi Junction and Omar Medina and Dan Coleman from G Adventures.

MOVE over Bondi and Manly, there's a new surfing destination

designated in Sydney Olympic Park for URBNSURF - a \$26.5 million surf park to be built by Perth-based Wave Park Group. It's expected the first surfers will take to the perfect 0.6m-1.7m high waves in mid to late 2018. The facility (**pictured** left) will have a café and there will be a pro store & surf training academy.

on its way for Sydney. A 3.2 hectare site has been

Sydney Olympic Park Surf Park on its way



itaktrave *talk*

National Network Manager

Reporting to the General Manager – Sales, an exciting opportunity exists to lead our Brand Expansion team in a national role and drive the next growth phase of our retail franchise network – **italktravel**, across Australia. The incumbent will be a vital part of a dynamic team and will have a hands on approach to the day to day operations. It will be your role to build trust and sustainable partnerships with our members, sales and operations teams.

This is an **EXCITING** business so you definitely need to bring your natural enthusiasm and positive attitude.

Your responsibilities will include:

- italktravel Brand expansion and Franchise store growth nationally
 Project manage new store fit-outs and the transition period, ensuring product image appropriate and brand compliance agrees the pattern
- product, image, appearance and brand compliance across the network
 Organize and facilitate italktravel bi-yearly advisory panel meetings
 Manage communications to italktravel members effectively and
- Manage communications to italktravel members effectively and efficiently
- Continually improve the italktravel value proposition by working with existing strategic partners, sourcing new alliances and developing systems and programs

To be successful for this role you will require:

- 10 years of travel industry experience in management roles
- Ability to work autonomously, cold call and convert new business leads
- Sales experience with a track record of personally delivering sales success
- Business planning capability with the ability to articulate a strategy and plan
- Franchise experience preferred
- Financial management capability demonstrated ability to manage sales funnel and deliver accurate forecasts

To apply, please email careers@expresstravelgroup.com.au including a cover letter addressing the selection criteria and an up to date resume. If you have any queries regarding the role and for a confidential discussion, please contact Leidi Stone, Manager- People and Training, on 03 9668 8716.

Carnival Vista handed over



CARNIVAL Cruise Line earlier today took delivery of it largest ship, the 133,500-tonne, 3,954 passenger *Carnival Vista*.

The vessel features SkyRide, the first IMAX Theatre at sea and the RedFrog Pub & Brewery, offering three different kinds of beer brewed onboard.

Also new is 'Family Harbor', featuring special family accommodations and a family concierge, along with the tropicsinspired Havana staterooms and suites with a dedicated pool area. For the kids (and big kids), there's the WaterWorks aqua park, with a 138m-long Kaleido-slide, the longest slide on any Carnival Cruise Line ship.

Carnival Vista will reposition to Trieste, Italy where it will depart on its maiden voyage on 01 May.

She will spend a summer in Europe and in Oct will operate a 13-day transatlantic crossing, followed by two 11-day cruises from New York in Nov before launching a year-round Caribbean service from Miami.

Page 5



MU finalise jet orders

CHINA Eastern Airlines has finalised an order with Boeing for 15 787-9 Dreamliner aircraft, valued at close to US\$4 billion at current list prices.

MU intends to operate the new 787-9s on routes between China, North America and Europe, lifting frequencies on existing services between Shanghai & Los Angeles, San Francisco, Los Angeles, New York, Toronto and Chicago.

The 787-9s will join MU's fleet between 2018 and 2021.

China Eastern has also inked a deal for 20 Airbus A350-900s (valued at US\$3.9 billion) which are expected to be delivered between 2018 and 2022.

Sheraton Grand resort

SHERATON Wild Horse Pass Resort & Spa has been designated as the first Sheraton Grand resort in North America.

Located in the Sonoran desert, it is one of the premier resorts in the Phoenix/Scottsdale area.

The resort's signature restaurant Kai is one of the top 26 in the nation and there are 36 holes of golf, Forbes Four-Star Aji Spa and the on site Koli Equestrian Centre and River.

Hawaii Mar record

HAWAII has set an arrival record for Mar with a total of 786,262 visitors coming to the country, up 0.8% compared to Mar 2015.

The stats released by the Hawaii Tourism Authority showed visitor arrivals on airlines were up 1.8% with growth from the US while visitor expenditure of \$1.3b was almost on par with the PCP.

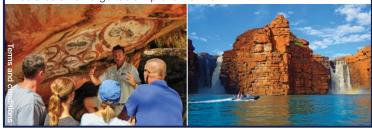


Explore the magnificent and mystical Kimberley across 20 days with this month's exciting Travel Daily competition, brought to you in partnership with Australia's award-winning travel operator APT. Every day we will be taking you on an adventure, showcasing the many highlights available on an APT Kimberley Wilderness Adventure.

The person with the most correct answers, and who wows us with the most creative answer to the final question, will win an unforgettable 'Kimberley Complete 15 day small group 4WD adventure' for two people, departing in September 2016. Send your answers to: APTcomp@traveldaily.com.au

Q20. To win a 15 day Kimberley Complete 4WD adventure, simply tell

us in 25 words or less, why you think a Kimberley Wilderness Adventure would be an unforgettable trip of a lifetime.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: Suite 1, Level 2, 64 Talavera Rd, Macquarie Park, NSW, 2113 Aust.

P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Specials

WELCOME to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Frasers Hospitality has deals across all four of its Australian properties from o1 May to 30 Sep. Capri by Fraser, Brisbane has prices starting from \$215pn for a Studio Deluxe including wine on arrival, parking, buffet breakfast and wifi. See perth.frasershospitality.com.

Savings of up to \$1,295pp are available on Abercrombie & Kent's eightday private luxury journey to Morocco, Mosaics & Medinas. The journey is priced from \$5,790ppts for travel between 02 May and 01 Jun. Call 1300 590 317.

The Celebration Travel Company has a special five-night family getaway deal at Intercontinental Fiji Golf Resort & Spa. Prices start from \$1,598 per adult twin share for stays completed in May and Nov 2016 and includes daily buffet breakfast, F\$800 resort credit per room and return transfers from Nadi Airport. CLICK HERE for more.

Esperanza, Los Cabos, Mexico is offering a fourth night free in their newly designed quest rooms. Stay eight nights and receive two free. Four nights in an Ocean View Casita start from US\$2,532, CLICK HERE.

TTF Qld action plan

THE Tourism & Transport Forum (TTF) has released a seven point action plan on how to stimulate Queensland's visitor economy, after the state's slip in popularity.

The plan calls on the Queensland Government to make several moves including fast tracking the development of new cruise facilities at the mouth of the Brisbane River and developing a sustainable plan for a stopover cruise ship facility on the Gold Coast.

TTF also wants the Govt to support new tourist precincts in Queensland and secure funding for the Cross River Rail.

Macarthur campaign

NEW online tourism campaign. the Macarthur Grapevine, has been launched by Campbelltown City Council and Camden Council in a bid to encourage locals and visitors to explore the region.

The initiative is comprised of experiences from fine food to adventure sports across the Macarthur area.

The campaign website macarthurgrapevine.com.au features an interactive map, an events calendar, gift store and a series of new promotional videos.

Waikiki Ritz bookings

THE Ritz-Carlton Residences on Waikiki Beach. Hawaii are now accepting reservations.

This new residential resort features studio, one-, two- and three-bedroom rooms along with penthouse - all facing the ocean.

Amenities include an infinity pool, private cabanas and The Ritz-Carlton spa.

Book online HERE.

Cruise Critic Viking

CRUISE Critic is partnering with Viking Ocean Cruises to offer members access to exclusive on board events.

Viking is the seventh cruise line to partner with Cruise Critic for its popular Meet & Mingle events. For more information on the

events, CLICK HERE.

UL mull axing A350s

SRILANKAN Airlines may cancel its order for four A350-900 aircraft to help slow ongoing losses of up to US\$3.1billion.

Local media is reporting this could result in a cancellation penalty of up to US\$50 million.

The Sri Lankan Government is providing cash to keep the carrier in the air.

Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au Part of Business Publishing Group.

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SELL

Singapore Airlines through CVFR Consolidation Services to Europe between 22 April - 6 May 2016 Be one of the:

- 5 highest selling agents
- 5 most improved selling agents

TO WIN

- Return tickets to Gold Coast
- 3 nights accommodation at Hotel Sheraton Mirage
- Transfers and tickets to Theme Parks
- A hosted Winners' dinner

PLUS the highest selling agent each week wins an iPhone 6S!



CVFR-Quikticket CVFR-Quikfares

A Consolidator that knows it's more than just issuing Air Tickets.

Open an Account with CVFR Consolidation Services and experience the difference. Email sales@cvfr.com.au or visit www.cvfr.com.au For full terms and conditions please contact CVFR Consolidation Services or login at www.cvfr.com.au







Travel Team Leader

Gold Coast, \$DOE + Super, Ref: 2216SZ2

Are you a Travel Agent or Team Leader with a proven track record in sales and a desire to drive & train a team? This role is focused on the cruising market & you'll be responsible for mentoring, teaching and training existing & new consultants as well as leading by example, overflow hands on consulting in a non retail environment & ensuring monthly targets are met by individual consultants and as a team. Supportive management with great opportunity to progress further within the company.

For more information please call Serena on (07) 3023 5023 or click APPLY now.

Inside Sales Coordinator | Cruise

Sydney CBD, Circa \$50k + Super, Ref: 2252MB0

We are looking for an ambitious travel professional looking for their next career move in to Inside Sales, this role is key to driving success to the travel industry market across Australia. You will have a good knowledge of the industry and be keen on Sales and Marketing. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is for you. Excellent staff retention & salary on offer.

For more information please call Marissa on (02) 9113 7272 or click APPLY now.

Travel Event Finance Manager

Melbourne, \$65-70k, Ref: 2270KF2

A leading TMC has a vacancy for an Event Finance Manager to join their fun and friendly team in Melbourne. This company is extremely reputable and offer a healthy work-life balance with open door communication and career progression. You will be managing the financial enquiries related to their corporate events. You will need to bring with you a positive attitude, attention to detail, fantastic customer service skills and event industry experience ideally within the finance sector.

For more information please call Kate on (02) 9113 7272 or click APPLY now.

Travel Consultant

Adelaide, Up to \$60k, Ref: 2260LM1

We are looking for a strong sales travel consultant who has the ability to create complex travel itineraries in a face pace working environment. You will have good knowledge on multiple cruise and rail holidays; along with strong international destination knowledge. The suitable candidate will have GDS experience and personal overseas travel experience. This is a reputable travel company that is continuously expanding! Don't miss out on a great opportunity. Interviewing now!

For more information please call Lia on (02) 9113 7272 or click APPLY now.

International Corporate Travel Team Leader

Darwin, Fantastic Package on Offer, Ref: 2240KH2

To tie in with ongoing success and expansion across the Darwin corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their luxurious offices in Darwin. This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on (07) 3023 5023 or click APPLY now.

Corporate Consultant | Media Travel

Sydney South, \$65-\$70k + Super, Ref: 2268PE1

Our client, an independent agency based in Sydney specialising in TV and Media Travel are looking for a Senior Business Travel Consultant to join their team. The Senior Business Travel Consultant would be working on Media/ TV and Film accounts. The Senior Business Travel Consultant must have a minimum of 2 years experience in Business Travel, exposure to booking travel for this niche market and be dynamic with an outgoing personality and ideally experienced on working very demanding accounts.

For more information please call Paul on (02) 9113 7272 or click APPLY now.

Specialist Wholesale Reservations

Melbourne, \$48k + Super, Ref: 2036TS12

Exciting opportunity for an experienced wholesale travel consultant to join this renowned travel company in their New Zealand tour division as a Reservations Consultant. This is a varied and stimulating role working with a fantastic team. You will be communicating with agents via phone and email so we need a consultant who can build rapport with ease and provide extraordinary customer service. Passion for New Zealand and strong GDS skills are essential. Generous package on offer!

For more information please call Tammy on (02) 9113 7272 or click APPLY now.

Corporate Travel Consultant

Perth, \$50-55k + Uncapped Comm, Ref: 2255LM1

My client is seeking a new Corporate Consultant to join their experienced travel team. The right candidate will have experience working as a Corporate Consultant selling domestic and international itineraries. This large travel company are continually growing, they have fantastic opportunities for you to develop your career and create some outstanding itineraries for your clients! Uncapped commission, travel perks and on going training will be provided. GDS skills is required.

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TRAVEL SERVIC PROVIDER OF THE YEAR 2010

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LATAM Airlines

LATAM Airlines is born – a new brand for South America's largest airline network

MAY marks an exciting milestone for LAN Airlines and TAM Airlines, with the two South American airlines consolidating under one, single brand - LATAM Airlines. With this announcement comes a new logo inspired by the identity and heritage of the region, incorporating the best of both airlines (LAN and TAM). The rebranding roll-out will also include a new look across airports, aircraft, web pages and new uniforms.

BEST CONNECTIVITY IN THE REGION

LATAM Airlines will continue to fly

daily between Sydney and Santiago, via Auckland, ensuring South America is more accessible than ever. Offering the largest network and unparalleled connectivity throughout the region, the airline group connects Australian travellers to over 115 onward destinations including favourites Brazil, Peru, Argentina, Uruguay, Ecuador, and Bolivia.

MOST MODERN AND DIVERSE FLEET IN THE INDUSTRY

Passengers flying with LATAM on the ex-Pacific route will experience Boeing's new generation of aircraft aboard the 787-9, the only carrier that offers this craft en route to South America. These new generation aircraft feature stateof-the-art design and technology, providing passengers with greater comfort, security, and efficiency.

PRODUCT PROFILE AIRLINE



SUPERIOR SERVICE IN BUSINESS CLASS

Premium Business Class on board the LATAM 787 between Sydney and Santiago will continue to offer superior services, entertainment and features, including larger autodimming windows, dynamic lighting, more storage space at ground level as well as spacious seats with six-way adjustments, including reclining and full-flat positions for optimum rest.

NEW LATAM PASS FREQUENT FLYER PROGRAM

LAN and TAM frequent flyer programs have also evolved as part of the rebrand and consolidation. Now known as LATAM Pass and LATAM Fidelidade, the programs will unify existing categories as well as offer enhanced and new benefits for members. Members of the **one**world alliance will also enjoy these benefits.

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