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# Travel Daily

First with the news

Monday 11th July 2016

  
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## Win Etihad flights

**THE** top five revenue growing agents of Air Tickets' issued Etihad Airways flights during Jul (compared to the month prior) will win two Economy class tickets to London Heathrow - see **pg 10**.

The incentive is part of Air Tickets' 'Earn more with Etihad' promotion of \$100 per premium coupon and \$25 per economy coupon for sales in Jun and Jul.

## JTB price increase

**JTB** Australia is urging agents to pay in full for existing bookings by 15 Jul to avoid a price increase of approximately 12%.

The company said all prices for Japan product will be hiked due to "exchange rate fluctuations".

Current reservations must be paid in full by COB (GMT 10) by this Fri - details **HERE**.

**MEANWHILE**, JTB Wholesale has extended its hours of operation on Sat for travel agents, now open between 9am-5pm.

## Aussies keep on travelling

**THE** latest analysis of the travel sector indicates Australians are prepared to spend money on their holidays regardless of their circumstances.

That was one of the key findings from a standing room-only session this morning at the Melbourne Travel Industry Exhibition, where John O'Shea from Bell Potter Securities gave an overview of current trends.

O'Shea confirmed previous conclusions about the robustness of the international travel market (**TD** 16 Nov 15), with the latest figures detailing an ongoing structural shift between domestic and outbound travel, where has outbound grown 11% annually over the last nine years, versus domestic which has had a lower 2.3% growth rate.

However he noted a recent strong uptick in domestic holidays particularly to coastal areas in Qld.

The analysis also found very

strong travel demand among the younger generation.

"Millennials are travelling in droves - and they're going to keep doing it," O'Shea said.

At the other end of the scale there is also a high propensity to travel among the ageing baby boomer generation, with O'Shea suggesting travel agents could focus on the 'bookends' at each side of the age demographic.

He also intriguingly highlighted key growth destinations over the last three years, including Japan, Pakistan, PNG, north west Europe and New Caledonia.

### Today's issue of TD

**Travel Daily** today has seven pages of news and photos, plus full pages from: (**click**)

- Albatross Tours
- AA Appointments jobs
- Air Tickets/EY promo
- JITO

## QF France decision

**THE** International Air Services Commission gave Qantas a fresh determination on the France route, allocating 250 seats of capacity per day for a period of five years, beginning 22 May 2017.

The determination continues to enable QF to provide services under a codeshare arrangement with British Airways and Emirates.

Currently, Qantas codeshares with BA on the London-Toulouse route and between Dubai and Paris, Nice and Lyon with alliance partner, Emirates.

## Aircalin Getaway sale

**AIRFARES** to New Caledonia are priced from \$599 with Aircalin under the airline's new 'Island Getaway Sale' launched today.

Discounted fares are available on all routes from Australia (Sydney, Brisbane & Melbourne), for travel through until 10 Dec.

Surcharge dates may apply - for more info, see [aircalin.com.au](http://aircalin.com.au).

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[www.aaappointments.com.au](http://www.aaappointments.com.au)

## QF/EK pact webinar

**QANTAS** Agency Partnerships will host a webinar on selling tips & tricks of the Qantas/Emirates partnership, addressing fare selection, ticket reissues & more.

There are four 20mins sessions on Wed 13 Jul - register [HERE](#).

## Travel consultants happy

**TRAVEL** agents typically earn less than their counterparts working for suppliers such as airlines or cruise companies, but are significantly happier in their roles, according to the latest *Travel Daily*/travelBulletin industry salary survey.

Conducted just last month, Neil Stollznov from Stollznov Research presented the preliminary findings from the study during the seminar program at the Travel Industry Exhibition

in Melbourne today.

As well as average salaries broken down by gender, age and industry experience, the study evaluated the 'Net Promoter Score' for each area, with retail and corporate travel consultants particularly likely to recommend working in the industry.

That was despite salaries being lower for agents than those working for wholesalers and suppliers - whereas people in aviation and cruising were quite negative about their roles.

"There's something about retail travel that people really love... travel agents in particular really love their jobs," Stollznov said.

"Money clearly does not buy happiness," he concluded.

To purchase copies of the report contact Christian Schweitzer on [research@traveldaily.com.au](mailto:research@traveldaily.com.au).

## Game 3 SOO tips

**GAME 3** in the 2016 NRL State of Origin between NSW and Qld is being held in Sydney on Wed.

Despite the Maroons already taking out the 2016 title 2-0, the match isn't a dead rubber for those in **TD's** State of Origin Footy Tipping competition, with an awesome prize still up for grabs.

Courtesy of Keith Prowse Travel, **TD** is giving away a Grand Final package for four people, including pre- & post-match events for the overall winner at the end of Game 3.

Submit your Game 3 answers to [soo@traveldaily.com.au](mailto:soo@traveldaily.com.au) before 7pm this Wed.

1. What do you predict the final score will be for Game 3?
2. In which minute of Game 3 will be the first try be scored?
3. Which player will be awarded Man of the Match for Game 3?

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## ACT Export Ready

**DESTINATION** NSW and Visit Canberra have joined forces to hold a half-day workshop for tourism operators to lure visitors on Singapore Airlines' new flights from Singapore and Wellington.

Held on 02 Aug at Hyatt Hotel Canberra, the free Export Ready 101 workshop is pitched at accommodation providers, tour operators and visitor attractions from the Canberra Region Tablelands, Snowy Mountains and NSW South Coast zones.

**CLICK HERE** for more details.

## Uniworld recruits

**UNIWORLD** Boutique River Cruise Collection has appointed Samantha Langton as sales mgr Queensland beginning this week.

Langton has 15+ years retail travel industry experience, most recently working at Cruiseabout.



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**APT** EUROPE  
RIVER CRUISING  
2017

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## Qantas alters credit card fees

**QANTAS** has revealed an overhaul of its existing credit card payment structure, replacing it with a new percentage-based card fee from 01 Sep (**TD** breaking news).

Responding to recently updated RBA rules announced in May, Qantas has removed the current fixed credit card fee of seven dollars opting instead to charge customers 1.3% of the total

transaction value, which will be capped at \$11 for domestic and trans-Tasman fares and \$70 for international bookings.

This means that for an average domestic return fare of \$400, the fee would sit at \$5.20; whilst a typical int'l return ticket of \$2000 will result in a fee of \$26 instead of the current flat charge of \$30.

For those looking to pay with debit cards the fee will be 0.6%, with those opting for BPAY or POLi to remain without charge.

Under the new scheme, the majority of Qantas customers will pay the same or less in fees than they do under the current system, the Aussie carrier said in a statement.

**MEANWHILE**, Jetstar is currently working through changes to its own card payment system, which will involve a shift to a similar percentage-based system and is expected to be rolled out before RBA's 01 Sep cut-off.

## Sheraton Tokoriki extends closure

**SHERATON** Resort & Spa, Tokoriki Island will not reopen until 01 Feb 2017, the Fiji resort operator has confirmed.

The luxury property was heavily impacted by the Category 5 Cyclone Winston when it hit Fiji in late Feb (**TD** 29 Feb).

"The tentative re-opening date of 01 Dec 2016 has regrettably been moved to 01 Feb 2017 to complete the FJ\$25 million renovation of the resort," the Starwood Hotels & Resorts operated property's website says.

"At this stage we will not be accepting any arrivals until 01 Feb 2017; this applies for all bookings, either new or already existing."

Customers are being advised that existing reservations now need to be deferred to a later date or can be cancelled without a penalty.

Changes can be requested via [sheraton.tokoriki@sheraton.com](mailto:sheraton.tokoriki@sheraton.com).



## Window Seat

**A MAN** arrested on suspicion of criminal damages in Birmingham surprised UK police officers over the weekend with a TripAdvisor-style review of his stay in the cell.

"I was pleasantly surprised by the cleanliness and décor... neutrally decorated to please all parties but done to a high standard," scribed the 24-year-old man.

The hand-written report raised concerns about a hair found near the toilet, and brought to attention that cups of tea should have been provided to detainees more efficiently.

He later thanked custody staff in the review for being prompt in providing him a pen and paper for the inspection and rated the experience an overall three stars.

## QM2 back in action

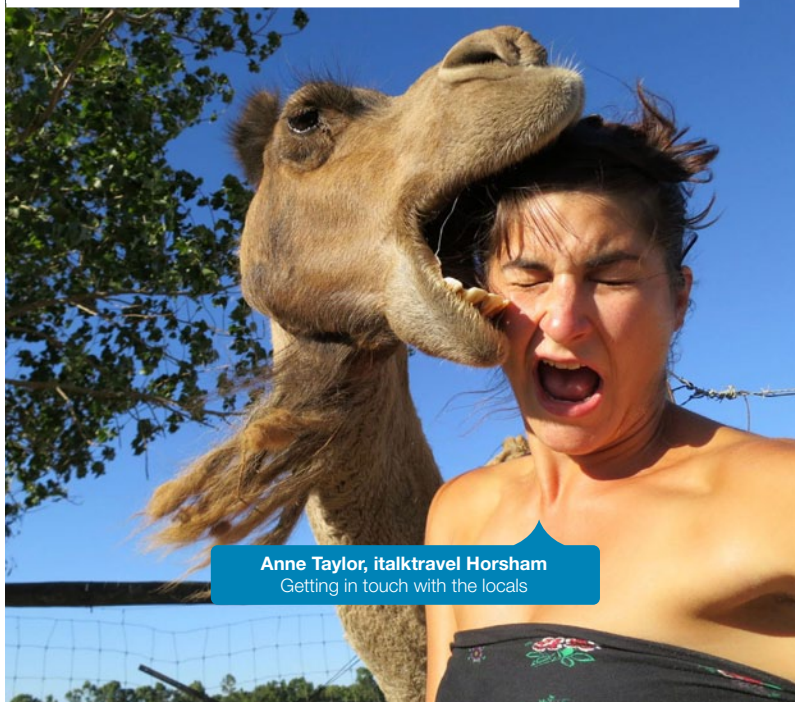
**THE** US\$132 million refit of luxury liner *Queen Mary 2* was completed last week, with the ship now back in operation.

The 25-day restoration project was conducted in the Bolm + Voss Shipyard in Hamburg.

Works included the installation of 30 more Britannia Club rooms, 15 Britannia single staterooms and five inside staterooms.

More in **Cruise Weekly** on Tue.

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Anne Taylor, italktravel Horsham  
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**italktravel** "talk to us"

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## QFLink axes MEL/CFS

**NONSTOP** flights between Melbourne and Coffs Harbour on the NSW Far North Coast have been shelved by QantasLink.

The weekly service will be terminated from 06 Aug.

"Unfortunately we just aren't seeing enough people book seats on the flights," a QF spokesperson told *The Coffs Coast Advocate*.

"This is despite our hard work over the past two years to promote the service, as well as deploying smaller aircraft on the route to better match capacity with demand," the spokesperson for QantasLink continued.

Passengers with ticketed flights on the route impacted by the change are being offered a refund or will be re-accommodated on QantasLink flights between the cities, operating via Sydney.

## Air Seoul green light

**ASIANA** Airlines has gained approval to launch a new low-cost carrier in South Korea.

Based at Seoul Incheon Int'l Airport, Air Seoul will commence service today, initially operating on domestic routes.

## Preferred lux wheels

**THE** Rolls-Royce London Suites Program, a collaboration involving Preferred Hotels & Resorts and Rolls-Royce Motor Cars London has been unveiled.

In partnership with three of the finest centrally located London Preferred members, the top shelf brands are for a limited time providing a "first-class experience and a stress-free, sophisticated way to navigate the city".

Guests booking two nights or more at The Beaumont Hotel, The Wellesley or ME London will be treated to private use of a chauffeur-driven Rolls Royce Ghost for up to three hours.

The Rolls-Royce London Suites Program also includes a bespoke Smythson Panama currency case, complimentary daily brekkie for two and a special VIP amenity, such as evening cocktails for two at The Beaumont Hotel.

Prices start at US\$349 per night at ME London, US\$578 at The Wellesley and US\$588 at The Beaumont Hotel.

The promotion runs through until 04 Nov.

For more details, go to [preferredhotels.com/rollsroyce](http://preferredhotels.com/rollsroyce).

Find out the latest about why Sri Lanka is the next hot destination for Aussies in the July issue of *travelBulletin*.

Plus win  
business class  
tickets to Europe  
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CLICK HERE to read

travelBulletin

## 35 Years of Enterprise



**ENTERPRISE** Marketing, now known as "em" and trading as em Creative/Digital, celebrated its 35th birthday last week.

The company was founded by Joe Cristaudo on 04 Jul 1981.

Shortly after launching, Cristaudo was joined by Denise Berthelot (then Denise Moore-Smith) who became the other founding director.

Foundation clients were Sundowners of London, Club

Naitasi Fiji (now Malolo Resort), Minguah Cruises (the first Chinese cruise ship to operate out of Sydney (managed by Burns Philp) & Travelstrength (the travel arm of the Commonwealth Bank).

"We'd like to thank all those wonderful wholesalers, retailers, shipping lines, hotel groups, tourist bureaux and others who have been such loyal clients over that time and the many who still are," Cristaudo told *Travel Daily*.

**Pictured** 'back-in-the-day' from left are Denise, Joe, Cheree McPherson, a rep from Pro Am Travel and Nancy Sporrowhalk, Pro Am Travel owner.

## EVA Air daily to CDG

**STAR** Alliance member carrier EVA Air will crank up frequencies on the Taipei Taoyuan-Paris Charles de Gaulle route from four weekly to daily, effective 10 Oct.

EVA Air operates the flights to the City of Light with triple class Boeing 777-300ER aircraft.

## Alamo webinar sesh

**ASIA** Pacific Travel Marketing Services is hosting a webinar for travel agents on Alamo Rent a Car at 8:30am (AEST) on 14 Jul.

The session provides detail on Alamo's Silver Inclusive & Silver GPS inclusive rates - register **HERE**

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Monday 11th Jul 2016

## Design Huus Hotel

**DESIGN** Hotels is set to open the 131-room Huus Hotel in Gstaad, Switzerland in Dec.

Surrounded by alpine peaks and waterfalls, the hotel will feature restaurants, a spa, an adventure lodge, family areas and guided tour outdoor activities.

The hotel is just 1km away from Saanen train station, 2.8 km from the Schönried ski lift and 3.4 km from Gstaad itself.

## New Cypriot airliner

**CYPRUS-BASED** carrier Cobalt has launched, offering routes across the UK, Ireland, Greece, Lebanon and France.

Cobalt is chaired by Cypriot entrepreneur Gregory Diacou and Chinese state-owned Aviation Industry Corp.

The carrier is starting out with three single class Airbus A320s with another expected to join soon along with an A321.

The airline is looking to go long-haul next year; see [cobalt.aero](http://cobalt.aero).

## Golf cruise earlybird

**THE** earlybird discount of \$500pp on The Golf Touring Company's inaugural 2018 Golf River Cruise in Europe has been extended to 31 Jul.

The trip which sets sail from 10-17 Jul 2018 on board the privately chartered *Avalon Panorama* is currently at 45% occupancy.

The Nuremberg to Budapest trip is priced at \$7,945pp for golfers or \$5,495pp for non-golfers.

**CLICK HERE** for more information.

## A&K Sri Lanka tour

**A LAST** minute booking offer slashing \$500 off airfares is available on Abercrombie & Kent's culinary tour to Sri Lanka with renowned cook Geoff Jansz.

The deal is compatible with any airfare booked for the journey from 02-15 Oct.

Highlights include World Heritage sites in Kandy, a pooja ceremony in the Temple of the Tooth, the Dutch Fort in Galle as well as an in-depth Tea Experience and a walking tour of old Colombo plus a fish market tour and cooking classes both chef-led and in family homes.

The trip is priced at \$8,475pp with a \$2,560 single supplement.

# TIE kicks off in Melbourne



**THE** inaugural Travel Industry Exhibition in Melbourne opened this morning, with exhibitors showcasing their wares alongside an educational seminar series.

Destinations on show include Uganda, the Indian Ocean idyll of Rodriguez, India, Korea, Thailand and more, along with a host of travel industry service providers.

The show continues 9am-5pm today and tomorrow at The Peninsula, Docklands and is free for trade visitors, with the *Travel Daily* Christmas in July networking event also taking place from 5-7 this afternoon.

Next week the Travel Industry

Exhibition moves to Sydney's Luna Park, taking place on Mon 18 and Tue 19 Jul - more details at [travelindustryexpo.com.au](http://travelindustryexpo.com.au).

**Pictured** above during this morning's sessions are, from left: event organiser David Paterson from Exhibitions & Trade Fairs; John O'Shea of Bell Potter Securities and Neil Stollznnow from StollzNow Research.

## TDU 2017 course set

**ORGANISERS** of the Santos Tour Down Under pro-cycling race in South Australia have today revealed the 2017 course.

Starting with a street circuit in Adelaide on 15 Jan, the road race stages will begin on 17 Jan from Unley to Lyndoch.

Other stages include Stirling to Paracombe, Glenelg to Victor Harbour, Norwood to Campbelltown, McLaren Vale to Willunga Hill before culminating with a street circuit of Adelaide on 22 Jan.

South Australia's Minister for Tourism Leon Bignell said the Tour Down Under continues on its growth path and is the biggest cycling event outside Europe.

The 2016 race generated a record-breaking \$49.6 million to the state's economy, Bignell said.

"Whilst this year's record results speak for themselves, the TDU is constantly looking at ways to improve and deliver an even better experience as well as promote South Australia on the world stage," he added.

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**AFL**

**Round 16 Winner**

**Congratulations**

**ROBERT KIRK**

**from italktravel  
Hornsby**

Robert is the top point scorer for Round 16 of Travel Daily's AFL footy tipping competition. He's won an Americana food hamper from Collette.

**collette**  
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**Emirates**

Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTFS/16/01379 ACT permit TF 16/00359

## CA launching PVG/SJC

AIR China will start its thrice weekly Shanghai to San Jose route from 01 Sep on board its Airbus A330-200 to further link China and North America.

## Sabre Asia Pacific milestone



**SABRE** Travel Network Asia Pacific celebrated one year of growth in the region last week following the company's multi-

million business expansion into APAC last year through its purchase of Abacus International in Jul 2015.

"We've come a long way in just one year, connecting local teams, knowledge and customers with Sabre's global network of travel content and technology," svp for Sabre Travel Network Asia Pacific Roshan Mendis said.

The Sabre Travel Network business now extends across 29 markets in Asia Pacific with over 2,000 local staff – a number which will continue to grow – serving approximately 20,000 travel agency customers.

**Pictured** above are Sabre Travel Network staff around the region celebrating the one year anniversary of Sabre's Asia Pacific business expansion.

## Singapore incentive

**SINGAPORE** Airlines has kicked off a new Europe incentive for Queensland and Northern NSW agents from now until 31 Aug.

Agents must sell a minimum of 10 tickets over the incentive period with every Economy ticket sold to Europe thereafter giving them one entry, Premium Economy delivering three entries and Business and First class giving them five.

The grand prize is two tickets to/from Brisbane to Europe travelling Premium Economy, valid until 15 Nov.



## Brochures

**THIS** week's Brochures of the Week is brought to you by **Travel Directores**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).

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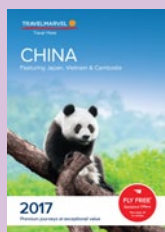
### Travel Directores – Adventures of a Lifetime 2017/18

Five new tours inside include Moscow to Singapore by rail; South America: the Top End, featuring French Guiana, Suriname, Guyana, Venezuela and Colombia; and Gateway to the Balkans, visiting Bulgaria, Serbia, Slovenia and Croatia, and featuring a 12-night exclusive small ship cruise. The brochure also features Travel Directores' other leading edge tours – The Himalayan Express to China, Tibet, Nepal and Bhutan; The Legendary Trans-Siberian Express; Treasures of Central America and much more. Their most popular tour is The Five Stans, to Kazakhstan, Kyrgyzstan, Tajikistan, Uzbekistan and Turkmenistan.



### Tempo Holidays - Dubai, Egypt & Morocco 2017

This year's brochure features new and exciting packages as well as bringing Morocco back. With the introduction of new theme parks in Dubai Tempo has added plenty of exciting family product. They have also introduced a range of new featured hotels in Dubai. An expanded range of new and enhanced packages includes new group tours in Egypt, more options in Jordan and new ways to explore Israel.



### Travelmarvel - China 2017

Travelmarvel has expanded its China offerings with two extra departures added to the 13-day Imperial China tour, as well as three new tours. New journeys include the 29 day Iconic Asia, a combination tour of Vietnam, Cambodia and China that starts in Hanoi and ends in Shanghai; the 14-day Across the Roof of the World rail journey featuring China's high speed trains and Tibet's overnight sleeper train and the 24-day Kingdoms of Asia which travels from Beijing to Osaka.



### Holland America Line - Alaska & Europe 2017

Sailings in the new brochure include seven- or 14-night cruises along the glacier-carved coast or Land+Sea Journeys combining a three-, four- or seven-night cruises with an exploration of the Yukon and Denali by luxury railcar and coach. Europe highlights include 12-Perfect Days in the Mediterranean with 12-day voyages on 9 separate itineraries, visiting the full range of destinations from southern Spain, France and the western Mediterranean, to Italy, Greece and the Ionian Sea.

## G Adventures award

**G ADVENTURES** has won the 'Best Content Creation' Award at the Festival of Media Global Awards for its campaign 'Make your Next Step Count', pipping the likes of McDonalds and Pepsi.

The push, led by OMD Fuse in Melbourne, encouraged Australians to book an overseas adventure by inspiring them to take a "soul enriching" trip.

Australian travel TV presenter Lauren Phillips was the face of the drive with footage of her 'girls trip' to India aired via social, digital, TVs in gyms and cinemas.

## DMS partnerships

**DESTINATION** Marketing Services (DMS) has announced two new partnerships - one with Compass Tours Incoming in Germany and another with Passion For Events in Argentina.

Compass Tours Incoming is ranked as one of the Top 25 DMCs in the world and has been in the business since 1974 while Passion For Events prides itself on tailor-making each proposal to meet your brief.

For more information on the pact see today's issue of **Business Events News**.



**SUPER RUGBY**

**Round 16 Winner**

Congratulations

**WILLIAM LEE LITTLE**

from Virgin Australia

William is the top point scorer for Round 16 of Travel Daily's Super Rugby footy tipping competition. He's won a high tea cruise for two, from Captain Cook Cruises.




Major prize for the 2016 footy tipping competition is return economy class airfares to Dubai flying with **EMIRATES**. Emirates has 77 flights per week to DXB.

NSW permit: LTP5/16/01379, ACT permit: TP 16/00359

## Pan Pacific Perth cook off



**CELEBRITY** chefs Alastair McLeod and Miguel Maestre kicked off the 2016 Perth Good Food and Wine Show with an exclusive cook-off at Pan Pacific Perth last week.

During the VIP event, McLeod made a roasted salmon with caramelised beetroot, goats curd and green sauce; whilst Maestre created an authentic paella.

**Pictured** above with guests are chefs Alastair McLeod (left) and Miguel Maestre.

## Europe Free Rail days

**FROM** now until 30 Sep, Rail Europe GSAs are offering free travel days on the Eurail Select and Global Passes.

Customers booking a Eurail Select Pass will be granted an extra travel day, while 15- and 22-day or month-long Eurail Global Passes will warrant two, three and five extra travel days respectively.

Passes must be activated within 11 months from the date of issue.

## AF/KLM cfo to resign

**AIR** France-KLM Group chief financial officer, Pierre-Francois Riolacci, has stepped down.

His resignation prompted stocks to drop to a three and a half year low, reported *Bloomberg*.

Riolacci will officially leave the French carrier in Nov, with his successor to be announced.

**MEANWHILE**, Air France will this month launch a new service between Paris-Charles de Gaulle and Oran in Algeria.

Commencing 27 Jul, the new service will be operated utilising Airbus A320 equipment, departing on Wed, Fri and Sun.

## Japan Holidays hires

**JULIANE** Suzuki has been named Japan Holidays' newest consultant.

Based in Kingscliff, NSW, Suzuki will be tasked with developing new programs, escorting tours, handling bookings on behalf of retail travel agents and providing unique itinerary inclusions exclusive to Japan Holidays.

## Amadeus on Fintech

**AMADEUS** has partnered with MasterCard and Ixaris to present an all-new financial tech solution focused around offering travel agencies better payment acceptance and security, as well as more protection against supplier default when using the Amadeus B2B Wallet.

Head of travel payments, Celia Pereiro, remarked that since the group launched the product in Feb they have seen "overwhelming demand for it and today have customers in 10 European countries".

The Amadeus B2B Wallet solution will be gradually rolled out in the Asia Pacific in 2017.

## InterCon mixologist

**EVAN** Stanley will join InterContinental Fiji Golf Resort & Spa as its newest mixologist.

Stanley will reside at the resort for the next three months where he will impart his expertise and knowledge to resort staff.

Monday 11th Jul 2016

## Barangaroo attraction

**A NEW** sculpture event is set to take place with the launch of Sculpture at Barangaroo on Sydney's harbour foreshore.

Barangaroo Delivery Authority will transform the reserve into an open-air sculpture park for a 16-day period from 6 to 21 Aug.

The exhibition is free and will showcase 12 outdoor artworks by 15 Australian artists.

Details at [barangaroo.sydney](http://barangaroo.sydney).

## Albatross Czech Xmas

**ALBATROSS** Tours has launched all-new tours exploring Germany, Austria and the Czech Republic over the Christmas period.

Highlighted excursions include visits to the Christmas markets in Frankfurt, Rothenburg, Nurnberg, Prague, Salzburg, Vienna and at the Schonbrunn Palace.

The journey is fully escorted by a tour manager and includes a first class touring coach, 11-nights accom, buffet breakfast and nine dinners - **CLICK HERE** for more.

## Sichuan Prague flights

**SICHUAN** Airlines is launching a nonstop service from Chengdu to Prague on 12 Aug.

The twice weekly route will operate on Tue and Fri, serviced by an Airbus A330.

Sichuan Airlines will be the only operator flying the Chengdu to Prague route.

## CCC whale watching

**CAPTAIN** Cook Cruises whale watching cruise sale has been extended until 01 Aug.

The deal offers cruises off the heads of Sydney Harbour for \$59 per adult, slashing \$20 off the usual price of \$79.

Whale sightings in 2016 are up by 20% from last season - for more information, **CLICK HERE**.

## WIN A LUXURY RIVER CRUISE

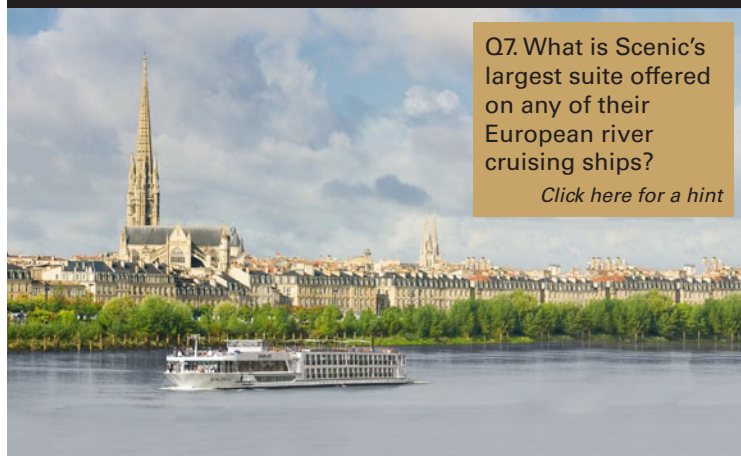
**SCENIC°**  
LUXURY CRUISES & TOURS

This month, Scenic and *Travel Daily* are giving readers the chance to win a luxurious France river cruise valued at over \$15,000. The prize includes:

- 11 day Gems of the Seine River Cruise for 2 people
- Return airport transfers
- Complimentary beverages all day, everyday, all meals, private butler service and all tipping & gratuities

To win, answer every daily question correctly and have the most creative answer to the final question. Send your answers to [scenic@traveldaily.com.au](mailto:scenic@traveldaily.com.au)

Terms and conditions



Q7. What is Scenic's largest suite offered on any of their European river cruising ships?

[Click here for a hint](#)

*Travel Daily* is Australia's leading travel industry publication.

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**WIN a  
Victorinox  
Swiss Watch!**  
valued at \$650

## Book Switzerland with Albatross Tours for your chance to WIN!

Book your clients on any of the following Albatross Swiss Christmas and New Year tours and holidays before 10 August 2016 for your chance to win a Victorinox Swiss Watch valued at \$650 or 1 of 3 Swiss Cheese Hampers valued at \$150 each!\*



### Christmas in the Swiss Alps

**11  
DAYS**

Celebrate Christmas in a first class spa hotel in the stunning village of Grindelwald. Shop at Christmas Markets and explore Montreux, Chateau de Chillon, Gruyères and the chic resort of Gstaad.



### A Swiss Christmas in Zermatt

**11  
DAYS**

Relax this Christmas in snow drenched Zermatt surrounded by the soaring peaks of the Swiss Alps. Enjoy Christmas Markets, ride on the panoramic Glacier Express and see the mighty Matterhorn.



### Swiss Christmas or New Year Holiday

**8  
DAYS**

Celebrate Christmas or New Years in a delightful chalet style hotel in the stunning Swiss Alps. Savour Swiss hospitality with daily buffet breakfasts and 4-course dinners and travel independently with an included 8 day Swiss Rail Pass.

Contact Albatross Tours  
on 1300 135 015 or visit  
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\*Travel agents only will receive one entry per customer booked on any of these tours. The winners will be selected at random and announced at 10am on 12 August 2016. The winners will be notified by email.



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**\* NEW ROLE \* INHOUSE TRAINER**  
**TRAINING & DEVELOPMENT EXECUTIVE**  
**MELBOURNE – SALARY PACKAGE TO \$88K**

As the in-house travel trainer, you will be responsible for delivering group & individual training whilst supporting the business with ongoing delivery training to team members. You will support travel consultants, assisting them on how to increase productivity & accuracy, & contribute to the design, documentation & maintenance of Facilitator & Participant notes for the training programs. Exceptional Galileo experience required, together with ticketing knowledge.

**THIS PRODUCT IS CUTTING EDGE**  
**BUSINESS DEVELOPMENT MANAGER**  
**MELBOURNE–SALARY PKG TO \$80K + \$15K CAR + OTE 25%**

The Business Development Manager will establish, maintain & grow viable commercial relationships throughout key travel agency partners. You will be providing strategic direction to drive revenue by managing the key relationships. The role will be focused on developing new business opportunities to exceed all sales targets. Looking for a new company to represent, enquire today! Sensational salary package on offer.

**JOIN A GROWING ORGANISATION**  
**SYSTEMS – E COMMERCE CONSULTANT**  
**MELBOURNE – TOP \$\$\$**

Our client is looking for an experienced travel candidate to assist them implementing travel and expense services to their clients. You will be responsible for working closely with sales & the client, configuring, project managing and implementing the new technology services along with providing training & ongoing support. Experience in travel management systems including GDS & OBT's, excellent organisation, time management & customer service skills.

**LET'S GET CREATIVE**  
**MARKETING MANAGER**  
**BRISBANE – GREAT PKG + BENEFITS**

Our client is looking for a marketing superstar to be responsible for but not limited to managing the end to end of marketing campaigns across all channels from strategy to implementation & measurement of results, working on strategy & branding, social media and EDM campaigns. Strong salary on offer. Previous experience in a similar role a must plus great communication, organisation & time management skills required.

**A GREAT OPPORTUNITY**  
**TECHNOLOGY SUPPORT MANAGER**  
**BRISBANE CBD – UP TO \$93K PKG**

As Technology Support Manager for this top TMC you'll be responsible for assisting Account Managers and BDMS in the implementation of company's OBT for new clients, enhancements for existing clients and ongoing internal and external technology support and reporting. Previous experience in a similar role is a must along with the ability to communicate with internal and external stakeholders. This will start as an initial 12 month contract.

**DESIGN, FACILITATE & ANALYSE**  
**LEARNING & DEVELOPMENT FACILITATOR**  
**GOLD COAST – \$70 - \$80K PKG**

Exciting opportunity to join this industry leader in their L&D department. You will be responsible for the entire training process from researching & recommending programs to developing & delivering to employees, maintaining the training calendar & evaluating their effectiveness. Strong salary & benefits on offer. Previous experience in a similar role within travel or hospitality essential along with great organisation, communication & presentation skills.

**\*\*NEW ROLE\*\***  
**TRAVEL INDUSTRY ACCOUNT MANAGER**  
**SYDNEY – SALARY PACKAGE \$80 + BONUS**

This global travel industry supplier is looking for a talented Account Manager to nurture and grow a portfolio of accounts within the leisure travel sector. You will build, maintain and develop strong relationships whilst identifying opportunities for growth within your portfolio. Ideally you will come from an Industry sales role where you have already established relationships, no more selling just manage the relationship, apply today.,

**IMPLEMENTATION SPECIALISTS THIS IS YOUR DAY**  
**SENIOR GDS AND IMPLEMENTATION SPECIALIST**  
**SYDNEY – \$85 PACKAGE**

If you think you know the client think again! Want to work for an innovative, forward thinking, cutting edge company? This supplier to the tourism industry have a vacancy for a senior analyst in their office based in the city. You will have a thorough understanding of a GDS and have Implementation experience, perhaps you are working for a TMC in a project or Implementation role and are looking for a change, Interviews have commenced so be quick..

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# Earn more with Etihad

\$100 per premium coupon  
\$25 per economy coupon

## Incentive Period:

Valid for tickets issued between 1<sup>st</sup> June and 31<sup>st</sup> July

Valid for travel between 1<sup>st</sup> June and 30<sup>th</sup> November



**PLUS FOR THE MONTH OF JULY THERE ARE 5 CHANCES TO WIN  
2 x Economy Class Tickets for the agencies with  
the highest revenue growth**

**Don't forget to enter your SuperSeller ID/APIIN number into your**

**PNR for your chance to earn SuperSeller points on all applicable bookings**

**Amadeus OS EY APIN 2000XXXXXXXXX | Galileo SI.EY\*APIN 2000XXXXXXXXX | Sabre 3OSI EY APIN 2000XXXXXXXXX**



Incentive period: Valid for tickets issued between 01 June – 31 July 2016 for travel between 01 June – 30 November 2016. Incentive payable is \$100 per premium coupon and \$25 per economy coupon excluding T and E class. A stopover in Abu Dhabi of more than 24 hours constitutes an additional sector ie SYD - AUH - LHR - x/AUH - SYD = 3 coupons. July BONUS incentive of 2 x Economy Class tickets will be awarded to the top five agencies with the highest revenue growth versus June 2016. The winning agency must meet a minimum of 10,000 sales criteria during the month of June 2016. Tickets must be issued via Air Tickets only. Infant, group bookings and cancelled and refunded tickets are ineligible. Eligible coupons will automatically be tracked by Etihad and agencies will receive their payment within 90 days of the completion of the incentive. Helloworld and Etihad Airways reserve the right to cancel or alter the conditions of the incentive at any time.



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