

Win a trip for two to HAWAII



Prize sponsored by Hawaiian Airlines and winner to be drawn at the event subject to terms and conditions

JITO CONNECTED Industry Networking Night

Jito Connected and The Travel Daily Group have partnered with some key industry players to bring you our largest networking night of the year

This event is a traditional mix of complimentary food, drinks and networking & is open to anyone in the Travel & Hotel Industry at all levels

22nd March

Limited to 300 guests
RSVP by 15th March
Your attendance will be confirmed subject to availability

Register & RSVP on the
JITO CONNECTED APP
by downloading it now from the
Apple Store and **Google Play**
Set up your profile, and RSVP
by clicking on the (going) button
in the event section of the APP
CLICK & DOWNLOAD NOW



6pm – 9pm

Ivy Sunroom
Level 3
330 George Street
(Above Ash Cellar)
Sydney CBD

Sponsored by...



where you connect



HAWAIIAN
— AIRLINES. —



EUROPE IN A BRAND NEW RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 100% All-Inclusive Insurance, Nil Excess
- ✓ 2016 Sale Now On! ✓ GPS included All Models
- ✓ Book & Pay by 31 March 16 ✓ Drivers 18 Years +

Discover more at:

RENAULT EURODRIVE  **RENAULT**
Passion for life

www.renaulteurodrive.com.au

Travel Daily

First with the news

Thursday 3rd March 2016



GIFT VOUCHER
FOR YOU!

www.frenchtravel.com.au [CLICK HERE](#)

Delivering your customers the best fares is child's play

Earlybirds from \$700!*



*plus taxes & charges

Reach over 170 destinations in Europe via any one of our multiple Asian gateways.

Lufthansa Group |   

QR A380s coming to Syd

FORWARD demand for Qatar Airways new Doha-Sydney route is so high the carrier will deploy its flagship airbus A380 on the route from mid-year, ceo Akbar Al Baker confirmed this morning.

The oneworld Gulf carrier inaugurated services to Sydney yesterday, with flights operated daily using Boeing 777-300s.

"We're expecting high demand in the market and will operate the A380 during the peak periods from Jun," Al Baker revealed.

Al Baker also reiterated plans to add a fifth Australian city, saying he "hoped" to have news on the destination "in the not to distant future" but will require updated bilateral agreements between the Qatari and Australian

governments.

QR ceo told **Travel Daily** the Sydney flights were made available thanks to a third bank of arrival and departure slots opening up at Doha Hamad int'l airport, meaning having a jet overnight in SYD was feasible as it provided better connections in the Gulf.

Quizzed if additional slots at Sydney were planned, due to the high demand, Al Baker said "we may look at extra slots in the future but for the time being, we are just going to stay with seven".

JITO connected!

TRAVEL industry job board jito.co has released a new smartphone app which helps users keep up to date with what's going on in their network.

Now available on the iTunes store and Google Play, features include the ability to share updates and articles, as well as event registration including the next **Travel Daily/Jito Networking Night** which takes place on Tuesday 22nd Mar in Sydney.

For details see the **cover page**.

Today's issue of TD

Travel Daily today has six pages of news and photos, a front cover page for the next **Travel Daily/JITO Networking Night** plus full pages from:

- Oceania Cruises
- AA Appointments jobs
- Rail Plus

Bonus Disney Days



Receive a 5 day Disney ticket for the price of a 3 day ticket ^

^ Conditions apply As to Disney artwork, logos and properties: ©Disney



Holidays

For more information visit www.qhvc.com.au

DISCOVER SHANGHAI WITH A FREE 6-DAY STOPOVER VISA



THEN CONTINUE ON TO OVER 1,000 CITIES AROUND THE WORLD

AU.CEAIR.COM



Tramada NextGen Support

Join a growing team of travel professionals and enjoy a fun, friendly working environment!



TravelManagers is looking for an enthusiastic and motivated Tramada Support Specialist to join our Sydney based head office team. Bring your Tramada skills to Australia's largest home based travel agency group and support our growing network of personal travel managers.

For more information and a confidential discussion email Graciela.craig@travelmanagers.com.au or for a confidential discussion call 1800 019 599

DESERTS PALACES GANGES

13 DAYS FROM \$2,749

Includes:

- Breakfast daily and selected meals
- airport transfers • 3-4 star hotels • sunrise boat cruise on Ganges • private a/c vehicles • internal flight • guided by English-speaking local guides

Why On The Go 'Signature' range

- Guaranteed departures with 2 pax
- 3-4 star hotels
- Average group size of 12
- Authentic local experiences
- Exciting days & comfortable nights

1300 855 684 onthegotours.com



on the go tours

JOIN THE TEAM
THAT WILL TAKE
YOU PLACES

FLIGHT CENTRE

Travel Daily

First with the news

Thursday 3rd March 2016

Dune Dinner Safari
20% commission!

For new bookings till 31 Mar 16



1300 661 666 www.greecemedtravel.com.au

New Caledonia specialist

THE Entire Travel Connection (ETC) is adding yet another specialist division to its stable of brands, with the firm preparing to unveil the New Caledonia Travel Connection.

Set to debut later this month & with a website in the works, the New Caledonia Travel Connection (NCTC) will “boast a team of New Caledonia destination specialists” along with a standalone brochure and website.

Sydney-based ETC, headed up by Brad McDonnell, includes the French Travel Connection, Tahiti Travel Connection and the most recent addition, Spain & Portugal Travel Connection which launched just over three years ago (*TD* 05 Feb 2013).

NCTC will promote a variety of packages to the South Pacific, French-speaking destination,

including accommodation, tours and transfers.

“Right on their doorstep, travel agents will enjoy selling this little piece of paradise of stunning untouched beaches and nature with a French touch,” the company said.

To break-in the new division, ETC is holding a special event in Sydney this month with a presentation, movie screening and an opportunity for guests to win a trip to New Caledonia.

NRL tipping reminder

WINTER is coming, and that means it's time for you to sign up for our footy tipping comps.

Super Rugby is already running, and this weekend sees the kickoff of the much-anticipated 2016 NRL season while AFL starts in the next few weeks.

Emirates has kindly sponsored some amazing prizes for the Travel Daily footy tipping comps this year, with anyone working in the Australian travel industry eligible to enter.

Sign up for NRL tipping today at nrl.traveldaily.com.au.

Karbo to head up Innstant Travel

FORMER Excite Holidays general manager Jo Karbo has been appointed to the newly created role of gm Australia for global online travel wholesaler Innstant Travel.

Karbo, who recently returned from Excite's office in Athens, has extensive experience in the sector, saying he's “looking forward to adding value by working closely with existing team members and the local travel industry again”.

Innstant ceo Darryl Ismail said the company's Australian operations had grown significantly since it launched here six years ago.

“The time was right for an appointment of this calibre,” Ismail said.

More industry appointments on **page 6** of today's *Travel Daily*.

Delta, Transavia jv

DELTA Air Lines will add four new destinations in Europe to its network via a new codeshare agreement with Transavia out of its Amsterdam Schiphol hub.

GO a little
FURTHER

Win a trip
to Northern
England

ENTER HERE >

Hadrian's Wall, Cumbria, England



CENTARA
HOTELS & RESORTS

Discover our
family holiday
offers

DISCOVER
MORE

Kids stay, eat and play for **FREE**
Waterparks • Kids' Clubs • Award winning spas



Book with OZ
and fly at ease
from MEL, ADL,
CBR and BNE.

BOOK TODAY

ASIANA AIRLINES

A STAR ALLIANCE MEMBER

VISIT CAMBODIA FREE
WHEN YOU BOOK VIETNAM!

ON SALE UNTIL 18 MAR 2016, UNLESS SOLD OUT PRIOR

wendywutours.com.au/add-cambodia-free

Wendy Wu Tours



2 category cabin upgrade

7 night Celestyal cruises



Exclusive offer till 31/3/16

1300 661 666 www.greecemeditravel.com.au

Travel Daily

First with the news

Thursday 3rd March 2016

BREAKAWAY International Travel Industry Club **HAWAIIAN AIRLINES**

NEW! Hawaiian Airlines industry rates.
Valid for sales and departures until further notice!
From **\$469*** pp. plus taxes
*Conditions apply.

CLICK HERE for further details

QF to launch insurance program

QANTAS Frequent Flyer will this month debut a new insurance scheme, initially offering health insurance alongside a "Wellness Program that can reward you every step of the way".

Dubbed Qantas Assure, the onslaught into the health insurance market is being made in partnership with NIB Health Funds - the company which also purchased World Nomads Group, the parent of Suresave Travel Insurance last year (**TD** 09 Jul).

In the lead-up to the launch Qantas is conducting a survey of its frequent flyer members, asking them about their current private health insurance arrangements and levels of cover for both hospital and extras.

An email to members offers 100 Qantas Points for completing the poll, which also hints at the program offering the ability to earn points for being active - potentially via fitness tracking

apps or devices such as Fitbits.

Qantas is acting as an authorised agent of NIB and will receive commission on the insurance products sold.

Winston fundraising

A CHARITY breakfast to raise funds for the people of Fiji affected by last month's Tropical Cyclone Winston has been organised by Tourism Fiji, Fiji Airways and Starwood Hotels.

The event will be held in Sydney at Sheraton on the Park, Level 2 Grand Ballroom on 11 Mar, running from 7:30-9:30am.

Tickets are \$100 per individual or \$1,000 for a table of 10.

To attend, RSVP by Tue 08 Mar to lesieli.fatai@fijiairways.com.

MEANWHILE, Fiji Airways is offering return promo fares between Sydney and Nadi priced from \$524 per adult, for travel 04 Mar-16 Jun, if booked by 15 Mar.

Air NZ to Osaka

AIR New Zealand this morning announced the resumption of non-stop seasonal flights between Auckland and Osaka.

The thrice weekly Boeing 767-300 service will operate between Nov 2016 and Mar 2017, departing AKL at 1025 and arriving into Kansai at 1800 the same day.

Inbound services will depart Osaka at 2100 and arrive into Auckland at 1205.

The move sees Air NZ return to Osaka for the first time since 2013, when it consolidated its Japan flights and suspended the Osaka service to focus on growing flights into Tokyo Narita.

As well as providing a new option for Kiwis to explore the historical and cultural areas of Western Japan, the flight also helps meet growing inbound demand from Japan which is New Zealand's fifth largest tourism market.



Window Seat

ROADTRIPS can be exhausting and knowing exactly where and how far the next fast-food drive-thru location is can be crucial, especially in France it appears.

Road-side junk food lords McDonalds are emphasising the regularity of their *McDrive* service by taking a not-so-subtle dig at rival Burger King.

A temporary billboard on the route between Brioude and

Fontannes has been erected highlighting the distance to the nearest Maccas outlet - 5kms - versus the 258kms drive to Burger King.
CLICK HERE to zoom in.



Want to manage your own hours?

Spend time with your family and run your own business, with Allure Travel by CTM.

Allure Travel is the award-winning leisure division of Corporate Travel Management (CTM). We're seeking experienced travel professionals who wish to build and manage their own business as an independent leisure travel consultant.

If you're looking for a better work/life balance, uncapped earnings and complete managerial autonomy, you've found it. Work from home or in a CTM office, and enjoy the support of CTM's global buying power, technology infrastructure and 24/7 service support.



Don't just take our word for it.

Find out how Kelly manages her own business, her own hours and her own income as an Allure Travel Independent Contractor.

Your goals. Your time. Your rewards.

[CLICK HERE](#)

ALLURE TRAVEL
by ctm

1st SQ A350 delivered

SINGAPORE Airlines has taken delivery of its first of 67 Airbus A350-900 aircraft at a ceremony in Toulouse, France.

CEO Goh Choon Phong said the A350 will be a "game-changer" for SQ, "allowing for flights to more long-haul destinations on a non-stop basis", boosting its "network competitiveness".

SQ's A350 features 42 Business, 24 Premium Economy and 189 Economy class seats.

Travel Daily

First with the news

Thursday 3rd Mar 2016

QH Race winners

QANTAS Holidays has named the 60 winners of the 2016 Race Around Northern California famil which is departing on 15 Mar.

Selection for the trip was based on some of the top selling agents of Qantas Holidays packages and Qantas international tickets between 01 Sep and 15 Dec.

The famil will see agents explore locations including Napa Valley, Sonoma, Tahoe South, North Lake Tahoe, Yosemite, Sacramento and San Francisco, courtesy of the regions' tourism boards.

View the winners list [HERE](#).

TASCo Africa shows

THE Africa Safari Co has opened registrations for its 2016 Africa Roadshow being held nationally.

Events are planned for Perth (14 Mar), Adelaide (15 Mar), Melbourne (16 Mar), Brisbane (21 Mar) and Sydney (22 Mar).

Attendees can hear and meet with partners from Southern & East Africa, including &Beyond, Africa Reps, Lemala Camps, Rovos Rail, Thompsons and others.

A range of prizes are also up for grabs - [CLICK HERE](#) to RSVP.

Hot Chiang Mai resort

AWAY Chiang Mai Hot Springs Resort in Thailand has been opened by Bespoke Hospitality Management Asia.

Located in Lanna in Northern Thailand, the property features 34 guest rooms and villas.

Rates start at THB 3,500 nett (approx AU\$135) per night - email book.acmh@awayresorts.com.

Helloworld cheers on Waratahs



ABOVE: This rugby-mad group of helloworld agents celebrated the NSW Waratahs first win of the season over the Queensland Reds courtesy of Qantas last Sat.

Agents are **pictured** enjoying the Qantas suite at Allianz Stadium.

RedBalloon real-time

REDBALLOON will soon offer real-time booking following a partnership with tour and activity aggregator Livn.

Sean Cummins, ceo of Livn said the move will dramatically expand RedBalloon's retail distribution network,

"The RedBalloon website has traditionally sold vouchers for activities or gifts but we're now looking to give our customers access to not only more products but also additional booking options," said RedBalloon ceo Nick Baker.

Livn's suppliers include Intrepid Group, G Adventures, Graylien, Pro-Dive and Tourism Holdings Limited.

Hilton Tanger City

HILTON Worldwide has opened the 320-room Hilton Garden Inn Tanger City Center, marking the brand's first property in Morocco.

The hotel is nearby tourist attractions of the Caves of Hercules, Dar el Makhzen, St Andrew Church and Park of Perdicaris, as well as business spots, including four industrial parks and an economic free zone.

WIN
economy class
flights to Europe
with Emirates

Sign up for NRL
and AFL footy
tipping now



NSW permit LTFS-16-01379; ACT permit TP 16/00359

China Airlines (CI) Christchurch Last-Minute Deals



All-inclusive one way fares starting from AUD \$209 return from AUD \$360

Departing from both Sydney (Tue/Fri/Sun) and Melbourne (Mon/Wed/Sat).

Seasonal service ending on 27 March 2016; service resumes this summer!

02-83399188 • 1300668052

<http://www.china-airlines.com/au/index.htm>

CHINA AIRLINES
The Leading Airline from Taiwan



REGIONAL SALES MANAGER SYDNEY BASED

Globus family of brands is seeking a full-time, experienced Regional Sales Manager for the management of all aspects of running an efficient sales team.

The right candidate will be attuned to the needs of the retail leisure market and possess the following:

- ✓ Proven track record in achieving and exceeding sales targets
- ✓ Understanding and experience with CRM or similar sales territory management systems
- ✓ Salient examples of personable skills including team building, negotiation, persuasion and conflict resolution
- ✓ Ability to identify and implement continuous business improvement initiatives
- ✓ Ability to travel interstate frequently and coach and mentor an experienced sales team
- ✓ Flexibility to represent Gfob domestically and internationally at meetings, conferences, expos and functions
- ✓ Excellent presentation and interpersonal skills
- ✓ Minimum of 5 years sales management experience in the travel industry
- ✓ Tertiary qualifications in business, sales, marketing or tourism

Backed by an established Sales Department you will receive the resources and support needed in order to succeed.

COULD THIS BE YOU?

To apply, forward your CV and covering letter to recruitment@globusfamily.com.au with the position title in the subject line by Friday 18th March, 2016.

GLOBUS **COSMOS** **MONOGRAMS** **AVALON WATERWAYS**

Qatar Sydney to Doha debut



QATAR Airways' first flight from Doha to Sydney touched down at Kingsford Smith International Airport yesterday.

The carrier celebrated the inaugural arrival from Doha with a city flyover.

Chief executive of Qatar Airways Group Akbar Al Baker said touching down in Sydney for the first time was "an important milestone for Qatar Airways and the people of Australia".

For more information, head to [page one](#).

Fast Cover cheapie

FAST Cover has launched a Medical Only travel insurance plan, which doesn't cover other benefits such as luggage and cancellation.

Dean Van Es, the ceo of Fast Cover said the company found many young travellers are on a tight budget and are only concerned about potential medical emergencies.

It is the company's cheapest travel insurance plan offered.

e-cigarette flight ban

THE US Dept of Transportation has banned the use of electronic cigarettes on commercial flights.

The ban applies to scheduled flights of US and foreign carriers flying in, to, and from the US.

"The Dept took a practical approach to eliminate any confusion between tobacco cigarettes and e-cigarettes by applying the same restrictions to both," said U.S. Transportation Secretary Anthony Foxx.

WRD additions

SONEVA Fushi & Soneva in Aqua in the Maldives and Soneva Kiri in Thailand will be marketed in the Australian market by World Resorts of Distinction (WRD).

Soneva Jani is set to open in the Maldives later this year.

Disney Springs grows

THE Disney Springs district in Lake Buena Vista, Florida is set for expansion, with 30 new tenants announced for the attraction.

Located within the Walt Disney World Resort, Disney Springs is inspired by Florida's waterfront towns with new retail outlets and restaurants planning to set up shop including LACOSTE, Sephora, Columbia, Under Armour, Volcom and American Threads.

Qantas Scam

QANTAS has again been targeted by a Facebook scam with an unofficial page stating the carrier is giving away business class tickets in celebration of its 94th birthday.

The posts asked people to share the post and like the page to win the prize.

Qantas has advised people to disregard posts on the fictitious page 'Qantas Air' as they work to have the page pulled down.

Qantas only has one official Facebook page.

Canggu Club deal

CANGGU Club has partnered with a number of hotels in the Seminyak-Petitenget precinct to offer a free Bali Holiday Pass.

The pass offers unlimited entrance to Canggu Club and Splash water park, free entry to Finn's Beach Club in Uluwatu, reflexology session at Body Temple Spa and savings on tours, attractions and dining.

Offer is valid for travel from 01 Apr-04 Jul - [CLICK HERE](#).

Trendsetter *Travel & Cruise Centre*

TRAVEL CONSULTANT

I'm looking for a dynamic and talented sales person to join our boutique agency group, accommodated in modern, spacious stores in Lane Cove and Longueville

The consultant of my dreams will be very competent, ably handling all quotes and bookings efficiently, accurately and enthusiastically. An ability to work independently within a small friendly team, and motivation to reach financial targets, is essential. Experience selling cruises and luxury travel will be very favourably regarded.

The award-winning Trendsetter Travel & Cruise Centre was founded 22 years ago and is a member of Magellan, Cruiseco and Virtuoso. We enjoy a favourable relationship with clientele and suppliers and are keen to expand our business in both locations.

If you want to know more, and are interested in an excellent salary package and working conditions, please contact Adrienne Witteman in confidence on

0413 010 639



E-Commerce Sales Support Coordinator

Join Emirates and tomorrow you could help shape the future of air travel within a vibrant, international environment. Working in our Sydney office, our global network brings the world right to your doorstep.

In coordination with the E-Commerce Manager, develop, implement and manage the E-Commerce sales channels in order to maximise online sales performance.

3 or more years' experience in E-commerce environment and an understanding of technology is essential. In addition, familiarity with best practices in web-based marketing and thorough knowledge of MS Office application is required.

Applications close on 09 March, 2016. For more information and online application visit emiratesgroupcareers.com using job reference number 160000HG.

Hertz 24/7 Carsharing

HERTZ has launched its 24/7 carsharing service in Perth.

To use the service, customers sign up online to book cars for between one hour to three days and pick up the car from Wilson Car Parking at Hay St.

Pay-as-you-go plans are offered.

APT biz class offer

APT is offering business class flights with Singapore Airlines or Qatar from \$2,495 per person for any 2017 APT Europe bookings that include a Magnificent Europe river cruise.

Deal ends 31 Mar and is valid on departures from Melbourne, Sydney, Brisbane, Adelaide and Perth - see aptouring.com.au.

MH trade updates

MALAYSIA Airlines will hold 15 roadshows and three webinars for the Australian market between 08 Mar-06 Apr.

The product updates will run across metropolitan Melbourne, rural Victoria and Tasmania.

"With so many exciting new initiatives rolling out over the coming months, we created these seminars to keep agents up to date," Australia country manager Bennet Stephens said.

To sign up, [CLICK HERE](#).

Sports Anaheim

VISIT Anaheim has formed Sports Anaheim, which will work with local business reps and key regional sports leaders to help attract and host sporting events.

Sports Anaheim will aim to bring in local, national and international sporting events and will be led by Roy Edmondson, vice president of sports development for Visit Anaheim.



Industry Appointments

WELCOME to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email appointments@traveldaily.com.au.

The **Travel Corporation** has named a number of new sales appointments. **Jerry Pilgrim** has taken on the role of QLD/NSW Industry Account Manager for Adventure World and Contiki is adding **Joanna Donald** to role of Sales Manager VIC/TAS and **Kim Ryan** as Sales Manager NSW. **Holly Cooling** will step in as NSW/NZ Sales Manager for Busabout.

On 11 Apr, **Michael Burnett** will take on the role of Chief Financial Officer at **HelloWorld Limited**. Burnett was most recently CFO of Transurburban North America.

Asia Pacific Travel Marketing Services has announced **Meredith Salotto** has joined the team as General Manager of Sales. Salotto comes from a role at Hawaiian Airlines and has also worked for Gate 7.

Rick Gonzalez has been appointed executive chef at **Six Senses Qing Cheng Mountain** in China.



This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au



Q3. Tempo Holidays' Indian Odyssey Luxury Train Journey is operated by whom?
Hint: A high central plateau

Future Leaders meet with current



IHG'S Australian and New Zealand based Future Leaders are pictured with Jan Smits, ceo for Africa, Middle East & Asia (AMEA) and Alan Watts, coo AMEA - on their recent visit to Sydney.

The group of Future Leaders completed the 18-month accelerated leadership program between 2010 and 2013 and have since spent time out in the field gaining leadership experience.

Extraordinary BANFF & LAKE LOUISE

DISCOVER NOW

ADVENTURE WORLD

BANFF & LAKE LOUISE ALIVE

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

Publisher/Managing Editor: Bruce Piper **Editor:** Guy Dundas **Editorial email:** info@traveldaily.com.au
Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper
Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au
Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the **Travel Daily** group of publications.
Travel Daily **CRUISE** **travelBulletin** **business events news** **Pharmacy DAILY** **Travel Daily TV**

EXPLORE *Your World*

Ask About Our
Great Offers
ON SALE TODAY!



**OVER 50 CRUISES DEPARTING IN 2016
INCLUDING SIRENA'S INAUGURAL SEASON
BONUS: OLife CHOICE PLUS Offers Available Now!**

CASTLES & CHATEAUX



PARIS (LE HAVRE) TO BARCELONA
12 DAYS | 07 AUG 2016 | SIRENA

CHOOSE YOUR OLIFE CHOICE GROUP B BONUS

FARES FROM per person, twin share	INSIDE STATEROOM from \$3,420*	DELUXE OCEANVIEW STATEROOM from \$4,260*
---	---	---



ADRIATIC SPLENDORS



ROME (CIVITAVECCHIA) TO VENICE
10 DAYS | 29 AUG 2016 | SIRENA

CHOOSE YOUR OLIFE CHOICE GROUP B BONUS

FARES FROM per person, twin share	INSIDE STATEROOM from \$2,960*	DELUXE OCEANVIEW STATEROOM from \$3,680*
---	---	---



For more information
and to request a brochure
call 02 9959 1371

*CONDITIONS APPLY

Life CHOICE PLUS - GROUP B

Choose 1 of the following BONUS offers:

- 4 FREE Shore Excursions per guest
 - US\$400 Shipboard Credit per guest
 - House Beverage Package per guest (value US\$39.95 per day)
- PLUS** receive **FREE** Unlimited Internet package^



www.aaappointments.com.au



Want your career search handled confidentially? Call the experts!

INNOVATIVE TRAVEL COMPANY

OPERATIONS MANAGER – INBOUND TRAVEL

MELBOURNE – SALARY PKG TO \$80K (DOE) + BONUSES

New to Melbourne, this Overseas Inbound Travel Company are seeking an Operations Manager to join their Management Team promoting Australia & New Zealand! Your role as Operations Manager is to ensure all operational business, sales & service delivery needs are met & opportunities for market share strategies are completed within professional & integrated means. Ensuring that all overseas & local offices deliver on all KPI requirements.

JOIN A NATIONAL VIRTUOSO AGENCY

HEAD OF LEISURE

MELBOURNE – SALARY PACKAGE TO \$80K (DOE) + \$\$ INC.

This corporate travel company is seeking a competent leisure travel supervisor with a proven track record managing a team of senior leisure consultants. Working with this professional leisure team, you will be responsible for developing & driving the team to achieve results & maintain service levels, whilst remaining hands on consulting by appt only. Experience in a luxury high end leisure travel environment & solid management experience is essential.

GROWING HOTEL GROUP

FINANCIAL CONTROLLER

MELBOURNE – SALARY PKG TO \$100K+ (DOE)

Our client is a leading hotel chain with unique brands across their portfolio. Looking for a Financial Controller to join their talented team, you will oversee a property in Melbourne's Northern suburbs & will be responsible for all corporate reporting, annual budgets & quarterly forecasts as well as evaluating & improving operational systems & procedures. You will work with the property to implement all financial operating strategies to ensure growth for the property.

HIGH BASE PLUS UNCAPPED BONUSES

CORPORATE TRAVEL – SALES MANAGER

SYDNEY – \$100k PLUS PLUS

Are you working in a sales role but on a low base? Want to have security of a high base salary plus a very strong commission structure? If you consider yourself a consummate professional in Sales preferably with TMC sales, we have a prestigious new role available now with one of the most dynamic TMCs in the business. Targeting the SME space, you must be driven by winning new business and achieving targets. OTE Over \$100k in first year.

MAKE THE MOVE ACROSS THE DITCH

COMMERCIAL MANAGER NZ AND PACIFIC REGION

AUCKLAND – STRONG SALARY NZD + INCENTIVES

This successful global travel company is looking for a successful Commercial Manager to join their team. You will be responsible for leading the NZ business and team with 8 direct reports, executing sales strategies to grow & maximise revenue. You will be well networked in the New Zealand travel market, have led teams with a proven track record in sales and account management, based in Auckland a high remuneration package is on offer.

NEW ROLE – LEAD THE ELITE

VIP TEAM LEADER – TOP TMC

SYDNEY - SALARY PACKAGE \$90

This BRAND new department within this sought after TMC is looking for a VIP team leader to manage a team of VIP consultants. You will be involved in helping to establish this new area, recruit and train new staff. Your clients will be top VIP personal that require only the very best service. You will ideally come from a TMC background, have sound consulting skills and have led teams. Great Salary and bonuses on offer.

STATE LEADERSHIP

CORPORATE TRAVEL STATE SALES LEADER

BRISBANE – SALARY PACKAGE \$110K- \$130K OTE

We currently have the opportunity for a sales driven and motivating leader to join this dynamic travel management company. Leading and motivating a team of corporate BDM team leaders you'll utilise your industry expertise and commercial acumen to win new business whilst developing and mentoring staff members to grow a successful QLD sales team. You'll be rewarded with a top salary + generous KPI bonuses and further career development opportunities.

JOIN A MARKET LEADER!

MARKETING MANAGER

GOLD COAST – PKG \$75 - \$85K

We are looking for an experienced marketing executive to join this great team. Leading a small team your duties will include managing end to end marketing campaigns across all channels from strategy to implementation & measurement of results, working on strategy & branding following strict procedures. Experience in a similar role a essential plus excellent communication, presentation & leadership skills. Strong salary on offer for the right person.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE www.aaappointments.com.au



Legend Meets Prestige

Travelling between Vancouver and Toronto, the Canadian is one of the world's most popular long haul rail services. It travels over a full 3 days/4 nights and explores Canada's diversity in comfort and art deco-style.

The new Prestige Class is providing passengers with a more luxurious feel, offering more space than the cabin for 2. Travellers who choose this class of service on The Canadian will enjoy all the refinement of VIA Rail's premium class not to mention the grandeur of Canada's natural splendours. Comfort and class is what this new sleeper type provides due to the following benefits:

- A spacious cabin - 50% larger than the cabin for two in Sleeper Plus class
- Leather L-shaped couch by day and a Murphy bed for two by night facing the window
- Private washroom with shower
- Flat-screen TV with video selection
- Minibar stocked with a selection of beverages
- Electric radiant heated cabin floors
- Priority baggage handling
- All-inclusive dining and complimentary drinks service



Contact our Canada Specialist

P: (03) 8779 - 4828

E: GreatTrainJourneys@railplus.com.au

W: www.railplus.com.au

