

Our global network is all about you

Sydney (02) 9262 6000 Brisbane (07) 3226 6000



Friday 4th March 2016

#### Experience Centara with our industry partner rates THAILAND • BALI • MALDIVES SRI LANKA • VIETNAM CENTARA

#### **EK/S7 codeshares**

**EMIRATES** will this month significantly expand operations in Russia via a codeshare deal with oneworld member S7 Airlines.

30 new destinations will be available on S7 flights ex Moscow including St Petersburg, Perm, Volgogad and Yekaterinburg.



## Jetstar long-haul revamp

**JETSTAR** will suspend its flights between Brisbane and Honolulu later this year, instead redirecting capacity to Bali and Phuket in response to strong demand.

The changes will take place effective Nov 2016, with the existing thrice weekly flights to Hawaii from the Queensland capital to cease at the end of Oct.

A JQ spokesperson told **TD** this morning the carrier had seen a "moderate dip in demand out of Brisbane, and we believe it is the right time to move this capacity to Asia where more Australians

#### Today's issue of TD

Travel Daily today has eight pages of news, photos and highlights from last night's lavish Qatar Airways soiree plus full pages from: (click)

- Travel Trade Recruitment
- Air New Zealand
- JITO Networking Night

want to travel".

The move will leave Hawaiian Airlines as the only carrier on the Brisbane-Honolulu route.

Jetstar will maintain its existing Hawaii flights from Sydney and Melbourne, with the carrier saying "Brisbane travellers will continue to have good low fares access to Honolulu with strong connectivity through Sydney".

The carrier said Hawaii remains an important market for Jetstar and the wider Qantas group.

"Despite the lower dollar the Honolulu routes continue to perform well for both Qantas and Jetstar," the spokesperson said.

#### Aloft set for Dubai

**STARWOOD** Hotels & Resorts is set to launch its first resort-style Aloft hotel in Dubai, with the planned 2017 opening of Aloft Dubai, The Palm as the first "mid market hotel brand" on the island.



**DISNEY** Cruise Line has overnight announced two ships will join its fleet, slated for completion in 2021 and 2023.

The new additions will feature approx 1,250 staterooms, with names and itineraries yet to be revealed - more in CW on Tues.





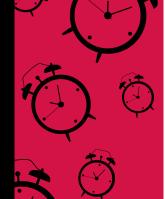


## **NEW OFFER! 2-FOR-1**

ON SELECTED 2016 RIVER CRUISES. WILL SELL OUT!

CALL \ 1300 845 464

CLICK • vikingrivercruises.com.au







Friday 4th March 2016



#### Mantra sales chief departs abruptly

KENT Davidson, Mantra Group's Executive Director of Sales, Marketing & Distribution, has suddenly left the company after more than 13 years.

His departure is believed to have been involuntary, saying he was "deeply disappointed to have departed my role".

Davidson joined Mantra Group in 2002 as Group General Manager - Sales & Marketing of Peppers Retreats and Resorts, becoming Group GM of Peppers two years later.

He was responsible for the overall management and control of Mantra Group's revenue functions including sales. marketing and distribution.

The shock departure comes just days after the company reported its first half results, with an 11% jump in profit and revenue up 21% to \$307m (TD 24 Feb).

Davidson was a member of the Mantra Executive Committee.

Mantra ceo Bob East declined to provide specific comments on the departure, telling TD this morning the company "continues to add properties here and abroad and we continue to adjust our structure and strategies to remain at the top of our game.

"We added more than a property every month in the last year and our business is investing heavily in distribution capabilities, e-commerce and marketing programs," East added.

#### **HLO** wholesale restructure

**HELLOWORLD** head of wholesale Peter Egglestone has confirmed the outcome of a review following the merger with AOT Group, outlining significant changes to the division's structure.

The move will see the departure of long-time product chief Lindy Christian, whose position as General Manager Global Product will no longer exist.

In an email obtained by *Travel* Daily this week, Egglestone confirms that Christian will leave the company at the end of the month after more than 30 years.

"Lindy has been a significant contributor to the New Zealand business, having held roles in air consolidation, retail and wholesale," Egglestone said.

"In the last five years Lindy has played a crucial role in the creation of a centralised contracting and loading team, and has also been responsible for wholesale and cruise product development," he added.

Other changes will see Leanne Chard, former general manager wholesale for the AOT Group, return to the business as General Manager Wholesale

#### EK Dubai flash sale

**EMIRATES** this morning launched a "Dubai Flash Sale." with return economy fares to DXB from SYD, MEL, BNE and ADL leading in at \$1498, or \$1398 ex PER valid for sales 04-07 Mar.

Product, focusing on "product and collateral creation in both the domestic and international spaces".

Andrew (Barney) Johnstone, currently Group General Manager

- Content for the AOT Group will now become General Manager
- Wholesale Content for the merged entity, with responsibility for content loading into both Calypso and Tourplan for all wholesale and inbound brands.

And a newly created Director of Land Contracting role will be appointed shortly, with all three new roles reporting into Helloworld Executive Director, Cinzia Burnes, meaning it's unclear what the role of Egglestone himself will be as a result of the restructure.

It's also believed other significant changes within the wholesale division could be in the wings, with further announcements expected in the coming days.

#### **CAPA** role for Pearse

**CAPA** Centre for Aviation has appointed Stephen Pearse as its new managing director.

Pearse, well known to the industry through former senior roles with British Airways, United Airlines and Emirates in Australia, takes up his new role shortly and will work with executive chairman Peter Harbison and CAPA general manager Derek Sadubin.

#### QR to announce 12 more destinations

**QATAR** Airways last night celebrated the launch of its new non-stop Sydney-Doha route (TD yesterday) with a lavish function at Sydney's Darling Harbour.

Complete with a guest appearance by singing superstar Kylie Minogue, the event was also graced with the presence of His Excellency Akbar Al Baker, Qatar Airways ceo, who highlighted the ongoing rapid growth of the airline which is the "envy of the American carriers who continue to attack us - unsuccessfully".

As well as the Sydney launch and the recent debut of Los Angeles, later this month QR will commence flights to Birmingham, with other pending new routes including Boston and Atlanta plus a doubling of New York flights.

That's not to mention the debut of services to Yerevan in Armenia and the May launch of flights from Doha to Adelaide - QR's fourth Australian destination.

"But this is not the end... when I go to ITB next week I will be announcing another 12 destinations that we will operate, totalling 18 destinations in a twelve month period unprecedented of any full service airline," Al Baker said.

Travel agents from across Australia as well as celebrities, politicians and other dignitaries took part in the red carpet event - see Travel Daily's exclusive pics on page seven of today's issue.



#### China Airlines (CI) Christchurch Last-Minute Deals





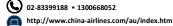






All-inclusive one way fares starting from AUD \$209 return from AUD \$360

- Departing from both Sydney (Tue/Fri/Sun) and Melbourne (Mon/Wed/Sat).
- Seasonal service ending on 27 March 2016; service resumes this summer!









SCENIC° RIVER CRUISING TRAVEL IN 2017 AT 2016 PRICES\*

Friday 4th March 2016

## Pacific Pearl to leave P&O fleet

**P&O** Cruises Australia president Sture Myrmell this morning announced the departure of Pacific Pearl, which will be transferred out of the P&O fleet next year (TD breaking news).

"A commercial arrangement has been reached to transfer Pacific Pearl...as part of an ongoing fleet expansion and renewal program," the company said.

By the time *Pearl* departs in Apr 2017 she will have completed 294 voyages under the P&O banner over a period of over five years.

Built in 1988, the ship joined P&O Australia alongside Pacific Jewel after the closure of Carnival Corporation's former Ocean Village brand in the United Kingdom (TD 31 Oct 08).

Originally launched as Sitmar FairMajesty she previously sailed as Ocean Village and before that as Star Princess and MV Arcadia. Myrmell said after launching

with P&O in Dec 2010, Pacific Pearl played a "game-changing part in becoming New Zealand's first superliner".

He said P&O is still the only cruise line to homeport from NZ, and following Pearl's farewell, Pacific Jewel will become New Zealand's ship and sail from Auckland for two months during the 2017 season.

P&O added Pacific Aria and Pacific Eden at the end of last year and will expand further with Pacific Explorer in 2017 and an as-yet-unnamed newbuild for delivery in 2019 (TD 30 Dec 2015).

Pacific Pearl's last cruise for P&O will be a 16 day voyage to Singapore departing Auckland on 27 Mar 2017.

P&O says relatively few forward bookings are affected, with the line offering rebooking on equivalent or alternative cruises, or a full refund.

#### EK to unveil new business class seat

**NEXT** week's ITB travel trade show in Berlin will see Emirates take the wraps of the new **Business Class product for its** Boeing 777 aircraft.

The carrier said the new seat would debut on its 170th 777 aircraft, which it expects to receive in Nov this year.

"Our current Boeing 777 business class seats are already an industry-leading premium product, and what this new seat does is to take that design and comfort to the next level," said EK president Tim Clark.

He confirmed that Emirates would retain its current 777 business class seat configuration of 2-3-2 as well as maintaining the total number of seats in the cabin at 42

Emirates is the world's largest operator of Boeing 777s, with 155 in its fleet at present and a whopping further 188 on order.



## Window Seat

THERE'S nothing quite like being a VIP at a Qatar Airways function.

Last night's lavish QR Sydney launch party (see page 7) saw most guests arrive on a massive red carpet - but the really important dignitaries turned up later on a luxury Qatar Airwaysbranded motor cruiser.

One of those on board was AFTA ceo Jayson Westbury, who's pictured giving a friendly wave to his fans on the dock as he hob-nobs with the movers and shakers.







Friday 4th Mar 2016

#### Patagonia pack win

**CONGRATULATIONS** to John Minieri from Air Tickets, who has been chosen by Patagonia as the winner of its Patagonia Black Hole Pack valued at \$149.95.

## **QBT** awarded Territory deal

HELLOWORLD'S corporate division QBT has been awarded a three-year contract to provide corporate travel services to the Northern Territory government.

The \$3.6 million contract is predicted to create at least 15 new jobs for Northern Territorians, as well as provide support for Aboriginal workers through traineeships and education scholarship programs.

QBT is also the current holder of the Federal Department of Finance's Whole of Australian Government (WoAG) contract.

The stringent NT tender process required companies to have a feature rich online portal, comprehensive reporting systems, travel consultant services and booking capability for air charters.

QBT group general manager, Russell Carstensen, said the "tender has been an extremely rigorous and professional process.

"The NT win is an incredible win for QBT, although substantially

smaller than the WoAG contract," remarked Carstensen.

"The complexities of the type of travel for NTG is no less...in our view it's about the complex requirements for Government Travel that show QBT is absolutely able to do all types of business in the corporate and field...and it's that corporate, university and government market where QBT has a major focus."

Carstensen said the QBT will expand its vision to be the TMC of choice for all industries whether its "banking, law mining, retail big or small".

When questioned on the forecasted total transaction value of the contract, Carstensen described it simply as "substantial, because of the complexities of the travelling type".

Existing corporate travel arrangements will stay in place, with the transition period expected to be fully completed by mid this year.

## St Regis countdown



WESTERN Australia travel agency, Bonaventure, were treated to a trip to Langkawi as guests of the SPG loyalty program.

The team spent time at properties such as The Andaman, a Luxury Collection Resort, Langkawi; The Westin Langkawi, and were given a special sneak peek at the St Regis Langkawi, slated to open 06 Apr.

Pictured back (left) are Brian Conway, Emma Wang and Aaron Rear, and in the front (left) we have Sam Lim, Isabelle Chu and Audrey Van Zyl.

#### Air NZ maintenance

AIR New Zealand has signed the first international customer for its new regional maintenance base in Nelson, with a contract to carry out work for New Caledonia's domestic carrier Air Caledonie.

The deal will see Air NZ undertake heavy maintenance on Air Caledonie's three ATR72 and one ATR42 aircraft.

NZ established Air New Zealand Regional Maintenance Limited as a separate entity last year, with work to commence next week.

#### Uber expenses pact

NORTH American expense reporting software provider Expensify has partnered with Uber on the launch of a new 'Auto Expense' tool.

Under the arrangement Uber will automatically send a copy of receipts to Expensify customers who use the ridesharing service.

It's part of Uber's recently launched 'Business Profiles' feature which helps customers keep work and personal rides separate.

# Message from the Mo

### 100% Guaranteed to Depart - with 3 NEW Departures!

#### **Italian Lakes & Tuscany**

New Departure: 16 August 2016



#### La Grande France

New Departure: 4 September 2016



#### **Magnifico Spain & Portugal**

New Departure: 20 September 2016



Small Groups - Longer Stays - Genuinely Inclusive

Contact Albatross Tours on 1300 135 015 or visit www.albatrosstours.com.au



## **DriveAway rewards**



**DRIVEAWAY** holidays has announced Eastern Hill Travel agent, Rebbeca Loukas, as the winner of a recent incentive the group conducted in partnership with Helloworld.

Driveaway Victorian business development manager, Kelly Grace, gifted Loukas with a \$5,000 Visa Debit Card, commenting "what a deserving winner...we are always looking to reward those who love working with us".

**Pictured** above (from left) is Kelly Grace, business

development manager, DriveAway and winner Rebbeca Loukas, Eastern Hill Travel.

#### **Aqua online portal**

**AQUA** Expeditions has unveiled a new online booking portal, allowing agents to check realtime cabin availability and make real-time bookings 24/7.

To celebrate the launch, Aqua Expeditions will gift a US\$50 e-gift certificate for every transaction made through its new portal.

**CLICK HERE** to request access.

#### **RCI European trips**

**ROYAL** Caribbean International has released its 2017 summer European itineraries.

Seven-and nine-night trips spanning Greece and Turkey have been unveiled, sailing aboard the *Jewel of the Seas*.

Freedom of the Seas will take guests on a seven-night voyage through the Western Mediterranean, while the Brilliance of the Seas offers a 12-night itinerary navigating iconic European destinations - both departing from Barcelona.

Both Independence of the Seas and Navigator of the Seas will explore the Mediterranean and the Spanish Canary Islands, departing Southampton England, with available itineraries spanning seven to 14 nights.

Finally, Serenade of the Seas and Vision of the Seas will embark on Northern Europe, making port calls at Copenhagen, Tromso, Norway and Stockholm among others.

#### Star #irecommend

star Alliance has unveiled a unique challenge to its most frequent travellers - to be the first to collect five specially designed coasters from each of its ownbranded lounges across the globe before 31 Mar.

The group have five ownbranded lounges worldwide, located in Buenos Aires, Ezeiza; Los Angeles, Tom Bradley International Terminal; Nagoya; Paris, Charles de Gaulle Terminal 1 and Sao Paulo, Guarulhos.

Star Alliance have also launched a campaign dubbed #irecommend, inviting its customers to photograph and give lounge tips and recommendations to fellow travellers on social media.

Full T&Cs available, HERE.

## Travel Daily First with the news

Friday 4th Mar 2016

#### **NT Parks week**

**PARKS** Week kicks off in the NT tomorrow, an annual celebration to recognise the importance of the state's parks.

The NT's Minister for Parks and Wildlife, Bess Price, said that parks play a votal role in the community, providing safe spaces for everyone to enjoy.

"The Parks and Wildlife
Commission look after some
of our most important natural,
cultural and historical places and
there are so many unique places
to take advantage of across the
Territory," she said.

Parks Week is held from 05-13 Mar.

#### **Unbound Collection**

**THE** Hyatt Hotels Corporation yesterday announced the launch of its latest portfolio of properties, named the Unbound Collection by Hyatt.

Properties found within The Unbound Collection include The Driskell Hotel in Austin, Texas; Hotel du Louvre in Paris, France and the Carmelo Resort & Spa, in Uruguay.

#### **BNE Routes Asia 2018**

BRISBANE was today named the host city for Routes Asia 2018, an aviation development forum where major route planners gather to discuss new and upcoming services.

More than 1,000 airline, airport and tourism delegates from 100 countries are expected to attend. Routes Asia will run over 3 days

Routes Asia will run over 3 days at the BCEC on the 18-20 Mar '18.







Today's Technology Update is brought to you by Tramada Systems Pty. Ltd.

#### **Profit from Offline Automation**



Travel agents must offer unique services to their clients to provide a better experience for less cost than their competitors.

The key to this is automation of the booking process to improve productivity of consultants by reducing time spent to manage each booking and increasing data accuracy.

The online booking process is, by its nature, automated. However, substantial benefits can be gained from automating offline bookings to drive business performance.

#### How does this happen?

- Minimise consultant touch points increasing accuracy and productivity.
- Simple workflows mean your consultants have more time to invest in your business
- Consultants can process more bookings - increase revenue without increasing overheads
- Automation is precise and repeatable - it ensures the processes are consistent across clients and consultants.
- Reduce costs the true beauty of automating work processes is the ability to eliminate human errors from the system. Mistakes can come with financial consequences.

#### Reduce clicks.

For tramada® connected agencies, automation ranges from core functions such as defaulting a field, integrated online credit card payments through to Offline Automation features delivering a touchless workflow end to end including: the tramada® booking creation, automated fare savings, service fee application, hotel payment and chargeback, issuing and sending of client documentation such as itineraries, auto receipting and invoicing. For more information on how automation can help your travel business please contact sales@tramada.com.

Izzy Pinto, Financial Controller, Tramada – your technology partner



## Travel Daily First with the news

Friday 4th Mar 2016

#### **Industry mates rates**

**ARIA** Villas Ubud is offering special industry rates on stays beginning at US\$165 for the high season, valid until 20 Dec 2016.

Agents will also be able to combine this with Aria's stay one night and get another free deal.

To make a reservation contact ubud@ariavillasubud.com.

#### **Sydney Mardi Gras**

SYDNEY'S Mardi Gras parade will kick off this Sat in Sydney, celebrating the city's LGBTQI pride and diversity.

Destination NSW chief executive officer, Sandra Chipchase described the celebrations as a "milestone event on the Sydney calendar", with tens of thousands of international, interstate and regional NSW visitors expected to attend.

Mardi Gras will begin 05 Mar at 7pm, with tickets from parade viewing areas available from the Diamond Club and SideShow.

Visit sydney.com for more info.

#### **Sebel Kirkton Park**

THE refurbished Sebel Kirkton Park will be unveiled this Apr. following a \$2 million refresh of its guest rooms and facilities.

A brand new restaurant, wine lounge, bar and lobby will also be unveiled this Apr, with Kirkton ready to cash-in on Hunter Valley's lucrative MICE market following the debut of 'Altogether Perfect' a new marketing initiative aimed to entice corporate travellers to the Hunter Region.

"The new-look Sebel Kirkton Park adds a rich, new dimension to the delegate experience in the Hunter Valley," said Altogether Perfect exec, Danny Eather. **CLICK HERE** for more.

#### St Regis Dubai suite

THE St Regis Rubai has launched its signature Imperial Suite offering, which includes three bedrooms, a free-standing bathtub and adjoining separate male and female dressing rooms.

## **Cunard's shout for top agencies**



LUXURY cruise specialists, Cunard, shouted its top performing agencies to a special lunch at Sydney's Aria restaurant.

Celebrity chef and Aria owner, Matt Moran, welcomed the guests into the restaurant, whilst international development director. David Rousham. updated attendees on Cunard's Mediterranean and world voyage offerings.

Pictured (from left) after indulging in a delicious feast are: Fred Sparksman, director, Cruise Marketing Group; Carl Frier, managing director, Cruise1st; Craig Chisholm, chief executive officer, Ozcruising; Ken Triffitt, business development manager, Cunard (Australia);

#### Tiwi Islands voyage

LUXURY French cruise liner, the Le Soleal, has made its maiden visit to the Tiwi Island.

Le Soleal was the first expedition cruise ship to visit the Tiwis this year, with Chief Minister Adam Giles saying he hoped its maiden voyage would help put the islands on the map as a must-visit destination for smaller int'l cruise ships.

"The Tiwi's strong indigenous culture and history as well as local art and textiles are a huge drawcard for tourists," he said, "And today's visit will provide an important economic injection to the local community."

Passengers aboard Le Soleal were welcomed by Traditional Owners and were educated on the history of the islands.

The Northern Territory are expecting 22 expedition ships this year, increasing to an expected 30 expedition ships in 2017.

Dan Russell, managing director, Globenet Travel; Brett Dudley, chief executive officer, Ecruising; David Rousham, international development director, Cunard and Matt Rutherford, VP revenue management and deployment, Cunard (Australia).

Below is Cunard Int'l development director, David Rousham with Chef Matt Moran.



#### Capri Easter deal

**CAPRI** by Fraser Brisbane is offering overnight stays in its Studio Deluxe rooms from \$204 per night over Easter.

The deal covers complimentary buffet breakfast for two in Asana by Pete Evans, free wi-fi and a free chocolate Easter bunny for each guest.

CLICK HERE to book.

#### SQ companion app

**SINGAPORE** Airlines has partnered with MTT and Panasonic Avionics to present a brand new mobile tool that allows passengers to choose their in flight entertainment prior to boarding the aircraft.

Companion App will then link the pre-selected playlists to the KrisWorld IFE system.

The functionality is now available on iOS & Android tablets via the SingaporeAir tablet app, with mobile due to roll out soon.

## **Qatar Airways launches Sydney in style**

**TRAVEL** agents, Kylie Minogue, movie stars, TV personalities, politicians and the big end of town gathered at Sydney's Dockside Pavilion for a huge celebration of Qatar Airways' new non-stop flights between Sydney and Doha and onwards to around

150 destinations across the globe.

*Travel Daily* was there too, and captured these exclusive photos of the movers and shakers, with lots more at facebook.com/traveldaily.



Friday 4th Mar 2016



**ABOVE:** David Gasan, Gasan Investments; "Hungry" Jack Cowin, fast food baron; travel industry doyen Les Cassar AM; and John Hartigan, Destination NSW chair.



**ABOVE:** Qatar Airways ceo Akbar Al Baker welcomes guests to the event.

QATAR A

**LEFT:** Pop music icon Kylie Minogue wowed the crowd.



**ABOVE:** Tina Killeen and Penny Spencer, Spencer Travel; Peter Hosper and Sarah Bush, The Travel Authority; and Sue Graham from CT Partners.



**RIGHT:** Teresia Fors from Viking River Cruises with Craig Owens of Cruise Office.



LEFT: Craig Smith from Corporate Travel Management with Lida Alevizos from Qatar Airways and Denis Alysandratos of Consolidated Travel.

**BELOW:** Some of the big wigs on a big boat.



LEFT:
Helloworld
head of
strategic
partnerships
and AFTA
chairman
Mike
Thompson
with Russell
Carstensen
of Air Tickets.



Owner Orner come Owner

**LEFT:** Even the Qatar Airways cabin crew wanted to capture the special moment.





Friday 4th Mar 2016

#### **Xu joins AAT Kings**

AAT Kings has appointed Hannah Xu to the newly created role of Senior Sales Manager, Greater China, effective from the beginning of this week.

Xu will be based in Shanghai and work to expand product distribution, strengthen trade partnerships and secure new opportunities.

#### Maasai Mara prices

**THE** Kenya Wildlife Service has announced reduced entry fees for primary parks including Maasai Mara, effectively immediately.

Prices have been discounted to US\$70 per adult per day (from from US\$90), with other parks to bring entry fees down to as low as US\$60 per day.

## The Tailor seals aircraft agreeement.

ADELAIDE-BASED luxury inbound operator The Tailor has announced a joint venture with air charter company Pegasus Air, which will see it able to offer a host of new options for clients.

MD Drew Kluska said the JV would operate an 8-passenger Pilatus PC-12 aircraft which can cruise in luxury at 30,000 feet and "land on just about any air strip in Australia".

He said thanks to the aircraft's speed and versatility, travellers will be able to experience a variety of Australian highlights - such as Sydney, Uluru, the Great Barrier Reef, Kangaroo Island and the Barossa Valley - in a single itinerary.

"The Pilatus PC-12 is going to transform the whole concept of private air charter in Australia".

The new aircraft is now available for private charter, with several Air Safaris to be unveiled in the coming weeks - thetailor.com.



## **Travel Specials**

**WELCOME** to Travel Specials, *Travel Daily*'s Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Economy Class airfares to Dubai flying **Emirates** departing major hubs Sydney, Melbourne, Adelaide and Brisbane are on special from \$1,498. Services operate on its A<sub>3</sub>80 aircraft, with the travel period between 15 Mar - 10 Jun & 03 Oct - 23 Nov - www.emirates.com/au.

**One Ocean Expeditions** is offering complimentary charter flights between gateways Edmonton and Ottawa for bookings from now until o1 Apr, on sea departures to the Canadian Arctic - **CLICK HERE**.

**Beyond Travel** has announced special industry rates on selected departures on a range of small ship voyages through Croatia. The eight-day round trip Adriatic Classic cruise from Dubrovnik is available to agents for \$750 + tax plus companions can travel for \$895, call (02) 9080 0451.

Captain Cook Cruises has announced early bird savings of up to 35% off its Vivid cruises which allows passengers to experience Sydney's festival of lights from the harbour. The trips will include dinner and drinks. Vivid Sydney runs from 27 May to 18 Jun - book at captaincook.com.au.

## **Visit Zurich comp winners**

#### **SWISS**

International
Airlines and
Visit Zurich have
announced
Sasha Chiro from
RoundAbout Travel
in Adelaide and
Sue Pothecary from
Holiday Planet
in Perth as the
winners of the 'Visit







Zurich' booking incentive promoted in *Travel Daily* in Oct and Nov last year.

Chiro and Pothecary will independently fly SWISS and spend a week in Zurich in May, complete with a companion.

The winners are **pictured** getting psyched for their upcoming trips.



This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au

Q4. Tempo Holidays' brochure advises the Taj Mahal is closed on which day of the week?

Hint: day 5

Travel Daily is Australia's leading travel industry publication.

Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry sign up at <a href="https://www.traveldaily.com.au">www.traveldaily.com.au</a>.

Postal address: PO Box 1010, Epping, NSW 1710 Australia Street address: 4/41 Rawson St, Epping NSW 2121 Australia

Street address: 4/41 Rawson St, Epping NSW 2121 Australia P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769) Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au Business Manager: Jenny Piper - accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Travel Daily CRUISE trave Bulletin business events news

Pharmacy



Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.





## Working in partnership with the Australian Travel Industr



#### **Experienced Travel Consultant**

#### Brisbane, Competitive Salary + Lucrative Comms, Ref: 2155KH3

Have you ever heard of a travel role where you can choose your own base salary? We are on the hunt for sales focused travel consultants for this amazing lucrative travel position. My client is looking for an enthusiastic and highly motivated travel sales person for their retail travel store. You will have a proven sales record with excellent communication skills, a vibrant personality and have a commitment to providing a level of customer service that is second-to-none. Earn what you are worth!

For more information please call Kate on (07) 3023 5023 or click APPLY now.

#### **Ski Travel Specialist**

#### Sydney, Salary to \$60k + Super DOE, Ref: 2171PE1

SKI SEASON is fast approaching!!! My client is an international and domestic ski specialist looking for an experienced travel consultant to work in their reservations department. They are seeking a keen, hardworking individual to join the team. This is an excellent opportunity where you will be exposed to elements of specialised wholesale travel in a friendly and lively environment. Combine your love of the white stuff with your love of travel and jump on board ready for winter 2016!

For more information please call Paul on (02) 9113 7272 or click APPLY now.

#### **Leisure Travel Manager**

#### Melbourne, Up to \$55k, Ref: 2152KF3

Are you a leader? Are you a strong travel consultant with great people skills? We are looking for that perfect candidate that is looking to take on a management role in retail travel consulting. This boutique travel agency in the Bayside area is hiring ASAP. You will be required to manage a small team of travel consultants; to motivate, mentor and grow the team. If you are driven, confident and great with managing people, please apply now as this position will not last long!

For more information please call Kate on (02) 9113 7272 or click APPLY now.

#### **Travel Consultant**

#### Adelaide, \$40-45k + Incentives, Ref: 2182LM1

We are looking for a strong sales travel consultant who has the ability to create complex travel itineraries in a face pace working environment. You will have good knowledge on multiple cruise and rail holidays; along with strong international destination knowledge. The suitable candidate will have GDS experience and personal overseas travel experience. This is a reputable travel company that is continuously expanding! Don't miss out on a great opportunity. Interviewing now!

For more information please call Lia on (02) 9113 7272 or click APPLY now.

#### **Reservation Support Consultant**

Brisbane, Great Salary on Offer, Ref: 2170SZ1

Have you ever heard of a travel role where you can choose your own base salary? We are on the hunt for sales focused travel consultants for this amazing lucrative travel position. My client is looking for an enthusiastic and highly motivated travel sales person for their retail travel store. You will have a proven sales record with excellent communication skills, a vibrant personality and have a commitment to providing a level of customer service that is second-to-none. Earn what you are worth!

For more information please call Serena on (07) 3023 5023 or click APPLY now.

#### **Group Travel Consultant**

#### Sydney CBD, Circa \$60k + Super, Ref: 2200MB1

We are looking for an exceptional Groups Consultant to join this niche leading group Travel Company which is centrally located close to public transport in Sydney CBD. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an exceptional eye for detail, then this opportunity is now. Duties will include arranging and booking group air, transfers and hotels to ensure smooth sailing. Excellent staff retention & salary on offer!

For more information please call Marissa on (02) 9113 7272 or click APPLY now.

#### **Wholesale Travel Consultant**

#### Melbourne, Generous Salary + Travel Incentives, Ref: 2157TS3

Are you ready for a new challenge in the industry? If you are a highly motivated, experienced leisure, corporate or wholesale consultant with at least two years of experience - we want you! Apply now for this exciting position with an industry leading wholesale company creating bespoke itineraries for agents. You will be working with a fun and energetic team of like minded individuals and be rewarded with a generous package, travel incentives and opportunities for career progression.

For more information please call Tammy on (02) 9113 7272 or click APPLY now.

#### **Corporate Travel Consultant**

#### Perth, OTE \$70k, Ref: 2165LM1

A fantastic new opening for an experienced corporate consultant selling leisure holiday to corporate accounts! If you are passionate about the travel industry and you are driven by corporate clientele then this role could be your new challenge! This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career! GDS experience is required.

For more information please call Lia on (02) 9113 7272 or click APPLY now.



Find your ideal travel job at www.TravelTradeJobs.com.au online... on mobile... in branch















## #tasteUSA

# WIN A SPOT ON OUR USA MEGAFAM!

Snapshot your way from dish to dish on a tasty tour of American cuisine

19-29 MAY 2016

Book to win!

With Air New Zealand now offering flights from Auckland to Houston, we've opened a gateway to the USA's Southern States and all the flavours they offer. Here is your chance to taste Texan BBQ, the Cajun shrimp of Mississippi or Florida's Cuban sandwiches.

Air New Zealand and Brand USA have partnered up to send 60 of the best agents from Australia and New Zealand on the #tasteUSA MegaFam. Get booking, because the more eligible USA bookings you enter before 15 April 2016, the more chances you have to be eating your way through the USA on the #tasteUSA MegaFam.

#### Find out more at tasteusamegafam.com

f Join the #tasteUSA - MegaFam 2016 Facebook group to win great prizes.







## JITO CONNECTED Industry Networking Night

Jito Connected and The Travel Daily Group have partnered with some key industry players to bring you our largest networking night of the year

This event is a traditional mix of complimentary food, drinks and networking & is open to anyone in the Travel & Hotel Industry at all levels

#### 22nd March

Limited to 300 guests **RSVP** by 15th March Your attendance will be confirmed subject to availability

Register & RSVP on the JITO CONNECTED APP by downloading it now from the Apple Store and Google Play Set up your profile, and RSVP by clicking on the (going) button in the event section of the APP CLICK & DOWNLOAD NOW





6pm - 9pm

Ivy Sunroom Level 3 330 George Street (Above Ash Cellar) Sydney CBD

Sponsored by...

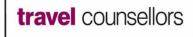
TRAVEL INDUSTRY **EXHIBITION** 







where you connect





Simply the best













