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JITO CONNECTED Industry Networking Night

Jito Connected and The Travel Daily Group have partnered with some key industry players to bring you our largest networking night of the year

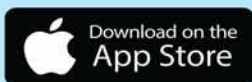
This event is a traditional mix of complimentary food, drinks and networking & is open to anyone in the Travel & Hotel Industry at all levels

Please Note: Your profile must have company, job title and profile picture to be approved for the event

22nd March

Limited to 300 guests
RSVP by 18th March
Your attendance will
be confirmed subject
to availability

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Win a trip to Hawaii!

JITO Connected, The Travel Daily Group and partners are co-hosting an Industry Networking Night at the Ivy Sunroom in Sydney on 22 Mar from 6-9pm.

Participation is limited to 300, with a trip for two to Hawaii up for grabs - details on the cover.

Air NZ, United rev share

TRANS-PACIFIC airline buddies Air New Zealand & United Airlines will cement their relationship further when they begin revenue sharing on services between New Zealand and mainland USA.

NZ/UA intend to kick-off the revenue sharing partnership on 01 Jul, the same date United will launch non-stop thrice weekly Boeing 787-8 *Dreamliner* flights from San Francisco to Auckland.

The Star Alliance members plan to deepen ties by collaborating to promote and sell both airlines' services across the Pacific, which currently includes NZ's twice daily Auckland-Los Angeles city pairing, daily flights to San Francisco and

new five weekly Houston route.

Domestic feeder services in New Zealand and the United States are also to be included in the tie-up.

Air New Zealand chief executive officer Christopher Luxon said the USA is NZ's third largest tourism source market, contributing nearly a billion dollars to the nation's economy last financial year.

"We know this is just the tip of the iceberg though, with around 30 million Americans actively considering New Zealand as a holiday destination."

Luxon said a home market carrier like UA will enable Air NZ to beef up the market via its sales and distribution channels, providing a boost for inbound tourism.

Air NZ already revenue shares with Virgin Australia, Singapore Airlines Cathay Pacific & Air China.

UA will increase services on the SFO-AKL route to daily from Nov, at the same time up-gauging to the larger 787-9 *Dreamliner*.

HLO NZ broker move

HELLOWORLD is recruiting for a national manager travel brokers for its operations in NZ.

The Travel Brokers brand was established 13 years ago and now has over 100 mobile travel specialists who manage their own "discerning client bases".

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Today's issue of TD

Travel Daily today has nine pages of news including a cover wrap from JITO & photo page for MTA plus a full page from:

- Travel Trade Recruitment

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ASX index rebalanced

QANTAS has moved into the Australian Stock Exchange's S&P/ASX 50 index, pushing out Crown Limited which has dropped from the top 50 listed companies.

The index rebalancing, which takes effect on Fri 18 Mar, also sees Sealink Travel Group move into the S&P/ASX 300 index, while Regional Express has dropped out of the All Ordinaries index, which collates the performance of the top 500 listed firms on the ASX.

Helloworld IT restructure

HELLOWORLD ceo Andrew Burnes is revamping the company's technology division, with the pending departure of chief information officer, David Hassan seeing the establishment of two separate IT and Systems departments.

Hassan, who joined Helloworld from Qantas in Oct 2013 as cio, has tendered his resignation, with Burnes telling staff yesterday Hassan had accepted a new role outside of the travel industry.

Hassan will finish up at Helloworld on 06 May, with Burnes thanking him for his "dedication to improving the technology services both in-house and to our agents".

He said Hassan and his team had rolled out several key agent-facing initiatives including a revamped Hydra, agent itineraries, white-label websites, digital media and local area marketing portals.

"He has also been a major driving force behind the Nexus project and now the transition to ResWorld," Burnes wrote in an email obtained by **Travel Daily**.

The cio role will no longer exist, Burnes said, with the newly

formed IT department to be led by AOT's Yusuf Ahmed who becomes group general manager - IT services.

The new Systems Department will be led by Alistair Campbell, who joined AOT just four months ago as group general manager - Strategic Analysis and now becomes group general manager - Systems and Applications.

He was previously an adviser to former Federal Treasurer Joe Hockey.

Travelport milestone

TRAVELPORT is celebrating the third anniversary of the launch of its Rich Content & Branding solution today, with 150 airlines now live with the system which offers aggregated shopping, ancillary services and fare families.

More than 100 carriers have been added since Jan 2015, with Travelport also recently enhancing the system to allow airlines to make tailored offers to individual travel agencies and TMC clients.

UK air pax tax refund

QANTAS has advised agents it will refund the 'GB' tax on flights to the United Kingdom for passengers aged 2-15 inclusive travelling Economy class from 01 Mar 2016.

Effective this month, the UK government has exempted children from the controversial Air Passenger Duty, which will be refunded in full to eligible customers holding Qantas (QF-081) tickets.

Options available to request a refund of the GB tax include reissuing the ticket and applying for a refund at any time after the ticket is reissued, or applying for a refund of the GB tax after travel has completed using the online BSP Link facility.

For reissues, the authority code 427304 should be placed in the endorsement box of the reissued ticket in order to prevent an ADM, while any existing data in the tour code box must be retained.

A copy of the child's passport must be attached for validation of the child's age in order to avoid a rejection of the refund application.

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New Cal Zika concern

PREGNANT women are now being urged by the Department of Foreign Affairs & Trade to consider postponing travel to New Caledonia due to the "ongoing transmission of the mosquito-borne Zika virus".

In a New Caledonia Smartraveller update released yesterday, all travellers are warned to protect themselves from mozzies.

China Airlines (CI) Christchurch Last-Minute Deals



All-inclusive one way fares starting from AUD \$209 return from AUD \$360

Departing from both Sydney (Tue/Fri/Sun) and Melbourne (Mon/Wed/Sat).

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Travel Daily

First with the news

Friday 11th March 2016

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**EUROPE
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UA 10-abreast 777s

UNITED Airlines has revealed it will reconfigure 19 of its Boeing 777-200 aircraft with a 10-abreast Economy class cabin.

The retrofit will see nine high-density 777s currently operating domestically, primarily to Hawaii, go into the workshop and have 20 seats added, boosting capacity to 336 in Economy & to 364 overall.

Seating configuration will switch from a 2-5-2 layout to 3-4-3 - the same as typically featured on the larger Boeing 747-400 jumbos.

The seat shuffle will also see 10 of UA's 777-200s designated for long-haul international operation move to the domestic fleet, also equipped with the 10-abreast Y-class cabin, *USA Today* reported.

United currently operates a fleet of over 70 777s, with those remaining on int'l routes retaining the nine-abreast Economy cabin.

The change is facilitated by the entry of more 787s to UA's fleet.

The overhaul begins in May and is expected to take 12 months.

Tok Tok returns

VANUATU Tourism Office is set to launch a major marketing campaign in May aimed at raising greater awareness of the South Pacific island nation and "recover visitor numbers".

VTO made the announcement this morning, at the same time confirming the Tok Tok Vanuatu trade show will mark its return in 2016, to be held from 24-26 Aug.

Tok Tok 2016 will be hosted at Iririki Island Resort & Spa, itself set to welcome guests on 01 May following an extensive reno, required after it was wiped out by Cyclone Pam in mid-Mar 2015.

"It's no secret Vanuatu has faced some difficult times over the last year and Tok Tok is the ideal place for us to come together as an industry, to show wholesalers how resilient Vanuatu is," VTO gm Linda Kalpoi said.

The show is backed by Air Vanuatu and will host buyers from Australia, NZ, the USA, New Caledonia, Europe and Asia.

Baggage claim denied

A **KIWI** couple who spent over \$26,000 on clothing in London while waiting for their lost luggage have been disappointed after most of their claim for reimbursement was denied.

The pair flew to London with Air NZ to attend an important function, but their glad rags were delayed in Los Angeles and didn't arrive until some days later.

They reportedly claimed they'd been told by the carrier that the clothes lost would be replaced on a 'like for like' basis - so they went on a bit of a spending spree.

Travel insurance paid \$1,900 and the NZ Disputes Tribunal awarded them a further \$15,000.

However Air NZ appealed, with a final judgement limiting the airline's liability to the \$2,125 under the Montreal Convention.

NZ reports quoted a fashion editor saying it was "totally believable" that the pair could spend over \$26,000 on outfits for a black-tie event.



Window Seat

A **WOMAN** was caught trying to smuggle a 4-year-old girl on an Air France flight this week.

The young girl, travelling without a ticket, was hidden in a bag on a flight from Istanbul to Paris.

All was going successfully until she needed to go to the toilet and the other passengers cottoned on to the situation.

To make the scenario even stranger, the French woman was in the process of adopting the child who was from Haiti.

Apparently when crossing a customs checkpoint with the child in Turkey she was prevented from boarding a flight with her.

Her solution was to buy a new ticket and hide the girl.

Prosecutors haven't pressed charges but the pair are being held at Charles de Gaulle.

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Air India claims world record



AIR India has claimed the world record for the world's longest flight operated by an all-female crew to celebrate International Women's Day.

Air India Flight 173 took to the air on Sun from Delhi to San Francisco following a ceremony to celebrate the occasion and travelled around 14,500km in

close to 17 hours.

The entire flight operations, from cockpit, cabin crew, check-in staff, a doctor, customer care staff, air traffic control & the ground staff were all women.

The Air India carrier has about 3,800 female employees.

The Air India crew are **pictured** celebrating before takeoff.

Women honoured

SYDNEY travel agent Penny Spencer has been recognised once again as one of Australia's top female entrepreneurs.

Spencer was included in the annual SmartCompany top 30 published earlier this week to coincide with International Women's Day on 08 Mar.

The Spencer Travel Group of companies, which is part of the Magellan network, now employs more than 50 people with an annual turnover of \$60 million.

Spencer is also the founder of the Travel Industry Mentor Experience and the author of the book *Love what you do...and never work a day in your life*.

Other travel and hospitality women honoured in the SmartCompany list include Toga Group's Charlotte Vidor, as well as TravelEdge founder Sue Hollis who was also inducted into the Businesswomen's Hall of Fame earlier this week (**TD Tue**).

Ann Sherry on board

CARNIVAL Australia executive chairman Ann Sherry has taken on another senior directorship, becoming a member of the "supervisory board" of Dutch banking giant ING Group.

Sherry has been a director of ING's Australian business since 2012, with the company citing her background in finance and experience managing large international companies.

She will be the first Australian on ING's global board, with the appointment subject to approval by shareholders next month as well as requiring ratification by the European Central Bank.

VN 787s for SYD, MEL

VIETNAM Airlines will operate its new Boeing 787-9 aircraft on its daily flights to both Sydney and Melbourne from 29 Oct, according to agent GDS screens.

Currently VN flies A330-200s to MEL and 777-200ERs to SYD.



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BB-8 launch route

THE final of three ANA aircraft decorated with *Star Wars* livery will take flight on 27 Mar.

Dubbed the "BB-8 ANA JET", the Boeing 777-300 will be unveiled at Osaka's Itami Airport and will make a one-off domestic flight from Itami to Tokyo Haneda.

At midnight on 29 Mar, the jet will commence int'l routes when it flies to Los Angeles.

Passengers on the BB-8 ANA JET will have BB-8 paper cups and headrest covers and cabin attendants will wear BB-8 aprons.

QF winds back ARM

QANTASLINK is scaling back its Armidale-Sydney operation from 26 Apr, with the regional carrier advising the trade it will remove one flight in the middle of the day on Tue, Wed and Thu each week.

The suspended return service affected includes QF2024 ARM/SYD and QF2025 SYD/ARM.

Customers affected the change will be reaccommodated onto other QFLink services.

Marvel Latin extras

TRAVELMARVEL has beefed up its South America 2017 program, offering itineraries ranging from 12 to 33 days length and covering the entire breadth of the continent.

Three nights at the Inkaterra Reserva Amazonica in the Peruvian Amazon rainforest are a new feature of the 21-day Highlights of South America with Amazon Lodge tour.

A four-night discovery has been added, travelling from Uyuni via Siloli to San Pedro de Atacama on the 21-day Highlights of South America with Bolivia tour.

Also new is a four-night pre- or post-tour extension with three nights on Easter Island and one night in Santiago.

SiteMinder language

SITEMINDER has launched a multi-language capability available within Channel Manager to help hoteliers spread their reach globally.

The new tech will allow users of the hotel websites designed by SiteMinder's Canvas to switch between languages including Spanish, German, French, Italian, Portuguese, Chinese, Russian, Thai and more.

Extra languages will be added.

MTA says thanks with a feast



MTA - Mobile Travel Agents' Kyara Newport recently treated seven clients to dinner prepared tableside by Julie Goodwin, the first person to win *Masterchef Australia*.

Held at Julie's Place, attendees tucked in to ravioli with burnt butter sauce, filled with bacon, feta, pine nuts and lemon juice; sea food bisque with crispy skin salmon and prawns; pork belly; white chocolate and mango cakes and a cheese, olive and grape platter served with homemade lavoush, washed down with a selection of wines.

Newport described the dinner as "a wonderful night and atmosphere and something a bit different for clients".

Free Hong Kong stay

WENDY Wu Tours is offering a free three-night Hong Kong stopover when booked in conjunction with a 2016 China Classic & Discovery tour.

Valid on new bookings for travel 14 Mar-22 Apr.

Albatross new date

ALBATROSS Tours has added a 04 Sep departure for the 15-day La Grande France tour.

The guaranteed to operate tour features two- and three-night stays venturing through Loire Valley, the Dordogne, Languedoc Roussillon, Provence and the French Riviera.

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EXCELLENCE IN TRAVEL

Happy 30th birthday A&K!

ABERCROMBIE & Kent celebrated thirty years of operation in Australia earlier this week, appropriately hosting a function at Bennelong Restaurant at Sydney's Opera House.

MD Sujata Raman, pictured with head of marketing Joel Victoria, told attendees that business was surprisingly



strong given the weak Australian dollar - which conversely had also driven "enormous growth" in the company's domestic operations.

She told *Travel Daily* recent additions to the portfolio, including A&K's burgeoning range of small group tours, were attracting a new demographic.

Egypt is also continuing to welcome customers, with the A&K bespoke small group offering which includes a Nile river cruise surprisingly affordable.

At the other end of the spectrum, the recent visit of

A&K's VIP private jet to Australia highlighted some of the unique itineraries available such as combining the Amazon with French Polynesia, Uzbekistan and Iceland - priced at around US\$100,000 per person for a three week round-world trip.

A&K is also firmly focused on the cruise market, recently launching a series of three departures in partnership with Ponant and Seabourn which combine the upmarket on-board experience with exclusive land content - more in yesterday's *Cruise Weekly*.

Open Skies pact slam Qatar Airways boss

THE Partnership for Open & Fair Skies - a coalition comprised of American Airlines, Delta Air Lines and United Airlines - has blasted Qatar Airways chief exec officer Akbar Al Baker for controversial comments made in Sydney.

The group is lobbying to halt the growth of Gulf airlines to the US.

At a media conference following the launch of QR's new Doha-Sydney service last week, Al Baker said the oneworld carrier was planning to begin flying to Atlanta from 01 Jun in order to "rub salt in the wounds of Delta" - which calls the Georgia capital home.

This week, Partnership for Open & Fair Skies chief spokesperson Jill Zuckman hit back, saying the QR boss' comments "made it crystal clear that the subsidies his airline receives from the government of Qatar allow him to fly routes for the sake of petty peevishness rather than rational, market-based reasoning.

"Of course, with \$17.5 billion in subsidies, Mr Al Baker can choose to fly anywhere, anytime - even if his flights lose money and make no economic sense," she added.

SIA, Malaysia p'ship

SINGAPORE Airlines has inked a two-year Marketing Collaboration Memorandum with Tourism Malaysia aimed at boosting tourist arrivals to Malaysia.

The partnership will see the airline and tourist board jointly explore and adopt activities to promote tourist traffic to Malaysia, via Singapore, from 14 key inbound markets, utilising SQ and SilkAir services.

Cooperative advertising and promotional campaigns, as well as famils for travel trade are among planned initiatives.

Australia and New Zealand are two of the primary markets, along with the UK, Germany, Russia, Italy, Switzerland, Denmark, USA, Brazil, India, South Africa & China.

"We look forward to offering more customers the opportunity to discover Malaysia's unique culture and heritage," said SQ executive Foo Chai Woo.

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Applications close on 21 March, 2016. For more information and online application visit emiratesgroupcareers.com using job reference 160000IG.

New TMC Location Opening - Darwin



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As a Customer Service Manager or Customer Service Leader you will be key in cultivating a high performing team meeting KPIs and Service Level Agreements.

As a member of the Helloworld Group - working at QBT will provide you the opportunity to be part of Australia's leading integrated travel business. The group encompasses travel brands providing franchised retail services, wholesale products, specialist government and corporate business travel and ticket distribution services across eight countries.

At QBT, you will join a team that truly believes in 'Business travel made simple'.

To apply please send your CV to careers@qbt.travel



Today's Technology Update is brought to you by Amadeus IT Pacific.

Are you in charge of your hotel business?



Imagine the scenario, a customer calls you at 5 pm on a Friday afternoon and says they want to book a hotel

for a last minute meeting in London on Tuesday. Everyone is leaving the office and heading out to enjoy the weekend. The last thing you want to do is start trawling through different websites or making calls to find the right hotel at the best price.

You want it to be easy, quick and efficient. Your customer trusts your expertise and the personalised service you have always provided to them, and you need to deliver.

That is why it is important to have a technology partner who can deliver a one-stop hotel solution tailored to your business model. The solution must provide best content, time and cost savings as well as efficient administration management.

We at HRS have partnered with Amadeus to empower you to develop your hotel business by providing

- More relevant content, especially for corporate customers, integrated to Amadeus
- Access to 300K+ hotels in the GDS from Melbourne to Mumbai
- Access to Public and Negotiated fares via Amadeus

To find out more about how HRS is partnering with Amadeus and helping you to make more money with hotels [click here](#).

Thanks to Amadeus, you can book that hotel for your customer in less than 5 minutes and go and have that well deserved relaxing weekend!

Todd Arthur, Managing Director, Asia Pacific at HRS - Global Hotel Solutions

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First with the news

Friday 11th Mar 2016

WYSE Aus program

THE Australian youth travel industry are invited to join the WYSE Exchange Australia Youth Tourism Conference.

Held on 08 Apr, the one-day conference is themed around "The Future of Youth Travel: Connecting with Generation Swipe" and has domestic and international speakers.

It will focus on how to engage the loyalty and business of Generation Z travellers and sharing and debating trends and analysis.

EY Taste Festivals

ETIHAD Airways has partnered with Taste Festivals and will have a presence at 15 Taste festivals globally throughout 2016.

The airline kicked off its multi-year partnership last night with the opening of Taste of Sydney.

EY & Taste Festivals are running a 'Taste the World' initiative where top culinary talent from each of the 13 Taste festivals outside the UAE will receive a trip to Taste of Abu Dhabi, where they will compete against the airline's own Inflight Chefs.

The carrier will also participate in Taste festivals in Amsterdam, Johannesburg, London, Milan, Melbourne and more.

Melb hotel rates flat

HOTEL marketing company STR has revealed Melbourne saw "moderate performance increases" (0.2%) year-over-year this Feb with hotel occupancy consistently strong at 89.9%.

RevPAR saw a 0.4% increase to \$185 with 14 Feb (+53%) experiencing the highest daily RevPAR results for the month.

Four Points Regina

STARWOOD Hotels & Resorts Worldwide has opened its second location in Saskatchewan, Canada.

Four Points by Sheraton Regina has 127 rooms, 112m² of meeting facilities, a gym, free wi-fi and a restaurant & bar and is nearby Queensbury Convention Centre.

QF/Sunlux get festive



SUNLUX Collection and Qantas Airways co-hosted 23 agents and wholesale partners at Melbourne's prestigious Taxi Kitchen recently.

The event was part of the Melbourne Food & Wine Festival with chef Jason Franco from The Table Bay Hotel in Cape Town

working alongside Taxi Kitchen executive chef Tony Twitchett.

Pictured are Karen Hitchings, business development manager Vic The Unique Tourism Collection; Emily Douglas, Agency Partner bde Qantas; Tim O'Callaghan, regional manager Vic, Qantas and Jason Franco.

SINGAPORE AIRLINES



Fulltime Pricing Analyst

Singapore Airlines, one of the world's most respected travel brands, is seeking a fulltime Pricing Analyst to join the Area Marketing team in Sydney.

Key areas of responsibility include:

- Analysis of forward bookings, results of previous campaigns and competitor activity to inform pricing decisions
- Assist with developing national and state fare promotions
- Assist with filing directly to ATPco for retail, corporate and wholesale fares

To be successful in this role you will require:

- Thorough knowledge of fare setting, fare filing and fare distribution via direct and indirect channels
- Experience using ATPCo Fare Manager application will be highly regarded
- Understanding of local competitive environment and primary distribution channels
- Proficient in using MS Office, especially Excel.
- Well-developed analytical, communication and negotiation skills
- Strong attention to detail
- Well-developed organizational and time management skills
- Ability to work under pressure with minimum supervision and to meet deadlines
- Strong inter-personal skills

The position is permanent full time and reports to Marketing Manager (Pricing and Planning).

A salary package will be paid commensurate with experience and include 10% super, health insurance subsidy and staff travel benefits.

To apply please forward your resume to Dale Woodhouse, Senior Manager Marketing and Alliances Australia, Singapore Airlines either by email to Maria_Bernardo@singaporeair.com.sg or by mail to Locked Bag A3008, Sydney South NSW 1235.

Applications close 18 March 2016.

Singapore Airlines is an Equal Opportunity Employer and all applications will be treated in strict confidence. Only successful applicants will be contacted.

SPREAD across three days, a packed 2016 MTA 'The Power of Community' National Conference schedule included supplier workshops, peer to peer and networking sessions but also allowed for some down time with high spots including a poolside BBQ Garden Party at the Sheraton Mirage Resort & Spa venue, a 'Power of Community' celebration dinner hosted by MTA, Virgin Australia and Etihad Airways and a 'Family Fun Day' for those delegates bringing their families along to the event.



Keynote speaker *Mao's Last Dancer*, aka Li Cunxin, who captivated the delegates with his amazing life story.



ABOVE: MTA md and co-founder Roy Merricks officially welcomes delegates during the MTA 'Power of Community' National Conference on the Gold Coast.



ABOVE: Major conference sponsor Etihad Airways' national account manager Nathan Burke presenting.



ABOVE: Celebrity chef Lance Seeto flew in from Fiji to cook at the 'MTA Family Fun Day' on Sunday afternoon.

RIGHT: Contiki's Brooke Gabriel, Scenic's Donna Reid and Lauren Stuchbury from Qantas Holidays.



LEFT: MTA ceo Don Beattie delivering the MTA 2015 review and 2016 forecast.

BELOW: Members of the MTA Head Office team with MTA member Chris Prouting (centre). Front row from left are Sarah Forbes, Sam Costello, Chantelle Dalla-Vecchia, Suzie Ten Bohmer.



Back row from left are Brittnee Salas, Sue Weston, Paula Wright and Carolyn Iacono.



RIGHT: An impromptu flash dance - one of several surprises at the 'Power of Community' celebration dinner which had MTA Members, suppliers and guests gasping.



BELOW: Lindblad Expeditions' Amelya Grey with MTA members Sonia Jones, Rhiannon Dunkley and Tracey McManus.



LEFT: MTA 2016 'Spirit Award' winner, Sue Basedow (centre), pictured with - from left - Virtuoso md Australia, New Zealand & Asia, Michael Londregan; MTA co-md and founder, Karen Merricks; MTA co-md and founder, Roy Merricks and AFTA ceo, Jayson Westbury.

BELOW: Workshopping sessions were led by MC Dan Gregory and his 'The Impossible Institute' partner Kieran Flanagan.

QR mull extra A380s

QATAR Airways chief executive Akbar Al Baker has confirmed low oil prices may lead the carrier to buy three more Airbus A380s.

QR has six A380-800 in operation & seven on order.

This would come as a boost for Airbus which is down on orders for the superjumbo.

Infinity Victoria

INFINITY Holidays has put out its latest Australian brochure focusing on Victoria.

It features new additions such as a chocoholic wonderland tour, the Peninsula Hot Springs and a Phillip Island Twilight Cruise.

Shenzhen Metro

SHENZHEN is adding a metro link to connect the airport to the city's "downtown" area.

Workers are testing signals on the 52km link which will have 18 stops and is set to open for service this Jun.

The line is designated as a specialised airport express line serving one of China's biggest cities with trains running up to 120kms per hour.

Australia has recently been further connected to the Chinese tech city with China Southern Airlines launching thrice weekly services between Shenzhen and Sydney in Feb (**TD** 03 Feb).

Hampton Monterey

HAMPTON Inn by Hilton Monterey has opened in California offering 48 rooms, free wi-fi, a Play 'N' Lounge Media Centre and fitness centre.



Travel Specials

WELCOME to Travel Specials, *Travel Daily's* Friday feature. If your firm has released a travel special you'd like to make the industry aware of, send the details to specials@traveldaily.com.au.

Wendy Wu Tours is offering savings of \$225pp twin share and a complimentary upgrade to an all-inclusive dining package when booking one of its 2016 Maldives packages with half board before 15 Apr. See wendywutours.com.au/Maldives.

Hot fares are available with **Airnorth** with flights on the Toowoomba to Cairns route starting at \$144 and flights from Melbourne to Toowoomba and visa versa starting at \$181. Sale on now until 16 Mar or sold out. **CLICK HERE** to book.

The Whitsundays' Daydream Island Resort & Spa has an industry bonus available starting at \$130 per room per night. The trade-only deal is available only with a minimum three-night stay in a Garden Balcony room with deals on the Ocean Balcony suites starting at \$145 per night. Bookings to be made by 30 Apr for travel until 23 May. Call 1800 075 040.

Hotel Paracas Resort in Peru is giving away the 7th night free in its Garden View room and a 10% discount on spa services and 20% discount in the Restaurante Ballestas. Prices for a seven-night stay start of \$1,693 per couple. Rate code LUXHOLUS **CLICK HERE**.

Eurowings growth

EUROWINGS is positioning itself to become the third largest player in European low-cost transport.

The Lufthansa Group airline has announced plans to recruit 700 employees this year while acquiring 23 new Airbus A320 jets with 180 seats, replacing the same number of 90 seat CRJ-900 aircraft by Mar 2017.

Eurowings is also planning new locations throughout Europe.

"This will create the conditions for us to become one of the leading point-to-point carriers in Europe," the airline said.

Wongs China guide

HELEN Wong's Tours China brochure for 2016-17 has been released with 12 group journeys, two premium group tours and 23 private journeys.

The 68-page guide also includes itineraries for Hong Kong and Macao trips.

Group journeys range from 13 to 25 days with prices starting at \$4,870pp twin share from Australia for the 13-day China Gems itineraries and from \$4,980pp for the 14-day China Odyssey itinerary.

To download the new program head to helenwongtours.com.



This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.



TEMPO
HOLIDAYS



To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au

Q9: Between which two Sri Lankan points is the scenic rail journey included in Tempo Holidays' packages?

Hint: Sweet as North East



CRUISE SHOWDOWN

CONGRATULATIONS TO OUR WINNERS!

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Working in partnership with the Australian Travel Industry

Reservation Support Consultant

Gold Coast, Competitive Salary DOE, Ref: 2184SZ1

Are you looking for a change outside of consulting and wanting to be part of a growing team in reservation support? You will be in charge of daily administration, documentation and backend support. This is a great opportunity for an experienced consultant or someone with strong admin background. Great career progression available for the right candidate with supportive management style. Working Mon to Fri hours in an open and bright office environment, located central Gold Coast.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

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Calling all travel product professionals to join this large Global Travel Company in Sydney. As a Product Manager you will negotiate contract rates, offer dynamic pricing, understand margins and commercial rates and have excellent relationship building skills. You will have solid travel industry experience, have dealt with key hotel supplier chains and have worked in a product or procurement position. In return a great salary package is on offer with a fantastic working environment.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

Leisure Travel Manager

Melbourne, Up to \$55k, Ref: 1152KF1

Are you a leader? Are you a strong travel consultant with great people skills? We are looking for that perfect candidate that is looking to take on a management role in retail travel consulting. This boutique travel agency in the Bayside area is hiring ASAP. You will be required to manage a small team of travel consultants; to motivate, mentor and grow the team. If you are driven, confident and great with managing people, please apply now as this position will not last long!

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Temp Travel Consultant

Adelaide, \$Hourly Rate, Ref: 2175LM1

We are seeking a candidate who will be available for 2 weeks from Mid-April 2016. You will have previous experience as a travel consultant selling a range of travel products. This is a high-end travel company located in Adelaide CBD. You will be hard working and available Monday to Friday for this role. You will be responsible to look after existing clients and assist other team members. You must have Sabre experience. If you are only looking for temp roles please apply now!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

Travel Bookkeeper/Assistant Accountant

Brisbane, Very Lucrative Salary, Ref: 2207KH1

A highly sought after luxury travel company is looking for a bookkeeper! This is a varied role requiring a high level of attention to detail for preparing, managing, reconciling payments to suppliers and customers for a leading travel company. The successful candidate will have a minimum of 2 years experience working with Tramad or Crosscheck. Bookkeeping experience ideally including: payroll, invoicing, data entry, bank reconciliation, BAS preparation and profit and loss reporting.

For more information please call Kate on (07) 3023 5023 or click [APPLY](#) now.

Travel Consultant

Greater Western Sydney, Salary (D.O.E + Super), Ref: 2204MBO

Don't miss this amazing opportunity to work closer to home and escape the commute. We are looking for an experienced Travel Consultant who is looking for a refreshing change and wants to stay closer to home. Work for a well-established Travel Agency with supportive management and team, be rewarded for your hard work and be paid what you're worth. No two days will be the same with a mix of face to face and over the phone consulting, bring your high end touch to this non competitive agency.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Luxury Travel Specialist

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We are on the look out for a motivated and experienced Travel Consultant! Our client is a well established agency based in a brilliant location in Melbourne CBD. You will be responsible for servicing varied clientele, utilising your impeccable travel knowledge to book some of the most exciting travel itineraries across the world. As the face of the company you will be required to provide exceptional customer service and selling a wide range of travel products. Generous package on offer!

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-55k, Ref: 2191LM1

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.



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