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## DFAT highlights insurance

THE Department of Foreign Affairs and Trade has urged the travel industry to ensure clients have “the right” travel insurance, as well as register their trips with the Smartraveller website.

Speaking at the inaugural Council of Australian Tour Operators Crisis Management Forum in Sydney today, DFAT’s Kirsty McNeill confirmed that in the event of a crisis DFAT attempts to contact every registered traveller in an affected destination, but of course can’t get in touch with those who haven’t provided their details.

She said sometimes DFAT is called in to deal with issues that

are not covered by the travel insurance clients have taken out.

McNeill also gave tips for agents and operators in the event of a crisis, including ensuring there is a plan in place, contacting key stakeholders, establishing clear lines of communication and engaging with DFAT.

About 80 people are attending the forum today, with other intriguing presentations this morning from Sydney Airport and Qantas about their crisis and contingency management plans.

Speakers also included Pacific Asia Travel Association regional director Chris Flynn speaking on destination recovery, while David Beirman provided a template to help attendees develop their own crisis management plan.

## US megafamil places

AIR New Zealand is reminding agents that North America flight bookings come with an opportunity to take part in the upcoming Brand USA/Air NZ Mega Fam which will explore the Southern USA via Houston in May.

The carrier is also discounting Houston flights by \$300 for bookings through to 23 Mar - see the **cover page** for more details.

### Today’s issue of TD

*Travel Daily* today has eight pages of news and photos, a front cover page for **Air New Zealand** plus full pages: (*click*)

- inPlace Recruitment
- Travel Trade Recruitment
- JITO win a GoPro
- Voyages to Antiquity

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## Starwood mull new buyer

**THE** board of Starwood Hotels & Resorts Worldwide are assessing a non-binding proposal from a consortium of companies, led by Anbang Insurance Group, to buy all outstanding shares of common stock for \$76.00 per share in cash.

The bid comes four months after Starwood entered a definitive pact with Marriott International

Inc to acquire the nearly 1,300 property group in a stock and cash transaction (**TD 17 Nov**).

Other parties involved in the new proposition include JC Flowers and Primavera Capital.

Overnight, Marriott Int'l said it has granted Starwood a waiver to expedite its evaluation of the letter from the interested party.

In a statement, Marriott Int'l said it remains steadfast with its mission to establish the world's largest hotel company through the acquisition of Starwood.

"Marriott will monitor this development as it and Starwood continue to work toward the closing of its transaction."

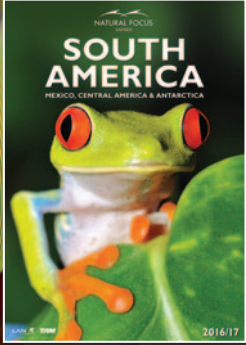
"The combined company will offer stockholders significant equity upside and greater long term value driven by a larger global footprint, wider choice of brands for consumers, improved economics to owners & franchisees leading to accelerated global growth and continued strong returns. Marriott is confident the previously announced merger agreement is the best course for both companies," Marriott said.

## VLI repairs underway

**WORKS** to repair the runway at Vanuatu's Bauerfield Int'l Airport have commenced following the temporary suspension of flights from major carriers Air New Zealand and Virgin Australia earlier this year (**TD 29 Jan**).

Kiwi company, Fulton Hogan, was awarded the contract and have confirmed "repairs are on track to meet the completion deadline" of 06 Apr.

Airports Vanuatu Limited chief Jason Rakau commented the runway fix was "top of AVL's priorities" and all resources are being made available to assist and ensure Fulton Hogan meets their deadline.



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# Travel Daily

First with the news

Tuesday 15th March 2016



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port charges  
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**CLICK HERE** for further details

## Crystal mega-yacht

**CRYSTAL** Cruises is entering the “mega-yacht” domain, revealing overnight details of a 200-passenger polar-class vessel to be named *Crystal Endeavour*.

The new cruise product looks set to compete with the mega-yacht of Australian cruise and tour operator Scenic and its recently unveiled *Scenic Eclipse*.

Like *Eclipse*, *Endeavour* will offer two helicopters for flightseeing expeditions and two seven-pax submarines, zodiacs, jet-skis and other “toys” including “SEABOBS” - “the world’s most technically advanced and powerful underwater scooter”.

CEO Edie Rodriguez said the ship would be purpose built for global expeditions in Arctic, Antarctic & tropical conditions, and is slated to enter service in Aug 2018.

“*Crystal Endeavor* will absolutely set a new bar for expedition luxury travel,” Rodriguez said. More in **Cruise Weekly** today.

## Amadeus, VA extend

**AMADEUS** has inked a new multi-year agreement with Virgin Australia, extending the pair’s long-standing partnership.

The latest deal will provide Amadeus-connected agents with continued access to VA’s full range of fares, seats & schedules under the same conditions as previously made available.

## Delta LAX/PEK launch

**DELTA** Air Lines has proposed to launch new daily non-stop services linking Los Angeles with Beijing using Boeing 777-200ER aircraft, effective 16 Dec, subject to regulatory approval.

## Vivid 2016 program

**THE** Vivid Sydney 2016 Program will be live streamed on Thu at 10:45am, at which time the full line up for this year’s event will be made public.

**CLICK HERE** to follow the reveal.

## Canada eTA leniency

**VISITORS** entering Canada who have not pre-applied for the now compulsory electronic Travel Authorisation (eTA) are being offered leniency, provided they are not otherwise inadmissible.

An extension period of six months (until the end of Sep) has been offered by Citizenship & Immigration Canada for people caught unaware of the initiative.

eTA is available to foreigners arriving in Canada who do not require a visa to enter the nation.

The online application process costs CAD\$7 - [canada.ca/eTA](http://canada.ca/eTA).

## EK A380s to Vienna

**EMIRATES** has announced it will deploy Airbus A380s on one of its double daily services from Dubai to Vienna, effective 01 Jul.

The 519-seat superjumbo will operate as EK127/128, replacing existing Boeing 777-300ERs currently used on the services.



## Window Seat

**THE** Travel Corporation really rubbed it in for **Travel Daily** yesterday, in the sweetest way possible.

**TD** received a delivery of delicious cupcakes (pictured) decorated in the theme of its \$1,000,000 Cash Giveaway promo, along with a card to say sorry we “won’t be sharing in one of the 500+ cash prizes”.

We may not be any richer, but we’re not complaining!



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# Goldman 'Smarties' growth



**AN AUDIENCE** of new Smartflyer Independent Contractors - known lovingly as Smarties - gathered at the Four Seasons in Sydney recently for a planning and orientation day.

Flying in especially from New York for the occasion, chief executive officer, Michael Holtz, addressed the crowd about the power of the brand and plans for growth in the US and Australia.

The group also heard talks from Virtuoso and a number of other preferred suppliers, discussing the company's plan to become a "force in the high-end leisure contractor market."

**Pictured** above from left are: Stuart Reay, Lisa Borowick, Eliza Woodward, Michael Holtz, David Goldman, Brent Wallance and Anthony Goldman.

## AA to Hong Kong

**AMERICAN** Airlines will debut new non-stop services between Los Angeles and Hong Kong from 08 Sep, with flights due to go on sale on Sun 20 Mar.

The **oneworld** carrier will utilise triple-class Boeing 777-300ER aircraft on the daily service.

## QM2 13nt Syd cruise

**LUXURY** liner Cunard will offer a 13-night circle cruise from Sydney as part of its 120-night East-West World Voyage in 2018.

As revealed recently by Cunard's int'l development director David Rousham earlier this month (**TD** 01 Mar), **QM2's** World Voyage will feature "full immersion" in Australia and New Zealand.

Rousham outlined the 2018 program would offer greater variety for Aussie cruisers.

The 120-nt voyage will feature calls at 46 ports in 24 countries, including two maiden calls in New Zealand, overnight stays in Cape Town, Hong Kong and Dubai and offer experiences in Margaret River and Kangaroo Island.

Also in 2018, Cunard will for the first time offer a 2-3 month "exotic mid-duration voyage" on *Queen Victoria* that explores South America in depth.

World Voyages will go on sale to the public in mid-Apr.

## Trafalgar flash sale

**A WEEK-LONG** special on USA and Canada tours is on offer with The Travel Corporations' guided holiday specialists, Trafalgar.

The 'buy one, get your travel partner 30% off deal' applies to twenty of Trafalgar's best selling departures if booked by 20 Mar.

## All Aboard Amazing

**LUXURY** rail specialists Rocky Mountaineer has unveiled a new integrated campaign in North America dubbed "All Aboard Amazing".

The new promotion features animated creative paired with live action photography to showcase the Canadian Rockies aboard Rocky Mountaineer.

Print, TV, online and web campaigns have been planned, in partnership with agency, DDB.

"We offer a genuine and iconic Canadian experience for all our guests and it was time to create a campaign that could bring the experience to life in a unique and ownable way," said Rocky Mountaineer vp Monique Gomet.

View the new campaign **HERE**.

## Eurowing HAM/IBZ

**LOW-COST** carrier Eurowings will commence thrice weekly flights from Hamburg to Ibiza starting 27 Mar.

Flights will operate Wed, Fri and Sun - visit [eurowings.com](http://eurowings.com).

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## Pentagon easier entry

**VISITORS** to The Pentagon in Washington DC can enter the site via a new entrance which opened at the landmark last week.

Located adjacent to the Pentagon Transit Center and now separated from the employee entry, the facility includes enhanced technologies & greater capacity to safely screen over 1,000 visitors daily for hazardous, contraband and unauthorised material before entering.

Pentagon tour groups can use the new Visitor Entrance between 9am-3pm, Mon to Fri.

Visitors are urged to register their details at least three business days prior to their visit to reduce waiting times - for more details, see [www.pfpa.mil/access.html](http://www.pfpa.mil/access.html).

## Olympian HK opens

**THE** Olympian Hong Kong hotel has been opened by Sino Hotels.

Featuring 32 rooms and suites, the property is located in West Kowloon's "Golden Circle", near Olympic Station & Olympian City. See [theolympianhotel.com](http://theolympianhotel.com).

## Rezidor into economy

**THE** Rezidor Hotel Group has acquired a 49% stake of young hotel chain Prizeotel for €14.7 million, with plans to receive the remaining 51% stake four years from now.

Rezidor president and ceo, Wolfgang Neumann, commented at the International Hotel Investment Forum that the latest acquisition "allows us a fast paced entry to the economy segment - an increasingly attractive sector due to its rapid development opportunities".

An integrated approach towards the brand's business development has been planned.

## Helloworld unity

**FEEDBACK** for Helloworld's new direction has been "overwhelmingly positive", according to agents who attended last week's State Meetings of the Branded and Associate Networks across Australia.

Burnes addressed Helloworld agents at the meeting, remarking "as I've said from the outset, our obligation to you, our franchisee members, is to deliver business through the door, on the phone and online and for you to participate in the commercial outcomes of these channels in exactly the same way".

## New Air NZ Brisbane Int'l Lounge



**AIR** New Zealand will debut its new purpose-built lounge tomorrow at Brisbane International Airport.

The facility will cater for nearly 200 customers - a 70% increase on seating than previously offered.

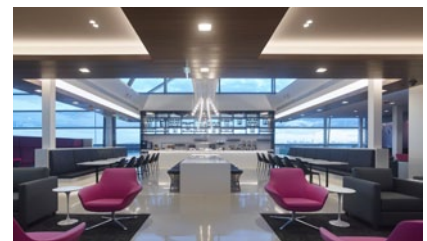
Located in prime position on the upper level of the airport next to gate 81, the lounge features lofty ceilings, large windows and expansive views of Brisbane City.

Air New Zealand gm customer experience Carrie Hurihanganui remarked they were confident customers "will enjoy everything about the space".

"From the tailored seating zones, relaxing colour palette

and dedicated children's play spaces, to the enhanced food and beverage offering, the lounge provides a comfortable haven whether customers are travelling for work or leisure," she said.

Designed by US-headquartered firm Gensler, the new BNE lounge is part of a four-year \$100 million program to develop the airline's lounge network which included a new Auckland lounge last year.



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**Cebu new uniforms**

**CEBU** Pacific Air will launch new cabin crew uniforms on 27 Mar. The crew will don a top and cardigan in a sunny shade of yellow and denim pants/skirts.

**TTF on NSW inquiry**

**THE** Tourism & Transport Forum (TTF) has called on the govt to “level the playing field” after the NSW inquiry into the adequacy of short-term holiday letting held its second public hearing yesterday.

Airbnb and Stayz presented at the inquiry, along with reps from the insurance industry and traditional accom providers.

TTF is pushing for the inquiry to recommend a register for all short-term accommodation providers, permanent research tools to better understand the extent and impact of short-term holiday letting and a regulation reform to create “a level playing field” between traditional and new emerging operators.

The Forum also wants distribution channels of short-term accom rentals to be required to only list registered compliant properties on their channels “to prevent them becoming quasi hotels”.



**Money**

**WELCOME** to *Money*, TD's Tue feature on what the Australian dollar is doing.

**\$1AUD = US0.748**

Crude oil fell over 3% overnight, bringing down the Australian dollar by 0.4% against the USD. The AUD was flat against the euro, lower against the Japanese yen and higher against the British pound.

This week the US Federal Reserve will meet on Thu and if the Federal Reserve is more optimistic, the AUD may lower. The bounce in commodity prices has driven a strong increase in global risk sentiment, but it may be short lived, analysts warn. *Wholesale rates this morning:*

US	\$0.748
UK	£0.523
NZ	\$1.116
Euro	€0.674
Japan	¥85.10
Thailand	฿26.14
China	¥4.494
South Africa	R11.56
Canada	\$0.988
Crude oil	US\$37.18

**Tina celebrates 15 years at Spencer**

**TINA** Killeen, general manager at Spencer Travel celebrated 15 years with the company last week.

Killeen is five years away from receiving a two carat diamond for her 20th anniversary after receiving a one carat diamond for her 10 years.

Tina Killeen is pictured with Penny Spencer, md and Edwin Spencer, director.



**St Regis Langkawi**

**ST. REGIS** Hotels & Resorts will debut in Malaysia on 06 Apr with the opening of The St. Regis Langkawi Resort.

It will be the first all-suite resort on the Langkawi, offering four overwater villas and 85 suites, including 20 private pool suites with cabanas, a four-bedroom overwater villa and three one-bedroom overwater villas.

**Delta KLM/gW pact**

**DELTA** Air Lines has entered into a codeshare agreement with KLM Royal Dutch Airlines and Jet Airways.

The new arrangement will offer one stop codeshare access between North America and India and customers travelling from North America and Europe via Amsterdam can connect onto Jet Airways' network across India.

**\_SPACE by ibis**

**IBIS** has launched a brand new meetings and conferences concept available at 20 of its UK locations.

Named ‘\_SPACE by Ibis’, the new MICE concept aims to “simplify” the process of booking rooms and remove the “hassle and clutter” from event areas.

Standard spaces include free wi-fi, unlimited tea and nespresso as well as AV support.

More at [www.spacebyibis.com](http://www.spacebyibis.com).

**AmaStella inaugural**

**AMAWATERS'** newest vessel *AmaStella* sailed its maiden voyage from Amsterdam to Budapest this week.

The 158-passenger ship will embark on trips including Tulip Time & The Romantic Danube.

**China Airlines (CI) Christchurch Last-Minute Deals**



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# White Bay development plans

A TOTAL of 13 proposals have been put forward to UrbanGrowth NSW for the redevelopment of Sydney's White Bay Power Station from both Australian and int'l contenders.

Google and Lendlease are amongst interested parties who lodged a proposal during the Request for Proposals (RFP) process.

"The White Bay Power Station has been earmarked as the global hub for high tech jobs and innovation and the RFP process provided organisations with the opportunity to demonstrate their vision and capability to transform this historic asset and

its surrounds," said UrbanGrowth NSW ceo David Pitchford.

Industry was asked to take into consideration feedback from previous activities, including from the Call From Great Ideas which saw a number of submissions set aside space for a hotel.

"The proposals will now go through the process of evaluation and recommendations will be made to government in Jun 2016," Pitchford said.

UrbanGrowth NSW plans to commence the transformation of the 10 hectare White Bay Power Station site in 2017.

## Walking Dead tour

A PERMANENT *Walking Dead* attraction, based on the AMC's zombie drama, has been planned for Universal Studios Hollywood.

The attraction will be a walk-through maze complete with "walkers" (both actors and animatronics), the show's graphic interpretation of zombies and props replicated from the series, and will debut in the US summer.

**CLICK HERE** to watch the teaser.

## Easter at Thredbo

THREDBO will host a \$10,000 Golden Easter Egg Hunt at its Family Adventure Festival from 25-28 Mar.

Taking place on Sun, there will be a Golden Egg worth \$5,000 and five additional eggs worth \$1,000 each hidden at the top of the mountain.

Following on from Easter, the ski resort will run the Thredbo School Holidays Adventure Festival from 09-17 Apr.

## WestJet sea to sea

SEASONAL non-stop flights between Halifax from Vancouver and Halifax will be introduced by WestJet starting 29 Jun.

The four-weekly services will operate through until early Sep using Boeing 737 aircraft.

## Tunisia concerns

SMARTTRAVELLER issued a fresh advisory for Tunisia today, reiterating its call for Aussies to "reconsider your need to travel" due to recent militant attacks.



## AFTA update

From AFTA's chief executive, Jayson Westbury



The National Travel Industry Awards (NTIA) 2016 is about to get real with the announcement of this years' nominations to be revealed tomorrow (Wednesday 16th March).

As is customary voting for finalists and winners will launch this week also and I am sure the industry will embrace the process with the usual gusto.

This year the nomination list is extensive and for both the travel agents and suppliers it will be important to ensure that your vote counts and that you vote for those who you believe should be in the finals or win some supplier categories.

2016 has taken us to a new level with the Tour Operator and Wholesaler for both domestic and international product being judged this year for the first time.

This will add a fresh layer to these categories and no doubt make the win even more meaningful for the companies that take out those categories. In addition to this change we have change the rookie of the year to Young Agent of the Year and Young Sales Executive – Industry Supplier which will highlight the early careers of many who have joined the industry and see travel as an industry that will provide a career of the future.

Indeed, even the Australian Government see travel and tourism as what they refer to as "Super Growth" industries as the Australian economy starts to move away from its dependency on the mining boom and looks to service industries such as ours to underpin employment and economic growth for Australia.

The NTIA will be one very important part of the conversation that AFTA has with Government and consumers as the 2016 program builds in the lead up to the night of nights in Jul.

Industry recognition and awards programs are key to building awareness of an industry and allowing those who choose to take part to amplify the important of being proud to be a part of the Australian Travel Industry.

I wish all the nominees the very best of luck and can't wait to see how this years' NTIA buildings on the success of the past years.

## Excite USA giveaway

EXCITE Holidays is giving travel agents the chance to win a trip to Hawaii as part of its 'Live Like a Local' campaign.

Over the next fortnight, agents who book accommodation in Hawaii with Excite will be given one entry into the prize draw.

The prize includes a flight to Honolulu, five nights at the Ilikai Hotel & Suites as well as return private car transfers and a Honolulu Bay cruise.

**CLICK HERE** for more details.

## \$19m Syd med event

Sydney will host an MRI international conference, medtech, worth more than \$19m in direct expenditure for NSW.

The annual meeting of the International Society for Magnetic Resonance in Medicine (ISMRM 2020) will draw up to 6,000 of scientists and technologists for the seven day event in 2020.

BESydney ceo Lyn Lewis-Smith said Sydney faced fierce int'l competition & BESydney "worked tirelessly" to secure the event.



## WIN WITH Yosemite

We want to help outfit you for your Yosemite adventure! Yosemite/Mariposa County and Travel Daily are partnering to give away a \$50 Ray's Outdoor gift card each day to inspire your visit to Yosemite/Mariposa County.

Yosemite National Park, a Unesco World Heritage Site, is known the world over for its majestic waterfalls, awe-inspiring granite rock formations, and more than 1300km of breath-taking trails. Yosemite is also natural playground for whitewater rafting, biking, ziplining, wildlife watching and world-class rock climbing.

Learn more about booking your dream Yosemite trip at YosemiteExperience.com.

To win, be the first agent to answer correctly the question below. Send your answer to [yosemite@traveldaily.com.au](mailto:yosemite@traveldaily.com.au)

What US president signed an act to preserve Yosemite National Park?

## Reaching new heights together

Win your ticket to the Gala Dinner at the 2016 National Travel Industry Awards!

**ENTER NOW**





**G Adventures Active**

**G ADVENTURES** has launched five new itineraries in its recently released Active brochure.

New itineraries include: Bhutan Trekking, Cycle China, Japan Hike, Bike & Kayak, Patagonia Multi-sport and the three-day Lares Trek which begins outside of Cuzco, Peru.

Planned itineraries involve a mixture of outdoor activities such as cycling, trekking and kayaking with stops at iconic landmarks.

For more information on G Adventures Active style trips visit [gadventures.com.au](http://gadventures.com.au) or call the company on 1300 796 618.

**Mangan foodie ceo**

**RESTAURATEUR** Luke Mangan is on the look-out for a ceo - or a culinary experience officer - to partake in a series of travel and tasting experiences in Oct.

Instagrammers, bloggers, bar tenders, artisan food suppliers, photographers and home cooks are all being encouraged to apply, with the victor to receive mentoring time with Mangan and training from Tourism Australia's social media team.

The winning "ceo" will be welcomed aboard the Eastern & Oriental Express to develop content and report on Mangan's extensive portfolio which includes: a taste of VA Business class, a Hamilton Island P&O Cruise and dinners at Mangan's restaurants in Asia & Maldives.

**IATA financial update**

**THE** global air pax market carried "strong momentum" into 2016, recording a 7.1% uptick in Jan compared to the previous corresponding period last year, according to latest figures released by the International Air Transport Association.

Most regions have reported a record-high pax load factors for the month of Jan.

**HTA opposes cuts**

**THE** Hawaiian Tourism Authority has once again voiced concern over proposed legislation that would see US\$3m worth of funding reallocated to subsidise travel expenses incurred by University of Hawaii sport teams.

President and ceo of HTA George Szigeti commented "Tourism is Hawaii's most important industry being the State's economic driver and largest provider of jobs for families statewide.

"Enactment of legislation to reduce HTA's budget will force us to scale back on our tourism marketing for the Hawaiian Islands, and reduce our funding support of local non-profits that provide programs perpetuating Hawaii's culture," he continued.

**inPlace 35th anniversary**



**TRAVEL** recruitment specialists, inPlace Recruitment, celebrated 35 years in the industry this week.

Managing director, Sandra Chiles, estimates she has interviewed more than 40,000 candidates over the last 35 years. "Everyone has a story to tell and I have loved meeting each and every one," she said.

She adds that "recruitment is about people, and no sophisticated software can access a person's personality, attitude and team fit as accurately as an experienced recruiter".

**Pictured** celebrating the milestone is (from left) Cristina Gines, Peter Jackson, Ben Carnegie, Kristi Gomm and managing director Sandra Chiles.

**NRL**

**Round 2 Winner**

Congratulations

**MELISSA TORRISI**

from *itravel*

Melissa is the top point scorer for Round 2 of Travel Daily's NRL footy tipping competition and has won a high tea cruise for two from Captain Cook Cruises.

**Captain Cook Cruises**

**Emirates**

Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit DTPS/16/01379, ACT permit TP 16/00359



This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to [tempo@traveldaily.com.au](mailto:tempo@traveldaily.com.au)

**Q11: Which Tempo Holidays Maldives resort is offering 30% off for honeymoons & wedding anniversaries in 2016?**

*Hint: India brochure p41*



**Travel Daily** is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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## The life of a Recruiter in 1981 Sandra Chiles MD

[Read our latest inPlace Blog!](#)



### Multi - State Sales Team Manager

Sydney CBD location

Salary from \$80K + super + incentives

This well-know travel wholesaler with worldwide product in niche travel sectors are seeking a Sales Team Mgr to play a pivotal role in the support and guidance of the on road sales representatives based across all states and territories of Australia. Interviews are currently underway so if you have proven sales leadership skills within the travel & tourism industry apply today!

- High staff retention
- Excellent co. reputation

Call Ben or [click here](#)

### Finance & Admin Support Assistant

Sydney CBD location

Salary pkg to \$55K + super

Due to company growth, this successful Retail travel group have expanded their finance team and are looking for an accounts guru to join their small team. A fast paced role with a variety of responsibilities in both accounts payable & receivable. You will need 3-5 yrs experience in an Accounts role preferably in the Travel industry. Excellent attention to detail & Tramada an advantage.

- National Chain
- Monday to Friday

Call Cristina or [click here](#)

*Celebrating  
35  
years*

### Conference & Events Sales Mgr

Sydney North Shore location

Salary \$60K + super incentives

This iconic hotel with significant conference and event space on the North Shore, is part of a National Hotel Group with uniquely positioned properties all offering spectacular views. In this role you will be responsible for all C&E Management of this property and will have one C&E executive reporting to you. Previous event sales experience within a hotel is essential for this role.

- Corporate Market
- Iconic venue

Call Ben or [click here](#)

### After Hours Corporate Travel Cons

Work from home

Work up to 25 hrs a week

Established and progressive travel company needs a senior corporate travel consultant to join their already well established afterhours team. Work every second weekend & a minimum of 2 shifts during the week. The team operates from 5.30pm - 8.30am Monday to Sunday. Working approx 25 hrs per week averaged over 4 weeks. Will consider consultants based in Eastern States.

- Work life balance
- Award winning agency

Call Sandra or [click here](#)

### BDM National Hotel Group

Sydney CBD, Salary to \$60K + super + inc

Utilise your strong knowledge of the Sydney market and superior networking skills to build the corporate and residential conference market of this Sydney based property. Competitive remuneration package on offer.

Email Ben or [click here](#)

### African Specialist - Sydney

Eastern Suburbs Sydney, to \$50K + super

Sell everything from luxury wildlife safaris to supporting local communities in conservation programs. A rewarding job for someone with a passion for all things Africa! Must have travel industry reservations experience.

Call Cristina or [click here](#)



*Working in partnership with the Australian Travel Industry*

**Travel Bookkeeper/Assistant Accountant**  
Brisbane, Very Lucrative Salary, Ref: 2207KH1

A highly sought after luxury travel company is looking for a bookkeeper! This is a varied role requiring a high level of attention to detail for preparing, managing, reconciling payments to suppliers and customers for a leading travel company. The successful candidate will have a minimum of 2 years experience working with Tramad or Crosscheck. Bookkeeping experience ideally including: payroll, invoicing, data entry, bank reconciliation, BAS preparation and profit and loss reporting.

For more information please call Kate on (07) 3023 5023 or click [APPLY](#) now.

**Outbound Sales Consultant**  
Sydney, Fantastic Base (OTE to \$100k), Ref: 1866PE8

My client is a leader in the tourism industry worldwide with a defining name to uphold. They are seeking a highly experienced sales professional to join their outbound sales team. To be considered for this position you will be outgoing & enthusiastic with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. Picture paint dreams, build strong relationships & have confidence in closing a sale to be highly successful in this role.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

**Wholesale Cruise Travel Consultant**  
Melbourne, Attractive Salary Package, Ref: 2199KF2

This is a fantastic opportunity for an experienced travel consultant to join a dedicated team in this leading cruise wholesale operator based in Melbourne. You will be creating bespoke cruise holidays within this team. An excellent opportunity has just arisen at a leading wholesale travel company specialising in international travel with a strong focus on cruise. Based in a fantastic office you will join a dynamic team of like minded professionals to enhance and develop your travel career.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

**Cruise Travel Team Leader**  
Adelaide, \$45-48k, Ref: 2212LM1

A new opportunity to step up from a travel consultant to a cruise travel team leader. The suitable candidate will have 2 years travel industry experience, proven sales records and strong time management skills. Your duties will include roster handling, coordinating product training and working closely with senior management to ensure high quality of customer service is delivered. You will also be heavily involved with consulting with the direct public. GDS knowledge is a must.

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

**Adventure Travel Consultant**  
Brisbane, Competitive Base + Incentives, Ref:2103S22

Exciting opportunity for a well travelled & experienced leisure Travel Consultant to specialise in adventure travel! Looking after more the luxury market, this is a great opportunity to move away from a standard travel agency and into a boutique & niche field of travel. GDS skills and a good geographic knowledge is a must and ability to upsell and cross sell products with confidence. Located in central Brisbane, full product & system training will be provided to the right candidate.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

**Product Manager**  
Sydney, \$80k Package + Super, Ref: 2203SJ1

Calling all travel product professionals to join this large Global Travel Company in Sydney. As a Product Manager you will negotiate contract rates, offer dynamic pricing, understand margins and commercial rates and have excellent relationship building skills. You will have solid travel industry experience, have dealt with key hotel supplier chains and have worked in a product or procurement position. In return a great salary package is on offer with a fantastic working environment.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

**Travel & Cruise Consultant**  
Melbourne, Attractive Package + Travel Incentives, Ref: 1826TS

We are on the look out for a dynamic individual to join this fantastic team selling cruise travel products in South Yarra. The successful candidate must have at least three years of experience in a customer facing role selling domestic, international and cruise products and can offer exceptional service and deliver tailor made itineraries to their clients. FT and Temp role available. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

**Corporate Leisure Travel Consultant**  
Perth, OTE \$70k, Ref: 2165LM1

A fantastic new opening for an experienced corporate consultant selling leisure holiday to corporate accounts! If you are passionate about the travel industry and you are driven by corporate clientele then this role could be your new challenge! This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career! GDS experience is required.

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.



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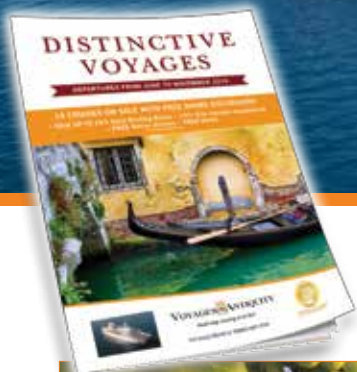


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with an outside cabin

## GRAND EUROPEAN VOYAGE

NICE TO LONDON - 26 DAYS - 02 JUN 2016

Your visits to France and England will offer two very contrasting gastronomic experiences: wine tasting at a Bordeaux chateau and indulging in a cream tea in Cornwall. Visit the D-Day invasion beaches on the Normandy coast of northern France and Winston Churchill's country house.

- FREE economy flights from Australia\* to Nice, returning from London
- 26 day Fly/Cruise tour
- 24 day cruise onboard Aegean Odyssey
- 2 night post-cruise hotel stay in London
- 17 included tours in 4 countries



26 days from \$14,650\* pp share twin, Premium Outside Cabin



**CRUISE TOUR SAVE 25%<sup>\*</sup>**  
off brochure fare

## THE BEST OF FRANCE & PORTUGAL

LONDON TO LISBON - 23 JUN 2016

Highlights: London, Dover, Honfleur, St Malo, Montoir de Bretagne, La Rochelle, Bordeaux, La Coruna, Oporto, Lisbon

- 12 day cruise onboard Aegean Odyssey
- 2 night pre-cruise hotel stay in London
- 1 night hotel stay in Chateaux Country
- 2 night post-cruise hotel stay in Lisbon
- 9 included tours in 4 countries
- Just 10% supplement for solo travellers

17 days from \$5,950\* pp twin share



**CRUISE TOUR SAVE 25%<sup>\*</sup>**  
brochure fare

## SPAIN & HIGHLIGHTS OF MOROCCO

SEVILLE TO MALAGA - 26 OCT 2016

Highlights: Seville, Cadiz, Marrakesh, Casablanca, Fez, Tangier, Malaga

- 9 day cruise onboard Aegean Odyssey
- 2 night pre-cruise hotel stay in Seville
- 1 night hotel stay in Marrakesh
- 1 night hotel stay in Fez
- 9 included tours in 2 countries
- Just 10% supplement for solo travellers

12 days from \$4,534\* pp twin share

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\*TERMS & CONDITIONS: All fares in Australian dollars, per person, twin share based on lowest available category & include all promotional savings & offers, onboard gratuities, air & port taxes (correct as of 09 Mar 16). Cruise only voyages based on Cat K Premium Inside cabins. Fly Free Grand Voyage based on Premium Outside cabin Cat H. Valid for new bookings only. Offer expires 30 Jun 16. Offers are capacity controlled & may be withdrawn at any time without notice & can't be combined with other offers. Cancellation penalties & conditions apply. ^ FLY FREE offer is subject to availability. Airfares, cruise & accommodation prices based on specified booking classes, airlines, routings & departure dates. Valid for flights to/from Sydney, Melbourne, Brisbane, Adelaide & Perth. Solo occupancy is subject to availability and one selected cabin categories, details and fare available on request. Pre & post hotel accommodation & transfers from airport/port/hotel offered on dates specified on itinerary only, ask for details. Prices based on payment by cash or cheque only. Travel agent service fees not included. Voyages to Antiquity reserve the right to change, correct errors, withdraw from sale any or all fares, itineraries, excursions & fees.