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Wednesday 16th March 2016

First with the news

Colbeck tourism career push



at the Tourism Australia 2016 Destination Australia conference, Colbeck said the steady growth of the industry meant there were many jobs to be had.

"We need to continue to work to secure employment for Australian workers...our understanding that this is a strong and a positive career path needs to be very much stronger as part of the message we portray to the broader community," he said.

"We can't have a situation where someone is working in a tourism business turning over \$4m per year while they're

Today's issue of TD

Travel Daily today has seven pages of news and photos, plus full pages from: (*click*)

 Albatross Tours • AA Appointments jobs

• JITO

'looking for a real job'...these are real good and solid careers." Colbeck said one in 12 jobs in

Trave Daily **int** Antarctica

Australia come from the sector. "It is obviously a positive and

strong career and is employing a million Australians, making a huge contribution to our economy."

He also unveiled the latest tourism spending figures, with overnight expenditure of \$94.5 billion up 10.5% meaning the industry is now tracking above the lower target of its Tourism 2020 aspirations.

Ponant expansion

PONANT Yacht Cruises & Expeditions will double its fleet with the addition of four ships.

The first newcomer is expected in 2018 & all four will be 128m in length with 92 rooms & 110 crew.

These vessels will be Ice Class ranked and equipped with the latest technologies, giving them greater manoeuvrability and allowing them to reach sites that larger vessels cannot access.

French designer Jean-Philippe Nuel will design the interiors - see Cruise Weekly tomorrow.



(2) G Adventures

LEARN MORE





Thank You to the industry for Nominating Finnair for the 2016 NTIA Awards Click Here to support us with a vote for the win! For Best International Airline – Offline

> R For Best Sales Executive - Industry Supplier Michelle Nickelson – QLD Toni Kosmarikas - VIC. SA. TAS. NT





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Page 1

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THE controversial tax changes for working holidaymakers are set to be reviewed, with Tourism Minister Richard Colbeck this morning confirming the move during Tourism Australia's 2016 Destination Australia conference.

Colbeck will lead an urgent cross-portfolio review taking input from the tourism industry as well as the agriculture, immigration and employment sectors.

TG volleyball tickets

THAI Airways is giving two Travel Daily readers a chance to win double general admission passes to the Australian Beach Volleyball Tour Finals being held this weekend at Manly Beach.

To win, all you need to do is be the first to correctly answer the below question, emailing us at volleyball@traveldaily.com.au.

The question is - "What country is hosting the Asian Volleyball Championships in Apr as a lead up event to the Rio Olympics later this year?" (Hint - THAI flies there 39 times per week). Winners will be named in tomorrow's issue of Travel Daily.

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He said any outcome will have to be revenue-neutral and take into account concerns about creating a tax-advantaged status for a particular visa type, with any alternative proposal to be submitted to the Treasurer for cabinet consideration.

Colbeck said in the light of strong opposition to the move (TD 02 Feb) it had become apparent that Australia could lose its competitive position in attracting working holidaymakers.

"We recognise this workforce is vital for agriculture and tourism," he said, adding the government was listening to the "legitimate concerns" of the industry.

STA country manager

STA Travel Australia has announced the appointment of Andrea Robinson to the newlycreated role of country manager.

Robinson has held senior roles at STA locally and in the UK for over a decade, and was most recently the firm's product trading and marketing director. She will report to global chief trading officer, Glen Mintrim.

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GTA business up 40%

FIT ground product specialist GTA Travel has seen its local business grow more than 40% last year, according to the company's vice president of hotel sourcing for Asia Pacific, Andrew Hughes.

Speaking at yesterday's No Vacancy conference in Sydney, Hughes also highlighted the strong growth of dynamic pricing, which now comprises about 22% of GTA's business globally.

Although static wholesaling is still the bulk of the operation, Hughes said he expects dynamic pricing will account for 40% of turnover by the end of next year. He said this shift in focus

requires a significant investment in technology as well as making sure staff and the business structure are ready for the change.

"Ultimately it's about how the customer buys...what levers can I pull with a client, travel agent and tour operator to drive the results I'm looking for," Hughes said.

On developing markets he said it was important to drill down beyond nationalities, giving the example of China where he said hoteliers need to know "which customers are doing what".

PK lands AC exec role

AIR Canada has appointed Lee Poh Kait (PK) as director for Asia, Australia & New Zealand, taking effect 06 Apr.

The airline exec is well known locally, having been with Malaysia Airlines for a number of years in leadership roles, including regional svp for North Asia and North America, and most recently head of regional sales for Oceania and Southeast Asia.

"The Asia & South Pacific region is incredibly important to Air Canada's network and I look forward to PK's contribution to the region," AC's vice president global sales Duncan Bureau said.

PK will relocate from Sydney to his new post in Hong Kong.

GM for Australia & New Zealand Paul McLean will continue to lead Air Canada's local operation.

787-10 in production

AIRCRAFT manufacturer Boeing has announced major assembly of the 787-10 jet is now underway, two weeks ahead of schedule.

The super-stretched *Dreamliner* has already won 153 orders from nine airliners and is earmarked to enter service in 2018.



NICE work if you can get it. In something reminiscent of Queensland's famous "Best Job in the World" campaign, Japan's Aichi prefecture is recruiting six ninjas in order to promote socalled "warlord tourism".

The successful applicants will be physically fit and have strong acrobatic skills as well as public relations ability, with spokesperson Satoshi Adachi saying each candidate should "enjoy being under the spotlight even though he or she is a secretive ninja".

Language is important too, with the troupe sometimes performing in English, while a passion for history and tourism is a key requirement.

The six modern-day ninjas will be undertaking performances in Nagoya Castle as well as various other locations.

If you have your shinjuku and nunchuks ready you'd better get in quick, with applications closing in just a week's time.







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30% off G Adv sailing

G ADVENTURES is offering a 30% discount on Croatia, Greece and Turkey sailing trips for travel between 30 Apr-31 Oct, if booked before the end of Apr.

ETC's New Cal specialist hailed

THE creation of a dedicated travel business in Australia to wholly service New Caledonia has been lauded by the French island's tourism chief.

New Caledonia's Tourism Director Jean-Michel Foutrein, in Sydney yesterday for the formal unveiling of the Entire Travel Connection's new arm - New Caledonia Travel Connection (*TD* 03 Mar) - told *Travel Daily* the company will help to drive awareness of the South Pacific destination.

Foutrein said the partnership with the Entire Travel Connection, in the pipeline for some time, will be a "huge win" for the destination as the company is "so well recognised in Australia".

Admitting New Caledonia is "not a mass tourism destination", he said Australia's nearby neighbour would be able to leverge ETC's established presence with the local trade and extensive network of agencies to gain further scope.

New Caledonia Travel Connection last night unveiled

Birmingha

Manch

its stand-alone brochure, which provides in-depth information on the French territory, with "more dedicated packages".

The 26-page brochure provides general information & tips, while detailing not only the capital of Noumea, but also Bourail, the Isle of Pines, Loyalty Islands and New Caledonia's West Coast, East Cost and Far North Coast.

Foutrein said the program also clearly distinguishes New Caledonia's differences from other South Pacific destinations such as Fiji and Vanuatu. View the brochure **HERE**.

Morgan to Adv World

ADVENTURE World has hired former G Adventures NSW state manager Andrea Morgan to the role of industry account manager NSW & ACT.

Morgan brings to Adventure World vast travel experience having explored 100 countries globally and stepping foot on all seven continents.

CATO crisis management forum



THE Council of Australian Tour Operators inaugural Crisis Management Forum held in Sydney (*TD* yesterday) included a fascinating panel discussion with some CATO members about their real life crisis experiences.

The panel included Wildlife Safari md Trevor Fernandes, who was in Kenya during several events including post-election violence in 2007 and the Westgate Plaza shootings in 2013.

Also presenting was Donna Willis from Scenic, who spoke about a coach fire in Canada some years ago, while Dennis Bunnik of Bunnik Tours related his experience caring for passengers during the Egyptian Revolution. Key take-outs included the importance of having a crisis management plan and clearly defined roles for key personnel; the importance of having a senior member of the operations team on the ground as soon as possible after an incident; and the importance of relying on contacts on the ground rather than just sensationalised media reports.

Pictured above after some of the morning sessions are (from left): David Beirman of UTS; Rose Romeo from the Qantas Group Business Resilience department; CATO chairman Dennis Bunnik; and Kirsty McNeill, DFAT's director of crisis management and contingency planning.

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GOING PLACES TOGETHER

Book until 22nd March 2016. Fares quoted above are for departures from Adelaide for low season departures only, from 27th September to 30th November 2016. Other sale fares are available departing on other travel dates. Fares may vary due to currency fluctuations. Conditions apply. Please review at the time of booking.

No vacancy at No Vacancy



THE Australian accommodation industry gathered at Sydney's Sheraton on the Park Hotel yesterday for the annual No Vacancy conference which examined key hospitality trends in the local and global market.

The sellout event heard from people like Mantra ceo Bob East, YHA Australia chief Julian Ledger and Matt Bekier, ceo of the Star Entertainment Group.

Technology also featured with presentations from Peter Waters of Amadeus, while Tangalooma Island Resort marketing director

SQ pax loads rising

SINGAPORE Airlines reported a steady Feb in its latest financial results, with the mainline division's Passenger Load Factor (PLF) climbing 2.2 percentage points to 77.4%, driven by a 4.3 point jump in Europe.

The South West Pacific region achieved a two percentage point gain during the month, surging from 84.9% to 86.9%.

Budget carrier Scoot saw a 48.2% increase in pax carriage, but it wasn't enough to keep up with a capacity increase of 51.8%, causing PLF to fall by 2.1pp.

Silkair's load factor rose 1.3pp, surpassed by Tigerair which saw an increase of 2.7pp to 81.6%. Bernie O'Keefe gave an intriguing presentation on how to rebuild a property's reputation on TripAdvisor.

The day wrapped up with a session on loyalty from AccorHotel's Renae Trimble and Steve Richards of Best Western, followed by an OTA expose courtesy of TripAdvisor's Grant Colquhoun, Sam McDonagh of Airbnb, Wotif Group's Daniel Finch, Adrian Currie of Priceline and Anton Standish from HomeAway.

Pictured after one of the panel sessions from left are Donald Borg from IHG, Tangalooma Island Resort's Bernie O'Keefe, conference organiser Martin Kelly, Andrew Hughes from GTA and Matthew Thomas of Meriton Serviced Apartments.

Bora Bora special

AIR Tahiti Nui has three offers on seven-night packages to Bora Bora in Tahiti, with savings of up to \$1,950 per couple.

Packages include five-nights at the Matai Polynesia Bora Bora Resort and two-nights at Manava Suite Resort Tahiti from \$2,799pp or five-nights at the Bora Bora Pearl Beach Resort and twonights at Manava Suite Resort Tahiti from \$3,999pp.



Wednesday 16th Mar 2016

NTIA 2016 nominees

THE Australian Federation of Travel Agents has this morning revealed the 2016 National Travel Industry Awards Nominees (*TD* breaking news).

According to AFTA, there were more than 800 nominations received across the 37 award categories.

The Travel Corporation received 23 nominations for the NTIAs, including 10 for Best Sales Executive - Industry Supplier & four for Best Tour Operator - Int'l.

Voting will begin at 9:00am (AEDT) this Thu, 17 Mar and run until 5:00pm (AEST) Fri, 08 Apr. See the full list **HERE**.

Getaway SE Asia recap

CHANNEL Nine's travel show *Getaway* will explore Cambodia and Vietnam in Southeast Asia over the next four weeks, with coverage on Sat 19 & 26 Mar and 02 & 09 Apr, airing from 5:30pm. Coverage includes locations host David Reyne visited last year, including Angkor Wat, Phnom Penh, Hanoi and Halong Bay.



We want to help outfit you for your Yosemite adventure! Yosemite/Mariposa County and Travel Daily are partnering to give away a \$50 Ray's Outdoor gift card each day to inspire your visit to Yosemite/Mariposa County.

Yosemite National Park, a Unesco World Heritage Site, is known the world over for its majestic waterfalls, awe-inspiring granite rock formations, and more than 1300km of breath-taking trails. Yosemite is also natural playground for whitewater rafting, biking, ziplining, wildlife watching and world-class rock climbing.

Learn more about booking your dream Yosemite trip at YosemiteExperience.com.

To win, be the first agent to answer correctly the question below. Send your answer to yosemite@traveldaily.com.au

What was the name of the founder of the Sierra Club and key conservationist for Yosemite National Park?



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Customised tours preferred



TRAVELLERS wanting to visit India and Sri Lanka are moving away from escorted tour groups and instead opting for customised tours, according to Lincoln Harris, founder of Melbourne-based travel firm India Unbound.

Harris believes the trend will continue, commenting that "the travelling public is better researched and more sophisticated, and they want to travel in a way that reflects their tastes and interest.

"That's not possible on an escorted tour, with private tours our clients can travel where and when it suits them," he said. India Unbound has recently released a new brochure, complete with step-by-step enquiry format for clients to plan a bespoke itinerary.

"What makes my job interesting is that no itinerary is the same as no traveller is the same," added Harris.

"We have first time travellers who want to tick off the 'mustsee' highlights but we also have repeat travellers who want to gain a deeper appreciation of India with more immersive experiences, which group touring doesn't offer."

Pictured above promoting their branding is Peter Power (left), industry sales manager and Lincoln Harris, founder of India Unbound.



WYSE early bird

EARLYBIRD specials for the WYSE Exchange Australia Youth Tourism Conference will close this Fri, with a limited number of tickets left - **CLICK HERE**.



Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily*'s Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.



hotel's plans to renovate a further 223 guest rooms.



The Strand Yangon in Myanmar will close on May to undergo refurbishment, due to reopen Nov 2016 with a new look. All 31 suites will be redecorated and updated with new technology and public areas including the Strand Bar and fine dining establishment, the

Fairmont Jasper Park Lodge, Canada has completed a full makeover of its 122 guest rooms. The premises has been updated with a new outdoor hot tub, front desk area and

Emerald Lounge. More renovations are set

to take place up until Apr this year, with the

Strand Grill will be redone. The hotel will remain operational until May.



Canada's **Fairmont Chateau Whistler** has completed the renovation of 110 of its bathrooms, with the property's remaining ones to be completed by early 2017. The new colour scheme features earth and grey tones for a luxurious spa oasis feel. Guests have

been reminded that renovations will not effect the guest experience.

Walking battefield

MAT McLachlan Battlefield Tours has unveiled a new walking tour following in the footsteps of the ANZACS on the Western Front.

The inaugural tour will commence Sep this year, and features a total of 46km of walking spread across four of the seven touring days.

Suitable for the moderately fit, managing director of McLachlan Tours Peter Smith said "no other tour company offers the opportunity to truly walk in the footsteps of the Anzacs." **CLICK HERE** for more.

Now features wedding packages in Hawaii!

Qantas declaration

QANTAS Group has penned the 'United for Wildlife Transport Taskforce Buckingham Palace Declaration' overnight in London, joining 40 other global transport companies to raise awareness about the impact of illegal trafficking of wildlife.

"We're extremely proud to be part of this important declaration," commented executive manager Qantas Freight, Alison Webster.

Webster said the deal reinforces the policies and procedures they already have in place.



ESTINATION

16/17 BROCHURE OUT NOW!





This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.



Hotels Resorts and Palaces

To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au

Q12: In which city is Taj Hotels' famous 'Taj Lake Palace'? Hint: Too easy!

Air NZ biodiversity

AIR New Zealand has partnered with the Department of Conservation & Golden Bay's Manawhenua ki Mohua iwi to launch a new project aimed to support the restoration of native bird populations in northern Abel Tasman on the South Island.

Announcing the initiative, Air NZ chief, Christopher Luxon, remarked they were "proud to support DOC with biodiversity projects that have a positive impact on our Great Walks and enhance the visitor experience".

MEANWHILE, Air New Zealand will also relaunch a biodiversity project at Lake Waikaremoana, working closely with local iwi.

DBX Jan pax stats

DUBAI Int'l Airport kicked off the new year with record monthly traffic of 7.3 million passengers in Jan, 0.1m higher than the previous record in Aug. Jan outperformed the same month in 2015 by 6.3% in pax numbers and aircraft movements climbed 3.7% to 35,914.

North America topped the list for pax traffic with 19.9% growth, followed by the GCC (11.6%), where Saudi Arabia registered double-digit growth due to a surge in traffic from Jeddah, and the Indian Subcontinent (8.7%). London was placed number one on the list of top destination cities followed by Doha & Jeddah.

X2 Vibe Chiang Mai

X2 VIBE Chiang Mai – Decem Hotel has opened in Thailand offering 76 rooms, almost all of which have views over Doi Suthep and Doi Pui mountains.



Crystal spreads its wings



Hockey coup for Vic

VICTORIA has secured the Hockey Australia International Tournament for the next three years, to kick off 23 Nov.

The Test matches will be played at the State Netball and Hockey Centre in Parkville, while two men's Tests will be held in regional Vic.

"This is a rare chance to see our nation's top players against the best in the world," said Vic Minister for Tourism and Major Events John Eren.

At the tournament the Kookaburras will face their rivals India and Malaysia while the Hockeyroos will take on India.

Europa receives 787

AIR Europa has taken delivery of its first Boeing 787 *Dreamliner* aircraft through a leasing deal with SMBC Aviation Capital.

UX has a combined total of 22 787-8s and 14 787-9 *Dreamliners* on order with Boeing & SMBC. **CRYSTAL** Cruises has bulked up its air fleet with the addition of an outfitted Bombardier Global Express XRS jet, set to enter service on 03 Apr.

The 12-guest Global Express jet has been extensively refitted with cabins for business activities, relaxation and sleeping.

Up the front are four executive wide club seats with foldout tables for dining or meeting; mid cabin is configured for conferences, with seating for five, a workstation and cabinet and in the back is a three-person divan that can be transformed to a large bed.

The galley holds a cold air chiller, high temperature oven, microwave and Aerolux Nespresso machine.

Bookings to charter flights aboard the Global Express jet are available.

Crystal will add a Boeing 777 to its growing fleet in 2017 and 787 *Dreamliner* in 2018, with the fleet to complement cruise itineraries.

Pharmacy



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MELBOURNE - SALARY PKG TO \$45K Including Super If you enjoy interacting and helping customers with their travel reservations, but don't want the face to face sales or sales pressure we have the job for you! Our client is looking for a customer service professional who is able to liaise with clients via phone and email to assist with enquiry and reservations. As an added bonus there is minimal weekend work! Minimum of 3 years customer service experience required. Experience in the travel industry is preferable. Apply today!

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