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Travel Daily

First with the news

Tuesday 22nd March 2016



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My Travel Group launch

HELLOWORLD'S new combined affiliate network (**TD** breaking news) enters the market as the "largest independent agent consortia in Australia," with My Travel Group combining the existing Helloworld Affiliate and Concorde Agency Networks.

Michelle Ryan's role as Network Manager will expand to become National Manager Affiliate, with the combined group boasting near 800 members & \$1b+ in TTV.

David Padman, Helloworld Head of Corporate, Associate and Affiliate Networks, said the launch of My Travel Group means Helloworld "now provides Australian travel agents with the widest range of choice."

"Agents can now confidently choose the right fit for their business, whether it be our fully branded model, our Associate

'member of' model, the Helloworld for Business corporate model or My Travel Group."

Helloworld ceo Andrew Burnes said the initiative was the outcome of a year-long consultation, with members saying they want dedicated support, access to networking and conference events and the flexibility of tailored opt-ins to suit individual business needs.

Cunard says thanks

LUXURY cruise operator Cunard has thanked the industry for its NTIA nomination in the Best Cruise Operator - International Deployment category.

Voting is now open for the 2016 NTIA - see today's **cover page**.

Today's issue of TD

Travel Daily today has nine pages of news, a front cover page for **Cunard**, a photo page for **AccorHotels** plus full pages from: (**click**)

- inPlace Recruitment
- Travel Trade Recruitment
- Connect with JITO

See you tonight!

HUNDREDS of travel industry people will gather at Sydney's Ivy Bar this evening for the latest **Travel Daily/JITO** industry networking night, with registered attendees arriving from 6pm.



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Travel Daily

First with the news

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Uluru's new Field of Light

IMMERSIVE light installation, Field of Light Uluru, will open at Ayers Rock Resort on 01 Apr, with Tourism Australia managing director John O'Sullivan tipping it to be "one of the most talked about Australian attractions around the world".

Backed by Voyages Indigenous Tourism Australia and designed by UK artist Bruce Munro, the solar-powered artwork is made up of 50,000 frosted glass spheres & will remain open for one year.

The spheres, connected via illuminated optical fibre will bloom as darkness falls, against Australia's iconic rock.

Munro first developed the idea for Field of Light while visiting Uluru in 1992 – and has since executed the concept in locations worldwide, including in his own backyard in England.

"The Field of Light is one of those activities inspired by something much bigger than ourselves - and that is this place, it is magnificent," Munro said at yesterday's launch of the project.

"What I would hope is that this will encourage people not just

to just come and see the Field of Light but to come out to a place that will inspire them, hopefully in the same way it inspired me."

In conjunction with the launch, Tourism Australia, Qantas and JBT Media have kicked off a \$1 million six week campaign in Japan which features the light installation as a prominent activity on the campaign's home page.

"It's designed to tap into the Japanese market in non-peak times and get them to experience Uluru," O'Sullivan explained.

O'Sullivan told **Travel Daily** he was hoping the artwork would "unlock" the East Asian markets which "haven't yet quite dispersed across the country".

"They love light, they love man made installations against natural backdrops," he said.

Guests at Ayers Rock Resort can experience the phenomenon in several ways, with options including a two hour visit, a Night at Field of Light dining experience as well as a sunrise tour.

Entry level passes start at \$35 - for more information see p4 and www.ayersrockresort.com.au.

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Tuesday 22nd March 2016

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Dubai adding airport tax

PASSENGERS travelling through Dubai will be hit with a new airport tax, which is set to be introduced effective 01 Jul 2016.

The A\$28 impost applies to all flights from that date, with the move following despite assurances by Dubai Airports ceo Paul Griffiths just last Oct that no airport tax was on the agenda.

Given the volume of passengers passing through the emirate the tax is set to raise significant revenue, with projections of an annual total for 2016 of 85 million passengers through DXB.

That would generate revenue of around \$2.4 billion for Dubai, which like other Middle Eastern destinations is seeing a significant decline in income from oil due to low fuel prices.

The new Dubai airport tax was revealed in fare sheets issued late last week for Emirates' current European companion sale, but is

understood to apply to all carriers operating at DXB.

It's being described as a Passenger Facilities Tax which will "assist with the airport's continual improvement of facilities, service and capability".

The new tax will not apply to infants travelling without a seat.

Dubai Airports Corporation wasn't able to comment on the move before **TD's** deadline today.

AC int'l inflight wi-fi

AIR Canada overnight announced it will offer in-flight internet access on international routes, including services to and from Australia.

The carrier will later this year begin installing Gogo 2Ku satellite technology on its wide body fleet, beginning with its Boeing 777s.

AC also already offers in-flight wi-fi on all narrow-body jets operating within North America.

20% commission on India and Sri Lanka

MELBOURNE-BASED India Unbound is offering a hefty 20% commission to travel agents in conjunction with the release of its new India and Sri Lanka brochure.

Specialising in custom made journeys, the new program includes a "simple enquiry process" which aims to help agents work with their clients to start planning a custom itinerary.

The 20% payout is valid to new agents on their first booking for either destination, on the land only component of a trip ten days in duration or longer.

See www.indiaunbound.com.au.

Timmins promotion

JACQUI Timmins has been named as interim managing director of Sydney-based Egencia Australia, where she has been an account management director since late last year (**TD** 17 Dec).



Window Seat

CONTROVERSIAL American rap star Snoop Dogg has inadvertently given a tourism boost to a remote village in Romania.

The singer posted a selfie on Instagram which listed his location as "Bogata" - a small village in Transylvania - rather than where he actually took the photo, Bogota in Colombia.

Romanian fans apparently spotted the mistake quickly and started tweeting about it, while enterprising local Silvia Marinescu immediately put up a website called visitbogata.com which described the village of 2,000 citizens as "the best place for chillin' in Romania".

There may be a slight problem for prospective visitors - Bogata doesn't actually have any hotels.



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Field of Light fires up



LAST night's official launch of the new Field of Light installation at Uluru (see p2) gave VIPs a spectacular first glimpse of the incredible artwork.

The evening started with canapes at sunset from an elevated viewing area followed by a welcome from Voyages ceo Andrew Williams and Tourism Australia md John O'Sullivan.

Guests witnessed the installation come to life as the sun sunk down behind Uluru before taking a walk through the exhibition.

The walk concluded with a desert dinner under the stars with entertainment by Indigenous musician Johanna Campbell and the Mutitjulu Ladies Choir.

The fine dining meal featured bush tucker ingredients.

Those with stamina woke at 5am this morning before sunrise for another incredible walk through the Field of Lights before watching the sunrise over Uluru.

Pictured are Tourism Australia md John O'Sullivan with Voyages Indigenous Tourism Australia exec gm sales, marketing and distribution Roy Stone.



Booking.com to offer Cuba hotels

ONLINE accommodation giant Booking.com has announced it will become the first online US travel brand to offer instantly bookable hotel properties in Cuba.

The company said "after months of work with the Cuban Authorities and local hotels" the first properties in the destination will be ready to book by certain US citizens in the next few weeks.

The move follows the recent loosening of restrictions for US travellers to Cuba, where American president Barack Obama is currently hosting a cultural delegation.

Timor-Leste update

THE Department of Foreign Affairs and Trade has reissued its Smartraveller advice for Timor-Leste, warning that demonstrations will take place in front of the Australian Embassy in Dili today and tomorrow.

The overall advice remains at the 'high degree of caution' level.

Today's issue of *TD* is coming to you courtesy of Voyages, which last night unveiled Bruce Munro's highly anticipated Field of Light art installation.

AROUND sixty VIP guests were invited for an early viewing of the fine art installation Field of Light which opens to the public 01 Apr.

Members of the Mutitjulu community welcomed visitors to their country with a special 'Inma' dance and music ceremony, which was followed by a Q&A with Bruce Munro, the artist behind the immersive experience who explained the genesis of the piece - a 1992 visit he made to Uluru.

"I now have the honour and privilege of returning to create an iteration of this artwork for the place that inspired it," he said.

Munro said he was thrilled to have the vision come to light - literally - with the backing of Voyages and Investec Australia.

The 50,000 lights in the installation were carefully transported from the UK to the Red Centre by Qantas Freight - without a single breakage.



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Round 3 Winner

Congratulations

CARINE ERNEST

from CT Connections

Carine is the top point scorer for Round 3 of Travel Daily's NRL footy tipping competition.

She has won an Irish gift pack from Collette.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

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France is open and flourishing!



ATOUT France put on a lavish spread for the industry last night for the biennial Goût de France/ Good France with a dinner in Provence at Sofitel Sydney.

Yesterday more than 2,000 restaurants on all five continents and in over 100 countries served a feast celebrating French cuisine.

"By organising this Good France dinner we are celebrating, as are all our embassies in the world, what is not only tradition but also a heritage that belongs to the world," said French ambassador to Australia Christophe Lecourtier.

The dinner is a way to demonstrate that the country remains fully open to the future,

Lecourtier told attendees.

"At a time when some people in France and in other countries may be a bit pessimistic about our relation, it's absolutely an essential message to the world."

The night was full of surprises, with Lecourtier revealing Australia will be the guest of honour for the Bastille Day Parade this year in Paris and Patrick Benhamou, director Australia Atout France celebrating his 60th birthday.

Pictured: Ingrid Kocijan, manager Australasia, Rail Europe who hosted **TD** at the dinner, with Patrick Benhamou, director Australia Atout France.

First with the news

Tuesday 22nd Mar 2016

Marriott ups bid for Starwood

MARRIOTT and Starwood overnight signed a revised merger agreement, with Marriot increasing its offer for the company in the light of a rival bid for Starwood from Chinese firm Anbang (**TD** yesterday).

The increase means the Chinese offer is no longer classed as a "Superior Proposal" and therefore under the merger agreement Starwood is no longer permitted to engage in discussions with the rival group.

Marriott has also increased its estimate of synergies as a result of the deal, now forecasting savings of US\$250 million annually within two years.

Starwood and Marriott will each convene respective stockholder meetings on 28 Mar, which will then be adjourned until 08 Apr.

The parties say they expect the deal to close in mid-2016, and under the revised agreement the break fee payable by Starwood has increased to \$450 million.

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Meet Skal's new Aussie A-Team



THE Annual General Meeting of Skal International Australia in Hobart earlier this month saw a new leadership team elected - including the national organisation's youngest ever president.

34-year-old Fiona McFarlane from Skal Cairns takes the top job in Skal Australia for the next two years, leading the organisation of over 1,100 members in 22 clubs.

She is the managing director of Gateway Media Group, a tourism media company specialising in TV, maps and marketing.

McFarlane is also the second female to hold the role as National President of Skal, taking the reins from Denise Scrafton of Skal Melbourne.

Also on the committee are Starwood's Bob Lunnon from Skal

Sydney, continuing his role as International Councillor, while the new Vice President Membership is Wrest Point Hotel's Alfred Merse from Skal Hobart.

Joanne Skinner, owner of Narrows Escape Rainforest Retreat from Skal Sunshine Coast is Vice President Communications while Correen Hurley from Skal Gold Coast remains Secretary.

Treasurer is Ernst "Slots Are Us" Krolke from Airport Coordination Australia, a member of Skal Sydney South and National Auditor positions are held by Richard Condon of Skal Whitsundays and Gary Gelenter from Skal Sydney.

Pictured above in Hobart are Bob Lunnon, Correen Hurley, Alfred Merse, Fiona McFarlane, Joanne Skinner and Ernst Krolke.

Rail Europe China

RAIL Europe has established a local presence in China with the opening of an office today.

The China office will initially be manned by a team of six with the goal of building on Rail Europe's existing relationships with China's local travel industry.

"Our focus right now is on reinforcing our global presence. We want our global strategy to work for local customers," Ingrid Kocijan, manager Australasia, Rail Europe told *Travel Daily*.

"One of our major current projects is that we are working toward aligning our worldwide operations to be able to deliver a 'follow the sun' approach to customer care," Kocijan said.

Currently China is Rail Europe's third largest market.

Amadeus Taxi Tender

TAXI Tender will soon be accessible through Amadeus, allowing travellers to book airport taxis through travel agents, on airline websites, or on airport websites.

The service works by calculating the average taxi fare per route to and from the airport when booking a trip and then auctioning the ride among local taxi and transfer companies.

Philippines events

TOURISM Philippines will hold three travel agent events in Sydney, Melbourne and Brisbane next month.

The events will focus on agents using social media to entice travellers to the Philippines and will include presentations from major social media platforms.

With a 6pm start, the events will be in Sydney on 18 Apr; Brisbane, on 19 Apr & Melbourne on 21 Apr. See tourismphilippines.com.au.

AFTA, Dubai partner

THE Australian Federation of Travel Agents (AFTA) has announced its strategic destination partnership with Dubai Tourism will continue throughout 2016.

Agents can visit Dubai Tourism's destination pages on the AFTA website to expand their knowledge of the destination.

The pair have revealed journalist, TV personality and presenter, Anjali Rao will MC the 2016 NTIAs.

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AA LAX-HKG res open

AMERICAN Airlines has opened bookings for its new non-stop route between Los Angeles and Hong Kong (**TD 15 Mar**) which will kick off operations from 07 Sep.

BARA urges fuel competition

THE Board of Airline Representatives of Australia says access to on-airport jet fuel and distribution infrastructure remains the “key market barrier to greater competition and industry performance”.

An industry update from BARA says Australia lags about 20 years behind Europe, with a “pressing need to make it possible for new importers of jet fuel to enter and compete on merit at the major international airports”.

A more competitive jet fuel

environment in Australia would create short, medium and long-term benefits, with the potential to significantly boost efficiency and lower costs.

In 1996 an EU directive opened up a range of airport services to competition, including access to fuel infrastructure.

BARA says it’s confident that if a similar regime was established here new suppliers would begin the work necessary to compete.

BARA said it would continue to work to improve the efficiency of Australia’s international aviation, noting that reducing flight times by an average of just one minute could cut annual fuel use by more than 20 million litres and generate efficiencies of \$25m.

Paris industry deal

THE Hotel Connection is offering special travel industry employee rates at the luxury Victoria Palace Hotel, located in the left bank district of Paris.

Priced at €160 per room per night double occupancy, the deal also includes breakfast and tax.

For details call 03 9520 2353.

EK Canada codeshare

EMIRATES will shortly launch new codeshare flights in Canada, in partnership with WestJet.

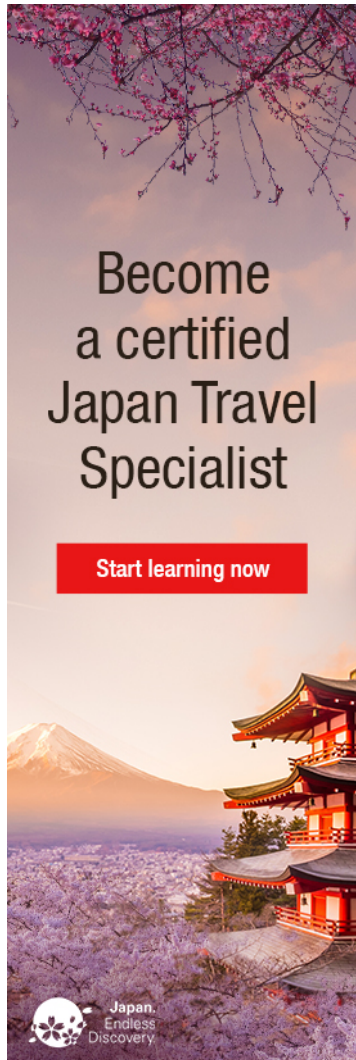
The EK code will be placed on selected domestic Canadian routes operated by Westjet, with initial services from Toronto to Regina, Saskatoon and Winnipeg.

Next month the agreement will expand to encompass Toronto flights to Calgary, Charlottetown, Deer Lake, Fort McMurray, Edmonton, Halifax, Moncton, Montreal, Ottawa, St John’s and Vancouver.

AFTA update
From AFTA’s chief executive, Jayson Westbury



OVER the weekend I attended the Federation of Asean Travel Associations (FATA) forum in Bangkok which brought together some nine countries from within the Asean region. They included: Thailand, Malaysia, Singapore, Laos, Vietnam, Cambodia, Myanmar, Philippines & Indonesia. I attended in my capacity as Chairman of the WTAAA with FATA having recently joined the WTAAA as a member and took part in an extended dialogue with fellow travel agency association and agency owners on a range of subjects impacting the Asean region. As you would expect, IATA and the cruise industry featured heavily on the topics for discussion and it is clear that we in Australia enjoy a healthy working relationship with both that does not exist in all of our neighbouring countries in Asia. Billing cycles, payment gateways, payment alternatives including the use of the agent’s own card featured significantly amongst the various countries represented. In addition to this the concept of departure taxes, like the Australian passenger movement charge (PMC), cost of entry visas, border security, and inconsistency in relation to liquid aerosols and gels (LAGS) were within the range of topics discussed by the group. Overall it was an eye opener to hear from so many countries who struggle to find ways to streamline processes and negotiate with governments. I guess it does show in some small way that we may be a little lucky in Australia that our dialogue with the federal government does for the most part provide the industry with confidence and in some cases good outcomes. As for the location being Bangkok, well let’s just say the place just gets busier and bigger every time I visit. With a two-hour airport transfer due to the traffic on the tollway from the airport and significant traffic all weekend, it again makes you think that Australia, with all its faults, is still a fantastic place to live and work.



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ACCC ticks taxi app

THE Australian Competition and Consumer Commission has issued a final determination authorising, with some conditions, a joint venture arrangement between taxi networks and Cabcharge to launch and operate the new ihail taxi booking app.

AS loyalty bonus

ALASKA Airlines is allowing members of its loyalty program to redeem 10,000 miles in order to pay the US\$85 enrolment fee for the US Transportation Security Administration’s PreCheck program which fast-tracks pax through US security queues.

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Qantas Hols race winds up



QANTAS Holidays' Race Around Northern California has come to a close, with 60 Aussie agents celebrating crossing the finish line in San Francisco at a Gala Dinner last night.

Four teams have spent the past week racing around Northern California on itineraries jam packed with activities and challenges, competing for the title of the Qantas Holidays Race Around Northern California winning team.

The final challenge was to present a three-minute skit at the Gala Dinner that reflected the story of their week travelling together in Northern California.

Team 49er's won the final challenge but the Kings team still came out on top, winning the overall event by 15 points.

The Warriors team came in second place, followed by the

49ers and the Giants.

During their race, the Kings team explored Napa Valley on a Wine Trolley tour before travelling to Sacramento and visiting a number of top tourist destinations.

The group also pedalled on a 15-passenger bicycle to visit a number of local pubs and restaurants and are **pictured** above in San Francisco.

Agents will now spend two days together exploring San Francisco, visiting Pier 39, enjoying a champagne brunch yacht cruise and a ferry ride to Alcatraz.

Bestjet injunction

ONLINE travel agency Bestjet has been granted an injunction against the cancellation of its ATAS accreditation (**TD** yesterday) by the Queensland Supreme Court (**TD** breaking news).

The injunction restrains AFTA from acting on the decision to refuse renewal, with Bestjet managing director Rachel James saying her team had worked hard to comply with the requirements for accreditation.

"We are very proud to be part of an industry offering consumers so much variety in the market, yet it is a challenging time when independent operators are increasingly being unfairly challenged," commented James.

Bestjet entered the market in 2012 - shortly after the \$97 million collapse of Air Australia which was founded by James' husband Michael, who has been banned by ASIC from managing corporations.

Rachel James says the company now helps more than 180,000 travellers book flights every year on over 300 airlines.

The matter will return before the Supreme Court of Queensland for a hearing on Thu 31 Mar at 10am.

VN 787s to Australia

VIETNAM Airlines today announced that effective 01 Dec 2016 it will operate its new Boeing 787-9 aircraft on flights to both Melbourne and Sydney.

The Dreamliner will fly daily to both capitals, offering business, economy deluxe and economy cabins, with reservations now available in GDS.

The 787-9 has 27 business class seats in a 1-2-1 configuration; 35 in economy deluxe in a 2-3-2 arrangement; plus 221 economy seats arranged 3-3-3.

The announcement means VN passengers will be able to connect right through to Paris, London and Frankfurt flying on either B787 or A350 aircraft.

More info on 02 9285 4789.

CLIA adding Asia

CRUISE Lines International Association Australasia (CLIA) has announced the addition of a new Southeast Asia training module for travel agents.

The new elective covers 38 ports in 13 countries, with a focus on sales, service and turnaround ports to better help consultants sell cruises in the booming region according to CLIA's Brett Jardine.

More in **Cruise Weekly** today.

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Thank you to all our travel partners who have nominated us in the 2016 National Travel Industry Awards.

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MARK RICHARDS, BEST SALES EXECUTIVE, INDUSTRY SUPPLIER (CATEGORY 31)

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As the major sponsor of the National Travel Industry Awards, Qantas is thrilled to be nominated for five categories this year:

- ▶ Category 18: Best Domestic Airline
- ▶ Category 19: Best International Airline – Online
- ▶ Category 30: Best Agency Support Service
- ▶ Category 31: Best Sales Executive – Industry Supplier
- ▶ Category 36: Best Travel Agent Technology Innovation

VOTE NOW



Ibis Styles Brisbane Pop Art launch party

THE theme was 'pop art' and the mood was fun and frivolity at the launch of Brisbane's newest hotel, Ibis Styles Brisbane Elizabeth Street. Creative cocktails, popcorn treats and stilt dancers in carnival costumes and pop makeup greeted partygoers in the hotel's vibrant lobby, while 'pop up' pop artist and local painter Merry Sparkes, had brush in hand to capture the energy, atmosphere, lively colours and upbeat furnishings of the city's newest hotel on canvas.

A crowd of over 100 people including Assistant Minister of State Assisting the Premier, Mark Ryan, gathered to officially celebrate the launch of the \$100 million, 26 storey hotel project, which represents the first and largest new-build Ibis Styles branded hotel for the region, a new flagship.

Sheikh Mubarak A.M. Al-Sabah, (founder and chairman of Action Hotels PLC) officially launched the new Ibis Styles Brisbane Elizabeth Street at a press conference alongside Chief Operating Officer, AccorHotels Pacific Simon McGrath, and The Honourable Kate Jones, Qld Minister for Education and Minister for Tourism & Major Events.

LEFT: The Honourable Kate Jones with Sheikh Mubarak A.M. Al-Sabah, founder and chairman of Action Hotels PLC.



LEFT: Luci Grant and Tarryn Hogan with Group GSA designers.



LEFT: Amar Alamar; Jared Vand; Cameron Ross; and Brok Neilsen.

RIGHT: Matt Young, VP Operations Qld/NT AccorHotels; Mark Ryan, Assistant Minister of State Assisting the Premier; and AccorHotels chief operating officer Simon McGrath.



BELOW: AccorHotels' D'Orne Fitzpatrick, Kristian Lindhe, Amanda Balaam and Renee Woodhead.



LEFT: David Hefferon and pop up artist, local painter Merry Sparkes.

BELOW: Glenn and Teresa Robinson - Brookfield Multiplex.



ABOVE: Melita O'Reilly and Danielle Morgan from Westpac.



RIGHT: Kevin Wheatley from Bayside Commercial Mortgages and Nai Nantoea.



UA South America

UNITED Airlines is set to deploy 787-8 aircraft on several South America routes ex Houston, including daily flights to Buenos Aires effective 05 May.

National border strike schedule

QANTAS has published details of the rolling strikes which are being imposed by customs and border staff as part of a union campaign against the government.

Timed to create the maximum disruption, major airports will see a 24-hour walkout just before Easter this Thu (**TD** yesterday), but the action will also take place from today until 31 Mar.

QF is warning of additional delays and is offering a fare waiver for those needing more connection time due to the disruption.

Affected ports include **Cairns** (Tue 22, Thu 24, Fri 25, Sun 27, Tue 29 and Wed 30 Mar); **Perth**

(Tue 22, Wed 23, Thu 24, Fri 25, Sun 27, Tue 29 and Wed 30 Mar); **Melbourne** (Wed 23, Thu 24, Fri 25, Sun 27, Tue 29 and Thu 31 Mar); **Brisbane** (Wed 23, Thu 24, Fri 25, Sun 27, Tue 29 and Thu 31 Mar); and **Sydney** (Thu 24, Fri 25, Sun 27, Tue 29 and Wed 30 Mar).

Fee-free rebooking or rerouting of travel on the same day is available via authority no 431714.

AW Africa surge

ADVENTURE World is reporting a strong increase in sales to Africa, with some destinations such as Kenya tracking up as much as 55% year on year.

The operator launched its new standalone 2016/17 Africa, Egypt and Middle East brochure almost six months ago, and gm Neil Rodgers said Africa has "really re-emerged as the holiday destination of choice for Australian travellers with an adventure interest".

Rodgers cited a range of factors including the extremely strong Australian dollar against the South African rand meaning there is excellent value to be had.

A visa waiver instated for children under 16 years travelling to Kenya had also driven a surge in family travel to the region.

More info 1300 363 055.

Fathom off to Cuba

CARNIVAL Corporation's experiential 'Fathom' cruise line has been granted approval to operate voyages to Cuba.

After US authorisation in Jul last year, Carnival Corporation has now cleared other hurdles which will allow it to operate the 704-passenger *MV Adonia* to Cuba under the Fathom brand.

It will be the first time in more than 50 years that a cruise ship has been approved to sail from the US to Cuba.

More cruise news in today's issue of **Cruise Weekly** - sign up free at cruiseweekly.com.au.



WIN WITH TEMPO

This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au

Q16: This Taj hotel is the former residence of an eccentric Indian ruler who was once the world's richest man.
Hint: Tom Moody country

TEMPO HOLIDAYS
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French ATC strike

INDUSTRIAL action by air traffic controllers in France is disrupting hundreds of flights, with officials advising airlines to reduce frequencies to and from Paris Orly, Lyon, Marseille and Nice as a result.

The strike kicked off on Sun and is impacting carriers including Ryanair, British Airways, easyJet and Air France, with airlines rerouting flights and using larger aircraft where possible in order to minimise the impact.

SFO airport butlers

SAN Francisco Airport is the first airport in the US to offer a new Airport Butler concierge program.

It's available to any inbound or outbound traveller, who can pay for assistance with a range of services such as security, VIP escorts and even "discreet entry & exit" from the airport.

It's the first expansion for the Airport Butler which first launched in Vancouver, Canada in 2012 - for details see airportbutler.atconnect.com.

LAST CHANCE TO BE VOTED RETAIL TRAVEL AGENCY OF THE YEAR!

Voting **CLOSES THIS WEEK** for the NTIA People's Choice: Retail Agency Award.

To be crowned Australia's Favourite Travel Agency, have your consumers vote for you.



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Multi - State Sales Team Manager

Sydney CBD location

Salary from \$80K + super + incentives

This well-know travel wholesaler with worldwide product in niche travel sectors are seeking a Sales Team Mgr to play a pivotal role in the support and guidance of the on road sales representatives based across all states and territories of Australia. Interviews are currently underway so if you have proven sales leadership skills within the travel & tourism industry apply today!

- High staff retention
- Excellent co. reputation

Call Ben or [click here](#)

Conference & Events Sales Mgr

Sydney North Shore location

Salary \$60K + super incentives

This iconic hotel with significant conference and event space on the North Shore, is part of a National Hotel Group with uniquely positioned properties all offering spectacular views. In this role you will be responsible for for all C&E Management of this property and will have one C&E executive reporting to you. Previous event sales experience within a hotel is essential for this role.

- Corporate Market
- Iconic Venue

Call Ben or [click here](#)



Cruise Specialist

Sydney CBD location

Salary \$60K neg depending on exp + extras

If you are a cruise guru, then look no further! Our client is offering a great salary with loads of extras including uniforms, cruise tickets, dinner tickets, educational cruises & paid famil leave! A challenging role offering continual variety. Book full & often extensive itineraries including air/land packages. Dealing with the direct public over the phone or online - no face to face sales!

- Alive with activity
- Great extra's!

Call Cristina or [click here](#)

2 x Retail Travel Consultants

Sydney North and South locations

Salary to \$60K + super

Two positions available within well-established agencies, both with strong repeat clientele and senior teams. These 2 great roles are working Monday to Friday only- have your weekends off, a rarity in the travel industry! Both are full service agencies handling domestic and international itineraries. Min 2 yrs experience with either Amadeus Tramada or Sabre Tramada GDS required.

- Work close to home
- Monday to Friday only!

Call Sandra or [click here](#)

BDM National Hotel Group

Sydney CBD, Salary to \$60K + super + inc

Utilise your strong knowledge of the Sydney market and superior networking skills to build the corporate and residential conference market of this Sydney based property. Competitive remuneration package on offer.

Email Ben or [click here](#)

Inbound Travel Consultant

Sydney CBD, Salary \$55-60K + super

Join this expanding team in the FIT department. This agency boast high staff retention and stability. Dealing with high-end itineraries from USA, Canada, South America & the UK & Europe at times. Tourplan essential.

Call Cristina or [click here](#)

We are delighted to be nominated again for the NTIA Awards 2016. If you enjoy working with us we would greatly appreciate your support



www.afta.com.au/events/ntia/nominations-and-voting

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TRADE RECRUITMENT**



Part Time Online Travel Specialist

Brisbane, Fantastic Salary + Bonuses, Ref: 2217KH2

Are you ready to take a step back and work part time? Work just 4 days per week, Friday – Monday in this extremely reputable and well established online travel company. Show your love of South East Asia, cruising and the Pacific Islands as a Specialist Travel Consultant. With a huge focus on customer service, there are fantastic rewards and bonuses on offer. Do you want to specialise and become an expert in this field? If yes, then this online travel company is looking for you!

For more information please call Kate on (07) 3023 5023 or click [APPLY](#) now.

Specialist Group Travel Consultant

Sydney CBD, Circa \$60K + Super, Ref: 2200MB1

We are looking for an exceptional Groups Consultant to join this niche leading group Travel Company which is centrally located close to public transport in Sydney CBD. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an keen eye for detail, then this opportunity is for you. Duties will include arranging and booking group air, transfers and hotels to ensure smooth sailing. Niche growing product with an excellent salary on offer.

For more information please call Marissa on (02) 9113 7272 or click [APPLY](#) now.

Corporate Account Manager

Melbourne, \$80-90k, Ref: 2222KF1

Do you have drive and ambition? Are you an experienced Corporate Travel Account Manager with a primary focus to maintain and grow key accounts for this leading Travel Management Company? Join the Melbourne based team and build relationships with mid-large market Corporate Clients! Build and maintain strong relationships with customers at all levels within an organisation, utilise your strong analytical skills with the ability to articulate data and identify incremental sales opportunities.

For more information please call Kate on (02) 9113 7272 or click [APPLY](#) now.

Temp Travel Consultant

Adelaide, \$Hourly Rate, Ref: 2175LM1

We are seeking a candidate who will be available for 2 weeks from Mid-April 2016. You will have previous experience as a travel consultant selling a range of travel products. This is a high-end travel company located in Adelaide CBD. You will be hard working and available Monday to Friday for this role. You will be responsible to look after existing clients and assist other team members. You must have Sabre experience. If you are only looking for temp roles please apply now!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

Travel Team Leader

Gold Coast, \$DOE + Super, Ref: 2216SZ1

Are you a Travel Agent with proven track record in sales wanting to step into a management role? This role is focused on the cruising market & you'll be responsible for mentoring, teaching and training existing & new consultants as well as leading by example, hands on consulting in a non retail environment & ensuring monthly targets are met by individual consultants and as a team. Supportive management & working conditions with great opportunity to progress further within the company.

For more information please call Serena on (07) 3023 5023 or click [APPLY](#) now.

Outbound Sales Consultant

Sydney, Fantastic Base (OTE to \$100k) Ref: 1866PE8

My client is a leader in the tourism industry worldwide with a defining name to uphold. They are seeking a highly experienced sales professional to join their outbound sales team. To be considered for this position you will be outgoing & enthusiastic with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. Picture paint dreams, build strong relationships & have confidence in closing a sale to be highly successful in this role.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

Corporate Business Development Manager

Hobart, \$110k OTE, Ref: 2224TS1

We are on the look out for a highly motivated BDMs to take on a new and rewarding challenge! If you have a passion for sales and experience in lead generation then apply now to join this leading corporate travel business working with a variety of SME accounts. Main responsibility of this role is to increase business across Tasmania. This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + superannuation with uncapped commission!

For more information please call Tammy on (02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

Perth, \$50-\$55k, Ref: 2191LM1

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

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but how much further will you go?

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