



# HELP MAKE IT OUR TIME TO SHINE!

We've been patient all year and are thrilled to have received more nominations than ever before. Like Leo, we care about the environment. To celebrate every TTC Brand or Sales Executive who becomes a finalist, we'll donate \$500 to the TreadRight Foundation in support of these conservation, community or sustainable tourism projects.

**Trafalgar** - WildAid | **Contiki** - Sea Turtle Conservancy | **AAT Kings** - Australia Zoo Wildlife Warriors  
**Insight Vacations** - Alliance for Artisan Enterprise | **Uniwold** - WHOLE WORLD Water  
**Adventure World** - Happy Hearts Fund | **Busabout** - The Wilderness Foundation



Find out more about these and other sustainability projects at [www.treadright.org](http://www.treadright.org)

Proudly supporting Earth Day

We'd love your  
**VOTE**

Simply the best  
**TRAFALGAR**

**AATKings**

 ADVENTURE  
WORLD

**contiki**

**INSIGHT VACATIONS**  
*The Art of Touring in Style*

**UNIWORLD**  
BOUTIQUE RIVER CRUISE COLLECTION®

**BUSABOUT**  
*Freestyle Travel*

## EUROPE IN A BRAND NEW RENAULT

- ✓ Best Self-Drive Option - 21 Days - 6 Months
- ✓ 100% All-Inclusive Insurance, Nil Excess
- ✓ 2016 Sale Now On! ✓ GPS included All Models
- ✓ Book & Pay by 31 March 16 ✓ Drivers 18 Years +

Discover more at:

**RENAULT EURODRIVE**  **RENAULT**  
Passion for life

[www.renaulteurodrive.com.au](http://www.renaulteurodrive.com.au)

# Travel Daily

First with the news

Thursday 24th March 2016



**French**  
TRAVEL CONNECTION

[www.frenchtravel.com.au](http://www.frenchtravel.com.au) **CLICK HERE**

## Helloworld product role

**HELLOWORLD** has appointed Joe McCormack to the newly created role of General Manager Land Purchase (**TD** breaking news).

The move will see McCormack responsible for negotiating land product for all HLO wholesale and inbound brands, including Qantas Holidays, Viva! Holidays, Qantas Vacations, Go Holidays, Insider Journeys, Sunlover Holidays, Territory Discoveries, AOT Inbound, ATS Pacific and ETA.

Cinzia Burnes, Helloworld head of wholesale and inbound, said the new centralised procurement structure would provide significant synergies, with supplier partners able to access a range of channels via a single point of contact in the business.

McCormack joins Helloworld from Flight Centre where he has headed up procurement of land product for FC's suite of corporate brands including FCM, Corporate Traveller, Stage & Screen, Campus Travel and more.

Burnes said she was delighted to welcome McCormack to the new role, saying: "with Joe heading up the global contracting team and Leanne Chard heading up our product teams we really have in place a structure to provide our distribution partners and our supplier partners with the best possible outcomes".

### Vote for TTC!

**THE** Travel Corporation is asking agents to "make it our time to shine" after its record swag of nominations in the 2016 National Travel Industry Awards.

Plus every TTC brand or sales executive which becomes a finalist through the voting process will see \$500 donated to the TreadRight Foundation in support of conservation, community or sustainable tourism projects.

See the **cover page** for details.

### Today's issue of TD

**Travel Daily** today has nine pages of news and photos, including a front cover wrap for **The Travel Corporation** plus full pages from: (**click**)

- Albatross Tours guarantee
- AA Appointments jobs
- JITO competition
- Albatross Tours NTIA voting

**10% OFF**

## NORTHERN ENGLAND

THE YORKSHIRE DALES

5 DAYS FROM  
**\$968\***  
per person

Conditions apply.



TEMPO  
HOLIDAYS



NORTHERN  
ENGLAND IS  
GREAT  
BRITAIN

## Rocky Mountaineer STAY & PLAY

SALE  
EXTENDED  
to 8 Apr 16

**viva!**  
holidays

Canadian Dollars  
UP TO  
**\$600**  
ADDED VALUE\*  
per couple

\*Conditions apply

For more information visit [www.qhv.com.au](http://www.qhv.com.au)

Discover La dolce vita

BUY ONE,  
GET **30% OFF**  
SECOND GUEST\*

**ENDS 28 MARCH**

**TRAFALGAR**

\*Conditions apply



**Lufthansa Premium Economy**

Delivering your customers the best fares is child's play

Premium Economy earlybird from \$2299\*

\*plus taxes, fees and surcharges





# HIRING NOW

Be a business leader in 12 months.

**FLIGHT CENTRE**

# Travel Daily

First with the news

Thursday 24th March 2016

**2 category cabin upgrade**

**7 night Celestyal cruises**

For new bookings till 31 Mar 16



1300 661 666 [www.greecemedtravel.com.au](http://www.greecemedtravel.com.au)

## Globus out of AFTA

**THE** Globus Family of Brands is no longer a member of the Australian Federation of Travel Agents, with the move said to be the result of a "business decision not to renew its AFTA membership" made late last year.

The company, which has previously received a number of National Travel Industry Awards, is this year only nominated in the Best River Cruise Operator, which does not have a prerequisite of AFTA or ATAS membership.

Not being an AFTA or ATAS member means Globus' BDMs were also unable to be nominated for the Best Sales Executive category and also means Globus is not a member of the Council of Australian Tour Operators which requires ATAS accreditation.

AFTA ceo Jayson Westbury said the Federation is "very disappointed that Globus has chosen not to embrace ATAS accreditation in the same way as the vast majority of their competitors.

"With such a high participation rate in ATAS we would welcome Globus with open arms," he said.

## Australian Escapes back?

**THE** closure of discount travel company Australian Escapes on 09 Mar has affected more than 15,000 holidaymakers and about 40 staff, the *Gold Coast Bulletin* is reporting.

Australian Escapes Marketing's ATAS accreditation was promptly cancelled (**TD** 10 Mar) after it was placed into administration.

Founder John Greenbury has distanced himself from the company with an update on its website claiming "I am not involved in the administration and I was not a director of the company".

Greenbury has advised a new Holiday & Travel Club enterprise is expected to commence trading from 29 Mar that will "honour all promotional (deposit) vouchers and existing memberships including Getaway Cash points

and Free Flights Vouchers".

The update says members don't have to do anything and membership will carry over and will be extended for two years at no charge.

## BRU to remain closed

**NO PASSENGER** flights will operate in or out of Brussels Airport until at least Fri, 25 Mar.

"Because the forensic investigation is still underway, we currently have no access to the building," the airport said in a statement.

"Until we can assess the damage, it remains unclear when we can resume operations."

Pax who have lost or had to leave their luggage at the airport should register with their airline.

Those who flew with airlines handled by Aviapartner or pax who have checked in their luggage at a foreign airport and were unable to retrieve their luggage upon arrival in Brussels can file a missing baggage report **HERE** using the code BRUMAR22.

Tickets for up until 28 Mar can be rebooked or refunded for free.

## Happy Easter!

**TRAVEL Daily** would like to wish all its readers a Happy Easter!

The **TD** team will be taking a break over the long weekend and will return to publishing on Tue, 29 Mar.

Become a certified Japan Travel Specialist

Start learning now

Japan. Endless Discovery

**DISCOVER VANUATU FROM \$515pp RETURN\***

Fly with full service airline Air Vanuatu from \$515pp return ex Sydney.

Min 2 people travelling.

Includes taxes and charges.

**BOOK NOW**

\*Conditions apply. Sale ends 31 May 2016

Vanuatu DISCOVER WHAT MATTERS

Air Vanuatu [www.airvanuatu.com](http://www.airvanuatu.com)

Travel Managers As individual as you are

Watch the videos

**"opportunity"** is one of the words Karin in SA uses to describe TravelManagers

Email [join.us@travelmanagers.com.au](mailto:join.us@travelmanagers.com.au)

Call Graciela on 1800 019 599

**FREE HONG KONG STOPOVER** WHEN YOU BOOK A SELECTED CHINA TOUR

ON SALE TO 22 APR 16 CONDITIONS APPLY

Wendy Wu Tours

Supported By HONG KONG TOURISM BOARD



Our global network is all about you

Sydney (02) 9262 6000 Brisbane (07) 3226 6000

# Travel Daily

First with the news

Thursday 24th March 2016

**BREAKAWAY** International Travel Industry Club

**ROYAL BRUNEI AIRLINES**

Experience the Timeless Elegance of Royal Brunei  
Sales to 29Apr16.  
From \$329\* pp. plus taxes  
\*Conditions apply.

**CLICK HERE for further details**

## Regional Express arrives in Cooma



**YESTERDAY** Regional Express launched its new non-stop scheduled services between Sydney and Cooma in the NSW Snowy Mountains.

The arrival saw representatives of local business and tourism organisations join the celebrations along with several dignitaries including John Barilaro, Member for Monaro and Minister for Regional Development, Skills and Small Business.

Regional Express deputy chairman John Sharp said the carrier was excited to re-establish regular passenger transport services to the Snowy Mountains,

providing "a vital link between the region and Sydney".

The route is launching in partnership with Snowy Mountains Airport Corporation which is collaborating to help maintain a sustainable air service for the long term benefit of the residents of the region.

**Pictured** from left at the arrival event at Snowy Mountains Airport are: Peter Brulisauer, chief operating officer, Perisher Resort; Angela Banks, general manager, Selwyn Snow Resort; Stuart Diver, resort operations manager, Thredbo Resort and travel industry royalty Max Kingston, Rex Ambassador.

## Air NZ speaker series

**AIR** New Zealand is aiming to inspire Kiwis and their businesses to "stand out on the world stage," with the launch of a new *Inspiring Voices* speaker series.

Events will take place in Christchurch, Queenstown and Wellington next month featuring presentations from international business leaders as well as fellow New Zealanders who are making a global impact.

Air New Zealand ceo Christopher Luxon said the initiative was part of the airline's Sustainability Framework.

"In our commitment to supercharge New Zealand's success, Air New Zealand has an important role to play in the local community to inspire, engage, create conversations and share knowledge with New Zealand's business sector," he said.

Info at [airnzinspiringvoices.co.nz](http://airnzinspiringvoices.co.nz).

## Oslo to Las Vegas

**NORWEGIAN** Airlines will add new non-stop flights between Oslo and Las Vegas in the upcoming northern winter season, with the once weekly 787-8 flight to start from 01 Nov.

## Window Seat

**FESTIVALS** and events are key drivers of tourism - a fact not lost on the president of Tajikistan, who this week proposed creating a national holiday to celebrate wrestling.

President Emomali Rahmon, in power since 1994, said he wants to commemorate the country's traditional new year activities, with two other holidays also proposed - one for horse riding and one to celebrate gardening.

If the plan becomes a reality the three consecutive "day of wrestlers", "day of horse riders" and "day of flowers and planting" celebrations would commence on 22 Mar each year, the start of the local calendar, with Rahmon making the announcement at a massive wrestling tournament in the capital Dushanbe this week.

Other popular new year activities in Tajikistan include tug-of-war and buzkashi, a game played on horseback using the headless body of a goat.

**DriveAway Holidays** Your road to freedom

**afta** NATIONAL TRAVEL INDUSTRY AWARDS

# We're Driving for first Place

Category 17: Best Specialty Wholesaler

**Click Here to Vote for Us**  
Call 1300 363 500 or Visit [www.driveaway.com.au](http://www.driveaway.com.au)

**Wendy Wu Tours**

Simply **Vietnam** – 9 Days  
from **\$2,190** pp twin share

Hanoi • Halong Bay • Hoi An • Saigon

- ✓ International Airfares
- ✓ Accommodation
- ✓ Most meals
- ✓ Day Tours
- ✓ Local Guides

**BOOK NOW!**

[wendywutours.com.au/simply](http://wendywutours.com.au/simply) 1300 727 998

Oakwood Apartments Brisbane opens 11 April.  
\$130\* per night Studio, 1 and 2 bedroom apartments.

For details and reservations, please visit [OakwoodAsia.com](http://OakwoodAsia.com) or email [reservations.oabr@oakwoodasia.com](mailto:reservations.oabr@oakwoodasia.com)

\* T&C's apply

BANGALORE BANGKOK BEIJING BRISBANE CHENGDU GUANGZHOU HANGZHOU  
HONG KONG HYDERABAD INCHEON JAKARTA MANILA PUNE SEOUL SHANGHAI SINGAPORE SUZHOU TOKYO



**Oakwood**  
Apartments  
BRISBANE



## BA Germany boost

**BRITISH** Airways is adding new routes from London City Airport, with new flights to Hamburg and Berlin Tegel airport to commence in May and Jun respectively.

## AFTA suggests Smartraveller API

**TRAVEL** agents would be able to automatically register the travel plans of their clients with DFAT's Smartraveller system, under a budget submission made public by AFTA this week.

The AFTA document suggests a range of initiatives that will "support the growth of the travel and tourism sector while supporting the government's plan to balance the budget".

The Smartraveller proposal would see funding reserved "to build an Application Programming Interface to Allow Australians to automatically provide Smartraveller with their travel plans when booked through an ATAS travel agent".

The Federation is also urging an allocation of funding for the digitisation of departure cards, as well as ongoing support for departure and arrival SmartGate program.

AFTA has asked that the cost of obtaining a passport be maintained at 2015-16 levels by not applying CPI, as well as

urging the government to renew its commitment to freeze the Passenger Movement Charge through until 2019/2020.

Finally, AFTA has also suggested reform of Australia's GST Tourist Refund Scheme "to provide an open, competitive system by private refund operators".

The full submission can be viewed at [www.afta.com.au](http://www.afta.com.au).

## Domestic pax up 3%

**FIGURES** from the Bureau of Infrastructure, Transport and Regional Economics (BITRE) show there were 5.02 million passengers carried on Australian domestic commercial aviation in Jan 2016, an increase of 2.8% on the same period a year earlier.

The biggest increase was on the Sunshine Coast-Sydney route, which surged 21.8% while other growth was seen on Cairns-Sydney (17.6%), Cairns-Melbourne (13.4%) and Broome-Perth and Armidale-Sydney, both up 13.2%.

## Tempo cooks up a storm



**TEMPO** Holidays treated a group of Travel Managers to a private cooking class in conjunction with their product training day.

The day kicked off with a product training session at the Cox and Kings South Melbourne office led by Inside Sales BDM Marsha Datt.

Datt updated the Travel Managers on Cox and Kings, Tempo, Bentours, and Explore Worldwide, highlighting their point of difference and the current specials and incentives.

The group then headed to The Neff Market Kitchen for their cooking class with Alex Meimetis, head chef of Koy Restaurant.

The "Coast to Coast: Italy to Turkey" class came complete with a sumptuous six course lunch.

**Pictured** are Travel Managers: Carolyn Pitt, Daniel Price, Sharon Wright, Tanya Barker, David Brown, Alex Meimetis, Darren Christensen, Marsha Datt, Lisa King, Kim Salter and Allen Suss.

## Formula 1 earlybirds

**EARLYBIRD** tickets to the 2016 Formula 1 Etihad Airways Abu Dhabi Grand Prix are now on sale.

Bookings made before 31 May will receive a 30% discount and those made between 01 Jun-31 Jul can access a 20% discount.

See [www.yasmarinacircuit.com](http://www.yasmarinacircuit.com).

## Creative Cruising

**Simply the best**  
with Trafalgar and  
Princess Cruises

[Click here >](#)

- \$150\* onboard credit
- Trafalgar Earlybird discount\*
- Reduced cruise deposit
- Wholesale airfare

## We've been nominated!

**Best Wholesaler** - Australian product  
**Best Wholesaler** - International product  
**Best Sales Executive** Industry support

**Meighan** Murphy - VIC  
**Justin** Southern - VIC / ACT  
**Sophie** Weller - WA

Please vote for us [here!](#)

Meighan  
Murphy



# Fiji Weddings

2016/17 Brochure Out Now!



Packages  
start from  
**\$1,046**  
per couple



**CLICK TO VIEW OUR E-BROCHURE**





## DTW adds Thomas Cook Airlines

**BRITISH** operator Thomas Cook Airlines has appointed Discover the World as its sales & marketing representative in Croatia, Cyprus, Greece, Israel, Kenya, Poland, Serbia, Bosnia, Herzegovina, Slovenia, Tanzania and Thailand.

The Thomas Cook Group also includes German carrier Condor which is already represented by DTW in those markets.

Thomas Cook Airlines operates from 14 UK airports to both long and short haul destinations.

The carrier will later this year expand its network with the addition of non-stop flights between London Gatwick and Cape Town, as well as services from Manchester to Boston and Los Angeles.

## HAL boosts Mexico

**HOLLAND** America Line has announced its 1,916 passenger *ms Westerdam* will operate a series of 13 seven-day cruises roundtrip from San Diego over the 2016-17 season.

Itineraries include Cabo San Lucas, Mazatlan and Puerto Vallarta along with three days at sea - more cruise news in today's issue of *Cruise Weekly*.

## QFF webinars

**QANTAS** will next week host an online webinar to better inform travel agents about its frequent flyer program.

Qantas Agency Partnerships is inviting consultants to participate, promising to "create value-based selling conversations to leverage the Qantas Frequent Flyer program to make it easier to sell Qantas," according to a promotional blurb.

The 20 minute webinar takes place four times next Wed 30 Mar - register at [qantas.com/agents](http://qantas.com/agents).

## Shangri-La upgrade

**SHANGRI-LA** Hotels and Resorts is expanding its Golden Circle loyalty scheme, adding a range of new benefits including the ability to redeem points for meals when dining at all managed restaurants across the 95 Shangri-La, Kerry, Hotel Jen and Traders properties worldwide.

Shangri-La will also now allow Golden Circle members to earn award points on up to three rooms when travelling with family or business associates, while members will also be able to give points away to others, as well as top up their balances by purchasing points at the rate of US\$13 per 100 points with a maximum cap of 6,000 per year.

Redemption nights will now count towards Golden Circle Status and high level members can carry forward surplus qualifying nights to use for status renewal the following year.

## Africa Safari Co. wraps up tour



**THE** Africa Safari Co. completed their Africa Roadshow on Tue this week, after successful visits to six cities in nine days.

The company, along with 10 overseas African suppliers went to Perth, Adelaide, Melbourne, Auckland Brisbane and Sydney, training more than 500 agents on its product range throughout Southern and East Africa.

At the end of each event, one lucky attendee won an eight-night safari.

**Pictured** still smiling are: Rob Gurr, Lemala Camps Tanzania; Steve Ellis, Personal Africa; Gunther Strauss, Shamwari Game Reserve; Julian Insall, The Africa Safari Co.; Vanessa Carver, South

African Airways; Susie Potter, The Africa Safari Co.; Wendy Bourne, African Albida Tourism; Sonia Carrarlero Fernandez, Thompsons Africa; Herbie Rosenberg, AfricaReps; Norman Harper, &Beyond; Leanne Wild, The Africa Safari Co. and Debz Oscroft, Jenman Safaris.

## Myanmar BKK boost

**MYANMAR** National Airlines will increase frequencies on its Yangon-Bangkok route from next week, with the addition of a second daily 737 flight.

The extra service operates in the early morning, complementing the existing UB17/18 evening flight.

**Carnival**

**VOTE FOR FUN!**

Thank you to all our travel partners who have nominated us in the 2016 National Travel Industry Awards.

**BEST CRUISE OPERATOR, DOMESTIC DEPLOYMENT (CATEGORY 21)**  
**MARK RICHARDS, BEST SALES EXECUTIVE, INDUSTRY SUPPLIER (CATEGORY 31)**

**CLICK HERE TO VOTE**



## Finnair Nominated in two Categories!

Thank You to the industry for Nominating Finnair for the 2016 NTIA Awards

[Click Here](#) to support us with a vote for the win!

**For Best International Airline - Offline**

&

**For Best Sales Executive - Industry Supplier**

Michelle Nickelson - QLD

Toni Kosmarikas - VIC, SA, TAS, NT



**ACT**  
Government

Chief Minister, Treasury and Economic Development

**Business Development Manager - Partnerships - Senior Officer Grade C**  
**Salary Range:** \$96,073 - \$103,416 (PN: 36791)

**Partnership Events Officer - Administrative Services Officer Class 5**  
**Salary Range:** \$70,844 - \$74,989 (PN: 36793)

Two new and exciting positions have become available at VisitCanberra, focusing on the development and implementation of key international and domestic programs and events, and the promotion of cooperative opportunities for the ACT and Canberra region, in line with the Tourism 2020 Strategy and VisitCanberra's business plan. More details available via the link below.

**Contact Officer:** Jo Verden (02) 6205 0554 [jo.verden@act.gov.au](mailto:jo.verden@act.gov.au)

For further information, please visit [www.jobs.act.gov.au](http://www.jobs.act.gov.au)

**Applications Close:** 8 April 2016



**NZ daily to Houston**

AIR NZ will boost its new Houston flights to daily during the upcoming summer peak season, with two extra weekly frequencies 06 Dec-04 Feb 2017.

**Peter hits 10 years with WBT**



**PETER** Thomas, director of Sales, World Business Travel, was awarded a 'boxing gloves' trophy to celebrate 10 years with the company.

Owner and managing director, Russel Amaral said the trophy marks the fact that Thomas has been "a 'total champ' to us over the last ten years".

Thomas and Amaral are pictured above.

**Railbookers update**

**AFTA** has advised that Yankee Leisure Group, the new owners of Railbookers, will be honouring all forward bookings made through Railbookers Australia which closed down abruptly earlier this month (**TD** 10 Mar).

Calls to 1300 938 534 during UK business hours are being forwarded to Railbookers UK.

**Sunlover Hols to join TRIP**

**THE** long-running Sunlover STARS rewards program for travel agents who sell Sunlover Holidays and Territory Discoveries product is set to be closed down, with the Helloworld-AOT merger seeing it instead replaced with the TRIP (Travel Rewards and Incentive Program) offered by Qantas Holidays/Viva! Holidays.

The move will be effective from 01 Jul, with existing Sunlover STARS members having until 30 Jun to redeem their STARS points.

AOT launched the STARS program some years ago with the aim of rewarding Sunlover's highest achieving travel agents with a long weekend adventure.

In 2008 the addition of new product saw the program expanded to include sales of NSW Holidays and Travelpoint, with Territory Discoveries joining the program in 2014.

Qantas Holidays' TRIP loyalty program relaunched in Jul 2015

offering consultants the ability to earn so-called "TRIP Dollar\$" on a personalised EFTPOS gift card by selling the group's wholesale brands, with ReadyRooms for Agents revenue also contributing to TRIP membership tier levels.

Further details on the closure of STARS are expected to be released shortly.

**LAN expands La Paz**

**LAN** Airlines has announced the debut of a new four times weekly direct service between Santiago and La Paz in Bolivia.

Commencing 04 Jul, the new route will shorten the journey time from five hours to three, with the current flight stopping in Iquique en route.

LATAM ceo Chile, Gonzalo Undurraga said more than 55% of passengers on the existing route are destined for Santiago or La Paz respectively and have no need for the Iquique stop.

Last year the carrier flew more than 50,000 passengers between Santiago and La Paz and LAN is forecasting the direct flight will boost this by 40%.

Iquique will continue to be served with two weekly flights to Santa Cruz and a weekly service to La Paz.

**Hotel careers expo**

**FUTURE** event managers are invited to meet with 20 top Sydney hotels in one day at the first ever Hotel Career Expo, which takes place Mon 16 May at the InterContinental Sydney.

See [hotelcareerexpo.com.au](http://hotelcareerexpo.com.au).

emiratesagents.com/au

# Exclusive prices on group flights to Europe

**Special fares to Europe from just AUD 1,403\* per person**

Book for two to nine people by 30 March 2016 to select destinations in Europe.

DESTINATIONS	ECONOMY CLASS RETURN FROM AUD	BUSINESS CLASS RETURN FROM AUD
Dublin	\$1,403*	\$6,563*
Barcelona	\$1,417*	\$6,577*
Rome	\$1,447*	\$6,607*
Athens	\$1,448*	\$6,608*
Frankfurt	\$1,509*	\$6,669*
London Gatwick	\$1,552*	\$6,852*

**Free Wi-Fi in the sky^ ♦ Gourmet cuisine and wine ♦ Up to 2,200 inflight entertainment channels**

\*Terms and conditions: Advertised fares are from Perth for sale until 30 March 2016. Fares are correct as of 7 March 2016 and are subject to currency fluctuation. Fares require a minimum of 2 and a maximum of 9 people travelling together on all flights. Economy Class fares are for travel between: 28 March to 24 May 2016, 3 October to 23 November 2016 and 13 January to 28 February 2017. Business Class fares are valid for travel between: 28 March to 30 December 2016 and 8 - 31 January 2017. Weekend surcharges apply. Flight restrictions apply and fares are subject to availability. Amendment and cancellation fees apply. Further terms and conditions apply. All flights after 1 July 2016 will incur a AUD 28 Dubai airport tax. For full terms and conditions, please see your GDS, visit [emiratesagents.com/au](http://emiratesagents.com/au), or call Emirates on 1300 303 777. ^All Emirates A380 and most B777 aircraft offer 10MB of free Wi-Fi data, thereafter a USD 1 charge applies for 500MB. Offer subject to change.



## Yellow Fever change

**YELLOW** fever vaccinations will be recognised as providing life-long protection from the disease, with the Australian Government confirming it will adopt a recent amendment to the 2005 International Health Regulations by the World Health Organization.

Previously a yellow fever vaccination certificate was valid for ten years, with the change to a lifelong status to be implemented as part of Australia's new Biosecurity Act 2015 which will take effect from 16 Jun.

## RCI Easter Sale

**ROYAL** Caribbean International has launched a family-focused Easter offer, under which the third and fourth guests in a cabin can sail from just \$33 a day.

New bookings for RCI's 2016/17 season confirmed by 09 Apr aboard *Explorer*, *Voyager*, *Legend* and *Radiance of the Seas* will get up to 30% off the fare for guests one and two and pay taxes, fees and gratuities for guests 3 and 4.

## Etihad Holidays relaunches in UK, US

**ETIHAD** Holidays, the tour operator business run by Etihad Airways has relaunched in the UK in its own right after previously being operated by wholesaler Funway Holidays.

The trade-focused business has obtained its own ATOL (Air Travel Organisers License) and will offer a full suite of products in its travel agent system according to manager Gurdeep Singh Sinji.

As well as offering packages to Abu Dhabi, Etihad Holidays will feature other destinations including Australia as well as India, the Maldives & east Africa.

It's understood a similar revamp is taking place in the US with the relaunch of Etihad Vacations.

An Etihad spokesperson told **Travel Daily** there are no similar plans to expand Etihad Holidays in Australia.

## Canada budget boost

**THE** Canadian budget this week proposed a big boost to tourism spending, with \$50 million over the next two years for Destination Canada to "seize opportunities with partners by augmenting marketing initiatives in important international markets" such as the USA and Canada.

## TNQ travels the coast



**TOURISM** Tropical North Queensland's (TTNQ) product members headed around Australia last week, joining a Domestic Roadshow visiting Brisbane, Melbourne and Sydney.

The group updated 270 agents invited by TTNQ, Flight Centre, Sunlover Holidays and Qantas Holidays/Helloworld.

"The agents recognise Tropical North Queensland as a highly sought after holiday destination for Australian travellers which is supported by strong growth in domestic figures," said TTNQ ceo Alex de Waal.

TTNQ's 23 product members are pictured above.

## Panasonic 777X win

**BOEING** has selected Panasonic Avionics to supply the Cabin Services System (CSS) on the new family of B777X aircraft.

Panasonic already supplies CSS for Boeing's 787 Dreamliner and 747-8 Intercontinental aircraft, with the system described as a "scalable database driven Ethernet-based network" providing functions such as cabin interphone, passenger address and environmental controls.

CSS also integrates with other systems such as cabin lighting, inflight entertainment and connectivity solutions.



# INTRODUCING OUR NEW TRAVEL REWARD & INCENTIVE PROGRAM

Sunlover Holidays & Territory Discoveries are excited to announce we're joining the Trip Travel rewards & incentive program from 1 July 2016.

The STARS Rewards program will be closing and you have until 30 June 2016 to redeem your STARS Rewards points.



Further details coming soon!



For enquiries please email Agent Support at [agentsupport@aot.com.au](mailto:agentsupport@aot.com.au)



## Viking Sky float out

VIKING Ocean Cruises has floated out its third ship, *Viking Sky*, scheduled for delivery in early 2017 and has ordered an additional three sister ships.



## Industry Appointments

**WELCOME** to Industry Appointments, *Travel Daily's* Thursday feature which has the latest job appointments from across the industry. If you have just appointed someone to a new position and would like to update the industry email [appointments@traveldaily.com.au](mailto:appointments@traveldaily.com.au).

**RCL Cruises** has named **Gavin Smith** as Senior Vice President International, effective immediately and **Adam Armstrong** as Managing Director, RCL Cruises Australia and New Zealand. Smith opened RCL's first Australian office in Dec 2008 as Managing Director, while Adam Armstrong joined soon afterwards as Commercial Manager.

Assistant Manager at **Flight Centre** Business Travel Mary St, **Greer Gardner** has been appointed as Flight Centre Brand Ambassador.

**Claire Kaletka** will start in the role of Sales and Marketing Account Manager at **GTI Tourism** on Tue, working with clients including New Caledonia Tourism. Yesterday was her last day at Atout France.

After five years at Queensland Rail as BDM, **Frank Levey** has moved to **Kinnon and Co** as Director of Sales and Marketing, based in Brisbane. Levey was previously with Insight Vacations as Qld Manager.

**Stamford Hotels & Resorts** has appointed **Adam Haywood** General Manager of its five-star Glenelg hotel, the Stamford Grand Adelaide. Haywood was most recently Hotel Manager of The Westin, Beijing and has also held senior roles at G Hotel in Penang and The Sentosa Resort & Spa in Singapore.

**Juni Rahardja** will take on the role of Regional Director of Sales, Singapore for **Marco Polo Hotels**. Rahardja has over 30 years' experience in Singapore's hospitality industry.

Today is **Amanda Linardon's** last day at **Intrepid Group**, after which she will take up a Marketing Manager role at Bicycle Network.

## Top itravel agents awarded



**THE** itravel team celebrated their top performers at a lunch held yesterday at Nick's Seafood Restaurant in Darling Harbour.

In attendance were directors Steve Labroski and Louie Apostolovski, business operations manager Annalee Ilievski and head of strategic partnerships Kim Wudko as well as two of the Top Three grossing Mobile Agents, Lyndall Collins and Stacey

Arthur and Most Improved Mobile Agent, Geoff Currie.

All the award winners received trophies and enjoyed a three course lunch, except the second top grossing agent - Nicole Beasley - who was unable to make the event.

**Pictured** above are: Steve Labroski; Stacey Arthur; Geoff Currie; Lyndall Collins and Louie Apostolovski.



## Service Centre Agent - Sydney

Singapore Airlines, one of the world's most respected travel brands, currently has an exciting opportunity for a highly motivated individual to join the South West Pacific Service Centre team in Sydney.

Reporting to the South West Pacific Service Centre Supervisor, you will be responsible for handling group reservation servicing, as well as customer feedback enquiries.

### The successful candidate will possess:

- Outstanding Customer Service Skills
- Professional and efficient telephone manner
- Previous Reservations / Ticketing experience desirable
- Able to work under pressure with minimal supervision.
- Strong command of the English language, including clear verbal and written communication
- Highly developed interpersonal skills
- Strong service ethic and time management ability

The salary range is from \$45,538 to \$53,218 plus 10% super, private medical insurance subsidy and staff travel benefits.

Australian Citizenship, permanent residency status or appropriate work visa is required.

To apply forward your application and CV to [Suzana\\_Tirovski@singaporeair.com.sg](mailto:Suzana_Tirovski@singaporeair.com.sg). Only suitable candidates will be accorded an interview.

**Applications close Thursday, 31 March 2016.**

All applications will be treated in strict confidence.

## Airbus cabin brand

**AIRBUS** has launched its new cabin brand "Airspace by Airbus" with the goal of enhancing passenger wellbeing and operational performance.

The new cabin (**pictured** below) will be launched on the forthcoming A330neo and feature larger overhead storage bins, spacious lavatories, wider seats & aisles & LED technology.



## Sunway Safaris change

**SUNWAY** Safaris' Pioneer Route tour departing 15 Oct has been altered due to renewed political unrest in the Tete region in Mozambique.

The tour will be rerouted through Zimbabwe to avoid Mozambique and all other 2016 departures have been cancelled.

For queries call 1800 808 491.

## Asian hotel success

**HOTELS** in the Asia Pacific region recorded positive results, according to Feb 2016 STR stats.

Compared to Feb 2015 there was a 0.3% increase in occupancy to 64.2% and a 0.6% rise in the average daily rate to \$US109.42.



# WIN WITH TEMPO



Terms & conditions apply

This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to [tempo@traveldaily.com.au](mailto:tempo@traveldaily.com.au)



Q18: Tempo Holidays' The Ultimate Travelling Camp 'glamping site' is located in Thiksy, Ladsakh between which months?

Hint: [CLICK HERE](#)

## Sydney number one

**SYDNEY** has been recognised as the number one Aussie destination in the 2016 TripAdvisor Travellers' Choice Destination Awards.

Minister for Trade, Tourism and Major Events, Stuart Ayres, commented the win further cements Sydney's position as Australia's most loved city.

To view the top 25 global destinations, [CLICK HERE](#).

## On Foot donations

**ON FOOT** Holidays is pledging to donate £50 (AU\$95) to charity group 'Doctors without Borders' for every booking made before 30 Apr for any of its walking routes in Turkey or Greece.

The charity incentive was fashioned in light of the growing migrant crisis that Europe is currently facing.

For more information visit [onfootholidays.co.uk](http://onfootholidays.co.uk).

## Pullman opening deal

**PULLMAN** Sydney Airport has announced an opening special on overnight stays, starting from \$229 per night incl wi-fi.

The property opens 01 Jun.

**Travel Daily**  
First with the news

Thursday 24th Mar 2016

## Quest continues opening streak



**LAST** night marked the official opening of Quest West Perth at 54 Kings Park Road.

AFL legends Peter Bell and Glen Jakovich joined the Lord Mayor of Perth, Lisa M. Scaffidi to open the 395-room hotel.

Quest coo, Scott McAlister said the group has "big plans for WA, with Quest West Perth the first of four properties to open in the state this year".

"There is a staggering amount

of development and investment in the local area at the moment... The Metro Area Express Light Rail project, due for completion in 2022, will significantly improve public transport to West Perth and demonstrates the State Govt's confidence in the strength of the local economy."

**Pictured** are: Lloyd McAuley, Peter Bell, Lord Mayor Lisa M. Scaffidi, Glen Jakovich and Scott McAlister.

## Advertising, Production & Sales Coordinator || Macquarie Park, NSW

- Maternity leave position
- Leading online and print B2B publisher
- Influential role
- Competitive salary

The Travel Daily Group is looking for the services of a proactive Advertising, Production & Sales Coordinator to work in their close knit team at Macquarie Park, NSW.

You will be responsible for client liaison, managing enquiries, developing quotes and coordinating advertising behind leading titles Cruise Weekly, Pharmacy Daily and Business Events News while supporting their production and assisting with sales strategies.

If you have two to three years' experience in advertising, desktop publishing or sales and want to be a part of a growing organisation, this could be your next role.

To apply email your confidential CV with Cover Letter to [jobs@traveldaily.com.au](mailto:jobs@traveldaily.com.au) before 31/03/2016.



## Your Exclusive Invitation

Find out how you can enjoy the best return in the travel industry. Listen to what we have to offer & dispel the myths. Our home based consultants earn

**80% or 100% commission**

**SAVENIO**  
SIGNATURE TRAVEL EXPERIENCES  
many places, many paths

Arrange your private appointment with MD David Brandon & Andrew

Andrew Challinor 0409 993 895  
National Affiliate Sales Manager

[andrew.challinor@savenio.com.au](mailto:andrew.challinor@savenio.com.au)  
[www.chooseyourownpath.com.au](http://www.chooseyourownpath.com.au)

### SAVE THE DATE

Sydney appointments  
Mon 4th & Tue 5th April 2016

Our Partners include Virtuoso & CruiseCo

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

Postal address: PO Box 1010, Epping, NSW 1710 Australia  
Street address: 4/41 Rawson St, Epping NSW 2121 Australia  
P: 1300 799 220 (+61 2 8007 6760) F: 1300 799 221 (+61 2 8007 6769)

*Travel Daily* is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of *Travel Daily* no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.

**Publisher/Managing Editor:** Bruce Piper **Editor:** Guy Dundas **Editorial email:** [info@traveldaily.com.au](mailto:info@traveldaily.com.au)  
**Contributors:** Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper  
**Advertising and Marketing:** Sean Harrigan and Lisa Martin - [advertising@traveldaily.com.au](mailto:advertising@traveldaily.com.au)  
**Business Manager:** Jenny Piper - [accounts@traveldaily.com.au](mailto:accounts@traveldaily.com.au)

Part of the Travel Daily group of publications.







# All available 2016 European Summer Tours...



100%  
GUARANTEED  
TO DEPART



**Due to popular demand we have just released 3 new tour departures**

- Italian Lakes and Tuscany - 16 August 2016
- La Grande France - 4 September 2016
- 'Magnifico' Spain and Portugal - 20 September 2016

Brochures now available from TIFs

Contact Albatross Tours on 1300 135 015  
or visit [www.albatrosstours.com.au](http://www.albatrosstours.com.au)

 **ALBATROSS  
TOURS**  
Come share our love of Europe



Thanks for your support!

Vote for AA

Supplier Category

Category 30: Best Agency Support Service

Want your career search handled confidentially? Call the experts!

**\*\*NEW\*\* TRAINING ROLES GALORE**

TRAINING MANAGERS X 3

SYDNEY – EXCELLENT SALARIES UP TO \$100K PLUS

AA Appointments currently have 3 different opportunities in training. Training roles are rare so if you are a training specialist and thinking of a change please call to discuss. We have a technical training role, a sales training role within a wholesale environment and a training role for a niche travel specialist. All are paying exceptional salaries and offer excellent working environments and opportunities for progression, interviews are underway so call today.

**HIGH BASE PLUS UNCAPPED BONUSES**

CORPORATE TRAVEL – SALES MANAGER

SYDNEY – \$100k PLUS PLUS

Are you working in a sales role but on a low base? Want to have security of a high base salary plus a very strong commission structure? If you consider yourself a consummate professional in Sales preferably with TMC sales, we have a prestigious new role available now with one of the most dynamic TMC's in the business. Targeting large market clients, you must be driven by winning new business and achieving targets. OTE Over \$100k in first year.

**WORLDWIDE TOURING PRODUCT**

SALES MANAGER - VICTORIA

MELBOURNE – SALARY PKG TO \$80K + CAR + BONUSES

A leader in their field this global specialist offers clients an amazing travel experience. Looking after the VIC market, you will be responsible for developing strategies to increase sales, growing sales revenue and building strong ongoing relationships with key industry personnel. Previous experience in the travel industry as a sales executive and strong contacts in the industry essential. Enquire today.

**SOMETHING DIFFERENT ON THE SUPPLIER SIDE**

TEAM LEADER – CORPORATE SALES

SYDNEY – SALARY PACKAGE \$120K + BONUS

This global travel industry supplier is looking for a talented corporate sales manager to lead a team, selling their direct product to the end user within the corporate space. Working alongside their consortia partners, your role will be to design and implement sales strategies and engage directly with corporates to sign preferred deals. Essentially you will have strong corporate business travel contacts and have led a sales team. Want to know more? Call us now.

**TRAVEL OPERATIONS – GROUPS & EVENTS**

OPERATIONS MANAGER

MELBOURNE – SALARY PKG TO \$110K+ (DOE)

Leading Event Travel Management Company is seeking an Operations Manager to oversee their key operations & sales in the Groups & Events space. A key player in the market, seeing consistent growth & winning a volume of new accounts, this very reputable incentive, conference & event Travel Company is expanding! Servicing large scale conferences of up to 2000 pax, this Company has a strong client portfolio together with consistent new business.

**NATIONAL CORPORATE TRAVEL COMPANY**

CORPORATE ACCOUNT MANAGER

MELBOURNE – SALARY PACKAGE \$98K + BONUSES

You will have the skills and knowledge to drive solutions for your clients improving expenditure and creating a lasting impression which will retain clients for the future. As a master of building relationships you will know how to develop those key connections and gain their trust in your ability to do the best for them. Be rewarded with a great salary and stable work company that see growth year on year. Enquire today

**LEAD THE TEAM**

CONFERENCE & EVENTS SALES MANAGER

BRISBANE – \$65K-\$70K + SUPER + BONUS

Here's your chance to join an international brand as their Conference & Events Sales Manager. Leading a small team you will be responsible for all event activities including building relationships, sourcing for new business, negotiating contracts to convert into sales, coordination of events details & post event follow up. Experience as a Conf. & Events Sales Mgr. essential along with high level sales, customer service, negotiation & communication skills.

**THE THRILL OF THE CHASE**

CORPORATE TRAVEL BDM

BRISBANE – SALARY PACKAGE \$95K- \$110K OTE

Drive your career forward within this award winning TMC and use your influencing skills to build relationships and grow their client list. This dynamic organisation is looking for a self-motivated go getter with the drive and determination to succeed. Using your winning skills, your sales achievements will be rewarded with a lucrative salary package including commissions & bonuses along with career progression.

**AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM**

executive@aaappointments.com.au

NSW & ACT - 02 9231 2825 VIC, WA, SA & TAS - 03 9670 2577 QLD & NT - 07 3229 9600

FOR ALL THE BEST EXECUTIVE VACANCIES VISIT OUR WEBSITE [www.aaappointments.com.au](http://www.aaappointments.com.au)





Win a trip to Hawaii  
xO the JITO CONNECTED team



Win a trip to Hawaii  
xO the JITO CONNECTED team

# TAKE ME TO HAWAII

## beach ball competition

### two return tickets up for grabs

1st way to win

post a photo of the Hawaiian Airlines & Jito beach ball promoting Hawaii as a destination on the JITO CONNECTED app, the most creative photo/location that represents Hawaii wins 1x return ticket to Hawaii

2nd way to win

get your travel & hospitality friends to join the app, comment/like your beach ball photo, the more business friends that join and comment on your post the more chances you have to win. wins 1x return ticket to Hawaii

please note: people working in the travel & hospitality industry will only be accepted. no family or personal life friends.

limited number of beach balls available contact [admin@jito.co](mailto:admin@jito.co) to join the fun and get your beach ball

download the JITO CONNECTED app now from the apple and google play store to your phone and ipad and start connecting to your industry



where you connect  
[www.jito.co](http://www.jito.co)



sponsored by  
**HAWAIIAN**  
AIRLINES.



JITO CONNECTED  
APP

prize sponsored by Hawaiian Airlines and winner to be drawn in July 2016 terms and conditions apply contact admin for details





# Thanks for your support!

*We're excited to be nominated for the...*

**Best Specialty Wholesaler  
category in the AFTA NTIA Awards**

**WE WOULD LOVE YOUR VOTE!**

**Vote #1 for Albatross Tours – Best Specialty Wholesaler**

**VOTE NOW!**

European Tours with  
Longer Stays and Small Groups

[www.albatrosstours.com.au](http://www.albatrosstours.com.au)

 **ALBATROSS  
Tours**

Come share our love of Europe