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Travel Daily

First with the news

Tuesday 29th March 2016

FLIGHTS TO COOK ISLANDS ON SALE

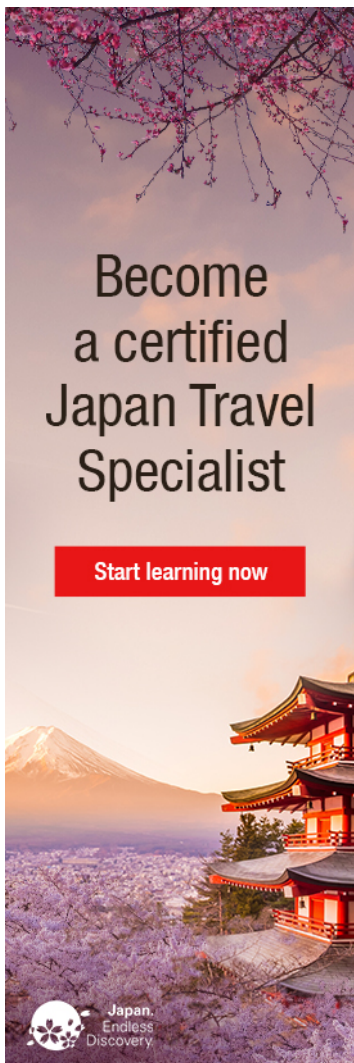
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Escapes back in business

AUSTRALIAN Escapes, which was placed into voluntary administration earlier this month (TD 10 Mar), is now up and running again with the original founder, John Greenbury, saying very few people will lose money.

Greenbury, who established the company in 2001 and sold it to AccomCorp in 2005, says he wasn't involved in the financial administration of the firm.

With the relaunch under his new business Travel Directions Pty Ltd he has been assisting clients with existing bookings to minimise fallout from the AccomCorp closure.

That has included facilitating credit card charge-backs and writing letters of demand to the administrator, while deal suppliers Groupon and Our Deal have also provided significant assistance, Greenbury said.

He said there is enough money in the trust account to resolve all customer issues but the administrators Ernst & Young are not providing refunds at this time.

"We are fighting that situation and we have every chance of

success," Greenbury said.

The new business of Australian Escapes Holiday & Travel Club commenced trading today and will honour all promotional vouchers & existing memberships, with Greenbury promising to "open up many more resort and travel options... at even better prices".

"The new team is building a more efficient business," the firm says online, adding "you will be rewarded with bigger holiday savings, lower membership fees and better service".

Amadeus recruiting

AMADEUS is inviting expressions of interest in several commercial, sales, account management or product roles in ANZ - see pg 12.

Today's issue of TD

Travel Daily today has nine pages of news and photos, plus full pages from: **(click)**

- inPlace Recruitment
- Travel Trade Recruitment
- Amadeus
- JITO

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Best Sales Executive, Industry Supplier Karina Hill

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Image credit: Peter Eve and Tourism NT

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Mayo lobbies state governments

TRAVELMANAGERS chairman Barry Mayo has highlighted mainstream media coverage around the closure of Gold Coast-based Australian Escapes (**TD** Thu), as raising concerns about a possible decline in consumer confidence in travel agents.

In a statement issued this morning Mayo is questioning the various state governments about their views in light of the "increasing number of travel agency collapses and resulting consumer losses after having abandoned the Travel Compensation Fund".

He said the governments are guilty of disbanding the TCF without ensuring the travelling public was provided with an effective form of consumer protection against travel agent insolvency.

Mayo said it was good news Australian Escapes is back in business (**see p1**) as none of its 16,000 members, 40 employees and other creditors have been adversely impacted, "however this doesn't negate or reverse the negative publicity".

FC Corporate ridesharing

FLIGHT Centre this morning confirmed that its corporate brands have partnered with limousine operator Get Picked Up Australia to offer a new ride sharing service "to rival Uber".

Dubbed GPU Ride, the service will be trialled in NSW with the FCM Travel Solutions and Corporate Traveller brands, with availability to expand into other states and territories shortly.

FCM gm for Australia James Kavanagh predicted the product would be appealing to business travellers who wanted the reliability of a door-to-door transfer service that can be booked in advance.

"With Uber services, they can only be booked the moment you are ready to travel...with GPU Ride you make the booking in advance which is convenient for early morning flights and offers peace of mind that your ride will be ready for you when you need to leave," Kavanagh said.

Pricing is comparable to taxi fares and other ridesharing services, he said, with a special offer including flat fares of \$35

between the Sydney CBD to both the domestic and international airport terminals.

"Customers of Flight Centre's corporate brands will enjoy the convenience of being able to book their GPU Ride through their corporate travel consultant at the same time they book their air and hotel," Kavanagh added.

He said the system would roll out into other jurisdictions when legislation for ridesharing allows services to operate legally in those states.

Another Starwood bid

CHINESE group Anbang has again upped its offer for Starwood, which has determined the revised deal is likely to lead to a 'superior proposal' as defined in Starwood's merger agreement with Marriott.

Anbang is now offering US\$82.75 per Starwood share, an increase of US\$4.75 on the prior proposal which was trumped by Marriott last week (**TD** Wed).

At this stage the Starwood board is continuing to support the Marriott offer.



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Tuesday 29th March 2016

**NEW! Travel Agent Rates to Canada
with Air Canada**
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From \$799* pp. plus taxes
*Conditions apply.

[CLICK HERE for further details](#)

EK offers 48-hour check-in

EMIRATES has doubled its online check-in window to 48 hours, saying the move offers passengers greater flexibility in seat selection as well as reducing waiting times at the airport.

The move is effective immediately for all EK flights globally, but for flights to and from the USA while check-in is available 48 hours before departure, boarding passes will be issued 24 hours in advance.

"We have always taken into account feedback to improve the customer journey and the extension of online check-in is a result of that," said EK senior vice president of corporate communications, Alex Knigge.

The earlier check-in window will also mean better availability of upgrades for members of the Skywards loyalty program, and offers the potential for improved communication with customers in

the event of disruptions.

As well as online check-in, EK offers 24-hour carpark check-in facilities at its Dubai hub, with passengers able to drop bags from 24 hours to six hours prior to departure to ease crowds during peak travel periods.

Best Western in India

BEST Western Hotels & Resorts has signed a new master franchise agreement with Delhi-based Sorrel Hospitality which will see the firm responsible for driving the Best Western portfolio in India, Sri Lanka & Bangladesh.

The deal includes the launch of the Best Western Premier Collection, GLo and Vib brands in the region, while Sorrel will also work with the 22 existing Best Western properties in India to identify and retain only the hotels which are "most stable and profitable".

AA to share profits

AMERICAN Airlines has announced a new profit-sharing scheme under which it will distribute 5% of its pre-tax earnings with all employees.

The new arrangements, which do not include top management, will come into force early next year, based on the carrier's 2016 financial results.

AA has more than 115,000 staff across the globe, and based on last year's whopping US\$6.3 billion figure it would have paid out about US\$315 million.

The move sees American mirror similar initiatives in place at rival carriers including United, Delta and Southwest.

Alcock out of Oman

BEN Alcock has departed his role as PR & communication manager for Oman Tourism Australia/NZ, with future queries to be directed to country manager Mona Tannous on 02 9286 8930.



Window Seat

RIDESHARING service Uber has come under fire in the UK after a driver charged an inebriated passenger a whopping £105 for a journey which should have cost about £15.

According to 26-year-old Daniel Kaizen he was taken on a 36km detour while he slept in the vehicle as it travelled from Old Street to Wood Green in north London.

Fortunately the Uber software enabled him to see the late night roundabout route taken when he checked the app to give his driver a rating, and he was able to submit a complaint.

"I nearly spat out my tea laughing at the route," he said.

Uber quickly responded and has undertaken to refund the excess amount immediately.

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*Conditions apply. Sale ends 31 May 2016

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Jaipur Literature tour

ABERCROMBIE & Kent will host another literature journey through India between 14-26 Jan. The trip coincides with the 2017 Jaipur Literature Festival.

Sin City gift packs for Hoot Hols



THE Las Vegas Convention & Visitors Authority spread some pre-Easter cheer last week, hopping by the Hoot Holidays office in Sydney to present a few agents with gift bags containing treats including Westfield shopping vouchers.

Winners were selected based on a sales incentive which ran this month, with the top seller being Hoot's Christine Caruana (right).

Runner up prizes were awarded to Jennifer Douglas (second from

left) and Yolanda Tching (centre).

The winners are **pictured** with Hoot Holidays product manager Stephanie Jones (left) & Las Vegas Convention & Visitors Bureau representative Anne Morris.

Viking Sea delivery

VIKING Cruises has taken delivery of its second ocean cruise ship, *Viking Sea*.

The vessel will sail on 03 Apr & be christened 05 May in London.

Virgin delays Port Vila return

VIRGIN Australia has revised its planned date of resumption of services to Vanuatu by a further seven weeks.

According to an updated commercial policy released to the

trade this month, VA has revealed it doesn't plan to resume services to Port Vila until after 21 May "due to the condition of the Port Vila airport runway".

Virgin Australia had initially axed its regular services to Port Vila up until 01 Apr (**TD** 05 Feb), having shelved flights to the Vanuatu capital in late Jan due to rising concerns of the state of the runway at VLI.

The memo states: "All Virgin Australia services will be cancelled until Monday 21 May inclusive. Please note, updates will be advised about services beyond this date when Vanuatu authorities release further information."

The Aussie airline has issued a waiver code of SWF28040112VLI which can be used by agents who have guests directly affected by the cancellation of services.

It can be used on tickets issued on or before 16 Mar, for departures from 30 Jan-21 May inclusive, Virgin Australia said.

The waiver code is valid until 14 Jun.

MEANWHILE, Air Vanuatu continues to operate regular services to VLI and is adding an extra flight from Sydney every Sat starting 04 Jun.

OHANA by Outrigger

OUTRIGGER Enterprises Group has rebranded its collection of OHANA Hotels and Resorts to OHANA by Outrigger.

The new name also carries with it fresh branding (**pictured**).

OHANA[®] HOTELS BY OUTRIGGER[®]

OHANA Hotels by Outrigger are the Hawaiian-based group's mid-tier, off-beach leisure properties.

Currently there are only two hotels marketed under the brand - OHANA Waikiki East by Outrigger and OHANA Malia by Outrigger.

"The transition to OHANA Hotels by Outrigger allows our guests to more easily recognise the brand as part of the Outrigger Hotels & Resorts portfolio and associate this with our global focus on providing unique, culturally authentic vacation experiences," exec vp & chief marketing officer Sean Dee said.

Fly to the UK with Qatar Airways

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*Book until 31st March 2016. Fares quoted above are for departures from Adelaide for low season departures only, from 27th September to 30th November 2016. Other sale fares are available departing on other travel dates. Fares may vary due to currency fluctuations. Conditions apply. Please review at the time of booking.



Round 4 Winner

Congratulations

JASON GOULD

from *GlobalCARS.com.au*

Jason is the top point scorer for Round 4 of Travel Daily's NRL footy tipping competition. He's won a Joby GripTight Micro Stand from Crooked Compass.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

Barnett takes tourism

WESTERN Australian Premier Colin Barnett will be responsible for the state's Tourism portfolio following a cabinet reshuffle according to a report this morning in *The West Australian*.

The move sees Barnett stand down from his State Development portfolio to take over from former tourism minister Kim Hames.

This makes Barnett the first Premier in two decades to be handling tourism.

The West Australian is predicting tourism will come to the fore in the state with Barnett expected to highlight major investments in Elizabeth Quay, the City Link and Perth Stadium as he runs for re-election.

TA inks VA data deal

TOURISM Australia (TA) has revealed a new a data swap deal with Virgin Australia as part of a \$50 million, five-year agreement to promote Australia to business and leisure travellers.

TA will now track and share online activity from its official website with Virgin Australia.

This means VA will become privy to where potential customers are looking at travelling while TA will learn if those customers booked and where they're coming from.

QHols, STB incentive

QANTAS Holidays & Singapore Tourism Board have launched an incentive, offering seven consultants from five agencies a chance to win big prizes.

To enter the incentive, simply book travel to Singapore between 23 Mar and 10 Apr.

The consultant promotion will see the agents with the highest booked and deposited revenue to Singapore rewarded with \$500 Bonus Trip Dollars.

One agent will win the promo in each region of SA, WA/NT and Qld while two winners will come from NSW/ACT & Vic/Tas regions.

The agency with the highest booked and deposited revenue for Singapore in each region will win a \$1,000 voucher.

CLICK HERE for full details.

RCI cruise deals

ROYAL Caribbean International is running its Annual Cruise Sale, offering up to 30% off each guest on every ship and almost every sailing when bookings are made before 02 Apr 2016.

MEANWHILE, loyalty members are being offered an extra 10% off select *Radiance of the Seas* voyages in the South Pacific, New Zealand or Australia departing between 24 Oct and 19 Apr 2017, for bookings made by 09 Apr.

Tuesday 29th Mar 2016

Grants for Katherine

THE Northern Territory Government has awarded two grants to support Katherine tourism businesses.

Mountain biking business Two-Wheel Dreaming (TWD) was awarded a \$50,000 Tourism Infrastructure Development Fund grant to buy signs and trail markers to establish a mountain biking precinct.

Also receiving a boost is the Katherine Museum which will be given \$33,878 towards an interactive display about the areas made famous in Jeannie Gunn's classic novel, "We of the Never Never".

Pakistan warning

THE Australian Department of Foreign Affairs and Trade is advising Aussies to reconsider their need to travel to Pakistan after a bomb explosion killed at least 70 people on Easter Sunday.

The blast at the entrance to the Gulshan-e-Iqbal Park in Lahore, Punjab also left more than 200 people injured.



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Is Escapes in Virtuoso

SOUTH Pacific wholesale specialist Island Escapes has this month been accepted into the exclusive Virtuoso Destination & Experiences Program.

Island Escapes' niche markets include Fiji, Samoa, the Cook Islands and Vanuatu, as well as Thailand.

The agreement will see Virtuoso members in Australasia able to pick products and experiences from Island Escapes' luxe portfolio of content, joining a mix of other hotels, resorts, cruise lines, tour operators, airlines and other suppliers around the globe.

SATIC gets a new gm

THE South Australian Tourism Industry Council (SATIC) has named Shaun de Bruyn as general manager on a five year contract.

De Bruyn has led the SATIC in the role of interim gm for the past five months, a position which saw him deliver a range of outcomes including the SATIC Strategic Plan.

He brings 20+ years experience in tourism to the role.

Disney D23 expo 2017

ADVANCE tickets will go on sale for Disney's 'D23 Expo 2017' being held over three days at the Anaheim Convention Center over the weekend of 14-16 Jul 2017.

Organised by D23: The Official Disney Fan Club, the event brings together each of Disney's worlds under one roof, celebrating what's coming for theme parks, television, music, gaming & films, including *Star Wars* and Pixar.

D23 Expo 2017 features presentations, concerts, sneak peeks, pavilions and shopping opportunities.

It's the fifth time the expo has run, with the most recent event held in 2015 drawing tens of thousands of Disney fanatics.

Early ticket sales begin on 14 Jul - see D23Expo.com for details.

Grand Hyatt Rio open

THE 436-room Grand Hyatt Rio de Janeiro has officially opened in the exclusive Barra da Tijuca precinct of the Brazilian city.

The beachfront property is the second Grand Hyatt property in the country.

All guestrooms have views of the Atlantic Ocean or Marapendi Lagoon that envelopes the hotel.

Other features include three signature restaurants and a spa - see riodejaneiro.grand.hyatt.com.



AFTA update

From AFTA's chief executive, Jayson Westbury



IT WOULD seem the year is screaming along with Easter being early this year it just feels like we are racing in 2016 and I am not sure if there is any likelihood of it easing up soon. Easter is always a great short break for many and the travel industry is no different.

From my own experience it would seem that everyone in the country took a domestic holiday as the airport seemed much busier than usual.

Hopefully the crazy pace of 2016 and this past Easter break meant some solid bookings for travel agents across the country and more broadly, the travel industry. It just seems the momentum of 2016 has got some carriage and let's all hope this continues.

The other important aspect to the Easter weekend was the decision by the Community and Public Sector Union (CPSU) to delay their proposed strike action over the holiday period. In the wake of the Brussels attack there is no doubt that anyone travelling has an increased level of anxiety and security at airports is the one thing that Australians have come to expect to be world class.

Indeed it is the men and women of the Australian Border Force and Australian Federal Police doing an outstanding job every day that makes us all feel safe. While we all understand that from time to time industrial disputes occur and in some circumstances this results in action being taken in the form of a strike, it is pleasing to know that at least for the Easter Holiday Weekend, this was postponed.

I think the world has once again moved into a heightened state of alert off the back of both the situations that arose in Europe and Pakistan as well as this latest shooting in Washington D.C.

Even though the US authorities have made it clear that the circumstances surrounding the shooting were more of a criminal nature than any suggestion of terrorism, just the act and the incredible amount of media that these sort of situations attract puts people in an uneasy state of mind.

As we always do, it would seem we will move on from these things and we can all hope that the world authorities do everything they can to prevent any further attacks on the freedom of travel and modern civilisation.

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London Gatwick	\$1,552*	\$6,852*

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*Terms and conditions: Advertised fares are from Perth for sale until 30 March 2016. Fares are correct as of 7 March 2016 and are subject to currency fluctuation. Fares require a minimum of 2 and a maximum of 9 people travelling together on all flights. Economy Class fares are for travel between: 28 March to 24 May 2016, 3 October to 23 November 2016 and 13 January to 28 February 2017. Business Class fares are valid for travel between: 28 March to 30 December 2016 and 8 - 31 January 2017. Weekend surcharges apply. Flight restrictions apply and fares are subject to availability. Amendment and cancellation fees apply. Further terms and conditions apply. All flights after 1 July 2016 will incur a AUD 28 Dubai airport tax. For full terms and conditions, please see your GDS, visit emiratesagents.com/au, or call Emirates on 1300 303 777. ^All Emirates A380 and most B777 aircraft offer 10MB of free Wi-Fi data, thereafter a USD 1 charge applies for 500MB. Offer subject to change.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = \$US0.75

The Aussie dollar remained stronger than the Euro and Swiss Franc over the Easter break, however it fell when compared to the GBP which rebounded from a recent heavy selling. The AUDGBP fell 0.3% overnight. After trading to two-week lows, the AUDUSD regained some of its losses in this week's early trade, rising 0.5% overnight. The US GDP had a stronger than expected rise last week leading to the USD's first weekly gain in a month.

Wholesale rates this morning:

US	\$0.751
UK	£0.526
NZ	\$1.112
Euro	€0.671
Japan	¥85.24
Thailand	฿26.44
China	¥4.51
South Africa	R11.55
Canada	\$0.986
Crude oil	US\$39.3

New Taizhou opening

JAPAN'S Okura Nikko Hotel Management will open the doors to Hotel Nikko Taizhou on 01 Apr.

The 200-room 18-storey hotel is located in Taizhou's medical high-tech development zone and is Okura Nikko's 12th site in China.

Expedia gets Wingz

SCHEDULED airport ride service Wingz has been integrated into the booking path for customers using Expedia.com to secure travel at select locations in the USA.

Wingz provides a personal airport transportation service with pre-booked flat rates.

It's the first time Expedia.com has enabled customers to add private airport transport at the same time as booking flights and hotels online.

The service is available in the Greater Los Angeles area, San Francisco, Seattle, San Diego, Dallas, Denver and Phoenix.

Little Bush Camp refit

SABI Sabi Private Game Reserve in South Africa has completed the refurbishment of the six suite Little Bush Camp.

The "ultra-luxurious" suites have been remodelled "with an air of African sophistication and a chic finish".

B6/Azul codesharing

JETBLUE has announced plans to commence a new codeshare agreement with Azul Brazilian Airlines, subject to approvals.

The pact will see Azul place its 'AD' designator code on B6 flights between multiple destinations from the US budget carrier's Florida focus hub cities of Fort Lauderdale and Orlando.

Azul already operates daily frequencies to both pan-handle state destinations.

CCC sale extension

CAPTAIN Cook Cruises Fiji has extended the sale period of its 'Up to four night's free' sale by a few extra days, with bookings now required by 07 Apr.

HX pushes Queensland routes



HONG Kong Airlines recently introduced agents to its new routes to the Gold Coast and Cairns with trade events in Brisbane and the Gold Coast.

The travel trade nights focussed on the airline's products and services on the new routes.

One agent from each event took home Business class round trip tickets from the Gold Coast to Hong Kong.

Stephanie Wong of Joy Travel was the prize winner for the Gold Coast, while Candy Lam of ATM Group took home the tickets for the Brisbane event.

Pictured from left are: Alicia Williams, Hong Kong Tourism Board; Mark Miller and Johnny Wen, Hong Kong Airlines; Lisa Lee, HKTB; Natalie Ng; Dickson HO; Matthew Cheng and Jordan Cheung from Hong Kong Airlines.

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The role is to identify and capture new business and to service our existing customers. You will undertake sales development calls, targeting upmarket leisure retail travel offices, preferred wholesalers, airlines and MICE markets.

Reporting to the company's two Directors, you will be expected to have a minimum of 8 years experience in the travel industry.

Previous Africa experience will be given priority.

Contact – Margi Jansma - margi@masstige.com.au.
Applications close on Friday 1st April 2016.

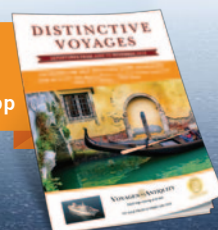
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VOYAGES IN ANTIQUITY

INDABA means biz

AROUND 7,000 participants are expected to attend INDABA 2016, South Africa Tourism's tradeshow held annually in Durban.

Some 650 buyers have already registered to be part of the show, with delegates coming from afar afield as Germany, France, USA and Italy.

This year's event has a focus on "things that really matter to the South African tourism industry," acting chief executive officer Sthembiso Dlamini commented.

Now in its 17th consecutive year, INDABA 2016 will be hosted at the Inkosi Albert Luthuli International Convention Centre from 07-09 May.

For more information or to register as a buyer for the event, go to indaba-southafrica.net.

Australian Air flies Norfolk direct



A GROUP of 21 agents jumped aboard Australian Air Holidays' inaugural F70 flight on 21 Mar.

The famils flew from Melbourne to Norfolk, where the agents indulged and explored the island overnight before returning to Melbourne the following day.

The agents, along with their hosts are **pictured** above in front of the Fokker 70 aircraft.

EK A380 BHX start

EMIRATES' A380 aircraft touched down at Birmingham Airport for the first time over the weekend.

The airline has upgauged one of three daily services from Birmingham to use A380 aircraft.

Tripadvisor's top 25

TRIPADVISOR has named London as the top destination in the world, as part of the 2016 Travellers Choice Awards.

Praised as having "something for everyone", London was followed by Istanbul, where "Europe and Asia meet" and Marrakech, Morocco.

Sydney was the only Australian city to make the list, sneaking in at number 24 - see the list **HERE**.

EagleRider Webinar

EAGLERIDER Motorcycle Rentals & Tours is inviting agents to register for a webinar on 31 Mar at 8:30AM AEST.

It will cover popular motorcycle tours and rentals, unique sell points, current specials and product updates for 2016 - to register, **CLICK HERE**.

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- Excellent customer service skills

Please forward your resume marked confidential to hr@showgroup.com.au

AFL

Round 1 Winner

Congratulations

**ANDREW
REDMOND**

from Flight Centre

Andrew is the top point scorer for Round 1 of Travel Daily's AFL footy tipping competition. He's won a breakfast cruise for two from Captain Cook Cruises.



Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW permit LTP5/16/01379, ACT permit TP 16/00359

Bali 30 day visa-free

THE Indonesian Government has finally come through and scrapped the US\$35 fee for Australian travellers, introducing a 30-day visa-free short visit.

Australia has been included on a list of countries to be granted free entry three times before, only to be removed at the last minute (**TD** 05 Feb).

An additional 90 countries have also been freed from the tourist visa fee, with the move aiming at luring more tourists to the country.



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**Win a trip
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**NORTHERN
ENGLAND IS
GREAT**
BRITAIN

Tuesday 29th Mar 2016

Hilton China opening

HAMPTON by Hilton has opened its flagship hotel in China, the Hampton by Hilton Guangzhou Zhujiang New Town.

The 223-room hotel is in the Tianhe District, Guangzhou in the Zhujiang New Town central business district and the Tianhe Sports Center business zone.

Cathay A350-900 flies

CATHAY Pacific Airways' first A350-900 has completed its maiden flight in Toulouse, France.

The jet will be one of 48 A350 XWBs for CX and will now enter the final phase of production including cabin completion, further ground checks & test flights ahead of delivery in Q2.

NT tourism grants

WIRIB Tourism Park at Timber Creek, Daly Waters Pub and Timber Creek Hotel will share in a \$126,022 grant from the Northern Territory Tourism Infrastructure Development Fund.

Wirib Tourism Park will replace its wastewater treatment system & Daly Waters Pub will swap out its pool with a larger one & redo the poolside dining & BBQ area.

The Timber Creek Hotel, 285km west of Katherine, will renovate its public ablutions block.

StayWell new tech

GUESTS of StayWell Hospitality Group can now book rooms faster and more efficiently on desktop and mobile following the Group's agreement with Travel Tipper.

The Group has implemented Travel Tipper's booking engine and central reservation system which will facilitate targeted offers to clientele from various countries.



WIN WITH TEMPO

This month *Travel Daily*, Tempo Holidays and Taj Hotels are giving readers the chance to win a trip from two to India, on Tempo Holiday's 8 day Incredible Royal Escape - with Taj Hotels. The prize includes 7 nights accommodation, transfers and comprehensive sightseeing throughout, valued at up to \$8,400.

To win, have the most correct answers and the most creative answer to the final question. Send your entries to tempo@traveldaily.com.au



TEMPO
HOLIDAYS



Q19: Name one of the two UNESCO cave sights visited by Tempo Holidays, north of Mumbai

Hint: A & E

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Brochures

WELCOME to Brochures of the Week, *Travel Daily's* regular feature. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Infinity Holidays - Tropical North Qld 2016/17

A bunch of new tours have made their way in to this year's brochure, including Ride the Beach Trail, Tjapukai, a full day Crocs & Culture tour and a Cape York & Torres Strait Islands day tour. New intro sections include info on where to eat, drink and shop and three new self drive itineraries have been added. A handful of new hotels have been scattered throughout the brochure, such as Cairns Queens Court, The Hotel Cairns, Mantra PortSea and Niramaya Villas & Spa.



Lindblad Expeditions - Europe 2016

Six new 15-day itineraries on board *National Geographic Orion* have snuck into Lindblad Expedition's Europe 2016 brochure. New tours include Sardinia, Corsica and Menorca to the Iberian Coast, which includes a complimentary three-day extension covering Lisbon's history of explorers. The 'From Ireland' and the 'Scottish Isles to the Norwegian Fjords' traces Ireland's coastline and heads though the Scottish Isles followed by a three-day tour in Norway of the Fjordlands and its Flam Railway.



Albatross Tours - Europe Festive Christmas and New Year Tours 2016

This collection of European Christmas and New Year tours are designed for Australian and New Zealand travellers, featuring leisurely paced tours through Germany, Austria, France, Italy, Switzerland, Slovenia and Czech Republic. The brochure includes stays in a Swiss chalet style hotel, in an 18th century Italian Castle and in an Italian Villa set in the Venetian hills.

Pre-Christmas tours, Christmas holidays, Christmas tours and New Year tours ranging from six to 16 days are on offer.



Pinpoint Travel Grp - Destination Weddings 2016/17

This two-in-one brochure consists of a Rosie Holiday section on Fiji weddings and a Freestyle Holidays section dedicated to weddings in Bali, Thailand, Vanuatu, Australia, Las Vegas and the new addition of Hawaii. Each section includes handy tips on the requirement and traditions around marriage on each region along with packages and their inclusions.

Wedding packages range in price and inclusions, with many covering ceremony location, a personal wedding coordinator, florals and decorations.



Infinity Holidays - Victoria 2016/17

Loads of new tours and hotels make an appearance in Infinity Holidays' Victoria brochure for 2016/17. The Otway Fly & Zipline Tour in Regional Vic has been added, along with a Phillip Island Twilight Cruise, Penguin Parade General View, Morning City Sites, Cruise & Tram Car Restaurant and for those with a sweet tooth, the Chocoholic Wonderland Tour. New hotels include multiple Melbourne Short Stay Apartments, The Larwill Studio, Flinders Hotel and Oaks on William.



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Team Leader - Sales

Sydney CBD location

Salary from \$80K + super + incentives

This well-know travel wholesaler with worldwide product in niche travel sectors are seeking a Sales Team Mgr to play a pivotal role in the support and guidance of the on road sales representatives based across all states and territories of Australia. Interviews are currently underway so if you have proven sales leadership skills within the travel & tourism industry apply today!

- High staff retention
- Excellent co. reputation

Call Ben or [click here](#)

Retail Travel Consultant

Sydney Lower Blue Mountains

Excellent salary on offer

Want to work in a tranquil mountain setting close to the station in the iconic Blue Mountains? Then look no further! Our client has an excellent reputation and offers a great salary with an excellent working environment and the opportunity to participate in famils with a paid famil allowance! Strong product knowledge both domestic & international with cruise exp required. Tramada an adv.

- Social functions
- Mon to Fri & Sat on roster

Call Cristina or [click here](#)

Conference & Events Sales Mgr

Sydney North Shore location

Salary \$60K + super incentives

This iconic hotel with significant conference and event space on the North Shore, is part of a National Hotel Group with uniquely positioned properties all offering spectacular views. In this role you will be responsible for for all C&E Management of this property and will have one C&E executive reporting to you. Previous event sales experience within a hotel is essential for this role.

- Corporate Market
- Iconic venue

Call Ben or [click here](#)

Travel Product Loaders - Sydney

Near Sydney CBD

Excellent Hourly Rates

Established and progressive travel company needs a product loaders with excellent knowlege of Calypso to join this growing team. This role involves loading information & contracts accurately & efficiently into the Calypso system. Must have strong attention to detail. The position is starting early April, and is a long term contract position. So don't miss out - Excellent \$\$ rates!

- Monday to Friday
- Great location

Call Sandra or [click here](#)

BDM National Hotel Group

Sydney CBD, Salary to \$60K + super + inc

Utilise your strong knowledge of the Sydney market and superior networking skills to build the corporate and residential conference market of this Sydney based property. Competitive remuneration package on offer.

Email Ben or [click here](#)

Wholesale Consultants - Sydney

Inner West Sydney, to \$52K + pkg

Due to business growth, we are looking for experienced reservation consultants to guide travel agents in maximising the sale to their clients. Great staff facilities on site with a relaxed, friendly team.

Call Cristina or [click here](#)





www.afta.com.au/events/ntia/nominations-and-voting

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Brisbane, Fantastic Salary + Bonuses, Ref: 2217KH2

Are you ready to take a step back and work part time? Work just 4 days per week, Friday – Monday in this extremely reputable and well established online travel company. Show your love of South East Asia, cruising and the Pacific Islands as a Specialist Travel Consultant. With a huge focus on customer service, there are fantastic rewards and bonuses on offer. Do you want to specialise and become an expert in this field? If yes, then this online travel company is looking for you!

For more information please call Kate on
(07) 3023 5023 or click [APPLY](#) now.

Specialist Group Travel Consultant

Sydney CBD, Circa \$60K + Super, Ref: 2200MB1

We are looking for an exceptional Groups Consultant to join this niche leading group Travel Company which is centrally located close to public transport in Sydney CBD. If you are a creative thinker, have strong communication skills, thrive working in a busy environment and have an keen eye for detail, then this opportunity is for you. Duties will include arranging and booking group air, transfers and hotels to ensure smooth sailing. Niche growing product with an excellent salary on offer.

For more information please call Marissa on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Account Manager

Melbourne, \$80-90k, Ref: 2222KF1

Do you have drive and ambition? Are you an experienced Corporate Travel Account Manager with a primary focus to maintain and grow key accounts for this leading Travel Management Company? Join the Melbourne based team and build relationships with mid-large market Corporate Clients! Build and maintain strong relationships with customers at all levels within an organisation, utilise your strong analytical skills with the ability to articulate data and identify incremental sales opportunities.

For more information please call Kate on
(02) 9113 7272 or click [APPLY](#) now.

Temp Travel Consultant

Adelaide, \$Hourly Rate, Ref: 2068LM6

We are seeking a candidate who will be available for 2 weeks from Mid-April 2016. You will have previous experience as a travel consultant selling a range of travel products. This is a high-end travel company located in Adelaide CBD. You will be hard working and available Monday to Friday for this role. You will be responsible to look after existing clients and assist other team members. You must have Sabre experience. If you are only looking for temp roles please apply now!

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.

Travel Team Leader

Gold Coast, \$DOE + Super, Ref: 2216SZ1

Are you a Travel Agent with proven track record in sales wanting to step into a management role? This role is focused on the cruising market & you'll be responsible for mentoring, teaching and training existing & new consultants as well as leading by example, hands on consulting in a non retail environment & ensuring monthly targets are met by individual consultants and as a team. Supportive management & working conditions with great opportunity to progress further within the company.

For more information please call Serena on
(07) 3023 5023 or click [APPLY](#) now.

Outbound Sales Consultant

Sydney, Fantastic Base (OTE to \$100k) Ref: 1866PE8

My client is a leader in the tourism industry worldwide with a defining name to uphold. They are seeking a highly experienced sales professional to join their outbound sales team. To be considered for this position you will be outgoing & enthusiastic with strong sales skills. You will have a love of sales with a track record for consistently delivering outstanding results. Picture paint dreams, build strong relationships & have confidence in closing a sale to be highly successful in this role.

For more information please call Paul on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Business Development Manager

Hobart, \$110 OTE, Ref: 2224TS1

We are on the look out for a highly motivated BDMs to take on a new and rewarding challenge! If you have a passion for sales and experience in lead generation then apply now to join this leading corporate travel business working with a variety of SME accounts. Main responsibility of this role is to increase business across Tasmania. This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + superannuation with uncapped commission!

For more information please call Tammy on
(02) 9113 7272 or click [APPLY](#) now.

Corporate Consultant

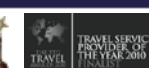
Perth, \$50-\$55k, Ref: 2191LM1

My client is looking for a Multi-skilled Corporate Consultant to join their expanding and successful team in the Perth area! Your experience within Corporate will be rewarded and valued in this global company and you'll be offered further development. If you have excellent corporate consultant experience then you can succeed in this exciting challenge and build your career further...In return for your hard work you will receive an excellent competitive base salary plus company commission.

For more information please call Lia on
(02) 9113 7272 or click [APPLY](#) now.



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