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Wednesday 4th May 2016

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Tigerair group promo

TIGERAIR Australia is showing the travel industry some love, with the low-cost Virgin Australia offshoot offering travel vouchers to agents who make a group booking for travel next month.

The 'Get Your Group On' promotion is valid for group bookings of a minimum of ten passengers, and if the booking is made via a travel agent the top three selling consultants (based on the total number of group bookings made this month for Jun 2016 travel) will also receive a travel voucher ranging from \$100 to \$500.

Travel agents already registered with Tigerair are automatically eligible for the promotion, with new registrations now available at www.tigerair.com.au.

Consumers making direct group bookings this month for travel in Jun are also eligible for vouchers.

For more information on the Tigerair groups incentive see **page nine** of today's *Travel Daily*.

Helloworld slashing costs

HELLOWORLD ceo Andrew Burnes says the company is on track for a significant improvement in earnings after almost doubling the estimated "synergy savings" as a result of its 01 Feb merger with the AOT Group (**TD** breaking news).

The razor is being wielded across the organisation, with Burnes confirming that since taking over, Helloworld has streamlined its retail marketing division, ended the Orbitz agreement, restructured its costly superannuation arrangements and is well-advanced in consolidating IT, administration,

finance and database divisions.

Burnes said a combination of tight cost control and margin growth, along with improved TTV, would see a "very positive upward trend in earnings".

Documentation relating to the merger originally estimated synergies of \$7.6 million, but Helloworld now advises it's identified more \$13.2 million in savings, with \$5.8m on an annualised basis "already actioned and realised".

On top of this, further cost savings worth \$3.9m annually have been identified, Burnes said.

"The team at Helloworld are creating a world class retail, wholesale and corporate travel distribution business, and I'm confident the merger between AOT and Helloworld combined with the positive momentum we have in all parts of our business will deliver improved outcomes for all our stakeholders," he said.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- Tigerair
- AA Appointments jobs
- JITO

Duty-free ciggies cut

THE duty-free allowance for travellers bringing cigarettes into Australia has been halved in the Federal Budget announced overnight, with the new limit being just 25 cigarettes.

The new allowance will become effective from 01 Jul 2017, with the budget also seeing hefty increases in tobacco excise.

More budget details on **page 2**.

Viking down under

VIKING Ocean Cruises yesterday confirmed that its *Viking Sun* will visit Australia as part of the line's first ever world cruise which departs in Dec 2017.

The line's fourth ship will undertake a 141 day itinerary from Miami to London, berthing overnight in Sydney and Auckland.

The epic journey departs on 15 Dec 2017 and includes a Panama Canal transit, along with cruising in the South Pacific, Asia, the Middle East and North Atlantic.

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Budget upgrades air

AIRPORTS and overseas travel are set to feel the effects of the 2016/17 budget.

An additional \$115 million has been allocated to continue preparatory works for a Western Sydney airport at Badgers Creek, while \$490 million is being provided for the Forrestfield Airport Link in Perth.

Airport operators of Sydney, Perth and Melbourne will now face a commercial fee for premium border clearance services.

Trial tourist visas are set to be introduced, with a user-pays visa fast-track service for nationals from India and the United Arab Emirates, and a three year multiple entry visa for low immigration risk nationals from India, Thailand, Vietnam & Chile.

Australian overseas travellers will soon have access to more consulates, with plans to open an office in Lae in Papua New Guinea, another post in China and extend the interim embassy in Kyiv, Ukraine until Sep.

Consular assistance will also be removed for dual nationals and permanent residents in the countries which they are citizens.

Backpackers will soon be taxed 32.5% on every dollar they earn in Australia - a move ATEC has said it is "extremely disappointed" by and vowed to continue fighting against.

Visa fees & the Pax Movement Charge have been retained.

Agents still key for Hawaii

ALMOST two thirds of Australian travellers to Hawaii continue to book trips via travel agents, with Hawaii Tourism Oceania country manager Kerri Anderson saying yesterday the market is "going gangbusters".

This week more than 700 travel agents across Australia have been updated on the destination as part of the annual Aloha Down Under Roadshow (see **page 5**).

2015 was another record year for Australian travel to Hawaii, with particularly strong results in the MICE market as well as for spending and length of stay.

However there was a shift in visitation to neighbour islands, with 30% of Australian visitors exploring further afield, down from 44% last year.

Hawaii also showed a strong propensity for repeat visitation, with 45.2% of Australian visitors heading back there last year for the second or subsequent time.

The most popular holiday pastimes were shopping, relaxing and dining, however Hawaii

Tourism hopes to expand the horizons of Australian travellers by boosting awareness of the large range of outdoor activities available across the state.

The adventurous nature of Aussie visitors was highlighted by the fact that already we are more than twice as likely as other long-haul travellers to take part in "outdoorsy experiences," Anderson said.

Interestingly the decline in the Australian dollar doesn't appear to have had a significant impact, with numbers remaining steady year-on-year for the Jan-Mar quarter and spending up 9.4% year-on-year.

Connect in MEL

TRAVEL industry personnel are invited to participate in the first **TD/JITO** networking event to be held in the Victorian capital.

Open to travel and hospitality staffers from frontline consultants to senior executives, the JITO Connected event is being run in partnership with **Travel Daily** on 01 Jun at Sumac, Docklands.

There'll be live music, free food and drinks, as well as a chance to win a flight to London, courtesy of Etihad Airways, five nights accom contributed by Innstant Travel and car hire thanks to Avis.

Event capacity is capped at 300 people - for more details and to RSVP, see today's **back page**.

Sofitel for Wellington

BOOKINGS are being accepted for the Sofitel Wellington for stays commencing 01 Jul, priced from NZ\$225 per room per night.

When it debuts, the 129-room property will be the third Sofitel Hotel in New Zealand.

TRAVEL THE GLOBE AND MAKE DREAMS COME TRUE

Consolidated Travel & China Eastern Airlines will award the top agent in each state[^] with a \$2,000.00 voucher* for achieving the highest sales between 18 April to 08 May 2016.



Click for details



Denman to Skydive

FORMER Hawaiian Airlines chief Andrew Denman has taken a new role as head of sales and marketing for ASX-listed Skydive the Beach Australia.

He joins the parachuting operator after a brief stint at so-called "aviation GSA disruptor" Anjuna Global (**TD 17 Mar**).

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Budget supports tourism

YESTERDAY'S 2016-17 budget announcement saw a record investment of \$629.4 million over four years for Tourism Australia along with a commitment to free trade.



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The Govt's tourism investments build on earlier initiatives to "enhance investment, promote free trade, and grow tourism".

Such drives include \$18m to expand Australia Week trade and promotional events in China, India, US and ASEAN, promoting Australia as a world class tourism destination and a valued trade and investment partner.

Further commitments include rolling out a \$43m Tourism Demand-Driven Infrastructure Program to improve the quality of regional tourism infrastructure.

The Govt has also created a free trade agreement (FTA) portal to help businesses take full advantage of FTA agreements with China, Japan and Korea.

Prime Minister Malcolm Turnbull has promised \$1.8m towards expanding the portal to all FTAs while Austrade will boost the Open for Business website.

AAT Kings Oz Zoo

AAT Kings and Australia Zoo Wildlife Warriors have renewed their partnership for two years.

Founder of Wildlife Warriors, Terri Irwin is "thrilled" about AAT's continued sponsorship. "This partnership will help us continue to fund the lifesaving work at the Australia Zoo Wildlife Hospital," she said.

MEANWHILE, AAT Kings has slashed prices on short breaks by 10% when booked by 31 May.

Novotel South Bank

ACCORHOTELS has announced two new-build hotels and two takeovers at this week's Australasian Hotel Industry Conference and Exhibition conference in Melbourne.

A new 238-room Novotel hotel will be built on Brisbane's South Bank, following the signing of a management agreement while AccorHotels has inked an agreement with Bankstown RSL Community Club to open a new five-storey, 240-room hotel under its Mercure brand in South Western Sydney.

Accorhotels will increase the presence of its ibis Budget hotel brand with ibis Budget Sydney Central to open in 2017 while the brand has grown in Melbourne.

Carlson Rez intention

CARLSON Rezidor Hotel Group has today reiterated its growth plan for Australasia, flagging the fast-tracked addition of between 15-20 hotels in the mid-term.

"Australasia is an integral part of Carlson Rezidor's Asia Pacific expansion strategy and we are committed to growing our presence in this market by rolling out our brand portfolio & actively seeking conversion opportunities," said Andreas Flaig, exec vp development APAC.

Flaig revealed the group was exploring opportunities for the Radisson Blu brand on the Gold Coast, as well its midscale Park Inn by Radisson brand.

Window Seat

THERE was high fashion under discussion at yesterday's Hawaii Tourism event, with HTO country manager Kerri Anderson highlighting her penchant for shopping while in Hawaii - in particular at US chain Ross Dress for Less.

Judging by the response from the crowd, she wasn't the only one to enjoy the discounts which offers "20-60% off department store prices every day".

The real bonus was an insiders tip for senior travellers revealed by Starwood head of leisure sales Hawaii, Dale Carstensen, who told **TD** that Ross Dress For Less offers an extra 10% off for customers aged 55+ - but only on Tue.

Passport costs rising

PASSPORT fees will rise by \$20 for adults and \$10 for children and seniors from 01 Jan as part of the 2016/17 federal budget.

The govt overnight announced it would raise \$172.9 million over four years from 2016-17 by increasing the fees.

Priority processing of passport application will also bump up by \$54 as part of the initiative.

Revenue raised will go towards offsetting the cost of providing consular services and funding policy priorities.

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Hawaii says Aloha



A DELEGATION of tourism operators from Hawaii yesterday hosted an event at the upmarket Bennelong Restaurant in the Sydney Opera House.

The event was opened by a haunting Hawaiian solo from Casey Ballao of SpeedShuttle - and no Hawaii function would be complete without some traditional dancing, with a hula performance wowing the guests.

The delegation has met with more than 700 travel agents across the country over the last week to provide training and updates on Hawaii which continues to grow in popularity. The several hundred attendees

at the lunch were updated on the latest figures from the destination, which indicate that Australian visitors stay longer, spend more and are more likely to return (see **page three**).

Pictured above during the event, are (from left): Dale Carstensen, Hawaii director of leisure sales and marketing for Starwood Hotels and Resorts; Gillian Hayward, Hawaiian Airlines; Kerri Anderson, country manager, Hawaii Tourism Oceania; and Maria Alaveras, sales manager retail travel, wholesale and industry partners, Outrigger Resorts.

CCL winter pull out

CARNIVAL Cruise Line today announced that its Sydney-based *Carnival Spirit* will cruise out of Shanghai, China for the Australian 2018 winter season.

The seasonal deployment will follow a scheduled dry dock in Singapore in autumn 2018, with the 2,680 passenger vessel to be the first Carnival Cruise Line vessel to operate in China.

Carnival Cruise Line president Christine Duffy said the move was based on *Spirit's* availability and proximity given it will be in Singapore for the dry dock.

Previously Carnival had planned to deploy *Carnival Miracle* in China but instead it will continue to sail from the USA in 2018.

EK seven daily to BKK

EMIRATES is introducing a new seventh daily service between Dubai and Bangkok with the flight debuting on 01 Jul.

EK350/351 will be operated using Boeing 777-300ER aircraft, GDS displays indicate.

eNett board boost

TRAVELPORT has today announced a reshuffle of the board of Melbourne-based online payments specialist eNett, with Travelport president and ceo Gordon Wilson to become chairman of the board.

Travelport is the majority shareholder in the business established by Anthony Hynes in 2009, with Wilson to be joined on the board by former senior Visa executive Elizabeth Buse.

Travelport chief financial officer Bernard Bot and general counsel Thomas Murphy have also become eNett directors, while Hynes and Rob Bishop from Optal make up the rest of the board.

"eNett plays a key part in Travelport's growth strategy and I am excited about leading the board as it embarks upon its next phase of growth," Wilson said.

"Adding further depth and breadth of management experience in the payments, travel and distribution industries to its board of directors will support Anthony Hynes and his team in being able to fully realise the potential of the business".

Travelport described eNett as a "rapidly growing element" of its Travel Commerce Platform, with the B2B payments business now employing over 120 staff globally.

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Valid for sale until 08 May 2016 and for travel until 30 November 2016. Blackout periods apply.

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QF Group boosts int'l share

THE number of international pax travelling to/from Australia during Feb soared more than 10% to 2.927 million movements, new government data shows.

According to BITRE's latest International Airline Activity report, passenger traffic spiked 10.4% year-on-year in Feb, which included an extra day in 2016 due to the leap year.

Total seat count jumped 11.4%, however utilisation slipped from 81.0% in 2015 to 80.3%.

Qantas Group held 25.3% of all passenger carriage (Qantas Airways at 15.3%, Jetstar at 9.5% and Jetstar Asia at 0.5%) - up slightly from 24.6% last year.

Emirates, Singapore Airlines and Air New Zealand rounded out the top five international airlines.

Virgin Australia's slice of traffic fell 0.7 percentage points to 6.5%.

The month saw Australian carriers beef up their total share of passenger traffic from 29.3% to 31.3%, the study indicates.

Low-cost carriers flying down under (AirAsia X, Cebu Pacific, Indonesia AirAsia, Indonesia AirAsia Extra, Jetstar, Jetstar Asia and Scoot) boosted their stake in passenger traffic by nearly two percentage points to 17.1%.

The report shows Emirates' flights to New Zealand operated the fullest at 94.6% outbound.

Inbound flights from Japan were burgeoning on capacity, with Qantas' aircraft at 97.3% filled, Air Nippon Airways at 96.7%, Japan Airlines at 96.6% and Jetstar at 93.5%.

DFO for Perth Airport

PERTH Airport is set to develop a Direct Factory Outlet (DFO) on the airport site under a joint venture with Vicinity Centres.

The DFO will be positioned on a nine hectare site on Dunreath Drive and be home to more than 110 outlets, predominantly fashion retailers.

Construction on the DFO site will begin mid next year and the centre will open for trade in 2018.

Webjet interest free

ONLINE travel agent Webjet is offering interest free payment plans for customers booking holidays over the internet.

The plans are available on a six or 12 month basis, with a minimum spend of \$500 or \$6,000 respectively.

Webjet says benefits of the 0% interest payment plans include being able to "buy your holiday today and pay it off over time".

Wednesday 4th May 2016



HAMILTON Island played host to a group of NSW-based Flight Centre agents on a three night famil last week.

The group enjoyed a tour of the Whitsundays' island, had a drink at Hamilton Island's One Tree Hill Bar at sunset and experienced the magic of Cruise Whitsundays' Reefsleeper, where they snorkelled and dived before sleeping a night under the stars.

Pictured from right are Kate

Graham, Infinity Holidays; Toni Francis, Ashlee Bates, Mark Wilson, Jacelyn Crofts, Michelle Burns, Hamilton Island; Nicola Bell, Monica Jankowski, Milica Romic and Gabrielle Deacon.

EY A380s to Mumbai

ETIHAD Airways has introduced Airbus A380 services on the Abu Dhabi-Mumbai route this month.

The 496-seat double-decker jet operates daily flights EK204 AUH/BOM and EK203 BOM/AUH.

St. Regis Kuala Lumpur

ST. REGIS Hotels & Resorts has announced the opening of the 208-room St. Regis Kuala Lumpur - the hotelier's 38th property.

Located in Sentral Precinct, the property offers vistas of Lake Gardens, the National Museum and Houses of Parliament.

It features six restaurants and bar venues, including Michelin-starred chef Takashi Saito's first restaurant outside Tokyo - Ginza Tenkuni.



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Wednesday 25 May, 5.30-7.30pm

Sheraton on the Park, 161 Elizabeth Street

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Flight Centre accolade

FLIGHT Centre in the UK has been voted one of Britain's best places to work, coming 20th in the annual Great Place to Work awards in the category of companies with over 500 staff.

It's the sixth year running that Flight Centre has appeared in the list with the awards based on a combination of an employee survey and an audit of HR and management practices.

Flight Centre said it had been recognised as having a "high trust, high engagement" culture thanks to strong investment in training and development of its 2,000 staff in the UK.

TAM to South Africa

SOUTH American oneworld member TAM Airlines has opened reservations for a new route between Sao Paulo and Johannesburg.

According to agent GDS screens, the new route will debut 02 Oct this year, operating three times per week using a Boeing 767 aircraft.

Fiji demand strong

FIJIAN Prime Minister Frank Bainimarama has shown his strong support for the country's tourism industry, appearing in person at this week's Fiji Tourism Exchange in Nadi to reveal expectations of "another bumper year for tourism, both in numbers and earnings".

Fiji was hit hard by Cyclone Winston earlier this year, and yet arrivals for the first three months of 2016 are still up 10% year on year to almost 160,000.

He noted that most accommodation in Fiji was now fully operational once again, with tourism set to "play a key role in our national recovery".

IHG direct push

INTERCONTINENTAL Hotels Group has announced the global roll out of *Your Rate by IHG Rewards Club*, an initiative which sees discounted accommodation pricing offered to members of its loyalty scheme when they book direct with the hotel.

IHG Rewards Club has over 92 million members worldwide, with the global expansion of the Your Rate program following a successful trial in Europe and the US in 2015.

The preferential pricing will debut in Australia later this year.



AFTA update

From AFTA's chief executive, Jayson Westbury



OVERNIGHT the Federal Government has handed down the new budget, which is good overall for the travel industry. On reviewing the various measures that have been announced and on the basis that these measures can be implemented should the current government be returned at the Federal Election which now seems certain to be on the 2nd July, the travel industry should be pleased.

It is hoped that the budget does secure a more confident Australia and as I have said many times before, if consumer confidence is up, people will travel. Of particular note and very pleasing is the announcement that the passenger movement charge (PMC) will not change which is a confirmation of a pre-election commitment that the PMC would not increase for the current term of government.

Given the current term has in reality less than a week to run, it would seem now very certain that the PMC will not change at least for the next twelve months. Good news for the travelling public and good news for the travel industry as it means the government is not taking any more money out of the very small margin that all parties in the travel value chain work within.

In addition to this measure, the fact that many Australians will see a tax cut which puts more money into the pocket of consumers, coupled with the fact that the Reserve Bank also lowered interest rates, which hopefully the banks will pass on means that more money will be in the economy and some of this will flow to the travel industry.

The most important thing the travel industry needs is a lift in consumer confidence and with this budget, the interest rate decision and the fact that we will all know very soon the date of the election, people may well feel more confident to just get on with it.

Also good news for the travel agents of Australia is the 1.5% company tax cut for small businesses with a turnover of less than \$10 million, meaning that 85% of AFTA's members will now be taxed at a rate of 27.5% next financial year which is also very good news for those in that range. So as I said, this is a good budget for the travel industry no matter where you might be and hopefully one way or another and whoever wins the federal election, consumers will feel more confident about the future and think more positively about taking a holiday or making travel plans.



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King Express checks

AAT Kings has introduced an "Express Check-In" function on its website that enables guests to add dietary requirements, buy additional services and more.

BRU security delays

BRUSSELS Airport has this week reopened part of its main departure hall, increasing capacity at the facility to about 80% of its original occupancy with 111 check-in desks now open.

The reopening was seen as an important symbol of the recovery of Belgium since the terror attacks.

However, additional security screens by police at the entrance of the departure hall are causing widespread delays for travellers.

VA 15% points bonus

VIRGIN Australia is offering a limited time points transfer bonus, giving 15% extra Velocity loyalty points for transfers from credit or charge cards.

The increase applies to transfers made before 31 May through participating financial institutions including American Express, ANZ, HSBC, St George, Bank SA, Bank of Melbourne, Citibank, Bank of Queensland and Diners Club.

Topdeck app release

TOPDECK Travel's new app has been released this week featuring a budget tracker, downloadable maps and city guides and itinerary, weather and timezone information.

Guests can also live chat with fellow passengers in the lead up to their trip and share their pictures on social media.

Aussies flock to Japan

AUSSIES heading to Japan in Mar jumped 43.3% on the PCP to 41,800 visitors, according to the latest stats from the Japan National Tourism Organization.

The total number of Australians visiting Japan between Jan-Mar totalled 133,800.

HKTb trade mission

THE Hong Kong Tourism Board is running its first Hong Kong Travel Mission in over a decade.

Over 35 Hong Kong partners will be in Sydney for the two-city mission on 17 May, before heading to Melbourne for the second event on 19 May.

Both events run 3pm-5pm. To secure a spot, RSVP to Belinda.Shillcock@hktb.com.

New Phuket Marriott

MARRIOTT International has confirmed its new Phuket Marriott Resort & Spa, Nai Yang Beach will open next month.

The 180-room property features a lagoon-inspired swimming pool meandering through the resort, a choice of restaurants, a luxury spa and extensive meeting and function facilities.

It's located a short drive from Phuket International Airport near the old town of Nai Yang which also offers an array of local restaurants and bars.

TTC brightens John's day



JOHN Cammareri from Cammareri Travel in Leichhardt was surprised by a hefty \$10,000 prize from The Travel Corporation execs recently as part of TTC's Great \$1,000,000 Cash Giveaway.

Cammareri arrived at the TTC Bondi Junction office, believing he was there for a meeting, only to be surprised with the news of his win and a giant cheque handed over by the global head of the company, who was in the country promoting TreadRight.

He is pictured above with John Veitch, ceo TTC Australia and Brett Tollman, ceo TTC.

APT Kimberley 2017

APT has unleashed its 2017 Kimberley Coast Cruising brochure, for the first time including cruising on *L'Austral*.

The new addition will offer three departures between Broome and Darwin, accompanied by two of APT's cruise directors.

Included in the brochure are three cruising styles - luxury, expedition and boutique.

Expedition style is available on board APT's *MS Caledonian Sky*, offering five departures and three boutique cruises are offered on *Coral Discoverer*.

Lighthouse earlybirds

THE NSW Office of Environment & Heritage is promoting earlybird deals at some of the state's lighthouse cottages during whale watching season (May to Nov).

Byron Bay Assistant Lighthouse Keeper's Cottage is available for 50% for bookings made before 31 May, while Montague Island Lighthouse Keeper's Cottage and Green Cape Lightstation Keeper's Cottages have a 'Stay three, Pay two' promo over select dates.

For more information, go to www.wildaboutwhales.com.au.

Qantas cargo division

QANTAS will launch a new air-freighter network for exclusive use of Australia Post and StarTrack customers in Jul.

Five aircraft from Qantas' existing freight fleet will be used, with a sixth, a Boeing 737-400 to join the fleet soon.

All of the fleet will feature StarTrack livery.

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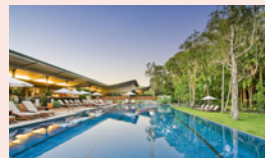


Accommodation Updates

WELCOME to Accommodation Updates, *Travel Daily's* Wed feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description with an image to accomupdates@traveldaily.com.au.

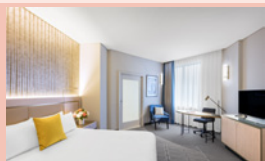


The **Holiday Inn Resort Vanuatu** will reopen its doors on 01 Jun following a major restoration program, nearly 15 months after its closure due to damage inflicted by Tropical Cyclone Pam. The resort's amenities include two pool areas, a tennis court, nine-hole golf course, kids club, spa and conference and meeting facilities.



The **Byron at Byron Resort and Spa** has received a \$2.1 million refurbishment, with all suites and central facilities revamped to include a peaceful rainforest theme throughout. There are now four room types available, with the introduction of Premium

Suites containing new Nespresso coffee machines, fixtures and fittings.



Radisson Blu Plaza Hotel Sydney has teamed up with Accomable, a global platform that allows the disabled and elderly people to find accessible accommodation. Radisson Blu has added new accessible hotel rooms which have been upgraded as part of a \$12 million redesign and features trademark large windows and high ceilings as well as larger showers, accessible toilets and an adjusted bed.

Rail Plus May bonus

AGENTS purchasing a Eurail Global or Eurail select pass between now and 03 Jun will receive a free gift card.

Bookings for a Eurail Select Pass will earn agents a \$20 Coles Group Myer Gift Card per booking, whilst reservations for a Eurail Global Pass will be rewarded with a \$40 Coles Group Myer Gift Card.

Passes must be validated within 11 months of payment.

For more railplus.com.au.

CZ A330 wi-fi launch

CHINA Southern Airlines has this week launched in-flight high-speed wi-fi on services between Guangzhou and Sydney.

Offered on CZ's Airbus A330-200 aircraft operating as CZ301/302, the wi-fi is currently available at no cost until a pricing scheme is adopted.

The Guangzhou-based Chinese carrier expects to have its fleet of 10 Airbus A300-series aircraft decked out with wi-fi by Jun.

Starwood Q1 results

STARWOOD Hotels & Resorts reported a strong first quarter overnight, recording an adjusted EBITDA of US\$281 million.

Chief executive officer, Thomas Mangas said the company was tracking well, with results and earnings per share "well ahead of our expectations".

"Our strong pace of development continued in the first quarter, with 18 hotels opened and 44 new hotels signed, the highest level of signings in a first quarter since 2007," he said.

During the quarter, the group signed 44 hotel management and franchise contracts and opened 18 hotels and resorts with approximately 3,700 rooms.

Graceland visitors

ELVIS Presley's iconic mansion, Graceland in Memphis Tennessee, has overnight welcomed its 20 millionth visitor, nearly 34 years after first opening to the public.

DriveAway special

DRIVEAWAY Holidays is offering 20% off and other bonuses for motorhome and car rentals.

The incentives are available from now until Dec, with vehicles from a range of rental companies such as Avis, Hertz & Europcar.

Daily rentals begin at \$26 per day in Ireland and \$35 per day in the UK, with discounted rates available in Spain and Italy for the remainder of the year.

For full terms and conditions, visit driveaway.com.au.

Kakadu in dry season

A **CALENDAR** of events for Kakadu National Park has been updated for this year's dry season (01 May-01 Jun).

Activities include Burrungkuy Rock Art Talks; presentations on creation, history and biodiversity - **MORE HERE**.

Travel Daily

First with the news

Wednesday 4th May 2016

Golf river cruise tour

THE Golf Touring Company has released details of its first ever Golf River Cruise in Europe, set to sail 10-17 Jul 2018.

The Australian firm has privately chartered *Avalon Panorama* which will sail the Danube from Nuremberg to Budapest.

Guests will have the opportunity to play a round of golf at up to four courses en-route in lieu of a sightseeing tours.

An earlybird discount of \$500pp is available for bookings made before 30 Jun and agents will earn a flat commission of \$750 per passenger.

CLICK HERE for more info.



WIN A TRIP TO NEW CALEDONIA

This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Gold de Deva + Garden Gold de Dumbea
- Return airport transfers

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your entries to newcalcomp@traveldaily.com.au



Q3. Is Ramada Hotel & Suites Noumea a hotel or an apart-hotel with fully furnished apartments?

Terms and conditions

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for a chance to WIN!***

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book groups in May 2016 for travel in June 2016 and;

**the agent with the
highest number of
group bookings WINS!^**



**the group leader receives
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2nd Prize \$250 tigerair travel voucher*
3rd Prize \$100 tigerair travel voucher*

10 to 49 passengers \$50 AUD
50 to 99 passengers \$100 AUD
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Over 150 passengers \$500 AUD

for more information or to book email augroups@tigerair.com

***Voucher Terms and Conditions.**

The Groups deposit must be paid as outlined on our group terms and conditions available at tigerair.com.au by the due date on your quote, and be before 5pm AEST 31/05/2016 to be eligible for a Tigerair flight voucher. Travel must be in June 2016. The Tigerair Australia voucher will be issued in the name of the group organiser/leader and sent to the email address on your booking within 14 days of your deposit being received. Tigerair Group deposits are non-refundable. Voucher must be redeemed within six months of the issue date. This Tigerair Australia travel voucher will be to the value stated above and can be redeemed on Tigerair Australia (TT) flights only. Vouchers are redeemable online on this website or at a certified travel consultant. Voucher can be used on any available scheduled flight displayed in the system and is subject to seat availability. Voucher is valid for redemption in one single transaction only. Vouchers can be used to purchase ancillary products during the initial booking process. All vouchers and unused credit are non-refundable and non-exchangeable for cash and bookings are subject to prevailing terms and conditions available within our conditions of carriage available at tigerair.com.au. This Promotion may be changed, modified or cancelled without prior notice. The voucher cannot be used to purchase insurance, hotels or car hire.

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Agents who book group travel in May 2016 for travel in June 2016 will automatically go into the draw. Winners will be notified directly via email in June 2016.



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SYDNEY – SALARY UP TO \$46K + BONUSES

Are you tired of working towards commission? Do you have a passion for destination Asia and looking for a break into wholesale? This award winning client offers excellent career progression and fantastic company benefits including regular 5* famil opportunities + more. From the Taj Mahal in India to climbing the Great Wall of China, dreaming of amazing Asia destinations every day now you can sell it every day! Min 1 years' travel industry experience, destination knowledge, ability to convert sales & GDS skills.

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Join the fastest growing sector in the travel industry. With a huge increase in the Australian market, this leading cruise company is looking for an experienced cruise specialist to join their well-established team. Sell some of the best cruise liners in the world, dealing with travel agents, consumers and the corporate market. If you are looking to get out of retail face to face and specialise in Cruise, apply now. GDS preferable, proven cruise and sales ability mandatory. Take this fantastic opportunity to jump ship today!!!

YOLO; REGAIN YOUR WORK/LIFE BALANCE
DOMESTIC, MULTI-SKILLED & VIP TRAVEL CONSULTANTS
SYDNEY – SALARY PACKAGE UP TO \$75K + INCENTIVES

Corporate is booming! We have roles in the North, South, East & West; boutique agency to leading global TMC. Be the dedicated consultant or part of a team servicing a single or varied portfolio; the choice is yours. Provide the highest level of customer service whilst arranging all their travel. Upgrade your career servicing the best of the best! Also enjoy top salary pkg, high-end famils, M-F only & an office closer to home. All you need is min 3 years exp, strong GDS & airfare knowledge plus a passion for travel & customer service!

LOOKING FOR YOUR NEXT CHALLENGE?
CORPORATE TRAVEL CONSULTANT
MELBOURNE – SALARY PKG UP TO \$60K + BONUSES

Are you wanting a change, a new environment and a fantastic team to work with? We have the role for you! An extremely reputable Global TMC is seeking an experienced Corporate Travel Consultant to join the team. You will be working on various corporate accounts of all different shapes and sizes. Also enjoy a fantastic work life balance with casual Fridays and only Monday to Friday hours! What a deal! Minimum of 2 years in Corporate Consulting required and use of Galileo is favored. GDS experience is a must.

LUXURY AT IT'S FINEST
HIGH END LEISURE TRAVEL CONSULTANT
ADELAIDE - SALARY PKG TO \$55K (DOE)

Say goodbye to the time wasters, this positions will be all about repeat and referral by appointment only. Predominantly servicing the luxury leisure market, you will possess a minimum 3 years leisure travel experience along with strong destination, product & GDS knowledge (Sabre preferred). In return you will enjoy Monday-Friday hours, a work-life balance others in the travel industry will envy & the opportunity to attend some of the industry's most luxurious famils. Don't miss out on this amazing opportunity!

CORPORATE CONSULTANTS WE WANT YOU!
CORPORATE TRAVEL CONSULTANTS
MELBOURNE INNER – SALARY PKG UP TO \$70K (OTE)

Are you sick of not being recognised for all of your hard work? Look no further! Known for their recognition, uncapped earnings & supportive team environment, this company is looking for their next Corporate Superstar. With multiple positions available you could be working on academic accounts or working with the biggest names in the Entertainment and Sporting industry! Min 2 years retail travel experience req'd, along with strong fares knowledge. Exceptional benefits on offer! Don't miss out!!

SMOOTH SAILING AHEAD
WHOLESALE CRUISE TRAVEL CONSULTANTS
BRISBANE CBD – \$55K OTE

Experienced travel consultants – here's your chance to sail into a new role in wholesale travel. Bid farewell to time wasters and face to face consulting. This growing cruise wholesale team is looking for passionate cruise consultants to join them. You'll love assisting industry professionals with booking worldwide cruises including pre and post arrangements. Sensational \$\$ are on offer along with the chance to enjoy free cruises, top industry training, discounted travel and more. Apply today!

MAKE A CHANGE FOR THE BETTER!
TRAVEL CONSULTANTS
GOLD COAST – \$60-\$70K OTE

Our client is looking for a dynamic salesperson to come join their team on the Gold Coast as a travel consultant. Variety is the spice of life with every day bringing something different. You will arrange all types of Domestic & International travel including flights, accommodation and tours. No more walk-ins and time wasters as all your enquiries will be over the phone. Top industry salary, bonuses and great benefits are on offer. If you have 2 years' experience, great sales, GDS and communication skills then we want to hear from you

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