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**Travel Daily**  
First with the news

Tuesday 10th May 2016



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## Qantas boosts self-service

QANTAS has confirmed details of its new schedule change procedures (**TD** Thu) which allow consultants to rebook flights affected by schedule changes, without requiring them to contact the Qantas Industry Centre.

A new Schedule Change policy enables agents to manage rebooking of flights, including catering, for a range of situations such as tickets issued on 081 Qantas ticket stock, tickets issued on another carrier's stock containing QF sectors, & managing re-issues and revalidations.

"By enabling our travel consultants and ticketing agents to rebook customers affected by Qantas schedule changes without the need for an approval from QIC, this frees up your time to focus on new opportunities

within your business," an update from Qantas said.

In the event of a schedule change for both international and domestic flights, agents will receive an SSR/RM message in the GDS Schedule Change queue.

For 081 tickets agents can then rebook to an alternative flight, which must be in the same class and on the same day or a day either side of the ticketed departures.

The new QF policy also applies to a range of oneworld partner airlines - see [qantas.com/agents](http://qantas.com/agents).

## CX interested in VAH?

CATHAY Pacific is understood to have expressed an interest in purchasing the 25.9% stake in Virgin Australia which is currently up for sale by Air New Zealand, according to a report in today's *Australian Financial Review*.

Air NZ is hoping to finalise the sale by 30 Jun, however if a foreign carrier such as CX is involved this may be ambitious as it could require government approval which would be possibly impeded by the Federal Election.

**Today's issue of TD**

*Travel Daily* today has nine pages of news, including a photo page for **Hawai'i Tourism** plus full pages from: (**click**)

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## QR Auckland delay

**QATAR** Airways will commence its new non-stop flights from Doha to Auckland on 01 Feb 2017, three months later than its original 03 Dec planned debut.

The carrier has now closed reservations for the daily Boeing 777-200LR service between 03 Dec 16 and 31 Jan 17, with the move confirming comments about delivery delays by QR ceo Akbar Al Baker in ADL last week.

## Ambrose quits SCDL

**SIMON** Ambrose, who has been ceo of Sunshine Coast Destination Limited since 2013, has resigned from the organisation.

Ambrose, who moved to Qld after previously leading tourism efforts in WA's Margaret River Region, was praised for his impact on the region by Visit Sunshine Coast chairman Grant Hunt.

"Simon arrived in the Sunshine Coast at a time when the organisation had gone through considerable turmoil and lost its way, and in the three years he has been at the helm, he has charted a significant new direction that has recognised the major changes in tourism marketing," Hunt said.

Ambrose hasn't revealed his forthcoming plans at this stage, while Hunt said a national campaign would be undertaken to seek a replacement and in the meantime Simon Latchford, head of marketing and strategic partnerships, would become acting ceo.

## Mantra ceo joins TA board

**BOB** East, the chief executive officer of publicly listed hotelier Mantra Group, has been appointed as a director of Tourism Australia.

Federal Minister for Trade and Investment Steven Ciobo made the announcement last Fri, just before the government went into caretaker mode pending the upcoming Federal Election.

East joins the TA board with the departure of former Virgin Australia ceo Brett Godfrey and Mark Stone, ceo of the Victorian Chamber of Commerce and Industry, both of whom became directors of Tourism Australia on 01 Jul 2010.

Also joining the board is former Qantas executive Andrea Staines, who was previously ceo of Australian Airlines and is now a non-executive director for a range of companies including SeaLink.

Ciobo said he was confident

that East and Staines, "with their substantial knowledge and experience in the tourism sector, will contribute to the success of Tourism Australia and ensure it continues to meet the challenges posed by an increasingly competitive environment".

Ciobo also announced that existing TA board member, Parks Victoria chairman Andrew Fairley would take the role of Tourism Australia Deputy Chair for 12 months, effective from 01 Jul.

Other Tourism Australia directors include managing director John O'Sullivan, chair Tony South, Baillie Lodges co-founder Hayley Baillie, Kerzner's Anna Guillan, Spotify Australia/NZ chief Kate Vale, and Francis Wong, md of inbound operator Encounter Australia.

## Nitmiluk adds Cutta

**NT OPERATOR** Nitmiluk Tours has taken on the management of the Cutta Cutta Nature Park touring product which runs guided trips through a series of Top End tropical limestone caves.

Cutta Cutta Caves Nature Park is about 2km south of Katherine, and there's a visitor centre and kiosk, as well as a tropical woodland walk.

Guided tours in the caves are conducted hourly from 9am-3pm.

## Amadeus upgrades

**AMADEUS** has announced a new "referral partnership" with Plusgrade which allows travellers to upgrade their flight up to 72 hours prior to departure.

Plusgrade partner carriers operating in the local market include Qantas, Air New Zealand and Virgin Australia, with the solution expected to bring additional revenues to Amadeus airline customers.

The system allows passengers to bid for upgrades and find out if their offer is accepted 24-72 hours before the flight departs.

## HLO NZ recruitment

**HELLOWORLD** has advertised for an "awesome and dynamic leader" for its retail network in New Zealand, with the role having full P&L responsibility for the group's franchise branded stores. Applications close next week.



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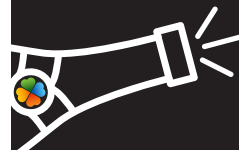
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## Air Canada Kks BNE upgauge

**THE** introduction of Air Canada's 787-9 Dreamliner to the Brisbane market (**TD** yesterday) will add more than 300 seats per week on the route from Vancouver.

AC's bigger Dreamliner will begin flying from Brisbane on 01

Nov and comes equipped with 298 seats (30 in Business class, 21 in Premium Economy and 247 in Economy class - an increase of 37 seats down the back of the plane compared to the smaller 787-8).

"The decision to introduce the larger 787-9 on the Brisbane-Vancouver route reflects the positive growth we are seeing in the market and we are certainly excited about the forthcoming peak winter season," Air Canada general manager Australia and New Zealand Paul McLean said.

"At the same time, we have identified excellent opportunities for growth beyond Vancouver, in particular strong demand for our connecting service to New York," McLean told *Travel Daily*.

Director for Asia, Australia & NZ Lee Poh Kait said Air Canada was excited about the expansion in the Australian market, saying "this is a key component of our growth strategy for the Asia Pacific region".

## APT Myanmar brox

**APT** has dispatched a new brochure on its 2017/2018 river cruise departures in Myanmar aboard the 60 guest *RV Samatha*.

The program showcases four trips operating between Sep 2017 and Apr 2018, including an itinerary that features a Myanmar and India combination.

Options incl the 18-day Hidden Wonders of Burma with Inle Lake priced from \$10,845ppts.

## Excite Hols Live Chat

**B2B** wholesaler Excite Holidays has enabled its Live Chat feature providing another method of interaction between travel agents and the firm's booking support.

Excite Hols says its Live Chat function provides consultants with an "instantaneous response" as soon as an enquiry is made and avoids waiting in queue.

"We developed Live Chat as part of our continuing commitment to customer service excellence," said general manager global sales, Andrew Yell, adding the online chat enables agents to receive quick answers to their booking enquiries.

Agents can still connect with Excite Holidays by phone or email via the agency support centre, operating 24/7.

## NEXT to Melbourne

**SILVERNEEDLE** Group has signed a \$110 million deal with QIC Global Real Estate to develop a NEXT Hotel at 80 Collins Street.

The hotel will form part of a QIC's proposed \$550 million mixed-use precinct at the "Paris end" of Collins St, featuring 45,000m<sup>2</sup> of commercial and 9,000m<sup>2</sup> of retail space.

NEXT Hotel Melbourne will offer 300 rooms.

Managing director Cameron Stewart said he expects the hotel will open in late 2018/early 2019.

Cameron told the *AFR* that SilverNeedle was in advanced discussions with QIC to add "other locations" in Australia.



## Window Seat

**A TOURIST** will appear in court, after a selfie mishap caused him to accidentally destroy a 126-year-old statue of a famous Portuguese king.

The incident occurred last Wed, after the unidentified man scaled the facade of Rossio railway station in central Lisbon for a quick holiday snap.

A misstep caused the man to accidentally topple over Dom Sebastio (the statue's subject), before he decided to flee the scene of the crime.

The 24-year-old tourist was later apprehended by police where he was then charged to face a Lisbon court for destruction of public property.



## Int'l Rail giveaways

**AGENTS** making a European rail and ferry reservation valued at \$2,000+ with International Rail between 06 May and 30 Jun will be rewarded with a \$50 Visa pre-paid gift card.

Bookings may include rail passes, seat reservations, point-to-point tickets and more.



## What will you be doing this weekend?

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## Perth agents unite

**THREE** prominent Western Australia based travel agencies have announced a new venture to battle rising costs which will see them co-locate.

Carol Shaw from Tour de Force Travel, Jan Welch from Sorrento Quay Travel and Sue Holmes from Carine Travel Bug will move their businesses into a shared office in the Perth suburb of Duncraig.

Each business will operate as separate entities, but share the cost of leasing and an office administrator.

Collectively Shaw, Welch and Holmes have created a new brand called Elite Travel Group, a title that will be used in joint local marketing initiatives.

The strategy enables the agents to share costs, resources and experience “& ultimately enable the principals to more-effectively focus on their core business of selling travel and providing superior customer service”.

The premises opens 04 Jul.

## Six Senses Fiji

**LUXURY** hotelier group Six Senses Hotels Resorts Spas is set to expand to Fiji, announcing it will develop a beachside property on Malolo Island.

Six Senses Fiji will feature 24 pool villas ranging in size from 74m<sup>2</sup> to 180m<sup>2</sup> and 66 residential villas, set on a 650 metre private sandy beach.

The property will also contain a restaurant & bar, wine cellar, tasting table, gym, club house, kid’s club and day spa.

Six Senses Fiji will be sustainable, 100% solar powered, and will be the first microgrid in Fiji to use Tesla batteries.

Malolo Island is a 30 minute ferry ride from Port Denarau and is home to a number of other resorts including Plantation Island, Musket Cove Island Resort, Likuliku Lagoon Resort and Lomani Island Resort.

Six Senses Hotels Resorts Spas has earmarked an opening date for the Six Senses Fiji of late 2017.

## Walshe seek DL staff

**WALSHE** Group has launched a recruitment drive for a suite of roles with Delta Air Lines having been awarded the GSA role in Australia last week (**TD** Fri).

Positions available include two business development managers roles in Brisbane and Melbourne, ticket office/group/sales support agent, sales coordinator and a national account manager.

Descriptions for each position are listed on Seek.com, with applications closing 20 May.

## Hulbert House opens

**THE** boutique six-suite Hulbert House in Queenstown has set an opening date of 01 Jun.

The restored Victorian villa overlooks Lake Wakatipu and Skyline Hill and is managed by Brook Serene & Co Ltd, the same firm that operates The George Christchurch, Hotel Montreal Christchurch and The Regent of Rotorua - [hulberthouse.co.nz](http://hulberthouse.co.nz).

## Wondered sessions

**A SECOND** round of Scenic’s ‘Ever Wondered’ sessions will be held nationally from 07-30 Jun.

The sessions provide agents and their clients with info on Scenic’s 2017 Europe River Cruising, Canada, Alaska & USA, South America and South East Asia River cruising programs & 2018 *Scenic Eclipse* ocean cruising program.

Customers booking on the day can secure a bonus €200 Visa Card or save \$250pp off the cost of a cruise or tour.

Pre-booking is essential - for more details, **CLICK HERE**.

## CCC Fiji ship refit

**CAPTAIN** Cook Cruises Fiji has unveiled *MV Reef Endeavour* following a \$2m refurbishment.

The reno saw all rooms undergo a soft refurb and all rooms on A deck fitted with a new en-suite.

C Deck has new public bathrooms and the sundeck has been completely refurbished.

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## TravelCube incentive

**ONLINE** booking site TravelCube is offering agents the opportunity to win a five-night holiday for two in Bali including return flights, as part of a new Asian sales incentive.

To enter, agents must book rooms in any of TravelCube's Asian destinations between 01 May and 15 Jun.

Rewards include four nights at the five-star Pullman Bangkok Grande Sukhumvit, four nights at the four-star Manathai Surin Phuket, two nights at Pullman Bali Legian Nirwana, and three nights at the Hard Rock Hotel Kua, Langkawi.

## EK 3 daily to Jo'burg

**EMIRATES** has added a third daily service between Dubai and Cape Town, due to commence from 04 Jul.

Flight EK778 will depart DXB at 1050 and arrive in Cape Town at 1830, operating on a 777-300ER.

## Samoa roadshow

**THE** 'Beautiful Samoa Roadshow' is coming to town, with agents invited to a series of events spanning three capital cities to learn more about the South Pacific destination.

Traditional Samoan entertainment, nibbles and drinks as well as prizes will be on offer.

The roadshow will be visiting Brisbane (23 May), Melbourne (24 May) and Sydney (25 May).

**CLICK HERE** to register.

## Milford Sound VR

**SOUTHERN Discoveries** has adopted virtual reality technology to showcase New Zealand's Milford Sound to tourism buyers.

The company is one of the first tourism operators in NZ to utilise VR technology, which will place the user in the very heart of Milford Sound to experience first-hand the fjord and crystal clear waters.

Watch the clip, **CLICK HERE**.



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**A GROUP** of 10 travel associates were given the opportunity to experience the delights of South Australia recently on a famil hosted by the South Australian Tourism Commission (SATC).

Agents explored Adelaide, Adelaide Hills and the Barossa, where they took part in activities such as market tours and wine and food tastings.

**Pictured** above inside the Grange Tunnel at Penfolds Magill

Estate are: Bryan Wye, Adam Townson, Roslyn Wyatt, Lolo Trendell, Janita Dal Cin, Leisa Moyo, Katrina Sky, Lauren Clark and Joel Buncle.

## Vivid pool hall returns

**THE** Deep Purple Pool Hall pop-up bar will return for 10-nights in the Concert Hall Northern Foyer, inviting visitors to experience the atmosphere of Vivid Live from within the Sydney Opera House.

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# Venture Holidays agents scoot around Asia



**A GROUP** of agents from South Australia travelled with Venture Holidays and Singapore Airlines to Ho Chi Minh City and Singapore on a recent on a five night fam. Highlights of the trip included exploring Ho Chi Minh City on the Saigon at Night by Vespa tour, immersing the group in the local nightlife scene.

The group visited attractions such as historic centre, City Hall, the Reunification Palace, and the War Remnants Museum.

They also took an excursion to the Cu Chi Tunnels where they learned about the day to day life of the Vietcong.

In Singapore, they experienced the Singapore Flyer, Gardens by the Bay and Singapore Botanic

Gardens plus a sightseeing tour.

**Pictured above** on the Vespa tour from left are Chloe Harris, Eyre Travel; Melissa Joham, Genesis Travel and Cruise; Rachel Hardy, Phil Hoffmann Travel; Kelly Midwinter, Naracoorte Travel and Cruise; Anna Contos, Venture Holidays; Melissa Stafford, Tailor Made Travel; Julia Deperouzel, Inflight Travel; Ashley Stafford, Singapore Airlines; David Wright, Travel Prospects and Kathy Welsh, Venture Holidays.

## Topdeck re-vamp

**TOPDECK** Travel has released its new Autumn, Winter, Spring 2016-17 brochure featuring an additional six trips.

The company is expecting strong sales with an overall increase of 47% recorded since 2013/14.

New trips include a four-day Iceland Adventure, 24-day Western Compass, seven-day Southern Runner, 16-day Western Corners, 10-day Western Runner & nine-day Northern Directions.

Extra activities have been added on existing trips including a visit to Disneyland on the Paris Christmas trip.

Receive 10% off when booking and paying in full by 10 Jun.

## Mantra Wallaroo

**MANTRA** Group will manage South Australia's new four-star, \$40 million Wallaroo Shores Resort when it opens on the Yorke Peninsula later this year.

CEO Bob East said the resort was an "exciting advancement" for the group and would be the group's first property in regional South Australia.

The property will be branded as Mantra Wallaroo Shores Resort.

## Travelport responds

**TRAVELPORT** has responded to claims made by Sabre that its fares are more often lower than its competitors (**TD** yesterday).

Travelport said Sabre's paid-for marketing study on fares "does not stand up to scrutiny and is fundamentally flawed and inaccurate.

"For example, the study compares fares in certain key markets eg. the USA, based on a Travelport pricing engine which is not even used there.

Travelport claimed Sabre's marketing study is not in line with its own data or feedback received from customers who also monitor performance.

"At no point was Travelport approached by the marketing agency involved to either input into the study, or review the research methodology to ensure the exercise was accurately comparing apples with apples."

## ASTA video series

**THE** American Society of Travel Agents has announced the launch of a "news and current affairs-style" video program which will highlight what travel agents do.

Dubbed 'Travel Agents Taking Off', the online series is being produced by ASTA in partnership with ITN Productions.

As well as destination hot spots, industry trends and technology the segments will include interviews with industry leaders, news items and profiles of travel organisations and regions.

ASTA ceo Zane Kerby said the program would promote travel agents to the public, citing consumer research which has "proven that when you work with a travel agent your experience of travel is better.

"We want to shout that message from the rooftops," he said, with the videos to debut at the ASTA national convention taking place late Sep this year in Reno, Nevada.

## Delta Shuttle SEA

**DELTA** Air Lines has expanded its "Delta Shuttle" service on the US west coast to include Seattle.

Multiple flights on peak days from Seattle to San Francisco and Los Angeles are now included.



## Sales Representative – SYDNEY

Malaysia Airlines State Sales Division requires the services of an experienced Sales Representative. Primary responsibilities include: conducting sales calls to all assigned accounts, establish growth plans for individual accounts and monitor revenue performance, be responsible for the development of corporate/incentive traffic and group movements, monitor and manage market share for key accounts and conduct monthly performance reviews with key accounts.

Please email your application to the HR & Administration Manager sydhr@malaysiaairlines.com applications close 17 May 2016.



Silversea Cruises own and operate a fleet of nine "Boutique" cruise ships and are recognised as the market leader in the ultra-luxury sector. A fantastic opportunity exists in their Sydney CBD office.

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Confidential applications to Philippa Baker on 02 9506 7000 or email Philippa@alexander-associates.com.au No agencies please.



**AS WE** all know the Prime Minister got his wish over the weekend with the date now set for the double dissolution election of Saturday, 02 Jul. It means that for the next two months the country is in full election mode as the Parliament is dissolved and no further legislation is considered until we see who forms government.

This election will see new faces regardless of the winner as many local members of the house on both sides and senators are moving on. One in particular who has been a very good friend to AFTA for the past decade is The Hon. Bob Baldwin MP.

Mr Baldwin held the seat of Paterson in NSW for a very long time and has been a Parliamentary Secretary while in government and a Shadow Minister for Tourism while in opposition. His service to the people of Paterson, the travel and tourism industry and the broader people of Australia has been very distinguished and he will be missed both as a friend in Canberra and a person who genuinely contributed to making the travel and tourism industry more important in the minds of Ministers and the government of the day. He will go on to have a career after parliament I am sure, but he will be missed.

So as Election 2016 kicks in it is important from a travel agent's perspective to keep clients informed. An important website to keep an eye on is the Electoral Commission's site for ways people can vote, particularly if they plan to be away on business or a holiday on 02 Jul. You can get all the details at <http://www.aec.gov.au/voting>.

While eight weeks seems like a while away when it comes to getting organised to vote in an election the time will fly past, so best to get prepared early. It is an eight-week campaign, which is a little longer than we often have so no doubt for those political crazies like me there will be plenty to watch on TV and talk about.

My hope is that whichever way the election goes, the winner will ensure that the travel and tourism industry remains important and they have real policies that will make a positive difference for the travel industry and the country.

## Mövenpick discount

**MÖVENPICK** Hotels & Resorts is offering up to 30% off at select properties across Africa, Europe, the Middle East and Asia for stays from 01 Jun-31 Aug.

## New look Flora Dubai

**FLORA** Hospitality in Dubai has unveiled its newly refurbished Flora Creek Deluxe Hotel Apartments featuring a new lobby, restaurants and spa.



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If you have at least 3 years' experience (excluding the Junior role) and ideally know Sabre and Tramad, apply for these positions today by emailing [career@spencertravel.com.au](mailto:career@spencertravel.com.au). Applications close May 25, 2016.



## WP Honolulu-Kona

**HAWAIIAN** carrier Island Air is adding a new Honolulu to Kona route from 14 Jun, operating five times per day on an ATR72.

## Bunnik Kenya famil



**BUNNIK** Tours recently hosted an eight-day agent famil to Kenya flying Emirates.

The adventure began in Nairobi and continued on to Mt Kenya, Samburu National Reserve and Lake Nakuru, culminating in the magnificent Maasai Mara.

The group was lucky enough to see the 'Big Five' on spectacular game drives in the national parks, sip sundowners overlooking the plains and participate in an incredible bush dinner under the stars.

Participants enjoyed the hospitality of many lodges and luxury camps that feature on Bunnik's Africa itineraries.

**Pictured left** are: Laura Bald, italktravel Horsham; Nicole Cambourn, Northern Beaches Travel; Maria Sciarone, Bunnik Tours; Paul Cook, Bunnik Tours; Muli driver/guide; Mini, operations director; Rachel Visser Freedman, Langhorne & James Travel Associates; Kapec,

driver/guide; Sharon Cairns Hampton Travel & Cruise; Jennifer Calnin, Bunnik Tours; Sharron Hungerford, The Travel Agent @ Caloundra; Adam Dickson, Bunnik Tours and Mary Kent, italktravel Castle Hill.



**WIN SONOMA COUNTY WINE**

This week, Travel Daily and Sonoma County are giving travel agents the chance to win a bottle of sparkling Sonoma County wine each day.

With more than 400 friendly wineries, 40-plus spas, 88km of stunning Pacific Coast, farm-to-table restaurants, rivers to kayak or float down, redwood forests to explore, shops and galleries that entice, and hiking and biking trails that meander over oak-covered hills, Sonoma Wine Country beckons the adventurous, the curious, and the lovers of the laid-back Northern California lifestyle. Visit [www.sonomacounty.com](http://www.sonomacounty.com).

To win, be the first agent to send the correct answer to the following question to [sonoma@traveldaily.com.au](mailto:sonoma@traveldaily.com.au)

Sonoma County is an outdoor playground, how many state and regional parks are there to explore?

Need a hint? [CLICK HERE.](#)

## Little Tai Hang opens

**DINING** and hospitality destination Little Tai Hang in the Tai Hang neighbourhood of Hong Kong is on track for completion by the end of the year.

The hotel will feature 121 luxury rooms boasting views of Victoria Harbour while two new eateries will be set to open next month: gastropub Second Draft and restaurant Bond by Three Monkeys.

**HAWAII** Tourism Oceania's annual Aloha Down Under roadshow saw a record 28 Hawai'i tourism operators that met with over 700 travel agents nationally.

The events brought the spirit of aloha to Sydney, Melbourne, Brisbane and the Gold Coast with a show of music, dancing, local knowledge and not to mention Hawaiian inspired cuisine.

# Aloha Spirit captivates agents Down Under!



**ABOVE:** Attendees enjoyed traditional Hawaiian music and dancing.

**RIGHT:** Suppliers kept agents updated with the latest information from the Hawaiian Islands. For a list of all the suppliers, see [alohadownunder.com.au](http://alohadownunder.com.au).



**LEFT:** The Hawai'i Tourism Oceania (HTO) team and Island Chapters included (from left) Karishma Chowfin, O'ahu Visitors Bureau; Sherry Duong, Maui Visitors Bureau; Janaya Birse, HTO PR Manager; Maile Brown, Kaua'i Visitors Bureau; Holly Ballard, HTO Account Manager, MCI; Kerri Anderson, HTO Country Manager Australia; Vanessa Commander, HTO Trade/PR Coordinator; Teresa Cosgrove, Hawai'i Island Visitors Bureau; Charis Ricafuente, HTO Marketing Manager and Chris Sadayasu, Hawai'i Tourism Authority, Oceania Brand Manager.

**RIGHT:** Agents take to the stage for a hula comp, trained by an expert!



**LEFT:** Agents were whisked away to Hawai'i Island to see volcanic activity, Kaua'i to explore breathtaking Waimea Canyon, Waikiki Beach on O'ahu and the summit of Haleakala on Maui.

View other great images from the shows on the hashtags #ADU2016 and #GoHawaiiAU.



## WIN A TRIP TO NEW CALEDONIA



This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Gold de Deva + Garden Gold de Dumbea
- Return airport transfers

To win, answer every daily question correctly and have the most creative answer to the final question.

Send your entries to [newcalcomp@traveldaily.com.au](mailto:newcalcomp@traveldaily.com.au)



Q7. What is the name of Aircalin's business class service?

CLICK HERE for a hint



Terms and conditions

## QT/SOH partnership

**QT HOTELS** has teamed up with the Sydney Opera House to present a series of benefits to hotel guests over the next 12 months designed to coincide with the annual Vivid LIVE event.

The QT & Sydney Opera House VIP Experience includes accommodation at QT Sydney, backstage access and a tour of the Opera House followed by cocktails in Vivid LIVE's Deep Purple Pool Hall.

QT guests will also have access to exclusive experiences & offers such as private tours and presale Opera House ticket offers.

Sydney Opera House director of visitor experiences commented: "It's great to be able to collaborate with other organisations to create new ways for people to discover the Opera House and the range of incredible experiences on offer here".

## Sabre Q1 results

**TECH** provider Sabre Corporation has reported strong growth in the first quarter of this year, recording a revenue increase of 21% to \$859.5 million, compared to \$710.3 million over the same period last year.

Consolidated income from continuing operations totalled \$92.9 million, compared to \$49.3 million in Q1 of 2015.

"Our solid start to the year sets us up on a course to meet our full-year operational and financial objectives," commented Sabre president and ceo, Tom Klein.

## St Regis Bentley pact

**ST REGIS** Hotels & Resorts has partnered with Bentley motors to introduce the region's first premium Bentley Suite at the St Regis Dubai in Al Habtoor City. Suite rates start from AED 25K.

## NT cop charged in Kamitsis case

**FORMER** Northern Territory Police Commissioner John Ringland McRoberts has been charged with attempting to pervert the course of justice, reports the *NT News*.

The charge is in relation to a police investigation into disgraced travel agent Xana Kamitsis, who rorted an NT pensioner travel scheme (*TD* 14 Mar).

McRoberts was forced to resign from his position after allegations surfaced that he was curbing police investigation into rorts committed by Kamitsis.

A public announcement on McRoberts' charge has yet to be made.

## eRev Fastpayhotels

**EREVMAX** has completed a two-way XML integration with Fastpayhotels.

The integration allows Fastpayhotels to leverage the eRevMax Hotel Ecosystem and gain access to broader inventories.

## Merc Geelong 4 Sale

**MERCURE** Hotel in Geelong has been listed for sale.

The 138-room property offers a restaurant and bar, various meeting and function rooms, an outdoor pool and spa, gym and 24-hour reception.

CBRE Hotels will steer the Expressions of Interest campaign.

Tuesday 10th May 2016



## Money

**WELCOME** to *Money*, *TD's* Tue feature on what the Australian dollar is doing.

**\$1AUD = US\$0.72**

The AUDUSD dipped 0.5% further overnight as the USD climbed 2.5% over the last week. Compared with the Euro and the British pound, the AUD was down 0.4% and 0.5% respectively.

The AUD held steady versus the New Zealand Dollar.

Growth on the greenback has been attributed to an improvement in US wages, with Western Union currency strategist Steven Dooley commenting "stronger wages makes a US rate rise more likely".

*Wholesale rates this morning:*

US	\$0.729
UK	£0.505
NZ	\$1.274
Euro	€0.6405
Japan	¥79.05
Thailand	฿25.59
China	¥4.3909
South Africa	R11.021
Canada	\$0.9407
Crude oil	US\$43.44



## The WALSHE GROUP.

The Walshe Group has recently been appointed as GSA for Delta Air Lines in Australia. As a result we have a number of new positions available, including the following;

- Marketing & Sponsorships Manager – Sydney
- National Account Manager – Sydney
- Business Development Manager (one each in Brisbane and Melbourne – both part-time)
- Groups/Ticket Office Agent – Sydney
- Sales Coordinator – Sydney

Click here for more information and how to apply

Applications close Friday 20 May 16.

*Travel Daily* is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at [www.traveldaily.com.au](http://www.traveldaily.com.au).

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Salaries up to \$55K+ super

Two great opportunities exist at these well-known, high end Inbound Travel Agencies. Offering luxury products that branch into the adventure tourism sector. Both agencies offer career growth potential within reputable brands and supportive, social team environments. So don't delay, bring your solid Australian product knowledge and passion for this great country and apply today!

- Sell Australia & NZ
- Multi-lingual opportunities

Call Ben or [click here](#)

### Corporate Multi-Skilled Consultant

Sydney CBD

Salary to \$55K + super

Our client is a supportive & progressive TMC that is growing and has been placed in the top 50 for BRW. With a family feel among the established team and low staff turnover, paid income protection, yearly conference staff training and more, you'd be crazy to pass up this great role! Handle corporate itineraries 80% domestic, 20% international - must have previous corporate exp.

- Day off at xmas!
- Monday to Friday only!

Call Sandra or [click here](#)

### Sales Manager - Events & Catering

Sydney based

Salary to \$100K + super + excellent incentives

Join Sydney's premier Events & Catering company and be a part of this innovative and creative team delivering exceptional food, impeccable service and unique events. As Sales Manager you will be sourcing catering and implant opportunities within corporate establishments. Previous Sales experience is essential with a good good knowledge of food and beverage.

- Dynamic Environment
- Progressive brand

Email Ben or [click here](#)

### Ticketing & Refunds Consultant

Sydney CBD

Salary \$40K pkg

Are you a ticketing whizz? Do you have great attention to detail and excellent airfares knowledge? Are you experienced with ticketing and refunds? Then look no further! This reputable Consolidator is seeking a Ticketing and Refunds Consultant for this sort after position offering lots of variety and room to expand. Monday to Friday 8.30am -5.30pm or 9am-6pm.

- Variety plus!
- Friendly work culture

Call Cristina or [click here](#)

### Travel Admin & Finance Coordinator

Sydney CBD, Salary to \$60K + super DOE

Successful retail agency group in the heart of the CBD. With loads of variety, this role involves month end reports, banking and CC reconciliation using Tramadax, invoicing, refunds and payments. Must have travel accounts exp.

Call Cristina or [click here](#)

### Refer a Friend for \$500!\*

We love it when you refer your industry friends to us, it means we must be doing our job well! As a thank you for every friend your refer to us in the months of May & June, who we place in a permanent job you will receive a **\$500 gift voucher to a store of your choice!**

Call Sandra or [click here](#)





*Working in partnership with the Australian Travel Industry*

### Travel Recruitment Consultant

Sydney, OTE \$82k, Ref: 5432SJ1

Join one of Australia's leading travel recruitment companies by utilising your strong travel industry experience & superb sales skills while enjoy earning a fantastic salary package with an OTE of \$82k. No two days are the same in this diverse role. You will need to be a people person, confident communicator & self motivated. CBD offices with Mon-Fri working hours & a fantastic team environment. Take the next step in your career in a role with the autonomy to run your own desk.

For more information please call Sarah on (02) 9113 7272 or click [APPLY](#) now.

### Cruise & Land Product Specialist

Gold Coast, \$DOE, Ref: 2185SZ2

Do you have a passion for the cruising market? Experience in working in the travel industry? Have fantastic product & cruise knowledge? Then we want to hear from you! We need driven, self motivated people wanting to take their career to the next level. The better your experience, the better the pay! Supportive management with Monday to Friday hours only and working in a tight-knit team. Utilise your knowledge to put together exciting products to market across different marketing avenues.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

### Corporate Travel Consultant

Melbourne, \$55-60k, Ref: 2281KF1

Have you got a strong Corporate Travel background? Can you offer outstanding customer service to clients? Move into the challenging world of Corporate Travel. Strong GDS and past corporate experience is required for this leading national TMC in the inner suburbs of Melbourne. Handling complex international bookings, building itineraries to include flights, accommodation and land arrangements. Career progression is available for those wanting to maximise their corporate travel career.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

### Cruise Travel Consultant

Adelaide, \$40-45k, Ref: 2254LM1

If you have a passion for all things Travel and would like to build your career further in a successful environment then this could be the role for you! If you have previous experience working as a Travel Consultant and you are hard working we would be happy to hear from you! Our Travel Consultants are known for their strong work ethic and superior customer service skills! If you think you have what it takes to be a successful Travel Consultant then this is the right role for you!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

### Business Development Manager | Cruise

Sydney, \$65k Package & Car, Ref: 2279PE2

We are looking for an experienced Sales Executive to cover NSW and ACT territories. Working autonomously and reporting to the National Sales Manager, you will need to have a good understanding of the market in the leisure travel industry. You will be attending shop and agency visits to train and develop current travel agents across the state & ensure brand awareness is at its maximum, you will also host famils and represent the company at trade and consumer events. Does this sound like you?

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

### VIP Corporate Travel Consultant

Brisbane, Fantastic Package on Offer, Ref: 2239KH2

To tie in with ongoing success and expansion across the Brisbane corporate travel industry, we are currently searching for a new batch of Corporate Travel Professionals to join a leading travel management company in their. This role isn't just another corporate opening this is the chance to work for a company that has a huge reputation in Australia. Further to that this role offers a rewarding environment and the chance to progress your career!

For more information please call Kate on (07) 3123 6107 or click [APPLY](#) now.

### Leisure & Cruise Travel Consultant

Melbourne, \$45-48k, Ref: 2288KF1

I am recruiting for a travel consultant with a fantastic personality and ability to provide exceptional customer service to clients from all walks of life. Predominately selling high end leisure and cruises and FIT or pre packaged itineraries to all destinations of the world, we want someone that has a love for the travel industry with good product knowledge. This is a dynamic position working in an office based environment with vibrant yet professional personalities, Monday to Friday!

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

### Corporate Business Development Manager

Perth, \$110 OTE, Ref: 2231LM1

Do you have a passion for sales and lead generation? My client has an opening for an enthusiastic, sales focused Business Development Manager to join their successful team! Main responsibility of this role is to increase business across Perth. You will need to have a passion for travel, sales and Business Development to make this role a success! This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + super with uncapped commission!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.



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