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Travel Daily
First with the news

Tuesday 17th May 2016



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COOK ISLANDS

ACCC snubs AFTA

THE Australian Competition and Consumer Commission has informed AFTA that no breach has been found in Webjet's controversial TV campaign that mocks frontline travel agents, as first reported by **Travel Daily**.

Jayson Westbury told **TD** the Australian Federation of Travel Agents has requested further info from the regulator on its decision but is yet to receive a response.

More from Westbury on **pg six**.

“Value Alliance” takes off

JETSTAR has responded to the new ‘Value Alliance’ of eight low-cost carriers (**TD** yesterday), highlighting the Jetstar “successful low-fares pan-Asian strategy” which started in 2004.

Last night the new Value Alliance was formally revealed, with partner airlines including Cebu Pacific, Jeju Air, Nok Air, NokScoot, Scoot, Vanilla Air, Tigerair Singapore and VA offshoot Tigerair Australia.

“Customers will be able to view, select and book the best available airfares on flights from any of the airlines in a single transaction, directly from each partner website,” a statement said.

The new solution is based on technology from Air Black Box which also allows customers to select from the “full suite of ancillary choices they have come

to appreciate from LCCs”.

The initiative has received wide publicity, with a number of reports claiming it will save consumers up to 30% on fares.

In its response, Jetstar said its branded carriers in Singapore, Australia and New Zealand, Japan and Vietnam operate direct flights to 17 countries, 75 destinations and 180 routes providing customers with greater connectivity, the same low fares and a consistent travel experience.

“We have long-standing partnerships and agreements with 45 other airlines...we will continue to have discussions with other carriers about providing our customers with even greater connectivity across Asia than we already provide,” Jetstar said.

More on Value Alliance on **pg 5**.

Today's issue of TD

Travel Daily today has eight pages of news and photos, plus full pages from: (**click**)

- inPlace Recruitment
- Travel Trade Recruitment
- JITO

CI SYD/AKL promo

CHINA Airlines has one-way fares between Sydney & Auckland priced from \$203 (inclusive of tax) for departures until 30 Jun.

CI's Winter Promotion Fares include 23kg of checked baggage - **CLICK HERE** for more details.



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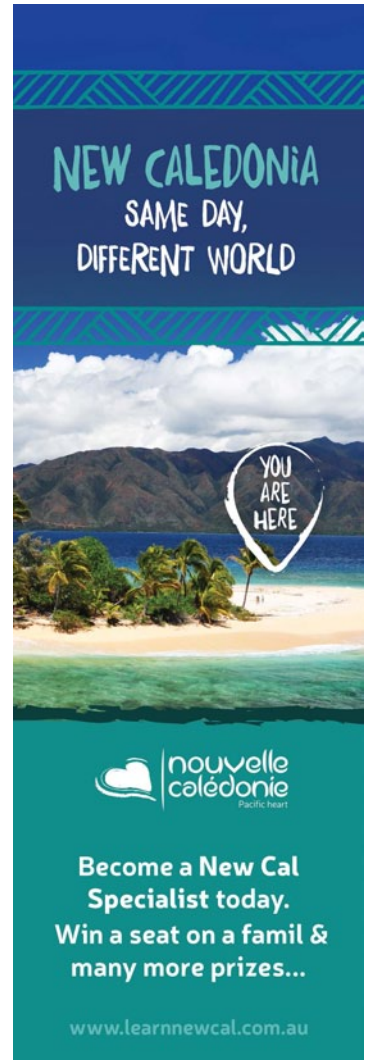
For more information visit **www.qhv.com.au**

Monthly comp winner

CONGRATULATIONS to Garrath Ridd from Worldwide Travel and Cruise in Vic, who was the lucky winner of last month's **TD** competition courtesy of APT.

Ridd has won a fabulous APT Kimberley 4WD Adventure for two people departing in Sep.

If you didn't win, don't despair - this month we are giving away a trip to New Caledonia courtesy of New Caledonia Tourism and Aircalin - see **page eight**.



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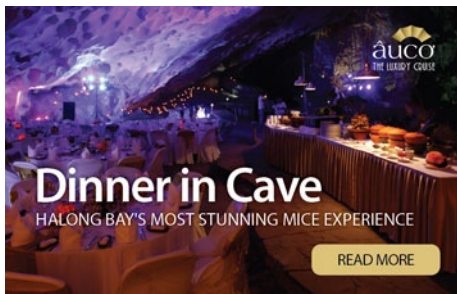
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Backpacker tax on hold

THE government's controversial 32.5% "backpacker tax" has been suspended pending a review of working holiday visas which could see the introduction of a new lower level tax option for backpackers who work.

The delay was announced by assistant treasurer Kelly O'Dwyer today, who said any outcomes of the review would be implemented after 01 Jan 2017.

The postponement was

welcomed by Australian Tourism Export Council md Peter Shelley, who said it was an opportunity to create a stronger inbound backpacker sector.

He urged an end to the uncertainty over the issue, saying prospective visitors were still unsure of what to expect, meaning they are likely to consider an alternative such as New Zealand or Asia.

Shelley said reports from delegates at Australian Tourism Exchange this week suggest the tax is "driving significant leakage" to other markets.

He added other disincentives include visa costs, with NZ's backpacker visa costing just \$187 versus Australia's \$440 pricing.

Snap a TG selfie today

THAI Airways International has launched a new street poster campaign in Sydney, Melbourne, Brisbane and Perth today.



The carrier is offering a VIP Event Cinemas Double Movie Pass for the first TD reader to send a snap of themselves with any of the posters (pictured).

Hit the streets now - entries to thaiselfie@traveldaily.com.au.

Mantra groups portal

MANTRA Group today launched mantragroupevents.com, a new website showcasing the possibilities for corporate events at over 65 Peppers, Mantra and BreakFree venues.

The portal will feature the latest venue news, expert tips, special offers and inspiration.

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Travel Daily

First with the news

Tuesday 17th May 2016



Hawaiian Airlines Industry Rates.
 Sales & departures until further notice.
 Honolulu from **\$469*** pp plus taxes.
 *Conditions apply.

CLICK HERE for further details

Accor revamps OSS program

IN CONTINUED efforts to gain a greater understanding of Chinese travellers needs, AccorHotels has launched Hao Ke Ya Gao as a revamped version of its Optimum Service Standards program.

The rejig comes as part of a new partnership with the China Ready & Accredited certification organisation and will see AccorHotels' teams receive special training on Chinese travellers' service expectations, preferences and sensitivities.

The program includes translated welcome kits and maps in Mandarin, UnionPay, Chinese newspapers, television channels, electrical adaptors, menu items and internet access with a simplified Chinese character map.

AccorHotels Pacific coo Simon McGrath said the company's push since 2011 to specifically cater to the wishes of the Chinese was vital in maintaining their "above market share of the multi-billion dollar Chinese segment".

The refreshed program will continue to receive investment throughout the year.

Disney Days 2016

DISNEY Destinations is taking registrations for the 2016 Disney Days - Travel Industry Training Roadshow, heading to Brisbane (07 Jun), Sydney (09 Jun) and Melbourne (16 Jun).

Events will run from 8-11:30am, with participants treated to a full breakfast, learn more about Disney products and destinations and there will be a chance to see a "VERY special guests!"

Registrations close on Fri 27 May - for more details, go [HERE](#).

AA, LATAM alliance

QANTAS' oneworld partners American Airlines and LATAM Airlines Group have revealed plans to collaborate closer on services between North America and South America.

Overnight, AA and LATAM put forward to the US regulator a new proposed Joint Business Agreement (JBA) that will create "a fully-integrated 'metal-neutral' alliance" to improve connectivity for travel between the USA & Canada and Brazil, Chile, Peru, Paraguay, Colombia & Uruguay.

The carriers have signalled their broadly immunised joint business will lead to lower airfares and network improvements of "about \$201 million that affect over 3.2 million current passengers".

Lower prices will stimulate demand and attract 156,000 - 386,000 new pax movements between US-South America, the carriers claim.

AA/LATAM say the venture will enable them to compete "more aggressively and effectively" against rivals such as Avianca and Copa and alliances including United/Azul and Delta/GOL.

The parties told the US Dept of Transportation the benefits of the JBA are "unambiguously procompetitive both in absolute terms & relative to any hypothesized harm, and are exactly the benefits that one would expect from a properly functioning fully-integrated joint business".



Window Seat

WHAT'S the first thing Atlanta Airport security officers did when a decaying corpse passed through their x-ray machine? Instagram it of course.

Like the stuff of nightmares, the bloodied body was pushed into the security area slumped in a wheelchair.

Before you completely reel in horror we should probably clarify the corpse was actually a prop from the horror movie *Texas Chainsaw Massacre*.

The crusty cadaver passed his safety checks and was "sent on his jolly way".



AI LHR/EWR return?

AIR India is considering the relaunch of transatlantic services between London Heathrow and New York La Guardia airports from Aug following an eight year hiatus on the route.

The Times of India reports the service will operate thrice weekly using Boeing 787 Dreamliner.



EUROPE 2017 Preview



HURRY! OFFERS END 31 MAY

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NSW dominates 2015 IVS

NEW South Wales has come out on top in terms of total visitor nights, numbers and expenditure in int'l and domestic stakes, data from Tourism Research Australia's latest IVS report indicates.

Citing the International Visitor Survey (IVS), Destination NSW chief executive Sandra Chipchase told **TD** Regional NSW was far ahead of rival states/territories in terms of visitor numbers.

A total of 689,700 international visitors stayed 14 million nights in Regional parts of the state in the year ended Dec 2015, injecting a total of \$914 million into the local economy in expenditure, Chipchase said at the Australian Tourism Exchange this morning.

Boss payment debut

BOOKING Boss has integrated a new product from fin-tech start-up PromisePay called Booking Boss Payments.

The system enables tourism operators to sign-up and take bookings online in under 2 mins.

It launches today alongside Booking Boss' free 14-day trial - for more information, go **HERE**.

Regional NSW outperformed the wider Regional Australia, which experienced a 9% growth in nights (compared to NSW's growth of 15.1%), and where expenditure increased at 14.4% (vs NSW's growth of 30.2%).

Chipchase credits Regional NSW's visitor growth to the success of domestic and overseas campaigns, the type of events in which the state is securing, as well as increased collaboration between Destination NSW and regional operators and tourism organisations.

"Because it's a very competitive market, we have to work closely together and I think the success speaks for itself," she said.

Chipchase highlights the Unspoilt South Coast campaign which ran last year as one of the key drivers to achieving growth in the region.

"[They achieved] the best results they had ever had for 25 years in terms of bookings, nights, visitors and expenditure," she said.

"On every metric they set themselves it has gone on from strength-to-strength," she added.

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DoubleTree Fiji opens

THE 120 guest room and bure DoubleTree Resort by Hilton Fiji - Sonaisali Island has opened to guests, becoming the seventh DoubleTree by Hilton branded property in the Australasia region.

Located 25mins from Nadi Int'l Airport and just a three minute boat ride off the main island of Viti Levu, the former Sonaisali Island resort has received a full refurbishment and features three restaurants & bars, conference spaces and one of the largest lagoon-style pools in Fiji.

See www.fiji.doubletree.com.

Zambia famil spot

THE Africa Safari Co. has a last minute place available on a nine-night famil to Zambia visiting South Luangwa National Park and the Lower Zambezi, operating round-trip from Lusaka on 10 Jun.

A participation fee of \$2,800 (normally \$10,500) applies for the land and South Africa Airways airfares & taxes are \$1,600.

For enquiries, email Susie at susie@africasafaricco.com.au.

CLICK HERE for itinerary details.

Travel Daily

on location on Queensland's
Gold Coast

Today's issue of **TD** is coming from Qld's Gold Coast courtesy of Tourism Australia, which is hosting the Australian Tourism Exchange (ATE) here this week.

IT'S day two of four at the Australian Tourism Exchange, and the show floor is buzzing with activity.

Last night more than 2,000 delegates packed the Gold Coast Turf Club for the official welcome soiree, where they were wined and dined before Tourism Australia spokesperson Chris Hemsworth made a surprise appearance (more on **page 7**).

The Australian Tourism Exchange (ATE) will continue at the Gold Coast Convention and Exhibition Centre (GCCEC), with business appointments running through until Thu.

More than 50,000 business appointments are expected to be conducted between buyers and Aussie operators during ATE.

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Rezidor India deal

CARLSON Rezidor Hotel Group has taken full ownership of Country Development and Management Services Ltd (CDMS) which oversaw India's Country Inns & Suites brand.

Following the agreement The Country Inns & Suites in India will be managed by Carlson Hotels South Asia, the Indian affiliate of the parent company.

The acquisition also includes four Radisson Blu hotels managed in India by CDMS.

Rezidor aims to have 170 hotels in operation and under development in India by 2020.

OneSimCard in Aus

ONESIMCARD has announced the launch of its new Australian website at onesimcard.com.au.

The SIM includes both a European and Australian phone number with the option to buy numbers in 65 countries.

OneSimCard works worldwide in all unlocked GSM devices, with the company offering 24/7 technical support.

VA form crackdown

AGENTS with requests for fare reassessments, fare quotes, tax quotes & PNR investigations with Virgin Australia must include an online form with their application, effective immediately.

The revised process is in line with VA's commitment to improve how the airline engages with trade partners.

Consultants with enquiries on fare rule clarifications, fares and ticketing assistance for travel within 48hrs, policy interpretation & advice and waiver requests are still able to contact Virgin's industry support team, available 24/7 by phone or by email at the Agency Hub.

MEANWHILE, a Name Correction Policy has been implemented to assist trade partners with its application to sectors, fares and ticket stock pre & post-ticketing.

The policy sees the introduction of a \$44 per ticket service fee for name adjustments post ticketing.

Authority from Virgin Australia will be required for corrections of more than three characters.

"The policy is being implemented to empower our trade partners to complete name corrections for Virgin Australia customers within the parameters of the policy," VA told agents in an industry memo.

Meet the Value Alliance crew



THE new Value Alliance formally unveiled in Singapore yesterday (see **page 1**) will together cover a third of the earth and serve more than 160 destinations with a collective fleet of 176 aircraft across the Asia Pacific region.

Partnering together will help the eight low-cost carriers provide passengers with greater value, connectivity and choice for travel.

Scot ceo Campbell Wilson said he was "extremely excited" by the opportunities the new pact presents to guests.

"The Value Alliance partners are leaders in their respective territories, having forged loyal followings by providing value, service and commitment to their home markets," Campbell said.

"By working together we can offer our guests a wider choice of destinations and flights – at the most competitive airfares – all in one go," he added.

For more details on the venture, go to www.valuealliance.com.

Pictured is the Value Alliance from left Katsuya Goto president of Vanilla Air; Robert Sharp, chief executive officer of Tigerair Australia; Lee Lik Hsin chief executive office of Tigerair; Campbell Wilson, chief executive officer of Scoot; Piya Yodmani, chief executive officer of Nok Scoot; Patee Sarasin chief executive officer of Nok Air; Ken Choi, chief executive officer of Jeju Air and Michael B. Szucs chief executive adviser of Cebu Pacific.

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EDUCATION and training across the travel industry continues to be a very important topic of discussion, no matter where you might sit in the travel value chain. The continued education of our current people working within the industry and the very important aspect of training and attracting new people to the industry is something that is always on my mind and indeed an key part of what AFTA does.

Pleasingly, AFTA Education and Training (AFTA E&T) continues to provide a sound and efficient way for the industry to connect with training providers who are "Best in Class". These businesses can be found on the AFTA website at <http://www.afta.com.au/education/afta-accredited-training-providers>.

These educational institutions have chosen to take our accredited status with AFTA E&T. To achieve this they have joined a distinguished list of training service providers who meet the requirements set out by AFTA E&T.

Equally and importantly this list of companies give regular feedback via the AFTA E&T system to ensure that training outcomes are meeting the needs of the industry and that their educational content is in sync with the industry. Often, training providers who are disconnected to the industry can find themselves out of touch with the ever changing needs and beliefs of the industry in which they wish to be a part of, which is why AFTA E&T have taken the time to fully engage with these "Best in Class" providers.

As the broader conversation about how we attract more young people into the travel industry continues - and in fact this subject was raised with me just last weekend at the Helloworld for Business Summit in Singapore - AFTA is engaged at a number of levels within government to ensure that any concepts or ideas or indeed campaigns that may be considered will include the travel industry.

We are an industry that is open to people from all walks of life. The technical skills that are needed to get a start in the travel industry can be passed on via quality training providers. But it's when they reach the workforce that the real on-the-job training takes the people into a career.

So I am very pleased that AFTA E&T continues to have a robust and professional standard in place to work with travel training providers which is truly a two-way relationship, working together to ensure that those graduates which everyone wants, come to the conclusion of their respective course with the appropriate, industry endorsed qualifications that makes them job-ready and able to start a long term and rewarding career in the travel industry.

VA 777 'The Business' takes off



VIRGIN Australia has formally unveiled the deployment of its new 'pointy-end' product, retrofitted on its Boeing 777-300ER jets flying to Los Angeles & Abu Dhabi.

Dubbed 'The Business', the product features 37 individual and private seats, configured in a 1-2-1 layout, along with a new Business Class Bar and Lounge. Seats stretch to the length of a

queen size bed at 80" in lie-flat mode and are equipped with 18" High Definition touchscreens - the largest screens available between Australia and North America.

There's an array of Signature Services, including the option to have breakfast at the bar rather than in the Suite.

VA expects to have all five 777s refitted by Q3 of this year.

EK add Visa Checkout

CUSTOMERS booking Emirates flights or products in 15 countries including Australia can now use Visa Checkout with any Visa debit or credit card purchase.

Visa Checkout enables passenger shipping and payment information to be stored online.

De Niro London hotel

HOLLYWOOD mega-star Robert De Niro is planning to open a new hotel in London's Covent Garden in association with BD Hotels and Capital & Counties Properties.

De Niro and co already operate The Greenwich in New York City.

Development plans have been submitted for a 83-room property called The Wellington Hotel, the group's first hotel outside the US.

"The Wellington Hotel would honour the heritage of the area, while bringing the best of what we've done in New York to London," De Niro commented.

If approved, The Wellington is expected to be completed in 2019.

FJ buys A330 MFTD

FIJI Airways will fast-track the training of its wide-body aircraft pilots having acquired a best-in-class A330 Multi-Function Training Device (MFTD).

The FJ\$1m investment enables pilots to receive initial training at Fiji Airways' head office in Nadi, significantly reducing costs.

Until now, FJ crews were sent to eight facilities around the world to gain A330 training.

Hawaiian TK c'share

HAWAIIAN Airlines has today launched a codeshare partnership with Star Alliance member Turkish Airlines (TD 22 Feb), with the TK code placed on Hawaiian flights from Honolulu to Osaka and Seoul effective immediately.



Hello New Career!

helloworld has a number of vacancies across the following locations:

- **Manager helloworld Toorak - VIC**
- **Travel Advisor – helloworld Canberra Centre - ACT, helloworld Eastgardens Westfield - NSW and helloworld Knox Westfield - VIC**

At helloworld, Australia's fresh, new travel brand, our mission is to offer travellers unparalleled convenience, industry leading service and the best value, tailor-made holidays.

We believe the best service and advice comes from people who are passionate travellers themselves and can speak knowledgeably from their own experiences. Some of your key objectives include:

- Achieve monthly commission and service fee targets
- Achieve sales of helloworld preferred partners.
- Maximise each sale to its fullest through upsell and cross-sell opportunities.
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- Deliver unparalleled, passionate, educated and insightful customer service in a customer centric manner.
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- Full Time Permanent positions
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Email: careers@helloworld.com.au and reference your preferred location of interest.

Only shortlisted candidates will be contacted

TA's surprise guest at ATE!



TOURISM Australia spokesperson & Hollywood hunk Chris Hemsworth made a surprise appearance at last night's Australian Tourism Exchange welcome soiree where he shared candidly with delegates some of his favourite Aussie surf spots.

More than 2,000 attendees packed the Gold Coast Turf Club for the event, many of them vying for the perfect chance to take a quick selfie with the 'God of Thunder' himself.

Here are a few of our favourite shots from the evening, with more available online at [facebook.com/traveldaily](https://www.facebook.com/traveldaily).



ABOVE: Heidi Andrews, Gold Coast Tourism Corp and Richard Beere, Fastrak Asian Solutions.



BELOW: Ho Min Um, Flight Centre USA and Aimee Ellman-Brown, ANZCRO.

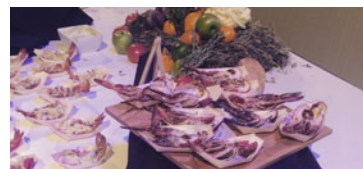


BELOW: Miles Hull from Alex Hotel and Sean Blocksidge, Cape Lodge.



LEFT: Justin MacMillan, Starwood Hotels & Resorts with Wacca Wacholz, Lets Go Surfing.

BELOW: Some of the tasty food on offer at the soiree.



Travel Daily

First with the news

Tuesday 17th May 2016

Penguin Is Expedition

SEA LIFE Sydney Aquarium will invest \$9 million on a state-of-the-art attraction opening in Nov.

Penguin Island Expedition will replicate sub-Antarctic conditions and enable guests to mingle with King and Gentoo Penguins and view the Southern Lights.

The development is the largest creature investment in the Darling Harbour attraction since its open 28 years ago.

Entry to Penguin Island Expedition is included in the cost of general admission.

AC Y+ incentive

AGENTS are being tempted to book Air Canada's Premium Economy cabin on the Sydney-Vancouver service with the lure of a \$100 gift voucher.

The incentive applies to the first 50 Premium Economy bookings made and ticketed between 11-31 May, for travel before 31 May.

To claim the voucher, agents must submit booking their ticket number and itinerary by email to SydneyFare.Agent1@aircanada.ca.



Money

WELCOME to *Money*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US0.727

THE Australian dollar has been declining from its recent short term highs, and is now trading at its lowest level since late Feb.

However there has been a rally in oil prices, which while not good news for transport providers, could help push the commodity-linked A\$ higher.

Today the Reserve Bank releases the minutes of its most recent meeting, which will be the source of much speculation given Australia's record low interest rate environment.

The British pound is also under a cloud due to the pending vote on the UK's possible exit from the European Union which could hit the value of the sterling.

Wholesale rates this morning.

| | |
|--------------|-----------|
| US | \$0.727 |
| UK | £0.504 |
| NZ | \$1.066 |
| Euro | €0.642 |
| Japan | ¥79.19 |
| Thailand | ฿25.62 |
| China | ¥4.379 |
| South Africa | R11.305 |
| Canada | \$0.933 |
| Crude oil | US\$47.72 |



About the company

Marine Tourism Management is the management company of highly successful 'marine tourism' brands in the Fiji and Whitsunday Islands. The brands range from targeting the edgy backpacker through to the upmarket MICE sector.

About the role

Marine Tourism Management has a fantastic opening for a passionate, dedicated and extremely impressive individual with proven experience in sales within the Travel Industry. This really is an outstanding opportunity based in Sydney, which will allow you to showcase your sales skill set while also developing in an industry that will ensure your career path.

Reporting through to a supportive, successful and knowledgeable Manager who will allow you the autonomy to do your thing and offer you the support and tools to be a huge success. Responsible for driving sales of Awesome Adventures Fiji, Vinaka Fiji Volunteering and Awesome Whitsundays across Sydney.

Skills & experience:

- A minimum of at least 1-2 years successful sales experience in the backpacker and/or youth market
- Excellent presentation skills
- Business development experience
- Exposure to Fiji and/or Queensland, in particular The Whitsundays
- Highly organised!

Please attach your CV in your covering letter, please include a bit about yourself and your personality. Apply now by emailing tessa@marinetourism.com

Applications must be in by COB Monday 23 May 2016

SINGAPORE AIRLINES



Singapore Airlines will begin services from Canberra in just over four months and is now accepting applications for the following Canberra based positions:

- Sales Manager ACT
- Corporate Sales Executive x 2
- Customer Service Supervisor
- Senior Customer Service Officer

For further information relating to these positions and how you can apply, please refer to SEEK. Applications close on **Friday 20 May 2016**.

HA secure HND slots

HAWAIIAN Airlines has won immediate approval from the US Department of Transportation to operate services between both Kona & Honolulu to Tokyo Narita.

The independent carrier was the only US airline to express interest in nighttime slot pairs and insisted its application be awarded "without delay".

Under the authorisation, HA will operate thrice weekly services from KOA and four weekly frequencies ex HNL to HND.

Survivor to Samoa

FOR the fifth time, *Survivor* has chosen Samoa as the filming location for its 2016, this time for the 2016 Australian season.

TEN's chief programming officer Beverley McGarvey said Samoa was selected for its "beautiful, remote, challenging and dramatic" settings.

Prime Minister Hon. Tuilaepa Dr. Sailele Malielegaoi said the country is "delighted" to have the show filmed in Samoa again, with the American season of *Survivor* last shot in 2011.

Production begins this month in a top secret island location & the program will air later this year.

Four Seasons Kyoto

THE soon-to-open Four Seasons Hotel Kyoto is now accepting reservations for guests arriving from 15 Oct onwards.

Set in an 800 year-old garden, the new-build hotel features 123 guest rooms and suites, 57 residents and four dining options.

In celebration of its opening the hotel is offering a dining credit - **CLICK HERE** for more details.

Crooked TrekFit pact

TRAVELLERS on Crooked Compass' small group trekking tours now have access to TrekFit Australia's pre-travel training programs, courtesy of a new pact between the two businesses.

TrekFit offers three or six month training programs in Australia for beginners right through to experienced hikers.

Crooked Compass said training is great way to ensure travellers get the most out of their trek.

EL AL LHR T4 lounge

LONDON Heathrow has officially opened the newly built King David lounge in Terminal 4.

The lounge is available for Israel Airlines passengers flying in the premium classes and offers refreshments supplied by kosher restaurant Isola Bella.

Separate seating is available for First and Business class pax.

ETG agents out at the ball game



EXPRESS Travel Group spent five fun-filled nights in Chicago and New York as part of a United Airlines and Freestyle Holidays hosted familiarisation recently.

They experienced Business class - ice cream sundaes and all - on board UA's *Dreamliner* aircraft.

The troupe enjoyed a VIP tour of the UA headquarters in Chicago and caught a Cubs game

at iconic Wrigley Field, sailed Manhattan's harbour on board the Clipper Sail at twilight and shopped until they dropped.

Pictured above from left are agents Lauren Stewart, Jan Gott, Deidre Parks-Finch, Sarah Parker, Mark Ma, Tracy Lockie, Damian Santoro, Sarah Wang, Leah Cox and Andy Do at a Chicago Cubs game at Wrigley Field.



Round 10 Winner
Congratulations
CAROL BEATTIE
from **QBT**

Carol is the top point scorer for Round 10 of Travel Daily's NRL footy tipping competition. She's won a jersey of the NRL team of her choice, from inPlace Recruitment.




Major prize for the 2016 footy tipping competition is return economy class airfares flying with **EMIRATES** to any one of the 39 cities they fly direct to in Europe including Rome

NSW Permit LTPS/16/01379; ACT permit TP 16/00359




WIN A TRIP TO NEW CALEDONIA

This month Travel Daily, New Caledonia Tourism and Aircalin are giving agents the chance to win a trip to New Caledonia. The prize includes:

- Two return economy class flights on Aircalin
- 5 nights at Ramada Hotel & Suites Noumea staying in a one bedroom apartment
- Daily breakfast
- One week unlimited golf for two at the Exclusiv Golf de Deva + Garden Golf de Dumbea
- Return airport transfers




To win, answer every daily question correctly and have the most creative answer to the final question. Send your entries to **newcalcomp@traveldaily.com.au**



Terms and conditions

Q12. True or false: Aircalin is a full service airline.
CLICK HERE for a hint



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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How to be an effective leader

[Click HERE to read our latest blog](#)

"Leaders become great, not because of their power, but because of their ability to empower others"

- John Maxwell

Corporate National Account Manager

Sydney East

Salary from \$85K + super

A diverse TMC with representation in multiple sectors including Corporate, Leisure and MICE markets. In this role, you will manage the relationships with all key accounts in the corporate sector, whilst seeking new opportunities for new revenue streams within the existing client portfolios. Proven client retention & Account Mgt experience required. Great incentives on offer!!

- Co. with global ties
- Excellent salary potential

Call Ben or [click here](#)

Airfare Specialist

Sydney City fringe

Long term contract - Great hourly rates

A leading wholesaler proving a top range of travel brands and unique products to worldwide destinations needs an experienced Airfares Specialist to load fares and assist agents with airfare related issues. A retail travel agent or ticketing background with exposure to Amadeus or a GDS and Calypso would be an ideal fit for this role. Apply today to join this great work culture with an onsite cafe!

- Variety plus!
- Contract to perm available

Call Cristina or [click here](#)

Event Manager - Corp Conferences

Sydney Inner West

Salary from \$70K + super

Unique Events company handling corporate conferences Australia wide. With a strong Pharmaceutical clientele this agency seeks an experienced Senior Event Coordinator or Event Manager to manage a busy event calendar. Minimum 3 year's experience with conference management, EventsPro & dealings with Pharmaceutical clients are highly desirable.

- Unique brand
- Travel Required

Call Ben or [click here](#)

2x Retail Travel Specialists

Lower Blue Mountains & St George district

Competitive salaries - No weekends!

Don't waste hours on your commute each day, these two agencies are located in the suburbs! Both clients have excellent reputations & offer various benefits including; participation in famils with paid famil leave, the potential to work 4 days, paid income protection, paid travel INS, extra days off at Xmas and more! Strong product exp both domestic & international & Amadeus/ Sabre & Tramada.

- Work close to home
- Monday to Friday only!

Call Sandra or [click here](#)

Inbound FIT Travel Consultant

Sydney North, Salary to \$60K + super

In this role you will arrange travel itineraries throughout Australia's main tourist areas including accom, activities & transfers for travellers from European markets mainly Spain. Must have previous Inbound or Domestic exp.

Call Ben or [click here](#)

Mandarin/ Cantonese Retail Cons - Syd

Long term contract to perm - top \$\$ paid!

Sell worldwide pkgs to both agents & the direct public located in South East Asia. Working on a 7 day roster you must have previous exp in either retail or wholesale with a CRS (Gal or Amadeus) & Cantonese/ Mandarin language.

Call Cristina or [click here](#)





Working in partnership with the Australian Travel Industry

Cruise & Land Product Specialist

Gold Coast, \$DOE, Ref: 2185S22

Do you have a passion for the cruising market? Experience in working in the travel industry? Have fantastic product & cruise knowledge? Then we want to hear from you! We need driven, self motivated people wanting to take their career to the next level. The better your experience, the better the pay! Supportive management with Monday to Friday hours only and working in a tight-knit team. Utilise your knowledge to put together exciting products to market across different marketing avenues.

For more information please call Serena on (07) 3123 6107 or click [APPLY](#) now.

Luxury Travel Consultant

Sydney, Package to \$55k, Ref 2198PE4

This fantastic agency is looking for a new team member to join their boutique travel agency. This opportunity offers great work/life balance & future career prospects. Leave the daily grind of the city commute & work close to home Monday to Friday only. A great mix of new & return, high-end business will keep you busy throughout the day. You must have a minimum of 2 years consulting & the drive to be successful. If this sounds like you please apply & reap the rewards in this new travel role.

For more information please call Paul on (02) 9113 7272 or click [APPLY](#) now.

Production & Entertainment Travel Consultant

Melbourne, Competitive Salary, Ref: 2296KF1

Do you love entertainment, TV and movies? Want to bring your passion for entertainment and your travel consulting experience together? This is the role for you! Seeking a tv and movie buff or entertainment guru that is currently working in a travel reservation position and wants to take on a new challenge in a leading national TMC. You will need to bring with you a positive attitude, fantastic customer service skills and travel industry knowledge and experience within a similar role.

For more information please call Kate on (03) 9988 0616 or click [APPLY](#) now.

Travel Consultant

Adelaide, Up to \$60k, Ref: 2260LM1

We are looking for a strong sales travel consultant who has the ability to create complex travel itineraries in a fast pace working environment. You will have good knowledge on multiple cruise and rail holidays; along with strong international destination knowledge. The suitable candidate will have GDS experience and personal overseas travel experience. This is a reputable travel company that is continuously expanding! Don't miss out on a great opportunity. Interviewing now!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.

Online Travel Specialist

Brisbane, Fantastic Salary + Bonus, Ref: 2217KH2

Work for a renowned travel company with a difference - focusing on impeccable customer service. Providing travellers with personal service, expert advice and the best online deals. You can enjoy long term career progression, recognition and rewards for your efforts with this fantastic opportunity! Get your weekends back, Mon - Fri only as a specialist travel consultant. Do you want to specialise and become an expert in this field? If yes, then this online travel company is looking for you!

For more information please call Kate on (07) 3123 6107 or click [APPLY](#) now.

Group Travel Consultant

Sydney, Up to \$55k + Super, Ref: 2298HC1

An excellent opportunity has opened in Sydney with a niche group tour company. If you have excellent organisational skills and group experience this is the perfect role for you. We are looking for someone with 5 years experience within a group travel role looking to specialise in tours. It is a small team in a lovely working environment and the ideal candidate has a real passion for bespoke tours. It is a Monday - Friday role located in a great location in Sydney.

For more information please call Hannah on (02) 9113 7272 or click [APPLY](#) now.

Retail Travel & Cruise Consultant

Melbourne, Attractive Package + Travel Incentives, Ref: 1826TS13

We are looking for a dynamic individual to join this fantastic team selling unique travel products in a boutique office in North Melbourne. The successful candidate must have at least three years experience in a customer facing role selling domestic, international and cruise products and can offer exceptional service and deliver tailor made itineraries to their clients. In return you will be rewarded with an attractive package + superannuation with loads of travel opportunities!

For more information please call Tammy on (03) 9988 0616 or click [APPLY](#) now.

Corporate Business Development Manager

Perth, \$110k OTE, Ref: 2231LM4

Do you have a passion for sales and lead generation? My client has an opening for an enthusiastic, sales focused Business Development Manager to join their successful team! Main responsibility of this role is to increase business across Perth. You will need to have a passion for travel, sales and Business Development to make this role a success! This is an autonomous role with regular interstate travel. In return you will be rewarded with an attractive package + super with uncapped commission!

For more information please call Lia on (02) 9113 7272 or click [APPLY](#) now.



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online... on mobile... in branch

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tmc/corporate



wholesale travel



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