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Travel Daily

First with the news

Monday 17th October 2016



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Win two tickets from SYD or MEL to any European destination Air India flies

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1. How many destinations in Europe does Air India currently fly to?

Click here for rules for the competition.



Dreamliner Return fares to London starting from \$1210*

*Terms and Conditions apply
STPC on outbound at Airside Holiday Inn Express transit hotel (Indian visa not required)

Quest adding hotel arm

QUEST Apartment Hotels has revealed it plans to enter the hotel management domain as the company evolves its business to plug holes in the marketplace.

Last year, the long-time known Quest Serviced Apartments altered its name to reflect its push into hotel operation (**TD** 19 Aug 15), and today announced it had recruited former SilverNeedle Hospitality md Australia/NZ, Cameron Stewart to "develop and

launch its new hotel concept".

At SilverNeedle, he oversaw the leadership, management and growth of seven brands, and was also involved in the development and launch of NEXT Hotels and Sage Hotels brands.

Stewart has joined Quest in the role of director group operations.

Quest's currently unnamed hotel division "will fill a gap in the hotel marketplace between the traditional no frills 'select service' category and the emerging 'millennial' hotels category."

"I look forward to working with this highly experienced team to develop the new hotel brand. This 'select service' style hotel will be visually, attitudinally and operationally distinct from the Quest brand and model," he said.

Details of the new hotel brand will be unveiled later this year.

Qantas Beijing policy

PASSENGERS with ticketed Qantas flights from Australia or New Zealand to Beijing (or vv) on or after 25 Jan are being offered the option to rebook travel to QF's new SYD-PEK non-stop service with no fee.

Agents can re-issue tickets to flights QF107/108 in-house if validated to Qantas (081) using the authority number '452063'.

MEANWHILE, Qantas is axing flights between Melbourne and Port Hedland, effective 15 Nov.

Pax booked on the weekly service will be reaccommodated on alternative flights via Perth.

Today's issue of TD

Travel Daily today has six pages of news and photos, a front cover page for **Scenic**, plus full pages from: (**click**)

- JITO Networking night
- AA Appointments jobs

Win Europe flights

AIR India is this week offering **Travel Daily** readers the opportunity to win two tickets from Sydney or Melbourne to any of its European destinations.

The campaign highlights AI's all-787 *Dreamliner* services from Australia through to Europe, with return fares to London leading in at just \$1,210.

To be in the running send in the answers to a series of simple daily questions in each issue from Mon-Fri - see competition details on the left of this page.

Happy birthday Scenic

SCENIC is celebrating its 30th birthday (**TD** Fri) and travel agents are invited to join the party by offering their clients a range of "never to be repeated" offers.

Participating travel consultants also have the opportunity to win 30 days of travel with Scenic, along with thousands of Scenic Rewards Points on offer.

Deals are available in Europe, Asia, Canada/Alaska/USA, Africa, South America and Australia/NZ, with the offers ending 16 Dec.

For details see the **cover page** of today's issue of **Travel Daily**.

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First with the news

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30% off AccorHotels

SAVE up to 30% at over 2,600 participating AccorHotels globally as part of the group's 'Super Sale' running from now until 21 Oct.

The promotion is based on stays between 01 Dec-30 Apr, with free brekkie for AccorPlus members.

Flight Centre Xmas cover

TRAVELLERS booking European getaways in Nov for travel in 2017 have been given extra holiday protection, with Flight Centre introducing free cancellation cover & a full refund as part of its

\$149 Captain's Platinum package.

The Captain's Platinum add-on not only ensures a refund in the event of a cancellation, but also comes complete with a \$150 accommodation discount and bonus Price Drop Protection, which is valid all the way up until Christmas Eve.

The new product gives travellers added peace of mind, said Flight Centre head of product, advertising, sales and marketing Darren Wright, allowing people to lock in a low priced airfare, enjoy the Christmas holiday period and then formalise or cancel plans in the new year if they wish.

"Flexibility will really drive customer service in 2017 so this is our way of showing we're listening to our customers," commented Wright.

Flight Centre's Captain's Platinum Package is valid for bookings made before 18 Nov on selected airlines.

Travellers who choose to cancel their European holiday must do so eight weeks prior to departure to avail the offer.

QF PNG response

QANTAS has reacted to Virgin Australia's submission relating to its proposed new codeshare arrangement with Air Niugini (**TD Mon**), saying VA has "mischaracterised" a number of important points.

QF exec manager, Int'l and Industry Affairs, Tony Wheelens said denying the PX codeshare application would contradict past Determinations issued by the Int'l Air Services Commission.

Wheelens highlighted that over the past 14 years, the IASC has previously accepted Air Niugini's "potential vulnerability" on the Australia-PNG route, absent a codeshare relationship with an Australian partner airline.

He argued the flagged free sale arrangement will deliver public benefits, such as lower tariffs, increased choice & frequency of service and product innovation.

"The entry of Qantas to the route and the improved consumer benefits derived from the proposed codeshare arrangements outweigh concerns Virgin Australia may have about having to face new competition," Wheelens commented.

Back-Roads bdm

BACK-ROADS Touring has this month appointed Emma McInnes as business development manager for Victoria & South Australia.

She previously worked for the likes of Contiki, STA Travel and On The Go Tours.



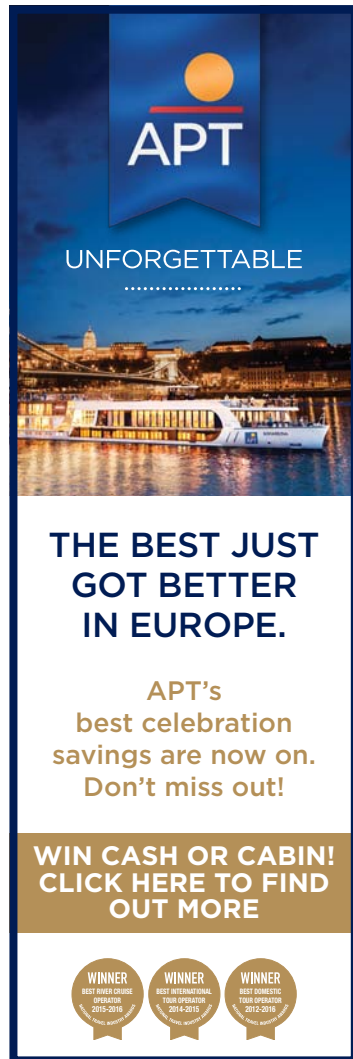
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PORTUGAL & SPAIN CRUISING 2017
ON THE MS DOURO QUEEN

Tiare program relaunch

A **NEW** tier will be added to the Tahiti Tiare Program, which will be relaunched by Tahiti Tourisme by the end of the year.

The fourth level will be open to agents who have continued to sell beyond eight passengers and will provide members with different incentives, marketing and contacts.

"The first three levels are really built around making sure agents are able to sell and the final one is growing those sales and commissions and marketing dollars," Rob Thompson, director Australia, Tahiti Tourisme told *Travel Daily*.

The board has been in "a little bit of a hiatus" while the program was redeveloped, but will now be "much more active", Thompson explains, urging agents who are looking for advice to get clients over the line to give them a call. "Half of the calls that we do

receive are agents, whether Tiare or not, asking us for advice on how to package, who to speak to and things like that. It's about making sure they qualify their client and if their client can afford it, then talking through the options with us."

Some agents shy away from selling Tahiti due to a perceived fear of complexity and cost, Thompson explained, but "once you understand it, you realise it's not as complex as you might think," he added.

KLM \$1077 to AMS

AIRFARES to Amsterdam with KLM Royal Dutch Airlines are on sale priced from \$1,077 ex Perth, \$1,181 ex Melbourne and \$1,200 ex Sydney until 17 Nov.

The special fares are valid for travel between 01 Feb-30 Sep, when booked in 'V' class.

CLICK HERE for more details.

Galaxy Note 7 ban

AIRLINES worldwide have swiftly responded to the US Dept of Transportation's ban on all Samsung Galaxy Note7 devices being carried on aircraft in the US.

On Fri, DOT secretary Anthony Foxx acknowledged the ban may cause some inconvenience to Galaxy Note7 owners, but pax safety onboard an aircraft "must take priority".

"We are taking this additional step because one fire incident in flight poses a high risk of severe personal injury and puts many lives at risk," Foxx said.

Qantas and Jetstar were quick to respond, advising pax on social media networks "the ban applies to devices being carried onto the aircraft, in carry-on baggage as well as check-in luggage. Other Samsung devices are not affected".

Virgin Australia, Tigerair Australia, Air New Zealand, Jetstar Asia, Emirates, Etihad, Hawaiian Airlines, Singapore Airlines, Lufthansa, Air Berlin, Air Canada and many other airlines have also advised pax of the Note7 ban.

Dubai 100k rooms

DUBAI'S Dept of Tourism and Commerce Marketing has revealed the emirate has reached its goal of 100,000 hotel rooms.

The milestone was achieved in Aug following the opening of the new Westin Dubai Al Habtoor City hotel.

DTCM expects the figure to rise to 134,000 rooms by late 2018.

BA Germany increase

BRITISH Airways will boost capacity between Germany and London City by an additional 34k seats commencing this winter.

The English carrier will operate the services between Hamburg and Dusseldorf using 76-seat Embraer 170 jet, replacing the current Saab 2000 turboprop.

Basic one-way fares from London City to Hamburg and Dusseldorf start from £80 and £59 respectively.



Window Seat

IT LOOKS as if Finland won't be getting a mountain for its 100th birthday after all (**TD** 29 Jul), with Norway's Prime Minister ruling a resounding 'nope' over the weekend.

"Border adjustments between countries raise challenging legal problems, among them linked to the Norwegian constitution," said Prime Minister Erna Solberg to a mayor in northern Norway who supported the gift.

"We will instead consider another suitable gift to Finland on its anniversary," she said.



BW Premier Nairobi

NAIROBI'S BW Premier Collection The Alba has joined Best Western Hotels and Resort's expanding East African portfolio.

The 83-key newbuild offers a range of onsite dining options, a fitness centre, free wi-fi, rooftop spa and more.

Slated to open in Q3 of 2017, the complex will also offer state-of-the-art conference facilities.

Sydney STR results

OCCUPANCY levels in Sydney accommodation provides was 85.7% in Sep, the highest level recorded for the month in the NSW capital since 1995, according to STR's latest results.

Sydney's average daily rate also increased 6.2% to \$206.60 in Sep compared to the year prior and its revenue per room saw an uptick of 6.8% to \$177.60.

STR analysts say the month's performance was especially strong considering the market's supply growth.



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MUST have minimum 3 years recent corporate experience.

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VisitCanberra Wotif

VISITCANBERRA has forged a partnership with Wotif.com to provide bookings via the destination's website.

A phased integration will begin with a referral to Wotif from www.visitcanberra.com.au before developing to involve access to real-time rates and availability.

VisitCanberra said Wotif's user base and social media following would also boost an upcoming national promotional campaign.

SQ sixth A350

SINGAPORE Airlines has taken delivery of its sixth new A350-900, marking the 10,000th aircraft produced by Airbus.

The A350 has been decorated with a commemorative '10,000th' logo and begins services between SIN and SFO later this month.

SQ is the largest A350 buyer, with 67 firm orders including seven ultra-long-range variants.

Crown staff held

CROWN Resorts has confirmed its head of VIP International Jason O'Connor is among 18 staff detained by Chinese authorities.

A statement by the casino operator says Crown is working with DFAT but has not been able to contact staff.

The employees were detained in China last week, reportedly over investigations into gambling-related offences.

Cebu campaign

CEBU Pacific has launched a 'Beach Bums Academy' aimed at drawing Aussie students to the Philippines over uni breaks.

The low-cost carrier has invited video applications from Australians aged 18-24 to win one of three prizes involving study in "beach bumming, surfing, exploring and relaxing" on the islands of Cebu and Siargao - see www.cebupacificbeachbums.com

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Includes
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Hoffmann's super agent status



COX & Kings has honoured Phil Hoffmann Travel under its super-agent reward program, recognising the two companies' long-standing relationship.

As part of its inaugural conference, Cox & Kings thanked super-agent stores around the country and presented a plaque

and super-agent mascot to Hoffmann (pictured with C&K representative Hasanti Perera in his Glenelg head office in SA).

The companies' recent collaborations have included a joint brochure of Bentours product in Scandinavia and the Nordic regions.

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Frankfurt	1,500	6,999
Stuttgart	1,616	7,116

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Monday 17th October 2016

Hawaiian Airlines Moana livery



Photo: Donald Trail

HAWAIIAN Airlines and The Walt Disney Studios have unveiled the first of three Airbus A330 aircraft to feature images from the



CELEBRATE EMIRATES A380 TO CHRISTCHURCH

This week, Travel Daily, Emirates and Christchurch Airport are offering you the unique opportunity to fly on the inaugural Emirates A380 flight from Sydney to Christchurch departing on 31 Oct 2016 in business class.

From Private Suites and Shower Spas in First Class, to an onboard bar and flat-bed seats in Business Class, to free inflight wi-fi throughout the aircraft, the Emirates A380 is as close as it comes to flying in your own private jet. Once you arrive in Christchurch, spend your day sightseeing the best the South Island has to offer and enjoy a lunch hosted by Christchurch & Canterbury Tourism.

Every day this week, one lucky winner will be chosen. For your chance, simply answer today's question and tell us in 25 words or less "Why you would love to fly on the Emirates A380". Send your answers to emirates@traveldaily.com.au

How many A380s does Emirates currently have in their fleet?

Terms and conditions apply

comedy adventure *Moana*.

Two more livery designs will be revealed next month.

The planes will fly on US domestic routes, as well as to Brisbane, Sydney, Osaka, Tokyo, and Auckland through Mar 2017.

Auli'i Cravalho, the Hawaii-born actress who is the voice of Disney's "Moana," and Dwayne Johnson, the voice of demigod Maui, were among the first to see the new design (pictured).

Oceania Golf cruise

AGENTS can attain 10% commission on the Golf Touring Company's Ocean Golf of Europe, sailing 08-10 Sep 2017.

The trip is based on Oceania Cruises' *Riviera* vessel, embarking from Barcelona and stopping in Valencia, Mallorca, Malta, Monte Carlo and Marseille.

Leading in prices for the 10-nt cruise start at \$6,260pp, which includes five rounds of golf, free wi-fi & a house beverage package.

For more details on the Oceania Golf package, [CLICK HERE](#).

Skywards duty free

MEMBERS of Emirates Skywards can now spend their Miles at Dubai Duty Free stores at Dubai International Airport and Al Maktoum Int'l at Dubai South.

There is no limit to the number of Miles which can be spent.

Redemption starts from 4,500 Miles - emirates.com/skywards.



Brochures

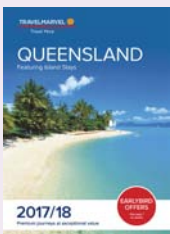
THIS week's Brochures of the Week is brought to you by **Collette**. If your firm is releasing a new brochure you'd like to make the industry aware of, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to brochures@traveldaily.com.au.



Collette - USA & Canada 2017/18

Collette has unveiled a brand new US & Canada brochure complete with 31 classic tours, two explorations, four leisure stays and six spotlights. Highlights of the program include the eight-day Charming French Canada tour; the eight-day New England Charm itinerary and the 10-day America's Historic Hotels experience. For more adventurous travellers wanting to delve into exotic wildlife

encounters, Collette's US & Canada brochure also offers two small group exploration tours - Winter in Yellowstone & Newfoundland and the Labrador Discovery program.



Travelmarvel - Queensland 2017/18

Travelmarvel has tweaked its East Coast Adventure and Reef Islands & East Coast tours, adding another night on the Gold Coast and a one-night stay at the Sebel Noosa. Both have been extended to 13 days and travel in the Sydney-Gold Coast leg has been switched to air. Signature Experiences on the trips include an Outer Reef cruise on the Great Barrier Reef, a ride across the treetops on the Kuranda Skyrail Rainforest Cableway and a visit to Australia Zoo on the Sunshine Coast. In Sydney, guests are treated to a dinner on board a harbour cruise.



Tempo Holidays - UK, Ireland & Central Europe 2017

This new brochure combines UK travel with the highlights of Europe and includes lots of new product. In Vienna, there's a new food and bike tour as well as an independent package with transportation by rail and boat on the Rhine titled Legends of the Rhine. A highlight of the brochure is the 11-day London to Paris via the Channel Islands, which stops off at Guernsey, Sark and Jersey and includes entry to Windsor Castle, Sausmarez Manor, German Occupation Museum, Elizabeth Castle, La Hougue Bie, Mont Orgueil Castle and more.



Infinity Holidays - Europe Essentials 2016/17

France, Italy, Spain, Greece, the Mediterranean and Central & Eastern Europe have been packed into Infinity Holiday's Europe Essentials brochure. Guests can explore the canals of Venice, navigate the Danube and snake their way along the Seine under the 2016/17 program. Each section includes travel tips, details on events, things to see & do, where to shop & drink, a number of tours and accommodation options.

Cruising, rail travel and car hire have also been added to the brochure.

Tassie Sth Coast track

TASMANIA'S 87km South Coast walk is in its third year of a four-year, \$2 million project.

This year's works will see continuation of the toilet improvements at major campsites, clearing of the track, further priority erosion control works and the completion of boardwalk at Buoy Creek Plains.

The South Coast Track attracts about 1,200 walkers per year.

Bali bridge collapse

A SUSPENSION bridge connecting two small islands near Bali collapsed on Sun, killing at least eight people and injuring thirty others.

It is unclear whether anyone is missing, with officials to commence a fresh search today.

The "Yellow Bridge" connects the islands of Nusa Lembongan and Nusa Ceningan, which are located east of Denpasar.

Monday 17th October 2016

Thailand closures

MANY events in Thailand have been cancelled or postponed with the country in a state of mourning after the death of King Bhumibol Adulyadej (**TD Fri**).

The Tourism Authority of Thailand (TAT) has produced a list (**CLICK HERE**) outlining which events and cultural festivals have been affected during this time.

TAT said all visitors to Thailand should continue with their travel plans as normal but still be respectful of the situation.

Tourists should wear modest clothing in public and refrain from inappropriate or disrespectful behaviour, the TAT suggests.

All transport, banks, hospitals and public services are operating as normal.

MODERN update

IRON Chef Masaharu Morimoto will be leaving THE MODERN HONOLULU resort on 08 Dec after six years of cooking there.

The hotel said reservations for dates after Morimoto's departure would be "accommodated in a new & exciting dining experience, soon to be announced".

The team wishes the renowned Japanese chef "all the best" in his next endeavour.

SKAL's 77th Congress

MONACO is set to play host to the 77th Skål International World Congress from 29 Oct to 02 Nov.

More than 600 travel industry professionals are expected to attend; **CLICK HERE** to register for the event.

Who took home the biggest pay packet this year? Find out in the October issue of *travelBulletin*.

CLICK HERE to read

travelBulletin



New dawn for Dorchester's Eden



DORCHESTER Collection chief operating officer Francois Delahaye was in Australia last week meeting with key industry partners to update them on the latest developments in the group's upmarket portfolio.

The big news is the upcoming opening in early 2017 of the Hotel Eden in Rome, which was closed for restoration in Nov of last year.

The major project has seen the previous 108 rooms and 13 suites completely revamped, halving the number of rooms to 59 and tripling suite numbers to 39.

The Hotel Eden will also feature a new state of the art spa, Delahaye said, with bookings now

able to be confirmed for stays from 01 Apr 2017 onwards.

The ten-strong Dorchester Collection also includes The Dorchester and 45 Park Lane in London, Ascot's Coworth Park, Le Meurice and the Hotel Plaza Athenee in Paris, Le Richemond in Geneva, the Hotel Principe di Savoia in Milan and the Hotel Beverley Hills and Hotel Bel Air in Los Angeles.

Delahaye is pictured above left with the Dorchester Collection's Asia-Pacific regional sales director, Parris Fotias.

PAL plans Q400 fleet

PHILIPPINE Airlines has signed a Letter of Intent to acquire up to 12 Bombardier Q400 Aircraft.

The 86-seat, two-class aircraft will help the carrier develop its domestic operations.

Mercure Zhangjiang

THE 283-room Mercure Shanghai Zhangjiang hotel has officially opened adjacent to Shanghai Disneyland and offers a free shuttle bus to the park.



This month, *Travel Daily* and Vanuatu Tourism Office, Air Vanuatu and Tamanu on the Beach are giving readers the chance to win a trip to Vanuatu including:

- Five (5) nights run of house accommodation at the newly reopened Tamanu on the Beach including daily a-la-carte breakfast
- Return transfers courtesy of Tamanu on the Beach
- Two complimentary return economy class tickets on Air Vanuatu from Sydney or Brisbane to Port Vila.

To win, answer each daily question correctly and have the most creative final answer. Send your entries to vanuatucomp@traveldaily.com.au

10. What does 'tank yu tumas' translate to?

Terms and conditions



Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry - sign up at www.traveldaily.com.au.

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Publisher/Managing Editor: Bruce Piper Editor: Guy Dundas Editorial email: info@traveldaily.com.au

Contributors: Jasmine O'Donoghue, Bonnie Tai, Nathalie Craig, Jenny Piper, Sarah Piper

Advertising and Marketing: Sean Harrigan and Lisa Martin - advertising@traveldaily.com.au

Business Manager: Jenny Piper - accounts@traveldaily.com.au

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REGIONAL MANAGERS x 4

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FINANCE MANAGER x 2

SYDNEY – SALARY PACKAGE TO \$95K (DOE)

Currently in a Finance role but need a fresh start? This interesting supplier to the travel industry have two vacancies within their Finance area, one will have strong Calypso and one will need to have Xero experience. You will be joining a company that is seeing extreme growth, and will continue to grow. Great team based in the CBD with a strong remuneration package to find out more contact AA on 02 9231 2825 or send your resume today.

JOIN AN INDUSTRY LEADER

OPERATIONS & DELIVERY MANAGER

YULARA (NT) – SALARY TO \$90K (DOE) + SUPER

This leading tourism company is looking for an Operations & Delivery Manager to join their team in Yulara, NT. You will be managing the day to day operations of the two depots, the smooth running of tours, working closely with tour leaders/drivers, managing a large team & all other ops requirements. Amazing career progression & benefits. Strong understanding of the industry, leadership, operations & communication skills required.

GLOBAL STRATEGY & LEADERSHIP

HEAD OF PRODUCT

MELBOURNE - SALARY PACKAGE TO \$200K + 20% KPI

Leading technology provider in Melbourne is seeking a highly experienced Product Manager to head up the department. You will be accountable for the development of new products in order to meet market needs, whilst managing existing products and their enhancements. Seeing dramatic growth in the market place, this is an amazing opportunity to join a well recognised company that will offer an unbeatable salary package.

LUXURY WHOLESALE BRAND

MARKETING MANAGER

MELBOURNE – TOP SALARY PKG TO \$90K

Are you a talented marketing manager looking for a fresh new role? You will be responsible for managing the end to end of marketing campaigns across various channels from strategy to implementation & results, working on strategy & branding, producing marketing plans & collateral. Previous experience in a similar role essential along with high level communication, organisation & presentation skills. Top salary and benefits on offer dependent on experience.

GUIDE AND MOTIVATE

TEAM LEADER –WHOLESALE

SYDNEY – SALARY PACKAGE \$75K

This successful well established wholesaler have a very rare vacancy in their city based team leading up to 10 staff. We are looking for a strong but personable leader who can bring their strong coaching and mentoring skills to a group of experienced staff. If you have a proven record of increasing sales through strong coaching methods we want you, please send your CV today. Interviews are underway.

SUPPORT AND DEVELOP

IT DEVELOPER

GOLD COAST – DOE \$100K + SUPER

We have a rare opportunity to join this travel company as an IT Developer. You will be responsible for supporting the existing systems as well as analyse and develop improvements & working closely with the various departments on requirements. Your previous experience working in a technology environment within the travel industry & proven skills in managing stakeholders including third party partners will be the key to success.

MANDARIN OR JAPANESE SPEAKERS

LEARNING & DEVELOPMENT EXECUTIVE

MELBOURNE – SALARY TO \$80K (DOE)

Global organisation is growing at a rate of knots and as such, require a Learning & Development Coordinator to be based out of their Melbourne office. This newly created role will have you responsible for the training & development of new recruits & developing training programs to upskill current consultants. You will also determine strategies to increase productivity & sales. Certificate 4 in Training & Assessment required & Mandarin or Japanese language skills.

AUSTRALIA'S ONLY DEDICATED EXECUTIVE RECRUITMENT TEAM

executive@aaappointments.com.au

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